## APPENDIX A

	CALCULATI	ON OF NIN	ETY PERCENT OF GMO TD-	NSB Share	l l	
Calculation of Net Share	d Renefits:					
calculation of Net Share	d Deficition					
NPV Program Costs	\$39,053,053					
NPV Benefits	\$149,244,770					
NPV Net Benefits	\$110,191,717					
	, , , ,					
		NPV Tr	roughput Disincentive (\$MM)	\$14.93		
			Sharing Percentage	13.55%		
			Net Benefit (PV)	\$110.19		
			Initial Sharing Percent	13.55%		
			Initial Sharing Amount (PV)	\$14.93		
			Class	RES	BUS	
			MWh (3-Year Cum.)	69,701	80,646	150,347
			Percent Allocation*	44.8%	55.2%	100.0%
			Before-Tax Rev. Req. (PV)	\$6.69	\$8.24	\$14.93
			Revenue Requirement			
	Discount Rate	7.06%	(3-Year Annuity)	\$2.39	\$2.94	\$5.32
			Percent in Rates	90.0%	90.0%	
			Final Revenue Requirement			
			(ER-2012-0175)	\$2.15	\$2.64	\$4.79
				Ì		
			*Allocation based on %age of Retail \$	Sales (Kwh) in GMO's las	t rate case update (	3/31/2012)
			Throughput Disincentive Chec	k		
				Total	100% TD	
			2013	\$1.39	\$5.32	
			2014	\$3.93	\$5.32	
			2015	\$6.13	\$5.32	
			2016	\$3.64	0	
			2017	\$2.00	0	
			2018	\$0.05	0	
			2019	\$0.00	¢45.00	
			Total	\$17.14	\$15.96	
			NPV	\$14.93	\$14.93	
			check	0.00	(0.00)	

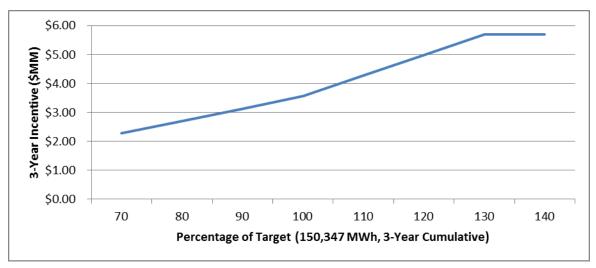
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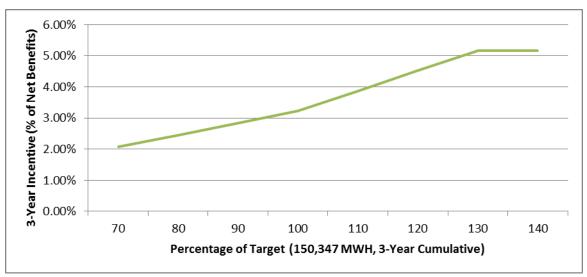
Performance Ince	entive			
Percent of KWh/Kw Target	3 Year Total (\$MM)	Percent of Net Benefits		
<70	\$0.00	0.00%		
70	\$2.27	2.06%		
80	\$2.70	2.45%		
90	\$3.13	2.84%		
100	\$3.55	3.23%		
110	\$4.27	3.87%		
120	\$4.98	4.52%		
130	\$5.69	5.16%		
>130		5.16%		

\*Includes income taxes (i.e. results in revenue requirements without adding income taxes). Dollar figures shown

in the table above are for initial design purposes only. The performance incentive awarded will be based upon percent of net benefits.

The percentages are interpolated linerarly between the performance levels.





	KCD81-GMO	MEEIA Filing	EO-2012-0009	•	
		0 Weighting Ex	•		
	Perio	d Covered 201	3-2015		
EXAMPLE 1					
	Net Benefit (PV)	\$10	5.58		
	Percent of Savings earned	3.00%			
	Initial Sharing Amount (PV)	\$3.16			
	Class	RES	BUS		
	Percent Allocation*	44.8%	55.2%		
	Before-Tax Rev. Req (PV)	\$1.42	\$1.75		
	Revenue Requirement				
7.06%	(2-Year Recovery)	\$0.73	\$0.90	\$1.64	+
This amount will be recover	red over 2 years (i.e. 1.64+1.64=3.	28)			

