STATE OF MISSOURI PUBLIC SERVICE COMMISSION
TRANSCRIPT OF PROCEEDINGS
Evidentiary Hearing
September 24, 2018
Jefferson City, Missouri
Volume 12
In the Matter of Kansas City ) Power & Light Company's ) Request for Authority to ) Implement a General Rate ) Increase for Electric Service) In the Matter of KCP&L ) Greater Missouri Operations ) Company's Request for ) Authority to Implement a ) General Rate Increase for ) Electric Service ) File No. ER-2018-0146
RONALD D. PRIDGIN, Presiding DEPUTY CHIEF REGULATORY LAW JUDGE RYAN SILVEY, Chairman WILLIAM P. KENNEY, DANIEL HALL, SCOTT T. RUPP, MAIDA J. COLEMAN, COMMISSIONERS REPORTED BY: Shelley L. Mayer, CCR TIGER COURT REPORTING, LLC

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(WHEREIN; the hearing began at 8:31 a.m.) 1 2 JUDGE PRIDGIN: Good morning. We are on 3 the record. This is the hearing in file numbers 4 ER-2018-0145 and ER-2018-0146. 5 Good morning. I'm Ron Pridgin. l'm 6 the regulatory law judge assigned to preside over 7 this hearing that's being held beginning 8 September 24th, 2018, in the Governor Office Building 9 in Jefferson City, Missouri. The time is 10 approximately 8:30 a.m. I would like to get oral 11 entries of appearance from counsel please beginning 12 with KCP&L and GMO. 13 MR. FISCHER: Thank you, Judge. 0n 14 behalf of the two companies, let the record reflect 15 the appearance of the Robert J. Hack, Robert W. 16 Steiner, Joshua Harden, and myself, James Fischer. 17 Our contact information's been given to the court 18 reporter. 19 JUDGE PRIDGIN: Mr. Fischer, thank you. 20 On behalf of the staff of the Commission 21 pl ease. 22 MS. MERS: Nicole Mers and Mark Johnson 23 appearing on behalf of the Public Service Commission 24 staff, and our information has been provided to the 25 court reporter.

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1	JUDGE PRIDGIN: Thank you. On behalf of
2	the Office of the Public Counsel please.
3	MR. SMITH: On behalf of the Office of
4	Public Counsel, Ryan Smith and Nathan Williams appear
5	for the Office of the Public Counsel. My information
6	has been provided to the court reporter. Thank you.
7	JUDGE PRIDGIN: Mr. Smith, thank you.
8	On behalf of AEMA please.
9	MR. COMLEY: Good morning, Judge.
10	Appearing on behalf of Advanced Energy Management
11	Alliance, let the record reflect the entry of Mark W.
12	Comley, Newman, Comley & Ruth. My information's been
13	given to the court reporter, but given this limited
14	advertising moment, my address is 601 Monroe Street,
15	Suite 301, Jefferson City Missouri 65102.
16	JUDGE PRIDGIN: Mr. Comley, thank you.
17	On behalf of the Missouri Division of
18	Energy please.
19	MR. POSTON: Marc Poston appearing for
20	the Division of Energy.
21	JUDGE PRIDGIN: Mr. Poston, thank you.
22	On behalf of MECG please.
23	MR. WOODSMALL: Good morning. David
24	Woodsmall appearing on behalf of Midwest Energy
25	Consumers Group.

1 JUDGE PRIDGIN: Mr. Woodsmall, thank you. 2 On behalf of MIEC please. 3 MS. ILES: Good morning. Carole lles on 4 behalf of MIEC. 5 JUDGE PRIDGIN: Ms. Iles, thank you. 6 On behalf of MJMEUC please. 7 MS. WHI PPLE: Good morning, Judge. Peggy 8 Whipple on behalf of the Missouri Joint Municipal 9 Electric Utility Commission, and MJMEUC works just 10 fine. 11 JUDGE PRIDGIN: MJMEUC, thank you. 12 MS. WHIPPLE: And the court reporter has 13 my information. 14 JUDGE PRIDGIN: Ms. Whipple, thank you. 15 On behalf of Renew Missouri please. 16 MR. OPITZ: Good morning, Judge. 0n 17 behalf of Renew Missouri Advocates, I'm Tim Opitz, 18 and I've provided my information to the court 19 reporter. 20 JUDGE PRIDGIN: Mr. Opitz, thank you. 21 And I believe Mr. Lumley filed a request 22 to be excused representing Dogwood Energy, so. But 23 just in case, is there anyone here for Dogwood? 24 Have I overlooked anyone? All Okay. 25 right.

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1	Before we begin, I understood the
2	parties are fairly close on settling some of the
3	issues that would be otherwise be heard today. In
4	talking with counsel both Friday and this morning, I
5	understood that the parties wanted to go ahead and
6	address some Commission-raised issues; that would be
7	on the net metering and line extension tariffs. And
8	then I understood you perhaps wanted to take a break
9	to further negotiate.
10	MR. FISCHER: We think that would make
11	sense, Judge, at this point.
12	JUDGE PRIDGIN: And I'm assuming you
13	would you want the rest of the day and then start
14	tomorrow, or what were your thoughts?
15	MR. FISCHER: We're open to whatever the
16	Commission would like to do. I think we're we'd
17	like to make sure we're together on the terms sheet.
18	And it's my understanding that if we are, that will
19	eliminate many of the rate design issues, but there
20	will still be some revenue allocation issues and some
21	other rate design issues that would probably need to
22	be tried. But that will be determined after we get
23	together.
24	JUDGE PRIDGIN: And I guess we can kind
25	of play it by ear. We'll see how long the Commission
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> </ol>	Commission would like to do. I think we're we'd like to make sure we're together on the terms sheet. And it's my understanding that if we are, that will eliminate many of the rate design issues, but there will still be some revenue allocation issues and some other rate design issues that would probably need to be tried. But that will be determined after we get together. JUDGE PRIDGIN: And I guess we can kind

1 issues take. And certainly glad to give you a break 2 to continue talking. 3 My thought -- I thought about this some 4 over the weekend. I figured you would want the rest 5 of the day to talk. If you need more or less time, 6 you know, please let me know. I'm trying to -- I'm 7 trying to accommodate you as much as we can, but. 8 And you can give me your thoughts, you know, now or 9 later; it doesn't matter. You can talk after -- or 10 we can take a break and we can come back and say, 11 Hey, we think we need X number of hours. 12 MR. FISCHER: That might make some sense 13 from my perspective. 14 JUDGE PRIDGIN: Okay. I was kind of seeing some nods. 15 16 So let's get through the Commission 17 And I understand the parties wanted to give i ssues. 18 mini opening statements on each issue as it comes up; 19 is that correct? I'm seeing some nods. Okay. 20 And again, it may be the easiest course 21 just for parties to go ahead and start with mini 22 openings on the line extension tariff issue and then 23 we'll move on to the net metering. And then we'll 24 take a break and then we can figure out where we go 25 from there.

1 Anything further from counsel or the 2 bench before we start with line extension tariffs? 3 Okay. Any mini opening on line extension 4 tariffs for the Company? 5 MR. STEINER: Your Honor, the Company 6 waives its opening on that issue. 7 JUDGE PRIDGIN: Does any party wish to 8 give an opening or just simply, simply just answer 9 questions from the bench? MR. JOHNSON: Staff would waive its 10 11 opening as well. 12 MR. SMI TH: As would OPC. 13 JUDGE PRIDGIN: Okay. Very good. 14 Commissioner Kenney? 15 COMMISSIONER KENNEY: I have no 16 questions. I'm just kidding. How do you want to do 17 thi s? 18 JUDGE PRIDGIN: I would say just simply 19 you're free to simply ask questions however you wish. 20 COMMISSIONER KENNEY: Okay. All right. 21 And I suppose just -- you want me to generalize it to 22 any witness? There's -- I think there's Staff had 23 two witnesses and I believe the Company had two. But 24 I didn't really see much of anything from the Company 25 on this issue.

