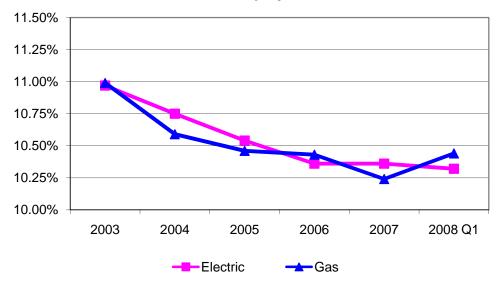
Authorized Returns & Common Equity Ratios

Line Year		<u>Return or</u> Electric	<u>n Equity</u> <u>Gas</u>	<u>Common Ed</u> <u>Electric</u>	<u>Common Equity Ratio</u> <u>Electric Gas</u>			
1	2003	10.97%	10.99%	49.41%	49.93%			
2	2004	10.75%	10.59%	46.84%	45.90%			
3	2005	10.54%	10.46%	46.73%	48.66%			
4	2006	10.36%	10.43%	48.67%	47.43%			
5	2007	10.36%	10.24%	48.01%	48.37%			
6	2008 Q1	10.32%	10.44%	49.25%	52.42%			
7	Average	10.55%	10.53%	48.15%	48.79%			

Return On Equity Trend



Source: Regulatory & Research Associates, Inc., Special Report--January-March 2008.

Three-Stage Growth DCF Model

						Average									
		:	Stock	A	nnual	Dividend	First Stage	Adjusted	Constant		Second Sta	age Growth		Third Stage	Three-Stage
Line	Ahern's Comparable Groups		Price	Div	idend ¹	Yield	Growth ²	Yield	Growth DCF	Year 6	Year 7	Year 8	Year 9	Growth ³	Growth DCF
			(1)		(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
	AUS Utility Group														
1	American States Water Co.	\$	34.97	\$	1.00	2.86%	7.00%	2.96%	9.96%	8.95%	7.94%	6.92%	5.91%	4.90%	8.46%
2	Aqua America, Inc	\$	20.41	\$	0.50	2.45%	9.13%	2.56%	11.69%	10.33%	8.98%	7.62%	6.26%	4.90%	8.34%
3	Artesian Resources	\$	28.93	\$	1.06	3.65%	5.00%	3.74%	8.74%	7.97%	7.20%	6.44%	5.67%	4.90%	8.97%
4	California Water Service Group	\$	35.69	\$	1.16	3.25%	7.59%	3.37%	10.96%	9.75%	8.54%	7.33%	6.11%	4.90%	9.10%
5	Connecticut Water Service Inc.	\$	24.09	\$	0.87	3.62%	15.00%	3.89%	18.89%	16.09%	13.29%	10.50%	7.70%	4.90%	11.83%
6	York Water Company	\$	15.27	\$	0.48	3.17%	7.00%	3.28%	10.28%	9.20%	8.13%	7.05%	5.98%	4.90%	8.86%
7	Median	\$	26.51	\$	0.94	3.21%	7.30%	3.33%	10.62%	9.48%	8.33%	7.19%	6.04%	4.90%	8.92%
	Value Line Utility Group														
8	American States Water Co.	\$	34.97	\$	1.00	2.86%	7.00%	2.96%	9.96%	8.95%	7.94%	6.92%	5.91%	4.90%	8.46%
9	Aqua America, Inc	\$	20.41	\$	0.50	2.45%	9.13%	2.56%	11.69%	10.33%	8.98%	7.62%	6.26%	4.90%	8.34%
10	California Water Service Group	\$	35.69	\$	1.16	3.65%	7.59%	3.37%	10.96%	9.75%	8.54%	7.33%	6.11%	4.90%	9.10%
11	Southwest Water Company	\$	11.59	\$	0.24	2.07%	13.25%	2.21%	15.46%	13.35%	11.23%	9.12%	7.01%	4.90%	8.57%
12	Median	\$	27.69	\$	0.75	2.66%	8.36%	2.76%	11.33%	10.04%	8.76%	7.47%	6.19%	4.90%	8.51%

Sources:

¹ PMA Workpaper No. 19 (Value Line).

² Schedule PMA-10, page 1 of 13.

³ Blue Chip Economic Indicators, March 10, 2008.



Water Utility Business Risk is Low Relative to Energy Utilities

Water Utility Characteristics	Implications			
 Capital projects focused on maintaining public health & safety standards 	 Minimal regulator resistance to prudent projects 			
 Water bills are low portion of household budget 	Rate increases are less politicizedDemand is more inelastic			
 Water price is less volatile than energy commodities 	Rate increases are less dramatic in magnitudeCost forecasting and regulatory lag is more manageable			
 Demand is less sensitive to weather conditions resulting in lower intra-day and daily demand fluctuations than energy utilities 	 Less stress on the water system Less operational risk in meeting demand lowering risk of "disallowed" costs 			
 M&A focused on small tuck-ins wherein the target system becomes enabled to meet health & safety standards 	 Regulators support the strengthening of water systems via M&A and are less likely to withhold beneficial economics 			
 Large water utilities are diversified across a larger number of regulatory jurisdictions and geographies 	 Mitigates the impact of severe weather conditions / regulatory outcomes in a single jurisdiction 			

Utility Bond Yields

Line	Dete	"A" Rating Utility	"Baa" Rating Utility
<u>Line</u>	Date	Bond Yield	Bond Yield
		(1)	(2)
1	09/12/08	6.34%	6.98%
2	09/05/08	6.21%	6.83%
3	08/29/08	6.32%	6.94%
4	08/22/08	6.36%	6.99%
5	08/15/08	6.33%	6.95%
6	08/07/08	6.42%	6.99%
7	08/01/08	6.42%	7.01%
8	07/25/08	6.54%	7.11%
9	07/18/08	6.51%	7.07%
10	07/11/08	6.33%	6.90%
11	07/03/08	6.33%	6.89%
12	06/27/08	6.31%	6.86%
13	06/20/08	6.40%	6.95%
14	Average	6.37%	6.96%

Source:

www.moodys.com, Bond Yields and Key Indicators.

Adjusted CAPM with Market Risk Premium of 6.65%

<u>Line</u>	Ahern's Comparable Groups	Value Line <u>Beta</u> (1)	Company-Specific Risk Premium Based on Market <u>Premium of 6.65%</u> (2)	CAPM Result Including Risk-Free <u>Rate of 4.32%</u> (3)
	AUS Utility Group			
1	American States Water Co.	1.00	6.65%	10.97%
2	Aqua America, Inc	0.90	5.99%	10.31%
3	Artesian Resources	NA	N/A	N/A
4	California Water Service Group	1.15	7.65%	11.97%
5	Connecticut Water Service Inc.	0.85	5.65%	9.97%
6	York Water Company	0.50	3.33%	7.65%
7	Average	0.88	5.85%	10.17%
8	Median	0.90	5.99%	10.31%
	Value Line Utility Group			
9	American States Water Co.	1.00	6.65%	10.97%
10	Aqua America, Inc	0.90	5.99%	10.31%
11	California Water Service Group	1.15	7.65%	11.97%
12	Southwest Water Company	1.00	6.65%	10.97%
13	Average	1.01	6.73%	11.05%
14	Median	1.00	6.65%	10.97%

Source: Schedule PMA-12, page 2 of 3.