Exhibit No.: Witness: Type of Exhibit: Issues: Sponsoring Party: Case No.:

Michael Gorman Rebuttal Testimony Revenue Requirement Missouri Industrial Energy Consumers ER-2010-0036

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

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In the Matter of Union Electric Company, d/b/a AmerenUE's Tariffs to Increase Its Annual Revenues for Electric Service Case No. ER-2010-0036 Tariff Nos. YE-2010-0054 and YE-2010-0055

Rebuttal Testimony and Schedules of

Michael Gorman

On behalf of

Missouri Industrial Energy Consumers

February 11, 2010



DRUBAKER & ASSOCIATES, INC. CHESTERFIELD, MO 63017

Project 9187

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union Electric Company, d/b/a AmerenUE's Tariffs to Increase Its Annual Revenues for Electric Service

Case No. ER-2010-0036 Tariff Nos. YE-2010-0054 and YE-2010-0055

STATE OF MISSOURI

COUNTY OF ST. LOUIS

SS

Affidavit of Michael Gorman

Michael Gorman, being first duly sworn, on his oath states:

1. My name is Michael Gorman. I am a consultant with Brubaker & Associates, Inc., having its principal place of business at 16690 Swingley Ridge Road, Suite 140, Chesterfield, MO 63017. We have been retained by the Missouri Industrial Energy Consumers in this proceeding on their behalf.

2 Attached hereto and made a part hereof for all purposes are my rebuttal testimony and schedules which were prepared in written form for introduction into evidence in Missouri Public Service Commission Case No. ER-2010-0036.

3. I hereby swear and affirm that the testimony and schedules are true and correct and that they show the matters and things they purport to show.

Michael Gorman

Subscribed and sworn to before me this 10th day of February, 2010.

MARIA E. DECKER Notary Public - Notary Seal STATE OF MISSOURI St. Louis City Commission Expires: May 5, 2013 Commission # 09706793

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

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Rebuttal Testimony of Michael Gorman

1	Q	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
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- 2 A Michael Gorman. My business address is 16690 Swingley Ridge Road, Suite 140,
- 3 Chesterfield, MO 63017.
- 4 Q ARE YOU THE SAME MICHAEL GORMAN WHO FILED DIRECT TESTIMONY IN
- 5 THIS PROCEEDING?
- 6 A Yes, I am.

7 Q WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?

8 A I will respond to AmerenUE (AmerenUE or Company) witnesses Dr. Roger Morin
9 concerning his proposed return on equity, and Michael O'Bryan and Gary Weiss
10 concerning the cost of short-term debt.

11 Q PLEASE SUMMARIZE THE CONCLUSIONS AND RECOMMENDATIONS IN YOUR 12 REBUTTAL TESTIMONY.

A Dr. Morin's recommended return on equity of 11.50% far exceeds a fair and reasonable return on equity for AmerenUE. Dr. Morin's studies, updated to reflect more current market information, and reflect appropriate growth rates for discounted

cash flow (DCF) and risk premium estimates, support a return on equity for
 AmerenUE in this proceeding of no higher than 10.00%.

Dr. Morin's proposed flotation cost return on equity adder should be rejected. Instead, to the extent the Company can show that a 2009 common equity issuance resulted in equity issuance cost that is reasonable and prudent, then that balance of equity issuance cost should be added to the common equity balance used to establish capital structure weights in deriving AmerenUE's overall rate of return in this proceeding. This methodology will provide full cost recognition of equity issuance cost but minimize the impact on customers' rates.

10 The Company is proposing to treat bank origination fees supporting its 11 short-term borrowing facility as an amortization expense in this proceeding. That 12 recommendation should be rejected. Instead, the bank origination fees should be 13 amortized and included as a part of its cost of short-term debt.

14 Response to AmerenUE Witness Dr. Roger Morin

15 Q WHAT RATE OF RETURN ON COMMON EQUITY IS AMERENUE REQUESTING

16 IN THIS PROCEEDING?

A AmerenUE is requesting a return on common equity of 11.50%, which is at the high
end of Dr. Morin's range of 9.60% to 11.60% (Morin Direct Testimony at 4 and 58).

19

Q PLEASE DESCRIBE HOW DR. MORIN DEVELOPED HIS RETURN ON EQUITY

- 20 RANGE FOR AMERENUE.
- 21 A Dr. Morin used a capital asset pricing model (CAPM), an empirical CAPM, a risk 22 premium study, and several DCF studies to support his return on equity estimate for

AmerenUE. Dr. Morin employed these models to two proxy groups: (1) Integrated
 Electric Utilities; and (2) Standard & Poor's (S&P) Electric Utilities.

3 Dr. Morin's estimated return on equity for AmerenUE is shown below in 4 Table 1 under column 1. Under column 2, I show adjustments to Dr. Morin's 5 estimated return for AmerenUE. These adjustments are described in more detail 6 below.

TABLE 1									
Summary of Dr. Morin's ROE E	<u>stimates</u>								
Description	Morin <u>Result</u> (1)	Adjusted <u>Result</u> (2)							
Traditional CAPM Empirical CAPM Average CAPM	9.60% <u>10.00%</u> 9.80%	9.30% <u>Reject</u> 9.30%							
Historical Risk Premium Electric	11.30%	10.21%							
<u>Constant Growth DCF</u> Integrated Electric Utilities (<i>Value Line</i> Growth) Integrated Electric Utilities (Zacks Growth) S&P Electric Utilities (<i>Value Line</i> Growth) S&P Electric Utilities (Zacks Growth) Average Constant Growth DCF	12.20% 12.50% 12.10% <u>12.50%</u> 12.33%	10.77% 10.40% 10.30% <u>10.76%</u> 10.56%							
<u>Multi-Stage Growth DCF</u> Integrated Electric Utilities (Value Line Growth) Integrated Electric Utilities (Zacks Growth) S&P Electric Utilities (Value Line Growth) S&P Electric Utilities (Zacks Growth) Average Multi-Stage Growth DCF	N/A	10.05% 9.89% 10.00% <u>9.97%</u> 9.98%							
Recommended ROE Adjusted ROE	11.50%	10.00%							
Source: Morin Direct Testimony at 56.									

As described in detail below, Dr. Morin's ROE estimates should be adjusted as shown in column 2 of Table 1 above. Based on these adjustments, Dr. Morin's return on equity estimates support a return on equity for AmerenUE in the range of 9.30% to 10.60%, with a midpoint of 10.00%. Therefore, Dr. Morin's analyses, with reasonable adjustments, support my recommended return on equity of 10.00%.

6 **CAPM**

7 Q PLEASE DESCRIBE DR. MORIN'S TRADITIONAL CAPM ANALYSIS.

A Dr. Morin used a risk-free rate of 4.50%, a market risk premium of 6.50%, and a beta of 0.73. With this data, Dr. Morin derived a CAPM estimate of 9.30%. He then added a 30 basis point return premium for flotation cost. This flotation adjustment increased his CAPM return estimate to 9.60%. (Morin Direct Testimony at 32).

12 Q WHAT ISSUES DO YOU TAKE WITH DR. MORIN'S CAPM ANALYSIS?

A For the reasons set out later in this testimony, I reject Dr. Morin's flotation cost because it is not based on AmerenUE-specific cost. My main issue with Dr. Morin's CAPM analysis return estimate of 9.30% (excluding flotation cost) is his reliance on a market risk premium of 6.50%, which is based on the difference between the total return on the stock market (capital appreciation and income) and only the income return on Treasury bonds.

19QWHAT ISSUES DO YOU HAVE WITH DR. MORIN'S MARKET RISK PREMIUM20ESTIMATE?

A Dr. Morin's market risk premium estimate is a high-end estimate and does not reflect
 a complete investigation of the market risk premium estimates made by Morningstar.

1 A complete consideration of Morningstar's estimate indicates that a market risk 2 premium falls in the range of 5.70% to 6.50%, as discussed at pages 46-47 of my 3 direct testimony.

Dr. Morin chose to rely on a market risk premium at the high end of Morningstar's range. As explained in my direct testimony, the Morningstar market risk premium is based on the Treasury bond income return, and stock market total return. This risk premium does not reflect a true investment option available to investors, and therefore does not produce a legitimate estimate of the expected premium of investing in the stock market versus that of Treasury bonds.