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MR. STELNER: We have Brad Lutz is 1 Yeah. 2 our witness on this issue and he filed a 3 supplemental --4 COMMISSIONER KENNEY: Okay. 5 MR. STEINER: -- direct. 6 We can call him up. 7 COMMISSIONER KENNEY: Yeah, let's do Then I'll talk to Mr. Lutz. 8 that. 9 JUDGE PRIDGIN: So come forward and be 10 sworn please, sir. 11 (Witness sworn.) 12 JUDGE PRIDGIN: Thank you very much. 13 Mr. Steiner. 14 BRAD LUTZ, having been first duly sworn, 15 testified as follows: 16 DIRECT EXAMINATION BY MR. STEINER: 17 **Q**. Please state your name for the record. 18 Α. My name is Brad Lutz, L-u-t-z. 19 **Q**. Mr. Lutz, where do you work? 20 Α. I work with Kansas City Power & Light 21 at 1200 Main Street, Kansas City, Missouri. 22 **Q**. And what's your position there? 23 Α. I am the senior manager in regulatory affairs. 24 25 0. Mr. Lutz, did you cause to be filed

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supplemental direct testimony which has been 1 2 premarked as Exhibit 149? 3 Α. I did. 4 **Q**. Do you have any changes or corrections to 5 that testimony? 6 Α. I do not. If I were to ask you the same questions 7 Q. 8 contained in that testimony, would your answers be the same as what's in Exhibit 149? 9 10 Α. Yes, they would. 11 MR. STEINER: Your Honor, I move for the 12 admission of Exhibit 149 and tender the witness for 13 cross-examination. 14 JUDGE PRIDGIN: 149 has been offered. 15 Any objections? 16 MR. JOHNSON: No objections. 17 MR. SMI TH: No objection. 18 JUDGE PRIDGIN: Hearing none, Exhibit 149 19 is admitted. 20 (Exhibit 149 was received into evidence.) CROSS-EXAMINATION BY COMMISSIONER KENNEY: 21 22 **Q**. Good morning. 23 Α. Good morning. I'd like to talk to you about a couple 24 **Q**. 25 things: The residential mainline extensions and then

1 also how the charges for those are determined and 2 then the developer rebates are determined. 3 Α. Okay. 4 **Q**. Okay. 5 Α. Okay. 6 **Q**. And explain to me just the overall, just 7 so we all know, the overall extension policy for the 8 distribution service, what's involved in the 9 distribution service, and how the contractual 10 arrangement with the applicant works. 11 Α. The process I'm describing is Okay. 12 consistent for KCPL and our GMO territories beginning 13 January 1 of this year. We implemented a change, a 14 pretty significant change to our KCPL system on that 15 date following an order in another proceeding. So 16 I'll speak to the process that we've been using this 17 year. 18 The line extension process is basically 19 divided up into three major parts. There's a 20 residential piece that's, I'll call it free of 21 It's for -- more for single-family charge. 22 individual residences, those kind of line extensions. 23 And then there's another residential that is built --24 or anything that's in excess of what is provided for 25 by that provision.

Is that multiple lots or just individual 1 0. lots? 2 3 Α. Yes. The -- I believe that the limit is 4 up to four, I believe. Yes. We can do up to four 5 lots under the first -- under the -- the 6 free-of-charge approach. 7 But anything over four falls into our 8 subdivision terms and is treated a little bit 9 differently. It is more along the line of our 10 residential excess segments of that policy where 11 there's a -- a set of standard charges that are based 12 on the type of home that's being built and individual 13 lot charges associated with those. 14 Why is it free of charge for four under, 0. 15 but costs the applicant on above four? 16 Α. That term came to us through our GMO 17 provisions. I'm not exactly sure of the genesis of 18 It predates our company and the merger, but I it. 19 would offer that I think that there's a tipping point 20 when the investment needed to serve a larger number 21 of lots moves beyond the provisions that were made 22 for in that, what I'll call the free extension, and 23 then we have to start to factor in the contributions 24 of those --25 0. On the free extension, what's the length

1	of the line extension that falls under free?
2	A. Correct. We have a quarter-mile term that
3	we use. And again, this was new for GMO I think in
4	the around 2016 and then was common to both
5	jurisdictions after that, but we allow for a quarter
6	mile of extension for that.
7	Q. So you could have is that for one lot,
8	and then maybe a half a mile for two lots, three-
9	quarter mile for three, mile for four?
10	A. No. Well, I'm not exactly certain how we
11	might break up something like that one. I think it
12	tends to be more in one segment as opposed
13	Q. Well, maybe your attorney can, when we do
14	final briefs, they can have that laid out so we can
15	see that. Because if you're like a normal
16	subdivision you might have lots that are 75 feet
17	l ong.
18	A. Right.
19	Q. You can go a quarter mile, 1,320 feet and
20	it's free, and but to run a quarter mile and take
21	into account 20 lots in that quarter mile, it costs
22	the applicant. Does that make sense to you?
23	A. Well, I think what we have to do is look
24	at what's trying to be done as opposed to maybe that
25	strict look of that quarter mile. We have to be

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1	careful because there's a there's a relationship
2	that's trying to be maintained within the words of
3	the tariff, but in the application, there's an
4	infinite number of possible combinations that could
5	come into play that might make that balance a little
6	harder or a little clear less clear to be able to
7	apply. So many time
8	Q. I understand you might you have more
9	pedestals and
10	A. Right.
11	Q and, you know, every two houses, you
12	have pedestals versus two pedestals for four houses.
13	A. Right.
14	Q. But
15	A. The way the way the subdivision starts
16	to apply, the subdivision provisions, there's an
17	intention built into the design where we try to, in a
18	sense, partner with that developer so that as that
19	subdivision is being built out and those homes are
20	actually being built, there's a back and forth
21	between the company and that developer for those
22	costs.
23	Q. What does the back and forth mean?
24	A. So up front there's a deposit that's
25	required to be paid for, for the lots, based on the
	23
	1.5

1 house that's being built in that location. 2 0. Please explain. What do you mean based on 3 the house? 4 Α. Right. We have three different types of 5 charges that are associated with the kind of heating 6 and cooling that's in that home. So if you're -- you 7 are a, like a gas-heat home or an electric-heating 8 home, you will have a different allowance for your 9 home because of the expectation of revenue that we 10 see from that location. 11 0. Yeah. I saw in your testimony where 12 someone's building say ten electric-heat homes, it 13 might be a \$200 cost. And if it's gas -- or maybe 14 that was in -- I think that was in Sarah Lange's 15 testimony. I'm sorry. Continue. 16 So what we do is there's a Α. Right. 17 required up-front deposit. And so the developer pays 18 that up front and that helps us cover the cost of 19 getting facilities into that subdivision. The thing 20 that still has to happen is the building of the 21 homes. You could -- you could fully fit a 22 subdivision with primaries and secondaries and have 23 an extreme situation where it never gets built. 24 **Q**. Like the last -- like eight, nine, ten, 25 you know, several years ago. or,

1 Α. Right. When there was kind of that crash --2 3 **Q**. All over --4 Α. -- in the housing market. 5 **Q**. -- Kansas City. 6 Α. Right, right. 7 **Q**. Tons of dead subdivisions. 8 Α. Absolutely. So we want to avoid that 9 where we've put a lot of infrastructure into the 10 ground and then aren't able to get that back, to see that actually turn into usage, customers, revenue, 11 all of those things, so. 12 13 0. What's included in that distribution 14 system? 15 Α. That generally includes down to the -- I 16 believe down to the transformer, possibly into the 17 secondaries, which move from the transformer to say a 18 The service drops are definitely separate. pedestal. 19 **Q**. So is that conduit feeder lines, 20 service lines, pad mounts, submersible transformers, 21 switch --22 Α. Yes. 23 0. -- gear --However, some of those parts are 24 Α. Yes. supplied by the customer, by the developer. 25

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what is supplied by the customer --1 0. 2 Α. | --3 **Q**. -- or applicant? 4 Α. I believe all of the conduit work is by the -- the applicant. 5 6 **Q**. And I think that's in your tariff report. 7 Α. Yes. **Q**. How does that differ from Ameren Missouri? 8 9 Α. I think -- let me double check. I am -- I 10 am, subject to check, I believe that Ameren has a 11 similar policy with respect to conduit. 12 0. Would it surprise you if I said Ameren 13 provides the conduit? 14 Α. Oh, as far as -- yes, but then the 15 developer would install --16 **Q**. But does KCP&L --17 Α. No. 18 Q. -- provide the conduit? 19 Α. No. We do not install the conduit. 20 **Q**. So the difference is -- now, does Ameren charge a deposit, a mainline deposit? 21 22 There is a deposit associated with their Α. 23 subdivision policy. I'm -- what I'm sensing is you're bifurcating between --24 0. 25 Do we have --

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1 Α. -- the mainline --0. 2 Yeah. 3 Α. -- and the -- the blocks. 4 **Q**. Do we have a mainline refundable deposit? 5 Α. Yeah. Yeah. I'm not sure about the 6 mainline. I know the lots, the heart of the 7 subdivision policy through the lots, there is a 8 refundable piece, yes. 9 **Q**. Are you positive about that? 10 Α. I think that their -- they have a 11 contingency set up where you can accept a standard or 12 you can do a revenue test. And I believe --13 0. I haven't -- I haven't found that in their 14 tariff that they have a refundable deposit, but I 15 could be wrong. 16 Α. Okay. I thought under the refundable 17 side -- or, excuse me, the revenue test side, there 18 was a refundable element. But I -- I'm not a 19 practitioner of the Ameren tariff, I have to admit. 20 I reviewed it honestly in deep detail to support this 21 testimony. 22 **Q**. Well, regarding the mainline Okay. 23 deposits, why do -- why does the developer install 24 your pedestals, your distribution system? Why 25 doesn't the Company install that?

