

The table below shows updated incentive ranges for each measure and program for Cycle 3.
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Program	Measure	Unit	Primary Key	Low	High
Energy Saving Products	Screw In - LEDs	per lamp	2.1	\$ 0.35	\$ 3.00
Energy Saving Products	Screw In - Specialty LEDs	per lamp	244.1	\$ 0.75	\$ 6.50
Energy Saving Products	Dehumidifiers	per unit	270	\$ 6.50	\$ 50.00
Energy Saving Products	Room AC Units	per unit	271	\$ 4.20	\$ 40.00
Energy Saving Products	Room Air Purifiers - CADR 51-100	per unit	272	\$ 7.00	\$ 65.00
Energy Saving Products	Room Air Purifiers - CADR 101-150	per unit	412	\$ 7.00	\$ 65.00
Energy Saving Products	Room Air Purifiers - CADR 151-200	per unit	413	\$ 7.00	\$ 65.00
Energy Saving Products	Room Air Purifiers - CADR 201-250	per unit	414	\$ 7.00	\$ 65.00
Energy Saving Products	Room Air Purifiers - CADR Over 250	per unit	415	\$ 7.00	\$ 65.00
Energy Saving Products	Smart Thermostat - ASHP heating / cooling SF	per unit	273	\$ 17.50	\$ 150.00
Energy Saving Products	Smart Thermostat - ASHP heating / cooling MF	per unit	416	\$ 17.50	\$ 150.00
Energy Saving Products	Smart Thermostat - electric furnace heating / CAC SF	per unit	417	\$ 17.50	\$ 150.00
Energy Saving Products	Smart Thermostat - electric furnace heating / CAC MF	per unit	418	\$ 17.50	\$ 150.00
Energy Saving Products	Smart Thermostat - Gas Heated / CAC SF	per unit	419	\$ 17.50	\$ 150.00
Energy Saving Products	Smart Thermostat - Gas Heated / CAC MF	per unit	420	\$ 17.50	\$ 150.00
Energy Saving Products	Advanced Power Strips	per unit	312	\$ 2.00	\$ 15.00
Heating, Cooling & Weatherization	Air Sealing	per sq ft (floor area)	14.1	\$ 0.01	\$ 0.12
Heating, Cooling & Weatherization	Increased Ceiling Insulation	per sq ft (ceiling area)	15.1	\$ 0.08	\$ 0.68
Heating, Cooling & Weatherization	Increased Wall Insulation	per sq ft (wall area)	16.1	\$ 0.14	\$ 1.18
Heating, Cooling & Weatherization	ENERGY STAR Windows	per sq ft (window area)	17	\$ 0.16	\$ 3.50
Heating, Cooling & Weatherization	Heat Pump Water Heater	per unit	18.1	\$ 50.00	\$ 850.00
Heating, Cooling & Weatherization	Heat Pump Ductless Mini Split	per unit	20.1	\$ 100.00	\$ 3,000.00
Heating, Cooling & Weatherization	CAC SEER 15	per ton	21.1	\$ 20.00	\$ 200.00
Heating, Cooling & Weatherization	CAC SEER 15 - Early Replacement	per ton	22.1	\$ 25.00	\$ 250.00
Heating, Cooling & Weatherization	CAC SEER 16	per ton	24.1	\$ 25.00	\$ 300.00
Heating, Cooling & Weatherization	CAC SEER 16 - Early Replacement	per ton	25.1	\$ 45.00	\$ 375.00
Heating, Cooling & Weatherization	CAC SEER 17	per ton	27.1	\$ 40.00	\$ 325.00
Heating, Cooling & Weatherization	CAC SEER 17 - Early Replacement	per ton	28.1	\$ 80.00	\$ 700.00
Heating, Cooling & Weatherization	CAC Dual-Speed Compressor	per ton	395	\$ 25.00	\$ 1,000.00
Heating, Cooling & Weatherization	CAC Variable-Speed Compressor	per ton	396	\$ 25.00	\$ 1,000.00
Heating, Cooling & Weatherization	ASHP SEER 15	per ton	30.1	\$ 15.00	\$ 125.00
Heating, Cooling & Weatherization	ASHP SEER 15 - Early Replacement	per ton	31.1	\$ 30.00	\$ 250.00
Heating, Cooling & Weatherization	ASHP SEER 15 - Replace Electric Resistance Heat	per ton	33.1	\$ 15.00	\$ 250.00
Heating, Cooling & Weatherization	ASHP SEER 15 - Replace Electric Resistance Heat - Early Replacement	per ton	314	\$ 150.00	\$ 1,300.00
Heating, Cooling & Weatherization	ASHP SEER 16	per ton	34.1	\$ 30.00	\$ 250.00

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Program	Measure	Unit	Primary Key	Low	High
Heating, Cooling & Weatherization	ASHP SEER 16 - Early Replacement	per ton	35.1	\$ 45.00	\$ 375.00
Heating, Cooling & Weatherization	ASHP SEER 16 - Replace Electric Resistance Heat	per ton	37.1	\$ 30.00	\$ 375.00
