Exhibit No.:

Issues: Report on Revenue

Requirement Cost of Service, Overview of the Staff's Filing

Witness: John P. Cassidy

Sponsoring Party: MoPSC Staff
Type of Exhibit: Direct Testimony
Case No.: ER-2014-0258

Date Testimony Prepared: December 5, 2014

MISSOURI PUBLIC SERVICE COMMISSION REGULATORY REVIEW DIVISION UTILITY SERVICES - AUDITING

DIRECT TESTIMONY

OF

JOHN P. CASSIDY

UNION ELECTRIC COMPANY d/b/a Ameren Missouri

CASE NO. ER-2014-0258

Jefferson City, Missouri December 5, 2014

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1		DIRECT TESTIMONY				
2		OF				
3		JOHN P. CASSIDY				
4 5		UNION ELECTRIC COMPANY, d/b/a AMEREN MISSOURI				
6		CASE NO. ER-2014-0258				
7	Q.	Please state your name and business address.				
8	A.	John P. Cassidy, 111 North 7 th Street, Suite 105, St. Louis, MO 63101.				
9	Q.	By whom are you employed and in what capacity?				
10	A.	I am employed by the Missouri Public Service Commission ("Commission" or				
11	"PSC") as a Utility Regulatory Auditor V.					
12	Q.	Please describe your educational background and work experience.				
13	A.	I attended Southeast Missouri State University, receiving a Bachelor of				
14	Science degree in Business Administration, with a double major in Marketing and Accounting					
15	in 1989 and 1990, respectively. Since joining the Commission's Staff in 1990, I have assisted					
16	with and directed audits and examinations of the books and records of utility companies					
17	operating within the state of Missouri.					
18	Q.	Have you previously filed testimony before this Commission?				
19	A.	Yes, I have. Please refer to Schedule 1, which is attached to this direct				
20	testimony, fo	or a list of cases in which I have previously filed testimony as well as the issues				
21	that I have addressed in testimony.					
22	Q.	What knowledge, skills, experience, training and education do you have in the				
23	areas of whic	th you are testifying as an expert witness?				

- A. I have been employed by this Commission as a Utility Regulatory Auditor for over twenty-four years and have submitted testimony on ratemaking issues numerous times before the Commission. I have also been responsible for the supervision of other Commission employees in rate cases and other regulatory proceedings. Since the time I began my employment with the Commission, I have received continuous training with regard to technical ratemaking matters both in-house and through attending National Association of Regulatory Utility Commissioners ("NARUC") sponsored regulatory seminars as well as other regulatory symposiums and conferences.
- Q. Have you participated in the Commission Staff's audit of Union Electric Company, d/b/a Ameren Missouri ("Ameren Missouri" or "Company"), concerning its request for a rate increase in this proceeding?
- A. Yes, I have, with the assistance of other members of the Staff. I am the Utility Services Department case coordinator facilitating the work of Staff members within that Department, and I interface and work with the Staff members from other Commission Departments that are involved in the Staff's direct case.

EXECUTIVE SUMMARY

- Q. Please summarize your direct testimony in this proceeding.
- A. I am sponsoring the Staff's Revenue Requirement Cost of Service Report ("Report") in this proceeding that is being filed concurrently with this direct testimony. I also provide in this direct testimony an overview of the Staff's revenue requirement determination. The Staff has conducted a review of all the components (capital structure, return on rate base, rate base, operating revenues and operating expenses)

1 that determine Ameren Missouri's revenue requirement. My testimony provides an overview 2 of the Staff's work in each area. REVENUE REQUIREMENT COST OF SERVICE REPORT 3 4 Q. Please explain the organizational format of the Staff's Revenue Requirement 5 Cost of Service Report. 6 A. The Staff's Report has been organized by topic as follows: 7 I. **Executive Summary** 8 II. Background of Ameren Missouri 9 III. Test Year/True-Up Period 10 IV. **Economic Policy** 11 V. Major Issues Rate of Return 12 VI. 13 VII. Rate Base 14 VIII. Allocations 15 IX. **Income Statement** X. 16 Fuel Adjustment Clause (FAC) 17 XI. Other Items 18 The Rate Base and Income Statement sections have numerous subsections which 19 explain each specific area and/or adjustment made by the Staff to the test year ending 20 March 31, 2014. The individual Staff member responsible for each area of the Staff's 21 direct case and/or adjustment is identified in the Report following the written discussion he or

she authored, and is the expert/witness with respect to that section of the Staff's Report. The

