DEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

| In the Matter of the Application of |) | |
|---|---|-----------------------|
| Sonic Telecom, LLC |) | |
| for Certificate of Service Authority to Provide |) | |
| Basic Local Exchange, Non-Switched Local |) | Case No. LA-2011-0329 |
| Exchange and Interexchange |) | |
| Telecommunications Services in the |) | |
| State of Missouri and to Classify Said |) | |
| Services and the Company as Competitive |) | |

<u>APPLICATION FOR CERTIFICATE OF SERVICE AUTHORITY</u>

COMES NOW Sonic Telecom, LLC ("Applicant" or "Sonic"), by its undersigned counsel, and pursuant to Sections 392.245.5 (8), 392.361, 392.410, 392.420, 392.430, 392.440, 392.450 and 392.455 RSMo., the Federal Telecommunications Act of 1996, 4 CSR 240-2.060 and 4 CSR 240-3.510, and files this verified Application requesting that the Missouri Public Service Commission (hereinafter, "the Commission") issue an order that:

- (a) grants Applicant certificate of service authority to provide basic local exchange, non-switched local exchange and interexchange telecommunications services, pursuant to Chapter 392 RSMo;
- (b) grants competitive status to Applicant and Applicant's requested services; and
- (c) waives certain Commission rules and statutory provisions pursuant to Sections 392.420, 392.361 and 392.245.5 (8), RSMo, consistent with the Commission's past treatment of other certificated providers of competitive telecommunications services, including the "new" waivers provided for in HB 1779 (2008).

In support of its Application, Sonic Telecom, LLC states as follows:

1. Sonic Telecom, LLC is a corporation duly organized and existing under and by virtue of the laws of the State of California, and is duly authorized to conduct business in Missouri. The nature of Applicant's business is telecommunications. Applicant's principal place of business is: 2260 Apollo Way, Santa Rosa, CA 95407. Its telephone number is 707-522-

1000 and its fax number is 707-547-3403. Pursuant to 4 CSR 240-2.060(1)(C), a Certificate of Authority, issued by the Missouri Secretary of State, will be late-filed as **Exhibit A**.

2. All correspondence, communications, pleadings, notices, orders and decisions relating to this Application should be addressed to:

William D. Steinmeier WILLIAM D. STEINMEIER, P.C. 2031 Tower Drive P.O. Box 104595

Jefferson City, Missouri (MO) 65110-4595

Telephone: (573) 659-8672 Facsimile: (573) 636-2305 Email: wds@wdspc.com

With a copy to:

Richard H. Levin Attorney at Law 130 South Main St., Ste. 202 P.O. Box 240 Sebastopol, CA 95473-0240

Telephone: (707) 824-0440 Facsimile: (707) 788-3507 Email: rl@comrl.com

All inquiries or communications regarding the ongoing operations of Sonic should be addressed to:

Dane Jasper CEO Sonic.net, Inc. 2260 Apollo Way Santa Rosa, CA 95407

Telephone: 707-522-1000 Facsimile: 707-547-3403

Email: dane@corp.sonic.net

3. By this Application, Sonic requests a certificate of service authority to provide competitive basic local exchange services to customers throughout all exchanges in the state of Missouri of all incumbent local exchange companies (ILECs). The exchanges in

which Sonic seeks authority are listed in the approved tariffs of the ILECs, and will be listed in Applicant's tariff. Sonic's proposed service areas will follow the respective exchange boundaries of each incumbent LEC and shall be no smaller than an exchange as required by Section 392.455(3) RSMo.

- 4 Upon certification, Applicant will offer services that include local exchange telecommunications services, including non-switched local exchange telecommunications services, and intraLATA and interLATA interexchange telecommunication services for the provision of voice, data and information services to business and residential customers, through a combination of the resale of services provided by facilities-based local exchange and interexchange carriers in the State of Missouri, and facilities-based services provided by Sonic.
- 5. Applicant possesses the technical and managerial expertise and experience necessary to provide the services it proposes as required by Section 392.455(1), RSMo. Information concerning Applicant's principal management employees and their qualifications is attached hereto and incorporated herein as **Exhibit B**.
- 6. Applicant possesses the necessary financial resources and abilities to provide the services it proposes as required by Section 392.455(1), RSMo and has the necessary capital to conduct its proposed operations in Missouri. Sonic seeks a waiver of the requirement that historic and pro forma financial data be submitted under 4 CSR 240-3.510(1)(D). However, Sonic submits an officer's affidavit concerning its technical, financial and managerial resources and abilities as **Exhibit C**.

