STATE OF MISSOURI

PUBLIC SERVICE COMMISSION

TRANSCRIPT OF PROCEEDINGS

PUBLIC HEARINGS
JANUARY 4, 2007
CAPE GIRARDEAU AND DEXTER, MISSOURI
VOLUME 5

In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Electric Service provided to Customers In the Company's Missouri Service Area

In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Natural Gas Service Provided to Customers

In the Company's Missouri Service Area

Case Nos. ER-2007-0002

GR-2007-0003

NANCY DIPPELL, Presiding

DEPUTY CHIEF REGULATORY

LAW JUDGE

JEFF DAVIS, Chairman,

CONNIE MURRAY,

STEVE GAW,

ROBERT M. CLAYTON, III,

LINWARD "LIN" APPLING,

COMMISSIONERS

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1 REGULATORY LAW JUDGE DIPPELL: We'll go
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- 2 ahead and go on the record. This is case numbers
- 3 ER-2007-0002 and GR-2007-0003. Good evening. It's
- 4 Thursday, January 4th, 2007, and the Missouri Public
- 5 Service Commission has set this time for a local hearing
- 6 at which -- in which Ameren seeks to implement a rate
- 7 increase for its electric and gas services. This
- 8 hearing is being held as a joint hearing in two
- 9 locations, joining via videoconference with myself and
- 10 Commissioners in Jefferson City.
- 11 I'd like to thank Southeast Missouri State
- 12 University and the Dexter Armory for the use of their
- 13 facilities. And in addition, this hearing is being
- 14 broadcast over the internet.
- The Missouri Public Service Commission
- 16 regulates the rates charged by investor owned utility
- 17 companies in Missouri to ensure that those rates are
- 18 just and reasonable. The Commission also regulates the
- 19 quality of service and safety of operations and the
- 20 safety of the operations of investor owned utilities.
- 21 The commission is made up of five commissioners and two
- 22 of those commissioners are here with me today.
- 23 Commissioner Murray and Commissioner Appling are here in
- 24 Jefferson City.
- 25 My name is Nancy Dippell, and I'm the

- 1 regulatory law judge that is assigned to preside over
- 2 tonight's hearing. Also, with me here in Jefferson City
- 3 are staff counsel Steve Dottheim, counsel for the
- 4 company, Jim Fischer, and some of our information
- 5 technology staff. In Dexter, we have -- I think many of
- 6 you have already met. We have staff members Tom Onhoff
- 7 and Gaye Fred. And in Cape Girardeau, we have Kevin
- 8 Kelly and Lena Mantel and the advisor to Chairman Davis,
- 9 Doug Heely, is also there. Mr. Mills, at which location
- 10 are you?
- 11 MR. MILLS: I'm in Cape Girardeau.
- 12 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 13 Mr. Mills is the public counsel and he represents the
- 14 public before the Commission.
- This is an official hearing with the
- 16 Missouri Public Service Commission and the statements
- 17 and testimony of the witnesses will be recorded by a
- 18 court reporter and will be given under oath or
- 19 affirmation. Not all of the commissioners were able to
- 20 be here this evening, but all of them will have an
- 21 opportunity and will read the comments that the
- 22 witnesses make in those transcripts.
- 23 Although the purpose of this hearing tonight
- 24 is to hear from you on the subject of proposed
- 25 increases, if you have recent storm-related service

- 1 issues, that testimony will also be taken this evening.
- 2 And we certainly want to hear about your service-related
- 3 issues as part of the rate case.
- 4 Tonight is your opportunity to testify, and
- 5 your remarks become part of the official record. If
- 6 you're unable to testify tonight for any reason, there
- 7 are some flyers to pick up that the staff members
- 8 brought with them. The flyers have a space for you to
- 9 enter your comments and to include both -- and then it
- 10 includes both the Commission's mailing address, the
- 11 website address and our fax number. You can fill out
- 12 the form tonight and give it to one of our staff members
- 13 or fill them out later and mail or fax them to us. You
- 14 can also enter your comments directly by going to the
- 15 Commission's website at www.tsc.mo.gov, and if you have
- 16 any questions, you may reach the Commission staff at
- 17 (573) 751-3234 or the office of the public counsel at
- 18 (573) 751-4857. What we receive tonight in writing or
- 19 through the Commission's website, all the testimony will
- 20 be made part of the official record in the appropriate
- 21 case. If you have any comments concerning the rate
- 22 increase, request for electric service, I believe the
- 23 forms have been color coordinated, you can take a green
- 24 form. And if you have questions or comments about the
- 25 natural gas service take a blue form. You may also

- 1 provide comments in both cases.
- 2 For the witnesses who wish to testify live,
- 3 there's been sign-up sheets provided there and those of
- 4 you that have signed up, I will call the name of each
- 5 witness signed up. I'll try to take them in order, and
- 6 I'll alternate between sites as going from taking one
- 7 witness in Cape Girardeau and one in Dexter and then
- 8 back to one in Cape Girardeau. After we've gone through
- 9 all the people that have signed up and there are others
- 10 who wish to speak, I'll give you an opportunity to sign
- 11 up at that time. So that we have time to get every --
- 12 we'll be here until everyone who wants to testify has
- 13 had an opportunity, but so that everyone may have the
- 14 opportunity, I will ask you to try keep your comments
- 15 brief. And if you want to just stand up and testify
- 16 that you agree with somebody else's comments, that is
- 17 perfectly acceptable.
- When your name is called, please come
- 19 forward and stand or sit -- there's a witness table I
- 20 believe in the Dexter area and kind of a podium there in
- 21 Cape. If you'd come forward and speak into that
- 22 microphone. I'll ask you a few -- I'll first swear you
- 23 in, and I'll ask you a few preliminary questions such as
- your name and address and then you'll be able to make
- 25 your comments. There may be some questions after your

- 1 comments from the attorneys or one of the commissioners
- 2 or from myself, and so I'll ask you to please remain at
- 3 the witness stand until you're excused.
- 4 Like I say, we'll end when everyone that
- 5 wants to speak has had an opportunity to do so. And
- 6 with that, I think we'll begin first by letting the
- 7 attorneys make their official entries of appearance.
- 8 Let's begin here in Jefferson City with the staff.
- 9 MR. DOTTHEIM: Steven Dottheim, Post Office
- 10 Box 360, Jefferson City, Missouri 65102, appearing on
- 11 behalf of the staff of the Missouri Public Service
- 12 Commission.
- 13 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer.
- MR. FISCHER: On behalf of Union Electric in
- 15 the case, I'm Jim Fischer with the law firm of Fischer
- 16 and Dority, P.C., 101 Madison Street, Suite 400,
- 17 Jefferson City, Missouri 65101.
- 18 REGULATORY LAW JUDGE DIPPELL: Mr. Mills.
- 19 MR. MILLS: Appearing on behalf of the
- 20 office of public counsel of the public, my name is Louis
- 21 Mills. And my address is Post Office Box 2230,
- 22 Jefferson City, Missouri 65102. Thank you.
- 23 REGULATORY LAW JUDGE DIPPELL: And are there
- 24 any other attorneys present that wish to make an entry
- 25 of appearance for one of the parties in this case?

1 Okay. Seeing none, then are there any opening remarks

- 2 from the Commissioners? Okay.
- 3 COMMISSIONER APPLING: This is Lin Appling
- 4 in Jefferson City, and my colleague, Connie Murray. We
- 5 just thank everyone for coming out and we appreciate and
- 6 look forward to your comments.
- 7 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 8 We begin with the first witness in Cape Girardeau.
- 9 MR. KELLY: Judge, the first witness on our
- 10 list here is Scott Meyer.
- 11 REGULATORY LAW JUDGE DIPPELL: Good evening,
- 12 Mr. Meyer. Could you please raise your right hand?
- 13 (Witness sworn.)
- 14 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 15 If you'd state your name and spell it for the court
- 16 reporter and give us your address.
- 17 MR. MEYER: It's Scott Meyer, S-c-o-t-t,
- 18 M-e-y-e-r. I'm at One University Plaza, Cape Girardeau,
- 19 Missouri 63701, representing Southeast Missouri State
- 20 University.
- 21 REGULATORY LAW JUDGE DIPPELL: And are you
- 22 yourself a customer of AmerenUE?
- MR. MEYER: I'm representing the University,
- 24 who is a customer.
- 25 REGULATORY LAW JUDGE DIPPELL: Okay. And is

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1 that gas or electric or both?
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- 2 MR. MEYER: Both. Both.
- 3 REGULATORY LAW JUDGE DIPPELL: Okay. Thank
- 4 you. Go ahead with your comments.
- 5 MR. MEYER: Thank you, and welcome everyone
- 6 to Southeast Missouri State University. Our president,
- 7 Dr. Dobbins, sends his regards. He is not able to be
- 8 here tonight due to a previous commitment. We
- 9 appreciate the opportunity to testify concerning the
- 10 proposed rate increase before the Missouri Public
- 11 Service Commission. The Commission's charge to review
- 12 rate increases requested by publicly held companies
- 13 serving as utilities is a very difficult task. The
- 14 balance between free enterprise and public good is one
- 15 that takes wisdom to maintain. We understand that you
- 16 must consider the requirement the utility companies make
- 17 a profit and requirement that they have the resources to
- 18 make needed investments, while at the same time taking
- 19 into account the concerns of the company's customers.
- 20 We are here today to testify about the
- 21 direct and indirect impacts of the proposed increase to
- 22 the University, which is one of those customers affected
- 23 by the proposed increase.
- 24 Southeast Missouri State University
- 25 currently operates a coal-fired, coal-generating plant

- 1 that uses the steam produced for our heating and for
- 2 some of our cooling to also turn a turbine and produce
- 3 electricity for the campus. Due to peek demands and
- 4 maintenance of our power plant, we cannot produce all of
- 5 the electricity needed for the entire campus, so we
- 6 still buy a large amount of energy from Ameren. In the
- 7 fiscal year 2006, we spent \$761,000 for electricity and
- 8 \$246,000 for natural gas produced by Ameren. We
- 9 still -- we have also tried to reduce our demand -- our
- 10 demand load of the campus by investing in coal
- 11 generation operation and through the use of
- 12 energy-saving fixtures, occupancy detectors and HVAC
- 13 control systems that allow us to diversify the load and
- 14 only heat and cool the areas that are scheduled to be
- 15 used. We really do try to be good stewards of the
- 16 energy resources and of the student taxpayer dollars.
- We have one graph that just shows in the red
- 18 color is what we purchased, the energy that we
- 19 purchased, and the blue is the electricity that we
- 20 produced. So while we produce a large amount of energy,
- 21 electricity, we also purchase a lot.
- 22 Our first challenge in the rate increase is
- 23 one that is kind of unique. It's unique to the
- 24 institution of higher education. It is also unique --
- 25 as far as we know, only one other customer has what is

