In the Matter of:

UNION ELECTRIC COMPANY d/b/a AMEREN MISSOURI'S TARIFFS, etc.

ER-2019-0335, VOL. XVI

March 04, 2020



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1	BEFORE THE PUBLIC SERVICE COMMISSION
2	STATE OF MISSOURI
3	
4	TRANSCRIPT OF PROCEEDINGS
5	On-The-Record Presentation
6	March 4, 2020
7	Jefferson City, Missouri
8	Volume 16
9	
10	In The Matter Of Union Electric) Company d/b/a Ameren Missouri's)
11	Tariffs to Decrease Its Revenues For) File No. ER-2019-0335 Electric Service)
12	Electric Service
13	NANCY DIPPELL, Presiding SENIOR REGULATORY LAW JUDGE
14	RYAN SILVEY, Chairman, WILLIAM P. KENNEY,
15	SCOTT T. RUPP, MAIDA J. COLEMAN,
16	JASON R. HOLSMAN, COMMISSIONERS.
17	COMMISSIONERS.
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22	REPORTED BY: Lisa M. Banks, CCR
23	TIGER COURT REPORTING, LLC
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1	PROCEEDINGS
2	JUDGE DIPPELL: We're on the record. This is
3	Case Number ER-2019-0335 in the Matter of Union Electric
4	Company. Just one moment. I am forgetting to unmute myself.
5	In the Matter of Union Electric Company dba Ameren Missouri's
6	Tariff's to Decrease Its Revenues for Electric Service. My name
7	is Nancy Dippell. I'm the regulatory law judge presiding over
8	this presentation and rate case today.
9	We are here today for an on-the-record
10	stipulation presentation of the stipulation and agreement that
11	the parties have reached for a majority of the issues.
12	And I'm going to begin with entries of
13	appearance. Can I start with Ameren Missouri?
14	MS. TATRO: Wendy Tatro and Jermaine Grubbs,
15	1901 Chou for Ameren Missouri. 1901 Chouteau Avenue,
16	St. Louis, Missouri, 63103.
17	MR. LOWERY: And Jim Lowery with the law firm of
18	Smith Lewis, LLP; P.O. Box 918, Columbia, Missouri. Also
19	appearing on behalf of Ameren Missouri.
20	JUDGE DIPPELL: And commission staff?
21	MR. KEEVIL: Jeff Keevil and Nicole Mers
22	appearing on behalf of the commission staff, 200 Madison Street,
23	Jefferson City, Missouri, P.O. Box not P.O. Box, ZIP Code
24	65101.
25	JUDGE DIPPELL: The Office of Public Counsel?

1	MR. HALL: Good morning, Judge. Caleb Hall
2	appearing on behalf of the Office of Public Counsel. I've
3	previously provided my contact information to the stenographer.
4	JUDGE DIPPELL: Division of Energy?
5	MR. WESTEN: Thank you. Good morning. My name
6	is Jacob Westen. I am representing the Division of Energy
7	today. My address is 1101 Riverside Drive, Jefferson City,
8	Missouri, 65102.
9	JUDGE DIPPELL: Missouri Energy Consumers Group?
10	MR. WOODSMALL: Thank you, Your Honor. David
11	Woodsmall on behalf of MECG.
12	JUDGE DIPPELL: Missouri Industrial Energy
13	Consumers?
14	MS. VUYLSTEKE: Diana Vuylsteke, the law firm of
15	Bryan Cave, 211 North Broadway, Suite 3600, St. Louis, Missouri
16	63102.
17	MR. MILLS: Also appearing on behalf of the
18	MIEC, Lewis Mills. And the court reporter has my contact
19	information.
20	JUDGE DIPPELL: And Consumer Councils Of
21	Missouri? I didn't see Mr. Coffman this morning.
22	Renew Missouri?
23	MR. OPTIZ: Tim Opitz on behalf of Renew
24	Missouri.
25	JUDGE DIPPELL: Hold on just a second. I'm

1	having trouble with people hearing on the streaming.
2	National Resources Defense Council?
3	MR. ROBERTSON: For Natural Resources Defense
4	Council and Sierra Club, Henry Robertson, Great Rivers
5	Environment Law Center, 319 North Fourth Street, Suite 800,
6	St. Louis, 63102.
7	JUDGE DIPPELL: And Sierra Club?
8	MR. SMITH: Good morning, Your Honor. This is
9	Joshua Smith for Sierra Club, 2101 Webster Street, Suite 1300,
10	Oakland California, 94612.
11	JUDGE DIPPELL: All right. Is there anyone else
12	that I didn't get an entry for?.
13	Okay. I'm going to pause for just one moment.
14	I seem to be having technical difficulty with the sound. Let's
15	go off the record for just a moment.
16	(OFF THE RECORD.)
17	JUDGE DIPPELL: Mr. Coffman, would you like to
18	thank you entry of appearance?
19	MR. COFFMAN: Yes, I would. Thank you and I
20	apologize for being late. John Coffman on behalf of Consumers
21	Councils of Missouri.
22	JUDGE DIPPELL: All right. So, like I say, we
23	came here this morning to present the stipulation and agreement
24	to the Commission and allow the commissioners to ask some
25	questions. The procedure I would like to do today is to have

1	you come up and introduce your witnesses and then I will swear
2	those witnesses in at once so we don't have to stop to do that
3	during the questions and answers.
4	And then we talked before we went on the record
5	about we talked about what to do with the exhibits. We'll
6	handle entering all exhibits and stuff after question and
7	answers are finished and the commissioners can be excused and
8	whoever needs to get back to work while we handle those
9	housekeeping details.
10	So let's pause one more time to try to get the
11	sound working. We can go off the record.
12	(OFF THE RECORD.)
13	JUDGE DIPPELL: I apologize for that little
14	disruption. So we will I will have you come up and introduce
15	your witnesses and when the witnesses are speaking or answering
16	a question, I will ask you to come up and be sure to speak into
17	the microphone. Hopefully everything, that way, will be heard
18	today.
19	Let's go ahead then and began. Ameren, would
20	you like to lead us off?
21	MS. TATRO: Sure. And you want the witnesses
22	to come forward so that you swear them in or can they be sworn
23	from wherever they are?
24	JUDGE DIPPELL: They can just stand.
25	MS. TATRO: I have with me today Laura Moore to

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talk about the revenue requirement portion of that stipulation
 1
 2
     agreement.
                I have Steve Wills to talk about the rate design.
 3
     On the phone we also have our national rate design expert, Ahmad
 4
     Faruqui.
 5
                      JUDGE DIPPELL: Okay. And Staff, your
 6
    witnesses?
 7
                      MR. KEEVIL: Our witnesses were numerous.
                                                                Let's
 8
     see. First of all, we have Mr. Mark Oligschlaeger, Lisa
 9
     Ferguson, John Cassidy from the auditing department. We also
10
     have Mr. J. Luebbert, Robin Kliethermes, Sarah Lange, and who
     else? Lisa Wildhaber. Claire Eubanks. Yes. Let's see, who
11
12
     else do we have? We have Ms. Natelle Dietrich, Brad Fortson.
13
     We basically didn't know what your questions would be, Judge, so
     we brought a little bit of everybody. Hopefully -- and we'll
14
15
    probably not have the one person here that you actually do want,
16
     the way these things worked in the past. I believe that is all.
17
                      JUDGE DIPPELL: All right. Public Counsel?
18
                      MR. HALL: Thank you, Judge. Following an
19
     opposite philosophy we have provided the witness of Geoff Marke
20
     to speak to OPC's rate design revenue requirement issues.
21
     However, we can provide the other witnesses that have filed
22
     testimony if the Commission should want to ask more specific
23
     questions.
24
                      JUDGE DIPPELL: Thank you. Consumers Council,
25
    did you bring any witnesses today?
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1	MR. COFFMAN: No. Since our issue settled, we
2	did not bring Jackie Hutchinson with us.
3	JUDGE DIPPELL: Thank you. Division of Energy?
4	MR. WESTEN: Thank you, Judge. Division of
5	Energy's issues also have ostensibly settled, but if the
6	commissioners or yourself are interested from hearing from our
7	witnesses, I have with me Mark Hyman and Ms. Marcy Oerly.
8	Can you pronounce your name for us?
9	MS. OERLY: Early.
10	MR. WESTEN: Early, is how her name is
11	pronounced. Mr. Hyman provided time-of-use testimony and
12	Ms. Oerly provided testimony on weatherization. Thank you.
13	JUDGE DIPPELL: Missouri Energy Consumers Group?
14	MR. WOODSMALL: Your Honor, I did not bring a
15	witness. Mr. Chriss's testimony was limited to the issues of
16	revenue allocation and rate design. And hopefully I can speak
17	on that if the Commission has any questions.
18	JUDGE DIPPELL: Thank you.
19	Missouri Industrial Energy Consumers?
20	MR. MILLS: The MIEC also has no witnesses here
21	today, but I anticipate that I can answer your questions.
22	JUDGE DIPPELL: Thank you.
23	National Resources Defense Counsel?
24	MR. ROBERTSON: The NRDC has no witness in the
25	case. Sierra Club's witness was limited to issues that are not

1	covered by the stipulation and agreement.
2	JUDGE DIPPELL: Okay. Renew Missouri?
3	MR. OPTIZ: I did not bring my witness,
4	Ms. Piontek today and I believe I can answer any questions you
5	might have.
6	JUDGE DIPPELL: All right. Thank you. At this
7	time would all of those witnesses that are present that were
8	mentioned, would you please stand.
9	(Witnesses sworn.)
10	JUDGE DIPPELL: Thank you. You may be seated.
11	Thank you, Mr. Faruqui.
12	With that, then I will again ask Ameren if you
13	would like to begin with an opening statement presentation?
14	MS. TATRO: Absolutely. I'm gonna try and turn
15	this one around. I really didn't appreciate how large it was.
16	You also have a printout of this at your chair. Sometimes you
17	can see them. I don't think that is a problem this time.
18	Good morning commissioners, Judge. Are you
19	ready? We are here today to answer some questions about the
20	stipulation and agreement that was filed on February 28th, which
21	was amended with two minor corrections on March 2nd. When
22	Ameren Missouri filed this case last summer, we requested a rate
23	decrease but the focus of our request was really on issues of
24	rate design.
25	As we start installing smart meters this summer,

we recognize the importance of ensuring that our customers can access the value of those meters as soon as possible after installation. We want to provide customers with choices as to the rate that makes the most sense for their household and businesses. We're doing that by modernizing our rate design to provide customers with the options we believe they want.

So how does this settlement agreement reach those goals? Well, it is a settlement. So by definition no party got exactly what it wanted, but we see the agreement as a positive step and definitely in the right direction for the rate options we hope to offer our customers.

We should start by talking about the revenue requirement. We've agreed to reduce our revenue requirement by \$32 million effective April 1st. This is a black box number, but it does include a return on equity in the range of 9.4 to 9.8 percent and includes certain adjustments to rate base including an agreement, that for purposes of this settlement, the seller facility at BJC was not in service at the end of 2019. The Company also agrees not to file its next rate case before July 6th of this year.

The agreement continues the fuel adjustment clause and we will be providing some specific additional information in our monthly reporting. Also, as related to our generating units, we will retain and provide information from the daily analysis we conduct to determine unit commitment

status for our coal-fired generating units. This should allow Staff and other parties to more accurately review unit commitment decisions that are made. This information will be shared when we make our rate case filing.

2.5

So let's move on to the heart of the stipulation from our viewpoint and that is the rate design portion. In the stipulation Paragraphs 26 and 27 deal withd residential rate design that is what I will mostly discuss. The monthly customer charge stays the same at \$9. Now, as I've already indicated, we believe this settlement provides customers with a more modern rate design options, providing choice which allows customers to exert more control over their bills and usage. This happens because modern rate designs send clearer and more accurate price signals to customers, promote efficient use of the grid, and promote electrification, which in turn improves environmental sustainability.

To walk through this menu of new rate options, I would like to call your attention to this exhibit. Now, it was prepared for demonstration purposes only and so the descriptions and the names could change. But I wanted to share it with you because I found it very helpful as I thought through the rate design options that come out of the stipulation. You also have a printout your chair.

Now, on the left you'll see a spectrum arrow with great cost certainty at the top and greater opportunity to

2.5

save at the bottom. Depending on what the customer desires to achieve, they can select -- they will be able to select the option that best fits that desire. So starting at the top with the flat rate, that has the greatest cost certainty and is the non-varying traditional rate that our customers are used to. They can reduce overall total usage. It will help them save and we have a variety of energy efficiency programs to help them do that.

The next rate is labeled, Default day/night. That will become the default rate for customers with AMI meters, although, no customers will be moved to this rate prior to January 1, 2021. This rate allows customers to save a little by shifting usage to overnight hours such as setting -- using the delay function on your dishwasher, with little risk of higher bills. For existing customers, within six months after they receive their AMI meter, Ameren Missouri will communicate with the customer to educate them on what their bill would have been in prior billing months was under available rate options and will be shifted to the day/night rate unless that customer selects an alternative option at that time.

The difference in rates between day and night is very low, so there isn't expected to be significant bill impacts to customers and correspondingly there isn't as a significant opportunity to say by shifting usage to night. But for customers who are interested in that, we have more options.

In the middle of the spectrum you see Evening Savers. Now, originally that was described as the EV Savers in the direct testimony of company witness Steve Wills. This is a time-of-use option. This rate option will be marketed and applied whole house usage instead of being limited only to electric vehicle charging customers. However, we are planning to evaluate technological solutions which will allow us to isolate any EV charging load without incurring the cost of installing a second utility meter. And as we agreed in the stipulation, we will be meeting with the Sierra Club and other interested stakeholders no later than March 1st, 2021 regarding the steps needed to make this submetering available to EV charging customers.

Now, this rate is designed for AMI meters, but it will be compatible with and available on an opt-in basis to customers using the Company's existing AMR meters for an incremental cost of a \$1.50 a month. This rate will have two seasons; summer and non-summer. Customers can select summer only or year round. We did that to provide protection for customers that heat with electricity in the winter. The on-peak hours are 6:00 a.m. to 10:00 p.m. daily and off-peak hours are 10:00 p.m. to 6:00 a.m. daily.

The Evening Savers rate allows customers to create more savings than the prior two rates, the Flat Rate or the Default Day/Night rate, if the customer can move usage to

overnight and especially for those who charge their EVs at night.

2.5

The next rate is Smart Savers. This provides an greater opportunity to save by avoiding higher-priced peak hours through actively managing use like through using a smart thermostat to adjust temperatures during peak times. This rate is a more complex three-period time-of-use rate that will only be available to customers with AMI metering. The peak period weekdays from 2:00 to 7:00 p.m. in the summer months, 6:00 to 8:00 a.m. and 6:00 to 8:00 p.m. in non-summer months. The intermediate period span the rest of the daytime hours, including holidays and weekends and off-peak applies overnight 10:00 p.m. 6:00 a.m. seven days a week.

And then finally, the last class is Ultimate Savers. This is a three-part rate that includes a demand charge and a time varying energy charge and provides customers who participate the greatest opportunity to save money. This rate option is best if major appliance and cooling can be staggered through smart home coordination, for example.

Now, as part of this, Ameren Missouri agreed not to propose a residential or small general service demand charge based on any basis other than an opt-in basis until after August 29th, 2025. And we also agreed to do some special reporting within six months after having 500 customers participating in this three-part rate.

2.5

Ameren Missouri is very excited to offer these new modern rate options to customers and we want to ensure that our communication with and education of our customers is targeted and effective. We want customers to know they have these choices and to know how to exercise control over their bill. To that end, we know we will provide customers with a notice of intent to install AMI meters at least 30 days prior to installation and we'll provide an opportunity to opt-out of that installation if they so choose.

