

**FILED**  
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Missouri Public  
Service Commission

**DEPOSITIONS  
OF  
STEPHEN RACKERS**



2

BEFORE THE PUBLIC SERVICE COMMISSION  
STATE OF MISSOURI

THE STAFF OF THE MISSOURI  
PUBLIC SERVICE COMMISSION, )

Complainant, )

vs. )

UNION ELECTRIC COMPANY, )  
d/b/a AMEREN UE, )

Respondent. )

) Case No. EC-2002-1

) April 18, 2002  
) Jefferson City, Mo

DEPOSITION OF STEPHEN RACKERS  
TAKEN ON BEHALF OF RESPONDENT  
APRIL 18, 2002

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ALSO PRESENT FROM THE PUBLIC SERVICE COMMISSION

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STEPHEN RACKERS,  
of lawful age, being first duly sworn to tell  
the truth, the whole truth, and nothing but the  
truth, deposes and says in behalf of the  
Respondent, as follows:

DIRECT EXAMINATION

QUESTIONS BY MR. WOLSKI:

Q. Mr. Rackers, welcome again. I would  
like you to begin by stating your name for the  
record and when you're done we can go around the  
room and make sure we have all of our presence  
properly accounted for.

A. Stephen M. Rackers. I'm an Auditor V  
with the Missouri Public Service Commission.

MR. KRUEGER: I'm Keith R. Krueger.  
I'm the attorney for the staff for the Missouri  
Public Service Commission.

MR. WEISS: Gary Weiss, Supervisor  
Regulatory Accounting, Ameren.

MR. NELSON: I'm Greg Nelson, Vice  
President and Tax Counsel, Ameren.

MR. WARREN: James L. Warren. I'm a  
partner at Deloitte & Touche and I'm here on  
behalf of Ameren.

1 MR. WOLSKI: Victor Wolski from Cooper  
2 & Kirk representing Ameren.

3 MR. MEYER: Greg Meyer and I'm an  
4 Auditor V also with the Public Commission.

5 BY MR. WOLSKI:

6 Q. We have been through this procedure  
7 before, but I will ask you a few questions on  
8 the outset just to get things on the record.  
9 Mr. Krueger is here representing you today as  
10 your counsel and he may occasionally interject  
11 an objection to a question that I pose for the  
12 purpose of getting it on the record. Unless Mr.  
13 Krueger instructs you specifically not to answer  
14 a question, you will still go ahead and answer  
15 the question. Do you understand that?

16 A. Yes.

17 Q. And feel free if you don't understand  
18 any of my questions to ask for clarification of  
19 the question. You can also ask the court  
20 reporter to read back the question that's asked.  
21 If you don't ask for clarification I will assume  
22 that you understood the question as it was  
23 phrased. Is that clear?

24 A. Yes.

25 Q. Mr. Rackers, is there any reason at



1 all why you would not be able to give truthful  
2 and accurate testimony to the best of your  
3 recollection in today's deposition?

4 A. No.

5 Q. And do you have any medical condition  
6 or problem that might interfere with your  
7 ability to give truthful and accurate testimony  
8 to today's deposition?

9 A. No.

10 Q. Are you currently taking any drugs or  
11 other medications that might interfere with your  
12 ability to give truthful and accurate testimony  
13 to today's deposition?

14 A. No.

15 Q. Can you explain briefly the steps that  
16 you've taken to prepare today's deposition?

17 A. I reviewed my testimony from February.  
18 I looked over some data requests that I used to  
19 make my calculations. I reviewed the work  
20 papers that I supplied to the company to support  
21 my calculations. I reviewed my deposition from  
22 last time. I had a couple of discussions with  
23 some other staff members and my counsel, Mr.  
24 Krueger. I also had a brief discussion with  
25 Steve --.

1 Q. The discussions concerning your  
2 testimony, do they relate to the size of your  
3 adjustment you would be proposing to your  
4 reaching a new adjustment for the March filling?

5 A. No.

6 Q. So no one on staff has talked with you  
7 between the July filing of your testimony and  
8 the filing for your March testimony concerning  
9 the size of the adjustment that you would be  
10 proposing and how those would change prior to  
11 your reaching those conclusions on those  
12 numbers?

13 A. We didn't have any discussions that  
14 attempted to guide me or steer me in terms of  
15 how large an adjustment to make if that's what  
16 you're asking.

17 Q. Do you know the total size of the  
18 revenue reduction that's produced by staff in  
19 this case?

20 A. Yes, about \$250 million.

21 Q. How did the adjustments that you are  
22 suggesting contribute to this total number? Do  
23 you know how big they are?

24 A. I do. I would have to consult the  
25 work papers if you want to run through that.

1 Q. Do you have a ball park idea of how  
2 big your adjustments are?

3 A. Let me look at something real quick.  
4 Well, several of the adjustments I made to the  
5 tax calculation aren't really in my opinion  
6 adjustments, they're just kind of mechanically  
7 making the calculation consistent with the way  
8 staff put together the rest of its adjustment  
9 and the rest of its case. The items that I  
10 would specifically refer to as adjustments were  
11 approximately -- I would say around \$3 million.

12 Q. And that's primarily your tax straight  
13 line adjustment?

14 A. Yes.

15 Q. In calculating the adjustment that you  
16 are sponsoring in writing your testimony that  
17 was filed in March, had you considered the  
18 impact of the revenue reduction proposed by  
19 staff on the ability of UE to invest in  
20 infrastructure?

21 A. No.

22 Q. Or on the ability of UE to invest in  
23 generation?

24 A. No.

25 Q. Or on the stock price of Ameren UE?

1 A. No.

2 Q. Or on Ameren's attractiveness as a  
3 possible takeover target by another company?

4 A. No.

5 Q. Or on the impact of the staffs revenue  
6 reduction on economic development in the State  
7 of Missouri?

8 A. No.

9 Q. In making your own particular  
10 adjustment, had you considered the impact of  
11 those on UE's ability to invest in  
12 infrastructure?

13 A. No.

14 Q. Or on UE's ability to invest in  
15 generation?

16 A. No.

17 Q. Or the impact on the stock price of  
18 Ameren?

19 A. No.

20 Q. Or on Ameren's attractiveness as a  
21 possible takeover target by another company?

22 A. No.

23 Q. Or on economic development in the  
24 State of Missouri?

25 A. No.

1 Q. Could you briefly walk me through the  
2 steps that you took to change your testimony and  
3 your response to adjustments from where they  
4 stood in the July filing and where they resulted  
5 in the March filing?

6 A. I followed basically the same  
7 procedures that I did to determine my  
8 adjustments for the second filing as I did for  
9 the first. However, the company changed its  
10 calculations somewhat for credit for the third  
11 sharing period of the second earnings.

12 Q. In the second EARP?

13 A. Yes. In contrast to what it had done  
14 for the second sharing period of the second  
15 EARP. So that was my starting place in both  
16 situations was the company's tax calculations  
17 for the EARP. So since that calculation changed  
18 I had to make certain changes to my tax  
19 calculation. In addition to that staff changed  
20 its recommendation with regard to depreciation  
21 rates, so that had an effect on my tax straight  
22 line calculation. It also had an effect for  
23 instance, some of the adbacks for book  
24 depreciation and the interest expense  
25 calculation. But in general I started with the

1 EARP tax calculation and adjusted off of that  
2 based on other items in the case.

3 Q. You've been with the Public Service  
4 Commission staff for how many years now?

5 A. Around 23.

6 Q. About how many rate cases have you  
7 been involved in; do you know offhand?

8 A. More than 25.

9 Q. In making the determinations of the  
10 proper treatment of revenues and expenses in a  
11 rate case, I notice that certain terms are used  
12 by members of the staff to define certain  
13 expenses and whether they should be included or  
14 disallowed or whatnot. I want to run some of  
15 these terms by you and see if you can define  
16 those if you know there's a definition for them.  
17 First one would be abnormality, could you define  
18 abnormality for purposes of a rate case given  
19 your experience in working on the Commission for  
20 so many years?