However, the market risk premium based on actual investment results of stock market versus Treasury bond investments, indicates the market risk premium at the end of 2008 decreased considerably from previous years. For example, at end of year 2007, the total investment return market risk premium was estimated to be 6.60%. I believe the market disruption created an aberration to the market risk premium estimated from historical data through year-end 2008.

While I believe the methodology that underlies the 2008 market risk premium estimate of 5.70% is more accurate, I believe that this point estimate was severely impacted by the 2008 market disruptions. Therefore, I will not take issue with the market risk premium of 6.50% used by Dr. Morin, because it appears to be in line with a normalized market risk premium.

21 Q PLEASE DESCRIBE DR. MORIN'S EMPIRICAL CAPM (ECAPM) ANALYSIS.

A His ECAPM analysis adds two weighted risk premiums to a risk-free rate: a 75%
weighted risk premium based on a 0.73 utility beta, and a 25% weighted risk premium
based on a beta equal to the overall market beta of 1.0. The theory of his ECAPM is

1

2

that a beta of less than 1.0 will increase toward the market beta of 1.0 over time, which is necessary because the risk of securities will be increasing over time.

3

Q WHAT ISSUES DO YOU TAKE WITH DR. MORIN'S ECAPM ANALYSIS?

A His ECAPM analysis should be rejected for several reasons. First, the practical result
of Dr. Morin's ECAPM is that the CAPM return is based on a beta estimate of 0.80,¹
instead of his actual *Value Line* utility beta of 0.73. Indeed, his ECAPM analysis
significantly overstates a utility company-specific risk premium for use in a risk
premium analysis.

9 Second, the ECAPM produces the same mathematical adjustments to the 10 result of a traditional CAPM return estimate as does the use of an adjusted *Value* 11 *Line* beta relative to an unadjusted raw beta. Theoretical constructs of the ECAPM 12 are based on a raw beta or unadjusted betas. Using a raw beta, the ECAPM will 13 increase the CAPM return estimate when the raw betas are less than 1.0, and 14 decrease the CAPM return estimate when the raw betas are greater than 1.0.

15 Value Line's adjusted beta creates the same impact on a CAPM return 16 estimate as the ECAPM. Specifically, Value Line's beta adjustment when used in a 17 traditional CAPM return estimate, will increase a CAPM return estimate when the beta 18 is less than 1.0, and decrease the CAPM return estimate when the beta is greater 19 than 1.0. Therefore, an ECAPM with a raw beta produces the same impact on the 20 CAPM return estimate as does a traditional CAPM using an adjusted beta estimate. 21 Importantly, I am not aware of any research, that was subjected to peer review, that 22 supports Dr. Morin's proposed use of an adjusted beta in an ECAPM study.

¹ Weighted at 75% utility proxy beta, plus the market beta of 1.0 weighted at 25%.

1 Dr. Morin's proposal to use an adjusted beta in an ECAPM is not based on sound 2 principles, is not supported by the academic community, and should be rejected.

3 Further, using an adjusted beta in an ECAPM analysis, as Dr. Morin proposes, 4 double-counts the increase in the CAPM return estimates for betas less than 1.0, and 5 correspondingly would decrease the CAPM return estimates for companies that have 6 betas greater than 1.0. Since utility companies have betas less than 1.0, Dr. Morin's 7 application of an ECAPM with adjusted beta estimates, overstates the CAPM return 8 estimate for a utility company.

9

For all these reasons, Dr. Morin's ECAPM analysis should be rejected.

Historical Risk Premium 10

11 PLEASE DESCRIBE DR. MORIN'S HISTORICAL RISK PREMIUM. Q

12 А Dr. Morin estimates the actual achieved return on electric utility stocks relative to that 13 of long-term "A" rated utility bond securities over the period 1931 through end of year 14 2007. This produced an achieved return on electric utility stocks above the achieved return on Treasury bonds of 5.00%.² 15

16 Dr. Morin then adds the estimated electric equity risk premium of 5.00% to his 17 current yield on "A" rated utility bonds of 6.00%, to arrive at a risk premium estimated 18 return of 11.00%. Finally, he increased these results by 30 basis points to include a flotation cost adder that produced a risk premium return of 11.30%.³ 19

 ² Schedule RAM-E3.
 ³ Morin Direct Testimony at 39.

1 Q WHAT ISSUE DO YOU TAKE WITH DR. MORIN'S RISK PREMIUM STUDY?

A My main concern with Dr. Morin's analysis is that it was concluded in 2007 and has
not been updated for the last two years. Consequently, it skews the results of this
historical achieved return study.

5 Q HOW WOULD THE RISK PREMIUM METHODOLOGY USED BY DR. MORIN 6 CHANGE IF IT IS UPDATED TO INCLUDE THE MOST RECENT DATA?

A Updating Dr. Morin's utility risk premium data for end of year 2008, and through
year-end 2009, produces a risk premium of 4.50%. This updated utility risk premium
is developed on my Schedule MPG-R-1.

10QDID DR. MORIN EXPRESS ANY CONCERN ABOUT UPDATING HIS RISK11PREMIUM DATA THROUGH YEAR-END 2008?

A Yes. He stated concern that updating his data through year-end 2008 may produce
skewed results because of the financial crisis that took place at year-end 2008.

14QDO YOU BELIEVE IT IS APPROPRIATE TO EXCLUDE 2008 DATA FROM15DR. MORIN'S RISK PREMIUM STUDY?

A As noted above, I am concerned about the risk premium measurements relative to a
Treasury bond or a risk-free rate. During the financial crisis, a flight to quality caused
a substantial departure from normal valuations of low-risk Treasury bond securities.
As such, market risk premiums relative to Treasury bonds (i.e., risk-free rate proxies),
widened significantly at year-end 2008.

21 However, the same phenomenon is not reflected in the data for utility bond 22 and utility equity securities. As shown on my Schedule MPG-R-1, in 2008 utility bonds did hold their value better than utility stocks, but the significant negative risk
premium measured from 2008 is not atypical for risk premiums during the study
period. Indeed, it appears to reflect a normal corporate security valuation response to
a distressed market. As such, I do not believe it is appropriate to exclude year-end
2008 data from Dr. Morin's risk premium study.

6 Q WHAT WOULD BE A RISK PREMIUM ESTIMATE USING DR. MORIN'S 7 ANALYSIS, UPDATED, AND A CURRENT "A" RATED UTILITY BOND YIELD?

8 A Using a utility risk premium of 4.50%, and an updated "A" rated utility bond yield of
9 5.71%, as shown on my Schedule MPG-R-2, produces a market risk premium
10 estimate of 10.21%.

11 **DCF Analyses**

12 Q PLEASE DESCRIBE DR. MORIN'S DCF ANALYSES.

A Dr. Morin performed a constant growth DCF analysis on two proxy groups:
 (1) Integrated Electric Utilities, and (2) S&P Electric Utilities. Dr. Morin constructed
 two DCF analyses for each of the utility groups using a consensus analysts' growth
 rate projection from Zacks for one DCF analysis and a second DCF analysis using
 Value Line's projected growth rate.

As shown on Schedule RAM-E5 through Schedule RAM-E8, he relied on growth rate estimates in the range of 5.50% to 6.70% from both *Value Line* and Zacks to produce a DCF cost of equity in the range of 11.80% to 12.20%. He then added a 30 basis point flotation cost adjustment to arrive at adjusted returns on equity in the range of 12.10% to 12.50%, with a midpoint of 12.30%.

1 Q PLEASE DESCRIBE THE ISSUES YOU TAKE WITH DR. MORIN'S DCF 2 ANALYSES.

A Dr. Morin's DCF analyses suffer from the same deficiencies in regard to my constant
 growth DCF model as discussed in my direct testimony. Specifically, he uses growth
 rate estimates that are not sustainable in the long run, and dividend yields that are
 significantly higher relative to historical standards.

7 Q WHY ARE THE GROWTH RATE ESTIMATES USED IN DR. MORIN'S DCF STUDY

8 NOT REASONABLE?

9 A Dr. Morin's average growth rates from *Value Line* and Zacks fall in the range of 10 5.50% to 6.70%. These growth rate estimates exceed the projected GDP growth rate 11 of 4.90% for the next 10 years. As explained in detail in my direct testimony, the GDP 12 growth rate can be used as a proxy for long-term sustainable growth rate because it 13 represents the maximum growth rate of the U.S. economy. The growth rate estimates 14 used in Dr. Morin's DCF study exceed the projected GDP growth rate of 4.90% by 15 60 to 180 basis points, and inflate the DCF return on equity results for AmerenUE.