No later than the date that the AMI meter is installed the customer will receive information regarding these rate options. We're developing an online neutral rate comparison tool that will show the customer their bill under each available rate option based on their historic usage. And we will be communicating to customers how to access that tool.

We are working diligently to meet the time frame set forth in Paragraph 27 of the stipulation, but there is a lot of IT work that has to be completed. So we have agreed to meet with Staff, DE, and OPC monthly in March, April, May, and June of this year to discuss the rollout of customer engagement for customers receiving AMI meters and the time frames contained within the stipulation.

One last point on the stipulation. I would note that there are two issues, both raised by the Office of Public Counsel that remain to be tried. They are the sharing

1	percentage for the FAC and affiliate transaction issue as it
2	relates to Ameren's services costs. The stipulation
3	contemplates that the Commission will approve new rates to be
4	effective April 1st without any adjustment for these issues and
5	it contains mechanisms for implementation of any Commission
6	decision on these issues that would otherwise impact the revenue
7	requirement to be implemented in the next rate case. Any change
8	to the FAC tariff would be effectuated in this case, but after
9	the April 1st deadline.
10	As I indicated earlier, I have Laura Moore,
11	Steve Mills and Ahmad Faruqui available for specific questions.
12	Thank you.
13	JUDGE DIPPELL: Commissioners, would you like to
14	ask questions of Ameren at this time? Mr. Chairman?
15	CHAIRMAN SILVEY: Yes, thank you.
16	I appreciate the chart that was handed out. I
17	would like to see something with some more specificity to it.
18	MS. TATRO: Gotcha.
19	CHAIRMAN SILVEY: With actual numbers attached
20	to these programs.
21	MS. TATRO: Hopefully this is what you are
22	thinking.
23	CHAIRMAN SILVEY: Thank you. Yes, that's much
24	more helpful to me. Thank you. This is probably a question for
25	the whole room, but which parties have not signed on?

1	MS. TATRO: All the parties have signed on.
2	Renew Missouri is not objecting. They have not signed on, but
3	they are not objecting.
4	CHAIRMAN SILVEY: Is Renew Missouri here?
5	MS. TATRO: Yes.
6	MR. OPTIZ: Yes, Mr. Chairman.
7	CHAIRMAN SILVEY: I believe your time period to
8	object is seven days at this time. Do you plan on objecting
9	before Friday?
10	MR. OPTIZ: No, we indicated and I believe it
11	is the stipulation that we do not intend to object.
12	CHAIRMAN SILVEY: Okay. Great. And then the
13	rate decrease is set to go into effect April 1st? Is that what
14	I understand?
15	MS. TATRO: That is our request, that you guys
16	issue the order in time that we can make it effective April 1st.
17	CHAIRMAN SILVEY: Okay.
18	MS. TATRO: It will become effective whenever
19	the order
20	CHAIRMAN SILVEY: Sure.
21	MS. TATRO: That's our goal.
22	CHAIRMAN SILVEY: Perfect. What is the rate
23	base amount?
24	MS. TATRO: Laura? This is why I have experts.
25	I assume you're asking for total rate base?

1	CHAIRMAN SILVEY: Yes.
2	MS. TATRO: Not just what was added?
3	CHAIRMAN SILVEY: Right. Total rate base
4	because I believe with the PISA statute we need that number
5	looking forward.
6	MS. TATRO: Can I take that and get back to you
7	in a moment?
8	CHAIRMAN SILVEY: Okay.
9	MS. TATRO: I apologize. It seems like
10	something we should know. We'll get it.
11	CHAIRMAN SILVEY: Okay. On the AMIs you
12	mentioned that six months after the customer receives an AMI
13	they will get some communication looking back on their actual
14	usage for those six months as to what the rate plans would have
15	offered them had they been on those. Is that
16	MS. TATRO: Right. So at six months after you
17	get the AMI meter, you're going to flip to this default rate.
18	Before that happens we plan to have communication with customers
19	and we also plan to have the tool online where they can go in.
20	We'll have six months of AMI data. They can go in and see how
21	their bills would fair under all of these rates. And then if
22	they don't want to do the Default Day/Night they can select a
23	different rate.
24	CHAIRMAN SILVEY: Okay. So they'll get six
25	months' worth of data and then they'll have to make a decision

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when they receive that information or they're automatically
 1
 2
     filled to the second one?
                      MS. TATRO: They are automatically flipped to
 3
 4
     the default unless they contact us and said they want another
     option.
 5
 6
                      CHAIRMAN SILVEY: But they will a full six
 7
    months of actual data on their house?
                      MS. TATRO: That is the goal, yes.
 8
 9
                      CHAIRMAN SILVEY: And what is the reasoning for
10
     the $1.50 monthly incremental fee for non-AMI customers on the
11
    EV Saver rate?
12
                      MS. TATRO: Just the additional work that's
13
    required to read the meters.
14
                      Do you have something more specific?
15
                      MR. WILLS: Yeah. We actually have something --
                      JUDGE DIPPELL: Wait. Wait. Wait. Can you
16
    please identify yourself?
17
18
                      MR. WILLS: Absolutely. Steve Wills for Ameren
19
    Missouri.
20
                      JUDGE DIPPELL: Thank you. Go ahead.
21
                      MR. WILLS: To actually put someone on that rate
22
    we have to -- under the AMR system, we actually have to go out
23
     and change out the meter for one that has a different meter
24
    program on it. And given the short life of probably the
2.5
     expectation of what that meter change out would have remaining
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before it gets swapped out to an AMI meter, we try to build something that would represent the incremental cost of essentially that meter over the remaining life. Because the customers within -- some within a couple months and some within five years will be getting an AMI meter. So it is a meter that's not going to be used for like a full meter. We're putting a little bit of an incremental cost on it to reflect the cost of that meter change out.

CHAIRMAN SILVEY: So if you're going to have to go out and change the meter to, like, a middleman meter in the between times why wouldn't you just take them an AMI meter at the time?

MR. WILLS: Because they have to -- the network actually has to be active in their area. There's going to be a geographic staging of AMI where the -- usually there's a different communications network for the AMI meters versus the AMR meters, different network communicating devices. And if someone -- for example, we're going to start our AMI rollout in the St. Charles area. If someone in southern Missouri or central Missouri wanted to go onto the Evening Savers rate -- or however it ends up being finally branded -- but they lived in Jefferson City, for example, they wouldn't have the communications network to actually pull information from an AMI meter. They'd still be working off the network communication devices that talk to AMR meters.

1	CHAIRMAN SILVEY: And do you already have that
2	geographic rollout planned where we can see when people are
3	expected to be on those meters in certain areas?
4	MR. MILLS: Yeah. I know that there is
5	information. I don't know if there's anything in the record in
6	this case on it, but I know there was. We have a case where we
7	applied for some waivers from a few rules Commission rules
8	to help implement the AMI case. I know that had a graphic on
9	there that showed the staging. I'm sure we can find out and get
10	it to you for your information.
11	CHAIRMAN SILVEY: Okay. And during this rollout
12	process, will you be giving the Commission regular updates if
13	there are any delays or
14	MR. WILLS: I'm sure we would be able to do that
15	and be willing to do that. Yeah.
16	MS. TATRO: I think the plan is to keep Staff
17	updated. If the Commission wants specific updates, we can
18	arrange that, file something in the record, I suppose. Our plan
19	obviously, as we always do, is try to keep Staff informed of
20	what is going on.
21	CHAIRMAN SILVEY: Thank you. When is Ameren
22	planning to file their IRP?
23	MS. TATRO: By before October 1st, 2020, so
24	late September, I think.
25	CHAIRMAN SILVEY: Okay. You've mentioned in the

stipulation and agreement several meetings with stakeholders 1 2 that are planned out. Those are going to be held April through June. So is there going to be enough time between those 3 meetings and whatever is produced in those meetings and your IRP 5 to include the work product of those meetings in the IRP or is 6 there going to be --7 MS. TATRO: I think to the extent it needs to go 8 into the IRP, there will be plenty of time. You know, we will 9 be having in the not-too-distant future, the meetings that are 10 required by the IRP rules after we have all the inputs, chapters 11 done and parties give us feedback on that. The specific 12 meetings that we talked about in April, May, June, are talking 13 about the IT work in order to rollout some of this to ensure 14 that it's going along as planned and we don't have some kind of 15 hiccup going on, to talk about customer education and how we 16 plan to handle that as well. It's specific to the rollout of AMI. 17 18 CHAIRMAN SILVEY: Okay. And on the 19 communication with customers, once they have received their AMI and the six months later, is that by mail? Is that by email? 20 21 Is that a multi-platform outreach? 22 MS. TATRO: I would expect it to be 23 multi-platform. We are still working through that and that is 24 part of the reason that Staff requested we have some of these 2.5 conversations so they can see how the rollout of communication

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is going to work. I would say it's not completely finalized
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 2
     right now. But we all know you have to hit customers multiple
     times in different ways in order to make sure they hear the
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 4
    message.
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                      CHAIRMAN SILVEY: Okay. The net-based energy
 6
     cost amount of -- it looks like $397,234,767 is that the true-up
 7
    period amount per Staff's analysis or is that different?
 8
                      MS. TATRO: It's an agreed-upon number by the
 9
    parties.
10
                      CHAIRMAN SILVEY: It looks like we've got
11
     somebody else.
12
                      MR. LOWERY: It is in fact Staff's true-up
13
    net-based energy cost.
14
                      CHAIRMAN SILVEY: Okay. And what was -- this is
15
     a question for Ameren again. What is the net-based energy cost
     from the last Ameren rate base?
16
17
                      MS. TATRO: Jim, do you know what that was?
18
                      MR. LOWERY: I can't tell you exactly, but I am
19
    pretty confident -- maybe it was -- we're working on it. I'm
20
    pretty confident it was about 110 million-ish more than the
21
    net-base energy costs in this case.
22
                      CHAIRMAN SILVEY: And why is there such a large
23
    decline?
24
                      MS. TATRO: Our transportation costs have gone
25
    down substantially, our coal transportation costs.
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1	MR. LOWERY: Coal commodity as well. There are
2	a number of reasons because a lot of it some of is driven by
3	production costs modeling, so it depends on energy prices and
4	what level of off-system sales would be. But certainly
5	delivered coal costs have gone down significantly. And
6	Mr. Meyer talked about that in his testimony that will be of
7	record in this case.
8	CHAIRMAN SILVEY: So are you confident that that
9	number is not too low as to set up future paybacks in future
10	periods?
11	MS. TATRO: We believe that's an accurate
12	number. It is the correct number to use.
13	CHAIRMAN SILVEY: Okay.
14	MS. TATRO: Is reality going to turn out to be
15	something different, it always does.
16	CHAIRMAN SILVEY: Do you have our rate base
17	number?
18	MS. TATRO: Yes.
19	MS. MOORE: The rate base number is
20	approximately \$8.1 billion.
21	CHAIRMAN SILVEY: 8.1 billion?
22	MS. MOORE: Yes.
23	JUDGE DIPPELL: And can you give the court
24	reporting name?
25	MS. MOORE: I'm sorry. Laura Moore for Ameren

1	Missouri.
2	JUDGE DIPPELL: Thank you.
3	CHAIRMAN SILVEY: Do all of the parties agree
4	8.1 billion?
5	MS. TATRO: Yes.
6	JUDGE DIPPELL: Just for the record, I am seeing
7	general nods of heads and no disagreement.
8	CHAIRMAN SILVEY: Thank you, Judge.
9	And is there an agreed on capital structure to
10	apply the ROE range to?
11	MS. TATRO: There is not.
12	CHAIRMAN SILVEY: Okay. That's all my questions
13	at the moment, Judge. Thank you.
14	JUDGE DIPPELL: Thank you.
15	Commissioner Kenney, did you have questions?
16	COMMISSIONER KENNEY: I have no questions.
17	JUDGE DIPPELL: Commissioner Rupp?
18	COMMISSIONER RUPP: I have questions of
19	Mr. Wills and not of her. How do you want to handle that?
20	MS. TATRO: I am happy to give the podium to
21	Steve.
22	MR. WILLS: Thank you.
23	COMMISSIONER RUPP: How are you, sir?
24	MR. WILLS: I'm fine. How are you?
25	COMMISSIONER RUPP: I'm doing well. Thank you.

1	MR. WILLS: Good. Good.
2	COMMISSIONER RUPP: In your testimony on Page 54
3	you quote, Dr. Faruqui has performed extensive research on the
4	efficacy of time-bearing rates at numerous utilities. Among his
5	key findings related to time-of-use rates is that in order to
6	achieve significant load shifting peak periods need to be
7	relatively short in duration, parenthesis, a few hours, and need
8	to have a significant pricing differential relative to off-peak
9	periods.
10	That was the testimony that you filed, so my
11	questions are going to follow based off that?
12	MR. WILLS: Sure.
13	COMMISSIONER RUPP: Assuming that statement is
14	still?
15	MR. WILLS: Yes. It is still correct.
16	COMMISSIONER RUPP: Thank you for handing this
17	out because I had some questions on what it was. So just walk
18	me through. First, I want to start with the Default rate. The
19	stipulation and agreement really didn't quite state what the
20	hours of on and off-peak, but looking at your sheet we are
21	looking at 9:00 a.m. to 9:00 p.m. for daytime, and evening is
22	9:00 p.m. to 9:00 a.m.?
23	MR. WILLS: That's correct.
24	COMMISSIONER RUPP: Okay. That is, what, 12
25	hours?

Ι	MR. WILLS: Yes.
2	COMMISSIONER RUPP: Is that long of a time
3	period consistent with Dr. Farugui's statement that they need to
4	be very short relatively short in duration, a few hours, and
5	have significant pricing differential?
6	MR. WILLS: No, I don't think the 12 hours is
7	probably in the range of what's com at least in my opinion.
8	Dr. Faruqui is on the phone also, if we want to ask him, but
9	what is contemplated by his I think really, if I could
10	expound just a little bit on it. I think that is why we kind of
11	have a spectrum here. I don't think the anticipation is the
12	at the Default rate. It's more of an idea of gradualism of
13	easing customers in to time-of-use, but that rate in and of
14	itself isn't intended to have huge amounts of load shifting.
15	It's more of an introduction to the concept, but certainly we
16	believe the bottom two rate options, you know, are going to meet
17	that criteria.
18	COMMISSIONER RUPP: So the price differential on
19	the Default time-of daytime to overnight rates is how much?
20	MR. WILLS: I believe in the summer it's a half
21	a cent and in the winter in the non-summer period, I believe,
22	it's a quarter of a percent.
23	COMMISSIONER RUPP: So you're Default
24	time-of-use rate is 12 hours long and your price differential to
25	try to achieve pricing is a half percent. Correct?

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MR. WILLS: Again, I think the we acknowledge that that is probably not going to produce large amounts of load shifting, but again this is -- this is -- in the ratemaking world we talk a lot about gradualism where we don't necessarily want to throw customers onto something where they are going to get bill shock, so to speak. So the other thing by having those long periods and narrow windows is going to do, is it's going to prevent immediate bills shock for customers. So it's kind of a gradualism approach that hopefully those customers that are able to shift load and create savings, we have the opportunity to move them down onto rates that accomplish those objectives in a way that the Dr. Faruqui has talked about. COMMISSIONER RUPP: Do you think the average customer will see any difference in a half of a cent? MR. WILLS: What I had calculated is that it is likely to be within one percent of their bill on the base rate, roughly one percent. It depends on the season and their usage characteristics. COMMISSIONER RUPP: So your Default rate that you are trying to introduce everybody to help them have a positive impact and positive view of time-of-use rates to help them understand that they can save money is a half a cent and maybe you are estimating a one percent change? And that's how

you want to present time-of-use rates to your customers? That's

their initial product rollout?

