Exhibit No.:

Issues: Weather Normalization

Witness: Dennis L. Patterson

Sponsoring Party: MO PSC Staff

Type of Exhibit: Supplemental Direct

Testimony

Case No.: WR-2007-0216

Date Testimony Prepared: June 18, 2007

### MISSOURI PUBLIC SERVICE COMMISSION UTILITY OPERATIONS DIVISION

#### SUPPLEMENTAL DIRECT TESTIMONY

**OF** 

**DENNIS L. PATTERSON** 

MISSOURI-AMERICAN WATER COMPANY

**CASE NO. WR-2007-0216** 

Jefferson City, Missouri June 2007

#### **BEFORE THE PUBLIC SERVICE COMMISSION**

#### OF THE STATE OF MISSOURI

| In the Matter of Missouri-American Water ) Company's request for Authority to ) Implement a General Rate Increase for ) Water Service provided in Missouri ) Service Areas )   |
|--|
| AFFIDAVIT OF DENNIS L. PATTERSON   |
| STATE OF MISSOURI ) ) ss COUNTY OF COLE )  |
| Dennis L. Patterson, of lawful age, on his oath states: that he has participated in the preparation of the following Supplemental Direct Testimony in question and answer form, consisting of pages of Supplemental Direct Testimony to be presented in the above case, that the answers in the following Supplemental Direct Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true to the best of his knowledge and belief. |
| Dennis L. Patterson  |
| Subscribed and sworn to before me this 18th day of June, 2007.   |
| D. SUZIE MANKIN Notary Public - Notary Seal State of Missouri County of Cole My Commission Exp. 07/01/2008  Notary Public Notary Public  |

My commission expires 07-01-2008

| 1        | TABLE OF CONTENTS  |     |
|----------|--|-----|
| 2 3      | SUPPLEMENTAL DIRECT TESTIMONY  |     |
| 4 5      | OF   |     |
| 6 7      | DENNIS L. PATTERSON  |     |
| 8 9      | MISSOURI-AMERICAN WATER COMPANY  |     |
| 10<br>11 | CASE NO. WR-2007-0216  |     |
| 12<br>13 | EXECUTIVE SUMMARY  | . 1 |
| 14       | RESULTS  | . 2 |
| 15       | GENERAL METHODS OF ANALYSIS  | . 3 |
| 16       | SPECIAL METHODS OF ANALYSIS  | . 3 |
| 17       | BILLING DATA   | . 4 |
| 18       | PROJECTION OF CUSTOMER COUNTS  | . 4 |
| 19       | Added: Analysis of Meters-In-Use   | . 4 |
| 20       | Revised: Projected SLCW Quarterly Residential Customer Counts Are Now Based On |     |
| 21       | SLCW Annual Average Meters-In-Use  | . 6 |
| 22       | WEATHER DATA   | . 7 |
| 23       | WEATHER VARIABLE   | . 8 |
| 24       | WEATHER RESPONSE IN GCD, BILLING ADJUSTMENTS,                                  | . 8 |
| 25       | TRENDS AND SHIFTS  | . 8 |
| 26       | PROJECTIONS OF NORMAL WEATHER GCD AND NORMAL WEATHER SALES                     | . 9 |
| 27       | SUMMARY  | . 9 |
|          |  |     |
|          |  |     |
|          |  |     |
|          | i  |     |
|          | 1  |     |

| 1      | SUPPLEMENTAL DIRECT TESTIMONY   |
|--------|---|
| 2 3    | OF  |
| 4<br>5 | DENNIS L. PATTERSON   |
| 6<br>7 | MISSOURI-AMERICAN WATER COMPANY   |
| 8<br>9 | CASE NO. WR-2007-0216   |
| 10     |   |
| 11     | Q. What is the purpose of your Supplemental Direct Testimony?                                 |
| 12     | A. I will make a material revision to my Direct Testimony                                     |
| 13     | Q. Has Staff evaluated the effects of your revision?  |
| 14     | A. Yes. Staff has already included a component in its true-up estimate valuing                |
| 15     | this change at \$500,000. The exact amount will be recalculated as part of the final value of |
| 16     | the true-up.  |
| 17     | EXECUTIVE SUMMARY   |
| 18     | Q. Summarize your Supplemental Direct testimony.  |
| 19     | A. I will explain how assembled and analyzed average annual meters-in-use data                |
| 20     | for the St. Louis operational district, formerly St. Louis County Water (SLCW). I will then   |
| 21     | explain how I analyzed the growth in customer counts for the corresponding Quarterly          |
| 22     | Residential customer, and then how I have revised the corresponding projections of customer   |
| 23     | counts, actual Mgallon sales, and normal Mgallon sales.                                       |
| 24     | Q. Please summarize the factors that convinced you to make the revision.                      |
| 25     | A. The greatest single factor is the relationship over time of Quarterly Residential          |
| 26     | customer counts (billed accounts) with respect to annual average meters-in-use in the SLCW    |
| 27     | operating district of the Company. Specifically, I am now satisfied that the billed accounts  |
| 28     | totaled 320,060 Quarterly Residential customers in 2002 with excellent reliability, that      |
|        |   |

3

4 5

6

7

8

10

11

9

12 13

14

15 16

17

18

19

20

22

21 23 average meters-in-use for that year numbered 337,980, and that the ratio of billed quarterly residential accounts to meters-in-use, or 92.92 per cent, was therefore sufficiently reliable for the purpose of projecting billed accounts for subsequent periods, to include through the upcoming true-up date of May 31, 2007. These quantities are illustrated in the graph at Revised Schedule 1-1, attached to my Supplemental Direct Testimony. Revised Schedule 1-1 provides updates to the Schedule 1-1 attached to my original Direct Testimony in this case, replacing this Schedule entirely.

- Why was it necessary to examine this relationship and calculate these Q. projections?
- A. First, as I noted in my direct testimony, the Company's reports of billed accounts and Mgallon sales from 2002 through 2006 were not consistent from one year to the next, varied greatly within the test year, and appeared to have been underreported overall (see answer at Patterson Direct, p. 2, line 19). Second, the Company's response to my data request for clarification was not helpful in resolving the problem (answer at Patterson Direct, p. 6, line 15, and Ibid: Schedules 1-1 through 1-3).

#### **RESULTS**

- Q. What are your revised estimates of weather-adjusted Residential and Commercial GCD by service area for the 12 billing months ending December, 2006?
- A. These estimates are presented in Revised Schedules 2-1 through 2-9 attached to my Supplemental Direct testimony, which replace the like numbered Schedules attached to my direct testimony. The Revised Schedule 2-1 includes projections of customer counts as well as the projections of actual and normalized annual water sales that result. The table at Revised Schedule 2-2 shows that the projection of the 2006 combined actual Residential

sales, for the districts I analyzed, were 40,068,090 Mgallons, and that the corresponding projection of normalized 2006 Residential sales was 38,176,320 Mgallons, implying a downward weather adjustment of (1,891,771) Mgallons for these districts. Revised Schedules 2-3, 2-4 and 2-5 illustrate the annual changes in projected Residential customer counts; projections of actual and normal Residential GCD; and projections of actual and normal Residential Mgallons respectively. The parts of Schedule 2-1 that pertain to Commercial customers have not been revised, nor have the underlying Schedules 2-6 through 2-9. However, these are included in the Revised Schedules 2-1 through 2-9 for use in Staff's calculations for the upcoming true-up, and are labeled as Revised Schedules 2-6 through 2-9 for consistency.

#### **GENERAL METHODS OF ANALYSIS**

- Q. Have you revised your general methods of analysis?
- A. No. This section of my direct testimony is not revised.

#### SPECIAL METHODS OF ANALYSIS

- Q. Have you revised your special methods of analysis.
- A. Yes. I have revised my analysis of SLCW Quarterly Residential annual average customer counts by linking my customer count projections statistically to historical observations of annual average meters-in-use, and then with a calculated ratio to the test year observation meters-in-use and true-up projections of meters-in-use. These customer count projections subsequently affect my projections of annual Mgallon sales under actual and normal weather conditions.

| 1 |
|---|
| 1 |

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

#### **BILLING DATA**

- 2 Q. Have you made any revisions to the Company's billing data as it appeared in 3 Schedules 3-1 through 3-4 attached to your direct testimony? 4
  - A. No.
  - Q. Have you made any changes to the projections you mention in the question and answer found at Page 12, Line 1 of your Direct Testimony?
  - A. Yes, I have. These changes pertain to SLCW Quarterly Residential customers. The changes have been introduced above and are discussed in more detail below.

#### PROJECTION OF CUSTOMER COUNTS

- Q. Have you revised any of your projections of customer counts?
- A. Yes. I have revised my projections of customer counts for SLCW Quarterly Residential customers.
  - Q. How did you perform this revision?
- A. I performed it in two steps. First, I calculated growth curves for SLCW annual average meters-in-use before and after 2002, which were introduced in my direct testimony and are displayed in detail in the chart at Revised Schedule 1-1 attached to my Supplemental Direct testimony. Second, I calculated growth curves for SLCW Quarterly Residential customer counts before and after 2002 that are based on meters-in-use. The projections from both steps will be explained in greater detail below.
- Added: Analysis of Meters-In-Use
  - Q. How did you calculate the growth curves for SLCW meters-in-use?
- A. These meters-in-use growth curves are displayed at Supplemental Schedule 1-1, attached to my Supplemental Direct Testimony. The underlying calculations are displayed

at Supplemental Schedule 1-2, also attached to my Supplemental Direct Testimony. Beginning with observations of SLCW annual average meters-in-use from 1998 through 2006, I fit a stepped function of time through the observations, allowing for an anomalous 2002 billing year and known short billing years at 2003 and 1998.

- Q. How did you employ the resulting function of time?
- A. I used this function of time to backcast old meters-in-use from 1998 back through previous years, as well as to project old, new and total meters-in-use forward from 2006 for the upcoming true-up.
  - Q. What was the purpose of the backcasts and projections?
- A. The backcasts were intended for crosschecking with old customer counts, while the projections were intended for calculating projections of old, new and total customer counts, both for the test year and for the upcoming true-up. The crosschecks would insure that the correct functional form was used to analyze meters-in-use in past years, which in turn would insure that projections of meters-in-use would be reliable for at least a couple of years past 2006, or well beyond the upcoming true-up period.
  - Q. How are Supplemental Schedules 1-1 and 1-2 to be used?
- A. Supplemental Schedules 1-1 and 1-2 are added to the analyses first presented in my Direct Testimony. The information they contain is used to calculate the Revised Schedules presented in my Supplemental Direct Testimony.