Q WHY DO YOU BELIEVE THAT THE DIVIDEND YIELD USED BY DR. MORIN IS SIGNIFICANTLY HIGHER RELATIVE TO HISTORICAL STANDARDS?

A As I discussed at pages 25-26 of my direct testimony, the current dividend yields are influenced by the financial crisis, which led to declining stock prices in the overall market, including the utility industry. Dr. Morin's DCF results are based on an expected dividend yield of approximately 6.00%, which is significantly higher than the five-year average dividend yield of 3.74% as shown on page 25 of my direct testimony. 1 The recent decline in stock prices, which triggered abnormally high dividend 2 yields, relates to the expectations of reduced growth affected by the recent economic 3 environment. Therefore, the current growth and dividend estimates represent 4 contradictory market outlooks caused by the significant market decline at the end of 5 2008 and the beginning of 2009. Hence, the current constant growth DCF returns are 6 not reliable and produce an inflated return for AmerenUE.

Q DID DR. MORIN RECOGNIZE THE PROBLEMS WITH THE CONSTANT DCF
 8 MODEL IN THE CURRENT MARKET ENVIRONMENT?

9 A Yes. At pages 10 and 37 of his direct testimony, Dr. Morin emphasized the fact that
10 the current dividend yields are significantly higher, due to the stock price decline
11 triggered by the financial crisis.

12QCAN DR. MORIN'S DCF MODEL BE MODIFIED TO REFLECT MORE13REASONABLE GROWTH RATE ESTIMATES?

A Yes. To minimize the impact of the financial crisis, Dr. Morin's DCF analysis should be updated to reflect more current information. The market for utility securities has largely recovered since the market turbulence, and current market utility valuations and costs are more reflective of normal ongoing utility cost of capital. Further, the relatively high short-term growth outlooks of security analysts can be included in a multi-stage DCF analysis to produce a more reasonable and sustainable long-term growth outlook.

> Michael Gorman Page 11

1 Q HOW WILL DR. MORIN'S DCF RESULT CHANGE IF IT IS UPDATED FOR MORE

2 **RECENT INFORMATION?**

A I used stock price data, current dividends, and recent analysts' growth rate estimates, as shown on my Schedule MPG-R-3, and applied a constant growth and a multi-stage growth DCF analysis. Excluding Dr. Morin's flotation cost adjustment, the average DCF return will be reduced from 12.33% to approximately 10.56% (constant growth) and 10.00% (multi-stage growth) as shown on Schedule MPG-R-3 and Table 1 above.

9 Flot

Flotation Cost Adjustment

10 Q IS DR. MORIN'S PROPOSED FLOTATION COST ADJUSTMENT REASONABLE?

A No. Flotation cost is a legitimate cost of issuing stock to the public. Actual book cost,
 however, should be used for this adjustment so the Missouri Public Service
 Commission (Commission) Staff, and other interested intervenors, can audit the
 Company's actual common stock flotation expense for reasonableness and amount.
 Any adjustment to AmerenUE's cost of service for flotation cost expense should be
 based only on known and measurable common stock flotation expense.

17 In significant contrast, Dr. Morin's proposed flotation cost adjustment is not 18 based on AmerenUE's known, measurable, prudent, and reasonable common stock 19 flotation cost. Rather, it is based on a general study of market flotation cost that may 20 or may not have any relationship to AmerenUE's actual cost of issuing stock to the 21 public. Indeed, Dr. Morin acknowledges that AmerenUE is not a publicly traded 22 company, and therefore it is unclear what, if any, AmerenUE's common stock flotation 23 cost expense might be. Further, while AmerenUE receives its incremental equity 24 capital from its parent company, it is not clear whether that equity capital is being

funded by public common stock issuances, debt issuances, or internally generated
funds. Hence, it simply is not known and measurable what, if any, common stock
flotation cost should be properly allocated to AmerenUE and should be reflected in its
cost of service in this proceeding. For these reasons, Dr. Morin's proposed flotation
cost adjustment is not based on known and measurable expenses and should be
rejected.

Q HAS AMEREN CORP. ISSUED NEW STOCKS, AND IN PART USED THE PROCEEDS OF THAT NEW STOCK ISSUANCE TO MAKE AN EQUITY INFUSION IN AMERENUE?

10 А In September 2009, Ameren Corp. issued additional stock to the public. Yes. 11 Ameren Corp. then infused approximately \$436 million of that equity into AmerenUE, with \$14 million of issuance cost.⁴ Common stock flotation cost Ameren Corp. 12 13 incurred could reasonably be allocated to AmerenUE in accordance with the amount 14 of the equity issuance that was then infused in AmerenUE. If this equity issuance 15 cost is shown to be reasonable and prudent, then it would be appropriate to 16 recognize this equity issuance cost in the development of AmerenUE's rates in this 17 proceeding. This would increase AmerenUE's common equity balance from this 18 equity infusion by \$450 million (\$436 million infusion, increased by \$14 million for 19 flotation cost).

⁴ Ameren Corp. SEC 10-Q, September 30, 2009 at 14 and 36.

1QHOW COULD AMERENUE REFLECT THIS ACTUAL AMEREN CORP. EQUITY2ISSUANCE COST IN THE DEVELOPMENT OF ITS RATES?

3 А Reflecting this equity issuance cost in AmerenUE's rates should be done in a manner 4 that minimizes the impact on rates, and provides full cost recognition of this equity 5 issuance cost. Toward this objective, I recommend that the amount of equity 6 issuance cost found to be reasonable and prudent, associated with the amount of this 7 recent stock issuance that funded an equity infusion in AmerenUE, be included as an 8 adjustment to the common equity balance in the capital structure used to develop 9 AmerenUE's overall rate of return. This methodology will allow for a return on the 10 equity issuance cost in setting AmerenUE's rates in this proceeding, with no 11 amortization.

Since common equity stock is an indefinite perpetual security, it is not necessary to amortize this cost. Rather, it is simply reasonable to allow for a return on this cost. This treatment for common equity flotation cost, would be the equivalent of Ameren Corp. incurring zero flotation cost, and infusing 100% of the gross proceeds of common stock sold into AmerenUE. I believe this treatment would provide fair consideration of this cost to AmerenUE, while minimizing the cost to AmerenUE's retail customers.

19 Cost of Short-Term Debt

20 Q DO YOU HAVE ANY COMMENTS CONCERNING THE COMPANY'S COST OF 21 SHORT-TERM DEBT CALCULATION?

A Yes. In AmerenUE witness Michael G. O'Bryan's testimony on his Schedule
 MGO-E3, he develops AmerenUE's cost of short-term debt over the 12-month period
 ending March 2009. The concern I have with Mr. O'Bryan's development of cost of

short-term debt is he is not including an amortization for bank origination fees which
 are outlined in part in the testimony of AmerenUE witness Gary Weiss.

Mr. Weiss identified a bank origination fee of \$10.3 million, which he proposes to amortize over the two-year term of the new bank facility (Weiss Direct Testimony at 24). However, Mr. Weiss proposes to amortize this bank origination fee to its cost of service.

7 Q IS MR. WEISS'S PROPOSED BANK AMORTIZATION COST REASONABLE?

8 А No. I recommend Mr. Weiss's proposed treatment of this bank origination fee be 9 rejected. Instead, I recommend that the bank origination fee be included as a 10 component of AmerenUE's short-term debt cost, and be recovered in the manner that 11 short-term debt is used to provide utility service. I would note, that including bank 12 origination fees as a component of short-term debt cost is consistent with the 13 traditional treatment for short-term debt. Indeed, Ameren witness Lee Nickloy at 14 page 8 of his direct testimony recognized that bank fees are a cost of short-term debt. 15 Therefore, Mr. O'Bryan's cost of short-term debt should be revised to include this 16 bank fee cost, and Mr. Weiss's proposed amortization should be rejected.

17 Q DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?

18 A Yes, it does.

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BRUBAKER & ASSOCIATES, INC.