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2 in a given area if this case proceeds to evidentiary hearings. 3 OVERVIEW OF STAFF'S RECOMMENDED REVENUE REQUIREMENT 4 Q. In its audit of Ameren Missouri for Case No. ER-2014-0258, has the Staff 5 examined all of the cost-of-service components comprising the revenue requirement for Ameren Missouri's electric operations in Missouri? 6 7 A. Yes. 8 Q. What are the cost-of-service components that comprise the revenue 9 requirement for a regulated, investor-owned public utility? 10 A. The revenue requirement for a regulated, investor-owned public utility can be 11 defined by the following formula: 12 Revenue Requirement = Cost of Providing Utility Service (Cost of Service) 13 or 14 RR = O + (V - D)R where, 15 RR Revenue Requirement 16 O = Operating Costs (Fuel, Payroll, Maintenance, etc.), **Depreciation and Taxes** 17

Staff may have a different or an additional expert/witness for rebuttal or surrebuttal testimony

Return Allowed on Rate Base

Gross Valuation of Property Required for

subtractions of other rate base items)

Gross Depreciable Plant Investment

Rate Base (Gross Property Investment less

Providing Service (including plant and additions or

Accumulated Depreciation Representing Recovery of

Accumulated Depreciation = Net Property Investment)

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The "revenue requirement" calculated by this formula is the utility's total revenue requirement, or total cost of service. In rate cases, the term "revenue requirement" generally refers to the utility's necessary incremental change in revenues based on the utility's existing rates and total cost of service.

- Q. What is the objective of an audit of a regulated, investor-owned public utility for ratemaking purposes?
- The objective of an audit is to determine the appropriate level of the A. components identified in my previous answer in order to calculate the revenue requirement for such a regulated utility. All relevant factors are examined and a proper relationship of revenues, expenses, and rate base is maintained. The process for making that revenue requirement determination can be summarized as follows:
- (1) Selection of a test year. The test year income statement represents the starting point for determining a utility's existing annual revenues, operating costs and net operating income. Net operating income represents the return on investment based upon existing rates. The test year approved by this Commission for Case No. ER-2014-0258, is the twelve months ending March 31, 2014. "Annualization," "normalization" and "disallowance" adjustments are made to the test year results when the unadjusted amounts do not fairly represent the utility's most current, ongoing and appropriate annual level of revenues and operating costs. Annualization, normalization and disallowance adjustments are explained in more detail later in this direct testimony. Also, as discussed below, additional information through January 1, 2015, will be considered for inclusion in the cost of service during the true-up audit agreed to by the Parties and ordered by the Commission.

- (2) <u>Selection of a "test year update period."</u> A proper determination of revenue requirement is dependent upon matching the rate base, return on investment, revenues, and operating costs components at the same point in time. This ratemaking principle is commonly referred to as the "matching" principle. It is a standard practice in ratemaking in Missouri to utilize a period beyond the established test year in which to match the major components of a utility's revenue requirement. By updating test year financial results to reflect information beyond the established test year, rates can be set based upon more current information. Although it is a common practice to update the test year, the parties to this case agreed that an update was not necessary, and that post-test year financial results for the determination of revenue requirement could be adequately reflected by performing a true-up.
- (3) Selection of a "true-up date" or "true-up period." A true-up date generally is established when a significant change in a utility's cost of service occurs after the end of the test year update period, but prior to the operation-of-law date, and the significant change in cost of service is one the parties and/or Commission has decided should be considered for cost-of-service recognition in the current case. The parties have agreed with a true-up cut-off date of December 31, 2014, except for certain items where a true-up cut-off date of January 1, 2015 is appropriate. For example, in this proceeding, the Company is expecting to experience large increases in fuel and fuel transportation prices as well asa payroll increase on January 1, 2015. In addition, Ameren Missouri will add a significant amount of plant after the end of the test year, through December 31, 2014. The cost of these and other changes will be considered for inclusion in the cost of service during the true-up audit authorized by the Commission for this case, but substantive issues that can be quantified

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22 23 within the timeframe of the main evidentiary hearings will be tried then and not in the true-up phase of the case.

