

Exhibit No.:  
Issue(s): Fuel Adjustment Clause  
Witness: Gary M. Rygh  
Sponsoring Party: Union Electric Company  
Type of Exhibit: FAC Rebuttal Testimony  
Case No.: ER-2010-0036  
Date Testimony Prepared: February 26, 2010

**MISSOURI PUBLIC SERVICE COMMISSION**

**Case No. ER-2010-0036**

**REBUTTAL TESTIMONY REGARDING  
AMERENUE'S FUEL ADJUSTMENT CLAUSE**

**OF**

**GARY M. RYGH**

**ON**

**BEHALF OF**

**UNION ELECTRIC COMPANY  
d/b/a AmerenUE**

**St. Louis, Missouri  
February, 2010**

**FUEL ADJUSTMENT CLAUSE REBUTTAL TESTIMONY**

**OF**

**GARY M. RYGH**

**CASE NO. ER-2010-0036**

**Q. Please state your name and business address.**

A. My name is Gary M. Rygh. My business address is 745 Seventh Avenue - 25<sup>th</sup> Floor, New York, New York 10019.

**Q. By whom and in what capacity are you employed?**

A. I am employed by Barclays Capital Inc. as a Managing Director.

**Q. Please describe Barclays Capital Inc.**

A. Barclays Capital Inc. (Barclays Capital) is the investment banking division of Barclays Bank PLC, a leading global financial institution with over \$2.3 trillion of total assets. Using a distinctive business model, Barclays Capital provides large companies, institutions and government clients with solutions to their financing and risk management needs. Barclays Bank PLC is a major global financial services provider engaged in retail and commercial banking, credit cards, investment banking, wealth management and investment management services, with an extensive international presence in Europe, the United States, Africa and Asia. With over 300 years of history and expertise in banking, Barclays Bank PLC operates in over 50 countries with over 145 thousand employees.

**Q. Please describe your employment history with Barclays Capital.**

A. Prior to joining Barclays Capital, I worked in the power and utility area at Morgan Stanley beginning in 1998, was in the global power and utility group at Lehman Brothers starting

1 in July 2007, and have been with Barclays Capital since September 2008, when Lehman  
2 Brothers became a part of Barclays Capital.

3 **Q. Please describe your qualifications as well as your duties and responsibilities**  
4 **as a Managing Director.**

5 A. I am currently a Managing Director in the global power and utility group. Our  
6 group is responsible for the corporate finance related analysis and strategic and capital markets  
7 transactions in the utility and power sectors. I have been in the utility, power and energy  
8 investment banking business for approximately 15 years. I have worked extensively on strategic  
9 merger and acquisition assignments, debt and equity capital markets transactions and other  
10 corporate finance related assignments in the electric, water and gas utility sectors. I have a  
11 Bachelors of Science degree in Commerce, with a concentration in Finance from the University  
12 of Virginia.

13 **Q. Are you the same Gary M. Rygh who filed rebuttal testimony in Case No.**  
14 **ER-2008-0318?**

15 A. Yes, I am.

16 **Q. What is the purpose of your rebuttal testimony in this case?**

17 A. The purpose of my testimony is primarily to rebut the contentions of Missouri  
18 Industrial Energy Consumers witness Maurice Brubaker as well as the Office of the Public  
19 Counsel witness Ryan Kind, both of whom contend that the current AmerenUE fuel adjustment  
20 clause (FAC) should be significantly modified, even though no problem with the FAC has been  
21 demonstrated in the review and monitoring process established by the Missouri Public Service  
22 Commission (the Commission), and after a very limited amount of time has passed since the  
23 FAC was established. My rebuttal testimony focuses on the importance of the FAC AmerenUE

1 currently has as it pertains to capital and financing related issues, which are increasingly  
2 important for AmerenUE and utilities in general given the large capital needs they face now and  
3 in the coming years. I also address how the establishment of AmerenUE's FAC has had a  
4 significant positive impact on the perceived regulatory environment for AmerenUE and the  
5 effect of that perception on AmerenUE's overall financial health and credit quality, and most  
6 importantly how it has benefited AmerenUE's access to and the cost of financial capital. These  
7 financial market and investor perceptions are important to AmerenUE and its ratepayers because  
8 it is those financial markets and investors on whom AmerenUE must rely to provide capital for  
9 investments in its rate base. My discussion will focus on the importance of maintaining  
10 AmerenUE's FAC as-is, and in particular, I will discuss how modifying the 95% pass-through  
11 mechanism would cause significant harm to the ability of AmerenUE to secure the lowest cost  
12 capital possible. All of these considerations mitigate strongly against the modifications to  
13 AmerenUE's FAC proposed by the above-named witnesses.

14 **Q. Please summarize the key points made in your rebuttal testimony?**

15 **A.** In order to address these topics thoroughly, I will in my testimony:

- 16 • Discuss the significant importance for investors of a highly diligent  
17 regulatory process as well as the critical need for AmerenUE to maintain a  
18 productive relationship with the Commission.
- 19 • Discuss how investor and credit rating agency perceptions of the  
20 regulatory process affect access to and the cost of new capital for  
21 AmerenUE.
- 22 • Discuss how keenly aware investors, underwriters, credit rating agencies  
23 and researchers are of the importance of balanced, mainstream ratemaking

1 policy and their ability to discern key differences amongst competing  
2 issuers of capital and their associated regulators.

- 3 • Describe why investors, credit rating agencies and other market  
4 participants view the current AmerenUE FAC as a highly valuable tool for  
5 risk management as well as reasonable and timely cost recovery.
- 6 • Discuss how establishment of the current FAC in the ratemaking process  
7 has affected credit rating agency analysis of AmerenUE as well as the  
8 assessments of investors and their views of the regulatory climate in which  
9 AmerenUE is operating.
- 10 • Discuss the potential for significant and long-term detrimental  
11 repercussions to the cost of capital of AmerenUE if significant changes are  
12 made to the FAC where no problems in the FAC's operation have been  
13 identified in the established review process and after only approximately  
14 one year of AmerenUE operating with its FAC.

15 **Q. Is the purpose of your testimony to inform the Commission that financial**  
16 **investors, credit rating agencies and other Wall Street perceptions of the Commission**  
17 **should be its primary concern and their views should be of greater importance than the**  
18 **Commission's duty to ratepayers?**

19 A. Absolutely not. While it can certainly be demonstrated that the financial  
20 community had a positive reaction to the establishment of the AmerenUE FAC, it was not  
21 because of a perception that AmerenUE had pulled off an investor friendly regulatory coup. The  
22 positive reaction was based on the Commission's willingness to diligently address the volatility  
23 and financial risk created by the absence of a FAC with such investigation correctly determining

1 the critical need for the establishment of the FAC for AmerenUE. It was also well understood  
2 that the FAC was established after an exhaustive regulatory review, was consistent with those  
3 previously established in Missouri and largely consistent with those established in other  
4 regulatory jurisdictions and that it appropriately balances the concerns of ratepayers and  
5 investors.

6 **Q. Do investors value diligent regulation?**

7 A. Yes, they do. There is a common misconception that investors are looking for  
8 lackadaisical and weak regulation; this could not be more incorrect. Investors who put capital to  
9 work at regulated utilities not only appreciate strong regulators, they rely on them. Investors  
10 count on regulators and their staffs to ensure the safety of their capital by consistently monitoring  
11 utilities to ensure reliability, performance and prudent risk management. Investors not only  
12 place a great deal of significance on the quality of regulation but also to the ability of a utility to  
13 maintain a healthy and productive relationship with its regulators, especially in the current  
14 challenging economic environment. A well-run utility produces the stability of cash flow,  
15 earnings and financial performance that utility investors prize and need to ensure that the risk  
16 inherent in their investment is appropriate for the return they are receiving. Since investors lack  
17 the technical expertise and oversight capabilities of regulators, they consider diligent regulation  
18 critical.