Heating, Cooling & Weatherization	ASHP SEER 16 - Replace Electric Resistance Heat - Early Replacement	per ton	316	\$ 135.00	\$ 1,300.00
Heating, Cooling & Weatherization	ASHP SEER 17	per ton	38.1	\$ 45.00	\$ 375.00
Heating, Cooling & Weatherization	ASHP SEER 17 - Early Replacement	per ton	39.1	\$ 75.00	\$ 600.00
Heating, Cooling & Weatherization	ASHP SEER 17 - Replace Electric Resistance Heat	per ton	41.1	\$ 45.00	\$ 600.00
Heating, Cooling & Weatherization	ASHP SEER 17 - Replace Electric Resistance Heat - Early Replacement	per ton	318	\$ 150.00	\$ 1,500.00
Heating, Cooling & Weatherization	ASHP Dual-Speed Compressor	per ton	397	\$ 25.00	\$ 1,300.00
Heating, Cooling & Weatherization	ASHP Variable-Speed Compressor	per ton	398	\$ 25.00	\$ 1,400.00
Heating, Cooling & Weatherization	HVAC Maintenance and Tune-up (potentially comprised of * measures below)	per measure		\$ 25.00	\$ 100.00
Heating, Cooling & Weatherization	*Indoor Coil Cleaning_SF:CAC	n/a	262		
Heating, Cooling & Weatherization	*Indoor Coil Cleaning_SF:ASHP	n/a	263		
Heating, Cooling & Weatherization	*Outdoor Coil Cleaning_SF:CAC	n/a	264		
Heating, Cooling & Weatherization	*Outdoor Coil Cleaning_SF:ASHP	n/a	265		
Heating, Cooling & Weatherization	*Refrigerant Charge Adjustment (RCA)_SF: CAC	n/a	266		
Heating, Cooling & Weatherization	*Refrigerant Charge Adjustment (RCA)_SF: ASHP	n/a	267		
Heating, Cooling & Weatherization	*HVAC Maintenance and Tune-up_SF: CAC	n/a	238		
Heating, Cooling & Weatherization	GSHP - EER 23_Early Replacement_SF: HVAC	per unit	239.1	\$ 525.00	\$ 4,000.00
Heating, Cooling & Weatherization	GSHP - EER 23_Replace on Fail_SF: HVAC	per unit	240.1	\$ 350.00	\$ 3,000.00
Heating, Cooling & Weatherization	GSHP - EER 14 + Early Replacement Elec Resist Furnace_SF: HVAC	per unit	241.1	\$ 550.00	\$ 4,800.00
Heating, Cooling & Weatherization	GSHP - EER 14 + Replace Elec Resistance Furnace_SF: HVAC	per unit	242.1	\$ 500.00	\$ 4,300.00
Heating, Cooling & Weatherization	GSHP - EER 14 + ER ASHP with GSHP Early Replacement or Replace on Fail_SF: HVAC	per unit	243.1	\$ 550.00	\$ 4,800.00
Heating, Cooling & Weatherization	Duct Repair and Sealing	per home (25% to 10%)	278	\$ 50.00	\$ 450.00
Heating, Cooling & Weatherization	ECM Continuous Fan EUL Early Replacement - SF	per unit	385	\$ 10.00	\$ 90.00
Heating, Cooling & Weatherization	ECM Continuous Fan EUL Early Replacement - MF	per unit	387	\$ 10.00	\$ 90.00
Energy Saving Products	ENERGY STAR Refrigerators	per unit	399	\$ 4.00	\$ 100.00
Energy Saving Products	ENERGY STAR Freezers	per unit	400	\$ 3.50	\$ 100.00
Energy Saving Products	LED String Lights	per unit	401	\$ 1.00	\$ 15.00
Energy Saving Products	SMART Home Products (Alexa, Google Home, etc.)	per unit	402	\$ 20.00	\$ 375.00
Energy Saving Products	ENERGY STAR Pool Pump and motor w/ auto controls - multi speed	per unit	403	\$ 25.00	\$ 350.00
Energy Saving Products	ENERGY STAR VFDs on Residential Swimming Pool Pumps	per unit	404	\$ 25.00	\$ 400.00
Income-Eligible Multi-Family	CAC Tune Up w/o RCA	per ton	274	\$ 4.00	\$ 35.00
Income-Eligible Multi-Family	CAC Tune Up w/RCA	per ton	275	\$ 4.00	\$ 35.00
Income-Eligible Multi-Family	Air Sealing	per sq ft (floor area)	320	\$ 0.01	\$ 0.11
Income-Eligible Multi-Family	Interior Directional LED Lamp replacing 50-70W Lamp	per lamp	321	\$ 3.57	\$ 30.36
Income-Eligible Multi-Family	ASHP Tune Up w/o RCA	per ton	276	\$ 3.68	\$ 31.26
Income-Eligible Multi-Family	ASHP Tune Up w/ RCA	per ton	277	\$ 3.68	\$ 31.26
Income-Eligible Multi-Family	Interior LED 2X4 Retrofit Kit replacing T8, T12 or T5/T5HO	per unit	322	\$ 12.95	\$ 110.07

The table below shows updated incentive ranges for each measure and program for Cycle 3.
