Exhibit No.:

Issues: Revenues, Pay Stations,

Advertising, Dues and Donations, Insurance, Leases, Uncollectibles

Witness: Jeremy K. Hagemeyer

Sponsoring Party: MoPSC Staff
Type of Exhibit: Direct Testimony
Case No.: ER-2007-0002

Date Testimony Prepared: December 15, 2006

MISSOURI PUBLIC SERVICE COMMISSION UTILITY SERVICES DIVISION

DIRECT TESTIMONY

OF

JEREMY K. HAGEMEYER

UNION ELECTRIC COMPANY, d/b/a AmerenUE

CASE NO. ER-2007-0002

Jefferson City, Missouri December 2006

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Electric Service Provided to Customers in the Company's Missouri Service Area.) Case No. ER-2007-0002))
AFFIDAVIT OF JER	EMY K. HAGEMEYER
STATE OF MISSOURI)) ss. COUNTY OF COLE)	
preparation of the foregoing Direct Testimo // pages to be presented in the abov	his oath states: that he has participated in the ny in question and answer form, consisting of e case; that the answers in the foregoing Direct owledge of the matters set forth in such answers; e best of his knowledge and belief.
· J	eremy K. Hagemeyer
Subscribed and sworn to before me this 14th	day of <u>December</u> , 2006.
D. SUZIE MANKIN Notary Public - Notary Seal State of Missouri County of Cole My Commission Exp. 07/01/2008	DSuzullankin Notary Public

1	DIRECT TESTIMONY
2	OF
3	JEREMY K. HAGEMEYER
4 5	UNION ELECTRIC COMPANY, d/b/a AmerenUE
6	CASE NO. ER-2007-0002
7	EXECUTIVE SUMMARY
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12	DUES AND DONATIONS
13	LEASES
14	THIRD PARTY PAY STATIONS
15	

1		DIRECT TESTIMONY
2		OF
3		JEREMY K. HAGEMEYER
4 5		UNION ELECTRIC COMPANY, d/b/a AmerenUE
6		CASE NO. ER-2007-0002
7	Q.	Please state your name and business address.
8	A.	Jeremy K. Hagemeyer, 9900 Page Avenue, Suite 103, Overland, MO, 63132.
9	Q.	By whom are you employed and in what capacity?
10	A.	I am employed by the Missouri Public Service Commission (MPSC or
11	Commission) as a Utility Regulatory Auditor III.
12	Q.	Please describe your educational background.
13	A.	I graduated from Southwest Missouri State University, receiving a Bachelor of
14	Science in A	ccounting in May 2001.
15	Q.	Please describe your duties while employed by the Commission.
16	A.	I have assisted with audits and examinations of the books and records of public
17	utility compa	anies operating within the state of Missouri.
18	Q.	Have you previously filed testimony before this Commission?
19	A.	Yes. Please refer to Schedule 1, attached to this testimony.
20	Q.	Did you make an examination and analysis of the books and records of Union
21	Electric Con	npany d/b/a AmerenUE (AmerenUE or Company) in regards to matters raised in
22	this case?	
23	A.	Yes, in conjunction with other members of the Commission's Staff (Staff). I
24	reviewed Sta	aff and other parties' data request responses in this case, the general ledger,

- 1 outside auditor workpapers, prior case files, workpapers for this case and Case No.
- 2 EC-2002-1, monthly financial reports and past Commission rulings.

EXECUTIVE SUMMARY

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- Q. What matters will you address in your testimony?
- A. I will address electric service revenues, advertising, insurance, uncollectibles, dues and donations, leases and third party pay station expenses.
- Q. What knowledge, skill, experience, training or education do you have in these matters?
- A. I have reviewed the filed testimony, schedules, workpapers and data request responses regarding these issues in this case. I have also reviewed documents from previous rate cases involving both the electric and gas operations in the Missouri territory of AmerenUE and rate cases of other gas and electric companies on the issues I will be addressing. In addition, I have relied on the accounting training I have received during college and the training I received through classes and seminars in utility regulation. I also have engaged in discussions with and received guidance and in-house training from my supervisors with regard to these issues in general and for this Company.
 - Q. What adjustments are you sponsoring in this case?
- A. I am sponsoring the following adjustments in Accounting Schedule 10, Adjustments to Income Statement:

20	Revenues	S-1.1, S-1.3, S-1.6 and S-1.8
21	Advertising	S-14.7 and S-17.15
22	Insurance	S-17.12
23	Uncollectibles	S-13.6
24	Dues and Donations	S-6.6, S-12.5, S-15.5 and S-16.5
25	Leases	S-11.5 and S-17.10
26	Third Party Pay Stations	S-13.7

ELECTRIC SERVICE REVENUES

Q. Please describe the adjustments you are sponsoring to revenue.

A. I am sponsoring an adjustment to annualize the growth in customers that occurred during the twelve months ended June 30, 2006. I am also sponsoring revenue related adjustments to remove gross receipts tax and unbilled revenues. I am also sponsoring an adjustment to remove billings in excess of twelve months for a customer in the Large Transmission Service class.

Q. How was the Revenue adjustment S-1.6 for growth calculated?

A. A growth adjustment was calculated for the tariff rate classes of residential (1M), small general service (2M), large general service (3M) and small primary service (4M). Each of these rate classes has two or more sub-classes. Each of the sub-classes was evaluated individually.

Staff began by recalculating test year revenues to reflect the actual test year customers and usage. This eliminates the effect of any billing adjustments that might have occurred in the test year. Staff then adjusted these revenues to reflect normal weather. The revenues were then adjusted to reflect 365 days of usage. Please refer to the testimony of Staff witnesses James A. Busch, Shawn E. Lange and Curt Wells for further discussion of these adjustments.

This adjusted revenue level is the base amount from which the Staff made its growth adjustments. Staff examined historical as well as current test year data for customer counts in order to assess whether there was a pattern of growth. In the case of the 1M and 1M Time of Use customers, Staff saw a trend and annualized to the June 30, 2006 level of customers. When looking at the 2M customers, Staff found clear trends in all but one of the sub-classes

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22 23 of customers. For the trending 2M sub-classes, Staff also annualized to the June 30, 2006 level of customers. In the case of the 2M Unmetered with no customer charge class, the Staff saw no discernible trend and did not propose any changes to the test year level of customers. Staff saw a trend in both sub-classes of 3M customers and annualized to the June 30, 2006 level of customers. In half of the 4M sub-classes, Staff saw a trend in customer levels and annualized to the June 30, 2006 customer volume. For the other 4M sub-classes, Staff believes that test year customer volumes are appropriate.

Once Staff determined the appropriate customer levels, Staff priced out the annualized revenues, taking into account the adjustments proposed by Staff witnesses Lange and Busch.

- Q. Please explain adjustments S-1.3 and S-29.1.
- Adjustment S-1.3 removes gross receipts tax (GRT) from booked revenues. A. The Company acts as a collector for taxes imposed by municipalities or other taxing jurisdictions on utility services. The GRT included on a customer's bill is collected by the Company which, in turn, remits the collections to the appropriate taxing jurisdiction. The GRT included on a customer's bill is recorded as revenue on the books of the Company with a corresponding charge to GRT expense. Theoretically, the revenue and expense offset one another and therefore have no effect on net income. However, the expense accrual for GRT does not always match perfectly the GRT included in revenue. Eliminating the GRT recorded in revenue through adjustment S-1.3 and the GRT recorded in expense through the companion Adjustment S-29.1 assures that GRT will have no impact on net income or revenue requirement.
- Q. Why was adjustment S-1.1 to eliminate the test year unbilled revenue necessary?

- A. The recording of unbilled revenue on the books is an attempt to recognize the sales of electricity that have occurred, but have not actually been billed to the customer. Since the Staff has re-priced the actual billing determinants and adjusted revenues to assure that it includes only 365 days of revenue, and since the revenues have been restated to a billed basis, it is unnecessary to recognize unbilled revenue. Therefore, Staff has removed unbilled revenue from its case.
 - Q. Please explain adjustment S.1-8.
- A. This adjustment removes the revenues associated with billings in excess of 12 months for a customer in the Large Transmission Service class (12M). This charge is calculated and billed on an annual basis for the previous 12 months of service. The revenue on the Company's books includes thirteen months of this charge.
 - Q. Do you have any additional revenue adjustments?
- A. No, not at this time. Staff is waiting for more information related to the revenue associated with Meramec Terminal operations. Upon receipt of this information, Staff may wish to propose an additional revenue adjustment.