Revised: Projected SLCW Quarterly Residential Customer Counts Are Now Based On

2 SLCW Annual Average Meters-In-Use

Q. What are your revised projections of SLCW Quarterly Residential customer counts after 2001?

- A. The revised projections of SLCW Quarterly Residential customer counts are illustrated at Supplemental Schedule 2, and appear in detail at Revised Schedule 4-7, attached to my Supplemental Direct Testimony. Please note that observed customer counts were first smoothed for the years 1993 through 2001, because the years 1995 and 1998 were obviously undercounted (Supplemental Schedule 2). Then, old customer counts were projected through 2006 into 2007 and 2008, or beyond the upcoming true-up period. Next, I added 2002 observed new customers to projected 2002 old customers (the 2002 Crosscheck point at Supplemental Schedule 2). The 2002 new customers are from the table at Page 9 of my Direct Testimony, and from Schedule ELS-3SR of Dr. Spitznagel's Surrebuttal Testimony in the Company's Rate Case WR-2003-0500, which have been included in my working papers and submitted with my direct testimony in the current case. Next, the ratio of (2002 old plus new customers) to (2002 meters-in-use) was calculated as 92.92%. Finally, this ratio was used to calculate projections of (old plus new customers) for the years 2003 through 2006, as well as for 2007 and 2008, or beyond the upcoming true-up.
  - Q. Why do you believe that this method is reliable?
- A. First, the statistical fit of old customer counts to pre-2002 observations meters-in-use is quite good, so that customer count projections after 2001 would be quite reliable. Second, the consistency of newer observations of meters-in-use with older observations is visually obvious and statistically reliable, given only the prior information that new service

area and new meters-in-use were added in 2002. Third, the number of customers added in 2002 is from a reliable source (the sworn testimony of a Company witness). It follows that the ratio of (2002 old plus new customers) to (2002 average meters-in-use) is also very reliable. Finally, it would be logical to assume that the growth in meters-in-use represents appropriate purchases by the Company for installation in the residences and businesses of new customers. Only an increase in customer numbers could justify an increase in meters-in-use.

- Q. The customer counts you project in your revised analyses are larger than those you projected in your direct testimony. Why do you feel that this projection is appropriate?
- A. The ratio calculated above is smaller than the ratios of (old customers only) to (old meters-in-use) in the years prior to 2002, which consistently average nearly 95 per cent. This indicates that the meters-in-use method of projecting customer counts through 2006 is more conservative than the counts that precede them, and that it therefore benefits the Company to use this method. This may be a consequence of calculating the projection ratio with data from the billing year 2002, where meters-in-use appear to be somewhat larger than succeeding years. Finally, it is interesting to note that the average of the Company's various estimates of 2006 customer counts (340,687, 318,372 and 315,905) is 324,988 customers, not greatly different from the 325,487 customers that result from my calculations.

#### **WEATHER DATA**

- Q. Have you revised any of the weather data used in your analyses?
- A. No. As a consequence, the Schedules 5-1 through 5-4 attached to my direct testimony remain effective, together with their underlying working papers.

#### WEATHER VARIABLE

Q. Have you revised your discussion of the weather variable, Shortfall?

A. No.

### WEATHER RESPONSE IN GCD, BILLING ADJUSTMENTS, TRENDS AND SHIFTS

Q. Have you revised your calculations of weather response for SLCW Quarterly Residential customers?

- A. Yes. I first calculated revised customer numbers for the old customer base for the years after 1992, as represented at Revised Schedule 4-7 and illustrated at Supplemental Schedule 2, which are attached to my Supplemental Direct testimony. I then combined the revised customer numbers with historical observations for 1990 through 1992. I next calculated GCD observations using customer numbers from the pooled data just described, and using Dr. Spitznagel's annual Mgallon observations for the years 1990 through 2001. Finally, I calculated weather response parameters using "old" GCD observations from resulting data set for the years 1990 through 2001. These results are presented at Revised Schedule 6-7, attached to my Supplemental Direct testimony. The parameters apply to observations and projections of the old customer base, which does not include new customers that were added in 2002.
  - Q. Did your regression analysis include terms for effects other than the weather?
- A. Yes. The regression model included a trend to account for a small but significant downward conservation effect of about (0.433) GCD per year, as well as for three instances of compensating billing corrections. A conservation trend is known in the industry, and the absence of billing corrections would be very unusual.

#### PROJECTIONS OF NORMAL WEATHER GCD AND NORMAL WEATHER SALES

Q. How did you perform your revised calculations of usage per customer for the years after 2001 for SLCW Quarterly Residential customers?

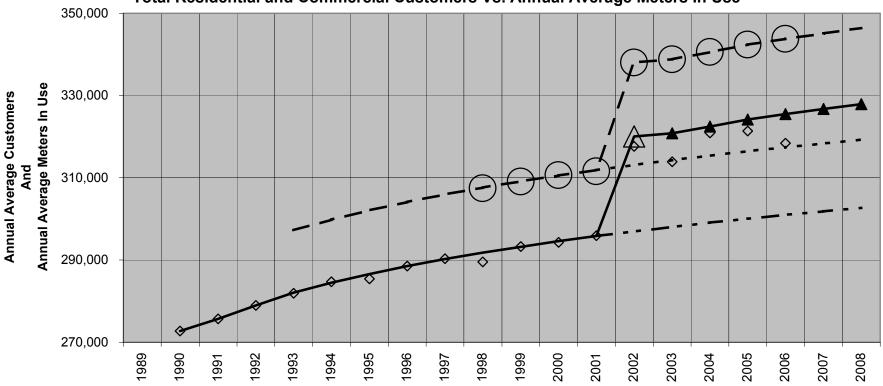
A. These calculations are presented at Revised Schedule 7-7, attached to my Supplemental Direct testimony. The calculations continue to make use of the knowledge that a new customer added in 2002 exhibited about 75% of the usage of the average "old" customer. Revised normal weather Mgallons were also calculated as the product of revised projections of customer counts, revised normal weather GCD and nominal annual billing days, expressed as Mgallons (Revised Schedule 7-7). I have provided the revised calculations to Staff Witness Roberta M. Grissum, and have made them available to the Company in my revised working papers.

#### **SUMMARY**

- Q. Please provide your revised Summary.
- A. I have now assembled and analyzed average annual meters-in-use data for the SLCW operational district of the Company, that I have used that information to analyze the growth in customer counts for the corresponding Quarterly Residential customers, and that I have revised the corresponding projections of customer counts, actual Mgallon sales, and normal Mgallon sales. In other respects, the Summary I filed in my original Direst testimony continues to apply to my results.
  - Q. Does this conclude your Supplemental Direct testimony?
  - A. Yes, it does.

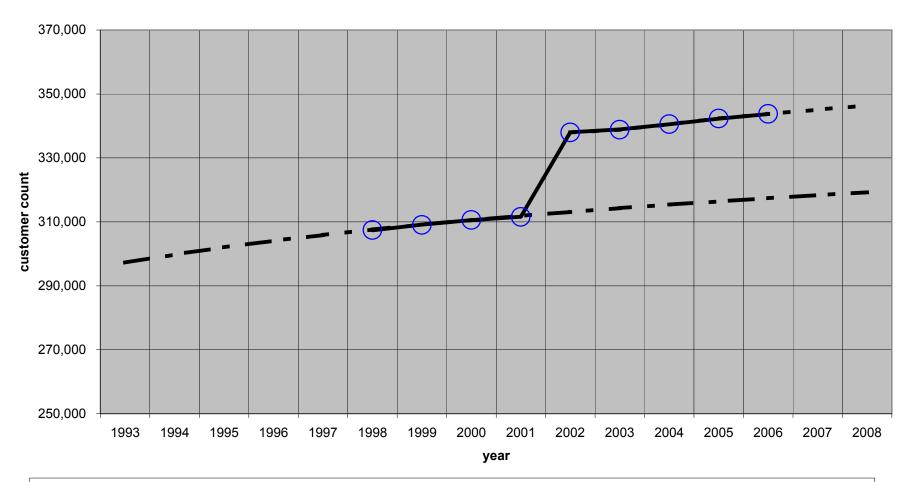
### Missouri-American Water Company St. Louis County Operational District (SLCW)

Total Residential and Commercial Customers Vs. Annual Average Meters In Use



- O SLCW Annual Report Average Meters In Use
- Projected Meters in use
- - Projected Old Meters in use
  - ♦ Dr. Spitznagel Quarterly Residential Customers W/Apr 2006 Update
- —— Smoothed Quarterly Residential Customers
- △ 2002 Quarterly Residential Customers
- ▲ Projected Quarterly Residential Customers Based On 2002 Percentage of Meters in Use
- - Projected Old Quarterly Residential Customers

### Mid American Water Company Case No. WR-2003-0500 Projections of Existing and Added Customers On Exponential Growth Curves



