

**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI**

In the Matter of Kansas City Power & Light)
Company’s Notice of Intent to File an)
Application for Authority to Establish a Demand-)
Side Programs Investment Mechanism) File No. EO-2019-0132

In the Matter of KCP&L Greater Missouri)
Operations Company’s Notice of Intent to File an)
Application for Authority to Establish a Demand-)
Side Programs Investment Mechanism) File No. EO-2019-0133

NON-UNANIMOUS STIPULATION AND AGREEMENT

COME NOW Evergy Metro, Inc. d/b/a Evergy Missouri Metro (“EMM”) and Evergy Missouri West, Inc. d/b/a Evergy Missouri West (“EMW”)¹ (collectively, “Evergy” or the “Company”), the Staff of the Missouri Public Service Commission (“Staff”), and the Office of the Public Counsel (“OPC”) (collectively, “Signatories”) by and through their respective counsel, and for their Non-Unanimous Stipulation and Agreement (“Stipulation”), respectfully state to the Missouri Public Service Commission (“Commission”).

BACKGROUND

1. On January 31, 2022, the Company filed its *Application to Extend MEEIA Cycle 3 Programs and Associated Variances* (“Application”).
2. On February 25, 2022, Staff filed its *Objection to Proposed MEEIA Extension* (“Objection”) which stated, in part:

Staff believes that further analysis and discussions with Evergy could help to alleviate its concerns. However, at this time, Staff must object to the application.²

¹ Effective October 7, 2019, Evergy Missouri Metro adopted the service territory and tariffs of Kansas City Power & Light Company (“KCP&L”) and Evergy Missouri West adopted the service territory and tariffs of KCP&L Greater Missouri Operations Company (“GMO”).

² See, Objection, p. 2, ¶4.

3. On February 28, 2022, the Commission issued its *Order Directing the Filing of Proposed Procedural Schedule* (“Order”) directing Staff (on behalf of all parties) to file a proposed procedural schedule by March 17, 2022.

4. On March 17, 2022, Staff filed a *Motion for Extension* requesting additional time to conduct settlement discussions with the parties before filing a proposed procedural schedule. The Commission granted this Motion on the same day.

5. Subsequent motions for extension were filed by Staff on March 24, 2022; April 7, 2022; and April 21, 2022, respectively. All subsequent motions for extension were granted by the Commission, with the current deadline for a settlement agreement or proposed procedural schedule being April 28, 2022.³

6. In light of the foregoing, the Signatories agree to the following terms and conditions.

AGREEMENTS

7. **Budget.** The Signatories agree that the following budget caps and floors will apply for the one-year extension of calendar year 2023 to Evergy’s MEEIA Cycle 3 Portfolio (“Program Year 4” or “PY4”):

Evergy – (Missouri Metro & Missouri West combined)	
Program	Budget Cap/Floor
Residential	\$6,551,000 (floor)
Business	\$8,318,000 (floor)
Income-Eligible	\$2,845,000 (floor) and \$4,267,000 (cap)
Total Cap	Cap of \$29,032,000

³ See, *Fourth Order Granting Staff’s Motion for an Extension of Time to File a Proposed Procedural Schedule*, issued April 22, 2022.

EMM and EMW, will strive to prudently spend \$29.03 million delivering MEEIA programs for the benefit of all customers. For the purposes of the extension period, the budgets, caps, floors and earnings opportunity including penalties will be measured at the combined jurisdiction (EMM and EMW) level. For purposes of the Demand Side Investment Mechanism (“DSIM”) Rider calculation and reporting, actual program cost spend, kWh energy, kW demand and throughput disincentive will be tracked by jurisdiction and earnings opportunity (“EO”) will be allocated to each jurisdiction by respective program cost spend. The attached Appendix A contains a detailed budget and targets for PY4 by program.

