

BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

FILED<sup>3</sup>

FEB 1 2007

Missouri Public  
Service Commission

In the matter of the )  
Application of )  
Pulse Telecom LLC )  
for a certificate of service )  
authority to provide ) Case No. \_\_\_\_\_  
interexchange telecommunications) )  
services and to classify such )  
services and the company as )  
Competitive )

APPLICATION

Pulse Telecom LLC, ("Applicant"), a Delaware Limited Liability Company, files this verified application respectfully requesting that the Missouri Public Service Commission ("Commission") issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide interexchange telecommunications services pursuant to Chapter 392 of the Missouri Revised Statutes.
- (b) grants competitive status to Applicant, and classifies the Applicant's services as competitive.
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420, RSMo Cum. Supp. 1992.

In support of its request, Applicant states:

1. The legal name and principal office or place of business of the Applicant are:

Pulse Telecom LLC  
301 South 13th Street, Suite 500  
Lincoln, Nebraska 68508  
(201) 431-2643/Phone  
(248) 680-8442/Facsimile

A copy of Applicant's authority to transact business in Missouri is attached hereto as Exhibit I.

2. The name and address of Applicant's in-state attorney is:

Judith A. Rau, Esq.  
Rau & Rau  
119 E. Mill Street  
Waterloo, Illinois 62298

3. Applicant is a reseller of telecommunications services.

Applicant proposes to provide interexchange telecommunications services within Missouri including direct outbound dialing (1+ and 101XXXX), 800 and 888 (inbound Toll-Free), travel cards, and prepaid calling cards. Applicant respectfully requests authority to provide service to prospective business and residential customers throughout the State of Missouri.

4. Experience is attached as Exhibit III. Applicant has the experience in the telecommunications industry and the technical and financial resources to provide telecommunications services within Missouri.

5. Applicant's Tariff is attached as Exhibit II. The proposed tariff contains the rules and regulations applicable to its customers, a description of the services offered, and a list of rates associated with such services.

6. Applicant requests classification as a competitive telecommunications company within the State of Missouri, and that its services are classified as competitive. Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation. Granting of this application is in the public interest as it will allow greater price and service options for telephone users.

7. Applicant also respectfully requests, pursuant to Section 392.420 RSMo (Cum. Supp. 1992), that the Commission waive the application of the following rules and statutory provisions as it relates to the regulation of Applicant:

392.210.2 Establish Uniform System of Accounts for Annual reports  
392.240(1) Setting just and reasonable rates  
392.270 Ascertain Property values  
392.280 Establish Depreciation accounts  
392.290 Issuance of securities  
392.300.2 Acquisition of stock  
392.310 Issuance of stock and debt  
392.320 Stock Dividend Payment  
392.330 Issuance of securities, debts and notes  
392.340 Reorganization(s)  
4 CSR 240-10.020 Depreciation fund income  
4 CSR 240-30.040 Uniform System of Accounts

The above-referenced rules and statutory provisions have been waived as to other interexchange carriers in prior cases.

8. Applicant, pursuant to Section 386.570, Cum. Supp. 1992, will comply with all applicable Commission rules except those which are specifically waived by the Commission pursuant to a request filed by the Applicant.

9. Correspondence or communications pertaining to this

Application should be addressed to:

Lance J.M. Steinhart, Esq.  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200  
(770) 232-9208 (Fax)

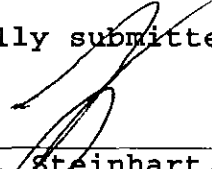
lsteinhart@telecomcounsel.com (Email)

10. The Applicant has no pending actions or final unsatisfied judgments or decisions against it from any state or federal agency or court which involve customer service or rates, which action, judgment or decision has occurred within three (3) years of the date of this application. No Commission annual reports or assessment fees are overdue.

11. Grant of this Application will further the public interest by expanding the availability of competitive telecommunications services in the State of Missouri. In addition, intrastate offering of these services is in the public interest because the services will provide Missouri customers with access to new technologies and service choices, and can permit customers to achieve increased efficiencies and cost savings. In particular, the public will benefit directly, through the use of the competitive services to be offered by Applicant, and indirectly, because the presence of Applicant in this market will increase the incentives for other telecommunications providers to operate more efficiently, offer more innovative services, reduce their prices, and improve their quality of service.

WHEREFORE, Applicant, Pulse Telecom LLC, respectfully requests that the Missouri Public Service Commission grant it a certificate of service authority to provide interexchange telecommunications services within the State of Missouri. Applicant also requests classification as a competitive telecommunications company and that its services be classified as competitive. In addition Applicant requests a waiver of the above-referenced rules and statutory provisions.

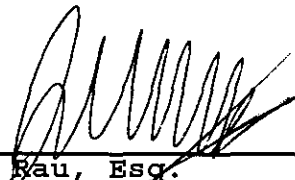
Respectfully submitted,



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Lance J.M. Steinhart, Esq.  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200  
(770) 232-9208 (Fax)  
lsteinhart@telecomcounsel.com (Email)  
Georgia Bar No. 678222

and



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Judith A. Rau, Esq.  
Rau & Rau  
119 E. Mill Street  
Waterloo, Illinois 62298  
(618) 939-7186  
Missouri Bar No. 24856

Attorneys for Applicant

ATTACHED EXHIBITS

Exhibit I	Missouri Secretary of State Authorization
Exhibit II	Tariff
Exhibit III	Executive Officers' Qualifications and Experience Company's Telecommunications Background

Exhibit I  
Missouri Secretary of State Authorization



# STATE OF MISSOURI



Robin Carnahan  
Secretary of State

## CERTIFICATE OF REGISTRATION FOREIGN LIMITED LIABILITY COMPANY

WHEREAS,

*PULSE TELECOM LLC*  
*FL0783352*

Using in Missouri the name

*PULSE TELECOM LLC*

and existing under the laws of the State of Delaware has filed with this state its Application for Registration and whereas this Application for Registration conforms to the Missouri Limited Company Act.