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Program	Measure	Unit	Primary Key	Low	High
Income-Eligible Multi-Family	ECM Auto Fan EUL Replacement - MF	per unit	389	\$ 9.70	\$ 82.45
Income-Eligible Multi-Family	ECM Auto Fan Early Replacement - MF	per unit	390	\$ 9.70	\$ 82.45
Income-Eligible Multi-Family	ECM Continuous Fan EUL Replacement - MF	per unit	392	\$ 9.70	\$ 82.45
Income-Eligible Multi-Family	ECM Continuous Fan Early Replacement - MF	per unit	393	\$ 9.70	\$ 82.45
Income-Eligible Multi-Family	Refrigerator - early Replacement - MF	per unit	405	\$ 45.10	\$ 383.35
Income-Eligible Multi-Family	Commercial Grade Washing Machines	per unit	407	\$ 6.50	\$ 55.25
Income-Eligible Multi-Family	Commercial Grade Dryers	per unit	408	\$ 15.20	\$ 129.20
Income-Eligible Multi-Family	Shower Start 1.5 gpm electric water heater	per unit	409	\$ 1.20	\$ 10.20
Income-Eligible Multi-Family	CAC Tune-up /Indoor Coil (Evaporator) Cleaning MF	per ton	410	\$ 6.30	\$ 53.55
Residential Demand Response	DR Thermostat annual participation incentive	per unit	65.1	\$ 10.00	\$ 50.00
Residential Demand Response	DR Thermostat participation incentive - BYO	per unit	311	\$ 25.00	FREE UNIT
Residential Demand Response	DR Water Heater DLC	per customer	308	\$ 21.01	\$ 178.61
Business Smart Thermostat	DR Thermostat annual participation incentive	per unit	66.1	\$ 10.00	\$ 50.00
Business Standard	Interior Daylighting Controls Replacing No Controls	per sensor	67.1	\$ 7.00	\$ 60.00
Business Standard	High-Bay Fluorescent Fixture T5 > 4 Lamps w/ HE Electronic Ballast Replacing HID Fixture	per fixture	69.1	\$ 10.00	\$ 90.00
Business Standard	Directional LED Lamp replacing 71-110W Lamp	per lamp	70.1	\$ 3.00	\$ 35.00
Business Standard	Remove 4ft Lamp from T8 or T12 system	per lamp	72.1	\$ 2.50	\$ 15.00
Business Standard	Low Flow Faucet Aerator Kitchen	per unit	251	\$ 1.00	\$ 8.00
Business Standard	Low Flow Faucet Aerator Bathroom	per unit	252	\$ 1.00	\$ 8.00
Business Standard	Pipe Wrap/Insulation	per unit	76	\$ 5.00	\$ 45.00
Business Standard	Pre-Rinse Spray Valves Small	per unit	253	\$ 10.00	\$ 90.00
Business Standard	Pre-Rinse Spray Valves Medium	per unit	254	\$ 10.00	\$ 90.00
Business Standard	Pre-Rinse Spray Valves Large	per unit	255	\$ 10.00	\$ 90.00
Business Standard	High Efficiency Pool Pump	per unit	78	\$ 30.00	\$ 225.00
Business Standard	Pool Pump VSD	per unit	79	\$ 60.00	\$ 500.00
Business Standard	ENERGY STAR Beverage Machine w/o software	per unit	256	\$ 50.00	\$ 400.00
Business Standard	ENERGY STAR Beverage Machine w/ software	per unit	257	\$ 50.00	\$ 400.00
Business Standard	High Efficiency Reach-In Refrigerator	per unit	258	\$ 25.00	\$ 225.00
Business Standard	High Efficiency Reach-In Freezer	per unit	259	\$ 17.50	\$ 150.00
Business Standard	Strip Curtains Freezer	per unit	260	\$ 30.00	\$ 250.00
Business Standard	Strip Curtains Cooler	per unit	261	\$ 30.00	\$ 250.00
Business Standard	LED Refrigerator Case Light	per unit	84.1	\$ 12.50	\$ 120.00
Business Standard	ECM Motors Walk-In Coolers & Freezers	per motor	85	\$ 5.00	\$ 42.50
Business Standard	High Efficiency PTAC/PTHP	per ton	86	\$ 1.00	\$ 10.50
Business Standard	Programmable Thermostat Controls	per ton	87	\$ 1.00	\$ 5.00
Business Standard	CAC <65 kBtuh	per ton	90	\$ 12.50	\$ 105.00
Business Standard	CAC 65<135 kBtuh	per ton	91	\$ 10.00	\$ 90.00
Business Standard	CAC 135<240 kBtuh	per ton	92	\$ 10.00	\$ 90.00
Business Standard	CAC >240 kBtuh	per ton	93	\$ 10.00	\$ 90.00

The table below shows updated incentive ranges for each measure and program for Cycle 3.

