ER- 2018-0145-0146

# STATE OF M SSOURI <br> PUBLI C SERVI CE COMM SSI ON 

## TRANSCRI PT OF PROCEEDI NGS

Evi dentiary Hearing
Septenber 24, 2018
Jefferson City, M ssouri
Vol une 12

In the Matter of Kansas City )
Power \& Li ght Company's
Request for Authority to ) File No. ER- 2018-0145
I mpl ement a General Rate )
Increase for Electric Service)
In the Matter of KCP\&L )
Greater M ssouri Operations
Company's Request for
Authority to I mpl ement a )
General Rate Increase for )
El ectric Service

RONALD D. PRI DG N, Presi di ng
DEPUTY CHI EF REGULATORY LAWJ UDGE
RYAN SI LVEY, Chai rman
W LLI AM P. KENNEY,
DANI EL HALL,
SCOTT T. RUPP,
MAI DA J. COLEMAN,
COMM SSI ONERS
REPORTED BY:
Shel I ey L. Mayer, CCR
TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

## APPEARANCES:

MR. MARK J OHNSON
MS. NI COLE MERS
Depart ment of Economi c Devel opment
Public Servi ce Commissi on
200 Madi son Street
P. O. Box 360

Jefferson City, M ssouri 65102-0360
573.751. 7431

For: St aff of the Mssouri Public Service Commi ssi on

MR. NATHAN W LLI AMS
MR. RYAN SM TH
Department of Economi c Devel opment
Office of the Public Counsel
200 Madi son Street
P. O. Box 2230

Jefferson City, M ssouri 65102
573. 526. 4975

For: Office of the Public Counsel
MR. J AMES FI SCHER
Fischer \& Dority
101 Madi son Street, Suite 400
J efferson City, Mssouri 65101
573. 636. 6758

For: Kansas City Power \& Li ght Company
MR. ROGER W STEI NER
MR. ROBERT J. HACK
MR. J OSHUA HARDEN
Kansas City Power \& Li ght Company 1200 Main Street
Kansas City, Mssouri 64105
816. 556. 2791

For: Kansas City Power \& Li ght Company
MR. DAVI D WDODSMALL
Wbodsmall Law Office
308 East Hi gh Street, Suite 204
Jefferson City, M ssouri 65101
573. 797. 0005

For: M dwest Energy Consumers Group

MS. CAROLE ILES
Bryan Cave Lei ght on Pai sner
221 Bol ivar Street, Suite 101
Jefferson City, M ssouri 65101
573. 556. 6621

For: Mssouri Industrial Energy Consumers
MR. TIM OPI TZ
409 Vandi ver Drive
Buil ding 5, Suite 205
Col unbia, M ssouri 65202
For: Renew M ssouri Advocates
MR. MARC POSTON
P. O. Box 1157

Jefferson City, M ssouri 65102
For: M ssouri Di vision of Energy
MS. PEGGY A. WHI PPLE
Heal y Law offices
514 East Hi gh Street, Suite 22
Jefferson City, M ssouri 65101
573. 415. 8379

For: M ssouri Joi nt Municipal El ectric Utility Commi ssi on

MR. MARK W COMLEY
Newnmn, Cont ey \& Ruth
601 Mbnroe Street, Suite 301
J efferson City, M ssouri 65102-0537
573. 634. 2266

For: Advanced Energy Management Alliance

ER- 2018-0145-0146
( WHEREI N; the hearing began at 8: $31 \mathrm{a} . \mathrm{m}$ )
J UDGE PRI DGI N: Good morning. We are on the record. This is the hearing in file numbers ER- 2018- 0145 and ER- 2018- 0146.

Good morning. I'mRon Pridgin. I'm the regul at ory Iaw judge assi gned to presi de over this hearing that's being hel d begi nning September 24th, 2018, in the Governor Office Buil ding in Jefferson City, Mssouri. The time is approxi mately 8: $30 \mathrm{a} . \mathrm{m}$ । would like to get oral entries of appearance from counsel please begi nning with KCP\&L and GMD.

MR. FI SCHER: Thank you, J udge. On behal f of the two companies, let the record reflect the appearance of the Robert J. Hack, Robert W Stei ner, Joshua Harden, and myself, James Fi scher. Our contact information's been given to the court reporter.

J UDGE PRI DG N: Mr. Fi scher, thank you.
On behal f of the staff of the Commission pl ease.

MS. MERS: Ni col e Mers and Mark Johnson appearing on behal f of the Public Service Commission staff, and our information has been provi ded to the court reporter.

ER- 2018-0145-0146

J UDGE PRI DGI N : Thank you. On behal f of the Office of the Public Counsel please.

MR. SM TH: On behal f of the Office of Public Counsel, Ryan Smith and Nathan Willians appear for the Office of the Public Counsel. My information has been provided to the court reporter. Thank you.

J UDGE PRI DGIN: Mr. Smith, thank you.
On behal f of AEMA please.
MR. COMLEY: Good morning, Judge. Appearing on behalf of Advanced Energy Management Alliance, let the record reflect the entry of Mark W Comli ey, Newman, Comley \& Ruth. My inf ormation's been gi ven to the court reporter, but given this limited advertising moment, my address is 601 Mbnroe Street, Suite 301, Jefferson City Mssouri 65102.

J UDGE PRI DGI N: Mr. Coml ey, thank you.
On behalf of the Mssouri Di vision of Energy pl ease.

MR. POSTON: Marc Poston appearing for the Division of Energy.

J UDGE PRI DG N: Mr. Post on, thank you.
On behal f of MECG please.
MR. WDODSMALL: Good morning. David Wbodsmall appearing on behalf of $M$ dwest Energy Consumers Group.

JUDGE PRI DGI N: Mr. Wbodsmall, thank you. On behalf of MEC please.

ME. ILES: Good morning. Carole II es on behal f of MEC.

J UDGE PRI DG N: Ms. Il es, thank you.
On behal f of M MEUC please.
MS. WHI PPLE: Good norning, Judge. Peggy Whi pple on behal f of the Mssouri Joint Muni ci pal El ectric Utility Cormíssion, and M MEUC works just fine.

J UDGE PRI DGI N: M MEUC, thank you.
MS. WHI PPLE: And the court reporter has my information.

J UDGE PRI DG N: ME. Whi pple, thank you.
On behalf of Renew Mssouri please.
MR. OPI TZ: Good morning, Judge. On behal f of Renew M ssouri Advocates, I'mTim Opitz, and I've provided my information to the court reporter.

J UDGE PRI DG N: Mr. Opitz, thank you.
And I believe Mr. Luml ey filed a request to be excused representing Dogwood Energy, so. But just in case, is there anyone here for Dogwood?

Okay. Have I overlooked anyone? All right.

Bef ore we begi $n$, l understood the parties are fairly close on settling some of the issues that would be -- otherwise be heard today. In tal ki ng with counsel both Friday and this morning, I understood that the parties wanted to go ahead and address some Commission-rai sed issues; that would be on the net metering and line extension tariffs. And then I understood you perhaps wanted to take a break to further negotiate.

MR. FI SCHER: We thi nk that woul d make sense, Judge, at this point.

J UDGE PRI DG N: And I'massuming you -would you want the rest of the day and then start tomorrow, or what were your thoughts?

MR. FI SCHER: We' re open to what ever the Commission would like to do. I thi nk we're -- we' d like to make sure we're together on the terms sheet. And it's my understanding that if we are, that will eliminate many of the rate design issues, but there will still be some revenue allocation issues and some other rate design issues that would probably need to be tried. But that will be determined after we get t oget her.

J UDGE PRI DGI N: And I guess we can ki nd of play it by ear. We'll see how Iong the Cormission
issues take. And certainly glad to gi ve you a break to continue tal king.

My thought -- I thought about this some over the weekend. I figured you would want the rest of the day to talk. If you need more or less time, you know, please let me know. l'mtrying to -- l'm trying to accommodate you as much as we can, but. And you can gi ve me your thoughts, you know, now or Iater; it doesn't matter. You can talk after -- or we can take a break and we can come back and say, Hey, we think we need X number of hours.

MR. FISCHER: That might make some sense frommy perspective.

J UDGE PRI DG N: Okay. I was ki nd of seei ng some nods.

So let's get through the Corminsion i ssues. And I understand the parties wanted to give mi ni opening statements on each issue as it comes up; is that correct? I'mseei ng some nods. Okay.

And agai $n$, it may be the easi est course just for parties to go ahead and start with mini openi ngs on the line extension tariff issue and then we'll move on to the net metering. And then we'll take a break and then we can figure out where we go fromthere.

ER- 2018-0145-0146

Anything further from counsel or the bench before we start with line extension tariffs?

Okay. Any mini opening on line extension tariffs for the Company?

MR. STEI NER: Your Honor, the Company wai ves its openi ng on that issue.

J UDGE PRI DG N: Does any party wi sh to gi ve an opening or just si mply, si mply just answer questions fromthe bench?

MR. J OHNSON: Staff would wai ve its openi ng as well.

MR. SM TH: As would OPC.
J UDGE PRI DGI N: Okay. Very good. Cormí ssi oner Kenney?

COMM SSI ONER KENNEY: I have no questions. I'mjust ki ddi ng. How do you want to do this?

JUDGE PRI DG N: I woul d say just si mply you're free to si mply ask questions however you wi sh.

COMM SSI ONER KENNEY: Okay. All right.
And I suppose just -- you want me to generalize it to any witness? There's -- I thi nk there's Staff had two witnesses and I bel ieve the Company had two. But I di dn't really see much of anything fromthe Company on this issue.

ER- 2018-0145-0146

MR. STEI NER: Yeah. We have Brad Lutz is our witness on this issue and he filed a suppl ement al --

COMM SSI ONER KENNEY: Okay.
MR. STEI NER: -- di rect.
We can call himup.
COMM SSI ONER KENNEY: Yeah, let's do that. Then l'Il talk to Mr. Lutz.

J UDGE PRI DGI N: So come forward and be sworn please, sir.
(Witness sworn.)
J UDGE PRI DGI N: Thank you very much.
M. St ei ner.

BRAD LUTZ, having been first duly sworn, testified as follows:

DI RECT EXAM NATI ON BY MR. STEI NER:
Q. Pl ease state your name for the record.
A. My name is Brad Lutz, L-u-t-z.
Q. M. Lutz, where do you work?
A. I work with Kansas City Power \& Li ght at 1200 Main Street, Kansas City, M ssouri.
Q. And what's your position there?
A. I amthe seni or manager in regul at ory affairs.
Q. M. Lutz, did you cause to be filed

ER- 2018-0145-0146
suppl enental di rect testi mony which has been prenarked as Exhi bit 149?
A. I did.
Q. Do you have any changes or corrections to that testi mony?
A. I do not.
Q. If I were to ask you the same questions contai ned in that testimony, nould your answers be the same as what's in Exhi bit 149?
A. Yes, they would.

MR. STEI NER: Your Honor, I nove for the admission of Exhi bit 149 and tender the witness for cross- exami nation.

J UDGE PRI DGI N: 149 has been of fered.
Any obj ections?
MR. J OHNSON: No obj ections.
MR. SM TH: No obj ection.
J UDGE PRI DG N: Hearing none, Exhi bit 149 is admitted.
(Exhi bit 149 was recei ved into evi dence.) CROSS- EXAM NATI ON BY COMM SSI ONER KENNEY:
Q. Good morning.
A. Good morning.
Q. I'dilke to talk to you about a couple thi ngs: The resi dential mai nline extensi ons and then
al so how the charges for those are determined and then the devel oper rebates are determined.
A. Okay.
Q. Okay.
A. Okay.
Q. And explain to me $\mathbf{j}$ ust the overal I, $\mathbf{j}$ ust so we all know, the overall extensi on policy for the di stribution servi ce, what's invol ved in the di stribution servi ce, and how the contractual ar rangement with the applicant works.
A. Okay. The process I'm describing is consistent for KCPL and our GMD territories begi nning J anuary 1 of this year. We implemented a change, a pretty significant change to our KCPL system on that date following an order in another proceeding. So l'Il speak to the process that we' ve been using this year.

The line extension process is basically di vi ded up into three maj or parts. There's a residential piece that's, l'Il call it free of charge. It's for -- more for single-family i ndi vi dual resi dences, those ki nd of line extensions. And then there's another residential that is built -or anything that's in excess of what is provi ded for by that provision.
Q. Is that multiple lots or j ust indi vidual I ots?
A. Yes. The -- l believe that the limit is up to four, l believe. Yes. We can do up to four lots under the first -- under the -- the free- of-charge approach.

But anything over four falls into our subdivision terms and is treated alittle bit differently. It is more al ong the line of our resi dential excess segments of that policy where there's a -- a set of standard charges that are based on the type of home that's bei ng built and indi vi dual lot charges associated with those.
Q. Why is it free of charge for four under, but costs the applicant on above four?
A. That termcare to us through our GMD provisions. l'mnot exactly sure of the genesis of it. It predates our company and the merger, but I would offer that l think that there's a tipping point when the invest ment needed to serve a larger number of lots moves beyond the provisions that were made for in that, what l'Il call the free extension, and then we have to start to factor in the contributions of $t$ hose --
Q. On the free extensi on, what's the I ength

ER- 2018-0145-0146
of the line extensi on that falls under free?
A. Correct. We have a quarter-mile termthat we use. And again, this was new for GMD I thi nk in the -- around 2016 and then was common to both jurisdictions after that, but we allow for a quarter mile of extension for that.
Q. So you could have -- is that for one lot, and then maybe a half a mile for two lots, threequarter mile for three, mile for four?
A. No. Well, I'm not exactly certain how we might break up something like that one. I think it tends to be more in one segment as opposed --
Q. Vell, maybe your attorney can, when we do final briefs, they can have that laid out so we can see that. Because if you're -- like a normal subdi visi on you mighthave lots that are 75 feet I ong.
A. Ri ght.
Q. You can go a quarter mile, 1, 320 feet and it's free, and -- but to run a quarter mile and take into account 20 lots in that quarter mile, it costs the appl icant. Does that make sense to you?
A. Well, I think what we have to do is look at what's trying to be done as opposed to maybe that strict look of that quarter mile. We have to be
caref ul because there's a -- there's a rel ationship that's trying to be mai nt ai ned wi thi $n$ the words of the tariff, but in the application, there's an i nfinite number of possi ble combi nations that could come into play that might make that bal ance a little harder or a little clear-- less clear to be able to apply. So many time --
Q. I understand you might -- you have more pedestal s and --
A. Ri ght .
Q. -- and, you know, every two houses, you have pedestals versus two pedestals for four houses.
A. Right.
Q. But --
A. The way -- the way the subdi vi si on starts to apply, the subdi vi sion provisions, there's an intention built into the desi gn where we try to, in a sense, partner with that devel oper so that as that subdi vision is bei ng built out and those homes are actually being built, there's a back and forth bet ween the company and that devel oper for those costs.

## Q. What does the back and forth mean?

A. So up front there's a deposit that's requi red to be paid for, for the lots, based on the
house that's being built in that location.
Q. Pl ease expl ai $n$. What do you nean based on the house?
A. Ri ght. We have three different types of charges that are associ ated with the ki nd of heating and cooling that's in that home. So if you're -- you are a, like a gas-heat home or an el ectric-heating home, you will have a different allowance for your home because of the expectation of revenue that we see fromthat location.
Q. Yeah. I sawin your testimony where someone' s building say ten el ectric-heat homes, it might be a $\mathbf{\$ 2 0 0}$ cost. And if it's gas -- or maybe that was in -- I think that was in Sarah Lange's testi mony. I'msorry. Continue.
A. Ri ght. So what we do is there's a required up-front deposit. And so the devel oper pays that up front and that hel ps us cover the cost of getting facilities into that subdi vision. The thing that still has to happen is the building of the homes. You could -- you could fully fit a subdi vision with primaries and secondaries and have an extreme situation where it never gets built.
Q. Li ke the last -- like ei ght, ni ne, ten, or, you know several years ago.
A. Ri ght. When there was ki nd of that crash --
Q. All over --
A. -- in the housing market.
Q. -- Kansas City.
A. Ri ght, right.
Q. Tons of dead subdi vi si ons.
A. Absol utely. So we want to avoid that where we' ve put a lot of infrastructure into the ground and then aren't able to get that back, to see that actually turn into usage, customers, revenue, all of those things, so.
Q. What's incl uded in that di stribution systemp
A. That generally incl udes down to the -- I believe down to the transformer, possibly into the secondaries, whi ch move fromthe transformer to say a pedestal. The service drops are definitely separate.
Q. So is that conduit feeder lines, service lines, pad nounts, subnersi ble transformers, switch --
A. Yes.
Q. -- gear --
A. Yes. However, some of those parts are suppl i ed by the customer, by the devel oper.

ER- 2018-0145-0146
Q. What is supplied by the custoner --
A. I --
Q. -- or applicant?
A. I believe all of the conduit work is by the -- the applicant.
Q. And I think that's in your tariff report.
A. Yes.
Q. How does that differ from Aneren Mssouri?
A. I think -- let me double check. I am-- । am subject to check, l believe that Ameren has a similar policy with respect to conduit.
Q. Wbuldit surprise you if I said Aneren provi des the conduit?
A. Oh, as far as -- yes, but then the devel oper would install --
Q. But does KCPSL --
A. No.
Q. -- provide the conduit?
A. No. We do not install the conduit.
Q. So the difference is -- now, does Aneren charge a deposit, a mainline deposit?
A. There is a deposit associ ated with their subdi vision policy. I'm-- what l'msensing is you're bifurcating between --
Q. Do we have --
A. -- the mai nl ine --
Q. Yeah.
A. -- and the -- the blocks.
Q. Do we have a mai nline ref undable deposit?
A. Yeah. Yeah. I'm not sure about the mai nline. I know the lots, the heart of the subdi visi on policy through the lots, there is a ref undable pi ece, yes.
Q. Are you positive about that?
A. I think that their -- they have a contingency set up where you can accept a standard or you can do a revenue test. And I believe --
Q. I haven't -- I haven' $\mathbf{t}$ found that in their tariff that they have a ref undable deposit, but I could be wrong.
A. Okay. I thought under the ref undable side -- or, excuse re, the revenue test side, there was a ref undable el ement. But l-- l'm not a practitioner of the Ameren tariff, I have to admit. I revi ewed it honestly in deep detail to support this testimony.
Q. Okay. Well, regarding the mai nl ine deposits, why do -- why does the devel oper install your pedestals, your distribution system Why doesn't the Company install that?
A. I'm not sure of the exact reason. Agai $n$, that, I think, has been our policy for -- for quite a while. So agai n, I can't speak to a genesis point of it, but l would offer l thi nk it's about control and timing. I thi nk that that -- that represents a very i mportant time in the devel opment of the subdi vision as far as when you're getting that laid out. And by havi ng that control given to the devel oper, it hel ps -- it hel ps that person maintain control of when that gets put in and then they can close the ground back up behind them and continue their work.
Q. Okay. So once they install all that, all the infrastructure according to your standards, and then the Company comes in and runs the --
A. Correct.
Q. -- the service lines?
A. We'll pull the primaries into those conduits for the -- the backbone if you will of that subdi vision Iayout. And then as the homes are built, then the services will be run fromthe pedestals to the meter point.
Q. Why does the Company not supply the conduit? They supply everything el se.
A. Past practice. I'm not sure. I mean, I know that -- what you're tal king about with Ameren.

