

Exhibit No.:  
Issues: Dollar More, Low Income  
Energy Efficiency programs  
Witness: Richard J. Mark  
Sponsoring Party: Union Electric Company  
Type of Exhibit: Surrebuttal Testimony  
Case No.: ER-2007-0002  
Date Testimony Prepared: February 27, 2007

**MISSOURI PUBLIC SERVICE COMMISSION**

**CASE NO. ER-2007-0002**

**SURREBUTTAL TESTIMONY**

**OF**

**RICHARD J. MARK**

**ON**

**BEHALF OF**

**UNION ELECTRIC COMPANY  
d/b/a AmerenUE**

**St. Louis, Missouri  
February, 2007**

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1 **SURREBUTTAL TESTIMONY**

2 **OF**

3 **RICHARD J. MARK**

4 **CASE NO. ER-2007-0002**

5 **Q. Please state your name and business address.**

6 A. My name is Richard J. Mark. My business address is One Ameren Plaza,  
7 1901 Chouteau Avenue, St. Louis, Missouri 63166-6149.

8 **Q. Are you the same Richard J. Mark that filed Direct Testimony in this**  
9 **proceeding?**

10 A. Yes, I am.

11 **Q. What is the purpose of your Surrebuttal Testimony in this proceeding?**

12 A. I am providing testimony in support of the Company's proposal, set forth in  
13 the Surrebuttal Testimony of Warner Baxter, to provide contributions to programs that assist  
14 low income customers and enhance energy efficiency as part of the Company's revised Fuel  
15 Adjustment Clause (FAC)/Off-System Sales (OSS) proposal. The two specific programs I  
16 address are the Company's Dollar More program and its low-income weatherization  
17 program.

18 **I. DOLLAR MORE**

19 **Q. Can you explain how the Dollar More program works?**

20 A. Dollar More is a program that has been in existence for many years to provide  
21 energy assistance to low-income customers. It has historically been funded both by  
22 AmerenUE's contributions and also by pledges made by our customers. The Company  
23 collects the money and sends the funds to The United Way of Greater St. Louis (United  
24 Way). The United Way allocates the funds to the Dollar More agency network, which

1 includes 39 agencies in our service territory. The agencies act as the social service experts  
2 and make the determination of who is or is not eligible for the program. AmerenUE does not  
3 play a role in their decision.

4 **Q. As a component of AmerenUE's revised FAC/OSS proposal, is the**  
5 **Company willing to provide additional funding to its Dollar More program?**

6 A. Yes. Various parties in this case have expressed concerns about the impact  
7 upon low-income customers of a rate increase and of the Company's proposed FAC. In  
8 recognition of these concerns and as part of its revised FAC/OSS proposal, AmerenUE is  
9 willing to commit to providing shareholder-funded contributions to Dollar More in an  
10 amount of \$2 million annually. If the Company's proposal is adopted by the Commission,  
11 the donations would be made on June 30<sup>th</sup> of each year, beginning June 30, 2007. This  
12 funding would continue until the effective date of new rates resulting from AmerenUE's next  
13 rate case or complaint case.

14 **II. LOW INCOME WEATHERIZATION PROGRAM**

15 **Q. Your Direct Testimony also discussed low-income weatherization. Can**  
16 **you provide a short explanation of that program?**

17 A. In recent years, AmerenUE has funded a program to provide weatherization  
18 services to low-income customers in its service territory. The program has been administered  
19 by the Environmental Improvement and Energy Resources Authority (EI ERA), a division of  
20 the Missouri Department of Natural Resources, and is operated in accordance with specific  
21 laws and regulations established by Congress and the Department of Energy. Participating in  
22 the program administered by EI ERA ensures these dollars are used most effectively and  
23 efficiently to provide weatherization services to our low-income customers.

1           **Q.     Is AmerenUE obligated to continue funding this program under the**  
2           **Settlement Agreement approved by the Commission in Case No. EC-2002-1?**

3           A.     No. All agreed upon funding has been provided to EI ERA. AmerenUE has  
4           made no commitment to provide additional contributions.

5           **Q.     As a component of its revised FAC/OSS proposal, is the Company willing**  
6           **to provide additional funding for the low-income weatherization program?**

7           A.     Yes. As part of its revised FAC/OSS proposal, the Company is willing to  
8           adopt the recommendation of Staff witness Lena Mantle, who recommended that the  
9           Company fund the low-income weatherization program at a level of \$1.2 million per year.  
10          Ms. Mantel recommended that half of the \$1.2 million per year cost be included in rates and  
11          the other half be paid for by the Company's shareholders.

12          **Q.     Do you have anything else to add?**

13          A.     Yes. For both the Dollar More and the low-income weatherization  
14          commitments AmerenUE is making, it is important to recognize that the funding of these  
15          programs is not required by Missouri law, statute or any previous agreement. The Company  
16          makes these commitments as part of its effort to demonstrate that it has been and continues to  
17          listen to concerns expressed by the various parties in this case about the impact of the FAC  
18          and OSS proposals may have upon its low-income customers. We believe these efforts  
19          provide a fair balance between the interests of shareholders and the needs of our customers.

20          **Q.     Does this conclude your Surrebuttal Testimony?**

21          A.     Yes, it does.