ADVERTISING

- Q. Please explain adjustments S-14.7 and S-17.15.
- A. These adjustments restate the test year advertising levels to reflect allowable advertising expense.
 - Q. Please explain the history of such adjustments before the Commission.
- A. The Commission, in its Report and Order for Case Nos. EO-85-185 and EO-85-224 involving Kansas City Power & Light Company (KCPL Report and Order), adopted the following treatment which separates advertisements into five categories and

provides separate rate treatment for each category. The five categories of advertisements recognized by the Commission for purposes of this approach are:

- (1) General advertising that is useful in the provision of adequate service;
- (2) Safety advertising which conveys the ways to use the Company's service safely and to avoid accidents;
- (3) Promotional advertising used to encourage or promote the use of the particular commodity the utility is selling;
- (4) Institutional advertising used to improve or retain the Company's public image; and
- (5) Political advertising associated with political issues.

The Commission adopted these categories for advertisements because it believed that a utility's revenue requirement should: (1) always include general and safety ads, provided such costs are reasonable; (2) never include the cost of institutional or political ads; and (3) include the cost of promotional ads only to the extent that the utility can provide cost–justification for the ads (KCPL Report and Order, pp. 50–51).

- Q. What examination has the Staff performed in relation to the Company's advertising expenditures?
- A. The Staff performed an advertisement-by-advertisement review of the advertisements provided by the Company in response to Data Request No. 94, for advertising cost charged to Missouri during the test year ending June 30, 2006. Schedule 2 attached to my direct testimony includes the Staff's classification of the radio and print advertising and a corresponding copy of each of the advertisements that were charged to Missouri during the test year. Page two of Schedule 2 also shows the Staff's classification of television

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22 23 advertising. Copies of these advertisements are available on a CD, but were not included on Schedule 2. Finally, I have not received a copy of two television advertisements, referred to as "TV Ad 8" and "TV Ad 9" on my Schedule 2. The Staff is currently disallowing the cost of these two advertisements, but may modify its position upon receipt of these ads.

- Q. How did the Staff determine each advertisement's classification under the standard established by the KCPL Report and Order?
- A. Each advertisement was reviewed to determine which of the following "primary messages" the advertisement was designed to communicate: (1) the dissemination of information necessary to obtain safe and adequate service (general, safety); (2) the promotion of a particular product or service (promotional); (3) the enhancement of the Company's image (institutional); or (4) the endorsement of a political candidate or message (political).
- Q. Has the Staff used all of the Commission's classifications in the segregation and review of AmerenUE's advertisements?
- A. No. AmerenUE did not submit, nor is the Staff aware of, any advertisements of a political nature.
 - Q. How has the Staff treated general advertising?
- A. The Staff made no adjustment to the Company's test year expense associated with Staff's categorized general advertising. An example of advertisements that the Staff considers to be in the general advertising category is found on the attached Schedule 2-15.
 - Q. How has the Staff treated safety advertising?
- The Staff included in the cost of service all of the advertising it categorized as A. safety. Safety advertising conveys to the customer ways to deal with electricity and natural

gas in a safe manner and also to avoid accidents. An example of the Company's safety advertisements can be found on the attached Schedule 2-45.

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How has the Staff treated promotional advertising? Q.

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INSURANCE

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Q. Please explain your adjustment to Insurance.

- As previously defined, advertisements that encourage or promote the use of a particular form of the Company's product or service are classified as promotional advertising.
- An example of Company advertising the Staff has classified as promotional is found on
- Schedule 2-41. The expenses for all promotional advertisements recorded above—the—line by
- the Company were removed from the Staff's cost of service calculation through adjustments
- S-14.7 and S-17.15.

A.

- Q. Why did Staff remove these promotional advertisements from the Company's cost of service?
- A. The Company does not track any increase in revenues that may be the result of promotional advertising and did not provide cost justification for these advertisements.
 - Q. How has the Staff treated institutional advertising?
- A. Institutional advertising is designed to enhance the Company's public image. The Staff asserts that this form of advertising is not necessary for the Company to provide safe and adequate service, and therefore, should not be included in the cost of service. The Staff believes that this type of image enhancement advertising only serves to benefit the shareholders of the utility. An example of Company advertisements the Staff has classified as institutional is found on the attached Schedule 2-58. Adjustments S-14.7 and S-17.15

remove the expenses for the institutional advertisements from the Staff's cost of service.

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A. Adjustment S-17.12 was made to annualize the Company's cost of insurance, which is charged to the Federal Energy Regulatory Commission (FERC), Uniform System of Accounts Nos. 924 and 925.

- Q. How did Staff determine the level of insurance premiums to include in its cost of service?
- A. The Staff based its annualization of the cost of insurance on the most current insurance premiums in effect on June 30, 2006. Staff reduced this annualized level of insurance by the amount of Nuclear Electric Insurance Limited (NEIL) insurance related to replacement power. This disallowance was ordered by the Commission in Case No. EC-87-114. Staff believes that the criteria that must be met to receive proceeds from this policy are excessive and unlikely to be met. Staff made a corresponding reduction in the Missouri excise tax associated with NEIL insurance in adjustment S-31.2.

UNCOLLECTIBLES

- Q. Please explain adjustment S-13.6.
- This adjustment annualizes uncollectibles expense based on adjusted test year A. net write-offs. Test year net write-offs were adjusted to shift recoveries of gas write-offs from electric to gas operations. The response to Staff Data Request No. 54 and subsequent discussions with Company personnel indicated that there were no gas recoveries booked to gas operations during the test year and the three prior years. These recoveries were instead booked to electric operations. The Staff adjusted the electric recoveries by removing an amount equal to the actual gas recoveries for the last annual period that was available, the twelve months ending September 30, 2002. Company has indicated that it will resume booking gas recoveries to gas operations in the near future.

DUES AND DONATIONS

Q. Please explain adjustments S-6.6, S-12.5, S-15.5, and S-16.5.

A. Staff adjustments S-6.6, S-12.5, S-15.5, and S-16.5 remove various dues, donations and miscellaneous items expensed by the Company during the test year from the cost of service. In the past it has been the Commission's position to disallow dues and donations that: (1) provided no direct, quantifiable benefit to the ratepayer, (2) were not necessary in providing safe and adequate service to the ratepayer, and (3) represented an involuntary contribution on the part of the ratepayer to an organization. The Staff contends that although the Company's management may choose to make these types of expenditures, the cost should be borne by the shareholder, not the ratepayer.

LEASES

- Q. Please explain your adjustments related to leases, S-11.5 and S-17.10.
- A. These adjustments annualize the expense related to leases. Staff examined lease contracts that were in effect as of June 30, 2006 for electric operations, and as of September 30, 2006, for gas operations. The amount paid for leases during the test year was adjusted to reflect the annual contracted amount in effect for each operation as of their respective date described above.

THIRD PARTY PAY STATIONS

- Q. Please explain your adjustment related to third party pay stations, S-13.7.
- A. This adjustment increases expense related to third party pay stations. When a customer pays either their electric or gas bill at a third party pay station, AmerenUE must

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remit a small fee related to this payment. Shortly before the test year began, AmerenUE opted to no longer pay this fee. While they did pay a small monthly amount for various services, there were no commissions paid to the agents that accepted customer payments and the payments to APS/Checkfree, the company that administered the third party pay stations, were drastically reduced. The result of this non-payment was an increase in the customer convenience fee. In an agreement with the Staff of the MPSC, AmerenUE stated that it would resume payment of the third party pay station fee and the fees that customers paid decreased as of June 1, 2006. The fees paid by AmerenUE increased as of July 2006.