I don't have an answer for that.
Q. Is there a safety component that the company -- or is there a specification that the appl i cant uses?
A. Certainly there are construction specifications di ctate the ki nd of -- like the schedule of PVC, you know, to make sure that they're not putting in something that's too thin or has the wrong ki nd of bends or those ki nd of things, but I don't thi nk that it's -- it's anything extensive.

I think in most case, you know, these devel opers are, you know, long experienced in our area, and I don't think there's been a lot of issue or di scussion from devel opers back to us about concerns in that space. So, you know, subject to some feedback, I think it seens to be operating.
Q. Okay. Can you tell me howit's determined what is eligible on that ref und for the -- on the deposit, the deposit side. When the applicant devel ops a subdi vision, let's say there's -- make it si mple, a hundred lots --
A. Right.
Q. -- whi ch would be a lot.
A. Right.
Q. And they pay so much of a deposit. How is

ER- 2018-0145-0146

## it determined what's ref undable?

A. Ri ght. What we' re doing is that we' re doing a comparison of the revenues that we expect fromthose homes once they're built. And if there is a cover provi ded fromthe revenue that will account for the investment, then we're able to ref und more of that money. But to the extent that there is expected to be less revenue, then we will go ahead and obl igate the contractor in this case or the homeowner or whoever the applicant would be to cover some portion of that cost that's not covered by the expected revenue.
Q. And what determine-- well, can you expl ai $n$ to me how that revenue is determined? What's -- what are the components that you' re taking into account?
A. Sure. What we'll do is we will model what we bel ieve to be a typi cal home of that type. So --
Q. In the Kansas City market, wherever it is, you take an area and you know what's nor nally going in. So expl ai $n$ the indi vi dual pieces that are ref undable.
A. The -- well, it's -- let me -- if l may, let me answer it in this way and then we'll ki nd of work backwards and see if l've hit your mark. But what we'll do is largel y thi ngs are handl ed on the

I ot basis. We just look at a lot generically. And then within that, we $j u s t$ answer one question: What is the heating source for that -- that home that exists in the lot. And then based on that, that gi ves us our number.

That number has been established through a standardi zed cal cul ation where we basi cally take a standard or a typi cal home, if you will, and apply our construction standard to it to derive a cost. We'll set that number annually because it -- usually it doesn't change. I mean, we use lots of similar applications of wire size, wi re length, you know. We don't do detailed estimates of each one, but we apply this in more of an average.

And then as the subdi vision is built out and those homes are actually connected to our system then that would trigger the ref und associ ated with those typical house types. So if you have an all-el ectric home for example, you're goi ng to generate more revenue for the company and, therefore, can get a hi gher refund of that original deposit.
Q. Okay. But let's say you don't have an all-el ectric home.
A. Uh-huh.
Q. What are indi vi dual ref undable itens that

ER- 2018-0145-0146
the Company looks at to ref und the applicant?
A. It's -- yeah. I don't -- । don't know that there's any indi vi dual itens per se. What I woul d --
Q. Let's say a take ground source heat pump.
A. That would qualify for the heating.
Q. So does that qualify as an indi vi dual itemp
A. No. I mean, what we woul d do is just I ook at that as --
Q. So you' re saying --
A. -- an all-electric home.
Q. Are you saying that the Company does not have a set anount that they ref und on a ground source heat pump?
A. Within our line extension processes that would qualify under other all el ectric homes just like an air source heat pump or a resistance heat. All of those would fall in the same category.
Q. Let's -- I think I mischaracterized the ground source. I didn't mean that. It's the -your -- the -- standard Kansas City heat pump or that area.
A. Yeah.
Q. We call that an air source --

ER- 2018-0145-0146
A. Air source.
Q. That's what I meant to say; I apol ogize.
A. No, that's fine.
Q. Air source heat pump.
A. For us that would --
Q. Expl ain -- for those who don't know, would you expl ai $n$ what an air source heat pump is?
A. Okay. A heat pump basically attempts to extract energy fromthe anbi ent air. And it takes that and converts it into either heating or cooling, depending on the season, and then uses that to either heat or cool the living space.
Q. So it acts as an air conditioner?
A. Right. They can run both directions in a sense.

## Q. Or it can heat?

A. Correct.
Q. Is it efficient year round in the Kansas City market?
A. To a temperature point. There's a point around freezing where the efficiency drops off pretty strong. Mbst homes that have heat pumps have a secondary source whi ch might be el ectric resistance or nat ural gas that kicks on when those extreme temperat ures are reached.

ER- 2018-0145-0146

# Q. So if l were to say, say 38 percent -- or at 38 degrees that it might be an autonatic swi t chover? 

A. Ri ght. There's a set point in the system Ri ght.

## Q. Where the system aut onatically ki cks over and goes to gas?

A. Correct. It's usually around freezing is what l've found, but it's up to the indi vi dual confort. You know, some homeowners prefer, you know, to -- a warmer sensation; you might set that set poi nt hi gher.
Q. What do you mean a warmer sensation?
A. Well, the temperat ure of the air that comes out of a heat pump is often, you know, maybe in the 80 degree range. You know, it's enough to heat the home but it doesn't, to your skin, feel as warm as say a natural gas heat.
Q. Wbuld you say it might feel cool?
A. It could. I mean, if it's at 80 degrees, it's, you know, it's hi gher than the temperature on your thermostat so it is heating the home, but if your body temperature is in the, you know, low 90s. So, yeah, it would be cool er than your body t emper at ure.
Q. Yeah. How does -- do you know the difference in -- if someone has a -- in the Kansas City market nost, I would say -- woul d you say that nost everyone who has an air source heat pump al so has a gas furnace?
A. I don't think --
Q. Or el ectric?
A. I would say they tend to be el ectric and much of that is driven by the multi-family applications of heat pumps, apartment compl exes.
Q. What about new devel opment subdi vi si ons in the Kansas City market; woul d you say that the maj ority of them have a natural gas furnace as a backup?
A. I don't know as a market; I don't know that number for sure. I would imagine it's more likel y that they have an el ectric backup because that reduces the first cost for the devel oper.
Q. Wbuldit surprise you that in, let's say where I live, in the Lee's Summit market, of the current 13 subdi vi si ons that I checked, 100 percent have gas furnaces?
A. Oh, as a backup to a heat pump or just --
Q. As a -- no. As standard heat --
A. Oh.
Q. -- heating source with or without an air source heat pump.
A. No. It wouldn't surprise me at all. The gas prices have changed dramatically over the Iast five years or so, so it's changed the economics for people, you know, to -- to choose a heating source.
Q. That's what l'd like to di scuss right now
A. Okay.
Q. So is -- do you know how the cost to that hone -- to a honeowner or a builder, the difference of the price of an air conditioner versus an air source heat pump is?
A. I don't know preci sely. I know that a generic air conditioner is cheaper than a heat pump, I know that much, but I don't know by how -- what the amount is or the total cost.
Q. Wbuldit surprise you or, subject to check, would -- if l said for the average price of a new construction at a low end $\$ 300,000$ home in the Kansas City market, that the additional cost mould be approxi natel y $\$ \mathbf{1 , 3 0 0} \mathbf{f o r} \mathbf{t h a t ?}$
A. No. That woul dn't surprise me.
Q. Okay. Now, I want to -- you know, I know that this Commission is very keen on energy effici ency.
A. Uh-huh.
Q. And I appreciate KCP\&L because they' ve done, and GMD, have done a fantastic job in that area.
A. Thank you.
Q. I've been in the Kansas City market si nce 1979 and appreci ate the service through the different compani es.
A. Uh-huh.
Q. MDPA, MOHELA, and GMD.

But one of the concerns I have is that within your KCPSL's devel oper mainline deposit ref und program an air source heat pump is about a $\$ 500$ item So in my looking at this as l've gone around to the different subdi visi ons and revi ewed their lot contracts, if a -- it's al nost a hundred percent that the devel oper requires the builders to installan air source heat pump.
A. Uh-huh.
Q. Because if the devel oper puts in those hundred lots, getting back $\$ 500$ a lot, that's \$50, 000.
A. Sure.
Q. So the builder puts in an air source heat pump, and the homeowner, the purchaser of that house,
that costs an extra $\$ 1,300$ for them to buy that house.

Nows if a family -- Iet's take a typical family of four, two children in school, nom and dad go to nork, children go to school, and nom and dad want to be energy efficiency. So they take -- this is during the wintertine. And they turn their ther nost at down to 6- they don't turn it down; it just, as they walk in, it just does it itself.
A. Ri ght .
Q. You guys sell those; you' ve been --
A. Sure.
Q. -- selling them for years.
A. Sure.
Q. And it turns that temper at ure down to 64.
A. Okay.
Q. And then it's set that when the ki ds get home from school at 4: 00, at three $\mathrm{o}^{\prime} \mathrm{cl}$ ock that gas comes on and ramps it back up to 70.
A. Okay.
Q. Where's the heat pump cone into that play?
A. If it were not as cold, the heat pump woul d be serving that --
Q. Heat pump's not going to ramp it up in an hour. It's impossible. I've had heat pumps in

ER- 2018-0145-0146
several of my homes. So does a heat pump work in that condition? Wbuld a heat pump take the temperature, if it's $\mathbf{3 0}$ degrees aside or 30-- 40 degrees.
A. Okay.
Q. Is a heat pump able to take it from 64, let's say a 2,500 foot house which is that 300, 000 range, from 64 to 70 in the span of one hour as nat ural gas coul d?
A. I -- I don't know the answer to that because of the time el ement, because I don't know how qui ckly the ramp rate would be compared of the two. But as a personal heat pump owner with gas backup, I would say that it does recover and achi eve what you're trying to do. I just don't know the time el ement of it. If it could be done within that hour, l don't know.

I mean, you know, just the -- just the sheer difference of the temperat ure coming out of the vents is going to gi ve gas an advantage in that scenario because you're probably pushing out 90, 95 degree air. I don't know for sure, but in the heat pump situation, you're probably in the 80 degree range. Both of them will get you up to your set poi nt on the -- on the thermostat; I just don't know
about the time el ement.
Q. Well, concerning the -- as you mentioned earlier, the price of natural gas today, is the homeowner paying $\$ 1,300$ for a heat pump? Is that -is that beneficial to that homeowner?
A. Well, I mean --
Q. Or is it beneficial to the company, I know
A. Vell, l mean, it -- it's tough to say on the economic side because the, you know, the gas prices have fluctuated quite dramatically, but l--
Q. Okay. Let's project it forward. Projected forward gas prices are supposed to be very stable. Wbuld you agree?
A. That's my understanding.
Q. Yeah. And for the I ast sever al years they' ve been very stable.
A. The thing I would offer is that at some point you have to factor in al so the efficiency at the hone. Mbst heat -- most gas heat that you're goi ng to just install, devel oper, entry-level kind of quality, it going to be in an 80 to 85 percent --
Q. Mbst -- I would di sagree with you.
A. Okay.
Q. In that industry right now in the retail
market of 350 to 400 is the average market right now A. Okay.
Q. I knowin my area, GMD-serviced territory, Lee' s Sumit. And most buildings in my survey, the maj ority of builders were puting it at a lower high efficiency, 91, 92.
A. Okay.
Q. But taking that into account, if it was a 92 percent high efficiency furnace or a 91, is it beneficial to that buyer to pay $\$ 1,300$ additional for an ai $r$ source heat pump?
A. I would offer as a hone-- froma homeowner perspective, I think it is. And the reason I would say is that currently we do offer a price differential for that el ectric heating service. Now, that differential has eroded over the years, but --
Q. I'mtal king about new construction.
A. $\quad \mathrm{I}$ am I am So when you go on as a customer, as a homeowner, and you have that heat pump, you qualify for our all -- our heating rate whi ch gi ves you a lower wi nter rate than the ot her customer who installed gas who's under the generally available residential rate.
Q. Do you do that -- does KCP\&L GMD do that aut onatical ly?

ER- 2018-0145-0146
A. Yes. That's part of the transition from the subdi vi si on devel opment to that homeowner. So we know what the heating source is.
Q. So does KCP\&L GMD, do they inspect every si ngle house that's being -- that's built?
A. I know under our GMD process we did have inspections and since January we have incorporated that in the KCPL side. So as I understand it, yes, that someone from KCPL is aware of the heating source for that lot as part of the subdivision devel opment process.
Q. So, and what is the rate differential ?
A. I don't -- I think it's around two or three cents, but l'm not sure if that -- it's subject to check, but that's a rate that's existed in our territories for quite a while, both GMD and KCPL.

And so that customer, back to your scenario, although they had a hi gher up-front cost, over the life of that unit will see a better rate for their el ectric service that -- that will hel p offset that original investment.
Q. Even though it won't -- it's not very -- I nean, it doesn't get used during the col der spell of the wi nter.
A. Agai $n$ subj ect to scenari os, that is

ER- 2018-0145-0146
correct. Now, you know, if you have -- you menti oned a ground source heat pump.
Q. I just -- I didn't want to go that way.
A. Okay.
Q. I made that mistake.
A. Okay. I was just going to say, because it's not subject to those same limitations, so it operates through all seasons without limitation.
Q. Ri ght. Compl et el y - yeah. I don't even want to get into that.
A. Okay. Because what happens is just the air, you lose the energy that the heat pump's trying to draw out. When you get to freezing, as you get col der, there's less energy in that air that it can claim So that's where it starts to lose that ef fici ency.

COMM SSI ONER KENNEY: Okay. That's all the questions I have for you. Thank you.

THE W TNESS: Al I right.
J UDGE PRI DG N: Commi ssi oner Kenney, thank you. Any further bench questions?

Mr. Chai rman? Commi ssi oner Hall?
COMM SSI ONER HALL: I thi nk just a few. CROSS- EXAM NATI ON BY COMM SSI ONER HALL:
Q. Good morni ng.
A. Good morning.
Q. In your di rect testimony, you refer to the Comi ssi on' sprior order in ER-2016-02-- 285.
A. Yes, sir.
Q. Where the Commissi on said, In the next rate case, KCPL shall file a line extensi on tariff desi gned to account for geographic areas where there is under utilized di stribution infrastructure; is that correct?
A. Yeah. I think that that's in my other testimny though, not the suppl ement al addressing --
Q. That's correct.
A. Okay. Okay. I gotcha. Okay.
Q. Okay.
A. You moved over there. I'mwith you now.
Q. Okay. I was $j$ ust wondering if you could expl ain to me the extent to which the tariff submitted inthis case complies with that di rection.
A. Yes. The tariff that we' ve proposed was I anguage that would augment our line extension policies and would set out provisions for determing circuits that are underutilized within some preestablished constraints. And what those preestablished constraints I argel y are are to capture known situations where an underutilized circuit is an
accept able situation.
There are times when it's okay that that circuit is underloaded. It could be si mply just that I oad is coming, it's just a time lag. There could be ot her desi gn requi rements that are needed to allow a circuit to be a backup or redundant service to hel p with our reliability.

But we would, on an annual basis, determine those circuits that are underutilized and then make that list available to devel opers, builders, people who are -- who are coming into our system so that they can make a judgment on whet her they would want a locate on those circuits to recei ve some additional di scount in their line extension process.

## Q. What would that additional di scount be?

A. What we -- on the residential side I bel $i$ eve we wai ved the rest of the -- the nonr ef undable cost, and l believe it's like a 10 percent at or for the commercial or the nonresi dential line extension work.

We -- we offered in that way because we think that that's the point in time where you can match the incentive with the person who's making the deci sion to hel p us with that underutilized circuit.

ER- 2018-0145-0146

If you do something later or you do something separate, you start to di sconnect the incentive from the decision maker. So we felt that that was the poi nt where the rubber meets the road and hel ps us deal with what the Commission has brought forth in that provi sion.
Q. Did you nodel that approach on any ot her utility practice?
A. Not to our known -- our know edge. We -we did not research this. This was the result of some brai nstorming we did within our operations t eans.
Q. And what was the response by the ot her parties in this case to that proposal?
A. Staff felt that it did not address an adaptive reuse el ement that was percei ved to be part of the workshop di scussi ons. I know we' ve worked with themto some degree to see if there's some alternative way to approach this. But our current positions are as filed.
Q. And you're still in di scussi ons with Staff on that issue?
A. Yes.
Q. Okay. So that's the incentive for resi dential customers. How about for nonresi dential

## cust oners?

A. Yeah. That's that 10 percent. There's a construction allowance factor that we allow if they Iocate on an underutilized circuit. It's somewhat similar to a provision that we have in our EDR tariffs as well, our economic devel opment rider tariffs, where if a company locates on an under utilized circuit, there's a provision there as well. So it's -- it's ki nd of in a similar vein.
Q. So is there -- is there a map sonewhere that shows those under utilized circuits?
A. No. This would be our first year of doing that, so we don't have anything today. This would be on a go forward with effective dates fromthis case.
Q. Are you anare where the under utilized circuits are --
A. I'm not.
Q. -- generally?
A. No, l'm not. I mean, I --
Q. Do you know if they' re cl ustered?
A. No. The little that $I$ do know is that a Iot of themtend to be rural is -- is what l've been told. I don't have geographic locations. As part of our di scussions on this matter, there has been some early effort to try to identify locations. But I

ER- 2018-0145-0146
don't have that available to me today.
CHAI RMAN HALL: Okay. Thank you.
THE W TNESS: You' re wel come.
J UDGE PRI DGI N: Any further bench
questi ons? Commí ssi oner Rupp?
CROSS- EXAM NATI ON BY COMM SSI ONER RUPP:
Q. Where are we at on time of use rates?
A. I think we have proposal s in this case for time of use rates in two forms, a direct time of use and a time of use demand rate.
Q. And have the studi es that you were di rected to do in the last rate case, have those been compl et ed?
A. Yes.
Q. Okay. And there was some testimony filed by Dr. Marke that stated that there was a study that was done in 2015, you pai d $\$ 25,000$ for $i t$, but no one can find the inf ornation. Where is that at?
A. Sorre of those questions, if l may, l might need to differ to some other witnesses. l -- l'm not one of the primary time of use witnesses. So, I mean, I don't know that I can answer your question.
Q. All right. Vell, then who would be the appropriate person to ask?
A. I bel i eve that we have Darrin Ives, Ki m

ER- 2018-0145-0146

Winslow, and Marisol MIIer who are available to use di scuss the TOU proposals in their entirety and they woul d --

COMM SSI ONER RUPP: Okay. Will they be testifying?

J UDGE PRI DG N: If you want themto. COMM SSI ONER RUPP: And when will that be?

I'mtold that later today we might have a better idea of what time I -- and when I would be able to ask those questions.

THE WTNESS: My apol ogi es. I was expecting line extension, so l'm-- I apol ogize.

COMM SSI ONER RUPP: That's quite all right. I just wanted to make sure and threw it up.

THE WTNESS: Okay.
JUDGE PRI DGI N: Al I right. Thank you. Any -- excuse me. Any cross for this witness?

MR. JOHNSON: No questions.
MR. SM TH: No questions.
J UDGE PRI DGI N: I see no vol unteers.
Very good. Redirect?
MR. STEI NER: I really just want to
clarify. Cormissioner Kenney, you sai d there's a possi bility you wanted something in the brief about

ER- 2018-0145-0146
the breakdown of the quarter-mile free extension. And I wasn't sure exactly what you're requesting there or if you're requesting.

COMM SSI ONER KENNEY: I can't remenber.
MR. STEI NER: Okay.
COMM SSI ONER KENNEY: We can -- l'।l l et you know later.