Average Meters In Use — Proj Old Meters - Recent Proj Meters — Regr All Meters

|              |                                       | ouis Quarterly                     |                             |         | Yr of log fn        |                |              |                    |                    |                    |                       |                     |
|--------------|---------------------------------------|------------------------------------|-----------------------------|---------|---------------------|----------------|--------------|--------------------|--------------------|--------------------|-----------------------|---------------------|
|              | R                                     | esidential                         |                             |         | 1986                |                |              |                    | 1                  |                    |                       |                     |
| Vear         | Meters In Use At<br>Beginning Of Year | Meters In<br>Use At End<br>Of Year | Average<br>Meters In<br>Use | inewmtr | LOGN(Ye<br>ar-1986) | newlog         | i2003        | Regr All<br>Meters | Proj Old<br>Meters | Proj New<br>Meters | Recent Proj<br>Meters | Projected<br>Meters |
| 1980         | beginning or real                     | Orreal                             | 036                         |         |                     |                |              |                    |                    |                    |                       |                     |
| 1981         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1982         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1983         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1984         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1985         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1986         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1987         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1988         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1989         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1990         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
| 1991         |                                       |                                    |                             |         |                     |                |              |                    |                    |                    |                       |                     |
|              | Meters In Use At<br>Beginning Of Year | Meters In<br>Use At End            | Average<br>Meters In        | inewmtr | LOGN(Ye             | newlog         | i2003        | Regr All<br>Meters | Proj Old<br>Meters | Proj New<br>Meters | Recent Proj<br>Meters | Projected<br>Meters |
| 1992         | beginning or real                     | Of Year                            | Use                         |         | ai-1300)            |                |              | WICECIS            | Wieters            | Wieters            | Weters                | Wieters             |
| 1993         |                                       |                                    |                             | 0       | 1.946               | 0.000          | 0            |                    | 297,223            | 0                  |                       | 297223              |
| 1994         |                                       |                                    |                             | 0       |                     | 0.000          | 0            |                    | 299791             | 0                  |                       | 299791              |
| 1995         |                                       |                                    |                             | 0       |                     | 0.000          | 0            |                    | 302056             | 0                  |                       | 302056              |
| 1996         |                                       |                                    |                             | 0       |                     | 0.000          | 0            |                    | 304082             | 0                  |                       | 304082              |
| 1997         |                                       |                                    |                             | 0       |                     | 0.000          | 0            |                    | 305915             | 0                  |                       | 305915              |
| 1998         | 306619.0                              | 308,238                            | 307,429                     | 0       |                     | 0.000          | -0.5         | ,                  | 307589             | 0                  |                       | 307589              |
| 1999         | 308238.0                              | 309,873                            | 309,056                     | 0       |                     | 0.000          | 0            | 309,128            | 309128             | 0                  |                       | 309128              |
| 2000         | 309858.0                              | 311,368                            | 310,613                     | 0       |                     | 0.000          | 0            | 310,553            | 310553             | 0                  |                       | 310553              |
| 2001         | 311368.0                              | 311,707                            | 311,538                     | 0       |                     | 0.000          | -0.5         | 311,619            | 311880             | 0                  | 007000                | 311880              |
| 2002         | 337970.0                              | 337,990                            | 337,980                     | 1       | 2.773               | 2.773          | 1            | 338,006            | 313121             | 24859              | 337980                | 337980              |
| 2003<br>2004 | 337990.0<br>339628.0                  | 339,628<br>341,506                 | 338,809<br>340,567          | 1       | 2.833<br>2.890      | 2.833<br>2.890 | -0.5<br>-0.5 |                    | 314287<br>315386   | 24522<br>25181     | 338809<br>340567      | 338809<br>340567    |
| 2004         | 341506.0                              | 343,165                            | 340,567                     |         | 2.090               | 2.090          | -0.5         | 342,300            | 316426             | 25909              | 342336                | 342336              |
| 2005         |                                       | 343,165                            | 342,336                     | 1       | 2.944               | 2.944          | 0            | 342,300            | 316426             | 26379              | 342336                | 342336              |
| 2006         | 343 105.0                             | 344,418                            | 343,192                     | 1       | 3.045               |                | 0            | 343,737            | 317412             | 26753              | 343792                | 343792<br>345104    |
| 2007         |                                       |                                    |                             | 1       | 3.045               | 3.045          | 0            | 346,407            | 319245             | 27162              | 346407                | 346407              |
| 2006         |                                       |                                    |                             |         | 3.091               | 3.091          | U            | 340,407            | 319245             | 27 102             | 340407                | 340407              |

SUMMARY OUTPUT

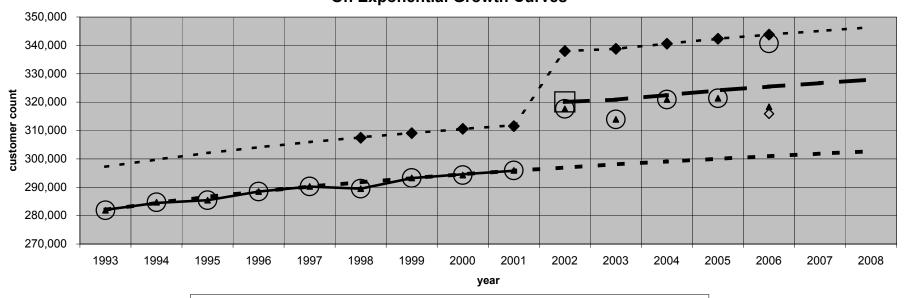
| Regression Statistics |             |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|
| Multiple R            | 0.999989574 |  |  |  |  |  |
| R Square              | 0.999979148 |  |  |  |  |  |
| Adjusted R Square     | 0.999966637 |  |  |  |  |  |
| Standard Error        | 95.21307747 |  |  |  |  |  |
| Observations          | 9           |  |  |  |  |  |

| ANOVA      |    |   |             |             |             |                |
|------------|----|---|-------------|-------------|-------------|----------------|
|            | df |   | SS          | MS          | F           | Significance F |
| Regression | 3  | 3 | 2173747909  | 724582636.2 | 79927.22173 | 4.04473E-12    |
| Residual   | 5  | 5 | 45327.65061 | 9065.530122 |             |                |
| Total      | 8  | 3 | 2173793236  |             |             |                |
|            |    |   |             |             |             |                |

|              | Coefficients                                     | Standard Error  | t Stat  | P-value  | Lower 95%  | Upper 95%   |
|--------------|--|---|---|--|--|---|
| Intercept    | 259801.2519                                      | 1110.721935   | 233.9030533   | 2.71044E-11  | 256946.0503  | 262656.4536   |
| X Variable 1 | 19231.08258                                      | 429.0878313   | 44.8185224  | 1.044E-07  | 18128.0772   | 20334.08797   |
| X Variable 2 | 8787.277322                                      | 50.50819821   | 173.9772479   | 1.19039E-10  | 8657.441865  | 8917.112779   |
| X Variable 3 | 521.3439728                                      | 74.24395555   | 7.022039288   | 0.000903578  | 330.4938093  | 712.1941363   |
|              | Intercept X Variable 1 X Variable 2 X Variable 3 | Intercept 259801.2519<br>X Variable 1 19231.08258<br>X Variable 2 8787.277322 | Intercept         259801.2519         1110.721935           X Variable 1         19231.08258         429.0878313           X Variable 2         8787.277322         50.50819821 | Intercept         259801.2519         1110.721935         233.9030533           X Variable 1         19231.08258         429.0878313         44.8185224           X Variable 2         8787.277322         50.50819821         173.9772479 | Intercept         259801.2519         1110.721935         233.9030533         2.71044E-11           X Variable 1         19231.08258         429.0878313         44.8185224         1.044E-07           X Variable 2         8787.277322         50.50819821         173.9772479         1.19039E-10 | Intercept         259801.2519         1110.721935         233.9030533         2.71044E-11         256946.0503           X Variable 1         19231.08258         429.0878313         44.8185224         1.044E-07         18128.0772           X Variable 2         8787.277322         50.50819821         173.9772479         1.19039E-10         8657.441865 |

#### Mid American Water Company Case No. WR-2003-0500

#### St. Louis County Water Quarterly Residential Customers **Projections of Existing and Added Customers On Exponential Growth Curves**



- Projected Meters
  - Average Meters In Use
  - stlq res cus sptz w/2006 from stat13
  - stlq res cus sptz w/apr 2006 update
- Regression Old Customers
- Projected Old Cust w/growth
- -Forecast Total Customers @ 2002 New Cus

  - 2006 stlq res cus from cus annual.xls Crosscheck: Proj Old + Added 2002

#### Missouri-American Water Company Case No. WR-2007-0216 Staff's Weather Normalized Usage Per Customer Per Day For The Company's Four Largest Operations Based On 1971-2000 Normal Weather

| District         | Billing   | Center Of 12-<br>Month Period | Residential<br>Customers | Residential<br>GCD | Residential<br>Mgallons | Commercial<br>Customers | Commercial<br>GCD | Commercial<br>Mgallons | Combined<br>Customers | Combined<br>Mgallons |
|------------------|-----------|-------------------------------|--------------------------|--------------------|-------------------------|-------------------------|-------------------|------------------------|-----------------------|----------------------|
| Joplin           | Monthly   | 30-Jun-06                     | 20,251                   | 173.37             | 1,282,326               | 3,125                   | 860.29            | 982,024                | 23,376                | 2,264,350            |
| St. Charles      | Monthly   | 30-Jun-06                     | 28,406                   | 273.63             | 2,839,002               | 956                     | 1237.30           | 431.969                | 29,361                | 3,270,971            |
| St. Joseph       | Monthly   | 30-Jun-06                     | 28,431                   | 159.62             | 1,657,531               | 2,950                   | 787.00            | 847,844                | 31,380                | 2,505,375            |
| St. Louis County | Quarterly | 30-Jun-06                     | 325,487                  | 272.51             | 32,397,461              | 17,927                  | 1169.24           | 7,655,947              | 343,414               | 40,053,409           |
| Sums             | Quarterly | 30-Jun-06                     | 402,574                  | 259.63             | 38,176,320              | 24,957                  | 1087.99           | 9,917,785              | 427,532               | 48,094,105           |
| Joplin           | Monthly   | 31-Dec-06                     | 20,393                   | 170.94             | 1,273,173               | 3,127                   | 860.29            | 982,457                | 23,520                | 2,255,630            |
| St. Charles      | Monthly   | 31-Dec-06                     | 28,598                   | 273.63             | 2,858,225               | 963                     | 1231.75           | 433,191                | 29,561                | 3,291,417            |
| St. Joseph       | Monthly   | 31-Dec-06                     | 28,511                   | 158.12             | 1,646,572               | 2,913                   | 780.35            | 830,365                | 31,424                | 2,476,937            |
| St. Louis County | Quarterly | 31-Dec-06                     | 326,099                  | 272.27             | 32,429,149              | 17,968                  | 1181.92           | 7,756,743              | 344,067               | 40,185,892           |
| Sums             |           | 31-Dec-06                     | 403,602                  | 259.18             | 38,207,119              | 24,970                  | 1096.75           | 10,002,756             | 428,572               | 48,209,875           |
| Joplin           | Monthly   | 31-May-07                     | 20,512                   | 168.92             | 1,265,546               | 3,128                   | 860.29            | 982,818                | 23,640                | 2,248,364            |
| St. Charles      | Monthly   | 31-May-07                     | 28,758                   | 273.63             | 2.874.245               | 969                     | 1227.12           | 434.210                | 29.727                | 3,308,455            |
| St. Joseph       | Monthly   | 31-May-07                     | 28,578                   | 156.87             | 1,637,440               | 2,883                   | 774.81            | 815,798                | 31,461                | 2,453,238            |
| St. Louis County | Quarterly | 31-May-07                     | 326,610                  | 272.06             | 32,455,555              | 18,001                  | 1192.49           | 7,840,739              | 344,611               | 40,296,294           |
| Sums             |           | 31-May-07                     | 404,459                  | 258.80             | 38,232,786              | 24,981                  | 1104.05           | 10,073,565             | 429,439               | 48,306,351           |
|                  |           |                               |                          |                    |                         |                         |                   |                        |                       |                      |
| Joplin           | Monthly   | 30-Jun-07                     | 20,536                   | 168.52             | 1,264,020               | 3,128                   | 860.29            | 982,890                | 23,664                | 2,246,910            |
| St. Charles      | Monthly   | 30-Jun-07                     | 28,790                   | 273.63             | 2,877,449               | 970                     | 1226.20           | 434,413                | 29,760                | 3,311,863            |
| St. Joseph       | Monthly   | 30-Jun-07                     | 28,592                   | 156.62             | 1,635,613               | 2,877                   | 773.70            | 812,885                | 31,468                | 2,448,498            |
| St. Louis County | Quarterly | 30-Jun-07                     | <u>326,712</u>           | <u>272.02</u>      | 32,460,836              | <u>18,008</u>           | <u>1194.61</u>    | <u>7,857,539</u>       | 344,720               | 40,318,375           |
| Sums             |           | 30-Jun-07                     | 404,630                  | 258.73             | 38,237,919              | 24,983                  | 1105.51           | 10,087,727             | 429,613               | 48,325,646           |