- Q. Please explain how Staff calculated the annualized level of expense associated with third party pay stations.
- A. Staff averaged the level of customers paying at the pay stations for May of 2005 and June 2005 and then multiplied this average by 12 in order to arrive at an annualized level. May of 2005 was the last month in which Ameren paid the fees to APS/Checkfree as a result of the agents collecting the payments. June was the first month in which customers paid the larger customer convenience fee. Staff averaged these two months because any person who had the ability to pay their June 2005 bill early, could pay in May and avoid the fee increase. Averaging these two months provides a reasonable monthly level of customers paying at third party pay stations. This customer level was then multiplied by the APS/Checkfree fee per transaction and fees paid to the agents as of May 2005. Staff's annualized level of expense was then compared to the actual fees paid to APS/Checkfree during the test year to calculate the adjustment amount.
 - Q. Does this conclude your testimony?
 - A. Yes, it does.

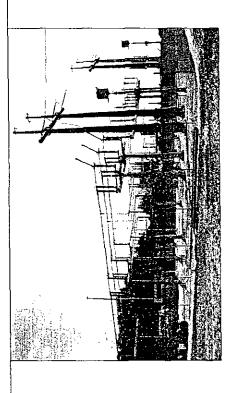
CASE PROCEEDING PARTICIPATION

JEREMY K. HAGEMEYER

PARTICIPATION		TESTIMONY		
COMPANY CASE NO.		ISSUES		
Atmos Energy Corporation	GR-2006-0387	Direct – Employee Benefits including Pensions and OPEBs; Incentive Compensation & Katrina Bonus; Injuries and Damages; Insurance; Lobbying; Advertising; Dues, Donations and Miscellaneous Expenses		
Missouri-American Water Company	WR-2003-0500 and WC-2004-0168	Direct – Payroll, Payroll-Related Benefits; Rents, Leases and Software Licenses; Rate Case Expense; PSC Assessment; Governmental Affairs/ Lobbying Rebuttal – Employee Expense; Relocation Expense; Customer Service Bonus Surrebuttal – Employee Expense; Relation Expense; Equipment Leases; Annual Incentive Plan; Customer Service Bonus; Lobbying Expense		
Laclede Gas Company	GR-2002-356	Direct – Plant and Reserve; Other Rate Base and Related Expense (Except Cash Working Capital); Depreciation Expense; Dues, Donations, Membership Fees and Miscellaneous Expense		

ER-2007-00	002				
Advertising					
From data r	request 94				
Sch#	Ad	Ad Total \$	Classification	Disallowed	Account
	Ashland Substation Ribbon Cutting		Institutional	328.00	909
	Energy Savings are just a click away		General	020.00	909
	More Power To You		Institutional	300.00	909
2-6	For Electric Service, call	565.18	General		930
	More Power To You		Institutional	565.18	930
	More Power To You		Institutional	565.18	930
	Power is Nothing Without Passion		Institutional	565.18	930
	The BioAdvantage More Power To You		Promotional Institutional	565.18 565.18	930
	More Power To You		Institutional	565.18	930
	More Power To You		Institutional	565.18	930
	A fluctuationg energy bill is great if you have a fluctuating paycheck		General	000.10	930
	AmerenUE's Shoreline Management Program		General		930
2-16	Meet Some of the community's most powerful building blocks	2295	Promotional	2,295.00	909
	AmerenUE Customers Can Now Make Their Energy Payments at		General		930
	DollarMore Summer 2005 Campaign	59,856.75			909
	Direct Pay Campaign		General		909
	Home show Weather Radio Promo	44,028.82	General		909
	Free Now - Weather Radio Campaign		General		909
	Reliable, affordable electricity		Institutional	59,856.75	909
	Customer Satisfaction		Institutional	59,856.75	909
	Customer Satisfaction		Institutional	59,856.75	909
	Customer Satisfaction	375	Institutional	375.00	930
	Customer Satisfaction		Institutional	1,710.00	930
	Customer Satisfaction		Institutional	14,200.00	930
	Reliable, affordable electricity		Institutional	2,365.00	909
	Meet Some of the community's most powerful building blocks		Promotional	1,866.00	909
	Meet Some of the community's most powerful building blocks Where were you when you first fell in love		Promotional Institutional	2,464.00 21,773.00	909
	Power is Nothing Without Passion		Institutional	3,417.42	909
	Power is Nothing Without Passion		Institutional	10,355.83	909
	Direct Pay Campaign	59,856.75		- ,	909
2-36	Direct Pay Campaign	59,856.75	General		909
	Not all your supporters at Ameren are on poles		Institutional	32,363.79	909
	Some of us are here to keep your power up		Institutional	32,363.79	909
	Energy conservation starts in our halls and ends in yours	32,363.79		405.00	909
	Everyone grew up building with logs Everyone grew up building with logs		Institutional Promotional	165.00 565.18	909
	A fluctuationg energy bill is great if you have a fluctuating paycheck	20,365.18		303.10	909
	Spring brings		Safety		909
	It's springtime and love is in the air		Safety		909
	Keep children away from outlets	11940	Safety		909
2-46	It won't cost you anything to call before you dig	1953.67	Safety		909GAS
	If you smell rotten eggs	1953.67			909GAS
	If you smell rotten eggs	1953.67			909GAS
	Louie the lightning bug	No Cost	Safety	No Cost	No Cost
	Keep children away from outlets It's springtime and love is in the air		Safety Safety		909
	Pole workers		Institutional	59,856.75	930
	Who would go out on a night like this		Institutional	565.18	930
2-54	Logo Ad		Institutional	565.18	930
2-55	Logo Ad		Institutional	565.18	930
	More Power To You		Institutional	565.18	930
	More Power To You		Institutional	565.18	930
	More Power To You		Institutional	565.18	930
	More Power To You		Institutional	565.18	930
	More Power To You		Institutional	565.18	930
	Happy holidays Power is Nothing Without Passion		Institutional Institutional	565.18 565.18	930
	May your blessings be many on this holiday of thanks		Institutional	565.18	930
	May your blessings be many on this holiday of thanks		Institutional	565.18	930
	May your holidays be hight		Institutional	565.18	930
	May your holidays be bright		Institutional	565.18	930
	Power is Nothing Without Passion		Institutional	565.18	930
2-68	Logo Ad		Institutional	565.18	930
	Who would go out on a night like this	565.18	Institutional	565.18	930
	365. And then some		Institutional	565.18	930
2-71	Great Leader	825	Institutional	825.00	909

Sch #	Ad	Ad Total \$	Classification	Disallowed	Account
2-72	Whoever said one man can't	Complimentary	Institutional	Complimentary	Complimentary
2-73	Endless supply of Energy	655	Institutional	655.00	909
2-74	Whoever said one man can't	4429	Institutional	4,429.00	909
2-75	Ameren Logo	2500	Institutional	2,500.00	930
2-76	Ameren Logo	2500	Institutional	2,500.00	931
2-77	Ameren Logo	2500	Institutional	2,500.00	932
2-78	Power is Nothing Without Passion	565.18	Institutional	565.18	930
2-79	Congratulations to One of Our Top Employees	4429	Institutional	4,429.00	909
2-80	Celebrating Diversity	Complimentary		Complimentary	Complimentary
2-81	Lady		Institutional	171.00	930
2-82	Line worker	171	Institutional	171.00	930
2-83	Man in sweater	171	Institutional	171.00	930
2-84	Ameren 365. And then Some		Institutional	171.00	930
2-85	Rolling up our sleeves	171	Institutional	171.00	930
2-86	Reliable Power. Reliable People.		Institutional	171.00	930
2-87	Line worker	171	Institutional	171.00	930
2-88	Larry		Institutional	171.00	930
2-89	Lady		Institutional	171.00	930
2-90	Holding down your costs		Institutional	171.00	930
2-91	Low costs. Broad shoulders.		Institutional	16,320.00	930
2-92	Affordable electricity. All in a day's work		Institutional	16,320.00	930
2-93	Delivering low-cost electricity through it all		Institutional	16,320.00	930
2-94	Delivering low-cost electricity through it all		Institutional	16,320.00	930
2-95	Delivering low-cost electricity through it all		Institutional	16,320.00	930
2-96	Reminds you to give generously to the Salvation army	25067	Institutional	25,067.00	909
2-97	You. Our ultimate energy source	Complimentary		Complimentary	Complimentary
2-98	Reliable, affordable electricity	No Cost	Institutional	No Cost	No Cost
2-99	More Power To You	565.18	Institutional	565.18	930
2-100	More Power To You	565.18	Institutional	565.18	930
2-101	Power is Nothing Without Passion		Institutional	565.18	930
TVad1	Louie - Play it safe around electricity	2321.67			909
TVad2	Louie - Play it safe around power lines	2321.67			909
TVad3	Louie - When lines are down don't you hang around	2321.67			909
TVad4	What Reliability Feels Like		Institutional	129,104.46	909
TVad5	What Reliability Looks Like		Institutional	129,104.46	909
TVad6	What Reliability Sounds Like		Institutional	129,104.46	909
TVad7	KMIZ Weathering the Storm - To the rescue		Institutional	1,700.00	909
TVad8	Education		Haven't Seen	89,645.00	909
TVad9	Dollar more		Haven't Seen	46,381.76	909
		1,404,559.00		896,252.66	



ASHLAND SUBSTATION RIBBON-CUTTING CELEBRATION AMERENUE INVITES YOU TO THE

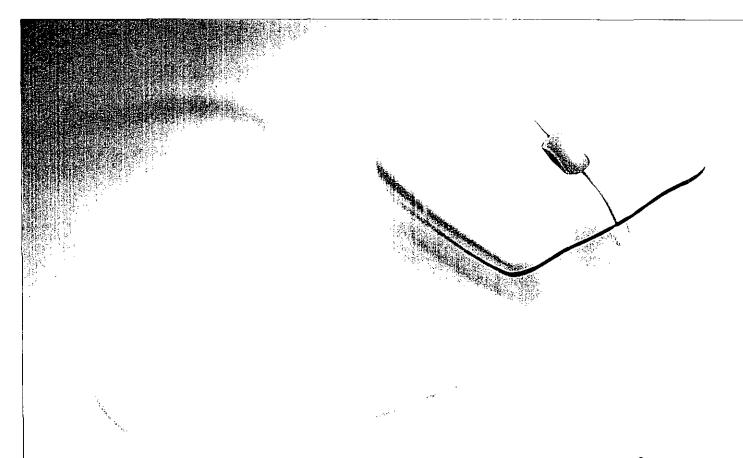
June 8th at 10:00 a.m.

The substation is located northeast of Ashland, about one quarter of a mile south ON THURSDAY, JUNE 8TH AT 10:00 A.M. AT AMERENUE'S NEW LOY MARTIN SUBSTATION. OF E. LOY MARTIN ROAD, ON THE EAST SIDE OF BOBBIE GARRETT DRIVE. THE PUBLIC IS INVITED TO AFFEND THE RIBBON CUTTING CEREMONIES EMPLOYEES AND EQUIPMENT WILL BE ON HAND FOR DEMONSTRATIONS.

Ameren UE

Please Join US.





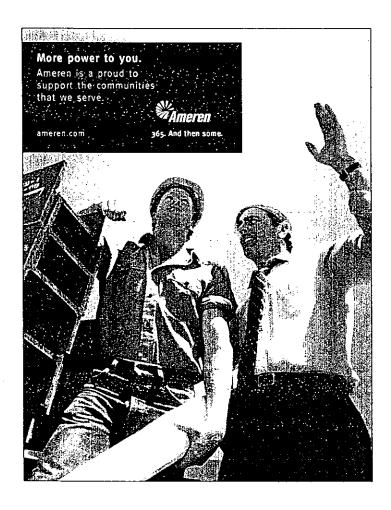
Energy Savings

are just a click away.

Discover ways to save on your energy bill by checking out Ameren's Web-based energy efficiency program — Energy Savings Toolkit. On www.ameren.com you'll learn about the factors behind specific bill differences. You can even calculate the savings potential of energy efficient appliances or find out what portion of your energy use goes to heating, cooling, laundry and other activities. It's easy, asking only a few questions before offering immediate suggestions. The site is also pegged to AmerenUE-Missouri's actual rates, the weather patterns where you live and your actual usage. The comparisons offered are those of similar homes in a given area, based on AmerenUE rates and weather — again, in the city or county where you live. Ameren's Energy Savings toolkit, just another way Ameren is working hard for you!

Ameren
365. And then some.

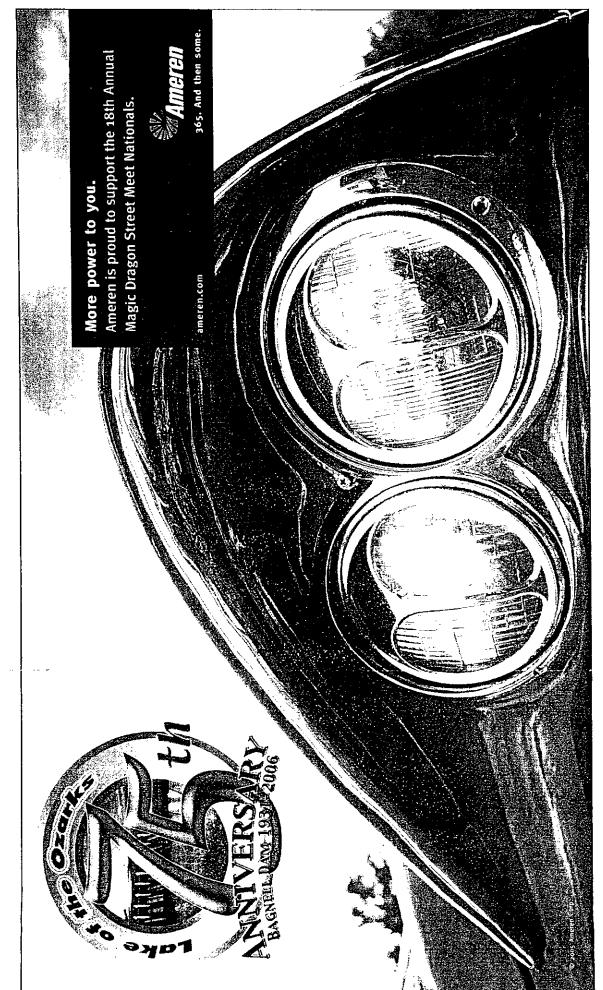
ameren.com



For Electric Service, call **1-800-552-7583**.

TAMETER UE 365. And then some.

Schedule 2-6





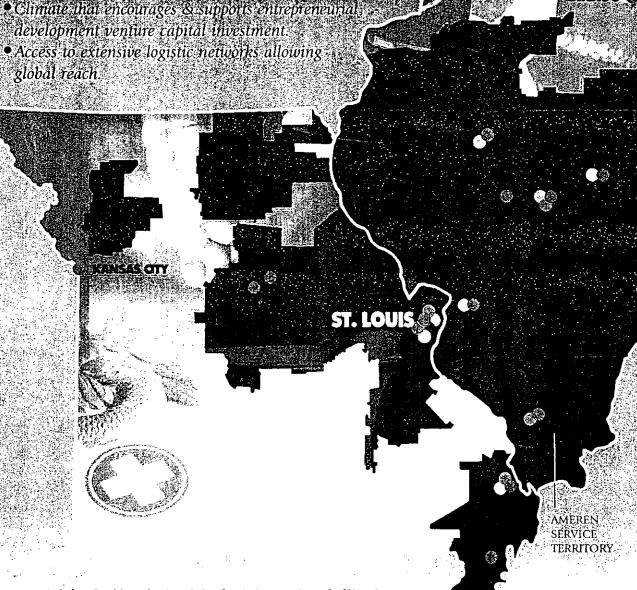




The Blo/Acremee

- Accession portu-elessiale Manne y Algeriche intelliges
- Access to quality academie institutions
- Figir Loricentráhogyől épéspténczszőlistricss
- Quality shylly-editioned bouldors
- Climate that encourages & supports entrepreneurla

 Access to extensive logistic networks allowing global reach.



Agriculture Based Research & Ethanol Facilities

- Public/Private research, Innovation & Training Centers
- Medical Districts
- Human Genome Project/ Genomic Biology
- Pharmaceutical Industry/Research
- Plant Sciences

Visit the Missouri and Illinois Pavilions at Bio2006 to discover the bio advantage.

Connect to Ameren, the region's energy provider, for business development assistance by visiting our Web site at www.ameren.com or contacting our development professionals at 800.981.9409



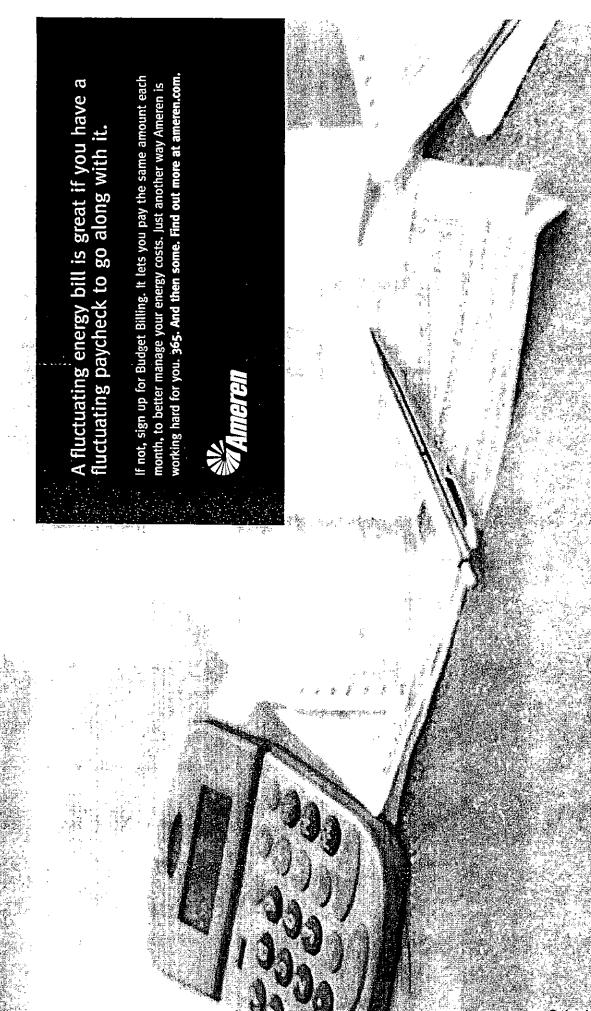
Economic Development

Development Fuels the Community. We Fuel the Development.









Schedule 2-14

AmerenUE's Shoreline Management Program

Helps Protect Your Lake Investment

Amerent, E is Massourl's largest electric utilrole is important to property owners and tecting the Lake of the Ozarks, and that

Dam and the Osage Power Plant, which creand, an obstacle to navigation, or a threat to vides certain shoreline management services under provisions of its federal license for ties include regulating docks, seawalls and ate the Lake of the Ozarks, AmerenUR pro-Other shareline structures, to ensure that As the owner and operator of Bagnell they don't become an environmental haz-

Protection Hotline that Jake residents and AmerenUE maintains a Shoreline visitors can call to report pollution the safe operation of the dam.

If you know a problem is within the jurisdiction of a particular agency, such as the don't know who has jurisdiction, a call to urges you to call that agency. But if you Massouri State Water Patrol or Missouri tion gets to the right place.

AmerenUE also sponsors the award-winung Adopt-the-Shoreline program.

fransportation's Adoptea Highway program, Hodeled after the Missouri Department of tions and individuals to "adopt" sections of this program enables interested organiza shoreline for litter control.

AmerenUE regulates docks through 2 Duck Permits Required

standards for the climate and wave action Dzarks. The permits also are designed to each dock meets adequate construction perms program simed at ensuring that that they encounter at the Lake of the

Permits are required for all docks on the ble from the charmel or cove. When a dock lake, and the permit number must be posted on the take side in a location most visichanges ownership, the permit must be transferred to the new owner through

If you make a modification to an existing dock, such as adding an additional boat slip, a permit modification is necessary.

Lyon are installing a new dock or mak Choose a Certified Dock Builder

ect is done correctly is to choose a Certified dock, the easiest way to make sure the proj ing modifications or repairs to an existing Dock Builder. These are take-area dock

heir own docks if they obtain the proper Property owners can build or modify roperty owners to ensure compliance.

and the Osage Power Plant, the plan Does Builders by calling AmerenUE's Shareline Management Office at

necessary for a range of other projects that walls and other forms of bank stabilization such as 'rip rap" (large rocks placed along For complete permit information, a list impact the shoreline. These include seathat extend over the water, and dredging the shoreline to prevent crosion), decks Besides boat docks, permits are also

Among the changes are new measures to

from the Federal Energy Regulatory

Commission (FERC)

protect sansitive environmental, geographi-

cal and cultural areas, and preserve shore-

line vegetation. The plan would also docks with 10 or more boat slips.

change the perint approval process for Permit applications for such docks would require review by the Missouri

www.ameren.com. Click on "Environment," of applicable permit fees, and permit appli AmerenUE's Shoreline Management Office at the lake. To schedule an appointment, Permit applications, information and then look under "Lake of the Ozarks." cations, visit the Ameren Web site, assistance are also available from eall (575) 565-9212

The changes would become effective the dam and power plant, expected in closely with the relicensing of Bagnell Dam new Shoreline Management Plan. Linked

意味を

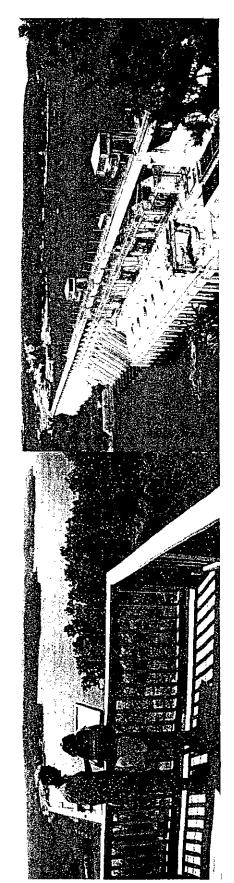
You can view the new shoreline manage ment plan in the "Environment" section of Ozarks," elick on "Proposed New Shorelin Permit Guidelmes" for complete details. Management Plan" and "Proposed New the Ameren Web. Under "Lake of the development policy for the 40 year term of the new license AmerenUE has requested

Amereable Contact Information at the Lake Shoretine Management

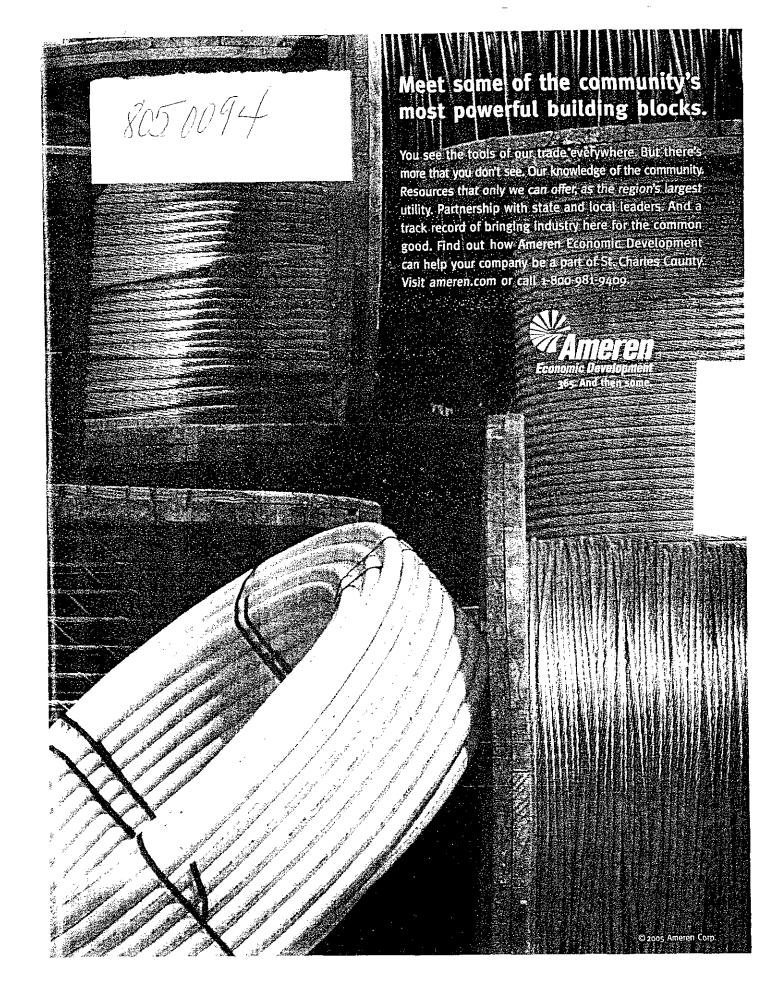
Adopt-the-Shoreline Program (573) 365-9214 (800) 552-7583 Lake and Shoreline Protection Ameren JE Customer Service Lake Lavel Information ... Department of Natural Resources, Massouri Department of Conservation, Missouri State

MAmeren UE

E-mail Address









AmerenUE Customers Can Now Make Their Energy Payments at

Hickman's IGA West Plaza 500 W. Jackson Mexico, MO 65265 573-581-5520

Energy Payments are accepted from 7 a.m. — 10 p.m.
Sunday — Saturday



Date:

July 11, 2005

Client:

Ameren

Job:

Dollar More 2005 Campaign

Job #:

2992

Version: 1/ss

"Dollar More" Summer 2005Campaign—Radio Tag Copy, :07 &:15 Versions

:15 BILLBOARD COPY

ANNCR:

Everybody complains about the heat. Here's your chance to do something about it. Check the Dollar More box on your Ameren bill. And donate a dollar a month to help needy seniors and families keep their air conditioning running through the long hot summer ahead.

:07 BILLBOARD COPY (two versions)

ANNCR:

Turn down the heat on the St. Louis summer. Check the Dollar More box on your Ameren bill. And help those in need stay cool.

ANNCR:

It's cool to care. So remember to check the Dollar More box on your Ameren bill. And help provide air conditioning for those who need it most.

AMEREN
DIRECT PAY CAMPAIGN
"Do Nothing" :60
10/26/05 Revised

SFX: HOLIDAY MUSIC

ANNCR: Over the holidays, we usually help those in need by doing more.

We make more donations.

We volunteer more of our time.

And we give away more food, coats, hats and gloves.

But this year, with the help of Ameren, you can help others by doing less.

Leave your elf shoes on the shelf.

And take it easy.

Just sign up for Ameren Direct Pay, and we'll donate \$10 to the Salvation

Army Tree of Lights. Direct Pay is easy, because your utility payment comes

straight out of your checking or savings account on the exact day that

it's due, not before. And you'll always get a notice
 in the mail well in

advance, letting you know the amount.

Remember those in need this year. And do more, by doing less. Sign up for Ameren Direct Pay, at ameren.com.

And have a very happy (and easy-going) holiday season.

Ameren. 365. And then some.

"Home Show"

:60

Bob: Hi, we're here today with Jim. Jim's improving his living room. He's starting with the walls. Tell us what we've got here, Jim.

Jim: Well, Bob, we've got some nice, plaid wallpaper that I think will breathe new life into this room.

Bob: I see, Jim. I also notice your technique for applyi—now wait just a paint-dryin' second. What's this you're doing?

Jim: I'll tell you what I'm doing, Bob. I'm wallpapering over my thermostat.

Bob: Why's that, Jim?

Jim: I'll tell you exactly why, Bob. Fluctuating energy bills.

Bob: Fluctuating energy bills?

Jim: The way I figure, Bob, if no one can get to it, no one can tinker with it.

Bob: And in the Summer, Jim?...

Jim: Uh . . .

Bob: Why not just sign up for Ameren's Budget Billing, Jim?

Jim: Hmm, what's that, Bob.

Bob: Well, Jim, it's a better alternative than wallpapering over your thermostat. Budget Billing is a simple, easy way to manage those energy bills that can be down one month and up the next.

You see, Jim, with Budget Billing, you pay a predetermined, level amount, regardless of your energy usage.

Jim: Thanks, Bob.

Bob: Find out more at Ameren, dot com, Jim.

Jim: Will do, Bob.

Ancr: Just another way Ameren is working hard for you. Ameren. Three, sixty-five. And then some.

Ameren Weather Radio Promo "Information" :60 5/10/06

ANNCR:

To make sure you're ready when and if a violent storm hits, there are a few things you'll want to have on hand.

A first aid kit, for instance. A flashlight and extra batteries. Water and canned goods.

But as important as those things are, there's another item you absolutely can't do without:

Information.

And right now, Ameren is making it easier than ever to make sure you get it thanks to the free weather radio we'll give you when you sign up for Budget Billing or Direct Pay.

Billing Budget Billing smooths out high use peak periods by allowing you to pay a regular monthly amount. And Direct Pay is an easy way to pay your bill automatically from your bank account.

Plus, when you sign up online, you'll get the free weather radio to stay on top of changing conditions, and get the information you need to help you avoid disaster when violent weather hits.

For more information on Budget Billing and Direct Pay from Ameren and to sign up for your free weather radio, go to Ameren.com/WeatherRadio.

Ameren, 365 and then some.

Stay on top of changing weather conditions and way ahead of potential disaster with a weather radio from Ameren. It's yours free when you sign up online for Budget Billing or Direct Pay. Budget Billing smooths out high use peak periods by allowing you to pay a regular monthly amount. And Direct Pay makes payment easy by automatically deducting it from your bank account. To better manage your Ameren bill, and to get a free weather radio in the process; just go to Ameren.com/WeatherRadio. 365. And then some.

Client / Ameren Ad# / 3655A1 Title / "Free Now" Media / B/W Newspaper Size / 11.625 "x14"

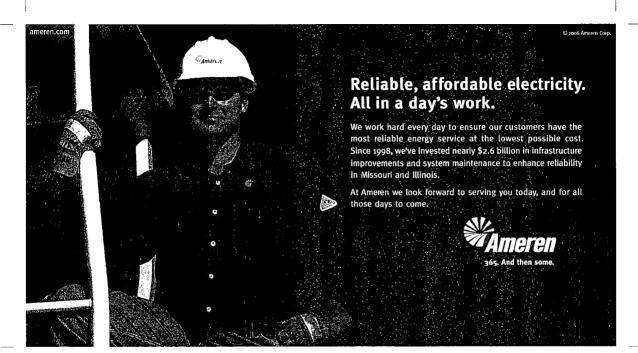
ameren.com

Pubs / Various

Prod. Manager / Chery! Sparks Traffic / Kathy Goebel Digital Artist / Evan Willinow Art Director / Scott LawSon Copywriter / Mikke Dillon Acct Manager / Jennifer Smith Date Prepared / 05/22/2006



Limit one radio per customer.



Client /Ameren Corp Ad# 13476A1 Title /Reliable Media /4c Magazine Size /9.5" x 5.25" Pub /Ironton Mountain Echo Prod. Manager /Cheryl Sparks Traffic /Kathy Goebel Digital Artist /Smh Art Director /Liz Forsythe Copywriter /Bill Eckoff Acct Manager /Jen Smith/Jim Stoeppler Date Prepared /2/09/2006



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An: Outstanding, Customer Service Experience For J.D. Power and Associates Certified Call Center Programs Information, visit, www.jdpower.com/or.call/1866-842-7548.

Client /Ameren Corp.
Ad# /3459C2
Title /Satisfaction/St. Louis (UE)
Media /B&W Newspaper
Size /7-708" x 13"
Pub /Various Papers

Prod. Manager /Cheryl Sparks Traffic /Kathy Goebel Digital Artis Jayne a. Art Director /Liz Forsythe Copywiter /Michael /McCormick Actt Manager Jen Smith/Jim Stoeppler Date Prepared /3/15/2006





Client Ameren Corp.

Ad# /3459C1
Title /Satisfaction/Jefferson City (UE)
Digital Ards / Jayve a.

Size /7,708" x 13"

Prod. Manager / Chery/ Sparks
Traffic /Kathy Goebel
Digital Ards / Jayve a.

Digital Ards / Jayve a.

Copywriter / Michael McCormick Client /Ameren Corp. Media /B&W Newspaper Size /7-708" x 13" Pub /Various Papers

Acct Manager /Jen Smith/Jim Stoeppler Date Prepared /3/15/2006



A key measure of excellence. Customer satisfaction.





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Traffic / Kathy Goebel Digital Artist / Smh/jayne a. Art Director / Liz Farysthe

Prod Manager / Cheryl Sparks

Client / Ameren

Acct Manager / Jen Smith Jate Prepared / 3/10/2006

Ad# / 3459B2 Title / JP Powers_Ameren 14" x 4.25" BLEED Size / 13.75" x 4" TRIM Media / 4-Color Banner





For J.D. Power and Associates Certified Call Center Program^{so,} information, visit www.jdpower.com or call 1-866-842-7548



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Prepared by

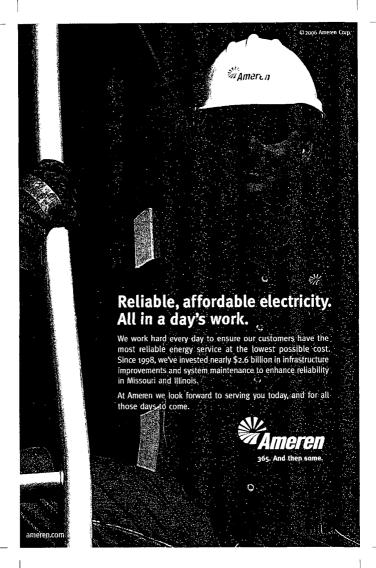
Prod Manager / Cheryl Sparks

D2006. All rights reserved. 314.436.9960

Size / 48' x 14' TRIM 48.5' x 14.5' BLEED Client / Ameren

100#/3459 Title/JP Powers_Customer Satisfaction OD Orgital Artist / Jayne a. Art Director / Liz Forysthe Acct Manager / Jen Smith Date Prepared / 3/13/2006 Copywriter /

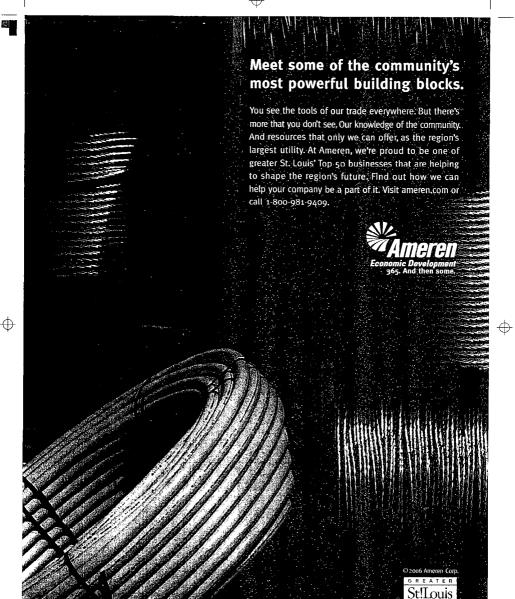
Schedule 2-28



Client jAmeren Corp Ad#/3417A1 Title /Reliable

Prod. Manager /Cheryl Sparks Traffic /Kathy Goebel Digital Artist /smh Art Director/Liz Forsythe Media/4c Art Director /Liz Forsythe
Size /5.5" x 8.5" Copywhiter /Bill Eckoff
Pub / Taum Sauk Fair Program Acct Manager /Jen Smith/Jim Stoeppler Date Prepared /3/09/2006

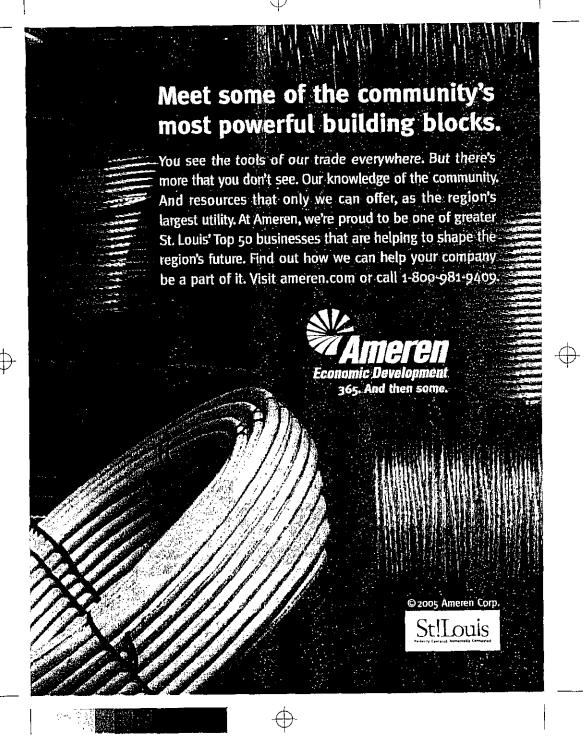




Client / Ameren Economic Development Ad# / 337:141 Title / Building Blocks Medla / 4/color Size / 7.5" x 10" Pub / STL Commerce Magazine

Prod. Manager / Cheryl Sparks Traffic / Kathy Goebel Digital Artist / Smh Art Director / Chris Taurisano Copywriter / Kay Cochran Acct Manager / Jen Smith Date Prepared / 12/22/2005





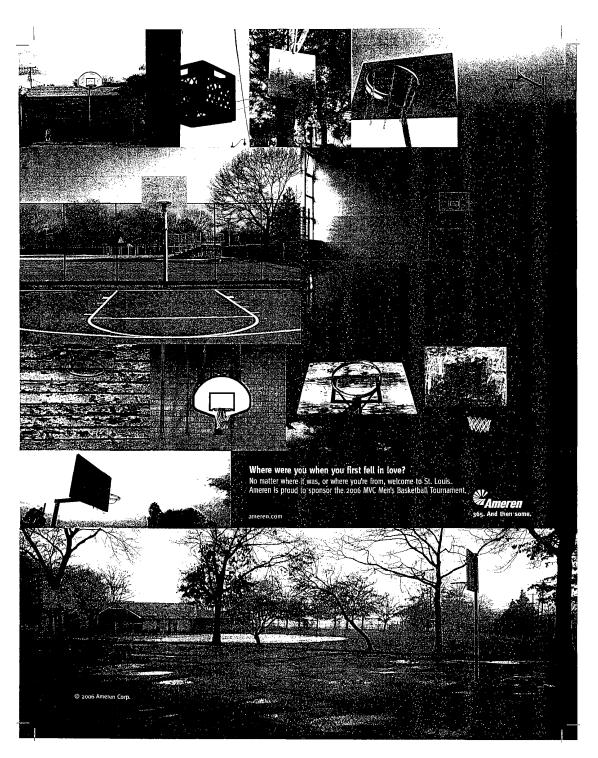
Client / Ameren Economic Development Ad# / 3324A1 Title / Building Blocks Media / BW Size / 5.0625"X 6.625"

Pub/St. Louis Business Irnl

Prod. Manager / Cheryl Sparks
Traffic / Kathy Goebel
Digital Artist / Smin
Art Director / Chris Taurisano
Copywriter / Kay Cochran
Acct Manager / Jen Smith
Date Prepared / 12/02/2005

Prepared by rodgers/townsend

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Client / Ameren
Ad# / 3 287
Title / Fell In Love
Media / 4/c full program ad
Size /8.5" x 1:" TRIM
(25,7**x1:5" BLEED - 7.25**x10.25" LIVE)
Pubs / The Valley

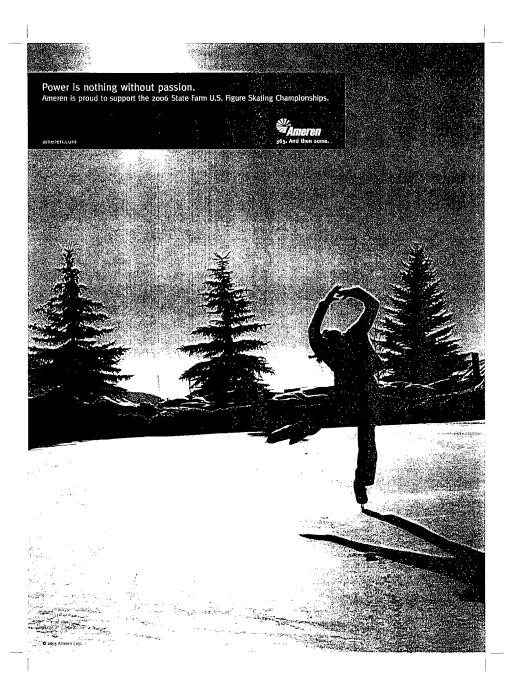
Prod. Manager / Cheryl. Sparks Traffic / Kathy Goebel Digital Artist / Jayne a. Art Director / Scott Lawson Copywiter / Mike Dillon Acct Manager / Jen Smith/JimS. Date Prepared / 1/20/06





Client / Ameren Corporation Ad# / 3185A1 Title / 06 Skating BW Media / B/W Newspaper Size / 5.75" x 10" Prod.Manager / Cheryl Sparks raffic / Kathy Goebel Digital Artis / Jayne a. Art Director / Jenny Storlino Copywiter / Jake Edlinger Acc Manager / Ilm Stoeppler/JenSmith Date Prepared / 0s/03/06





Client / Ameren Corporation Ad# / 3185B1 Title / o6 Skating Media / Program Ad 4/C

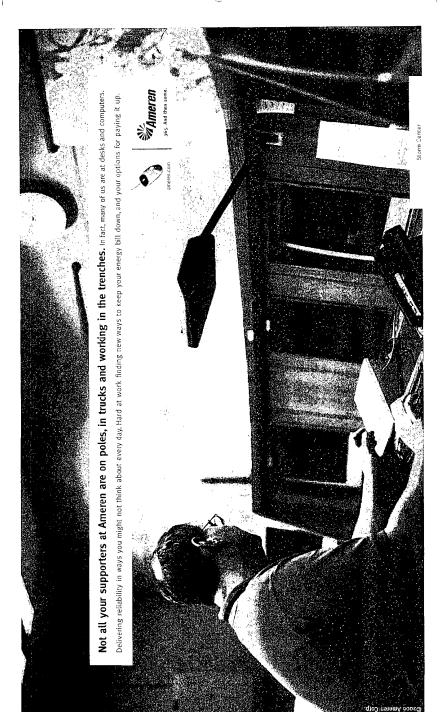
Size / 7.375" x 9.875"

Prod Maneger / Cheryl Sparks Traffic / Kathy Goebel Digital Antist / Jayne a Ant Director / Jenny Storino Copywiter / Jake Edinger Actt Manager / Jime Stoeppler/Jen Smith Date Prepared / 10.17.05

Prepared by



rodgers townsend



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raffic, Kathy Goebel
Bigital Artist, Robb Blackwell
An Director, Luke Partridge
Copywrier, Michael McCormick
Act Manager, Jennifer Smith
Cate Prepared i 03/28/2006 Prod. Manager, Cheryl Sparks

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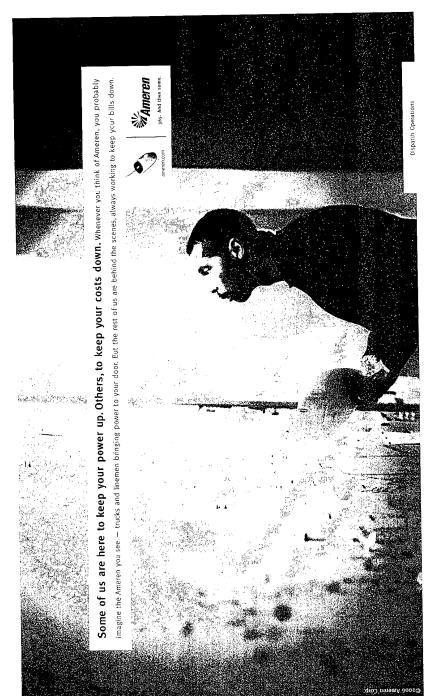
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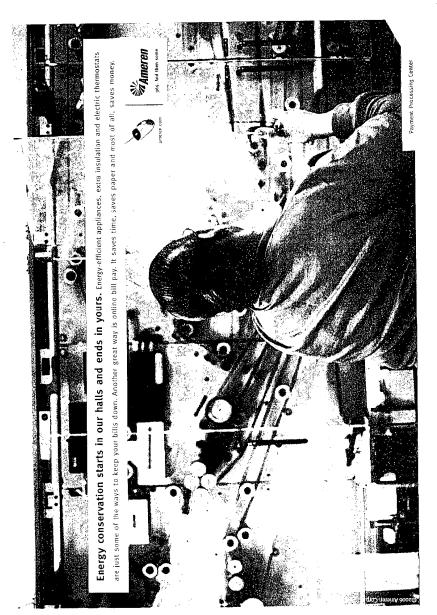
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Prod, Manager, Cheryl Sparks Traffic, I Kathy Goebel Digital Artist, IRobb Blackwell Ant Director; Luke Partridge Copywrier i Michael McCormick Acct Manager i Jennifer Smith

Date Prepared / 03/28/2005



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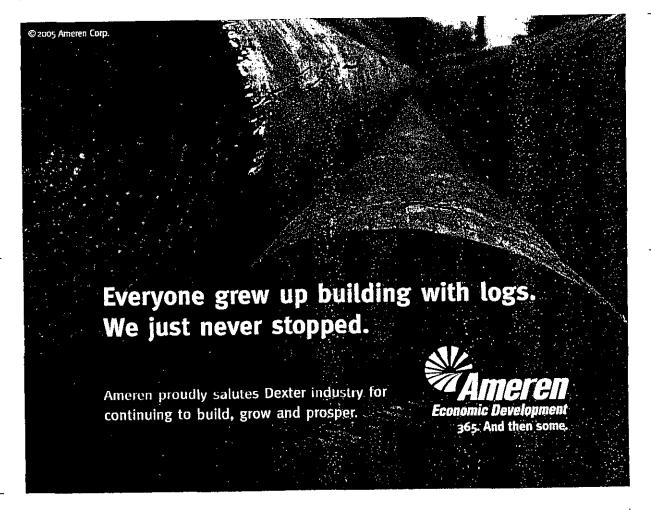
3172A2-Energy_10x7.indd 1

Client / Ameren Adir / 3172-A2 Title / Energy conservation Med at / B&W Newspaper Stet / 10" x7" Pub / African American Voices

Prod Manager / Cheryl Sparks
naffic, Karby Gobele
Degist Arst Robb Blackwell
an Diector / Luke Partridge
Copymerer / Manager / Bernife Smith
Acts Manager / Bernifer Smith
Date Prepared / Os/Ou/2006

Trepared by Todgers townsen







Client / Ameren Economic Development

Ad# / 3142A1

Title / Building with Logs

Media / BW

Size / 5.75"X 5"

Риь / Dexter Statesman

Prod. Manager / Cheryl Sparks Traffic / Kathy Goebel Digital Artist / 5mh Art Director / Chris Taurisano Copywriter / Kay Cochran

Acct Manager / Chace MacMullan/Jim Stoeppler @2005 All rights reserved. 314.436.9960 Date Prepared / 9/01/2005

Prepared by



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Prepared by radgess townsend

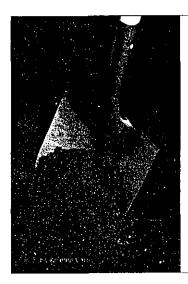
Prod. Manager (Therry! Sparks Traffic Kathly Goebel Digital Artis, Robb Blackwell Art Director Mal Tirelia Copwriter Jake Edinger Act Manager (Finylen Date Prepared (2017) (2006

Client /Ameren Corporation Ad# /3345/A1
Title /Energy Bill Media /B&W Newspaper Size /11.625/x/S"
Pub /Vatious Papers

Various Newspapers

Schedule 2-42





Spring brings perfect weather for kite-flying, home improving and tree planting.

But the month also ushers increased risk of injury from activities in or around power lines. Please be cautious around power lines. And call 1-800-DIG-RITE before you dig.



365. And then some

ameren.com

