

Lance J.M. Steinhart, P.C.

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1720 Windward Concourse
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Alpharetta, Georgia 30005

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and Maryland

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September 20, 2006

VIA OVERNIGHT DELIVERY

Ms. Colleen Dale
Chief A.L.J./Executive Secretary
Missouri Public Service Commission
200 Madison Street, Suite 100
Jefferson City, MO 65102
(573) 751-3234

FILED

SEP 21 2006

**Missouri Public
Service Commission**

Re: Pelzer Communications Corporation - Interexchange

Dear Ms. Dale:

I hereby seek to appear in Pelzer Communications Corporation's Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services Within the State of Missouri.

Enclosed please find an original and eight (8) copies of the Acknowledgement Receipt of \$100.00 as required by Rule 6.01(m) for myself from the Clerk of the Supreme Court along with the Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services Within the State of Missouri.

Please send notification of the filing of this application to lsteinhart@telecomcounsel.com. I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me.

Please note that this Application is being submitted by myself and Judith A. Rau, Esq., Missouri Counsel, Bar # 24856.

Respectfully submitted,


Lance J.M. Steinhart
Attorney for Pelzer Communications Corporation

Enclosures

cc: Gus Pelzer

Office of Public Counsel

Office of General Counsel



THOMAS F. SIMON
CLERK

CLERK OF THE SUPREME COURT
STATE OF MISSOURI
POST OFFICE BOX 150
JEFFERSON CITY, MISSOURI
65102

TELEPHONE
(573) 751-4144

September 18, 2006

This will hereby acknowledge receipt of \$100 as required by Rule 6.01(m) for Lance J. M. Steinhart, appearing in the matter of Pelzer Communications Corporation's Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services Within the State of Missouri, before the Public Service Commission, State of Missouri.

A handwritten signature in black ink, appearing to read "Thomas F. Simon", written over a horizontal line.

Thomas F. Simon, Clerk

BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI

FILED

SEP 21 2006

In the matter of the)
Application of)
Pelzer Communications Corporation))
)
for a certificate of service)
authority to provide)
interexchange telecommunications))
services and to classify such)
services and the company as)
Competitive)

Missouri Public
Service Commission

Case No. _____

APPLICATION

Pelzer Communications Corporation, ("Applicant"), a Maryland Corporation, files this verified application respectfully requesting that the Missouri Public Service Commission ("Commission") issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide interexchange telecommunications services pursuant to Chapter 392 of the Missouri Revised Statutes.
- (b) grants competitive status to Applicant, and classifies the Applicant's services as competitive.
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420, RSMo Cum. Supp. 1992.

In support of its request, Applicant states:

1. The legal name and principal office or place of business of the Applicant are:

Pelzer Communications Corporation
8757 Georgia Avenue, Suite 410
Silver Spring, Maryland 20910
(240) 645-1005/Phone
(202) 478-0864/Facsimile

A copy of Applicant's authority to transact business in Missouri is attached hereto as Exhibit I.

2. The name and address of Applicant's in-state attorney is:

Judith A. Rau, Esq.
Rau & Rau
119 E. Mill Street
Waterloo, Illinois 62298

3. Applicant is a reseller of telecommunications services.

Applicant proposes to provide interexchange telecommunications services within Missouri including direct outbound dialing (1+ and 101XXXX), 800 and 888 (inbound Toll-Free), travel cards, and prepaid calling cards. Applicant respectfully requests authority to provide service to prospective business and residential customers throughout the State of Missouri.

4. Experience is attached as Exhibit III. Applicant has the experience in the telecommunications industry and the technical and financial resources to provide telecommunications services within Missouri.

5. Applicant's Tariff is attached as Exhibit II. The proposed tariff contains the rules and regulations applicable to its customers, a description of the services offered, and a list of rates associated with such services.

6. Applicant requests classification as a competitive telecommunications company within the State of Missouri, and that its services are classified as competitive. Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation. Granting of this application is in the public interest as it will allow greater price and service options for telephone users.