21 A. I would characterize that as an  
22 expense level or an item that resulted in the  
23 cost of service -- effecting the cost of service  
24 that you would not expect to be reflecting of  
25 ongoing circumstances.

1 Q. What would be the proper rate making  
2 treatment of that type of expense?

3 A. If you thought that it was so abnormal  
4 that you would not expect it to not recur in the  
5 future, you'd probably omit it all together. If  
6 you thought there was some frequency over which  
7 it might reoccur, you might normalize it. In  
8 other words, average it over that time frame.

9 Q. And would you then amortize it by a  
10 portion over each year for the number of years  
11 which you thought it would occur? If you  
12 thought it would possibly occur every five years  
13 would you amortize it for five?

14 A. Well, not necessarily amortize it. If  
15 you thought that it might recur over five years  
16 you might put a fifth of it in. Sort of put an  
17 annual --

18 Q. So it would be equivalent of an  
19 amortization, but for that particular year  
20 expense you're allocating one-fifth of the cost?

21 A. Yes.

22 Q. Unreasonable item, does that have any  
23 particular definition?

24 A. Well, I guess I would characterize  
25 that as something that's inappropriate to be

1 included in the cost of service.

2 Q. So that's something that would be  
3 eliminated?

4 A. Yes. Or you might characterize the  
5 level of an expense to be unreasonable to be  
6 included all in one year. And again, you would  
7 be back to normalizing it for an annual period  
8 or including some portion of it -- some  
9 equivalent portion over some length of time.

10 Q. And it would be unreasonable because  
11 the company shouldn't have paid that much for  
12 that particular category expense item?

13 A. That's possible.

14 Q. Unusual item, would that be different  
15 than abnormality? Could you define what an  
16 unusual item would be?

17 A. I would sort of characterize abnormal  
18 and unusual as the same. Maybe abnormal is a  
19 different degree of how unusual something is.

20 Q. So again, with unusual items like an  
21 abnormality if it were extremely unusual and  
22 unlikely to occur again you might eliminate it,  
23 and if it was something that it was possible to  
24 recur again, you would put some percentage of it  
25 in the revenue requirement?



1           A.     You could treat it that way.  Again,  
2     it would depend on --

3           Q.     Is there a hard and fast rule?

4           A.     I would say there is not a hard and  
5     fast rule.  It would depend on the item and the  
6     circumstance.

7           Q.     One time nonrecurring expense, how  
8     would you define that?

9           A.     I can say that's sort of  
10    self-explanatory.  It happened once, you would  
11    never expect it to happen it.

12          Q.     What would be the rate you would  
13    compute for that?

14          A.     Elimination.

15          Q.     Would that be the case even if it was  
16    prudently incurred, the company had no choice  
17    but to incur that expense in order to provide  
18    service to the rate payer?

19          A.     Well, I guess it would depend on what  
20    your goal was.  If your goal was to determine an  
21    ongoing rate level and you had an expense item  
22    that was nonrecurring, a one time expense, even  
23    if it was prudently incurred or something the  
24    company had to do, you wouldn't expect it to  
25    continue on in the future, so you wouldn't build

1 it into ongoing rates.

2 Q. In that case would you consider  
3 amortizing it?

4 A. You could consider it, but if it's  
5 really not going to be reflective of ongoing  
6 rates you could see, you know, if any of that is  
7 not going to recur in the future you would  
8 probably eliminate it.

9 Q. Let me pose a hypothetical on that  
10 subject. In doing your work for a rate case it  
11 was determined that every year for the last 10  
12 years a particular utility incurred a one time  
13 nonrecurring expense or one time nonrecurring  
14 expenses of \$1 million dollars so that ever year  
15 for 10 years, you can see there are \$1 million  
16 dollars worth of one time nonrecurring expenses,  
17 would that be a reason to build into the revenue  
18 requirement a level of one time nonrecurring  
19 expenses that reflect the costs of providing  
20 service to rate payers?

21 A. No.

22 Q. If that's the case then the rates that  
23 are set in a rate making proceeding wouldn't  
24 fully cover the costs of providing the service  
25 to rate payers?

1           A.       I wouldn't agree with that.

2           Q.       Even if \$1 million dollars worth of  
3 nonrecurring expenses could be shown to be  
4 prudently incurred by the utility every year?

5           A.       Well, I mean it's almost contradictory  
6 what you're saying to me in my mind. I tried to  
7 examine expense levels to determine what the  
8 ongoing level of expense is. So there's an item  
9 in there that I do not expect to recur in the  
10 future, it should be eliminated because it's not  
11 reflected of ongoing rates. The fact that  
12 you've had certain situations like that in the  
13 past doesn't in and of itself determine what  
14 ongoing levels are.

15          Q.       And to your knowledge has any study  
16 ever been done by the Commission staff to  
17 determine if there's a normal amount of one time  
18 nonrecurring expense that might be seen in each  
19 year of a utility is a provision of service?

20          A.       Not that I know of.

21          Q.       Extraordinary expense, how would you  
22 define that?

23          A.       That would probably fall into the  
24 abnormality category.

25          Q.       Would there be any rate making

1 treatment for an extraordinary expense?

2 A. Well, I would say the same as what I  
3 said for abnormal. If you didn't expect it to  
4 reasonably occur over some frequency you could  
5 foresee in the future you would eliminate it.

6 Q. Do you agree that the test year is the  
7 starting point to set reasonable rates for the  
8 prospective rates when the rates were in effect?

9 A. Would you repeat that again, please?

10 Q. Would you agree that the test year is  
11 the starting point to set reasonable rates for  
12 the prospective period when rates are in effect?

13 A. I would agree it's a starting point,  
14 yes.

15 Q. Would you agree that the purpose of a  
16 test year is to create or construct a reasonable  
17 expected level of earnings, expenses and  
18 investments during the future period during  
19 which the rates to be determined in a rate case  
20 will be in effect?

21 A. I don't agree with that.

22 Q. Would you agree that all of the  
23 aspects of a test year operations may be  
24 adjusted upward or downward to normalize to  
25 exclude unusual or unreasonable items to arrive

1 at a proper allowable level of all the elements  
2 of the company's operations?.

3 A. Could you read that one more time?

4 Q. Would you agree that all of the  
5 aspects of the test year operations may be  
6 adjusted upward or downward or normalized to  
7 excluded unusual or unreasonable items to arrive  
8 at a proper allowable level of all the elements  
9 of the company's operations?

10 A. Yes. Those are some of the  
11 adjustments you could make.

12 Q. Is the net operating income multiplied  
13 by the current tax multiplier?

14 A. Is that what?

15 Q. Is that equal to the revenue  
16 requirement?

17 A. I'm not sure I'm following your  
18 question. Maybe I can give you an answer.

19 Q. Let me repeat it one more time. Would  
20 you agree that revenue requirements is equal to  
21 net operating income multiplied by the current  
22 tax multiplier; is that correct?

23 A. You mean revenue requirement as  
24 adjusted, as normalized?

25 Q. So you're saying it would depend on

1 what context you're using revenue requirement?

