#### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

#### NOTICE OF COMMUNICATION

COMES NOW Kansas City Power & Light Company and KCP&L Greater Missouri Operations Company (collectively, the "Company") and for its Notice of Written Communication states as follows:

Pursuant to 4 CSR 240-4.020(8)(A), the Company files this Notice of Communication with schedules in all of its contested cases pending before the Missouri Public Service Commission.

Event:	Tour of Iatan Generating Station Unit 2	
Written Communication:	Presentation to Missouri Public Service Commission Power Point	
Date:	Monday, November 16, 2015	
Time:	11:30 a.m. to 2:30 p.m.	
Location:	20250 Hwy 45 N, Weston, Missouri 64098	

The event was attended by those listed on the attached Schedule 2: Sign-In Sheet.

Respectfully Submitted,

#### [s] Joshua Harden

Joshua Harden, Mo 57941 Dentons US LLP 4520 Main St #1100 Kansas City, MO 64111 816-460-2535 joshua.harden@dentons.com

Attorney for the Company

#### **CERTIFICATE OF SERVICE**

The undersigned certified that a true and correct copy of the foregoing document was sent by electronic transmission, facsimile, U.S. Mail or e-mail to all parties of record in all of its contested cases pending before the Missouri Public Service Commission on this 17<sup>th</sup> day of November, 2015.

<u>|s| Joshua Harden</u> Joshua Harden, Mo 57941

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### SIGN-IN SHEET

Iatan Tonr November 16, 2015

NAME	ORGANIZATION	EMAIL ADDRESS
Matthew Dority	KCP:L	Matthew Dority Okcpl.com
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# Presentation to Missouri Public Service Commission







Terry Bassham President & CEO





## Agenda

### Welcome to latan Generating Station!

11:30	All meet at latan Generating Station	
11:30 – 11:45	Introductions, discuss agenda for visit	
11:45 – 1:15	Lunch and presentations	
	Terry Bassham	
	Kevin Bryant	
	Scott Heidtbrink	
1:15 – 1:30	Wrap-up/Q&A	
1:30 – 2:30	Tour of latan 2	
	Tom Mackin	
2:30	All leave latan	



### **Solid Vertically Integrated Midwest Utilities**



#### **Business Highlights**

- Solid Midwest fully regulated electric utility operating under the KCP&L brand
- Company attributes
  - Regulated operations in Kansas and Missouri \_
  - ~844,200 customers / ~3,000 employees
  - ~6,600 MW of primarily low-cost coal baseload generation
  - ~3,600 circuit miles of transmission lines; ~22,500 circuit miles of distribution lines
  - ~\$10.5 billion in assets at 2014YE
  - ~\$6.6 billion in rate base



1. In thousands

## **Officer Team**



# **Clear Focus**

Continue to promote the economic strength of the region, improve the customer experience and grow earnings

Best in Class Electric Utility Operations	Customer Experience	Targeted Investment Opportunities
<ul> <li>Disciplined execution to deliver reliable and low cost power</li> <li>Focused on earning our allowed return by actively managing regulatory lag</li> </ul>	<ul> <li>Responsive to changing customer expectations</li> <li>Technology investments that facilitate more informed customer interaction</li> </ul>	Balanced strategic growth initiatives through national transmission opportunities and flexibility for opportunistic growth
Proactive economic development	<ul> <li>Expand comprehensive suite of energy-related products and services</li> </ul>	





## Kevin Bryant Senior Vice President Finance & Strategy CFO







# **Approach & Key Objectives**

Committed to collaboratively balancing the needs of our key stakeholders





# **Our Guiding Principles**

We choose to operate within the framework of our guiding principles, which represent the core beliefs, parameters and mission of KCP&L as a corporate entity

#### Higher Purpose: Improving life in the communities we serve

Mission: The Mission of KCP&L, as a leading and trusted energy partner, is to provide safe, reliable power and customer-focused energy solutions that create stakeholder value through operational excellence, innovation and a diverse, engaged workforce.

#### **Parameters**

- We will never compromise safety.
- We will always comply with laws and regulations and act in an ethical manner.
- We will always be accountable for our actions.
- We will always treat people respectfully.
- We will always be environmentally aware and responsible.
- We will always empower and support employees.
- We will always recognize the outstanding performance of our employees.
- We will always be cost conscious.



- In an unwavering commitment to safety.
- In the inherent value of people.
- Integrity and honesty are at the foundation of everything we do.
- Effective communication builds trust.
- In diversity and inclusion
- Collaboration promotes unity and delivers greater results.
- In our responsibility to be good stewards of all resources.
- Innovation, flexibility and adaptability are crucial in an ever-changing environment.
- Outcomes are best when employees are involved in the decision-making process.

