JAMES M. FISCHER, P.C.

ATTORNEY AT LAW
REGULATORY CONSULTANT

101 West McCarty, Suite 215 Jefferson City, MO 65101 Telephone (573) 636-6758 Fax (573) 636-0383

July 13, 1999

Dale Hardy Roberts
Secretary/Chief Regulatory Law Judge
Missouri Public Service Commission
P.O. Box 360
Jefferson City, Missouri 65102

FILED
JUL 1 4 1999
Selvis Commission

RE: In Re Application of Comm South Companies, Inc. and Topp Telecom, Inc. for Approval of Transfer of Control

Dear Mr. Roberts:

Enclosed are the original and fourteen (14) copies of the Application of Comm South Companies, Inc. and Topp Telecom, Inc. for filing in the above-referenced matter. A copy of the foregoing Application has been hand-delivered or mailed this date to parties of record.

Thank you for your attention to this matter.

Sincerely,

James M. Fischer

By: Judy Layrollo

/jr Enclosures

cc: Office of the Public Counsel

# BEFORE THE PUBLIC SERVICE COMMISSION FILED STATE OF MISSOURI

In Re: Application of	)	Service Commission
Comm South Companies, Inc. and Topp Telecom, Inc. for Approval of	)	Case No. TM-00-48
Transfer of Control	,	

#### APPLICATION

Comm South Companies, Inc. and Topp Telecom, Inc., by their attorneys, hereby respectfully request authority from the Missouri Public Service Commission ("Commission"), pursuant to Missouri Revised Statutes § 392.300.1, for the purchase by Topp Telecom, Inc. of all of the outstanding common stock of Comm South Companies, Inc. In support thereof, it is respectfully shown as follows:

#### I. The Applicants

Comm South Companies, Inc. ("Comm South") is a privately-held Texas corporation. Its principal business office is at 6830 Walling Lane, Dallas, Texas 75231. Comm South is authorized to provide resold local telecommunications services in Missouri. See Case No. TA-97-203, effective October 21, 1997. Comm South's Certificate of Authority to Transact Business in the State of Missouri was filed in Case No. TA-97-203 and is incorporated herein by reference. Comm South is controlled by three shareholders, Jim Graham, Steve Harvanek, and William Tobin Wilson.

Topp Telecom, Inc. ("Topp") is a Florida corporation with its principal business office at 8390 N.W. 25th Street, Miami, Florida 33122. Topp's Certificate of Authority to Transact Business in the State of Missouri is attached hereto as Exhibit A, and is incorporated herein by reference. Topp is a leading provider of prepaid wireless services in the United States. Topp was incorporated in 1996 and currently operates as a cellular reseller in all 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands, providing local cellular numbers to customers at any location in the United States with cellular coverage. The service is available through more than 15,000 points of distribution nationwide. Topp does not have any pending or final judgements or decisions against it which involve customer service or rates from any state or federal agency. The shareholders of Topp and their relevant ownership percentages are as follows:

Inmobiliaria Aztlan, S.A. de CV (77.3%) CellStar Telecom, Inc. (9.7%) David Topp (8.9%) F.J. Pollak (4.1%)

# II. Designated Contacts

The designated contacts for questions concerning this Application are:

James Fischer, Esq. 101 West McCarty Street, Suite 214 Jefferson City, MO 65101 Missouri State Bar # 27543 Telephone: (573) 636-6758 Facsimile: (573) 636-0383

Glenn S. Richards, Esq. Fisher Wayland Cooper Leader & Zaragoza L.L.P. 2001 Pennsylvania Ave., N.W., Suite 400 Washington, D.C. 20006 Telephone: (202) 659-3494

Facsimile: (202) 296-6518

The designated contact for questions concerning Topp is:

F.J. Pollak, Chairman & CEO Topp Telecom, Inc. 8390 N.W. 25th Street Miami, Florida 33122 Telephone: (305) 640-2000

Facsimile: (305) 640-2070

The designated contact for the continuing operations of Comm South is:

Chris A. Caffey, Senior Vice President Comm South Companies, Inc. 6830 Walling Lane Dallas, Texas 75231

Telephone: (972) 690-9955 Facsimile: (972) 690-9959

## III. Description of the Transaction

On June 22, 1999, Topp, Comm South and Comm South's shareholders entered into a Stock Purchase Agreement, pursuant to which Topp will acquire 100 percent of the outstanding shares of Comm South. The transaction is scheduled to close immediately following the receipt of all required state public utility commission approvals.