MR. STEI NER: Thank you.
COMM SSI ONER KENNEY: All right. Thank you.

J UDGE PRI DGIN: If there's nothing further for this witness, you may step down.

THE WTNESS: Thank you.
J UDGE PRI DGI N: And was that the onl y Company witness on line extension?

MR. STEI NER: That's right.
JUDGE PRI DGIN: Al I right. And, Staff, did you have a line extensi on witness?

MR. J OHNSON: Yes, thank you, Judge.
Staff calls Sarah Lange.
J UDGE PRI DG N: Al I right. Ms. Lange, if you'll come forward and be sworn please.
(Witness sworn.)
J UDGE PRI DGI N: Thank you very much. You may have a seat. Mr. Johnson, when you're ready,

ER- 2018-0145-0146
sir.
SARAH LANGE, havi ng been first dul y sworn, testified as follows:

DI RECT EXAM NATI ON MR. J OHNSON:
Q. Good morni ng, ME. Lange.
A. Good morning.
Q. Could you pl ease state your name and spell your last nane for the court reporter.
A. Sarah L.K. Lange, L-a-n-g-e.
Q. And are you the same Sarah Lange that contributed to the staf $f$ di rect class cost of service report?
A. Yes.
Q. Marked as Staf Exhi bit 204?
A. Yes.
Q. And provi ded rebuttal testimony marked as St aff Exhi bit 223?
A. I provided rebuttal in both CCOS and -sorry. In both revenue requi rement and rate design. And I did al so contribute to the staff cost of servi ce report.

Q Thank you, ME. Lange. Did you provide surrebuttal covering line extension policies?
A. Yes.
Q. Marked as Staff Exhi bit 234, both public

ER- 2018-0145-0146
and confidential ?
A. Yes.
Q. And I apol ogize; I forgot to ask you this earlier. By whom are you enpl oyed and in what capacity?
A. The Mssouri Public Service Cormíssion. I'ma regul atory economist three in the rate and tariff department.
Q. Thank you. And in terns of your line extensi on testi nony, do you have any corrections to make to that testimony?
A. Not to the line extensi on portions, no.
Q. And if you were to provide the same testimony today, would it be the same?
A. Yes.

MR. J OHNSON: Judge, Mb. Lange has
additional testimony to offer later in the case so $l^{\prime} m$ going to hol d off on offering these, this testimony on exhi bits.

J UDGE PRI DGI N: Thank you. Any bench questions? Commi ssi oner Kenney?

COMM SSI ONER KENNEY: Yes, thank you. CROSS- EXAM NATI ON BY COMM SSI ONER KENNEY:
Q. Good morning.
A. Good morning.
Q. Regarding what was di scussed first on the -- what is Staff's position on KCPL GND s extension policy regarding their free service up to a quarter mile for four houses or under and requiring payment and deposits for five homes or greater?
A. That's generally consistent with the other el ectric utilities in the state. And l guess to get at what I think you're asking about, I would generally agree with Mr. Lutz's characterization as to some of the reasoning behi nd that having to --
Q. Wat is the reasoning behi nd that?
A. I would take the reasoni ng behi nd that to be the, I guess likelihood for lack of a better word, that all of those five homes will be built if multiple lots are bei ng devel oped simltaneously.
Q. And is I imagine those lines nould be -if they had to run a line extension of a quarter mile, l knowit would be -- l'mthinking the cost on a per-house basis, if you -- I understand -- I can -I can agree with Company's position that whether those homes are built or not in the future, and we can $j$ ust look back to the past five, six, seven years, but on a cost-per-home basis, l would think it uould be much hi gher to run one line for a quarter mile versus runni ng -- I mean, you got pol es, you got
line versus runni ng for a new subdi vi sion.
A. As far as the poles and line, that -- that woul dn't surprise me. As you said earlier, l think it probably has more to do with the pedestals and the transformers. But I think that's -- I do think that is a legitimate concern to look into is the reasonabl eness of those -- how those two polici es i nt er act.
Q. You heard the di scussi on I had regarding the di stribution materials --
A. I believe so.
Q. -- where -- does Aneren supply the conduit?
A. It does vary among utilities.
Q. I know KCP\&L and GMD do not supply conduit. In my looking at Aneren's tariff -- let me see if I can find it.
A. Yeah. I know I specifically looked at that, but sitting here right now I don't recall with certai nty whi ch way it works. So for non-- oh, here we are.
Q. So here's what I have on -- I don't -- I don't have the tariff number, but it says, The conduit systeminstallation by applicant will consist of conduit, manhol es, pulling boxes, transformer
pads, switch gear pads, pedestal bases, and other requi red subservice structures. Al such materials be provi ded by Company at no cost to the applicant, excl udi ng subdi vi si ons in the Iarge lot deal. Now, does it benefit the Company to supply all the materials?
A. I think there's two ways of coming at this. There's -- there's a -- l guess to me there's two parts of this equation when it comes to the bal ance bet ween the customer appl ying for new service and the customers who have service. If l'ma devel oper and I have excavation equi prent and personnel on hand to install that conduit, l would probably rather have my fol ks install it at the rate I'mpaying themfor their other work than necessarily have it run through the utility.
Q. I think you misunderstood my question.
A. I may have.
Q. Yeah. But I under-- and I do understand what you' re sayi ng. And both compani es, both Aneren and KCPL requi re that, the installation.

Is there a benefit that the Company provide all materials, conduit al so? One provides conduit, one doesn't. Is it beneficial for the State to have a single policy?
A. I mean, this is the ki nd of thing that does vary among service territories. So without a rul emaking, typically what is -- what is done in one utility's tariff may vary from what's done in another utility's tariff.
Q. Okay. Do new subdi vi si ons bring in new customers for compani es?
A. I -- generally. I mean, you -- you can have kind of a net loss issue. We saw a little bit of this in the Empire area after the tornado which of course is an extraordinary event, but sometimes you have just where housing stock is repl aced and there's not a significant change in the number of ultimate customers. But generally, yes.
Q. So generally, yeah, that would be a bene-a net benefit to the Company in general if they have nore customers?
A. There would tend to be more revenue associ ated with more customers, yes.
Q. Okay. In KCPL and GMD, once the conduit is supplied, once it's installed, once they run their line, it becomes the Company's, correct?
A. Well, this is where we get into some accounting details that l'Il give you my best understanding of but may not get compl etel y accurate.

ER- 2018-0145-0146

My understanding is that those -- those itens of plant becone the Company's responsi bility to maintain. But if they were, in fact, paid for or contributed, that there's an accounting treat ment that removes the val ue or an equi val ent amount of val ue of that plant fromthe rate-based cal culation.
Q. Okay. So that was my next question. So are you saying they do not get a return on pl ant and service on those itens?
A. Here's where we get into a level of detail that's far beyond me, but my understanding is that there will be an offsetting adj ustment so they will -- both yes and no. They will, my understanding is, return-- a return on and earned appreci ation on that literal investment, but that there will be an offsetting adjustment made at another account that will back that out of the revenue requi rement cal cul ation. And Mark Oigschl aeger is who l've spoken with a bit on this. So he --
Q. Yeah.
A. -- he woul d --
A. My CPA guy, l'm not going to even go further. My CPA tells me that l'm continuing education for himevery day, so. If you understand that.

ER- 2018-0145-0146

All right. In your testimony regarding heat pumps.
A. Yes.
Q. Were you -- on page 7 of your surrebuttal, nere you di scussing air source heat pumps in that area?
A. I appreciate the nuance that you put in the testimony this morning. My -- my understanding, and I would defer to Mr. Lutz on this, is that for purposes of this up-front cal culation, air source, ground source, and resistance would generally have the same line extension cal culation; it would just be whether or not that customer is applicable for some of KCPL's special di scounted rates that would vary, is my understanding. But l frankly would defer to Mr. Lutz on that.
Q. Okay. On page 7 you came with up some up-front costs, and you cane up with a -- on page -on line 2 of a val ue of $\mathbf{1 , 5 5 0}$ per home, 950 ref undable, 600 nonr ef undabl $e$.

Where do you come up with those numbers?
A. I sent an enail to Mr. Lutz and we tried to talk through an example to make sure that l was trying to get an understanding on this.
Q. Because my understanding, I don't -- those
numbers, fromthe indi vi dual s l've tal ked to, they don't resonate.
A. This was intended as an example of how the cal cul ation works.
Q. Okay. Do you know what itens were within that ref undable anount, what the Company takes into consi deration?
A. So । -- I have a copy of the Electric Service Guide for Residential Construction.
Q. Okay.
A. To be -- to be bl unt, I haven't had an opportunity to revi ew this in detail, but my understanding is that a summary of how those items work is -- is contai ned in here. I don't know how much it gets into particular end uses.

## Q. Well, as you revi ew that, does it have any breakdowns on it?

A. So there are kind of standard prices for movi ng service drops, repl aci ng an exi sting overhead service drop with an underground, new permanent under ground servi ce from over head di stribution, conversion to exi sting overhead service to underground service, additional charge for a new secondary pedestal is required, and on and on.

These standard prices do not incl ude the
end use. That comes in in the other part of the cal cul ation.
Q. Al right. So you don't have it there in front of you?
A. I do not.
Q. All right. I'msure you heard ne di scussing the val ue of an air source heat pump.
A. Yes.
Q. And I' msure you heard me mention that the cost of an ai $r$ source heat pump nould be approxi mately $\$ 1,300$ greater than an air conditioner on a home val ued at approxi mately 300, 000 in the Kansas City narket. Do you recall that?
A. Those numbers don't shock ne.
Q. Okay. And as I noted, as I -- did you hear me mention that inthe Lee' s Sumit narket, that a -- the vast naj ority of all devel opers requi re thei $r$ builders to install ground source heat pumps -or ai r source heat pumps?
A. That -- I don't know that myself, but that doesn't shock ne.
Q. And their -- and nould it surprise you that thei reasoning is because they get a rebate of $\$ 500$ for that?
A. Agai $\mathrm{n}, \mathrm{I}-\mathrm{I}$ don't know that, but that
woul dn' t shock me.
Q. Okay. Do you know how an ai $r$ source heat pump operates?
A. Generally.
Q. Do you knowif it's possible on an outside temperat ure at 40 degrees to ramp up temperat ure from 64 degrees to 70 degrees within an hour span using an air source heat pump?
A. That gets to a level of HNAC engi neering that's well beyond me. । -- । frankly don't know. । think it would depend on the size of the house, whet her you're using presumably, you know, ducted ai $r$, whether or not that --
Q. Let's take -- let's take a new y-constructed, 2, 400 square foot, two story, four bedroom three and a half bath home in the Lee's Sumit market that has brand new duct work, has a 91 percent hi gh efficiency gas-fired furnace and has a 14 SEER air source heat pump. Do you thi nk -- do you have any idea whether that woul d heat a hone from 64 degrees to $\mathbf{7 0}$ degrees within one hour?
A. I certainly can't do that cal culation sitting here today. It -- I don't know.
Q. If I told you that in--if Itold you that in my personal house, that that's impossibe to
ramp it up that fast? What l'mgeting at is that the honeowners in Lee's Sumit are paying \$1, 300 in the Kansas City GMD market for an ace -- or a ground -- or an air source heat pump that is inefficient in today's energy efficiency markets. Ubul d that surprise you?
A. Generally l think that M ssouri is ki nd of identified as being on sort of the northern edge of where air source makes sense froma -- froma compl ete energy and compl ete energy-out perspective. I -- I don't know the details of that, but, you know, we are kind of where, if you look at heating degree days, cool ing degrees days, and days where we' re ki nd of bel ow, you know, an accept abl e tri gger point, I could see how there -- it may or may not be the, you know, absol ute lowest energy-in option.
Q. Okay. Does an air source heat pump versus an air conditioner produce any benefit during the sumer?
A. My understanding is that air source heat pumps can be more efficient during the summer, again dependi $n g$ on the outside --
Q. Than an --
A. -- air temperature --
Q. -- ai r conditioner?
A. -- than an air condition, depending on a I ot of variables, that, agai $n$, are beyond what l'm confortable gi ving you a certai nty on today.
Q. Okay. So would you say you don't really know?
A. On that particular question, correct, I don't know.

COMM SSI ONER KENNEY: Okay. Okay. Thank you very much.

J UDGE PRI DGI N: Thank you. Any further bench questions? Mr. chai rman? Commissioner Hall? CROSS- EXAM NATI ON BY COMM SSI ONER HALL:
Q. Good morning.
A. Good morning.
Q. I am conf used by your testimony in your rebuttal on page 14, starting at page 14.
A. Give me a moment. I actually don't have that page printed out with me as I didn't think we were getting to that issue today. I apol ogize.
Q. Yeah. I was concerned I woul dn' $t$ have an opport unity to di scuss line extensi on ot her than today, so that's why I'mdoing it now
A. Sure. Okay. My I awyer's presented a copy.
Q. Okay. You are critical of KCP\&L's
proposed under utilized di stribution infrastructure revi si on because you believe that it's going to -it's going to incent Greenfield devel opment?
A. I think it would under many circumstances restore a -- restore the reduction of a di sincentive, to make it as confusing as possible.
Q. Vell, you succeeded.

You were in the hearing room when M. Lutz was expl ai ning the basis of the tariff, correct?
A. Correct.
Q. And $m y$ understanding is that there will be a di scount for devel opment in areas where there's under utilized circuits; is that correct?
A. That is correct, with the caveat of how underutilized is defined.
Q. So explainthat.
A. So my understanding of the focus of the Commission's workshop was to look at reutilization of as much infrastructure as possible in areas where infrastructure was not being utilized, including things like service drops and secondary di stribution I ines.

What the Company's initial proposal would do would not get to that level of detail and would put that benefit in where a new transformer may need
to be added and new service lines may need to be added.
Q. But there's -- there is some -- okay. So how would you fix the KCP\&L proposal to address the concerns you just rai sed?
A. So l would add a geographic identification of areas where there is known potential for adaptive reuse.

## Q. Well, define adaptive reuse.

A. So adaptive reuse is taking something the Company al ready has in service and either using it, you know, as it was used or using it for a different pur pose.

So the example here would be if you have a former commercial or industrial area where the Ioad is left, to either revitalizing that area to more commercial uses or perhaps industrial uses or perhaps converting, you know, the -- the good example here is warehouse being converted into residential housing, you know, that kind of thing where you -- you won't necessarily be able to use everything the Company has in place, but you will be taking advantage of infrastructure, you know, as much infrastructure as possible that the Company al ready has in place.
Q. So if there is additional load in areas
where there are under utilized circuits, that to some extent from your perspective does address the overal I concern of $t$ he workshop, doesn' $t$ it?
A. Well, adding any l oad anywhere woul d address it to --
Q. Wél I, adding load where there is under utilized circuits. I mean, there's certainly going to be a need for less infrastructure to serve load where there is overutilized circuit or no circuits exist versus a place where you have under utilized circuits.
A. Yes. I think it's a question of how much, I guess how much capital you are looking to have i nvested or restored to service. So, for example, a transformer that costs $\$ 20,000$, to install that, you know, on a -- on an under utilized circuit, you're still investing $\$ 20,000$ versus if you're in an area where that transformer al ready exists, you're avoi ding that i nvest ment.
Q. So would there -- nould there be nays of defining underutilized circuits and ways of crafting the di scount that nould address at least a portion of your concern?
A. Yes, absol utel y.
Q. Okay. So how woul d you define
underutilized circuit.
A. I -- to be caref ul about what I can and can't say here in light of settlement or settlement di scussi ons l shoul d say --
Q. You know, I don't want to get into settlement discussion. I want to know what's in your brain as to how you would craft underutilized -- a definition of underutilized circuits so as to effectuate the goals of the workshop, which I appreci ate you keeping at the foref ront of that brain.
A. So the way that l would do that is sitting at a document on $m$ computer that has a lot of kind of precise language in it that l am not comfortable attempting to recite today.
Q. Okay. Kell, then l'II just say I want you to go forth and conquer.
A. Okay.

COMM SSI ONER HALL: Thank you.
THE WTNESS: Thank you.
J UDGE PRI DGI N: Commi ssi oner Hal I, thank you. Commi ssi oner Rupp, any questions? Any cross?

MR. SM TH: No cross from OPC.
J UDGE PRI DGI N: Redi rect?
MR. JOHNSON: No, thank you, Judge.

J UDGE PRI DGI N: ME. Lange, thank you very much. You may step down.

Is that the final witness on this issue? Ready to move on to net metering then. Mr. Stei ner, if you want to call your witness.

MR. STEI NER: Drew Robi nson. We' re goi ng to have to do himby phone as we indicated so we need to call himup.

JUDGE PRI DG N: I don't recall that; |'m sorry. I don't recall the request for -- I have no problemwith it; l just don't recall you telling or asking --

MR. STEI NER: I thought it was on our issues list, but.

MR. JOHNSON: I apol ogize, Judge, but we had di scussed that late I ast week. It was late in the day.

J UDGE PRI DG N: Okay. I under stand.
Madam Court Reporter, do you have a phone up there by you?

COURT REPORTER: No.
J UDGE PRI DG N: l'll tell you what, if you don't -- oh, there we are.

COMM SSI ONER HALL: Where do you want it? Just right over here?

ER- 2018-0145-0146

J UDGE PRI DGI N: Thank you. We can put a mic on it.

MR. STEI NER: 913. 963. 6019.
MR. ROBI NSON: Good morning, this is Drew.

J UDGE PRI DGI N: Good morning, this is Ron Pridgin; I amwith the M ssouri Public Service Cormi ssi on.

MR. ROBI NSON: Hi, Ron.
J UDGE PRI DG N: Good morning. Got you on speaker phone. Can people in the hearing room hear fairly well? All right. I believe I need to swear in this gentleman then and you'll have some -- this is Mr. Robi nson; is that correct?

MR. ROBI NSON: That's correct.
J UDGE PRI DGI N: All right. Very good.
(Witness sworn.)
J UDGE PRI DGI N: Thank you, sir.
Mr. Stei ner, when you' re ready.
DREW ROBI NSON, having been first duly sworn, testified as follows:

DI RECT EXAM NATI ON BY MR. STEI NER:
Q. Pl ease state your name for the record.
A. My name is Drew Robi nson.
Q. M. Robi nson, where do you work?

ER- 2018-0145-0146
A. I work at Kansas City Power \& Li ght.
Q. And what is your position there?
A. My position is the manager of renewables.
Q. Thank you. Did you cause to be filed surrebuttal testimony in this matter which has been previ ously marked as Exhi bit 160?
A. $\quad \mathrm{l}$ did.
Q. Do you have any changes or corrections to that testimons
A. I do not.
Q. If I were to ask you today the questions in that testimony, woul d your answers be the same today?
A. They woul d.

MR. STEI NER: Thank you. Judge, I woul d offer this exhi bit as -- into evi dence and tender the witness for cross-examination and questions.

JUDGE PRI DG N: Al I right. Thank you. I believe that's Exhi bit 160; is that correct?

MR. STEI NER: That's right.
J UDGE PRI DGI N: Any obj ections? Hearing none, Exhi bit 160 is admitted.
(Exhi bit 160 was recei ved into evi dence.)
JUDGE PRI DG N: Bench questions? Commissioner Rupp? Any bench questions?

Mr. Chai rman.
COMM SSI ONER HALL: No questions.
J UDGE PRI DG N: Al I right. Thank you. I don't believe we have any questions for this witness. All right. Mr. Robi nson, thank you very much.
Appreciate your appearance by phone. Thank you, sir.
THE WTNESS: Thank you very much.
J UDGE PRI DGI N: And we had a Staff witness on this issue as well; is that correct?