2 A. Yes.

3 Q. Would you agree that revenue expenses  
4 and rate base are the key components of the rate  
5 making process and each of these components must  
6 be measured consistently in time in relation to  
7 each other or the revenue requirement result  
8 will be skewed either to the utility or to the  
9 customers detriment?

10 A. Yes. I would add rate of return to  
11 that list.

12 Q. Would you agree that the test year  
13 forms the basis for any adjustments necessary to  
14 remove abnormalities that may have occurred  
15 during the period and appropriately reflect any  
16 ongoing increase or decrease shown in the  
17 financial records of the utilities?

18 A. I'm going to have to hear that one  
19 more time, sorry.

20 Q. Sure. The test year forms the basis  
21 for any adjustments necessary to remove  
22 abnormalities that may have occurred during the  
23 period and to appropriately reflect any ongoing  
24 increase or decrease shown in the financial  
25 records of the utility?

1           A.       Well again, I would say the test year  
2 is a starting point.

3           Q.       In putting together the staffs  
4 recommendation of the written requirement in a  
5 rate case, the costs of providing the service to  
6 the rate payers is one of the goals that you're  
7 seeking to calculate; is that correct?

8           A.       Yes.

9           Q.       And one of the costs of providing  
10 service to rate payers is depreciation?

11          A.       Yes.

12          Q.       Could you explain what is the purpose  
13 of including depreciation as part of the costs  
14 of providing service?

15          A.       Well, it's an asset that you place in  
16 service that provides benefits over a period  
17 longer than one year. So it's the cost of that  
18 asset depreciated and allocated over the  
19 expected service life of an asset. It's a cost  
20 the utility incurs to provide service.

21          Q.       Because of the use of that particular  
22 asset in any given year to provide the service?

23          A.       Yes.

24          Q.       So the goal then is to match the costs  
25 of providing a particular service to the time

1 period in which the service is received by the  
2 rate payer as opposed to say expensing the costs  
3 in the year in which it's acquired. If you had  
4 a machine that is going to last 10 years rather  
5 than charging all rate payers in year one for  
6 the cost of the machine, you're spreading it out  
7 for as long as the machine continues to serve  
8 them because it's continuing to benefit them in  
9 the provision of the service?

10 A. Yes.

11 Q. And these are the types of costs that  
12 a company is allowed to recover in a rate case;  
13 depreciation that is?

14 A. On prudently incurred or prudently  
15 contracted or purchased plans subject to the  
16 time frames that you're operating in the test  
17 year through the update period.

18 Q. And you haven't proposed any  
19 adjustments based on the imprudent investment or  
20 acquisition of any assets; are you?

21 A. No.

22 Q. In order for a company to receive the  
23 payments that cover the costs of providing  
24 service, if a particular cost isn't tax  
25 deductible the revenue that must be received by



1 the company is grossed up to reflect the  
2 effective taxation; correct? Is that the  
3 standard practice?

4 A. Yes.

5 Q. So that if you had an item that the  
6 cost is prudently incurred and properly allowed  
7 as an expense in a rate case but was not tax  
8 deductible, the normal treatment would be to  
9 gross up the revenue received by the company for  
10 taxes so that after taxes they can still pay for  
11 the cost of providing that service?

12 A. With regard to that one item, yes.  
13 You wouldn't make a specific calculation in and  
14 of itself to gross that item up, it would be  
15 part of how you would calculate income tax to  
16 account for that item. But that would be the  
17 effect for that one item.

18 Q. Are there any particular items that  
19 are properly included in expenses for revenue  
20 requirement purposes that aren't tax  
21 deductible? For instance, business meals, are  
22 there business meals would be properly included  
23 the revenue requirement calculation that aren't  
24 tax deductible?

25 A. Some portion of them, yes.

1 Q. Would that portion fall in the pile of  
2 things for which effectively are grossing up for  
3 income tax?

4 A. Yes.

5 Q. If you didn't gross it up for taxes, a  
6 particular cost that was not tax deductible,  
7 when the company paid tax on the portion of  
8 revenue that they received that corresponded to  
9 that cost, they would not be fully reimbursed  
10 for the cost of that particular expense item;  
11 correct?

12 A. Well, I guess if you look at that item  
13 in insolation that would be true.

14 Q. The tax straight line adjustment  
15 you're proposing in your March testimony is  
16 based on the same methodology that we discussed  
17 in your deposition last November. You've had no  
18 change in your approach to the particular  
19 adjustment; correct?

20 A. That's correct.

21 Q. When did the Public Service Commission  
22 staff first adopt that approach to the tax  
23 straight line issue?

24 A. The first case that I know of that the  
25 staff proposed this adjustment was ER-9341. So

1 it would have been in '93 or '94 time frame.

2 Q. Do you know at that time why the staff  
3 proposed the adjustment? For instance, was this  
4 a result of a study that was conducted by the  
5 staff that convinced them that other Commissions  
6 were doing this so that may be the proper  
7 approach to take?

8 A. I don't know that I think it was a  
9 result of some study based on what other  
10 Commissions were doing. I think the adjustment  
11 was made for the same reasons I proposed in my  
12 testimony.

13 Q. Do you know who the person was on the  
14 staff who first made this proposal?

15 A. I'm pretty sure it was Robert  
16 Shellenberg (phonetic).

17 Q. Again, you said you believed that his  
18 reason for proposing it is the same reason that  
19 you gave in your testimony as to why it's  
20 appropriate to make this kind of adjustment?

21 A. Yes.

22 Q. To your knowledge this was a novel  
23 approach taken by the Public Service Commission  
24 staff that you couldn't identify other states  
25 staffs taking?

1           A.       To the best of my knowledge. I don't  
2 know whether Mr. Shellenberg was aware of other  
3 states that were doing this. I'm not aware of a  
4 study or what his exact knowledge is based on  
5 when he proposed the adjustment.

6           Q.       In '93, I believe you stated it was  
7 the first time it was brought up, you mention in  
8 your testimony several companies for which this  
9 approach is reflected and the rates that are  
10 established?

11          A.       Yes.

12          Q.       And that's Page 8 of your testimony?

13          A.       Yes.

14          Q.       How many of those situations were  
15 there a commission order that specifically  
16 addressed the issue? For instance, Page 8, Line  
17 19 through 22 you mention Missouri Gas Energy  
18 Company, Laclede Gas, Empire District Electric  
19 Company, UtiliCorp Missouri Public Service  
20 Division, UtiliCorp St. Joe's Light and Power  
21 Division.

22          A.       To the best of my knowledge only  
23 Laclede Gas is specifically mentioned in the  
24 order.

25          Q.       Did each of these companies have a

1 rate case before the Commission which resulted  
2 in this being included?

3 A. To the best of my knowledge that's  
4 correct.

5 Q. The Missouri Gas Energy Company, do  
6 you know if this issue was actually debated  
7 before the Commission in a hearing?

8 A. I don't believe it was.

9 Q. How about Laclede Gas?

10 A. I don't believe it was.

11 Q. And Empire District Electric Company?

12 A. To the best of my company I don't  
13 believe it was debated in front of the  
14 Commission.

15 Q. UtiliCorp Missouri Public Service  
16 Division?

17 A. I don't believe.

18 Q. And UtiliCorp St. Joe's Light and  
19 Power Division, is that different than St. Joe's  
20 Light and Power Company case you site earlier,  
21 ER-93 case?