- (4) Determination of Rate of Return. A cost-of-capital analysis must be performed to allow Ameren Missouri the opportunity to earn a fair rate of return on its net investment ("rate base") used in the provision of utility service. Staff witness David Murray, of the Commission's Financial Analysis Unit, has performed a cost-of-capital analysis and is sponsoring a section of the Staff's Revenue Requirement Cost of Service Report to explain and provide the results of his analysis.
- Determination of Rate Base. (5) Rate base represents the utility's net investment used in providing utility service, on which the utility is permitted the opportunity to earn a return. For its direct filing, the Staff has determined Ameren Missouri's rate base consistent with the end of the test year established for this case, March 31, 2014, with use of estimated amounts through the true-up cut-off date, December 31, 2014, for plant, depreciation reserve and accumulated deferred income taxes. These estimates will be replaced with actual amounts following the true-up as authorized by the Commission. Other rate base components reflect the last known balance, which will also be replaced with actual amounts following the true-up. Rate base includes, e.g., plant-in-service (plant fully operational and used for service), cash working capital, materials and supplies, prepayments, fuel inventories, accumulated reserve for depreciation, accumulated deferred income tax, etc.
- (6) Net Operating Income from Existing Rates. The starting point for determining net income from existing rates is the unadjusted operating revenues, expenses, depreciation, and taxes for the test year which is the twelve-month period ending March 31, 2014, for this case. All of the utility's specific revenue and expense

categories are examined to determine whether the unadjusted test year results require adjustments in order to fairly represent the utility's most current level of operating revenues and expenses. Numerous changes occur during the course of any year that will impact a utility's annual level of operating revenues and expenses. The March 31, 2014, test year has been adjusted to reflect the Staff's determination of the appropriate ongoing levels of revenues and expenses. These items will be re-examined based on actual data as part of the true-up process through December 31, 2014 and for certain items January 1, 2015.

(7) <u>Determination of Net Operating Income Required.</u> The net income required for Ameren Missouri is calculated by multiplying the Staff's recommended rate of return by the rate base. Net income required is then compared to net income available from existing rates discussed in Item 6 above. The difference, when factored-up for income taxes, represents the incremental change in the utility's rate revenues required to cover its operating costs and to provide a fair return on investment used in providing electric service.

If a utility's current rates are insufficient to cover its operating costs and provide a fair return on investment, the comparison of net operating income required (Rate Base x Recommended Rate of Return) to net income available from existing rates (Operating Revenue less Operating Costs, Depreciation and Income Taxes) will result in a positive amount which would indicate that the utility requires a rate increase. If the comparison results in a negative amount, this indicates that the utility's current rates may be excessive.

- Q. Please identify the types of adjustments which are made to unadjusted test year results in order to reflect a utility's current annual level of operating revenues and expenses.
- A. The types of adjustments made to reflect a utility's current annual operating revenues and expenses are:

(1)

ongoing operations. A normalization adjustment is required when the test year reflects the impact of an abnormal event. One example of this type of adjustment that is made in all electric rate cases is the Staff's revenue adjustments to normalize weather. Actual weather

conditions during the test year are compared to 30-year "normal" values. The weather

Normalization adjustments. Utility rates are intended to reflect normal

- normalization adjustment restates the test year sales volumes and revenue levels to reflect
- normal weather conditions.
 - when changes have occurred during the test year, update and/or true-up period, which are not fully reflected in the unadjusted test year results. For example, a portion of Ameren Missouri's employees received a wage increase on July 1, 2013. As a result, only a part of the twelve months ending March 31, 2014, reflect the impact of this payroll increase. An adjustment was made to capture the financial impact of the payroll increase for the portion of the test year prior to the wage increase. The test year level of payroll as adjusted for the July 1, 2013, wage increase was then fully annualized to reflect another wage increase that occurred on July 1, 2014, for this same portion of Ameren Missouri employees.
 - (3) <u>Disallowance adjustments.</u> Disallowance adjustments are made to eliminate costs in the test year results that are not considered prudent, reasonable, appropriate, and/or not of benefit to Missouri ratepayers and thus not appropriate for recovery from ratepayers. An example in this case is certain executive incentive compensation costs. In the Staff's view, these costs are incurred to primarily benefit shareholder interests and it is not appropriate policy to pass these costs onto customers in rates, since these costs do not benefit

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21 22 ratepayers. Therefore, these costs should be eliminated from the cost of service borne by ratepayers and the Staff has proposed to disallow these costs from recovery in rates.

- (4) Pro forma adjustments. Pro forma adjustments reflect the impact of items and events that occur subsequent to the test year. These items or events significantly impact the revenue, expense and rate base relationship and should be recognized to address the forward-looking objective of the test year. Caution must be exercised when including pro forma adjustments in a recommended cost of service to ensure that all items and events subsequent to the test year are also examined and any appropriate offsetting adjustments are included as well. In addition, some post-test year items and events may not have occurred yet and/or may not be capable of adequate quantification at the time of the case filing. As a result, quantification of pro forma adjustments may be more difficult than the quantification of other adjustments. As a consequence, use of a true-up audit that considers a full range of auditable items and events that occur subsequent to the test year attempts to address the maintenance of the proper relationship among revenues, expenses and investment at a consistent point in time is generally a superior approach than considering stand-alone pro forma adjustments for inclusion in cost of service.
- Q. What rate increase amount, based on what return on equity ("ROE") percentage, did the Company request from the Commission in this case?
- Ameren Missouri requested that its annual revenues be increased by A. approximately \$264 million, based on an ROE of 10.40%.
- Q. Please describe the Staff's direct case revenue requirement filing in this proceeding.

