Exhibit No.:Issue(s):Report on RevenueRequirement Direct Filing;Overview of Staff's Filing;Current and Deferred Income Tax;ADIT; Tax Cut and Jobs Act of 2017Witness:Keith D. FosterSponsoring Party:MoPSC StaffType of Exhibit:Direct TestimonyCase No.:WR-2022-0303Date Testimony Prepared:November 22, 2022

## MISSOURI PUBLIC SERVICE COMMISSION

### FINANCIAL & BUSINESS ANALYSIS DIVISION

### AUDITING DEPARTMENT

#### **DIRECT TESTIMONY**

OF

### **KEITH D. FOSTER**

### MISSOURI-AMERICAN WATER COMPANY

CASE NO. WR-2022-0303

Jefferson City, Missouri November 2022

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1		DIRECT TESTIMONY
2		OF
3		KEITH D. FOSTER
4		MISSOURI-AMERICAN WATER COMPANY
5		CASE NO. WR-2022-0303
6	Q.	Please state your name and business address.
7	А.	Keith D. Foster, 200 Madison Street, Suite 440, Jefferson City, MO 65101.
8	Q.	By whom are you employed and in what capacity?
9	А.	I am a Utility Regulatory Supervisor for the Missouri Public Service
10	Commission (	"Commission").
11	Q.	Please describe your educational background and work experience.
12	А.	I have been employed as a member of Commission Staff ("Staff") since
13	January 2008.	After a 27-year career in the Information Systems (IS) industry, I returned to
14	college and o	earned a Bachelor of Science degree in Business Administration, major in
15	Accounting fr	om Columbia College. I graduated summa cum laude in October 2007.
16	Q.	Have you previously filed testimony before the Commission?
17	А.	Yes, numerous times. Please refer to Schedule KDF-d1, attached to this
18	Direct Testim	ony, for a list of the audits in which I have assisted and filed testimony with
19	the Commissi	on.
20	Q.	What knowledge, skills, experience, training and education do you have in the
21	areas of which	n you are testifying as an expert witness?
22	А.	I have received continuous training at in-house and outside seminars on
23	technical rate	making matters since I began my employment at the Commission. I have been

1 employed by this Commission as a Regulatory Auditor for over 14 years, and have submitted 2 testimony on ratemaking matters numerous times before the Commission. I have performed 3 and led rate audits and prepared miscellaneous filings as ordered by the Commission. 4 In addition, I reviewed all exhibits and testimony on assigned issues, developed accounting 5 adjustments, and issued positions which are supported by workpapers and written testimony. For cases that did not require prepared testimony, I prepared Staff Recommendation 6 7 Memorandums. I have also been responsible for the supervision of other Commission 8 employees in rate cases and other regulatory proceedings.

#### 9 EXECUTIVE SUMMARY

Q.

10

Please summarize your direct testimony in this proceeding.

A. I am sponsoring Staff's Direct Accounting Schedules in this proceeding. I also provide in this direct testimony an overview of Staff's revenue requirement determination. Staff has conducted a review of all the components (capital structure, return on rate base, rate base, operating revenues, and operating expenses) that determine Missouri-American Water Company's ("MAWC's") revenue requirement. In addition, I will address Staff's positions on the issues of Current and Deferred Income Tax, Accumulated Deferred Income Tax ("ADIT"), and Excess ADIT ("EADIT") for the Tax Cuts and Jobs Act of 2017 ("TCJA").

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#### **REVENUE REQUIREMENT DIRECT TESTIMONY**

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Q. Please briefly describe the direct testimony Staff has filed for this rate case.

A. Each Commission Staff witness' Direct Testimony is organized by the issues she or he is sponsoring, providing an explanation or description of each specific area and Staff's adjustments to the test year ending June 30, 2022. The following table lists each Commission Staff witness and the issues they are sponsoring and discussing in their respective direct testimony: 1

Staff Witness	Issues Sponsored
	COVID-19 Accounting Authority Order ("AAO")
Bolin, Kimberly K.	Amortization; Test Year/True-Up/Discrete
	Adjustments
	Contributions in Aid of Construction ("CIAC") –
Duancan Alaria I	Amortization of CIAC, Office Supply and Services
Branson, Alexis L.	Expense; Promotional Items; PSC Assessment
	Expense
Coffer, Amanda	Depreciation
Harris, Andrew	Main Breaks and Water Loss Reporting
	Employee Expenses; Lobbying Expenses; Payroll
	Expense, Payroll Taxes, and Employee Benefits;
	Incentive Compensation; Property Tax Expense;
	Rate Case Expense; Customer Commodity
	Revenues; Amortization of Regulatory Assets;
	Advertising Expense; Bad Debt Expense;
	Capitalized Depreciation; Outside Services
	Expense; Credit Card Fees
Jennings, Randall	Rate of Return
	Dues and Donations Expense; Postage Expense;
	Penalties Expense: Other Rate Base Items
Lesmes, Sherrye	(Materials and Supplies, Customer Advancements,
	and Prepayments)
McMellen, Amanda C.	Plant; Depreciation Reserve
Harris, Andrew Horton, Courtney Jennings, Randall Lesmes, Sherrye McMellen, Amanda C. Niemeier, Angela Robertson, Jarrod J.	Cash Working Capital; Building Maintenance
	Expense; Hydrant Painting; Main Break Expense;
	Maintenance Supplies and Services Expense;
	Miscellaneous Expenses; Tank Painting Expense:
Niemeier, Angela	Valve Maintenance Expense; Insurance Expense
Niemeier, Angela	(Other Than Employee Group Insurance); Injuries
	and Damages Expense; Lease Expense;
	Transportation Expense; Telecommunication
Jennings, Randall Lesmes, Sherrye McMellen, Amanda C. Niemeier, Angela	Expense; Waste Disposal Expense
Robertson, Jarrod J.	
	6
Sarver, Ashley	
Salver, Ashey	
	• •
	Customer Service
	Normalized Residential Customer Usage Pensions and Other Post-Employment Benefits ("OPEBs"); Corporate Allocations and American Water Works Service Company, Inc. ("Service Company") Expenses; District Allocations; System Delivery; Chemicals Expense; Fuel and Power Expense; Purchased Water Expense; Revenues; Rate Case Expense

