1	BEFORE THE PUBLIC SERVICE COMMISSION
2	OF THE STATE OF MISSOURI
3	TRANSCRIPT OF PROCEEDINGS
4	Local Public Hearing
5	June 29, 2010
6	Palmyra State Bank 400 S. Main Street
7	Palmyra, Missouri 63461
8	Volume 2
9	volume 2
10	In the Matter of Atmos ) File No. GR-2010-0192 Energy Corporation's )
11	Tariff Revision Designed ) To Implement A General )
12	Rate Increase For Natural) Gas Service in The
13	Missouri Service Areas Of) The Company
14	
15	HAROLD STEARLEY, Presiding DEPUTY CHIEF REGULATORY LAW JUDGE
16	ROBERT CLAYTON, III, Chairman KEVIN GUNN, Commissioner
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APPEARANCES:

- 1 PROCEEDINGS
- JUDGE STEARLEY: Good afternoon. It's
- 3 Tuesday, June 29, 2010, and the Missouri Public Service
- 4 Commission has set this time for a public hearing in File
- 5 NO. GR-2010-0192 in which Atmos Energy Corporation's seeks
- 6 to implement a general rate increase for its natural gas
- 7 service here in Missouri.
- 8 My name is Harold Stearley, and I'm the
- 9 regulatory law judge that will preside over today's
- 10 hearing. Before you had an opportunity to have the
- 11 Chairman makes some introductions and give you some
- 12 additional information. Commissioner Gunn, would you like
- 13 to make an opening statement.
- 14 COMMISSIONER GUNN: Nothing other than
- 15 just welcome everybody here, and thank you very much for
- 16 taking time out of your busy day to come here. We really
- 17 appreciate it. This is an important part of the process,
- 18 and we look forward to hearing from you.
- 19 JUDGE STEARLEY All right. And with
- 20 that we'll begin by taking entries of appearance from
- 21 counsel, beginning with Atmos Energy Corporation.
- MR. DORITY: Thank you, Judge Stearley.
- 23 Please let the record reflect on behalf of Atmos Energy
- 24 Corporation Larry W. Dority with the firm Fischer and
- Dority, P. C. Our address is 101 Madison, Suite 400,

- 1 Jefferson City, Missouri 65101.
- 2 And, Judge, if I may, I'd like to introduce
- 3 to the Commissioners some other folks from Atmos Energy
- 4 Corporation and our witnesses this afternoon that would be
- 5 happy to try to entertain questions if that need arises.
- 6 Mark Martin is our Vice President of Regs
- 7 and Regulatory Affairs. Mark participated in the earlier
- 8 portion of the -- of the hearing.
- 9 Steve Green is our Manager of Public Affairs
- 10 for the state of Missouri.
- 11 We also have Luanne Goldy, who is an
- 12 operations manager for Atmos, and Jay Jacomeyer, who is an
- 13 operation supervisor with us here this afternoon.
- I do have a written entry, and if you'll
- 15 allow me, I'll provide that to the reporter.
- 16 JUDGE STEARLEY All right. Thank you,
- 17 Mr. Dority.
- MR. DORITY: Thank you.
- 19 JUDGE STEARLEY And the staff of the
- 20 Missouri Public Service Commission.
- 21 MR. RITCHIE: Thank you, Judge.
- 22 Representing the staff of the Missouri Public Service
- 23 Commission Sam Ritchie, P. O. Box 360, Jefferson City,
- 24 Missouri 65102.
- 25 JUDGE STEARLEY Thank you, Mr. Ritchie.

- 1 And the Office of the Public Counsel.
- 2 MR. POSTON: Thank you. Marc Poston
- 3 appearing for the Office of the Public Counsel and the
- 4 public, P. O. Box 2230, Jefferson City, Missouri 65102.
- JUDGE STEARLEY Thank you, Mr. Poston.
- 6 I don't believe we have any of the interveners today
- 7 represented by counsel, but we'll note that for the record
- 8 that they have not made an appearances.
- 9 And we will proceed as I do have a list of
- 10 people who signed up. I have one person on that list, and
- 11 I'll call that person forward. But we will go -- are going
- 12 to offer a couple of different opportunities for people to
- 13 make comments, so if you all just not run off too quickly
- 14 here. We're going to give everyone a full opportunity to
- 15 make whatever comments they have regarding the rate
- 16 increase or the company.
- 17 Starting on our list, we have Mr. Kevin
- 18 Suffern.
- 19 MR. SUFFERN: Suffern.
- 20 JUDGE STEARLEY Mr. Suffern, if you'd
- 21  $\,$  please come forward and have a seat. And if you would
- 22 please state and spell your name for our court reporter.
- 23 MR. SUFFERN: My name is Kevin Suffern.
- 24 Spelled S-U-F-F, as in Frank, -E-R-N.
- 25 JUDGE STEARLEY And, Mr. Suffern, if

- 1 you would please raise your right hand.
- 2 (Thereupon, Mr. Kevin Suffern was sworn
- on his oath by Judge Stearley.)
- 4 Thank you, and you may proceed.
- 5 MR. SUFFERN: Thank you. Good
- 6 afternoon. I have prepared a written statement in
- 7 opposition to the requested Atmos Energy Corporation's rate
- 8 increase on behalf of Legal Services clients.
- 9 I should back up a minute to say I am
- 10 managing attorney for Legal Services. My office is based
- 11 in Hannibal, Missouri. I -- I am employed at Legal
- 12 Services of Eastern Missouri, which represents 21 counties.
- 13 I, in turn, cover 14 counties in northeast Missouri. Legal
- 14 Services, by definition, represent low-income clients. You
- 15 cannot exceed 125 percent of the poverty level if you were
- 16 to get our services.
- 17 So I am speaking on behalf of the group that
- 18 was referred to by someone earlier today the income people,
- 19 and I have to say I side with that in this case to say that
- 20 low-income people use more -- more services, more -- more
- 21 gas than -- than I think more well-to-do clients.
- I would like to submit for the record my
- 23 written statement, and I just have a couple of brief formal
- 24 statements to follow up on the written testimony that I
- 25 would present, and I don't know if I give a copy to each

- 1 person or how --
- JUDGE STEARLEY Yes. And we'll mark
- 3 that as Exhibit 1.
- 4 (Thereupon, evidence was marked for
- 5 identification as Exhibit No. 1.)
- 6 And, Mr. Suffern, have you had an
- 7 opportunity to share your written comments with the other
- 8 attorneys that are here?
- 9 MR. SUFFERN: No, I have not.
- 10 JUDGE STEARLEY: All right. Well, you
- 11 go ahead and proceed, and we'll be sure that they can get a
- 12 copy.
- 13 MR. SUFFERN: Okay. I'll be very brief
- 14 here. As I said, we represent 21 counties. We estimate
- 15 there are about 350,000 low-income people in our service
- 16 area, and the bottom line is that for people -- there was a
- 17 gentleman earlier who spoke about he's on a fixed income,
- 18 and any kind of an increase impacts people on fixed income
- 19 in a much more significant way than does an increase to
- 20 someone who has a job and a good paycheck.
- 21 But one -- the couple of other points I
- 22 wanted to make here, we actually did some focus groups --
- 23 we did some focus groups out in the northeast territory to
- 24 see what issues were of most concern to low-income -- the
- 25 low-income population, and that was conducted actually in

- 1 May and June. We're trying to see what we should be most
- 2 responsive to as Legal Services attorneys. But I will say
- 3 that problems with paying utility bills was one of -- the
- 4 biggest problem for low-income people.
- 5 Again, they're on fixed income or they have
- 6 no income. The balanced budgeting process of the budget
- 7 billing is nice if you have money, but it doesn't really
- 8 help people out who are on fixed-income basis. So -- and
- 9 the income assistance programs that exist to seek financial
- 10 assistance are under funded oftentimes or they just don't
- 11 provide the kind of support, financial support, that is
- 12 necessary.
- 13 And I do -- all you have to do is go around
- 14 and look at some of the houses that the low-income people
- 15 live in that when they turn on their heat, there's going to
- 16 be enormous inefficiency, and I think that it does impact,
- 17 not only just the lower income, but the elders who really
- 18 need this kind of service.
- 19 So I just close by saying that we did have
- 20 one person make a comment directly to me, and she said with
- 21 the trouble clients are having paying utility bills, this
- 22 large increase will make it much harder to pay 137.40 a
- 23 year is unreasonable. I don't know if that number is
- 24 exactly correct, but it would be somewhere, and we cannot
- 25 afford it.