- A. The results of the Staff's audit of Ameren Missouri's rate case request can be found in the Staff's filed Accounting Schedules and is summarized on Accounting Schedule 1, Revenue Requirement. This Accounting Schedule shows that the Staff's recommended revenue requirement for Ameren Missouri in this proceeding is \$113,139,943 based upon a mid-point recommended rate of return ("ROR") of 7.50%. Staff is recommending a mid-point ROE of 9.25% with a range of 9.00% to 9.50% as calculated by Staff witness David Murray. Staff's revenue requirement at low and high is \$97,685,095 to \$128,594,790 based upon a ROR range of 7.37% to 7.63%.
- Q. What portion of the Staff's recommended increase in the cost of service is the result of increasing net fuel expense above the amount currently included in base rates?
- A. The revenue requirement calculated by the Staff includes an increase of approximately \$110.7 million in the fuel adjustment clause net base energy cost level that was established in permanent rates in Case No. ER-2012-0166. This increase primarily includes the changes in net fuel costs (fuel expense plus purchased power expense less off-system sales) as well as various other fuel related revenue and cost categories since the July 31, 2012, true-up cut-off date in Case No. ER-2012-0166 and that are currently being recovered through Ameren Missouri's FAC mechanism. This increase also includes the changes in net fuel cost that are estimated to occur through the January 1, 2015, true-up cut-off date in this rate case. The remainder of the Staff's revenue requirement, approximately \$2.4 million at the mid-point of its rate-of-return range, is due to increases in certain non-fuel related costs and increased levels of capital investment, offset by reductions in other non-fuel related costs and the impact of the lower ROE recommended by the Staff.

- Q. What items are included in the Staff's recommended rate base in this case?
- A. The rate base items include: Plant-in-Service, Accumulated Depreciation Reserve, Cash Working Capital, Materials and Supplies, Prepayments, Fuel Inventories, the unamortized portion of the Energy Efficiency DSM Regulatory Asset, Customer Advances for Construction, Customer Deposits, Financial Accounting Standards Board Interpretation No. 48 ("FIN 48") regulatory liability, unamortized Pension and OPEBs Tracking Liabilities, and the Accumulated Deferred Income Tax ("ADIT") reserve. The Plant, Depreciation Reserve and ADIT balances reflect the Staff's estimates through the December 31, 2014, true-up cut-off date. Other rate base items reflect various levels at or beyond the end of the March 31, 2014, test year. These rate base components will be trued-up through December 31, 2014, once the true-up data becomes available.
- Q. What are the significant income statement adjustments the Staff made in determining Ameren Missouri's revenue requirement for this case?
 - A. A summary of the Staff's significant income statement adjustments follows:

Operating Revenues

Retail revenues were adjusted for the elimination of unbilled revenue and gross receipts taxes, customer growth and weather normalization. Other electric revenues were adjusted for Lake of the Ozark shoreline management fees, coal refinement projects, off-system sales, capacity sales, bilateral sales and financial swaps, Midwest Independent System Transmission Operator ("MISO") Day 2 revenues, transmission revenues, ancillary service market revenues and miscellaneous MISO related revenues. Finally, all Missouri Energy Efficiency Investment Act ("MEEIA") related revenues and all Keeping Current

low-income program revenues that were recorded during the test year were removed from the cost of service calculation.

Depreciation and Amortization Expense

Depreciation and Amortization Expense

Depreciation expense was annualized based upon the plant-in-service as of March 31, 2014, plus the Staff's true-up estimate for plant-in-service through December 31, 2014, and the depreciation rates proposed and sponsored by Staff witness Arthur W. Rice.

Staff rebased the amortization period for the remaining balance of the energy efficiency expense amortization that was established as part of Ameren Missouri electric Case No. ER-2010-0036 over a two-year period. If left unadjusted, the remaining balance of this particular amortization would be over-recovered within just 14 months of the May 30, 2015, effective date of rates established by the Commission in this rate case. The Staff included an additional energy efficiency amortization to address "Pre-MEEIA" costs that occurred subsequent to the July 31, 2012, true-up cut-off in the last case. All other existing energy efficiency amortizations were unadjusted.