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MR. WILLS: So that's if they don't make another election, but they will have other options in that product rollout and hopefully we can communicate to those who have an interest or have the ability to create more savings, that we have an option that is really going to meet their desires as well. There should be options that have substantially greater opportunities to reduce the bill and create load shifting that is going to benefit the system.

COMMISSIONER RUPP: So is your goal to enroll them in this Default program, give them six months of data so that they would realize that the Default program isn't saving them any money and then there is an option that could save them more? Were you hoping to introduce it to them that way and say, Well, the Default one isn't doing me anything, but here is another option that could actually save me money?

MR. WILLS: I think the -- I mean, the way I would characterize the goal with that was to not create massive bill impacts by something we did by default so that customers weren't surprised by a shock, but to start a process with them of communication and education and to give them those options to push deeper into the rate -- into the opportunities to save part of the spectrum here when they're ready on their schedule. Our concern with the Default rate otherwise being something like -- you know, I proposed the Smart Savers rate in my testimony and honestly, I think it's a very good rate, but I do think that if

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we defaulted customers on that, the bill impacts would be pretty
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     extreme and that could create some really significant customer
     concerns and complaints if we defaulted them to something like
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     that. So what we're trying to do is use -- again, kind of use a
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 5
     gradualism and education approach to say, Here is a place where
 6
     you are going to see some time differentiation, if you're
 7
     comfortable with that and ready to move farther, we've got a
 8
     place for you to accomplish your goals.
                      COMMISSIONER RUPP: What do you anticipate the
 9
     amount of people that will actually move off of the Default rate
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11
     and chose another rate? What is your projections?
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                      MR. WILLS: We haven't explicitly forecasted
13
     anything. I think if we look in Dr. Faruqui's testimony has
14
     some adoption rates in other jurisdictions. I think some of the
15
     numbers -- the one that comes immediately to mind that I know is
16
     in Dr. Faruqui's testimony -- and this is -- again, this would
17
    be something we would anticipate over time, not on day one. But
18
     I think Oklahoma Gas and Electric smart hours rate they have
19
     about 20 percent uptake of what we think of some of the more
20
     sophisticated modern rate designs.
                      COMMISSIONER RUPP: What was their default rate?
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                      MR. WILLS: I believe their default -- I don't
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     -- can't -- I don't believe it is time varying, so I think it
24
     will be something closer to a flat rate.
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                      COMMISSIONER RUPP: So a half cent --
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1	MR. WILLS: Dr. Faruqui may know specifically.
2	COMMISSIONER RUPP: So a half cent difference in
3	their default rate and then is that similar to what was
4	rolled out in Oklahoma. They saw the 20 percent uptick in
5	others?
6	MR. WILLS: I'll don't believe they have
7	anything that relates exactly to a Default Day/Night rate to my
8	knowledge.
9	COMMISSIONER RUPP: Of all the utilities in the
10	United States that you have looked at, is this half cent typical
11	with a 12-hour time is that a typical default rate that you
12	see that you modeled off of other states?
13	MR. WILLS: No.
14	COMMISSIONER RUPP: Is there any other states
15	that or utilities that have used a default rate that has a
16	half cent or lower incentive?
17	MR. WILLS: I am not aware of one.
18	COMMISSIONER RUPP: Do you have any idea what
19	the typical default rate differential is when a utility rolls
20	out a time-of-use rate?
21	MR. MILLS: There is some tables in
22	Dr. Faruqui's testimony that shows some ranges. I can't recite
23	those, you know, from memory here, but I think they are
24	substantially larger in many cases for those utilities that have
25	default time-of-use, which is a growing number, but it's not an

incredibly large number, right now anyway. Defaulting on to time-of-use is, I think, a relatively emerging. And again, Dr. Faruqui would have some perspective on that if you would like to -- if we'd like to have him discuss it at all. I think that movement towards default time-of-use is in the last several years and is not a huge body of where that is going to fall, but I do think it would be substantially larger in most cases where there is going on.

2.5

COMMISSIONER RUPP: I understand Ameren likes to be conservative. Do you think that even with the other utilities out there that have a default rate that is -- you say substantially larger differential, is this default rate unsatisfactorily too conservative to rollout?

MR. WILLS: Not in my opinion. Again, the concern for us would be bill impacts right out of the gate on customers who really have not had any experience with time-of-use rate. So we have -- I think for those engaged customers, those 20 percent that may be willing to land on a more sophisticated rate, absolutely it's too conservative for those folks and that's why we will try to educate them about other these other options. But for the many, many Missourians who are used to a flat rate and a stable bill, I think putting them on something more extreme would almost certainly give us a high volume of calls and complaints about the bill impacts that are coming in and be something that would negatively impact the

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    customer experience, potentially, because of those bill impacts.
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                      COMMISSIONER RUPP: So when you have a
    residential customer that is not on a bill smoothing plan -- I
 3
     forget the one that you guys called --
 4
 5
                      MR. WILLS: Budget billing.
 6
                      COMMISSIONER RUPP: Budget billing. Thank you.
    What is your average day -- what is the average monthly
 7
 8
     fluctuation of a residential customer that is not on a budget
9
    billing?
10
                      MR. WILLS: I mean, I don't have an offhanded
11
    number. Month to month fluctuation?
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                      COMMISSIONER RUPP: Yes. What is your average
13
     fluctuation? If you're not on budget billing, an average
    residential customer will see an average of about a three
14
15
    percent fluctuation of their bill month-to-month.
16
                      MR. WILLS: Well, there's a seasonal variation
17
     for sure between our summer rate level and our non-summer rate
18
     level. So they definitely -- if you are not on budget billing,
19
    you see a significant increase because of seasonal rates.
20
    month-to-month, that is just not a metric that I feel like I've
21
    got in my pocket to say how much their January to February bill
22
    changes. Certainly, it's going to change seasonally with
23
    weather being at a low point in your shoulder months like
24
    October and April; being much higher in the winter and higher
25
    still in the summer months due to -- but there is some variation
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     that customers are used to in that regard.
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                      COMMISSIONER RUPP: So I think that's my point:
     Customers are used to variation, and even a large variation
 3
 4
     depending on weather, depending on usage. But your main concern
 5
     was that a half a cent differential, in your words, would be,
 6
     you know, somewhere approaching 1 percent, would be too much to
 7
     spook them away from a time-of-use type of rate?
 8
                      MR. WILLS: Well, I don't think the 1 percent is
     too much to spook them away, but I think the bill impacts that
 9
10
     we're seeing on the deeper down rates could be substantially
11
     larger than that.
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                      COMMISSIONER RUPP: We'll get to those, but I'm
13
     just focusing on the Default rate because that is what you're
     defaulting customers to. That's their introduction to
14
15
     time-of-use rates and --
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                      MR. WILLS: Yeah, and I guess my point was that
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     I didn't think that was, I don't believe, is going to
18
     substantially spook them at the one percent level.
19
                      COMMISSIONER RUPP: We're not going to
     substantially spook them at the 1 percent. We're going to
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21
     introduce them to time-of-use rates. We're only going to save
22
     them a half percent over a 12-hour period. Why did you design
23
     the Default rate with those parameters that are not even in line
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     with Dr. Faruqui's research of short duration and differential
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    pricing to change anything?
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MR. WILLS: Well, I mean, I wouldn't -- we didn't design it. It was recommended in Staff's testimony. But I think it's somewhat relatable to the Evening Savers rate that we designed. The Evening Savers had a bigger differential, but did had a longer off-peak. The thought that at least I would put into the Evening Savers that had a long on-peak and a short off-peak was that there were certain end uses, particularly I have in mind electric vehicles, that are easy to shift to overnight. So while a customer may not -- you know, the idea that you mentioned of looking at a short on-peak window, that might be most effective at moving a whole house load that includes air-conditioning and things like that. But that there are significant opportunities with some end uses to shift to the overnight. So our thinking about having that type of a rate option was, say you have someone who is home during the day during the summer, maybe someone has a family at home. can't get out of the way of that 2:00 to 7:00 period where there is a very high price, but they have some ends uses. have some smart appliances or they have an electric vehicle that the can shift to the overnight hours. That still provides them that opportunity to take some actions that are going to benefit the system. And, you know, of the Evening Savers it saves them a little bit more money because there is a bigger rate differential. On the Default rate, it's still going to give them some indication that there is difference in using power

1 during day and night.

2.5

COMMISSIONER RUPP: All right. So you talked about the Evening Savers, EV savers. How long is the on-peak period?

MR. WILLS: In that case it is 16 hours. It's 6:00 a.m. to 10:00 p.m. Really, as I mentioned, the idea behind that was specifically when we conceptualized it, to think about the electric vehicle owner who's got the ability to charge during that eight-hour window.

COMMISSIONER RUPP: So going back to your testimony, is a 16-hour on-peak period in line with what you put in there that the research shows that you need to have, you know, shorter durations and significant pricing differentials. Is 16 hours in line with what the research is saying you need to do?

MR. WILLS: No. That's why we conceptualized it as targeting a specific end use, because that research really is geared towards looking at the whole house and how customers can save considering the whole universe of appliances and HVAC uses and things like that. And so I think, you know, we did talk with Dr. Faruqui about the concept that we have developed here that, you know, we wanted to have an option that looks like that that customers could impact their whole house. But specifically for the EV end use there's -- that could represent a third of the customers usage all-in-one chunk. And that's a very

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flexible load that can move to overnight hours with very simple
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    programming of a home charger or the vehicle. So for that
    particular application, I don't believe that the research that
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 4
    we referenced from Dr. Faruqui is contemplating that application
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     that we were, kind of, conceptualizing that rate for.
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                      COMMISSIONER RUPP: Okay. And the price
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    differential on the EV savers on-peak and off-peak is --
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                      MR. WILLS: It's closer to a 2:1 ratio so it's
9
    double --
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                      COMMISSIONER RUPP: -- .7 to .0611.
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                      MR. WILLS: It's about double, the on-peak is
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    about double the off-peak. But again, you know, the goal there
13
    was to not negatively impact that family if they have an
14
     electric vehicle, but they also have, you know, a family at
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    home, a stay-at-home parent with kids. To have that $.28 cent
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     on-peak rate from 2:00 to 7:00, that's really going to drive
17
     their bill up. It's just to provide that savings for those
18
     things that they can control to overnight. To me, the best
19
     example obviously still is the electric vehicle charging.
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                      COMMISSIONER RUPP: So then on the Smart Savers
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     -- I just want to make sure I'm reading my graph here correctly.
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    That four-hour peak period weekdays 3:00 to 7:00 in the summer
23
    and then 6:00 to 8:00 a.m., 6:00 to 8:00 p.m. in non-summer?
24
                      MR. WILLS: The only difference I would note is
25
     in the settlement the on-peak was moved from 3:00 to 7:00 to be
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1	2:00 to 7:00.
2	COMMISSIONER RUPP: 2:00 to 7:00. Thank you.
3	So when looking at the Smart Savers, this is pretty much the
4	only time-of-use rate that we talked about thus far that really
5	kind of adheres to Dr. Faruqui's key findings with regard to
6	relative shortness and duration of TOU peak periods?
7	MR. WILLS: For that specific type of research
8	this is the rate that we designed with that in particular in
9	mind.
10	COMMISSIONER RUPP: Okay. Let's go to the
11	non-time-of-use rates. The only non-time-of-use rate that has
12	been approved in the stipulation agreement is the Company's
13	current flat summer and declining block non-summer with a little
14	bit of a flattened tail block; is that correct?
15	MR. WILLS: Correct. That's the only rate with
16	no time differentiation.
17	COMMISSIONER RUPP: And isn't there substantial
18	evidence that there is good policy arguments that in the absence
19	of a time-of-use rates there needs to be a rate that encourages
20	customers to conserve energy, especially in the summer, and you
21	know, like an inclining block rate is a little more
22	MR. WILLS: I don't I don't believe that
23	there's much evidence in this case of that. I think what we
24	tried to demonstrate in this case is that what is happening as a
25	trend in our industry is the focus of conservation is looking

more across all fuels. So if we think about the emergence of 1 2 electrification, for example, an inclining block rate that I think you are referencing is going to discourage the 3 electrification of transportation potentially. That is 4 5 actually, you know, across fuels an energy-saving measure. So, you know, it --6 7 COMMISSIONER RUPP: Let me stop you there. 8 this commission has approved inclining block rates for Evergy 9 Metro and Evergy West. And I believe the uptick on electric 10 vehicle adoption on that side of the state is -- dwarfs the 11 vehicle adoption. So do you believe an IVR rate, you know, 12 similar to something that Staff had proposed discourages that in the absence of a time-of-use rate? 13 14 MR. WILLS: Yeah, directionally it has to. It's 15 going to increase the cost of electrical vehicle charging for 16 folks. It's -- I mean, just that incremental usage has always 17 been for almost all customers is going to be in that tail block 18 and with the increase in that tail block price, it's going to increase the cost of fueling an electric vehicle. 19 20 distinction I think I would make with Evergy, you know, I think 21 they had done a little bit more to address other barriers to 22 adoption in developing the plan charge network and I would 23 suggest that that probably had more to do with the penetration of electric vehicles on their side of the state and the rate 24 2.5 structure per se.

COMMISSIONER RUPP: So you believe that this 1 2 commission's previous actions and Evergy Metro and Evergy West 3 was -- is poor public policy to encourage conservation use of 4 energy at the expense of EV adoption? 5 MR. WILLS: I think it is a policy that is 6 seeing a lot of change nationally right now. It's something 7 that was a common thing across many states and Dr. Faruqui, I 8 think, can talk at length about some of the trends that are 9 going on nationally. At those states that do have a focus on 10 that are starting to take a broader view. It is a situation 11 where, you know, if you look at the California -- and again, 12 Dr. Faruqui can talk about it -- they are trying to encourage electrification to meet their emissions reduction goals and 13 14 their energy savings goals. They are moving away from that now 15 because electrification is really something that has taken --16 has a lot of momentum built in the last few years that wasn't 17 really contemplated as both our state and other states were 18 making those moves into declining block rates. So I think the 19 landscape may be shifting for what are the priorities in terms 20 of how do we best produce emissions reductions and energy 21 savings with rate design. 22 COMMISSIONER RUPP: Is Dr. Faruqui on the phone? 23 JUDGE DIPPELL: He is. 24 COMMISSIONER RUPP: Dr. Faruqui? 2.5 DR. FARUQUI: Yes, I am here, Commissioner.