7. Applicant also respectfully requests, pursuant to Section 392.420 RSMo (Cum. Supp. 1992), that the Commission waive the application of the following rules and statutory provisions as it relates to the regulation of Applicant:

392.210.2 Establish Uniform System of Accounts for Annual reports
392.240(1) Setting just and reasonable rates
392.270 Ascertain Property values
392.280 Establish Depreciation accounts
392.290 Issuance of securities
392.300.2 Acquisition of stock
392.310 Issuance of stock and debt
392.320 Stock Dividend Payment
392.330 Issuance of securities, debts and notes
392.340 Reorganization(s)
4 CSR 240-10.020 Depreciation fund income
4 CSR 240-30.040 Uniform System of Accounts

The above-referenced rules and statutory provisions have been waived as to other interexchange carriers in prior cases.

8. Applicant, pursuant to Section 386.570, Cum. Supp. 1992, will comply with all applicable Commission rules except those which are specifically waived by the Commission pursuant to a request filed by the Applicant.

9. Correspondence or communications pertaining to this

Application should be addressed to:

Lance J.M. Steinhart, Esq.
Lance J.M. Steinhart, P.C.
1720 Windward Concourse, Suite 250
Alpharetta, Georgia 30005
(770) 232-9200
(770) 232-9208 (Fax)

lsteinhart@telecomcounsel.com (Email)

10. The Applicant has no pending actions or final unsatisfied judgments or decisions against it from any state or federal agency or court which involve customer service or rates, which action, judgment or decision has occurred within three (3) years of the date of this application. No Commission annual reports or assessment fees are overdue.

11. Grant of this Application will further the public interest by expanding the availability of competitive telecommunications services in the State of Missouri. In addition, intrastate offering of these services is in the public interest because the services will provide Missouri customers with access to new technologies and service choices, and can permit customers to achieve increased efficiencies and cost savings. In particular, the public will benefit directly, through the use of the competitive services to be offered by Applicant, and indirectly, because the presence of Applicant in this market will increase the incentives for other telecommunications providers to operate more efficiently, offer more innovative services, reduce their prices, and improve their quality of service.

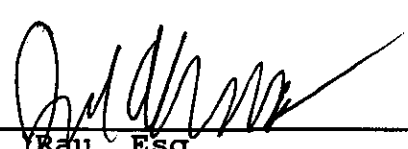
WHEREFORE, Applicant, Pelzer Communications Corporation, respectfully requests that the Missouri Public Service Commission grant it a certificate of service authority to provide interexchange telecommunications services within the State of Missouri. Applicant also requests classification as a competitive telecommunications company and that its services be classified as competitive. In addition Applicant requests a waiver of the above-referenced rules and statutory provisions.

Respectfully submitted,



Lance J.M. Steinhart, Esq.
Attorney at Law
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Alpharetta, Georgia 30005
(770) 232-9200
(770) 232-9208 (Fax)
lsteinhart@telecomcounsel.com (Email)
Georgia Bar No. 678222

and



Judith A. Rau, Esq.
Rau & Rau
119 E. Mill Street
Waterloo, Illinois 62298
(618) 939-7186
Missouri Bar No. 24856

Attorneys for Applicant

ATTACHED EXHIBITS

- Exhibit I Missouri Secretary of State Authorization
- Exhibit II Tariff
- Exhibit III Executive Officers' Qualifications and Experience
Company's Telecommunications Background

Exhibit I
Missouri Secretary of State Authorization

STATE OF MISSOURI



Robin Carnahan
Secretary of State

CERTIFICATE OF AUTHORITY

WHEREAS,

Pelzer Communication Corporation
F00763252

using in Missouri the name

Pelzer Communication Corporation

has complied with the General and Business Corporation Law which governs Foreign Corporations; by filing in the office of the Secretary of State of Missouri authenticated evidence of its incorporation and good standing under the Laws of the State of Massachusetts.

NOW, THEREFORE, I, ROBIN CARNAHAN, Secretary of State of the State of Missouri, do hereby certify that said corporation is from this date duly authorized to transact business in this State, and is entitled to all rights and privileges granted to Foreign Corporations under the General and Business Corporation Law of Missouri.

IN TESTIMONY WHEREOF, I hereunto
set my hand and cause to be affixed the
GREAT SEAL of the State of Missouri.
Done at the City of Jefferson, this
8th day of September, 2006.