2

1 Staff may have different or additional experts/witnesses for rebuttal or surrebuttal testimony as 2 this case proceeds. **OVERVIEW OF STAFF'S RECOMMENDED REVENUE REQUIREMENT** 3 4 Q. How does one determine the revenue requirement for a regulated utility? 5 A. The first step is to calculate the utility's cost of service. Q. In its audit of MAWC for Case No. WR-2022-0303, has Staff examined all 6 7 of the components comprising the cost of service for MAWC's water and sewer operations 8 in Missouri? 9 A. Yes. 10 Q. What are the cost-of-service components that comprise the cost of service for a 11 regulated, investor-owned public utility? 12 A. The cost of service for a regulated, investor-owned public utility can be defined by the following formula: 13 14 Cost of Service = Cost of Providing Utility Service 15 or 16 COS = O + (V - D)R where, 17 COS = Cost of Service 18 O = Operating Costs (Fuel, Payroll, Maintenance, etc.), Depreciation 19 and Taxes 20 V = Gross Valuation of Property Required for Providing Service 21 (including plant and additions or subtractions of other rate base items) 22 D = Accumulated Depreciation Representing Recovery of Gross23 **Depreciable Plant Investment** 24 V - D = Rate Base (Gross Property Investment less Accumulated 25 Depreciation = Net Property Investment) 26 (V - D)R = Return Allowed on Rate Base

In the past, the terms "cost of service" and "revenue requirement" have sometimes been used interchangeably. However, in this rate case, Staff will use the term "revenue requirement" to instead, only refer to the utility's necessary incremental change in revenues based on measurement of the utility's current total cost of service compared to its current revenue levels under existing rates.

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Q. What is the objective of an audit of a regulated, investor-owned public utility for ratemaking purposes?

A. The objective of an audit is to determine the appropriate level of the components
identified in my previous answer in order to calculate the revenue requirement for such a
regulated utility. All relevant factors are examined and a proper relationship of revenues,
expenses, and rate base is maintained. The process for making that revenue requirement
determination can be summarized as follows:

13 (1)Selection of a test year. The test year income statement represents the 14 starting point for determining a utility's existing annual revenues, operating costs, and net 15 operating income. Net operating income represents the return on investment based upon 16 existing rates. The test year approved by this Commission for Case No. WR-2022-0303 is the 17 twelve months ending June 30, 2022. "Annualization," "normalization," and "disallowance" 18 adjustments are made to the test year results when the unadjusted amounts do not fairly 19 represent the utility's most current, ongoing, and appropriate annual level of revenues and 20 operating costs. Annualization, normalization, and disallowance adjustments are explained in 21 more detail later in this direct testimony.

(2) Selection of a "test year update period." A proper determination of
revenue requirement is dependent upon matching the rate base, return on investment, revenues,

1 and operating costs components at the same point in time. This ratemaking principle is 2 commonly referred to as the "matching" principle. It is a standard practice in ratemaking 3 in Missouri to utilize a period beyond the established test year in which to match the 4 major components of a utility's revenue requirement. By updating test year financial 5 results to reflect information beyond the established test year, rates can be set based upon more current information. MAWC chose not to use an update period in this case; instead, 6 7 MAWC proposed a true-up date with "discrete" adjustments- This is discussed in more detail 8 in Staff witness Kimberly K. Bolin's Direct Testimony.

9 (3) Selection of a "true-up date" or "true-up period." A true-up date 10 generally is established when a significant change in a utility's cost of service occurs after the 11 end of the test year update period, but prior to the operation-of-law date, and the significant 12 change in cost of service is one the parties have recommended and the Commission has decided 13 should be considered for cost-of-service recognition in the current case. In this proceeding, the 14 true-up date approved by the Commission is December 31, 2022.<sup>1</sup>

- (4) Determination of Rate of Return. A cost-of-capital analysis must be
  performed to allow MAWC the opportunity to earn a fair rate of return on its net investment
  ("rate base") used in the provision of utility service. Staff witness Randall T. Jennings, of the
  Commission's Financial Analysis Department, has performed a cost-of-capital analysis for
  which he explains and provides the results of his analysis in his direct testimony.
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(5) Determination of Rate Base. Rate base represents the utility's net investment used in providing utility service, on which the utility is permitted the opportunity to earn a return. For its direct filing, Staff has determined MAWC's rate base as of June 30, 2022,

<sup>&</sup>lt;sup>1</sup> Case No. WR-2022-0303, Order Setting Procedural Schedule, August 17, 2022.

consistent with the end of the test year period established for this case. Rate base includes
 plant-in-service (plant fully operational and used for service), cash working capital, CIAC,
 materials and supplies, prepayments, accumulated reserve for depreciation, accumulated
 deferred income tax, etc.

5 (6) Net Operating Income from Existing Rates. The starting point 6 for determining net income from existing rates is the unadjusted operating revenues, 7 expenses, depreciation, and taxes for the test year, which is the twelve-month period ending 8 June 30, 2022, for this case. All of the utility's specific revenue and expense categories are 9 examined to determine whether the unadjusted test year results require adjustments in order 10 to fairly represent the utility's most current level of operating revenues and expenses. 11 Numerous changes occur during the course of any year that will impact a utility's annual level 12 of operating revenues and expenses. The June 30, 2022, test year has been adjusted to reflect 13 Staff's determination of the appropriate ongoing levels of revenues and expenses.

14 (7) Determination of Net Operating Income Required. The net operating
15 income required for MAWC is calculated by multiplying Staff's recommended rate of return
16 by the rate base. Net operating income required is then compared to net income available from
17 existing rates discussed in Item 6 above. The difference, when factored-up for income taxes,
18 represents the incremental change in the utility's rate revenues required to cover its operating
19 costs and to provide a fair return on investment used in providing water and sewer service.

If a utility's current rates are insufficient to cover its operating costs and provide a fair return on investment, the comparison of net operating income required (Rate Base x Recommended Rate of Return) to net income available from existing rates (Operating Revenue less Operating Costs, Depreciation, and Income Taxes) will result in a

positive amount, which would indicate that the utility requires a rate increase. If the comparison
 results in a negative amount, this indicates that the utility's current rates may be excessive.

Types of Adjustments

Q. Please identify the types of adjustments that are made to unadjusted test year results in order to reflect a utility's current annual level of operating revenues and expenses.

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A. The types of adjustments made to reflect a utility's current annual operating revenues and expenses are:

8 (1) Normalization adjustments. Utility rates are intended to reflect normal 9 ongoing operations. Normalization adjustments are proposed to eliminate abnormally high or 10 low individual revenue and expense amounts incurred within the test year in order to 11 reflect only normal and ongoing levels of costs in setting prospective utility rates. One 12 example of this type of adjustment is overtime expense; Staff may normalize overtime expense 13 to remove the effects an unusual weather event that required higher than usual overtime expense 14 to be incurred.

15 (2) Annualization adjustments. Annualization adjustments are required 16 when changes have occurred during the test year, update and/or true-up period, which are 17 not fully reflected in the unadjusted test year results. Annualization adjustments are proposed 18 to reflect the most current trends evident for an individual expense or revenue item in 19 setting utility rates. For example, MAWC's union employees receive wage increases per 20 their respective collective bargaining agreements at different times of the year. Because 21 MAWC's test year is for the twelve months ended June 30, 2022, any increases made between 22 July 1, 2021, and June 30, 2022 are not fully reflected in its test year payroll totals. For example, 23 if one union's employees had wage increases effective on January 1, 2022, six months of

the net increase would not be included in MAWC's test year expenses. As a result, in its calculation of payroll expense, Staff used payroll rates in effect at the end of the update period, June 30, 2022. An adjustment to the test year was made to capture the financial impact of payroll increases that occurred at varying times throughout the test year to reflect the annualized payroll expense in effect at June 30, 2022.

Disallowance adjustments. Disallowance adjustments are made to 6 (3) 7 eliminate costs in the test year results that are not considered prudent, reasonable, appropriate, 8 and/or not of benefit to Missouri ratepayers and thus not appropriate for recovery from 9 ratepayers. An example in this case is certain incentive compensation costs. It is Staff's position 10 that a portion of these costs are incurred to primarily benefit shareholder interests and it is not 11 appropriate policy to pass these costs on to customers in rates, since these costs do not benefit 12 ratepayers. Therefore, these costs should be eliminated from the cost of service borne by 13 ratepayers and Staff has proposed to disallow these costs from recovery in rates. Staff witness 14 Courtney Horton addresses this in her direct testimony.

15 (4) Pro forma adjustments. Pro forma adjustments reflect the impact of 16 items and events that occur subsequent to the test year and test year update period. These items 17 or events significantly impact the revenue, expense, and rate base relationship and should be 18 recognized to address the forward-looking objective of the test year. Caution must be exercised 19 when including pro forma adjustments in a recommended cost of service to ensure that all items 20 and events subsequent to the test year are also examined and any appropriate offsetting 21 adjustments are included as well. In addition, some post-test year items and events may not 22 have occurred yet and/or may not be capable of adequate quantification at the time of the case 23 filing. As a result, quantification of pro forma adjustments may be more difficult than the

quantification of other adjustments. As a consequence, use of a true-up audit that considers a full range of auditable items and events that occur subsequent to the test year, and also attempts to address the maintenance of the proper relationship among revenues, expenses, and investment at a consistent point in time is generally a superior approach than considering stand-alone pro forma adjustments for inclusion in the cost of service.