Utility Industry Historical Risk Premium

								Utility	Utility
		Utlity	20-Year				S&P	Equity	Equity
		A-Rated	Maturity			Bond	Utility	Risk	Risk
		Bond	Bond	0-1-1		Total	Index	Premium	Premium
Line	rear	(1)	value (2)	Gain/Loss (2)	Interest (4)	(E)	Keturn (6)	Over Bond Returns	Over Bond Yields
		(1)	(2)	(3)	(4)	(5)	(0)	(7)	(0)
1	1031	5 12%	1 000 00						
2	1932	6.46%	850.73	-149.27	51.20	-9.81%	-0.54%	9.27%	-7.00%
3	1933	6.32%	1.015.77	15.77	64.60	8.04%	-21.87%	-29.91%	-28.19%
4	1934	5.50%	1.098.72	98.72	63.20	16.19%	-20.41%	-36.60%	-25.91%
5	1935	4.61%	1,115.47	115.47	55.00	17.05%	76.63%	59.58%	72.02%
6	1936	4.08%	1,071.99	71.99	46.10	11.81%	20.69%	8.88%	16.61%
7	1937	3.98%	1,013.70	13.70	40.80	5.45%	-37.04%	-42.49%	-41.02%
8	1938	3.90%	1,011.04	11.04	39.80	5.08%	22.45%	17.37%	18.55%
9	1939	3.52%	1,054.23	54.23	39.00	9.32%	11.26%	1.94%	7.74%
10	1940	3.24%	1,040.98	40.98	35.20	7.62%	-17.15%	-24.77%	-20.39%
11	1941	3.07%	1,025.27	25.27	32.40	5.77%	-31.57%	-37.34%	-34.64%
12	1942	3.09%	997.03	-2.97	30.70	2.77%	15.39%	12.62%	12.30%
13	1943	2.99%	1,014.97	14.97	30.90	4.59%	46.07%	41.48%	43.08%
14	1944	2.97%	1,003.00	3.00	29.90	3.29%	18.03%	14.74%	15.06%
15	1945	2.87%	1,015.14	15.14	29.70	4.48%	53.33%	48.85%	50.46%
16	1946	2.71%	1,024.58	24.58	28.70	5.33%	1.26%	-4.07%	-1.45%
17	1947	2.78%	989.32	-10.68	27.10	1.64%	-13.16%	-14.80%	-15.94%
18	1948	3.02%	964.17	-35.83	27.80	-0.80%	4.01%	4.81%	0.99%
19	1949	2.90%	1,018.11	18.11	30.20	4.83%	31.39%	26.56%	28.49%
20	1950	2.79%	1,016.77	16.77	29.00	4.58%	3.25%	-1.33%	0.46%
21	1951	3.11%	952.61	-47.39	27.90	-1.95%	18.63%	20.58%	15.52%
22	1952	3.24%	980.97	-19.03	31.10	1.21%	19.25%	18.04%	16.01%
23	1953	3.49%	964.23	-35.77	32.40	-0.34%	7.85%	8.19%	4.36%
24	1954	3.16%	1,048.65	48.65	34.90	8.35%	24.72%	16.37%	21.56%
25	1955	3.22%	991.20	-8.80	31.60	2.28%	11.26%	8.98%	8.04%
26	1956	3.56%	951.65	-48.35	32.20	-1.62%	5.06%	6.68%	1.50%
27	1957	4.24%	908.92	-91.08	35.60	-5.55%	6.36%	11.91%	2.12%
28	1958	4.20%	1,005.38	5.38	42.40	4.78%	40.70%	35.92%	36.50%
29	1959	4.78%	925.83	-74.17	42.00	-3.22%	7.49%	10.71%	2.71%
30	1960	4.78%	1,000.00	0.00	47.80	4.78%	20.26%	15.48%	15.48%
31	1961	4.62%	1,020.74	20.74	47.80	6.85%	29.33%	22.48%	24.71%
32	1962	4.54%	1,010.44	10.44	46.20	5.66%	-2.44%	-8.10%	-6.98%
33	1963	4.39%	1,019.83	19.83	45.40	6.52%	12.36%	5.84%	7.97%
34	1964	4.52%	983.00	-17.00	43.90	2.69%	15.91%	13.22%	11.39%
35	1965	4.58%	992.20	-7.80	45.20	3.74%	4.67%	0.93%	0.09%
36	1966	5.39%	901.59	-98.41	45.80	-5.26%	-4.48%	0.78%	-9.87%
37	1967	5.87%	943.94	-56.06	53.90	-0.22%	-0.63%	-0.41%	-6.50%
38	1968	6.51%	928.99	-71.01	58.70	-1.23%	10.32%	11.55%	3.81%
39	1969	7.54%	894.48	-105.52	65.10	-4.04%	-15.42%	-11.38%	-22.96%
40	1970	8.69%	891.81	-108.19	75.40	-3.28%	16.56%	19.84%	7.87%
41	1971	8.16%	1,051.83	51.83	86.90	13.87%	2.41%	-11.46%	-5.75%
42	1972	7.72%	1,044.47	44.47	81.60	12.61%	8.15%	-4.46%	0.43%
43	1973	7.84%	987.98	-12.02	77.20	6.52%	-18.07%	-24.59%	-25.91%
44	1974	9.50%	852.57	-147.43	78.40	-6.90%	-21.55%	-14.65%	-31.05%
45	1975	10.09%	949.69	-50.31	95.00	4.47%	44.49%	40.02%	34.40%
46	1976	9.29%	1,072.11	72.11	100.90	17.30%	31.81%	14.51%	22.52%
47	1977	0.01%	1,004.35	64.35	92.90	15.72%	0.04%	-7.00%	0.03%
40	1970	9.29%	930.71	-01.29	00.10	2.46%	-3.71%	-0.19%	-13.00%
49	1979	10.49%	900.41	-99.59	92.90	-0.07%	15.00%	14.25%	3.09%
51	1081	15.04%	8/3 07	-156.03	133.40	-3.20%	11 74%	24.34%	-1 21%
52	1982	15.86%	1 005 41	5 41	159.50	16 49%	26 52%	10.03%	10.66%
53	1983	13.66%	1 149 59	149 59	158.60	30.82%	20.02 %	-10.81%	6 35%
54	1984	14.03%	975 38	-24.62	136.60	11 20%	26.01%	14.84%	12 01%
55	1985	12 47%	1 113 97	113.97	140.30	25.43%	33.05%	7 62%	20.58%
56	1986	9.58%	1,255.25	255.25	124.70	37.99%	28.53%	-9,46%	18,95%
57	1987	10.10%	955.69	-44.31	95.80	5.15%	-2.92%	-8.07%	-13.02%
58	1988	10.49%	967.63	-32.37	101.00	6.86%	18.27%	11.41%	7.78%
59	1989	9.77%	1,062.76	62.76	104.90	16.77%	47.80%	31.03%	38.03%
60	1990	9.86%	992.20	-7.80	97.70	8.99%	-2.57%	-11.56%	-12.43%
61	1991	9.36%	1,044.85	44.85	98.60	14.34%	14.61%	0.27%	5.25%
62	1992	8.69%	1,063.03	63.03	93.60	15.66%	8.10%	-7.56%	-0.59%
63	1993	7.59%	1,112.26	112.26	86.90	19.92%	14.41%	-5.51%	6.82%
64	1994	8.31%	930.36	-69.64	75.90	0.63%	-7.94%	-8.57%	-16.25%
65	1995	7.89%	1,041.91	41.91	83.10	12.50%	42.15%	29.65%	34.26%
66	1996	7.75%	1,014.12	14.12	78.90	9.30%	3.14%	-6.16%	-4.61%
67	1997	7.60%	1,015.30	15.30	77.50	9.28%	24.69%	15.41%	17.09%
68	1998	7.04%	1,059.61	59.61	76.00	13.56%	14.82%	1.26%	7.78%
69	1999	7.62%	940.94	-59.06	70.40	1.13%	-8.85%	-9.98%	-16.47%
70	2000	8.24%	939.72	-60.28	76.20	1.59%	59.70%	58.11%	51.46%
71	2001	7.78%	1,046.28	46.28	82.40	12.87%	-30.41%	-43.28%	-38.19%
72	2002	7.37%	1,042.55	42.55	77.80	12.03%	-30.04%	-42.07%	-37.41%
73	2003	6.58%	1,087.17	87.17	73.70	16.09%	26.11%	10.02%	19.53%
74	2004	6.16%	1,047.92	47.92	65.80	11.37%	24.22%	12.85%	18.06%
75	2005	5.65%	1,060.65	60.65	61.60	12.22%	16.79%	4.57%	11.14%
76	2006	6.07%	951.73	-48.27	56.50	0.82%	20.95%	20.13%	14.88%
77	2007	6.07%	1,000.00	0.00	60.70	6.07%	19.36%	13.29%	13.29%
78	2008	6.53%	949.04	-50.96	60.70	0.97%	-28.99%	-29.96%	-35.52%
47	2009	6.04%	1,056.45	56.45	65.30	12.17%	11.91%	-0.26%	5.87%
		4004 00							
80	Average	(1931-2008)						4.5%	4.5%
81	Average	(1931-2009)						4.5%	4.5%

Sources: AmerenUE Response to Data Request MIEC 8-9 and SNL Financial.

