BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

)	
In the Matter of the Application of)	
NexUSTel, LLC)	
) Case No	
for Certificate of Service Authority to Provide)	
Resold Interexchange Telecommunications)	
Services in the State of Missouri and to Classify)	
Those Services and the Company as Competitive)	
)	

APPLICATION OF NEXUSTEL, LLC

I. INTRODUCTION

Comes now NexUSTel, LLC ("NexUSTel" or "Applicant"), by its undersigned counsel, and hereby files this verified application pursuant to 4 CSR 24-2.060 and 4 CSR 240-3.510, and respectfully requests that the Missouri Public Service Commission ("Commission") issue an order that (a) grants Applicant a Certificate of Authority to provide resold interexchange telecommunications service throughout the State of Missouri, (b) grants competitive status to Applicant and (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420, RSMo 2000.¹

The State of Missouri has adopted a policy of allowing competition in the local and long distance telecommunications markets, recognizing that it is in the public interest to develop effective competition to ensure that all consumers will have access to high quality, low cost, and innovative telecommunications services. The Federal Telecommunications Act of 1996 also seeks to promote competition and reduce regulation in order to secure lower prices and higher

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All statutory citations herein are to RSMo. 2000 unless otherwise indicated.

quality telecommunications services for American consumers. Both goals will be promoted by granting this Application.

The Applicant submits the following information in support of its request.

II. APPLICATION FOR AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE

A. Description of the Applicant

1. Applicant's legal name is NexUSTel, LLC. NexUSTel will not use an assumed or fictitious name in Missouri. NexUSTel may be reached at its principal place of business:

NexUSTel, LLC. 9100 S. Dadeland Blvd., Suite 1500 Miami, FL 33156 (786) 220-3720 (Tel) (209) 926-4444 (Fax) www.info@nexustel.net

2. Correspondence or communications pertaining to this Application should be directed to:

Mark W. Comley NEWMAN, COMLEY & RUTH PC Monroe Bluff Executive Center 601 Monroe Street, Suite 301 P.O. Box 537 Jefferson City, Missouri 65102-0537

Tel: (573) 634-2266 Fax: (573) 634-3306

and

Andrew D. Lipman Danielle C. Burt Bingham McCutchen LLP 2020 K Street, NW Washington, DC 2006-1806

Tel: (202)373-6000 Fax: (202) 373-6001

Email: danielle.burt@bingham.com

3. Questions concerning the ongoing operations of NexUSTel following certification should be directed to:

Jorge Asecio, President NexUSTel, LLC 9100 S. Dadeland Blvd, Suite 1500 Miami, FL 33156 (786)220.3720 (Tel) (585) 926.4585 (Fax) jasecio@nexustel.net

4. NexUSTel's registered agent in the State of Missouri is:

Capitol Corporate Services, Inc. 222 E. Dunklin Street, Suite 102 Jefferson City, MO 65101

5. For purposes of consumer inquiries, the contact information will be:

Jorge Asecio, President NexUSTel, LLC 9100 S. Dadeland Blvd, Suite 1500 Miami, FL 33156 (786)220.3720 (Tel) (585) 926.4585 (Fax) jasecio@nexustel.net

B. Qualifications

- 6. NexUSTel is a Delaware limited liability corporation formed on January 22, 2008 registered as a foreign limited liability company in the State of Missouri. A copy of its formation document is attached hereto as Exhibit A. NexUSTel's authority to transact business as a foreign limited liability company in Missouri is attached hereto as Exhibit B.
- 7. NexUSTel is well qualified to provide telecommunications services in Missouri. NexUSTel is in the process of obtaining authority to provide resold interexchange services in all states with the exception of Alaska and Hawaii. Applicant is registered to provide services in

Florida, New Jersey and Texas and has applications pending in Alabama, California, Colorado, Delaware, Illinois, Indiana, North Carolina, Oregon, and Washington. NexUSTel has not been denied certification in any jurisdiction, nor has any permit, license, or certificate been revoked by any authority.