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1	A. I'm not sure of the exact reason. Again,
2	that, I think, has been our policy for for quite a
3	while. So again, I can't speak to a genesis point of
4	it, but I would offer I think it's about control and
5	timing. I think that that that represents a very
6	important time in the development of the subdivision
7	as far as when you're getting that laid out. And by
8	having that control given to the developer, it
9	helps it helps that person maintain control of
10	when that gets put in and then they can close the
11	ground back up behind them and continue their work.
12	Q. Okay. So once they install all that, all
13	the infrastructure according to your standards, and
14	then the Company comes in and runs the
15	A. Correct.
16	Q the service lines?
16	Q the service lines?
16 17	<ul><li>Q the service lines?</li><li>A. We'll pull the primaries into those</li></ul>
16 17 18	<b>Q the service lines?</b> A. We'll pull the primaries into those conduits for the the backbone if you will of that
16 17 18 19	<ul> <li>O the service lines?</li> <li>A. We'll pull the primaries into those</li> <li>conduits for the the backbone if you will of that</li> <li>subdivision layout. And then as the homes are built,</li> </ul>
16 17 18 19 20	<ul> <li>O the service lines?</li> <li>A. We'll pull the primaries into those</li> <li>conduits for the the backbone if you will of that</li> <li>subdivision layout. And then as the homes are built,</li> <li>then the services will be run from the pedestals to</li> </ul>
16 17 18 19 20 21	Q the service lines? A. We'll pull the primaries into those conduits for the the backbone if you will of that subdivision layout. And then as the homes are built, then the services will be run from the pedestals to the meter point.
16 17 18 19 20 21 22	<ul> <li>O the service lines?</li> <li>A. We'll pull the primaries into those conduits for the the backbone if you will of that subdivision layout. And then as the homes are built, then the services will be run from the pedestals to the meter point.</li> <li>Q. Why does the Company not supply the</li> </ul>
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> </ol>	<ul> <li>Q the service lines?</li> <li>A. We'll pull the primaries into those conduits for the the backbone if you will of that subdivision layout. And then as the homes are built, then the services will be run from the pedestals to the meter point.</li> <li>Q. Why does the Company not supply the conduit? They supply everything else.</li> </ul>
<ol> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> </ol>	<ul> <li>Q the service lines?</li> <li>A. We'll pull the primaries into those conduits for the the backbone if you will of that subdivision layout. And then as the homes are built, then the services will be run from the pedestals to the meter point.</li> <li>Q. Why does the Company not supply the conduit? They supply everything else.</li> <li>A. Past practice. I'm not sure. I mean, I</li> </ul>

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1	I don't have an answer for that.
2	Q. Is there a safety component that the
3	company or is there a specification that the
4	applicant uses?
5	A. Certainly there are construction
6	specifications dictate the kind of like the
7	schedule of PVC, you know, to make sure that they're
8	not putting in something that's too thin or has the
9	wrong kind of bends or those kind of things, but I
10	don't think that it's it's anything extensive.
11	I think in most case, you know, these
12	developers are, you know, long experienced in our
13	area, and I don't think there's been a lot of issue
14	or discussion from developers back to us about
15	concerns in that space. So, you know, subject to
16	some feedback, I think it seems to be operating.
17	Q. Okay. Can you tell me how it's determined
18	what is eligible on that refund for the on the
19	deposit, the deposit side. When the applicant
20	develops a subdivision, let's say there's make it
21	simple, a hundred lots
22	A. Right.
23	Q which would be a lot.
24	A. Right.
25	Q. And they pay so much of a deposit. How is
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## it determined what's refundable?

A. Right. What we're doing is that we're doing a comparison of the revenues that we expect from those homes once they're built. And if there is a cover provided from the revenue that will account for the investment, then we're able to refund more of that money. But to the extent that there is expected to be less revenue, then we will go ahead and obligate the contractor in this case or the homeowner or whoever the applicant would be to cover some portion of that cost that's not covered by the expected revenue.

Q. And what determine-- well, can you explain to me how that revenue is determined? What's -- what are the components that you're taking into account?

A. Sure. What we'll do is we will model what we believe to be a typical home of that type. So --

Q. In the Kansas City market, wherever it is, you take an area and you know what's normally going in. So explain the individual pieces that are refundable.

A. The -- well, it's -- let me -- if I may, let me answer it in this way and then we'll kind of work backwards and see if I've hit your mark. But what we'll do is largely things are handled on the

1	lot basis. We just look at a lot generically. And
2	
3	is the heating source for that that home that
4	exists in the lot. And then based on that, that
5	gives us our number.
6	That number has been established through a
7	standardized calculation where we basically take a
8	standard or a typical home, if you will, and apply
9	our construction standard to it to derive a cost.
10	We'll set that number annually because it usually
11	it doesn't change. I mean, we use lots of similar
12	applications of wire size, wire length, you know. We
13	don't do detailed estimates of each one, but we apply
14	this in more of an average.
15	And then as the subdivision is built out
16	and those homes are actually connected to our system,
17	then that would trigger the refund associated with
18	those typical house types. So if you have an
19	all-electric home for example, you're going to
20	generate more revenue for the company and, therefore,
21	can get a higher refund of that original deposit.
22	Q. Okay. But let's say you don't have an
23	all-electric home.
24	A. Uh-huh.
25	Q. What are individual refundable items that
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the Company looks at to refund the applicant? 1 2 It's -- yeah. I don't -- I don't know Α. 3 that there's any individual items per se. What I 4 would --5 Q. Let's say a take ground source heat pump. 6 Α. That would qualify for the heating. 7 **Q**. So does that qualify as an individual item? 8 9 Α. I mean, what we would do is just look No. 10 at that as --11 0. So you're saying --12 Α. -- an all-electric home. 13 0. Are you saying that the Company does not 14 have a set amount that they refund on a ground source 15 heat pump? 16 Α. Within our line extension processes that 17 would qualify under other all electric homes just 18 like an air source heat pump or a resistance heat. 19 All of those would fall in the same category. 20 **Q**. Let's -- I think I mischaracterized the 21 ground source. I didn't mean that. It's the --22 your -- the -- standard Kansas City heat pump or that 23 area. Yeah. 24 Α. 25 0. We call that an air source --32

Α. 1 Air source. 0. That's what I meant to say; I apologize. 2 3 Α. No, that's fine. 4 **Q**. Air source heat pump. 5 Α. For us that would --6 **Q**. Explain -- for those who don't know, would 7 you explain what an air source heat pump is? 8 Α. Okay. A heat pump basically attempts to 9 extract energy from the ambient air. And it takes 10 that and converts it into either heating or cooling, depending on the season, and then uses that to either 11 12 heat or cool the living space. 13 0. So it acts as an air conditioner? 14 Α. They can run both directions in a Right. 15 sense. 16 **Q**. Or it can heat? 17 Α. Correct. 18 Q. Is it efficient year round in the Kansas 19 City market? 20 Α. To a temperature point. There's a point 21 around freezing where the efficiency drops off pretty 22 Most homes that have heat pumps have a strong. 23 secondary source which might be electric resistance 24 or natural gas that kicks on when those extreme 25 temperatures are reached.

So if I were to say, say 38 percent -- or 1 0. 2 at 38 degrees that it might be an automatic 3 switchover? 4 Α. There's a set point in the system. Right. 5 Right. 6 **Q**. Where the system automatically kicks over and goes to gas? 7 8 Α. Correct. It's usually around freezing is 9 what I've found, but it's up to the individual 10 comfort. You know, some homeowners prefer, you know, to -- a warmer sensation; you might set that set 11 12 point higher. 13 0. What do you mean a warmer sensation? 14 Well, the temperature of the air that Α. 15 comes out of a heat pump is often, you know, maybe in 16 the 80 degree range. You know, it's enough to heat 17 the home but it doesn't, to your skin, feel as warm 18 as say a natural gas heat. 19 Q. Would you say it might feel cool? 20 It could. I mean, if it's at 80 degrees, Α. 21 it's, you know, it's higher than the temperature on 22 your thermostat so it is heating the home, but if 23 your body temperature is in the, you know, low 90s. 24 So, yeah, it would be cooler than your body 25 temperature.

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0. How does -- do you know the 1 Yeah. difference in -- if someone has a -- in the Kansas 2 3 City market most, I would say -- would you say that 4 most everyone who has an air source heat pump also 5 has a gas furnace? 6 Α. I don't think --7 **Q**. Or electric? 8 Α. I would say they tend to be electric and 9 much of that is driven by the multi-family 10 applications of heat pumps, apartment complexes. 11 0. What about new development subdivisions in 12 the Kansas City market; would you say that the 13 majority of them have a natural gas furnace as a 14 backup? 15 I don't know as a market; I don't know Α. 16 that number for sure. I would imagine it's more 17 likely that they have an electric backup because that 18 reduces the first cost for the developer. 19 Q. Would it surprise you that in, let's say 20 where I live, in the Lee's Summit market, of the 21 current 13 subdivisions that I checked, 100 percent 22 have gas furnaces? 23 Α. Oh, as a backup to a heat pump or just --As a -- no. As standard heat --24 0. 25 Α. 0h.

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-- heating source with or without an air 1 0. 2 source heat pump. 3 Α. No. It wouldn't surprise me at all. The 4 gas prices have changed dramatically over the last 5 five years or so, so it's changed the economics for 6 people, you know, to -- to choose a heating source. 7 Q. That's what I'd like to discuss right now. 8 Α. Okay. 9 **Q**. So is -- do you know how the cost to that 10 home -- to a homeowner or a builder, the difference 11 of the price of an air conditioner versus an air 12 source heat pump is? 13 I don't know precisely. I know that a Α. 14 generic air conditioner is cheaper than a heat pump, 15 I know that much, but I don't know by how -- what the 16 amount is or the total cost. 17 Would it surprise you or, subject to **Q**. 18 check, would -- if I said for the average price of a 19 new construction at a low end \$300,000 home in the 20 Kansas City market, that the additional cost would be 21 approximately \$1,300 for that? 22 Α. That wouldn't surprise me. No. 23 0. Now, I want to -- you know, I know Okay. 24 that this Commission is very keen on energy 25 efficiency.