Revised Schedule 2-1

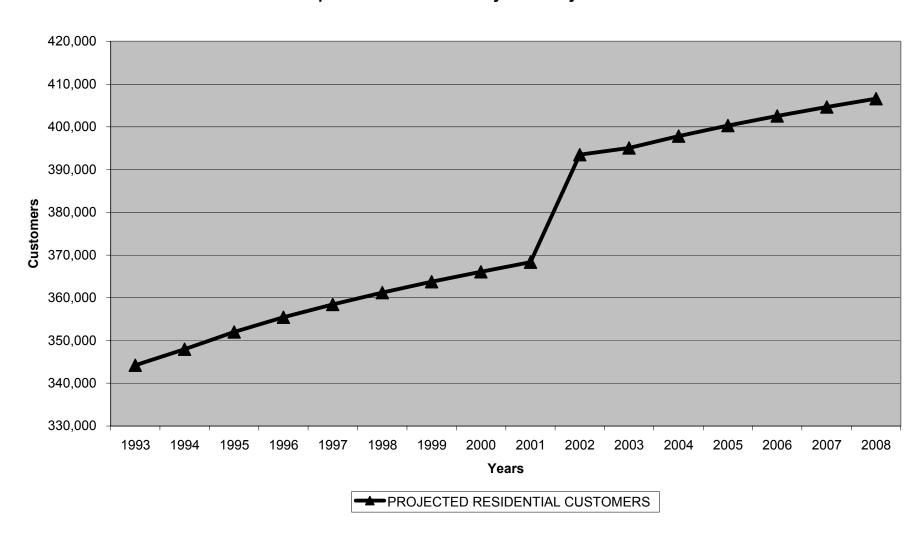
### Missouri-American Water Company Case No. WR-2007-0216 Projected Actual Residential Sales For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers

| BILLING<br>YEAR | PROJECTED ACTUAL RESIDENTIAL MGALLONS | PROJECTED<br>RESIDENTIAL<br>CUSTOMERS | NOMINAL<br>BILLING<br>DAYS | PROJECTED<br>ACTUAL<br>RESIDENTIAL<br>GCD |
|-----------------|---------------------------------------|---------------------------------------|----------------------------|---|
|                 |                                       |                                       |                            |   |
| 1993            | 31,298,906                            | 344,238                               | 365.25                     | 248.93                                    |
| 1994            | 34,470,747                            | 347,934                               | 365.25                     | 271.25                                    |
| 1995            | 33,866,451                            | 352,015                               | 365.25                     | 263.40                                    |
| 1996            | 34,075,642                            | 355,447                               | 365.25                     | 262.47                                    |
| 1997            | 35,397,641                            | 358,456                               | 365.25                     | 270.36                                    |
| 1998            | 33,484,463                            | 361,200                               | 365.25                     | 253.81                                    |
| 1999            | 36,334,549                            | 363,744                               | 365.25                     | 273.48                                    |
| 2000            | 35,390,446                            | 366,075                               | 365.25                     | 264.68                                    |
| 2001            | 36,135,008                            | 368,317                               | 365.25                     | 268.61                                    |
| 2002            | 38,007,014                            | 393,521                               | 365.25                     | 264.43                                    |
| 2003            | 36,588,614                            | 395,068                               | 365.25                     | 253.56                                    |
| 2004            | 37,795,298                            | 397,813                               | 365.25                     | 260.12                                    |
| 2005            | 39,633,006                            | 400,339                               | 365.25                     | 271.04                                    |
| 2006            | 40,068,090                            | 402,574                               | 365.25                     | 272.50                                    |
| 2007            | 38,237,919                            | 404,630                               | 365.25                     | 258.73                                    |
| 2008            | 38,292,509                            | 406,632                               | 365.25                     | 257.82                                    |
|                 |                                       |                                       |                            |   |

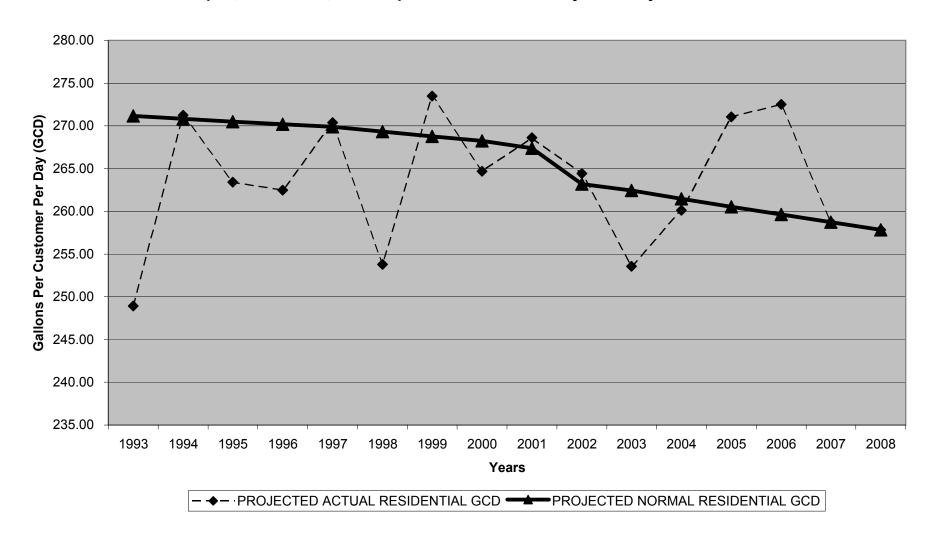
### Missouri-American Water Company Case No. WR-2007-0216 Projected Normal Residential Sales For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers

| BILLING<br>YEAR | PROJECTED<br>NORMAL<br>RESIDENTIAL<br>MGALLONS | PROJECTED<br>RESIDENTIAL<br>CUSTOMERS | NOMINAL<br>BILLING<br>DAYS | PROJECTED<br>NORMAL<br>RESIDENTIAL<br>GCD |
|-----------------|--|---------------------------------------|----------------------------|---|
|                 |  |                                       |                            |   |
| 1993            | 34,094,019                                     | 344,238                               | 365.25                     | 271.16                                    |
| 1994            | 34,419,338                                     | 347,934                               | 365.25                     | 270.84                                    |
| 1995            | 34,779,128                                     | 352,015                               | 365.25                     | 270.50                                    |
| 1996            | 35,077,531                                     | 355,447                               | 365.25                     | 270.19                                    |
| 1997            | 35,334,363                                     | 358,456                               | 365.25                     | 269.88                                    |
| 1998            | 35,532,805                                     | 361,200                               | 365.25                     | 269.33                                    |
| 1999            | 35,709,593                                     | 363,744                               | 365.25                     | 268.78                                    |
| 2000            | 35,864,771                                     | 366,075                               | 365.25                     | 268.23                                    |
| 2001            | 35,968,379                                     | 368,317                               | 365.25                     | 267.37                                    |
| 2002            | 37,829,658                                     | 393,521                               | 365.25                     | 263.19                                    |
| 2003            | 37,869,053                                     | 395,068                               | 365.25                     | 262.44                                    |
| 2004            | 37,992,986                                     | 397,813                               | 365.25                     | 261.48                                    |
| 2005            | 38,097,818                                     | 400,339                               | 365.25                     | 260.54                                    |
| 2006            | 38,176,320                                     | 402,574                               | 365.25                     | 259.63                                    |
| 2007            | 38,237,919                                     | 404,630                               | 365.25                     | 258.73                                    |
| 2008            | 38,292,509                                     | 406,632                               | 365.25                     | 257.82                                    |
|                 |  |                                       |                            |   |

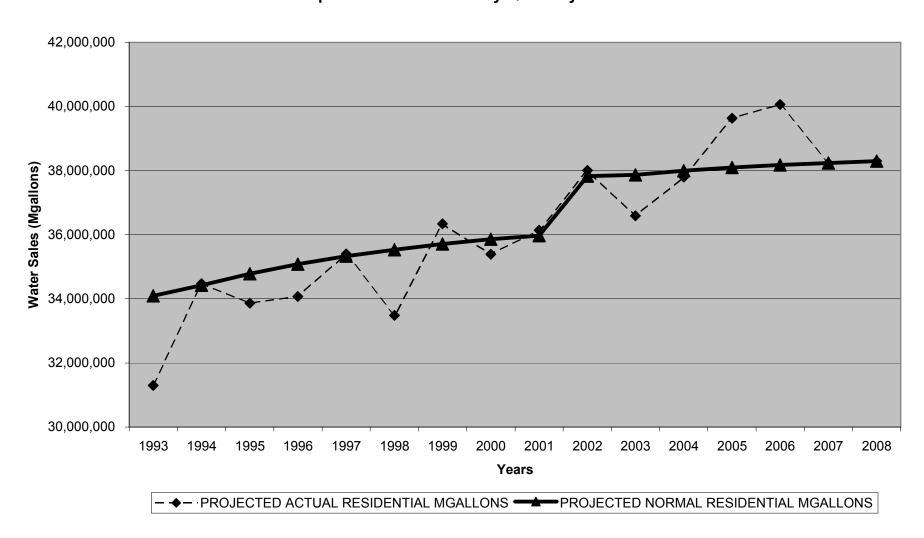
# Missouri-American Water Company Case No. WR-2007-0216 Projected Residential Customers For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers



## Missouri-American Water Company Case No. WR-2007-0216 Projected Residential Gallons Per Customer Per Day (GCD) For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers



# Missouri-American Water Company Case No. WR-2007-0216 Projected Residential Water Sales (Mgallons) For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers



### Missouri-American Water Company Case No. WR-2007-0216

Projected Actual Commercial Sales For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers

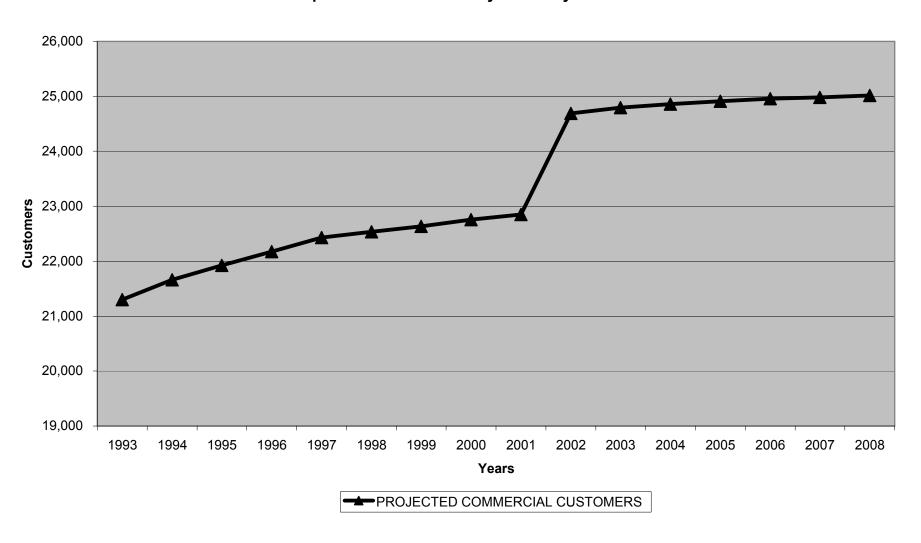
| BILLING<br>YEAR | PROJECTED<br>ACTUAL<br>COMMERCIAL<br>MGALLONS | PROJECTED<br>COMMERCIAL<br>CUSTOMERS | NOMINAL<br>BILLING<br>DAYS | PROJECTED<br>ACTUAL<br>COMMERCIAL<br>GCD |
|-----------------|---|--------------------------------------|----------------------------|--|
| 4000            |   | 0.4.000                              |                            | 0.40.40                                  |
| 1993            | 7,378,578                                     | 21,299                               | 365.25                     | 948.46                                   |
| 1994            | 7,442,177                                     | 21,662                               | 365.25                     | 940.63                                   |
| 1995            | 7,364,809                                     | 21,921                               | 365.25                     | 919.84                                   |
| 1996            | 7,483,560                                     | 22,177                               | 365.25                     | 923.90                                   |
| 1997            | 7,793,334                                     | 22,428                               | 365.25                     | 951.38                                   |
| 1998            | 7,940,788                                     | 22,533                               | 365.25                     | 964.84                                   |
| 1999            | 8,407,152                                     | 22,634                               | 365.25                     | 1,016.95                                 |
| 2000            | 8,372,268                                     | 22,757                               | 365.25                     | 1,007.26                                 |
| 2001            | 8,544,983                                     | 22,851                               | 365.25                     | 1,023.81                                 |
| 2002            | 9,266,618                                     | 24,691                               | 365.25                     | 1,027.51                                 |
| 2003            | 9,035,434                                     | 24,793                               | 365.25                     | 997.76                                   |
| 2004            | 9,553,265                                     | 24,857                               | 365.25                     | 1,052.24                                 |
| 2005            | 10,004,639                                    | 24,911                               | 365.25                     | 1,099.57                                 |
| 2006            | 10,554,922                                    | 24,957                               | 365.25                     | 1,157.88                                 |
| 2007            | 10,087,727                                    | 24,983                               | 365.25                     | 1,105.51                                 |
| 2008            | 10,264,342                                    | 25,018                               | 365.25                     | 1,123.30                                 |
|                 |   |                                      |                            |  |

#### Missouri-American Water Company Case No. WR-2007-0216

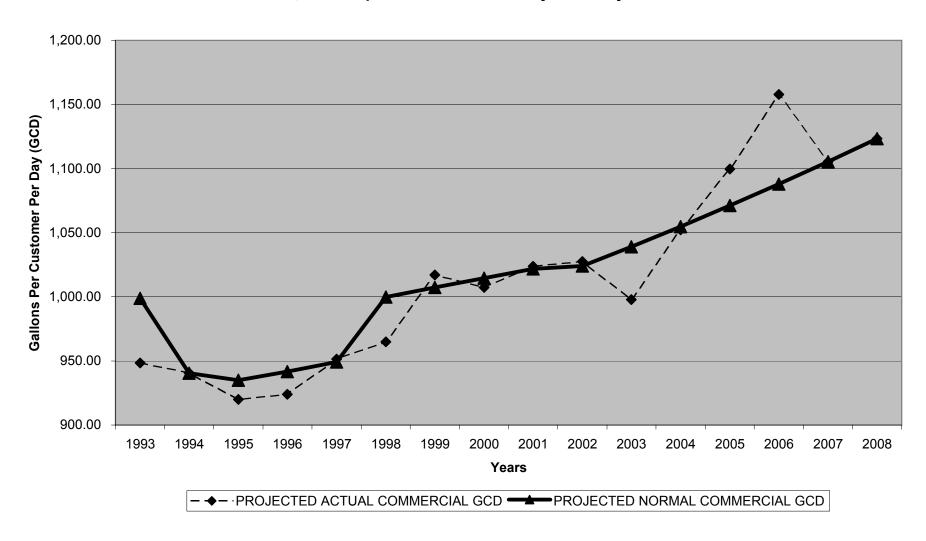
Projected Normal Commercial Sales For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers

| BILLING<br>YEAR | PROJECTED<br>NORMAL<br>COMMERCIAL<br>MGALLONS | PROJECTED<br>COMMERCIAL<br>CUSTOMERS | NOMINAL<br>BILLING<br>DAYS | PROJECTED<br>NORMAL<br>COMMERCIAL<br>GCD |
|-----------------|---|--------------------------------------|----------------------------|--|
|                 | MOXELONG                                      |                                      |                            | 002                                      |
| 1993            | 7,770,415                                     | 21,299                               | 365.25                     | 998.83                                   |
| 1994            | 7,441,380                                     | 21,662                               | 365.25                     | 940.53                                   |
| 1995            | 7,485,618                                     | 21,921                               | 365.25                     | 934.93                                   |
| 1996            | 7,627,773                                     | 22,177                               | 365.25                     | 941.70                                   |
| 1997            | 7,774,542                                     | 22,428                               | 365.25                     | 949.08                                   |
| 1998            | 8,228,731                                     | 22,533                               | 365.25                     | 999.82                                   |
| 1999            | 8,327,544                                     | 22,634                               | 365.25                     | 1,007.32                                 |
| 2000            | 8,432,329                                     | 22,757                               | 365.25                     | 1,014.48                                 |
| 2001            | 8,527,235                                     | 22,851                               | 365.25                     | 1,021.69                                 |
| 2002            | 9,235,313                                     | 24,691                               | 365.25                     | 1,024.04                                 |
| 2003            | 9,409,002                                     | 24,793                               | 365.25                     | 1,039.02                                 |
| 2004            | 9,576,462                                     | 24,857                               | 365.25                     | 1,054.80                                 |
| 2005            | 9,745,917                                     | 24,911                               | 365.25                     | 1,071.14                                 |
| 2006            | 9,917,785                                     | 24,957                               | 365.25                     | 1,087.99                                 |
| 2007            | 10,087,727                                    | 24,983                               | 365.25                     | 1,105.51                                 |
| 2008            | 10,264,342                                    | 25,018                               | 365.25                     | 1,123.30                                 |
|                 |   |                                      |                            |  |

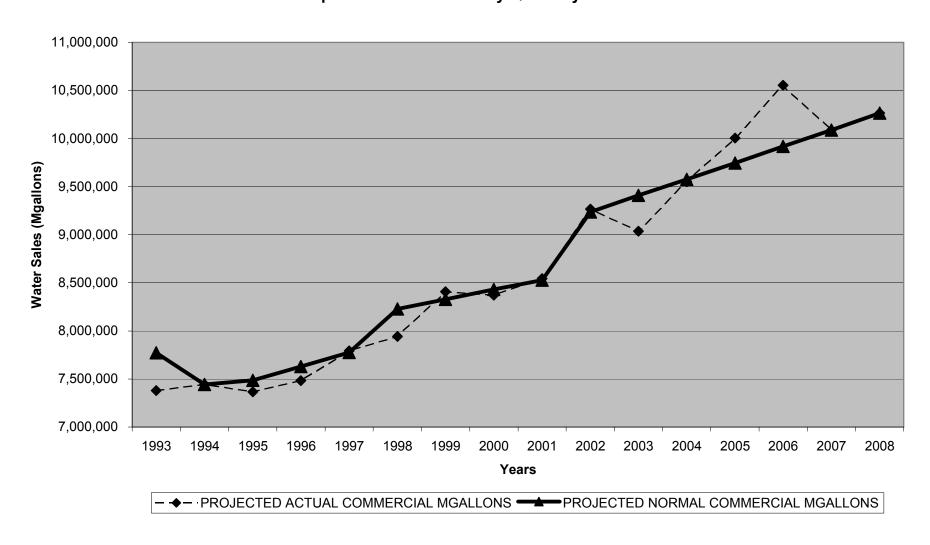
# Missouri-American Water Company Case No. WR-2007-0216 Projected Commercial Customers For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers



# Missouri-American Water Company Case No. WR-2007-0216 Projected Commercial Water Gallons Per Customer Per Day For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers



## Missouri-American Water Company Case No. WR-2007-0216 Projected Commercial Water Sales (Mgallons) For Joplin, St. Charles, St. Joseph and St. Louis County Quarterly Customers



|  |  | ouis Quarterly<br>Residential  | '   | ]   |  |   |  |  |       |  |   |  |  |   |  |  |  |   |                           |                                |              |                              |                           |                           |
|--|--|--|---|---|--|---|--|--|-------|--|---|--|--|---|--|--|--|---|---------------------------|--------------------------------|--------------|------------------------------|---------------------------|---------------------------|
| Year   | stlq res cus sptz  | stlq res cus   | 2006 stlq res<br>cus from cus<br>annual.xls |   | Proj Old<br>Meters   | Proj New<br>Meters  | Projected<br>Meters                      | Dummies  |       | Projected<br>Old Cust<br>w/growth  | Calc New<br>Cust  | Regression<br>Old<br>Customers   | Forecast<br>Total<br>Customers<br>@ 2002<br>New Cus      | Smoothed<br>Total<br>Customer<br>s  | Crossche<br>ck: Proj<br>Old +<br>Added<br>2002 |  |  |   |                           |                                |              |                              |                           |                           |
| 1980<br>1981<br>1982<br>1983<br>1984<br>1985<br>1986<br>1987<br>1988<br>1989<br>1990                         |  |  |   |   |  |   |  |  |       |  |   |  |  |   |  |  |  |   |                           |                                |              |                              |                           |                           |
| 1992   | stlq res cus sptz<br>w/2006 from stat13  |  | 2006 stlq res<br>cus from cus<br>annual.xls | Inewcus   | Proj Old<br>Meters   | Proj New<br>Meters  | Projected<br>Meters                      | Dummies  |       | Projected<br>Old Cust<br>w/growth  | Calc New<br>Cust  | Regression<br>Old<br>Customers   | Forecast<br>Total<br>Customers<br>@ 2002<br>New Cus      | Smoothed<br>Total<br>Customer<br>s  | Crossche<br>ck: Proj<br>Old +<br>Added<br>2002 | SUMMARY OUTPUT   | =  |   |                           |                                |              |                              |                           |                           |
| 1993<br>1994<br>1995<br>1996<br>1997<br>1998<br>1999<br>2000<br>2001<br>2002<br>2003<br>2004<br>2005<br>2006 | 281890.5<br>284722.0<br>2854142.8<br>288511.5<br>299306.0<br>289530.3<br>294285.8<br>29590.0<br>317639.3<br>313914.0<br>320881.0<br>321346.5<br>340686.8 | 281,891<br>284,722<br>285,443<br>288,512<br>290,306<br>289,530<br>293,280<br>294,286<br>295,906<br>317,639<br>313,914<br>320,881<br>321,347<br>318,372 |   | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>1<br>1<br>1<br>1<br>1 | 297,223<br>299,791<br>302,056<br>304,082<br>305,915<br>307,589<br>309,128<br>310,553<br>311,880<br>313,121<br>314,287<br>315,386<br>316,426<br>317,412 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>24,859<br>24,522<br>25,181<br>25,909<br>26,379<br>26,753 | 340,567<br>342,336<br>343,792<br>345,104 | 0.0<br>0.0<br>0.5<br>0.0<br>0.0<br>1.0<br>0.0<br>0.0 | 23100 | 282089<br>284491<br>286505<br>290220<br>291785<br>293225<br>294558<br>295799<br>296960<br>298051<br>299079<br>300051<br>300974 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>23100<br>22787<br>23399<br>24076<br>24513 | 284491<br>285474<br>288505<br>290220<br>289514<br>293225<br>294558<br>295799 | 320060<br>320838<br>322478<br>324128<br>325487<br>326712 | 282,089<br>284,491<br>286,610<br>288,505<br>290,220<br>291,785<br>293,225<br>294,558<br>295,799<br>320060<br>320838<br>322478<br>324128<br>325487 | 320060   | Regression S Multiple R R Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Total | 0.99462184<br>0.998924657<br>0.998566205<br>177.9875882<br>df<br>2<br>6<br>8 | SS<br>176569784<br>190077.4893<br>176759861.5<br>Standard Error | 31679.58155<br>t Stat     | P-value                        | Lower 95%    |                              | ower 95.0% Uj             |                           |
| 2008   |  | 324,988  |   | 1   | 319,245  | 27,162  |  |  |       | 302689   | 25240<br>92.92%   |  | 327929   | 327929  |  | Intercept<br>Projected Meters<br>Dummies   | 4060.994162<br>0.935417597<br>-2270.492847                                   | 3858.104513<br>0.012636846                                      | 1.052587909<br>74.0230301 | 9 0.333062263<br>1 4.09124E-10 | -5379.447476 | 13501.4358 -5<br>0.966338844 | 5379.447476<br>0.90449635 | 13501.4358<br>0.966338844 |

| [ | ST LOUIS COUNTY WATER COMPANY | (QUARTE | RLY RESIDENTIAL) W | R-2007-0216 |
|---|-------------------------------|---------|--------------------|-------------|
| ı |                               |         |                    |             |

| YYYY | GCD(Old Cus) | SHORT | NSHORT | DNSHORT | Trend 2006 | old swaps | Regression Line | Residual | Dummy Adj | Wx Adjusted | wx adjusted 2006 | Hot&Dry: 1988 | Cool&Wet: 1993 |
|------|--------------|-------|--------|---------|------------|-----------|-----------------|----------|-----------|-------------|------------------|---------------|----------------|
| 1990 | 278.8        | 5.62  | 6.43   | -0.81   | (16.00)    |           | 279.07          | (0.22)   |           | 284.61      | ,                | 309.03        | 260.55         |
| 1991 | 293.7        | 8.21  | 6.43   | 1.78    | (15.00)    |           | 293.54          | 0.16     | 290.41    | 284.54      |                  | 308.97        | 260.49         |
| 1992 | 290.5        | 6.47  | 6.43   | 0.04    | (14.00)    | 1.50      | 289.58          | 0.91     | 278.00    | 284.85      |                  | 309.27        | 260.79         |
| 1993 | 255.6        | 3.06  | 6.43   | -3.37   | (13.00)    |           | 255.88          | (0.26)   |           | 283.24      |                  | 307.66        | 259.18         |
| 1994 | 286.1        | 6.48  | 6.43   | 0.05    | (12.00)    | 1.00      | 286.98          | (0.87)   | 278.07    | 282.18      |                  | 306.60        | 258.12         |
| 1995 | 274.8        | 5.38  | 6.43   | -1.04   | (11.00)    |           | 275.16          | (0.32)   | 270.26    | 282.28      |                  | 306.71        | 258.23         |
| 1996 | 277.6        | 5.26  | 6.43   | -1.17   | (10.00)    | 1.00      | 277.37          | 0.22     | 269.36    | 282.37      |                  | 306.80        | 258.32         |
| 1997 | 280.2        | 6.67  | 6.43   | 0.24    | (9.00)     | (1.00)    | 279.89          | 0.28     | 279.44    | 281.99      |                  | 306.41        | 257.93         |
| 1998 | 264.3        | 4.01  | 6.43   | -2.42   | (8.00)     |           | 263.97          | 0.28     | 260.41    | 281.54      |                  | 305.97        | 257.49         |
| 1999 | 287.2        | 7.14  | 6.43   | 0.71    | (7.00)     | 0.50      | 287.67          | (0.46)   | 282.77    | 280.36      |                  | 304.79        | 256.31         |
| 2000 | 274.3        | 5.74  | 6.43   | -0.68   | (6.00)     | (0.50)    | 273.71          | 0.59     | 272.81    | 280.97      |                  | 305.39        | 256.91         |
| 2001 | 281.1        | 6.63  | 6.43   | 0.20    | (5.00)     |           | 281.39          | (0.31)   | 279.16    | 279.62      |                  | 304.04        | 255.56         |
| 2002 |              | 6.42  | 6.43   | -0.01   | (4.00)     | -         | 279.40          |          |           |             | 279.48           | 303.91        | 255.43         |
| 2003 |              | 4.92  | 6.43   | -1.51   | (3.00)     | -         | 268.28          |          |           |             | 279.04           | 303.46        | 254.98         |
| 2004 |              | 6.26  | 6.43   | -0.16   | (2.00)     | -         | 277.43          |          |           |             | 278.59           | 303.02        | 254.54         |
| 2005 |              | 8.09  | 6.43   | 1.66    | (1.00)     | -         | 290.03          |          |           |             | 278.15           | 302.57        | 254.09         |
| 2006 |              | 8.40  | 6.43   | 1.98    | -          | -         | 291.81          |          |           |             | 277.70           | 302.12        | 253.65         |
| 2007 |              | 6.43  | 6.43   | 0.00    | 1.00       |           |                 |          |           |             | 277.26           |               |                |
| 2008 |              | 6.43  | 6.43   | 0.00    | 2.00       |           |                 |          |           |             | 276.81           |               |                |

#### SUMMARY OUTPUT

| Regression Statis | tics     |
|-------------------|----------|
| Multiple R        | 0.998949 |
| R Square          | 0.9979   |
| Adjusted R Square | 0.997112 |
| Standard Error    | 0.578721 |
| Observations      | 12       |

#### ANOVA

|            | df | SS       | MS       | F        | Significance F |
|------------|----|----------|----------|----------|----------------|
| Regression | 3  | 1273.165 | 424.3885 | 1267.141 | 4.783E-11      |
| Residual   | 8  | 2.679344 | 0.334918 |          |                |
| Total      | 11 | 1275.845 |          |          |                |

|            | Coefficientstandard Erro | t Stat   | P-value  | Lower 95%  | Upper 95%   | Lower 95.0% | Jpper 95.0% |
|------------|--------------------------|----------|----------|------------|-------------|-------------|-------------|
| Intercept  | 277.7019 0.539939        | 514.3205 | 2.29E-19 | 276.45676  | 278.946965  | 276.4567604 | 278.947     |
| DNSHORT    | 7.139574 0.126638        | 56.37791 | 1.09E-11 | 6.8475463  | 7.431600786 | 6.847546299 | 7.431601    |
| Trend 2006 | -0.445465 0.048431       | -9.19799 | 1.58E-05 | -0.5571459 | -0.33378332 | -0.55714587 | -0.333783   |
| old swaps  | 3.558829 0.209324        | 17.0015  | 1.45E-07 | 3.0761261  | 4.041532362 | 3.076126112 | 4.041532    |