MS. MERS: Yes, we do. Staff would cal I Cedric Cuni gan to the stand.

J UDGE PRI DGI N: All right. Mr. Cuni gan, if you'll come forward and be sworn please, sir.
(Witness sworn.)
J UDGE PRI DGI N: Thank you, sir. You mæy have a seat. ME. Mers, when you're ready. CEDRI C CUNI GAN, havi ng been first duly sworn, testified as follows:

DI RECT EXAM NATI ON BY MG. MERS:
Q. Wbuld you pl ease state and spell your name for the record.
A. Cedric C. Cuni gan, C-e-d-r-i-c and then Cuni gan is C-u-n-i-g-a-n.
Q. And who are you empl oyed by and in what capacity?

71
TI GER COURT REPORTI NG, LLC
A. The M ssouri Publ ic Service Cormi ssion. I'ma utility engi neering specialist three.
Q. And did you prepare or cause to be prepared rebuttal testi mony that has been marked as Exhi bit 219 and surrebuttal testimony that's been narked as Exhi bit 229?
A. Yes.
Q. Do you have any corrections to that testimony?
A. No.
Q. And is that testimony true and accurate to the best of your know edge and bel $i$ ef?
A. Yes.
Q. And if I asked you the same questions today, woul d your answers be the same?
A. Yes.

MS. MERS: At this timel'd move to admit Exhi bit 219 and 229 and tender the witness for cross.

J UDGE PRI DGI N: 219 and 229 have been offered. Any objections? Hearing no objections, 219 is admitted; 229 is admitted.
(Exhi bit 219 and Exhi bit 229 were recei ved into evi dence.)

J UDGE PRI DGI N: Any bench questions? Commissi oner Rupp? Mr. Chai rman?

ER- 2018-0145-0146

CHAI RMAN SI LVEY: No.
JUDGE PRI DGI N: Any bench questions? COMM SSI ONER RUPP: No.

J UDGE PRI DG N: Mr. Cuni -- Cuni gan, excuse me, thank you very much. You may step down.

Did I understand upon compl etion of these Commission issues, the parties wanted to take a break to tal $k$ about some of the remaining rate design i ssues?

MR. STEI NER: That's correct, your Honor.
J UDGE PRI DGI N: And I think I floated the i dea and I'm I guess looking for gui dance. I think l kind of floated the idea of the parties breaking the remai nder of the day, but we got through these i ssues rather qui ckly and I -- I want to gi ve you time to talk and at the same time kind of keep things moving. So I'munsure if you would like to continue to try your unresol ved issues today or if you need more time to talk. And so l guess l -- l'm kind of looking to the parties for gui dance.

MR. STEI NER: Judge, if we coul d maybe break now until after I unch and then we could come back and gi ve you a status report and let you know then ki nd of where things stand on the termsheets and the rest of the schedule.

J UDGE PRI DGI N: That's certainly fine with me. One o' clock, 1:30, something in that range? MR. STEI NER: Ei ther one, Judge.
JUDGE PRI DG N: Let's -- since it's about a quarter to 10:00, let's shoot for one o' cl ock. And then hopef ully we'll have some gui dance fromthe parties on what issues you want to try when.

MR. STEI NER: Thank you.
J UDGE PRI DG N: Anything el se bef ore we go off the record? All right. We will stand in recess until 1:00 p.m Thank you; we're off the record.
(A recess was taken.)
J UDGE PRI DG N: Good afternoon. We are back on the record. Counsel, what were you able to accomplish during the break?

MR. FI SCHER: Judge, I thi nk we have made substantial progress on the remaining issues that weren't al ready associ ated with that revenue requi rement stipulation. Before I go there, l'd like to thank the parties for staying at the negotiating table to get as much done as we' ve done so far. We' ve spent a lot of eveni ngs last week and then over the weekend.

But we have agreed, l believe, to a term
sheet that will resol ve most of the remai ni ng revenue－－or rate design issues，and we are trying to translate that into a stipulation and agreement whi ch would hopef ully be filed later toni ght．At this point there are still a couple，n⿴囗十⺝丶 three issues that would need to be tried，and that would incl ude revenue allocations，commercial industrial rate design，and depending on how the revenue allocation decision was made，there could be a residential rate design issue al so dealing with customer charges and the residential rate design that would need to be addressed．But those would be the onl $y$ out standing issues that are not subject to the stipul ations and agreements．

And other counsel can chimein and confirmthat that＇s their understanding，but that－－ and we al so are hoping to have a revised list of issues that would show you a little bit better who the witnesses are that are left and how much time it＇s likely to take，but l think we＇re in pretty good shape．

J UDGE PRI DG N：Mr．Fi scher，thank any． Any comments fromany other counsel ？I＇msorry， Mr．Coml ey？

MR．COMLEY：Judge Pridgin，one of $t$ he

ER- 2018-0145-0146
issues that was a chi ef concern of my client was the I ndi ana models, and one of the issues that has been resol ved by stipulation is the issue concerning that I ndi ana model. And I have no other cross-examination for any witnesses, and l was going to ask if this would be an appropriate time to seek your leave to be excused fromthe bal ance of the hearing.

J UDGE PRI DGI N: That's certainly fine with me. Any comments or obj ections?

COMM SSI ONER HALL: Well, the onl y comment I might have is the Indi ana model is something that I amparticularly interested in and so l'd like to see what the stipulation includes, and I may have a question or too.

MR. COMEY: l'II be back.
COMM SSI ONER HALL: Based upon -- I mean, based upon that.

MR. COMLEY: I have a conflict over the I ast -- Wednesday, Thursday, and Friday, but we'll try to work something in if that's necessary.

J UDGE PRI DGI N: Okay. Did the parties want to -- I'msorry. ME. Wi pple.

MS. WH PPLE: Judge Pridgin, I woul d make a similar request. My client's issue was only the real-time pricing tariff. It has been resolved, at

I east among the parties. And with leave of the Commission, I would ask to be excused frompresence in the remai nder of the hearing.

J UDGE PRI DGI N: Any obj ections or
comments? Those requests are granted. Did the parties want to try the remai ning issues today or tomorrow or how do you -- how do you want to go from here?

MR. HACK: Judge, we still are hopef ul that we may be able to have further di scussions on those three issues. So what we would like to do would be gi ve you what we thi nk the hearing woul d look like if we don't settle those issues later today and schedule those to start tomorrow morning. And then that would give us the rest of the day to try and make progress and see where we go.

One other I guess scheduling item if l may, is we -- we would be interested at the right time in the hearing you, the Commissioners and the presi ding officers' thoughts on if you would like a stip presentation for the revenue requi rement and pensi on and OPEB stips that have al ready been filed. Obvi ously you haven't seen the third stip that may be filed, but just want to put that on the table. Don't need an answer; I just wanted to put it out there.

J UDGE PRI DG N: Mr. Hack, thank you. I appreci ate that. I've considered that since we had this entire week set aside for hearing. I was thi nking perhaps Thursday might be a good time. That would gi ve parties a break Wednesday to go to FRI and I was thi nking maybe Thursday would be a good time for any bench questions on the stipulations. So what l'mhearing is the parties would like to continue negotiating the rest of the day. And if we have any hearing, it would be tonorrow starting --

MR. HACK: 8: 30.
J UDGE PRI DGI N: 8: 30. Okay. I'm sorry. Cormi ssi oner .

COMM SSI ONER KENNEY: Yes, I had a -just a clarification. Mrs. Lange, what was the name of that document you produced fromthe company? What was that called regard-- I thi nk it was when we were di scussing the rebate program

MB. LANGE: It was and l took it off of my clipboard because that portion had concl uded. But if you would like that to be --

COMM SSI ONER KENNEY: If you coul d just -- if you could just email it to my office, so I could have the name of that document so l could get -- so l could request a copy of that.

Mb. LANGE: I think if l -- if l provide a copy to my attorney, l thi nk she would be happy to make that an exhi bit in the case or offer it as an exhi bit in the case.

COMM SSI ONER KENNEY: Okay. And then -okay. That woul d be great.

ME. MERS: We will get to you.
COMM SSI ONER KENNEY: And do you have the other section to it al so?

MS. LANGE: I do. I do need to clarify with the Company whether or not that's considered confidential, but l don't believe it is.

COMM SSI ONER KENNEY: Okay. Thank you very much.

ME. LANGE: Thank you.
J UDGE PRI DG N: Okay. Thank you. What I'mhearing is that the parties want to keep tal king and we will resure with whatever issues need to be tried tomorrow morning at 8: 30. And then perhaps Thursday would be a good time for any bench questions on the stipulations.

Any -- anything further from counsel or fromthe bench bef ore we adjourn for the day? Okay. Hearing nothing, we will stand in recess until 8: 30 tomorrow morning. Thank you. We' re of $f$ the record.

ER- 2018-0145-0146
( Wher eupon, the hearing was adj our ned until September 25, 2018 at 8: 30 a.m)
( Office of Public Counsel Exhi bits 300C, 301, 302, 303C, 304C, 305C, 306, 307, 308, 309C, 310, 311, 312, 313, 314, 315C, 316C, 317C, 318C, 319, 320, 321C, and 322C were marked for i dentification.)
(Kansas City Power \& Li ght Exhi bit 149 was marked for identification.)

ER- 2018-0145-0146

## I NDEX <br> LI NE EXTENSI ON TARI FF I SSUE KANSAS CI TY POUER \& LI GHT

BRAD LUTZ
Di rect Examination by Mr . St ei ner 18
Cross-Examin nation by Commi ssi oner Kenney 19
Cross-Examination by Cormin ssi oner Hal I 43
Cross-Exami nation by Commissi oner Rupp 48

## STAFF OF THE M SSOURI PUBLI C SERVI CE COMM SSI ON

SARAH LANGE
Direct Examination by Mr. J ohnson
51
Cross-Examin nation by Commi ssi oner Kenney 52
Cross-Examination by Commi ssi oner Hall 63
NET METERI NG I SSUE
KANSAS CI TY PONER \& LI GHT
DREW ROBI NSON
Di rect Examination by Mr . Stei ner
69
STAFF OF THE M SSOURI PUBLI C SERVI CE COMM SSI ON

CEDRI C CUNI GAN
Di rect Examination by ME. Mers71

ER- 2018-0145-0146

## EXHI BI TS I NDEX

OFFI CE OF THE PUBLI C COUNSEL: MARKED REC' D OPC Exhi bit 300C
Direct Testimony of Amanda C. Conner 80
OPC Exhi bit 301
Rebuttal Testimony of Amanda C. Conner 80
OPC Exhi bit 302
Surrebuttal / True- Up Di rect Testi mony of
Amanda C. Conner80

OPC Exhi bit 303C
Di rect Testimony of Lena M Mantle 80
OPC Exhi bit 304C
Rebuttal Testimony of Lena M Mantle 80
OPC Exhi bit 305C
Surrebuttal Testimony of Lena M Mantle 80
OPC Exhi bit 306
Direct Testimony of Geoff Marke 80
OPC Exhi bit 307
Rebuttal Testimony of Geoff Marke 80
OPC Exhi bit 308
Rebuttal Testimony of Geoff Marke 80
OPC Exhi bit 309C
Surrebuttal Testimony of Geoff Marke 80
OPC Exhi bit 310
Di rect Testimony of Karl R. Pavl ovic 80
OPC Exhi bit 311
Rebuttal Testimony of Karl R. Pavlovic 80
OPC Exhi bit 312
Surrebuttal Testimony of Karl Pavl ovic 80
OPC Exhi bit 313
Direct Testimony of John S. Riley 80
OPC Exhi bit 314
Rebuttal Testimony of John S. Riley 80

ER- 2018-0145-0146

## EXHI BI TS I NDEX

OFFI CE OF THE PUBLI C COUNSEL: MARKED REC' D OPC Exhi bit 315C
Surrebuttal and True-Up Direct Testimmy of John S. Riley80

OPC Exhi bit 316C
Di rect Testimony of John A. Robi nett 80
OPC Exhi bit 317C
Rebuttal Testimmy of John A. Robi nett 80
OPC Exhi bit 318C
Surrebuttal and True-Up Di rect Testimony of J ohn A. Robi nett 80

OPC Exhi bit 319
Di rect Testimony of Keri Roth 80
OPC Exhi bit 320
Di rect Testimony of Robert Schallenberg 80
OPC Exhi bit 321C
Rebuttal Testimnny of Robert Schallenberg 80
OPC Exhi bit 322C
Surrebuttal and True-Up Di rect Testimmy
of Robert Schallenberg
80
KANSAS CI TY POUER \& LI GHT
KCP\&L Exhi bit 149
Direct Testimony of Brad Lutz 80
KCP\&L Exhi bit 160
Surrebuttal Testimony of Drew Robi nson 80
STAFF:
Staff Exhi bit 219
Rebuttal Testimony of Cedric Cuni gan
Staff Exhi bit 229
Surrebuttal Testimony of Cedric Cuni gan 72

## CERTIFICATE

I, Shelley L. Mayer, a Certified Court Reporter, CCR No. 679, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn by me; that the testimony of said witness was taken by me to the best of my ability and thereafter reduced to typewriting under my direction; that $I$ am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was taken, and further, that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.