- 7. Sonic seeks classification of itself and its services as competitive, with accompanying reduced regulation pursuant to Section 392.361 RSMo and 4 CSR 240-3.510(1)(A). Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation and that granting this request will allow greater price and service options for telephone users.
- 8. Sonic will offer basic local telecommunications services as a separate and distinct service in accordance with applicable law. Sonic will give consideration to equitable access for all Missourians, regardless of where they might reside or their income, to affordable telecommunications services in Sonic's proposed service areas in accordance with applicable law.
- 9. Applicant is willing to, and will, comply with all applicable Commission rules and is willing to, and will, meet all relevant requirements and standards in a manner consistent with the Commission's requirements for incumbent local exchange carrier(s) with whom Sonic seeks authority to compete. Additionally, Sonic agrees that, pursuant to Section 392.455(3) and (4), RSMo, its service area shall be no smaller than an exchange. Consistent with the Commission's treatment of other certificated competitive local exchange telecommunications companies, Applicant requests the following statutes and regulations be waived for Sonic and its service offerings:

STATUTES

| 392.210.2 | Uniform System of Accounts |
|-----------|--|
| 392.240.1 | Just and Reasonable Rates |
| 392.270 | Ascertain Property Values |
| 392.280 | Depreciation Accounts |
| 392.290 | Issuance of Securities |
| 392.300 | Transfer of Property and Ownership |
| | of Stock |
| 392.310 | Issuance of Stock & Debt |

| 392.320 | - | Stock dividend payment |
|---------|---|--|
| 392.330 | - | Issuance of securities, debt and notes |
| 392.340 | - | Reorganization(s) |

COMMISSION RULES:

| 4 CSR 240-3.550(4) 4 CSR 240-3.550(5)(A) 4 CSR 240-10.020 | - - - | Company Records and Reports Company Records and Reports Depreciation fund income |
|---|-------------|--|
| 4 CSR 240-30.040 | - | Uniform system of accounts |
| 4 CSR 240-32.050(4)(B) | - | Provide Telephone Directories |
| 4 CSR 240-32.060 | - | Engineering and Maintenance Standards |
| 4 CSR 240-32.070 | - | Quality of Service |
| 4 CSR 240-32.080 | - | Service Objectives and Surveillance Levels |
| 4 CSR 240-33.040 (1) | | |
| through (3), and (5) through (10) | - | Billing and Payment Standards |
| 4 CSR 240-33.045 | - | Requiring Clear Identification and Placement of Separately |
| | | Identified Charges on Customer Bills |
| 4 CSR 240-33.080(1) | - | Disputes by Residential Customers |
| 4 CSR 240-33.130(1) | - | Operator Service |
| 4 CSR 240-33.130(4) | - | Operator Service |
| 4 CSR 240-33.130(5) | - | Operator Service |

- 10. Applicant acknowledges 4 CSR 240-3.510(1)(C), which requires that a tariff and any applicable interconnection agreements must be filed with the Commission and approved before service can be provided.
- 11. Applicant submits that the public interest will be served by Commission approval of this Application because Applicant's proposed services will create and enhance competition and expand customer service options, consistent with the legislative goals set forth in the Telecommunications Act of 1996 and Chapter 392, RSMo. Prompt approval of this Application also will expand the availability of innovative, high quality and reliable telecommunications services within the State of Missouri.

- 12. Notwithstanding the provisions of Section 392.500, RSMo., as a condition of certification and competitive classification, Sonic agrees that, unless otherwise ordered by the Commission, its originating and terminating switched exchange access rates will be no greater than the lowest Commission-approved corresponding access rates in effect for each ILEC within those service area(s) in which Applicant seeks authority to provide service. Additionally, pursuant to the Commission's Report and Order in Case No. TO-99-596, Sonic agrees that if the ILEC in whose service area the Applicant is operating decreases its originating and/or terminating access service rates, the Applicant shall file an appropriate tariff amendment to reduce its originating and/or terminating access rates within thirty (30) days of the ILEC's reduction of its originating and/or terminating access rates in order to maintain the cap on switched access rates.
- 13. Sonic has no pending or final judgments or decisions against it from any state or federal agency or court that involves customer rates or service.
 - 14. Sonic has no annual report or assessment fees that are overdue.
- 15. Applicant acknowledges that 4 CSR 240-4.020 (2) requires any regulated entity to give 60-days' notice prior to filing any case "likely to be a contested case." 4 CSR 240-4.020 (2) (B) provides that a party may request a waiver of that section for good cause. Applicant hereby requests a waiver of the 60-day notice requirement because: (1) this application is unlikely to result in a hearing; (2) the typical non-contested nature of this type of application provides good cause for waiving the requirement; and (3) no communication has occurred with the Commission within the scope of 4 CSR 240-4 prior to the filing of this Application.

WHEREFORE, Applicant Sonic Telecom, LLC respectfully requests that the

Commission: (1) grant it certificate of service authority to provide basic local exchange,

non-switched local exchange and interexchange telecommunications services as herein

requested; (2) classify Applicant and Applicant's proposed services as competitive: (3)

grant the requested waivers of aforesaid statutes and regulations; (4) approve Sonic's

separately-submitted tariff; and (5) grant a waiver of 4 CSR 240-4.020(2) if deemed

applicable.

