STATE OF MISSOURI PUBLIC SERVICE COMMISSION In the Matter of Missouri Gas ) Energy's Tariffs to Implement a ) General Rate Increase for Natural ) Case No. GR-2004-0209 Gas Service MORRIS L. WOODRUFF, Presiding, SENIOR REGULATORY LAW JUDGE STEVE GAW, Chair, CONNIE MURRAY, Commissioner TRANSCRIPT OF PROCEEDINGS PUBLIC HEARING Held on Tuesday, April 27, 2004, from 6:33 p.m. to 6:50 p.m., at Missouri Southern State University, Matthews Hall, 3950 East Newman Road, in the City of Joplin, County of Jasper, State of Missouri, before TONI L. BURLINGAME, C.C.R., a Certified Court Reporter and a Notary Public within and for the County of Jasper, and State of Missouri.

PRESIDING JUDGE:	APPEARANCES MORRIS L. WOODRUFF Senior Regulatory Law Judge Public Service Commission Governor Office Building Suite 900 200 Madison Street P.O. Box 360 Jefferson City, Missouri
COMMISSIONERS:	MR. STEVE GAW, Chair MS. CONNIE MURRAY
FOR MGE:	<pre>MR. ROBERT HACK Vice President, Pricing &amp; Regulatory Affairs 3420 Broadway Kansas City, Missouri 64111</pre>
FOR PUBLIC COUNCIL:	MR. DOUGLAS E. MICHEEL Senior Public Counsel Department of Economic Development Office of the Public Counsel Governor Office Building Suite 650 200 Madison Street P.O. Box 2230 Jefferson City, Missouri 65102
FOR THE STAFF:	MR. THOMAS R. SCHWARZ

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## PUBLIC HEARING OPENED BY JUDGE MORRIS

WOODRUFF

4 BY JUDGE WOODRUFF: Welcome to this 5 local public hearing. My name is Morris 6 Woodruff. I'm the regulatory law judge for 7 the commission and I'll be presiding today. 8 This is case number GR-2004-0209, which 9 concerns Missouri Gas Energy's Tariffs to 10 Implement a General Rate Increase for their Natural Gas Service. And we are joined 11 today, by technology, from Jefferson City 12 13 by Commissioner Connie Murray. Hello, 14 Commissioner.

BY COMMISSIONER MURRAY: Hello. 15 16 BY JUDGE WOODRUFF: The purpose of 17 this hearing, as Mr. Ochoe has already explained, is to try and take comments from 18 the public about the proposed rate increase 19 that MGE has asked for and then you can 20 21 also tell us about if you have any concerns 22 about the service that you've received from 23 MGE, that's certainly something you can tell 24 us about at this sort of thing. As you can 25 see, we have a court reporter here and all

the testimony that we receive today will be 1 transcribed and be available to the 2 commissioners for their review. And I'm 3 4 going to ask that the people who want to 5 witness, be witnesses, and I've got five 6 names on the witness sign up list, I've got 7 it up here, to come on up and sit in the 8 seat here. I'll swear you in, just like on 9 tv, and you can give us your sworn 10 testimony. And if anyone didn't get a chance to sign up on the witness list, 11 that's fine, too. Just let me know after 12 13 I've gone through the people on the witness list and we'll bring you up and let you 14 15 testify as well. I think Mr. Ochoe already explained that myself and the commissioners 16 can't answer questions about the case, 17 18 because we're going to be making the 19 decision, but you can certainly explain your concerns to us and ultimately the commission 20 21 will answer your concerns and the issues 22 raised by the parties in the decision that 23 we issue in the case, which will probably be 24 late September. Alright, let's begin by 25 taking entries of appearance from the

1	attorneys in the case, and we'll begin with
2	attorney for MGE.
3	BY MR. HACK: I'm Robert Hack for
4	Missouri Gas Energy. Thank you.
5	BY JUDGE WOODRUFF: And for the
6	Office of Public Council?
7	BY MR. MICHEEL: Douglas E. Micheel
8	here on behalf of the Office of the Public
9	Council. M-I-C-H-E-E-L.
10	BY JUDGE WOODRUFF: And for the
11	staff, is there someone there for the staff?
12	BY MR. SCHWARZ: Can you hear me?
13	BY JUDGE WOODRUFF: I hear you.
14	BY MR. SCHWARZ: Tim Schwarz in
15	Jefferson City for the staff, P.O. Box 360,
16	Jefferson City, Missouri.
17	BY JUDGE WOODRUFF: Thank you, Mr.
18	Schwarz. And after you - the witnesses
19	have come up and given their testimony, I'm
20	going to let the attorneys ask them
21	questions as well, if they - if they have
22	any questions, just to clarify what you've
23	said. Let's begin then with - Commissioner
24	Murray, would you like to make any sort of
25	opening statement?