ER- 2018-0145-0146

| A | 57:12,16 | 75:9 | 30:10 32:1 | 79:2 |
| :---: | :---: | :---: | :---: | :---: |
| a.m 12:1,10 80:2 | admission 19:12 | allocations 75:7 | 54:24 55 | augment 44:20 |
| able 23:6 25:10 | admit 27: | allow 22:5 45:5 | application 23:3 | Authority 9:12 |
| 30:6 39:6 | 72:17 | 47:3 | applications | 9:16 |
| 49:11 65:21 | admitted 19:19 | allowance 24:8 | 31:12 35:10 | automatic 34:2 |
| 74:15 77:10 | 70:22 72:21,21 | 47:3 | apply 23:7,16 | automatically |
| absolute 62:16 | Advanced 11:16 | alternative | 31:8,13 | 34:6 41:25 |
| absolutely 25:8 | 13:10 | 46:19 | applying 55:10 | available 41:23 |
| 66:24 | advantage 39:20 | Amanda 82:3,4 | appreciate 37:2 | 45:10 48:1 |
| accept 27:11 | 65:22 | 82:6 | 37:7 58:7 | 49:1 |
| acceptable 45:1 | advertising | ambient 33:9 | 67:10 71:6 | average 31:14 |
| 62:14 | 13:14 | Ameren 26:8,10 | 78:2 | 36:18 41:1 |
| accommodate | Advocates 11:6 | 26:12,20 27:19 | appreciatio | avoid 25:8 |
| 16:7 | 14:17 | 28:25 54:12 | 57:14 | avoiding 66:19 |
| accomp | AEMA 1 | 55:20 | approach 21:6 | aware 42:9 |
| 74:16 | affairs 18:24 | Ameren's 54:16 | 46:7,19 | 47:15 |
| account 22:21 | afternoon 74:14 | amount 32:14 | appropriate | B |
| 30:5,15 41:8 | ago 24:25 | 36:16 57:5 | 48:24 76:6 | B |
| 44:7 57:16 | agree 40:14 53:9 | 59:6 | approximately | ck 16:10 |
| accounting | 53:20 | annual 45:8 | 12:10 36:21 | :20,23 25:10 |
| 56:24 57:4 | agreed 74:25 | annually 31:10 | 60:11,12 | 28:11 29:14 |
| accurate 56:25 | agreement 75:3 | answer 17:8 | area 29:13 30:19 | 37:21 38:19 |
| 72:11 | agreements | 29:1 30:23 | 32:23 37:4 | 2:17 53:22 |
| ace 62:3 | 75:14 | 31:2 39:10 | 41:3 56:10 | 57:17 73:23 |
| achieve 39:14 | ahead 15 | 48:22 77:25 | 58:6 65:15,16 | 74:15 76:15 |
| acts 33:13 | 16:21 30:8 | answers 19:8 | 66:17 | e |
| adaptive 46:1 | air 32:18,25 | 70:12 72:15 | areas 44:7 64:12 | backup 35:14,17 |
| 65:7,9,10 | 33:1,4,7,9,13 | apartmen | 64:19 65:7,25 | 35:23 39:13 |
| add 65:6 | 34:14 35:4 | 35:10 | arrangement | 45:6 |
| added 65:1,2 | 36:1,11,11,14 | apologies 49:12 | 20:10 | backwar |
| adding 66:4,6 | 37:13, 17,24 | apologize $33: 2$ | aside 39:3 78:3 | balance 23.5 |
| additional 36:20 | 39:22 41:11 $43 \cdot 12,1458.5$ | $49: 13$ 52:3 $63.1968 \cdot 15$ | asked 72:14 | balance 23:5 55:10 76:7 |
| 41:10 45:14,16 | 43:12,14 58:5 | 63:19 68:15 | asking 53:8 | based 21:11 |
| 52:17 59:23 | 58:10 60:7,10 | appear 13:4 | 68:12 |  |
| 65:25 | 60:11,19 61:2 61:8,13,19 | appearance 12:11,15 $71: 6$ | assigned 12:6 associated 21:13 | 31:4 76:16,17 |
| address 13:14 | 61:8,13,19 | 12:11,15 71:6 | associated 21:13 | bases 55:1 |
| 15:6 46:15 | 62:4,9,17,18 |  | 24:5 26:22 | bases 55:1 <br> basically 20:18 |
| 65:4 66:2,5,22 | 62:20,24,25 | 10:1 | 31:17 56:19 | basically 20:18 31:7 33:8 |
| addressed 75:12 addressing | 63:1 all-electric 31:19 | $\begin{array}{\|c} \text { appearing } 12: 23 \\ 13: 10,19,24 \end{array}$ | 74:19 <br> assuming 15:12 | $\begin{gathered} \text { 31:7 33:8 } \\ \text { basis 31:1 45:8 } \end{gathered}$ |
| $\begin{array}{\|c} \text { addressing } \\ 44: 11 \end{array}$ | all-electric $31: 19$ $31: 2332: 12$ | 13:10,19,24 applicable $58: 13$ | assuming 15:12 attempting | basis $31: 145: 8$ $53: 19,2364: 9$ |
| adjourn 79:23 | Alliance 11:16 | applicant 20:10 | 67:15 | 6 |
| adjourned 80:1 | 13:11 | 21:15 22:22 | attempts 33:8 | bedroom 61:16 <br> began 12.1 |
| adjustment | allocation 15:20 | 26:3,5 29:4,19 | attorney 22:13 | began 12:1 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| beginning $12: 7$ | Bolivar 11:2 | 71:23 | 31:11 56:13 | clarification |
| :---: | :---: | :---: | :---: | :---: |
| 12:11 20:12 | Box 10:4,10 11:8 | calculation 31:7 | changed 36:4,5 | 78:15 |
| behalf 12:14,20 | boxes 54:25 | 57:6,18 58:10 | changes 19:4 | clarify 49:24 |
| 12:23 13:1,3,8 | Brad 18:1,14,18 | 58:12 59:4 | 70:8 | 79:10 |
| 13:10,17,22,24 | 81:4 83:17 | 60:2 61:22 | characterizati... | class 51:11 |
| 14:2,4,6,8,15 | brain 67:7,11 | call 18:6 20:20 | 53:9 | clear 23:6 |
| 14:17 | brainstorming | 21:22 32:25 | charge 20:21 | clear-- 23:6 |
| belief 72:12 | 46:11 | 68:5,8 71:10 | 21:14 26:21 | client 76:1 |
| believe 14:21 | brand 61:17 | called 78:17 | 59:23 | client's 76:24 |
| 17:23 21:3,4 | break 15:8 16:1 | calls 50:20 | charges 20:1 | clipboard 78:20 |
| 25:16 26:4,10 | 16:10,24 22:11 | capacity 52:5 | 21:11,13 24:5 | close 15:2 28:10 |
| 27:12 30:17 | 73:7,22 74:16 | 71:25 | 75:11 | clustered 47:20 |
| 45:18,19 48:25 | 78:5 | capital 66:13 | cheaper 36:14 | cold 38:22 |
| 54:11 64:2 | breakdown 50:1 | capture 44:24 | check 26:9,10 | colder 42:23 |
| 69:12 70:19 | breakdowns | careful 23:1 | 36:18 42:15 | 43:14 |
| 71:4 74:25 | 59:17 | 67:2 | checked 35:21 | COLEMAN |
| 79:12 | breaking 73:13 | Carole 11:1 14:3 | chief 9:20 76:1 | 9:22 |
| bench 17:2,9 | brief 49:25 | case 14:23 29:11 | children 38:4,5 | Columbia 11:6 |
| 43:21 48:4 | briefs 22:14 | 30:9 44:6,18 | chime 75:15 | combinations |
| 52:20 63:11 | bring 56:6 | 46:14 47:14 | choose 36:6 | 23:4 |
| 70:24,25 72:24 | brought 46:5 | 48:8,12 52:17 | circuit 44:25 | come 16:10 18:9 |
| 73:2 78:7 | Bryan 11:1 | 79:3,4 | 45:3,6,25 47:4 | 23:5 38:21 |
| 79:20,23 | builder 36:10 | category 32:19 | 47:8 66:9,16 | 50:22 58:21 |
| bends 29:9 | 37:24 | cause 18:25 70:4 | 67:1 | 71:13 73:22 |
| bene-- 56:15 | builders 37:17 | 72:3 | circuits 44:22 | comes 16:18 |
| beneficial 40:5,7 | 41:5 45:11 | Cave 11:1 | 45:9,13 47:11 | 28:14 34:15 |
| 41:10 55:24 | 60:18 | caveat 64:14 | 47:16 64:13 | 38:19 55:9 |
| benefit 55:5,22 | building 11:5 | CCOS 51:18 | 66:1,7,10,11 | 60:1 |
| 56:16 62:18 | 12:8 24:12,20 | CCR 9:24 | 66:21 67:8 | comfort 34:10 |
| 64:25 | buildings 41:4 | Cedric 71:11,17 | circumstances | comfortable |
| best 56:24 72:12 | built 20:23 | 71:22 81:16 | 64:4 | 63:3 67:14 |
| better 42:19 | 21:12 23:17,19 | 83:21,23 | City 9:8,11 10:5 | coming 39:19 |
| 49:10 53:13 | 23:20 24:1,23 | cents 42:14 | 10:10,14,15,17 | 45:4,11 55:7 |
| 75:18 | 28:19 30:4 | certain 22:10 | 10:18,19,22 | Comley 11:14 |
| beyond 21:21 | 31:15 42:5 | certainly 16:1 | 11:2,8,11,15 | 11:14 13:9,12 |
| 57:11 61:10 | 53:14,21 | 29:5 61:22 | 12:9 13:15 | 13:12,16 75:24 |
| 63:2 | buy 38:1 | 66:7 74:1 76:8 | 18:20,21 25:5 | 75:25 76:15,18 |
| bifurcating | buyer 41:10 | certainty 54:20 | 30:18 32:22 | comment 76:11 |
| 26:24 |  | 63:3 | 33:19 35:3,12 | comments 75:23 |
| bit 21:8 56:9 | C | chairman 9:20 | 36:20 37:6 | 76:9 77:5 |
| 57:19 75:18 | C 71:22 82:3,4,6 | 43:22 48:2 | 60:13 62:3 | commercial |
| blocks 27:3 | C-e-d-r-i-c | 63:11 71:1 | 70:1 80:7 81:3 | 45:20 65:15,17 |
| blunt 59:11 | 71:22 | 72:25 73:1 | 81:12 83:16 | 75:7 |
| body 34:23,24 | C-u-n-i-g-a-n | change 20:13,14 | claim 43:15 | Commission 9:2 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| 10:3,6 11:13 | 78:16 79:11 | confusing 64:6 | converts 33:10 | 68:19,21 |
| :---: | :---: | :---: | :---: | :---: |
| 12:20,23 14:9 | Company's 9:12 | connected 31:16 | $\boldsymbol{\operatorname { c o o l }} 33: 12$ 34:19 | cover 24:18 30:5 |
| 15:16,25 16:16 | 9:16 53:20 | Conner 82:3,4,6 | cooler 34:24 | 30:10 |
| 36:24 44:5 | 56:22 57:2 | conquer 67:17 | cooling 24:6 | covered 30:11 |
| 46:5 52:6 69:8 | 64:23 | consideration | 33:10 62:13 | covering 51:23 |
| 72:1 73:7 77:2 | compared 39:12 | 59:7 | copy 59:8 63:24 | CPA 57:22,23 |
| 81:7,15 | comparison 30:3 | considered 78:2 | 78:25 79:2 | craft 67:7 |
| Commission's | complete 62:10 | 79:11 | correct 16:19 | crafting 66:21 |
| 44:3 64:18 | 62:10 | consist 54:24 | 22:2 28:15 | crash 25:2 |
| Commission-r... | completed 48:13 | consistent 20:12 | 33:17 34:8 | critical 63:25 |
| 15:6 | completely 43:9 | 53:6 | 43:1 44:9,12 | cross 49:18 |
| Commissioner | 56:25 | constraints | 56:22 63:6 | 67:22,23 72:18 |
| 17:14,15,20 | completion 73:6 | 44:23,24 | 64:9,10,13,14 | cross-examina... |
| 18:4,7 19:21 | complexes 35:10 | construction | 69:14,15 70:19 | 19:13,21 43:24 |
| 43:17,20,22,23 | complies 44:18 | 29:5 31:9 | 71:9 73:10 | 48:6 52:23 |
| 43:24 48:5,6 | component 29:2 | 36:19 41:17 | corrections 19:4 | 63:12 70:17 |
| 49:4,7,14,24 | components | 47:3 59:9 | 52:10 70:8 | 76:4 81:5,5,6,9 |
| 50:4,6,9 52:21 | 30:15 | Consumers | 72:8 | 81:10 |
| 52:22,23 63:8 | computer 67:13 | 10:23 11:3 | $\boldsymbol{c o s t} 24: 13,18$ | Cuni-- 73:4 |
| 63:11,12 67:19 | concern 54:6 | 13:25 | 30:11 31:9 | Cunigan 71:11 |
| 67:21,22 68:24 | 66:3,23 76:1 | contact 12:17 | 35:18 36:9,16 | 71:12,17,22,23 |
| 70:25 71:2 | concerned 63:20 | contained 19:8 | 36:20 42:18 | 73:4 81:16 |
| 72:25 73:3 | concerning 40:2 | 59:14 | 45:19 51:11,20 | 83:21,23 |
| 76:10,16 78:13 | 76:3 | contingency | 53:18 55:3 | current 35:21 |
| 78:14,22 79:5 | concerns 29:15 | 27:11 | 60:10 | 46:19 |
| 79:8,13 81:5,5 | 37:11 65:5 | continue 16:2 | cost-per-home | currently 41:14 |
| 81:6,9,10 | concluded 78:20 | 24:15 28:11 | 53:23 | customer 25:25 |
| Commissioners | condition 39:2 | 73:17 78:8 | costs 21:15 | 26:1 41:19,22 |
| 9:23 77:19 | 63:1 | continuing | 22:21 23:22 | 42:17 55:10 |
| common 22:4 | conditioner | 57:23 | 38:1 58:18 | 58:13 75:11 |
| companies | 33:13 36:11,14 | contractor 30:9 | 66:15 | customers 25:11 |
| 12:14 37:8 | 60:11 62:18,25 | contracts 37:16 | counsel 10:9,11 | 46:25 47:1 |
| 55:20 56:7 | conduit 25:19 | contractual 20:9 | 12:11 13:2,4,5 | 55:11 56:7,14 |
| company 10:15 | 26:4,11,13,18 | contribute 51:20 | 15:4 17:1 | 56:17,19 |
| 10:17,19 17:4 | 26:19 28:23 | contributed | 74:15 75:15,23 79.2280 .3 |  |
| 17:5,23,24 | 54:13,16,24,25 | 51:11 57:4 | 79:22 80:3 | D |
| 21:18 23:21 | 55:13,23,24 | contributions | 82:2 83:2 | D 9:19 |
| 27:25 28:14,22 | 56:20 | 21:23 | couple 19:24 | dad 38:4,5 |
| 29:3 31:20 | conduits 28:18 | control 28:4,8,9 | 75:5 | DANIEL 9:21 |
| 32:1,13 40:7 | confidential | conversion | course 16:20 | Darrin 48:25 |
| 47:7 50:15 | 52:179:12 | 59:22 | 56:11 | date 20:15 |
| 55:3,5,22 | confirm 75:16 | converted 65:19 | court 9:25 12:17 | dates 47:14 |
| 56:16 59:6 | conflict 76:18 | converting | 12:25 13:6,13 | David 10:20 |
| 65:11,21,24 | confused 63:15 | 65:18 | 14:12,18 51:8 | 13:23 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| day 15:13 16:5 | 75:2,8,10,11 | 51:4,11 69:22 | double 26:9 | eight 24:24 |
| :---: | :---: | :---: | :---: | :---: |
| 57:24 68:17 | designed 44:7 | 71:19 81:4,9 | Dr 48:16 | either 33:10,11 |
| 73:14 77:15 | detail 27:20 | 81:14,17 82:3 | dramatically | 65:11,16 74:3 |
| 78:9 79:23 | 57:11 59:12 | 82:6,8,12,18 | 36:4 40:11 | electric 9:13,17 |
| days 62:13,13,13 | 64:24 | 82:23 83:3,5,8 | draw 43:13 | 11:12 14:9 |
| dead 25:7 | detailed 31:13 | 83:10,11,14,17 | Drew 68:6 69:5 | 32:17 33:23 |
| deal 46:5 55:4 | details 56:24 | directed 48:12 | 69:20,24 81:13 | 35:7,8,17 |
| dealing 75:10 | 62:11 | direction 44:18 | 83:19 | 41:15 42:20 |
| decision 45:25 | determine 45:9 | directions 33:14 | Drive 11:5 | 53:7 59:8 |
| 46:3 75:9 | determine-- | disagree 40:23 | driven 35:9 | electric-heat |
| deep 27:20 | 30:13 | disconnect 46:2 | drop 59:20 | 24:12 |
| defer 58:9,15 | determined | discount 45:14 | drops 25:18 | electric-heating |
| define 65:9 | 15:22 20:1,2 | 45:16 64:12 | 33:21 59:19 | 24:7 |
| 66:25 | 29:17 30:1,14 | 66:22 | 64:21 | element 27:18 |
| defined 64:15 | determining | discounte | ducted 61:12 | 39:11,16 40:1 |
| defining 66:21 | 44:21 | 58:14 | ductwork 61:17 | 46:16 |
| definitely 25:18 | developed 53:15 | discuss 36:7 | duly 18:14 51:2 | eligible 29:18 |
| definition 67:8 | developer 20:2 | 49:2 63:21 | 69:20 71:17 | eliminate 15:19 |
| degree 34:16 | 23:18,21 24:17 | discussed 53:1 | E | email 58:22 |
| 39:22,23 46:18 | 25:25 26:15 | 68:16 | E | 78:23 |
| 62:12 | 27:23 28:8 | discussing 58:5 | ear 15:25 | Empire 56:10 |
| degrees 34:2,20 | 35:18 37:12,17 | 60:7 78:18 | earlier 40:3 52:4 | employed 52:4 |
| 39:3,4 61:6,7,7 | 37:20 40:21 | discussion 29:14 | 54:3 | 71:24 |
| 61:21,21 62:13 | 55:12 | 54:9 67:6 | early 47:25 | energy 10:23 |
| demand 48:10 | developers | discussions | earned 57:14 | 11:3,9,16 |
| department | 29:12,14 45:10 | 46:17,21 47:24 | easiest 16:20 | 13:10,18,20,24 |
| 10:3,8 52:8 | 60:17 | 67:477:10 | East 10:21 11:11 | 14:22 33:9 |
| depend 61:11 | development | disincentive | economic 10:3,8 | 36:24 38:6 |
| depending 33:11 | 10:3,8 28:6 | 64:5 | 40:10 47:6 | 43:12,14 62:5 |
| 62:22 63:1 | 35:11 42:2,10 | distribution | economics 36:5 | 62:10 |
| 75:8 | 47:6 64:3,12 | 20:8,9 25:13 | economist 52:7 | energy-in 62:16 |
| deposit 23:24 | develops 29:20 | 27:24 44:8 | edge 62:8 | energy-out |
| 24:17 26:21,21 | dictate 29:6 | 54:10 59:21 | EDR 47:5 | 62:10 |
| 26:22 27:4,14 | differ 26:8 48:20 | 64:1,21 | education 57:24 | engineering |
| 29:19,19,25 | difference 26:20 | divided 20:19 | effective 47:14 | 61:9 72:2 |
| 31:21 37:12 | 35:2 36:10 | Division 11:9 | effectuate 67:9 | entire 78:3 |
| deposits 27:23 | 39:19 | 13:17,20 | efficiency 33:21 | entirety 49:2 |
| 53:5 | different 24:4,8 | document 67:13 | 36:25 38:6 | entries 12:11 |
| DEPUTY 9:20 | 37:8,15 65:12 | 78:16,24 | 40:19 41:6,9 | entry 13:11 |
| derive 31:9 | differential | Dogwood 14:22 | 43:16 61:18 | entry-level |
| describing 20:11 | 41:15,16 42:12 | 14:23 | 62:5 | 40:21 |
| design 15:19,21 | differently $21: 9$ | doing 30:2,3 | efficient 33:18 | equation 55:9 |
| 23:17 45:5 | direct 18:5,16 | 47:12 63:22 | 62:21 | equipment |
| 51:19 73:8 | 19:1 44:2 48:9 | Dority 10:13 | effort 47:25 | 55:12 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| equivalent 57:5 | 83:2,4,6,7,9,11 | facilities 24:19 | focus 64:17 | 57:23 63:10 |
| :---: | :---: | :---: | :---: | :---: |
| ER-2016-02-- | 83:12,14,17,18 | fact 57:3 | folks 55:14 | 77:10 79:22 |
| 44:3 | 83:21,22 | factor 21:23 | following 20:15 | future 53:21 |
| ER-2018-0145 | exhibits 52:19 | 40:19 47:3 | follows 18:15 |  |
| 9:12 12:4 | 80:3 82:1 83:1 | fairly 15:2 69:12 | 51:3 69:21 | G |
| ER-2018-0146 | exist 66:10 | fall 32:19 | 71:18 | gas 24:13 33:24 |
| 9:16 12:4 | existed 42:15 | falls 21:7 22 : | foot 39:7 61:15 | 34:7,18 35:5 |
| eroded 41:16 | existing 59:19 | family 38:3,4 | forefront 67:10 | 35:13,22 36:4 |
| established 31:6 | 59:22 | fantastic 37:3 | forgot 52:3 | 38:18 39:9,13 |
| estimates 31:13 | exists 31:4 66:18 | far 26:14 28:7 | former 65:15 | 39:20 40:3,10 |
| evenings 74:23 | expect 30:3 | 54:2 57:11 | forms 48:9 | 40:13,20 41:22 |
| event 56:11 | expectation 24:9 | 74:22 | forth 23:20,23 | gas-fired 61:18 |
| evidence 19:20 | expected 30:7,12 | fast 62:1 | 46:5 67:17 | gas-heat 24:7 |
| 70:16,23 72:23 | expecting 49:13 | feedback 29:16 | forward 18:9 | gear 25:23 55:1 |
| Evidentiary 9:6 | experienced | feeder 25:19 | 40:12,13 47:14 | general 9:13,17 |
| exact 28:1 | 29:12 | feel 34:17,19 | 50:22 71:13 | 56:16 |
| exactly 21:17 | explain 20:6 | feet 22:16,19 | found 27:13 | generalize 17:21 |
| 22:10 50:2 | 24:2 30:13,20 | felt 46:3,15 | 34:9 | generally 25:15 |
| Examination | 33:6,7 44:17 | figure 16:24 | four 21:4,4,7,14 | 41:22 47:18 |
| 18:16 51:4 | 64:16 | figured 16:4 | 21:15 22:9 | 53:6,9 56:8,14 |
| 69:22 71:19 | explaining 64:9 | file 9:12,16 12:3 | 23:12 38:4 | 56:15 58:11 |
| 81:4,9,14,17 | extension 15:7 | 44:6 | 53:4 61:15 | 61:4 62:7 |
| example 31:19 | 16:22 17:2,3 | filed 14:21 18:2 | frankly 58:15 | generate 31:20 |
| 58:23 59:3 | 20:7,18 21:22 | 18:25 46:20 | 61:10 | generic 36:14 |
| 65:14,18 66:1 | 21:25 22:1,6 | 48:15 70:4 | free 17:19 20:20 | generically 31:1 |
| excavation | 32:16 44:6,20 | 75:4 77:22,24 | 21:14,22,25 | genesis 21:17 |
| 55:12 | 45:14,21 49:13 | final 22:14 68:3 | 22:1,20 50:1 | 28:3 |
| excess 20:24 | 50:1,15,18 | find 48:18 54:17 | 53:3 | gentleman 69:13 |