Utility Bond Yields

		"A" Rated Utility	"Baa" Rated Utility
<u>Line</u>	Date	Bond Yield	Bond Yield
		(1)	(2)
1	01/29/10	5.73%	6.09%
2	01/22/10	5.68%	6.04%
3	01/15/10	5.71%	6.09%
4	01/08/10	5.83%	6.26%
5	12/31/09	5.86%	6.31%
6	12/24/09	5.94%	6.39%
7	12/18/09	5.74%	6.18%
8	12/11/09	5.53%	6.31%
9	12/03/09	5.67%	6.17%
10	11/27/09	5.55%	6.05%
11	11/20/09	5.63%	6.14%
12	11/13/09	5.64%	6.21%
13	11/06/09	5.70%	6.26%
14	13-Wk Average	5.71%	6.19%

Source:

www.moodys.com, Bond Yields and Key Indicators.

Adjusted Morin DCF

Description	<u>Average</u>				
	(1)	(2)			
Constant Growth DCF					
Integrated Electric Utilities					
Value Line Growth Rates	10.8%	10.8%			
Analysts' Growth Rates	10.6%	10.4%			
S&P Electric Utilities					
Value Line Growth Rates	10.5%	10.3%			
Analysts' Growth Rates	10.5%	10.8%			
Multi-Stage DCF					
Integrated Electric Utilities					
Value Line Growth Rates	10.1%	10.0%			
Analysts' Growth Rates	10.1%	9.9%			
S&P Electric Utilities					
Value Line Growth Rates	10.0%	10.0%			
Analysts' Growth Rates	10.1%	10.0%			
	Description Constant Growth DCF Integrated Electric Utilities Value Line Growth Rates Analysts' Growth Rates S&P Electric Utilities Value Line Growth Rates Analysts' Growth Rates Multi-Stage DCF Integrated Electric Utilities Value Line Growth Rates Analysts' Growth Rates S&P Electric Utilities Value Line Growth Rates Analysts' Growth Rates	DescriptionAverage (1)Constant Growth DCFIntegrated Electric UtilitiesValue Line Growth RatesValue Line Growth RatesS&P Electric UtilitiesValue Line Growth RatesValue Line Growth Rates10.5%Analysts' Growth RatesValue Line Growth Rates10.5%Multi-Stage DCFIntegrated Electric UtilitiesValue Line Growth Rates10.1%S&P Electric UtilitiesValue Line Growth Rates10.1%S&P Electric UtilitiesValue Line Growth Rates10.1%S&P Electric UtilitiesValue Line Growth Rates10.1%Analysts' Growth Rates10.0%Analysts' Growth Rates10.1%			

Constant Growth DCF Model Value Line Growth Rates (Integrated Electric Utilities)

		Recent				Expected	
		Stock	Annual	Dividend	EPS	Dividend	Cost of
Line	<u>Company</u>	Price	Dividend ¹	<u>Yield¹</u>	<u>Growth¹</u>	Yield	<u>Equity</u>
		(1)	(2)	(3)	(4)	(5)	(6)
1	Allegheny Energy	\$22.22	\$0.60	2.7%	7.0%	2.9%	9.9%
2	Alliant Energy	\$28.85	\$1.50	5.2%	4.0%	5.4%	9.4%
3	Amer. Elec. Power	\$34.89	\$1.64	4.7%	3.0%	4.8%	7.8%
4	Ameren Corp.	\$28.00	\$1.54	5.5%	1.0%	5.6%	6.6%
5	CMS Energy Corp.	\$12.82	\$0.50	3.9%	10.0%	4.3%	14.3%
6	Cleco Corp.	\$24.32	\$0.90	3.7%	9.5%	4.1%	13.6%
7	DPL Inc.	\$27.80	\$1.14	4.1%	9.0%	4.5%	13.5%
8	DTE Energy	\$44.17	\$2.12	4.8%	8.5%	5.2%	13.7%
9	Duke Energy	\$15.41	\$0.94	6.1%	5.0%	6.4%	11.4%
10	Edison Int'l	\$32.05	\$1.25	3.9%	4.5%	4.1%	8.6%
11	Empire Dist. Elec.	\$19.10	\$1.28	6.7%	6.0%	7.1%	13.1%
12	Entergy Corp.	\$83.33	\$3.00	3.6%	6.0%	3.8%	9.8%
13	Exelon Corp.	\$46.67	\$2.10	4.5%	4.5%	4.7%	9.2%
14	FPL Group	\$48.46	\$1.89	3.9%	8.0%	4.2%	12.2%
15	FirstEnergy Corp.	\$42.31	\$2.20	5.2%	3.0%	5.4%	8.4%
16	Hawaiian Elec.	\$21.75	\$1.24	5.7%	7.0%	6.1%	13.1%
17	IDACORP Inc.	\$31.58	\$1.20	3.8%	4.5%	4.0%	8.5%
18	PG&E Corp.	\$39.07	\$1.68	4.3%	6.5%	4.6%	11.1%
19	Pepco Holdings	\$15.65	\$1.08	6.9%	NMF	N/A	N/A
20	Portland General	\$19.06	\$1.01	5.3%	3.5%	5.5%	9.0%
21	Progress Energy	\$38.15	\$2.48	6.5%	6.0%	6.9%	12.9%
22	Public Serv. Enterprise	\$30.23	\$1.33	4.4%	7.5%	4.7%	12.2%
23	Southern Co.	\$30.35	\$1.73	5.7%	4.5%	6.0%	10.5%
24	TECO Energy	\$14.81	\$0.80	5.4%	4.5%	5.6%	10.1%
25	Westar Energy	\$21.43	\$1.20	5.6%	4.0%	5.8%	9.8%
26	Wisconsin Energy	\$42.19	\$1.35	3.2%	8.0%	3.5%	11.5%
27	Xcel Energy Inc.	\$18.65	\$0.97	5.2%	6.5%	5.5%	12.0%
28	Average	\$30.86	\$1.43	4.8%	5.8%	5.0%	10.8%
29	Median						10.8%

Sources:

Schedule RAM-5.

¹*The Value Line Investment Survey,* November 6, November 27, and December 25, 2009.

Constant Growth DCF Model Analysts' Growth Rates (Integrated Electric Utilities)