1	BY COMMISSIONER: I'm hoping that
2	we are able to do this broadcast production
3	again and it looks like it's going pretty
4	well. I'm looking forward to hearing what
5	those who came to testify have to tell us.
6	Thank you very much.
7	BY JUDGE WOODRUFF: Thank you.
8	Let's begin then with the first witness on
9	the list, which is Paul Barr. If you'd
10	like to come forward, Mr. Barr. Would you
11	please raise your right hand? Do you
12	solemnly swear or affirm that the testimony
13	you're about to give in this matter is the
14	truth, the whole truth and nothing but the
15	truth?
16	BY MR. BARR: Yes.
17	BY JUDGE WOODRUFF: And why don't
18	you begin by telling us your name and a
19	little bit about yourself.
20	BY MR. BARR: Okay, I'm Paul Barr
21	at 5716 Ridge Trail, Joplin. And I work in
22	the finance department, CFO of Joplin
23	Schools, and here to make some comments on
24	behalf of the wholesale gas program we
25	participated in, in the last four years.

BY JUDGE WOODRUFF: Okay, go right
 ahead.

BY MR. BARR: In the early 1990's, 3 4 Missouri School Board Association began 5 exploring the possibility of establishing an 6 aggregate purchasing program for natural gas 7 for school districts. The main two reasons 8 for this program were savings through large 9 volume purchasing and greater budget 10 certainty. In November of 99, the gas consortium officially began. Within the 11 first year, ten districts were enrolled, 12 13 including Joplin school. Unfortunately, the 14 utility tariffs economically prevented all 15 but a few schools from participating in the program. We had to have large buildings 16 17 using large volumes of gas. However in 18 2002, legislation proposed by the Missouri 19 School Board Association was passed into law that enables small and large schools 20 throughout Missouri to aggregately purchase 21 22 natural gas beginning in 2003. One of the 23 utilities that has been cooperative from the 24 beginning is the Missouri Gas Energy. MGE 25 has worked with MSBA to provide a program

1 that will enable schools to realize energy 2 savings and MGE staff was cooperative and timely in preparing tariffs for this use. 3 4 These items are very important to school 5 districts. In the beginning of the 6 program, ten Missouri school districts were 7 enrolled. The program has currently grown 8 to over 80 school districts participating 9 and over 100 more have applied for 10 admission. MGE serves more schools in this program than any other utility. MGE 11 12 officials have participated in the savings 13 program since the beginning. As a result 14 of this program, Missouri school districts have realized over two million dollars in 15 savings. These funds allow districts to 16 17 reinvest in their district's activities, 18 such as teacher's salaries, equipment, supplies, etc. As of our latest report 19 earlier this Winter, Joplin schools 20 21 cumulative estimated savings are in excess of \$40,000. Thank you. 22 23 BY JUDGE WOODRUFF: Commissioner 24 Murray, do you have any questions for Mr. 25 Barr?