19 **Q. Then what is the issue with potential modification to the FAC at this time?**

20 A. The issue with any potential modifications to the FAC at this juncture is that it has  
21 the ability to leave investors with several very negative impressions, including: i) the  
22 Commission is less concerned with the volatility and operational / financial difficulties created  
23 for AmerenUE by operating without a FAC, ii) the Commission has little concern for regulatory

1 stability in Missouri, iii) the Commission does not believe AmerenUE deserves the opportunity  
2 to earn a fair return on capital, and most concerning, iv) given the severity of the consequences  
3 of altering the FAC in this proceeding just approximately a year after the current FAC was  
4 established, the Commission must believe that AmerenUE is not prudently managing its fuel and  
5 purchased power costs and off-system sales.

6 What will be of particular concern to the financial community is the surprising evaluation  
7 of the AmerenUE FAC outside of the well established prudence and true-up review process  
8 already in place. If AmerenUE were to be found in the normal FAC review process to be  
9 violating the terms or even the spirit of the FAC, investors want to know and would punish  
10 AmerenUE accordingly by either refusing to provide capital or charging higher costs for capital.  
11 As stated above, investors and rating agencies expect the Commission to thoroughly review  
12 every aspect of the FAC and report on any issues found on a regular basis. However, if the  
13 Commission decides to make significant modifications to the FAC, investors want to be assured  
14 that a proper investigation was conducted. Unfortunately, an ad hoc review like this, which has  
15 arisen without any of the many parties to this rate case raising any substantive concerns  
16 whatsoever about the FAC or about AmerenUE's management of its net fuel costs, and which  
17 has arisen after such limited track record, would not be considered by investors to be a properly  
18 conducted review of the FAC.

19 **Q. Please elaborate on why consistent and thorough reviews are important.**

20 A. The Commission may question why investors would favor consistent and  
21 thorough reviews of the FAC. It simply is a matter of risk and reward. There is little to gain  
22 from an investor's perspective by not managing the net fuel costs of AmerenUE in the most  
23 effective way possible but considerable risk if these critical obligations are mishandled. The

1 debate over the 95% pass-through provision is not only about dollars at risk but more  
2 importantly the operational skills, integrity and core values of AmerenUE. If it is ever the  
3 Commission's view that AmerenUE lacks the capability to procure fuel in a cost effective  
4 manner or is the type of organization that would risk long-term regulatory stability for minimal  
5 short-term financial gain, investors want to be informed because that is not consistent with their  
6 views of the AmerenUE they have capitalized.

7         Given the influence the Commission has on the financial health of AmerenUE, it would  
8 seem absurd to assume the presence of a FAC would change the focus of AmerenUE on  
9 prudently managing its net fuel costs. In the testimony submitted on this issue, there have been  
10 references to having "skin in the game." From a much broader and longer term perspective,  
11 there is no more "skin in the game" for AmerenUE if the 95% pass-through threshold is reduced.  
12 The stability of AmerenUE's relationship with the Commission is at risk in the event AmerenUE  
13 fails to manage its net fuel costs properly with the FAC even if the pass-through mechanism  
14 were raised to 100%, like most FACs throughout the country. If there were in fact evidence  
15 (e.g., when the first prudence review for the FAC is conducted) that AmerenUE needs more  
16 financial incentive to abide by its regulatory mandates or that AmerenUE is not capable of  
17 correctly managing its largest operating expense, the entire financial community might  
18 understand a change in the FAC in view of such evidence. But if changes are made in the  
19 absence of such evidence (and particularly based upon the ad hoc process now under way), it  
20 would suggest to investors that the Commission is assuming that AmerenUE would risk the  
21 foundation of the regulatory relationship that it has with the Commission by not prudently  
22 managing net fuel costs. That would infer a much larger regulatory problem than the percentage  
23 pass-through issue, and such a signal would create considerable concern for investors.



1           **Q.     Please describe investor, rating agency and other reaction to the Commission**  
2           **granting AmerenUE's request for a FAC.**

3           A.     The reaction to the establishment of the FAC was very positive. Beyond the  
4           financial stability that is inherent with operating with a properly designed FAC, many in the  
5           financial community perceived the FAC approval as a significant event for AmerenUE as it  
6           pertains to the quality of regulation in Missouri and AmerenUE's future prospects in the  
7           regulatory process. Due to the fact that the large majority of regulated electric utilities in the  
8           country benefit from an established FAC, the absence of a FAC for AmerenUE was perceived as  
9           a sign that the Commission was not using an important tool to ensure the long-term credit quality  
10          and cash flow stability of AmerenUE. The approval by the Commission of a properly designed  
11          FAC was the result of a very detailed regulatory investigation (I recall more than a dozen  
12          witnesses on this topic, hundreds of pages of pre-filed testimony, and three days of hearings) and  
13          the positive outcome was a strong indication to the financial community that the regulatory  
14          process in Missouri was rigorous, deliberate and balanced its duties to ratepayers with investor  
15          concerns. Recounted below is a sample of the positive reaction by institutions that drive the  
16          overall cost of capital for AmerenUE.

- 17                 •    *“[t]he Commission approved a fuel adjustment clause for the utility, which*  
18                       *Moody's also views as credit supportive and a positive indication that the*  
19                       *regulatory environment for investor-owned utilities may be improving in the state.*  
20                       *AmerenUE had long been one of the few utilities without the benefit of a fuel*  
21                       *adjustment clause due to Missouri law, although legislation was passed in 2005*  
22                       *permitting the state's utilities to apply for fuel, purchased power, and*  
23                       *environmental cost recovery via cost recovery mechanisms. As part of the most*

1           *recent rate case decision, AmerenUE will be able to pass through 95% of fuel and*  
2           *purchased power costs which should provide some additional stability of cash*  
3           *flows going forward and work to reduce regulatory lag . . . The rating outlook is*  
4           *stable due to financial metrics that are expected to remain adequate for its*  
5           *current Baa2 rating assuming continued supportive regulation, a recently*  
6           *constructive rate case decision, and Moody's expectation that the regulatory*  
7           *environment for electric utilities in Missouri will continue to improve.*” –

8           Moody's 8/17/2009

- 9           •   *“Standard & Poor's raised the business profile of AmerenUE to 'excellent' from*  
10           *'strong' reflecting the recent constructive regulatory order in Missouri that*  
11           *approved an annual electric rate increase of \$162 million and also approved a*  
12           *fuel adjustment clause that will allow for the recovery of 95% of the company's*  
13           *fuel and purchase power expenses (after netting for off system sales revenue) . . .*  
14           *we view the overall regulatory environment in Missouri as a credit enhancing*  
15           *situation compared to several years ago.*” –Standard & Poor's 2/27/2009

- 16           •   In discussing the January 2009 AmerenUE rate case order: *“[w]e believe the fuel*  
17           *clause helps to manage volatility for . . . [and] leads to a lower cost of capital.* –

18           Barclays Capital 1/28/09

- 19           •   *“Ameren . . . received [a]. . . positive rate order in Missouri . . . and, more*  
20           *importantly, a fuel clause at . . . Union Electric Company”*– Goldman Sachs

21           1/28/2009

**Q. Does investor perception of the regulatory process have an effect on the ability of AmerenUE to raise capital? What is the value of a FAC to financial market participants?**

A. To address these issues, I have attached as Schedule GMR-FR1 portions of my previously filed testimony in case No. ER-2008-0318, specifically Sections III and IV.