Although the acquisition will result in a change in control of Comm South, it will not involve a change in the manner in which services are provided to Comm South's customers. After the acquisition, Comm South will become a wholly-owned subsidiary of Topp. Comm South will continue to operate in Missouri with its current name, providing service under its existing tariffs. Furthermore, the company will be managed by a highly qualified team of management personnel, all of whom have experience in the telecommunications industry. Mr. Chris A. Caffey will direct the day-to-day operations of Comm South, and the present managers of Comm South will continue to provide consulting services to Topp through the end of 1999. A description of Mr. Caffey's managerial qualifications is attached hereto as Exhibit B. The proposed transaction, therefore, will be virtually transparent to Comm South's Missouri customers.

## IV. Public Interest Analysis

Comm South will promote competition by enabling Comm South to have access to Topp's technical resources and distribution capabilities so that it may expand its facilities and service offerings in Missouri and throughout the country. The transfer will not have any impact on the tax revenues of any political subdivisions in Missouri as neither company has any structures, facilities or equipment located in the state. In short, Comm South will be positioned to become a more effective competitor in the Missouri telecommunications market.

Because the aforementioned transaction will assist in the development of competition in the local telecommunications market, the public interest will benefit by approval of the authority requested herein.

WHEREFORE, it is respectfully requested that the Commission grant the Application herein on an expedited basis, including the following specific relief:

- 1. Authorizing Topp to acquire 100 percent of the stock of Comm South.
- 2. Such other consents, authorizations and waivers as may be necessary to effectuate the authority sought herein.

Respectfully submitted,

Comm South Companies, Inc. Topp Telecom, Inc.

by:

James Fischer

10/1 West McCarty Street, Suite 214

Hefferson City, MO 65101 Missouri State Bar # 27543

Telephone: (573) 636-6758 Facsimile: (573) 636-0383

,

Glenn S. Richards

Fisher Wayland Cooper Leader

& Zaragoza L.L.P.

2001 Pennsylvania Ave., N.W., Suite 400

Washington, D.C. 20006 Telephone: (202) 659-3494

Facsimile: (202)296-6518

Their Attorneys

J:\DATA\CLIENT\60\6044\6044P.MO

## **CERTIFICATE OF SERVICE**

I do hereby certify that a true and correct copy of the foregoing document has been hand-delivered or mailed, postage prepaid, this day of July, 1999, to:

Office of the Public Counsel P.O. Box 7800 Jefferson City, MO 65102

ames M. Fischer

ier

Judy Leynolda

#### VERIFICATION

I am authorized to represent Comm South Companies, Inc. and to make this verification on its behalf. The statements in the foregoing document are true of my own knowledge, except as to matters which are therein stated on information and belief, and as to those matters, I believe them to be true. I declare under penalty of perjury that the foregoing is true and correct.

By:\_

Jame: Jah GR

Title:

Date: JUNE 25, 1999

Sworn and subscribed to before me this 25 day of 200 ME, 1999.

Suchy B. Munchitte Notary Public

My Commission expires  $\frac{10/02/2001}{}$ 

JUDY B. MUNCHRATH
Notary Public, State of Texas
My Commission Expires
10/02/2001

## **VERIFICATION**

I am authorized to represent Topp Telecom, Inc. and to make this verification on its behalf. The statements in the foregoing document are true of my own knowledge, except as to matters which are therein stated on information and belief, and as to those matters, I believe them to be true. I declare under penalty of perjury that the foregoing is true and correct.

Name: FJ Pourse

Title: Chairman and Cho

Date: 6/30/99

Notary Public

Elizabeth Snyder

My Commission CC656910

Expires June 18, 2001

# **EXHIBIT A**

Certificate of Authority to Transact Business in the State of Missouri of Topp Telecom, Inc.

P. 02

JUL-09-1999 FRI 01:23 PH TOPP TELECOM, Inc.

FAX NO. 305+6---2070



# STATE OF MISSOURI OFFICE OF SECRETARY OF STATE LEFFERSON CITY 65102

Dear Corporation:

We have enclosed the Certificate of Incorporation/ Authority and Articles of Incorporation/Application for Authority which have been filed in this office. We wish you every success in the new business enterprise.