22 A. Yes, it is.

23 Q. That's a subsequent case after there  
24 was a merger or something?

25 A. That's correct.

1 Q. Was that issue debated before the  
2 Commission, UtiliCorp St. Joe's case?

3 A. No. The case that I discussed  
4 initially ER-9341 case, I believe that case did  
5 go to hearing.

6 Q. As I understand it the basis for your  
7 straight line tax adjustment is that when  
8 certain machines out live their expected life  
9 all the tax deductions have already been used  
10 for the machine, if they're still included for  
11 depreciation purposes, the depreciation costs  
12 continues to fall on the rate payers; is that  
13 correct?

14 A. That's correct.

15 Q. So that what your adjustment seeks to  
16 do is to compensate for the fact that 100  
17 percent of the tax deductions have already been  
18 taken for the machine, yet the machine is still  
19 counting as a cost of providing the service to a  
20 rate payer?

21 A. Well, I'm not sure it's exactly that  
22 way. The staff is seeking to continue to  
23 provide a tax deduction -- a straight line tax  
24 deduction for the investment as long as it's  
25 still in service and as long as the rate payer

1 has to provide depreciation on it.

2 Q. Does this tax deduction exist in fact?  
3 Can the company take it?

4 A. I would say yes.

5 Q. So it would be your position that for  
6 an asset that lives beyond its expected life,  
7 the company can continue to receive a tax  
8 deduction for it even if 100 percent of the tax  
9 deduction has already been allocated in the  
10 deferred tax approach taken by the company?

11 A. Well, I think you have to look at it  
12 with maybe a little background and understand  
13 how the company uses tax straight line, how that  
14 fits into the calculation of income taxes in a  
15 regulatory frame work. But the reason I say  
16 staff adjustment is valid and can be used the  
17 way it is because I know of at least one other  
18 company that is, in fact, doing it and has set  
19 up their tax system to do it the way staffers  
20 recommend.

21 Q. So they're able to reduce their taxes  
22 by the amount that continues to be included?

23 A. Well, the way the company is tax  
24 straight line is they use it to reverse deferred  
25 income tax because of accelerated depreciation.

1 Q. So in other words, if you had written  
2 off for tax purposes 100 percent of the cost of  
3 the machine over five years, but the machine is  
4 expected to last for 10 years, what you do is  
5 you spread out the total tax deduction evenly  
6 over the 10 year period generally? Is that an  
7 explanation on how the tax straight line works?  
8 So that when you sum up the length of time over  
9 which the tax straight line is used, multiply it  
10 by the amount taken, that equals to 100 percent  
11 of the tax deduction that was taken during the  
12 period when the tax deductions were allocated;  
13 correct?

14 A. Did you say 200 percent?

15 Q. 100. Two, space 100. If it's 200  
16 percent, great, we'll hire you.

17 A. Again, I think it gets back to my  
18 original answer. The company uses a calculation  
19 of tax straight line to reverse previously  
20 deferred taxes.

21 Q. But you can't reverse any more than  
22 100 percent of the previously deferred taxes;  
23 can you?

24 A. Correct.

25 Q. And the problems that you have



1 identified in your testimony, at least as the  
2 staff approaches the issue, is that once the  
3 machines are fully depreciated for tax purposes  
4 and under the tax straight line that amount has  
5 been reversed down to zero. If the machine is  
6 used beyond that time period, the cost of that  
7 machine in the form of depreciation are incurred  
8 by the company and us the rate payers, but since  
9 all the tax deductions for that have been used  
10 up, the amount is traditionally grossed up for  
11 taxes so that after taxes the company has in its  
12 pocket the same amount of money that corresponds  
13 to the depreciation cost and that is what you  
14 have identified as being in your eyes the  
15 problem with the approach; isn't it, with a  
16 traditional approach?

17 A. Well, I'm not sure I agree with the  
18 characterization you made about having the money  
19 in their pocket or whatever that was.

20 Q. On the after tax basis the company has  
21 the amount of money to cover this particular  
22 cost which is a depreciation cost?

23 A. Again, I don't characterize it that  
24 way. The company uses tax straight line  
25 calculation to reverse deferred taxes. And as I

1 said, I know of at least one company that is  
2 using staffs recommended treatment or  
3 calculating tax straight line. I think they set  
4 it up so that they can take advantage of staffs  
5 recommendation. I don't believe following  
6 staffs recommendations is going to necessarily  
7 cost the company any money.

8 Q. Do you think if the company followed  
9 the staffs recommendation they would be able to  
10 take greater tax deductions then they have been  
11 taking?

12 A. No.

13 Q. So that then on a after tax basis if  
14 the dollars that are allocated to the  
15 depreciation costs of items for which the  
16 straight line has already been reversed, they've  
17 already reversed the deferred account to zero on  
18 after a tax basis they wouldn't have the amount  
19 of money to cover the costs; wouldn't they?

20 A. I don't believe that's true.

21 Q. On Page 7 of your testimony if you  
22 could turn to it you've got a chart that those  
23 -- I'm sorry, I guess it's a table between  
24 Lines 13 and 28 that demonstrate that there is a  
25 tax conversion factor of 1.62 which means that

1 as you say on Lines 29 to 31, every dollar of  
2 depreciation included in the cost of service  
3 with no corresponding tax straight line  
4 deduction results in approximately an additional  
5 .62 cents cash outlay from rate payer.

6 MR. KRUEGER: I'd just like to clarify  
7 that refers now to the direct testimony.

8 MR. WOLSKI: It's the March 1st  
9 testimony.

10 THE WITNESS: I think you accurately  
11 read the testimony.

12 BY MR. WOLSKI:

13 Q. What is the basis for the additional  
14 .62 cents cash outlay per dollar?

15 A. The fact that the company has stopped  
16 the calculation of tax straight line  
17 depreciation.

18 Q. In your example, the reason they would  
19 have stopped the calculation of straight line  
20 tax depreciation would be because 100 percent of  
21 the tax benefits have already been accounted  
22 for?

23 A. With regard to a vintage 100 percent  
24 of the deferred taxes have been reversed.

25 Q. If it were possible for a machine

1 that's expected to live x years and it's used in  
2 years X+1, X+2, et cetera, if the company were  
3 able to continue or to resume for purposes of  
4 taxes to deduct the cost of using that machine  
5 each year, the depreciation cost, this  
6 additional .62 cents wouldn't come about because  
7 it would be offsetting tax deduction that would  
8 be taken; correct?

9 A. There would be an offsetting reduction  
10 in income taxes built into the cost of service.

11 Q. Let me pose a hypothetical to you.  
12 What if congress were to pass a law that changed  
13 the treatment of depreciation of assets that are  
14 used in useful and necessary and prudent in the  
15 utility industry?

16 MR. KRUEGER: I'd object to that.  
17 There is no foundation. You can go ahead and  
18 answer.

19 MR. WOLSKI: You're saying he's not  
20 qualified as an expert to talk about that issue?

21 MR. KRUEGER: There's no foundation.

22 BY MR. WOLSKI:

23 Q. Again, posed as a hypothetical. Were  
24 Congress to reduce the depreciation that a  
25 company could take on its assets to 50 percent

1 of the acquisition value so that the company  
2 could only write off 50 percent of the value of  
3 the machine, but it continued to depreciate it  
4 for regulatory accounting purposes at the full  
5 cost of the machine, you would have the same  
6 sort of problem that you've identified with your  
7 tax straight line adjustment wouldn't you in  
8 that there would be instances for which the 50  
9 percent of the value of the machine that's not  
10 tax deductible the revenues going to the company  
11 to cover those costs would need to be grossed up  
12 for taxes?