- 1 So I'm just speaking on behalf of all Legal
- 2 Services clients and with the low-income population that is
- 3 simply unable to sustain itself barely these days. So any
- 4 increase is -- is extremely prejudicial to them and their
- 5 survival.
- JUDGE STEARLEY: Okay. Mr. Suffern, if
- 7 you'd just hold on for a minute, I'll see if we have
- 8 questions for you, starting with the Commissioners.
- 9 CHAIRMAN: Thank you, Judge. Mr.
- 10 Suffern, thank you very much for being here. First of all,
- 11 let me say I appreciate the work that you do. I'm well
- 12 aware of Legal Services, and have done work with them as an
- 13 attorney in years past, and you all an important part of
- 14 the community throughout northeast Missouri.
- 15 What I wanted to ask you, in addressing
- 16 low-income issues, folks that they don't make a lot of
- 17 money or have a very limited means, fixed income, and that
- 18 sort of thing. Aside from opposing the rate increase, what
- 19 else can the Commission do to help those customers maybe
- 20 help reduce their usage, help them in making the energy
- 21 more affordable? Is it a design of rates type issue? Do
- 22 we need to provide more assistance in weatherizing homes?
- 23 Is there anything that the Commission can do
- 24 or that Atmos can do to help alleviate those concerns other
- 25 than just say no to rate increases?

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1 MR. SUFFERN: Well, certainly
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- 2 weatherizing and educating the public on the benefits of
- 3 weatherizing and storm windows and just general
- 4 conservation type actions would be helpful.
- 5 Again, most of the people that I deal with,
- 6 they live in housing it's rented. They can't control what
- 7 the landlord does with respect to the insulation and -- or
- 8 old furnaces and inefficient furnaces and things like that.
- 9 I do know that people oftentimes have
- 10 difficulties. They get a large bill. They can't pay it.
- 11 There's a shutoff problem, and I know there's a procedure
- 12 that that Atmos has to go through to shut people down. But
- 13 the reality is that -- that people's survival is at stake.
- 14 So I know they have a balanced budget thing. I know they
- 15 have an installment plan that can be superimposed, you
- 16 know, during the cold weather months, and stuff like that.
- 17 But and just financial energy assistance for
- 18 these people, conservation, educational efforts to -- but I
- 19 guess more than that money to pay for the types of
- 20 improvements, whether it be furnace or weather stripping or
- 21 double-paned windows or whatever. There's a lot of money
- 22 going up in smoke, so to speak. So yes, I think that
- 23 that's important.
- 24 CHAIRMAN: Do you -- when you are
- 25 serving your clients, I'm assuming that there are

- 1 opportunities where the attorneys from Legal Services will
- 2 interact with the utility or utilities regarding their
- 3 service, maybe disconnect notices, maybe bill collection
- 4 issues. Can you give me an idea of weather, is Atmos good
- 5 to work with? Are they -- do they try to find creative
- 6 solutions in addressing these issues?
- 7 MR. SUFFERN: My perception is that
- 8 Atmos basically plays it by the book according to, well,
- 9 you can do an installment, but you have to pay this much
- 10 money up front and then this much money in addition for the
- 11 month.
- 12 I would say actually that some of the
- 13 unregulated utility providers, particularly those for
- 14 cities and towns, for example, Hannibal, it's like if you
- 15 don't pay, boom, you're gone. We don't -- we don't -- it's
- 16 all or nothing. There was -- so to some extent, the fact
- 17 that Atmos being private investor owned, it's regulated by
- 18 -- by the Public Service Commission and there are cold
- 19 weather rules and there are installment plan rules is
- 20 beneficial.
- 21 I realize this is not a problem you can
- 22 solve, but many of the towns and cities that somehow
- 23 produce their own, buy their own utilities or whatever,
- 24 they're not covered by the Public Service Commission as we
- 25 know. And people there are really basically -- I know in

- 1 Hannibal, like if you don't pay, you get shutoff. I had a
- 2 -- I got a shutoff notice.
- I paid my bill every month for I don't know
- 4 for how many years, and I don't know what happened. It got
- 5 late, and boom, bang, you get a shutoff notice. There's no
- 6 margin for error.
- 7 So I don't know what the Public Service
- 8 Commission can do about that. I don't know the percentage
- 9 of utility service that's provided by the private company
- 10 that you would regulate versus publicly, you know,
- 11 governmental or public owned type situation, but as far as
- 12 to get back to your question. To me Atmos just basically
- 13 plays it by the book.
- 14 CHAIRMAN: Are they better or worse
- 15 than to deal with than say the Hannibal Board of Public
- 16 Works?
- 17 MR. SUFFERN: I would have to say
- 18 better in the sense that they're -- but that's because of
- 19 the regulations. There's the cold weather rules. There's
- 20 the installment plan. I mean, at least there's a
- 21 possibility of some kind of spreading the arrearage out and
- 22 perhaps being able to pay.
- So I don't know that Atmos, per se, is
- 24 better. It's better because of the rules and regulations
- 25 that exists regarding cold weather shutoffs and installment

- 1 plans and those kinds of procedures.
- 2 CHAIRMAN: Thank you for coming today.
- 3 MR. SUFFERN: Thank you.
- 4 JUDGE STEARLEY: Commissioner Gunn?
- 5 COMMISSIONER GUNN: I just have a few
- 6 questions, and in the interest of full disclosure, I've
- 7 been involved with Legal Services in St. Louis for a while,
- 8 and both my wife and I have done some things for them. So
- 9 that's just in the interest of full disclosure.
- MR. SUFFERN: Sure.
- 11 COMMISSIONER GUNN: Just to clarify
- 12 Commissioner Clayton's question, how often do you actually
- interact directly with the utilities?
- MR. SUFFERN: Well --
- 15 COMMISSIONER GUNN: Or do you? Let me
- 16 clarify that. Or do you refer clients that come in to
- 17 other social service agencies to -- to deal with the
- 18 utilities?
- 19 MR. SUFFERN: If I'm dealing with a
- 20 rate shutoff, someone is proposed to be discontinued, then
- 21 I will work with the client to advise them of exactly what
- 22 the options are as I understand them under the existing
- 23 regulations.
- 24 Okay. You can perhaps you can do an
- 25 installment plan, or if it's in the middle of the winter,

- 1 they can't shut you off if the temperature is below this 32
- 2 degrees, et cetera, et cetera. So long -- so mostly I work
- 3 with the client to enlighten them as to what their options
- 4 are given the regulations as I understand them.
- 5 COMMISSIONER GUNN: All right.
- 6 MR. SUFFERN: Sometimes I go so far as
- 7 to get -- to actually work with Atmos itself and say look,
- 8 this person is a diabetic, they're on oxygen, you're going
- 9 to kill this person if you -- if you can't work something
- 10 out. But by and large, as I said, Atmos plays it by the
- 11 book, which is that's their right and it's understandable,
- 12 so that they basically say well, this is -- this is what we
- 13 have to work with, and we're sorry, but --
- Now, of course, if a person is in a medical
- 15 emergency situation, it is possible to get some kind of a
- 16 doctor's certification. There's medical emergency type
- 17 situations, but that can get very difficult because
- 18 individuals may not have access to medical care. They may
- 19 not have Medicaid -- or it's actually called MO Health Net
- 20 now, but getting certification of a serious illness can be
- 21 a problem.
- 22 COMMISSIONER GUNN: Do you find that
- 23 your clients, once you counsel them as to what their
- 24 options are, that when they call Atmos or they interact
- 25 with the utility, that they are having the same experience

- 1 that you are as a lawyer representing a client?
- 2 MR. SUFFERN: Yes. I do not see -- or
- 3 at least I'm not aware of situations where the client is
- 4 informed as to their options, and then they call Atmos and
- 5 Atmos says, gee, you know, you're in a tough spot. We're
- 6 going to defer -- you know, we're going to defer your bill
- 7 for a couple of months, or we're going to make some kind of
- 8 adjustment.
- 9 They go by the book is the way I understood
- 10 it.
- 11 COMMISSIONER GUNN: But the process
- 12 itself is simple enough or clear enough that your clients
- 13 get the same options. You don't have -- they -- Atmos
- 14 isn't -- doesn't provide special treatment or provide a
- 15 system that requires there to be someone that has the
- 16 knowledge of those rules and regulations in order to -- in
- 17 order to access them?
- 18 MR. SUFFERN: Well, I will say that I
- 19 have prepared a one-page simple English summary of rights,
- 20 because if you -- for an average person that is a client of
- 21 Legal Services, their education and their experience tends
- 22 to -- well, let's just say their educational background
- 23 tends to be limited. So if you say here are the Public
- 24 Service regulations, go for it, they -- they can't really
- 25 understand it.