		Recent				Expected	
		Stock	Annual	Dividend	EPS	Dividend	Cost of
Line	<u>Company</u>	Price	Dividend ¹	<u>Yield¹</u>	<u>Growth²</u>	Yield	<u>Equity</u>
		(1)	(2)	(3)	(4)	(5)	(6)
1	ALLETE	\$33.85	\$1.76	5.2%	4.0%	5.4%	9.4%
2	Allegheny Energy	\$22.22	\$0.60	2.7%	12.8%	3.0%	15.8%
3	Alliant Energy	\$28.85	\$1.50	5.2%	3.0%	5.4%	8.4%
4	Amer. Elec. Power	\$34.89	\$1.64	4.7%	3.6%	4.9%	8.5%
5	Ameren Corp.	\$28.00	\$1.54	5.5%	3.5%	5.7%	9.2%
6	CMS Energy Corp.	\$12.82	\$0.50	3.9%	5.6%	4.1%	9.7%
7	Cleco Corp.	\$24.32	\$0.90	3.7%	9.0%	4.0%	13.0%
8	DPL Inc.	\$27.80	\$1.14	4.1%	5.0%	4.3%	9.3%
9	DTE Energy	\$44.17	\$2.12	4.8%	5.0%	5.0%	10.0%
10	Duke Energy	\$15.41	\$0.94	6.1%	4.4%	6.4%	10.8%
11	Edison Int'l	\$32.05	\$1.25	3.9%	5.0%	4.1%	9.1%
12	Entergy Corp.	\$83.33	\$3.00	3.6%	4.0%	3.7%	7.7%
13	Exelon Corp.	\$46.67	\$2.10	4.5%	0.5%	4.5%	5.0%
14	FPL Group	\$48.46	\$1.89	3.9%	6.9%	4.2%	11.1%
15	FirstEnergy Corp.	\$42.31	\$2.20	5.2%	3.5%	5.4%	8.9%
16	G't Plains Energy	\$18.86	\$0.83	4.4%	5.0%	4.6%	9.6%
17	Hawaiian Elec.	\$21.75	\$1.24	5.7%	11.1%	6.3%	17.4%
18	IDACORP Inc.	\$31.58	\$1.20	3.8%	5.0%	4.0%	9.0%
19	PG&E Corp.	\$39.07	\$1.68	4.3%	7.7%	4.6%	12.3%
20	Pepco Holdings	\$15.65	\$1.08	6.9%	5.3%	7.3%	12.6%
21	Portland General	\$19.06	\$1.01	5.3%	6.7%	5.7%	12.3%
22	Progress Energy	\$38.15	\$2.48	6.5%	4.0%	6.8%	10.8%
23	Public Serv. Enterprise	\$30.23	\$1.33	4.4%	3.5%	4.6%	8.1%
24	Southern Co.	\$30.35	\$1.73	5.7%	7.1%	6.1%	13.2%
25	TECO Energy	\$14.81	\$0.80	5.4%	6.3%	5.7%	12.0%
26	Westar Energy	\$21.43	\$1.20	5.6%	5.0%	5.9%	10.9%
27	Wisconsin Energy	\$42.19	\$1.35	3.2%	8.7%	3.5%	12.1%
28	Xcel Energy Inc.	\$18.65	\$0.97	5.2%	5.5%	5.5%	11.0%
29	Average	\$30.96	\$1.43	4.8%	5.6%	5.0%	10.6%
30	Median						10.4%

Sources:

Schedule RAM-6.

¹*The Value Line Investment Survey,* November 6, November 27, and December 25, 2009.

² Zacks Elite, http://www.zackselite.com/, downloaded on February 3, 2010.

Constant Growth DCF Model Value Line Growth Rates (S&P Electric Utilities)

		Recent					
		Stock	Annual	Dividend	EPS	Dividend	Cost of
Line	<u>Company</u>	Price	<u>Dividend¹</u>	<u>Yield¹</u>	<u>Growth¹</u>	Yield	<u>Equity</u>
		(1)	(2)	(3)	(4)	(5)	(6)
1	Allegheny Energy	\$22.22	\$0.60	2.7%	7.0%	2.9%	9.9%
2	Amer. Elec. Power	\$34.89	\$1.64	4.7%	3.0%	4.8%	7.8%
3	Ameren Corp.	\$28.00	\$1.54	5.5%	1.0%	5.6%	6.6%
4	CMS Energy Corp.	\$12.82	\$0.50	3.9%	10.0%	4.3%	14.3%
5	Consol. Edison	\$42.14	\$2.36	5.6%	3.0%	5.8%	8.8%
6	DTE Energy	\$44.17	\$2.12	4.8%	8.5%	5.2%	13.7%
7	Duke Energy	\$15.41	\$0.94	6.1%	5.0%	6.4%	11.4%
8	Edison Int'l	\$32.05	\$1.25	3.9%	4.5%	4.1%	8.6%
9	Entergy Corp.	\$83.33	\$3.00	3.6%	6.0%	3.8%	9.8%
10	Exelon Corp.	\$46.67	\$2.10	4.5%	4.5%	4.7%	9.2%
11	FPL Group	\$48.46	\$1.89	3.9%	8.0%	4.2%	12.2%
12	FirstEnergy Corp.	\$42.31	\$2.20	5.2%	3.0%	5.4%	8.4%
13	PG&E Corp.	\$39.07	\$1.68	4.3%	6.5%	4.6%	11.1%
14	Pepco Holdings	\$15.65	\$1.08	6.9%	NMF	N/A	N/A
15	Pinnacle West Capital	\$33.33	\$2.10	6.3%	3.0%	6.5%	9.5%
16	Progress Energy	\$38.15	\$2.48	6.5%	6.0%	6.9%	12.9%
17	Public Serv. Enterprise	\$30.23	\$1.33	4.4%	7.5%	4.7%	12.2%
18	Southern Co.	\$30.35	\$1.73	5.7%	4.5%	6.0%	10.5%
19	TECO Energy	\$14.81	\$0.80	5.4%	4.5%	5.6%	10.1%
20	Wisconsin Energy	\$42.19	\$1.35	3.2%	8.0%	3.5%	11.5%
21	Xcel Energy Inc.	\$18.65	\$0.97	5.2%	6.5%	5.5%	12.0%
22	Average	\$34.04	\$1.60	4.9%	5.5%	5.0%	10.5%
23	Median						10.3%

Sources:

Schedule RAM-7.

¹*The Value Line Investment Survey,* November 6, November 27, and December 25, 2009.

Constant Growth DCF Model Analysts' Growth Rates (S&P Electric Utilities)

		Recent				Expected	Expected		
		Stock	Annual	Dividend	EPS	Dividend	Cost of		
Line	<u>Company</u>	Price	Dividend ¹	<u>Yield¹</u>	<u>Growth²</u>	Yield	Equity		
		(1)	(2)	(3)	(4)	(5)	(6)		
1	Allegheny Energy	\$22.22	\$0.60	2.7%	12.8%	3.0%	15.8%		
2	Amer. Elec. Power	\$34.89	\$1.64	4.7%	3.6%	4.9%	8.5%		
3	Ameren Corp.	\$28.00	\$1.54	5.5%	3.5%	5.7%	9.2%		
4	CMS Energy Corp.	\$12.82	\$0.50	3.9%	5.6%	4.1%	9.7%		
5	Consol. Edison	\$42.14	\$2.36	5.6%	3.2%	5.8%	9.0%		
6	DTE Energy	\$44.17	\$2.12	4.8%	5.0%	5.0%	10.0%		
7	Duke Energy	\$15.41	\$0.94	6.1%	4.4%	6.4%	10.8%		
8	Edison Int'l	\$32.05	\$1.25	3.9%	5.0%	4.1%	9.1%		
9	Entergy Corp.	\$83.33	\$3.00	3.6%	4.0%	3.7%	7.7%		
10	Exelon Corp.	\$46.67	\$2.10	4.5%	0.5%	4.5%	5.0%		
11	FPL Group	\$48.46	\$1.89	3.9%	6.9%	4.2%	11.1%		
12	FirstEnergy Corp.	\$42.31	\$2.20	5.2%	3.5%	5.4%	8.9%		
13	PG&E Corp.	\$39.07	\$1.68	4.3%	7.7%	4.6%	12.3%		
14	Pepco Holdings	\$15.65	\$1.08	6.9%	5.3%	7.3%	12.6%		
15	Pinnacle West Capital	\$33.33	\$2.10	6.3%	7.0%	6.7%	13.7%		
16	Progress Energy	\$38.15	\$2.48	6.5%	4.0%	6.8%	10.8%		
17	Public Serv. Enterprise	\$30.23	\$1.33	4.4%	3.5%	4.6%	8.1%		
18	Southern Co.	\$30.35	\$1.73	5.7%	7.1%	6.1%	13.2%		
19	TECO Energy	\$14.81	\$0.80	5.4%	6.3%	5.7%	12.0%		
20	Wisconsin Energy	\$42.19	\$1.35	3.2%	8.7%	3.5%	12.1%		
21	Xcel Energy Inc.	\$18.65	\$0.97	5.2%	5.5%	5.5%	11.0%		
22	Average	\$34.04	\$1.60	4.9%	5.4%	5.1%	10.5%		
23	Median						10.8%		

Sources:

Schedule RAM-8.

¹*The Value Line Investment Survey,* November 6, November 27, and December 25, 2009.

² Zacks Elite, http://www.zackselite.com/, downloaded on February 3, 2010.

