Exhibit No.:

Issue: Transition Costs Amortization and

Synergy Savings Tracking Model

Witness: Darrin R. Ives Type of Exhibit: Direct Testimony
Sponsoring Party: Kansas City Power & Light Company
Case No.: ER-2010-\_\_\_
Date Testimony Prepared: June 4, 2010

#### MISSOURI PUBLIC SERVICE COMMISSION

CASE NO.: ER-2010-\_\_\_\_

#### **DIRECT TESTIMONY**

**OF** 

**DARRIN R. IVES** 

ON BEHALF OF

KANSAS CITY POWER & LIGHT COMPANY

Kansas City, Missouri June 2010

# DIRECT TESTIMONY

## OF

# DARRIN R. IVES

# Case No. ER-2010-\_\_\_\_

1	Q:	Please state your name and business address.
2	A:	My name is Darrin R. Ives. My business address is 1200 Main, Kansas City, Missouri
3		64105.
4	Q:	By whom and in what capacity are you employed?
5	A:	I am employed by Kansas City Power & Light Company ("KCP&L or the "Company")
6		as Assistant Controller of Great Plains Energy Incorporated ("Great Plains Energy"), the
7		parent company of KCP&L.
8	Q:	What are your responsibilities?
9	A:	I have primary responsibility for regulatory accounting and reporting activities
10		undertaken by Accounting Services for the benefit of KCP&L and KCP&L Greater
11		Missouri Operations Company ("GMO") in support of KCP&L's Regulatory Affairs
12		group. I am also responsible for the management of Great Plains Energy's and KCP&L's
13		external financial reporting to shareholders and various regulatory agencies.
14	Q:	Please describe your education, experience and employment history.
15	A:	I graduated from Kansas State University in 1992 with a Bachelor of Science in Business
16		Administration with majors in Accounting and Marketing. I received my Master of
17		Business Administration degree from the University of Missouri-Kansas City in 2001. I
18		am a Certified Public Accountant licensed in the states of Missouri and Kansas. From
19		1992 to 1996, I performed audit services for the public accounting firm Coopers &

1 Lybrand L.L.P.	I was first employed by	KCP&L in 1996 and h	nave held positions of
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progressive responsibility in Accounting Services and was named Assistant Controller in

3 2007.

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- 4 Q: Have you previously testified in a proceeding at the Missouri Public Service
- 5 Commission ("MPSC" or "Commission") or before any other utility regulatory
- 6 agency?
- 7 A: Yes, I have previously provided testimony to the MPSC in KCP&L rate case Docket No.
- 8 ER-2009-0089; and in GMO rate cases, Docket Nos. ER-2009-0090 and HR-2009-0092.
- 9 Q: What is the purpose of your testimony?
- 10 A: The purpose of my testimony is to explain and support adjustment CS-95, which is included in Schedule JPW2010-2 attached to the direct testimony of Company witness
- John P. Weisensee. This adjustment represents the transition costs amortization
- requested by KCP&L in this case, in connection with Great Plains Energy's acquisition
- of Aquila, Inc. The amortization reflects KCP&L-Missouri's share of the annualized
- 15 level of amortization based on a five-year amortization of total transition costs. I also
- describe KCP&L's synergy savings tracking model and process as ordered by the
- 17 Commission in its Report and Order in Case No. EM-2007-0374 (the "Merger case"), in
- which Great Plains Energy was authorized by the Commission to acquire Aquila, Inc.,
- 19 now known as GMO.

#### 20 TRANSITION COSTS AMORTIZATION

- 21 Q: Please describe adjustment CS-95.
- 22 A: The adjustment to A/C 923 included in Schedule DRI2010-1, which summarizes
- adjustment CS-95, reflects KCP&L-Missouri's share of the annualized level of

1		amortization based on a five-year amortization of total transition costs. This is consistent
2		with the Commission's Report and Order in the Merger case.
3	Q:	Please provide the relevant citations from the Commission's Report and Order in
4		the Merger case.
5	A:	For recovery of transition costs, I am specifically referring to page 241 of the Report and
6		Order. In the Conclusions of Law section, specifically Section III(C)(3), entitled "Final
7		Conclusions Regarding Transaction and Transition Cost Recovery," the Commission
8		states in part:
9		"Substantial and competent evidence in the record as a whole supports the
10		conclusions that (3) the uncontested recovery of transition costs is appropriate
11		and justified. The Commission further concludes that, it is not a detriment to
12		the public interest to allow recovery of transition costs of the merger."
13		The Commission goes on to state:
14		"If the Commission determines that it will approve the merger when it performs
15		its balancing test , the Commission will authorize KCPL and Aquila to defer
16		transition costs to be amortized over five years."
17	Q:	Did the Commission discuss any limitations on the recovery of transition costs in its
18		Report and Order?
19	A:	Yes, it did. In footnote 930 in the passage quoted above, the Commission stated:
20		"The Commission will give consideration to their recovery in future rate cases
21		making an evaluation as to their reasonableness and prudence. At that time, the
22		Commission will expect that KCPL and Aquila demonstrate that the synergy

1	savings exceed the level of the amortized transition costs included in the test year
2	cost of service expenses in future rate cases."

- Q: Can you demonstrate that synergy savings exceed the level of the amortized transition costs requested in this case and reflected in CS-95?
- Yes. As discussed below, the Company implemented a synergy savings tracking model as ordered by the Commission in the Merger case. The results from this tracking model clearly demonstrate that the synergy savings achieved in calendar year 2009 significantly exceed the annual transition costs amortization requested by KCP&L and confirm the synergy savings estimates provided by the companies in the Merger case.
- 10 Q: How do you define "transition costs"?

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- 11 A: These are costs incurred to successfully coordinate and integrate the utility operations of
  12 KCP&L and GMO. These costs are necessary to achieve the synergy savings that are
  13 reflected in KCP&L's test year cost of service that will be flowed-through to customers
  14 in rates effective as a result of this case. These costs include non-executive severance
  15 costs for employees terminated as a result of the merger, facilities integration costs, and
  16 incremental third-party and other non-labor expenses incurred to support the integration
  17 of the companies.
- 18 Q: What are the actual transition costs incurred to date and projected through
  19 December 31, 2010?
- As outlined in Schedule DRI2010-1, actual total utility transition costs incurred through
  December 31, 2009 total \$57.4 million, of which \$19.1 million has been allocated to
  KCP&L-Missouri retail operations. In addition, we project an additional \$0.7 million
  (\$0.3 million for KCP&L-Missouri) through December 31, 2010, the expected true-up

1 period in this case. We intend to utilize actual transition costs through December 31,

2010, as the basis for determining the annual amortization to be included in this case.

Any transition costs incurred after the true-up date will continue to be deferred for

4 inclusion in KCP&L's next rate case.

- 5 Q: How did you allocate the amortized transition costs to KCP&L Missouri rate
- 6 payers?

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A: Consistent with the Company's position in the Merger case, we allocated transition costs to each jurisdiction based on the allocation of the initial projected synergy savings

transition effort and resulting costs are necessary in order to achieve the synergy savings,

a consistent allocation process was deemed appropriate. During the integration planning

identified by the integration teams as presented in the Merger case. Because the

process, a team comprised of representatives from KCP&L and Aquila developed a

jurisdictional synergy allocation methodology that determined allocation factors for each

projected synergy category based on the most representative cost driver for that category.

Cost drivers are defined as an activity that causes a cost to be incurred. For purposes of

allocating transition costs to jurisdictions in order to establish jurisdictional regulatory

assets, the statistics associated with the cost drivers were based on 2007 data, primarily

from the KCP&L and Aquila FERC Form 1 filings. This period was selected as it

reflected the last full calendar year of stand-alone KCP&L and Aquila financial

information and statistics prior to completion of the acquisition.

- Q: What process does the Company have in place to identify and track transition costs?
- 22 A: Consistent with the process identified in the Company's Cost Allocation Manual,

transition costs were tracked by establishing and utilizing specific project IDs and activity

IDs in the Company's accounting chartfields. Initially, the identification of transition costs was the responsibility of integration planning teams with governance and accountability for the transition costs maintained by the Integration Planning Leadership Team ("IPLT"). At the beginning of the integration planning process, specific project IDs and activity IDs were established in the Company's accounting system to track transition costs by primary integration planning team. The accounting procedures were communicated to the IPLT and all integration planning teams. Throughout the integration process, the teams identified the transition costs which were coded with the appropriate project IDs and activity IDs. Accounting Services, under my direction, analyzed, tracked and reported these transition costs over the course of the integration process. After the close of the transaction, this initial accounting process was concluded; however, operational areas continuing to incur transition costs were provided a new project ID for accounting distribution in order to be able to specifically track future transition costs, which is consistent with the Company's process for accounting for project costs. Accounting Services, under my direction, continues to analyze, track and report transition costs.

#### Q: Have you included any transaction costs in this case?

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A:

No, we have not. In the Merger case, the Company defined transaction costs as costs to consummate the merger. Examples of transaction costs include investment bankers' fees, as well as consulting and legal fees associated with the evaluation, bid, negotiation and structure of the transaction. Consistent with the Commission's Report and Order in the Merger case, no transaction costs are included in this case.

#### 1 Q: Please summarize your testimony regarding transition costs amortization.

A: I am requesting that the Commission authorize transition costs amortization in this case in the amount of \$3.9 million. This level of amortization reflects recovery over a five-year period of KCP&L's Missouri share of transition costs projected through December 31, 2010 (\$19.4 million), incurred during integration and coordination of GMO's operations with KCP&L's.

#### SYNERGY SAVINGS TRACKING PROCESS

# Has the Company implemented a synergy savings tracking model as ordered by the

#### **Commission in the Merger case?**

Q:

A:

Yes, we have. As ordered by the Commission, and described by the applicants in the body of the Report and Order in the Merger case, we have established base period costs utilizing 2006 as the base year for synergy tracking. We have compared 2009 actual costs (the first full calendar year of combined company operations after the July 14, 2008, acquisition) to the 2006 base year costs as adjusted for inflation and giving consideration to known and measurable changes necessary to appropriately reflect comparative 2006 base year costs. The synergy tracking model looks at non-fuel operations and maintenance ("NFOM") FERC accounts – the same basis utilized to calculate the \$305 million in synergy savings over the first five years after acquisition described by the Applicants in the Merger case. We have, however, prepared and maintained synergy savings project charters to track synergy savings identified in the revenue and fuel areas. As discussed earlier in this direct testimony, the results from this tracking model clearly demonstrate synergy savings achieved in calendar year 2009 substantially in excess of the

- annual transition costs amortization requested by KCP&L in this case and are supportive of synergy savings estimates provided by the companies in the Merger case.
- Q: Please describe the project charters to track synergy savings that you discussedabove.
- We determined that for internal tracking and accountability we needed to develop a documentation methodology for the identification, valuation and reporting of synergy savings. Therefore, we developed synergy savings project charters to track specifically identified synergy savings. We maintain a database of the savings achieved through the project charter process, which is the basis for our progress reports to senior management and the board of directors regarding projected and actual synergy savings.
- 11 Q: Do the synergy savings project charters utilize the 2006 base year to calculate 12 synergy savings?

A: Yes. For example, when the project charter documenting synergy savings related to insurance costs was submitted for approval, the project charter presented expected KCP&L and GMO costs on a "combined company" basis for post-transaction periods. The charter included a comparison of the expected costs to the 2006 base year costs incurred for insurance, adjusted to coincide with the year being valued. The result of this work is recorded and maintained in a project charter database. As time elapses and the synergy savings are realized, the project charter database is updated to reflect the actual synergy savings. Each specific project charter within the database contains a comparison to 2006 base year costs as adjusted.