EXAMPLE 1-Detailed Calculation					
	Savings Targets	Savings Results from EM&V **	Ratio - Results to Target	Weighting	Incentive Threshold
	Kwh	Kwh			
Annual Energy	150,346,739	143,000,000	0.95	80%	0.76
80 % weighted					
	Kw	Kw			
Annual Demand*	37,521	37,000	0.99	20%	0.20
20 % weighted					
Overall Performance					0.96

2.84+((100-96)/10)*(3.23-2.84) =	3.00 % of actual net benefits
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*Note-Demand Savings include all demand sav	vings associated with both El	and DR programs for 3rd	year only.	
**Savings results reflect actual savings achieve	ed with adjustments made for	actual NTG factors realize	d.	
Assumes Net Benefits	\$105.58			
Actual energy savings from EM&	V of 143,000,000 KV	Vh		
Actual demand savings from EM	l&V of 37000 KW			
Net to gross from EM&V .95				
Weighted performance incentive	award 96 percent of	KWh/KW target		
	•			
Results in 3.0% award of Net Be	nefits of \$105.58M or	r \$3.16 million awar	rd	

EXAMPLE 2				
	Net Benefit (PV)	\$11	8.48	
	Percent of Savings earned	3.74%		
	Initial Sharing Amount (PV)	\$4	.43	
	Class	RES	BUS	
	Percent Allocation*	44.8%	55.2%	
	Before-Tax Rev. Req (PV)	\$1.99	\$2.45	
	Revenue Requirement			
7.06%	(2-Year Recovery)	\$1.03	\$1.26	\$2.292
*Allocation based on %age of F	Retail Sales (Kwh) in GMO's last rate c	ase update (3/31/20	12)	
EXAMPLE 2		•		

EXAMPLE 2					
	Savings Targets	Savings Results from EM&V **	Ratio - Results to Target	Weighting	Incentive Threshold
	Kwh	Kwh			
Annual Energy	150,346,739	160,000,000	1.06	80%	0.85
80 % weighted					
	Kw	Kw			
Annual Demand*	37,521	42,000	1.12	20%	0.22
20 % weighted					
Overall Performance					1.08

3.23+((108-100)/10*(3.87-3.23) =	3.74 % of actual net benefi	ts
*Note-Demand Savings include all demand savings associate	ted with both EE and DR programs for 3rd year o	nly.
**Savings results reflect actual savings achieved with adjust	tments made for actual NTG factors realized	-

Assumes Net Benefits	\$118.48			
Actual energy savings from	om EM&V of 160,000,000 K\	٧h		
Actual demand savings	from EM&V of 42000 KW			
Net to gross from EM&V	1.05			
Weighted performance in	ncentive award 108 percent	of KWh/KW target		
Results in 3.74% award	of Net Benefits of \$118.48M	or \$4.43 million aw	ard	

## APPENDIX C

Sample Calculation of Rate					
-		Non-			
	Residential	Residential	Total		
DSIM Program Costs	\$8,921,297	\$5,023,069	\$13,944,367		
DSIM TD-NSB	\$2,146,558	\$2,641,950	\$4,788,509		
Total Revenue Requirement	\$11,067,856	\$7,665,019			
Total KWH*	3,535,010,543	4,350,835,387	7,885,845,930		
DSIM Rate	\$ 0.00313	\$ 0.00176			

## **EM&V SCHEDULE**

	12/31/2013	Program Year Ends
# Days	1/1/2014	EM&V Analysis Starts
120	4/30/2014	EM&V Draft Completed
60	6/29/2014	Stakeholder comments due
	TBD	Stakeholder meeting
30	7/29/2014	Final Draft Report Due
20	8/18/2014	Stakeholder comments to Final Draft Report are due to GMO, all participating stakeholders, EM&V Auditor and EM&V contractor
10	8/28/2014	EM&V contractor initiated conference call with stakeholder group and EM&V auditor regarding stakeholder comments
15	9/12/2014	Final EM&V Report due
21	10/3/2014	Grace period to file with Commission to request impact change
5 after change request	10/8/2014	Conference Call if needed
21 after change request	10/24/2014	Stakeholder responses to impact change requests to Commission are due
60 after change request	12/2/2014	Evidentiary hearings complete
30	1/1/2015	Commission order resolving change requests
<u>365</u>	1/1/2015	EM&V Results Final