Α. Uh-huh. 1 0. And I appreciate KCP&L because they've 2 3 done, and GMO, have done a fantastic job in that 4 area. 5 Α. Thank you. 6 **Q**. I've been in the Kansas City market 7 since 1979 and appreciate the service through the 8 different companies. 9 Α. Uh-huh. 10 0. MOPA, MOHELA, and GMO. 11 But one of the concerns I have is that 12 within your KCP&L's developer mainline deposit refund 13 program, an air source heat pump is about a \$500 14 So in my looking at this as I've gone around item. 15 to the different subdivisions and reviewed their lot 16 contracts, if a -- it's almost a hundred percent that 17 the developer requires the builders to install an air 18 source heat pump. 19 Α. Uh-huh. 20 **Q**. Because if the developer puts in 21 those hundred lots, getting back \$500 a lot, 22 that's \$50,000. 23 Α. Sure. 24 0. So the builder puts in an air source heat 25 pump, and the homeowner, the purchaser of that house,

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1 that costs an extra \$1,300 for them to buy that 2 house. 3 Now, if a family -- let's take a typical 4 family of four, two children in school, mom and dad 5 go to work, children go to school, and mom and dad 6 want to be energy efficiency. So they take -- this 7 is during the wintertime. And they turn their 8 thermostat down to 6-- they don't turn it down; it 9 just, as they walk in, it just does it itself. 10 Α. Right. 11 0. You guys sell those; you've been --12 Α. Sure. 13 0. -- selling them for years. 14 Α. Sure. 15 **Q**. And it turns that temperature down to 64. 16 Α. Okay. 17 **Q**. And then it's set that when the kids get 18 home from school at 4:00, at three o'clock that gas 19 comes on and ramps it back up to 70. 20 Α. Okay. 21 0. Where's the heat pump come into that play? 22 If it were not as cold, the heat pump Α. 23 would be serving that --24 **Q**. Heat pump's not going to ramp it up in an 25 hour. It's impossible. I've had heat pumps in

1	several of my homes. So does a heat pump work in
2	that condition? Would a heat pump take the
3	temperature, if it's 30 degrees aside or 30 40
4	degrees.
5	A. Okay.
6	Q. Is a heat pump able to take it from 64,
7	let's say a 2,500 foot house which is that 300,000
8	range, from 64 to 70 in the span of one hour as
9	natural gas could?
10	A. I I don't know the answer to that
11	because of the time element, because I don't know how
12	quickly the ramp rate would be compared of the two.
13	But as a personal heat pump owner with gas backup, I
14	would say that it does recover and achieve what
15	you're trying to do. I just don't know the time
16	element of it. If it could be done within that hour,
17	I don't know.
18	I mean, you know, just the just the
19	sheer difference of the temperature coming out of the
20	vents is going to give gas an advantage in that
21	scenario because you're probably pushing out 90, 95
22	degree air. I don't know for sure, but in the heat
23	pump situation, you're probably in the 80 degree
24	range. Both of them will get you up to your set
25	point on the on the thermostat; I just don't know

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1 about the time element. Well, concerning the -- as you mentioned 2 0. 3 earlier, the price of natural gas today, is the 4 homeowner paying \$1,300 for a heat pump? Is that --5 is that beneficial to that homeowner? 6 Α. Well, I mean --7 **Q**. Or is it beneficial to the company, I 8 know. 9 Α. Well, I mean, it -- it's tough to say on the economic side because the, you know, the gas 10 11 prices have fluctuated guite dramatically, but I --12 0. Okay. Let's project it forward. 13 Projected forward gas prices are supposed to be very 14 stable. Would you agree? 15 Α. That's my understanding. 16 **Q**. Yeah. And for the last several years 17 they've been very stable. 18 Α. The thing I would offer is that at some 19 point you have to factor in also the efficiency at 20 Most heat -- most gas heat that you're the home. 21 going to just install, developer, entry-level kind of 22 quality, it going to be in an 80 to 85 percent --23 0. Most -- I would disagree with you. 24 Α. Okay. 25 0. In that industry right now in the retail

1 market of 350 to 400 is the average market right now. 2 Α. Okay. 3 **Q**. I know in my area, GMO-serviced territory, 4 Lee's Summit. And most buildings in my survey, the 5 majority of builders were putting it at a lower high 6 efficiency, 91, 92. 7 Α. Okay. 8 **Q**. But taking that into account, if it was 9 a 92 percent high efficiency furnace or a 91, is it 10 beneficial to that buyer to pay \$1,300 additional for 11 an air source heat pump? I would offer as a home-- from a homeowner 12 Α 13 perspective, I think it is. And the reason I would 14 say is that currently we do offer a price 15 differential for that electric heating service. Now, 16 that differential has eroded over the years, but --17 I'm talking about new construction. **Q**. 18 Α. I am. So when you go on as a I am. 19 customer, as a homeowner, and you have that heat 20 pump, you qualify for our all -- our heating rate 21 which gives you a lower winter rate than the other 22 customer who installed gas who's under the generally 23 available residential rate. 24 Do you do that -- does KCP&L GMO do that **Q**. 25 automatically?

1 Α. Yes. That's part of the transition from 2 the subdivision development to that homeowner. So we 3 know what the heating source is. 4 **Q**. So does KCP&L GMO, do they inspect every 5 single house that's being -- that's built? 6 Α. I know under our GMO process we did have 7 inspections and since January we have incorporated 8 that in the KCPL side. So as I understand it, yes, 9 that someone from KCPL is aware of the heating source 10 for that lot as part of the subdivision development 11 process. 12 0. So, and what is the rate differential? 13 Α. I don't -- I think it's around two or 14 three cents, but I'm not sure if that -- it's subject 15 to check, but that's a rate that's existed in our 16 territories for quite a while, both GMO and KCPL. 17 And so that customer, back to your 18 scenario, although they had a higher up-front cost, 19 over the life of that unit will see a better rate for 20 their electric service that -- that will help offset 21 that original investment. 22 **Q**. Even though it won't -- it's not very -- I 23 mean, it doesn't get used during the colder spell of the winter. 24 25 Α. Again subject to scenarios, that is

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Now, you know, if you have -- you mentioned 1 correct. 2 a ground source heat pump. 3 **Q**. I just -- I didn't want to go that way. 4 Α. Okay. 5 **Q**. I made that mistake. 6 Α. Okay. I was just going to say, because 7 it's not subject to those same limitations, so it 8 operates through all seasons without limitation. 9 **Q**. Right. Completely -- yeah. I don't even 10 want to get into that. 11 Α. Because what happens is just the Okay. 12 air, you lose the energy that the heat pump's trying 13 to draw out. When you get to freezing, as you get 14 colder, there's less energy in that air that it can 15 claim. So that's where it starts to lose that 16 efficiency. 17 COMMISSIONER KENNEY: 0kay. That's all 18 the questions I have for you. Thank you. 19 THE WITNESS: All right. 20 JUDGE PRIDGIN: Commissioner Kenney, 21 thank you. Any further bench questions? 22 Mr. Chairman? Commissioner Hall? 23 COMMISSIONER HALL: I think just a few. CROSS-EXAMINATION BY COMMISSIONER HALL: 24 25 0. Good morning.

1 Α. Good morning. In your direct testimony, you refer to the 2 0. 3 Commission's prior order in ER-2016-02-- 285. 4 Α. Yes, sir. 5 **Q**. Where the Commission said, In the next 6 rate case, KCPL shall file a line extension tariff 7 designed to account for geographic areas where there 8 is underutilized distribution infrastructure; is that 9 correct? 10 Α. Yeah. I think that that's in my other 11 testimony though, not the supplemental addressing --12 0. That's correct. 13 Α. Okay. I gotcha. Okay. Okay. 14 0. Okay. 15 Α. You moved over there. I'm with you now. 16 **Q**. Okay. I was just wondering if you could 17 explain to me the extent to which the tariff 18 submitted in this case complies with that direction. 19 Α. The tariff that we've proposed was Yes. 20 language that would augment our line extension 21 policies and would set out provisions for determining 22 circuits that are underutilized within some 23 preestablished constraints. And what those 24 preestablished constraints largely are are to capture 25 known situations where an underutilized circuit is an 44

