

St. Louis Blues | Ameren Missouri 2018-2019 Partnership Recap

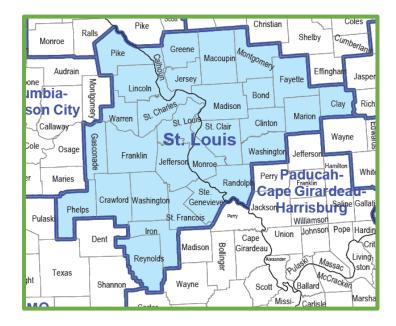




Demographics

St. Louis DMA

- #23 DMA with 2.491 million adults 18+
- Made up of 30 counties and the City of St. Louis
 - 15 (& St. Louis City) Missouri; 15 Illinois
 - Three Largest by population
 - 31% St. Louis County (780,000)
 - 12% St. Charles County (306,000)
 - 10% St. Louis City (244,000)
 - 47% All Others (1.16 million)





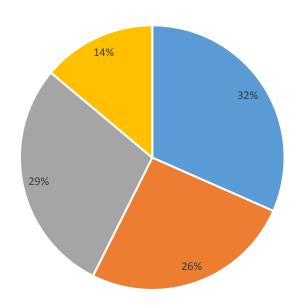


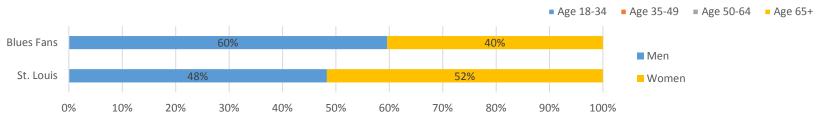
St. Louis Blues

Fan Profile (attended/viewed/listened to a game past 12 months)

- 1,041,000 people in the St. Louis market are Blues Fans
 - That's 42% of the population in St. Louis, growth of 15% since 2016— among the highest in the NHL
- 60% Men; 40% Women
- Average Age: 45
 - 32% between the ages of 18-34
 - Youngest average age among major STL sports teams
- 30% have at least 1 child under 18
- Average Household size is 3 people
- 33% have at least a four year college degree











St. Louis Blues

Fan Profile (attended/viewed/listened to a game past 12 months)

- Mean HH Income: \$95,000 (STL avg. \$80,000)
 - Growth is twice that of regular population
 - 37% have household income of \$100k or higher
 - Most fans own their own homes and vehicles



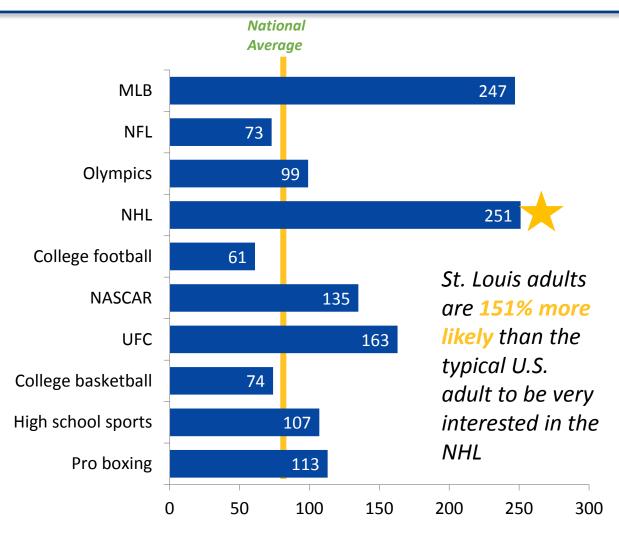
Avg. Annual Household Income Blues Fans \$95,095 St. Louis \$79,997 \$0 \$20,000 \$40,000 \$60,000 \$80,000 \$100,000





St. Louis Blues Fans

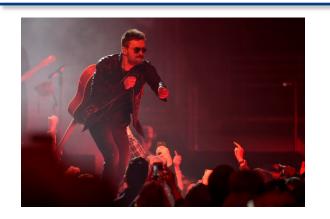
Top 10 sports St. Louis adults are very interested in compared to total U.S. (Index)







Enterprise Center Attendance









| Total | 88 | 1,200,921 |
|----------|-------------|------------|
| Other | 16 | 91,442 |
| Concerts | 18 | 243,700 |
| Sports | 7 | 67,384 |
| Blues | 47 | 798,395 |
| Event | # of Events | Attendance |







Arena Elements



Ameren Missouri Power Play Goals for Kids

Ameren Missouri donated \$200 for each Power Play goal of the 2018-2019 regular season

FOX 2 now

- Ameren Missouri picked (4) local charities to be the beneficiaries
- On 2/11/19 Fox 2 hosted Ameren Missouri & the St. Louis Blues on air to announce the winner of the PPG4K's Contest - STL Youth Sports Outreach
 - STL Youth Sports Outreach
 - Big Brother, Big Sisters of Eastern Missouri
 - Super Sam Foundation
 - Project Backpack



https://fox2now.com/2019/02/11/stlyouth-sports-outreach-wins-amerenpower-play-goals-for-kids-contest/

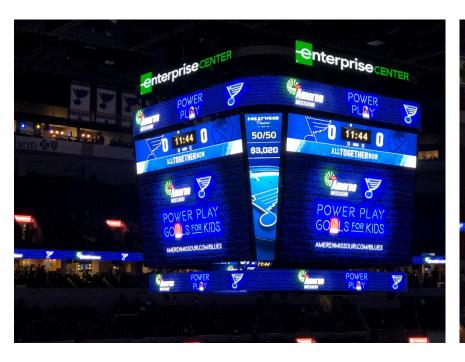






Ameren In-Game Video

- Ameren Missouri has received (2) (:30) second videos for all (41) regular season home Blues games + (3) playoff games (as of 4/22/19)
- Colton Parayko was spokesperson for Power Play Goals For Kids
- Blue Note Productions shot, produced and uploaded the content for each video
- In-Arena Impressions: 798,395





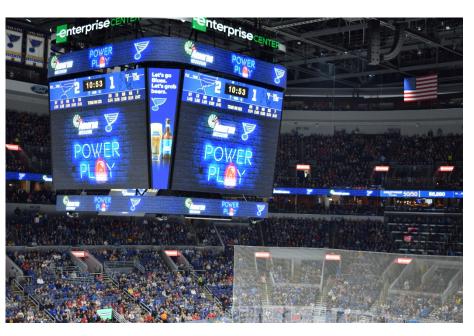




Ameren Missouri Power Play

- Ameren Missouri received LED & PA announcement paired with every Blues power play during the regular season as well as playoffs
 - 237 power plays throughout the regular season (Home & Away)
 - 19 power plays through playoffs (as of 4/22/19)
- Total in-arena impressions: 798,395









Ameren Missouri PPG4K's Check Presentation

- Ameren Missouri received a pre-game check presentation on the last Blues regular season home game of the 2018-2019 season (4/6/19)
- Total in-arena impressions: 17,970







Concourse Blades

- Ameren Missouri received concourse blade rotational signage at all regular season Blues home games, as well as all other events at Enterprise Center
 - (:15) second rotations received throughout each Enterprise Center event
 - Ameren Missouri averaged 48 rotations per night
 - 1,200,921 impressions as of 4/20/2019









Digital

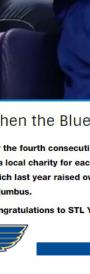


Ameren Missouri PPG4K's Landing Page

 Ameren Missouri received a landing page on stlblues.com updating fans on the Power Play Goals for Kid's Program



https://www.nhl.com/blues/community/power-play-goals-for-kids





When the Blues score, kids win!

For the fourth consecutive season, Ameren Missouri and Blues For Kids have pledged to donate \$200 to a local charity for each power play goal scored by the Blues during the regular season. The program, which last year raised over \$7,000, launched during the Blues home game on Thursday, Oct. 25 vs Columbus.

Congratulations to STL Youth Sports Outreach as they will receive \$200 for every power play goal the





Ameren Missouri PPG4K's Social Media

- Ameren Missouri received 47 social posts on both Facebook & Twitter throughout the 2018-2019 Blues season promoting the Power Play Goals for Kids program
 - Ameren Missouri received (40) posts on Twitter
 - 1,225,440 Impressions
 - Ameren Missouri received (7) posts on Facebook
 - 294,276 Impressions





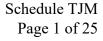


The more power-play goals we score, the more Ameren Missouri donates to a charity of your choice! Vote for Super Sam Foundation, BBBSEMO, Project Backpack or STL Youth Sports Outreach today at AmerenMissouri.com/Blues.



Comment

r∆ Like



⇔ Share





Ameren Missouri PPG4K's Press Release

- St. Louis Blues sent out a press release on behalf of Ameren Missouri & Blues for Kids promoting the Power Play Goals for Kids program
- Sent out at 9:30AM on 12/18/2019





Public Voting For The St. Louis Blues And Ameren Missouri's 2018-19 Power Play Goals For Kids Campaign Open Now

Ameren Missouri And Blues For Kids Donate \$200 For Each Blues Power Play Goal

(Dec. 17, 2018) – Public voting for the St. Louis Blues and Ameren Missouri's 2018-19 Power Play Goals for Kids program began 12/1 at 12:01AM. Throughout the Blues regular season, Ameren Missouri and Blues for Kids have pledged to donate \$200 for each Blues power play goal scored. The total donation for the season will go to the charity that receives the most public votes. This year's finalists include **Project Backpack**, **STL Youth Sports Outreach**, **Big Brothers**, **Big Sisters of Eastern Missouri** and **Super Sam Foundation**. Fans can cast their votes by visiting www.AmerenMissouri.com/Blues and clicking on the "Power Play" tab. Voting will commence on Thursday, Jan. 31, while the winning charity will be announced on or around Sunday, Feb. 4. A check presentation will take place at the end of the Blues season, on Saturday, April 6.

