# Law Offices William M. Wunderlich & Associates

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January 13, 2000

Medical/Legal Consultant Eileen R. Kurtz, R.N.

JAN 1 4 2000

Missouri Public Service Commission

Via Overnight Delivery

Missouri Public Service Commission 301 West High Street, Suite 530 Jefferson City Mo 65101

TA-2000-421

RE: Enhanced Communications Group, L.L.C.

Dear Sirs:

The Company has attached an original and fourteen copies of the Application of Enhanced Communications Group, L.L.C. for a Certificate of Service Authority to Provide Resold Interexchange Telecommunications Services in the State of Missouri and to classify said services and the company as competitive.

Sincerely,

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Janice Dames Legal Assistant

jd Enclosure cc: Public Service Commission (W/enclosures)

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### **BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI**

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Missouri Public Service Commission

JAN 1 4 2000

IN THE MATTER OF THE APPLICATION OF ENHANCED COMMUNICATIONS GROUP, L.L.C. FOR A CERTIFICATE OF SERVICE AUTHORITY TO PROVIDE RESOLD INTEREXCHANGE TELECOMMUNICATIONS SERVICES IN THE STATE OF MISSOURI AND TO CLASSIFY SAID SERVICES AND THE COMPANY AS COMPETITIVE

Case No. TA - 2000-421

## APPLICATION FOR CERTIFICATE OF SERVICE AUTHORITY AND FOR COMPETITIVE CLASSIFICATION

Comes now Enhanced Communications Group, L.L.C. by its undersigned counsel, and hereby applies pursuant to Sections 392.361 and 392.410 through 392.455 RSMo 1994, and the Federal Telecommunications Act of 1996, for authority to provide resold interexchange telecommunications service in the State of Missouri, and to classify said services and the company as competitive. In support of its applications, the Company states as follows:

 Applicant is a limited liability company duly organized and existing under and by virtue of the laws of the State of Oklahoma. (Articles of Organization attached as Exhibit A.) The Company is authorized to conduct business within Missouri as evidenced by its certificate of authority issued by the Missouri Secretary of State which is attached hereto as Exhibit B. 2. All inquiries, correspondence, communications, pleadings, notices, orders and decisions

relating to the case should be addressed to:

Monica R. Borne Nowalsky, Bronston & Gothard 3500 N. Causeway Blvd. Suite 1442 Metairie, Louisiana 70002 Phone: (504) 832-1984 Fax: (504) 831-0892

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with copies to local counsel:

William M. Wunderlich Wunderlich & Associates 1504 Gravois High Ridge, MO 63049 Phone: (314) 677-5669

All general correspondence from the Commission should be forwarded to the Company at its

principal address as follows:

Bruce Summers Manager/Member Enhanced Communications Group, L.L.C. 2232 S.E. Washington Blvd., Suite 202 Bartlesville, OK 74006 Phone: Ph. (918) 333-8833

- 3. Applicant proposes to provide resold long distance interexchange service to residential and business customers on a statewide basis. The Company will not offer operator service.
- 4. The Company possesses the technical and managerial expertise and experience necessary to provide the services it proposes. Profiles of the Company's management team experience and

expertise, are attached hereto as Exhibit C.

- 5. The Applicant also possesses the necessary financial resources as evidenced by its most current financial statements attached hereto as **Exhibit D.** Applicant will comply with the reasonable requests for financial and operating data to allow the Commission to monitor the intralata toll market.
- 6. In accordance with 4 CSR 240-2.060(4)(H), which requires that an application for a certificate of service authority to provide interexchange service shall include a proposed tariff with a forty-five day effective date, the Applicant has attached its tariff as Exhibit E. The Company requests that the Commission approve MO P.S.C. Tariff No. 1 simultaneously with a granting of authority in this Case. Applicant agrees to comply with notice requirements for filing new or amended Tariffs.
- Applicant will not unjustly discriminate amongst its customers as is prohibited under Section 392.200 RSMo.
- 8. Applicant is a competitive reseller of long distance telecommunications services and thus requests a competitive classification pursuant to Section 392.361 RSMo. and as set forth in the Commission Report and Order in its Case No. TO-88-142; Further, when granted the Certificate requested herein, Applicant will be competing with other telecommunications companies in Missouri offering the same or similar services as Applicant.