- 8. NexUSTel is technically and managerially qualified to provide the resold interexchange services it proposes. NexUSTel's management has 20 years of experience in the telecommunication industry and is well equipped to mange the Applicant's provision of services in Missouri. A description of the background of Applicant's key personnel, which demonstrates the extensive managerial experience of NexUSTel's management team, is attached hereto as Exhibit C.
- 9. NexUSTel is a newly formed Company and therefore has not been party to pending or final actions or judgments from any state or federal regulatory agency within the past three (3) years. In addition, Applicant does not have any annual reports or assessment fees that are overdue in any state or federal agency.

C. <u>Description of Services</u>

10. NexUSTel seeks authority to provide resold interexchange telecommunications services to and from all points in the State of Missouri. Therefore, NexUSTel seeks statewide authority. NexUSTel intends to offer retail voice services on a prepaid and postpaid basis. In accordance with 4 CSR 240-2.060(6)(C), Applicant is simultaneously submitting its proposed tariff with a forty-five day effective date for approval by the Commission. The tariff contains the rules and regulations applicable to its customers, description of services offered and list of rates associated with such services. A copy of the tariff is attached hereto as Exhibit D.

- 11. NexUSTel will provide comprehensive customer service to its customers. Customers may report complaints to the customer service department. Customer service will be available to answer customer service inquiries in connection with new service, repair or billing. Furthermore, customer service is prepared to respond to a broad range of service matters, including inquiries regarding: (1) the types of services offered by NexUSTel and the rates associated with such services; (2) monthly billing statements; (3) problems or concerns pertaining to a customer's current service; and (4) general matters.
- 12. NexUSTel representatives are available twenty-four (24) hours a day, seven (7) days a week. Customers may contact NexUSTel in writing at NexUSTel's headquarters located at 9100 S. Dadeland Blvd., Miami, FL 33156, or by calling a toll-free customer service number to be provided on each invoice for service. NexUSTel's toll-free customer service number is (877) 639-8775.
- 13. NexUSTel will continuously monitor and maintain a high level of control over its network on a 24-hours-a-day, 7-days-a-week basis. NexUSTel will give consideration to equitable access to all Missourians, regardless of where they might reside or their income, to affordable telecommunications services in NexUSTel's proposed service areas.

D. <u>Compliance with Rules and Request for Waiver</u>

14. NexUSTel is willing to comply with all applicable Commission rules and is willing to meet all relevant service standards, including, but not limited to, billing, quality of service, and tariff filing and maintenance in a manner consistent with the Commission's Rules. Pursuant to Section 392.420, RSMo consistent with the Commission's treatment of other

certificated interexchange telecommunications companies, NexUSTel requests that the following statutes and regulations be waived for NexUSTel and its interexchange service offerings:

Statutes

392.210.2

392.240(1)

392.270

392.280

392.290

392.300.2

392.310

392.320

392.330

392.340

Missouri Public Service Commission Rules

4 CSR 240-10.020

4 CSR 240-30.040

- 15. The above statutes and regulations have been waived previously for other applicants seeking certification. These rules and statutory provisions are principally designed to apply to non-competitive telecommunications carriers. As a result, it would be inconsistent with the goal and purpose of federal and state statutes to apply these rules and statutes to a competitive company such as NexUSTel.
- 16. NexUSTel, pursuant to Section 386.570 RSMo, will comply with all applicable Commission rules except those specifically waived by the Commission pursuant to NexUSTel's request.

E. Public Interest Considerations

17. Granting this Application will promote the public interest by increasing competition in the provision of telecommunications services in Missouri. NexUSTel will deploy and expand a competitive telecommunications infrastructure in the State. NexUSTel will provide customers high quality, cost effective telecommunications services, with an emphasis on

customer service. In addition to driving prices closer to costs, thereby ensuring just and

reasonable rates, competition also promotes efficiency in the delivery of services and in the

development of new services. These benefits work to maximize the public interest by providing

continuing incentives for carriers to reduce costs while, simultaneously, promoting the

availability of potentially desirable services.

III. **CONCLUSION**

For the reasons stated above, Applicant respectfully submits that the public interest,

convenience, and necessity would be furthered by a grant of this Application for the authority to

provide resold interexchange telecommunications services.