8. Program Costs. Non-incentive and incentive costs will be monitored at the Residential, Business and Income-Eligible portfolio levels, with the standard 11-step change process notifications in PY4.⁴ Costs will be identified in the following categories: 1) Incentives, resulting in measurable energy and demand savings; 2) Administrative, including employee salary and benefits; 3) Delivery, including contractual salary; 4) EM&V; and 5) advertising and marketing. Cost categories 2-5 collectively should not exceed more than 45% of the MEEIA Cycle 3 PY4 period cost expenditures (categories 1-5). For cost category 1 above, Staff’s definition of incentives⁵ will be used. For the purpose of calculating the percentage of non-incentive to incentive amounts, Research & Development dollars will be excluded from the calculation. This calculation will be confirmed in the annual EM&V process after the completion of PY4. If the Company does not meet the 45% threshold described above, an Earnings Opportunity penalty of 3% of the Total Cap identified on page 1 will be imposed, equating to \$870,960.

⁴ Notifications may be informal to regulatory stakeholders rather than notifications filed through EFIS consistent with PY1-PY3 process.

⁵ Incentives are program costs for direct and indirect incentive payments to encourage customer and/or retail partner participation in programs and the costs of measures, which are provided at no cost as a part of a program – MPSC Staff Report - first prudence review of Cycle 3 costs related to the MEEIA and Cycle 2 long-lead projects for the electric operations of Evergy Missouri West – EO-2021-0416; p. 17, Footnote 16.

9. Portfolio. The Signatories agree that Evergy may implement the programs for PY4 as described in its *Application for MEEIA Extension*⁶, as modified below. Further, the Signatories agree that the exclusion of any program listed below for PY4 does not prohibit Evergy from proposing that same program in any future MEEIA program filing, provided that the program meets applicable cost-effectiveness criteria⁷, nor does it prohibit Evergy from offering and seeking cost recovery in other Company filings as deemed appropriate.

Revisions to Residential Programs:

- Evergy will not offer Home Energy Report (“HER”) or Income Eligible Home Energy Report (“IEHER”) programs within its MEEIA Cycle 3 PY4. The proposed budget of \$743,856 is redirected to the Residential program budget.
- Evergy will continue to offer components of the Online Home Energy Audit program within its MEEIA Cycle 3 PY4; however, the proposed budget of \$110,316 will be redirected to Residential marketing program budget.
- For residential HVAC equipment upgrades, the minimum SEER for rebate eligibility for Air Source Heat Pumps (“ASHP”) and Central Air Conditioners (“CAC”) will be 16 SEER for MEEIA Cycle 3 PY4, which is an increase of one SEER level to align with the one SEER level increase of the minimum manufactured SEER level change in 2023.
- Evergy will discontinue its residential lighting program. Income-eligible residential lighting funds and savings targets will be moved to a new

⁶ EO-2019-0132/EO-2019-0133.

⁷ Cost effectiveness criteria does not pertain to the Products and Services Incubator (“R&P”) and Income-Eligible programs.

Income-Eligible Single Family (“IESF”) program. Stores supporting this program—Dollar Tree, Goodwill, Habitat for Humanity, King City Lumber, Euston Hardware, Feldman’s, and select Wal-Mart locations (those located in income-eligible zip codes⁸)—will offer standard bulbs (A-line) and specialty LEDs. Evergy has been attempting to create a partnership with Dollar General Stores. If Evergy successfully establishes this partnership, then Dollar General Stores may also be included as an IESF LED retail partner. If Evergy chooses to include Dollar General Stores as an IESF LED retail partner, it shall notify OPC and Staff. Evergy’s online marketplace will include a “Give Away Hub” that will provide free LEDs to customers residing in income-eligible zip codes⁹, with an estimated total of 40,000 bulbs or total spend of \$140,000. The residential lighting baseline will continue to be halogen type bulbs.

- Energy Savings Products program budget will be reduced to \$271,557 by removing lighting for non-income-eligible customers. The budget delta from proposed will be redirected to the Residential programs budget.
- A \$194,447 EO penalty will apply if a minimum of \$3,211,501 is not spent on the Heating, Cooling and Home Comfort (“HC&HC”) program during PY4.