Multi-Stage Growth DCF Model Value Line Growth Rates (Integrated Electric Utilities)

		Recent	Annual	Eirct Stage		500	Third Stage	Multi-Stage			
Lino	Company	Brice	Annuar Dividend ¹	Crowth ¹	Voar 6	Voar 7	Voar 8	Voar 9	Vear 10	Crowth ²	Growth DCE
	company	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1	Allegheny Energy	\$22.22	\$0.60	7.0%	6.7%	6.3%	6.0%	5.6%	5.3%	4.9%	8.1%
2	Alliant Energy	\$28.85	\$1.50	4.0%	4.2%	4.3%	4.5%	4.6%	4.8%	4.9%	10.1%
3	Amer. Elec. Power	\$34.89	\$1.64	3.0%	3.3%	3.6%	4.0%	4.3%	4.6%	4.9%	9.3%
4	Ameren Corp.	\$28.00	\$1.54	1.0%	1.7%	2.3%	3.0%	3.6%	4.3%	4.9%	9.4%
5	CMS Energy Corp.	\$12.82	\$0.50	10.0%	9.2%	8.3%	7.5%	6.6%	5.8%	4.9%	10.5%
6	Cleco Corp.	\$24.32	\$0.90	9.5%	8.7%	8.0%	7.2%	6.4%	5.7%	4.9%	10.0%
7	DPL Inc.	\$27.80	\$1.14	9.0%	8.3%	7.6%	7.0%	6.3%	5.6%	4.9%	10.4%
8	DTE Energy	\$44.17	\$2.12	8.5%	7.9%	7.3%	6.7%	6.1%	5.5%	4.9%	11.1%
9	Duke Energy	\$15.41	\$0.94	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	11.3%
10	Edison Int'l	\$32.05	\$1.25	4.5%	4.6%	4.6%	4.7%	4.8%	4.8%	4.9%	8.9%
11	Empire Dist. Elec.	\$19.10	\$1.28	6.0%	5.8%	5.6%	5.5%	5.3%	5.1%	4.9%	12.4%
12	Entergy Corp.	\$83.33	\$3.00	6.0%	5.8%	5.6%	5.5%	5.3%	5.1%	4.9%	8.9%
13	Exelon Corp.	\$46.67	\$2.10	4.5%	4.6%	4.6%	4.7%	4.8%	4.8%	4.9%	9.5%
14	FPL Group	\$48.46	\$1.89	8.0%	7.5%	7.0%	6.5%	5.9%	5.4%	4.9%	9.8%
15	FirstEnergy Corp.	\$42.31	\$2.20	3.0%	3.3%	3.6%	4.0%	4.3%	4.6%	4.9%	9.8%
16	Hawaiian Elec.	\$21.75	\$1.24	7.0%	6.7%	6.3%	6.0%	5.6%	5.3%	4.9%	11.7%
17	IDACORP Inc.	\$31.58	\$1.20	4.5%	4.6%	4.6%	4.7%	4.8%	4.8%	4.9%	8.8%
18	PG&E Corp.	\$39.07	\$1.68	6.5%	6.2%	6.0%	5.7%	5.4%	5.2%	4.9%	9.9%
19	Pepco Holdings	\$15.65	\$1.08	NMF	N/A	N/A	N/A	N/A	N/A	4.9%	N/A
20	Portland General	\$19.06	\$1.01	3.5%	3.7%	4.0%	4.2%	4.4%	4.7%	4.9%	10.0%
21	Progress Energy	\$38.15	\$2.48	6.0%	5.8%	5.6%	5.5%	5.3%	5.1%	4.9%	12.2%
22	Public Serv. Enterprise	\$30.23	\$1.33	7.5%	7.1%	6.6%	6.2%	5.8%	5.3%	4.9%	10.3%
23	Southern Co.	\$30.35	\$1.73	4.5%	4.6%	4.6%	4.7%	4.8%	4.8%	4.9%	10.7%
24	TECO Energy	\$14.81	\$0.80	4.5%	4.6%	4.6%	4.7%	4.8%	4.8%	4.9%	10.4%
25	Westar Energy	\$21.43	\$1.20	4.0%	4.2%	4.3%	4.5%	4.6%	4.8%	4.9%	10.5%
26	Wisconsin Energy	\$42.19	\$1.35	8.0%	7.5%	7.0%	6.5%	5.9%	5.4%	4.9%	9.0%
27	Xcel Energy Inc.	\$18.65	\$0.97	6.5%	6.2%	6.0%	5.7%	5.4%	5.2%	4.9%	10.9%
28 29	Average Median	\$30.86	\$1.43	5.8%	5.7%	5.5%	5.4%	5.2%	5.1%	4.9%	10.1% 10.0%

Sources:

¹The Value Line Investment Survey, November 6, November 27, and December 25, 2009.

² Blue Chip Financial Forecasts, December 1, 2009 at 14.

Multi-Stage Growth DCF Model Analysts' Growth Rates (Integrated Electric Utilities)

		Recent									Marki Orana
		Stock	Annual	First Stage		Sec	_ Third Stage	Multi-Stage			
Line	Company	Price	Dividend ¹	Growth ²	Year 6	Year 7	Year 8	Year 9	<u>Year 10</u>	Growth ³	Growth DCF
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1	ALLETE	\$33.85	\$1.76	4.0%	4.2%	4.3%	4.5%	4.6%	4.8%	4.9%	10.1%
2	Allegheny Energy	\$22.22	\$0.60	12.8%	11.4%	10.1%	8.8%	7.5%	6.2%	4.9%	9.5%
3	Alliant Energy	\$28.85	\$1.50	3.0%	3.3%	3.6%	4.0%	4.3%	4.6%	4.9%	9.8%
4	Amer. Elec. Power	\$34.89	\$1.64	3.6%	3.8%	4.0%	4.3%	4.5%	4.7%	4.9%	9.4%
5	Ameren Corp.	\$28.00	\$1.54	3.5%	3.7%	4.0%	4.2%	4.4%	4.7%	4.9%	10.2%
6	CMS Energy Corp.	\$12.82	\$0.50	5.6%	5.5%	5.4%	5.3%	5.1%	5.0%	4.9%	9.2%
7	Cleco Corp.	\$24.32	\$0.90	9.0%	8.3%	7.6%	7.0%	6.3%	5.6%	4.9%	9.9%
8	DPL Inc.	\$27.80	\$1.14	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	9.2%
9	DTE Energy	\$44.17	\$2.12	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	10.0%
10	Duke Energy	\$15.41	\$0.94	4.4%	4.5%	4.6%	4.7%	4.7%	4.8%	4.9%	11.1%
11	Edison Int'l	\$32.05	\$1.25	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	9.0%
12	Entergy Corp.	\$83.33	\$3.00	4.0%	4.2%	4.3%	4.5%	4.6%	4.8%	4.9%	8.5%
13	Exelon Corp.	\$46.67	\$2.10	0.5%	1.2%	2.0%	2.7%	3.4%	4.2%	4.9%	8.4%
14	FPL Group	\$48.46	\$1.89	6.9%	6.6%	6.3%	5.9%	5.6%	5.2%	4.9%	9.5%
15	FirstEnergy Corp.	\$42.31	\$2.20	3.5%	3.7%	4.0%	4.2%	4.4%	4.7%	4.9%	9.9%
16	G't Plains Energy	\$18.86	\$0.83	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	9.5%
17	Hawaiian Elec.	\$21.75	\$1.24	11.1%	10.1%	9.0%	8.0%	7.0%	5.9%	4.9%	13.3%
18	IDACORP Inc.	\$31.58	\$1.20	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	8.9%
19	PG&E Corp.	\$39.07	\$1.68	7.7%	7.2%	6.7%	6.3%	5.8%	5.4%	4.9%	10.2%
20	Pepco Holdings	\$15.65	\$1.08	5.3%	5.3%	5.2%	5.1%	5.0%	5.0%	4.9%	12.3%
21	Portland General	\$19.06	\$1.01	6.7%	6.4%	6.1%	5.8%	5.5%	5.2%	4.9%	11.1%
22	Progress Energy	\$38.15	\$2.48	4.0%	4.2%	4.3%	4.5%	4.6%	4.8%	4.9%	11.4%
23	Public Serv. Enterprise	\$30.23	\$1.33	3.5%	3.7%	4.0%	4.2%	4.4%	4.7%	4.9%	9.1%
24	Southern Co.	\$30.35	\$1.73	7.1%	6.7%	6.4%	6.0%	5.6%	5.3%	4.9%	11.7%
25	TECO Energy	\$14.81	\$0.80	6.3%	6.0%	5.8%	5.6%	5.4%	5.1%	4.9%	11.0%
26	Westar Energy	\$21.43	\$1.20	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	10.8%
27	Wisconsin Energy	\$42.19	\$1.35	8.7%	8.0%	7.4%	6.8%	6.2%	5.5%	4.9%	9.1%
28	Xcel Energy Inc.	\$18.65	\$0.97	5.5%	5.4%	5.3%	5.2%	5.1%	5.0%	4.9%	10.6%
29	Average	\$30.96	\$1.43	5.6%	5.5%	5.4%	5.2%	5.1%	5.0%	4.9%	10.1%
30	Median										9.9%

Sources:

¹*The Value Line Investment Survey,* November 6, November 27, and December 25, 2009.