NOW, THEREFORE, I, ROBIN CARNAHAN, Secretary of State of the State of Missouri, by virtue of authority vested in me by law, do hereby certify and declare that on the 18th day of December, 2006, the above Foreign Limited Liability Company is duly authorized to transact business in the State of Missouri and is entitled to any rights granted Limited Liability Companies.

IN TESTIMONY WHEREOF, I hereunto  
set my hand and cause to be affixed the  
GREAT SEAL of the State of Missouri.  
Done at the City of Jefferson, this  
18th day of December, 2006.

*Robin Carnahan*  
Secretary of State

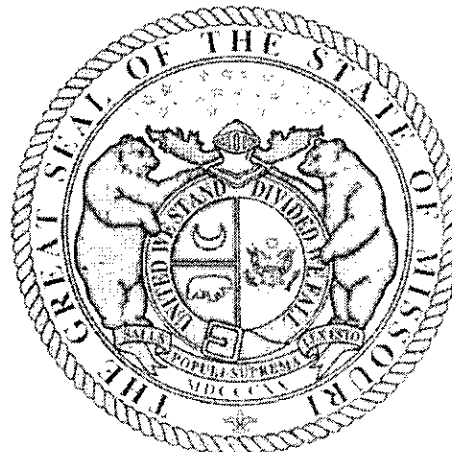


Exhibit II  
Tariff

Exhibit III

Executive Officers' Qualifications and Experience Company's  
Telecommunications Background

**Marius Nicolae Malai**  
21582 Cartagena Drive  
Boca Raton, FL 33428  
Phone: (502) 821-7944  
[marius\\_malai@yahoo.com](mailto:marius_malai@yahoo.com)

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**Obiectiv:** To put the experience cumulated in the last years of working to use for a growing company like yours, and contribute to your growth and profit, while working in a friendly environment and challenging myself to new heights.

#### **Working experience**

- 04/2006 – present**    **NECC Telecom Inc.,** - Fort Lauderdale, Florida  
Business Administration, Management and Operations,  
**Accounting**
- 01/2004 – 03/2006**    **Economist – S.C. DUMBRAVA COMIMPEX S.R.L** – Oradea,  
Roamnia
- 11/2003 – 12/2003**    **Insurance Agent – S.C. OMNIASIG S.A.** – Oradea, Romania
- 02/2003 – 06/2003**    **Human Resource Intern – S.C. GIMAROM INVEST S.R.L** – Cluj-  
Napoca, Romania  
Employee's motivation
- 06/2002 – 07/2002**    **Intern – BIHOR CHAMBER OF COMERCE** – Oradea, Romania  
Statistics and Database
- 05/1998-12/1999**    **Intern - S.C. U.A.M.T. S.A** – Oradea, Romania  
Production and marketing

#### **Education**

- 2004-2006**    UNIVERSITY OF ORADEA, College of Economics  
Master: The Administration of Home and International Business of  
Small and Middle Size Company
- 1999-2003**    "BABES-BOLYAI" UNIVERSITY CLUJ-NAPOCA, College of  
Economics  
Specialization: The Economy and the Management of Agro  
alimentary Production

#### **Skills**

- Romanian    Native Language  
Computer literacy:    Microsoft Word, Excel, and Power Point

#### **References:**

Available upon request.

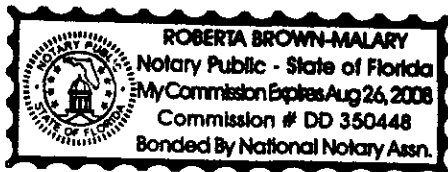
State of Nebraska )  
 )  
County of Lancaster )  
 )

VERIFICATION

I, Marius Malai, being duly sworn, declare that I am the Director of Pulse Telecom LLC, the Applicant. I verify that, based upon information and belief, I have knowledge of the statements in the foregoing Application, and I declare that they are true and correct.

X *Marius Malai*  
Marius Malai  
Director

X Sworn to before me, the undersigned Notary Public on this 12 day of November, 2006.



*Roberta B. Malary*  
Notary Public  
Roberta B. Malary  
Print or Type Name

My commission expires:

*August 28, 2008*

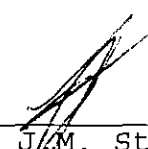
# CERTIFICATE OF SERVICE

I hereby certify that I have this day served a true copy of the foregoing Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services Within the State of Missouri on the following parties, in accordance with the Commission rules:

Office of the Public Counsel  
P. O. Box 7800  
Jefferson City, MO 65102

General Counsel  
Missouri Public Service Commission  
P. O. Box 360  
Jefferson City, MO 65102

Dated this 30 day of July, 2007.

  
\_\_\_\_\_  
Lance J.M. Steinhart  
Georgia Bar No. 678222

Lance J.M. Steinhart, P.C.  
1720 Windward Concourse  
Suite 250  
Alpharetta, Georgia 30005  
(770) 232-9200  
(770) 232-9208 (Fax)  
lsteinhart@telecomcounsel.com (Email)