- 1 known as Rider E on our bill. Rider E establishes a
- 2 minimum bill that we pay each month as a, quote,
- 3 stand-by rate. Because we produce a substantial amount
- 4 of electricity, which keeps us from adding to Ameren's
- 5 peek load, Rider E establishes a minimum billing that we
- 6 are required to pay each month regardless of whether we
- 7 use any energy or not. This causes the University to
- 8 buy that energy from Ameren each month as we don't want
- 9 to just purchase energy that we don't use, and it makes
- 10 us able to save the most amount of money. But the
- 11 University does this to minimize what we pay for energy.
- 12 However, if we were not subject to Rider
- 13 E, we could produce energy in the most efficient way,
- 14 creating the lowest possible level of emissions, at the
- 15 same time reduce the load on Ameren. Under the current
- 16 proposal by Ameren, the rate increase for the Rider E
- 17 portion of our billings will be 49 percent. That's a
- 18 large amount.
- 19 And so on average if this rate increase becomes
- 20 effective, we will reduce the use of our generating
- 21 capacity and simultaneously pay a significantly higher
- 22 amount of energy we purchase from Ameren. We produced a
- 23 graph that we will leave behind that shows each month
- 24 that we end up buying in most months the minimum amount.
- 25 If we were able to not have the Rider E, then we could

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1 produce the most energy efficient way and again help
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- 2 with Ameren's load. So we believe that it's just good
- 3 public policy to do so.
- 4 To remove Rider E from the University's
- 5 Ameren billing will allow flexibility to help with the
- 6 peek load, work efficiently and be more environmentally
- 7 friendly and conserve energy for anyone. We are not
- 8 asking to avoid paying for energy that we use, but
- 9 merely to be able to choose when it is best for the
- 10 University to produce its own without having a Rider E
- 11 make many of those decisions for us.
- 12 It seems that at a time when the development
- 13 of energy independence is so important, especially at a
- 14 University, our goal is to get the goal shared by all
- 15 and the Rider E policy is really designed to promote
- 16 dependence upon the utility as a standby source of
- 17 power. This policy is also punitive in its approach
- 18 because any one time spike can reset the minimum charge
- 19 for the following year, even though the usage may never
- 20 again reach that level. Furthermore, our recent
- 21 experience with Ameren is that we have sometimes been
- 22 disconnected from the service during storms because of
- 23 lightning and falling tree limbs. So in effect, the
- 24 standby source of power can be unreliable.
- 25 Aside from the Rider E, the rest of the

- 1 proposed rate increase is still a great concern. The
- 2 overall electric increase to the University is estimated
- 3 by Ameren numbers at 26 percent, an additional \$197,000
- 4 annually. We also plan on opening a new river campus
- 5 next fall, which will have an energy load that we
- 6 projected to be in the \$400,000 range. A 26 percent
- 7 increase on that would be another \$100,000. Thus, the
- 8 proposed increase would cost the University
- 9 approximately \$300,000, if approved.
- Then how does this affect the University?
- 11 More important, who does it affect? Southeast has
- 12 endured recent cuts of state appropriations with a
- 13 series of internal budget cuts. These cuts required us
- 14 to reduce four degree programs and many faculty and
- 15 staff. While we continue to look for ways to reduce
- 16 costs, further cuts in the University expenditures are
- 17 not likely to be of the magnitude necessary to
- 18 compensate for a proposed increase in the electric
- 19 costs. The only available alternative is to increase
- 20 student fees, which would conflict with the efforts of
- 21 the Southeast Board of Regents and the administration to
- 22 keep Southeast one of the most affordable universities
- 23 in the Midwest. This goal is particularly important in
- 24 Southeast Missouri because of the historic levels of
- 25 poverty and economic disadvantage in the region. An

- 1 increase of 1.70 per credit hour would be necessary to
- 2 cover the \$300,000 increase. This would equate to over
- 3 \$50 per year and add approximately \$200 to the cost of a
- 4 four-year degree. This might be the difference in some
- 5 students going to college or not. You see, this is more
- 6 about profit, operating costs and investments and
- 7 shareholders, it is also about students trying to find
- 8 access to an affordable higher education opportunity.
- 9 We suggest that Ameren should choose to
- 10 reach out to universities and their students by setting
- 11 their rate of increase at the same level as the increase
- 12 for residential customers. This is appropriate because
- 13 we have over 2500 students residing on campus consuming
- 14 Ameren's product. We further recommend that the Rider E
- 15 rate be removed from the rate structure of all college
- 16 campuses and that a program be put in place to encourage
- 17 research and implementation of alternative energy
- 18 sources on college campuses. Thank you for your time,
- 19 and once again, we wish you a pleasant stay on our
- 20 campus.
- 21 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 22 Mr. Meyer. You had two graphs there.
- MR. MEYER: Yes.
- 24 REGULATORY LAW JUDGE DIPPELL: Would you
- 25 like to put both of those into the record?

- 1 MR. MEYER: Yes.
- 2 REGULATORY LAW JUDGE DIPPELL: I will make
- 3 that first pie graph that you held up as Exhibit 1 and
- 4 mark the second graph of the minimum amounts per month
- 5 as Exhibit 2, and if you would just give those to the
- 6 court reporter so they can be attached to the
- 7 transcripts. Are there any questions for Mr. Meyer from
- 8 Commissioner Murray?
- 9 COMMISSIONER MURRAY: Thank you. Thank you,
- 10 Mr. Meyer. I just have a question regarding the Rider
- 11 E. Did you say there is only one other customer to your
- 12 knowledge that is on the Rider E?
- MR. MEYER: To our knowledge, there was only
- 14 one. We had asked at one time.
- 15 COMMISSIONER MURRAY: And it appears that
- 16 what you're saying is that Rider E acts as a
- 17 disincentive for the efficient use of energy?
- MR. MEYER: For us, yes.
- 19 COMMISSIONER MURRAY: Okay. So in addition
- 20 to not wanting the increase that's proposed in Rider E,
- 21 you are asking that that particular rider just be
- 22 removed; is that correct?
- MR. MEYER: That's correct.
- 24 COMMISSIONER MURRAY: Okay. Thank you very
- 25 much for your testimony.

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1 REGULATORY LAW JUDGE DIPPELL: Thank you.
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- 2 Commissioner Appling, did you have questions?
- 3 COMMISSIONER APPLING: Yes, just one
- 4 question. I think you mentioned that you were doing
- 5 \$760,000 for your own energy, and I missed the amount
- 6 that you were paying or buying from Ameren. Would you
- 7 repeat that again for me, please?
- 8 MR. MEYER: We spent 760,000 for electricity
- 9 and 246,000 for natural gas. I don't think I made
- 10 reference to how much we are spending on our own. We
- 11 had a chart that showed what the split was, and that was
- in kilowatt hours used and it's probably 40 percent and
- 13 60 percent. 60 percent we generated for our own, and 40
- 14 percent is from Ameren.
- 15 COMMISSIONER APPLING: Thank you very much.
- 16 We have appreciated the fact that you all have allowed
- 17 us to be at your University tonight. Thank you.
- 18 REGULATORY LAW JUDGE DIPPELL: Mr. Mills,
- 19 did you have questions for Mr. Meyer?
- MR. MILLS: I do not, thank you.
- 21 REGULATORY LAW JUDGE DIPPELL: Are there any
- 22 questions from Mr. Dottheim or Mr. Fischer?
- MR. DOTTHEIM: No questions.
- MR. FISCHER: No, thank you.
- 25 REGULATORY LAW JUDGE DIPPELL: Thank you,

- 1 Mr. Meyer, for your testimony. Let's go to our first
- 2 witness at the Dexter hearing.
- 3 MS. FRED: Judge, our first witness in
- 4 Dexter is Bruce McClintock.
- 5 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 6 Could you raise your right hand, please?
- 7 (Witness sworn.)
- 8 REGULATORY LAW JUDGE DIPPELL: Can you spell
- 9 your name for the court reporter and give us your
- 10 address.
- 11 MR. MCCLINTOCK: Yes, ma'am. My name is
- 12 Bruce, B-r-u-c-e, McClintock, M-c-C-l-i-n-t-o-c-k. I
- 13 live at 15597 County Road 624, Dexter, Missouri. Zip
- 14 code 63841.
- 15 REGULATORY LAW JUDGE DIPPELL: And are you
- 16 an AmerenUE gas or electric customer?
- 17 MR. MCCLINTOCK: Yes, ma'am. I'm a customer
- 18 for gas and electric.
- 19 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 20 Go ahead with your comments, please.
- 21 MR. MCCLINTOCK: I want to thank the Public
- 22 Service Commission for the opportunity to give my
- 23 opinion tonight and hope they do a commendable job in
- 24 the review of this request of AmerenUE. My concern is
- 25 this. I'm 74 years old. My wife and I are both

- 1 retired. We live in a rural area of Dexter. I have
- 2 tried to follow the information published both in the
- 3 news media and other media about the request and the
- 4 purpose of it, the details of it, and certainly, a
- 5 business, a stockholders business, must make a
- 6 reasonable return on an investment. However, it
- 7 concerns me that being retired and my wife and I both
- 8 being cancer survivors that I think the company should
- 9 look for alternatives like we have to look for
- 10 alternatives to buy our medications to maintain our
- 11 standard of living. The staff of your Commission has
- 12 studied this situation carefully. There's a wide
- 13 discrepancy between the AmerenUE information and the
- 14 staff's information about the resolution of how much
- 15 they should be granted. The company is wanting 12 and
- 16 more percent, which is an exorbitant amount, considering
- 17 the economics and so forth of the area in which we live
- in, the manner in which we have to maintain our way of
- 19 life or our standard of living.
- The staff has recommended a more reasonable
- 21 amount of nine to nine plus, which is probably within
- 22 the region of what the company needs to operate. I
- 23 think certainly they can look for alternatives. They
- 24 can sell the excess electricity they can generate to
- 25 other sources to generate more revenue, to offset the

- 1 money they need to operate. They can look at
- 2 alternative methods of the generation of electricity.
- 3 We all have to do that to maintain a way of life. It
- 4 concerns me, concerns me and my friends and associates
- 5 in this rural area of how we survive with the constant
- 6 increase of -- six dollars isn't a great deal maybe, but
- 7 for some it adds up over a period of time. I appreciate
- 8 the opportunity to express my views and opinions. I'll
- 9 be glad to respond to any questions.
- 10 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 11 sir. Commissioner Murray?
- 12 COMMISSIONER MURRAY: I don't, but thank
- 13 you, Mr. McClintock, for being here.
- 14 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 15 Appling, did you have questions?
- 16 COMMISSIONER APPLING: Bruce, I don't have
- 17 any questions tonight, but I was remembering John Wayne
- 18 playing in a movie called the McClintocks. You're no
- 19 kin to him, are you?
- 20 MR. MCCLINTOCK: No. It was an interesting
- 21 movie, but he fought a lot of combat films and so forth
- 22 and I'm a Korean veteran, and I never served on a
- 23 battleship or on the front line with John Wayne. Thank
- 24 you very much and have a good evening.
- 25 REGULATORY LAW JUDGE DIPPELL: Thank you.