1	COMMISSIONER RUPP: It's good to hear from you.
2	Hopefully you heard the interaction I had Mr. Wills. I guess I
3	have a couple of questions for you. Did you design the Default
4	rate for the Company?
5	MR. FARUQUI: No. I did not. The Default rate
6	that they currently have in the stipulation, I believe, was
7	negotiated by the different parties. I am aware of it just as I
8	am aware of more attractive time-of-use rates, which essentially
9	are opt-in rates. So I guess the short answer to your question,
10	Commissioner Rupp, is no.
11	COMMISSIONER RUPP: Okay. If I were to amend
12	the stipulation and I were to call this the Faruqui default
13	time-of-use rate, would you be proud to have your name
14	associated with this time-of-use rate?
15	DR. FARUQUI: With this particular default
16	time-of-use rate that is in front of us?
17	COMMISSIONER RUPP: Yes?
18	DR. FARUQUI: My personal view may not be very
19	relevant because my understanding is it is a negotiated rate.
20	The way I am looking at before-you choices that Ameren Missouri
21	has laid out as part of the stipulation, I am essentially
22	thinking that Default rate is, essentially, a flat rate, a rate
23	that is time-of-use in concept, but when in practice it does not
24	have differentiation.
25	So there is some good news and bad news. The

1 good news is there won't be people complaining that my bill just 2 went up because the peak price is higher. The bad news, so to speak, is that there won't be much to save. And so my gut 3 feeling as an economist, as a rate design person, is that it 4 5 will kind of just create some curiosity and interest. 6 something called time-of-use. If people are serious and have a 7 smart thermostat, they have new appliances, they are 8 environmentally conscious and they are aware and they want to 9 lower their bills, they will realize very quickly that this rate is not going to do any of those things and therefore they will 10 be prime candidates for Ameren Missouri to market the other two 11 12 rates and that are in a package, the Smart Savers rate and the 13 Ultimate Savers rate. Those are two very well-designed optional 14 rates. 15 They're kind of like the rates we seen, for 16 example, the rate in Oklahoma was mentioned by Steve Wills. 17 They're also rates in Arizona. They're all opt-in. An opt-in, 18 well-designed and well-promoted can attract as many as 57 19 percent of the customers. That's the number that Arizona Public 20 Service has. The Salt River Project in the Phoenix area has 29 21 percent. Oklahoma Gas and Electric has 20 percent. 22 successful opt-in, there were many good examples of that. 23 The way I look at is that they have a nice 24 portfolio here. The Default rate is time-of-use conceptually 25 but it won't really cause anyone to lose sleep or to save much

1 money. However, if we introduce the concept maybe and kind of 2 make people aware of the fact that there is an opportunity -and you know, research has shown that a third of customers are 3 really interested in engaging with rate, moving their load shape 4 5 around and saving money. So perhaps this will act as a pivot. The Default rate, mild as it is, could stimulate awareness and 6 7 create the interest and people will be directed to the two other 8 rates. And the ones who don't want to do anything -- and we 9 have lots of those -- perhaps a third of the population, they 10 can just stay at the Default rate and they will have nothing to 11 complain about. That is how I would look at it. 12 COMMISSIONER RUPP: Thank you. That's a very, 13 very educational answer. I appreciate it. I'm going to mark it down as a no, that you don't want us to put your name on the 14 15 default rate. You measured Arizona at 57 percent uptick, 16 Phoenix 29, Oklahoma at 20 percent. How many of those states 17 had a default rate similar to -- well, I guess, how many of 18 those had a default rate like what you are seeing here in Missouri with a half cent and a 12-hour --19 20 DR. FARUQUI: So in Oklahoma, my understanding 21 is the default rate is a simple flat rate with no 22 differentiation. Arizona, neither APS nor the Salt River 23 Project have a default rate. They just have choices. They let 24 people self-select into whatever they regard as their best 25 option. So some people like me -- I have to give you an example from APS. APS has about a million customers. They have several choices kind of like this matrix we have for Ameren Missouri. Their matrix has rates that are flat rates and some there are some rates that are time-of-use rates and then there is a three-part rate. So in a sense somewhat similar to this, but they don't have a default rate at all.

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So if you happen to be a small customer -- and they have definitions of small and large. Less than 600 is category. The next one is 600 to 1000. If you are in that range, you can pick one of two flat rates and there are different levels of customer charges. They can also pick if they want the time-of-use rate, but they don't have to.

If you are a larger customer using more than 1000 kilowatt hours and in a Public Service territory, they have to pick from one of three time-of-use rates. So they have sort of a bucket of customers into categories and what they are trying to do is make sure that the larger customers are creating in many ways higher costs because they are bigger appliances and poor load factors that they are a time-of-use rate that would encourage them to shift their power from on-peak to the off-peak period. So that's kind of the approach they have used.

SRP has a similar kind of approach, I would say. If you think it might be helpful I can also comment about what California is looking at. I can wait for the right moment to mention that.

COMMISSIONER RUPP: Let me ask a question before 1 2 that. So Oklahoma just -- they didn't have a default 3 time-of-use. They just -- you were on the flat rate. So why have a Default rate that is a half a cent over a 12-hour period 4 and that's how you introduce people to time-of-use rates? 5 6 not just keep them on the flat rate and then promote the other 7 time-of-use rates that you believe are better to the customers 8 so that they can actually see savings? What is gained by having a Default rate that is set up like this and what is a potential 9 downfall to having a default rate that is set up like this when 10 11 compared to just having the default be the flat rate? 12 DR. FARUQUI: Great question and may I can 13 answer it in two parts because of the pros and cons. What can 14 be said positively about this very mild default rate is that it 15 makes all of the customers that have Ameren Missouri have aware 16 of something called time-of-use because most of them probably 17 today don't think about electricity having a time-of-use 18 character. It will increase awareness and consciousness that there is time variation. 19 20 Now, admittedly it is very mild in a 21 differentiation. It is really very mild and so you could very 22 well say, Well, then why have it in the first place. Why bother 23 people with such a mild differentiation. As I said, on the 24 positive side the argument is, well, now they are all aware of the fact that there is time-of-use. I think philosophically, if 2.5

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I was following the discussions earlier when the case was being filed and conversations were taking place -- I was not in those conversations, but what I picked up was the sentiment at least, I think, in the Staff testimony, that let's do it gradually. I think Steve Wills mentioned this as well. Let's first bring in the notion that there is time-of-use. Let's have a very mildly differentiated default rate. Then after years go by let's begin to ramp it up. I guess they were calling training wheels. I've heard it called gradualism. So if that is the intent to gradually ramp it up and make it a robust differentiation peak, off-peak, maybe 2:1, and have a shorter peak period, then I suspect this is probably the best way to do it.

But if the idea is just to stay with this and lock it in indefinitely, then there's a part of me that says you might be better off just keeping it a flat rate and encouraging people to the other time-of-use rates that generate real time-of-use rates. So, you know, I find myself somewhat in an ambivalent role here not having been part of the negotiation and what the pros and cons were. Really in the Staff testimony I got the sense that they were supportive of default time-of-use rates. They just wanted to start with a relatively flat differential with the expectation that it would ramp up over time. Again, I am putting words, perhaps, into somebody else's mouth.

But that would be one scenario in which I would

1 find myself supporting this concept. Again, I am not a party to 2 the settlement. I'm part of the conversations and my discussions with Steve Wills and others at Ameren have certainly 3 indicated that this is a starting point. But the real benefit 4 5 is the awareness of all the population and then perhaps to direct them to the other rates, Smart Savers and Ultimate Savers 6 7 as being, you know, the real time-of-use rates. They are 8 modern. They are differentiated. They are easy to respond to. 9 I think convenience is a big factor in rate 10 design. Having a shorter peak period plays to the convenience 11 idea. I think the Savers rates, both of them really are 12 well-designed from that perspective. Having choices is another 13 good thing. They have a demand charge in one of the time-of-use 14 rates and they don't have it in the other. Again, that's giving 15 people choices. 16 I think the exciting part of this is the savers 17 Rate and the Ultimate Savers rate. The default rate 18 conceptually, I agree with, but yes I don't think it will do 19 much to any customers either positive or negative. 20 COMMISSIONER RUPP: I agree with you. I think 21 the exciting part is the Smart Savers rate and the Ultimate 22 Saver rate. I appreciate your commentary and advice and white 23 papers and the time you took explaining this to us today and in 24 the past. I appreciate your expertise. That's the last question I had for you at this 25

1	time. I do have another question for Mr. Wills.
2	MR. WILLS: Sure.
3	DR. FARUQUI: Thank you.
4	COMMISSIONER RUPP: Thank you, sir.
5	Ameren had a time-of-use rate a while back. How
6	many people used to be on that rate?
7	MR. WILLS: Will still have that pil it's
8	designated as a pilot. There is a little over hundred customers
9	on it right now and that's about where it has been for several
10	years. I think the biggest I mean, if I can expound on why I
11	think that's the case. The biggest drawback with it is with AMR
12	metering. We just don't have the current generation of
13	metering, we don't have the information to give customers about
14	how they're already using power and what they're going to need
15	to do to be successful on it. So we haven't you know, it's
16	just something that's very difficult to communicate to a
17	customer without that granular usage date.
18	COMMISSIONER RUPP: So in the rate that you have
19	now, what is the cost differential between the peak and the
20	off-peak? I remember looking at this, but I don't remember it
21	off the top of my head.
22	MR. WILLS: It's actually not dissimilar from
23	the Smart Savers rate. The only difference with the Smart
24	Savers is there's an intermediate introduced. So the 2:00 to
25	7:00 is the Smart Savers time period, 2:00 to 7:00 is our

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current default -- not our default, but our pilot time of use.
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    And the ratio is similar. You have, I think, close to $.30
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     on-peak rate with a $.07 cents right now on the existing pilot
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     time-of-use. The Smart Savers goes from about -- as we've said
     here $.28 down to $.08 in the intermediate and $.05 in the
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 6
     off-peak. So it's -- the real differentiation between the Smart
 7
     Savers and the existing time-of-use is that introduction of an
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     intermediate price for weekend, daytime, and the balance of the
     day. But it's -- it's not too dissimilar. Really, the reason
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10
     -- like I said, I think that we've had limited uptake of the
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    pilot rate is just the usage information that we are not able to
12
     share with customers out of our AMR system.
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                      COMMISSIONER RUPP: When did the pilot go into
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     effect?
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                      MR. WILLS: I want to say 2014.
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                      COMMISSIONER RUPP: Didn't you have one prior to
17
     that?
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                      MR. WILLS: Well, there was a time-of-use -- so
19
     there was --
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                      COMMISSIONER RUPP: That was the one I was
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     asking about, the one that was prior to this.
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                      MR. WILLS: Okay. So before that there was --
23
     and it was a -- I think it was a 10:00 to 10:00 instead of 9:00
     to 9:00 like this. And it was -- I'm trying to think of what
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2.5
     the differential was. I don't recall the size of the price
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differential. 1 2 COMMISSIONER RUPP: Wasn't it \$.03 or \$.02. In 3 my mind it was something --MR. WILLS: It may perhaps be in that range. Ι 5 don't definitively recall. 6 COMMISSIONER RUPP: So this is why I am asking: 7 Your company has had a time-of-use rate in the past. To my 8 knowledge I believe there was testimony in one case that no one 9 used. There was not one customer on --MR. WILLS: I believe we had 30. 10 11 COMMISSIONER RUPP: All right. In my mind 12 that's zero. And it had a very large time window of 10:00 to 13 10:00 and the differential, you know, in my mind from -- it was a couple of cents and no one used. And you are rolling out your 14 15 default rate that actually has the same time frame and you're 16 actually lowering it and you want us to be excited that this is 17 -- I mean, I've been on the Commission for almost six years. 18 will be six years this month. I've been wanting time-of-use 19 rates and talking about time-of-use rates. And basically, this 20 is the same thing you guys have had for a long period of time 21 and it just didn't work and that is your default rate. 22 MR. WILLS: Really quickly I would draw a couple 23 of distinctions. One, is that old rate also had an \$8 per month 24 incremental metering fee. So it -- actually the way the math 2.5 worked out, customers had to be able to use something like

1 two-thirds of their power off in that 12-hour off-peak and that 2 was just literally impossible with that \$8 a month. So at the time our customer charge was \$8, but 3 if you had a time-of-use meter it was \$16. 4 5 COMMISSIONER RUPP: So basically I'm hearing 6 poorly designed time-of-use rate that did not get people to 7 participate? 8 MR. WILLS: So it didn't draw customers in so I think the distinction I would draw to our new plan is that we 9 10 have some really good modern rates, I think, that are in this 11 portfolio. We're using this other one, as Dr. Faruqui mentioned 12 and I've mentioned, kind of just as an introductory to concept. And we will get customers on it because they will be defaulted 13 14 to it. So it won't be 30 customers being on it. But what we're 15 hoping to do is attract them then eventually into these more 16 sophisticated rates that have the opportunities to really create 17 savings for customers and benefits for the system. 18 These other rates are, I think, very forward 19 thinking and that they are going to help us with getting more 20 load flexibly that can help us create more renewables in the 21 future and things. And we are building those options for modern 22 rate design for a future where we can do that with our 23 customers. COMMISSIONER RUPP: I think that is the last 24 25 question I have for you. I still have a couple of comments and

you don't need to respond if you don't want to. It's like if I 1 2 open a restaurant and have a big grand opening and I served 3 everybody the most blandest meal I can possibly, and then say 4 now you've been to my restaurant. Please come back for stuff 5 that's really even better in my restaurant. This default rate 6 is -- to me it's like the reboot of Star Wars. I mean, it's 7 been coming. People have been talking about it. It was going 8 to come. It was gonna be great. And you're super excited 9 because you want it. And then you go see it and it's the same 10 dang movie that it was, you know, the first time around, just 11 updated. I mean, the same stuff happened in that movie. Here 12 I'm looking forward to this for a long time. You guys are finally doing it. And here's your default rate. It's the same 13 14 thing that has been done. 15 Smart Savers yeah. To me that's time-of-use 16 rate. I understand where you're going with wanting to introduce it to people, but I think this is a flat rate with a time-of-use 17 18 sticker on it that I don't think is going to motivate people. 19 And I have a concern that it's going to actually maybe 20 disincentivize people. It's like, well, I am on time-of-use and I didn't save any money and they don't. That's my concern. 21 22 MR. WILLS: And I think there is a little bit of this that's an experiment. I appreciate your points. I really 23 24 do and I understand that perspective. One of the things that I 2.5 think is going to be incumbent upon us as company -- and we've

got agreements in the stipulation to do it, is to do education 1 2 with this. And maybe that draws them into the more advanced rates for those customers who are engaged. But I think that is 3 a -- you know, a difference between anything we've done in the past is that we're actually going to be out trying to teach 5 6 customers and approach them with new information, give them more 7 granular usage data. So I'm optimistic that we can create a 8 positive experience for customers that get them onto modern rate. I -- it is -- there's something of it that is somewhat of 9 an experiment and I understand your perspective on it, for sure. 10 11 COMMISSIONER RUPP: I'm sure you will get more 12 than 30 people that are signed up. 13 MR. WILLS: Undoubtedly. JUDGE DIPPELL: Thank you. 14 15 Commissioner Coleman, did you have questions 16 from Ameren? 17 COMMISSIONER COLEMAN: Yes, I do. 18 So many of my questions relative to the default 19 rate have been responded to, so I'm going to let that go for a 20 moment. But one of my other questions surround educational 21 outreach that Mr. Wills just started talking about. I'm really 22 interested in what that is going to entail, how you're going to 23 reach people, communicate these options, and specifically if there are -- if there is a way it's going to be done more than 24 25 just by an insert in the bill envelope?

1	MS. TATRO: And I think more than that has to
2	happen or customers aren't going to know about it. Right? We
3	know from our general communication that you have to get a
4	message to customers multiple times using different media in
5	order for them to hear it and understand it. So I know that
6	currently the team that's working on AMI metering rollout, part
7	of their charge is to think about how we communicate that to
8	customers so they know what is going on understand and they
9	understand how they can use it to benefit to control their
10	bill.
11	We plan to have conversations with Staff, for
12	Staff to see that information. It's not done yet. It's still
13	being worked on. Right? Our first meter rolls out in June.
14	That process is undergoing, but the intent is for it to be not
15	just a bill insert because most customers don't read their
16	bills.
17	COMMISSIONER COLEMAN: Right.
18	MS. TATRO: We know that is not sufficient.
19	COMMISSIONER COLEMAN: Has there been any
20	thought of media use, television ads, anything like that or is
21	that still in the discussion?
22	MS. TATRO: I don't know the answer to that
23	question. We find that using media like that can be very cost
24	effective. It's a great way to communicate with our customers.
25	Right? That's always the discussion we have with Staff is it

advertising or is it communication. That's why we have Facebook. People are on Facebook and we can use that as a method. I am sure that all of that is being considered. As I stand here today, I can't tell you the passage is. But we do recognize we have a responsibility to make sure we communicate with our customers as we roll it out and we're taking that very seriously.

