

**Lance J.M. Steinhart, P.C.**

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1720 Windward Concourse  
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Also Admitted in New York  
and Maryland

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Email: lsteinhart@telecomcounsel.com

April 18, 2006

**VIA OVERNIGHT DELIVERY**

Ms. Colleen Dale  
Chief A.L.J./Executive Secretary  
Missouri Public Service Commission  
200 Madison Street, Suite 100  
Jefferson City, MO 65102  
(573) 751-3234

**FILED<sup>2</sup>**  
APR 20 2006  
Missouri Public  
Service Commission

Re: Nationwide Long Distance Service, Inc. - Interexchange

Dear Ms. Dale:

I hereby seek to appear in Nationwide Long Distance Service, Inc.'s Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services Within the State of Missouri.

Enclosed please find an original and eight (8) copies of the Acknowledgement Receipt of \$100.00 as required by Rule 6.01(m) for myself from the Clerk of the Supreme Court along with the Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services Within the State of Missouri.

Please send notification of the filing of this application to lsteinhart@telecomcounsel.com. I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me.

Please note that this Application is being submitted by myself and Judith A. Rau, Esq., Missouri Counsel, Bar # 24856.

Respectfully submitted,

  
Lance J.M. Steinhart  
Attorney for Nationwide Long Distance Service, Inc.

Enclosures

cc: Alicia G. Treder

Office of Public Counsel

Office of General Counsel



THOMAS F. SIMON  
CLERK

**CLERK OF THE SUPREME COURT**  
**STATE OF MISSOURI**  
**POST OFFICE BOX 150**  
**JEFFERSON CITY, MISSOURI**  
**65102**

TELEPHONE  
(573) 751-4144

April 18, 2006

This will hereby acknowledge receipt of \$100 as  
required by Rule 6.01(m) for Lance J.M. Steinhart  
appearing in Nationwide Long Distance Service, Inc.,  
to be filed with the Missouri Public Service Commission.

A handwritten signature in black ink, appearing to read "Thomas F. Simon", with a large, stylized flourish at the end.

Thomas F. Simon, Clerk

BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

FILED<sup>2</sup>

APR 20 2006

Missouri Public  
Service Commission

In the matter of the )  
Application of )  
Nationwide Long Distance )  
Service, Inc. )

for a certificate of service )  
authority to provide )  
interexchange telecommunications )  
services and to classify such )  
services and the company as )  
Competitive )

Case No. \_\_\_\_\_

APPLICATION

Nationwide Long Distance Service, Inc., ("Applicant"), a Nevada Corporation, files this verified application respectfully requesting that the Missouri Public Service Commission ("Commission") issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide interexchange telecommunications services pursuant to Chapter 392 of the Missouri Revised Statutes.
- (b) grants competitive status to Applicant, and classifies the Applicant's services as competitive.
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420, RSMo Cum. Supp. 1992.

In support of its request, Applicant states:

1. The legal name and principal office or place of business of the Applicant are:

Nationwide Long Distance Service, Inc.  
2000 Town Center, Suite 1900  
Southfield, Michigan 48075  
(800) 853-2179/Phone  
(800) 570-6285/Facsimile

A copy of Applicant's authority to transact business in Missouri is attached hereto as Exhibit I.

2. The name and address of Applicant's in-state attorney is:

Judith A. Rau, Esq.  
Rau & Rau  
119 E. Mill Street  
Waterloo, Illinois 62298

3. Applicant is a reseller of telecommunications services.

Applicant proposes to provide interexchange telecommunications services within Missouri including direct outbound dialing (1+ and 101XXXX), 800 and 888 (inbound Toll-Free), travel cards, and prepaid calling cards. Applicant respectfully requests authority to provide service to prospective business and residential customers throughout the State of Missouri.

4. Experience is attached as Exhibit III. Applicant has the experience in the telecommunications industry and the technical and financial resources to provide telecommunications services within Missouri.

5. Applicant's Tariff is attached as Exhibit II. The proposed tariff contains the rules and regulations applicable to its customers, a description of the services offered, and a list of rates associated with such services.

6. Applicant requests classification as a competitive telecommunications company within the State of Missouri, and that its services are classified as competitive. Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation. Granting of this application is in the public interest as it will allow greater price and service options for telephone users.