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#### Staff's Recommendation

Q. What rate increase amount, based on what return on equity ("ROE") percentage,
did MAWC request from the Commission in this case?

9 A. MAWC requested that its annual revenues be increased by approximately
10 \$99.6 million based on an ROE of 10.50%.

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Q. Please describe Staff's direct case revenue requirement filing in this proceeding.
A. The results of Staff's audit of MAWC's rate case request can be found in the Staff's filed Accounting Schedules and is summarized on Accounting Schedule 1, Revenue Requirement. This Accounting Schedule shows that Staff's recommended revenue requirement for MAWC in this proceeding is \$57,184,414 based upon a mid-point recommended rate of return ("ROR") of 6.38%. Staff is recommending a mid-point ROE of 9.73% with a range of 9.48% to 9.98% as calculated by Staff witness Randall T. Jennings. Staff's revenue requirement at low and high is \$54,398,628 to \$59,970,200 based upon a ROR range of 6.28% to 6.48%.

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Q. What items are included in the Staff's recommended rate base in this case?

A. All rate base items were determined as of the test year period ending
June 30, 2022, either through a balance on MAWC's books as of that date or a 13-month
average balance ending on June 30, 2022. Items in the Staff's rate base include:

1 Plant-in-Service, Accumulated Depreciation Reserve, CIAC), Customer Advances, Cash 2 Working Capital, Materials and Supplies, Prepayments, Pension and OPEBs Trackers, and the 3 ADIT reserve. 4 Q. What are the significant income statement adjustments Staff made in 5 determining MAWC's revenue requirement for this case? 6 A summary of the Staff's significant income statement adjustments follows: A. 7 **Operating Revenues** 8 Retail revenues were adjusted for a five-year normalized level of residential customer 9 usage, customer growth, and the elimination of unbilled revenue. Other water and sewer 10 revenues were adjusted for late payment charges, rents, collection for others, non-sufficient 11 fund check charges, application/initiation fees, the provision of usage data to other entities, 12 reconnection fees, frozen meter fees, after hour charges, and miscellaneous service. 13 **Operating Expenses** 14 Payroll expense annualized for all known wage increases through • June 30, 2022, and changes in employee levels through June 30, 2022. 15 16 Payroll taxes and Employee Benefit Costs consistent with the payroll • 17 annualization. 18 Incentive compensation and restricted stock awards disallowances. • 19 Employee benefits including pensions and OPEBs. 20 Maintenance. 21 Purchased Water. 22 Purchased Power. 23 Chemicals. 24 Rents and Leases. 25 Insurance Expense. 26 Property Tax Expense. 27 Uncollectible Expense. •

1	Corporate Allocations.		
2	• Rate case expense adjustment.		
3	• Disallowance of certain dues and donations and miscellaneous expenses.		
4	• Income Taxes.		
5	• Depreciation Expense.		
6	Staff's Contribution		
7	Q. How do the various members of Staff contribute to a combined work product?		
8	A. All of the Staff auditors, including myself, relied on the work from numerous		
9	other Staff members in calculating a revenue requirement for MAWC in this case. Normalized		
10	residential customer usage and the recommended rate of return are some examples of data and		
11	analysis supplied to the Auditing Department as inputs into the Staff's revenue requirement		
12	cost of-service calculation. Each Staff member who contributed in calculating Staff's revenue		
13	requirement has submitted direct testimony in this case discussing the issues for which they		
14	were assigned and her or his recommendation. Signed affidavits and the qualifications for all		
15	Staff members who are responsible for issues addressed in Staff's direct testimony in this rate		
16	proceeding are attached to each Staff member's testimony.		
17	Differences Between Staff's and MAWC's Proposed Revenue Requirements		
18	Q. What are the biggest differences between the rate increase request filed by		
19	MAWC and the Staff revenue requirement recommendations being filed in this proceeding?		
20	A. <u>There are two primary revenue requirement differences.</u>		
21	• Return on Equity (ROE) and Capital Structure – Issue Value – (\$32.6 million).		
22	As previously stated, MAWC's return on equity recommendation is 10.50%, while		

• Return on Equity (ROE) and Capital Structure – Issue Value – (\$32.6 million). As previously stated, MAWC's return on equity recommendation is 10.50%, while Staff has developed a mid-point recommendation of 9.73%. The difference between MAWC's recommended ROE and capital structure and Staff's recommended