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1 Are there any other questions for Mr. McClintock?
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- 2 MR. MILLS: I have no questions. Thank you.
- 3 REGULATORY LAW JUDGE DIPPELL: Are there any
- 4 questions by counsel here in Jefferson City?
- 5 MR. DOTTHEIM: No questions.
- 6 MR. FISCHER: No questions.
- 7 REGULATORY LAW JUDGE DIPPELL: And thank
- 8 you. Who is your next witness in Cape Girardeau? Thank
- 9 you, Mr. McClintock, you may be excused.
- 10 MR. KELLY: Bill. Bill Hinckley.
- 11 REGULATORY LAW JUDGE DIPPELL: Would you
- 12 please raise your right hand, sir?
- 13 (Witness sworn.)
- 14 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 15 If you could spell your name and give us your address.
- MR. HINCKLEY: Bill Hinckley,
- 17 H-i-n-c-k-l-e-y. My address is 1560 Lexington Avenue in
- 18 Cape Girardeau, 63701. I'm speaking on behalf of
- 19 Biokyowa, Incorporated.
- 20 REGULATORY LAW JUDGE DIPPELL: I'm sorry.
- 21 What was the corporation?
- MR. HINCKLEY: Biokyowa, B-i-o-k-y-o-w-a.
- 23 REGULATORY LAW JUDGE DIPPELL: And is that
- 24 corporation a customer of Ameren?
- MR. HINCKLEY: It is. It is an electric

- 1 customer of Ameren.
- 2 REGULATORY LAW JUDGE DIPPELL: Okay. And
- 3 thank you. Please go ahead with your comments.
- 4 MR. HINCKLEY: Members of the Public Service
- 5 Commission, thank you very much for an opportunity to
- 6 speak to you. My name is Bill Hinckley. I'm plant
- 7 manager at the Biokyowa facility. We are located here
- 8 in Cape Girardeau, and we manufacture various kinds of
- 9 amino acids that are sold in the United States and in
- 10 the global market. We were the first major Japanese
- 11 company to build a manufacturing plant in the state of
- 12 Missouri.
- I am here today to speak out not only
- 14 against the proposed Ameren electrical rate increase,
- 15 but also against their request for a fuel surcharge.
- 16 Biokyowa has sold electricity under the large primary
- 17 service rate. Our annual electric bill is over 1.8
- 18 million dollars. Under the proposed rate increase, we
- 19 would have to pay another \$800,000, which amounts to
- 20 over 43 percent in an increase just in our electric
- 21 bill. I do not know how anyone, other than the guy who
- 22 was asking for it, could claim that a 43 percent
- 23 increase is reasonable. There are some people who even
- 24 say that we shouldn't worry, that we just pass the
- 25 increased cost onto our customers. Let me publicly

- 1 state that that is not the case for a company that
- 2 competes in a global market or even the US market. I
- 3 don't believe that most Missouri companies can do that
- 4 in whatever market they are in. Like almost all of the
- 5 businesses affected, Biokyowa will simply be forced to
- 6 eat that increased cost.
- 7 As I understand it, the actual request for
- 8 this increase is based on some numbers and assumptions
- 9 made by Ameren that are -- that are seriously disputed
- 10 by some people. Expert testimony given recently to the
- 11 PSC that is already on record clearly asserts that
- 12 Ameren's rate increase is inflated in many important
- 13 respects, including the following. Some of these claims
- 14 are as follows: AmerenUE has artificially increased the
- 15 level of its depreciation expense to unreasonable
- 16 assumptions. AmerenUE requests for a 12 percent return
- 17 on equity is far too high for a regulated utility and it
- 18 is excessive and inappropriate. One expert's testimony
- 19 presents data in a strong argument that a fair ROE for
- 20 Ameren is 9.8. Another sets it at 9.25 percent.
- 21 AmerenUE has unreasonably asserted reduced profits for
- 22 electricity it sells in the wholesale market, thereby
- 23 reducing benefits consumers should obtain from all such
- 24 off service sales.
- 25 Ameren has requested a fuel surcharge

- 1 adjustment without showing any financial need for such
- 2 an adjustment. When you approve the fuel adjustment
- 3 clause rule, I understood that your intention was to
- 4 carefully consider each individual request by a utility
- 5 that applies for a surcharge adjustment. Can you
- 6 honestly state that AmerenUE has provided adequate
- 7 justification for this request? And now we must further
- 8 consider the complaint made by your own staff against
- 9 AmerenUE for over earnings to the tune of somewhere
- 10 between 136,000,000 and \$168,000,000, a staggering sum
- 11 when viewed in light of Ameren's request for a
- 12 \$360,000,000 increase. The sheer effrontery of this
- 13 requested rate increase would be comical were it not for
- 14 the severe economic damage it would cost industry and
- 15 small businesses in Missouri.
- 16 And if we were to mention to effrontery, I
- 17 must include the blazon example of effrontery displayed
- 18 in the Ameren 17-page reply to Chairman Davis regarding
- 19 improving system reliability. And I quote from a part
- 20 of their cover letter in referring to how they're
- 21 financing such system improvements. Quote, we will need
- 22 to engage in a constructive dialogue with the Commission
- 23 and other entities on innovative ways to make sure these
- 24 resources are available and are appropriately funded.
- 25 In the same spirit as your request to reconsider all

- 1 alternatives to improve reliability, we should consider
- 2 all options for financing them. This might include
- 3 special riders, recovery of construction work in
- 4 progress, forward looking rate base adjustments with
- 5 annual tune-ups, cost sharing with state and local
- 6 government bodies, location specific/customer specific
- 7 rate allocation, base rate socialization and other
- 8 innovative financing means, end quote.
- 9 So it would appear that what Ameren wants is
- 10 someone else other than themselves to pay for improving
- 11 their system reliability. The rated increase of 24
- 12 percent for small general, 20 percent for large general,
- 13 24 percent for small primary and 43 percent for large
- 14 primary should not be agreed to by the PSC without
- 15 careful and serious consideration. One single company
- 16 is asking for you to approve massive increases in the
- 17 price of their product to all of their businesses and
- 18 industrial customers. Approval of this increase at the
- 19 level requested will have serious negative economic
- 20 impacts on those customers of AmerenUE. Enough
- 21 testimony has been given by credible and expert
- 22 witnesses, including your own staff, that refutes
- 23 Ameren's justification for the extreme level of
- 24 requested increases. Certainly, it should give you
- 25 reason for pausing and giving serious consideration to

- 1 this matter. The State of Missouri struggled to balance
- 2 its budget these past few years because of an economic
- 3 downturn in reduced revenues. In some instances, your
- 4 decision may affect the financial future of many
- 5 Missouri companies and how you decide this matter is
- 6 critical not only to them, but to the State of Missouri.
- 7 Your responsibility is to both the utility and its
- 8 customers. I ask you to seriously consider all of the
- 9 testimony in determining what is a truly fair and just
- 10 level for AmerenUE and its customers. Thank you for
- 11 your time and attention.
- 12 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 13 Mr. Hinckley. I just wanted to clarify something for
- 14 the record. You quoted from a response of the Ameren to
- 15 Commissioner Davis.
- MR. HINCKLEY: Yes, ma'am.
- 17 REGULATORY LAW JUDGE DIPPELL: I believe
- 18 that document is in this record also, but could you give
- 19 us the date of that response if you have it.
- MR. HINCKLEY: I cannot tell you that. It
- 21 was off of a website, which is available, which is part
- 22 of the response.
- 23 REGULATORY LAW JUDGE DIPPELL: I believe
- 24 it's in the record in this docket, so I appreciate that.
- 25 Commissioner Appling or Commissioner Murray, did you

- 1 have questions?
- 2 COMMISSIONER MURRAY: I don't.
- 3 REGULATORY LAW JUDGE DIPPELL: Okay.
- 4 Commissioner Appling, do you have questions?
- 5 COMMISSIONER APPLING: No questions. Just
- 6 to say thank you for coming out, sir. I appreciate your
- 7 comments.
- 8 REGULATORY LAW JUDGE DIPPELL: Mr. Mills,
- 9 did you have any questions for this witness?
- 10 MR. MILLS: No questions.
- 11 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim?
- MR. DOTTHEIM: No questions.
- 13 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
- 14 MR. FISCHER: I don't have any questions.
- 15 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 16 Mr. Hinckley. Who is our next witness in Dexter?
- MS. FRED: Judge, we have Donn Beighley here
- 18 in Dexter.
- 19 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 20 (Witness sworn.)
- 21 REGULATORY LAW JUDGE DIPPELL: If you could
- 22 spell your name and give us your address.
- MR. BEIGHLEY: My name is Donn Beighley,
- 24 D-o-n-n, B-e-i-g-h-l-e-y. I reside at 14632 County Road
- 25 616, Dexter, Missouri 63841.

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1 REGULATORY LAW JUDGE DIPPELL: And can you
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- 2 tell us are you an AmerenUE customer?
- 3 MR. BEIGHLEY: Yes, I am a customer of
- 4 AmerenUE.
- 5 REGULATORY LAW JUDGE DIPPELL: You have
- 6 electric or gas or both?
- 7 MR. BEIGHLEY: Only electric.
- 8 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 9 Go ahead with your comments, please.
- 10 MR. BEIGHLEY: I'll keep them very brief.
- 11 What I want to address are there are some of the outages
- 12 that we experience in our area. During some of the
- 13 storms that we've had over the last couple of years and
- 14 even within the last year after AmerenUE has made
- 15 repairs even in my yard, we continue to have outages of
- 16 three or four hours. Whereas, we have neighbors who are
- 17 on one of the cooperative systems who very seldom, if
- 18 ever, have their electricity go down. And this is a
- 19 concern of ours, because I can look just across the
- 20 street and see people that do have electricity.
- 21 The other thing I wanted to comment on is
- 22 yes, there is an increase and I'm not as up on it as a
- 23 lot of these other people, but the question to be raised
- 24 is, is there a better way to increase this, make it
- 25 gradually, because there are people on fixed incomes and

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1 they can work it into their budgets better than just a
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- 2 lump sum being added onto the new billing. And that's
- 3 all I have.
- 4 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 5 Mr. Beighley, let me just ask you a couple of things.
- 6 How long have you been an Ameren customer?
- 7 MR. BEIGHLEY: For seven years.
- 8 REGULATORY LAW JUDGE DIPPELL: And have the
- 9 outages that you've experienced over that period of time
- 10 or has it been consistent?
- 11 MR. BEIGHLEY: Well, can you elaborate on
- 12 your question, please?
- 13 REGULATORY LAW JUDGE DIPPELL: I quess I am
- 14 wondering about the frequency of the outages and has it
- 15 always been several outages or has that increased?
- MR. BEIGHLEY: It we can usually count on
- 17 two -- we used to be four or five outages a year. We
- 18 are down to probably two or three now. But you can
- 19 pretty much count on two to three every year. And as I
- 20 say, they're usually for multiple hours.
- 21 REGULATORY LAW JUDGE DIPPELL: Okay. Thank
- 22 you. Commissioner Murray, did you have any questions?
- 23 COMMISSIONER MURRAY: I don't, but thank you
- 24 for your testimony.
- 25 REGULATORY LAW JUDGE DIPPELL: Commissioner

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1 Appling?
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- 2 COMMISSIONER APPLING: No questions. Thank
- 3 you.
- 4 REGULATORY LAW JUDGE DIPPELL: Mr. Mills,
- 5 did you have any questions?
- 6 MR. MILLS: I have no questions. Thank you.
- 7 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim?
- 8 MR. DOTTHEIM: No questions.
- 9 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
- 10 MR. FISCHER: No questions.
- 11 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 12 Mr. Beighley, you may be excused. We appreciate your
- 13 comments.
- MR. BEIGHLEY: Thank you for your time.
- 15 REGULATORY LAW JUDGE DIPPELL: Who is your
- 16 next witness in Cape Girardeau?
- 17 MR. KELLY: It would be Patrick Bira.
- 18 (Witness sworn.)
- 19 REGULATORY LAW JUDGE DIPPELL: If you could
- 20 spell your name and give us your address.
- MR. BIRA: Patrick Bira, B-i-r-a,
- 22 representing Southeast Missouri Hospital, 1701 Lacy
- 23 Street, Cape Girardeau, Missouri 63701.
- 24 REGULATORY LAW JUDGE DIPPELL: And I assume
- 25 the hospital is a customer of Ameren.