| 21:10 | 51:23 52:10,12 | fine 14:10 33:3 | free-of-charge | Geoff 82:12,14 |
| excluding 55:4 | 53:3,17 58:12 | 74:1 76:8 | 21:6 | 82:15,17 |
| excuse 27:17 | 63:21 81:2 | first 18:14 21:5 | freezing 33:21 | geographic 44:7 |
| 49:18 73:5 | extensions 19:25 | 35:18 47:12 | 34:8 43:13 | 47:23 65:6 |
| excused 14:22 | 20:22 | 51:2 53:1 | FRI 78:5 | getting 24:19 |
| 76:7 77:2 | extensive 29:10 | 69:20 71:17 | Friday 15:4 | 28:7 37:21 |
| exhibit 19:2,9,12 | extent 30:7 | Fischer 10:12,13 | 76:19 | 62:1 63:19 |
| 19:18,20 51:14 | 44:17 66:2 | 12:13,16,19 | front 23:24 | give 16:1,8,17 |
| 51:17,25 70:6 | extra 38:1 | 15:10,15 16:12 | 24:18 60:4 | 17:8 39:20 |
| 70:16,19,22,23 | extract 33:9 | 74:17 75:22 | fully $24: 21$ | 56:24 63:17 |
| 72:5,6,18,22 | extraordinary | fit 24:21 | furnace 35:5,13 | 73:15,23 77:12 |
| 72:22 79:3,4 | 56:11 | five $36: 5$ 53:5,14 | 41:9 61:18 | 77:15 78:5 |
| 80:7 82:2,4,5,7 | extreme 24:23 | 53:22 | furnaces 35:22 | given 12:17 |
| 82:9,10,12,13 | 33:24 | fix 65:4 | further 15:9 | 13:13,13 28:8 |
| 82:15,16,18,19 |  | floated 73:11,13 | 17:1 43:21 | gives 31:5 41:21 |
| 82:21,22,24 | F | fluctuated 40:11 | 48:4 50:12 | giving 63:3 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| glad 16:1 | 28:11 32:5,14 | 77:19 78:3,8 | 36:10,19 38:18 | identify 47:25 |
| :---: | :---: | :---: | :---: | :---: |
| GMO 12:12 | 32:21 43:2 | 78:10 79:17,24 | 40:20 58:19 | Iles 11:1 14:3,3 |
| 20:12 21:16 | 58:11 60:18 | 80:1 | 60:12 61:16,20 | 14:5 |
| 22:3 37:3,10 | 62:4 | heart 27:6 | home-- 41:12 | imagine 35:16 |
| 41:24 42:4,6 | Group 10:23 | heat 32:5,15,18 | homeowner 30:9 | 53:16 |
| 42:16 54:15 | 13:25 | 32:18,22 33:4 | 36:10 37:25 | Implement 9:13 |
| 56:20 62:3 | guess 15:24 53:7 | 33:7,8,12,16 | 40:4,5 41:12 | 9:16 |
| GMO's 53:2 | 53:13 55:8 | 33:22 34:15,16 | 41:19 42:2 | implemented |
| GMO-serviced | 66:13 73:12,19 | 34:18 35:4,10 | homeowners | 20:13 |
| 41:3 | 77:17 | 35:23,24 36:2 | 34:10 62:2 | important 28:6 |
| go 15:5 16:21,24 | guidance 73:12 | 36:12,14 37:13 | homes 23:19 | impossible 38:25 |
| 22:19 30:8 | 73:20 74:6 | 37:18,24 38:21 | 24:12,21 28:19 | 61:25 |
| 38:5,5 41:18 | Guide 59:9 | 38:22,24,25 | 30:4 31:16 | incent 64:3 |
| 43:3 47:14 | guy 57:22 | 39:1,2,6,13,22 | 32:17 33:22 | incentive 45:24 |
| 57:22 67:17 | guys 38:11 | 40:4,20,20 | 39:1 53:5,14 | 46:2,24 |
| 74:10,20 77:7 |  | 41:11,19 43:2 | 53:21 | include 59:25 |
| 77:16 78:5 | H | 43:12 58:2,5 | honestly 27:20 | 75:7 |
| goals 67:9 | Hack 10:16 | 60:7,10,18,19 | Honor 17:5 | included 25:13 |
| goes 34:7 | 12:15 77:9 | 61:2,8,19,20 | 19:11 73:10 | includes 25:15 |
| going 30:19 | 78:1,11 | 62:4,17,20 | hopeful 77:9 | 76:13 |
| 31:19 38:24 | half 22:8 61:16 | heating 24:5 | hopefully 74:6 | including 64:20 |
| 39:20 40:21,22 | Hall 9:21 43:22 | 31:3 32:6 | 75:4 | incorporated |
| 43:6 52:18 | 43:23,24 48:2 | 33:10 34:22 | hoping 75:17 | 42:7 |
| 57:22 64:2,3 | 63:11,12 67:19 | 36:1,6 41:15 | hour 38:25 39:8 | Increase 9:13,17 |
| 66:8 68:6 76:5 | 67:21 68:24 | 41:20 42:3,9 | 39:16 61:7,21 | INDEX 81:1 |
| $\operatorname{good} 12: 2,513: 9$ | 71:2 76:10,16 | 62:12 | hours 16:11 | 82:1 83:1 |
| 13:23 14:3,7 | 81:5,10 | held 12:7 | house 24:1,3 | Indiana 76:2,4 |
| 14:16 17:13 | hand 55:13 | help 42:20 45:6 | 31:18 37:25 | 76:11 |
| 19:22,23 43:25 | handled 30:25 | 45:25 | 38:2 39:7 42:5 | indicated 68:7 |
| 44:1 49:22 | happen 24:20 | helps 24:18 28:9 | 61:11,25 | individual 20:22 |
| 51:5,6 52:24 | happens 43:11 | 28:9 46:4 | houses 23:11,12 | 21:1,12 30:20 |
| 52:25 63:13,14 | happy 79:2 | Hey 16:11 | 53:4 | 31:25 32:3,7 |
| 65:18 69:4,6 | Harden 10:17 | Hi 69:9 | housing 25:4 | 34:9 |
| 69:10,16 74:14 | 12:16 | high 10:21 11:11 | 56:12 65:19 | individuals 59:1 |
| 75:20 78:4,6 | harder 23:6 | 41:5,9 61:18 | hundred 29:21 | industrial 11:3 |
| 79:20 | Healy 11:10 | higher 31:21 | 37:16,21 | 65:15,17 75:7 |
| gotcha 44:13 | hear 60:16 69:11 | 34:12,21 42:18 | HVAC 61:9 | industry 40:25 |
| Governor 12:8 | $\begin{aligned} & \text { heard 15:3 54:9 } \\ & 60: 6,9 \end{aligned}$ | 53:24 | I | inefficient 62:5 |
| granted 77:5 <br> great 79.6 | hearing 9:6 12:1 | hit 30:24 hold 52:18 | idea 49:10 6 | infinite 23:4 <br> information |
| greater 9:15 | hearing 9.612 .1 $12: 3,719: 18$ | hold 52:18 home 21:12 24:6 | idea $49: 10$ $73: 12,13$ | information 12:24 13:5 |
| 53:5 60:11 | 64:8 69:11 | 24:7,8,9 30:17 | identification | 14:13,18 48:18 |
| Greenfield 64:3 | 70:21 72:20 | 31:3,8,19,23 | 65:6 80:6,8 | information's |
| ground 25:10 | 76:7 77:3,12 | 32:12 34:17,22 | identified 62:8 | 12:17 13:12 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| infrastructure | item 32:8 37:14 | 68:22 69:1,6 | 17:14,15,20 | 65:18,20,23 |
| :---: | :---: | :---: | :---: | :---: |
| 25:9 28:13 | 77:17 | 69:10,16,18 | 18:4,7 19:21 | 66:16 67:5,6 |
| 44:8 64:1,19 | items 31:25 32:3 | 70:15,18,21,24 | 43:17,20 49:24 | 73:23 |
| 64:20 65:23,23 | 57:2,9 59:5,13 | 71:3,8,12,15 | 50:4,6,9 52:21 | knowledge 46:9 |
| 66:8 | Ives 48:25 | 72:19,24 73:2 | 52:22,23 63:8 | 72:12 |
| initial 64:23 |  | 73:4,11,21 | 78:14,22 79:5 | known 44:25 |
| inspect 42:4 | J | 74:1,3,4,9,14 | 79:8,13 81:5,9 | 46:9 65:7 |
| inspections 42:7 | J 9:22 10:16 | 74:17 75:22,25 | Keri 83:10 |  |
| install 26:15,19 | 12:15 | 76:8,21,23 | kicks 33:24 34:6 | L |
| 27:23,25 28:12 | James 10:12 | 77:4,9 78:1,12 | kidding 17:16 | L 9:24 |
| 37:17 40:21 | 12:16 | 79:16 | kids 38:17 | L-a-n-g-e 51:9 |
| 55:13,14 60:18 | January 20:13 | judgment 45:12 | Kim 48:25 | L-u-t-z 18:18 |
| 66:15 | 42:7 | jurisdictions | kind 15:24 | L.K 51:9 |
| installation | Jefferson 9:8 | 22:5 | 16:14 20:22 | lack 53:13 |
| 54:24 55:21 | 10:5,10,14,22 |  | 24:5 25:1 29:6 | lag 45:4 |
| installed 41:22 | 11:2,8,11,15 | K | 29:9,9 30:23 | laid 22:14 28:7 |
| 56:21 | 12:9 13:15 | Kansas 9:11 | 40:21 47:9 | Lange 50:20,21 |
| intended 59:3 | job 37:3 | 10:15,17,18,19 | 56:1,9 59:18 | 51:2,5,9,10,22 |
| intention 23:17 | John 82:23,24 | 18:20,21 $25: 5$ | 62:7,12,13 | 52:16 68:1 |
| interact 54:8 | 83:3,5,6,8 | 30:18 32:22 | 65:20 67:13 | 78:15,19 79:1 |
| interested 76:12 | Johnson 10:2 | 33:18 35:2,12 | 73:13,16,19,24 | 79:10,15 81:8 |
| 77:18 | 12:22 17:10 | 36:20 37:6 | know 16:6,6,8 | Lange's 24:14 |
| invested 66:14 | 19:16 49:19 | 60:13 62:3 | 20:7 23:11 | language 44:20 |
| investing 66:17 | 50:19,25 51:4 | 70:1 80:7 81:3 | 24:25 27:6 | 67:14 |
| investment | 52:16 67:25 | 81:12 83:16 | 28:25 29:7,11 | large 55:4 |
| 21:20 30:6 | 68:15 81:9 | Karl 82:18,20 | 29:12,15 30:19 | largely 30:25 |
| 42:21 57:15 | Joint 11:12 14:8 | 82:21 | 31:12 32:2 | 44:24 |
| 66:19 | Joshua 10:17 | KCP\&L 9:15 | 33:6 34:10,10 | larger 21:20 |
| involved 20:8 | 12:16 | 12:12 26:16 | 34:15,16,21,23 | late 68:16,16 |
| issue 16:18,22 | judge 9:20 12:2 | 37:2 41:24 | 35:1,15,15 | law 9:20 10:21 |
| 17:6,25 18:2 | 12:6,13,19 | 42:4 54:15 | 36:6,9,13,13 | 11:10 12:6 |
| 29:13 46:22 | 13:1,7,9,16,21 | 65:4 83:17,18 | 36:15,15,23,23 | lawyer's 63:23 |
| 56:9 63:19 | 14:1,5,7,11,14 | KCP\&L's 37:12 | 39:10,11,15,17 | layout 28:19 |
| 68:3 71:9 | 14:16,20 15:11 | 63:25 | 39:18,22,25 | leave 76:6 77:1 |
| 75:10 76:3,24 | 15:12,24 16:14 | KCPL 20:12,14 | 40:8,10 41:3 | Lee's 35:20 41:4 |
| 81:2,11 | 17:7,13,18 | 42:8,9,16 44:6 | 42:3,6 43:1 | 60:16 61:16 |
| issues 15:3,6,19 | 18:9,12 19:14 | 53:2 55:21 | 46:17 47:20,21 | 62:2 |
| 15:20,21 16:1 | 19:18 43:20 | 56:20 | 48:22 50:7 | left 65:16 75:19 |
| 16:17 68:14 | 48:4 49:6,17 | KCPL's 58:14 | 53:18 54:15,18 | legitimate 54:6 |
| 73:7,9,15,18 | 49:21 50:11,14 | keen 36:24 | 59:5,14 60:20 | Leighton 11:1 |
| 74:7,18 75:2,6 | 50:17,19,21,24 | keep 73:16 | 60:25 61:2,5 | Lena 82:8,9,11 |
| 75:13,18 76:1 | 52:16,20 63:10 | 79:17 | 61:10,12,23 | length 21:25 |
| 76:2 77:6,11 | 67:21,24,25 | keeping 67:10 | 62:11,11,14,16 | 31:12 |
| 77:13 79:18 | 68:1,9,15,18 | Kenney 9:21 | 63:5,7 65:12 | let's 16:16 18:7 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| 29:20 31:22 | locates 47:7 | Madam 68:19 | match 45:24 | 10:14,18,22 |
| :---: | :---: | :---: | :---: | :---: |
| 32:5,20 35:19 | location 24:1,10 | Madison 10:4,9 | materials 54:10 | 11:2,3,6,6,8,9 |
| 38:3 39:7 | locations 47:23 | 10:13 | 55:2,6,23 | 11:11,12,15 |
| 40:12 61:14,14 | 47:25 | MAIDA 9:22 | matter 9:11,15 | 12:9 13:15,17 |
| 74:4,5 | long 15:25 22:17 | Main 10:18 | 16:9 47:24 | 14:8,15,17 |
| level 57:10 61:9 | 29:12 | 18:21 | 70:5 | 18:21 26:8 |
| 64:24 | look 22:23,25 | mainline 19:25 | Mayer 9:24 | 52:6 62:7 69:7 |
| life 42:19 | 31:1 32:9 | 26:21 27:1,4,6 | mean 23:23 24:2 | 72:1 81:7,15 |
| light 9:12 10:15 | 53:22 54:6 | 27:22 37:12 | 28:24 31:11 | mistake 43:5 |
| 10:17,19 18:20 | 62:12 64:18 | maintain 28:9 | 32:9,21 34:13 | misunderstood |
| 67:3 70:1 80:7 | 77:13 | 57:3 | 34:20 39:18 | 55:17 |
| 81:3,12 83:16 | looked 54:18 | maintained 23:2 | 40:6,9 42:23 | MJMEUC 14:6 |
| likelihood 53:13 | looking 37:14 | major 20:19 | 47:19 48:22 | 14:9,11 |
| limit 21:3 | 54:16 66:13 | majority 35:13 | 53:25 56:1,8 | model 30:16 |
| limitation 43:8 | 73:12,20 | 41:5 60:17 | 66:7 76:16 | 46:7 76:4,11 |
| limitations 43:7 | looks 32:1 | maker 46:3 | meant 33:2 | models 76:2 |
| limited 13:13 | lose 43:12,15 | making 45:24 | MECG 13:22 | MOHELA |
| line 15:7 16:22 | loss 56:9 | Management | meets 46:4 | 37:10 |
| 17:2,3 20:18 | lot 21:13 22:7 | 11:16 13:10 | mention 60:9,16 | mom 38:4,5 |
| 20:22 21:9 | 25:9 29:13,23 | manager 18:23 | mentioned 40:2 | moment 13:14 |
| 22:1 32:16 | 31:1,1,4 37:15 | 70:3 | 43:1 | 63:17 |
| 44:6,20 45:14 | 37:21 42:10 | manholes 54:25 | merger 21:18 | money 30:7 |
| 45:21 49:13 | 47:22 55:4 | Mantle 82:8,9 | Mers 10:2 12:22 | Monroe 11:15 |
| 50:15,18 51:23 | 63:2 67:13 | 82:11 | 12:22 71:10,16 | 13:14 |
| 52:9,12 53:17 | 74:23 | $\boldsymbol{\operatorname { m a p }} 47: 10$ | 71:19 72:17 | MOPA 37:10 |
| 53:24 54:1,2 | lots 21:1,2,5,21 | Marc 11:7 13:19 | 79:7 81:17 | morning 12:2,5 |
| 56:22 58:12,19 | 22:8,16,21 | Marisol 49:1 | meter 28:21 | 13:9,23 14:3,7 |
| 63:21 81:2 | 23:25 27:6,7 | mark 10:2 11:14 | metering 15:7 | 14:16 15:4 |
| lines 25:19,20 | 29:21 31:11 | 12:22 13:11 | 16:23 68:4 | 19:22,23 43:25 |
| 28:16 53:16 | 37:21 53:15 | 30:24 57:18 | 81:11 | 44:1 51:5,6 |
| 64:22 65:1 | low 34:23 36:19 | Marke 48:16 | mic 69:2 | 52:24,25 58:8 |
| list 45:10 68:14 | lower 41:5,21 | 82:12,14,15,17 | Midwest 10:23 | 63:13,14 69:4 |
| 75:17 | lowest 62:16 | marked 51:14 | 13:24 | 69:6,10 77:14 |
| literal 57:15 | Lumley 14:21 | 51:16,25 70:6 | MIEC 14:2,4 | 79:19,25 |
| little 21:8 23:5,6 | lunch 73:22 | 72:4,6 80:6,8 | mile 22:6,8,9, 9 | mounts 25:20 |
| 47:21 56:9 | Lutz 18:1,8,14 | 82:2 83:2 | 22:19,20,21,25 | move 16:23 |
| 75:18 | 18:18,19,25 | market 25:4 | 53:4,18,25 | 19:11 25:17 |
| live 35:20 | 58:9,16,22 | 30:18 33:19 | Miller 49:1 | 68:4 72:17 |
| living 33:12 | 64:8 81:4 | 35:3,12,15,20 | mini 16:18,21 | moved 44:15 |
| LLC 9:25 | 83:17 | 36:20 37:6 | 17:3 | moves 21:21 |
| $\begin{array}{r} \text { load } 45: 4 \text { 65:15 } \\ 65: 2566: 4,6,9 \end{array}$ | Lutz's 53:9 | $\begin{aligned} & 41: 1,160: 13 \\ & 60: 1661: 17 \end{aligned}$ | mischaracteri... 32:20 | $\begin{aligned} & \operatorname{moving} 59: 19 \\ & 73: 17 \end{aligned}$ |
| locate 45:13 | M | 62:3 | Missouri 9:1,8 | multi-family |
| 47:4 | M 82:8,9,11 | markets 62:5 | 9:15 10:5,6,10 | 35:9 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| multiple 21:1 | Nicole 10:2 | officers' 77:20 | open 15:15 | Paisner 11:1 |
| :---: | :---: | :---: | :---: | :---: |
| 53:15 | 12:22 | Offices 11:10 | opening 16:18 | part 42:1,10 |
| Municipal 11:12 | nine 24:24 | offset 42:20 | 17:3,6,8,11 | 46:16 47:23 |
| 14:8 | nods 16:15,19 | offsetting 57:12 | openings 16:22 | 60:1 |
| N | non-- 54:20 | 57:16 | operates 43:8 | particular 59:15 |
| n |  | oh 26:14 35:23 |  |  |
| 51:7,8 69:23 | nonreside | 68:23 |  |  |
| 69:24 71:20 | 45:21 46:25 | okay 14:24 | 46:11 | arties 15:2,5 |
| 78:15,24 | normal 22:15 | 16:14,19 17:3 | Opitz 11:4 14:16 | 16:17,21 46:14 |
| Nathan 10:7 | normally 30:19 | 17:13,20 18:4 | 14:17,20 | 73:7,13,20 |
| 13:4 | northern 62:8 | 20:3,4,5,11 | opportunity | 74:7,21 76:21 |
| natural 33:24 | noted 60:15 | 27:16,22 28:12 | 59:12 63:21 | 77:1,6 78:5,8 |
| 34:18 35:13 | nuance 58:7 | 29:17 31:22 | opposed 22:12 | 79:17 |
| 39:9 40:3 | number 16:11 | 33:8 36:8,23 | 22:24 | partner 23:18 |
| necessarily | 21:20 23:4 | 38:16,20 39:5 | option 62:16 | parts 20:19 |
| 55:15 65:21 | 31:5,6,10 | 40:12,24 41:2 | oral 12:10 | 25:24 55:9 |
| necessary 76:20 | 35:16 54:23 | 41:7 43:4,6,11 | order 20:15 44:3 | party 17:7 |
| need 15:21 16:5 | 56:13 | 43:17 44:13,13 | original 31:21 | Pavlovic 82:18 |
| 16:11 48:20 | numbers 12:3 | 44:13,14,16 | 42:21 | 82:20,21 |
| 64:25 65:1 | 58:21 59:1 | 45:2 46:24 | outside 61:5 | pay 29:25 41:10 |
| 66:8 68:7 | 60:14 | 48:2,15 49:4 | 62:22 | paying 40:4 |
| 69:12 73:18 |  | 49:16 50:5 | outstanding | 55:15 62:2 |
| 75:6,12 77:25 | 0 | 56:6,20 57:7 | $75: 13$ | payment 53:5 |
| 79:10,18 | o'clock 38:18 | 58:17 59:5,10 | overall $20: 6,7$ | pays 24:17 |
| needed 21:20 | 74:2,5 | 60:15 61:2 | 66:2 | pedestal 25:18 |
| 45:5 | objection 19:17 | 62:17 63:4,8,8 | overhead 59:19 | 55:1 59:24 |
| negotiate 15:9 | objections 19:15 | 63:23,25 65:3 | 59:21,22 | pedestals 23:9 |
| negotiating | 19:16 70:21 | 66:25 67:16,18 | overlooked | 23:12,12 27:24 |
| 74:21 78:9 | 72:20,20 76:9 | 68:18 76:21 | 14:24 | 28:20 54:4 |
| net 15:7 16:23 | 77:4 | 78:12 79:5,6 | overutilized | Peggy 11:10 |
| 56:9,16 68:4 | obligate 30:9 | 79:13,16,23 | 66:9 | 14:7 |
| 81:11 | Obviously 77:23 | Oligschlaeger | owner 39:13 | pension 77:22 |
| never 24:23 | offer 21:19 28:4 | 57:18 |  | people 36:6 |
| new 22:3 35:11 | 40:18 41:12,14 | once 28:12 30:4 | P | 45:11 69:11 |
| 36:19 41:17 | 52:17 70:16 | 56:20,21,21 | P 9:21 | per-house 53:19 |
| 54:1 55:10 | 79:3 | OPC 17:12 | p.m 74:11 | perceived 46:16 |
| 56:6,6 59:20 | offered 19:14 | 67:23 82:2,4,5 | P. $O$ 10:4,10 11:8 | percent 34:1 |
| 59:23 61:17 | 45:22 72:20 | 82:7,9,10,12 | pad 25:20 | 35:21 37:16 |
| 64:25 65:1 | offering 52:18 | 82:13,15,16,18 | pads 55:1,1 | 40:22 41:9 |
| newly-constru... | office 10:9,11,21 | 82:19,21,22,24 | page 58:4,17,18 | 45:20 47:2 |
| 61:15 | 12:8 13:2,3,5 | 83:2,4,6,7,9,11 | 63:16,16,18 | 61:18 |
| Newman 11:14 | 78:23 80:3 | 83:12,14 | paid 23:25 48:17 | permanent |
| 13:12 | 82:2 83:2 | OPEB 77:22 | 57:3 | 59:20 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| person 28:9 | possibility 49:25 | Pridgin 9:19 | 78:18 | pump's 38:24 |
| :---: | :---: | :---: | :---: | :---: |
| 45:24 48:24 | possible 23:4 | 12:2,5,19 13:1 | progress 74:18 | 43:12 |
| personal 39:13 | 61:5 64:6,19 | 13:7,16,21 | 77:16 | pumps 33:22 |
| 61:25 | 65:24 | 14:1,5,11,14 | project 40:12 | 35:10 38:25 |
| personnel 55:13 | possibly 25:16 | 14:20 15:12,24 | Projected 40:13 | 58:2,5 60:18 |
| perspective | Poston 11:7 | 16:14 17:7,13 | proposal 46:14 | 60:19 62:21 |
| 16:13 41:13 | 13:19,19,21 | 17:18 18:9,12 | 64:23 65:4 | purchaser 37:25 |
| 62:10 66:2 | potential 65:7 | 19:14,18 43:20 | proposals 48:8 | purpose 65:13 |
| phone 68:7,19 | Power 9:12 | 48:4 49:6,17 | 49:2 | purposes 58:10 |
| 69:11 71:6 | 10:15,17,19 | 49:21 50:11,14 | proposed 44:19 | pushing 39:21 |
| piece 20:20 27:8 | 18:20 70:1 | 50:17,21,24 | 64:1 | put $25: 9$ 28:10 |
| pieces 30:20 | 80:7 81:3,12 | 52:20 63:10 | provide 26:18 | 58:7 64:25 |
| place 65:22,24 | 83:16 | 67:21,24 68:1 | 51:22 52:13 | 69:1 77:24,25 |
| 66:10 | practice 28:24 | 68:9,18,22 | 55:23 79:1 | puts 37:20,24 |
| plant 57:2,6,8 | 46:8 | 69:1,6,7,10,16 | provided 12:24 | putting 29:8 |
| play 15:25 23:5 | practitioner | 69:18 70:18,21 | 13:6 14:18 | 41:5 |