1	mid-point for ROE and capital structure is approximately \$32.6 million in revenue	
2	requirement, with MAWC having the higher revenue requirement value.	
3	• Discrete Adjustments – Issue Value – (\$26.3 million). MAWC has proposed	
4	discrete adjustments to certain rate base, revenue, and expense items as of	
5	May 31, 2023, the operation of law date in this case. Staff has chosen not to make	
6	any discrete or isolated adjustments past the true-up date of December 31, 2022.	
7	MAWC's proposed discrete adjustments result in a higher revenue requirement.	
8	Staff has estimated this value to \$26.3 million.	
9	There are other significant differences between Staff and MAWC, based upon their	
10	respective direct filings. However, these items are less significant than the differences	
11	discussed above.	
12	Q. Is it possible that significant differences exist between Staff's revenue	
13	requirement positions and those of other parties besides MAWC in this proceeding?	
14	A. Yes. However, the other parties are filing their prepared direct testimony, if any,	
15	concurrently with the Staff's direct filing. Until Staff has a chance to examine the direct	
16	testimony of the other parties, it is impossible for Staff to determine what differences exist and	
17	how material they may be.	
18	Q. Please identify the Staff experts/witnesses responsible for addressing each area	
19	where there is a known and significant difference between Staff and MAWC as addressed above	
20	in this direct testimony.	
21	A. The Staff experts/witnesses for each listed issue are as follows:	
22	<u>Issue</u> <u>Staff Witness</u>	
23	Return on Equity Randall T. Jennings	
24	Discrete Adjustments Kimberly K. Bolin	

- Q. When will the Staff be filing its customer class cost of service and rate design
   direct testimony and report in this proceeding?
- A. Staff's customer class cost of service and rate design direct testimony and report,
  including schedules, will be filed on December 16, 2022.

#### 5 CURRENT AND DEFERRED INCOME TAX EXPENSE

#### 6 **Current Income Taxes**

7

Q. Please explain the calculation of current income tax expense in this case.

8 A. Current income tax for this case has been calculated by Staff consistent with 9 the methodology used in the five prior MAWC rate cases, Case Nos. WR-2010-0131, 10 WR-2011-0337, WR-2015-0301, WR-2017-0285, and WR-2020-0344. Adjustments are 11 made to net income to compute the current income tax expense. These adjustments are 12 effectuated by taking adjusted net income and either adding to or subtracting from the net income various timing differences to obtain net taxable income for ratemaking purposes. 13 14 (The term "timing differences" refers to the differences in time when certain costs can be 15 deducted for purposes of determining financial statement net income and taxable 16 income, respectively.) The adjustments are the result of various financial statement ("book") 17 and tax timing differences, as well as their implementation under separate tax ratemaking 18 methods: flow-through versus normalization. The resulting net taxable income for ratemaking 19 is then multiplied by the appropriate federal and state tax rates to obtain the current provision 20 for income taxes. Staff used the current federal tax rate of 21 (twenty-one) percent and the state 21 income tax rate of 4 (four) percent, in calculating MAWC's income tax liability. The difference 22 between the calculated current income tax provision and the per book income tax provision is 23 the current income tax provision adjustment.

1	Q. What are the tax timing differences Staff used to calculate current income tax?	
2	A. The tax timing differences used in calculating taxable income for computing	
3	current income tax are as follows:	
4	Additions to Operating Income Before Taxes:	
5	Book Depreciation Expense	
6	Non-Deductible Expenses – Non-deductible meals and dues	
7	Book Amortization	
8	Subtractions from Operating Income:	
9	Interest Expense – Weighted Cost of Debt times Rate Base	
10	Tax Depreciation – Straight-Line	
11	Tax Depreciation – Excess	
12	Repairs Expense	
13	Deferred Income Taxes	
14	Q. Please explain deferred income tax expense as it relates to this case.	
15	A. When a tax timing difference is reflected for ratemaking purposes in the	
16	deferred tax adjustment consistent with the timing used in determining taxable income for	
17	the calculation of current income tax payable to the IRS, the timing difference is given a	
18	"flow-through" treatment.	
19	When a current year timing difference is deferred and recognized for ratemaking	
20	purposes consistent with the timing used in calculating pre-tax operating income in the	
21	financial statements, then that timing difference is given "normalization" treatment for	
22	ratemaking purposes. Deferred income tax expense for a regulated utility reflects the tax	
23	impact of "normalizing" tax timing differences for ratemaking purposes. Current IRS rules for	
24	regulated utilities essentially require normalization treatment for the timing difference related	
25	to accelerated depreciation.	

1 For most utilities, it is necessary to break out a utility's tax depreciation into 2 two separate components: tax straight-line depreciation and excess tax depreciation. 3 Tax straight-line depreciation is different from book straight-line depreciation due to the 4 different tax basis of property allowed under the tax code. Excess tax depreciation differs from 5 straight-line book depreciation due to the higher depreciation rates allowed in the early years 6 of an asset's life under the current tax code as compared to "straight-line" book depreciation 7 To calculate excess tax depreciation, Staff used the total tax depreciation amount rates. 8 included in MAWC's filing in this case. Most tax basis differences were eliminated for assets 9 placed into service after 1986 due to the Tax Reform Act ("TRA") enacted that year.

10

#### ACCUMULATED DEFERRED INCOME TAXES (ADIT)

11

Q.

Please explain Accumulated Deferred Income Taxes ("ADIT").