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1 MR. BIRA: For both electric and gas, yes.
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- 2 REGULATORY LAW JUDGE DIPPELL: Okay. Please
- 3 go ahead with your comments.
- 4 MR. BIRA: We thank you very much for the
- 5 opportunity to speak this evening and present our
- 6 concerns. My comments are very brief to allow others to
- 7 speak this evening and some of our concerns have already
- 8 been articulated by some of the other speakers.
- 9 First, we just want to acknowledge the
- 10 dependence of a community hospital on reliable, quality
- 11 supply of electricity in order to operate and serve the
- 12 patients and the families that we serve. We have
- 13 experienced very reliable service from AmerenUE in the
- 14 past, and we appreciate that service. It is imperative
- 15 for us in order to continue our healthcare services to
- 16 the community and to the region.
- 17 We appear this evening simply to share what
- 18 we understand the impact of the electric bill to be in
- 19 particular. While the total Ameren bill for 2007 for
- 20 our institution with gas and electric combined is
- 21 approximately \$2,575,000, we are more concerned
- 22 specifically with the electricity issue. As a small
- 23 primary classification user, our electric bill for 2007
- 24 is estimated to run approximately \$1,141,000. At the
- 25 proposed rate of 24 percent increase for our

- 1 classification, the additional expense is estimated to
- 2 be approximately \$273,000 per year on our electric
- 3 expenses alone.
- 4 We repeat our intent to support viable
- 5 adjustments by AmerenUE as we wish them to be a viable
- 6 service to the community, but we certainly also wish to
- 7 express and share the financial impact to our
- 8 institution and ask for reconsideration of the current
- 9 proposal that you have before you. That concludes my
- 10 comments. And we, again, appreciate the opportunity to
- 11 speak this evening.
- 12 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 13 Mr. Bira, are there any questions from Commissioner
- 14 Murray?
- 15 COMMISSIONER MURRAY: Thank you for your
- 16 comments. And you are not experiencing any reliability
- 17 problems with your service; is that correct?
- 18 MR. BIRA: In general, no ma'am, that's
- 19 correct.
- 20 COMMISSIONER MURRAY: Thank you very much.
- 21 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 22 Appling?
- 23 COMMISSIONER APPLING: This is Lin Appling.
- 24 What is your backup system for your hospital?
- MR. BIRA: We have several emergency

- 1 generators that are tested on a very regular basis.
- 2 Those are always very reliable for our services should
- 3 there be an outage, but we do have the ability to have
- 4 those electric generators service the hospital.
- 5 COMMISSIONER APPLING: Again, thank you very
- 6 much for coming and I appreciate your comments. Thank
- 7 you.
- 8 REGULATORY LAW JUDGE DIPPELL: Mr. Mills, do
- 9 you have questions?
- 10 MR. MILLS: I do not. Thank you.
- 11 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim?
- MR. DOTTHEIM: No questions.
- 13 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer.
- MR. FISCHER: No. Thank you.
- 15 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 16 Mr. Bira, for your comments. You may be excused. Who
- 17 is your next witness in Dexter?
- MS. FRED: It is Carolyn Johnson.
- MS. JOHNSON: I'd like to turn the chair
- 20 because you can't testify to a company rip off. Where
- 21 should I sit where they can see and people hear me?
- 22 REGULATORY LAW JUDGE DIPPELL: We can see
- 23 you there. Could you please raise your right hand,
- 24 ma'am?
- 25 (Witness sworn.)

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1 REGULATORY LAW JUDGE DIPPELL: Could you
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- 2 please spell your name and give us your address?
- 3 MS. JOHNSON: My name is Carolyn Nichols
- 4 Johnson. It's C-a-r-o-l-y-n, N-i-c-h-o-l-s, Johnson,
- 5 generic Johnson, J-o-h-n-s-o-n. I live at 320 Rannell
- 6 Street. That's R-a-n-n-e-l-l. Dexter, Missouri 63841.
- 7 I am a --
- 8 REGULATORY LAW JUDGE DIPPELL: Are you a
- 9 customer of Ameren?
- 10 MS. JOHNSON: I am for both gas and
- 11 electric.
- 12 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 13 Please give us your comments.
- MS. JOHNSON: Okay. Thank you for having us
- 15 here today. I would like to start out and say that
- 16 while we appreciate the opportunity to testify, we would
- 17 urge you in the future to be -- have hearings in person.
- 18 The setup down here is so that people are looking at a
- 19 concrete brick wall with a projected picture. I have
- 20 testified at hundreds, maybe even several thousands of
- 21 hearings and I've never seen a setup quite like this.
- 22 It would be prudent, I think, for the Commission in the
- 23 future to think about serving people in the out state
- 24 areas down here with real live taking testimony,
- 25 connecting with the people, being accountable. And I

- 1 would ask that you consider that in the future very
- 2 strongly. It's rather intimidating to try to look at a
- 3 wall and testify, besides not having people here to look
- 4 at you in the eye.
- I have grew up in Dexter and then I left and
- 6 lived in Colorado for almost 40 years, and now I've
- 7 retired and come back. During my career, I worked a lot
- 8 on coal and energy issues for nonprofit environmental
- 9 groups. Through that, I got into rates, energy sources
- 10 of all kinds, and I was rather stunned in moving back
- 11 here a year ago after being in very snowy Colorado as
- 12 you all know from the recent news. We have outages
- 13 here, small outages sometimes very short duration, but
- 14 we have them very constantly. It's easy to see your
- 15 computer flicks off while you are working on it or your
- 16 microwave you have to go set the blinking number or your
- 17 VCR or whatever you have. When I have called Ameren to
- 18 find out what is going on or when we might get power
- 19 back, we get a recording. I get a recording that says
- 20 -- and it's obviously out of your headquarters office --
- 21 that says, "We are working to restore power in your area
- 22 as quickly as possible." And that tells you absolutely
- 23 nothing if you've got plans. I mean, all the
- 24 relationships that I've had people who work for Ameren
- 25 here locally have been very positive and they've been

- 1 very good, but they're not controlling things.
- 2 One of the issues that has come up here with
- 3 questions for the hearing and I think they are locked in
- 4 people's minds is why are -- why are we having to even
- 5 address a rate increase? We have a company that has
- 6 done these numerous outages. They're not evidently
- 7 investing in any way that we see into the infrastructure
- 8 in delivering better. We have a transformer down the
- 9 alley that seems to pop out with every storm and that's
- 10 just locally. And then the poor people in St. Louis and
- in Illinois have done a great deal. Well, the argument
- 12 by Ameren, as far as I can figure out, is that they want
- 13 more greater return. They want more profit. And
- 14 they're basing that on that their average crisis of
- 15 electricity -- and I'm going to talk mostly about
- 16 electricity -- is below -- their cost that they're
- 17 charging customers is below national average. Well,
- 18 folks, it should be below the national average because
- 19 they're paying far less for the coal that they're
- 20 burning, which is over 85 percent of the power that
- 21 Ameren sells. They're paying far less than other parts
- 22 of the country. That is a false comparison to say that
- 23 the average cost here is not as high as other places
- 24 therefore they deserve more. It's not true. They are
- 25 paying far less.

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I dug up information, which is easily
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- 2 available to anybody, from the Energy Information
- 3 Administration today. It's called The Average Price of
- 4 Coal. That's US Energy Information Administration,
- 5 which is part of the US Department of Energy. The
- 6 Average Price of Coal Delivered by Census, Division and
- 7 State. So they've got the country divided into ten
- 8 regions. The lowest cost region is in the -- it's
- 9 called the west north central, which is Missouri. But
- 10 let's look at what some of the other places pay. It's
- 11 dollars per ton of coal. New England, \$65.39 per ton of
- 12 coal. That's their average cost over that whole region.
- 13 The middle Atlantic, which would include New York and
- 14 Pennsylvania -- Pennsylvania is a big coal producing
- 15 state and probably supplies a lot of the coal into New
- Jersey and New York, but they pay \$51.97. And you know,
- 17 if you mess around and look at some of the others, even
- 18 the mountain states, which is Colorado, Utah, Wyoming,
- 19 and big coal producers out there, Mexico, they're paying
- 20 \$23.30 per ton. What do we pay here in Missouri? Far
- 21 less. We pay \$17.86 per ton. That's why they're not
- 22 getting -- that's why the average cost should be lower.
- 23 And they should -- it should stay lower because the
- 24 costs to Ameren are much less.
- Now, there's a certain thing that, you know,

- 1 we all think we endorse and that's called capitalism.
- 2 And under capitalism, you make a profit if you take a
- 3 risk and invest in something. But what Ameren has is
- 4 really a form of socialism. They'd like to say they're
- 5 capitalists and they want some profits, but they're not
- 6 taking very many risks. They're a monopoly. You don't
- 7 have a choice if you're in their area to be their
- 8 customer. If you live on Ozark Border property you can
- 9 be Ozark Border. The only other way you can do is if
- 10 you generate your own and some people do that. But
- 11 Ameren has got it built in. They don't even have to
- 12 come out and compete for us as customers. They don't
- 13 have to advertise to us, so that cost is gone from what
- 14 they make. So here we are, you know. We have to use
- 15 them. They're guaranteed a return under the state
- 16 regulatory laws under the Public Service Commission. So
- 17 they don't even have to compete on that. And obviously,
- 18 they're not competing on service because it has not been
- 19 good overall.
- 20 Moreover, a lot of the statements here are
- 21 that the co-ops have half the cost of Ameren and that's
- 22 probably true. I don't know that for a fact, but others
- 23 have testified to that. But what Ameren is now
- 24 wanting -- and they do do a lot of advertising under
- 25 Ameren, which is also a cost and other things and, you

- 1 know, the question was asked by Mr. Taylor, Kirby
- 2 Taylor, what the top six officials of the company make
- 3 and you did not hear an answer. I find it a little
- 4 strange that Mr. Fischer is representing the company
- 5 would not have that information off the top of his head.
- 6 He should know that, and he should get it to people, and
- 7 we're not talking just about bonuses. We're talking
- 8 about salary plus bonuses, and they all get big
- 9 performance bonuses.
- 10 So what Ameren is asking is for a 20 to 30
- 11 percent increase -- 33 percent increase because they've
- 12 got a range 9.75 to 12 percent that they want in
- 13 guaranteed return. What a great system. So there's
- 14 social -- it's socialism in a sense because they're
- 15 turning the cost of their profits that they'd like to
- 16 make, but perhaps have not earned, back on the rate
- 17 payers for their stockholders. Well, people that hold
- 18 stock -- and I happen to own some stock, although not in
- 19 Ameren, can choose which companies perform and pick that
- 20 according as to what you want to invest in. And when
- 21 companies perform poorly they go into, we hope, other
- 22 investments. That's the -- that's what the marketplace
- 23 or what capitalism does. It rewards those who do well
- 24 and take the risks and succeed and there's some
- 25 punishment for those that don't. Ameren is asking for