COMMISSIONER COLEMAN: Concerns about the elderly, those who are not on Facebook, who don't Tweet, who aren't on Instagram, any of that stuff. And there are numerous — of course a lot of folks that don't have Internet access. And so I'm particularly interested and concerned that those folks who aren't, you know, operating in more than just telephone calls because a lot of people do still like to call the utility company to get information. I think there needs to be a really well thought out communication plan and methods to reach all of your customers.

MS. TATRO: I do not disagree.

COMMISSIONER COLEMAN: How easy is it going to be for a customer to flip to a different plan if they opt-out or don't opt-out of the default rate? So they're automatically put in the day and night rate and then has there been any thought about people automatically defaulting to that plan even if it makes the bill more? Because I would think that some people would have -- would find that their bill will end up being more?

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MS. TATRO: I think Steve has looked at that a
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 2
     little bit and found that it won't be a lot more, but some will
    be more and some will be less. Right? That's the nature of the
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     rate. To answer the first part of the question is it's as
     simple as a phone call to all of our customers --
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 6
                      COMMISSIONER COLEMAN: It is not like -- if you
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    have not opted out or if you decided you wanted to change your
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     plan, there is no -- well, you know, you're stuck in this for
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     the next 12 months?
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                      MS. TATRO: No. No one is stuck.
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                      COMMISSIONER COLEMAN: A person can change as
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     often as they desire?
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                      MS. TATRO: There is nothing in the tariffs that
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     would restrict them from switching back and forth. It would be
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    hard for them maybe to gain all of the benefits if they did
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     that, but they can change. Absolutely.
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                      COMMISSIONER COLEMAN: Now, if someone decided
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     to try it for six months and see what is happening --
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                      MS. TATRO: Right. Yeah.
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                      COMMISSIONER COLEMAN: -- and look at their
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    records and compare their six months worth of data and they
22
     don't see a benefit. I like the idea. You know, I compare my
23
     bill. I'm excited -- I hate to say this, but I'm excited to get
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    my bill because I want to know what I'm using now compared to
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    what I've used 12 months ago. I do think that most folks would
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1	be interested in that comparison and will give it a shot. But I
2	just want to make sure that they have the ability to revert back
3	to something or switch something as many times as they desire.
4	MS. TATRO: There's no restriction.
5	COMMISSIONER COLEMAN: That's good to know. And
6	I think that's my last question. Thank you.
7	Thank you, Judge.
8	JUDGE DIPPELL: Thank you.
9	Commissioner Holsman, do you have questions?
10	COMMISSIONER HOLSMAN: I do. Thank you.
11	MS. TATRO: Good morning, sir. I don't think I
12	have met you before. Nice to meet you.
13	COMMISSIONER HOLSMAN: On Section 11 in the
14	documentation, would the Company have any objection to filing it
15	in EFIS if it was provided a highly confidential designation?
16	MS. TATRO: Did you say Paragraph 11?
17	COMMISSIONER HOLSMAN: Yes.
18	MS. TATRO: Let me get there. I apologize. I
19	didn't have it with me. I think the concern that we had is that
20	this is going to be huge.
21	COMMISSIONER HOLSMAN: Okay.
22	MS. TATRO: This is going to be a huge amount of
23	information. So isn't that right? Am I wrong?
24	MR. LOWERY: Yeah, Commissioner. So this is
25	hourly data. Some of this data is hourly. You're looking at

over a year, so you got 8760 hours times eight coal units. I 1 2 can't do the math in my head, but it's -- these are spreadsheets that have tens of thousands of rows and columns in them. 3 MS. TATRO: And EFIS does have a size 5 restrictions. Our belief is that we would have to do something 6 -- we could not just upload it onto EFIS. I quess we'd have to 7 put it on a disk and send it to the data center and see if they 8 can upload it. But because of the size is why we went with 9 providing it with the parties instead of putting it in EFIS. 10 COMMISSIONER HOLSMAN: Okay. In Paragraph 11 27(D)1 you talk about there won't be any additional demand 12 charges until 2025. Was there any discussion of what those charges would look like once 2025 is expired? 13 14 MS. TATRO: There was not. 15 COMMISSIONER HOLSMAN: Okay. So you have -- you 16 don't -- you won't even have that conversation for another five 17 years? 18 MS. TATRO: I mean, it won't be -- we won't 19 propose anything that's required for five years. I'm hoping 20 there's discussion in between. And we can propose something 21 that's an opt-in. 22 COMMISSIONER HOLSMAN: Okay. Paragraph 28 also 23 -- you know, why are you delaying and offering the small general 24 services who already have the AMIs a time-of-use rate? It would 2.5 seem like they already have them. What is the difficulty in

providing them a time-of-use, especially when you have some of these small general service folks -- customers can potentially be ones that would benefit the most by it if they're operating a bar and restaurant, you know, late into the evening and have energy costs?

MR. WILLS: Steve Wills again for Ameren
Missouri. Good af-- I guess -- afternoon, now, Commissioner.
So there is in our SGS tariff, our small general service tariff, right now a time-of-use option for customers. And it's -- I would actually say it is not entirely dissimilar from the Evening Savers option here. The reason we didn't do something new with that is, you know, in our direct case we really focused on making this about modernizing residential rates. So our efforts were really focused hard on coming up with a suite of rate options for residential customers.

The Staff did raise in testimony along the way the idea of doing something like the EV savers for the small general service. And at that point it was really process-wise in the case. We just didn't have the rate developed or the analysis done or really on the billing side, you know, these things take planning, which the default rate being implemented not until 2021, a lot of that is because of the IT side of the planning. Like, that default rate wasn't planned from beginning of our rate neither was a small general service, AMI related time-of-use rate.

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Again, I think, you know, we took -- we took the
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 2
     task of coming into this case to modernize our residential rates
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     and kept our focus there just because that was a big undertaking
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     that --
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                      COMMISSIONER HOLSMAN: But they do have options
 6
     similar --
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                      MR. WILLS: Yeah.
                      COMMISSIONER HOLSMAN: -- to a time-of-use?
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 9
                      MR. WILLS: Yeah, so --
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                      COMMISSIONER HOLSMAN: On Paragraph 41(A) it
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     says that a rolling 12-month period, but it's clear that the
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     seasons are going to really impact. Is 12 months enough time to
     compare one summer to the other?
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                      MR. WILLS: We'll have much more than 12 months.
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     This was something that I believe was in Staff testimony and so
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     we agreed to commit to it. But we're going to have a much
17
     longer period of time than that. That is just what the minimum
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     that we're allowed to have per our agreement. My expectation is
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     to have multiple years worth of that data available.
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                      COMMISSIONER HOLSMAN: Okay. 41(B), the data
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     that you are collecting, will that be utilized to create a
22
    hosting capacity map or --
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                      MR. WILLS: This is something that we are
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     getting together with Staff on. I don't think -- this is really
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     Staff's ask. I believe it's more for cost of service analysis,
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but it might be a question for what -- you know, this is 1 2 something that we're going to meet and discuss what we can track 3 and provide in more granular fashions to the Staff specifically. I think, you know, in terms of hosting capacity that's, you know 5 -- I don't think that's, as I understand it, the focus of this 6 here, but that is something that, you know, is on the Company's 7 radar screen. I know there's distribute energy resource 8 workshops that have discussions of databases and things like 9 that. I just don't know that it's at issue in this provision 10 right here. 11 COMMISSIONER HOLSMAN: Okay. In Paragraph 46 it 12 goes into Income Eligible Weatherization Assistance Program. 13 And the Missouri DOE had previously administered that program 14 and one of the issues they had was, you know, getting 15 compensated for the outlays that they had placed. Now, it looks 16 like you're going to take it to the weatherization agencies or 17 the community action agencies in the Ameren territory. 18 like it's also going to be on a reimbursed basis. If DOE had a 19 hard time, you know, getting the funds that they expended for 20 this program, what are some assurances that Ameren would give 21 these community action groups that go ahead and implement this 22 are going to be paid back in a timely fashion? 23 MS. TATRO: First of all, I don't personally 24 know if the reimbursement was really an issue. For the money 2.5 that Ameren Missouri was paying, we paid it in annually every

1	year right when we were supposed to. I don't think there was
2	ever any issues with that. This is weatherization that's funded
3	specifically by us, so we won't have trouble getting the funding
4	because we are the ones providing it to the agencies.
5	COMMISSIONER HOLSMAN: Okay. And what about
6	oversight in terms of what these agencies are actually going to
7	do with the money. What is going to prevent them from using it
8	for salaries or vehicles or other non-energy efficient related
9	expenditures?
10	MS. TATRO: We will have agreements with them
11	that specify what they can and can't do with the money.
12	COMMISSIONER HOLSMAN: I see. And then who is
13	going to follow up to make sure that they didn't
14	MS. TATRO: I'm sure Staff will ask to see them.
15	Division of Energy may ask to see them. And I'm quite confident
16	the Office of Public Counsel will ask to see them.
17	COMMISSIONER HOLSMAN: Okay. Those are my
18	questions. Thank you.
19	MS. TATRO: Certainly.
20	JUDGE DIPPELL: Thank you. Mr. Chairman?
21	CHAIRMAN SILVEY: Thank you. Just a couple of
22	brief follow-ups from previous questions.
23	Going back to an answer that was given to
24	Commissioner Rupp on the previous TOU rate being
25	MS. TATRO: Steve?

CHAIRMAN SILVEY: -- being -- I'm sorry -- the 1 2 previous TOU rate being unrealistic because of the need to used 3 two-thirds of the energy off-peak in order to offset the cost of 4 the customer charge. Is that -- you gave that in an answer 5 earlier? 6 MR. WILLS: Yeah. And I apologize. I had a small sidebar at the beginning of your question. So that issue, 7 8 we had a time-of-use rate for years going back before the 2014, 9 I think, is the time that we implemented the new pilot. 10 was along on-peak and off-peak period, but it had an \$8 11 incremental customer charge. And that presents a barrier, 12 right, because you're starting off -- by opting to go on that 13 bill -- on the rate structure you have an \$8 kind of barrier to -- before you start saving. 14 15 CHAIRMAN SILVEY: Sure. 16 MR. WILLS: So they had to shift more usage 17 under that rate design to the off-peak to actually have a lower 18 bill than would be the case under something where there no 19 incremental customer charge. 20 CHAIRMAN SILVEY: So then looking at the 21 Ultimate Saver rate, what's that ratio under that rate given the 22 demand charge that's also included in that rate? 23 MR. WILLS: So the demand charge is fully offset 24 by reduction in the energy charge. So if you -- what you'll see 2.5 is that all of these rates are designed for the typical customer

if they are very, very average. They have average amount of 1 2 usage, average timing of usage. They will have the same bill on all of these rates as a starting point. The demand charge being 3 an incremental cost, but there's also -- if you'll notice, for 4 5 example, in the summer, the off-peak energy charge is 4.46 cents. There is in effect for all hours of the summer other 6 7 than weekdays from 2:00 to 7:00 so for 80 percent of hours they 8 are getting a 30 -- I'm sorry -- an energy charge that's like 9 one-third of the normal energy charge. So if you have the added -- these were all designed to be what we call to be revenue 10 11 neutral to mean that the average customer, if you pick any of 12 these and you have system average load characteristics, you're 13 going to be indifferent on all these rates as a starting point 14 so that the first thing that you do to save -- to shift usage is 15 going to start saving you net money. 16 Now, an individual customer may vary. Someone 17 whose lifestyle has them, you know, using a lot of power from 18 2:00 to 7:00 is going to have a higher bill on one of these 19 time-varying rates. But again, for that very average customer, 20 they start out almost indifferent to any of these rates. 21 are revenue neutral in that way. 22

CHAIRMAN SILVEY: And the information that they are provided six months after receiving their AMI meter, will breakdown every single one of these rates, the rate option?

MR. WILLS: That's the plan. That's what -- so

23

24

2.5

that they can see -- now, the average customer should be indifferent. How are you going to be? Are you going to be indifferent or are you going to be starting in a hole by being on this rate or starting with an advantage by being on that rate given that information.

CHAIRMAN SILVEY: And is any of that education anticipated to start before that initial, Hey, it's been six months, here's your bill insert?

MR. WILLS: So there is a provision in the stipulation that we will start -- at the time they get the meter, they will get information about the rate. The problem is we won't have their AMI. Because we're just putting in the AMI meter. We won't have their specific usage --

CHAIRMAN SILVEY: Right.

MR. WILLS: -- to be able to tell them how they're going to do on the rate. But they will get information that explains what the rates are. Basically, when they can start accessing that is really a function of our IT programming efforts right now and that is why we have a series of meetings with the Staff and Office of the Public Counsel to talk about when that is going to become available to customers. But I can tell you it's going to at the earliest opportunity that our folks can do a good job programming the tools that are necessary for that.

CHAIRMAN SILVEY: And once you have selected

that rate after six months, you've got all the data for the
previous six months, you've looked at the comparison, you've
chosen a rate, what tools will be available to the customer
moving forward so that three months down the road they can look
back and say, well, did I make the right choice?

MR. WILLS: Yes. That tool will be indefinitely
available, that rate comparison. You should always, once you've
gotten enough AMI data to do some rate comparisons, you can

gotten enough AMI data to do some rate comparisons, you can always go back and look at that and say, okay, is what I initially did the right choice. Should I be switching out now. With that, I do want to give a clarification on something that

12 Ms. Tatro said in response to Commissioner Coleman's question.

2.5

Customers can always switch to any of the flat rate or the default rate. But I think the more advanced rates that you can't just pop in and out of them. I think at least the way the tariffs are drafted. If you go on the Smart Savers rate, you can go back to the flat or the default rate at any time. But if you left Smart Savers you can't -- you have to wait 12 months to come back to Smart Savers.