12 A. MAWC's ADIT represents, in effect, a net prepayment of income taxes by 13 customers prior to tax payment by MAWC. For example, because MAWC is allowed to deduct 14 depreciation expense on an accelerated basis for income tax purposes, the amount of 15 depreciation expense used as a deduction for income taxes purposes by MAWC is considerably 16 higher than the amount of depreciation expense used for ratemaking purposes. This results in 17 what is referred to as a "book-tax timing difference," and creates a deferral of income tax 18 reserves to the future. The net credit balance in the ADIT account's reserve represents a source 19 of cost-free funds to MAWC. Therefore, MAWC's rate base is reduced by the ADIT balance 20 to avoid having customers pay a return on funds that are provided cost-free to MAWC. 21 Generally, deferred income taxes associated with all book-tax timing differences created 22 through the ratemaking process should be reflected in rate base.

Q. What is the amount of ADIT Staff included in its rate base offset?

A. Staff has included the ADIT balance as of June 30, 2022, in the amount of
\$514,228,249 in rate base.

### AMORTIZATION OF EXCESS ADIT FOR THE TAX CUTS AND JOB ACT OF 2017 ("TCJA")

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Q. Briefly describe TCJA.

A. The Tax Cuts and Job Act was signed into law in December 2017, and as part
of that law a reduction in the federal corporate tax rate required the revaluation of accumulated
deferred tax timing differences that were previously recorded assuming a 35% federal tax rate
to be revalued at the new 21% federal tax rate. Also, effective January 1, 2020, the Missouri
state corporate tax rate was reduced from 6.25% to 4 %. This also caused a need for additional
revaluation of accumulated tax timing differences.

13

Q. What impact did this have on customers?

14 A. The excess federal deferred tax value is required to be returned to customers 15 over a time period based on whether the excess deferred taxes are protected or unprotected. 16 Protected excess ADIT is the portion associated with accelerated depreciation tax timing 17 differences that must be "normalized" for ratemaking purposes. The flow back of protected 18 excess ADIT cannot be returned to a customer any more quickly than over the estimated 19 remaining life of the assets that gave rise to the ADIT. Unprotected federal excess ADIT is the 20 portion of the deferred tax reserve that resulted from normalization treatment of tax timing 21 differences other than accelerated depreciation. Unprotected federal excess ADIT is to be 22 flowed back to customers over a period of time set by the Commission at its discretion.

There is no distinction between protected and unprotected status for state excess ADIT,
 and the entire balance of that amount can be flowed back to customers over a period of time set
 by the Commission at its discretion.

4

Q. What did the Commission order in MAWC's prior rate cases?

A. In the Stipulation and Agreement filed March 1, 2018, in Case No. WR-2017-0285, MAWC agreed to create a tracker that would capture the flow back of excess ADIT that would have occurred starting on January 1, 2018, and continuing until the next rate case (Case No. WR-2020-0344). At that time, the tracker balance would be amortized over five years. Recovery of the deferred EADIT beyond the next rate case (Case No. WR-2020-0344) was not addressed. On April 7, 2021, the Commission ordered this in its Order Approving Stipulation and Agreement.

12 In the Stipulation and Agreement filed March 5, 2021, in the previous rate case 13 (Case No. WR-2020-0344), a "stub period" of EADIT beginning January 1, 2018, through the 14 date in which rates went into effect for that case (May 28, 2021), would be amortized over 15 two and a half years beginning May 28, 2021, and unprotected EADIT would be amortized 16 over ten years. In addition, it was agreed that a tracker would be created to capture the 17 differences between protected EADIT returned to the customers as a part of the revenue 18 requirement for Case No. WR-2020-0344, and the actual amortization period for the non-stub 19 period unprotected EADIT balances.

20

Q. What does Staff recommend in this case?

A. In this case, Staff recommends continuing the amortization of the unprotected
excess ADIT (plant and non-plant) over a ten-year period, similar to what was ordered in the
previous case.

1	Q. What amortization amounts is Staff including in this case?		
2	A. The following are the amortization amounts included in Staff' cost of service		
3	and reflected on the Income Tax Schedule in Staff's Accounting Schedules:		
4	Federal Protected Plant \$935,300		
5	Federal Protected Non-Plant \$(105,832)		
6	Federal Unprotected Plant \$6,992,007		
7	State Unprotected Plant \$2,809,244		
8	Federal Unprotected Non-Plant \$(1,712,021)		
9	State Unprotected Non-Plant <u>\$(516,665)</u>		
10	Total \$8,402,033		
11	The above table shows that a net return to customers of excess federal and state ADIT of		
12	approximately \$8.4 million has been included in Staff's case. Pursuant to the agreement in the		
13	last rate case, this \$8.4 million also includes the five-year amortization of a tracker to capture		
14	the differences between protected EADIT returned to the customers as a part of the revenue		
15	requirement for Case No. WR-2020-0344, and the actual amortization period for the non-stub		
16	period unprotected EADIT balances.		
17	Q. Does Staff have a recommendation regarding the 2.5 year amortization of the		
18	"stub period" established in the Case No. WR-2020-0344 Stipulation and Agreement?		
19	A. Yes it does. The 2.5 year amortization of the "stub period" EADIT was included		
20	in rates that went into effect for Case No. WR-2020-0344 on May, 28, 2021. The operation of		
21	law date for the current case, Case No. WR-2022-0303, is May 28, 2023. By that time,		
22	two years of the 2.5 years of "stub period" amortization will have been returned to the		
23	ratepayers, leaving one-half year to be returned. MAWC has proposed to return the remaining		

Q.

six months amortization to the ratepayers as a one-time credit on its customers' bills. Staff is
 not opposed to this and, therefore, has excluded the remaining six months "stub period"
 amortization from its revenue requirement. Staff further recommends that MAWC be required
 to issue the credit to ratepayer bills and notify Staff when it has done so, within six months of
 the effective date of an order issued by the Commission in this case.