- 1 COMMISSIONER GUNN: Do you have clients
- 2 that come in to you that have said I've tried on my own to
- 3 deal with Atmos, and just can't get through or can't get
- 4 anything done?
- 5 MR. SUFFERN: Yes. Yes. I certainly
- 6 have clients come in and say I've called them, and they say
- 7 there's nothing we can do. And then I start to look at it
- 8 and see well, what about these other options? Can we put
- 9 them in to installments. Is it cold weather, is it -- what
- 10 is it.
- 11 So as it often the case, they're unaware of
- 12 what their options are.
- 13 COMMISSIONER GUNN: And that's -- and
- 14 that's what I'm trying to get at. What I'm trying to get
- 15 at is -- is -- is are the -- when -- if a -- if a normal
- 16 person having problems with the utilities, all the problems
- 17 that you're dealing with that hasn't come to you calls
- 18 Atmos, and I understand this is anecdotal and this is not
- 19 -- this is -- this is -- I'm not asking you to give an
- 20 expert opinion.
- 21 But just from what you've seen, when they
- 22 call Atmos, are they turned down initially, or are they
- 23 given -- you said they're by the book. There are certain
- 24 things that they have to do. I just want to make sure
- 25 they're doing that from your understanding to -- to the

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1 people that are coming in, and then when you talk to them
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- 2 what suddenly became -- was a there's nothing we can do,
- 3 suddenly becomes oh, there might be something we can do.
- 4 MR. SUFFERN: Well --
- 5 COMMISSIONER GUNN: Or is that a -- if
- 6 -- that may happen, but is it an unusual occurrence, or is
- 7 it rare or does it hap- -- are you do you have -- does it
- 8 happen all the time?
- 9 MR. SUFFERN: Let -- let me say I --
- 10 and from my experience when people call, they just called
- 11 to say, you know, I'm going to be shut off. And they do
- 12 not seem to be aware of -- of issues such as cold weather
- 13 rule or balanced budget billing type things or installment
- 14 plans.
- 15 So it is not clear to me how proactive Atmos
- 16 is with respect to advising someone who calls with respect
- 17 to a -- an arrearage. How proactive they are in saying,
- 18 well, you know, we could do this, we could do that.
- 19 COMMISSIONER GUNN: So they may send a
- 20 bill that says you're getting shut off, and then if a
- 21 client calls, they may -- they may lay out the options.
- 22 But they don't say anything you're about to shut -- you're
- 23 about to get shut off. Call us and we'll try to -- try to
- 24 figure out or hear?
- 25 MR. SUFFERN: I can't swear -- swear to

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1 it. I don't -- don't know exactly what information Atmos
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- 2 puts in its discontinuance notices.
- 3 COMMISSIONER GUNN: Okay.
- 4 MR. SUFFERN: But it does -- it just
- 5 seems to me anecdotally that people are not aware of the
- 6 cold weather rule or balanced budget billing or installment
- 7 plans, and that -- and it may be that somehow they convey
- 8 that in some piece of paper. I just -- I don't know, but
- 9 generally again the people I deal with are less educated,
- 10 and all they know is they're about to be shut off, --
- 11 COMMISSIONER GUNN: Right.
- MR. SUFFERN: -- and how do I -- what
- 13 do I do.
- 14 COMMISSIONER GUNN: Fair enough. So --
- 15 and let me -- some of your statements about -- about some
- 16 of the programs that are offered, the main problem with the
- 17 program is funding, that they just don't have enough money.
- 18 It's not that they are somehow designed incorrectly or not
- 19 doing what they're supposed to be doing. It's a resource
- 20 issue --
- MR. SUFFERN: Correct.
- 22 COMMISSIONER GUNN: -- rather than a
- 23 program issue. Is that right?
- 24 MR. SUFFERN: That's correct.
- 25 COMMISSIONER GUNN: Okay. Are you a

- 1 customer of -- of Atmos?
- 2 MR. SUFFERN: I am.
- 3 COMMISSIONER GUNN: Any issues that
- 4 you've had, billing, service issues, anything -- anything
- 5 of that nature?
- 6 MR. SUFFERN: Well, as I say, I always
- 7 pay my bill on time. So I haven't really had an issue with
- 8 Atmos personally. I don't -- at least not that I can
- 9 really recall because I just -- but I'm in a position to do
- 10 that.
- 11 COMMISSIONER GUNN: Right.
- 12 MR. SUFFERN: But if the rate -- all of
- a sudden a bill jumps up and a person's on a flat income,
- 14 it's like wait a minute. Do I buy my medicine, or do I pay
- 15 for, you know, the utilities?
- 16 COMMISSIONER GUNN: Sure, and but part
- 17 of what we have to do too is to make sure that even the
- 18 people that pay their bill on time are -- are finding that
- 19 there aren't any service or billing issues. And so that's
- 20 -- that's one of the reasons why I asked.
- 21 So I don't have any other questions. Thank
- 22 you very much for coming in.
- JUDGE STEARLEY: Any other questions
- 24 from the Commissioners?
- 25 MR. SUFFERN: I want to disperse these

- 1 to the other parties.
- JUDGE STEARLEY: Okay. One -- one
- 3 minute.
- 4 MR. SUFFERN: Oh, I'm sorry.
- JUDGE STEARLEY: I just wanted to ask
- 6 quickly if counsel had any questions for this witness?
- 7 MR. POSTON: I did have one question.
- JUDGE STEARLEY: Mr. Poston.
- 9 MR. POSTON: Hi. Your second point
- 10 that you made was you highlighted the disagreement between
- 11 Atmos and fellow counsel regarding low-income usage levels,
- 12 and you stated it's your opinion that low-income people use
- 13 more than average usage. And I was wondering if that was
- 14 based off of some study that Legal Services has formed or
- is aware of that may be helpful in this case.
- 16 MR. SUFFERN: No. I don't want to mess
- 17 up the reporter. No, it is anecdotal. When you travel
- 18 around and see the places that people live in, with the
- 19 windows that don't seal and the doors that don't seal and
- 20 the lack of insulation and other types of things. Not to
- 21 mention low -- low efficiency furnaces and so on.
- 22 It's -- it's just based on my observations
- 23 over time. I've been with Legal Services for ten years,
- 24 but it is not based on a statistical analysis.
- MR. POSTON: And do you think the

- 1 people that would come to use your services may be
- 2 low-income people that do have more than average usage, and
- 3 they may be in more need of your services?
- 4 MR. SUFFERN: I don't know if I can
- 5 answer that question. I just know I've seen some
- 6 low-income people with some pretty astronomical bills. And
- 7 one has to assume if my bill say runs \$100 a month for gas,
- 8 but somebody else has got a \$600 bill for gas, you know,
- 9 there's -- there's something going on beyond just normal
- 10 consumption.
- I mean, yes, they could put the thermostat
- 12 up to 93, I suppose, but when -- when my rate say is \$100 a
- month and somebody else gets a \$600 bill, something is
- 14 going on. And to me, again it's anecdotal, but it's
- 15 clearly inefficiency in terms of how these houses, which
- 16 are often rentals and stuff, they don't have any control
- 17 over the insulation and the furnace or any of that stuff.
- 18 So they just heat the house, and it all goes out the
- 19 windows and up the chimney.
- 20 And so it just seems to me that low-income
- 21 people suffer more with utility bills and increases,
- 22 especially to fixed income people like that gentleman back
- 23 there. Those people are even more impacted.
- 24 MR. POSTON: Thank you. That's all.
- JUDGE STEARLEY: Mr. Dority.

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1 MR. DORITY: Thank you, Judge. If I
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- 2 may, I'd like to come over here so the witness doesn't have
- 3 to turn his back on the Commissioners.
- 4 JUDGE STEARLEY: Okay.
- 5 MR. DORITY: Mr. Suffern, my name is
- 6 Larry Dority. I haven't had the pleasure to meet you
- 7 personally, but thank you for being here today, and we
- 8 appreciate your testimony.
- 9 I want to just touch on one area, and that
- 10 was the Atmos Energy Efficiency and Conservation Program
- 11 that Mr. Martin touched on when he gave his remarks earlier
- 12 today.
- One of the key components of that program is
- 14 weatherization, and we essentially work with the Missouri
- 15 Department of Natural Resources' Energy Center and EIERA
- 16 and forgive me, I don't recall what the acronym is. You
- 17 may be aware of that -- that agency as well.
- 18 But weatherization is one of the primary
- 19 components, and quite frankly, the -- the company I know
- 20 has been frustrated in recent years. We've had the program
- 21 in place for over three years. I think that the Atmos
- 22 shareholders have provided over half a million dollars in
- 23 that three-year program. Weatherization is a major
- 24 component.
- 25 We also offer furnace rebates, major