- 1 no punishment.
- 2 I'd like to close with two thoughts. One,
- 3 we need to have a lot more energy alternatives than what
- 4 Ameren puts out. And I think some people have testified
- 5 to that, and I hope a lot more do. We need bio fuels.
- 6 We need solar. We need wind, and we need a lot more of
- 7 it, and some energy conservation. It would be nice to
- 8 see a utility take a much more aggressive stance on
- 9 that, but I suppose they think they're cutting their
- 10 income by doing so, or perhaps they just don't get
- 11 around to it. I don't know.
- 12 The last thought I'd like to leave is the
- 13 Taum Sauk. That was a black blotch that will cost and
- 14 has cost us in future generations a beautiful and
- 15 precious public park in our state. And I notice that
- 16 Mr. Fischer, Ameren's lawyer, has consistently referred
- 17 to Taum Sauk as an incident, which sort of sounds like
- 18 he's stretching, you know. It's not an incident. It is
- 19 a disaster and it should rest on them. And I don't
- 20 think people are going to be very forgiving because they
- 21 did not maintain their facilities and it was
- 22 deliberately so. If you've read the papers, you've seen
- 23 the e-mails, within the company that leaked out.
- 24 Punishment is in the works but certainly no rate raise
- 25 now. Thank you very much.

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1 REGULATORY LAW JUDGE DIPPELL: Thank you,
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- 2 Ms. Nichols-Johnson. Let me just ask you a couple of
- 3 questions. How long have you been back in Dexter since
- 4 you retired?
- 5 MS. JOHNSON: I've been back here a little
- 6 over a year. I came back a lot on visits before that.
- 7 REGULATORY LAW JUDGE DIPPELL: Can you tell
- 8 me how often the power outages that you mentioned occur?
- 9 MS. JOHNSON: Last summer they were
- 10 averaging two to three a week. Some were very brief.
- 11 Several were for several hours. One was overnight. I
- 12 don't know what the frequency would be if you averaged
- 13 it over a year. It seems to be much cleaner power in
- 14 the winter here. Maybe because we haven't had much
- 15 winter, but in the summer it was terrible. Summer and
- 16 fall.
- 17 REGULATORY LAW JUDGE DIPPELL: You had some
- 18 papers there that you were referring to. Did you have
- 19 anything that you wanted to offer as an exhibit to put
- 20 in the record?
- 21 MS. JOHNSON: Sure, why don't I give you
- 22 this table out of the Energy Information Administration,
- 23 which I pulled off of the web, and you can -- this is
- 24 the average price of coal delivered in use by census
- 25 division.

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1 REGULATORY LAW JUDGE DIPPELL: All right.
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- 2 I'm going to mark that as Exhibit 3 and I'll ask you if
- 3 you can leave that with Mrs. Fred. She will bring that
- 4 to me and it will be attached to the transcript.
- 5 Commissioner Murray, do you have any questions?
- 6 COMMISSIONER MURRAY: No. But thank you,
- 7 ma'am.
- 8 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 9 Appling?
- 10 COMMISSIONER APPLING: No questions, Judge.
- 11 REGULATORY LAW JUDGE DIPPELL: Mr. Mills?
- MR. MILLS: I don't have any questions, but
- 13 the witness did mention that one of the people there in
- 14 Dexter didn't get an answer to a question about
- 15 executive compensation during the question and answer
- 16 session. I have that information back at my office. I
- 17 don't have it here with me. If that witness would like
- 18 to get ahold of me, my address is in both the -- at the
- 19 back of the yellow handout and the green handout, direct
- 20 telephone number. And you all can contact me for that
- 21 information if you want to, thank you.
- 22 MS. JOHNSON: If I could suggest something,
- 23 is since the question has been asked and not answered,
- 24 and I think everyone here kind of wanted to know the
- 25 answers. I see a lot of heads shaking. That it be --

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1 maybe you take it upon yourself to get it to all of us
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- 2 here. Yeah. Put it in the newspaper, in the Dexter
- 3 newspaper. That would be great.
- 4 REGULATORY LAW JUDGE DIPPELL: Mr. Mills?
- 5 MR. MILLS: I will find a contact for the
- 6 Dexter newspaper, and I will send it to that contact.
- 7 And if the paper chooses to publish it then it will.
- 8 MS. JOHNSON: If you want us to work on
- 9 them, we will. We'll work on them because a lot of
- 10 people want to know that.
- 11 REGULATORY LAW JUDGE DIPPELL: Okay. Are
- 12 there any questions, Mr. Dottheim?
- MR. DOTTHEIM: No questions.
- 14 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
- MR. FISCHER: No, thank you.
- 16 REGULATORY LAW JUDGE DIPPELL: Mr. Mills,
- 17 you had something further.
- 18 MR. MILLS: Yeah. I just wanted to -- the
- 19 source of the information I have was I believe the
- 20 Lieutenant Governor from the State of Illinois has it on
- 21 their website so it is readily available. I certainly
- 22 will get it to someone at the newspaper in Dexter, but
- 23 if you all are impatient for it, it's out there if you
- 24 search for it. It's publicly available.
- 25 REGULATORY LAW JUDGE DIPPELL: Thank you

- 1 very much. Thank you, Ms. Nichols-Johnson. You may be
- 2 excused. Who is our next witness in Cape Girardeau?
- 3 MR. KELLY: John Mehner.
- 4 REGULATORY LAW JUDGE DIPPELL: Could you
- 5 raise your right hand, sir?
- 6 (Witness sworn.)
- 7 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 8 If you could spell your name and give us your address.
- 9 MR. MEHNER: I'm John Mehner. J-o-h-n,
- 10 M-e-h-n-e-r, representing the Cape Girardeau Area
- 11 Chamber of Commerce located at 1267 North Mount Auburn
- 12 Road in Cape Girardeau 63701. We are both a gas and
- 13 electric customer of Ameren as are many of our members.
- 14 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 15 sir. Go ahead with your comments.
- MR. MEHNER: Thank you. Let me begin by
- 17 saying that AmerenUE has long been a support of our
- 18 chamber and long been a support of economic development
- 19 in our area. We believe that they are a strong and
- 20 valuable Missouri corporation and have every right to a
- 21 reasonable rate of return in profits so they can remain
- 22 viable and build upon their infrastructure, customer
- 23 delivery and customer service.
- 24 Having said that, we feel compelled to
- 25 express concern over the levels of the requested

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1 increase and the impact those increases will have on
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- 2 business and the economy in the Cape Girardeau area.
- 3 We understand the rates of the increases --
- 4 others have mentioned those so I don't need to repeat
- 5 those again. A sudden jump to those levels will make
- 6 doing business extremely difficult for many companies in
- 7 our area. In my position I talk to business people
- 8 large and small every day. The fear of these increases
- 9 has been the topic at many meetings, many lunches, many
- 10 dinners, many discussions since they were first
- 11 introduced in the July time frame, I believe. We've
- 12 also done a recent survey of our membership, and it has
- 13 appeared multiple times as a concern in that survey. It
- 14 is also our understanding that Ameren has not requested
- 15 an increase in many years. If an increase is fair and
- 16 necessary, we do understand that. However, recent
- 17 reports in various media outlets seem to suggest that
- 18 experts making recommendations to you, the Public
- 19 Service Commission, believe that rates should be cut and
- 20 not increased. That, of course, has us even more
- 21 confused with what is the right process.
- 22 Public Service has a difficult course of
- 23 action to take in determining what is the best thing to
- 24 do. We are not experts in the field and I don't have
- 25 near the information that some of the other testimony

- 1 before you -- some of those folks have brought to the
- 2 table. However, what I do know is this and what I
- 3 firmly believe is this, if the rates are received as
- 4 requested in the time frame that's requested it will
- 5 have a devastating impact on the businesses and the
- 6 economy in the Cape Girardeau area. Thank you for what
- 7 you do. Thank you for giving us this opportunity, and
- 8 thank you for your consideration in this matter. And
- 9 I'd be more than happy to answer any questions that you
- 10 may have.
- 11 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 12 Mr. Mehner. Commissioner Murray, do you have any
- 13 questions?
- 14 COMMISSIONER MURRAY: I don't, but thank you
- 15 for being here.
- 16 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 17 Appling?
- 18 COMMISSIONER APPLING: John, again, thank
- 19 you very much for being here tonight and thank you for
- 20 your comments.
- 21 REGULATORY LAW JUDGE DIPPELL: Mr. Mills, do
- 22 you have any questions?
- MR. MILLS: No questions. Thank you.
- 24 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim?
- MR. DOTTHEIM: No questions.

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1 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
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- MR. FISCHER: No questions. Thank you.
- 3 REGULATORY LAW JUDGE DIPPELL: Mr. Mehner,
- 4 you may be excused. Who is the next witness in Dexter?
- 5 MRS. FRED: Phyllis Edwards? Is she here?
- 6 Okay. I'll go to the next one. Yes, City of Dexter.
- 7 REGULATORY LAW JUDGE DIPPELL: I will just
- 8 say if anyone cannot stay and feels they need to leave,
- 9 there are other ways to submit your comments if you're
- 10 not able to testify live, but we will stay until
- 11 everyone has had an opportunity. Mr. Stidham, would you
- 12 please raise your right hand?
- 13 (Witness sworn.)
- 14 REGULATORY LAW JUDGE DIPPELL: Could you
- 15 spell your name and give us your address, please?
- MR. STIDHAM: Mark Stidham, M-a-r-k,
- 17 S-t-i-d-h-a-m, with the City of Dexter, 301 East
- 18 Stoddard, S-t-o-d-d-a-r-d, Dexter, Missouri 63841.
- 19 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 20 And is the City an electric customer of Ameren?
- MR. STIDHAM: Yes, ma'am. Electric and gas.
- 22 REGULATORY LAW JUDGE DIPPELL: Okay. Thank
- 23 you. Please give us your comments.
- 24 MR. STIDHAM: Yes, ma'am. Fist of all,
- 25 again, I would like to thank Ameren for everything that

- 1 they do. I'm going to keep my comments brief. We have
- 2 some industries in our area that need to have more
- 3 concerns than I do, so my comments will be brief and to
- 4 the point. I would like to open by saying that I work
- 5 for the City of Dexter and we appreciate AmerenUE for
- 6 providing us with power and the jobs at the local level.
- 7 I have truly enjoyed working with the local gentlemen,
- 8 Larry Stone, Rick Marrow, your economic developer Skip
- 9 Smallwood. When we call, they do whatever they can to
- 10 address our problems at the local level. But our
- 11 problems is currently the reducing of the local staff
- 12 prolongs power outages and we have to wait and get help
- 13 from surrounding municipalities, such as Cape Girardeau,
- 14 can arrive. With this type of response, if a similar
- 15 incident happens in those cities, we have to wait until
- 16 their problems are addressed and repair their outages,
- 17 and at this time we have loss of production in our
- 18 industries and plants. They're stressful situations in
- 19 our nursing facilities and our residential areas in
- 20 general have stress to cope with.
- 21 What can be done about the power outages?
- 22 I'm not going to ask any questions, but currently we are
- 23 trying to address one issue with one of our largest
- 24 employers. They are continuing to have surges and
- 25 outages back all during the summer months at one of