Program	Measure	Unit	Primary Key	Low	High
Business Standard	Interior Directional LED Lamp replacing 50-70W Lamp	per lamp	96.3	\$ 3.00	\$ 30.00
Business Standard	Interior Directional LED Lamp replacing 71-110W Lamp	per lamp	97.2	\$ 5.00	\$ 42.50
Business Standard	High Performance High-Bay Fluorescent Fixture T8 > 4 Lamps Replacing HID Fixture	per fixture	98.1	\$ 20.00	\$ 175.00
Business Standard	High Bay Fluorescent Fixture (HP T8 ≤4ft)	per fixture	99	\$ 20.00	\$ 200.00
Business Standard	High-Bay Fluorescent Fixture T5 > 4 Lamps w/ HE Electronic Ballast Replacing HID Fixture	per fixture	100.1	\$ 10.00	\$ 90.00
Business Standard	High-Bay Fluorescent Fixture T5 ≤ 4 Lamps w/ HE Electronic Ballast Replacing HID Fixture	per fixture	101.1	\$ 10.00	\$ 90.00
Business Standard	LED Exit Sign	per lamp	102.1	\$ 2.50	\$ 30.00
Business Standard	LED Flood Light (<15W)	per lamp	103	\$ 2.50	\$ 30.00
Business Standard	LED Flood Light (≥15W)	per lamp	104	\$ 4.00	\$ 35.00
Business Standard	LED Recessed Fixture (1ft x 4ft)	per fixture	106	\$ 2.50	\$ 30.00
Business Standard	LED Recessed Fixture (2ft x 2ft)	per fixture	107	\$ 2.00	\$ 20.00
Business Standard	LED Recessed Fixture (2ft x 4ft)	per fixture	108	\$ 5.00	\$ 40.00
Business Standard	Remove 4ft Lamp from T8 or T12 system	per lamp	109.1	\$ 1.50	\$ 15.00
Business Standard	Remove 8ft Lamp from T8 or T12 System	per lamp	110.1	\$ 1.50	\$ 14.00
Business Standard	Interior Omnidirectional LED Lamp replacing 40-60W Lamp	per lamp	112.3	\$ 3.00	\$ 20.00
Business Standard	Interior Omnidirectional LED Lamp replacing 61-100W Lamp	per lamp	113.3	\$ 3.00	\$ 30.00
Business Standard	Interior Daylighting Controls Replacing No Controls	per sensor	114.1	\$ 5.00	\$ 60.00
Business Standard	Occupancy or Vacancy Sensor Replacing No Controls	per sensor	115.1	\$ 5.00	\$ 40.00
Business Standard	High Volume Low Speed Fans (20ft Diameter)	per fan	116	\$ 425.00	\$ 3,750.00
Business Standard	High Volume Low Speed Fans (22ft Diameter)	per fan	117	\$ 425.00	\$ 3,750.00
Business Standard	High Volume Low Speed Fans (24ft Diameter)	per fan	118	\$ 425.00	\$ 3,750.00
Business Standard	Compressed Air - Engineered Nozzle 1/4"	per unit	119	\$ 5.00	\$ 50.00
Business Standard	Compressed Air - Engineered Nozzle 1/8"	per unit	120	\$ 4.00	\$ 40.00
Business Standard	Compressed Air - No Loss Condensate Drain/Valve	per unit	121.1	\$ 70.00	\$ 650.00
Business Standard	Variable Speed Drive Compressor - 1 shift weekdays	per HP	122	\$ 15.00	\$ 125.00
Business Standard	Variable Speed Drive Compressor - 2 shift weekdays	per HP	123	\$ 15.00	\$ 125.00
Business Standard	Variable Speed Drive Compressor - 3 shift weekdays	per HP	124	\$ 15.00	\$ 125.00
Business Standard	Variable Speed Drive Compressor - 3 shift weekdays plus weekends	per HP	125	\$ 15.00	\$ 125.00
Business Standard	Advanced Rooftop Unit Controls, 2000-4000 annual hours occupancy	per ton	137	\$ 40.00	\$ 355.00
Business Standard	Advanced Rooftop Unit Controls, > 4000 annual hours occupancy	per ton	138	\$ 40.00	\$ 355.00
Business Standard	Variable Speed ECM Pump, <100 Watts Max Input, Domestic Hot Water Recirculation	per pump	139	\$ 70.00	\$ 625.00
Business Standard	Variable Speed ECM Pump, 100 – 500 Watts Max Input, Domestic Hot Water Recirculation	per pump	140	\$ 125.00	\$ 1,200.00
Business Standard	Variable Speed ECM Pump, <100 Watts Max Input, Heating Water Circulation	per pump	142	\$ 70.00	\$ 625.00
Business Standard	Variable Speed ECM Pump, 100 – 500 Watts Max Input, Heating Water Circulation	per pump	143	\$ 125.00	\$ 1,200.00

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Program	Measure	Unit	Primary Key	Low	High
Business Standard	Variable Speed ECM Pump, >500 Watts Max Input, Heating Water Circulation	per pump	144	\$ 200.00	\$ 1,650.00
Business Standard	Parking Garage 4ft 3 Lamp T5/T5HO or T8 replacing > 175W Fixture	per fixture	146.1	\$ 15.00	\$ 120.00
Business Standard	Parking Garage 4ft 2 Lamp T5/T5HO or T8 replacing 101W-175W Fixture	per fixture	147.1	\$ 10.00	\$ 100.00
Business Standard	Parking Garage 4ft 1 Lamp T5/T5HO or T8 replacing ≤ 100W Fixture	per fixture	148.1	\$ 7.50	\$ 65.00