- 1 appliance rebates, and education. And the weatherization
- 2 component, a good many of those funds have been rolled over
- 3 from year to year because it appears, for whatever reason,
- 4 the agencies are just not able to get out and get the homes
- 5 weatherized.
- 6 So there's information out on the table
- 7 regarding that program. I would encourage you to please
- 8 take that information, and if you have any questions, I'll
- 9 be happy to give you one of my cards, but we would very
- 10 much like to see that program utilized. And it sounds to
- 11 me like from your testimony that that's a need that's
- 12 certainly available up here in this area as well.
- 13 MR. SUFFERN: Well, it is, but as I
- 14 said, if the person -- if the client rents, it's up to the
- 15 landlord to make these changes. And when you talk to the
- 16 average landlord about replacing a furnace, even though it
- 17 may be rebated, I don't know what the amount of it is, I
- 18 mean, the landlords typically their -- their posture is I'm
- 19 not going to do anything. Anything that's costs money,
- 20 forget about it. I'm not doing it.
- 21 So -- and again, many of the low-income
- 22 people are not -- cannot afford to actually own a home.
- 23 They rent, and so they are at the mercy of the landlord.
- 24 And the landlords typically are not interested in doing
- 25 anything that's going to cost them money; albeit, they may

1 get some subsidy or some partial return. But landlords are

- 2 notoriously tight, I'm going to say, when it comes to
- 3 improvements of the property.
- 4 MR. DORITY: Okay. Well, I appreciate
- 5 your comments.
- 6 MR. SUFFERN: I -- I appreciate the
- 7 company's, you know, efforts to do weatherization. It's
- 8 obviously important.
- 9 MR. DORITY: Well, something very
- 10 important to these Commissioners as well.
- 11 MR. SUFFERN: Yeah, sure. Absolutely.
- 12 There's no doubt.
- 13 MR. DORITY: -- on the forefront try to
- 14 make sure that these programs are available. Then like I
- 15 say, there's information out there, and if you'd please
- 16 take it and read that.
- 17 MR. SUFFERN: I will. I'd be glad to
- 18 do that.
- 19 MR. DORITY: Okay. Thank you.
- MR. SUFFERN: Thank you.
- JUDGE STEARLEY: Mr. Ritchie, any
- 22 questions?
- MR. RITCHIE: No questions from the
- 24 staff. Thank you.
- JUDGE STEARLEY: All right.

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1 CHAIRMAN CLAYTON: Judge, just to -- to
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- 2 finish the thought on that. I -- I completely understand
- 3 the -- the landlord/tenant issue that you just mentioned.
- 4 It's a problem statewide, and there are no easy answers for
- 5 it.
- 6 MR. SUFFERN: Right.
- 7 CHAIRMAN CLAYTON: But where you have
- 8 people that are trying to buy their own homes, there are
- 9 these programs out there, and if we can help them reduce
- 10 that \$600 bill down, we got to -- we got to work it from
- 11 both sides.
- 12 So take that information, and --
- 13 MR. SUFFERN: I will.
- 14 CHAIRMAN CLAYTON: -- and hopefully
- 15 you'll find some benefit.
- 16 MR. SUFFERN: I will. Does anybody
- 17 need one of these?
- JUDGE STEARLEY: I was going to say --
- 19 Counsel, Mr. Suffern has offered this exhibit. So I was
- 20 going to ask if he'd share a copy with you, and if you had
- 21 any objections to its admission.
- MR. DORITY: No objection.
- JUDGE STEARLEY: Go ahead. Thank you.
- 24 Thank you for your testimony. And Exhibit 1 will be
- 25 admitted into the record.

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1 (Thereupon, evidence was admitted into
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- the record as Exhibit No. 1.)
- 3 All right. I did not have any other names
- 4 on my sign-up sheet. If there -- are there any other
- 5 people who would like to testify? I saw the lady's hand
- 6 come up first. Why don't you please come forward.
- 7 And if you would please state and spell your
- 8 name for our court reporter.
- 9 MS. MAHSMAN: Teresa Mahsman.
- 10 T-E-R-E-S-A. Mahsman is M-A-H-S-M-A-N.
- 11 JUDGE STEARLEY: All right. And, Ms.
- 12 Mahsman, am I saying that correctly?
- MS. MAHSMAN: Yes.
- 14 (Thereupon, Ms. Teresa Mohsman was
- sworn on her oath by Judge Stearley.)
- 16 JUDGE STEARLEY: Thank you. You may
- 17 sit down and you may proceed with your statement.
- MS. MAHSMAN: Well, first of all, I
- 19 didn't come prepared to make -- to make a statement. I was
- 20 going to just put something on the website, and I was also
- 21 planning on attending the meeting in Hannibal. But then
- 22 when I saw that there was going to be a pretty good
- 23 opportunity to say something, I decided I'd go ahead
- 24 because I'm just afraid an e-mail is just going to get lost
- 25 in the shuffle. So I -- I have a college degree and I'm a

- 1 retired-from-the-State-of-Missouri employee.
- 2 And I worked in Jefferson City for 25 years.
- 3 I came back to this area last year so that I could help my
- 4 handicapped mom. She lives here in Palmyra, and I live in
- 5 Hannibal.
- 6 It was my first experience with natural gas,
- 7 and I have to say I was shocked when I got the first bill
- 8 and I knew I hadn't used any. It was a complete shock to
- 9 me, and I did call the local office. And it was explained
- 10 to me that this was a -- a standard, just a rate that you
- 11 pay every month whether or not you use any gas. Okay. So
- 12 I got educated there.
- 13 And the second time I -- I had a stove. I
- 14 wasn't used to a gas stove, and I wasn't sure it was
- 15 working properly, and I called. And Atmos sent a guy out
- 16 the very same day. I mean, within an hour. You know, I
- 17 guess they didn't want there to be any chance of it not
- 18 working properly. So I will give them credit for that.
- 19 And those are my only two real experiences
- 20 with the company. But I -- I don't think -- I got this in
- 21 the mail. This is the notice of the hearings, and I
- 22 figured out according to the numbers on this flyer, my
- 23 increase would be 52 percent, and for a small business, it
- 24 would be a 137 percent.
- 25 I'm astounded by these numbers. There's

- just no way that you should be asking people to pay 52
- 2 percent more or 137 percent more, not in this climate. And
- 3 the problem is that this is on their base bill. So I don't
- 4 really see how it encourages energy conservation. Turning
- 5 down the thermostat isn't going to help. They're going to
- 6 pay this every month, or they're not going to have gas in
- 7 their home.
- 8 I also don't have any figures, but in my
- 9 heart, I disagree with the characterization that elderly
- 10 and poor are the biggest natural gas users. But I do think
- 11 they're the ones who suffer the most from rate increases.
- 12 I will say though that my mom does -- she turns her heat up
- 13 more than I do. I think that sometimes as people get
- 14 older, their circulation decreases, and it's harder for
- 15 them to feel warm.
- 16 I don't think they can help that, but I
- 17 don't know if her bill is more than my bill. So in this
- 18 climate where we have possible increased taxes, possible
- 19 inflation, cap and trade on the horizon, talk about a VAT
- 20 tax. I think that any company that wants to increase its
- 21 bills this much is -- it's just incredulous to me. And
- 22 when I -- I was an investor at one time. I took everything
- 23 out of the stock market just in time, and I do have some
- 24 money in with the retire- -- the State employees -- I
- 25 forget what you call it. It used to be PEBSCO.

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1
                         CHAIRMAN CLAYTON: I -- ING?
                         MS. MAHSMAN: Yes.
 3
                         CHAIRMAN CLAYTON: ING?
                         MS. MAHSMAN: Yes, I put it all in the
 5
    other account. So I don't have any stock market
 6
     investments. But I think anybody who wants a 10 percent
    return on investment or equity, well, they -- everybody
 7
 8
    wants that, but hardly anybody is getting it.
 9
                    I think if you're getting 5 of 6 percent,
10
    you're doing pretty good. And so that takes me to why I --
     I don't understand why they're asking for such a large
11
12
     increase unless they're operating the way that state
13
    agencies and departments do during budget season. You ask
14
     for more than you think you're going to get. You add a
15
    percentage on, and then you hope that you get 90 percent of
16
     that, and so that's going to make your budget.
17
                    I don't know if that's how Atmos is
18
    operating or not, but I do know that that's how a lot of
19
     state agencies operate during budget season. And PSC.
20
    Having been a state employee and working in Jefferson City
21
    all those years, I knew a lot of state employees, and I
22
    believe the PSC staff to be very professional, and I'm sure
     that many of them are hard-working and have good
23
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However, my opinion or somehow over the

24

25

intentions.

- 1 years my -- the agency, the Commission itself, has been
- 2 colored in my mind because of all the times when I heard
- 3 about businesses asking for increases and getting them.
- 4 Time after time after time they got them. Maybe it was
- 5 decreased a little bit. Maybe the -- the company didn't
- 6 get everything they were asking for, and I -- I haven't
- 7 kept any records, but just during the time when I lived in
- 8 Jefferson City, it seemed like -- well, I just think the
- 9 consumers came out on the short end, way, way more than
- 10 they should.
- 11 And I do think the PSC staff does try hard.
- 12 I think they go through the books. It just -- I can't
- 13 understand how come so often the big business gets the
- 14 increase, and the consumers are shafted again.
- 15 And as far as the five-person -- it is five
- 16 people, I -- I understand -- who make the judgment on these
- 17 types of cases, I know nothing about them. I don't know
- 18 any of the people. I -- I think someone said they were
- 19 appointed. And that right there, I think, throws some
- 20 questions into the mix.
- 21 You don't like to think that people can be
- 22 bought off, but you wonder.
- 23 And that's the end of my statement.
- 24 JUDGE STEARLEY: Questions from the
- 25 Commissioners?