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1	acceptable situation.
2	There are times when it's okay that that
3	circuit is underloaded. It could be simply just that
4	load is coming, it's just a time lag. There could be
5	other design requirements that are needed to allow a
6	circuit to be a backup or redundant service to help
7	with our reliability.
8	But we would, on an annual basis,
9	determine those circuits that are underutilized and
10	then make that list available to developers,
11	builders, people who are who are coming into our
12	system so that they can make a judgment on whether
13	they would want a locate on those circuits to receive
14	some additional discount in their line extension
15	process.
16	Q. What would that additional discount be?
17	A. What we on the residential side I
18	believe we waived the rest of the the
19	nonrefundable cost, and I believe it's like a 10
20	percent at or for the commercial or the
21	nonresidential line extension work.
22	We we offered in that way because we
23	think that that's the point in time where you can
24	match the incentive with the person who's making the
25	decision to help us with that underutilized circuit.
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1	If you do something later or you do something
2	separate, you start to disconnect the incentive from
3	the decision maker. So we felt that that was the
4	point where the rubber meets the road and helps us
5	deal with what the Commission has brought forth in
6	that provision.
7	Q. Did you model that approach on any other
8	utility practice?
9	A. Not to our known our knowledge. We
10	we did not research this. This was the result of
11	some brainstorming we did within our operations
12	teams.
13	Q. And what was the response by the other
14	parties in this case to that proposal?
15	A. Staff felt that it did not address an
16	adaptive reuse element that was perceived to be part
17	of the workshop discussions. I know we've worked
18	with them to some degree to see if there's some
19	alternative way to approach this. But our current
20	positions are as filed.
21	Q. And you're still in discussions with Staff
22	on that issue?
23	A. Yes.
24	Q. Okay. So that's the incentive for
25	residential customers. How about for nonresidential

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1	customers?
2	A. Yeah. That's that 10 percent. There's a
3	construction allowance factor that we allow if they
4	locate on an underutilized circuit. It's somewhat
5	similar to a provision that we have in our EDR
6	tariffs as well, our economic development rider
7	tariffs, where if a company locates on an
8	underutilized circuit, there's a provision there as
9	well. So it's it's kind of in a similar vein.
10	Q. So is there is there a map somewhere
11	that shows those underutilized circuits?
12	A. No. This would be our first year of doing
13	that, so we don't have anything today. This would be
14	on a go forward with effective dates from this case.
15	Q. Are you aware where the underutilized
16	circuits are
17	A. l'm not.
18	Q generally?
19	A. No, I'm not. I mean, I
20	Q. Do you know if they're clustered?
21	A. No. The little that I do know is that a
22	lot of them tend to be rural is is what I've been
23	told. I don't have geographic locations. As part of
24	our discussions on this matter, there has been some
25	early effort to try to identify locations. But I
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1	don't have that available to me today.
2	CHAIRMAN HALL: Okay. Thank you.
3	THE WITNESS: You're welcome.
4	JUDGE PRIDGIN: Any further bench
5	questions? Commissioner Rupp?
6	CROSS-EXAMINATION BY COMMISSIONER RUPP:
7	Q. Where are we at on time of use rates?
8	A. I think we have proposals in this case for
9	time of use rates in two forms, a direct time of use
10	and a time of use demand rate.
11	Q. And have the studies that you were
12	directed to do in the last rate case, have those been
13	completed?
14	A. Yes.
15	Q. Okay. And there was some testimony filed
16	by Dr. Marke that stated that there was a study that
17	was done in 2015, you paid \$25,000 for it, but no one
18	can find the information. Where is that at?
19	A. Some of those questions, if I may, I might
20	need to differ to some other witnesses. I I'm not
21	one of the primary time of use witnesses. So, I
22	mean, I don't know that I can answer your question.
23	Q. All right. Well, then who would be the
24	appropriate person to ask?
25	A. I believe that we have Darrin Ives, Kim
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Winslow, and Marisol Miller who are available to use 1 2 discuss the TOU proposals in their entirety and they 3 would --4 COMMISSIONER RUPP: Okay. Will they be 5 testi fyi ng? 6 JUDGE PRIDGIN: If you want them to. 7 COMMISSIONER RUPP: And when will that 8 be? 9 I'm told that later today we might have a 10 better idea of what time I -- and when I would be 11 able to ask those questions. 12 THE WITNESS: My apologies. I was 13 expecting line extension, so I'm -- I apologize. 14 COMMISSIONER RUPP: That's quite all 15 right. I just wanted to make sure and threw it up. 16 THE WITNESS: Okay. 17 JUDGE PRIDGIN: All right. Thank you. 18 Any -- excuse me. Any cross for this witness? 19 MR. JOHNSON: No questions. 20 MR. SMI TH: No questions. 21 JUDGE PRIDGIN: I see no volunteers. 22 Very good. Redirect? 23 MR. STEINER: I really just want to clarify. Commissioner Kenney, you said there's a 24 25 possibility you wanted something in the brief about

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1	the breakdown of the quarter-mile free extension.
2	And I wasn't sure exactly what you're requesting
3	there or if you're requesting.
4	COMMISSIONER KENNEY: I can't remember.
5	MR. STEINER: Okay.
6	COMMISSIONER KENNEY: We can I'll let
7	you know later.
8	MR. STEINER: Thank you.
9	COMMISSIONER KENNEY: All right. Thank
10	you.
11	JUDGE PRIDGIN: If there's nothing
12	further for this witness, you may step down.
13	THE WITNESS: Thank you.
14	JUDGE PRIDGIN: And was that the only
15	Company witness on line extension?
16	MR. STEINER: That's right.
17	JUDGE PRIDGIN: ALL right. And, Staff,
18	did you have a line extension witness?
19	MR. JOHNSON: Yes, thank you, Judge.
20	Staff calls Sarah Lange.
21	JUDGE PRIDGIN: All right. Ms. Lange, if
22	you'll come forward and be sworn please.
23	(Witness sworn.)
24	JUDGE PRIDGIN: Thank you very much. You
25	may have a seat. Mr. Johnson, when you're ready,

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1	sir.
2	SARAH LANGE, having been first duly sworn,
3	testified as follows:
4	DIRECT EXAMINATION MR. JOHNSON:
5	Q. Good morning, Ms. Lange.
6	A. Good morning.
7	Q. Could you please state your name and spell
8	your last name for the court reporter.
9	A. Sarah L.K. Lange, L-a-n-g-e.
10	Q. And are you the same Sarah Lange that
11	contributed to the staff direct class cost of service
12	report?
13	A. Yes.
14	Q. Marked as Staff Exhibit 204?
15	A. Yes.
16	Q. And provided rebuttal testimony marked as
17	Staff Exhibit 223?
18	A. I provided rebuttal in both CCOS and
19	sorry. In both revenue requirement and rate design.
20	And I did also contribute to the staff cost of
21	service report.
22	Q. Thank you, Ms. Lange. Did you provide
23	surrebuttal covering line extension policies?
24	A. Yes.
25	Q. Marked as Staff Exhibit 234, both public
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and confidential? 1 2 Α. Yes. 3 **Q**. And I apologize; I forgot to ask you this 4 earlier. By whom are you employed and in what 5 capacity? 6 Α. The Missouri Public Service Commission. 7 I'm a regulatory economist three in the rate and 8 tariff department. 9 **Q**. Thank you. And in terms of your line 10 extension testimony, do you have any corrections to 11 make to that testimony? 12 Α. Not to the line extension portions, no. 13 0. And if you were to provide the same 14 testimony today, would it be the same? 15 Α. Yes. 16 MR. JOHNSON: Judge, Ms. Lange has 17 additional testimony to offer later in the case so 18 I'm going to hold off on offering these, this 19 testimony on exhibits. 20 JUDGE PRIDGIN: Thank you. Any bench 21 questions? Commissioner Kenney? 22 COMMISSIONER KENNEY: Yes, thank you. CROSS-EXAMINATION BY COMMISSIONER KENNEY: 23 24 **Q**. Good morning. 25 Α. Good morning.

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1	Q. Regarding what was discussed first on
2	the what is Staff's position on KCPL GMO's
3	extension policy regarding their free service up to a
4	quarter mile for four houses or under and requiring
5	payment and deposits for five homes or greater?
6	A. That's generally consistent with the other
7	electric utilities in the state. And I guess to get
8	at what I think you're asking about, I would
9	generally agree with Mr. Lutz's characterization as
10	to some of the reasoning behind that having to
11	Q. What is the reasoning behind that?
12	A. I would take the reasoning behind that to
13	be the, I guess likelihood for lack of a better word,
14	that all of those five homes will be built if
15	multiple lots are being developed simultaneously.
16	Q. And is I imagine those lines would be
17	if they had to run a line extension of a quarter
18	mile, I know it would be I'm thinking the cost on
19	a per-house basis, if you I understand I can
20	I can agree with Company's position that whether
21	those homes are built or not in the future, and we
22	can just look back to the past five, six, seven
23	years, but on a cost-per-home basis, I would think it
24	would be much higher to run one line for a quarter
25	mile versus running I mean, you got poles, you got

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1	line versus running for a new subdivision.
2	A. As far as the poles and line, that that
2	wouldn't surprise me. As you said earlier, I think
4	it probably has more to do with the pedestals and the
5	transformers. But I think that's I do think that
6	is a legitimate concern to look into is the
7	reasonableness of those how those two policies
8	interact.
9	Q. You heard the discussion I had regarding
10	the distribution materials
11	A. I believe so.
12	Q where does Ameren supply the
13	condui t?
14	A. It does vary among utilities.
15	Q. I know KCP&L and GMO do not supply
16	conduit. In my looking at Ameren's tariff let me
17	see if I can find it.
18	A. Yeah. I know I specifically looked at
19	that, but sitting here right now I don't recall with
20	certainty which way it works. So for non oh, here
21	we are.
22	Q. So here's what I have on I don't I
23	don't have the tariff number, but it says, The
24	conduit system installation by applicant will consist
25	of conduit, manholes, pulling boxes, transformer

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1	pads, switch gear pads, pedestal bases, and other
2	required subservice structures. All such materials
3	be provided by Company at no cost to the applicant,
4	excluding subdivisions in the large lot deal.
5	Now, does it benefit the Company to supply
6	all the materials?
7	A. I think there's two ways of coming at
8	this. There's there's a I guess to me there's
9	two parts of this equation when it comes to the
10	balance between the customer applying for new service
11	and the customers who have service. If I'm a
12	developer and I have excavation equipment and
13	personnel on hand to install that conduit, I would
14	probably rather have my folks install it at the rate
15	I'm paying them for their other work than necessarily
16	have it run through the utility.
17	Q. I think you misunderstood my question.
18	A. I may have.
19	Q. Yeah. But I under and I do understand
20	what you're saying. And both companies, both Ameren
21	and KCPL require that, the installation.
22	Is there a benefit that the Company
23	provide all materials, conduit also? One provides
24	conduit, one doesn't. Is it beneficial for the State
25	to have a single policy?