But my point to your question was that at anytime they can use that rate comparison tool to evaluate their options and see, am I am on the right rate. And in almost all cases they can switch back out, they just can't switch back to Smart Savers or Ultimate Savers if they've just moved off of it. But if they've moved on to it, they can go back to a flat rate

1	or a default day/night rate.
2	CHAIRMAN SILVEY: And that's a 12-month
3	prohibition?
4	MR. WILLS: It's 12 months.
5	CHAIRMAN SILVEY: Okay. What are your
6	projections for and this is also tying into Commissioner
7	Rupp's questions. How many people are you projecting to go on
8	each of these rates? I mean, you have to have ideas of how many
9	people you think will stay default and how many people you think
10	will move off
11	MR. WILLS: So didn't do any explicit
12	CHAIRMAN SILVEY: Maybe not specifically
13	breaking them all down, but like how many people do you expect
14	to stay on default?
15	MR. WILLS: So again, we didn't explicit
16	forecasting. I think what we've done is looked to other
17	utility's experience to give ourselves a range that may occur.
18	I think that, you know, Dr. Faruqui mentioned some of those
19	numbers of other utilities. You know, we went into this with an
20	expectation of moving, you know, tens of thousands if not
21	hundreds of thousands of customers over time onto these smart
22	rates. I have in my mind what I talk about with customers that
23	OG&E example of 20 percent. That's not like an explicit target
24	or forecast that Ameren has established, so to speak.
25	CHAIRMAN SILVEY: So you think it would be

1	reasonable to expect 80 percent to stay on the default rate?
2	MR. WILLS: Yeah. Or some of them may even go
3	back to the completely flat rate. I mean, that's an expectation
4	but this is going to be dynamic over time. You know, what we
5	could do is, you know, achieve one level and do a later
6	marketing wave and try to bring more people on also. So I think
7	it will be dynamic over time.
8	CHAIRMAN SILVEY: Thank you.
9	JUDGE DIPPELL: Thank you.
10	COMMISSIONER HOLSMAN: I have one more
11	follow-up.
12	JUDGE DIPPELL: All right. Commissioner
13	Holsman?
14	COMMISSIONER HOLSMAN: Thank you.
15	How does this interact with distributed
16	generation customer who are bringing solar power onto the grid?
17	If they have bringing solar power onto the grid at an on-peak
18	time and they have rollover credits at the end of the month that
19	are going to will be applied to the next month, how do you
20	envision them getting the value of pulling on-peak generation?
21	Are you going to amortize it over both rates or you are going to
22	actually be able to identify that power for the value that it's
23	created?
24	MR. WILLS: So actually the more advanced
25	time-of-use rates right now are listed as not eligible for net

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metering and that's just a function of the way the net metering
 1
 2
     law prescribes the way we settled it, which is that you net the
     full energy produced and consumed over the course of the month.
 3
     And if you do a monthly netting, then there is one number of
 4
     consumption that doesn't fit into time-of-use buckets. So it
 5
 6
     really is that those tariffs are at least currently not
 7
     compatible with --
 8
                      COMMISSIONER HOLSMAN:
                                             So if you have
 9
     distributed generation you're not going to be eligible for
10
     time-of-use?
11
                      MR. WILLS: Certainly for the more advanced
12
     time-of-use rates. Now, since the default is something that the
     -- you know, as the Staff proposed it in this case and we have
13
14
     been working through it, we're still drafting the tariff.
15
     doesn't even have any specific provisions yet. We are working
16
     on those provisions for the default day/night rate.
17
                      COMMISSIONER HOLSMAN:
                                             I would certainly
18
     encourage you to figure out a way to integrate our distributed
19
     generation customers with the opportunity to maximize the value
20
     of their investments.
21
                      MR. WILLS:
                                  Sure. I appreciate that.
22
                      JUDGE DIPPELL: Commissioner Rupp?
23
                      COMMISSIONER RUPP: Yes.
24
                      So how -- if the net metering laws and rules and
     stuff won't allow you to use the time-of-use rates, then how
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would the default one actually still fit? Is it because it is
 1
 2
    not really a time-of-use rate or you don't have to be subject to
     the laws and the rules that are out there for the other ones?
 3
                      MR. WILLS: That's actually, I believe, an issue
 5
     for tariff drafting that we haven't even really discussed with
 6
     the Staff yet, who proposed the rate. I mean, it's something
 7
     that we're actually going to be working through as we draft
 8
     compliance tariffs with that rate.
 9
                      COMMISSIONER RUPP: So you can draft a
     compliance tariff for the default rate so that it would work
10
11
     with net metering, but you can't draft tariffs for Evening
12
     Savers, Smart Savers, and Ultimate Savers that would work with
13
     the net metering?
14
                      MR. WILLS: I mean, I believe it is technically
15
    possible to write one.
16
                      COMMISSIONER RUPP: So you can, you're just not
17
    going to?
18
                      MR. WILLS: We haven't at this point.
19
                      COMMISSIONER RUPP:
                                          Thank you.
20
                      JUDGE DIPPELL: Are there any other commission
21
     questions for Ameren at this time? All right. Thank you.
22
                      With that, we've been going over an hour and a
23
    half. I would like to go ahead and take a ten-minute break and
24
     then return with Staff and the other parties' questions for the
2.5
    presentation. Let's go ahead and break until 12:50.
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1	(OFF THE RECORD.)			
2	JUDGE DIPPELL: I apologize, right as I went off			
3	the record, the commissioners informed me that they may not have			
4	questions for the other parties except for one for Staff. So if			
5	everybody's still in the room, I apologize to those listening			
6	in.			
7	MS. TATRO: Before you start I want to make a			
8	clarification. Are we are on the record?			
9	JUDGE DIPPELL: Yeah, we are. Go ahead.			
10	MS. TATRO: So the sheet that I handed out with			
11	the rates, I am told that may not be the final rates. I thought			
12	they were, so that was an attorney not knowing what was going			
13	on. I apologize. They're still being calculated and there's			
14	still discussion between Staff and Ameren, so some of those			
15	numbers may change. Sarah? Do you agree with that? There she			
16	is.			
17	MS. LANGE: Yes.			
18	COMMISSIONER RUPP: So you're saying that			
19	there's a chance that the default rate could substantially			
20	improve than what's on this?			
21	MS. TATRO: I fear the default rate is not going			
22	to substantially change.			
23	JUDGE DIPPELL: Okay. Mr. Chairman, you said			
24	you had a question for Staff. Do you want			
25	CHAIRMAN SILVEY: I do. I just have one			

1	question.			
2	JUDGE DIPPELL: You want to just ask that			
3	question and or do you want to hear from Staff otherwise?			
4	CHAIRMAN SILVEY: No, I just want to ask the			
5	question.			
6	JUDGE DIPPELL: Okay.			
7	CHAIRMAN SILVEY: If that's okay.			
8	JUDGE DIPPELL: You can go ahead.			
9	CHAIRMAN SILVEY: So in the stip and agreement			
10	on 48 there is a section on dues and donations, signatories			
11	agree that Staff's position on dues and donations as contained			
12	in the Staff report may be adopted for the purposes of this			
13	settlement for the following groups and associations. I would			
14	just like a breakdown of what all of those acronyms are of those			
15	groups.			
16	MR. KEEVIL: Mr. Chairman, that even though			
17	it refers to Staff's report, the actual acronyms in that			
18	paragraph itself was, I believe, the impotence of from Office			
19	of Public Counsel.			
20	CHAIRMAN SILVEY: Okay.			
21	MR. KEEVIL: So			
22	CHAIRMAN SILVEY: Well, whoever can answer.			
23	Whoever can tell me what these acronyms are, that's all I want			
24	to know.			
25	MR. HALL: Commissioner Silvey, my witness is			

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going to correct me on this, but I know it's -- water group,
1
 2
     there's -- actually I'm just going to turn the mic over.
 3
                     CHAIRMAN SILVEY: I've got UARG. Does anybody
    know what that is?
 4
                     MR. MARKE: United Air Regulatory Group.
 5
 6
                     CHAIRMAN SILVEY: Okay. US--
 7
                     COURT REPORTER: I'm sorry. Your name?
 8
                     MR. MARKE: I'm sorry. G-E-O-F-F, Marke,
 9
    M-A-R-K-E.
10
                     CHAIRMAN SILVEY: Okay. So just to repeat.
11
    UARG is?
12
                     MR. MARKE: Utility Air Regulatory Group.
13
                     CHAIRMAN SILVEY: Okay. USWAG?
14
                     MR. MARKE: Utility Solid Waste Alliance Group.
15
                     CHAIRMAN SILVEY: UWAG?
16
                     MR. MARKE: Utility Water Alliance Group.
17
                     CHAIRMAN SILVEY: MOG?
18
                     MR. MARKE: Midwest Ozone Group.
19
                     CHAIRMAN SILVEY: REGFORM? What is REGFORM?
20
                     MR. MARKE: REGFORM is a group that's located
21
    here in Jefferson City. I think they are called REGFORM. It's
22
    Missouri REGFORM.
23
                     CHAIRMAN SILVEY: Okay. IERG?
                     MR. MARKE: Illinois. It's the Illinois version
24
    of REGFORM.
25
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CHAIRMAN SILVEY: And then it just says other
1
    environmental group dues. How broad is that?
 2
                      MR. MARKE: We don't -- we -- there were no
 3
 4
    other environmental groups that were identified. I'm using the
 5
     term environmental very loosely here.
 6
                     CHAIRMAN SILVEY: Okay. So could -- how would
 7
     that work then. It says other environmental groups, so would
 8
    the Company just be able to --
9
                      MS. TATRO: If I may explain.
                      MR. MARKE: I believe --
10
11
                      CHAIRMAN SILVEY: Sure.
                     MS. TATRO: This is a black box settlement with
12
13
    a dollar number. The Office of Public Counsel thought it was
14
     important to specifically identify certain groups that it didn't
15
    want anyone to think that it had signed off on the dues being
16
     included in that negative 32, so that is why they are listed
17
     there. I don't know that there is any other environmental group
18
    due that hasn't been identified. Those were the ones that were
19
    at issue.
20
                      CHAIRMAN SILVEY: Okay.
                                               Thank you.
                      That was my question, Judge. Thank you.
21
22
                      JUDGE DIPPELL: All right. Okay. And
23
    Commissioner Holsman had a question, I believe, for Renew
    Missouri.
2.4
25
                      COMMISSIONER HOLSMAN:
                                             Yes.
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1	Was there any discussion concerning the net				
2	metered customers and the prohibition on their ability to have				
3	time-of-use?				
4	MR. OPTIZ: Commissioner, I don't want to get				
5	into any discussions that would be considered settlement				
6	discussion. I will say for Renew Missouri's perspective the net				
7	metering customers were some class of customers were very				
8	concerned about potentially being forced on to certain rates in				
9	the future. Whether they would be prohibited was not something				
10	we specifically identified within our positions we've taken.				
11	COMMISSIONER HOLSMAN: I will just make a				
12	comment that this is a great concern to me that these customers				
13	would not have access to time-of-use so much so that I think it				
14	needs to be revisited and talked about. Not today for this				
15	settlement, but certainly for the July discussion that comes up.				
16	Thank you.				
17	JUDGE DIPPELL: And were there any other				
18	commission questions for any of the other parties?				
19	MR. HALL: Judge, I don't mean to interrupt				
20	JUDGE DIPPELL: Go ahead.				
21	MR. HALL: but we just got clarification that				
22	the REGFORM group is lot a standalone term. It's actually a				
23	Regulatory Environmental Group is the full group's name. For				
24	Missouri.				
25	MS. TATRO: Just for the record, when you said				

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Alliance, it was actually Activities. The A in these things is
 1
 2
    Activities. So note to self: Mr. Byrne is right. We should
    never put in abbreviations without spelling it out completely,
 3
 4
     so I have to give him that one.
 5
                      JUDGE DIPPELL: Mr. Chairman?
 6
                      CHAIRMAN SILVEY: Just to clarify, the numbers
 7
     on the sheet that you gave us, you indicated are not final.
 8
     When can we expect to see final and which programs do you expect
 9
     to be moving?
                      MS. TATRO: I will let Steve or Sarah about
10
11
     that. Obviously, we have to have final rates to do the tariff,
12
     so we need to come to agreement on that soon. We just haven't
13
    had an opportunity to do so.
14
                      CHAIRMAN SILVEY: Once that agreement is
15
    reached, can we receive the document as succinct --
16
                      MS. TATRO: You want us to update that document?
17
     We can certainly do that.
18
                      CHAIRMAN SILVEY: Yes. I thought it would help
     through the tariff to --
19
20
                      MS. TATRO: Right. I understand. We can do
21
     that. Sure.
22
                      MR. WILLS: I will say, these are the rates that
23
     Ameren Missouri has drafted and circulated to Staff and they are
     in the review process on them. I am not aware of any, like,
24
2.5
    major material changes, but certainly changes in, you know, the
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last couple decimal place or something like that. I don't know
 1
 2
     that that's what -- you know, we just have to get their review.
                      CHAIRMAN SILVEY: Once the tariff is drafted, if
 3
     you could update this document and circulate it to the
 4
 5
     commissioners, I think we would appreciate that.
 6
                      MS. TATRO: As soon as we have -- we feel we
 7
    have an agreement on those, I will do something. Thank you.
 8
                      JUDGE DIPPELL: Ms. Lange, you look like you
 9
    might have another comment? You're in agreement?
10
                      MS. LANGE: I have a lot of comments, but I'll
11
     withhold them.
12
                      JUDGE DIPPELL: All right. Commissioner
13
     Coleman, you had --
14
                      COMMISSIONER COLEMAN: Just one. Mr. Wills,
15
     just to confirm, the last information that you gave us about the
16
     customer's ability to opt-in or opt-out is your final answer?
17
                      MR. WILLS: Yes. So there's no limitation on
18
     when you can go to these top two rates. If you are on one of
19
     the more sophisticated time-of-use rates, you can opt those.
20
     But if you've been on a Smart Savers and leave it, then there's
21
     a 12-month waiting period to go back on it or the evening or the
22
    Ultimate Savers.
23
                      COMMISSIONER COLEMAN: Okay. Thank you.
                      Thank you, Judge.
24
25
                      JUDGE DIPPELL: Okay. Are there any other
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1 commission questions for any of the parties? All right. Seeing 2 no more commission questions, we will take a break and we will come back with a few housekeeping and I just -- we'll have one 3 question about the tariff effective date and how you see the 4 5 procedural side of things going forward with new tariffs and 6 request of the commission to approve the stipulation and so 7 forth. With that in mind, let's take a short break and 8 9 come back at one o'clock. At this time we are off the record. 10 (OFF THE RECORD.) 11 JUDGE DIPPELL: We are back on record after our 12 break. Before we get into housekeeping stuff, we will sort 13 procedural issues. My question was, so the agreement contemplates the Commission approving tariffs to be effective 14 15 April 1 or it says, as soon thereafter as possible. How was 16 that going to work if you don't have the tariffs put together 17 vet. Correct? 18 MS. TATRO: I mean, we always have to -- this 19 happens -- there's probably more in his case, but it always 20 happens that we have to redo the tariffs because the rate we 21 filed is never the rate that ultimately gets ordered. So we're 22 working right now to put those rates together. I believe we've 23 drafted them, we've circulated them to Staff to look at. 24 albeit there's probably a few more tariffs at issue, this is 25 really no different than the process that normally occurs.