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1 CHAIRMAN CLAYTON: Thank you, Judge.
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- 2 Ms. Mahsman, thank you very much for being here. Hang on
- 3 before you go, I've got some questions for you.
- 4 You've got two of the five people here,
- 5 myself --
- MS. MAHSMAN: Well, I didn't know you
- 7 -- I don't know anybody who's on the panel.
- 8 CHAIRMAN CLAYTON: That's all right.
- 9 That's all right. But you, no, you have questions. So
- 10 this is -- this is an opportunity to raise that.
- 11 Commissioner Gunn and I are two of the five members of the
- 12 Commission. We are appointed by the Governor to fixed
- 13 terms. Traditionally there's been a party identification.
- 14 Right now we have three Democrats and two Republicans, and
- 15 it was three Republicans and two Democrats under the last
- 16 administration.
- 17 The terms are kind of scheduled out where --
- 18 where people overlap and the -- the terms are staggered.
- 19 We have to file financial disclosure forms, which are
- 20 available through the Missouri Ethics Commission, on -- on
- 21 whether we have -- we are not allowed to have any financial
- 22 interest in the company. We just passed new ethics rules
- 23 that prohibit communications between commissioners and
- 24 utilities while cases a pending, even before the case gets
- 25 pending.

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1 So the gentlemen that have been talking,
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- 2 we're not allowed to have a closed-door meeting with those
- 3 folks anymore. At least not without providing notice to --
- 4 to everybody, and giving you the opportunity to show up.
- 5 And I -- I appreciate your -- your comments
- 6 about the staff being professional. As a veteran of the
- 7 State of Missouri, you're aware of probably a number of
- 8 people who work at our agency, and they do work very hard.
- 9 And especially right now. It's a very busy time for us.
- 10 This is the question I'm going to ask you.
- 11 You've raised questions with the Public Service Commission,
- 12 this utility, that type -- sort of thing. But you're a
- 13 resident of Hannibal; is that right?
- MS. MAHSMAN: That's correct.
- 15 CHAIRMAN CLAYTON: All right. How
- 16 would you compare Atmos Energy and the treatment, the rates
- 17 that you get in your gas service with the Hannibal Board of
- 18 Public Works and the electricity service, the rates, and
- 19 the treatment that you get from them?
- MS. MAHSMAN: Well, the people that I
- 21 -- that greeted me when I came in know that I'm not happy
- 22 with the electric rate increases. I -- I even asked them
- 23 if the PSC has anything to do with -- with that, and of
- 24 course, they pointed out that it's a municipality and that
- 25 the PSC doesn't have any direct involvement with the rates.

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1 As far as treatment --
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- 2 CHAIRMAN CLAYTON: Would you rather us
- 3 be involved in those rates?
- 4 MS. MAHSMAN: I think it would -- it's
- 5 a better process, yes. Because I'm here. I have a chance
- 6 to say something.
- 7 CHAIRMAN CLAYTON: Uh-huh.
- 8 MS. MAHSMAN: With BPW, you don't have
- 9 a chance. It just shows up on your next bill.
- 10 CHAIRMAN CLAYTON: Yeah.
- 11 MS. MAHSMAN: And they just had a 30
- 12 percent increase in January of 2009, which I knew about
- 13 when I moved to Hannibal last June. So I've been there one
- 14 year, and now here all of a sudden there's another
- 15 increase.
- 16 CHAIRMAN CLAYTON: Yeah. It's -- it's
- 17 a challenging time for folks.
- 18 MS. MAHSMAN: And I apologize. I -- I
- 19 don't -- actually I'm not sure I was even aware there was a
- 20 commission, a five-peson panel until I came to this hearing
- 21 today. So I've learned a lot of things, and I don't mean
- 22 to make any remarks that question anyone's integrity that's
- 23 in this room.
- 24 CHAIRMAN CLAYTON: And I --
- 25 MS. MAHSMAN: But the -- the cases I'm

1 talking about were back when I lived in Jefferson City, and

- 2 I haven't lived there, oh, more than ten years.
- 3 CHAIRMAN CLAYTON: More than ten years.
- 4 Yeah.
- 5 MS. MAHSMAN: Uh-huh.
- 6 CHAIRMAN CLAYTON: I -- I just -- some
- 7 of the things that you mentioned tend to be common themes
- 8 that we hear at local public hearings.
- 9 MS. MAHSMAN: Well, they're things the
- 10 average person has questions about in their mind.
- 11 CHAIRMAN CLAYTON: We have got to do
- 12 better in -- in telling people what we do and who we are,
- 13 and that's kind of the reason why -- were here for the
- 14 Power Point, the --
- MS. MAHSMAN: Yes.
- 16 CHAIRMAN CLAYTON: -- the slide?
- 17 That's new. That's why we're doing that, so that we try to
- 18 address some of these answers.
- 19 MS. MAHSMAN: The only bad thing about
- 20 that presentation was something about the screen and
- 21 sometimes the bottom row wasn't on the screen.
- 22 CHAIRMAN CLAYTON: All right.
- MS. MAHSMAN: And from the back row, I
- 24 couldn't see the bottom -- the bottom line of writing.
- 25 CHAIRMAN CLAYTON: Well, I'm going to

- 1 have a chat with somebody.
- MS. MAHSMAN: I'm sorry.
- 3 CHAIRMAN CLAYTON: That's what we need
- 4 -- that's what we need to hear. Now, but we need to hear
- 5 that. I don't have any other questions, but I appreciate
- 6 your coming out and coming all the way from Hannibal.
- 7 You're welcome to come to that one tonight. We'll be out
- 8 at the high school.
- 9 MS. MAHSMAN: Okay, great.
- 10 CHAIRMAN CLAYTON: Thank you for
- 11 coming.
- 12 COMMISSIONER GUNN: I just have a
- 13 couple, and I -- I don't mean to keep you, but I was struck
- 14 by the -- you talked about the first time you got the bill
- 15 and you -- and you had this charge on it.
- 16 Did you -- did you use no gas, and so the
- only charge was the customer charge?
- 18 MS. MAHSMAN: It was in June. Yeah,
- 19 and I wasn't --
- 20 COMMISSIONER GUNN: So it was --
- MS. MAHSMAN: And I was afraid to use
- 22 the stove because I wasn't sure it was working. So --
- 23 COMMISSIONER GUNN: Okay.
- 24 MS. MAHSMAN: There might have -- I'm
- 25 just wondering. The hot water heater. I did use a little

- 1 bit of hot water, but basically the -- the gas usage on the
- 2 bill showed basically zero.
- 3 COMMISSIONER GUNN: Zero. Can you tell
- 4 me what -- what time or how long ago that was?
- 5 MS. MAHSMAN: Well, I moved in there in
- 6 June, and I guess this would have been within a few weeks.
- 7 COMMISSIONER GUNN: Of last year?
- 8 MS. MAHSMAN: Of -- yes.
- 9 COMMISSIONER GUNN: Last year, okay.
- MS. MAHSMAN: Yes.
- 11 COMMISSIONER GUNN: Now, there was kind
- 12 of -- the gas -- the gas portion is -- is a commodity. So
- 13 it flows. Have you noticed -- has your gas usage stayed
- 14 relatively stable in that -- in that year period of time?
- MS. MAHSMAN: I can't say for sure
- 16 because I do -- seems like I do a little bit better if I
- 17 don't pay too much attention to the details. Otherwise, I
- 18 feel like my blood pressure is going up.
- 19 COMMISSIONER GUNN: I understand.
- MS. MAHSMAN: But I think it is pretty
- 21 much the same, or I would notice, you know.
- 22 COMMISSIONER GUNN: And -- and the
- 23 price of gas has actually decreased, and I don't if you've
- 24 noticed -- if you've noticed any --
- 25 MS. MAHSMAN: I've heard in the news.