#### MISSOURI-AMERICAN WATER COMPANY RATE CASE NO. WR-2007-0216 PROJECTIONS OF CUSTOMER COUNTS, ACTUAL AND NORMAL GCD AND ACTUAL AND NORMAL MGALLONS FOR ST LOUIS COUNTY QUARTERLY RESIDENTIAL CUSTOMERS

| 1970   | YYYY | Staff Forecast GCD (Normal<br>Wx, Old+New Cus Behavior) | Staff Forecast<br>GCD (Hist Wx,<br>Old+New Cus<br>Behavior) | Historical Old<br>Customer Count + I<br>Est New Cust<br>Count (Smoothed<br>1993 Fwd)   | Staff Forecast<br>Mgal (Normal Wx,<br>Old+New Cus,<br>Old+New Cus<br>Behaviors) | Staff Forecast<br>Mgal (Hist Wx,<br>Old+New Cus,<br>Old+New Cus<br>Behaviors) | SHORT | NSHORT | DNSHORT | Projected<br>Meters | MAWC Wx<br>Normalized<br>GCD | MAWC Cust<br>Count, No<br>Smoothing | Forecast MWAC<br>MGAL (Spitz N<br>Wx, Spitz Cus<br>Count) | Backcast MWAC<br>MGAL (Spitz N<br>Wx, Smoothed Old<br>+ New Cus Count) |
|--|------|---|---|--|---|---|-------|--------|---------|---------------------|------------------------------|-------------------------------------|---|--|
| 1971   285.27   293.01   272.751   28.419.755   29.190.469   7.51   6.43   1.08  | 1970 |   |   |  |   |   | 5.68  | 6.43   | -0.75   |                     |                              |                                     |   |  |
| 1972   |      | 285 27  | 293 01  | 272 751  | 28 419 755  | 29 190 469  |       |        |         |                     |                              |                                     |   |  |
| 1973   |      |   |   |  |   |   |       |        |         |                     |                              |                                     |   |  |
| 1974   |      |   |   |  |   |   |       |        |         |                     |                              |                                     |   |  |
| 1976   |      |   |   |  |   | , ,   |       |        |         |                     |                              |                                     |   |  |
| 1976   285.27   298.34   272.751   28.419.755   28.9721.751   8.76   6.43   0.67     1978   285.27   290.02   272.751   28.419.755   28.827.99   7.09   6.43   0.67     1979   285.27   290.49   272.751   28.419.755   28.827.302.44   8.53   6.43   0.20     1981   285.27   290.49   272.751   28.419.755   28.938.875   7.18   6.43   2.10     1981   285.27   272.34   272.751   28.419.755   270.599.77   4.52   6.43   -1.81     1982   285.27   271.62   272.751   28.419.755   270.599.77   4.52   6.43   -1.81     1983   285.27   290.03   272.751   28.419.755   270.599.77   4.52   6.43   -1.81     1984   285.27   288.13   272.751   28.419.755   28.938.164   7.09   6.43   0.67     1985   285.27   288.13   272.751   28.419.755   28.709.4427   6.83   6.43   0.67     1986   285.27   291.40   272.751   28.419.755   29.09.93   7.28   6.43   0.86     1987   285.27   291.40   272.751   28.419.755   29.09.93   7.28   6.43   0.86     1987   285.27   298.15   272.751   28.419.755   29.09.93   7.28   6.43   0.86     1989   285.27   298.15   272.751   28.419.755   29.09.93   7.28   6.43   0.86     1989   285.27   299.15   272.751   28.419.755   29.09.93   7.28   6.43   0.86     1989   285.27   299.15   272.751   28.419.755   29.09.93   7.28   6.43   0.86     1989   285.27   299.15   272.751   28.419.755   29.09.93   7.28   6.43   0.86     1989   285.27   299.15   272.751   28.419.755   29.09.93   7.28   6.43   0.86     1990   284.83   279.09   275.713   28.638.897   29.918.586   8.21   6.43   1.78     1991   284.38   297.09   275.713   28.638.597   29.918.586   8.21   6.43   0.04     1991   284.38   297.09   275.713   28.638.967   29.918.586   8.21   6.43   0.04     1991   284.38   297.09   275.713   28.638.967   29.918.586   8.21   6.43   0.04     1991   284.38   297.09   275.713   28.638.967   29.918.586   8.21   6.43   0.04     1991   284.38   297.99   275.713   28.638.967   29.918.586   8.21   6.43   0.04     1996   282.66   275.16   286.60   29.589.917   28.799.797   28.799.797   29.799.797   29.799.797   29.799.797   29.799.79 |      |   |   |  |   |   |       |        |         |                     |                              |                                     |   |  |
| 1977   |      |   |   |  |   |   |       |        |         |                     |                              |                                     |   |  |
| 1978   |      |   |   |  |   |   |       |        |         |                     |                              |                                     |   |  |
| 1979   |      |   |   |  |   |   |       |        |         |                     |                              |                                     |   |  |
| 1980   | 1979 | 285.27  | 290.49  |  | 28,419,755  | 28,938,875  | 7.16  | 6.43   | 0.73    |                     |                              |                                     |   |  |
| 1982   |      |   |   |  |   |   |       |        |         |                     |                              |                                     |   |  |
| 1982   | 1981 | 285.27  |   |  |   | 27,131,159  | 4.62  | 6.43   | -1.81   |                     |                              |                                     |   |  |
| 1984   |      | 285.27  |   |  | 28,419,755  | 27,059,927  | 4.52  | 6.43   | -1.91   |                     |                              |                                     |   |  |
| 1985   | 1983 | 285.27  | 290.03  | 272,751  | 28,419,755  | 28,893,164  | 7.09  | 6.43   | 0.67    |                     |                              |                                     |   |  |
| 1986       285.27       291.40       272.751       28.419.755       29.029.934       7.28       6.43       0.86         1987       285.27       298.15       272.751       28.419.755       29.702.724       8.23       6.43       3.42         1988       285.27       309.70       272.751       28.419.755       30.852,826       9.85       6.43       3.42         1990       284.83       279.07       272.751       28.375,376       27.801,840       5.62       6.43       -0.81         1991       284.38       297.09       275.713       28.638,587       29.918,586       8.21       6.43       0.04         1992       283.94       284.24       278.976       28.932,127       28.963,007       6.47       6.43       0.04         1993       283.49       289.44       282.089       29.209,107       26.730,473       3.06       6.43       -3.37       297.223         1994       283.05       283.42       284.491       29.411,547       29.450,246       6.48       6.43       -0.05       299.791         1995       282.60       275.16       286.610       29.523.659       28.851,40       5.26       6.43       -1.04       302.056   | 1984 | 285.27  | 288.13  | 272,751  | 28,419,755  | 28,704,427  | 6.83  | 6.43   | 0.40    |                     |                              |                                     |   |  |
| 1987   | 1985 | 285.27  | 276.35  | 272,751  | 28,419,755  | 27,530,921  | 5.18  | 6.43   | -1.25   |                     |                              |                                     |   |  |
| 1988   | 1986 | 285.27  | 291.40  | 272,751  | 28,419,755  | 29,029,934  | 7.28  | 6.43   | 0.86    |                     |                              |                                     |   |  |
| 1989   | 1987 | 285.27  | 298.15  | 272,751  | 28,419,755  | 29,702,724  | 8.23  | 6.43   | 1.80    |                     |                              |                                     |   |  |
| 1990   | 1988 | 285.27  | 309.70  | 272,751  | 28,419,755  | 30,852,826  | 9.85  | 6.43   | 3.42    |                     |                              |                                     |   |  |
| 1991   | 1989 | 285.27  | 285.35  | 272,751  | 28,419,755  | 28,426,906  | 6.44  | 6.43   | 0.01    |                     |                              |                                     |   |  |
| 1992 283.94 284.24 278,976 28,932,127 28,963,007 6.47 6.43 0.04 1993 283.49 259.44 282,089 29,209,107 26,730,473 3.06 6.43 -3.37 297,223 1994 283.05 283.42 284,491 29,411,547 29,450,246 6.48 6.43 0.05 299,791 1995 282.60 275.16 286,610 29,583,963 28,804,873 5.38 6.43 -1.04 302,056 - 285,443 1996 282.16 273.81 288,505 29,732,659 28,853,140 5.26 6.43 -1.17 304,082 - 288,512 1997 281.71 283.45 290,220 29,862,136 30,045,997 6.67 6.43 0.24 305,915 - 290,306 1998 281.27 263.97 291,785 29,975,717 28,132,967 4.01 6.43 -2.42 307,589 - 289,530 1999 280.82 285.89 293,225 30,075,932 30,618,967 7.14 6.43 0.71 309,128 - 293,280 2000 280.37 275.48 294,558 30,164,745 29,638,676 5.74 6.43 0.20 311,880 - 295,906 2001 279,93 281.39 295,799 30,243,715 30,401,088 6.63 6.43 0.20 311,880 - 295,906 2002 274.48 274.00 320,060 32,087,140 32,087,169 6.42 6.43 -0.01 337,980 - 317,639 2003 274.12 263.55 320,838 32,123,159 30,884,590 4.92 6.43 -0.16 340,567 - 320,881 2004 273.58 272.44 322,478 32,233,42 32,089,186 6.26 6.43 -0.16 340,567 - 320,881 2006 272.51 286.35 325,487 32,397,461 34,042,943 8.40 6.43 1.98 343,792 - 318,372 2006 272.51 286.35 325,487 32,397,461 34,042,943 8.40 6.43 1.98 343,792 - 318,372 2007 272.02 272.02 326,712 32,460,836 32,460,836 6.43 6.43 0.00 345,104 - 318,372 0 0  | 1990 | 284.83  | 279.07  | 272,751  | 28,375,376  | 27,801,840  | 5.62  | 6.43   | -0.81   |                     |                              |                                     |   |  |
| 1993   | 1991 | 284.38  | 297.09  | 275,713  | 28,638,587  | 29,918,586  | 8.21  | 6.43   | 1.78    |                     |                              |                                     |   |  |
| 1994   |      |   |   |  |   |   |       | 6.43   |         |                     |                              |                                     |   |  |
| 1995       282.60       275.16       286,610       29,583,963       28,804,873       5.38       6.43       -1.04       302,056       -       285,443       -       -         1996       282.16       273.81       288,505       29,732,659       28,853,140       5.26       6.43       -1.17       304,082       -       288,512       -       -         1997       281.71       283.45       290,220       29,862,136       30,045,997       6.67       6.43       0.24       305,915       -       290,306       -       -         1998       281.27       263.97       291,785       29,975,717       28,132,967       4.01       6.43       -2.42       307,589       -       289,530       -       -         1999       280.82       285.89       293,225       30,075,932       30,618,967       7.14       6.43       -0.68       310,553       -       294,286       -       -         2001       279.93       281.39       295,799       30,243,715       30,401,088       6.63       6.43       0.20       311,880       -       295,906       -       -         2002       274.48       274.40       320,060       32,087,140       32,077,6   |      | 283.49  | 259.44  | 282,089  | 29,209,107  | 26,730,473  | 3.06  | 6.43   | -3.37   | 297,223             |                              |                                     |   |  |