- 1 their plant locations, and we're working with the local
- 2 economic development trying to get that problem
- 3 corrected. It's cost them a lot of down time. It's
- 4 cost them a lot of production and the cost of machinery
- 5 repairs due to the power surges burning the equipment
- 6 out.
- 7 Has AmerenUE explored how much business they
- 8 can possibly lose with this increase? With this type of
- 9 increase, AmerenUE can see to reduced revenue due to
- 10 some jobs moving out of the area because our industries
- 11 cannot afford to pay these rates with the
- 12 competitiveness in their building. Their business is so
- 13 competitive just like in Cape Girardeau and I'm sure all
- 14 over the state. Will the city see improved services and
- 15 needed attention? The bottom line is the service has
- 16 drastically declined over the last five years or more.
- 17 We're continuing to see no response from the local level
- 18 due to the reduced workforce and the crew being
- 19 stretched far too thin. Most of the time when we have
- 20 problems, larger areas have problems, our group -- our
- 21 crew from Dexter is not even in town. They're forced to
- 22 go elsewhere.
- The tree trimming has not been done in many
- 24 cases. We're having power outages, and service in
- 25 general is not being performed, and we are the ones that

- 1 are suffering. Being a part of the City of Dexter, if
- 2 we want to increase our rates we have to improve our
- 3 services to the public.
- What will this do to the City services?
- 5 The voters just passed a 4.5 million dollar bond issue
- 6 to improve our waste water treatment lagoons. This will
- 7 add to our west lagoon and double our power usage that
- 8 we're currently paying for our treatment facilities.
- 9 Last year water and waste water paid \$160,000 in
- 10 electric use. That will double in the next year with
- 11 our expansion. This increase will hit our citizens
- 12 twice. Once at their home on their Ameren bill and then
- 13 again when their city water and sewer bill has to be
- 14 adjusted to pay for the increases for the City's
- 15 utilities. I have a handout that I will pass on that
- 16 gives the City of Dexter's rates, just the
- 17 municipalities. I'm sure Ameren has the combined city
- 18 as a whole, but I'm here to speak on behalf of industry,
- 19 downtown business and the City.
- 20 We're not against an increase. The City
- 21 of Dexter has to give increases on a continual basis.
- 22 If we have an increase in service we have to pass it on,
- 23 but we realistically do it. We take and put our board
- of alderman, our mayor and our people put our heads
- 25 together and do it in a way that it's the least cost

- 1 effective where everybody can survive. And those that
- 2 are on limited incomes, they're just paying their part,
- 3 their small portion. The larger, of course, will have
- 4 to pay the larger bill. But we are just asking as the
- 5 City as a whole that you deeply review the increase that
- 6 has been put before us. Some of our industries are
- 7 faced with a 27 percent increase. Ballpark, they're
- 8 looking at \$100,000 a month is what they currently pay.
- 9 That's \$27,000 a month on electric alone. In the winter
- 10 months, they have the same usage of \$100,000 for their
- 11 gas so they're looking at additional \$27,000. That's a
- 12 \$54,000 a month. That's two salaries. No matter how
- 13 you look at it, they've either got to do two or three
- 14 things. They've either got to cut back or look at
- 15 alternative power sources or other locations. We as the
- 16 United States, we as a state of Missouri, do everything
- 17 we can to keep jobs in the United States, but some of
- 18 those companies are forced to go to other countries and
- 19 elsewhere because of cost prohibited things that are
- 20 beyond their control. Thank you.
- 21 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 22 Let me ask you just a couple of questions. How often
- 23 are the outage incidents that you're referring to?
- MR. STIDHAM: In the summer months there was
- 25 three different particular timed outages that was -- and

- 1 we have that exact dates -- or the company does. They
- 2 range from May, June and July.
- 3 REGULATORY LAW JUDGE DIPPELL: And does that
- 4 include the surges that you mentioned or is that
- 5 separate?
- 6 MR. STIDHAM: The surges was a separate
- 7 incident that, you know, the machinery was trying to
- 8 operate with reduced power and, of course, burnt the
- 9 machinery and everything and cost them some downtime in
- 10 production, also. We have addressed that with Skip
- 11 Smallwood, the local Ameren economic developer and I'm
- 12 not here to knock anybody. He's working with us on
- 13 that, and he's trying to get us some help in trying to
- 14 reduce that, whether it be separate lines or whatever,
- 15 transformers, whatever the problems may be.
- 16 REGULATORY LAW JUDGE DIPPELL: And do the
- 17 surges and outages also affect the residential customers
- 18 in Dexter?
- 19 MR. STIDHAM: Most of the time, yes.
- 20 REGULATORY LAW JUDGE DIPPELL: And then you
- 21 mentioned that you had a document there. Was that
- 22 something that you wanted to offer as an exhibit?
- 23 MR. STIDHAM: That's correct. The front
- 24 page has got everything I just told you. The second
- 25 page is on utility expense from June of '05 to July '06,

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1 our fiscal, where our actual cost is now. Where the 27
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- 2 and the 22 percent increase, there's two scenarios here
- 3 with whatever increase hits us, how it is going to
- 4 directly effect the municipality.
- 5 REGULATORY LAW JUDGE DIPPELL: Okay. I'm
- 6 going to mark that as Exhibit 4, and you just leave that
- 7 with Ms. Fred so she can bring that to me to attach to
- 8 the transcript.
- 9 MR. STIDHAM: Yes, ma'am, thank you.
- 10 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 11 Murray, did you have any questions?
- 12 COMMISSIONER MURRAY: I'd just like to say
- 13 thank you for your very informative comments.
- 14 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 15 Appling?
- 16 COMMISSIONER APPLING: No questions tonight.
- 17 Thank you very much.
- 18 REGULATORY LAW JUDGE DIPPELL: Mr. Mills,
- 19 did you have questions?
- MR. MILLS: I do not. Thank you.
- 21 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim?
- MR. DOTTHEIM: No questions.
- 23 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
- MR. FISCHER: No questions. Thank you.
- 25 REGULATORY LAW JUDGE DIPPELL: Thank you,

1 Mr. Stidham. We appreciate your testimony. Who is your

- 2 next witness in Cape Girardeau?
- 3 MR. KELLY: That would be Mike Grebing,
- 4 please.
- 5 (Witness sworn.)
- 6 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 7 If you could spell your name and give us your address.
- 8 MR. GREBING: Mike, M-i-k-e, Grebing,
- 9 G-r-e-b-i-n-g. I'm representing Dana Corporation at the
- 10 address of 2075 Corporate Circle, Cape Girardeau,
- 11 Missouri 63701.
- 12 REGULATORY LAW JUDGE DIPPELL: And is that a
- 13 customer of Ameren for gas and/or electric?
- 14 MR. GREBING: Basically for electric.
- 15 REGULATORY LAW JUDGE DIPPELL: Please go
- 16 ahead with your comments.
- 17 MR. GREBING: First off, let me thank you
- 18 for allowing me to address the members of the Public
- 19 Service committee tonight. My name is Mike Grebing, and
- 20 I am the plant manager of Dana Corporation here in Cape.
- 21 Dana Corporation is a company that supplies automotive
- 22 components to a long list of major OEMs throughout the
- 23 world and is considered a major player in the global
- 24 market. The Cape Girardeau plant supplies axle parts to
- 25 customers in the US, Mexico and Europe. I'm here today

- 1 to discuss the impact of the proposed Ameren electrical
- 2 rate increase and what decision this may bring about if
- 3 this proposal is accepted by this commission.
- 4 The Dana plant in Cape typically was staying
- 5 close to \$1,000,000 a year on electricity and is
- 6 classified as a small primary customer. With the
- 7 incorporation of the new rate structure, our
- 8 expenditures for electric power would increase by 24
- 9 percent or \$240,000 a year. The proposed rate increases
- 10 will start at 10 percent for residential and move to a
- 11 high of 43 percent for large primary customers. There
- 12 is no doubt that continuing increases in raw materials
- 13 such as steel, aluminum, copper and oil have made it
- 14 increasingly difficult for corporations to maintain
- 15 their margin of profit; thereby, satisfying the
- 16 investment community. Compounding this problem is the
- 17 continued escalation in healthcare costs and retirement
- 18 benefits.
- 19 Most of us here tonight do not have the
- 20 ability to pass along these increased costs by raising
- 21 our product price when dealing in a domestic or a global
- 22 market. Speaking only for Dana Corporation plant in
- 23 Cape, these continued increases have made it necessary
- 24 for Dana to move the work out of Cape and relocate to
- 25 Mexico to allow for a lower cost base. This will be

- 1 between now and June of 2008. If Ameren's request is
- 2 approved to pass along these increased prices, it will
- 3 undoubtedly further improve their bottom line
- 4 performance.
- 5 With that said, I must comment on
- 6 Ameren's outstanding performance over the last five
- 7 years.
- 8 Ameren is without a doubt a well run corporation as seen
- 9 in their annual income statements. Being able to
- 10 achieve increases in sales, gross profit and net income
- 11 over the past five years is quite an accomplishment in
- 12 today's environment. Ameren's reported net profit
- margin for 2005 was over 9 percent and estimates for
- 14 2006 will again be around this number. After reviewing
- 15 Ameren's performance facts, I have a hard time
- 16 understanding why a regulated utility would be asking
- 17 for a rate increase of such great proportion. If this
- 18 request is merely to increase net profit margins to 12
- 19 percent while their customer base suffers the additional
- 20 expense, it is clear regarding decision that must be
- 21 made by the Commission. Unfortunately, it is too late
- 22 to change the corporate decision on closing Dana plant
- 23 in Cape and the elimination of 200 jobs that would be
- 24 leaving the area. However, the future of subsequent
- 25 business in this area and within the State of Missouri

1 must be taken into consideration when you decide on this

- 2 critical matter.
- 3 I know this Commission will review all of
- 4 the testimony previously given and will make the proper
- 5 decision based on what is best for all parties and
- 6 stakeholders. Thank you for your consideration in this
- 7 matter.
- 8 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 9 Mr. Grebing. Commissioner Murray, did you have
- 10 questions?
- 11 COMMISSIONER MURRAY: I have no questions,
- 12 but thank you very much.
- 13 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 14 Appling?
- 15 COMMISSIONER APPLING: Mr. Grebing, no
- 16 questions, but thank you for your comments.
- 17 REGULATORY LAW JUDGE DIPPELL: Mr. Mills?
- MR. MILLS: No questions.
- 19 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim?
- MR. DOTTHEIM: No questions.
- 21 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
- MR. FISCHER: No questions. Thank you.
- 23 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 24 We appreciate your comments. Who is your next witness
- 25 in Dexter?