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1
                     BY COMMISSIONER MURRAY: I really
 2
           don't have any questions, but I'm happy to
          hear that the aggregation program is working
 3
 4
          well and that it's providing some school
 5
           some savings for the school district and
 6
           that is sorely needed right now.
 7
                     BY MR. BARR: Yes, we are happy to
 8
          participate.
 9
                     BY JUDGE WOODRUFF: Thank you,
10
          Commissioner. Does MGE have any questions
11
          for this witness?
                     BY MR. HACK: No, thank you, sir,
12
13
          we don't.
14
                     BY JUDGE WOODRUFF: Public Council?
15
                     BY MR. MICHEEL: No.
                     BY JUDGE WOODRUFF: Staff?
16
17
                     BY MR. SCHWARZ: No, staff has no
18
           questions.
19
                     BY JUDGE WOODRUFF: Alright, thank
20
           you. You may step down then. Thank you.
21
           Next name on the list is Tim Nyander.
                     BY MR. NYANDER: I don't have any
22
23
           testimony, Your Honor. I just
24
           (unintelligible) sign in sheet.
25
                     BY JUDGE WOODRUFF: Okay, well,
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1
           that's fine. Next name is Debbie Marlene
 2
           (sic)?
 3
                     BY MS. MARKMAN: Markman.
                     BY JUDGE WOODRUFF: Markman, okay.
 4
 5
           Always a little challenge to decipher
 6
           signatures.
                     BY MS. MARKMAN: I didn't write
 7
 8
           very well.
 9
                     BY JUDGE WOODRUFF: Alright. Will
10
           you please raise your right hand. Do you
11
           solemnly swear or affirm that the testimony
           you're about to give in this matter is the
12
13
           truth, the whole truth and nothing but the
14
           truth?
15
                     BY MS. MARKMAN: Yes.
16
                     BY JUDGE WOODRUFF: Alright, and
17
           can you tell us your name and a little bit
           about yourself?
18
19
                     BY MS. MARKMAN: Sure. I'm Debbie
20
           Markman. I'm the Community Development
21
           Director with Economic Security Corporation.
22
           We're a community action agency in
23
           Southwest Missouri that serves Barton,
24
           Jasper, Newton and McDonald Counties. And
25
           I am here to represent the low income
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1 interests of Southwest Missouri. I know it doesn't sound like a whole lot, \$6.50 for a 2 residential increase, but for the customer 3 4 base that MGE has that's low income, it's 5 definitely a hardship. They have 6 difficulty coming up with their monthly 7 bills and the amounts that the gas has gone 8 up over the winters. And I know that's 9 just due to the natural gas costs going up, 10 but it is become a very difficult situation. Our average - we operate a lot 11 of utility programs and the average cost 12 13 from last winter to this winter has changed 14 \$150 on the average per household. Adding that additional \$6.50 is an additional 15 hardship. Those customers can't already 16 17 pay their bills and now they're going to 18 put in an additional amount that they're 19 going to have to pay every month. I do believe wholeheartedly that we have to look 20 21 hard at the low income base and see if 22 there is some other way to deal with that 23 \$6.50 cost for residential customers. 24 That's all I've got. 25 BY JUDGE WOODRUFF: Alright, thank

1	you. Commissioner Murray, do you have any
2	questions for this witness?
3	BY COMMISSIONER MURRAY: No
4	questions. Thank you.
5	BY JUDGE WOODRUFF: Alright. Does
6	MGE have any questions?
7	BY MR. HACK: Oh, just really a
8	quick question. Ms. Markman, are you
9	familiar with the low income rate program
10	that MGE offers in the Joplin area?
11	BY MS. MARKMAN: Yes, I'm very
12	familiar with it.
13	BY MR. HACK: Do you have any
14	observations on whether it's been a
15	productive experiment or whether there's
16	possibly some benefits that are going to
17	come out of that program?
18	BY MS. MARKMAN: Well, there's
19	always a couple of things. One is there is
20	never enough slots for the number of
21	customers because we serve over 3,000
22	households a year and this is about - I'm
23	not sure about MGE, but Empire's is about
24	400 customers, so it's just kind of a dent
25	into the whole situation. The biggest

1 problem is the income guidelines. The zero to 50 percent group, the folks that are on 2 very substance based, TANF, SSI, which is 3 4 like \$234 a month, often can't get on the 5 average pay plan. They can't even get the 6 monthly stipend that's available. So that 7 - I'm not sure how you - you know, when you 8 only get \$234 a month, it's a very 9 difficult situation to go ahead and make 10 that payment. So that's probably one of the biggest issues I've seen with that 11 12 particular program. And the lower end of 13 the scale, it's very difficult for the 14 customer to become eligible and to make the average pay and then to be able to do what 15 they need to do. 16 17 BY MR. HACK: Thank you. BY JUDGE WOODRUFF: Public council? 18 19 BY MR. MICHEEL: Yes, Ms. Markman--BY JUDGE WOODRUFF: Sir? Sir? If 20 21 you'd please come forward. The court 22 reporter can't hear you. 23 BY MR. MICHEEL: That program was an 24 experimental program. Do you believe that 25 that program had value for customers?

1 BY MS. MARKMAN: I think for the upper end, the 51 percent to 100 percent, I 2 think it definitely, especially the working 3 4 population in Southwest Missouri. We have 5 over 50 percent working poor and I think it 6 definitely made a big impact for them to 7 have that \$20 extra stipend. The lower 8 end, it's just tough. I mean, you don't -9 it's just not a lot of income. 10 BY MR. MICHEEL: In your 11 professional opinion, should that program be continued or discontinued? That's one of 12 13 the issues in the case. 14 BY MS. MARKMAN: I think it should be continued. Just any - it needs a lot of 15 massaging to make that more effective. 16 17 BY MR. MICHEEL: Thank you very 18 much. 19 BY JUDGE WOODRUFF: Ouestions from 20 staff? 21 BY MR. SCHWARZ: Ms. Markman, what 22 kind of changes would you suggest? 23 BY MS. MARKMAN: A lot of it has to 24 do with the - I think some of the way that 25 we have the average pay plan set up, I'm