| 38:21 | 27:19 | 70:24 71:3,8 | 20:24 30:5 | PVC 29:7 |
| please 12:11,21 | precise 67:14 | 71:12,15 72:19 | 51:16,18 55:3 |  |
| 13:2,8,18,22 | precisely 36:13 | 72:24 73:2,4 | provides 26:13 | Q |
| 14:2,6,15 16:6 | predates 21:18 | 73:11 74:1,4,9 | 55:23 | qualify 32:6,7 |
| 18:10,17 24:2 | preestablished | 74:14 75:22,25 | provision 20:25 | 32:17 41:20 |
| 50:22 51:7 | 44:23,24 | 76:8,21,23 | 46:6 47:5,8 | quality 40:22 |
| 69:23 71:13,20 | prefer 34:10 | 77:4 78:1,12 | provisions 21:17 | quarter 22:5,9 |
| point 15:11 | premarked 19:2 | 79:16 | 21:21 23:16 | 22:19,20,21,25 |
| 21:19 28:3,21 | prepare 72:3 | primaries 24:22 | 44:21 | 53:4,17,24 |
| 33:20,20 34:4 | prepared 72:4 | 28:17 | public 9:2 10:3,6 | 74:5 |
| 34:12 39:25 | presence 77:2 | primary 48:21 | 10:9,11 12:23 | quarter-mile |
| 40:19 45:23 | presentation | printed 63:18 | 13:2,4,5 51:25 | 22:2 50:1 |
| 46:4 62:14 | 77:21 | prior 44:3 | 52:6 69:7 72:1 | question 31:2 |
| 75:5 | presented 63:23 | probably 15:21 | 80:3 81:7,15 | 48:22 55:17 |
| poles 53:25 54:2 | preside 12:6 | 39:21,23 54:4 | 82:2 83:2 | 57:7 63:6 |
| policies 44:21 | presiding 9:19 | 55:14 | pull 28:17 | 66:12 76:14 |
| 51:23 54:7 | 77:20 | problem 68:11 | pulling 54:25 | questions 17:9 |
| policy 20:7 | presumably | proceeding | pump 32:5,15 | 17:16,19 19:7 |
| 21:10 26:11,23 | 61:12 | 20:15 | 32:18,22 33:4 | 43:18,21 48:5 |
| 27:7 28:2 53:3 | pretty 20:14 | PROCEEDIN... | 33:7,8 34:15 | 48:19 49:11,19 |
| 55:25 | 33:21 75:20 | 9:4 | 35:4,23 36:2 | 49:20 52:21 |
| portion 30:11 | previously 70:6 | process 20:11,16 | 36:12,14 37:13 | 63:11 67:22 |
| 66:22 78:20 | price 36:11,18 | 20:18 42:6,11 | 37:18,25 38:21 | 70:11,17,24,25 |
| portions 52:12 | 40:3 41:14 | 45:15 | 38:22 39:1,2,6 | 71:2,4 72:14 |
| position 18:22 | prices 36:4 | processes 32:16 | 39:13,23 40:4 | 72:24 73:2 |
| 53:2,20 70:2,3 | 40:11,13 59:18 | produce 62:18 | 41:11,20 43:2 | 78:7 79:20 |
| positions 46:20 | 59:25 | produced 78:16 | 60:7,10 61:3,8 | quickly 39:12 |
| positive 27:9 | pricing 76:25 | program 37:13 | 61:19 62:4,17 | 73:15 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| quite 28:2 40:11 | 83:2 | 74:18 75:1 | 41:23 45:17 | 17:20 22:18 |
| :---: | :---: | :---: | :---: | :---: |
| 42:16 49:14 | recall 54:19 | 77:6 | 46:25 59:9 | 23:10,13 24:4 |
|  | 60:13 68:9,10 | remember 50:4 | 65:19 75:10,11 | 24:16 25:1,6,6 |
| R | 68:11 | removes 57:5 | resistance 32:18 | 29:22,24 30:2 |
| R 82:18,20 | receive 45:13 | Renew 11:6 | 33:23 58:11 | 33:14 34:4,5 |
| raised 65:5 | received 19:20 | 14:15,17 | resolve 75:1 | 36:7 38:10 |
| ramp 38:24 | 70:23 72:23 | renewables 70:3 | resolved 76:3,25 | 40:25 41:1 |
| 39:12 61:6 | recess 74:11,13 | replaced 56:12 | resonate 59:2 | 43:9,19 48:23 |
| 62:1 | 79:24 | replacing 59:19 | respect 26:11 | 49:15,17 50:9 |
| ramps 38:19 | recite 67:15 | report 26:6 | response 46:13 | 50:16,17,21 |
| range 34:16 39:8 | record 12:3,14 | 51:12,21 73:23 | responsibility | 54:19 58:1 |
| 39:24 74:2 | 13:11 18:17 | REPORTED | 57:2 | 60:3,6 68:25 |
| rate 9:13,17 | 69:23 71:21 | 9:24 | rest 15:13 16:4 | 69:12,16 70:18 |
| 15:19,21 39:12 | 74:10,12,15 | reporter 12:18 | 45:18 73:25 | 70:20 71:3,5 |
| 41:20,21,23 | 79:25 | 12:25 13:6,13 | 77:15 78:9 | 71:12 74:10 |
| 42:12,15,19 | recover 39:14 | 14:12,19 51:8 | restore 64:5,5 | 77:18 |
| 44:6 48:10,12 | Redirect 49:22 | 68:19,21 | restored 66:14 | Riley 82:23,24 |
| 51:19 52:7 | 67:24 | REPORTING | result 46:10 | 83:3 |
| 55:14 73:8 | reduces 35:18 | 9:25 | resume 79:18 | road 46:4 |
| 75:2,8,10,11 | reduction 64:5 | representing | retail 40:25 | Robert 10:16 |
| rate-based 57:6 | redundant 45:6 | 14:22 | return 57:8,14 | 12:15,15 83:11 |
| rates 48:7,9 | refer 44:2 | represents 28:5 | 57:14 | 83:13,15 |
| 58:14 | reflect 12:14 | request $9: 12,16$ | reuse 46:16 65:8 | Robinett 83:5,6 |
| reached 33:25 | 13:11 | 14:21 68:10 | 65:9,10 | 83:8 |
| ready 50:25 68:4 | refund 29:18 | 76:24 78:25 | reutilization | Robinson 68:6 |
| 69:19 71:16 | 30:6 31:17,21 | requesting 50:2 | 64:18 | 69:4,9,14,15 |
| real-time 76:25 | 32:1,14 37:12 | 50:3 | revenue 15:20 | 69:20,24,25 |
| really $17: 24$ | refundable 27:4 | requests 77:5 | 24:9 25:11 | 71:5 81:13 |
| 49:23 63:4 | 27:8,14,16,18 | require 55:21 | 27:12,17 30:5 | 83:19 |
| reason 28:1 | 30:1,21 31:25 | 60:17 | 30:8,12,14 | ROGER 10:16 |
| 41:13 | 58:20 59:6 | required 23:25 | 31:20 51:19 | Ron 12:5 69:6,9 |
| reasonableness | regard-- 78:17 | 24:17 55:2 | 56:18 57:17 | RONALD 9:19 |
| 54:7 | regarding 27:22 | 59:24 | 74:19 75:2,7,8 | room 64:8 69:11 |
| reasoning 53:10 | 53:1,3 54:9 | requirement | 77:21 | Roth 83:10 |
| 53:11,12 60:23 | 58:1 | 51:19 57:17 | revenues 30:3 | round 33:18 |
| rebate 60:23 | regulatory 9:20 | 74:20 77:21 | review 59:12,16 | rubber 46:4 |
| 78:18 | 12:6 18:23 | requirements | reviewed 27:20 | rulemaking 56:3 |
| rebates 20:2 | 52:7 | 45:5 | 37:15 | run 22:20 28:20 |
| rebuttal 51:16 | relationship | requires 37:17 | revised 75:17 | 33:14 53:17,24 |
| 51:18 63:16 | 23:1 | requiring 53:4 | revision 64:2 | 55:16 56:21 |
| 72:4 82:4,9,14 | reliability 45:7 | research 46:10 | revitalizing | running 53:25 |
| 82:15,20,24 | remainder 73:14 | residences 20:22 | 65:16 | 54:1 |
| 83:6,13,21 | 77:3 | residential 19:25 | rider 47:6 | runs 28:14 |
| REC'D 82:2 | remaining 73:8 | 20:20,23 21:10 | right $14: 25$ | Rupp 9:22 48:5 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| 48:6 49:4,7,14 | 49:21 54:17 | 38:17 39:24 | size 31:12 61:11 | 12:24 17:10,22 |
| :---: | :---: | :---: | :---: | :---: |
| 67:22 70:25 | 62:15 76:13 | 44:21 78:3 | skin 34:17 | 46:15,21 50:17 |
| 72:25 73:3 | 77:16 | settle 77:13 | Smith 10:8 13:3 | 50:20 51:11,14 |
| 81:6 | seeing 16:15,19 | settlement 67:3 | 13:4,7 17:12 | 51:17,20,25 |
| rural 47:22 | seek 76:6 | 67:3,6 | 19:17 49:20 | 71:8,10 81:7 |
| Ruth 11:14 | seen 77:23 | settling 15:2 | 67:23 | 81:15 83:20,21 |
| 13:12 | SEER 61:19 | seven 53:22 | someone's 24:12 | 83:22 |
| Ryan 9:20 10:8 | segment 22:12 | shape 75:21 | somewhat 47:4 | Staff's 53:2 |
| 13:4 | segments 21:10 | sheer 39:19 | sorry 24:15 | stand 71:11 |
| S | sell 38:11 | sheet 15:17 75:1 | 51:19 68:10 | 73:24 74:10 |
| S | selling 38:13 | sheets 73:24 | 75:23 76:22 | 79:24 |
| S 82:23,24 83:3 | senior 18:23 | Shelley 9:24 | 78:12 | standard 21:11 |
| safety 29:2 | sensation 34:11 | shock 60:14,21 | sort 62:8 | 27:11 31:8,9 |
| Sarah 24:14 | 34:13 | 61:1 | source 31:3 32:5 | 32:22 35:24 |
| 50:20 51:2,9 | sense 15:11 | shoot 74:5 | 32:14,18,21,25 | 59:18,25 |
| 51:10 81:8 | 16:12 22:22 | show 75:18 | 33:1,4,7,23 | standardized |
| saw 24:11 56:9 | 23:18 33:15 | shows 47:11 | 35:4 36:1,2,6 | 31:7 |
| saying 32:11,13 | 62:9 | side 27:17,17 | 36:12 37:13,18 | standards 28:13 |
| 55:20 57:8 | sensing 26:23 | 29:19 40:10 | 37:24 41:11 | start 15:13 |
| says 54:23 | sent 58:22 | 42:8 45:17 | 42:3,9 43:2 | 16:21 17:2 |
| scenario 39:21 | separate $25: 18$ | significant 20:14 | 58:5,10,11 | 21:23 46:2 |
| 42:18 | 46:2 | 56:13 | 60:7,10,18,19 | 77:14 |
| scenarios 42:25 | September 9:7 | SILVEY 9:20 | 61:2,8,19 62:4 | starting 63:16 |
| Schallenberg | 12:8 80:2 | 73:1 | 62:9,17,20 | 78:10 |
| 83:11,13,15 | serve 21:20 66:8 | similar 26:11 | space 29:15 | starts 23:15 |
| schedule 29:7 | service 9:2,13,17 | 31:11 47:5,9 | 33:12 | 43:15 |
| 73:25 77:14 | 10:3,6 12:23 | 76:24 | span 39:8 61:7 | state 9:1 18:17 |
| scheduling | 20:8,9 25:18 | simple 29:21 | speak 20:16 28:3 | 51:7 53:7 |
| 77:17 | 25:20 28:16 | simply 17:8,8,18 | speaker 69:11 | 55:24 69:23 |
| school 38:4,5,18 | 37:7 41:15 | 17:19 45:3 | special 58:14 | 71:20 |
| SCOTT 9:22 | 42:20 45:6 | simultaneous | specialist 72:2 | stated 48:16 |
| se 32:3 | 51:11,21 52:6 | 53:15 | specifically | statements |
| season 33:11 | 53:3 55:10,11 | single 42:5 55:25 | 54:18 | 16:18 |
| seasons 43:8 | 56:2 57:9 59:9 | single-family | specification | status 73:23 |
| seat 50:25 71:16 | 59:19,20,21,22 | 20:21 | 29:3 | staying 74:21 |
| secondaries | 59:23 64:21 | sir 18:10 44:4 | specifications | Steiner 10:16 |
| 24:22 25:17 | 65:1,11 66:14 | 51:1 69:18 | 29:6 | 12:16 17:5 |
| secondary 33:23 | 69:7 72:1 81:7 | 71:6,13,15 | spell 42:23 51:7 | 18:1,5,13,16 |
| 59:24 64:21 | 81:15 | sitting 54:19 | 71:20 | 19:11 49:23 |
| section 79:9 | services 28:20 | 61:23 67:12 | spent 74:23 | 50:5,8,16 68:4 |
| see 15:25 17:24 | serving 38:23 | situation 24:23 | spoken 57:19 | 68:6,13 69:3 |
| 22:15 24:10 | set 21:11 27:11 | 39:23 45:1 | square 61:15 | 69:19,22 70:15 |
| 25:10 30:24 | 31:10 32:14 | situations 44:25 | stable 40:14,17 | 70:20 73:10,21 |
| 42:19 46:18 | 34:4,11,11 | six 53:22 | staff 10:6 12:20 | 74:3,8 81:4,14 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| step 50:12 68:2 | 11:2,5,11,15 | 18:14 50:22,23 | 62:24 | 52:9,20,22 |
| :---: | :---: | :---: | :---: | :---: |
| 73:5 | 13:15 | 51:2 69:17,20 | temperatures | 63:8,10 67:19 |
| stip 77:21,23 | summary 59:13 | 71:13,14,17 | 33:25 | 67:20,21,25 |
| stips 77:22 | summer 62:19 | system 20:14 | ten 24:12,24 | 68:1 69:1,18 |
| stipulation | 62:21 | 25:14 27:24 | tend 35:8 47:22 | 70:4,15,18 |
| 74:20 75:3 | Summit 35:20 | 31:16 34:4,6 | 56:18 | 71:3,5,6,7,15 |
| 76:3,13 | 41:4 60:16 | 45:12 54:24 | tender 19:12 | 73:5 74:8,11 |
| stipulations | 61:17 62:2 |  | 70:16 72:18 | 74:21 75:22 |
| 75:14 78:7 | supplemental | T | tends 22:12 | 78:1 79:13,15 |
| 79:21 | 18:3 19:1 | T 9:22 | term 21:16 22:2 | 79:16,25 |
| stock 56:12 | 44:11 | table 74:22 | 73:24 74:25 | thermostat |
| story 61:15 | supplied 25:25 | 77:24 | terms 15:17 21:8 | 34:22 38:8 |
| Street 10:4,9,13 | 26:1 56:21 | take 15:8 16:1 | 52:9 | 39:25 |
| 10:18,21 11:2 | supply 28:22,23 | 16:10,24 22:20 | territories 20:12 | thin 29:8 |
| 11:11,15 13:14 | 54:12,15 55:5 | 30:19 31:7 | 42:16 56:2 | thing 24:19 |
| 18:21 | support 27:20 | 32:5 38:3,6 | territory $41: 3$ | 40:18 56:1 |
| strict 22:25 | suppose 17:21 | 39:2,6 53:12 | test 27:12,17 | 65:20 |
| strong 33:22 | supposed 40:13 | 61:14,14 73:7 | testified 18:15 | things 19:25 |
| structures 55:2 | sure 15:17 21:17 | 75:20 | 51:3 69:21 | 25:12 29:9 |
| studies 48:11 | 27:5 28:1,24 | taken 74:13 | 71:18 | 30:25 64:21 |
| study 48:16 | 29:7 30:16 | takes 33:9 59:6 | testifying 49:5 | 73:16,24 |
| subdivision 21:8 | 35:16 37:23 | talk 16:5,9 18:8 | testimony 19:1,5 | think 15:10,16 |
| 22:16 23:15,16 | 38:12,14 39:22 | 19:24 58:23 | 19:8 24:11,15 | 16:11 17:22 |
| 23:19 24:19,22 | 42:14 49:15 | 73:8,16,19 | 27:21 44:2,11 | 21:19 22:3,11 |
| 26:23 27:7 | 50:2 58:23 | talked 59:1 | 48:15 51:16 | 22:23 24:14 |
| 28:6,19 29:20 | 60:6,9 63:23 | talking 15:4 | 52:10,11,14,17 | 26:6,9 27:10 |
| 31:15 42:2,10 | surprise 26:12 | 16:2 28:25 | 52:19 58:1,8 | 28:2,4,5 29:10 |
| 54:1 | 35:19 36:3,17 | 41:17 79:17 | 63:15 70:5,9 | 29:11,13,16 |
| subdivisions | 36:22 54:3 | tariff 16:22 23:3 | 70:12 72:4,5,9 | 32:20 35:6 |
| 25:7 35:11,21 | 60:22 62:6 | 26:6 27:14,19 | 72:11 82:3,4,6 | 41:13 42:13 |
| 37:15 55:4 | surrebuttal | 44:6,17,19 | 82:8,9,11,12 | 43:23 44:10 |
| 56:6 | 51:23 58:4 | 52:8 54:16,23 | 82:14,15,17,18 | 45:23 48:8 |
| subject 26:10 | 70:5 72:5 | 56:4,5 64:9 | 82:20,21,23,24 | 53:8,23 54:3,5 |
| 29:15 36:17 | 82:11,17,21 | 76:25 81:2 | 83:3,5,6,8,10 | 54:5 55:7,17 |
| 42:14,25 43:7 | 83:3,8,14,19 | tariffs 15:7 17:2 | 83:11,13,14,17 | 61:11,19 62:7 |
| 75:13 | 83:23 | 17:4 47:6,7 | 83:19,21,23 | 63:18 64:4 |
| submersible | Surrebuttal/ | teams 46:12 | thank 12:13,19 | 66:12 73:11,12 |
| 25:20 | 82:6 | tell 29:17 68:22 | 13:1,6,7,16,21 | 74:17 75:20 |
| submitted 44:18 | survey 41:4 | telling 68:11 | 14:1,5,11,14 | 77:12 78:17 |
| subservice 55:2 | swear 69:12 | tells 57:23 | 14:20 18:12 | 79:1,2 |
| substantial | switch 25:21 | temperature | 37:5 43:18,21 | thinking 53:18 |
| 74:18 | 55:1 | 33:20 34:14,21 | 48:2 49:17 | 78:4,6 |
| succeeded 64:7 | switchover 34:3 | 34:23,25 38:15 | 50:8,9,13,19 | third 77:23 |
| Suite 10:13,21 | sworn 18:10,11 | 39:3,19 61:6,6 | 50:24 51:22 | thought 16:3,3 |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| 27:16 68:13 | TOU 49:2 | Uh-huh 31:24 | utilities 53:7 | 73:777:25 |
| :---: | :---: | :---: | :---: | :---: |
| thoughts 15:14 | tough 40:9 | 37:1,9,19 | 54:14 | warehouse |
| 16:8 77:20 | TRANSCRIPT | ultimate 56:13 | utility 11:12 | 65:19 |
| three 20:19 22:9 | 9:4 | under-- 55:19 | 14:9 46:8 | warm 34:17 |
| 24:4 38:18 | transformer | underground | 55:16 72:2 | warmer 34:11 |
| 42:14 52:7 | 25:16,17 54:25 | 59:20,21,23 | utility's 56:4,5 | 34:13 |
| 61:16 72:2 | 64:25 66:15,18 | underloaded | utilized 64:20 | wasn't 50:2 |
| 75:5 77:11 | transformers | 45:3 |  | way $23: 15,15$ |
| three- 22:8 | 25:20 54:5 | understand | V | 30:23 43:3 |
| threw 49:15 | transition 42:1 | 16:17 23:8 | value 57:5,6 | 45:22 46:19 |
| Thursday 76:19 | translate 75:3 | 42:8 53:19 | 58:19 60:7 | 54:20 67:12 |
| 78:4,6 79:20 | treated 21:8 | 55:19 57:24 | valued 60:12 | ways 55:7 66:20 |
| TIGER 9:25 | treatment 57:4 | 68:18 73:6 | Vandiver 11:5 | 66:21 |
| Tim 11:4 14:17 | tried 15:22 | understanding | variables 63:2 | we'll 15:25 |
| time 12:9 16:5 | 58:22 75:6 | 15:18 40:15 | vary 54:14 56:2 | 16:23,23 28:17 |
| 23:7 28:6 | 79:19 | 56:25 57:1,11 | 56:4 58:14 | 30:16,23,25 |
| 39:11,15 40:1 | trigger 31:17 | 57:13 58:8,15 | vast 60:17 | 31:10 74:6 |
| 45:4,23 48:7,9 | 62:14 | 58:24,25 59:13 | vein 47:9 | 76:19 |
| 48:9,10,21 | true 72:11 | 62:20 64:11,17 | vents 39:20 | we're 15:15,16 |
| 49:10 72:17 | True-Up 83:3,8 | 75:16 | versus 23:12 | 15:17 30:2,2,6 |
| 73:16,16,19 | 83:14 | understood 15:1 | 36:11 53:25 | 62:13 68:6 |
| 75:19 76:6 | try 23:17 47:25 | 15:5,8 | 54:1 62:17 | 74:11 75:20 |
| 77:19 78:4,6 | 73:18 74:7 | underutilized | 66:10,17 | 79:25 |
| 79:20 | 76:20 77:6,15 | 44:8,22,25 | Volume 9:9 | we've 20:16 25:9 |
| times 45:2 | trying 16:6,7 | 45:9,25 47:4,8 | volunteers 49:21 | 44:19 46:17 |
| timing 28:5 | 22:24 23:2 | 47:11,15 64:1 | W | 74:22,23 |
| tipping 21:19 | 39:15 43:12 | 64:13,15 66:1 | W 10:16 11:14 | Wednesday |
| today 15:3 40:3 | 58:24 75:2 | 66:7,11,16,21 | $12: 15 \text { 13:11 }$ | $76: 1978: 5$ |
| 47:13 48:1 | turn 25:11 38:7 | 67:1,7,8 |  | week 68:16 |
| 49:9 52:14 | 38:8 | unit 42:19 | waived $45 \cdot 18$ | 74:23 78:3 |
| 61:23 63:3,19 | turns 38:15 | unresolved | waives 17:6 | weekend 16:4 |
| 63:22 67:15 | two 12:14 17:23 | 73:18 | walk 38.9 | 74:24 |
| 70:11,13 72:15 | 17:23 22:8 | unsure 73:17 | want 15:13 16:4 | welcome 48:3 |
| 73:18 77:6,13 | 23:11,12 38:4 | up-front 24:17 | want 15:13 16:4 <br> 17:16,21 25:8 | weren't 74:19 |
| today's 62:5 | 39:12 42:13 | 42:18 58:10,18 | $\begin{aligned} & 17: 16,2125: \\ & 36: 23 \text { 38:6 } \end{aligned}$ | Whipple 11:10 |
| told 47:23 49:9 | 48:9 54:7 55:7 | usage 25:11 | $\begin{aligned} & 36: 23 \text { 38:6 } \\ & 43: 3,1045: 13 \end{aligned}$ | 14:7,8,12,14 |
| 61:24,24 | 55:9 61:15 | use 22:3 31:11 | 43:3,10 45:13 | 76:22,23 |
| tomorrow 15:14 | type 21:12 30:17 | 48:7,9,9,10,21 | 67:16 68:5,24 | WILLIAM 9:21 |
| 77:7,14 78:10 | types 24:4 31:18 | 49:1 60:1 | 67:16 68:5,2 $73: 1574: 7$ | Williams 10:7 |
| 79:19,25 | typical 30:17 | 65:21 | $\begin{aligned} & \text { 73:15 74:7 } \\ & 76: 22 \text { 77:6,7 } \end{aligned}$ | 13:4 |
| tonight 75:4 | 31:8,18 38:3 | uses 29:4 33:11 | 76:22 77:6,7 | Winslow 49: |
| Tons 25:7 | typically 56:3 | 59:15 65:17,17 | wanted 15:5,8 | winter 41:21 |
| $\begin{array}{\|l} \hline \text { tornado } 56: 10 \\ \text { total 36:16 } \end{array}$ | U | $\begin{aligned} & \text { usually } 31: 10 \\ & 34: 8 \end{aligned}$ | wated 49:15,25 | 42:24 <br> wintertime $38: 7$ |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146

