

**BEFORE THE PUBLIC SERVICE COMMISSION
STATE OF MISSOURI**

Halo Wireless, Inc.,	§	
	§	
Complainant,	§	Case No. TC-2012-0331
	§	
v.	§	
	§	
Craw-Kan Telephone Cooperative, Inc., et al.,	§	
	§	
Respondents.	§	

**HALO WIRELESS, INC.'S
OBJECTIONS TO REBUTTAL TESTIMONY OF MARK NEINAST**

Halo Wireless, Inc. (“Halo”) hereby objects to and moves to strike or exclude the proposed Rebuttal Testimony of Mark Neinast as follows:

I. Legal Standards

Procedures in contested cases are governed by section 536.070 of the Revised Statutes of Missouri (RSMo 2000), as supplemented by 4 CSR 240-2.130. Under these provisions, the “[p]rocedural formalities in contested cases generally include...adherence to evidentiary rules, § 536.070.” *Cade v. State*, 990 S.W.2d 32, 37 (Mo.App.1999) (citing *see Hagely v. Board of Educ. of Webster Groves Sch. Dist.*, 841 S.W.2d 663, 668 (Mo. banc 1992)). Therefore, “[s]tatements in violation of evidentiary rules do not qualify as competent and substantial evidence” in administrative proceedings “when proper objection is made and preserved.” *Concord Publ’g House, Inc. v. Dir. of Revenue*, 916 S.W.2d 186, 195 (Mo. banc 1996).

II. Summary and General Objections

Halo objects to Mr. Neinast’s testimony for the reason that the majority of his testimony is speculative in nature and demonstrably untrue. The probative value, if any, is far outweighed by its prejudicial value.

In addition, to the extent that Mr. Neinast purports to provide fact testimony, Halo objects to the entirety of such testimony on the grounds that Southwestern Bell Telephone Company d/b/a AT&T Missouri (“AT&T”) has failed to lay a foundation for Mr. Neinast’s personal knowledge or reliance on admissible hearsay that would be relied on by a reasonably prudent person. To the extent Mr. Neinast provides expert testimony, Halo objects that AT&T has failed to establish its reliability. In particular, objects to Mr. Neinast’s expert testimony as to the rating and billing of traffic (which testimony purports to be based on the premise that telephone numbers are appropriate and reliable determinants for call rating and billing) in its entirety, as such testimony is not based on reliable principles and methods (*i.e.* it is methodologically unreliable) and is not based on a reliable reasoning process for connecting any such methodology to the traffic at issue. Likewise, because AT&T has failed to establish that Mr. Neinast’s methodology is reliable, Halo also objects to any exhibits created by him or based on his work.

III. Reservation of Objections

Halo hereby requests any data or other information underlying Mr. Neinast’s testimony (to the extent not previously provided). Halo reserves the right to make any additional objections that may be appropriate after review of such information.

IV. Specific Objections to Rebuttal Testimony, Lines 1:12-2:13

Mr. Neinast’s statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value.

V. Specific Objections to Rebuttal Testimony, Lines 2:14-3:9

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. The probative value, if any, is far outweighed by its prejudicial value.

VI. Specific Objections to Rebuttal Testimony, Lines 4:4-15

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. The probative value, if any, is far outweighed by its prejudicial value.

VII. Specific Objections to Rebuttal Testimony, Lines 4:16-6:2

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. Halo objects that the testimony lacks foundation establishing: the basis for Mr. Neinast's opinion and the underlying data supporting his opinion; that the testimony is based on reliable principles and methodology; that the testimony is based on reliable foundational assumption and data; that the testimony is based on reliable reasoning that would allow the methodology to be applied to the foundational data underlying his testimony; and that the data relied upon is of the type that is reasonably relied upon by experts in the appropriate field. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Moreover, to the extent Mr.

Neinast incorporates his direct testimony, such testimony is objectionable for reasons discussed in Halo's objections to such testimony.

VIII. Specific Objections to Rebuttal Testimony, Lines 6:6-20

Halo objects because the written documents referred to by Mr. Neinast are the best evidence of the purported facts adduced by Mr. Neinast, and statements offered to contradict the terms of the written documents violate the parol evidence rule.