Respectfully submitted,

By:

/s/ Mark W. Comley

#28847

Mark W. Comley

NEWMAN, COMLEY & RUTH PC

Monroe Bluff Executive Center

601 Monroe Street, Suite 301

P.O. Box 537

Jefferson City, Missouri 65102-0537

(573) 634-2266 Tel:

Fax: (573) 634-3306

Andrew D. Lipman

Danielle C. Burt

BINHGAM MCCUTCHEN LLP

2020 K Street, NW

Washington, DC 20006-1806

(202) 373-6000 (Tel)

(202) 373-6001 (Fax)

COUNSEL FOR APPLICANT

Dated: June 10, 2008

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Certificate of Service

I hereby certify that a true and correct copy of the above and foregoing document was sent via e-mail on this 10th day of June, 2008, to General Counsel's Office at gencounsel@psc.mo.gov; and Office of Public Counsel at opcservice@ded.mo.gov.

/s/ Mark W. Comley
Mark W. Comley

LIST OF EXHIBITS

Exhibit A - Certificate of Formation

Exhibit B - Authority to Transact Business

Exhibit C - Management Biographies

Exhibit D - Proposed Tariff

Verification

Exhibit A

Certificate of Formation



The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF FORMATION OF "NEXUSTEL LLC", FILED IN THIS OFFICE ON THE TWENTY-SECOND DAY OF JANUARY, A.D. 2008, AT 11:22 O'CLOCK A.M.

4490662 8100

080066603

Darriet Smith Hindson Harriet Smith Windsor, Secretary of State

AUTHENTICATION: 6326345

DATE: 01-22-08

Exhibit A

State of Delaware Secretary of State Division of Corporations Delivered 11:59 AM 01/22/2008 FILED 11:22 AM 01/22/2008 SRV 080066603 - 4490662 FILE

CERTIFICATE OF FORMATION

OF

NEXUSTEL LLC

- 1. The name of the limited liability company is NEXUSTEL LLC.
- 2. The address of its registered office in the State of Delaware is: Corporation Trust Center, 1209 Orange Street, in the City of Wilmington, Delaware 19801. The name of its registered agent at such address is The Corporation Trust Company.

IN WITNESS WHEREOF, the undersigned have executed this Certificate of Formation of NEXUSTEL LLC this 17th day of January, 2008

Keith Kuder Authorizen Person

DE083 - 2/20/07 CT System Online

Exhibit B

Authority to Transact Business

STATE OF MISSOURI



Robin Carnahan Secretary of State

CERTIFICATE OF REGISTRATION FOREIGN LIMITED LIABILITY COMPANY

WHEREAS,

NEXUSTEL LLC FL0888552

Using in Missouri the name

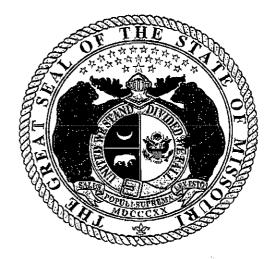
NEXUSTEL LLC

and existing under the laws of the State of Delaware has filed with this state its Application for Registration and whereas this Application for Registration conforms to the Missouri Limited Company Act.

NOW, THEREFORE, I, ROBIN CARNAHAN, Secretary of State of the State of Missouri, by virtue of authority vested in me by law, do hereby certify and declare that on the 15th day of April, 2008, the above Foreign Limited Liability Company is duly authorized to transact business in the State of Missouri and is entitled to any rights granted Limited Liability Companies.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri. Done at the City of Jefferson, this 15th day of April, 2008.

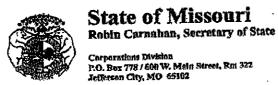
Alm Chahan Secretary of State



File Number: FL0888552

Date Filed: 04/15/2008 Robin Carnahan

Secretary of State



Application for Registration of a Foreign Limited Liability Company

(Submits with filling for of \$105.00)