| wire 31:12,12 <br> wish 17:7,19 |  | $\begin{aligned} & 18 \text { 81:4 } \\ & 1981: 583: 17 \\ & 197937: 7 \end{aligned}$ | $\begin{aligned} & 306 ~ 80: 4 ~ 82: 12 \\ & \mathbf{3 0 7} 80: 482: 13 \end{aligned}$ | $\begin{array}{\|c} \mathbf{5 7 3 . 6 3 4 . 2 2 6 6} \\ 11: 16 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | yeah 18:17 |  |  |  |
| witness 17:22 |  |  | 308 10:21 80:4 | 573.636.675810:14 |
| 18:2,11 19:1243:19 48:3 | 32:2,24 34:24 |  | 82:15 <br> 309C 80:4 82:16 |  |
|  | 40:16 |  |  | $\begin{aligned} & \mathbf{5 7 3 . 7 5 1 . 7 4 3 1} \\ & 10: 5 \end{aligned}$ |
|  | 43:9 44:10 | $\begin{array}{\|l} \mathbf{2 5 8 : 1 9} \\ \mathbf{2 , 4 0 0} 61: 15 \end{array}$ | 310 80:4 82:18 |  |
| 49:12,16,18 50:12,13,15,18 |  |  | 311 80:5 82:19 | $\begin{array}{\|c} \mathbf{5 7 3 . 7 9 7 . 0 0 0 5} \\ 10: 22 \end{array}$ |
| 50:23 67:20 | 56:15 | $\begin{array}{\|l} \mathbf{2 , 4 0 0} 61: 15 \\ \mathbf{2 , 5 0 0} 39: 7 \end{array}$ | $\mathbf{3 1 2} 80: 5$ <br> $\mathbf{3 1 3} 80: 5$ <br> $82: 21$ <br> $\mathbf{3 1 2}$ |  |
| $\begin{aligned} & \text { 68:3,5 69:17 } \\ & 70: 1771: 4,7,9 \end{aligned}$ | 57:20 63:20 | 20 22:21$\mathbf{2 0 , 0 0 0} 66: 15,17$ |  | 6 |
|  | year 20:13,17 |  | 314 80:5 82:24 |  |
| $\begin{gathered} 71: 1472: 18 \\ \text { witnesses 17:23 } \end{gathered}$ | $\begin{gathered} 33: 18 ~ 47: 12 \\ \text { vears } 24: 2536: 5 \end{gathered}$ | 200 10:4,9 24:13 | 315C 80:5 83:2 | 6-38:8 |
|  |  | $\begin{aligned} & 201548: 17 \\ & \mathbf{2 0 1 6} 22: 4 \end{aligned}$ | 316C 80:5 83:4 |  |
| $\begin{array}{\|c} \text { witnesses 17:23 } \\ 48: 20,21 \\ 75: 19 \\ 76: 5 \end{array}$ | years 24:25 36:5 |  | 317C 80:5 83:6 | 601 11:15 13:14 |
|  | 41:16 53:23 | $\begin{aligned} & \mathbf{2 0 1 8} 9: 712: 8 \\ & 80: 2 \\ & \mathbf{2 0 4} 10: 2151: 14 \end{aligned}$ | 318C 80:5 83:7 | 63 81:10 |
| wondering$44: 16$ |  |  | 319 80:5 83:9 | 6438:15 39:6,8 |
|  | Z |  | 320 80:5 83:11 | 61:7,21 |
| Woodsmall |  | 205 11:5 | 321C 80:6 83:12 | $\begin{aligned} & \mathbf{6 4 1 0 5} 10: 18 \\ & \mathbf{6 5 1 0 1} 10: 14,22 \end{aligned}$ |
| $\begin{aligned} & 10: 20,21 \quad 13: 23 \\ & 13: 24 \quad 14: 1 \end{aligned}$ |  |  |  |  |
|  |  | $\begin{aligned} & \text { 72:20,22 83:21 } \\ & \mathbf{2 2} 11: 11 \\ & \mathbf{2 2 1} 11: 2 \end{aligned}$ |  | $\begin{array}{\|c} \mathbf{6 5 1 0 1} 10: 14,22 \\ 11: 2,11 \end{array}$ |
| word 53:13 | $\begin{aligned} & 120: 13 \\ & \mathbf{1 , 3 0 0} 36: 2138: 1 \end{aligned}$ |  | $\begin{aligned} & \mathbf{3 5 0} 41: 1 \\ & \mathbf{3 6 0} 10: 4 \\ & \mathbf{3 8} 34: 1,2 \end{aligned}$ | 65102 10:10 |
|  |  |  |  | $\begin{aligned} & 11: 8 \text { 13:15 } \\ & \mathbf{6 5 1 0 2 - 0 3 6 0} 10: 5 \end{aligned}$ |
| work 18:19,20 |  | $\begin{array}{\|l\|l\|} \hline 221 \\ 223 & \text { 51:17 } \end{array}$ | 38 34:1,2 |  |
| 26:4 28:11 | $\begin{array}{\|c} \mathbf{1 , 3 0 0} 36: 2138: 1 \\ 40: 441: 10 \end{array}$ | $2230 \text { 10:10 }$ | 4 | $\begin{aligned} & \mathbf{6 5 1 0 2 - 0 5 3 7} \\ & 11: 15 \end{aligned}$ |
| 30:24 38:5 | 60:11 62:2$\mathbf{1 , 3 2 0} 22: 19$ |  | 4:00 38:18 |  |
|  |  | $\begin{array}{r} \mathbf{2 2 9} 72: 6,18,19 \\ 72: 21,22,83: 22 \end{array}$ | 40 39:3 61:6400 10:13 41:1 | (11:15 ${ }^{\text {15202 }} 11: 6$ |
| 55:15 59:14 | $\begin{aligned} & \mathbf{1 , 5 5 0} 58: 19 \\ & \mathbf{1 : 0 0 7 4 : 1 1} \end{aligned}$ | 23451:25 |  |  |
| 69:25 70:1 |  | 249:724th 12:8 | 409 11:5 | $6981: 14$ |
| 76:20 | $\begin{array}{\|l\|l} \text { 1:30 74:2 } \\ \mathbf{1 0} 45: 19 \text { 47:2 } \end{array}$ |  | 4381 1:5 | 7 |
| worked 46:17 <br> works 14:9 |  | $\begin{aligned} & \mathbf{2 5} \text { 80:2 } \\ & \mathbf{2 5 , 0 0 0} 48: 17 \\ & \mathbf{2 8 5} 44: 3 \end{aligned}$ | 48 81:6 | $\begin{aligned} & \text { 758:4,17 } \\ & \mathbf{7 0 3 8} 1919 \text { 39:8 } \\ & \text { 61:7,21 83:19 } \\ & \mathbf{7 1 8 1 : 1 7} \\ & \mathbf{7 2} 83: 21,23 \\ & \mathbf{7 5} 22: 16 \end{aligned}$ |
|  | $\begin{array}{\|l} \text { 10:00 } 74: 5 \\ \text { 100 35:21 } \\ \mathbf{1 0 1} 10: 13 \\ 111: 2 \\ \mathbf{1 1 5 7} 11: 8 \end{array}$ |  |  |  |
| $\begin{aligned} & \text { 20:10 54:20 } \\ & 59: 4 \end{aligned}$ <br> workshop $46: 17$ |  |  | $\begin{aligned} & \mathbf{5 1 1 : 5} \\ & \mathbf{5 0 , 0 0 0} 37: 22 \end{aligned}$ |  |
|  |  | $\frac{285 \text { 44:3 }}{3}$ |  |  |
|  |  |  |  |  |
| workshop 46:17$64: 1866: 3$$67: 9$ |  |  | $\begin{array}{\|c} \hline \mathbf{5 0 0} 37: 13,21 \\ 60: 24 \end{array}$ |  |
|  |  |  |  | 8 |
| wouldn't 36:3 | $\begin{gathered} \text { 1200 10:18 } \\ 18: 21 \end{gathered}$ | $\begin{aligned} & \text { 30-- 39:3 } \\ & \mathbf{3 0 0 , 0 0 0} 36: 19 \end{aligned}$ | $\begin{array}{\|l\|l\|} \mathbf{5 1} 81: 9 \\ \mathbf{5 1 4} 11: 11 \\ \mathbf{5 2} 81: 9 \end{array}$ | $\begin{array}{r} \hline \text { 8:30 12:10 78:11 } \\ 78: 1279: 19,24 \end{array}$ |
|  | $\begin{array}{\|l\|} \hline 1335: 21 \\ 1461: 1963: 16 \end{array}$ | 39:7 60:12 <br> 300C 80:3 82:2 |  |  |
| $\begin{array}{r} \text { 61:1 } 63: 20 \\ \text { wrong } 27: 15 \end{array}$ |  | 301 11:15 13:1580:4 82:4302 $80: 482: 5$303C $80: 482: 7$304C $80: 4$305C 80:4 $82: 10$ |  | $80: 2$ |
|  | $\begin{gathered} \mathbf{1 4 6 1 : 1 9} 63: 16 \\ 63: 16 \\ 14919: 2,9,12,14 \\ 19: 18,2080: 7 \\ 83: 17 \\ 16070: 6,19,22 \\ 70: 2383: 18 \end{gathered}$ |  | 573.415.8379 | 8:3112:1 |
| 29 |  |  | 11:12 | 8034:16,20 |
| X |  |  | 10:11 | 39:23 40:2 |
| X 16:11 |  |  | 573.556.6 | 82:3,4,6,8,9,11 |
|  |  |  |  | $\begin{aligned} & 82: 12,14,15,17 \\ & 82: 18,20,21,23 \end{aligned}$ |
|  |  |  |  |  |

TI GER COURT REPORTI NG, LLC

ER- 2018-0145-0146


TI GER COURT REPORTI NG, LLC