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1 COMMISSIONER GUNN: But you haven't --
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- 2 MS. MAHSMAN: I haven't actually looked
- 3 on my bill --
- 4 COMMISSIONER GUNN: -- paid attention
- 5 on the bill?
- 6 MS. MAHSMAN: -- to see that it has.
- 7 COMMISSIONER GUNN: Okay. So I don't
- 8 think I have anything else.
- 9 MS. MAHSMAN: Okay.
- 10 COMMISSIONER GUNN: I appreciate it.
- 11 Thank you very much for coming out. Your comments are very
- 12 well taken. Thank you.
- 13 JUDGE STEARLEY: And -- and just to add
- 14 one other comment in relation to the Chairman's comments
- and the Commission's structure itself, its staff serves as
- 16 a neutral party to be able to analyze the books and present
- 17 those numbers to the Commission.
- 18 And you may be wondering well, if we have
- 19 five commissioners, why do we have people like me who are
- 20 judges. We are separate so that we can ensure procedural
- 21 fairness through all these processes so that we can't have
- 22 anyone controlling the procedures in a way that would favor
- 23 one party or another.
- 24 So the Commission does have a lot of
- 25 safeguards built into its structure to try to prevent any

- 1 type of bias.
- MS. MAHSMAN: Well, I understand that,
- 3 and -- and I think that it's a good group. The point I was
- 4 trying to make was just that over time it's just been a
- 5 perception. And I'm probably not the only one in Missouri
- 6 that has that perception, that the PSC seems to side with
- 7 the corporations more than the consumers.
- And I don't know why I have that perception,
- 9 but it's there.
- 10 COMMISSIONER GUNN: And -- and you're
- 11 not the only one. We'll give you that as well. So --
- 12 JUDGE STEARLEY: And -- and before --
- 13 before you leave, I do want to ask does counsel have any
- 14 questions for this witness?
- MR. POSTON: No, sir.
- MR. DORITY: No, thank you.
- 17 JUDGE STEARLEY: And we'd like to thank
- 18 you very much for your testimony.
- MS. MAHSMAN: Thank you.
- 20 JUDGE STEARLEY: I -- earlier I saw a
- 21 couple of other hands go up.
- 22 MS. MAHSMAN: That's why I didn't want
- 23 to take too much time.
- JUDGE STEARLEY: We're -- we're going
- 25 to stay till everyone gets a chance to speak. The

- 1 gentleman in the blue shirt, if you'll please come forward.
- 2 And if you would also please state and spell your name for
- 3 us and our court reporter.
- 4 MR. GRAHAM: My name is Loren.
- 5 L-O-R-E-N. Graham. G-R-A-H-A-M.
- 6 (Thereupon, Mr. Loren Graham was sworn
- on his oath by Judge Stearley.)
- 8 JUDGE STEARLEY: All right. You may
- 9 proceed.
- 10 MR. GRAHAM: Okay. Thank you. I'm the
- 11 mayor in Palmyra, and I'm here to speak for the citizens of
- 12 the community in opposition to the -- the increase. Today
- 13 with the way the economy is, our senior citizens are
- 14 struggling. We've got unemployment, and for them just to
- 15 put food on the table is a struggle, let alone to have an
- 16 increase, you know, in -- in their gas -- gas cost.
- 17 In Palmyra, as a matter of fact, our
- 18 electric rates over the last three or four months, we've
- 19 actually reduced our electric rates to our customers to
- 20 give them a little benefit of reduced costs to the -- for
- 21 their power.
- 22 And I -- one of the comments I made earlier
- 23 during the comments and questions period, in 2006 just
- 24 myself personally, I don't use any gas in the summertime.
- 25 I do all -- my only gas that I have in my home is my heat.

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1 So in the summertime, in 2006, I think I was paying eight
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- 2 or nine dollars a month for base service.
- 3 In 2007 it went to 20 to 20 -- right at 20
- 4 some dollars and \$21 or whatever my base fee every month.
- 5 With this new proposed, it's going to go to like 33. So
- 6 they stated earlier that since 1995 they haven't had any
- 7 rate increases, but yet I look at it like my rates have
- 8 tripled in three -- in three years from \$9 to \$33, and I
- 9 don't -- when I don't even use it. And so that's in my
- 10 books, that's a rate increase.
- 11 One other -- I just want to be real brief,
- 12 but I also brought a letter. I'd like to present it to you
- 13 all from District 6 Representative Rachel Bringer. She
- 14 couldn't be here today, and she asked if I would present
- 15 you with her letter also opposing this increase.
- JUDGE STEARLEY: Okay.
- 17 MR. GRAHAM: I brought three copies.
- 18 CHAIRMAN CLAYTON: That's all right.
- 19 We'll mark it and make it an exhibit.
- MR. GRAHAM: Okay.
- 21 JUDGE STEARLEY: Mark that as Exhibit
- 22 No. 2.
- 23 (Thereupon, evidence was marked for
- identification as Exhibit No. 2.)
- 25 MR. GRAHAM: That's really all I have.

- 1 I just wanted to --
- JUDGE STEARLEY: All right. Have
- 3 counsel had an opportunity to see this document?
- 4 MR. DORITY: No, we haven't.
- JUDGE STEARLEY: Let me pass this copy
- 6 back so they will have an opportunity to look that over.
- 7 MR. GRAHAM: That's the only comments I
- 8 really wanted to make.
- JUDGE STEARLEY: Thank you, Mr. Graham.
- 10 Are there any questions from the Commissioners?
- 11 CHAIRMAN CLAYTON: I do have just a
- 12 couple of questions, and I'll try to keep this brief.
- 13 First of all, thank you very much for being here, Mayor
- 14 Graham. We appreciate you taking time out of your
- 15 schedule.
- 16 It -- it is accurate to state that there
- 17 wasn't a rate increase, even though the rate design changed
- 18 in '06-'07. But it -- it basically didn't change the
- 19 amount of money that went to the company, but it did shift
- 20 around who paid what. And what happened was that basically
- 21 was put on a fixed -- on a larger fixed rate, and then if
- 22 you use zero gas, then you have a zero commodity charge.
- 23 And the more gas you used, the higher that
- 24 charge is. So if it -- it was a slight decrease for larger
- 25 gas users, and it was a slight increase for smaller gas

- 1 users. So you have to look at your bills year long to kind
- 2 of compare to see where you stand. But there is no
- 3 question during those summer months that the rate goes up,
- 4 and -- and that was a surprise.
- It is not a proposal that I supported in the
- 6 last rate case. In fact, I wrote an opinion where I
- 7 opposed it, and I put it out on the table if you want to
- 8 take a look at it.
- 9 The question I wanted to ask you about this
- 10 rate design is that now that it's been in place now for two
- 11 or three years, do you understand why it's there or the
- 12 reasons that -- that support it? Do -- do you continue to
- 13 disagree with it, agree with it, understand it? Can you
- 14 give me any thoughts or feedback now that it's been in
- 15 place for a couple of years?
- 16 MR. GRAHAM: Not really. I -- I'm not
- 17 a big user, so to me I don't agree with it I guess. Maybe
- 18 the bigger users are going to agree, but I just feel that
- 19 going from a base charge of \$9 to 30 some dollars is
- 20 excessive over three years.
- 21 CHAIRMAN CLAYTON: When you looked at
- 22 your bills during the winter months where you're supposed
- 23 to see the bill doesn't go up, you know, when -- when you
- 24 start turning on the furnace and the gas and you start
- 25 using it, did you notice or did you ever do a comparison to

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1 see if it was actually lower than -- than what it was in --
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- 2 MR. GRAHAM: I look at my bill and look
- 3 at my usage from year to year showing what I did last year
- 4 and this year.
- 5 CHAIRMAN CLAYTON: Uh-huh.
- 6 MR. GRAHAM: And I haven't noticed a
- 7 tremendous difference from year to year. I mean, I don't
- 8 -- I haven't compared, okay, last year my bill was \$87 and
- 9 this year it's \$67. I haven't really compared that, but I
- 10 haven't felt I guess in my budget or whatever. I have
- 11 noticed a big change from year to year in what my expense
- 12 is.
- 13 CHAIRMAN CLAYTON: That eight or nine
- 14 dollars to 21 a month jumps out at you. That increase
- 15 during the summer jumps out at you?
- MR. GRAHAM: Yeah, that just -- that
- 17 just sticks in my craw.
- 18 CHAIRMAN CLAYTON: Anything -- any
- 19 savings during the winter doesn't -- doesn't seem to be --
- MR. GRAHAM: No.
- 21 CHAIRMAN CLAYTON: -- you don't seem to
- 22 be realizing it?
- MR. GRAHAM: I don't see a big
- 24 difference.
- 25 CHAIRMAN CLAYTON: As -- as mayor of