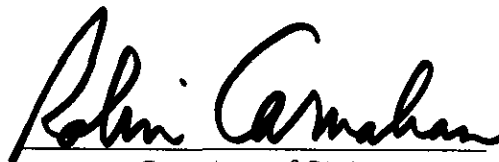

Secretary of State



Exhibit II
Tariff

Exhibit III

**Executive Officers' Qualifications and Experience Company's
Telecommunications Background**

Augustus Pelzer

16827 Lehigh Drive
Sandy Spring, MD 20860
gpelzer@pelzercom.com

Home (301) 774-1277
Mobile (301) 641-8818

CAREER PROFILE:

Over the past 25 years I have honed my skills in technical, administrative, accounting and management of Telecommunications Services and Equipment. My background encompasses extensive experience in data networks, local and long distance Voices services, Internet Access as well as wide area network typology. More recently I have added Voice Over IP telephony to list of functional knowledge. My goal continues to be to build a telecommunications firm that benefits from superior knowledge of the market and technology and the glut of telecom infrastructure that currently exists by bringing to the general marketplace, telecom products, services and rates that until now are only available to the major enterprise buyer

EXPERIENCE:

President and CEO, Pelzer Communication, Silver Spring, MD

Dec 2001-Present

AS the CEO of Pelzer Communications Corporation I spent years in planning the development and launch strategy for the company. We negotiated very aggressive contracts with the tier 1 firm, which provided us with rates that were far better than most of our competitors. We then identified a core group of potential clients which would form the foundation upon which we would build. On March 11, 2004 we launched the company with the plan of supplying one of the most needed and least offered commodities in the telecom sector, which are Customer Service and Best Value. I believed that we had reached the place where a circuits or minute of service could be purchased just about anywhere. But not many companies provided their clients with the level of customer service that was wanted. I decided to build a company that would truly get customer service done right.

Account Executive, MCI WorldCom, Vienna VA

March 1997 – Oct 2001

Lead sales representative for MCI WorldCom to the U.S. Department of Justice (CIA, FBI, DEA), Commerce Department as well as the U.S. Navy. In this capacity I was able to combine my Federal Government Contracts knowledge and technical expertise to successfully see the full range of telecommunications products and services to the Federal Government. I was responsible for the single largest Internet Access sale in the company at that time. The sale was to an 8(a) systems integrator.

Assistant Manager, Spring Federal Systems, Herndon VA

Nov 1993 – March 1997

In this capacity I was responsible for deploying telecommunications systems for the U.S. Department of Defense. My responsibilities consisted of contract negotiating with the U.S. Government to rebuild the telecommunications infrastructure in War Time Hungary and Bosnia. Another project included the sailor phone network for the U.S. Navy. Here we were tasked with deploying payphones and a calling card platform on U.S. Navy ships so that the sailors could make calls back to the U.S. I also negotiated and deployed a telephone system at the U.S. Marine/Naval Station, Guantanamo Cuba.

Contract Administrator, Verizon Federal Systems, Silver Spring MD

Jan 1990 – Oct 1993

Lead contract administrator for a Variety of Federal Government Telecommunications Contracts. I supported account teams in proposal development, pricing, submission and presentation of RFP responses resulting in contract awards in excess of \$500,000,000.00. After award I was responsible for the implementation and management of these very technical and often mission critical telecommunications systems. As example would be the sub-marine cable plant build at the U.S. Naval Academy in Annapolis, MD.

Administrative Marketing Specialist, IBM Corp. Washington DC

March 1981 – Jan 1989

Lead a team of administrators that supported data processing account teams. Negotiated various significant commercial data network sales contracts and managed the deployment of the networks. Received various awards for outstanding service.

EDUCATION:

University of Maryland, University College - B.S. Business Administration

Burlington County College, Pemberton NJ - A.A. Degree Business Admin.

References available upon request

KEVIN D. MURRAY

5622 13th Street NW
Washington, DC 20011
K.dexter@verizon.net

Home (202) 545-8740
Mobile (202) 607-4686

CAREER PROFILE:

Top producing sales professional with proven business development and management experience. Possesses outstanding communication, presentation and negotiation skills with a consistent record of exceeding objectives. Highly competitive spirit with experience in, leadership, team building, problem solving and market penetration.