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9. Applicant is willing to comply with all applicable Commission rules, except those which are specifically waived by the Commission. Consistent with the Commission's treatment of other certificated competitive telecommunications companies, Applicant requests that the following statutes and regulations be waived for Applicant and its interexchange service offerings:

### Statutes:

392.240(1)	- ratemaking
392.270	- valuation of property (ratemaking)
392.280	- depreciation accounts
392.290	- issuance of securities
392.310	- stock and debt issuance
392,320	- stock dividend payment
392.330	- issuance of securities, debt and notes
392,340	- reorganization(s)

### Missouri Public Service Commission Rules:

4 CSR 240-10.020	- depreciation fund income
4 CSR 240-30.010(2)(C)	- rate schedules
4 CSR 240-30.040	- Uniform System of Accounts
4 CSR 240-32.030(1)(B)	- exchange boundary maps
4 CSR 240-32.030(1)(C)	- record keeping
4 CSR 240-32.030(2)	- in-state record keeping
4 CSR 240-32.050(3)	- local office record keeping
4 CSR 240-32.050(4)	- telephone directories
4 CSR 240-32.050(5)	- call intercept
4 CSR 240-32.050(6)	- telephone number changes
4 CSR 240-32.070(4)	- public coin telephone
4 CSR 240-33.030	- minimum charges rule
4 CSR 240-33.040(5)	- financing fees

10. Applicant is willing to comply with all applicable Commission rules now in effect or hereinafter enacted, and is willing to meet all relevant service standards, including, but not limited to, quality of service, billing, and tariff filing and maintenance.

- 11. Applicant submits that the public interest will be served by Commission approval of this application because Applicant's proposed services will create and enhance competition and expand customer service options, and offer service options consistent with the legislative goals set forth in the federal Telecommunications Act of 1996 and Chapter 392 RSMo. Prompt approval of this application also will expand the availability of innovative, high quality, and reliable telecommunications services within the State of Missouri.
- 12. Applicant, if required, will file Missouri specific annual reports pursuant to Section 392.210 RSMo. Applicant, if required, will submit Percentage of Interstate Use Reports including the percentage of interstate use and percentage of intrastate use, on a quarterly basis to the local exchange companies. In addition, if required, Applicant will submit to the Commission Staff on a quarterly basis reports showing the percentage of intralata use.
- 13. The Company will not resell its services to other telecommunications companies.

WHEREFORE, Applicant, Enhanced Communications Group, L.L.C. respectfully requests that the Commission (i) grant it a certificate of service authority to provide interexchange telecommunications services as requested herein; (ii) classify the Company and its proposed services as competitive; (iii) grant waivers of certain statutes and regulations as they apply to the Company; and (iv) approve its tariff submitted with this Application.

Respectfully submitted,

Dunlester

William M. Wunderlich Bar No. 23302 Wunderlich & Associates 1504 Gravois High Ridge, MO 63049 Phone: (314) 677-5669

Local Counsel for Applicant

### **VERIFICATION OF APPLICANT**

STATE OF <u>OKJahoma</u>) ss: COUNTY OF \_\_\_\_\_)

I, <u>Bruce Summers</u> being first duly sworn, state that I am the <u>Manager/Member</u> (Name of Officer) (Title) of <u>Enhanced Communications Group, L.L.C.</u>, the Applicant herein; that I am authorized to sign this Verification on its behalf; that I have reviewed the matters set forth in the Application and Exhibits; and that the statements contained therein are true to the best of my knowledge, except as to those matters which are stated on information or belief, and as to those matters I believe them to be true.

I declare under penalty of perjury that the foregoing is true and correct.

Executed this 25th day of Actober, 1999.

**Enhanced Communications Group, L.L.C.** 

Sworn to and subscribed before me this 25 day of October, 1999

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# **EXHIBIT A**

ARTICLES OF ORGANIZATION

OFFICE OF THE SECRETARY OF STATE

# **CERTIFICATE OF TRANSCRIPT**

I THE UNDERSIGNED, Secretary of State of the State of Oklahoma, do hereby certify that the annexed transcript has been compared with the record on file in my office, of which it purports to be a copy, and that the same is a full, true and correct copy of:

CERTIFICATE OF LIMITED LIABILITY COMPANY

OF

ENHANCED COMMUNICATIONS GROUP, L.L.C.

By:

IN TESTIMONY WHEREOF, I have hereunto set my hand and caused to be affixed the Great Seal of the State of Oklahoma at the City of Oklahoma City this <u>2nd</u> day, of <u>February</u>, 1999.

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in Segretary of State

OFFICE OF THE SECRETARY OF STATE RANKERODAVICAN CERTIFICATE OF LIMITED LIABILITY COMPANY WHEREAS, the Articles of Organization of ENHANCED COMMUNICATIONS GROUP, L.L.C. an Oklahoma limited liability company, has been filed in the Office of the Secretary of State as provided by the laws of the State of Oklahoma..... NOW THEREFORE, I, the undersigned, Secretary of State of the State of Oklahoma, by virtue of the powers vested in me by law, do hereby issue this certificate evidencing such filing. IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the Great Seal of the State of Oklahoma. Filed in the City of Oklahoma City this <u>6TH</u> day of FEBRUARY 1998 Secretary of State

FEB - 6 1998

### ARTICLES OF ORGANIZATION

#### OF

OKLAHOMA SECRETARY OF STATE

### ENHANCED COMMUNICATIONS GROUP, L.L.C.

The undersigned, desiring to form a Limited Liability Company, in accordance with the laws of State of Oklahoma, and for the purposes hereinafter set forth, do hereby make this written certificate in duplicate and hereby certify:

#### ARTICLE I. NAME OF THE COMPANY

The name of the Company shall be: Enhanced Communications Group, L.L.C.

#### ARTICLE II. PERIOD OF DURATION

The duration of the company shall be fifty (50) years from the date that these Articles of Organization are filed with the Secretary of State.

#### ARTICLE III. PURPOSE OF ORGANIZATION

The purposes for which the company is organized shall be to engage in and to do any lawful act concerning any or all lawful business for which Limited Liability Companies may be formed under Oklahoma law.

#### ARTICLE IV. ADDRESS OF ITS PRINCIPAL PLACE OF BUSINESS

The address and principal place of the Company is:

418 E 6<sup>th</sup> Street Bartlesville, Oklahoma 74003

#### ARTICLE V. NAME AND ADDRESS OF ITS REGISTERED OFFICE AND REGISTERED AGENT

The name and address of the registered agent of the company is:

Bruce A. Summers 418 E 6<sup>th</sup> Street Bartlesville, Oklahoma 74003

IN WITNESS WHEREOF, these Articles of Organization have been executed by the undersigned on the 2 day of February, 1998.

1MI.1 ( Bruce A. Summe

FEB - 6 1998

UKLAHURA BUHLIANY UFSTATE 75214520002

STATE OF OKLAHOMA COUNTY OF WASHINGTON

Subscribed and sworn to before me, a Notary Public, by Bruce A. Summers and on this A day of February, 1998.

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Bonnie J. Shomas NOTARY PUBLIC

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My Commission Expires:

<u>5-4-98</u> (Seal) ...

# **EXHIBIT B**

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MISSOURI SECRETARY OF STATE CERTIFICATE OF AUTHORITY





State of Missouri Rebecca McDowell Cook, Secretary of State P.O. Box 778, Jefferson City, Mo. 65102 **Corporation Division** 

Application for Registration of a Foreign Limited Liability Company (Submit in duplicate with registration for of \$105)

1.	The name of the foreign limited liability company is: ENHANCED COMMUNICATIONS GROUP, L.L.C.			
	and is organized in OCL	AHOMA	2/6/98	
		(Jupindiction)		igrantice)
	and is to dissolve on:	Pebruary 6, 2048	·	
		bianti,/Day/Ya		
2.		he foreign limited liability co ATIONS GROUP, L.L.C.	mpany will conduct business in th	is since it:
5. The purpose of the foreign limited liability company or general character of the business it proposes to in this state is:		s it proposes to transact		
Telecommunications Services				
4.		· •	r's registered agent in Missouri is: rest, Jefferson City, MO 85101	
	Natur	Sarun ed.	<u>è</u> æ	09/300/25
5.		stered office in the jurisdicti ited liability company is:	on organized. If not required, th	en the principal office
	2232 S.P. Machingt	on Blud., Suite 202, 1	Bertlegville, CK 74006	City/Jana/Zip
6.	For tax purposes, is the l	imited liability company con-	sidered a corporation? 🛛 yes 🖸 z	10
	In affirmation ther	eof, the facts stated abo	we are true:	
	Brice Sur	nnus		-
			Authorized signature	
			Authorized signature	

1.1.0-4 (18-64)

# **EXHIBIT C**

### MANAGEMENT PROFILES ATTACHED

and

### TECHNICAL CAPABILITY

The Company will provide service on a resale basis. Therefore, its technical capability is reliant on that of its underlying carrier(s) whose technical capability has been proven to this Commission. The Company will utilize the services of only Commission certificated carriers.

In addition, the Company is authorized and/or certified to provide interexchange services in Michigan, Indiana, New Jersey and Utah, and is in the process of applying for authority in a majority of the states. Applications are currently pending in Colorado, Idaho, and Illinois.