The Staff is eliminating the test year storm cost amortizations from Case Nos. ER-2007-0002, EU-2008-0141 and ER-2008-0318 Accounting Authority Order ("AAO") storm cost amortization, and ER-2008-0318 (for an additional normalization during the test year) because these amortizations have expired or will expire by the time new rates from this case will be in effect. Staff is also eliminating the Voluntary Separation Election ("VSE") and Involuntary Separation Program ("ISP") related severance amortization from Case No. ER-2010-0036, the Revenue Sufficiency Guarantee ("RSG") amortization established in Case No. ER-2008-0318 and the SO₂ amortization established in ER-2007-0002 because these amortizations have expired and Ameren Missouri will in fact over-recover the costs

1 associated with these amortizations through the May 30, 2015, effective date of rates in this 2 case. 3 4 5 6 7

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In addition, the Staff is eliminating the test year property tax refund amortization because this amortization has expired and Ameren Missouri will in fact have over-returned amounts to ratepayers by the May 30, 2015, rates effective date. Staff has excluded two additional amortizations, equity issuance and storm amortization, both from Case No. ER-2010-0036, that will expire just one month beyond the effective date of rates in this case. Staff proposes to net the over and under-collection of all of these amortizations and to amortize the net balance over three years.

Staff rebased the existing Missouri Renewable Energy Standard ("RES") amortization over two years and included a new amortization to address a deferred regulatory liability pertaining to RES costs since the time of the true-up cut-off in the previous Ameren Missouri rate case. In addition, Staff included a three-year amortization of solar rebates paid by Ameren Missouri to customers through October 31, 2014. Other amortizations that were included address Callaway post-operations, Sioux construction accounting, vegetation management and infrastructure inspections, Pensions and OPEB trackers, and the FIN 48 tracker as discussed in the Staff's Revenue Requirement Cost-of-Service Report. Staff has included costs associated with studies that Ameren Missouri completed to address the Nuclear Regulatory Commission's mandate that utilities that operate nuclear power plants address safeguards against problems similar to the Fukushima incident. Staff has also included approximately \$32 million in amortization expense to reflect a three year recovery of amounts paid to customers for solar rebates through October 31, 2014.

Finally, the Company has proposed an amortization to recover lost revenues						
associated with the deferral that it was granted in Case No. EU-2012-0027. Staff opposes						
recovery of this amortization in rates.						
Staff has also addressed a number of other issues in greater detail in the Staff's						
Revenue Requirement Cost of Service Report as shown in the partial listing below:						
Payroll, Payroll Taxes and Employee Benefit Costs						
Tuylon, Tuylon Tuxes and Employee Benefit Costs						
 Payroll expense annualized for all known wage increases through January 1, 2015, and changes in employee levels through September 30, 2014. 						
• Payroll taxes consistent with the payroll annualization.						
 Incentive compensation and restricted stock awards disallowances. 						
 Employee benefits including pensions and OPEBs. 						
Other Non-Labor Expenses						
 Fuel, purchased-power and off-system sales annualizations to refleganuary 1, 2015, coal commodity and coal transportation prices, Staff recommended market energy prices, and the dispatch of power source to meet the Staff's determination of Ameren Missouri's generating requirements. 						
 Spent Fuel Fee and DOE Breach of Contract 						
Low Level Radioactive Waste Expense						
 Callaway Refueling Expense 						
 Insurance Expense 						
Property Tax Expense						
Uncollectible Expense						
Corporate Allocations						
 Lockbox Function 						
 New Customer Bill Format Expense 						
Rate case expense adjustment.						

- Disallowance of all institutional advertising expense, certain dues and donations and miscellaneous expenses and Ameren Corporation board of directors related costs.
- Test year storm cost normalization and elimination of storm tracker.
- Elimination of vegetation management and infrastructure inspection trackers.
- Elimination of MEEIA expense
- Elimination of all Taum Sauk upper reservoir failure expenses.
- Income Taxes
- Depreciation Expense
- Q. What reliance did you place on the work or conclusions of other Staff members working on Staff's behalf?
- A. All of the Staff auditors, including myself, relied on the work from numerous other Staff members in calculating a revenue requirement for Ameren Missouri in this case. Weather-normalized sales and the recommended rate of return are some examples of data and analysis supplied to the Auditing Unit as inputs into the Staff's revenue requirement cost-of-service calculation. Signed affidavits and the qualifications for all Staff members who are responsible for a section of the Staff's Revenue Requirement Cost-of-Service Report and for whom that section constitutes direct testimony in this rate proceeding are attached in an appendix to the Report. Each Staff member who is responsible for a section of the Staff's Revenue Requirement Cost-of-Service Report is identified at the conclusion of the section he or she authored as being the Staff expert/witness responsible for that section.
- Q. What are the biggest differences between the rate increase request filed by the Company and the Staff revenue requirement recommendations being filed in this proceeding?