1	A. I mean, this is the kind of thing that
2	does vary among service territories. So without a
3	rulemaking, typically what is what is done in one
4	utility's tariff may vary from what's done in another
5	utility's tariff.
6	Q. Okay. Do new subdivisions bring in new
7	customers for companies?
8	A. Igenerally. I mean, you you can
9	have kind of a net loss issue. We saw a little bit
10	of this in the Empire area after the tornado which of
11	course is an extraordinary event, but sometimes you
12	have just where housing stock is replaced and there's
13	not a significant change in the number of ultimate
14	customers. But generally, yes.
15	Q. So generally, yeah, that would be a bene
16	a net benefit to the Company in general if they have
17	more customers?
18	A. There would tend to be more revenue
19	associated with more customers, yes.
20	Q. Okay. In KCPL and GMO, once the conduit
21	is supplied, once it's installed, once they run their
22	line, it becomes the Company's, correct?
23	A. Well, this is where we get into some
24	accounting details that I'll give you my best
25	understanding of but may not get completely accurate.

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1	My understanding is that these these
1	My understanding is that those those
2	items of plant become the Company's responsibility to
3	maintain. But if they were, in fact, paid for or
4	contributed, that there's an accounting treatment
5	that removes the value or an equivalent amount of
6	value of that plant from the rate-based calculation.
7	Q. Okay. So that was my next question. So
8	are you saying they do not get a return on plant and
9	service on those items?
10	A. Here's where we get into a level of
11	detail that's far beyond me, but my understanding is
12	that there will be an offsetting adjustment so they
13	will both yes and no. They will, my understanding
14	is, return a return on and earned appreciation on
15	that literal investment, but that there will be an
16	offsetting adjustment made at another account that
17	will back that out of the revenue requirement
18	calculation. And Mark Oligschlaeger is who l've
19	spoken with a bit on this. So he
20	Q. Yeah.
21	A he would
22	A. My CPA guy, I'm not going to even go
23	further. My CPA tells me that I'm continuing
24	education for him every day, so. If you understand
25	that.

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1 All right. In your testimony regarding 2 heat pumps. 3 Α. Yes. 4 **Q**. Were you -- on page 7 of your surrebuttal, 5 were you discussing air source heat pumps in that 6 area? 7 Α. I appreciate the nuance that you put in 8 the testimony this morning. My -- my understanding, 9 and I would defer to Mr. Lutz on this, is that for 10 purposes of this up-front calculation, air source, 11 ground source, and resistance would generally have 12 the same line extension calculation; it would just be 13 whether or not that customer is applicable for some 14 of KCPL's special discounted rates that would vary, But I frankly would defer to 15 is my understanding. 16 Mr. Lutz on that. 17 On page 7 you came with up some **Q**. Okay. 18 up-front costs, and you came up with a -- on page --19 on line 2 of a value of 1,550 per home, 950 20 refundable, 600 nonrefundable. 21 Where do you come up with those numbers? 22 I sent an email to Mr. Lutz and we tried Α. 23 to talk through an example to make sure that I was 24 trying to get an understanding on this. 25 0. Because my understanding, I don't -- those

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numbers, from the individuals I've talked to, they 1 2 don't resonate. 3 A. This was intended as an example of how the 4 calculation works. 5 **Q**. Okay. Do you know what items were within 6 that refundable amount, what the Company takes into 7 consideration? 8 Α. So I -- I have a copy of the Electric Service Guide for Residential Construction. 9 10 0. Okay. 11 Α. To be -- to be blunt, I haven't had an 12 opportunity to review this in detail, but my 13 understanding is that a summary of how those items 14 work is -- is contained in here. I don't know how 15 much it gets into particular end uses. 16 **Q**. Well, as you review that, does it have any 17 breakdowns on it? 18 Α. So there are kind of standard prices for 19 moving service drops, replacing an existing overhead 20 service drop with an underground, new permanent 21 underground service from overhead distribution, 22 conversion to existing overhead service to 23 underground service, additional charge for a new 24 secondary pedestal is required, and on and on. 25 These standard prices do not include the

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1 end use. That comes in in the other part of the 2 cal cul ati on. 3 **Q**. All right. So you don't have it there in 4 front of you? 5 Α. I do not. 6 **Q**. All right. I'm sure you heard me 7 discussing the value of an air source heat pump. 8 Α. Yes. 9 **Q**. And I'm sure you heard me mention that the 10 cost of an air source heat pump would be 11 approximately \$1,300 greater than an air conditioner 12 on a home valued at approximately 300,000 in the 13 Kansas City market. Do you recall that? 14 Α. Those numbers don't shock me. 15 And as I noted, as I -- did you **Q**. Okay. 16 hear me mention that in the Lee's Summit market, that 17 a -- the vast majority of all developers require 18 their builders to install ground source heat pumps --19 or air source heat pumps? 20 Α. That -- I don't know that myself, but that doesn't shock me. 21 22 0. And their -- and would it surprise you 23 that their reasoning is because they get a rebate of \$500 for that? 24 25 Α. Again, I -- I don't know that, but that 60

1 wouldn't shock me. 2 0. Okav. Do you know how an air source heat 3 pump operates? 4 Α. Generally. 5 **Q**. Do you know if it's possible on an outside 6 temperature at 40 degrees to ramp up temperature 7 from 64 degrees to 70 degrees within an hour span 8 using an air source heat pump? 9 Α. That gets to a level of HVAC engineering 10 that's well beyond me. I -- I frankly don't know. 11 think it would depend on the size of the house, 12 whether you're using presumably, you know, ducted 13 air, whether or not that --14 0. Let's take -- let's take a 15 newly-constructed, 2,400 square foot, two story, four 16 bedroom, three and a half bath home in the Lee's 17 Summit market that has brand new ductwork, has a 91 18 percent high efficiency gas-fired furnace and has 19 a 14 SEER air source heat pump. Do you think -- do 20 you have any idea whether that would heat a home 21 from 64 degrees to 70 degrees within one hour? 22 Α. I certainly can't do that calculation 23 sitting here today. It -- I don't know. 24 If I told you that in -- if I told you **Q**. 25 that in my personal house, that that's impossible to

1	ramp it up that fast? What I'm getting at is that
2	the homeowners in Lee's Summit are paying \$1,300 in
3	the Kansas City GMO market for an ace or a
4	ground or an air source heat pump that is
5	inefficient in today's energy efficiency markets.
6	Would that surprise you?
7	A. Generally I think that Missouri is kind of
8	identified as being on sort of the northern edge of
9	where air source makes sense from a from a
10	complete energy and complete energy-out perspective.
11	I I don't know the details of that, but, you know,
12	we are kind of where, if you look at heating degree
13	days, cooling degrees days, and days where we're kind
14	of below, you know, an acceptable trigger point, I
15	could see how there it may or may not be the, you
16	know, absolute lowest energy-in option.
17	Q. Okay. Does an air source heat pump versus
18	an air conditioner produce any benefit during the
19	summer?
20	A. My understanding is that air source heat
21	pumps can be more efficient during the summer, again
22	depending on the outside
23	Q. Than an
24	A air temperature
25	Q air conditioner?
	<u></u>
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-- than an air condition, depending on a 1 Α. 2 lot of variables, that, again, are beyond what I'm 3 comfortable giving you a certainty on today. 4 **Q**. Okay. So would you say you don't really 5 know? 6 Α. On that particular question, correct, I don't know. 7 8 COMMISSIONER KENNEY: 0kay. 0kay. Thank 9 you very much. 10 JUDGE PRIDGIN: Thank you. Any further bench questions? Mr. chairman? Commissioner Hall? 11 12 CROSS-EXAMINATION BY COMMISSIONER HALL: 13 0. Good morning. 14 Α. Good morning. 15 I am confused by your testimony in your **Q**. 16 rebuttal on page 14, starting at page 14. 17 Α. Give me a moment. I actually don't have 18 that page printed out with me as I didn't think we 19 were getting to that issue today. I apologize. 20 **Q**. Yeah. I was concerned I wouldn't have an 21 opportunity to discuss line extension other than 22 today, so that's why I'm doing it now. 23 Α. Sure. Okay. My lawyer's presented a 24 copy. Okay. You are critical of KCP&L's 25 **Q**.