# **EXHIBIT D**

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# FINANCIAL STATEMENTS

01/06/00

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# Enhanced Communications Group Profit and Loss November 1999

	Nov '99
Ordinary Income/Expense	
Commissions Income	
Americom	25.16
Coastal	81.68
Premierecom	220,074.69
Uni-Tel	1,290.10
UniDial	0.00
Total Commissions Income	221,471.63
Total Income	221,471.63
Expense	
Advertising	500.00
Certs	34.00
Cleaning	00.00
Cleaning	63.00
Total Cleaning	63.00
Commissions Expense	<b>F0</b> 0 00
Bell Communications	590.22
Brian Baker Commissions	2,328.82 23.50
Chris Whitney Corporate One Communications	269.02
Dave Seldon	3,593.99
Halley Inc.	843.23
Hugh Carson	2,376.81
Intellicom	306.83
Jay Kordic	404.45
JDS Marketing	8,726.63
Jeff Miller	99.22
LCT Tele-Com, Inc	278.77
М.Т.С.	1,173.28
Marathon Telecom	193.54
Mark Brant	14.17
Michael Spencer Neal Pipkin	253.42 589.19
On Track Communications	121.03
PCG Consulting	6.61
PhoneRite Communications	1,530.92
Telecom Associates	2,370.55
Telecom Discount Group	126,850.95
Telemax	330.64
The Phone Guy	930.06
Windward Communications	4,571.42
World Telecom Group	4,698.35
Total Commissions Expense	163,475.62
Communications	1 500 00
Computer Equipment Internet Service	1,562.68 19.95
Long Distance	297.70
Total Communications	1,880.33
Dues and Subscriptions Employee Benefits	189.00
Insurance	500.00
Dental Insurance	281.39
Disability Insurance	16.67
Liability Insurance	-4.62
Life Insurance	34.51
Insurance - Other	1,587.78
Total Insurance	1,915.73
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Enhanced Communications Group Profit and Loss November 1999

	Nov '99
Interest Expense Loan Interest	3,120.15
Total Interest Expense	3,120.15
Local Telephone Expense GTE Southwestern Bell	113.93 1,498.24
Total Local Telephone Expense	1,612.17
Maintenance & Repairs	50.00
Payroll Taxes FICA & Federal Withholding State Withholding Tax	3,862.05 852.00
Total Payroll Taxes	4,714.05
Professional Fees Accounting Bookkeeping Legal Fees Staffing Stellar Stalfing - Other	265.00 290.00 3,000.00 1,768.60 0.00
Total Staffing	1,768.60
Total Professional Fees Rent	5,323.60
Indiana Rent - Other	500.00 1,350.00
Total Rent	1,850.00
Salary Expense Anita Bernard Greg Ketchum Hoppock, Colene Kimberly Tate Mooreland Murphy, Shawn Salary-Baker Salary-Holley Salary-Summers Scott Cone Tracey Passmore	927.76 589.02 620.62 691.29 3,379.58 1,235.92 1,843.56 8,000.00 8,000.00 1,497.52 1,767.04
Total Salary Expense	28,552.31
Supplies Computer Office	124.11 207.82
Total Supplies	331.93
Taxes Federal	· 500.00
Total Taxes	500.00
Telephone Voice Verification Telephone - Other	0.00 2,947.76
Total Telephone	2,947.76
Travel & Ent Entertainment Meals Parking Travel Travel & Ent - Other	1,710.20 61.54 297.45 1,147.50 12,902.89
Totai Travel & Ent	16,119.58

01/06/00

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Page 2

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# Enhanced Communications Group Profit and Loss November 1999

	Nov '99	
Uniforms Utilities	580.80	
Gas and Electric	320.46	
Total Utilities	320.46	
Total Expense	234,580.49	
Net Ordinary Income	-13,108.86	
Net income	-13,108.86	

01/06/00

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01/06/00

# Enhanced Communications Group Balance Sheet

As of November 30, 1999

ASSETS Current Assets Checking/Savings FNBank Nowata Checking 22,536.19 WestStar Checking Accounts Receivable Accounts Receivable Accounts Receivable Accounts Receivable - Other Total Accounts Receivable 16,868.57 Total Accounts Receivable 16,963.57 Total Accounts Receivable 16,963.57 Total Accounts Receivable 11,043.35 Machinery & Equipment Computer Computer 11,043.35 Machinery & Equipment Computer 11,043.35 Machinery & Equipment 25,110.63 Office Equipment Computer 11,043.35 Machinery & Equipment 25,110.63 Office Equipment Computer 11,043.35 Machinery & Equipment 25,110.63 Office Equipment 11,043.35 Machinery & Equipment 39,866.26 Total Office Equipment 39,866.26 Total Fixed Assets 49,469.39 TOTAL ASSETS 90,472.03 LLABILITIES & EQUITY Liabilities Accounts Payable Accounts Payable 343.73 Total Accounts Payable 343.73 Total Accounts Payable 343.73 Total Accounts Payable 51,647.74 Total Current Liabilities 51,647.74 Total Current Liabilities 51,591.47 Equity Retained Earnings Actioner 80,350.36 Total Equity 38,880.56 TOTAL LIABILITIES & EQUITY LIABILITIES & EQUITY 20,472.03 Credit Cards 51,591.47 Equity 38,880.56 TOTAL LIABILITIES & EQUITY 30,472.03		Nov 30, '99
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