- 1 Q: How are the project charters utilized in the synergy savings tracking model as ordered by the Commission?
- A: We utilize the project charter process to support the variances identified in the comparison of calendar year 2009 costs to the 2006 base year costs, as adjusted for known and measurable changes, in the synergy savings tracking model. We believe the specific project charters are essential to the tracking process as they are initiated and completed by the functional field (operational) areas that are ultimately accountable for the execution and realization of the identified expected synergy savings.
- 9 Q: Has the Company made an adjustment to the test year cost of service in this case for10 synergy savings?
  - A: No. Our filed position in the Merger case requested that synergy savings be shared through regulatory lag. In other words, synergy savings would be flowed-through to customers as they are reflected in the Company's cost of service in this and future rate cases. The Commission recognized this treatment in its Report and Order in the Merger case. On page 238 in the Conclusions of Law section, the Commission stated in part that "because the Applicants have agreed to recover any merger savings through 'regulatory lag' as part of the traditional ratemaking process there is no net detriment to customers".
  - Q: Please summarize your testimony regarding synergy savings tracking.

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19 A: The objective of the synergy savings tracking model is to provide a mechanism to
20 evaluate whether synergy savings achieved exceed the level of amortization requested in
21 this case. The Commission's determination that there would be no net detriment to
22 customers by accepting the applicants' proposal for utilizing regulatory lag as a sharing
23 mechanism is consistent with the Company's position in this case that synergy savings

are shared with ratepayers as the savings are reflected in test-year cost of service through
the normal ratemaking process. Therefore, I request the Commission find that the
Company's synergy tracking model, maintained as ordered by the Commission in the
Merger case, supports the Company's assertion that synergy savings exceed the level of
transition costs amortization requested in this case.

## 6 Q: Does that conclude your testimony?

7 A: Yes, it does.

# BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

Power & Light Company to Continue the Implementation	Modify Its Tariffs to ) Docket No. ER-2010
	AFFIDAVIT OF DARRIN R. IVES
STATE OF MISSOURI	
COUNTY OF JACKSON	) ss
Darrin R. Ives, being	first duly sworn on his oath, states:
1. My name is I	Darrin R. Ives. I work in Kansas City, Missouri, and I am employed
by Kansas City Power & Lig	tht Company as Assistant Controller.
2. Attached here	eto and made a part hereof for all purposes is my Direct Testimony
on behalf of Kansas City Pov	wer & Light Company consisting of(\odolor
pages, having been prepare	ed in written form for introduction into evidence in the above-
captioned docket.	
3. I have knowle	edge of the matters set forth therein. I hereby swear and affirm that
my answers contained in the	e attached testimony to the questions therein propounded, including
any attachments thereto, are	e true and accurate to the best of my knowledge, information and
belief.	Darrin R. Ives
Subscribed and sworn before	e me this 28th day of May, 2010.  Micol A. Wer
My commission expires:	Notary Public  "NOTARY SEAL"  Nicole A. Wehry, Notary Public  Jackson County, State of Missouri  My Commission Expires 2/4/2011  Commission Number 07391200

# Transition Costs Summary Actuals through February 28, 2010, Projections through December 31, 2010

Schedule DRI2010-1

				True-Up Period			
			Actuals Through	Actuals Through	Projections		5-yr
	Description		December 31, 2009	Jan - Feb 28, 2010	Mar - Dec 31, 2010	Total	Amortization
Summary by Jurisdiction							
	33.3% KCPL-MO		19,115,390	70,481	172,072	19,357,943	3,871,589
	KCPL-KS		10,000,000	=	-	10,000,000	2,000,000
	26.9% Over KS max		5,448,851	56,962	139,067	5,644,879	1,128,976
	0.2% KCPL-Wholesale		136,096	502	1,225	137,822	27,564
		Assigned to KCPL	34,700,336	127,944	312,365	35,140,645	7,028,129
	30.5% MPS-Retail	_	17,517,847	64,590	157,692	17,740,129	3,548,026
	0.1% MPS-Wholesale		68,909	254	620	69,784	13,957
	7.7% L&P Electric		4,399,847	16,223	39,606	4,455,677	891,135
	0.4% L&P Steam		241,182	889	2,171	244,242	48,848
	0.864% Merchant		496,146	1,829	4,466	502,441	100,488
	100.0%	Total by Jurisdiction	57,424,268	211,730	516,920	58,152,918	11,630,584
Total Regulatory Assets	Excl Over KS Max	and Merchant	51,479,271	152,939	373,387	52,005,597	10,401,119