Business Standard	Exterior LED replacing > 400W Fixture or Mogul Screw-Base Lamp	per fixture	149.2	\$ 105.00	\$ 900.00
Business Standard	Exterior LED replacing 251W-400W Fixture or Mogul Screw-Base Lamp	per fixture	150.1	\$ 50.00	\$ 400.00
Business Standard	Exterior LED replacing 175W-250W Fixture or Mogul Screw-Base Lamp	per fixture	151.1	\$ 35.00	\$ 300.00
Business Standard	Exterior LED replacing < 175W Fixture or Mogul Screw-Base Lamp	per fixture	152.1	\$ 25.00	\$ 225.00
Business Standard	Parking Garage LED replacing > 175W Fixture or Mogul Screw-Base Lamp	per fixture	153.1	\$ 45.00	\$ 400.00
Business Standard	Parking Garage LED replacing 101W-175W Fixture or Mogul Screw-Base Lamp	per fixture	154.1	\$ 30.00	\$ 300.00
Business Standard	Parking Garage LED replacing ≤ 100W Fixture or Mogul Screw-Base Lamp	per fixture	155.1	\$ 30.00	\$ 250.00
Business Standard	LED Linear Lamp Replacing 4ft T8, T12, or T5 Lamp	per lamp	166.2	\$ 2.00	\$ 20.00
Business Standard	LED Linear Lamp Replacing 2ft T8, T12, or T5 Lamp	per lamp	167.1	\$ 2.00	\$ 17.50
Business Standard	LED 1X4 Retrofit Kit replacing T8, T12 or T5/T5HO fixture	per fixture	168.1	\$ 15.00	\$ 120.00
Business Standard	LED 2X4 Retrofit Kit replacing T8, T12 or T5/T5HO fixture	per fixture	169.2	\$ 12.50	\$ 110.00
Business Standard	LED 2X2 Retrofit Kit replacing T8, T12 or T5/T5HO fixture	per fixture	170.1	\$ 12.00	\$ 100.00
Business Standard	LED 1X4 Troffer or Linear Ambient replacing T8, T12 or T5/T5HO fixture	per fixture	171.1	\$ 15.00	\$ 150.00
Business Standard	LED 2X4 Troffer or Linear Ambient replacing T8, T12 or T5/T5HO fixture	per fixture	172.1	\$ 15.00	\$ 130.00
Business Standard	LED 2X2 Troffer or Linear Ambient replacing T8, T12 or T5/T5HO fixture	per fixture	173.1	\$ 15.00	\$ 120.00
Business Standard	LED Refrigerated Case Lights w/Doors 4ft, 5ft, or 6ft replacing Fluorescent Refrigerated Case Lights w/Doors 4ft, 5ft, or 6ft	per door	174.1	\$ 20.00	\$ 175.00
Business Standard	LED Freezer Case Lights w/Doors 4ft, 5ft, or 6ft replacing Fluorescent Freezer Case Lights w/Doors 4ft, 5ft, or 6ft	per door	175.1	\$ 20.00	\$ 175.00
Business Standard	LED Downlight or Retrofit Kit replacing 45-60W Fixture	per fixture	176.1	\$ 2.50	\$ 27.50
Business Standard	LED Downlight or Retrofit Kit replacing 61-100W Fixture	per fixture	177.1	\$ 5.00	\$ 55.00
Business Standard	LED Downlight or Retrofit Kit replacing 101-155W Fixture	per fixture	178.1	\$ 10.00	\$ 90.00
Business Standard	Directional LED Lamp replacing 50-70W Lamp	per lamp	179.1	\$ 1.00	\$ 15.00
Business Standard	High Performance High-Bay Fluorescent Fixture T8 > 4 Lamps Replacing HID Fixture	per fixture	181.1	\$ 25.00	\$ 200.00
Business Standard	High-Bay Fluorescent Fixture T5 ≤ 4 Lamps w/ HE Electronic Ballast Replacing HID Fixture	per fixture	183.1	\$ 20.00	\$ 180.00
Business Standard	Remove 8ft Lamp from T8 or T12 System	per lamp	186.1	\$ 5.00	\$ 65.00
Business Standard	Omnidirectional LED Lamp replacing 40-60W Lamp	per lamp	187.1	\$ 1.00	\$ 10.00
Business Standard	Omnidirectional LED Lamp replacing 61-100W Lamp	per lamp	188.1	\$ 1.50	\$ 15.00
Business Standard	Occupancy or Vacancy Sensor Replacing No Controls	per sensor	190.1	\$ 7.50	\$ 75.00
Business Standard	Parking Garage 4'3L T5, T5HP, or T8 replacing >175W fixture	per fixture	191.1	\$ 12.50	\$ 120.00
Business Standard	Parking Garage 4'2L T5, T5HP, or T8 replacing 101W-175W fixture	per fixture	192.1	\$ 12.00	\$ 100.00
Business Standard	Parking Garage 4'1L T5, T5HP, or T8 replacing ≤100W fixture	per fixture	193.1	\$ 7.50	\$ 70.00
Business Standard	Exterior LED replacing > 400W Fixture or Mogul Screw-Base Lamp	per fixture	194.1	\$ 100.00	\$ 900.00
Business Standard	Exterior LED replacing 251W-400W Fixture or Mogul Screw-Base Lamp	per fixture	195.1	\$ 45.00	\$ 400.00

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Business Standard	Exterior LED replacing 175W-250W Fixture or Mogul Screw-Base Lamp	per fixture	196.1	\$ 35.00	\$ 300.00