EXPERIENCE:

Vice President & Executive Secretary, Pelzer Communication, Washington, DC

Dec 2002-Present

- Business development and overseeing customer operations.
- Recruit, train and develop sales personal.
- Designed and implemented help desk function
- Project Manager for critical installations

Account Manager, WorldCom Inc, Baltimore, MD

June 2000-Nov 2002

- Responsible for account acquisition and maintenance in the Emerging Markets business segment, including resellers, ISPs and ASPs.
- Interface with senior level management to determine new business objectives and assist with defining applications, technology and data architecture to complement their business operations and initiatives.
- Experienced in sales and design of Private Line, SONET, Frame Relay, and IP networks, as well as web hosting and collocation services.

Executive Director, Mid Atlantic Marketing Group, New York, NY

Feb 1997-April 2000

- Managed sales operations for New York City, Philadelphia, PA and Annandale, VA regions.
- Executive Committee member involved in strategy sessions with the Board and CEO to establish short-, medium- and long-term goals.

Sales Director, Capitol Marketing, Silver Spring, MD

May 1993-Jan 1997

- Directed day-to-day sales, operations and recruiting within the DC metropolitan area.
- Advanced sales from \$60K/month to over \$250K/month within a nine-month period.

President & CEO, MarNamics, Inc., Washington, DC

May 1986-April 1993

- Managed business development initiatives, day-to-day operations, sales/marketing/promotions and technical feasibility from design to finished product.
- Recruited, trained and developed technical staff.

Account Executive, IBM Corporation, Rockville, MD

May 1981-April 1986

- #1 quota producer, 1st Quarter 1983, Mid Atlantic Region
- Negotiated \$30 million contract with Marriott Corporation to network their US-based Hotels.
- Launched the IBM Personal Computer market for the Mid-Atlantic region

EDUCATION:

Lincoln University, Oxford, PA
B.S. Business Administration; B.S. Economics

IBM Corporation Internship Programs (4 years)

Areas of concentration: Marketing, Systems Engineering, Administration, and Customer Relations

AFFILIATIONS:

- Kappa Alpha Psi, Inc.
- Instructor, Shaolin Wu Shu Academy
- Instructor, Smooth & EZ Swing Dance Institute

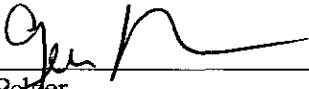
References available upon request

State of Maryland
County of Montgomery

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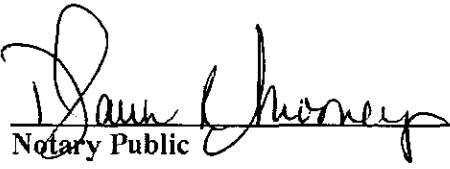
VERIFICATION

I, Gus Pelzer, being duly sworn, declare that I am the President of Pelzer Communications Corporation, the Applicant. I verify that, based upon information and belief, I have knowledge of the statements in the foregoing Application, and I declare that they are true and correct.



Gus Pelzer
President

Sworn to before me, the undersigned Notary Public on this
22nd day of Aug, 2006.



Notary Public

Dawn R. Mooney

Print or Type Name

My commission expires:

DAWN R. MOONEY
NOTARY PUBLIC STATE OF MARYLAND
My Commission Expires May 16, 2007

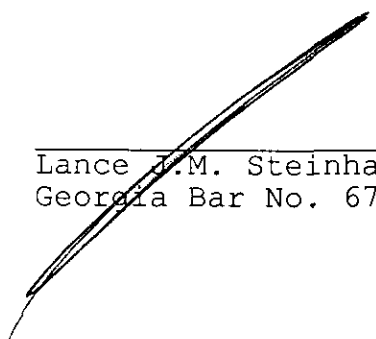
CERTIFICATE OF SERVICE

I hereby certify that I have this day served a true copy of the foregoing Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services Within the State of Missouri on the following parties, in accordance with the Commission rules:

Office of the Public Counsel
P. O. Box 7800
Jefferson City, MO 65102

General Counsel
Missouri Public Service Commission
P. O. Box 360
Jefferson City, MO 65102

Dated this 20th day of Sept, 2006.



Lance J.M. Steinhart
Georgia Bar No. 678222

Lance J.M. Steinhart, P.C.
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Alpharetta, Georgia 30005
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