Respectfully submitted,

/s/ William D. Steinmeier

William D. Steinmeier MoBar #25689

WILLIAM D. STEINMEIER, P.C

2031 Tower Drive

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ATTORNEY FOR APPLICANT

SONIC TELECOM, LLC

Dated: April 6, 2011

Missouri Application of Sonic Telecom, LLC.

CERTIFICATE OF SERVICE

I do hereby certify that a true and correct copy of the foregoing document has been served electronically on the Office of Public Counsel at opcservice@ded.mo.gov and on the General Counsel's office at gencounsel@psc.mo.gov this 6th day of April 2011.

/s/ William D. Steinmeier

William D. Steinmeier

| State of California |) |
|---------------------|-------|
| |) ss. |
| County of Sonoma |) |

VERIFICATION

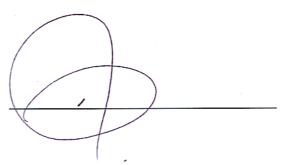
I, Dane Jasper, being duly sworn according to law, depose and say that I am the CEO of Sonic Telecom, LLC, that I am authorized to and do make this verification for it; and that the facts set forth in the above application are true and correct to the best of my knowledge, information and belief.

SIGNATURE:

TITLE:

CEO

Subscribed and sworn to before me this $\underline{5\#}$ day of April 2011.



Notary Public



My Commission expires:

SONIC TELECOM, LLC

EXHIBIT A

Certificate of Authority from

Missouri Secretary of State

(To be late-filed)

SONIC TELECOM, LLC

EXHIBIT B

Profiles of Key Management Employees

Sonic Telecom Key Management

Sonic Telecom's officers and employees have substantial technical expertise and business experience in the telecommunications industry. All employees have strong backgrounds in Applicant's highly respected affiliated Internet service provider, Sonic.net, Inc.

Dane Jasper, Chief Executive Officer. Mr. Jasper has worked in the Internet Access sector for 16 years, serving as chief executive of a California-based regional ISP. His past experience includes positions in the networking and support group in the Computing Services department at the Santa Rosa Junior College. Mr. Jasper served as the manager of data and telecom for Northern California Medical Associates, while they expanded to seventeen offices throughout Northern California.

Jennifer Moyer, Customer Service Manager. Ms. Moyer brings over 20 years of customer service experience spanning a variety of different industries. Her main focus in these positions has been to provide interaction with customers and to provide information in response to inquiries about products or services and to handle and resolve complaints. Ms. Moyer is experienced in communicating with customers through a variety of means, including; telephone; e-mail; fax; regular mail correspondence; or, in person. Because each customer brings a variety of behaviors, characteristics and expectations, Jennifer has an energetic personality through which she is able to connect with a variety of personalities. Jennifer has a broad customer service background including Food and Beverage, Media and Print Advertising, Travel Insurance and Internet.

Nicole Schneider, Billing Support Manager. Ms. Schneider has been working at Sonic.net since March of 1998 and in the accounting department since 2000. She has experience in Accounts Payable and Accounts Receivable as well as sales, reception and customer service. Ms. Schneider has extensive background in QuickBooks Pro as well as in-house accounting software and is very experienced with other applications such as Excel, Word, PowerPoint and Access.

Eli Caul, Director of Customer Care. Mr. Caul has a long history of customer service in technical fields. His acumen includes customer relations at Tandy, Chrysler, and smaller independent Internet Service Providers. A "hands on" manager, Mr. Caul has excelled both in engineering positions as well as management, and continues to stay current in the telecommunications field.

Nathan Patrick, Network Operations Manager. He has been involved in network design and implementation for the last ten years. He has extensive experience building scalable and reliable IP networks for service providers. Nathan is also an expert at systems design and administration including databases, system programming and large-scale monitoring. He holds a Masters degree in Computer Science from UC Santa Barbara.

SONIC TELECOM, LLC

EXHIBIT C

Officer's Affidavit

| State of California |) |
|---------------------|-------|
| |) ss. |
| County of Sonoma |) |

AFFIDAVIT

Dane Jasper, known to the undersigned Notary to be a credible person and of lawful age, who being first duly sworn on his oath, deposes and says:

- 1. I am CEO of Sonic Telecom, LLC, the Applicant in this matter, and am authorized to make this Affidavit on behalf of Sonic Telecom, LLC.
- 2. In my capacity as CEO, I have executive responsibilities for the day to day financial matters associated with Sonic Telecom, LLC.
- Sonic Telecom, LLC possesses sufficient technical, financial and managerial resources and abilities to provide basic local telecommunications services in Missouri.
- 4. Sonic Telecom, LLC has not defaulted on any of its financial obligations within the last three years.

Further Affiant sayeth not.

Dane Jasper

CEO

Sonic Telecom, LLC

Subscribed and sworn before me this 5th day of April 2011.

Notary Public

My Commission Expires: 16t 5, 2013

Notary Seal:

