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August 26, 2002

FILED²

Secretary Missouri Public Service Commission P. O. Box 360 Jefferson City, Missouri 65102

AUG 2 6 2002

Missouri Public Service Commission

Re: Case No. TC-2002-1077

Direct Testimony of Bill Rohde

Mark Twain Rural Telephone Company

Dear Mr. Roberts:

DAVID V.G. BRYDON

GARY W. DUFFY

PAUL A. BOUDREAU

SONDRA B. MORGAN

CHARLES E. SMARR

JAMES C. SWEARENGEN

WILLIAM R. ENGLAND, III

JOHNNY K. RICHARDSON

Enclosed for filing please find an original and eight copies of the direct testimony of Bill Rohde on behalf of Mark Twain Rural Telephone Company.

Please note that Schedule No. 1 has been designated "highly confidential" because it contains information relating directly to specific customers and market specific information relating to services offered in competition with others. Accordingly, it is being provided in a separate envelope.

Please see that this filing is brought to the attention of the appropriate Commission personnel. If there are any questions regarding this filing, please give me a call. I thank you in advance for your attention to and cooperation in this matter.

Sincerely

W.R. England, III

WRE/da Enclosures

cc: Parties of Record

Exhibit No.:

Issue:

Terminating Wireless Traffic

Witness:

Bill Rohde

Type of Exhibit:

Direct Testimony

Sponsoring Party:

Mark Twain Rural Telephone

Company

Case No.:

TC-2002-1077

Date:

August 26, 2002

FILED²
AUG 2 6 2002

CASE NO. TC-2002-1077

Missouri Public Service Commission

DIRECT TESTIMONY

OF

BILL ROHDE

ON

BEHALF OF

MARK TWAIN RURAL TELEPHONE COMPANY

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

BPS Telephone Company, et al.,				
	Petitioners,)		
v.) Case No. TC-2002-1077		
VoiceStream Wireless Corporation, et al.,				
	Respondents.	'		
County of State of	Knox) Missouri)			
AFFIDAVIT OF				
	Bill Ro	hde		
Bill Rohde, being first duly sworn, deposes and says that he/she is the witness who sponsors the accompanying testimony entitled "Direct Testimony of Bill Rohde"; that said testimony and schedules attached thereto was prepared by him/her and/or under his/her direction and supervision; that if inquiries were made as to the facts in said testimony and schedules, he/she would respond as therein set forth; and that the aforesaid testimony and schedules are true and correct to the best of his/her knowledge, information and belief				
Subscribed and sworn to before me this 15+16 day of August, 2002. Bickey Hole Notary Public				
My Commissi	on expires:			

RICHARD L HALE
NOTARY PUBLIC STATE OF MISSOURI
ADAIR COUNTY
MY COMMISSION EXP. MAY 31, 2004

1		DIRECT TESTIMONY
2	Q.	Please state your name and business address.
4	A.	My name is Bill Rohde and my business address is Mark Twain Rural Telephone
5		Company, P.O. Box 68, Hurdland, Missouri 63547.
6	Q.	By whom are you employed and in what capacity?
7	A.	I am General Manager of Mark Twain Rural Telephone Company.
8	Q.	Briefly describe the nature of your duties and responsibilities for Mark Twain Rural
9		Telephone Company.
10	A.	I manage all activities of the Cooperative, directly or through subordinate managers.
11		These responsibilities include the day-to-day administration of all operations, including
12		subsidiary companies.
13	Q.	Are you authorized to testify on behalf of Mark Twain Rural Telephone Company?
14	A.	Yes.
15	Q.	Please briefly describe your education and work background.
16	A.	I have over 32 years of telecommunications experience. From 1970 to 1974, I was
17		employed by Iowa Telephone Company, subsequently a GTE/Verizon property. With
18		Iowa Telephone Company, I performed services as Lineman, Combinationman and
19		Central Office Installation and Repair. In 1974, I was employed as General Manager of
20		River Valley Telephone Cooperative in Graettinger, Iowa. I served as General Manager
21		of River Valley until February of 1984, when I began my current duties as General
22		Manager of Mark Twain Rural Telephone Company. I have served on the Board of
23		Directors of the Rural Iowa Independent Telephone Association and NTCA's Foundation
24		for Rural Service. I am a past president and currently serve on the Board of the
25		Missouri Telecommunications Industry Association.