13 A. I think you could run into that  
14 problem if we treated depreciation expense for  
15 regulatory purposes as we do today. I mean, if  
16 that situation occurred, I don't know how the  
17 regulatory frame work would respond to that.

18 Q. That would be a similar situation in  
19 as much as the cost of the asset to the rate  
20 payers as measured by depreciation would be  
21 greater than the amount of tax deduction that  
22 the company would have been able to take and  
23 would have necessarily floated through to the  
24 rate payers? In both instances there would be a  
25 requirement to gross up the revenue for the tax

1 factor so that on a after tax basis the company  
2 has the money to cover the costs?

3 A. I think the answer to your answer is  
4 yes, if I make the assumption that we continue  
5 to calculate depreciation and treat it as we do  
6 today in a regulatory framework.

7 Q. And the basis for depreciation being  
8 treated as it is today in regulatory framework  
9 is to match up again the cost of acquiring the  
10 asset to the time periods in which -- and spread  
11 them throughout the time period the asset is  
12 used; correct? So that if you follow that  
13 assumption you would continue to depreciate it  
14 in a manner that would raise this gross up  
15 problem?

16 A. Yes.

17 Q. Another hypothetical. If Congress  
18 were to increase the corporate tax rate to 60  
19 percent and you thought that that was too high  
20 of an amount of taxes to be born by the rate  
21 payers, would you propose an adjustment that  
22 would offset the increase in the corporate rate,  
23 we'll assume it's 40 percent up now to 60  
24 percent?

25 MR. KRUEGER: I object to that

1 hypothetical for the same reason. There's no  
2 tax law like that.

3 BY MR. WOLSKI:

4 Q. Assuming that Al Gore is elected  
5 President, there is a bill passed and signed  
6 that increases the corporate rate 60 percent,  
7 you think that the taxes are too high and the  
8 rate payers shouldn't have to pay for that  
9 amount of taxes, could you as a member of the  
10 Public Service Commission staff propose an  
11 adjustment to eliminate this increase in the  
12 taxes?

13 A. I guess I could if someone let me. I  
14 don't know that staff would propose that  
15 adjustment.

16 Q. Is that because the taxes that the  
17 company has to pay are necessary costs that are  
18 -- I guess you have someone really bad in the  
19 tax department, unavoidable for providing -- I  
20 looked at Mr. Nelson in saying that, for  
21 providing the service that the taxes are  
22 essentially are a given and you can't do  
23 anything about it?

24 A. The increase in the tax rate would  
25 increase the company's cost of service.

1 Q. Because the taxes are a legitimate  
2 expense that goes to the revenue requirement?

3 A. Correct.

4 Q. Your tax straight line depreciation  
5 adjustment that you're proposing is accounted  
6 for in what way in your schedules? Is this a  
7 reduction of tax expense?

8 A. Yes.

9 Q. So the result of the tax straight line  
10 depreciation you're proposing is to disallow a  
11 portion of the tax expense to the company?

12 A. No.

13 Q. How is it different than the  
14 disallowance of the tax exempt?

15 A. Again, I think you have to get back to  
16 how you used deferred -- I'm sorry, tax straight  
17 line reversed income taxes. So unless you got  
18 into a situation where there's no deferred  
19 income taxes out there to be reversed,  
20 inherently I don't think you'll have a problem.

21 Q. Is the use of a machine in years  
22 beyond its expected life a legitimate cost to be  
23 considered in a revenue requirement  
24 calculation? Is that a legitimate cost to  
25 providing service?



1           A.       The current regulatory framework  
2 includes depreciation on plant that's in-service  
3 as a component of cost of service.

4           Q.       If you assume the depreciation rates  
5 are correct, I don't know if there's a proper  
6 foundation fir that or not, I might have to ask  
7 one of the witnesses from the other day, if you  
8 assume the depreciation are correct then there's  
9 no reason to think that the depreciation cost  
10 for machines that out live their expected life  
11 is incorrect? It's something that shouldn't be  
12 allowed to the company and included in the  
13 revenue requirement or rate case; correct?

14          A.       Well, I'm not sure what you mean by  
15 are the depreciation rates correct. Ideally,  
16 the depreciable life that determines  
17 depreciation rate would match up exactly with  
18 how long assets are living, how long they're  
19 continuing to service rate payers.

20          Q.       Let's say it's correct on average,  
21 that you have the same number of machines that  
22 live a shorter amount of time relative to the  
23 expected as there are that live longer relative  
24 to the expected, so that the average hits right  
25 on the nose of the expected life, if that's the

1 case then the depreciation cost associated with  
2 any machine that lives longer than the expected  
3 life is a proper cost that's included in the  
4 revenue requirement for rate purposes; correct?

5 A. Yes.

6 Q. And if 100 percent of the tax  
7 deductions have been taken on that machine, in  
8 order for the company to receive an after tax  
9 basis, the cost of the use of that particular  
10 machine the item would have be grossed up to  
11 reflect taxes; correct?

12 A. I don't think I would agree with that.

13 Q. Let me give you an example and we'll  
14 see if this holds true. There's a machine and  
15 100 percent of the tax deduction has already  
16 been reversed to the tax straight line, it's  
17 already out lived its useful life so that there  
18 was \$100 of deductions and \$100 of deductions  
19 have already been floated through and been  
20 taken, the machine lives another year beyond  
21 that and at the depreciation rate that you used  
22 for that machine the cost that is associated  
23 with the use of the machine of an additional  
24 year is \$2 let's say, for the company to receive  
25 the \$2 cost they would have to receive in

1 revenue more than \$2 because the revenue they  
2 pay taxes on their income and that amount that  
3 they receive for the use of that machine is  
4 going to be reduced by taxes; correct?

5 A. I don't agree with that.

6 Q. What is the flaw with the  
7 hypothetical?

8 A. Well, the company continued to  
9 calculate tax straight line.

10 Q. But they've already taken 100 percent  
11 of the deduction and they've already allocated  
12 100 percent of the deduction to the rate payers.  
13 You're saying even if they continue to calculate  
14 tax straight line they're not going to increase  
15 the amount of tax deductions they got from the  
16 IRS; are they?

17 A. No.

18 Q. So that when Uncle Sam is included in  
19 the equation they're actually not then getting  
20 enough money to cover the cost of providing the  
21 service?

22 A. Again, I think we talked about this  
23 earlier, you have to understand how the company  
24 uses tax straight line. They use it to reverse  
25 deferred taxes.

1 Q. If they reverse 100 percent of the tax  
2 deduction that was taken there is no additional  
3 tax deduction benefits that can be generated;  
4 isn't that true?

5 A. I'm thinking.

6 Q. Are you talking 100 percent tax  
7 deduction, instead of being spread out say \$5 a  
8 year or five percent a year over 20 years the  
9 company should spread that out to four percent  
10 a year over 25 years?

11 A. No. You still come out with the same  
12 amount.

13 Q. Then where did the extra money come  
14 from once the entire tax deduction is taken?

15 A. There are still deferred taxes on the  
16 company's books that have not been fully  
17 reversed.

18 Q. For other machines?

19 A. Or other vintages.

20 Q. What happens if a machine is retired  
21 early, do you know if the tax deferred account  
22 for that machine continues to be drawn down?  
23 Does it continue to be reversed?

24 A. I want to say reversal occurs all in  
25 one year, but I'm not positive of that. I would

1 have to check to see how the company acufile  
2 system works. But I think that's what occurs.