1 not sure that that's a very effective - I mean, I like the average pay plan. Don't 2 get me wrong. I think that's a good way 3 4 for people to learn how to budget, but I 5 don't think that's the total answer to 6 making folks eligible. And the stipend 7 maybe needs to be a little higher for the 8 lower end. I know it's \$40, but maybe we 9 need to have less slots and maybe a higher 10 stipend for it to make an impact on those folks that have less income coming in. I 11 also think there ought to be some kind of 12 13 combination with some kind of energy 14 self-sufficiency kind of push with that 15 average pay plan. Perhaps bringing in those weatherization services and doing a 16 17 little bit of energy conservation type of 18 thing and perhaps even some type of budget awareness and incorporating more of an 19 energy self-sufficiency concept rather than 20 just a stipend by itself. 21 22 BY MR. SCHWARZ: Does your agency 23 have the opportunity to do consumer 24 education programs and perhaps budgeting

25 programs with the clients that you serve?

1 BY MS. MARKMAN: Well, the answer was yes, if you had asked me this before 2 September 30 last year. Prior to the 3 4 energy crisis intervention program, changes 5 with a lot of these programs, we had done 6 that with every customer that actually 7 received utility assistance, received a 8 budgeting workshop alongside with that. 9 We're not longer able to do that because of 10 some of the Federal guidelines with the LIHEAP program. However, we do have an 11 energy self-sufficiency program that we do 12 13 and it does incorporate all four concepts, 14 budget workshops, the weatherization 15 services, energy conservation and a utility assistance payment wrapped around together. 16 17 We have about less than ten percent of the population show back up for services again. 18 19 BY MR. SCHWARZ: Thank you. 20 BY JUDGE WOODRUFF: Alright. Thank 21 you, ma'am. 22 BY MS. MARKMAN: Thank you. 23 BY JUDGE WOODRUFF: The next name 24 on the list is John - starts with a V? 25 BY MR. VAUGHN? Yes. Vaughn. And

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1
          I'll decline. Thank you.
 2
                    BY JUDGE WOODRUFF: The next name
          then is Nora Pendergraft.
 3
 4
                    BY MS. PENDERGRAFT: It was a
 5
          mistake. I'm just used to signing in for
 6
          those meetings.
7
                    BY JUDGE WOODRUFF: Well, you're
8
          certainly welcome to testify if you'd like
9
          to.
10
                    BY MS. PENDERGRAFT: I'm really
11
          don't - .
                    BY JUDGE WOODRUFF: Alright. Ms.
12
13
          Pendergraft's name is the last one on the
14
          list. Is anyone else here who would like
15
          to testify? Alright, I don't see anyone.
16
          Commissioner Murray, any final thoughts?
                    BY COMMISSIONER MURRAY: Thank you.
17
18
           (Unintelligible).
                    BY JUDGE WOODRUFF: We're not
19
20
          hearing you.
                    BY COMMISSIONER MURRAY: Can you
21
22
          hear me now?
23
                    BY JUDGE WOODRUFF: We can hear you
24
          now.
25
                    BY COMMISSIONER MURRAY: I think
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1	that maybe I did not have the microphone on.
2	BY JUDGE WOODRUFF: Alright, we
3	hear you fine now.
4	BY COMMISSIONER MURRAY: I just
5	wanted to thank everyone who came this
6	evening for coming and sharing their views
7	with us. We always appreciate making the
8	effort to come out and (unintelligible) when
9	we make the effort to have a local public
10	hearing. Thank you very much.
11	BY JUDGE WOODRUFF: Alright, thank
12	you commissioner. With that then, the
13	formal part of the hearing is adjourned.
14	Thank you all very much. And for you in
15	Jefferson City, Mr. Woods, I know that
16	there was at least one more question that
17	wanted to be asked without the formal
18	proceeding, so we'll leave the connection on
19	for that. We're off the record.
20	
21	
22	
23	
24	
25	

NOTARIAL CERTIFICATE

STATE OF MISSOURI )

COUNTY OF JASPER

) I, TONI L. BURLINGAME, Certified Court Reporter and a Notary Public in and for the County of Jasper and State of Missouri, do certify that we transcribed the foregoing transcript and further certify that the foregoing pages of transcript are a true and accurate transcription of the record that was made on that date.

) ss.

GIVEN under my hand and notarial seal at my office in Jasper County, and State of Missouri, this day of \_\_\_\_\_, 2004.

My commission expires: 06/30/07

Notary Public within and for Jasper County, Missouri.