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proposed underutilized distribution infrastructure 1 2 revision because you believe that it's going to --3 it's going to incent Greenfield development? 4 Α. I think it would under many circumstances 5 restore a -- restore the reduction of a disincentive, 6 to make it as confusing as possible. 7 Q. Well, you succeeded. 8 You were in the hearing room when Mr. Lutz 9 was explaining the basis of the tariff, correct? 10 Α. Correct. 11 0. And my understanding is that there will be 12 a discount for development in areas where there's 13 underutilized circuits; is that correct? 14 Α. That is correct, with the caveat of how 15 underutilized is defined. 16 **Q**. So explain that. 17 Α. So my understanding of the focus of the 18 Commission's workshop was to look at reutilization of 19 as much infrastructure as possible in areas where 20 infrastructure was not being utilized, including 21 things like service drops and secondary distribution 22 Lines. 23 What the Company's initial proposal would 24 do would not get to that level of detail and would 25 put that benefit in where a new transformer may need

1 to be added and new service lines may need to be 2 added. 3 **Q**. But there's -- there is some -- okay. So 4 how would you fix the KCP&L proposal to address the 5 concerns you just raised? 6 Α. So I would add a geographic identification 7 of areas where there is known potential for adaptive 8 reuse. 9 **Q**. Well, define adaptive reuse. 10 Α. So adaptive reuse is taking something the 11 Company already has in service and either using it, 12 you know, as it was used or using it for a different 13 purpose. 14 So the example here would be if you have a 15 former commercial or industrial area where the load 16 is left, to either revitalizing that area to more 17 commercial uses or perhaps industrial uses or perhaps 18 converting, you know, the -- the good example here is 19 warehouse being converted into residential housing, 20 you know, that kind of thing where you -- you won't 21 necessarily be able to use everything the Company has 22 in place, but you will be taking advantage of 23 infrastructure, you know, as much infrastructure as 24 possible that the Company already has in place. 25 0. So if there is additional load in areas

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1	where there are underutilized circuits, that to some
2	extent from your perspective does address the overall
3	concern of the workshop, doesn't it?
4	A. Well, adding any load anywhere would
5	address it to
6	Q. Well, adding load where there is
7	underutilized circuits. I mean, there's certainly
8	going to be a need for less infrastructure to serve
9	load where there is overutilized circuit or no
10	circuits exist versus a place where you have
11	underutilized circuits.
12	A. Yes. I think it's a question of how much,
13	I guess how much capital you are looking to have
14	invested or restored to service. So, for example, a
15	transformer that costs \$20,000, to install that, you
16	know, on a on an underutilized circuit, you're
17	still investing \$20,000 versus if you're in an area
18	where that transformer already exists, you're
19	avoiding that investment.
20	Q. So would there would there be ways of
21	defining underutilized circuits and ways of crafting
22	the discount that would address at least a portion of
23	your concern?
24	A. Yes, absolutely.
25	Q. Okay. So how would you define

underutilized circuit. 1 I -- to be careful about what I can and 2 Α 3 can't say here in light of settlement or settlement 4 discussions I should say --5 **Q**. You know, I don't want to get into 6 settlement discussion. I want to know what's in your 7 brain as to how you would craft underutilized -- a 8 definition of underutilized circuits so as to 9 effectuate the goals of the workshop, which I 10 appreciate you keeping at the forefront of that 11 brain. 12 Α So the way that I would do that is sitting 13 at a document on my computer that has a lot of kind 14 of precise language in it that I am not comfortable 15 attempting to recite today. 16 **Q**. Okay. Well, then I'll just say I want you 17 to go forth and conquer. 18 Α. Okay. 19 COMMISSIONER HALL: Thank you. 20 THE WI TNESS: Thank you. 21 JUDGE PRIDGIN: Commissioner Hall, thank 22 Commissioner Rupp, any questions? Any cross? you. 23 MR. SMITH: No cross from OPC. JUDGE PRIDGIN: 24 Redi rect? 25 MR. JOHNSON: No, thank you, Judge.

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Ms. Lange, thank you very 1 JUDGE PRIDGIN: 2 much. You may step down. 3 Is that the final witness on this issue? 4 Ready to move on to net metering then. Mr. Steiner, 5 if you want to call your witness. 6 MR. STEINER: Drew Robinson. We're going 7 to have to do him by phone as we indicated so we need 8 to call him up. 9 JUDGE PRIDGIN: I don't recall that: I'm 10 I don't recall the request for -- I have no sorry. problem with it; I just don't recall you telling or 11 12 asking --13 MR. STEINER: I thought it was on our 14 issues list, but. 15 MR. JOHNSON: I apologize, Judge, but we 16 had discussed that late last week. It was late in 17 the day. 18 JUDGE PRIDGIN: Okay. I understand. 19 Madam Court Reporter, do you have a phone 20 up there by you? COURT REPORTER: 21 No. 22 JUDGE PRIDGIN: I'll tell you what, if 23 you don't -- oh, there we are. 24 COMMISSIONER HALL: Where do you want it? 25 Just right over here?

1 JUDGE PRIDGIN: Thank you. We can put a 2 mic on it. 3 MR. STEINER: 913.963.6019. 4 MR. ROBINSON: Good morning, this is 5 Drew. 6 JUDGE PRIDGIN: Good morning, this is Ron 7 Pridgin; I am with the Missouri Public Service 8 Commission. 9 MR. ROBINSON: Hi, Ron. 10 JUDGE PRIDGIN: Good morning. Got you on 11 speaker phone. Can people in the hearing room hear 12 fairly well? All right. I believe I need to swear 13 in this gentleman then and you'll have some -- this 14 is Mr. Robinson; is that correct? 15 MR. ROBINSON: That's correct. 16 JUDGE PRIDGIN: All right. Very good. 17 (Witness sworn.) 18 JUDGE PRIDGIN: Thank you, sir. 19 Mr. Steiner, when you're ready. 20 DREW ROBINSON, having been first duly sworn, testified as follows: 21 22 DIRECT EXAMINATION BY MR. STEINER: 23 **Q**. Please state your name for the record. 24 Α. My name is Drew Robinson. 25 0. Mr. Robinson, where do you work?

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1 Α. I work at Kansas City Power & Light. And what is your position there? 0. 2 3 Α. My position is the manager of renewables. 4 **Q**. Thank you. Did you cause to be filed 5 surrebuttal testimony in this matter which has been 6 previously marked as Exhibit 160? 7 Α. I did. 8 **Q**. Do you have any changes or corrections to 9 that testimony? 10 Α. I do not. 11 **Q**. If I were to ask you today the questions 12 in that testimony, would your answers be the same 13 today? 14 Α. They would. 15 MR. STEINER: Thank you. Judge, I would 16 offer this exhibit as -- into evidence and tender the 17 witness for cross-examination and questions. 18 JUDGE PRIDGIN: All right. Thank you. I 19 believe that's Exhibit 160; is that correct? 20 MR. STEINER: That's right. 21 JUDGE PRIDGIN: Any objections? Hearing 22 none, Exhibit 160 is admitted. 23 (Exhibit 160 was received into evidence.) 24 JUDGE PRIDGIN: Bench questions? 25 Commissioner Rupp? Any bench questions?

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Mr. Chairman. 1 2 COMMISSIONER HALL: No questions. 3 JUDGE PRIDGIN: All right. Thank you. I 4 don't believe we have any questions for this witness. 5 All right. Mr. Robinson, thank you very much. 6 Appreciate your appearance by phone. Thank you, sir. 7 THE WI TNESS: Thank you very much. 8 JUDGE PRIDGIN: And we had a Staff 9 witness on this issue as well; is that correct? 10 MS. MERS: Yes, we do. Staff would call 11 Cedric Cunigan to the stand. 12 JUDGE PRIDGIN: All right. Mr. Cunigan, 13 if you'll come forward and be sworn please, sir. 14 (Witness sworn.) 15 Thank you, sir. You may JUDGE PRIDGIN: 16 have a seat. Ms. Mers, when you're ready. 17 CEDRIC CUNIGAN, having been first duly sworn, 18 testified as follows: 19 DIRECT EXAMINATION BY MS. MERS: 20 **Q**. Would you please state and spell your name for the record. 21 22 Cedric C. Cunigan, C-e-d-r-i-c and then Α. 23 Cunigan is C-u-n-i-g-a-n. 24 **Q**. And who are you employed by and in what 25 capacity?

1	A. The Missouri Public Service Commission.
2	I'm a utility engineering specialist three.
3	Q. And did you prepare or cause to be
4	prepared rebuttal testimony that has been marked as
5	Exhibit 219 and surrebuttal testimony that's been
6	marked as Exhibit 229?
7	A. Yes.
8	Q. Do you have any corrections to that
9	testimony?
10	A. No.
11	Q. And is that testimony true and accurate to
12	the best of your knowledge and belief?
13	A. Yes.
14	Q. And if I asked you the same questions
15	today, would your answers be the same?
16	A. Yes.
17	MS. MERS: At this time I'd move to admit
18	Exhibit 219 and 229 and tender the witness for cross.
19	JUDGE PRIDGIN: 219 and 229 have been
20	offered. Any objections? Hearing no objections, 219
21	is admitted; 229 is admitted.
22	(Exhibit 219 and Exhibit 229 were
23	received into evidence.)
24	JUDGE PRIDGIN: Any bench questions?
25	Commissioner Rupp? Mr. Chairman?