**Q. Can it be demonstrated that investors have responded favorably to the January 2009 order which granted AmerenUE a FAC?**

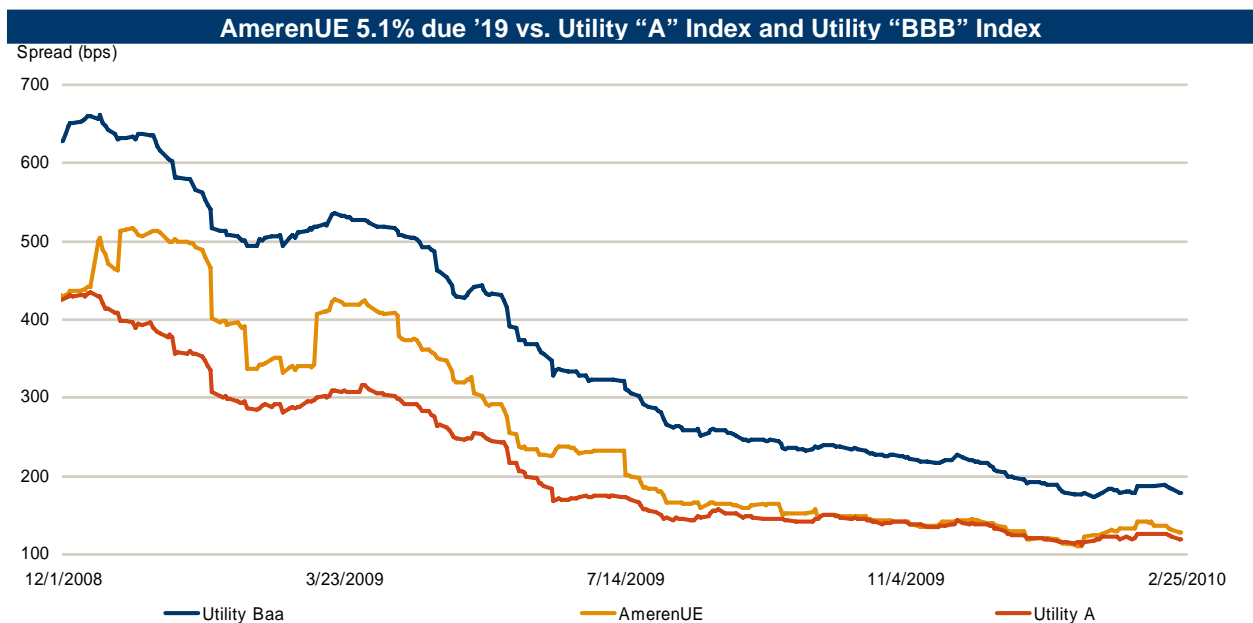
A. There is significant evidence that the January 2009 rate case decision has had a materially positive impact on the cost of capital for AmerenUE. The trading levels of AmerenUE debt have significantly outperformed peers since the January Commission order. These secondary trading levels are the basis of the cost investors charge to AmerenUE for new debt capital.

Relevant Security	Spread
AmerenUE spread to the 10-year treasury bond on January 26, 2009:	529 basis points
AmerenUE spread to the 10-year treasury bond today:	163 basis points
Reduction in borrowing cost for AmerenUE since January 26, 2009:	366 basis points
Average reduction of borrowing cost from January 26, 2009 to today of similarly rated utility first mortgage bonds:	222 basis points

This data demonstrates the decrease in the cost of capital charged by fixed income investors since the Commission granted the AmerenUE request for a FAC. Since January 26, 2009 (the day before the Commission's order was issued), AmerenUE has experienced a reduction in its 10-year borrowing cost of 366 basis points which is approximately 144 basis points better than comparable issuers. While an improving credit market has reduced the

1 borrowing cost for most utilities, this considerable outperformance is mainly attributable to the  
2 perceived reduction of regulatory risk by investors.

3 AmerenUE bonds had been trading at significantly higher spreads than the A-rated utility  
4 index prior to January 27, 2009, but have since begun to trade in line with the A-rated utility  
5 index, providing further evidence of the benefits derived from investors' perception that the  
6 regulatory environment in Missouri is improving.



7 The numbers listed are basis points above the relevant U.S. Treasury security. This is the  
8 manner in which bonds are quoted by market makers in the secondary corporate bond market. A  
9 higher spread indicates a higher risk premium associated with a security and consequently a  
10 higher yield or interest rate.

11 **Q. Please describe the potential adverse effects of altering the 95% pass-through**  
12 **mechanism of the FAC, as suggested by Messrs. Brubaker and Kind.**

1           A.     The reduction of the established pass-through mechanism in this proceeding  
2     would have material negative consequences to investor perception of AmerenUE, the  
3     Commission and the quality of the regulatory process in Missouri. Not only would a reduction  
4     in the pass-through mechanism represent a major adverse modification to the FAC and make it  
5     even more challenging for AmerenUE to earn the return on equity granted by the Commission, it  
6     will be a far worse “signaling” event to the investors whose capital is needed to ensure the  
7     continued safe and reliable operations of AmerenUE.

8           As previously stated, equity and fixed income investors that evaluate allocating capital to  
9     AmerenUE are not at odds with the overall goals of the Commission. The financial and  
10    operational characteristics that create a safe, reliable and low cost electric power provider the  
11    Commission seeks are largely the same as those that produce cash flow stability, prudent risk  
12    management and strong regulatory relationships that investors are attracted to.

13          The reduction of the 95% pass-through mechanism will create major investor concerns,  
14    chief among those being:

- 15           •    The same volatile commodity markets, weak economic outlook and need to attract  
16                capital exist today as when the Commission granted the FAC in January 2009.  
17                The FAC is in fact more critical to the financial health and credit quality of  
18                AmerenUE today than when it was granted. Changes to the FAC would cause  
19                investors to be concerned the Commission has reversed course in its belief that a  
20                FAC was necessary and would therefore expect the quality of the FAC to  
21                continue to erode over time or for the FAC to be removed entirely at some point.
- 22           •    The need for a properly designed FAC to allow AmerenUE to earn fair returns  
23                was crucial to the original FAC approval and design, which was the result of a

1 very intensive regulatory review. If the Commission were willing to significantly  
2 degrade the existing FAC and pass-through mechanism with very little  
3 operational track record, under circumstances where there was the lack of any  
4 substantive concern expressed by the parties in this case (absent the  
5 Commission's recent order and despite many months of audit time and  
6 opportunity to express concerns), and in an ad hoc review that appears to be  
7 outside the normal review and prudence process, investors would view such a  
8 change as capricious and designed to inflict significant harm on AmerenUE.

- 9 • The arguments being offered that support a reduction in the 95% pass-through  
10 mechanism are little more than recycled testimony, unfounded accusations as to  
11 the lack of AmerenUE performing its fiscal duties to ratepayers and irrelevant  
12 comparisons to the performance of other utilities who have had FACs granted by  
13 the Commission. In addition to a lack of a legitimate reason to reduce the pass-  
14 through mechanism after so little experience with the FAC for AmerenUE, the  
15 recent finding by the Staff of the Commission (Staff) that AmerenUE has made  
16 considerable effort to successfully implement the FAC and its willingness to  
17 make changes to the FAC that benefit both AmerenUE and ratepayers would, in  
18 investors' minds, call into question the motives of the Commission.
- 19 • More than 90% of integrated electric utilities across the country operate with a  
20 FAC and the vast majority of those have no sharing mechanism at all. A finding  
21 by the Commission that AmerenUE needs greater incentive to prudently manage  
22 its largest operating expense leads investors to believe AmerenUE would risk its  
23 long-term regulatory stability for the sake of short-term and relatively

insignificant monetary gain, that AmerenUE is held in very little regard by the Commission or worse AmerenUE lacks the competency to implement a tool that the vast majority of other integrated electric utilities have successfully utilized for years.

**Q. What would be the likely result of a reduction of the 95% pass through mechanism from a cost of capital perspective?**

A. The result would be that ratepayers would be burdened with excessive costs each time AmerenUE must access the capital markets. The reason for this will be that the ability of investors to rely on the two most important tenets of utility regulation, fairness and consistency, in Missouri will be irreparably harmed.