3 Q. It would be your recommendation,  
4 wouldn't it, that the reversal should stop if  
5 this is going to be the mirror image of the  
6 circumstances in which a machine lasts longer  
7 than its expected life. Let's say there's a  
8 machine that costs \$100 and it only lasts half  
9 as long as the company expected, so depreciation  
10 the rate payer have only paid for one half of  
11 the cost of the machine, yet for the purposes of  
12 providing a service to those rate payers the  
13 entire cost of the machine was used. The  
14 machine was used up quicker than people  
15 expected. If that's the case the depreciation  
16 costs to the rate payers would only be 50  
17 percent of the value of the machine, under your  
18 proposal shouldn't the tax benefits be curtailed  
19 at 50 percent so they would not be able to enjoy  
20 the deductions of any more than the amount of  
21 the machine that they have covered in the  
22 depreciation?

23 A. I don't necessarily think the second  
24 part of your statement flows from my  
25 recommendation.

1           Q.       Well, your recommendation says that  
2       once you reach 100 percent of the reversal you  
3       should continue for the machines that last  
4       longer than their expected life which means that  
5       you are then accounting for more than 100  
6       percent of the tax deduction because the machine  
7       is being employed longer than the expected  
8       life.  If you're taking that approach, I guess  
9       the idea is it's not fair that depreciation cost  
10      continues when the tax deduction no longer  
11      continues.  Shouldn't you also curtail the tax  
12      deduction when the machine doesn't last the  
13      lifetime it's supposed to?

14           A.       You know, I think you kind of lost me  
15      there.

16           Q.       Let me restate it.  The problem is  
17      that it's not fair that certain machines that  
18      live beyond their expected life continue to cost  
19      money in depreciation, yet, there is no longer  
20      any straight line tax depreciation associated  
21      with that.  Isn't it also true then that once a  
22      machine ceases its life prior to the expected  
23      life that's when you should stop the allocation  
24      of the tax straight line depreciation for that  
25      machine as well for purposes of the rate payers

1 receiving it. If you're stretching one out  
2 beyond a useful life because the machine lasted  
3 too long, to be consistent wouldn't you shorten  
4 the straight line period and stop it when the  
5 machine does not last the useful life?

6 A. Staffs recommendation is as long as  
7 the machine is in service and you continue to  
8 calculate book depreciation, you would continue  
9 to calculate tax straight. I think the answer  
10 to the question is yes.

11 Q. So in other words if the machine was  
12 only in service for 50 percent of the life that  
13 was expected and by sheer serendipity 50 percent  
14 of the tax reversal had occurred at that point.  
15 To be consistent with your approach the  
16 reversals for the deferred tax account for that  
17 machine should stop then, too. They should not  
18 continue beyond the life just as the straight  
19 line should continue when the life is longer  
20 than expected, it should stop when the life is  
21 shorter than expected.

22 A. That's correct under staffs  
23 recommendation. But again, I don't see that  
24 staffs recommendation requires the company  
25 necessarily to change its tax accounting or to

1 design a new system. That's not my  
2 recommendation.

3 Q. In making this tax straight line  
4 depreciation adjustment have you tried to  
5 determine situations in which -- or have you  
6 looked for situations in which machines that  
7 didn't live their expected life continued to be  
8 reversed in the tax straight line process under  
9 the company's approach and try to stop that as  
10 well? If you looked to see if there were  
11 situations in which machines did not last their  
12 useful life, yet, the tax deductions for those  
13 machines continued and continued to count to  
14 reduce the tax expense.

15 A. Mr. Nelson showed be some examples of  
16 runs that he made from the company's tax  
17 system. My recollection is and I would have to  
18 go back and look at those, is that if a vintage  
19 or a machine was retired that the unreversed  
20 taxes would reverse all in one year. I haven't  
21 done any kind of independent analysis or study  
22 of that.

23 Q. And if they were to reverse all in one  
24 year, would they have the consequence of  
25 reducing the tax expense for the company?



1           A.       I think you get a deduction for the  
2 remainder or the unappreciated portion all in  
3 that final year, so I would say yes.

4           Q.       Is there any particular reason that  
5 you know that the straight line tax depreciation  
6 adjustment that you're proposing in this case  
7 and the staff has proposed in prior cases seems  
8 to focus exclusively on assets that live longer  
9 than the expected life and seem to have no  
10 discussion at all of the consequences for tax  
11 expense purposes of assets that live shorter  
12 than the expected life?

13          A.       It's my belief that for all of these  
14 companies in the aggregate the situation you  
15 have occurring is that as more assets are living  
16 beyond their depreciable life then are offset by  
17 assets that have shorter depreciation or retired  
18 prior to the end of their depreciable life.

19          Q.       If that's the case than the  
20 depreciable life would have been incorrectly  
21 calculated and would need to be corrected?  If  
22 the depreciable life is supposed to represent on  
23 average the length of service of a machine and  
24 if there's more that are lasting too long than  
25 ones that are too short, you would think that

1 the solution is to adjust the depreciation  
2 period; right?

3 A. I think that would be one solution to  
4 attempt to make an adjustment in the lives of  
5 plant to accounts for that.

6 Q. Even if it were the case that on net  
7 or on balance more machines lasted longer than  
8 were offset by machines that didn't last long  
9 enough, in order to make a correct adjustment  
10 under your straight line tax depreciation  
11 approach wouldn't you still need to identify the  
12 machines or the instances in which the machine  
13 didn't last as long as it was expected even if  
14 twice as many as too as don't last long enough,  
15 there's still that offset of the ones that  
16 didn't last long enough. So shouldn't those be  
17 identified?

18 A. Well, I don't know. There needs to be  
19 specific identification of that. The way  
20 depreciation is calculated for regulatory  
21 purposes that's sort of an inherent assumption  
22 that way you've continued to depreciate plant  
23 even beyond the life that's inherently built  
24 into the depreciation rate and the way you make  
25 retirement.

1 Q. I'm not sure you know the answer to  
2 this, but what is your best guess on whether it  
3 would cost more for rate payers if a company  
4 bought a new machine to replace an old machine  
5 that had reached the expected life but could  
6 still be used. Do you think it would actually  
7 cost more to replace that machine than to  
8 continue using it even though you had already  
9 reached the expected life?

10 A. Well, I think you would have to make  
11 some assumptions about what the maintenance cost  
12 were of the old machine and what money you would  
13 have to put into the old machine to keep it  
14 running as compared to the savings or other  
15 benefits you would get from a new machine.

16 Q. Earlier we were mentioning some of  
17 these cases in which the straight tax line  
18 depreciation adjustment was reflected in some  
19 way in the proceedings and you mentioned in your  
20 testimony a number of cases, the UtiliCorp St.  
21 Joe's case that you said is different than the  
22 '93 UtiliCorp case, what year was that one  
23 filed? Was that the most recent one?

24 A. I don't know that that response refers  
25 specifically to a case. What it says is that in

1 the rates established for those companies. So I  
2 think UtiliCorp might be over a span of more  
3 than one case. The same for MGE.

4 Q. So there are no particular cases  
5 involving those that you can identify?

6 A. There are specific cases, I can't  
7 identify the numbers for you.

8 Q. Are you aware of any utilities that  
9 are subject to the jurisdiction to the Missouri  
10 Public Service Commission that have not  
11 incorporated your method of straight line tax  
12 depreciation computation of the rates?