⁸The “income-eligible” zip codes for the purpose of this settlement are defined as having at least 30% of customers in a zip code being at 200% of the federal poverty income level.

⁹ Id.

Revisions to Business Standard and Business Custom Programs:

- A \$194,447 EO penalty will apply if a minimum of \$828,602 is not spent on small business customers (defined as Small General Service).
- Also, signatories agree that 30% of incentive spend will be spent on non-lighting projects in PY4. A \$194,447 EO penalty will apply if at least \$2,495,400 of the Business program budget is not spent on non-lighting measures.
 - If supply chain restrictions are significantly impacting availability of non-lighting measures in PY4, Evergy will meet with Staff and OPC to discuss the impact to this spend category allocation and agree to a new allocation and/or penalty.

Revisions to Other Business Programs:

- There will be no Business Process Efficiency program offered in MEEIA Cycle 3 PY4. Funding of \$662,080 will be redirected to the Business program budget with a portion allocated to the Products and Services Incubator (or Research & Pilot) Urban Heat Island (“UHI”) efforts.
- Evergy will continue to offer the Online Business Energy Audit program within its MEEIA Cycle 3 PY4; however, the proposed budget of \$36,003 will be redirected to the Business program marketing budget.
- There will be no Business Smart Thermostat Program offered in MEEIA Cycle 3 PY4. Funding of \$289,323 will be redirected to the Business program budget.

Income-Eligible Programs:

- Income-Eligible Multi-Family ("IEMF") and Income-Eligible Single-Family ("IESF") programs will continue to target deep energy savings and target at-need populations. The PY4 budget for IEMF and IESF will be as follows: \$1,942,372 (IEMF) and \$1,407,336 (IESF).
- In the IEMF program there will be an additional \$97,223 EO penalty if the Company fails to achieve at least 15% average electric savings per participating property.
- Evergy plans to continue its established partnership with Spire to increase program adoption and synergies.

PAYS[®]:

- PAYS[®] will have a budget of \$1,900,872 in PY4.
- PAYS[®] will have a capital budget of up to \$6,000,000 to be available for qualifying participants¹⁰.
- The interest rate charged to participating customers will continue at 3%.
- A \$97,223 EO penalty will apply if a minimum of 2,000 customer intake forms or 750 Energy Audits are not completed within PY4 for the PAYS[®] program.
- Evergy will share EM&V findings with all parties and utilities, with the intent to further the development of PAYS[®] in Missouri.
 - To this end, Evergy will include as part of its PY3 EM&V additional research on why participants choose not to enroll or accept a

¹⁰ Qualifying participants represent residential customers that are offered upgrades and move forward with on-bill financing through PAYS[®].

qualifying PAYS[®] easy plan offer. Such information will help identify barriers to enrollment.

- Evergy will also include as part of its PY3 EM&V surveying of trade allies and real estate professionals to determine attributes of the program that can be improved to help remove barriers or gain adoption.

Revisions to Demand Response (“DR”):

- As described below, the EO will be modified relative to PY3 to reflect a specific target of DR events for the overall cumulative DR portfolio.

DR Earnings Opportunity:

- With respect to earnings opportunity, the Company can earn up to a maximum of \$193,275, or \$12,885 per event up to 15 events for the residential demand response program for (1) the purpose of reducing summer peak demand, (2) locational demand purposes or (3) off-peak capability, such as during a winter peaking period and potential program design consideration related to winter events. No more than 5 events will fall into the categories of (2) or (3). Categories (2) and (3) will not be used for EMV purposes to measure summer peak demand reduction and will not be used to establish customer performance for payment.

Residential DR:

- The Company will work with thermostat manufacturers to provide an annual report for PY4 to the DSM advisory group. The data included in the report will be at least the following: 1. number of thermostats; 2. number of thermostats utilized per event; 3. number of thermostats overridden per

event; 4. dates of events; 5. estimated kW savings; 6. energy cost differential per event; and 7. number of new thermostats rebated during extension period.