- A. From the Staff's perspective, there are seven primary revenue requirement differences.
 - Return on Equity (ROE) Issue Value (\$61.1 million). As previously stated, Ameren Missouri's return on equity recommendation is 10.40%, while the Staff has developed a mid-point recommendation of 9.25%. The dollar difference between the Ameren Missouri's recommended ROE and Staff's recommended mid-point for ROE, 10.40% compared to 9.25%, is approximately \$61.1 million in revenue requirement.
 - Depreciation Issue Value (\$17.2 million). Staff's overall recommendation for depreciation expense is \$17.2 million lower than Ameren Missouri's due to differences in depreciation methodologies.
 - Off System Sales Revenues Bilateral Sales and Financial Swaps Issue
 Value (\$16.0 million). Staff has included approximately \$16.0 million in revenues associated with bilateral sales and financial swaps whereas the
 Ameren Missouri has included no revenue associated with these items.
 - Pension Expense Issue Value (\$10.0 million). Staff recommends an overall
 level of expense associated with declining pension costs that have occurred
 since the test year. Ameren Missouri is recommending a higher level of
 pension expense in its case.
 - Accounting Authority Order (AAO) to Recover Lost Revenues –Issue Value-(\$7.1 million). Ameren Missouri is seeking permission to include an amortization in expense of \$7.1 million over five years in order to recover approximately \$35.6 million of lost revenues that occurred when an ice storm

struck southeast Missouri in January 2009 and forced the Noranda Aluminum, Inc. smelter to shut down for several months. Staff opposes Ameren Missouri's attempt to recover lost revenues in rates.

- Ameren Service Company Allocations Issue Value (\$6.3 million). Ameren
 Missouri has included a projected estimate of increases in expense that are allocated from its affiliate service company, Ameren Services. Staff has excluded this adjustment from its cost of service calculation.
- Property Tax Expense Issue Value (\$5.7 million). Ameren Missouri has
 reflected a projected property tax expense at the time of the filing of their rate
 case. Staff has included actual payments made for calendar year 2013.

There are other significant differences between the Staff and the Company, based upon their respective direct filings. However, these items are less significant than the differences discussed above.

- Q. Is it possible that significant differences exist between the Staff's revenue requirement positions and those of other parties besides Ameren Missouri in this proceeding?
- A. Yes. However, the other parties are filing their prepared direct testimony, if any, concurrently with the Staff's direct filing. Until the Staff has a chance to examine the direct testimony of the other parties, it is impossible for the Staff to determine what differences exist and how material they may be.
- Q. Are there other significant differences that exist between the Staff and Ameren Missouri in their direct filings that are not specifically quantified on the Accounting Schedules?

- A. Yes. Staff Witness Kofi A. Boateng is recommending that Ameren Missouri's two-way storm tracker to track changes from established base levels between rate cases be discontinued. Staff witness Lisa K. Hanneken is recommending discontinuance of the vegetation management and infrastructure trackers. The Staff's recommendations regarding all of these issues are discussed in its Revenue Requirement Cost of Service Report.
- Q. Please identify the Staff experts/witnesses responsible for addressing each area where there is a known and significant difference between the Staff and the Company that is addressed in this direct testimony or in the Staff Report in Section V, Major Issues.
 - A. The Staff experts/witnesses for each listed issue are as follows:

0	<u>Issue</u>	Staff Witness
1	Return on Equity & Capital Structure	David Murray
2	Depreciation	Arthur W. Rice
3	Revenues – Bilateral Sales and Financial Swaps	Erin L. Maloney
4	Pension Expense	Kofi A. Boateng
5	AAO to Recover Lost Revenues	John P. Cassidy
6	Ameren Service Company Allocations	Lisa K. Hanneken
7	Property Tax Expense	Jason P. Kunst
8	Storm Tracker	Kofi A. Boateng
9	Vegetation Management and Infrastructure Inspection Tracker	Lisa K. Hanneken

- Q. When will the Staff be filing its customer class cost of service and rate design direct testimony and report in this proceeding?
- A. The Staff's customer class cost of service and rate design direct testimony and report and schedules will be filed on December 19, 2014.

Direct Testimony of John P. Cassidy

- Q. Does this conclude your prepared direct testimony in this proceeding?
 - A. Yes, it does.