IX. Specific Objections to Rebuttal Testimony, Lines 7:1-13

Halo objects because the written documents referred to by Mr. Neinast are the best evidence of the purported facts adduced by Mr. Neinast, and statements offered to contradict the terms of the written documents violate the parol evidence rule. Moreover, to the extent Mr. Neinast incorporates the direct testimony of J. Scott McPhee, such testimony is objectionable for reasons discussed in Halo's objections to such testimony. Alternatively, to the extent Mr. Neinast is his own offering expert testimony as to the nature of Halo's traffic, Halo objects that the testimony lacks foundation establishing: the basis for Mr. Neinast's opinion and the underlying data supporting his opinion; that the testimony is based on reliable principles and methodology; that the testimony is based on reliable foundational assumption and data; that the testimony is based on reliable reasoning that would allow the methodology to be applied to the foundational data underlying his testimony; and that the data relied upon is of the type that is reasonably relied upon by experts in the appropriate field.

X. Specific Objections to Rebuttal Testimony, Lines 7:14-8:3

Mr. Neinast provides neither fact testimony nor expert testimony, but instead states conclusions of law. As such, Halo objects that this testimony is not helpful, is not relevant, is not testimony that Mr. Neinast is qualified to provide, and is not testimony that would be relied on

by a reasonably prudent person. To the extent that this testimony is intended as fact testimony, rather than an expert opinion, Halo objects that AT&T has failed to lay a foundation of personal knowledge and/or reliance on admissible hearsay that would be relied on by a reasonably prudent person. Alternatively, to the extent that such testimony is intended as an expert opinion, Halo objects that the testimony lacks foundation establishing: the basis for Mr. Neinast's opinion and the underlying data supporting his opinion; that the testimony is based on reliable principles and methodology; that the testimony is based on reliable foundational assumption and data; that the testimony is based on reliable reasoning that would allow the methodology to be applied to the foundational data underlying his testimony; and that the data relied upon is of the type that is reasonably relied upon by experts in the appropriate field.

Halo further objects because the written documents referred to by Mr. Neinast are the best evidence of the purported facts adduced by Mr. Neinast, and statements offered to contradict the terms of the written documents violate the parol evidence rule. Furthermore, his statements are not admissible for the reason that his claims are self-serving, speculative in nature and demonstrably untrue. The probative value, if any, is far outweighed by its prejudicial value.

XI. Specific Objections to Rebuttal Testimony, Lines 8:12-10:3

To the extent Mr. Neinast incorporates his direct testimony, such testimony is objectionable for reasons discussed in Halo's objections to such testimony. Alternatively, to the extent Mr. Neinast is his own offering expert testimony as to the nature of Halo's traffic, Halo objects that the testimony lacks foundation establishing: the basis for Mr. Neinast's opinion and the underlying data supporting his opinion; that the testimony is based on reliable principles and methodology; that the testimony is based on reliable foundational assumption and data; that the testimony is based on reliable reasoning that would allow the methodology to be applied to the

foundational data underlying his testimony; and that the data relied upon is of the type that is reasonably relied upon by experts in the appropriate field.

XII. Specific Objections to Rebuttal Testimony, Lines 10:4:11-:21

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. The probative value, if any, is far outweighed by its prejudicial value.

XIII. Specific Objections to Rebuttal Testimony, Lines 12:1-13

Halo objects because the written documents referred to by Mr. Neinast are the best evidence of the purported facts adduced by Mr. Neinast, and statements offered to contradict the terms of the written documents violate the parol evidence rule.

XIV. Specific Objections to Rebuttal Testimony, Lines 12:14-23

Halo objects because the written documents referred to by Mr. Neinast are the best evidence of the purported facts adduced by Mr. Neinast, and statements offered to contradict the terms of the written documents violate the parol evidence rule. In addition, to the extent Mr. Neinast incorporates his direct testimony and call studies, such evidence is objectionable for reasons discussed in Halo's objections to such evidence.

XV. Specific Objections to Rebuttal Testimony, Lines 13:2-14:2

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them.

Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value. Moreover, to the extent Mr. Neinast incorporates the direct testimony of J. Scott McPhee, such testimony is objectionable for reasons discussed in Halo's objections to such testimony.