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1 MRS. FRED: Is there anyone else who would
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- 2 like to speak? Mark Avery, Judge.
- 3 (Witness sworn.)
- 4 REGULATORY LAW JUDGE DIPPELL: Go ahead.
- 5 MR. AVERY: My name is Mark, M-a-r-k, Avery,
- 6 A-v-e-r-y. My title is complex manager and I work for
- 7 Tyson Foods in Dexter, Missouri, here.
- 8 REGULATORY LAW JUDGE DIPPELL: Go ahead with
- 9 your comments.
- 10 MR. AVERY: I'd like to thank the Commission
- 11 for the opportunity to speak on this issue. Tyson is
- 12 the largest protein producer in the world. We have the
- 13 largest beef and the largest pork and the second largest
- 14 poultry producer in the United States. We have a
- 15 processing facility here in Dexter that employs
- 16 approximately 800 people. We have 234 chicken houses in
- 17 the area that use electricity from multiple suppliers.
- 18 Our annual cost for electricity between our plant, feed
- 19 mill and hatchery last year was over \$930,000. Because
- 20 we have a cook facility adjacent to the slaughter
- 21 facility, which we cook over 500,000 pounds of boneless
- 22 breast meat a week, the additional cost for gas is over
- 23 half a million. So the combined outlay for us is well
- 24 over a million four hundred thousand in a year. The
- 25 increase, if it goes through, will put us in a distinct

- 1 disadvantage to our other sister operations throughout
- 2 the United States. And I say on average we'll get a
- 3 disadvantage. We're a company that deals in small
- 4 markets. We sell products on a cents per pound basis.
- 5 I won't use last year as an example because our company
- 6 lost \$140,000,000 and that has something to do with the
- 7 A & N forenza (phonetic) and the market conditions, but
- 8 in previous years our margins are anywhere from 1 to 3
- 9 cents a pound. Cost increase or increase like this to
- 10 this particular area would put us at a disadvantage to
- 11 our other sister plants and to our other competitors
- 12 throughout the United States.
- So, you know, our total outlay including
- 14 corn purchases in this area is over \$50,000,000, so, you
- 15 know, by no means are we looking to close or anything
- 16 like that and Ameren has been a good supplier to us.
- 17 Over the years we've had issues, but for the most part
- 18 all of those have been worked through. I'll only ask
- 19 that you take very close considerations on an increase
- 20 like this, because for a big company it would make it a
- 21 lot easier for us to move to other locations and us kill
- 22 and slaughter chickens at a much cheaper rate than what
- 23 we would have to pay at an increase like this. That's
- 24 all I have.
- 25 REGULATORY LAW JUDGE DIPPELL: Thank you,

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1 Mr. Avery. Commissioner Murray, did you have any
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- 2 questions?
- 3 COMMISSIONER MURRAY: Just a couple. Thank
- 4 you. Your Tyson sister plants, where are they located?
- 5 MR. AVERY: Ma'am, we have 35 poultry
- 6 operations, over 35 operations. They are throughout the
- 7 south, normally, Mississippi, Alabama, Georgia. We have
- 8 some in New Holland, Pennsylvania. They are mainly
- 9 throughout the south, though. Texas and Arkansas.
- 10 COMMISSIONER MURRAY: And are their utility
- 11 rates lower than what yours will be if Ameren gets the
- 12 increase that is requested? Is that what you're saying?
- MR. AVERY: Well, I apologize for one thing.
- 14 I only heard about this meeting yesterday so I don't
- 15 have a lot of facts, but I do know this, in the past we
- 16 have been higher than the majority of our sister plants.
- 17 I can provide that information if you need it.
- 18 COMMISSIONER MURRAY: Well, from your
- 19 comments, it sounded as if your sister plants would be
- 20 in more attractive locations in terms of their utility
- 21 rates if this increase went through, and you're just --
- 22 you don't have numbers to back that up right now. Is
- 23 that what you're saying?
- MR. AVERY: That's true, but for example, we
- 25 have a plant in Arkansas, which is right across the

- 1 river from Nuclear One in Arkansas so the rates
- 2 are -- because of the distances are going to be much
- 3 cheaper. I do know that on average we are higher. I
- 4 don't know the exact numbers, but I can provide that.
- 5 COMMISSIONER MURRAY: Is that currently
- 6 higher with the current rates or would that be after the
- 7 increase?
- 8 MR. AVERY: I think it's currently with the
- 9 current rates.
- 10 COMMISSIONER MURRAY: Okay. Thank you very
- 11 much.
- 12 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 13 Appling, did you have questions?
- 14 COMMISSIONER APPLING: No questions, thank
- 15 you very much.
- 16 REGULATORY LAW JUDGE DIPPELL: Mr. Mills?
- 17 MR. MILLS: I don't have any questions.
- 18 Thank you.
- 19 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim,
- MR. DOTTHEIM: No questions.
- 21 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
- MR. FISCHER: No questions.
- 23 REGULATORY LAW JUDGE DIPPELL: Mr. Avery, we
- 24 appreciate you coming to testify. Who is the next in
- 25 Cape Girardeau?

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1 MR. KELLY: Jay Knudtson.
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- 2 REGULATORY LAW JUDGE DIPPELL: Would you
- 3 raise your right hand, please?
- 4 (Witness sworn.)
- 5 REGULATORY LAW JUDGE DIPPELL: Could you
- 6 please spell your name for the court reporter and give
- 7 us your address?
- 8 MR. KNUDTSON: First name is Jay, J-a-y.
- 9 Last name is Knudtson, K-n-u-d-t-s-o-n. I'm
- 10 representing the City in my capacity as mayor of Cape
- 11 Girardeau. My address is 401 Independence, Cape
- 12 Girardeau, Missouri 63702.
- 13 REGULATORY LAW JUDGE DIPPELL: And is the
- 14 City both an electric and a gas customer?
- MR. KNUDTSON: Yes, ma'am.
- 16 REGULATORY LAW JUDGE DIPPELL: Please give
- 17 us your comments.
- MR. KNUDTSON: Mr. Kelly, Mr. Heely on
- 19 behalf of Chairman Jeff Davis, who I believe was a SEMO
- 20 grad. It's nice to have you here. I also see a
- 21 friendly face out there. Commissioner Appling, it has
- 22 been sometime since we spoke, but I think the citizens
- 23 that are here need to know that your commissioner played
- 24 a critical part in the restoration of Marquette Hotel in
- 25 Cape Girardeau. It's delightful to see you again, sir,

- 1 and it looks like you're doing well.
- 2 COMMISSIONER APPLING: Thank you very much,
- 3 and that was a treat for me to do that hotel. I will
- 4 come see you pretty soon.
- 5 MR. KNUDTSON: I would welcome that, sir.
- 6 Again, members of the Public Service Commission, welcome
- 7 to Cape Girardeau. I know I speak on behalf of all the
- 8 citizens and the businesses when I say thank you for
- 9 conducting a hearing in Cape Girardeau.
- 10 Ladies and gentlemen, it is that great
- 11 citizenry that compels me to come before you and share
- 12 some thoughts about Ameren and these proposed rate
- 13 increases. The City of Cape Girardeau has had a long
- 14 relationship with Ameren that dates back over 25 years.
- 15 We presently are involved in a 20-year franchise
- 16 agreement with AmerenUE that was approved by the voters
- in 1991 and will expire in 2011. For the record, we
- 18 think it is very important to point out and recognize
- 19 Ameren's need to be profitable and healthy so as to
- 20 provide the best service possible to our region.
- 21 Additionally, we respect and appreciate the role of the
- 22 Public Service Commission. This is a process that is
- 23 very difficult and very unique, and you are certainly
- 24 better versed and presented with more facts than are we,
- 25 and we respect the decisions that you will make.

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1 You have heard a number of industry appear
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- 2 before you tonight. I have found much of it very
- 3 compelling. You've heard testimony from representatives
- 4 from Southeast Missouri State University, a major user;
- 5 Biokyowa, a plant in Cape Girardeau, that as
- 6 Mr. Hinckley reported is a significant user; Southeast
- 7 Missouri Hospital and the Dana Corporation that we
- 8 regret is leaving due to a number of issues and a number
- 9 of expense issues that have driven them out of this
- 10 country.
- 11 But as mayor, I received many more calls
- 12 from business and industry regarding the magnitude of
- 13 the proposed rate increase. Increases that range from
- 14 24 to 43 percent will clearly have a very negative
- 15 impact on some of our city's largest employers. And
- 16 ladies and gentlemen, it's tough enough with the
- 17 challenges that we have pertaining to economic
- 18 development and in sustaining industry and recruiting
- 19 new industry without having these unbelievable increases
- 20 factored into the equation. These companies, many of
- 21 which you will hear from and have heard from tonight,
- 22 represent the economic foundation of our city. And I
- 23 have deep concerns about the continued viability of
- 24 these employers if this increase is granted.
- The impact on our citizenry, while the

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1 residential increase is supposed to be smaller at 10
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- 2 percent, it's just as damaging and hurtful. We have
- 3 approximately 14,000 residential and 2,000
- 4 nonresidential city utility customers with a population
- 5 in excess of 36,000 here in Cape Girardeau. And sure,
- 6 there are folks that will be able to absorb it. They
- 7 will be able to make some lifestyle changes that will
- 8 make that increase less painful, but what about the
- 9 folks that can't? What about the folks on fixed
- 10 incomes? It's not like we're talking about a service
- 11 that people can simply go without. This increase is
- 12 simply too drastic.
- 13 And let's talk about the City of Cape
- 14 Girardeau as a user, as a customer. We have calculated
- 15 that as a small primary customer we would experience an
- 16 overall increase in cost of over \$185,000 a year. This
- 17 would equate to an increase in our general fund tax levy
- 18 of approximately five and a half percent. Those are the
- 19 statistical facts. Those are the things that I suspect
- 20 in each of your stops you are hearing in some form or
- 21 fashion. These are the facts that I, as mayor, feel
- 22 compelled to share with you. But you've heard them
- 23 tonight, and you'll hear them in each of your stops.
- I would now like to begin to wrap up my
- 25 comments by really focusing on something that is a

- 1 little bit harder to quantify, certainly no less
- 2 important. Allow me to read something to you. On
- 3 August 19th, 2006, the City of Cape Girardeau
- 4 experienced a severe wind storm in the northeast section
- 5 of the city. The winds toppled trees and power lines in
- 6 the area causing extensive power outages in that area of
- 7 the city. This effected approximately a thousand
- 8 households and some city facilities, including the
- 9 city's water treatment plant.
- 10 I regret to inform you that the initial
- 11 response by Ameren was both deliberate and unacceptable
- 12 to the citizens of Cape Girardeau. Throughout this
- 13 entire event, the City was in a bad position of having
- 14 to communicate with the public on where is Ameren, or
- 15 what action was being taken to restore power? This was
- 16 a lack of communication and coordination that clearly
- 17 represented a breakdown in the process. And the
- 18 fascinating thing is, is that it was probable if we
- 19 could have communicated with them that they were doing
- 20 everything within their power to restore power to these
- 21 areas, but we had no one to communicate with. I'm not
- 22 sure if you know what it's like to stand out in a street
- 23 while hot power lines are dangling as darkness
- 24 approaches. We set up command centers in the affected
- 25 areas to communicate with these folks and offer water