Business DR:

- For PY4, the Business Demand Response budget will be \$4.26 million.
- There will be no spending floor on the business demand response program. The current budget is designed to provide certainty for existing and planned customers.
- The Company will change the Business Demand Response tariff and associated customer contracts to allow for 15 events.
- Depending on the status of federal regulations and stakeholder need/interest, Evergy will actively participate in workshops as part of File No. EW-2021-0267. Such discussion topics identified by the Commission include but are not limited to:
 - The impact of federal regulations, including FERC Orders 719 and 2222;
 - Whether or how opt-out customers could participate in demand response programs;
 - Potential program design considerations, related to winter and locational capabilities; and
 - More tailored and targeted performance incentives that recognize the full customer value stream.

10. Evaluation, Measurement, and Verification. The Signatories agree that Evergy will implement EM&V for PY4 as described in its *Application for MEEIA Extension*, as modified below:

- With the exception of PAYS[®] and the Products and Services Incubator (Research and Pilots) there will be no process evaluation for programs.
- Impact evaluations will focus on ex post gross savings.
- Updates to deemed gross savings will be input into the TRM prospectively.
- PY4 EM&V budgets will be set at 3.0% of the total budget.
- There will be no net-to-gross analysis.

11. Throughput Disincentive. The Signatories agree that the Throughput Disincentive for PY4 will be implemented as described in its *Application for MEEIA Extension*, as modified below:

- The throughput disincentive for the PY4 year will utilize an 83.5% net-to-gross factor with no true-up.
- The throughput disincentive for the PY4 year will utilize ex ante gross savings with no true-up.

12. Earnings Opportunity. The Signatories agree that the Earnings Opportunity for PY4 will be implemented as specified below, resulting in a total maximum earnings opportunity of \$4,926,305.

Core Earnings Opportunity:

- Evergy will spend the minimum (floor) in each of the three program areas for eligibility of the full core earnings opportunity.

- The earnings opportunity will be reduced by \$388,893 for each spending floor missed.
- The core earnings opportunity vests at \$22,945,636 actual spend.
 - The formula for calculating the core earnings opportunity is:

$$\$4,733,030 \times (\text{actual spend} / \$29,032,000).$$
 - The core earnings opportunity is capped at \$4,733,030.
 - Actual spend equals the sum of program costs for Residential, Business, Demand Response, Income-Eligible, Research & Pilot and PAYS[®] (included in Residential).

Penalties to the Core Earnings Opportunity:

- A Penalty of \$870,960 will be invoked if the Company spends more than 45% of the actual spend on non-incentives as categorized above in section 2.
- In addition to the \$388,893 spending floor penalties, the earnings opportunity will be reduced by:
 - A \$97,223 penalty if the IEMF program does not achieve 15 percent or greater Average Percent Energy Savings Per Participating Property. The Average Percent Energy Savings Per Participating Property will be calculated as the total IEMF program's deemed energy savings for the program year divided by the total billed energy consumption for all of the properties served during that program year and, then, the resulting amount divided by the total number of participating properties.

- A \$194,447 penalty if a minimum of \$3,211,501 is not spent on the Heating, Cooling & Home Comfort program.
 - A \$194,447 penalty if at least \$2,495,400 is not spent on non-lighting measures in the Business programs.
 - A \$194,447 penalty if a minimum of \$828,602 is not spent on small business customers (defined as Small General Service Rate). Note that this spend floor can be achieved across the core business programs.
 - A \$97,223 EO penalty will be imposed if a minimum of 2,000 customer intake forms or 750 Energy Audits are not completed within PY4 for the PAYS[®] program.
- The table below is a summary of all penalties associated with portfolio spending floor and additional program specific target penalties.