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of Union Electory Ameren Missouri's Tariff Revenues for Electric Service	f to Increase	,	Case No. ER-2014-0)258
	AFFIDAVIT	OF JOHN P. (CASSIDY	
STATE OF MISSOURI)) ss.			
COUNTY OF COLE)			
John P. Cassidy, of lawf of the foregoing Direct Testi presented in the above case her; that she has knowledge true and correct to the best of	imony in quest ; that the ansv e of the matter	tion and answer vers in the fore rs set forth in s	r form, consisting of <u>خ</u> egoing Direct Testimon	20 pages to be ny were given by
		Jo	ohn P. Cassidy	ridy_
Subscribed and sworn to bef	fore me this	5th	day of December, 201	4.
D. SUZIE MANKIN Notary Public - Notary Seal State of Missouri Commissioned for Cole Count My Commission Expires: December 12	y 2016	QI,	Notary Public	<u>ن</u>

JOHN P. CASSIDY

EDUCATIONAL AND EMPLOYMENT BACKGROUND AND CREDENTIALS

Position

I am a Utility Regulatory Auditor V in the Auditing Unit, Utility Services Department. My business address is 111 North Seventh Street, Suite 105, St. Louis, Missouri 63101. Since joining the Missouri Public Service Commission's Auditing Department Staff in 1990, I have assisted with and directed audits and examinations of the books and records of utility companies operating within the State of Missouri. I have also conducted numerous audits of small water and sewer companies in conjunction with the Commission's informal rate proceedings. Please refer to the following pages of this schedule for a list of rate case proceedings in which I have previously filed testimony.

Education

Southeast Missouri State University

Cape Girardeau, Missouri

Bachelor of Science Degree in Business Administration

Double Major: Marketing 1989 and Accounting 1990

RATE CASE PROCEEDING PARTICIPATION JOHN P. CASSIDY

COMPANY CASE NO. **Missouri Cities Water Company** WR-91-172 Payroll and Related Pensions **OPEBS** Insurance Expense Advertising Expense Miscellaneous Expenses Type of Testimony Filed: Direct and Surrebuttal St. Louis County Water Company WR-91-361 **Tank Painting** Main Failures Residue Removal General Insurance Expense **PSC** Assessment Miscellaneous Expenses Type of Testimony Filed: Direct TC-93-224 **Southwestern Bell Telephone Company** Advertising Expenses Promotional Giveaways Miscellaneous Expenses Type of Testimony Filed: Direct and Surrebuttal **Laclede Gas Company GR-94-220** Payroll and Payroll Taxes **Incentive Compensation** 401 (K) Dental and Vision Insurance **Data Processing**

Type of Testimony Filed: Direct

CASE NO.

The Empire District Electric Company

ER-95-279

Revenues Uncollectibles Expense Municipal Franchise Taxes Postage Expense Emission Credits

Type of Testimony Filed: Direct

Imperial Utility Corporation

SC-96-247

Rate Base
Depreciation Reserve
Depreciation Expense
CIAC
Property Taxes
Property Insurance
Lab Testing Expense
Sludge Removal Expense

Type of Testimony Filed: Rebuttal

St. Louis County Water Company

WR-97-382

Payroll and Payroll Taxes Employee Benefits Employee Savings Shared Employees

Type of Testimony Filed: Direct

Laclede Gas Company

GR-98-374

Payroll and Payroll Taxes 401 (K) Health Care Costs Pension Plan Director's Pension Plan Trustee Fees SERP Outside Consulting Incentive Compensation Advertising Expense

Type of Testimony Filed: Direct

United Water Missouri, Inc.

Payroll and Payroll Taxes
401 (K)
Health Care Costs
Employee Relocation
Corporation Franchise Tax
Advertising Expense
Dues and Donations
Miscellaneous Expenses

Type of Testimony Filed: Direct

Union Electric Company

Injuries and Damages Legal Expense Environmental Expense

Type of Testimony Filed: Direct

Union Electric Company

Revenues Uncollectibles Expense Customer Deposits

Type of Testimony Filed: Direct

Laclede Gas Company

Revenues Gross Receipts Tax Gas Supply Incentive Plan Gas Costs Uncollectibles Expense Non-Utility Operations

Type of Testimony Filed: Direct

CASE NO.

WR-99-326

EC-2000-795

GR-2000-512

GR-2001-629

CASE NO.