- 1 the community, are you -- are you satisfied with how Atmos
- 2 treats Palmyra and treats industry, business? Are they
- 3 good to work up digging up streets, any problems that we
- 4 need to be aware of?
- MR. GRAHAM: Now, I -- I can't -- I
- 6 can't say any complaints there. I mean, I think they're --
- 7 they're good to work with.
- 8 CHAIRMAN CLAYTON: Good corporate
- 9 citizens or --
- MR. GRAHAM: Yeah, yeah.
- 11 CHAIRMAN CLAYTON: -- or any different
- 12 to that?
- MR. GRAHAM: I haven't heard any
- 14 complaints at all about the -- the gas company as far as
- 15 the service or any --
- 16 CHAIRMAN CLAYTON: Any abuses to
- 17 customers or problems, billing issues that -- that have
- 18 come up?
- 19 MR. GRAHAM: I'm not aware of any. Of
- 20 course, we probably wouldn't hear of any billing issues.
- 21 No, I don't think so.
- 22 CHAIRMAN CLATYON: Okay. I don't have
- 23 any other questions. Thank you for being here, and if
- 24 you'd please convey to Representative Bringer that we've
- 25 noted her letter for the record, and it will be made part

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1 of this case.
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- JUDGE STEARLEY: Commissioner Gunn.
- 3 COMMISSIONER GUNN: Just one or two.
- 4 Thank you very much for hosting us, by the way. I've been
- 5 through here before. It's -- it's beautiful town.
- 6 MR. GRAHAM: Thank you.
- 7 COMMISSIONER GUNN: I really appreciate
- 8 you -- your allowing us to be here.
- 9 Does the City administer or operate any
- 10 utility assistance programs or weatherization programs or
- 11 anything like that?
- MR. GRAHAM: No, we don't.
- 13 COMMISSIONER GUNN: You don't, okay.
- MR. GRAHAM: We don't.
- 15 COMMISSIONER GUNN: All right.
- 16 MR. GRAHAM: We have our own -- I mean,
- 17 we of course our electric is supplied through --
- 18 COMMISSIONER GUNN: Right.
- 19 MR. GRAHAM: -- out of Columbia.
- 20 COMMISSIONER GUNN: But not for -- not
- 21 for -- not from Atmos?
- MR. GRAHAM: Not from Atmos.
- 23 COMMISSIONER GUNN: Or -- or general
- 24 financial assistance or social services?
- MR. GRAHAM: No, we don't do any kind

- 1 -- any kind of -- we don't have any kind of assistance that
- 2 way. We have a lot of citizens that receive assistance on
- 3 their bills will be contacted by different organizations or
- 4 agencies that will help citizens pay their bill.
- 5 COMMISSIONER GUNN: Have you seen an
- 6 increase that -- in those contacts?
- 7 MR. GRAHAM: Yeah. We've seen a lot of
- 8 -- a big increase in -- in people who go to ask for
- 9 assistance.
- 10 COMMISSIONER GUNN: Just --
- 11 MR. GRAHAM: But I'm talking now their
- 12 electric, water and sewer, basically electric.
- 13 COMMISSIONER GUNN: Okay. As -- as
- 14 mayor, I'm sure everywhere you go, people stop you all the
- 15 time and have a laundry list of things that they like to
- 16 talk to you about.
- MR. GRAHAM: There's some.
- 18 COMMISSIONER GUNN: Have you -- have
- 19 you noticed an increase in concerns about -- I understand
- 20 utility might have been an increase, but about Atmos,
- 21 specifically about this particular increase lately?
- MR. GRAHAM: No.
- 23 COMMISSIONER GUNN: No, okay. All
- 24 right. That's all I have. Again, thanks for -- thanks for
- 25 hosting us, and I appreciate the testimony, Mayor.

MR. GRAHAM: Thank you.

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Johnson. J-O-H-N-S-O-N.

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                         JUDGE STEARLEY: Any questions from
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    counsel?
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                        MR. POSTON: No questions.
 5
                        MR. DORITY: No questions.
 6
                        MR. RITCHIE: No, thank you.
 7
                         JUDGE STEARLEY: All right. Any
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    objections to the admission of Exhibit No. 2?
9
                         MR. RITCHIE: No objections.
10
                         JUDGE STEARLEY: Hearing none, it shall
    be received into the record.
11
                         (Thereupon, evidence was admitted into
12
13
               the record as Exhibit No. 2.)
14
                    Thank you, Mr. Graham.
                        MR. GRAHAM: Uh-huh.
15
                         JUDGE STEARLEY: I saw at least one
16
17
    other hand back there. Please come forward, sir. And if
    you would also please state and spell your name for our
18
19
    record.
                         MR. JOHNSON: David. D-A-V-I-D.
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JUDGE STEARLEY: All right.

on his oath by Judge Stearley.)

You may proceed.

(Thereupon, Mr. David Johnson was sworn

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1 MR. JOHNSON: I'm a residential
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- 2 customer in Hannibal. My -- my biggest issue is with the
- 3 rate structure change two or three years ago where the
- 4 monthly charge was raised. I think it works against
- 5 conservation and discourages people that try to use less
- 6 gas. And I'd like to see the rate structure go back to
- 7 where it was before. I don't know if that's a possibility,
- 8 whether this hearing has anything to do with that, this
- 9 rate increase, weather that has any --
- 10 JUDGE STEARLEY: That -- that issue is
- 11 involved in this case.
- 12 MR. JOHNSON: -- realm of possibility,
- 13 but I -- I would really like to see it go back. I did,
- 14 when that rate increase first went into effect, I did
- 15 compare what the charges would be from my previous year
- 16 with the new rate structure and the old rate structure.
- 17 And it actually only cost me about \$2 more a month over the
- 18 whole year, but it's still -- it just seems like you have
- 19 the usage charge are based on what your usage is as far the
- 20 delivery charge and not have it all front-end loaded.
- 21 The second point I'd like to make is on the
- 22 amount of the rate increase, which a lady earlier said was
- 23 52 percent. I've been an Atmos customer for about 12
- 24 years, and can't say anything bad about their service. Any
- 25 dealings with them has always been good. I want them to

- 1 have enough money to keep their infrastructure up in first
- 2 class, but 52 percent sounds like an awful lot.
- 4 since they've had a rate increase. I don't know whether --
- 5 and I -- I didn't know you were going to have a
- 6 presentation earlier. I got here late. So you may have
- 7 addressed that, and you may not have.
- 8 But -- but basically going back to the old
- 9 rate structure is -- is my biggest concern. And that's
- 10 really the point I wanted to make.
- 11 JUDGE STEARLEY: Questions from the
- 12 Commissioners?
- 13 CHAIRMAN CLAYTON: Thank you very much
- 14 for your testimony, Mr. Johnson. First of all, I
- 15 understand your concern, but the change in rate design was
- 16 a big issue in the last -- in the last case. As I
- 17 mentioned, I -- there's something out on the table you can
- 18 take a look at.
- 19 MR. JOHNSON: Yeah, I got a copy of it.
- 20 CHAIRMAN CLAYTON: Good. What I wanted
- 21 to ask you is Atmos has been replacing a lot of mains in
- 22 Hannibal over the last couple of years. I wanted to ask if
- 23 you know have they been through your neighborhood where you
- 24 live replacing a main or service lines or anything?
- MR. JOHNSON: Not in my exact

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1 neighborhood, but I -- I have seen them working.
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- 2 CHAIRMAN CLAYTON: Okay. Have you ever
- 3 heard of any problems with how they've treated residential
- 4 homeowners? For example, they go in, they dig up the --
- 5 the old pipe and put in the new and then they put down
- 6 straw a grass seed and all that.
- 7 MR. JOHNSON: Uh-huh.
- 8 CHAIRMAN CLAYTON: Have you ever heard
- 9 any problems with --
- MR. JOHNSON: No.
- 11 CHAIRMAN CLAYTON: -- with that
- 12 program?
- MR. JOHNSON: No.
- 14 CHAIRMAN CLAYTON: Nothing like that at
- 15 all? Any problems with customer service? Have you ever
- 16 had to -- have you ever had to call the company?
- MR. JOHNSON: Yeah, I -- I have.
- 18 Mainly on -- on billing and payments, and anybody I've ever
- 19 talked to handled themselves in a business-like way and --
- 20 CHAIRMAN CLAYTON: Now, when you look
- 21 in the Hannibal phone book and you look up Atmos Energy, is
- there a local phone number there?
- MR. JOHNSON: I seriously doubt it.
- 24 CHAIRMAN CLAYTON: You have to dial a
- 25 1-800 number, right?

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1 MR. JOHNSON: Yeah, I -- I probably
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- 2 looked at my bill --
- 3 CHAIRMAN CLAYTON: I understand.
- 4 MR. JOHNSON: -- for a number on the
- 5 bill.
- 6 CHAIRMAN CLAYTON: Did that cause you
- 7 any problems? Were you comfortable with that when you --
- 8 when you made the call to get your questions answered?
- 9 MR. JOHNSON: Yeah, yeah. Almost --
- 10 unless it's just a local agency, almost everybody is out of
- 11 town that you deal with.
- 12 CHAIRMAN CLAYTON: I understand. Thank
- 13 you very much for coming, Mr. Johnson.
- 14 COMMISSIONER GUNN: Just a -- just a
- 15 couple of quick questions. You talked about conservation
- 16 and efficiency. Do you have -- do you take measures in
- 17 your own home to conserve gas and try to be as efficient
- 18 with your gas usage?
- MR. JOHNSON: Yes.
- 20 COMMISSIONER GUNN: Did you -- have you
- 21 ever gotten information from the company that's helped you
- 22 to implement that, or has it been stuff on your own?
- 23 MR. JOHNSON: From Atmos? I live in a
- 24 fairly new home. So I really didn't need any information
- 25 from them.