The law requires that the first annual registration report and a franchise tax report be completed and returned to this office as of the due date shown on the report. Some corporations will be exempt from filing the franchise tax report if their outstanding shares and surplus at the date of incorporation/qualification is less than \$200,000. These reports will be sent to the corporation's registered agent within the next few weeks.

The officers of the corporation may wish to familiarize themselves with the Missouri Uniform Securities Act (Chapter 409 RSMo). The act defines a security and provides that it is unlawful for any person to offer or sell any security in the State of Missouri unless it is registered under the Act or the security or transaction is exempted under Section 409.402 of the Act. Additionally, the Act provides that unless the transaction in which a security is offered for sale or sold is exempt from registration, or the person is excluded by definition, such person must be registered as a Securities Agent. This requirement does not apply to not-for-profit corporations.

Please feel free to contact our corporation or the Securities Division if we can be of any further assistance to you.

Sincerely,

REBECCA M. COOK Secretary of State No.--F00444211

JUL-09-1989 FRI 01:23 PM TOPF TELECOM. Inc.

FAX NO. 30516-1-12070

P. 03

STATE OF MISSOURI



# Rebecca McDowell Cook Secretary of State

CORPORATION DIVISION - CERTIFICATE OF AUTHORITY

WHEREAS, TOPP TELECOM, INC.

USING IN MISSOURI THE NAME TOPP TELECOM, INC.

HAS COMPLIED WITH THE GENERAL AND BUSINESS CORPORATION LAW WHICH GOVERNS FOREIGN CORPORATIONS; BY FILING IN THE OFFICE OF THE SECRETARY OF STATE OF MISSOURI AUTHENTICATED EVIDENCE OF ITS INCORPORATION AND GOOD STANDING UNDER THE LAWS OF THE STATE OF FLORIDA.

NOW, THEREFORE, I. REBECCA McDOWELL COOK, SECRETARY OF STATE OF THE STATE OF MISSOURI, DO HEREBY CERTIFY THAT SAID CORPORATION IS FROM THIS DATE DULY AUTHORIZED TO TRANSACT BUSINESS IN THIS STATE, AND IS ENTITLED TO ALL RIGHTS AND PRIVILEGES GRANTED TO FOREIGN CORPORATIONS UNDER THE GENERAL AND BUSINESS CORPORATION LAW OF MISSOURI.

IN TESTIMONY WHEREOF, I HAVE SET MY HAND AND IMPRINTED THE GREAT SEAL OF THE STATE OF MISSOURI, ON THIS, THE 30TH DAY OF JULY; 1997.

Secretary of State

\$155-00

FAX NO. 305+6

JUL-09-1989 FRI 01:24 PM TOPP TELECOM, Inc. Application for Paralen Comparation for a Confidence of Authority

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## State of Missouri

# Rebecca McDowell Cook, Secretary of State

P.O. Box 778, Jefferson City, MO 65102 Corporation Division

Application for Foreign Corporation for a Certificate of Authority

AUTHORITY ISSUED JUL 3 0 1997

(Submit in duplicate with filing fee of \$155,00)

(Submit in duplicate with filing fee of \$155,00)
(Submit in duplicate with filing fee of \$155,00)  (1) The corporation's name is Topp Telecom, Inc.  SECRETARY OF STATE
and it is organized and existing under the laws of Florida
(2) The name it will use in Missouri is Topp Telecom, Inc.
(3) The date of its incorporation was 3-21-96 (month/day/year),
and the period of its duration isperpetual
(4) The address of its principal place of business (Address/City/State/Zip)
8200 NW 27th Street, Suite 117, Miami, FL 33122
(5) The name and address of its registered agent and office in the State of Missouri is (Name, Address, City/State/2ip)  National Registered Agents, Inc., 300-B East High St., Jefferson City, h
65101
(6) The specific purpose(s) of its business in Missouri are:
Telecommunication services.
(7) The name of its officers and directors and their business addresses are as follows:
Officers (Name/Address/City/State/Zip)
President Frederick J. Pollak 8200 NW 27th St. Ste. 117, Miami, FL 33122
Vice President Gladys Acosta 8200 NW 27th St. Ste. 117, Miami. FL 33122
Secretary David Topp 8200 NW 27th St. Ste. 117, Mismi, FL 33122
Treasurer
Board of Directors (Name/Address/City/State/Zip)

FAX NO. 305+6-----2070

P. 05

JUL-09-1999 FRI 01:24 PM TOPP TELECOM, Inc.
Application for Foreign Corporation for a Certificate of Authority

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Note: You must have a current certificate of good standing or certificate of existence with this application. This may be obtained from the Secretary of State or other authority that issues corporate charters.