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1	CHAIRMAN SILVEY: No.
2	JUDGE PRIDGIN: Any bench questions?
3	COMMI SSI ONER RUPP: No.
4	JUDGE PRIDGIN: Mr. Cuni Cunigan,
5	excuse me, thank you very much. You may step down.
6	Did I understand upon completion of these
7	Commission issues, the parties wanted to take a break
8	to talk about some of the remaining rate design
9	i ssues?
10	MR. STEINER: That's correct, your Honor.
11	JUDGE PRIDGIN: And I think I floated the
12	idea and I'm, I guess looking for guidance. I think
13	I kind of floated the idea of the parties breaking
14	the remainder of the day, but we got through these
15	issues rather quickly and I I want to give you
16	time to talk and at the same time kind of keep things
17	moving. So I'm unsure if you would like to continue
18	to try your unresolved issues today or if you need
19	more time to talk. And so I guess I I'm kind of
20	looking to the parties for guidance.
21	MR. STEINER: Judge, if we could maybe
22	break now until after lunch and then we could come
23	back and give you a status report and let you know
24	then kind of where things stand on the term sheets
25	and the rest of the schedule.

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1	HIDCE DDIDCING That's containing fina
1	JUDGE PRIDGIN: That's certainly fine
2	with me. One o'clock, 1:30, something in that range?
3	MR. STEINER: Either one, Judge.
4	JUDGE PRIDGIN: Let's since it's about
5	a quarter to 10:00, let's shoot for one o'clock. And
6	then hopefully we'll have some guidance from the
7	parties on what issues you want to try when.
8	MR. STEINER: Thank you.
9	JUDGE PRIDGIN: Anything else before we
10	go off the record? All right. We will stand in
11	recess until 1:00 p.m. Thank you; we're off the
12	record.
13	(A recess was taken.)
14	JUDGE PRIDGIN: Good afternoon. We are
15	back on the record. Counsel, what were you able to
16	accomplish during the break?
17	MR. FISCHER: Judge, I think we have made
18	substantial progress on the remaining issues that
19	weren't already associated with that revenue
20	requirement stipulation. Before I go there, I'd like
21	to thank the parties for staying at the negotiating
22	table to get as much done as we've done so far.
23	We've spent a lot of evenings last week and then over
24	the weekend.
25	But we have agreed, I believe, to a term
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1	sheet that will resolve most of the remaining
2	revenue or rate design issues, and we are trying
3	to translate that into a stipulation and agreement
4	which would hopefully be filed later tonight. At
5	this point there are still a couple, maybe three
6	issues that would need to be tried, and that would
7	include revenue allocations, commercial industrial
8	rate design, and depending on how the revenue
9	allocation decision was made, there could be a
10	residential rate design issue also dealing with
11	customer charges and the residential rate design that
12	would need to be addressed. But those would be the
13	only outstanding issues that are not subject to the
14	stipulations and agreements.
15	And other counsel can chime in and
16	confirm that that's their understanding, but that
17	and we also are hoping to have a revised list of
18	issues that would show you a little bit better who
19	the witnesses are that are left and how much time
20	it's likely to take, but I think we're in pretty good
21	shape.
22	JUDGE PRIDGIN: Mr. Fischer, thank any.
23	Any comments from any other counsel? I'm sorry,
24	Mr. Comley?
25	MR. COMLEY: Judge Pridgin, one of the
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1	issues that was a chief concern of my client was the
2	Indiana models, and one of the issues that has been
3	resolved by stipulation is the issue concerning that
4	Indiana model. And I have no other cross-examination
5	for any witnesses, and I was going to ask if this
6	would be an appropriate time to seek your leave to be
7	excused from the balance of the hearing.
8	JUDGE PRIDGIN: That's certainly fine
9	with me. Any comments or objections?
10	COMMISSIONER HALL: Well, the only
11	comment I might have is the Indiana model is
12	something that I am particularly interested in and so
13	I'd like to see what the stipulation includes, and I
14	may have a question or too.
15	MR. COMLEY: I'II be back.
16	COMMISSIONER HALL: Based upon I mean,
17	based upon that.
18	MR. COMLEY: I have a conflict over the
19	last Wednesday, Thursday, and Friday, but we'll
20	try to work something in if that's necessary.
21	JUDGE PRIDGIN: Okay. Did the parties
22	want to I'm sorry. Ms. Whipple.
23	MS. WHIPPLE: Judge Pridgin, I would make
24	a similar request. My client's issue was only the
25	real-time pricing tariff. It has been resolved, at

1	least among the parties. And with leave of the
2	Commission, I would ask to be excused from presence
3	in the remainder of the hearing.
4	JUDGE PRIDGIN: Any objections or
5	comments? Those requests are granted. Did the
6	parties want to try the remaining issues today or
7	tomorrow or how do you how do you want to go from
8	here?
9	MR. HACK: Judge, we still are hopeful
10	that we may be able to have further discussions on
11	those three issues. So what we would like to do
12	would be give you what we think the hearing would
13	look like if we don't settle those issues later today
14	and schedule those to start tomorrow morning. And
15	then that would give us the rest of the day to try
16	and make progress and see where we go.
17	One other I guess scheduling item, if I
18	may, is we we would be interested at the right
19	time in the hearing you, the Commissioners and the
20	presiding officers' thoughts on if you would like a
21	stip presentation for the revenue requirement and
22	pension and OPEB stips that have already been filed.
23	Obviously you haven't seen the third stip that may be
24	filed, but just want to put that on the table. Don't
25	need an answer; I just wanted to put it out there.

1	JUDGE PRIDGIN: Mr. Hack, thank you. I
2	appreciate that. I've considered that since we had
3	this entire week set aside for hearing. I was
4	thinking perhaps Thursday might be a good time. That
5	would give parties a break Wednesday to go to FRI and
6	I was thinking maybe Thursday would be a good time
7	for any bench questions on the stipulations. So what
8	I'm hearing is the parties would like to continue
9	negotiating the rest of the day. And if we have any
10	hearing, it would be tomorrow starting
11	MR. HACK: 8:30.
12	JUDGE PRIDGIN: 8:30. Okay. I'm sorry.
13	Commissioner.
14	COMMISSIONER KENNEY: Yes, I had a
15	just a clarification. Mrs. Lange, what was the name
16	of that document you produced from the company? What
17	was that called regard I think it was when we were
18	discussing the rebate program.
19	MS. LANGE: It was and I took it off of
20	my clipboard because that portion had concluded. But
21	if you would like that to be
22	COMMISSIONER KENNEY: If you could
23	just if you could just email it to my office, so
24	I could have the name of that document so I could
25	get so I could request a copy of that.

1	MS. LANGE: I think if I if I provide
2	a copy to my attorney, I think she would be happy to
3	make that an exhibit in the case or offer it as an
4	exhibit in the case.
5	COMMISSIONER KENNEY: Okay. And then
6	okay. That would be great.
7	MS. MERS: We will get to you.
8	COMMISSIONER KENNEY: And do you have the
9	other section to it also?
10	MS. LANGE: I do. I do need to clarify
11	with the Company whether or not that's considered
12	confidential, but I don't believe it is.
13	COMMISSIONER KENNEY: Okay. Thank you
14	very much.
15	MS. LANGE: Thank you.
16	JUDGE PRIDGIN: Okay. Thank you. What
17	I'm hearing is that the parties want to keep talking
18	and we will resume with whatever issues need to be
19	tried tomorrow morning at 8:30. And then perhaps
20	Thursday would be a good time for any bench questions
21	on the stipulations.
22	Any anything further from counsel or
23	from the bench before we adjourn for the day? Okay.
24	Hearing nothing, we will stand in recess until 8:30
25	tomorrow morning. Thank you. We're off the record.
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	17

1	(Whereupon, the hearing was adjourned
2	until September 25, 2018 at 8:30 a.m.)
3	(Office of Public Counsel Exhibits 300C,
4	301, 302, 303C, 304C, 305C, 306, 307, 308, 309C, 310,
5	311, 312, 313, 314, 315C, 316C, 317C, 318C, 319, 320,
6	321C, and 322C were marked for identification.)
7	(Kansas City Power & Light Exhibit 149
8	was marked for identification.)
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20	STAFF:		
21	Staff Exhibit 219 Debuttal Testimony of Codrig Cunigan		72
22	Rebuttal Testimony of Cedric Cunigan		12
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## CERTIFICATE

I, Shelley L. Mayer, a Certified Court Rep CCR No. 679, the officer before whom the foreg deposition was taken, do hereby certify that t witness whose testimony appears in the foregoi deposition was duly sworn by me; that the test	going the ing timony f my under related
5 witness whose testimony appears in the foregoi	ing timony F my under related
	timony f my under related
6 deposition was duly sworn by me; that the test	f my under related
	f my under related
7 of said witness was taken by me to the best of	related
8 ability and thereafter reduced to typewriting	
9 my direction; that I am neither counsel for, r	action
10 to, nor employed by any of the parties to the	
11 in which this deposition was taken, and furthe	er,
12 that I am not a relative or employee of any at	torney
13 or counsel employed by the parties thereto, no	or
14 financially or otherwise interested in the out	come
15 of the action.	
16	
17	
18 Shelley Mayer	
19 Shelley L. Mayer, CCR	
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