Union Electric Company, d/b/a AmerenUE

EC-2002-01

Fuel Expense
Callaway Refueling
Legal Expense
Environmental Expense
Capacity Purchases
Midwest ISO
Payroll and Related
Incremental Overtime

Type of Testimony Filed: Direct and Surrebuttal

Union Electric Company, d/b/a AmerenUE

EC-2002-1025

Legal Expense Environmental Expense Midwest ISO

Type of Testimony Filed: Direct

Laclede Gas Company

GR-2002-356

Revenues Gross Receipts Tax Gas Supply Incentive Plan Gas Costs Uncollectibles Expense Income Taxes

Type of Testimony Filed: Direct

Laclede Gas Company

GT-2003-0117

Financial Aspects

Type of Testimony Filed: Direct

<u>COMPANY</u> <u>CASE NO.</u>

Missouri-American Water Company

WR-2003-0500 & WC-2004-0168

Allocation of Belleville Labs Cost to MAWC
National Call Center
Compensation for Services Provided from MAWC to AWR
Information Technology Services
Capitalization of Shared Services
Transition Costs
Cost Allocation Manual
Affiliate Transactions
Severance Costs
National Call Center Transition Costs
National Shared Services Transition Costs

Type of Testimony Filed: Direct & Surrebuttal

Missouri-American Water Company

SM-2004-0275

Acquisition Adjustment

Type of Testimony Filed: Direct

The Empire District Electric Company

ER-2004-0572

Interim Energy Charge Fuel Expense Purchased Power Off System Sales KCPL Transmission Expense Income Taxes

Type of Testimony Filed: Direct & Surrebuttal

Union Electric Company d/b/a AmerenUE

GR-2007-0003

Environmental Expense

Type of Testimony Filed: Direct

Union Electric Company d/b/a AmerenUE

CASE NO. ER-2007-0002

Fuel Expense
Fuel Inventories
Callaway Refueling Costs
Combustion Turbine Maintenance Expense
Environmental Expense
Gains on the Sale of Sulfur Dioxide Emission Allowances

Type of Testimony Filed: Direct, Rebuttal and Surrebuttal

Missouri-American Water Company

WR-2007-0216

Belleville Labs Allocation Compensation for Services MAWC Provided to AWR Income Taxes

Type of Testimony Filed: Direct

Union Electric Company d/b/a AmerenUE

ER-2008-0318

Fuel and Purchased Power Expense
Off System Sales
Fuel Inventories
Callaway Refueling Costs
Generating Plant Outages
Capacity Charges
Entergy Refunds
Non-Labor Storm Costs – Test Year
Non-Labor Storm Cost AAO
Non-Labor Storm Cost Amortization
SO2 Emission Allowance Sales and Tracker

Deferred Income Taxes for Rate Base Income Taxes Production Cost Model Issues

Type of Testimony Filed: Direct and Surrebuttal

CASE NO.

Union Electric Company d/b/a AmerenUE

ER-2010-0036

Corporate Allocations
Potential Refundable Entergy Charges
Payroll and Payroll Taxes
Employee Benefits
Voluntary Separation Election
Involuntary Separation Program
Severance Costs
Callaway Security Force

Type of Testimony Filed: Direct

GR-2010-0171

Laclede Gas Company

Report on Revenue Requirement Cost of Service Overview of Staff's Filing Revenue Associated with Propane Sale Insulation Financing Energy Wise NITEC Study Home Sales Reinspection Fees Gain on Sale of Property Emergency Cold Weather Rule AAO IFRS AAO Gas Safety AAOs Line of Credit Fees

Type of Testimony Filed: Direct, Rebuttal and Surrebuttal

Union Electric Company d/b/a AmerenUE

ER-2011-0028

Accumulated Deferred Income Taxes
Potential Refundable Entergy Charges
Payroll
Payroll Taxes
Voluntary Separation Election Plan
Involuntary Separation Program
Test Year Severance Costs
Amortization of Severance Costs
Other Employee Benefits

Test Year Storm Costs Storm Cost AAO Case Nos. EU-2008-0141 and ER-2008-0318

Rebranding Costs

Income Tax

Type of Testimony Filed: Direct and Surrebuttal

<u>COMPANY</u> <u>CASE NO.</u>

Union Electric Company d/b/a AmerenUE

ER-2012-0166

Report on Revenue Requirement Cost of Service Overview of Staff's Filing Plant-in-Service Accounting Accumulated Deferred Income Taxes Employee Stock Ownership Plan Deduction Income Taxes Missouri Jurisdictional Allocation Factors Lake of the Ozarks Shoreline Management Program Storm Assistance Revenues and Expenses Renewable Energy Standard Costs

Type of Testimony Filed: Direct, Rebuttal and Surrebuttal

Union Electric Company d/b/a AmerenUE

EA-2012-0281

Costs Associated with Labadie Energy Center Expansion Alternative Site Studies

Type of Testimony Filed: Rebuttal, Cross-Surrebuttal and

Supplemental

Union Electric Company d/b/a AmerenUE

EC-2014-0223

Complaint Case – Rate Levels

Type of Testimony Filed: Rebuttal and Surrebuttal