- 1 Q. Please briefly describe Mark Twain Rural Telephone Company and the nature of its business.
- 3 Α. Mark Twain Rural Telephone Company (hereinafter sometimes referred to as the 4 "Company") is a Missouri corporation with its principal office and place of business 5 located at Hwy. 6 East, Hurdland, Missouri 63547. A certificate of corporate good 6 standing, issued by the Missouri Secretary of State, is attached to the Complaint filed in 7 Case No. TC-2002-1077. Mark Twain Rural Telephone Company provides telephone 8 service to approximately 4,844 subscribers that are located within the following fourteen 9 (14) Missouri exchanges of Baring, Bethel, Brashear, Durham, Greentop, Hurdland, 10 Knox City, Leonard, Newark, Novelty, Philadelphia, Steffenville, Williamstown, and 11 Wyaconda. The Company operates pursuant to a certificate of public convenience and 12 necessity issued by the Commission in its Case No. TA-88-59. Of particular relevance 13 to the instant complaint, Mark Twain Rural Telephone Company provides basic local 14 telecommunications services, exchange access services and wireless termination 15 services pursuant to tariffs on file with and approved by the Missouri Public Service 16 Commission (Commission) within its exchanges.
- 17 Q. What is the purpose of your testimony?
- 18 A. The purpose of my testimony is to support our Company's complaint against
 19 VoiceStream Wireless Corporation (VoiceStream), Western Wireless Corporation
 20 (Western) and Southwestern Bell Telephone Company (SWBT) for their failure to pay
 21 terminating compensation on wireless originated traffic which they are responsible for
 22 causing to terminate in the exchanges served by our Company.
- Q. Are there any pending actions or final unsatisfied judgments or decisions issued against your Company from any state or federal agency or Court within three years of the date

- of the filing of the instant Complaint which involved customer service or rates?
- 2 A. No.
- 3 Q. Are either your Company's annual report to the Commission or its assessment fee
- 4 overdue?
- 5 A. No.
- 6 Q. Please state your understanding of the nature of Respondents', VoiceStream and
- 7 Western, business.
- 8 A. It is my understanding that VoiceStream and Western are providers of commercial
- 9 mobile radio service (CMRS) (also known as wireless service) within the State of
- 10 Missouri. It is also my understanding that wireless customers of VoiceStream and
- 11 Western originate wireless calls which are ultimately terminated to wireline customers
- which are located in exchanges which our Company serves.
- 13 Q. What is your understanding of the nature of SWBT's business?
- 14 A. It is my understanding that SWBT is a telecommunications company providing basic
- 15 local telecommunications services, basic interexchange telecommunications services
- and exchange access services in various parts of the state of Missouri. In addition,
- 17 SWBT offers what it calls a "transit" service to CMRS providers, such as VoiceStream
- and Western, which allow those CMRS providers to terminate wireless-originated traffic
- 19 to exchanges served by our Company without directly connecting to our Company's
- 20 local network. It is also my understanding that SWBT provides these transit services or
- 21 facilities pursuant to either its intrastate wireless interconnection tariff or an
- interconnection agreement entered into between SWBT and CMRS providers such as
- VoiceStream and Western.
- 24 Q. How does wireless-originated traffic terminate to your Company's exchanges?