# **Our Vision 2025 Strategy**

#### We continue to advance our Vision 2025 strategy in a dynamic environment



#### **Our Strategy**

- Manage the <u>Existing Business</u> to deliver consistent and reliable customer service and returns
- Improve and expand customer experience to ensure we are the <u>Provider of Choice</u> and to deliver incremental earnings
- Pursue new and entrepreneurial opportunities primarily within the <u>Energy Value Chain</u> to provide material incremental earnings



## **Recent Events**

Completion of KCP&L Rate Cases	<ul> <li>Constructive outcomes but lower ROE's</li> <li>MO Fuel Adjustment Clause ("FAC") but excludes transmission</li> <li>No MO property tax tracker</li> </ul>	Filed     Ordered in millions       MO     \$121       \$90     \$90       KS     \$67       \$49     \$49
EPA Clean Power Plan Update	<ul> <li>Final reductions significantly greater than proposed rule</li> <li>Evaluating impact and strategies</li> </ul>	Draft     Proposed     CO2 Reductions by 2030       MO     21%       KS     23%       KS     44%
Continued Industry Consolidation	<ul> <li>Uptick in M&amp;A activity with increased focus on natural gas opportunities</li> <li>Increase in transaction premiums/multiples</li> </ul>	Recent Utility & Power M&A MultiplesIberdrola/UIL (Feb'15)21.7xSouthern/AGL (Aug'15)22.1xEmera/TECO (Sep'15)25.0x
Investor Interest In Strategy	<ul> <li>KCP&amp;L rate case complete; what is timing of future rate cases?</li> <li>Major construction complete; what is next investment opportunity and dividend strategy?</li> </ul>	Utilities That Provide Long Term Targets* Yes No Earnings 35% Dividends 26%

\*Source: 2015 Morgan Stanley Survey



# **Transitioning Our Strategy Forward**

#### Our 2015 rate cases are an inflection point in our history

- The past 10 years have had significant capital investment activity due to our Comprehensive Energy Plan, the Aquila merger and our LaCygne Environmental and Wolf Creek investments
- Implementation of our Vision 2025 Strategy has challenged our employees to meet our customers ever-changing needs and to expand our business model over the next 10 years
  - Strong regulatory relationships will be important as we navigate an evolving business model
  - Effective investor messaging will be required as we balance providing excellent customer service with delivering commensurate returns to our shareholders
- Through 2019, we will focus on both policy and tactical strategies to reduce regulatory lag and earn fair returns on our investments
  - Will use our 3Q 2015 investor communications as the first opportunity to engage key external stakeholders in our long term plans



# **Investment Thesis**

Pure-play, regulated Midwest Utility with balanced total shareholder return profile

- Earnings growth driven by infrastructure investments, disciplined cost management and national transmission opportunities
- Increasing cash flow flexibility expected to drive dividend growth and potential share repurchases
- Solid track record of execution and constructive regulatory treatment with opportunities for improvements in regulatory framework
- Flexible investment opportunities with improved risk profile



1. From 2014 to 2016 based on our 2014 earnings per share guidance range of \$1.60 - \$1.75

2. From 2014 to 2016

# **Long-Term Growth Targets**

Strategy – To provide Safe and Reliable Service to Our Customers at a Reasonable Cost and Deliver Competitive Total Shareholder Returns

Targeting Earnings Growth		Targeting Dividend Growth	
Near term (2014 - 2016)		Near term (2014 - 2016)	
	<ul> <li>Compounding annual EPS growth of 4% - 6%<sup>1</sup></li> </ul>	<ul> <li>Compounding annual dividend growth of 4% - 6%</li> </ul>	
	<ul> <li>Rate base increase from \$5.8 billion</li> </ul>	<ul> <li>55% - 70% payout ratio</li> </ul>	
	to \$6.6 billion	Longer term (Post 2016)	
	Longer term (Post 2016)	<ul> <li>60% - 70% payout ratio</li> </ul>	
	<ul> <li>Competitive customer rates</li> </ul>	<ul> <li>Increasing cash flow flexibility</li> </ul>	
	<ul> <li>Infrastructure &amp; system reliability</li> </ul>	<ul> <li>Favorable tax position through 2023</li> </ul>	
	<ul> <li>Physical &amp; cyber security</li> </ul>	due to NOLs and tax credits	
	<ul> <li>Investments in sustainability</li> </ul>	<ul> <li>Improving credit metrics</li> </ul>	
	<ul> <li>National transmission</li> </ul>		

1. Based on our 2014 earnings per share guidance range of \$1.60 - \$1.75

# 2016 and 2017 Considerations

	2016	2017
Earnings Growth	<ul> <li>4 – 6% growth target from 2014 – 2016 off of initial 2014 earnings per share guidance range of \$1.60 – \$1.75</li> </ul>	
Monitor Demand and Tightly Control O&M	<ul> <li>Weather-normalized retail sales growth of flat to 0.5%, net of energy efficiency</li> <li>Focused O&amp;M and capital management</li> </ul>	<ul> <li>Weather-normalized retail sales growth of flat to 0.5%, net of energy efficiency</li> <li>Focused O&amp;M and capital management</li> </ul>
Operational and Regulatory Execution	<ul> <li>Full year of new KCP&amp;L retail rates on total Great Plains Energy rate base of \$6.6 billion         <ul> <li>Fuel adjustment clause</li> </ul> </li> <li>File GMO general rate case</li> <li>File abbreviated rate case for KCP&amp;L KS</li> </ul>	<ul> <li>Anticipate new retail rates in 2017 for KCP&amp;L KS and GMO</li> </ul>
Improve Cash Flow Position and Support Targeted Dividend Growth	<ul> <li>No plans to issue equity</li> <li>No plans to issue long-term debt</li> <li>Utilization of NOLs and tax credits, minimizing cash income tax payments</li> </ul>	<ul> <li>No plans to issue equity</li> <li>Refinance long-term debt</li> <li>Increasing cash flow flexibility</li> <li>Utilization of NOLs and tax credits, minimizing cash income tax payments</li> </ul>