During the 2017-18 season, local charity **St. Louis Crisis Nursery** was named the Power Play Goals for Kids winner and received \$7,000. Runners-up **Camp Rainbow**, **Covenant House** and **Lift for Life Academy** each received \$1,000 from Ameren Missouri and Blues for Kids.

To learn more about the Power Play Goals for Kids program, please visit www.amerenmissouri.com/blues.



ST. LOUIS BLUES HOCKEY CLUB 1401 CLARK AVENUE AT BRETT HULL WAY, ST. LOUIS, MO 63103





Radio



Ameren Missouri Radio

- Ameren Missouri received (2) (:30) second radio spots for all (82) games in the 2018-2019
 Blues regular season
 - Ameren Missouri received (2) (:30) second radio spots for all Blues playoff games (as of 4/22/19)
- Ameren Missouri was mentioned at least (1) time for every power play
 - 237 mentions throughout the 2018-2019 Blues regular season
 - 19 mentions through the 2019 playoffs (as of 4/22/2019)
- Total listenership: Average 41,000 per game









Ameren Missouri Radio Interviews

- Ameren Missouri received (4) radio interviews throughout the season to highlight the Power Play Goals for Kids program
 - 10/25 Radio Interview with Matt Forck to announce the PPG4K's program
 - 11/19 Radio Interview with (3) charities Project Backpack, STL Youth Sports Outreach & Big Brothers, Big Sisters of Eastern Missouri
 - 11/30 phone interview with Super Sam Foundation
 - All (4) charities interviews aired 11/30/18
 - 2/9 Interview with Matt Forck to thank fans for being a part of the program
 - 4/10 Interview with Billy Mayhill over the phone aired during first game of playoffs on 4/10









Knit Hat & Scarf Giveaway



Ameren Missouri Giveaway In-Arena

- Ameren Missouri sponsored the knit hat & scarf giveaway at the 12/11/2018 game vs the Florida Panthers
 - 12,000 items with Ameren Missouri's logo were given away to fans as they entered Enterprise Center











Ameren Missouri Giveaway In-Arena

- Ameren Missouri received an in-arena thank you on the main videoboard accompanied by a PA announcement
- Total in-arena impressions: 16,257







Ameren Missouri Giveaway Web

- Ameren Missouri was mentioned on stlblues.com under the promotions schedule tab
 - 125,018 page views





Freedited by Fry-wagner (an iana)

November 19 vs. Los Angeles Kings

All fans at the Monday, Nov. 19 game against Los Angeles will receive a team poster, presented by Fry-Wagner.



Blues Yearbook

(first 12,000 fans)

December 5 vs. Edmonton Oilers

The first 12,000 fans at the Wednesday, Dec. 5 game against Edmonton will receive a St. Louis Blues Yearbook.

Buy Tickets



Heritage Beanie & Scarf Set

Presented by Ameren Missouri (first 12,000 fans)

December 11 vs. Florida Panthers

The first 12,000 fans at the Tuesday, Dec. 11 game vs. Florida will receive a St. Louis Blues beanie & scarf set, courtesy of Ameren Missouri.

View Full-Size Beanie

View Full-Size Scarf



Pat Maroon "Big Rig" Bobblehead

Presented by Pepsi (first 12,000 fans)

January 8 vs. Dallas Stars

The first 12,000 fans at the Tuesday, Jan. 8 game against Dallas will receive a Pat Maroon "Big Rig" bobblehead!

- · Casino Night Feb. 27
- · Pink at the Rink March 12

Upcoming Events

UPCOMING EVENTS



- . Disney on Ice Jan. 31 Feb. 3
- · Panic! at the Disco Feb. 5
- Professional Bull Riders Feb. 15-16

→ View All Events







Ameren Missouri Giveaway E-Mail

- Ameren Missouri received a noteworthy e-mail to promote their knit hat & scarf giveaway
- Noteworthy e-mails are sent to our Blues subscriber database which has approximately 90,000 subscribers











Ameren Missouri Giveaway Social

- Ameren Missouri received social posts on all (3) Blues platforms promoting Ameren Missouri's knit hat & scarf giveaway
 - Facebook
 - Twitter
 - Instagram