- The wireless originated traffic is terminated to our exchanges over common trunk 1 Α. 2 groups owned by SWBT which directly connect to the Company's facilities. SWBT 3 commingles this wireless originated traffic with other wireline interexchange (i.e., toll) 4 traffic also destined for termination to the Company's exchanges. Because all of this 5 traffic comes to us over a common trunk group, our Company was unable to distinguish 6 the wireless-originated traffic from other interexchange traffic that is terminated to us. 7 We are also unable to unilaterally prevent or block wireless-originated traffic from 8 terminating to our facilities even in those circumstances where wireless carriers refuse 9 or otherwise fail to pay for the terminating service which our Company provides.
- 10 Q. Please describe the terminating services which your Company provides.
- A. After the traffic is delivered by SWBT to our facilities, it is transported over wire/cable facilities which we own to our central office where the traffic is switched and directed to the individual customers to whom the traffic is destined. In addition to the switches, we own distribution facilities which carry the calls throughout our exchanges where it is ultimately terminated over the cable pair or loop which serves each individual customer's residence or place of business.
- 17 Q. How are you compensated for wireless-originated traffic which terminates to your exchanges?
- On February 19, 2001, the Missouri Commission approved, in its Case No. TT-2001-139
 et al., a "wireless termination service tariff" which contains rates, terms and conditions
 for the termination of intraMTA wireless-originated traffic delivered to our Company via
 the transit services or facilities of an intermediate LEC such as SWBT. That tariff is
 currently on file with and approved by the Commission and applies in the absence of an
 agreement negotiated pursuant to the Telecommunications Act of 1996.

- Q. Does VoiceStream or Western have an agreement with your Company to terminate or
 otherwise exchange intraMTA traffic?
- 3 A. No.
- 4 Q. Are there other tariffs which may apply to this wireless-originated traffic?
- Yes. To the extent that VoiceStream and Western terminate interMTA wireless traffic to our Company, our intrastate access tariff would apply. Again, the rates, terms and conditions of our access service are contained in tariffs which are on file with and approved by the Commission.
- 9 Q. How do you know that VoiceStream and Western have terminated wireless-originated traffic to your exchanges?
- Each month we receive from SWBT a cellular transiting usage summary report 11 A. 12 (CTUSR) which identifies, by carrier, the CMRS providers who have transited wireless 13 originated traffic over SWBT's facilities for termination to our exchanges. The CTUSRs 14 we have received from SWBT since February 19, 2001 (when our wireless service tariff 15 became effective) indicate that VoiceStream and Western have terminated traffic to our 16 Company. The specific amounts of traffic are shown on the copies of CTUSRs which 17 are attached to this testimony as Schedule No. 1. These CTUSRs are for the period of 18 time February 5, 2001 through June 4, 2002, which is the most recent period for which 19 SWBT has hard copies of this information.
- Q. Do the CTUSRs you receive from SWBT distinguish between interMTA and intraMTA
 wireless originated traffic?
- A. No. The CTUSRs we receive from SWBT just tell us, in total, for each month, the amount of traffic a particular CMRS provider has terminated to our exchanges. These reports do not distinguish between inter- and intraMTA traffic.

- 1 Q. Have VoiceStream and Western paid you for any of the traffic terminated to your
- 2 Company's exchanges?
- 3 A. Yes, VoiceStream/Western had paid all pre- and post-tariff amounts billed to them prior
- 4 to the November 2001 billing date that contained usage prior to July 5, 2001. Billings for
- wireless traffic terminated after July 5, 2001 were billed on and after the November 1,
- 6 2001 bill date and remain outstanding and unpaid.
- 7 Q. Have you sent bills to VoiceStream and Western Wireless for this traffic?
- 8 A. Yes, we have sent bills to VoiceStream and Western Wireless for this traffic. For
- 9 purposes of those billings we have assumed that all traffic is intraMTA and applied our
- wireless termination service tariff rate. If it can be determined that some of this traffic is
- interMTA, we believe it would be appropriate to charge for this interMTA traffic based on
- 12 our intrastate access rates.
- 13 Q. What is the status of VoiceStream's and Western's payments with respect to your
- 14 Company?
- 15 A. As of the date of the filing of the Complaint, VoiceStream and Western still have
- outstanding and unpaid amounts as shown on Exhibits 15(HC) and 16(HC) attached
- thereto. These amounts remain outstanding and unpaid and will increase as wireless
- 18 traffic continues to be terminated to our Company.
- 19 Q. Are other wireless carriers paying you for traffic they terminate to your Company?
- 20 A. Yes. Most, if not all, of the major wireless carriers that terminate traffic to us, as shown
- 21 by the CTUSRs, are paying for that traffic pursuant to our wireless termination service
- 22 tariff. VoiceStream and Western are the only major wireless carriers that I am aware of
- 23 that are not paying our wireless termination tariff rate for wireless traffic they terminate
- 24 to us.