Issues Concerning Fairness	Issues Concerning Consistency
<ul style="list-style-type: none"> <li>- No filed testimony in this matter even begins to approach the level of proof an investor would expect necessary to make a drastic change to the FAC such as a reduction in the pass through percentage.</li> <li>- The Commission has established a rigorous process to ensure AmerenUE continues to perform its duties to ratepayers and implements the FAC in a manner that is consistent with the rationale for its creation. There has been no showing in that review process that AmerenUE has operated imprudently under the FAC.</li> <li>- In the absence of any evidence, arguments that AmerenUE needs greater incentive to act in a prudent manner with regards to net fuel costs are unfounded and lack any merit or substance.</li> <li>- Without the 95% pass through mechanism, AmerenUE will find it significantly more challenging to earn its allowed returns on capital invested.</li> <li>- If AmerenUE's risk is substantially higher</li> </ul>	<ul style="list-style-type: none"> <li>- Just over a year ago the Commission found that a FAC and the 95% pass through mechanism was necessary for AmerenUE to have the opportunity to earn fair returns and compete for capital, and that investor sentiment is important to procuring low cost capital. All of those findings are just as accurate today, and in fact the current environment makes the FAC even more critical to the financial health of AmerenUE than it was previously.</li> <li>- AmerenUE has complied with the directives of the Commission, cooperated with its Staff and demonstrated its desire to implement the FAC correctly. A major reduction in the effectiveness of the FAC without any reasonable cause calls into question the criteria by which AmerenUE is judged and investors' ability to foresee the future of Missouri utility regulation.</li> <li>- If the criteria used by the Commission to establish that AmerenUE is "imprudent" or lacks the proper incentives to procure the lowest net fuel costs for customers can be based merely on the conclusory arguments</li> </ul>

due to the lack of consistent regulation, then investors are not being properly compensated.	submitted by Mr. Kind and Mr. Brubaker, then there has been a significant change in the Commission's views on the importance of AmerenUE's credit quality, or worse yet possible questions have arisen regarding the competency of AmerenUE.
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1 My previous testimony regarding the FAC last year focused on the perception of the  
2 Commission by credit rating agencies, investors, financial institutions and researchers and on  
3 what criteria was used to evaluate the caliber of regulation from an investor perspective. The  
4 key focus of my testimony was the aspects of Missouri regulation that were thought to be lacking  
5 by investors, which primarily was the absence of a FAC. What I failed to elaborate on was that  
6 fairness and consistency were the foundation of investors' evaluation of regulators and that any  
7 criteria used to judge the level of risk and associated capital cost assumed that these core  
8 principles existed. From an investor perspective, any investment in a utility that lacked the  
9 benefit of regulatory fairness and consistency is essentially not much of a lower risk regulated  
10 investment.

11 In summary, the Commission's prior order regarding AmerenUE's FAC, coupled with its  
12 approval of quite similar FACs for the other Missouri electric utilities that are eligible to utilize  
13 one, suggested that the Commission was building on its track record of consistent, thoughtful and  
14 high quality examination of key issues that affect AmerenUE and the ratepayers it serves. The  
15 establishment of the FAC was critical to investors, and the Commission's position in granting it  
16 was highly visible. A reduction in the 95% pass-through mechanism via this ad hoc process,  
17 without the lack of significant justifiable cause, would create negative perceptions of the  
18 regulatory climate in Missouri and financial stability of AmerenUE that would cause significant  
19 harm to the ratepayers over the long-term. Investors expect and rely on the Commission to hold  
20 AmerenUE accountable when it does not perform or does not act prudently. However, from an  
21 investor perspective, it is my opinion that making a significant adjustment to the sharing



1 mechanism in the FAC in the absence of any performance issues would be viewed as lacking in  
2 sufficient cause and doing so would create a much less favorable environment in which to  
3 consider deploying capital to AmerenUE.

4 With such challenging times ahead for AmerenUE, it would be better for its resources to  
5 be concentrated on fulfilling its obligation to ratepayers, not recovering from the significant  
6 issues that would arise if the Commission modified its FAC in this proceeding.

7 **Q. Does this conclude your rebuttal testimony?**

8 **A.** Yes, it does.

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

In the Matter of Union Electric Company d/b/a	) Case No. ER-2010-0036
AmerenUE's Tariffs to Increase its Annual	) Tracking No. YE-2010-0054
Revenues for Electric Service.	) Tracking No. YE-2010-0055

**AFFIDAVIT OF GARY M. RYGH**

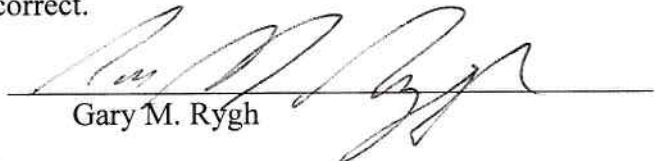
**STATE OF NEW YORK    )**  
**) ss**  
**COUNTY OF NEW YORK)**

Gary M. Rygh, being first duly sworn on his oath, states:

1.     My name is Gary M. Rygh. I am employed by Barclays Capital Inc. as Senior Vice President.

Attached hereto and made a part hereof for all purposes is my Rebuttal Testimony regarding AmerenUE's Fuel Adjustment Clause on behalf of Union Electric Company, d/b/a AmerenUE, consisting of   16   pages and Schedules GMR-FR1, all of which have been prepared in written form for introduction into evidence in the above-referenced docket.

2.     I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct.

  
\_\_\_\_\_  
Gary M. Rygh

Subscribed and sworn to before me this 26 day of February, 2010.

  
\_\_\_\_\_  
Notary Public

My commission expires: December 17, 2013

**MEREDITH LEMMON**  
**NOTARY PUBLIC-STATE OF NEW YORK**  
**No. 01LE6131263**  
**Qualified in New York County**  
**My Commission Expires December 17, 2013**

Exhibit No.:  
Issue(s): Capital Access and Costs  
and Fuel Adjustment  
Clauses  
Witness: Gary M. Rygh  
Sponsoring Party: Union Electric Company  
Type of Exhibit: Rebuttal Testimony  
Case No.: ER-2008-0318  
Date Testimony Prepared: October 10, 2008

**MISSOURI PUBLIC SERVICE COMMISSION**

**Case No. ER-2008-0318**

**REBUTTAL TESTIMONY**

**OF**

**GARY M. RYGH**

**ON**

**BEHALF OF**

**UNION ELECTRIC COMPANY  
d/b/a AmerenUE**

**St. Louis, Missouri  
October, 2008**

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1           **Q.     Please describe your employment history with Barclays Capital.**

2           A.     I have been employed by Barclays Capital since July of 2007. I have  
3                 worked in my current position since July 2007, when I joined the Global  
4                 Power and Utility Group at Lehman Brothers; our group became part of  
5                 Barclays Capital on September 22, 2008. Prior to joining Barclays  
6                 Capital I served in a similar role at Morgan Stanley beginning in 1998.

7           **Q.     Please describe your qualifications as well as your duties and**  
8                 **responsibilities as a Senior Vice President.**

9           A.     I am a Senior Vice President in the Global Power and Utility Group.  
10                Our group is responsible for the corporate finance related analysis and  
11                strategic and capital markets transactions in the utility and power  
12                sectors. I have been in the utility, power and energy investment  
13                banking business for over 13 years. I have worked extensively on  
14                strategic merger and acquisition assignments, debt and equity capital  
15                markets transactions and other corporate finance related assignments  
16                in the electric, water and gas utility sectors. I have a Bachelors of  
17                Science degree in Commerce, with a concentration in Finance from the  
18                University of Virginia.