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Does this conclude your prepared direct testimony in this proceeding?

A. Yes, it does.

#### BEFORE THE PUBLIC SERVICE COMMISSION

#### OF THE STATE OF MISSOURI

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In the Matter of Missouri-American Water Company's Request for Authority to Implement General Rate Increase for Water and Sewer Service Provided in Missouri Service Areas

Case No. WR-2022-0303

#### **AFFIDAVIT OF KEITH D. FOSTER**

STATE OF MISSOURI	)	
	)	SS.
COUNTY OF COLE	)	

COMES NOW KEITH D. FOSTER and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing Direct testimony of Keith D. Foster; and that the same is true and correct according to his best knowledge and belief.

Further the Affiant sayeth not.

**KEITH D. FOSTER** 

#### JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this day of November 2022.

D. SUZIE MANKIN Notary Public - Notary Seal State of Missouri Commissioned for Cole County My Commission Expires: April 04, 2025 Commission Number: 12412070

Mankin Notary Public

## Summary of case participation:

Case/Tracking Number	Company Name - Issue
QW-2008-0010	<b>Tri-States Utility, Inc</b> Property Taxes; Fuel & Electricity Expense; Telephone Expense; Rent Expense; Plant in Service; Depreciation Schedule, Reserve, Rates, and Expense; Transportation Expense; Chemicals Expense;
	Waste Disposal; Insurance Expense; Contractual Services; Bad Debt Expense; Miscellaneous Expenses
WR-2008-0311	Missouri-American Water Company - Advertising & Promotional Items; Dues and Donations; Cash Working Capital; Plant in Service; Depreciation Expense; Depreciation Reserve; Franchise Tax; Property Taxes; Fuel & Electricity Expense; Telephone Expense; Postage Expense; Purchased Water; Prepayments; Materials & Supplies; Customer Advances; Contributions in Aid of Construction (CIAC)
WR-2009-0098	Raytown Water Company - Materials & Supplies; Prepayments; Customer Deposits; Revenues; Insurance Expense; Utilities Expense; Directors Fees; Office Supplies Expense; Postage Expense; Laboratory Fees; Transportation Expenses; Rate Case Expense; Regulatory Commission Expense
GO-2009-0302	Missouri Gas Energy - Infrastructure Service Replacement Surcharge (ISRS)
SA-2009-0319	Mid-MO Sanitation, LLC – Certificate Case; All Revenue and Expenses; Plant in Service; Depreciation Reserve; Other Rate Base Items
GR-2009-0355	Missouri Gas Energy – Payroll, Payroll Taxes, 401(k), and Other Employee Benefit Costs; Incentive Compensation and Bonuses; Medical and Dental Expense; Bad Debt Expense; Rate Case Expense; Pension Expense; FAS106/OPEBs; Prepaid Pension Asset (PPA); Franchise Tax Expense; Income Tax Expense
SR-2010-0095	Mid-MO Sanitation, LLC – Full Audit of All Revenue and Expenses; Plant in Service; Depreciation Reserve; Other Rate Base Items
ER-2010-0130	<b>Empire District Electric</b> – Fuel and Purchased Power; Fuel Inventories; Gas Stored Underground; Off-System Sales; Transmission Revenue; Payroll, Payroll Taxes, and 401(k) Benefit Costs; Incentive Compensation; Maintenance Normalization Adjustments

Case/Tracking Number	Company Name - Issue
WR-2010-0304	Raytown Water Company – Revenues; Rate Case Expense; Regulatory Commission Expense; Utilities Expense; Purchased Water; Insurance Expense; Laboratory Fees; Communication Expense; Transportation Expense
GO-2011-0003	Missouri Gas Energy - Infrastructure Service Replacement Surcharge (ISRS)
ER-2011-0004	<b>Empire District Electric</b> – Fuel and Purchased Power; Fuel Inventories; Gas Stored Underground; Maintenance Normalization Adjustments; Miscellaneous Revenues (SO2 Allowances and Renewable Energy Credits); Operations and Maintenance (O&M) Expenses for Iatan 2 and Plum Point; Transmission Revenue; Entergy Transmission Contract; Reconciliation
WR-2011-0337	Missouri-American Water Company – Belleville Lab Allocations; Chemical Expense; Corporate and District Allocations; Fuel & Electricity Expense; Service Company Management Fees; Business Transformation Program; Reconciliation
WR-2012-0300	<b>Empire District Electric (Water)</b> – Plant-in-Service; Depreciation Reserve; Depreciation Expense; Materials and Supplies; Property Tax Expense; Customer Advances; Operations and Maintenance (O&M) Adjustment
WM-2012-0335	Moore Bend Water Company – Acquisition Case – Plant-in-Service; Depreciation Reserve; Depreciation Expense
ER-2012-0345	<b>Empire District Electric</b> – Fuel and Purchased Power; Fuel Inventories; Gas Stored Underground; Maintenance Normalization Adjustments (Operations and Maintenance Expense); Operations and Maintenance (O&M) Expense Trackers for Iatan 2, Iatan Common, and Plum Point; Entergy Transmission Contract; Reconciliation
WR-2013-0461 SR-2013-0459	Lake Region Water & Sewer – Executive Management Fees; Current Income Taxes; Deferred Income Taxes; Payroll and Benefits; Payroll Taxes; Allocation Factors; Sludge Removal; Accounting Fees; Legal Fees (Other Than Rate Case Expense); Billing Expense; Outside Services; Travel & Entertainment Expense; Transportation Expense
GR-2014-0086	Summit Natural Gas – Acquisition Costs; Affiliate Transactions; Fuel Expense; Property Taxes; Other Miscellaneous Expenses; Income Taxes; Deferred Taxes; and Reconciliation