Commission, I assume, I hope will issue an order approving the 1 2 stipulation. They will then reject the tariffs that are currently filed and order us to refile tariffs that are in 3 compliance with the order and we will do so. 4 The Commission will allow people time to look at 5 6 it and to confirm that they are accurate then approve them 7 effective April 1st. 8 JUDGE DIPPELL: Okay. But those will just be 9 tariffs dealing with the stipulation and agreement. We still 10 have two issues, but those issues, the effect on the tariff of the issues that are outstanding will go into effect at a later 11 12 tariff; is that --13 MS. TATRO: There are two -- right. There are 14 two issues. One is AMS costs and dealing with affiliate 15 transaction rules. If the Commission were to find that some of 16 those costs shouldn't be recovered, we've agreed to put those 17 costs into a regulatory liability and they will go into rates in 18 the next case. If the Commission decides to change the FAC sharing percentage, since this case will still be open, the 19 20 Commission can then order us to go back and change that sharing 21 percentage in the FAC. 22 So, the one that we're filing to take effect 23 April 1st will be 95/5, but it can still be changed in this case 24 because of course the FAC tariff has to change in a rate case. 2.5 JUDGE DIPPELL: Okay. And so if, say, the

Commission at its next opportunity, which will be next week's 1 2 agenda was able to approve the stipulation and agreement, how soon do you think, then, that tariffs could be filed in 3 compliance with that order? 4 MS. TATRO: I mean, typically, we have been able 5 6 to file them within days because we start working on them even 7 before we get the Commission order. You know, we presume the 8 Commission's going to approve the stip, although I recognize it 9 that's a presumption. So we would hope within a matter of days 10 and -- but at this point, we don't have an agreement. Staff 11 hasn't completed their agreement, their review -- I'm sorry. 12 And we haven't had whatever discussions to make sure we are agreeing with the final numbers, but that is underway. 13 14 JUDGE DIPPELL: Okay. And then of the other 15 parties, if Ameren files compliance tariffs, how quickly will 16 the other parties being able to review those tariffs and know 17 that they have no objection? Would you envision that once 18 Ameren submits them, Ameren's going to have your permission that 19 those are --20 MS. TATRO: Just to be clear, our goal -- we 21 probably will circulate them to all of the parties as soon as we 22 feel like we have the right numbers so that they can start 23 reviewing them. Obviously, the Commission needs to give the 24 other parties some amount of time to review them and make sure 25 they are, indeed, what we claim they are. So that's it's a

hurried process the end. 1 JUDGE DIPPELL: So typically, when they file the 2 tariffs, Staff and OPC are going to have had a chance to look at 3 4 them and know whether or not they comply or will you need a day 5 or a couple of days? 6 MR. KEEVIL: Typically, Judge -- I just checked 7 with my head of my tariff department. Typically, on a 8 stipulated rate case we'll have somewhere from three to five 9 days to review compliance tariffs because not only do we have to 10 review them, obviously, we have to make a recommendation too. 11 JUDGE DIPPELL: Well, I'm just trying -- you 12 know, we're within a month of April 1st and, you know, only 13 three agenda dates and the Commission at the least needs ten days for an effective date unless there is, I suppose, a waiver 14 15 of that from --16 MR. KEEVIL: Do you need that on a non-- I 17 shouldn't say noncontested -- on a stipulated case, you need 10 18 days? 19 The typical practice has been --JUDGE DIPPELL: 20 the courts have told us that anything less than ten days is 21 unreasonable, so we try to abide by that. 22 MS. TATRO: And we'll use those ten days to --23 if we have an agreement on the tariffs beforehand we will be 24 circulating them to all the parties so that parties can look at 25 -- I mean, we will do everything we can to help speed this up.

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When we file the tariffs, we will file for expedited treatment.
 1
 2
     And if we end up not making April 1st, then we don't make April
     1st. But it's a rate decrease, I think the parties have
 3
 4
     incentive to review quickly and try to get tariffs in place.
                      JUDGE DIPPELL: And --
 5
 6
                      MR. LOWERY: Judge, this -- pardon me.
 7
                      JUDGE DIPPELL: Go ahead.
                      MR. LOWERY: This may not make you feel better,
 8
 9
    but perhaps it will. We are, I think, on virtually the exact
     same timeline we were on in the last rate case that was settled.
10
11
     I think we filed that stipulation right at the end of February.
12
     We were -- I think we looked at the dates and we are on the same
     timeline. We all made it that time.
13
14
                      JUDGE DIPPELL: Okay.
15
                      MR. LOWERY: That doesn't quarantee success, but
16
     I know it's been done pretty much just like this before.
17
                      JUDGE DIPPELL:
                                      No.
                                           That is helpful.
18
     the reason I'm asking about it now because I am trying to get
19
     ahead of any timing issues or anything that we might have, and
20
     let the Commission know what to expect on their calendar. Okay.
21
     Were there any other statements or issues that you all wanted to
22
     get on the record today in front of the Commission that you
23
     didn't have the opportunity to present?
24
                      MR. WESTEN: Judge, if I might? Just for the
2.5
    Commission's benefit if they have any further questions on
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1 weatherization, they're invited to look at the testimony of Ms. Oerly, which I believe answered the majority of Commissioner 2 Holsman's questions. 3 JUDGE DIPPELL: Okay. Thank you. Anyone else 5 have anything that they wanted to clarify or, like you say, get 6 on the record today? 7 MR. KEEVIL: Judge, this is not really a 8 clarifying today's presentation, but I did have a question 9 regarding next week's hearing. 10 JUDGE DIPPELL: All right. 11 MR. KEEVIL: Do you envision both a general 12 opening and an opening for each individual issue since there's 13 only two issues? Do you really need, you know --JUDGE DIPPELL: Ms. Tatro, it looks like she 14 15 wants to have input. 16 MS. TATRO: I agree. I don't think we need a 17 general opening. I think we could just do openings on each 18 issue. 19 MR. HALL: If I can speak? The idea of having 20 one umbrella opening and mini openings was an ask that OPC had 21 with the parties. Considering there's only two remaining issues 22 for debate, I think just having two separate openings or one 23 makes sense. 24 JUDGE DIPPELL: I think that makes sense since the issues aren't necessarily related. I think we could just do 25

1 an opening on each issue. 2 MR. KEEVIL: Just do the minis then? 3 JUDGE DIPPELL: Yeah. Let's plan to do that. Okay. So we wanted to go ahead and introduce some of the 4 5 testimony and you-all each sent me your premarked exhibit list. 6 Shall we just begin then, with Ameren? What testimony did you 7 have that you wanted to offer up today? 8 MS. TATRO: And these have already been marked 9 given to the court reporter. 001 is the direct testimony of 10 Warren Wood. 009, is the rebuttal testimony of Matt Michels. 11 That was one we had previously reserved, but then the issue 12 ended up getting resolved, so we'll go ahead and add that in today, as well as 010, surrebuttal of Matt Michels; 017, 13 14 rebuttal testimony of Todd Schatzki; 18, Jim Williams rebuttal 15 testimony; 19, Marci Althoff direct testimony; 20, Marci Althoff 16 rebuttal testimony; 21C and 21P, is S. Hande Berk's direct testimony, confidential and public; direct -- I did say that? 17 18 22C and 22P is Mark Birk direct testimony, confidential and 19 public. 23 is the direct testimony of Ahmad Faruqui. 24 is the 20 rebuttal testimony of Ahmad Faruqui. 25 is the direct testimony 21 of Michael Harding. 26 is the rebuttal testimony of Michael 22 Harding. 27C and P is the direct testimony of Kelly 23 Hasenfrantz, confidential and public. 28 is the direct 24 testimony of Robert Hevert. 29 is the rebuttal testimony of 25 Robert Hevert. 30 is the direct testimony of Thomas Hickman.

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31 is that rebuttal testimony of Thomas Hickman. 32C and P is
 1
 2
     the rebuttal testimony of Jeffrey Jones, confidential and
     public. 33 is the rebuttal testimony of Mitchell Lansford.
 3
     is rebuttal testimony of David Loesch. 35 is rebuttal testimony
     of Trina Muniz. Wow, we have a lot of witnesses.
 5
 6
                      36 is the direct testimony of Ryan Ryterski.
                                                                    37
 7
     is the rebuttal testimony of Ryan Ryterski. 38 is the direct
 8
     testimony of Darryl Sagel. 39C and P is the rebuttal testimony
 9
     of Darryl Sagel, confidential and public. 40 is the rebuttal
10
     testimony of Bradley Seltzer. 41 is the direct testimony of
11
     John Spanos. 42 is the rebuttal testimony of John Spanos.
                                                                 43
12
     is direct testimony of Brenda Weber. 44 is the rebuttal
     testimony of Brenda Weber. 45 is rebuttal testimony of Scott
13
     Wibbenmeyer. 46 is the direct testimony of Steven Wills; and 47
14
15
     is the rebuttal testimony of Steven Wills.
16
                      The remaining testimonies will be offered at the
17
    hearing next week.
18
                      (WHEREIN; Ameren Exhibits 1, 9, 10, 17, 18, 19,
19
     20, 21C, 21P, 22C, 22P, 23, 24, 25, 26, 27C, 27P, 28, 29, 30,
20
     31, 32C, 32P, 33, 34, 35, 36, 37, 38, 39C, 39P, 40, 41, 42, 43,
21
     44, 45, 46, and 47 were offered into evidence.)
22
                      JUDGE DIPPELL: Would there be any objection to
23
     those items of testimony coming into the record? Seeing none,
24
     then I will admit each of those that Ms. Tatro just listed.
25
                      (WHEREIN; Ameren Exhibits 1, 9, 10, 17, 18, 19,
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```
20, 21C, 21P, 22C, 22P, 23, 24, 25, 26, 27C, 27P, 28, 29, 30,
 1
 2
     31, 32C, 32P, 33, 34, 35, 36, 37, 38, 39C, 39P, 40, 41, 42, 43,
     44, 45, 46, and 47 were received into evidence.)
 3
                      JUDGE DIPPELL: Staff, what exhibits did you
 5
    want to offer today?
 6
                      MR. KEEVIL: Judge, I thought what we would do
     is just offer everything except what is going to be reserved for
 7
 8
     the hearing next week. Maybe if I turned on my microphone that
 9
     would be good.
10
                      Exhibit 100 is the revised direct testimony of
11
    Lisa Ferguson. And when I say revised, that was -- it was
12
    prefiled. Okay.
13
                      Get that to the court reporter. They haven't
    been marked, okay, on the thing. Do you need them --
14
15
                      JUDGE DIPPELL: That's all right.
16
                      COURT REPORTER: Do you have a list? I can use
17
     that.
18
                      MR. KEEVIL: Okay. Good enough. Okay. Exhibit
19
     101 would be the Staff Report, Cost of Service. And that would
20
    be both 101C and 101 Public. 102 is also both confidential and
21
    public versions, Appendix 1, Appendix 2, and Appendix 3 of the
22
     Staff Cost of Service Report. Exhibit 103 is the -- again,
23
     confidential and public, Appendix 4, Parts 1 and 2 of the Staff
24
     Cost of Service Report. Exhibit 104, which is just public,
25
     Staff's Direct Accounting Schedules. Exhibit 105 is the direct
```

1 testimony of J. Luebbert. Exhibit 106, both confidential and 2 public, Staff Report on Class Cost of Service with Appendix 1 and Appendix 2. Exhibit 107 is the supplemental direct 3 testimony of Sarah Lange. Exhibit 108 is the rebuttal testimony 4 of Paul Amenthor. Exhibit 109, rebuttal testimony of Kory 5 Boustead; Exhibit 110, both confidential and public, the 6 7 rebuttal testimony of Contessa King; Exhibit 111, rebuttal testimony of Kim Cox; Exhibit 112, rebuttal testimony of Lisa 8 9 Ferguson; Exhibit 113, rebuttal testimony of Robin Kliethermes; 10 Exhibit 114, rebuttal testimony of Shawn Lange; Exhibit 115, rebuttal testimony of J. Luebbert; Exhibit 116, rebuttal 11 12 testimony of Dana Eaves; Exhibit 117, both confidential and public, rebuttal testimony of Jason Kunst; Exhibit 118, rebuttal 13 testimony of Karen Lyons; Exhibit 119, both confidential and 14 15 public, rebuttal testimony of Antonija Nieto; Exhibit 120, 16 rebuttal testimony of -- excuse me -- that one is reserved for 17 next week. So Exhibit 121, rebuttal testimony of Sarah Lange; 18 Exhibit 122, rebuttal testimony of Michael Stahlman. Exhibit 123 is reserved for next week. So we would go to Exhibit 124, 19 20 both confidential and public, rebuttal testimony of Jeffrey Smith; Exhibit 125 confidential and public, rebuttal testimony 21 22 of John Cassidy; Exhibit 126, rebuttal testimony of Matthew 23 Young. Exhibit 127 is reserved for next week. So Exhibit 128 is the supplemental surrebuttal of Daniel Beck. Exhibit 129 is 24 25 the supplemental surrebuttal of Sarah Lange.