# **Increasing Cash Flexibility**

Increasing cash flexibility expected to drive dividend growth



1. 2013 - 2015 based on fourth quarter declared dividend

# **Financial Highlights and Business Update**

Financial Review	<ul> <li>Third quarter 2015 EPS of \$0.82 compared with \$0.95 in 2014</li> <li>September 30, 2015, year-to-date EPS of \$1.22 compared with \$1.44 in 2014</li> <li>Narrowing 2015 EPS guidance range from \$1.35 - \$1.60 to \$1.35 - \$1.45</li> </ul>
Regulatory Update	<ul> <li>New retail rates and cost recovery mechanisms in KCP&amp;L's Missouri and Kansas jurisdictions effective September 29, 2015 and October 1, 2015, respectively</li> <li>Total revenue increase of \$138 million</li> <li>Missouri authorized Fuel Adjustment Clause</li> <li>Kansas authorized Transmission Delivery Charge rider and Critical Infrastructure Protection Standards / Cybersecurity tracker</li> <li>La Cygne environmental upgrade project included in rate base – no disallowance in rate cases</li> </ul>
Dividend Action	Increased quarterly common stock dividend 7.1% from \$0.245 per share to \$0.2625 per share
lovember 16, 2015	18

# Earnings – 2015 versus 2014



EPS: 2015 Compared to 2014 <sup>1</sup>		
	3Q 2015	YTD 2015 <sup>2</sup>
Weather	\$0.09	(\$0.02)
WN Demand	(\$0.01)	-
New Retail Rates	\$0.01	\$0.03
KCP&L MO Wholesale Margin	(\$0.02)	(\$0.07)
Other Margin	(\$0.03)	-
Transmission	(\$0.01)	(\$0.03)
Fuel & Purchase Power	\$0.02	\$0.06
O&M	(\$0.04)	\$0.05
AFUDC	(\$0.04)	(\$0.08)
Depreciation & Amortization	(\$0.02)	(\$0.08)
2014 Release of Uncertain Tax Position	(\$0.05)	(\$0.05)
Other	(\$0.03)	(\$0.03)
Total	(\$0.13)	(\$0.22)

1. Numbers may not add due to the effect of dilutive shares on EPS

2. As of September 30

November 16, 2015



## Scott Heidtbrink Executive Vice President COO





## **Discussion Topics**

- Overall Operations
- Weston / Infrastructure Investment
- Plant Retirements
- Benchmarking
- CIP v3 and v5





## **Critical Infrastructure Protection (CIP)**

**Overview** 

CIP is a Series of NERC Standards Dealing with Cyber and Physical Protections for Bulk Electric System Infrastructure

### **CIP Standards**

- Version 3 (CIP v3) KCP&L is currently required to be compliant with CIP v3
- Version 5 (CIP v5) was approved by FERC in November 2013
  - Will replace CIP v3 on April 1, 2016

### CIP v5

- Brings in many more assets and requirements (e.g. power plants and substations)
- All Bulk Electric System assets will have some levels of protection requirements
  - Today, the protection requirements are only for those assets KCP&L deems critical (i.e.13 substations, 2 data centers, 2 combustion turbines and 4 control centers)

Notes:

NERC - North American Electric Reliability Corporation FERC - Federal Energy Regulatory Commission



## **Organizational CIP Governance Chart**



\*CIP Senior Manager (NERC defined term) Required in CIP-003-5 R3. Accountable for overall CIP compliance



## Timeline - CIP v5

KCP&L's Timeline to Meet CIP v5 Compliance Takes into Account, Short Term and Longer Term Cyber Security Compliance Needs



## **CIP Standard Revisions**

#### Frequent Modifications to the CIP Standards by NERC and FERC are an Ongoing Challenge for KCP&L

### Moving Target - CIP v5 is in a State of Flux

• NERC guidance documents are routinely changing / expanding the CIP v5 scope

#### Next Version - (CIP v6) Already in the Works and Imminent

- Response by NERC to FERC ordered revisions to CIP v5
  - Will modify and replace CIP v5 standards
  - FERC has issued a Notice of Proposed Rulemaking that it intends to approve CIP v6
- KCP&L's CIP v5 transition project team is already planning and budgeting to address CIP v6 in its expected final form

#### More Versions, More Standards - Expected in the Future

- NERC has not addressed all of FERC's orders regarding CIP modifications
  - NERC standards drafting teams are already working on future revisions of the CIP standards to address FERC's orders





## Presentation to Missouri Public Service Commission



Wrap-up Q&A – Thank you for attending!





# **Plant Tour & Safety Briefing**

Tom Mackin Iatan Plant Manager