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1 COMMISSIONER GUNN: Okay.
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- 2 MR. JOHNSON: So no, I haven't.
- 3 COMMISSIONER GUNN: If there were
- 4 information available, would you take advantage of it, do
- 5 you think, or -- or -- or are you just -- or do you feel
- 6 comfortable that you're doing what you need to do in the
- 7 home right now?
- 8 MR. JOHNSON: Well, if -- if I was
- 9 trying -- if I was looking for information, I'd look
- 10 anywhere I could from Atmos, on the internet, you know,
- 11 anywhere that I could gather information.
- 12 COMMISSIONER GUNN: Does Atmos have a
- 13 website? Have you gone to --
- MR. JOHNSON: Oh, yeah.
- 15 COMMISSIONER GUNN: -- gone to it?
- 16 MR. JOHNSON: They've got a website.
- 17 COMMISSIONER GUNN: Easy to use and
- 18 navigate?
- 19 MR. JOHNSON: I pay my bill through
- 20 that, and it's very easy to use.
- 21 COMMISSIONER GUNN: Great. Do you pay
- 22 extra for that when you pay over the internet?
- 23 MR. JOHNSON: Used to have to, but not
- 24 anymore.
- 25 COMMISSIONER GUNN: Not anymore. Okay.

- 1 Great. Great. Thank you. I don't have any further
- 2 questions.
- JUDGE STEARLEY: Any questions form
- 4 counsel?
- 5 MR. POSTON: No questions.
- 6 MR. RITCHIE: No questions.
- JUDGE STEARLEY: Good enough. Thank
- 8 you, Mr. Johnson. We appreciate your testimony.
- 9 Is there anyone else who would like to offer
- 10 testimony? Yes, please come forward, sir.
- 11 And if you would please state and spell your
- 12 name.
- MR. GRAVOT: Eugene Gravot.
- 14 E-U-G-E-N-E G-R-A-V-O-T.
- 15 (Thereupon, Mr. David Gravot was sworn
- on his oath by Judge Stearley.)
- 17 JUDGE STEARLEY: Thank you, and you may
- 18 proceed.
- 19 MR. GRAVOT: I have one complaint. I'm
- 20 on a fixed income. I'm retired. I have money invested.
- 21 My investment does not get 52 percent. I am lucky if I get
- 22 1 percent. Now, I'm supposed to turn around and get 1
- 23 percent and give this company 52 percent?
- 24 That's all I have to say.
- 25 JUDGE STEARLEY: All right, sir. Any

- 1 questions from the Commissioners?
- 2 CHAIRMAN CLAYTON: I -- I just want to
- 3 be clear. Mr. Gravot, are you a Palmyra resident?
- 4 MR. GRAVOT: Yes, I am. I've lived
- 5 here close to 40 years.
- 6 CHAIRMAN CLAYTON: Sure, sure. Are you
- 7 happy with the service that you get here in Palmyra?
- 8 MR. GRAVOT: I'm happy with it. I have
- 9 no complaints about the service. I just don't understand
- 10 how a CEO or the big shots of a company can make all this
- 11 money and expect somebody that's out here like myself, I
- 12 worked all my life.
- 13 CHAIRMAN CLAYTON: I think that message
- 14 has come through loud and clear. Thank you very much for
- 15 being here.
- JUDGE STEARLEY: Commissioner Gunn.
- 17 COMMISSIONER GUNN: I don't have any
- 18 questions. Thank you, sir. Appreciate it.
- 19 JUDGE STEARLEY: Hold on one moment,
- 20 Mr. Gravot. Let me check. Do counsel have any questions?
- MR. DORITY: No, thank you.
- MR. POSTON: No, sir.
- MR. RITCHIE: No.
- JUDGE STEARLEY: Thank you very much
- 25 for your testimony, sir.

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1 Is there anyone else who would like to offer
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- 2 the Commissioners testimony?
- Now, let me ask this question. I know
- 4 there's a few other people who haven't provided testimony.
- 5 Does the formal environment of taking sworn testimony in
- 6 front of people, does that discourage you in any way?
- 7 Would you feel more comfortable just having a more -- a
- 8 less formal process of just giving comments?
- 9 Well, I'm not -- not hearing any responses,
- 10 but we're going to -- if there's no further people -- yes.
- 11 MS. MAHSMAN: I'm sorry. I just have
- 12 to say this. I didn't know anything about the format. And
- 13 I'm here so casual, and everybody else is in suits. And I
- 14 really do feel out of place.
- 15 CHAIRMAN CLAYTON: You shouldn't feel
- 16 out of place.
- 17 JUDGE STEARLEY: No, you shouldn't.
- 18 CHAIRMAN CLAYTON: You shouldn't.
- 19 that's -- but if we didn't show up wearing a tie, then we
- 20 wouldn't be showing the respect that you would be due.
- 21 So --
- JUDGE STEARLEY: I'm -- I'm going to in
- 23 a moment here adjourn the formal process, but we are going
- 24 to stick around for a little bit longer, and if anyone
- 25 would like to stop and make an informal comment, we're

- 1 going to stay here for a little while longer. You're
- 2 certainly free to do that.
- 3 Additionally, I wanted to remind people that
- 4 you can always make comments by just phoning the Public
- 5 Service Commission, by using our e-mail page, by mailing
- 6 the Public Service Commission, or by contacting the Office
- 7 of the Public Counsel. Mr. Poston is here today.
- 8 So if -- yes.
- 9 MR. POSTON: I was going to ask how is
- 10 that informal comment, how's that going to work?
- 11 JUDGE STEARLEY: What we would do is
- 12 people would not required to be sworn unless they wanted to
- 13 be, but we would still have our court reporter take down
- 14 comments. And that way the parties would still be able to
- 15 review them. If they wanted to follow up with those people
- 16 as potential witnesses, they would still be able to.
- 17 But that way, the Commission would still be
- 18 allowed -- be able to see comments similar to the way that
- 19 are posted on our website without being sworn.
- MR. POSTON: Okay. Thank you.
- JUDGE STEARLEY: Seeing that no one
- 22 else at this time wants to offer sworn statements, do the
- 23 Commissioners have any closing remarks?
- 24 CHAIRMAN CLAYTON: Just thank -- thank
- 25 everyone for being here. If you have any questions, or if

- 1 you want to continue the discuss, take advantage of the --
- 2 the Atmos Energy officials that are here, take advantage of
- 3 our staff, public counsel are here, now is the time to get
- 4 those questions out there and get them answered.
- 5 COMMISSIONER GUNN: The only other
- 6 thing that I would say is that this is only one part of the
- 7 process. We have evidentiary hearings in a few weeks.
- 8 They're scheduled?
- JUDGE STEARLEY: They start August
- 10 23rd, --
- 11 COMMISSIONER GUNN: August 23rd.
- 12 JUDGE STEARLEY: -- and they are
- 13 scheduled to run potentially through September 3rd.
- 14 COMMISSIONER GUNN: And those are
- 15 webcast on our website, so if you have an internet
- 16 connection, at psc.mo.gov, you can actually watch all of
- 17 the very exciting testimony that takes place over -- over
- 18 about a week and a half. So we welcome everybody to watch.
- 19 JUDGE STEARLEY: And the Commission's
- 20 decision won't be handed down until late November.
- Okay. All right. Well, I thank you all
- 22 very much for being here. And the public hearing in File
- No. GR-2010-0172 is hereby adjourned.
- 24 (Thereupon, the proceedings concluded
- 25 at 1:59 p.m.)

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2	CERTIFI	CATE OF REPORTER	
3			
4	I, PATSY	A. HERTWECK, Professional Court	
5	Reporter, the officer be	fore whom the foregoing examination	
6	under oath was taken, do	certify: that the witness whose	
7	testimony appears in the	foregoing examination under oath	
8	was duly sworn by me; th	at the testimony was taken by me to	
9	the best of my ability and thereafter reduced to		
10	typewriting by me, or under my direction; that I am neither		
11	a counsel for, related to, nor employed by any of the		
12	parties to the action in which this examination under oath		
13	was taken; and further that I am not a relative or employee		
14	of any attorney or counsel employed by the parties hereto;		
15	nor financially or other	wise interested in the outcome of	
16	the action.		
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19		Patsy A. Hertweck, C. C. R.	
20		MO CCR 1276(T)	
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