Business Standard	Exterior LED replacing < 175W Fixture or Mogul Screw-Base Lamp	per fixture	197.1	\$ 25.00	\$ 225.00
Business Standard	Parking Garage LED replacing > 175W Fixture or Mogul Screw-Base Lamp	per fixture	198.1	\$ 20.00	\$ 200.00
Business Standard	Parking Garage LED replacing 101W-175W Fixture or Mogul Screw-Base Lamp	per fixture	199.1	\$ 30.00	\$ 290.00
Business Standard	Parking Garage LED replacing ≤ 100W Fixture or Mogul Screw-Base Lamp	per fixture	200.1	\$ 25.00	\$ 250.00
Business Standard	LED Linear Lamp Replacing 4ft T8, T12, or T5 Lamp	per fixture	201.1	\$ 2.00	\$ 20.00
Business Standard	LED Linear Lamp Replacing 2ft T8, T12, or T5 Lamp	per fixture	202.1	\$ 1.50	\$ 17.50
Business Standard	LED 1X4 Retrofit Kit replacing T8, T12 or T5/T5HO fixture	per fixture	203.1	\$ 12.50	\$ 120.00
Business Standard	LED 2X4 Retrofit Kit replacing T8, T12 or T5/T5HO fixture	per fixture	204.1	\$ 12.50	\$ 110.00
Business Standard	LED 2X2 Retrofit Kit replacing T8, T12 or T5/T5HO fixture	per fixture	205.1	\$ 11.00	\$ 100.00
Business Standard	LED 1X4 Troffer or Linear Ambient replacing T8, T12 or T5/T5HO fixture	per fixture	206.1	\$ 15.00	\$ 135.00
Business Standard	LED 2X4 Troffer or Linear Ambient replacing T8, T12 or T5/T5HO fixture	per fixture	207.1	\$ 15.00	\$ 130.00
Business Standard	LED 2X2 Troffer or Linear Ambient replacing T8, T12 or T5/T5HO fixture	per fixture	208.1	\$ 13.00	\$ 120.00
Business Standard	LED Refrigerated Case Lights w/Doors 4ft, 5ft, or 6ft replacing Fluorescent Refrigerated Case Lights w/Doors 4ft, 5ft, or 6ft	per fixture	209.1	\$ 20.00	\$ 175.00
Business Standard	LED Freezer Case Lights w/Doors 4ft, 5ft, or 6ft replacing Fluorescent Freezer Case Lights w/Doors 4ft, 5ft, or 6ft	per fixture	210.1	\$ 20.00	\$ 175.00
Business Standard	LED Downlight or Retrofit Kit replacing 45-60W Fixture	per fixture	211.1	\$ 2.50	\$ 27.50
Business Standard	LED Downlight or Retrofit Kit replacing 61-100W Fixture	per fixture	212.1	\$ 6.00	\$ 50.00
Business Standard	LED Downlight or Retrofit Kit replacing 101-155W Fixture	per fixture	213.1	\$ 10.00	\$ 90.00
Business Standard	LED Low Bay Fixture replacing 150W-300W fixture	per fixture	214.1	\$ 25.00	\$ 230.00
Business Standard	LED Low/High Bay Fixture replacing 301W-450W fixture	per fixture	215.1	\$ 27.50	\$ 250.00
Business Standard	LED High Bay Fixture replacing 451W - 750W fixture	per fixture	216.1	\$ 35.00	\$ 325.00
Business Standard	LED High Bay fixture replacing > 750W fixture	per fixture	217.1	\$ 62.50	\$ 550.00
Business Standard	28W - 4 ft fluorescent T8 lamp	per lamp	218	\$ 0.50	\$ 1.50
Business Standard	25W - 4 ft fluorescent T8 lamp	per lamp	219	\$ 0.50	\$ 2.50
Business Standard	LED Low Bay Fixture replacing 150W-300W fixture	per fixture	220.1	\$ 25.00	\$ 225.00
Business Standard	LED Low/High Bay Fixture replacing 301W-450W fixture	per fixture	221.3	\$ 27.50	\$ 250.00
Business Standard	LED High Bay Fixture replacing 451W - 750W fixture	per fixture	222.1	\$ 37.50	\$ 325.00
Business Standard	LED High Bay fixture replacing > 750W fixture	per fixture	223.1	\$ 62.50	\$ 550.00
Business Standard	28W 4ft T8 Lamp Replacing 32W 4ft T8 Lamp	per lamp	224.1	\$ 0.50	\$ 1.50
Business Standard	25W 4ft T8 Lamp Replacing 32W 4ft T8 Lamp	per lamp	225.1	\$ 0.50	\$ 2.50
Business Standard	LED low bay mogul screw-base lamp/retrofit kit replacing 150W - 300W fixture	per fixture	226	\$ 8.00	\$ 80.00
Business Standard	LED low/high bay mogul screw-base lamp/retrofit kit replacing 301W - 450W fixture	per fixture	227	\$ 15.00	\$ 140.00
Business Standard	LED high bay mogul screw-base lamp/retrofit kit replacing 451W - 750W fixture	per fixture	228	\$ 20.00	\$ 185.00
Business Standard	LED high bay mogul screw-base lamp/retrofit kit replacing > 750W fixture	per fixture	229	\$ 35.00	\$ 320.00
Business Standard	Interior 8' LED Linear Lamp Replacing 8ft T8 or T12 Lamp	per lamp	313	\$ 2.50	\$ 25.00
Business Standard	LED low bay mogul screw-base lamp/retrofit kit replacing 150W - 300W fixture	per fixture	230	\$ 10.00	\$ 90.00

The table below shows updated incentive ranges for each measure and program for Cycle 3.