7. Applicant also respectfully requests, pursuant to Section 392.420 RSMo (Cum. Supp. 1992), that the Commission waive the application of the following rules and statutory provisions as it relates to the regulation of Applicant:

392.210.2 Establish Uniform System of Accounts for Annual reports  
392.240(1) Setting just and reasonable rates  
392.270 Ascertain Property values  
392.280 Establish Depreciation accounts  
392.290 Issuance of securities  
392.300.2 Acquisition of stock  
392.310 Issuance of stock and debt  
392.320 Stock Dividend Payment  
392.330 Issuance of securities, debts and notes  
392.340 Reorganization(s)  
4 CSR 240-10.020 Depreciation fund income  
4 CSR 240-30.040 Uniform System of Accounts

The above-referenced rules and statutory provisions have been waived as to other interexchange carriers in prior cases.

8. Applicant, pursuant to Section 386.570, Cum. Supp. 1992, will comply with all applicable Commission rules except those which are specifically waived by the Commission pursuant to a request filed by the Applicant.

9. Correspondence or communications pertaining to this

Application should be addressed to:

Lance J.M. Steinhart, Esq.  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200  
(770) 232-9208 (Fax)

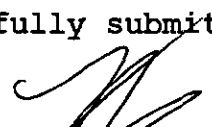
lsteinhart@telecomcounsel.com (Email)

10. The Applicant has no pending actions or final unsatisfied judgments or decisions against it from any state or federal agency or court which involve customer service or rates, which action, judgment or decision has occurred within three (3) years of the date of this application. No Commission annual reports or assessment fees are overdue.

11. Grant of this Application will further the public interest by expanding the availability of competitive telecommunications services in the State of Missouri. In addition, intrastate offering of these services is in the public interest because the services will provide Missouri customers with access to new technologies and service choices, and can permit customers to achieve increased efficiencies and cost savings. In particular, the public will benefit directly, through the use of the competitive services to be offered by Applicant, and indirectly, because the presence of Applicant in this market will increase the incentives for other telecommunications providers to operate more efficiently, offer more innovative services, reduce their prices, and improve their quality of service.

WHEREFORE, Applicant, Nationwide Long Distance Service, Inc., respectfully requests that the Missouri Public Service Commission grant it a certificate of service authority to provide interexchange telecommunications services within the State of Missouri. Applicant also requests classification as a competitive telecommunications company and that its services be classified as competitive. In addition Applicant requests a waiver of the above-referenced rules and statutory provisions.

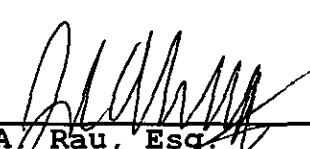
Respectfully submitted,



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Lance J.M. Steinhart, Esq.  
Attorney at Law  
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Alpharetta, Georgia 30005  
(770) 232-9200  
(770) 232-9208 (Fax)  
[lsteinhart@telecomcounsel.com](mailto:lsteinhart@telecomcounsel.com) (Email)  
Georgia Bar No. 678222

and



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Judith A. Rau, Esq.  
Rau & Rau  
119 E. Mill Street  
Waterloo, Illinois 62298  
(618) 939-7186  
Missouri Bar No. 24856

Attorneys for Applicant



ATTACHED EXHIBITS

- Exhibit I       Missouri Secretary of State Authorization
- Exhibit II      Tariff
- Exhibit III     Executive Officers' Qualifications and Experience  
Company's Telecommunications Background

Exhibit I  
Missouri Secretary of State Authorization

# STATE OF MISSOURI



Robin Carnahan  
Secretary of State  
CERTIFICATE OF AUTHORITY

WHEREAS,

*Nationwide Long Distance Service, Inc.*  
F00729452


using in Missouri the name

*Nationwide Long Distance Service, Inc.*

has complied with the General and Business Corporation Law which governs Foreign Corporations; by filing in the office of the Secretary of State of Missouri authenticated evidence of its incorporation and good standing under the Laws of the State of Nevada.

NOW, THEREFORE, I, ROBIN CARNAHAN, Secretary of State of the State of Missouri, do hereby certify that said corporation is from this date duly authorized to transact business in this State, and is entitled to all rights and privileges granted to Foreign Corporations under the General and Business Corporation Law of Missouri.

IN TESTIMONY WHEREOF, I hereunto  
set my hand and cause to be affixed the  
GREAT SEAL of the State of Missouri.  
Done at the City of Jefferson, this  
5th day of April, 2006.