19          **Q.     What is the purpose of your rebuttal testimony?**

20          A.     The purpose of my testimony is to rebut the contentions of Staff  
21                witness Lena Mantle, Noranda Aluminum, Inc. (Noranda) witness  
22                Donald Johnstone, and State of Missouri (State) witness Martin Cohen,  
23                each of whom contend that AmerenUE does not need a fuel

1 adjustment clause (FAC). My rebuttal testimony focuses on the  
2 importance of an FAC for AmerenUE as it pertains to capital and  
3 financing related issues, which are increasingly important for  
4 AmerenUE and utilities in general given the large capital needs they  
5 face now and in the coming years. I also address how the treatment of  
6 AmerenUE's FAC request relates to the overall impact of the perceived  
7 regulatory environment for AmerenUE and the effect of that perception  
8 on AmerenUE's overall financial health, potential changes in credit  
9 quality, and access to and the cost of financial capital. These financial  
10 market and investor perceptions are important to AmerenUE and its  
11 ratepayers because it is those financial markets and investors on  
12 whom AmerenUE relies upon for investments in its rate base. All of  
13 these considerations mitigate strongly against the opposition  
14 expressed by the above-named witnesses to AmerenUE's request for  
15 an FAC. In fact, I believe these witnesses' opposition to an FAC for  
16 AmerenUE suggests that these witnesses do not fully appreciate the  
17 significance of these considerations.

18 **Q. What items do you address in your rebuttal testimony?**

19 A. In order to address these topics thoroughly, I will in my testimony:

- 20 • Briefly describe the current state of and outlook for the financial  
21 markets as it pertains to AmerenUE's ability to access capital on  
22 a cost competitive and reliable basis over the next several years  
23 for rate base investments.

- Discuss how investor and credit rating agency perceptions of the regulatory process can affect access to and the cost of new capital for AmerenUE. I will provide an overview of how keenly aware investors, underwriters, credit rating agencies and researchers are of the importance of balanced, mainstream rate making policy and their ability to discern key differences amongst competing issuers of capital and their associated regulators.
- Describe why investors, credit rating agencies and other market participants would view the proposed FAC as a highly valuable tool for risk management as well as reasonable and timely cost recovery.
- Discuss how inclusion of a reasonable FAC in the rate making process may affect credit rating agency analysis of AmerenUE as well as the assessments of investors that shape their views of the regulatory climate in which AmerenUE is operating.

**Q. Please summarize your key conclusions and observations.**

- AmerenUE and its regulators must recognize that challenges lie ahead in procuring reasonably priced capital from investors (both equity and debt), particularly given the state of the capital markets today and for the foreseeable future.
- Utilities, including AmerenUE, have extremely large capital needs and will be competing for the capital they need in difficult



1 capital markets. Utilities that are perceived by investors to be  
2 operating in a supportive regulatory environment, including in  
3 particular utilities with an FAC, will have a distinct advantage  
4 over utilities that are perceived to be operating in a more  
5 challenging regulatory environment.

- 6 • The Commission can, in this rate case, support AmerenUE's  
7 ability to access the capital markets on reasonable terms by  
8 approving AmerenUE's FAC request, granting AmerenUE a fair  
9 and reasonable ROE, and otherwise providing reasonable rate  
10 treatment for AmerenUE's cost of providing service, with  
11 particular attention to the challenges being faced by AmerenUE  
12 and utilities generally in the current rising cost environment.
- 13 • The lack of an FAC for AmerenUE has already contributed to an  
14 erosion of AmerenUE's credit quality. Failure to approve an  
15 FAC in this case would likely cause investors to be even more  
16 negatively predisposed to deploy capital at AmerenUE because  
17 they have trouble comprehending why a reasonable FAC for  
18 AmerenUE could not be implemented.

## 19 II. CAPITAL MARKET AND FINANCING ISSUES

20 **Q. What is the current and foreseeable future environment for the**  
21 **capital markets in the United States that AmerenUE must have**  
22 **access to?**

1           A.     Both the credit and equity markets have been extremely volatile over  
2                 the last eighteen months with sharply increasing risk premiums. The  
3                 cost of capital has risen dramatically in many sectors and access to  
4                 capital and credit has been severely limited. Investment grade utilities,  
5                 while having fared comparatively well, have not been immune from  
6                 broader financial market issues and turmoil. The robust credit markets  
7                 that had prevailed until the summer of 2007 will likely not be  
8                 experienced for some time (if ever again). AmerenUE and its  
9                 regulators must recognize that challenges lie ahead in procuring  
10                reasonably priced capital from investors (both equity and debt). With  
11                the current turbulence in the financial markets not likely to subside in  
12                the near future, AmerenUE, its regulators and other concerned parties  
13                should be proactively addressing key investor and credit rating agency  
14                concerns such as regulatory lag, needed rate relief, the rising cost of  
15                procuring fuel and volatile and increasing costs to ensure access to the  
16                lowest cost capital available.

17                         While recent government action has stemmed a complete  
18                         collapse, a quick economic turnaround is unlikely. With so many  
19                         momentous things happening in the U.S. financial system in such a  
20                         short period, market participants could be forgiven for being  
21                         dumbstruck. In the space of just a few weeks, here are just some of  
22                         the things that have happened:

- The government bailed out Fannie Mae and Freddie Mac, committing up to \$200 billion.
- The Treasury announced that it would buy government sponsored entities' mortgage backed securities, and the Federal Reserve announced that it would begin purchasing short-term debt of Fannie Mae, Freddie Mac and the federal home loan banks.
- The Federal Reserve announced emergency support for financial markets, including expanding collateral eligible for its Primary Dealer Credit Facility and providing non-recourse loans to banks to finance their purchase of asset-backed commercial paper from money markets mutual funds.
- Lehman Brothers Holdings filed for Chapter 11 bankruptcy, Bank of America announced that it would purchase Merrill Lynch, and Goldman Sachs and Morgan Stanley received approval from the Federal Reserve to become bank holding companies.
- The Federal Reserve threw an \$85 billion lifeline to the American International Group.
- The Federal Reserve and the Treasury announced a treasury bill issuance program to provide cash to the Federal Reserve to use to purchase assets from the banking system and expand its balance sheet, something it then did aggressively.

- 1 • The Securities and Exchange Commission halted short selling  
2 of 799 financial stocks.
- 3 • The Treasury announced a guarantee program for money  
4 market funds to prevent net asset values from falling below \$1  
5 and has also announced it will begin to buy commercial paper  
6 directly from issuers.
- 7 • The Congress adopted and the President signed into law  
8 legislation that will allow the Treasury to buy from banks up to  
9 \$700 billion of illiquid assets, which were “weighing down our  
10 financial institutions and threatening our economy.” In  
11 response, the Dow Jones Industrial Average has since lost  
12 nearly an additional 20% of its value as investors failed to gain  
13 confidence that the legislation would prevent further economic  
14 and financial deterioration.

15 In short, the financial system has been rocked, the investment  
16 banking map has been redrawn, and the government and the Federal  
17 Reserve have foreshadowed a dramatic expansion of their purchases  
18 of problem assets and direct investments to stem the crisis.

19 **Q. What appears to be the near term prospects for the U.S. capital**  
20 **markets and investor appetite?**

21 A. I would make three observations. First, at the risk of stating the  
22 obvious, there is an inordinate amount of downside risk in the outlook  
23 at the moment, which greatly complicates both forecasting and

1 investing. Most notably, it is not clear whether the financial turmoil has  
2 reached its crescendo or whether there are further major downside  
3 surprises in store.

4 Second, whichever of the above is the case, given the scale of  
5 the financial system dysfunction that has been revealed and the  
6 shocks that have been delivered to business and household  
7 confidence, it seems fairly clear that it will take considerable time for  
8 capital markets to return to normalcy. A sustained period of anemic or  
9 even negative growth and suppressed spirits can be expected.

10 Third, downside tail risks appear to have been somewhat  
11 contained. If there was any doubt about the willingness of the Federal  
12 Reserve and the Treasury to do whatever it takes to counter threats to  
13 financial stability, the cumulative actions of the past several weeks  
14 should provide some relative comfort.