Case/Tracking Number	Company Name - Issue
WA-2015-0049	Branson Cedars Resort – Certificate Case - All Revenue
SA-2015-0107	and Expenses; Plant in Service; Depreciation Reserve;
511 2013 0107	Other Rate Base Items
WA-2015-0108	Missouri-American Water Company (Redfield Water)
	– Acquisition Case – Plant-in-Service; Depreciation
	Reserve; Depreciation Expense
WO-2015-0077	Woodland Manor Water Company – Acquisition Case –
	Plant-in-Service; Depreciation Reserve; Depreciation
	Expense; CIAC; Customer Deposits Ozark International, Inc. – Plant-in-Service;
WR-2015-0192	Depreciation Reserve; Depreciation Expense; CIAC;
	Customer Deposits; Chemicals Expense; Legal Expense;
	Office Expense; Postage; Water Testing Expense; Gas &
	Oil Expense
ER-2016-0023	<b>Empire District Electric</b> – Fuel and Purchased Power;
LIC-2010-0023	Fuel Inventories; Gas Stored Underground; Software
	Maintenance Expense; Corporate Allocations; Outside
	Services; Iatan and Plum Point Carrying Costs
WR-2017-0110	Terre Du Lac Utilities Corporation – Maintenance
SR-2017-0109	Expense; Rate Case Expense; Internet Service Expense;
51(2017 010)	Telephone Expense; Payroll and Benefits; Payroll Taxes;
	Outside Services; Mileage Expense
WR-2017-0285	Missouri-American Water Company – Central Lab
SR-2017-0286	Allocations; Corporate, Service Company, and
SR-2017-0280	Jurisdictional Allocations; Hydrant Painting; Income
	Taxes; Main Break Expense
HR-2018-0341	Veolia Energy Kansas City – Plant in Service;
11K-2018-0341	Accumulated Deferred Income Taxes; Fuel Expense;
	Consumables Expense; Insurance Expense; Outside
	Services; Property Taxes.
GO-2019-0115	Spire Missouri – Infrastructure Service Replacement
	Surcharge (ISRS)
GO-2019-0116	Missouri-American Water Company (Hillers Creek
SA-2019-0334	Sewer) – Acquisition Case – Lead Auditor
SA-2020-0132	Missouri-American Water Company (Clinton Estates
	Sewer) – Acquisition Case – Lead Auditor
SA-2020-0067	Liberty Utilities (Saver's Farm Sewer) – Acquisition
	Case – Lead Auditor

Case/Tracking Number	Company Name - Issue
ER-2019-0374	<b>Empire District Electric</b> – Accumulated Deferred Income Tax (ADIT); Current and Deferred Income Tax; Southwest Power Pool (SPP) Revenues and Expenses; Corporate Allocations; Corporate Expenses.
WM-2020-0156	<b>Liberty Utilities (Missouri Water), LLC (Empire</b> <b>District Electric (Water))</b> – Acquisition Case – Lead Auditor
ER-2020-0311	<b>Empire District Electric</b> – FAC Case
WR-2020-0344 SR-2020-0345	Missouri-American Water Company – Pensions & OPEBs; Defined Contribution Plan (DCP) Expense; Accumulated Deferred Income Taxes (ADIT); Income Taxes
SA-2021-0120	Missouri-American Water Company (City of Taos Sewer) – Acquisition Case – Lead Auditor
WA-2021-0116	Missouri-American Water Company (Table Rock Estates Water) – Acquisition Case – Lead Auditor
SR-2021-0372	Mid-MO Sanitation, LLC – Lead Auditor
WO-2021-0343	Missouri-American Water Company – Infrastructure Service Replacement Surcharge (ISRS)
ET-2020-0259	<b>Empire District Electric</b> – Community Solar Application
ER-2021-0312	<b>Empire District Electric</b> - Accumulated Deferred Income Tax (ADIT); Current and Deferred Income Tax; Southwest Power Pool (SPP) Revenues and Expenses; Low Income Pilot Program (LIPP) Amortization; Plant in Service Accounting (PISA) Amortization.
GR-2021-0320	<b>Empire District Gas</b> – Co-Case Coordinator - Accumulated Deferred Income Tax (ADIT); Current and Deferred Income Tax; Rate Case Expense Sharing.
WM-2022-0186	Foxfire Utility Co. – Merger Case – Lead Auditor