<i>Evergy (Missouri Metro & Missouri West combined)</i>	
Penalties to Core EO	Penalty
Non-Incentive Ratio - >45%	\$ 870,960
Spending Floor Penalties	
Residential - at least \$6,551,000	\$ 388,893
Business - at least \$8,318,000	\$ 388,893
Income-Eligible - at least \$2,845,000	\$ 388,893
PAYS - at least 2,000 customer intake forms or 750 Energy Audits completed	\$ 97,223
Additional Penalties	
IEMF % Savings	\$ 97,223
HC&HC program minimum spend	\$ 194,447
Business non-lighting minimum spend	\$ 194,447
Business Small Business minimum spend	\$ 194,447

13. Product and Services Incubator (Research and Pilots).
- a. **Urban Heat Island Research and Development.** Through a stakeholder engagement process, a Feasibility and Vulnerability Study will be developed for MEEIA Cycle 4 related to Urban Heat Island Research and Development.
- (i) Evergy will host four stakeholder working group sessions between June 2022 and June 2023 to identify relevant information, potential partners, outside funding streams, and other considerations for a feasibility and vulnerability study regarding an Urban Heat Island Mitigation program for Evergy's next MEEIA application.
 - (ii) At a minimum, stakeholder invitations will be extended to the City of Kansas City, Mid-America Regional Council, and local institutes of higher education that specialize in relevant subject areas.
 - (iii) Up to \$200,000 in funding will be made available to supplement any third-party research or grant writing necessary in the development of the study and/or a future MEEIA offering.
- b. **Automated Emissions Reduction**
- (i) Evergy agrees to research automated emissions reduction (AER) technology as a behavioral demand response channel to engage customers to shift energy consumption towards cleaner energy time periods.
 - (ii) The Company will evaluate companies that utilize AER technology, such as Watt Time, to better understand how consumers respond to clean energy DR signals relative to traditional DR messaging. Evaluation of AER impact and customer experience will be achieved through such activities as

researching publicly available EMVs, discussing with other utilities, and meeting with AER type companies. Evergy will provide a presentation to stakeholders in the 4Q 2023 DSMAG¹¹ meeting summarizing the results of this evaluation.

- (iii) Up to \$200,000 in funding will be made available to complete this research, evaluation, and a possible pilot.

14. Additional Considerations. The Signatories further agree on the following conditions:

- EO methodology used for the purpose of this stipulation and PY4 does not have any bearing or precedent on EO methodologies that may be proposed and considered in future MEEIA Cycles or other Company filings.

Avoided cost:

- As stated in the stipulation for Evergy's 2021 Triennial IRP, Parties agree to define an alternative avoided capacity cost curve (e.g., moving to CONE in an alternative year), which will be used as a sensitivity in the next Market Potential Study, as an input to the next triennial IRP. If an agreement cannot be reached prior to the Market Potential Study or the next MEEIA filing, Evergy will utilize multiple avoided capacity cost curves, including a curve as proposed by Staff.
- Prior to, or as part of, the Company's MEEIA filing, Parties also agree to review portfolio cost effectiveness against the alternative avoided capacity cost(s) sensitivity defined above.

¹¹ Evergy holds quarterly meetings with stakeholders called the Demand Side Management Advisory Group (DSMAG).

- Results will be used to prospectively identify areas of interest for future evaluation, measurement, and verification (“EM&V”) research, as well as to aid evaluation in other situations in which such analysis is relevant.
15. Next MEEIA Filing. For its next MEEIA cycle, Evergy commits to develop a multiyear MEEIA plan, beginning with the 2024 program year and implement the following planning strategies:
- Evergy will meet with Staff, OPC and other interested stakeholders to examine and discuss program design and development, including for demand response and income-eligible.
 - Additionally, in Spring 2022, the Company will begin its 2023 Market Potential Study. That study is required to inform the 2023 IRP, which is expected to be filed in March 2023. The 2023 Market Potential Study will also inform the Company’s next above mentioned multi-year MEEIA plan.
16. Variiances. The Company reserves the right as outlined in the MEEIA statute to discontinue MEEIA programs should conditions change that make offering programs undesirable.