| 1996       282.16       273.81       288,505       29,732,659       28,853,140       5.26       6.43       -1.17       304,082       -       288,512       -       -       -         1997       281.71       283.45       290,220       29,862,136       30,045,997       6.67       6.43       0.24       305,915       -       290,306       -       -         1998       281.27       263.97       291,785       29,975,717       28,132,967       4.01       6.43       -2.42       307,589       -       289,530       -       -         1999       280.82       285.89       293,225       30,075,932       30,618,967       7.14       6.43       0.71       309,128       -       293,280       -       -         2000       280.37       275,48       294,558       30,164,745       29,638,676       5.74       6.43       -0.68       310,553       -       294,286       -       -         2001       279.93       281.39       295,799       30,243,715       30,401,088       6.63       6.43       0.20       311,880       -       295,906       -       -         2002       274.48       274.40       320,881       320,881  |      |   |   |  |   | 29,450,246  |       |        | 0.05    |                     |                              |                                     |   |  |
| 1997       281.71       283.45       290,220       29,862,136       30,045,997       6.67       6.43       0.24       305,915       -       290,306       -       -       -         1998       281.27       263.97       291,785       29,975,717       28,132,967       4.01       6.43       -2.42       307,589       -       289,530       -       -         1999       280.82       285.89       293,225       30,075,932       30,618,967       7.14       6.43       0.71       309,128       -       293,280       -       -         2000       280.37       275.48       294,558       30,164,745       29,638,676       5.74       6.43       -0.68       310,553       -       294,286       -       -         2001       279.93       281.39       295,799       30,243,715       30,401,088       6.63       6.43       0.20       311,880       -       294,286       -       -         2002       274.48       274.40       320,060       32,087,140       32,077,696       6.42       6.43       -0.01       337,980       -       317,639       -       -         2004       273.58       272.44       322,348       32,223,342   |      |   |   | ,  |   | , ,   |       |        | -1.04   |                     | -                            | ,                                   | -   | -  |
| 1998       281.27       263.97       291,785       29,975,717       28,132,967       4.01       6.43       -2.42       307,589       -       289,530       -       -       -         1999       280.82       285.89       293,225       30,075,932       30,618,967       7.14       6.43       0.71       309,128       -       293,280       -       -       -         2000       280.37       275,48       294,558       30,164,745       29,638,676       5.74       6.43       -0.68       310,553       -       294,286       -       -         2001       279.93       281.39       295,799       30,243,715       30,401,088       6.63       6.43       0.20       311,880       -       295,906       -       -         2002       274.48       274.40       320,060       32,087,400       32,077,696       6.42       6.43       -0.01       337,980       -       317,639       -       -         2003       274.12       263.55       320,838       32,123,159       30,884,590       4.92       6.43       -1.51       338,809       -       313,914       -       -         2004       273.58       272.44       322,478   |      |   |   |  |   |   |       |        |         |                     | -                            |                                     | -   | -  |
| 1999       280.82       285.89       293,225       30,075,932       30,618,967       7.14       6.43       0.71       309,128       -       293,280       -       -         2000       280.37       275.48       294,558       30,164,745       29,638,676       5.74       6.43       -0.68       310,553       -       294,286       -       -         2001       279.93       281.39       295,799       30,243,715       30,401,088       6.63       6.43       0.20       311,880       -       295,906       -       -         2002       274.48       274.40       320,060       32,087,140       32,077,696       6.42       6.43       -0.01       337,980       -       317,639       -       -         2003       274.12       263.55       320,838       32,123,159       30,884,590       4.92       6.43       -1.51       338,809       -       313,914       -       -         2004       273.58       272.44       322,478       32,223,342       32,089,186       6.26       6.43       -0.16       340,567       -       320,881       -       -         2005       273.02       284.68       324,128       32,397,461       34,042,9   |      |   |   |  | , ,   | , ,   |       |        |         | ,                   | -                            |                                     | -   | -  |
| 2000       280.37       275.48       294,558       30,164,745       29,638,676       5.74       6.43       -0.68       310,553       -       294,286       -       -       -         2001       279.93       281.39       295,799       30,243,715       30,401,088       6.63       6.43       0.20       311,880       -       295,906       -       -         2002       274.48       274.40       320,060       32,087,140       32,077,696       6.42       6.43       -0.01       337,980       -       317,639       -       -         2003       274.12       263.55       320,838       32,123,159       30,884,590       4.92       6.43       -1.51       338,809       -       313,914       -       -         2004       273.58       272.44       322,478       32,223,342       32,089,186       6.26       6.43       -0.16       340,567       -       320,881       -       -       -         2005       273.02       284.68       324,128       32,322,357       33,702,861       8.09       6.43       1.66       342,336       -       321,347       -       -         2006       272.02       326,712       32,460,836   |      |   |   |  |   |   |       |        |         |                     | -                            |                                     | -   | -  |
| 2001       279.93       281.39       295,799       30,243,715       30,401,088       6.63       6.43       0.20       311,880       -       295,906       -       -         2002       274.48       274.40       320,060       32,087,140       32,077,696       6.42       6.43       -0.01       337,980       -       317,639       -       -         2003       274.12       263.55       320,838       32,123,159       30,884,590       4.92       6.43       -1.51       338,809       -       313,914       -       -         2004       273.58       272.44       322,478       322,233,342       32,089,186       6.26       6.43       -0.16       340,567       -       320,881       -       -         2005       273.02       284.68       324,128       32,322,357       33,702,861       8.09       6.43       1.66       342,336       -       321,347       -       -         2006       272.51       286.35       325,487       32,397,461       34,042,943       8.40       6.43       1.98       343,792       -       318,372       -       -         2007       272.02       272.02       326,712       32,460,836       32,460,8   |      |   |   |  |   |   |       |        |         |                     | -                            |                                     | -   | -  |
| 2002       274.48       274.40       320,060       32,087,140       32,077,696       6.42       6.43       -0.01       337,980       -       317,639       -       -       -         2003       274.12       263.55       320,838       32,123,159       30,884,590       4.92       6.43       -1.51       338,809       -       313,914       -       -       -         2004       273.58       272.44       322,478       32,223,342       32,089,186       6.26       6.43       -0.16       340,567       -       320,881       -       -         2005       273.02       284.68       324,128       32,322,357       33,702,861       8.09       6.43       1.66       342,336       -       321,347       -       -         2006       272.51       286.35       325,487       32,397,461       34,042,943       8.40       6.43       1.98       343,792       -       318,372       -       -         2007       272.02       272.02       326,712       32,460,836       32,460,836       6.43       6.43       0.00       345,104       -       318,372       0       0   |      |   |   |  |   |   |       |        |         |                     | -                            |                                     | -   | -  |
| 2003       274.12       263.55       320,838       32,123,159       30,884,590       4.92       6.43       -1.51       338,809       -       313,914       -       -       -         2004       273.58       272.44       322,478       322,23,342       32,089,186       6.26       6.43       -0.16       340,567       -       320,881       -       -       -         2005       273.02       284.68       324,128       323,322,357       33,702,861       8.09       6.43       1.66       342,336       -       321,347       -       -         2006       272.51       286.35       325,487       32,397,461       34,042,943       8.40       6.43       1.98       343,792       -       318,372       -       -         2007       272.02       272.02       326,712       32,460,836       32,460,836       6.43       6.43       0.00       345,104       -       318,372       0       0   |      |   |   |  |   |   |       |        |         |                     | -                            |                                     | -   | -  |
| 2004 273.58 272.44 322,478 32,223,342 32,089,186 6.26 6.43 -0.16 340,567 - 320,881 2005 273.02 284.68 324,128 32,322,357 33,702,861 8.09 6.43 1.66 342,336 - 321,347 2006 272.51 286.35 325,487 32,397,461 34,042,943 8.40 6.43 1.98 343,792 - 318,372 2007 272.02 272.02 326,712 32,460,836 32,460,836 6.43 6.43 0.00 345,104 - 318,372 0 0   |      |   |   |  |   | , ,   |       |        |         | ,                   | -                            |                                     | -   | -  |
| 2005 273.02 284.68 324,128 32,322,357 33,702,861 8.09 6.43 1.66 342,336 - 321,347 2006 <b>272.51</b> 286.35 325,487 32,397,461 34,042,943 8.40 6.43 1.98 343,792 - 318,372 2007 272.02 272.02 326,712 32,460,836 32,460,836 6.43 6.43 0.00 345,104 - 318,372 0 0   |      |   |   |  |   |   |       |        |         |                     |                              |                                     | -   | -  |
| 2006 <b>272.51</b> 286.35 <b>325,487 32,397,461</b> 34,042,943 8.40 6.43 1.98 343,792 - 318,372 2007 272.02 272.02 326,712 32,460,836 32,460,836 6.43 6.43 0.00 345,104 - 318,372 0 0  |      |   |   | and the second s |   |   |       |        |         | ,                   |                              | ,                                   | -   |  |
| 2007 272.02 272.02 326,712 32,460,836 32,460,836 6.43 6.43 0.00 345,104 - 318,372 0 0  | 2005 |   | 284.68  | 324,128  | 32,322,357  | 33,702,861  | 8.09  | 6.43   | 1.66    | 342,336             | -                            | 321,347                             | -   | -  |
|  | 2006 | 272.51  | 286.35  | 325,487  | 32,397,461  | 34,042,943  | 8.40  | 6.43   | 1.98    | 343,792             | -                            | 318,372                             | -   | -  |
|  | 2007 | 272.02  | 272.02  | 326,712  | 32,460,836  | 32,460,836  | 6.43  | 6.43   | 0.00    | 345,104             | -                            | 318,372                             | 0   | 0  |
|  |      |   |   |  |   |   |       |        |         |                     | -                            |                                     |   |  |