13 A. Any utilities?

14 Q. Yes.

15 A. Yes.

16 Q. How many would there be? Do you know  
17 offhand?

18 A. I don't know.

19 Q. Would you know if there are more than  
20 Due Incorporated (sic)?

21 A. Well, I think if we limit our  
22 discussion and we probably should to the large  
23 utility companies, not your small water and  
24 sewer companies, I think staff has used the  
25 methodology in more of the large utility

1 companies. The only one I'm aware of is  
2 Missouri American Water Company.

3 Q. And they're a company that does not  
4 use it?

5 A. I don't believe this adjustment has  
6 specifically been proposed in their case.

7 Q. Is there a particular reason why it  
8 has not been proposed in their case?

9 A. When you examine the relationship  
10 between tax straight line and depreciation  
11 expense -- book depreciation expense, at least  
12 for that company, there's not a significant  
13 difference between the two.

14 Q. Do you know of any utility in any  
15 other regulatory jurisdiction in the country  
16 that's incorporated your method and the  
17 computation of rates?

18 A. I don't specifically know of any  
19 companies.

20 Q. And to clarify something that we were  
21 discussing earlier, if 100 percent of the tax  
22 deductions for a particular vintage of assets  
23 have already been taken, visa vie Uncle Sam, and  
24 100 percent of this amount has been reversed  
25 meaning has reduced income tax expense of the

1 company over time, if your adjustment were to  
2 require a continued depreciation of the tax  
3 deduction you're reducing income expense by an  
4 amount -- their income tax expense rather by an  
5 amount that the company wasn't able to reduce  
6 their taxes by; is that correct?

7 A. I'm sorry, I'm not trying to be  
8 difficult. Maybe we can break up your question  
9 into smaller pieces. I heard a couple different  
10 things just in the premise of the question.

11 Q. Do you want to dissect it yourself or  
12 should I?

13 A. First, the assets and all the tax  
14 deductions that the company is going to get have  
15 already been taken. So if they saved a million  
16 dollars in taxes through the deductions  
17 corresponding to the cost of the machine they've  
18 already saved that million dollars in taxes.  
19 That's first.

20 Q. Now, as I understand it that is  
21 deferred so it's spread out in a straight line  
22 basis over the expected life of the machine;  
23 correct?

24 A. The idea, yes.

25 Q. The idea is that's what happens?

1 A. It's reversed.

2 Q. It's reversed gradually?

3 A. It's reversed over the remaining life  
4 of the investment.

5 Q. And as it's reversed year-by-year  
6 that's reducing tax expense by that amount? Is  
7 that how it works accountingly?

8 A. It's reversing deferred income tax  
9 expense. It's not going to reduce the amount of  
10 current income tax expense. I have reflected it  
11 in my calculations as a additional tax deduction  
12 and it flows through to current, but you could  
13 actually show it as a reduction of deferred  
14 income taxes. It was just easier in terms of  
15 the calculations to throw it in as another  
16 deduction. But the tax straight line  
17 calculation is actually used in company systems  
18 to reverse previously deferred taxes is my  
19 understanding.

20 Q. And as this reversal takes place for  
21 regulatory purposes the costs of taxes for the  
22 company is reduced each year by the amount of  
23 this deferred tax that's recognized? Is that  
24 how it's spread out for regulatory purposes?

25 A. Yes.

1 Q. So that built into the tax expense  
2 each year is a reduction for that years portion  
3 of the deferred account as it's drawn down?

4 A. Well, you could have I guess a  
5 continuous rate case that captured all this and  
6 put it into rates every year right on time, you  
7 know, I guess that could all be captured and  
8 reflected in rates. But it never works that  
9 way.

10 Q. Once 100 percent is reversed that  
11 means that all of the tax deductions that  
12 corresponded, in fact, to that asset have been  
13 recognized. So that continuing to keep a tax  
14 straight line item for that is not going to  
15 reduce the company's taxes at all; will it?

16 A. The taxes that are paid?

17 Q. The taxes are actually paid.

18 A. That's correct.

19 Q. But it is reducing the tax expense  
20 that's reflected in the calculation of revenue  
21 requirements; isn't it?

22 A. Yes.

23 Q. So you're reducing taxes paid by an  
24 amount that doesn't correspond to any tax  
25 savings?



1           A.       Well, you're reducing tax referrals  
2 that the company's have.

3           Q.       But if the tax referrals have always  
4 been 100 percent reversed, that's all the  
5 deductions they were allowed to take. So  
6 anything beyond that is reducing tax expense in  
7 a manner that doesn't match up with a tax  
8 deduction the company actually received?

9           A.       I don't know we'll reach the day very  
10 soon when all deferred taxes have been referred.

11          Q.       But for any particular asset vintage  
12 that would be the case; right?

13          A.       What would be the case with regard to  
14 any specific vintage?

15          Q.       If tax expense has already been  
16 reduced by 100 percent of the deferred tax  
17 deduction that's associated with the particular  
18 machine, any reduction of tax expense beyond  
19 that time would be a reduction of taxes that the  
20 company actually was not able to enjoy with  
21 respect to that particular machine?

22          A.       I think that's true with regard to  
23 that particular one.

24          Q.       Is are any changes you would have to  
25 propose to your testimony or your accounting

1 schedule or your work papers that you're aware  
2 of that you have already identified as  
3 corrections having been made?

4 A. Yes. There was an adjustment to  
5 eliminate some deferred taxes that as I received  
6 additional information from the company and had  
7 further discussion with the company personnel,  
8 staff is not going to pursue that adjustment.

9 Q. Do you know about how much that was?

10 A. That was elimination from rate base of  
11 \$7 million dollars.

12 Q. And do you know where that would  
13 appear in work papers or schedules?

14 A. It shows up as exclude other taxes on  
15 work papers I have given to the company.

16 Q. Okay.

17 A. As a reduction and deferred income tax  
18 balance. I'm sorry, increase in the deferred  
19 income tax balance.

20 Q. I know we discussed this with  
21 reference to the 1993 time period, but as we sit  
22 here today are you aware of any treatise or  
23 reports or studies that have been done that  
24 justify the tax straight line adjustment that  
25 you propose?

1 A. No.

2 Q. It's not reflected in any journal  
3 articles that you're aware of?

4 A. Not that I'm aware of.

5 Q. Or any accounting or regulatory  
6 accounting treatises?

7 A. Not that I'm aware of.

8 Q. And you said that you didn't know if  
9 there were any companies in other jurisdictions  
10 that were using this method, do you know if  
11 there are any staffs in other jurisdictions that  
12 proposed these methods?

13 A. There may be, I'm not aware of them.

14 Q. I'm going to ask you a couple of  
15 questions concerning the previous deposition  
16 that we had on November. Specifically, I want  
17 to make sure I understand some of the  
18 corrections you made to the transcript. I've  
19 got your errata sheet here. The errata entry  
20 that corresponds with Page 33 of the transcript  
21 of the November deposition, Line 16, you changed  
22 it to read as a return on equity for that. The  
23 question was and you used the 9.38 percent  
24 number because Mr. Bible decided and you now say  
25 as the return on equity for that time period and

1 you deleted the word appropriate. Do you  
2 believe that the return on equity that Mr. Bible  
3 was suggesting was inappropriate?

4 A. Well, I think the line of questioning  
5 that we were getting into here was whether  
6 that's the return on equity or the rate of  
7 return that Mr. Bible would have proposed back  
8 in 1995. And I don't know what Mr. Bible would  
9 have proposed. So I don't want to characterize  
10 it as that's the appropriate rate of return that  
11 he would have determined or that staff would  
12 have recommended. So that's what I'm trying to  
13 get at.