GENERAL PROVISIONS

17. This Stipulation is being entered into solely for the purpose of settling the issues specifically set forth above and represents a settlement on a mutually-agreeable outcome without resolution of specific issues of law or fact. This Stipulation is intended to relate *only* to the specific matters referred to herein; no Signatory waives any claim or right which it may otherwise have with respect to any matter not expressly provided for herein. No party will be deemed to have approved, accepted, agreed, consented, or acquiesced to any substantive or procedural principle, treatment, calculation, or other determinative issue underlying the provisions of this Stipulation. Except as

specifically provided herein, no Signatory shall be prejudiced or bound in any manner by the terms of this Stipulation in any other proceeding, regardless of whether this Stipulation is approved.

18. This Stipulation has resulted from extensive negotiations, and the terms hereof are interdependent. If the Commission does not approve this Stipulation, approves it with modifications or conditions to which a party objects, or issues an order in another Commission case that negates its approval or conditions or modifies the Stipulation in a manner to which any party objects, then this Stipulation shall be null and void, and no Signatory shall be bound by any of its provisions.

19. If the Commission does not approve this Stipulation unconditionally and without modification, and notwithstanding its provision that it shall become void, neither this Stipulation, nor any matters associated with its consideration by the Commission, shall be considered or argued to be a waiver of the rights that any Signatory has for a decision in accordance with Section 536.080 RSMo 2016 or Article V, Section 18 of the Missouri Constitution, and the Signatories shall retain all procedural and due process rights as fully as though this Stipulation had not been presented for approval, any suggestions or memoranda, testimony or exhibits that have been offered or received in support of this Stipulation, shall become privileged as reflecting the substantive content of settlement discussions and shall be stricken from and not be considered as part of the administrative or evidentiary record before the Commission for any further purpose whatsoever.

20. If the Commission unconditionally accepts the specific terms of this Stipulation without modification, the Signatories waive, with respect only to the issues resolved herein: their respective rights (1) to call, examine and cross-examine witnesses pursuant to Section 536.070(2), RSMo 2016; (2) their respective rights to present oral argument and/or written briefs pursuant to

Section 536.080.1, RSMo 2016; (3) their respective rights to seek rehearing pursuant to Section 386.500, RSMo 2016; and (4) their respective rights to judicial review pursuant to Section 386.510, RSMo 2019 Supp. These waivers apply only to a Commission order respecting this Stipulation issued in this above-captioned proceeding, and do not apply to any matters raised in any prior or subsequent Commission proceeding, or any matters not explicitly addressed by this Stipulation.

21. This Stipulation contains the entire agreement of the Signatories concerning the issues addressed herein.

22. This Stipulation does not constitute a contract with the Commission and is not intended to impinge upon any Commission claim, right, or argument by virtue of the Stipulation's approval. Acceptance of this Stipulation by the Commission shall not be deemed as constituting an agreement on the part of the Commission to forego the use of any discovery, investigative or other power which the Commission presently has or as an acquiescence of any underlying issue. Thus, nothing in this Stipulation is intended to impinge or restrict in any manner the exercise by the Commission of any statutory right, including the right to access information, or any statutory obligation.

23. The Signatories agree that this Stipulation, except as specifically noted herein, resolves all issues related to these topics, and that the agreement should be received into the record without the necessity of any witness taking the stand for examination.

24. This Stipulation is a negotiated settlement. Except as specified herein, the Signatories to this Stipulation shall not be prejudiced, bound by, or in any way affected by the terms of this Stipulation: (a) in any future proceeding; (b) in any proceeding currently pending

under a separate docket; and/or (c) in this proceeding should the Commission decide not to approve this Stipulation, or in any way condition its approval of same.

25. If approved and adopted by the Commission, this Stipulation shall constitute a binding agreement among the Signatories. The Signatories shall cooperate in defending the validity and enforceability of this Stipulation and the operation of this Stipulation according to its terms.