- 1 Q. Prior to filing this complaint, did you attempt to resolve this dispute with Western?
- 2 A. Yes. Jim Lyon, our Customer Service Manager, had called Ms. Ira Summit with
- VoiceStream and asked about the bills. Per Mr. Lyon, Ms. Ira Summit told him that their
- 4 attorney told VoiceStream not to pay any more bills. In addition, our counsel contacted
- 5 representatives for VoiceStream and Western on several occasions in an attempt to
- 6 resolve this matter short of filing a complaint case. However, those efforts were
- 7 unsuccessful and, as a result, we were forced to file this Complaint.
- 8 Q. Do any of the amounts due and owing from VoiceStream and Western Wireless include
- 9 any late payment or other charges?
- 10 A. No. Although our tariff permits the imposition of late fees, and the recovery of
- 11 reasonable attorneys fees in the event of nonpayment, I have not included those
- charges in the amounts due and owing. As part of this Complaint, however, we are
- asking the Commission to reaffirm the provisions of our tariff which would allow us to
- assess late payment fees on these amounts as well as seek recovery of reasonable
- attorneys fees which we have incurred in pursuing these unpaid amounts.
- 16 Q. You have also filed a complaint against SWBT. Why are you including SWBT in this
- 17 Complaint?
- 18 A. SWBT is included in this Complaint because we believe they have some responsibility
- 19 for this traffic being terminated to us and, perhaps, for VoiceStream's and Western's
- 20 failure to pay. When the Commission approved SWBT's revision to its own wireless
- 21 interconnection tariff in Case No. TT-97-524, it did so with the specific condition that
- 22 SWBT would remain secondarily liable to third party LECs for traffic sent to them by
- wireless carriers and for which they receive no payment. The specific language in the
- 24 Commission's order is as follows:

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Q. Does that complete your direct testimony?

In the event a wireless carrier refuses to pay a third-party LEC for such termination and the wireless carrier does not have a reciprocal compensation agreement with the third-party LEC, SWBT will remain secondarily liable to the third-party LEC for the termination of this traffic, but will be entitled to indemnification from the wireless carrier upon payment of the loss. *In the matter of SWBT=s tariff filing to revise its wireless carrier Interconnection Service Tariff*, PSC Mo. No. 40, Case No. TT-97-524, Report & Order, December 23, 1997.

It is also our understanding that in SWBT's interconnection agreements with CMRS providers, including the interconnection agreements with VoiceStream and Western, there is a provision which requires CMRS providers to enter into their own agreements with third party providers, such as our Company, for traffic which they send through SWBT's facilities for termination to that third party provider. In the event, however, that the CMRS provider sends traffic through SWBT's transiting network to a third party provider with whom the CMRS carrier does not have a traffic interexchange agreement, then the CMRS provider has agreed to indemnify SWBT for any termination charges rendered by a third party provider for such traffic. Accordingly, in this case where VoiceStream and Western have knowingly sent traffic to our Company and have failed to establish an agreement or pay for traffic they terminate to our Company pursuant to our approved tariffs, we believe that it is appropriate to hold SWBT responsible for payment of such terminating charges since 1) SWBT is responsible for the traffic being terminated to us in contravention of its tariff or interconnection agreement with VoiceStream and Western and 2) SWBT has a right of indemnification from VoiceStream and Western such that SWBT would be reimbursed for any charges it is required to pay to us.

1 A. Yes, it does.

CASE NO. TC-2002-1077

Schedule No. 1

HIGHLY CONFIDENTIAL

Direct Testimony of Bill Rohde on behalf of Mark Twain Rural Telephone Company

FILED UNDER SEAL