15 As the authorities prepare to implement the myriad of  
16 announced initiatives, the question for investors is not so much “will the  
17 government act?,” as it is “will the actions work?” I like the idea of  
18 policymakers taking action to “unclog” the financial system to improve  
19 the potential supply of credit, but I believe that the shocks to  
20 confidence have resulted in some of the problem being transferred to  
21 the demand side of the economy. If so, more rate cuts will be needed  
22 and the ability for AmerenUE to access credit will continue to be  
23 challenged.

1       **Q.     What is the environment like for utilities to access the short-term**  
2       **and longer term credit they need?**

3       A.     Utility issuers have experienced more limited market access to address  
4       their working capital and short-term funding needs due to a number of  
5       issues impacting the market for short-term credit, including:

- 6       •       Flight-to-Quality – during the credit crisis investors have become  
7       more sensitive to lower-rated entities and have reduced their  
8       participation in non-A1/P1 names, the highest rated commercial  
9       paper.
- 10      •       T-Bill Rally – 3-month Treasury Bills have gained significantly as  
11      investors look to the highest credit quality short-term  
12      investments, while A2/P2 commercial paper rates have  
13      increased considerably.
- 14      •       The A2/P2 (lower credit quality than A1/P1) market has mostly  
15      closed, although it may be available on case-by-case basis.  
16      Risk aversion remains a key theme in the credit markets.
- 17      •       Companies are more willing to draw on revolving bank lines of  
18      credit in order to avoid having to issue new commercial paper,  
19      given the current cost for A2/P2.
- 20      •       In evaluating funding sources, companies are still generally  
21      focused on funding cost (commercial paper, bank credit lines)  
22      when evaluating alternatives but are beginning to worry about  
23      access to commercial paper and are looking for alternative

1  
2  
3 For longer term credit, utility issuers still have approximately \$10  
4 billion left to finance in 2008, while we expect significant new issue  
5 supply in 2009 which will put additional pressure on the cost going  
6 forward.

- 7 • The secondary trading market has been under intense pressure  
8 as well, with spreads widening significantly since August.
- 9 • The hybrid market has been even more adversely affected by  
10 the market volatility as secondary levels have been quoted at  
11 their widest spreads in recent weeks amidst limited trading  
12 volume.
- 13 • Utility new issues that have accessed the market recently have  
14 priced at higher spreads to treasuries than similar transactions  
15 priced in August. BBB rated utilities have had limited access  
16 recently and are much more challenged to issue new capital  
17 given the significant increase in cost and limited market  
18 appetite.

19 **Q. What are some of the major trends that you expect to affect the**  
20 **utility industry in 2008 and beyond that will shape the**  
21 **environment in which AmerenUE operates?**

22 A. The significant increase in capital expenditures in the utility sector  
23 planned over the next several years as well as the rising cost

1 environment will create an extended era of increasing need for utilities  
2 to access external capital. Investors and credit rating agencies are  
3 highly focused on the strains created by meaningful rate increases and  
4 its effects on the utilities' ability to recover on a timely basis the capital  
5 deployed on behalf of ratepayers. The significant amount of external  
6 funding necessary will strain investor appetite for the utility sector for  
7 both debt and equity for an extended period of time.

8 2007 marked the first year since 1983 that the regulated utility  
9 sector has posted a pre-dividend free cash flow deficit. Our capital  
10 spending and cash flow forecasts indicate this will prevail for years to  
11 come. Based on lessons from the last major investment period (1973–  
12 1984), we believe that risks will rise for investors due to the need for  
13 external debt and equity funding, meaningful rate increases which  
14 could cause regulatory strain, and the potential for construction-related  
15 mishaps.

16 The regulated utility sector is entering a major capital  
17 expenditure (CapEx) cycle, driven by required transmission,  
18 infrastructure, and generation upgrades and new build needed to meet  
19 growing electricity demand requirements. In addition, the promise of  
20 more stringent environmental regulation is driving environmental  
21 CapEx spend to upgrade generation portfolios.

- 22 • We forecast \$309 billion of regulated utility CapEx through  
23 2012. This is, on average, 16%–18% greater than we forecast



1 last year, and 55%–65% higher than we anticipated in 2006.

2 Inflation has been a major factor.

- 3 • We expect regulated utilities will need \$119 billion of external  
4 financing, split between \$93 billion of debt, and \$26 billion of  
5 equity, to fund their capital plans. The market to access this  
6 capital will be highly competitive, with the key differentiator  
7 amongst utilities being the perceived quality of their regulation.
- 8 • Electricity prices, as a percentage of consumer spending, could  
9 rise 7.5% per year, and approach all-time highs by 2013.
- 10 • In our opinion, successful implementation of capital plans will  
11 likely be influenced by balance sheet strength, quality of  
12 regulatory jurisdiction, timing of rate case activity, and access to  
13 low cost capital.

14 Both equity and fixed income investors' ever increasing aversion  
15 to risk, coupled with the anticipated amount of supply of utility related  
16 financing, will create a highly competitive market for capital.

17 AmerenUE will be attempting to access the same investor dollars that  
18 other utilities will be competing for. The associated cost of this capital  
19 in a competitive market will be highly correlated to the perception of  
20 risk at AmerenUE, which is predominantly regulatory related.

21 **Q. What are some of the major issues associated with the significant**  
22 **increases in capital expenditures? Why does this CapEx cycle**  
23 **have significant risks associated with access to financial capital?**

1           A.     Materials costs are up dramatically over the last five years which  
2                 creates a difficult environment to forecast capital expenditures and the  
3                 associated rate relief needed. Various raw commodity inputs and  
4                 skilled labor are necessary to construct the various types of plant in the  
5                 backlog. These commodities include steel, cement, copper, aluminum,  
6                 and inputs that impact steel production such as nickel, tungsten, and  
7                 iron ore. There have been various reasons for the increase in these  
8                 commodity prices but they have largely been driven by international  
9                 demand, as infrastructure development continues at a rapid pace in  
10                the emerging economies. Furthermore, the decline in the U.S. dollar  
11                since peaking in 2001 and 2002 has also contributed to rising costs for  
12                U.S. utilities as a significant portion of their equipment and commodity  
13                needs are sourced internationally. Moreover, costs of labor in general  
14                continue to increase, especially for skilled construction labor.  
15                Unfortunately, it may take quite some time for the U.S. to retool its craft  
16                and heavy construction labor force due to the shift to a largely service  
17                based economy since the early 1980s and the resulting lack of trade  
18                schools and apprentice programs. Most likely, this spells more  
19                inflation in labor costs to come.

20                        Another key issue is that credit quality has deteriorated  
21                        significantly since the last CapEx cycle. One key difference between  
22                        the CapEx cycle today and the cycle of the late 1970s and early 1980s  
23                        is that in the earlier cycle the utilities held an average credit rating of

1 strong single A. The current average rating is BBB. The utilities did  
2 not exit the last CapEx cycle as strong as they entered it and given that  
3 the average rating is now much lower, we are concerned about where  
4 they will shake out this time. The debt portion of the \$119 billion of  
5 external funding we forecast over the next five years is roughly \$93  
6 billion. In light of this burden, we examined the relative ratings of  
7 electric balance sheets over time. In 1970, just prior to the last CapEx  
8 cycle, 97% of utilities had a credit rating of single A or better, by 1980  
9 only 76.7% did. Going into this cycle, only 30.6% are A or better.

10 Investors are highly focused on the utilities' need for significant  
11 external funds to finance the pending CapEx cycle. It looks like fixed  
12 income investors are going to be providing the up-front financing for  
13 the CapEx program, considering the regulatory lag on recovery and the  
14 fact that most companies are hesitant to issue equity at this stage.  
15 Hybrids and other more esoteric structures are replacing pure equity  
16 as a means to receive equity credit in a company's capital structure  
17 when these products are available and cost competitive. Our equity  
18 team anticipates that beginning in 2009, we will see an average of five  
19 to 10 formal equity offerings per year versus just two to three for the  
20 past 10 years, further increasing the competition for limited investment  
21 dollars.