² Zacks Elite, http://www.zackselite.com/, downloaded on February 3, 2010.

³ Blue Chip Financial Forecasts, December 1, 2009 at 14.

Multi-Stage Growth DCF Model Value Line Growth Rates (S&P Electric Utilities)

		Recent		- :	Think Of a sec	Multi Store					
	•	Stock	Annual	First Stage		Sec	_ I hird Stage	Multi-Stage			
Line	<u>Company</u>	Price	Dividend'	Growth'	Year 6	Year 7	Year 8	Year 9	Year 10	Growth ²	Growth DCF
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1	Allegheny Energy	\$22.22	\$0.60	7.0%	6.7%	6.3%	6.0%	5.6%	5.3%	4.9%	8.1%
2	Amer. Elec. Power	\$34.89	\$1.64	3.0%	3.3%	3.6%	4.0%	4.3%	4.6%	4.9%	9.3%
3	Ameren Corp.	\$28.00	\$1.54	1.0%	1.7%	2.3%	3.0%	3.6%	4.3%	4.9%	9.4%
4	CMS Energy Corp.	\$12.82	\$0.50	10.0%	9.2%	8.3%	7.5%	6.6%	5.8%	4.9%	10.5%
5	Consol. Edison	\$42.14	\$2.36	3.0%	3.3%	3.6%	4.0%	4.3%	4.6%	4.9%	10.1%
6	DTE Energy	\$44.17	\$2.12	8.5%	7.9%	7.3%	6.7%	6.1%	5.5%	4.9%	11.1%
7	Duke Energy	\$15.41	\$0.94	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	11.3%
8	Edison Int'l	\$32.05	\$1.25	4.5%	4.6%	4.6%	4.7%	4.8%	4.8%	4.9%	8.9%
9	Entergy Corp.	\$83.33	\$3.00	6.0%	5.8%	5.6%	5.5%	5.3%	5.1%	4.9%	8.9%
10	Exelon Corp.	\$46.67	\$2.10	4.5%	4.6%	4.6%	4.7%	4.8%	4.8%	4.9%	9.5%
11	FPL Group	\$48.46	\$1.89	8.0%	7.5%	7.0%	6.5%	5.9%	5.4%	4.9%	9.8%
12	FirstEnergy Corp.	\$42.31	\$2.20	3.0%	3.3%	3.6%	4.0%	4.3%	4.6%	4.9%	9.8%
13	PG&E Corp.	\$39.07	\$1.68	6.5%	6.2%	6.0%	5.7%	5.4%	5.2%	4.9%	9.9%
14	Pepco Holdings	\$15.65	\$1.08	NMF	N/A	N/A	N/A	N/A	N/A	4.9%	N/A
15	Pinnacle West Capital	\$33.33	\$2.10	3.0%	3.3%	3.6%	4.0%	4.3%	4.6%	4.9%	10.8%
16	Progress Energy	\$38.15	\$2.48	6.0%	5.8%	5.6%	5.5%	5.3%	5.1%	4.9%	12.2%
17	Public Serv. Enterprise	\$30.23	\$1.33	7.5%	7.1%	6.6%	6.2%	5.8%	5.3%	4.9%	10.3%
18	Southern Co.	\$30.35	\$1.73	4.5%	4.6%	4.6%	4.7%	4.8%	4.8%	4.9%	10.7%
19	TECO Energy	\$14.81	\$0.80	4.5%	4.6%	4.6%	4.7%	4.8%	4.8%	4.9%	10.4%
20	Wisconsin Energy	\$42.19	\$1.35	8.0%	7.5%	7.0%	6.5%	5.9%	5.4%	4.9%	9.0%
21	Xcel Energy Inc.	\$18.65	\$0.97	6.5%	6.2%	6.0%	5.7%	5.4%	5.2%	4.9%	10.9%
22	Average	\$34.04	\$1.60	5.5%	5.4%	5.3%	5.2%	5.1%	5.0%	4.9%	10.0%
23	Median										10.0%

Sources:

¹The Value Line Investment Survey, November 6, November 27, and December 25, 2009.

² Blue Chip Financial Forecasts, December 1, 2009 at 14.

Multi-Stage Growth DCF Model Analysts' Growth Rates (S&P Electric Utilities)

		Recent Stock	Annual	First Stage	Second Stage Growth					Third Stage	Multi-Stage
l ine	Company	Price	Dividend ¹	Growth ²	Year 6	Year 7	Year 8	Year 9	Year 10	Growth ³	Growth DCF
	oompany	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1	Allegheny Energy	\$22.22	\$0.60	12.8%	11.4%	10.1%	8.8%	7.5%	6.2%	4.9%	9.5%
2	Amer. Elec. Power	\$34.89	\$1.64	3.6%	3.8%	4.0%	4.3%	4.5%	4.7%	4.9%	9.4%
3	Ameren Corp.	\$28.00	\$1.54	3.5%	3.7%	4.0%	4.2%	4.4%	4.7%	4.9%	10.2%
4	CMS Energy Corp.	\$12.82	\$0.50	5.6%	5.5%	5.4%	5.3%	5.1%	5.0%	4.9%	9.2%
5	Consol. Edison	\$42.14	\$2.36	3.2%	3.5%	3.8%	4.1%	4.3%	4.6%	4.9%	10.2%
6	DTE Energy	\$44.17	\$2.12	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	10.0%
7	Duke Energy	\$15.41	\$0.94	4.4%	4.5%	4.6%	4.7%	4.7%	4.8%	4.9%	11.1%
8	Edison Int'l	\$32.05	\$1.25	5.0%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	9.0%
9	Entergy Corp.	\$83.33	\$3.00	4.0%	4.2%	4.3%	4.5%	4.6%	4.8%	4.9%	8.5%
10	Exelon Corp.	\$46.67	\$2.10	0.5%	1.2%	2.0%	2.7%	3.4%	4.2%	4.9%	8.4%
11	FPL Group	\$48.46	\$1.89	6.9%	6.6%	6.3%	5.9%	5.6%	5.2%	4.9%	9.5%
12	FirstEnergy Corp.	\$42.31	\$2.20	3.5%	3.7%	4.0%	4.2%	4.4%	4.7%	4.9%	9.9%
13	PG&E Corp.	\$39.07	\$1.68	7.7%	7.2%	6.7%	6.3%	5.8%	5.4%	4.9%	10.2%
14	Pepco Holdings	\$15.65	\$1.08	5.3%	5.3%	5.2%	5.1%	5.0%	5.0%	4.9%	12.3%
15	Pinnacle West Capital	\$33.33	\$2.10	7.0%	6.7%	6.3%	6.0%	5.6%	5.3%	4.9%	12.4%
16	Progress Energy	\$38.15	\$2.48	4.0%	4.2%	4.3%	4.5%	4.6%	4.8%	4.9%	11.4%
17	Public Serv. Enterprise	\$30.23	\$1.33	3.5%	3.7%	4.0%	4.2%	4.4%	4.7%	4.9%	9.1%
18	Southern Co.	\$30.35	\$1.73	7.1%	6.7%	6.4%	6.0%	5.6%	5.3%	4.9%	11.7%
19	TECO Energy	\$14.81	\$0.80	6.3%	6.0%	5.8%	5.6%	5.4%	5.1%	4.9%	11.0%
20	Wisconsin Energy	\$42.19	\$1.35	8.7%	8.0%	7.4%	6.8%	6.2%	5.5%	4.9%	9.1%
21	Xcel Energy Inc.	\$18.65	\$0.97	5.5%	5.4%	5.3%	5.2%	5.1%	5.0%	4.9%	10.6%
22 23	Average Median	\$34.04	\$1.60	5.4%	5.3%	5.2%	5.1%	5.1%	5.0%	4.9%	10.1% 10.0%

Sources:

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