# Corporations | SOS Home Page

Office of Secretary of State Rebecca McDowell Cook 600 W. Main and 208 State Capitol, P.O. Box 778, Jefferson City, Missouri 65102 Telephone: (573) 751-4936

Information costained in this document was compiled using publications from the Societary of State's Office

with Picase email us with your comments and suggestions! SOSmain@mail.soz.state.mo.us

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Jul. 9. 1999 3:23PM 3:23PM

JUL-08-1999 FRI 01:24 PH TOPP -LECON, Inc.

FAX NO. 305+8-2070

# REBECCA P\* DOWELL COOK, Secretary ( State 1999 ANNUAL REGISTRATION REPORT

P. 06 Kenewal CHECK#\_ AMOUNT:

(Business)

THIS REPORT 1	s due by:	04/15/99
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note: To change registered agent or office shown directly below, request form #59 from the secretary of state.

WE SHOW YOUR FISCAL TAX YEAR AS:								
BEG. MONTH	END MONTH							
01/01	12/31							
IF YOUR FIS YEAR IS DIF	CAL TAX FERENT:							
Beg. Month	end Month							

F00444211 TOPP TELECOM, INC.

Z NATIONAL REGISTERED AGENTS INC 300-B EAST HIGH ST. JEFFERSON CITY BO 65101

2	YOUR LAST ANNUAL REPORT WAS MARKED NO regarding whether your corporation is liable for franchise tax. (A corporation is liable for franchise tax if line 6a or 6k on the franchise tax report is more than \$200,000.)	If this tax fability has cleaned for this year, mark X° in this box.
Ŕ		

PRINCIPAL PLACE OF RESIDENCE OF HEADQUARTERS:	8390 NU 25 Street STREET Minui, Florida	33122
HEADQUARTERS:	CITYSTATE	217

names and business or residence addresses of officers: (must have a president and a secretary; will assume president is also	Names and Business or Residence addresses of Board of Directors: (Must have one director; If Not Listed, will assume directors are the
OFFICERS: (MUST HAVE A PRESIDENT AND A SECRETARY; WILL ASSUME PRESIDENT IS ALSO SECRETARY, IF SECRETARY IS NOT LISTED.)  PRES PRES 8390 NW 25 Street	NAME CFO Amnon Care
	STREET/RT 8390 NW 25 Street CHTY/STATE/ZIP Mismi, Florida 33122
CITYSTATE ZIP Mismi, Florida 33122  V-PRESTATE ZIP  STREET/RT  CITYSTATE ZIP  David Topp  SECY  E390 NW 25 Street	NAME Director Damby Bogar STREET/RT 8390 NW 25 Street
SECY. David Topp SECY. B390 NW 25 Street	CITYSTATE/ZIP Mispi, Florida 33122  NAME Director Bick Anderson  STREET, 8390 NW 25 Street
CITYSTATESZIP Miami, Florida 33122	CHYSTATE Mismi, Florida 33122
STREET/KT	NAME STREET/RT
ATTACH NAMES AND ADDRESSES OF A	LL OTHER OFFICERS AND DIRECTORS

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JUL-09-1999 FR1 01125 PM TOPP TELECOM, Inc.

FAX NO. 305+6 2070

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SPP TELECOM, INC.



Topp Telecomy Inc

8390 Northwest 25th Street Mismi, FL 13132

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# **EXHIBIT B**

Qualifications of Chris A. Caffey

## Chris A. Caffey - Senior Vice President, Chief Operating Officer and Chief Financial Officer

Mr. Chris Caffey is a Senior Vice President, Chief Operating Officer and Chief Financial Officer of the Company. Mr. Caffey has been employed with Comm South since March 1998. From 1966-1998, Mr. Caffey served as principal of the Caffey Group, a telecommunications consulting firm in Arlington, Texas specializing in strategic planning. From 1993-1996, he was Vice President of USA Healthcare's consulting practice. Prior to that Mr. Caffey served as a health care cost containment and operations management consultant for LBA Health Care in Englewood, Colorado. Mr. Caffey earned a Bachelor of Arts In Economics from Austin College and Masters in International Business from American Graduate School of International Management, Thunderbird Campus.