22 With the significant rise estimated in capital expenditures over  
23 the next several years, almost every company in the utility sector is in

1 need of external financing. With the considerable spread concession of  
2 new issues in the past several months, the market will likely continue  
3 to have a difficult time absorbing the new issue supply that is expected  
4 in the near future.

### 5 **III. THE IMPORTANCE OF INVESTOR PERCEPTIONS**

6 **Q. Does investor perception of the regulatory process have an effect**  
7 **on the ability of AmerenUE to raise capital?**

8 A. Investors are very cognizant that AmerenUE is operating in a highly  
9 challenging environment:

- 10 • Significant need for new capital to service customer needs (\$1  
11 billion in 2008, \$750 million to nearly \$1 billion per annum  
12 thereafter of CapEx);
- 13 • Rising cost environment;
- 14 • Highly volatile commodity markets;
- 15 • Need for continued rate relief to ensure the timely recovery of  
16 capital spent; and
- 17 • A difficult economic environment for ratepayers.

18 Most of these key challenges manifest themselves in the  
19 ratemaking process as AmerenUE requires regulatory approval to  
20 recover invested capital. Given the high degree that the form of  
21 regulation plays in the perception of risk, investors, credit rating  
22 agencies, equity and fixed income analysts as well as others have  
23 become highly educated on the ratemaking process and the

1 differences of one regulatory body versus another. It is universally  
2 recognized that the challenges noted above and the need for  
3 continued rate increases to customers create difficulties in balancing  
4 the needs of customers with utilities and those who provide them with  
5 needed capital. A high degree of analytical thinking is being done to  
6 help investors and credit rating agencies differentiate amongst  
7 regulatory bodies to better assess what impact risk and the perception  
8 of risk has on the cost that should be charged for capital.

9 In a difficult economic environment with a high degree of  
10 competition for investors' dollars, AmerenUE may find itself  
11 disadvantaged as compared to its peers that enjoy regulation that is  
12 thought to expose them to less risk and volatility in recovering their  
13 expenditures and costs and earning their allowed returns.

14 **Q. What are the key focus areas of investors as it pertains to**  
15 **regulation?**

16 A. Because the majority of the forecasted capital expenditure budget will  
17 be spent by the regulated utilities like AmerenUE, having a clear  
18 understanding of the regulatory and political environment in which a  
19 utility operates will be critical to making profitable investment decisions  
20 for investors.

21 Regulation is a key aspect that our team focuses on here at  
22 Barclays Capital. Frequently, we publish material which provides an  
23 overview of important regulatory trends, the regulatory climate and a

1 ranking of each of the state regulatory commissions. We attempt to  
2 evaluate some of the key factors that we consider part of a  
3 constructive regulatory environment so that when we are looking at a  
4 particular company we consider the likelihood that they will receive fair  
5 and adequate treatment of their investment. This becomes  
6 increasingly important in a CapEx cycle.

7 The political pressure that regulators and politicians experience  
8 from their constituencies when power prices are rising is very difficult in  
9 the face of major rate increase decisions. Electricity prices are  
10 expected to continue to rise as the price of CapEx inputs continues to  
11 rise (cooper, steel, turbines, employee costs, etc.).

12 **Q. What are some of the major factors that you look for when you**  
13 **review a regulatory environment?**

14 A. A state's political and regulatory environment and its state laws and  
15 regulatory policies can affect the credit quality and cash flow stability of  
16 the utility company operating in its jurisdiction. We use several key  
17 factors to assess whether a regulatory environment is supportive of  
18 credit quality. Chief amongst these factors include:

- 19 • Legislative policy that ensures the stability of cash flow,  
20 earnings and coverage ratios. We must be convinced that state  
21 commissions are cognizant of how their decisions affect a  
22 company's credit quality. Constructive regulators consistently  
23 aim to adopt legislative policy that results in the stability of cash

1 flow, earnings, and coverage ratios. We analyze rate case  
2 outcomes in order to ascertain that the rates of return (ROEs)  
3 and equity ratios that are authorized in the state commission's  
4 orders are fair and reasonable, and consistent with the industry  
5 average. We believe that it is no accident that the state  
6 commissions that authorize reasonable ROEs and are aware of  
7 how their decisions will affect the credit quality of the utility, also  
8 have the highest rated utilities in the country.

- 9 • We give significant weight to regulatory rules/laws that allow the  
10 adoption and implementation of adjustment clauses for the  
11 recovery of fuel, purchased power, and environmental  
12 expenses. We examine whether the adjustment clauses permit  
13 rate adjustments that are frequent enough that there is not a  
14 significant build-up of deferral balances. The more frequent the  
15 adjustments are allowed, the less working capital that the utility  
16 has to use to finance the deferral and the more assurance  
17 investors have that the company will be able to recover  
18 prudently incurred costs on a timely basis.
- 19 • We are encouraged by regulations that allow companies to  
20 actively engage in resource planning: the pre-approval of major  
21 capital expenditure programs enables companies to add  
22 generation, improve infrastructure or purchase power. Several  
23 states have implemented resource planning programs requiring

1 the utilities to provide on a regular basis a forecast of resource  
2 requirements and how they plan to meet the demand growth.

3 The regulatory commissions review and pre-approve the capital  
4 program in stages, which reduces the likelihood that large  
5 expenditures will be denied recovery when completed.

- 6 • We place a tremendous amount of value on commissions that  
7 can act quickly on a rate request from a company. The shorter  
8 the time between a rate request and a final rate order, the better  
9 for the company. We believe that the speed with which a  
10 commission acts is key to providing timely recovery and we  
11 benchmark commissions against one another.

- 12 • We value a commission that has the ability to introduce rate  
13 increases on an interim basis. The ability of a commission  
14 under law to allow a company to put rates into effect on an  
15 interim basis subject to refund is key because it allows the  
16 commission to respond quickly to a company's request if there  
17 are acute cash flow needs. In addition, interim rates provide  
18 some comfort to utility investors until a final order is issued.

- 19 • There is tremendous value attributed to state commissions that  
20 use current or forecasted costs to set base rates. The use of  
21 historical base rates can result in rates that do not reflect a  
22 company's current costs or situation. We examine whether a



1 state commission uses an historical/current or forecasted test  
2 year in its rate cases.

- 3 • We also favor commissions that facilitate the recovery of  
4 Construction Work in Progress (CWIP), essentially capitalized  
5 interest during the construction process. With all of the capital  
6 expenditure programs that we expect over the next few years,  
7 many coming at the regulated utility level, CWIP reduces the  
8 risk that recovery of the plant will not take place once the plant  
9 is completed.

10 **Q. You mentioned a number of legislative and regulatory policies**  
11 **that are supportive of credit quality, which as you note is even**  
12 **more important today given the highly challenging and**  
13 **competitive credit environment faces by utilities generally, and**  
14 **AmerenUE in particular. What can this Commission do, in this**  
15 **rate case, to support AmerenUE's ability to effectively compete in**  
16 **the credit markets to obtain the capital it needs to invest in its**  
17 **infrastructure at the most reasonable cost possible?**

18 A. It is my understanding that rates in this case will be set using an  
19 historic test year, and that CWIP cannot be recovered in Missouri.  
20 Regardless, there are things the Commission can do in this case to  
21 support AmerenUE's need to access reasonably priced capital. Stated  
22 simply, the Commission can approve an FAC on reasonable terms,  
23 grant AmerenUE a fair and reasonable ROE, particularly in view of the

1 risks faced by AmerenUE in this rising cost environment, and  
2 otherwise provide reasonable rate treatment for other items in  
3 AmerenUE's cost of service, again particularly in consideration of the  
4 fact that costs are continuing to rise.