```
I think that is all of them.
1
 2
                      (WHEREIN; Staff Exhibits 100, 101P, 101C, 102P,
     102C, 103P, 103C, 104, 105, 106P, 106C, 107, 108, 109, 110P,
 3
 4
     110C, 111, 112, 113, 114, 115, 116, 117P, 117C, 118, 119P, 119C,
 5
     121, 122, 124P, 124C, 125P, 125C, 126, 128, and 129 were offered
 6
     into evidence.)
 7
                      JUDGE DIPPELL: All right. Would there be any
 8
     object to those Staff exhibits? Basically, 100 through 119,
     121, 122, 124 through 126, 128, and 129 coming into the record?
 9
     Seeing none, I will admit those exhibits.
10
11
                      (WHEREIN; Staff Exhibits 100, 101P, 101C, 102P,
12
     102C, 103P, 103C, 104, 105, 106P, 106C, 107, 108, 109, 110P,
     110C, 111, 112, 113, 114, 115, 116, 117P, 117C, 118, 119P, 119C,
13
14
     121, 122, 124P, 124C, 125P, 125C, 126, 128, and 129 were
15
    received into evidence.)
16
                      JUDGE DIPPELL: Public Counsel, did you have any
17
     exhibits you wanted to offer at this time?
18
                      MR. HALL: Yes. Thank you, Your Honor.
19
    provided an exhibit list, but off the record we discussed your
20
    preferred numbering, so I'll be clear on what numbers are
21
     assigned to which testimony today.
22
                      Public Counsel offers the testimony, Exhibit
23
     203, the direct testimony Geoff Marke. 204 will be the rebuttal
24
     of Geoff Marke. 205 is the surrebuttal testimony of Geoff
25
    Marke. 209 is the direct testimony of John A. Robinett.
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Exhibit 210, the direct testimony John S. Riley.
1
 2
                      JUDGE DIPPELL: I'm sorry. 209 was which one?
                      MR. HALL: Direct testimony of John Robinett.
 3
 4
                      JUDGE DIPPELL: Okay. Go ahead.
                      MR. HALL: Exhibit 211, both public and
 5
 6
     confidential is the direct testimony of Amanda C. Conner.
 7
     Exhibit 212, the rebuttal testimony of Amanda Conner; Exhibit
 8
     213, the direct testimony of David Murray, both public and
 9
     confidential. Exhibit 214 will be the rebuttal testimony of
10
     David Murray, both public and confidential. And that is all the
11
     testimony Public Counsel offers today.
12
                      (WHEREIN; OPC Exhibits 203, 204, 205, 209, 210,
13
     211P, 211C, 212, 213P, 213C, 214P, and 214C were offered into
14
     evidence.)
15
                      JUDGE DIPPELL:
                                      Okay. Was there -- I'm sorry,
16
     since we have a little difference in our numbering, I just want
17
     to make sure I've got that right. So it was 203, 204, 205, 209,
18
     211, 212, 213, and 214?
19
                                 210 was the direct testimony of John
                      MR. HALL:
20
    Riley and you 211 Amanda Conner.
21
                      JUDGE DIPPELL: Okay. I thought I'd missed one.
22
    All right. Seeing that, are there any objections to those
23
     exhibits of Office of the Public Counsel coming into the record
24
     at this time? Seeing none, I will admit those exhibits.
25
                      (WHEREIN; OPC Exhibits 203, 204, 205, 209, 210,
```

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211P, 211C, 212, 213P, 213C, 214P, and 214C were offered into
 1
 2
     evidence.)
                      JUDGE DIPPELL: Division of Energy, do you have
 3
     exhibits that you wanted to offer at this time?
 4
                      JACOB WESTON: Yes, Judge. Thank you.
 5
    Division of Energy has two exhibits. The first is Exhibit 300,
 6
 7
     which is the direct testimony of Marci Oerly, that's O-E-R-L-Y.
 8
     And then we also offer the DE Exhibit 301, which is the direct
 9
     testimony of Mr. Martin R. Hyman. And that's it.
10
                      (WHEREIN; DE Exhibits 300 and 301 were offered
11
     into evidence.)
12
                      JUDGE DIPPELL: And you've given copies of those
13
     to the court reporter or you have some for the court reporter?
14
                      MR. WESTEN: I have copies available.
15
                      JUDGE DIPPELL: Okay. Be sure and give those to
16
    her, please. Would there be any objections to Exhibits 300 and
     301? Seeing none, I will admit those.
17
18
                      (WHEREIN; DE Exhibits 300 and 301 were received
19
     into evidence.)
20
                      JUDGE DIPPELL: MECG?
21
                      MR. COFFMAN: Your Honor --
22
                      JUDGE DIPPELL: I'm sorry.
23
                      MR. COFFMAN: -- Mr. Woodsmall had to leave the
24
    hearing.
25
                      JUDGE DIPPELL: Yes.
```

```
MR. COFFMAN: But he did leave his one piece of
 1
 2
     testimony which looks like it is Exhibit Number 350, the direct
     testimony of Steve Chriss.
 3
                      (WHEREIN; MECG Exhibit 350 was offered into
    evidence.)
 5
 6
                      JUDGE DIPPELL: Yes. Thank you, Mr. Coffman,
 7
     for --
 8
                      MR. COFFMAN: I am delivering this. And in no
 9
    way am I endorsing for Mr. Woodsmall.
10
                      JUDGE DIPPELL: I appreciate that. I did excuse
11
    Mr. Woodsmall earlier. Would there be any objection to -- I
12
     realize he's vulnerable here. Would there be any objection to
13
     Exhibit 350 coming into the record at this time?
14
                      MR. LOWERY: We really want to.
15
                      JUDGE DIPPELL: I appreciate your restraint. I
    will receive Exhibit 350 into the record.
16
                      (WHEREIN; DE Exhibits 300 and 301 were received
17
18
     into evidence.)
19
                      JUDGE DIPPELL: Renew Missouri, did you want to
20
    offer your exhibit?
21
                      MR. OPITZ: Sure, Judge. Renew Missouri would
22
     offer the rebuttal testimony of Emily Piontek, that's
23
    P-I-O-N-T-E-K.
24
                      (WHEREIN; Renew Missouri Exhibit 400 was offered
25
     into evidence.)
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JUDGE DIPPELL: And that was Exhibit Number 400.
1
 2
     Would there be any objection to Exhibit 400? Seeing none, then
     I will admit that.
 3
                      (WHEREIN; Renew Missouri Exhibit 400 was
 5
    received into evidence.)
 6
                      JUDGE DIPPELL: MIEC?
 7
                      MR. MILLS: Thank you, Your Honor. MIEC would
 8
     offer Exhibit 450, which is the direct testimony of Brian
 9
     Andrews; Exhibit 451, which is the direct testimony of Greq
     Meyer; Exhibit 452, which is direct testimony Christopher
10
11
     Walters; Exhibit 453, which is the direct testimony of Maurice
12
     Brubaker; Exhibit 454, which is the rebuttal testimony of
     Maurice Brubaker; and Exhibit 455, which is the rebuttal
13
14
     testimony of Christopher Walters.
15
                      (WHEREIN; MIEC Exhibits 450, 451, 452, 453, 454,
     and 455 were offered into evidence.)
16
17
                      JUDGE DIPPELL: And would there be any
18
     objections to Exhibits 450 through 455 coming into the record?
19
     Seeing none, then I will receive those exhibits.
                      (WHEREIN; MIEC Exhibits 450, 451, 452, 453, 454,
20
21
     and 455 were received into evidence.)
22
                      JUDGE DIPPELL: Sierra Club, do you have -- I
23
    realize you're not physically here to give me your exhibits, but
24
     did you want to offer your exhibits at this time?
2.5
                      MR. MENDOZA: If the offer is effective without
```

```
having a physical copy to present, we would like to, yes.
1
 2
                      JUDGE DIPPELL: Go ahead since -- I will --
                      MR. MENDOZA: And they are Exhibits 550, the
 3
 4
     revenue requirement direct testimony of Avi Allison with the
     exhibits therewith; Exhibit 551, the revenue requirement
 5
 6
     surrebuttal testimony of Avi Allison with the exhibits
 7
     accompanying it. And I see I omitted what should be Exhibit
 8
     552, the rate design direct testimony of Avi Allison with the
 9
     accompanying exhibits.
10
                      (WHEREIN; Sierra Club Exhibits 550, 551, and 552
11
    were offered into evidence.)
12
                      JUDGE DIPPELL: Okay. And would there be any
13
     objection to Exhibits to 550 through 552? Seeing none, I will
14
    receive those.
15
                      (WHEREIN; Sierra Club Exhibits 550, 551, and 552
    were offered into evidence.)
16
17
                      JUDGE DIPPELL: And I would just ask Sierra Club
18
     if you would --
19
                      MR. MENDOZA: File an amended exhibit list?
                      JUDGE DIPPELL: Well, the exhibit list wasn't
20
21
     filed but --
22
                      MR. MENDOZA: True.
23
                      JUDGE DIPPELL: I was just trying to get a
24
    physical copy to the court reporter. I think we can get that
2.5
     from you. Are you-all going to be here next week?
```

```
1
                      MS. TATRO: I have a suggestion, Your Honor.
 2
                      JUDGE DIPPELL:
                                     Yes?
                      MS. TATRO: Ameren Missouri will print those out
 3
 4
     and bring them over for you.
 5
                      JUDGE DIPPELL: All right. Never mind. Ameren
 6
     is going to print those out and bring those to us so we can mark
 7
     those copies. Thank you.
 8
                      MR. MENDOZA: Thank you. I appreciate that.
 9
                      MR. SMITH: As do I. This is Josh Smith.
                      JUDGE DIPPELL: And Consumers Council?
10
11
                      MR. COFFMAN: Yes, Your Honor. Consumers
12
     Council would offer Exhibit 600, which is the direct testimony
     of Jacqueline A. Hutchinson.
13
14
                      (WHEREIN; CCM Exhibit 600 was offered into
15
     evidence.)
16
                      JUDGE DIPPELL: Would there be any objection to
17
    Exhibit 600? Seeing none, I will receive that into evidence.
18
                      (WHEREIN; CCM Exhibit 600 was received into
19
     evidence.)
20
                      JUDGE DIPPELL: Were there -- did I miss
     anybody? Is there any other exhibits that need to come in
21
22
     today? Okay. I see none.
23
                      Ms. Tatro, do you have a question?
24
                      MS. TATRO: I apologize. I have a guestion.
25
    What's the timing? Is that something I can bring to the hearing
```

1	next week or do we need to get that printed and back to you			
2	today?			
3	JUDGE DIPPELL: If you could bring it today that			
4	would be best and that way I can keep it with this transcript.			
5	MS. TATRO: All right. Will do.			
6	JUDGE DIPPELL: Thank you. Okay. I'm getting			
7	just a couple of questions, so if you'll hang on just a second			
8	and let me see if we've got everything wrapped up.			
9	MS. TATRO: And I do have one more question when			
10	you are done.			
11	JUDGE DIPPELL: Okay. Ms. Tatro, you said you			
12	had another question?			
13	MS. TATRO: Just a couple things. First of all,			
14	yesterday as we were printing out the copies for the court			
15	reporter we realized that the affidavit had been left off of the			
16	testimony of Laura Moore and we late filed that affidavit with			
17	the request for the Commission to accept it. So I bring that to			
18	your attention and ask for an order if that is possible.			
19	Then the second thing is to make sure you are			
20	aware that our witness, Mr. Reed for next week must testify on			
21	Wednesday.			
22	JUDGE DIPPELL: Okay.			
23	MS. TATRO: I know that issue is the second			
24	issue, but I would hope we would have time on Wednesday. We			
25	don't have as many witnesses on the FAC.			

JUDGE DIPPELL: And I wanted to make sure that I 1 2 was clear that your witnesses for Thursday be available at least in the afternoon on Wednesday in hopes that -- especially since 3 we're going to do the mini openings, not the other, we're doing 4 all the exhibits now. We shouldn't have a lot of extraneous 5 stuff that we have to do. 6 And yes, I'm glad you brought the affidavit 7 8 motion to my attention. I had it here. I forgot to mention it 9 earlier. I will grant your motion to accept the late filed 10 affidavit of Laura Moore. That is now attached to the exhibit 11 that you gave the court reporter? 12 MS. TATRO: Yes. 13 JUDGE DIPPELL. Good. All right. So here's the 14 pressing question. What happens if the Commission does not 15 approve the stipulation and agreement? What would hearings look like then? 16 17 MR. KEEVIL: That was actually a concern of mine 18 a little less than a month ago before we got down to 19 negotiations on this thing. Because I don't think you can do it 20 -- if recent past history is an indication, I don't think you 21 could do it in two weeks. I mean, there were so many issues. 22 You don't -- I don't even know how many issues are subsumed 23 within the black box, 32 million reduction. I mean, there's --24 we had -- when we printed out our preliminary list of issues it 2.5 was -- and some of these probably weren't issues. I'll say

that, but at least issues that might develop into issues. 1 2 Singlespaced, we had, I think, four pages' worth of one line issues. So that'll give you some idea of how many, 3 you're looking at, I don't know, hundred issues. 5 JUDGE DIPPELL: So I heard some issues raised by 6 some of the commissioners. I don't know how significant. 7 don't know, you know, if those issues are enough for them to 8 vote against the stipulation or so forth. But it is always a 9 consideration. Right? Since it is not over until it is over. 10 MR. MILLS: Judge, if I may. I think it makes a 11 difference as to what the Commission has issued with. If the 12 Commission simply says we reject the stipulation and agreement, then we're sort of all up in the air about what we can do and do 13 we try all of these issues. If the Commission has issues with 14 15 particular items and identifies those, then you know, the 16 typical practice is the parties rush back together to discuss 17 how we can address the Commission's issues and try to submit a 18 revised stipulation and agreement. If that is the case here, 19 you know, depending on the number of issues, it may be something 20 that we can resolve quickly and address them in another 21 agreement or tee up just a few issues for hearing and address 22 those relatively expeditiously as well. 23 JUDGE DIPPELL: So it is possible, say, that if 24 the Commission had particular issues with the stipulation and agreement, even though the stipulation and agreement says take 2.5

```
it as is or nothing, but it is possible that the parties would
 1
 2
     still be willing to work on some of -- some issues if they were
     critical to the entire resolution of this? I know it is black
 3
 4
    box.
                      MS. TATRO: If the Commission raises an issue
 5
 6
     and a concern, my client certainly is going to take that into
 7
     account and see if there is a way to address the issue that
 8
     still works for everyone.
 9
                      JUDGE DIPPELL: Okay. I just wanted to get that
10
     there. Like I say, I am not counting any chickens until they're
11
    hatched. Right?
12
                      MR. KEEVIL: Don't kill them early either.
13
                      JUDGE DIPPELL: We won't kill them early either.
14
     All right. Is there anything else that we need to discuss on
15
     the record? Any other questions about the proceeding next week?
16
                      MR. HALL: Well, Judge, as an evidentiary
17
    matter, do you have reservations -- I'm unclear. Do you have
18
     reservations about accepting this testimony before a stipulation
19
     is accepted by the Commission at this time or are we treating
20
     the testimony that was offered by all parties as accepted
21
     pending approval by the Commission of the stipulation?
22
                      JUDGE DIPPELL: I think we will go ahead and
23
     treat it as accepted. If the stipulation should somehow not get
24
     approved, then I will -- I will allow a change at a hearing.
     We'll address those pieces of testimony again, if need be. But
2.5
```

1 for now, let's go ahead and have them as entered. It's taken 2 care of. If an issue gets rejected, then I will also at that time reject the testimony on that issue. 3 MR. HALL: Thank you. MR. LOWERY: Your Honor, if I may just on this 5 6 issue. I agree with what Mr. Mills said and what Ms. Tatro 7 I also -- and I don't think you have this impression. Ι 8 wouldn't want to leave the impression that not approving the 9 stipulation would necessarily -- it will be an easy path to 10 figure out what to do in that or that the parties automatically will agree on what to do. I think it would be a difficult 11 12 situation to be in. It's one where that risk always exists when 13 you have a stipulation like this. There's -- this is no 14 different than any case. But it wouldn't be easy and I don't 15 want the impression to be left that it would or that it would 16 necessarily work out in a way that you or the Commission would 17 necessarily feel good about or the parties as well. It would be 18 a tough thing to deal with. Obviously, we would do our best. 19 JUDGE DIPPELL: Thank you. 20 MR. KEEVIL: Judge, if I could, too. Remember 21 that we are dealing with a rate decrease here. I think that is 22 important to keep in mind. And Ameren has agreed to get the 23 rates into effect fairly soon and -- just tossing that out there for what it's worth. 24 JUDGE DIPPELL: I appreciate that. 2.5 And the

```
Commission is certainly aware of that as well. I'm not trying
 1
 2
     to make it sound like -- I'm not trying to make it sound like in
     anyway I have any idea what the Commission will decide.
 3
    not trying to speak for the Commission before they have made a
 5
     decision. I am just trying to keep all of the options on the
 6
     table until this is approved so that we are able to timely make
 7
     a decision and we have all of the information that we need to do
 8
     so.
 9
                      Mr. Mills?
10
                      MR. MILLS: If you were done with that, I wanted
11
     to move on to something else. I would like to request to be
12
     excused from the hearing next week on the record.
13
                      JUDGE DIPPELL: All right. You may be excused.
14
     I always have my caveat that anyone who is not present,
15
     obviously, waives any right to make any objection or add
     additional evidence.
16
17
                      MR. MILLS: Understood. Thank you.
18
                      JUDGE DIPPELL: And were there others that
19
     wanted to ask to be excused as well?
20
                      MR. WESTEN:
                                     Yes, Judge. The Division of
21
     Energy would respectfully request to be excused from next week,
22
     again, with your caveat that we waive any objections.
                      JUDGE DIPPELL: That is fine. Any others?
23
24
                      MR. SMITH: Your Honor, this is Joshua Smith
    with Sierra Club. If I may request can we submit something in
2.5
```

1	writing to that affect. I need to discuss with my cocounsel				
2	before we waive.				
3	JUDGE DIPPELL: Certainly. That is fine.				
4	MR. SMITH: Thank you.				
5	MR. ROBERTSON: On behalf of NRDC, I would asked				
6	to be excused as well.				
7	JUDGE DIPPELL: And NRDC may be excused as well.				
8	MR. ROBERTSON: Thank you.				
9	JUDGE DIPPELL: Anything else? All right. I do				
10	appreciate all of the hard work that you have put together				
11	put in on putting together this stipulation and the settlement				
12	of the issues thus far. It has lightened my load substantially.				
13	Thank you. And I'll look forward to hearing the last of the				
14	case next week. We can go ahead and go off the record.				
15	(OFF THE RECORD.)				
16					
17					
18					
19					
20					
21					
22					
23					
24					
25					

1	CERTIFICATE OF REPORTER		
2			
3	I, Lisa M. Banks, CCR within and for the State of		
4	Missouri, do hereby certify that the witness whose testimony		
5	appears in the foregoing deposition was duly sworn by me; that		
6	the testimony of said witness was taken by me to the best of my		
7	ability and thereafter reduced to typewriting under my		
8	direction; that I am neither counsel for, related to, nor		
9	employed by any of the parties to the action in which this		
10	deposition was taken, and further, that I am not a relative or		
11	employee of any attorney or counsel employed by the parties		
12	thereto, nor financially or otherwise interested in the outcome		
13	of the action.		
14			
15			
16			
17	Lisa M. Banks, CCR No. 1081		
18			
19			

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