XVI. Specific Objections to Rebuttal Testimony, Lines 14:3-10

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value. Moreover, to the extent Mr. Neinast incorporates the direct testimony of J. Scott McPhee, such testimony is objectionable for reasons discussed in Halo's objections to such testimony.

XVII. Specific Objections to Rebuttal Testimony, Lines 14:13-16

Mr. Neinast's testimony is objectionable for the same reasons discussed in Halo's objections to the direct testimony he references.

XVIII. Specific Objections to Rebuttal Testimony, Lines 15:1-16:7

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value. Moreover, to the extent Mr. Neinast

incorporates the direct testimony of J. Scott McPhee, such testimony is objectionable for reasons discussed in Halo's objections to such testimony.

XIX. Specific Objections to Rebuttal Testimony, Lines 17:8-13

Halo objects because the written documents referred to by Mr. Neinast are the best evidence of the purported facts adduced by Mr. Neinast, and statements offered to contradict the terms of the written documents violate the parol evidence rule.

XX. Specific Objections to Rebuttal Testimony, Lines 16:16-17:8

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value.

XXI. Specific Objections to Rebuttal Testimony, Lines 17:9-18:13

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value.

XXII. Specific Objections to Rebuttal Testimony, Lines 18:14-19:6

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not

qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value.

XXIII. Specific Objections to Rebuttal Testimony, Lines 19:17-11

To the extent Mr. Neinast incorporates his direct testimony, such testimony is objectionable for reasons discussed in Halo's objections to such testimony.

XXIV. Specific Objections to Rebuttal Testimony, Lines 19:12-22

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value.

XXV. Specific Objections to Rebuttal Testimony, Lines 20:1-17

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value.

XXVI. Specific Objections to Rebuttal Testimony, Lines 21:1-16

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value.

XXVII. Specific Objections to Rebuttal Testimony, Lines 21:17-22:3

Halo objects that Mr. Neinast's statements are neither fact testimony nor expert testimony but state conclusions of law. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value.

XXVIII. Specific Objections to Rebuttal Testimony, Lines 22:4-14

Halo objects because the written documents referred to by Mr. Neinast are the best evidence of the purported facts adduced by Mr. Neinast, and statements offered to contradict the terms of the written documents violate the parol evidence rule.

XXIX. Specific Objections to Rebuttal Testimony, Lines 24:6-25:10

Halo objects because the written documents referred to by Mr. Neinast are the best evidence of the purported facts adduced by Mr. Neinast, and statements offered to contradict the terms of the written documents violate the parol evidence rule. Under the circumstances, Mr. Neinast's testimony is not relevant, is not probative, and is prejudicial to Halo's substantive rights.

XXX. Specific Objections to Rebuttal Testimony, Lines 25:19-26:8

Halo objects because the written documents referred to by Mr. Neinast are the best evidence of the purported facts adduced by Mr. Neinast, and statements offered to contradict the terms of the written documents violate the parol evidence rule.

XXXI. Specific Objections to Rebuttal Testimony, Lines 26:9-19

Mr. Neinast's statements provide neither fact testimony nor expert testimony, but instead state conclusions of law that are not helpful, relevant, or reliable and that Mr. Neinast is not qualified to provide. In addition, the documents referenced by Mr. Neinast are the best evidence of their terms, and the parol evidence rule bars AT&T from seeking to controvert them. Furthermore, his statements are inadmissible hearsay. The probative value, if any, is far outweighed by its prejudicial value.

XXXII. Specific Objections to Exhibits

Halo objects to Mr. Neinast's exhibits as hearsay, to the extent that they are offered to prove the truth of any matter asserted therein.

XXXIII. Conclusion

As discussed above, Halo respectfully requests that the Commission enter an order sustaining Halo's objections and striking or excluding, as applicable, the rebuttal testimony and exhibits of Mark Neinast.

DATED: June 25, 2012

Respectfully submitted,

s/ Daniel R. Young
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CERTIFICATE OF SERVICE

I hereby certify that on this 25th day of June, 2012, the foregoing document has been filed with the Missouri Public Service Commission electronic filing system and that true and correct copies of the foregoing have been served upon all counsel of record by electronic mail.

s/ Daniel R. Young

DANIEL R. YOUNG