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Program	Measure	Unit	Primary Key	Low	High
Business Standard	LED low/high bay mogul screw-base lamp/retrofit kit replacing 301W - 450W fixture	per fixture	231	\$ 15.50	\$ 135.00
Business Standard	LED high bay mogul screw-base lamp/retrofit kit replacing 451W - 750W fixture	per fixture	232	\$ 20.00	\$ 185.00
Business Standard	LED high bay mogul screw-base lamp/retrofit kit replacing > 750W fixture	per fixture	233	\$ 35.00	\$ 320.00
Business Standard	Networked Lighting Controls	per sq. ft.	284	\$ 0.500	\$ 1.50
Business Standard	VSD Pumps/Fan (Chilled Water Pump)	per HP	283	\$ 15.00	\$ 225.00
Business Standard	VSD Pumps/Fan (Hot Water Pump)	per HP	323	\$ 15.00	\$ 225.00
Business Standard	VSD Pumps/Fan (Cooling Tower Fan)	per HP	324	\$ 15.00	\$ 225.00
Business Standard	Automatic door closer for walk-in freezers	per unit	300	\$ 15.50	\$ 140.00
Business Standard	Automatic door closer for walk-in coolers	per unit	299	\$ 15.50	\$ 140.00
Business Standard	Door heater controls for cooler (Humidity-based controls)	per unit	301	\$ 30.00	\$ 270.00
Business Standard	Door heater controls for cooler (Conductivity-based controls)	per unit	325	\$ 20.00	\$ 170.00
Business Standard	Door heater controls for freezer (Humidity-based controls)	per unit	302	\$ 30.00	\$ 270.00
Business Standard	Door heater controls for freezer (Conductivity-based controls)	per unit	326	\$ 20.00	\$ 170.00
Business Standard	ECM Motors Walk-In Coolers & Freezers	per motor	303	\$ 17.50	\$ 160.00
Business Standard	Strip curtain for walk-in freezers - Convenience Store (No strip curtain)	sq.ft of door opening	305	\$ 1.00	\$ 10.00
Business Standard	Strip curtain for walk-in freezers - Convenience Store (Old strip curtain)	sq.ft of door opening	328	\$ 1.00	\$ 10.00
Business Standard	Strip curtain for walk-in freezers - Restaurant (No strip curtain)	sq.ft of door opening	307	\$ 1.00	\$ 10.00
Business Standard	Strip curtain for walk-in freezers - Restaurant (Old strip curtain)	sq.ft of door opening	329	\$ 1.00	\$ 10.00
Business Standard	Strip curtain for walk-in coolers - Convenience Store (No strip curtain)	sq.ft of door opening	304	\$ 1.00	\$ 10.00
Business Standard	Strip curtain for walk-in coolers - Convenience Store (Old strip curtain)	sq.ft of door opening	330	\$ 1.00	\$ 10.00
Business Standard	Strip curtain for walk-in coolers - Restaurant (No strip curtain)	sq.ft of door opening	306	\$ 1.00	\$ 10.00
Business Standard	Strip curtain for walk-in coolers - Restaurant (Old strip curtain)	sq.ft of door opening	331	\$ 1.00	\$ 10.00
Business Standard	Clothes Washer (Electric DHW; Electric Dryer)	per unit	332	\$ 20.00	\$ 170.00
Business Standard	Clothes Washer (Gas DHW; Electric Dryer)	per unit	333	\$ 20.00	\$ 170.00
Business Standard	Clothes Washer (Electric DHW; Gas Dryer)	per unit	334	\$ 20.00	\$ 170.00
Business Standard	Clothes Washer (Gas DHW; Gas Dryer)	per unit	335	\$ 20.00	\$ 170.00
Business Standard	Clothes Dryer Vented Electric, Standard (\geq 4.4 ft ³)	per unit	336	\$ 15.00	\$ 130.00
Business Standard	Clothes Dryer Vented Electric, Compact (120V) (<4.4 ft ³)	per unit	337	\$ 15.00	\$ 130.00
Business Standard	Clothes Dryer Vented Electric, Compact (240V) (<4.4 ft ³)	per unit	338	\$ 15.00	\$ 130.00
Business Standard	Clothes Dryer Ventless Electric, Compact (240V) (<4.4 ft ³)	per unit	339	\$ 15.00	\$ 130.00

The table below shows updated incentive ranges for each measure and program for Cycle 3.