5 **IV. FINANCIAL AND CREDIT CONSIDERATIONS AND FACS**

6 **Q. You noted earlier that the financial and credit considerations**  
7 **about which you have testified above mitigate strongly against**  
8 **the opposition to AmerenUE's FAC request, as expressed by Ms.**  
9 **Mantle, Mr. Johnstone, and Mr. Cohen. Please elaborate more**  
10 **specifically on the value of an FAC to investors and other**  
11 **financial market participants.**

12 A. As discussed in other testimony, the volatility and rise in fuel costs  
13 recently is significant, will likely persist for some time and threatens the  
14 financial health of AmerenUE. Fuel and purchase power expenses are  
15 a substantial amount of AmerenUE's cost structure and have a  
16 significant impact on financial performance and the ability to achieve  
17 the returns allowed to AmerenUE. As noted in other testimony, the  
18 degree to which fuel costs are rising is almost unprecedented in a  
19 historical context and the regulatory lag associated with recovering fuel  
20 costs is creating substantially more financial burden on AmerenUE  
21 today and in the future than it has historically.

22 As also noted in other testimony, AmerenUE, while an important  
23 market participant for fuels, has increasingly declining control over the

1 costs of the market prices for the fuels it needs. Global economic,  
2 environmental, and financial issues well beyond the control of  
3 AmerenUE are the primary reasons for the present commodity  
4 environment. AmerenUE is being asked to bear the risk for markets  
5 over which it has increasingly less control and less ability to manage its  
6 risk.

7 Investors and credit rating agencies are increasingly vocal that  
8 ratemaking policy needs to adapt to the new environment where  
9 substantial financial risk is being imposed on utilities that lack the  
10 regulatory authority to timely recover fuel and purchased power costs  
11 from ratepayers. The traditional means for recovery, the filing of a rate  
12 case, is considered far less than optimal by investors and credit rating  
13 agencies. The time needed to complete a rate case, the difficult  
14 political and economic environment for rate increases and the prospect  
15 of continued under-recovery make traditional rate case recovery of fuel  
16 expenses an increasingly greater threat to the financial health of  
17 AmerenUE. In addition, off-system sales prices are also becoming  
18 increasingly volatile and at the same time less correlated to key fuel  
19 price inputs for AmerenUE, providing a much less optimal off-set to  
20 rising fuel costs. Investors and credit rating agencies do not view off-  
21 system sales as a useful hedge against the potential for financial  
22 distress caused by procuring fuel for regulated operations and the  
23 associated time needed to recover these costs in a rate case. As has

1           been stated in other testimony, the majority of utilities with which  
2           AmerenUE has to compete for capital benefit from the inclusion of an  
3           FAC in their ratemaking process. As I address earlier, that competition  
4           for capital now and in for the foreseeable future will be difficult and  
5           intense, and will be even more difficult for AmerenUE if it must  
6           compete for capital without the benefit of an FAC.

7                     Indeed, investors, credit rating agencies and others will likely  
8           penalize AmerenUE for the risk associated with the inability to better  
9           manage the burden associated with procuring fuel for customers  
10          unless an FAC is approved for AmerenUE. In a good environment  
11          these penalties would be visible, in the current environment and the  
12          environment we expect for the foreseeable future, they could be  
13          severe. This will likely cause an increase in the cost of capital which  
14          will create a longer term and greater cost for customers. The lack of  
15          inclusion of a reasonable FAC will continue to keep AmerenUE in the  
16          minority of its peers who have these procedures in place and will also  
17          be going to the market to raise capital.

18                    Investors will be negatively predisposed to deploying capital at  
19          AmerenUE if they believe that its regulators do not share the view that  
20          the current and likely future environment for the procurement of fuel is  
21          substantially different than what has been experienced historically.  
22          Investors are looking for responsive and mainstream regulation that  
23          balances the need for prudent fuel procurement and sensitivity to

1 continued rate increases with the need for investors to achieve comfort  
2 in the financial viability of AmerenUE. Since fuel adjustment  
3 mechanisms are so widely in place in other jurisdictions, it will be  
4 difficult for investors to comprehend why a properly functioning fuel  
5 cost adjustment framework could not be implemented for AmerenUE.

6 **Q. What have the credit rating agencies, the most visible of parties**  
7 **who grade the financial health of AmerenUE and its peers stated**  
8 **about AmerenUE's proposed FAC and FACs in general?**

9 A. The credit rating agencies have been critical of AmerenUE's inability to  
10 use an FAC. In downgrading AmerenUE, Moody's recently stated:

11 *The downgrade also reflects the challenging regulatory*  
12 *environment for electric utilities operating in the state*  
13 *of Missouri, as Union Electric is one of the relatively*  
14 *few utilities in the country operating without fuel,*  
15 *purchased power, and environmental cost recovery*  
16 *mechanisms. The lack of such automatic cost recovery*  
17 *provisions creates uncertainty regarding the timely*  
18 *recovery of the higher costs and investments being*  
19 *incurred and leads to significant regulatory lag.*

20 – Moody's on May 21, 2008 upon downgrading  
21 AmerenUE

22  
23 In November of 2007, Standard and Poor's listed the top ten  
24 credit issues facing U.S. utilities. Volatility of fuel prices, rising costs,  
25 regulatory lag, and recovery deferrals were chief among these  
26 concerns. Specifically as it pertains to FACs, Standard and Poor's  
27 stated: *"In our view, states that have fuel adjustment mechanisms to*  
28 *smooth out the effect on cash flow and steer utilities toward mitigating*  
29 *risk through hedging and supply procurement are best poised to ride*

1            *out a turbulent journey.” Fitch Ratings has stated with regard to FACs:*  
2            *“effective and timely commodity cost-adjustment mechanisms provide*  
3            *utilities with greater assurance of ultimate recovery in a rising energy*  
4            *price environment.”*

5            Specifically, as it pertains to Ameren UE, Moody’s has also said  
6            recently *“Ratings are constrained by significant regulatory lag for the*  
7            *recovery of costs and investments and a challenging regulatory*  
8            *environment in the state of Missouri.”* Moody’s went on to state the  
9            ratings outlook for AmerenUE is stable, *assuming* the company  
10           receives adequate rate relief and cost recovery mechanisms, *including*  
11           *the implementation of a fuel adjustment clause.* Moody’s then goes on  
12           to specifically cite the inability to implement a fuel adjustment clause as  
13           a key issue for potentially lowering the credit ratings of AmerenUE.  
14           Standard and Poor’s has also listed the proposed FAC as a key factor  
15           for determining future credit quality at AmerenUE. In addition, the  
16           proposed FAC is routinely referenced in equity research material as a  
17           key driver of the financial health of AmerenUE and its ability to earn its  
18           allowed returns.

19           Given AmerenUE’s current issuer credit ratings of Baa2/BBB-,  
20           any downgrade, especially to non-investment grade, would have  
21           severe negative consequences. Not only would the cost of capital rise  
22           dramatically, the capital that AmerenUE needs over the next several  
23           years may not be available at any price.

- 1           **Q.     Does this conclude your rebuttal testimony?**
- 2           **A.     Yes, it does.**

In the Matter of Union Electric )  
Company d/b/a AmerenUE for )  
Authority to File Tariffs Increasing )  
Rates for Electric Service Provided ) Case No. ER-2008-0318  
To Customers in the Company's )  
Missouri Service Area. )

**STATE OF MISSOURI                 )**  
  **) ss**  
**CITY OF ST. LOUIS                 )**

1. My name is Gary M. Rygh. I am employed by Barclays Capital Inc. as Senior Vice President.

3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct.

Gary M. Rygh

Subscribed and sworn to before me this 10 day of October, 2008.

Notary Public

My commission expires: 8/1/2009

**MEREDITH LEMMON**  
Notary Public, State of New York  
No. 01LE6131263  
Qualified in Albany County  
Commission Expires August 1, 2009