						KING S.			
	The name of the foreign limited liability company is:		54 (F) 44			,			
	NexUStel LLC	<u> </u>							
	The name under which the foreign limited liability company will continued liability company", "LC", "LLC", "L.C.", or "L.L.C.") (must	nduct business in Miss t be filled out if differe	ouri is (must c ent from line (ontain ' l)):	'limited compa	my, .			
	The foreign limited liability company was formed under the laws of	Delaware	tate or jurisdicito	<u></u>	on	the			
3)	date of <u>01/22/2008</u>	ĮĀ	talk pr. In primin	riv					
	(month/day/year)	•							
4)	The purpose of the foreign limited liability company or the general character of the business it proposes to transact in this state is:								
	Telecommunications services								
	The name and address of the limited liability company's registered a street address):					do a			
	Capitol Corporate Services, Inc. 222 E. Dunklin, Suite	102 Jeffe	rson City		65101 hate/Zip				
Si e:	scretary of State is appointed agent for service of process if the foreign failure to maintain a registered agent constitutes grounds to cancel the The address of the registered office in the jurisdiction organized. If limited liability company is:			•					
	Total Courter 4500 Omore Street		ngton	DE	19801				
٠.	Name: Address (F.O. Box may only be used in conjunction	r with a physical screet addin	rest) Chy/Su	ite/Zip					
	This application must include a current certificate of good standing the state of domicile. Such document should be dated within 60 call	cxistence from the sec	zetary of state	or othe	r similar offici	al in			
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Exhibit C

Management Biographies

<u>Jorge Asecio – President and CEO</u>

In his position as President of NexUSTel, Asecio presides over the business development, sales and operations functions of NexUSTel from the offices in Miami, Florida.

General Manager with over 20 years of diversified management experience in different industries, including the last 12 years in senior management positions in the telecommunications industry. Most recently, served for 7 years as CEO of Americatel Corporation, a \$200M long distance Telecommunications Company based in Miami, oriented to the fast-growing Hispanic market in the United States. Has served as CEO and Board Member of several companies and has hands-on experience in senior sales and marketing positions, both in public and private companies, with retail product offerings, marketing, budgeting and forecasting and customer care and CRM procedures. Started his professional career as Under-Secretary of Economy in the Chilean government and worked with six different Secretaries between 1983 and 1989. Also worked in senior management positions for a private retirement fund and one of the largest insurance companies in Chile. Served as Professor of Economics, Business and Social Science in several universities and received the 2002 Award of Excellence – USA, from the magazine America Economía. Mr. Asecio holds a bachelor of Business Administration and Economics degree from the *Universidad de Concepción*, Concepción, Chile.

<u>Gonzalo Alvarez – Vice President Information Technology</u>

In his position as Vice President of Information Technology, Alvarez is responsible for all IT/IS initiatives to build and support NexUSTel's operations. Alvarez is the principle responsible for selecting and contracting for all underlying platforms and systems necessary to support NexUSTel's products and its billing and customer service functions.

Alvarez is an International executive manager with 14 years of multidisciplinary experience in Information Systems, Information Technology, software definition, strategy, business development, and project management. Key accomplishments include the successful development and management of the Americatel IT department. In this role he created a billing process and software application to process \$300M in annual sales. In addition he also defined and coordinated the implementation of a redundant EMC platform, a Business Intelligence solution and a Customer Resource Management solution which integrated customer information from multiple legacy applications. Mr. Alvarez is a 1991 graduate of *Pontificia Universidad Católica de Chile*, School of Engineering, Santiago, Chile.

Manuel Molina – Vice President of Operations

In his position as Vice President of Operations, Molina is responsible for the specification, implementation, and management of the voice access and termination networks, and voice switching systems for NexUSTel LLC.

Molina has more than 15 years of professional experience in engineering and operations in telecommunications, including voice and data communications over diverse transport media. Molina has experience with optical and satellite communications, IP networking, network security and Internet communications. Mr. Molina progressed through a variety of management positions at Americatel from 1995 through 2007. As Director of Engineering at Americatel, he was responsible for network optimization and system evaluation and purchase for all network elements. Mr. Molina began his career at Entel Chile as a Data Network Engineer. Mr. Molina holds a BS degree in Electrical Engineering from *Federico Santa Maria Technical University* in Valparaiso, Chile.

STATE OF FLORIDA	§
	§
COUNTY OF MIAMI-DADE	§

VERIFICATION

I, Jorge Asecio, state that I am President of NexUSTel, LLC, the Applicant to the foregoing Application; that I am authorized to make this Verification on behalf of NexUSTel, LLC; that the foregoing filing was prepared under my direction and supervision; and that the contents are true and correct to the best of my knowledge, information, and belief.

Jorge Asecid President NexUSTel, LL

Paul Gulisano
COMMISSION # DD657448
EXPIRES: MAR. 29, 2011
WWW.AARONNOTARY.com

Notary Public

My commission expires M_{AV} , 39, 30