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Program	Measure	Unit	Primary Key	Low	High
Business Standard	Clothes Dryer Vented Gas	per unit	340	\$ 15.00	\$ 130.00
Business Standard	Combination Oven (Pan Capacity < 15)	per unit	341	\$ 400.00	\$ 3,500.00
Business Standard	Combination Oven (Pan Capacity ≥ 15)	per unit	342	\$ 400.00	\$ 3,500.00
Business Standard	Standard Open Deep-Fat Fryer	per unit	343	\$ 100.00	\$ 1,000.00
Business Standard	Large Vat Open Deep-Fat Fryer	per unit	344	\$ 100.00	\$ 1,000.00
Business Standard	ENERGY STAR Hot Holding Cabinet (0 < V <13)	per unit	345	\$ 200.00	\$ 1,500.00
Business Standard	ENERGY STAR Hot Holding Cabinet (13 ≤ V <28)	per unit	346	\$ 200.00	\$ 1,500.00
Business Standard	ENERGY STAR Hot Holding Cabinet (28 ≤ V)	per unit	347	\$ 200.00	\$ 1,500.00
Business Standard	3 Pan ENERGY STAR Steam Cooker	per unit	348	\$ 250.00	\$ 2,000.00
Business Standard	4 Pan ENERGY STAR Steam Cooker	per unit	349	\$ 250.00	\$ 2,000.00
Business Standard	5 Pan ENERGY STAR Steam Cooker	per unit	350	\$ 250.00	\$ 2,000.00
Business Standard	6 Pan ENERGY STAR Steam Cooker	per unit	351	\$ 250.00	\$ 2,000.00
Business Standard	LED ≤11 Watt Lamp Replacing Interior Halogen A 28-52 Watt Lamp	per lamp	352	\$ 1.50	\$ 13.00
Business Standard	LED 7-20 Watt Lamp Replacing Interior Halogen 53-70 Watt Lamp	per lamp	353	\$ 2.00	\$ 15.50
Business Standard	LED ≤14 Watt Lamp Replacing Interior Halogen BR/R 45-65 Watt Lamp	per lamp	354	\$ 5.00	\$ 40.00
Business Standard	LED ≤13 Watt Lamp Replacing Interior Halogen MR-16 35-50 Watt Lamp	per lamp	355	\$ 3.50	\$ 30.00
Business Standard	LED ≤20 Watt Lamp Replacing Interior Halogen PAR 48-90 Watt Lamp	per lamp	356	\$ 5.50	\$ 65.00
Business Standard	Pool Heater Heat Pump (Uncovered)	per unit	357	\$ 100.00	\$ 850.00
Business Standard	Pool Heater Heat Pump (Covered)	per unit	358	\$ 100.00	\$ 850.00
Business Standard	Pool Pump Timer	per unit	359	\$ 10.00	\$ 85.00
Business Standard	Packaged DX 135 - 240kbtu	per ton	360	\$ 10.00	\$ 85.00
Business Standard	Packaged DX 240 - 760kbtu	per ton	361	\$ 10.00	\$ 85.00
Business Standard	Packaged DX 65 -135kbtu	per ton	362	\$ 10.00	\$ 85.00
Business Standard	Packaged DX >760kbtu	per ton	363	\$ 10.00	\$ 85.00
Business Standard	Packaged DX <65kbtu	per ton	364	\$ 10.00	\$ 85.00
Business Standard	GSHP <135kbtu; ≥17EER	per ton	365	\$ 15.50	\$ 150.00
Business Standard	GSHP <135kbtu; ≥19EER	per ton	366	\$ 15.00	\$ 150.00
Business Standard	ASHP 65 - 135kbtu	per ton	367	\$ 10.00	\$ 85.00
Business Standard	ASHP 135 - 240kbtu	per ton	368	\$ 10.00	\$ 85.00
Business Standard	ASHP >240kbtu	per ton	369	\$ 10.00	\$ 85.00
Business Standard	ASHP <65kbtu	per ton	370	\$ 10.00	\$ 85.00
Business Standard	Kitchen Demand Ventillation Controls	per HP	371	\$200 per exhaust fan HP	\$1650 per exhaust fan HP
Business Standard	Demand Controlled Ventillation (Gas Heat)	per sq. ft.	372	\$ 0.03	\$ 0.26
Business Standard	Demand Controlled Ventillation (Electric Heat)	per sq. ft.	373	\$ 0.03	\$ 0.26
Business Standard	Demand Controlled Ventillation (Heat Pump)	per sq. ft.	374	\$ 0.03	\$ 0.26
Business Standard	Heat Pump Water Heater w/ 98% Efficiency 2.9-14.6 kW (10 to 50 MBH)	per unit	376	\$ 400.00	\$ 3,400.00
Business Standard	Heat Pump Water Heater w/ 98% Efficiency 14.7-29.3 kW (50 to 100 MBH)	per unit	377	\$ 700.00	\$ 6,000.00
Business Standard	Heat Pump Water Heater w/ 98% Efficiency 29.4-87.9 kW (100 to 300 MBH)	per unit	378	\$ 1,000.00	\$ 8,500.00
Business Standard	Heat Pump Water Heater w/ 98% Efficiency 88-146.5 kW (300 to 500 MBH)	per unit	379	\$ 1,400.00	\$ 12,000.00
Business Standard	Heat Pump Water Heater w/ 98% Efficiency >146.6 kW (above 500 MBH)	per unit	380	\$ 1,800.00	\$ 15,500.00

The table below shows updated incentive ranges for each measure and program for Cycle 3.
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Program	Measure	Unit	Primary Key	Low	High
Business Standard	PTAC - Early Replacement	per ton	381	\$ 100.00	\$ 950.00
Business Standard	PTHP - Early Replacement	per ton	383	\$ 100.00	\$ 950.00
R & P - Energy Efficient Trees	Tuliptree	per tree	421	\$ 5.00	\$ 55.00
R & P - Energy Efficient Trees	Autumn Flame Red Maple	per tree	425	\$ 5.00	\$ 55.00
R & P - Energy Efficient Trees	Swamp White Oak	per tree	429	\$ 5.00	\$ 55.00
R & P - Energy Efficient Trees	Short Leaf Pine	per tree	433	\$ 5.00	\$ 55.00
Income-Eligible Multi-Family	Custom Rebates	per kWh	0.02	\$ 0.08	\$ 0.42
Business Custom	C&I Custom	per kWh	0.06	\$ 0.04	\$ 0.45
Business Custom	Block Bidding Custom Measure	per Bid	0.07	Incentive costs vary based on project	
Business Process Efficiency	Strategic Energy Management	per kWh	0.08	\$ 0.01	\$ 0.03
Business Process Efficiency	Retrocommissioning	per kWh	0.10	\$ 0.01	\$ 0.08
Business Demand Response	Curtable Rate	per kW	0.09	\$ 25.00	\$ 75.00