  
Secretary of State

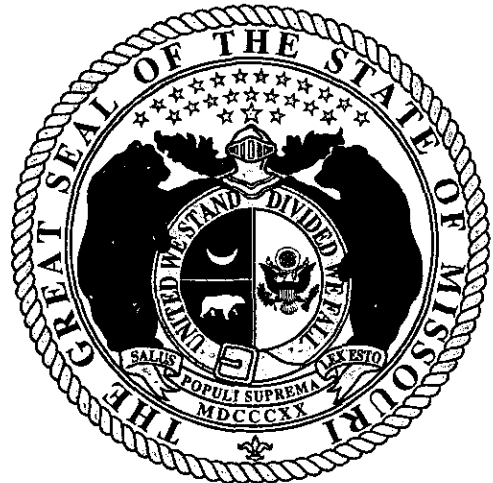


Exhibit II  
Tariff

**Exhibit III**

**Executive Officers' Qualifications and Experience Company's  
Telecommunications Background**

# Scott Heath

Phone: 248-335-7211

Email: [sheath@nationwidelongdistanceservices.com](mailto:sheath@nationwidelongdistanceservices.com)

7 W. Square Lake Rd.  
Bloomfield Hills, MI 48302

## PROFESSIONAL SUMMARY

Over fifteen years of experience as a skilled professional in the areas of business analysis, finance and strategic investment/acquisitions. Utilizing strengths in competitive research, due diligence and the ability to identify strategic investment opportunities to launch successful corporations both domestically and internationally.

## EXPERIENCE

### Corporate Development Manager

**BOSSdev, Inc., St. Clair Shores, Michigan**

*November 04 to Present*

- Portfolio manager for BOSSdev, Inc., drawing upon years of advanced investment experience.
- Provided background research and due diligence for companies under consideration as investment opportunities.
- Conducted market research and business analysis to differentiate firms to be invested in from their competitors, and to identify potential business opportunities that would generate a high rate of return.
- Drew upon financial, business and analytical skills to drive the successful launch of numerous domestic and international corporations, including those brought under the BOSSdev corporate umbrella.

### President

**Heath Capital Management, Inc., Bloomfield Hills, Michigan**

*July 96 to Present*

- Identified companies that would be excellent investment or merger opportunities, based upon careful market research, analysis and due diligence.
- Researched marketplace opportunities for increasing market reach and profitability of firms, greatly increasing company value to stockholders.
- Used skills in business analysis and finance to optimize company performance within acquisitions through improved utilization of existing resources, strategic business planning and reduction of ineffective practices.

### Portfolio Manager

**Paine Webber, (Livonia), Michigan**

*(April) 92 to (June) 96*

- Analyzed corporate and marketplace data, providing recommendations on investments based upon results of careful investigation and comparison to key financial criteria.
- Performed due diligence and professional assessments regarding the financial viability of acquisitions or planned business expansions
- Acted as liaison with corporate financial investors, bankers and management of corporations under consideration for acquisition.

## EDUCATION

**MBA, Concentration in Finance, University of Illinois, Champaign-Urbana (GPA 4.0).**


**B.A., Business Administration and Economics (Double Major), Hope College, 1989.**

**Additional licenses held:** Certified Financial Planner, 1998 to present

State of Michigan )  
 )  
County of Oakland )  
 )

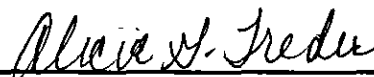
**VERIFICATION**

I, Scott Heath, being duly sworn, declare that I am the President of Nationwide Long Distance Service, Inc., the Applicant. I verify that, based upon information and belief, I have knowledge of the statements in the foregoing Application, and I declare that they are true and correct.

X   
Scott Heath  
President

X Sworn to before me, the undersigned Notary Public on this 8<sup>th</sup> day of MARCH, 2006.



  
Notary Public  
ALICIA G. TREDOR  
Print or Type Name

My commission expires:

ALICIA G. TREDOR  
Notary Public, Wayne County Michigan  
My Commission Expires April 6, 2007

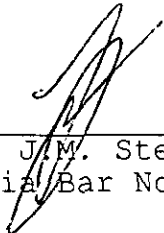
**CERTIFICATE OF SERVICE**

I hereby certify that I have this day served a true copy of the foregoing Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services Within the State of Missouri on the following parties, in accordance with the Commission rules:

Office of the Public Counsel  
P. O. Box 7800  
Jefferson City, MO 65102

General Counsel  
Missouri Public Service Commission  
P. O. Box 360  
Jefferson City, MO 65102

Dated this 18<sup>th</sup> day of MO, 2006.

  
\_\_\_\_\_  
Lance J.M. Steinhart  
Georgia Bar No. 678222

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