- 1 and coolers, but Ameren representatives were nowhere to
- 2 be found. You don't know what it's like when citizens
- 3 come up to you and ask you, "When is this going to be
- 4 fixed?" And you have to say, "I don't know."
- 5 The one thing that I have learned about the
- 6 citizens in this community is they are both resilient
- 7 and resourceful. If you manage expectations, if you
- 8 tell them it will be 24 hours, 36 hours, they will plan
- 9 for it. They won't like it, but they will plan for it,
- 10 because you have managed expectations. When you have to
- 11 say, "I don't know," they get very angry. They get very
- 12 upset.
- 13 We, the City of Cape Girardeau, have seen a
- 14 steady decline in Ameren's presence, communication and
- 15 response to service needs in our city over the last five
- 16 to four years, a very -- a very identifiable decline.
- 17 Our citizens no longer have a local number to call.
- 18 They have an 800 number. Our citizens no longer have a
- 19 local corporate contact to pay their bill, to get
- 20 questions answered. We no longer have the partnership
- 21 with Ameren that we were so very proud of.
- 22 And let me be very clear when I tell you, as
- 23 I believe the city manager in Dexter did, some of these
- 24 harsh words are not an indictment about the local folks.
- 25 They have been stripped of their resources. They have

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1 been stripped of their ability to provide any kind of
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- 2 service that's even remotely close to being acceptable.
- 3 Now, the obvious question might be, well,
- 4 you see, Mayor, you just stood there and you've made a
- 5 point. You've made the point why they ought to have
- 6 increases so that there can be better services. That's
- 7 bull. What Ameren needs to do is it needs to look
- 8 inward wherever their corporate facility is and they
- 9 need to establish -- reestablish relationships within
- 10 the communities that they serve, and that cost is very
- 11 little.
- 12 In summary as Mayor, yes, I'm very concerned
- 13 about the magnitude of these fee increases and what it
- 14 means to our citizens, but that is an issue that you,
- 15 Commissioners, you will decide and we will live with,
- 16 but I'm more concerned about the fact that when it comes
- 17 to this utility currently its services are not
- 18 performing at an acceptable level. And I have seen no
- 19 evidence or plan that shows that these services will
- 20 improve even with an increase. So in conclusion, we
- 21 urge you to strongly consider the negative impacts of
- 22 these proposed increases and modify the request
- 23 accordingly. I very much appreciate the opportunity to
- 24 be with you tonight, and I appreciate the Public Service
- 25 Commission. Thank you.

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1 REGULATORY LAW JUDGE DIPPELL: Thank you. I
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- 2 just wanted to state, sir, that your comments will not
- 3 only be in the rate increase case, but will also be in
- 4 the Commission's storm investigation case, which is the
- 5 commission case OE2007-0037, your comments that is about
- 6 the storm. Commissioner Murray, did you have any
- 7 questions?
- 8 COMMISSIONER MURRAY: Basically, I just have
- 9 a comment, Mayor. These two hearings tonight make
- 10 numbers four and five out of about 15 that we have
- 11 scheduled in this matter, and you stated that we've been
- 12 hearing similar comments at our other stops that you
- 13 from your communities have told us tonight. And I just
- 14 want to compliment both the Dexter and the Cape
- 15 Girardeau communities for your intelligent and rational
- 16 testimony, which we might, as you have said, heard in
- 17 other locations, but your communities have expressed
- 18 these concerns in such a rational and a clear and well
- 19 thought out, well researched manner that the testimony
- 20 of all the witnesses so far tonight, in my personal
- 21 opinion, has been very helpful, and I really appreciate
- 22 the quality of testimony that we're hearing from all of
- 23 you tonight.
- MR. KNUDTSON: Thank you, Madam.
- 25 REGULATORY LAW JUDGE DIPPELL: Commissioner

- 1 Appling, did you have any questions?
- 2 COMMISSIONER APPLING: Mr. Mayor, I echo
- 3 Commissioner Murray's comments. Of all the areas that I
- 4 have participated in in the State of Missouri I have
- 5 cleared up much more today in Cape and Dexter than in
- 6 any other place. I also ask you if you happen to bump
- 7 into Becky Cook, tell her I said hello.
- 8 MR. KNUDTSON: Mr. Commissioner, I will do
- 9 that. Thank you, sir.
- 10 REGULATORY LAW JUDGE DIPPELL: Mr. Mills,
- 11 did you have any questions?
- MR. MILLS: I don't have any questions.
- 13 Thank you.
- 14 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim?
- MR. DOTTHEIM: No questions for the mayor.
- 16 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
- MR. FISCHER: No, thank you.
- 18 REGULATORY LAW JUDGE DIPPELL: Thank you.
- 19 MR. KNUDTSON: Judge, I'd like to enter a
- 20 statement. Would it be appropriate to send it over here
- 21 or who should I submit a statement to?
- 22 REGULATORY LAW JUDGE DIPPELL: Yes. The
- 23 statement I will mark as Exhibit No. 5, I believe, yes.
- 24 Exhibit No. 5, and you would just give that to the court
- 25 reporter.

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1 MR. KNUDTSON: Thank you, Judge.
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- 2 REGULATORY LAW JUDGE DIPPELL: Is there
- 3 another witness in Dexter?
- 4 MRS. FRED: Judge, we have no one else in
- 5 Dexter who would like to testify at this time.
- 6 REGULATORY LAW JUDGE DIPPELL: Okay. Is
- 7 there another witness in Cape Girardeau?
- 8 MR. KELLY: Yes, there is, Judge. It would
- 9 be Rick Essner.
- 10 REGULATORY LAW JUDGE DIPPELL: Could you
- 11 please raise your right hand?
- 12 (Witness sworn.)
- 13 REGULATORY LAW JUDGE DIPPELL: If you could
- 14 spell your name and give us your address?
- MR. ESSNER: My name is Rick Essner,
- 16 E-s-s-n-e-r. I'm director of the facilities at the St.
- 17 Francis Medical Center as a customer for both electric
- 18 and natural gas at 211 St. Francis Drive in Cape
- 19 Girardeau, Missouri 63703. We use, as I said, electric
- 20 and gas both to heat and cool our facility, to light our
- 21 facility, to provide power for our equipment to give the
- 22 best care to our patients as possible. And as you all,
- 23 we are very concerned about the cost of health care and
- 24 work in every way we can to keep the cost of healthcare
- 25 low. In the past year, we spent 1.3 million dollars for

- 1 electricity, a million dollars for natural gas. The
- 2 proposed increases will cost us basically \$400,000 --
- 3 over \$400,000 a year. Again, this kind of an increase
- 4 is rather large. We have grown rapidly. We are now the
- 5 largest employer in the area. And again, it's difficult
- 6 as we are expanding and growing our facility and have to
- 7 heat and cool that facility and take care of our
- 8 patients to keep that cost as low as possible.
- 9 Thank you all very much for the opportunity.
- 10 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 11 Mr. Essner. Commissioner Murray, did you have any
- 12 questions?
- 13 COMMISSIONER MURRAY: No, but thank you very
- 14 much.
- 15 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 16 Appling?
- 17 COMMISSIONER APPLING: Again, thank you and
- 18 no questions from me.
- 19 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 20 sir. Mr. Mills, did you have questions?
- MR. MILLS: No questions.
- 22 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim?
- MR. DOTTHEIM: No questions.
- 24 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
- MR. FISCHER: No, thank you.

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1 REGULATORY LAW JUDGE DIPPELL: Thank you,
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- 2 Mr. Essner.
- 3 MR. ESSNER: Thank you.
- 4 REGULATORY LAW JUDGE DIPPELL: Is there
- 5 anyone else in Cape Girardeau that wanted to testify?
- 6 MR. KELLY: Judge, that is the last name on
- 7 the list. I would just ask in the room if there's
- 8 anyone that wants to make a comment I would say at this
- 9 point to go ahead up front and the Judge will swear you
- 10 in. We have another witness.
- 11 (Witness sworn.)
- 12 REGULATORY LAW JUDGE DIPPELL: Could you
- 13 state your name and spell it and give us your address?
- MS. WINICK: Katherine Winick,
- 15 K-a-t-h-e-r-i-n-e, W-i-n-i-c-k. I reside at 223 Albert
- 16 Lane in Gordonville, Missouri, 63701. I represent
- 17 Botkin Lumber Company on Nash Road, B-o-t-k-i-n.
- 18 Basically, in 2006 -- we are electric only. In 2006,
- 19 our electric costs at our Cape Girardeau facility were
- around 50,000. The rate increase would be about \$12,000
- 21 additional, which doesn't seem like as much as any of
- 22 the other companies, but for a small family business it
- 23 would be quite a bit.
- I would like to basically keep it short by
- 25 voicing my agreement with Bill Hinckley of Biokyowa,

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1 John Mehner of the Chamber of Commence, Mike Grebing
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- 2 with Dana Corporation and Mayor Knudtson. That's all I
- 3 have. Thank you.
- 4 REGULATORY LAW JUDGE DIPPELL: Thank you
- 5 very much. Commissioner Murray, did you have any
- 6 questions?
- 7 COMMISSIONER MURRAY: No questions. Thank
- 8 you.
- 9 REGULATORY LAW JUDGE DIPPELL: Commissioner
- 10 Appling?
- 11 COMMISSIONER APPLING: No questions, but
- 12 thank you.
- 13 REGULATORY LAW JUDGE DIPPELL: Mr. Mills?
- MR. MILLS: No questions.
- 15 REGULATORY LAW JUDGE DIPPELL: Mr. Dottheim?
- MR. DOTTHEIM: No questions.
- 17 REGULATORY LAW JUDGE DIPPELL: Mr. Fischer?
- MR. FISCHER: No questions.
- 19 REGULATORY LAW JUDGE DIPPELL: Thank you,
- 20 Ms. Winick. I appreciate you coming forward. Are there
- 21 any other witnesses in Cape Girardeau?
- MR. KELLY: Anyone else in Cape Girardeau
- 23 who wish to testify this evening? I believe that's it,
- 24 Judge.
- 25 REGULATORY LAW JUDGE DIPPELL: All right

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then. If there's no one further to testify we will
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    conclude the hearing. I want to thank everyone who came
    out this evening to testify and thank you for your
     patience. We appreciate it. We can go off of the
    record. Thank you.
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4	I, ERIKIA DAVIS, Notary Public for State of Missouri at Large, do hereby certify that the above and foregoing
5	is a true, correct and complete transcript of the Public Service Commission public hearing, taken at the time and
6	place and for the purpose set out in the caption hereof; that said witness were duly sworn; that said Public
7	Service Commission public hearing was taken down in stenotype by me and thereafter transcribed; that the
8	appearances were as set out in the caption hereof; and that no request was made by counsel for either party that the Public Service Commission public hearing be
10	submitted to the witnesses for signature.
11	I further certify that I am neither attorney for, nor counsel for, nor related to, nor employed by any of the
12	parties to the action in which this Public Service Commission public hearing is taken; and further, that I am not a relative or employee of any attorney or counsel
13 14	employed by the parties hereto nor financially interested in the action.
15	My commission expires June 7, 2009.
16	Given under my hand and seal of office on this the 18th day of January, 2007.
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18	EDIVIA DAVIC
19	ERIKIA DAVIS
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