NON-SIGNATORY PARTIES DO NOT OPPOSE STIPULATION

26. The Signatories have been authorized to represent that the following parties, who have not executed this Stipulation, do not oppose Commission approval of this Stipulation:

- Midwest Energy Consumers Group (“MECG”)

WHEREFORE, the Signatories respectfully request the Commission to issue an order in this case approving the Stipulation subject to the specific terms and conditions contained therein.

Respectfully submitted,

/s/ Roger W. Steiner

Roger W. Steiner, #39586
Evergy, Inc.
1200 Main Street
Kansas City, MO 64105
Phone: (816) 556-2791
Phone: (816) 556-2314
Fax: (816) 556-2787
roger.steiner@evergy.com

**ATTORNEYS FOR EVERGY MISSOURI
METRO AND EVERGY MISSOURI WEST**

/s/ Nicole Mers

Nicole Mers
Deputy Staff Counsel
Missouri Bar No. 66766
Missouri Public Service Commission
P.O. Box 360
Jefferson City, MO 65102
Phone (573) 751-6651
Facsimile (573) 751-9285
Nicole.mers@psc.mo.gov

**ATTORNEY FOR STAFF FOR THE
MISSOURI PUBLIC SERVICE
COMMISSION**

/s/ Lindsay VanGerpen

Lindsay VanGerpen (#71213)
Associate Counsel
Missouri Office of the Public Counsel
P.O. Box 2230
Jefferson City, MO 65102
Telephone: (573) 751-5565
Facsimile: (573) 751-5562
E-mail: Lindsay.VanGerpen@opc.mo.gov

Attorney for the Office of the Public Counsel

CERTIFICATE OF SERVICE

I hereby certify that copies of the foregoing have been mailed, hand-delivered, transmitted by facsimile or electronically mailed to all counsel of record this 29th day of April 2022.

/s/ Roger W. Steiner

Roger W. Steiner

Evergy MEEIA Cycle 3 PY4 Extension Settlement
APPENDIX A

Combined Jurisdictions (MO West and MO Metro)

	Incentives	Delivery	Admin	Edu & Marketing	Evaluation	Total Budget
Business Standard	\$ 2,968,839	\$ 1,325,349	\$ 401,667	\$ 171,550	\$ 176,533	\$ 5,043,937
Business Custom	\$ 1,791,647	\$ 707,634	\$ 337,734	\$ 241,239	\$ 138,263	\$ 3,216,517
Business Process Efficiency	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Small Business Targeted	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Business Demand Response	\$ 2,103,461	\$ 1,446,267	\$ 400,000	\$ 200,000	\$ 111,210	\$ 4,260,938
Business Smart Thermostat	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Online Business Energy Audit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Redirect Bus Programs	\$ 641,814	\$ 345,383				\$ 987,197
Energy Savings Products	\$ 139,852	\$ 80,109	\$ 21,725	\$ 20,367	\$ 9,504	\$ 271,557
HC2	\$ 2,320,362	\$ 705,786	\$ 535,237	\$ 461,721	\$ 94,102	\$ 4,117,208
HER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
IEHER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
IEMF	\$ 922,587	\$ 652,676	\$ 153,447	\$ 145,678	\$ 67,983	\$ 1,942,372
Residential DR	\$ 2,302,802	\$ 1,311,434	\$ 346,274	\$ 216,421	\$ 151,495	\$ 4,328,426
Online Home Energy Audit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Redirect Res Programs	\$ 815,212	\$ 438,960				\$ 1,254,172
Research and Pilot	\$ 137,168	\$ 128,727	\$ 15,073	\$ 9,948	\$ 10,551	\$ 301,469
PAYS	\$ 855,392	\$ 646,296	\$ 133,061	\$ 209,096	\$ 57,026	\$ 1,900,872
Income-Eligible Single Family	\$ 724,778	\$ 309,614	\$ 182,954	\$ 140,734	\$ 49,257	\$ 1,407,336
Totals	\$ 15,723,914	\$ 8,098,236	\$ 2,527,172	\$ 1,816,753	\$ 865,924	\$ 29,032,000