14 Q. And sitting here today you remember  
15 the context of this particular discussion we  
16 were talking about the calculations you assisted  
17 Mr. Bible with in determining these excess  
18 revenue numbers that were reported in this --

19 A. Yes.

20 Q. Now, when you were asked, I guess to  
21 apply the ROE numbers to the rate base to  
22 determine how the revenues compared to the  
23 actual revenues of the company, I guess this is  
24 what you were doing; correct?

25 A. No. What I was doing was the original

1 calculations were made to determine the amount  
2 of sharing for a specific period based on what  
3 the company had actually earned. And I set up  
4 the schedule to use the rate of returns that Mr.  
5 Bible supplied and that's the only thing that  
6 changed. Then I recalculated what the  
7 requirement would have been.

8 Q. And when you were given return on  
9 equity numbers from Mr. Bible to use for these  
10 purposes, what did you think those numbers  
11 represented? What was your understanding of  
12 what those numbers represented for your  
13 calculation?

14 A. Actually, it was given capital on  
15 return on equity and deferred stock.

16 Q. Looking at return equity portion of  
17 it, what was your understanding that represented  
18 what you were asked to calculate?

19 A. Well, my understanding is that Mr.  
20 Bible performed some analysis based on that time  
21 frame. Now, whether that was designed to be  
22 what he believes the cost of capital was or what  
23 staffs recommendations might have been back  
24 then, I really don't know. I mean, I think if  
25 you read the context that goes along with that

1 table and it discusses sort of what the intent  
2 of those returns are and those expenses.

3 Q. So on Page 27 of the February 1, 2002  
4 of the Commission staff there is a table that  
5 you had said that you helped calculate listing  
6 access revenues for the first four years of the  
7 two EARP's. This table appears to represent to  
8 the Commission that there were excess revenues  
9 in each of those years. My question is excess  
10 revenue means compared to what, ROE figures you  
11 use to calculate this excess if that ROE figure  
12 did not reflect what the Commission could have  
13 adopted or at least would have recommend to or  
14 it would have had recommendation of its staff at  
15 that time period then access revenue -- I'm not  
16 really sure what the excess revenue means on  
17 this table.

18 A. Well, if you let me read this sentence  
19 here I think this is an attempt to explain what  
20 that table is supposed to show and that is Page  
21 28. The table below lists excess revenue that  
22 would have been generated each year of the EARP  
23 with the actual capital deduction at that time  
24 had been -- rather than what had been agreed to  
25 in the two EARP's agreement.

1           Q.       But in order to reach that number you  
2 must know what the rate of return should have  
3 been and in your answer to my question about  
4 what Mr. Bible was suggesting you seem to back  
5 away. On your errata sheet Number 24, Line 14  
6 and 19 you change your statement from the 9.38  
7 return on 25. At least it would have been a  
8 return and you're changing it on Line 19  
9 similarly. You said you changed the return on  
10 equity that would have been recommend to return  
11 on equity that may have been recommended. And  
12 my question to you is if the staff is  
13 representing that this is an appropriate rate of  
14 return for those particular years, how could the  
15 staff claim that those excess revenue numbers  
16 that were generated using those ROE excess  
17 revenue numbers?

18           A.       Well, if you use the record would  
19 that, in fact, have been Mr. Bible's  
20 recommendation in a case in that time frame.  
21 And I don't know what Mr. Bible would have  
22 recommended then at least in one of those  
23 situations. Mr. Bible wasn't around with the  
24 staff then.

25           Q.       Why do you think you were asked to use

1 his ROE number for those years?

2 A. The reason I was to do that was  
3 because I had those runs on my computer and I  
4 could make the calculation. I'm not the author  
5 of that report. Mr. Bible would be the proper  
6 person to ask what his recommendation may have  
7 been or what his thought process was when he  
8 provided me those numbers.

9 Q. As far as you're concerned this wasn't  
10 your report so you can't just plug it in and use  
11 it and I understand.

12 A. I calculated those numbers. I wasn't  
13 the author of that report. I would need the  
14 cooperation of Mr. Bible in terms of return on  
15 equity.

16 Q. Do you understand this table that was  
17 generated to represent excess revenues of the  
18 company above the company would have earned  
19 under a reasonable rate of return?

20 A. I don't know that I can respond to  
21 that question definitively. That's a general  
22 understanding of what that table is designed to  
23 show.

24 MR. WOLSKI: Mr. Rackers, I don't  
25 believe I have any other questions. I think



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we're finished. We thank you.

MR. KRUEGER: On the record you will waive presentment but not signature.

MR. WOLSKI: This is the same as before, this is proprietary and confidential.

(Signature was waived)

CERTIFICATE OF REPORTER

I, PAIGE E. KRUSE, Professional Shorthand Reporter, Notary Public within and for the State of Missouri, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn by me; that the testimony of said witness was taken by me to the best of my ability and thereafter reduced to typewriting under my direction; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was taken, and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

---

Notary Public within and  
for the State of Missouri

My commission expires June 9, 2003

I, STEPHEN RACKERS do hereby state that I have read the foregoing questions and answers appearing in this transcript of my deposition: That this is a true and accurate report of said answers given in response to the questions appearing herein.

IT IS FURTHER STIPULATED AND AGREED, between Counsel, that this deposition may be signed before any Notary.

\_\_\_\_\_  
STEPHEN RACKERS

(Reported by: PAIGE E. KRUSE,)

C E R T I F I C A T E

STATE OF MISSOURI    )  
                                          )  SS  
COUNTY OF ST. LOUIS )

Before me personally appeared STEPHEN RACKERS, known to me to be the person described in and who executed the foregoing instrument and acknowledged to and before me that he executed the said instrument in the capacity and for the purpose therein expressed.

WITNESS my hand and official seal this \_\_\_\_\_ day of \_\_\_\_\_, 2002,

\_\_\_\_\_  
NOTARY PUBLIC  
State of Missouri

My Commission expires:







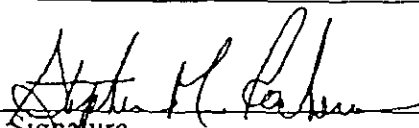
ERRATA SHEET

Deposition of: Stephen M. Rackers

Case Caption: EC-2001-1

Date Taken: November 20, 2001

Page	Line	Correction	Reason
4	17	The line should read "cases or complaint cases."	Typographical error
7	24	The line should read "no one besides counsel and other Staff members."	Misspoke
8	16	The line should read "Yes for safe and adequate service."	Clarification
12	8	The line should read "Yes for safe and adequate service."	Clarification
17	10	The word "reply" should be "rebuttal".	Clarification
18	1	The end of the first sentence should read "costs of the company and included in the revenue requirement."	Misspoke
18	13	The line should read "the costs of the company and included in the revenue requirement, those efficiencies would be"	Misspoke
18	21	The line should read "for an item and are reflected in revenue requirement, that will be reflected in rates."	Misspoke
20	24	The line should read "changes in the cost, you would consider it in the determination".	Typographical error
21	15	The line should read "decisions made by management, and you could capture the".	Clarification
21	16	The line should read "effect of those decisions in the costs of the company, they would be".	Clarification
23	5	The line should read "company was being well managed."	Misspoke
30	1	The line should read "none."	Clarification

  
Signature

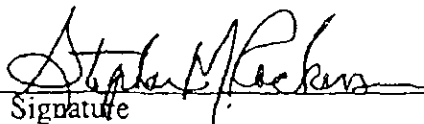


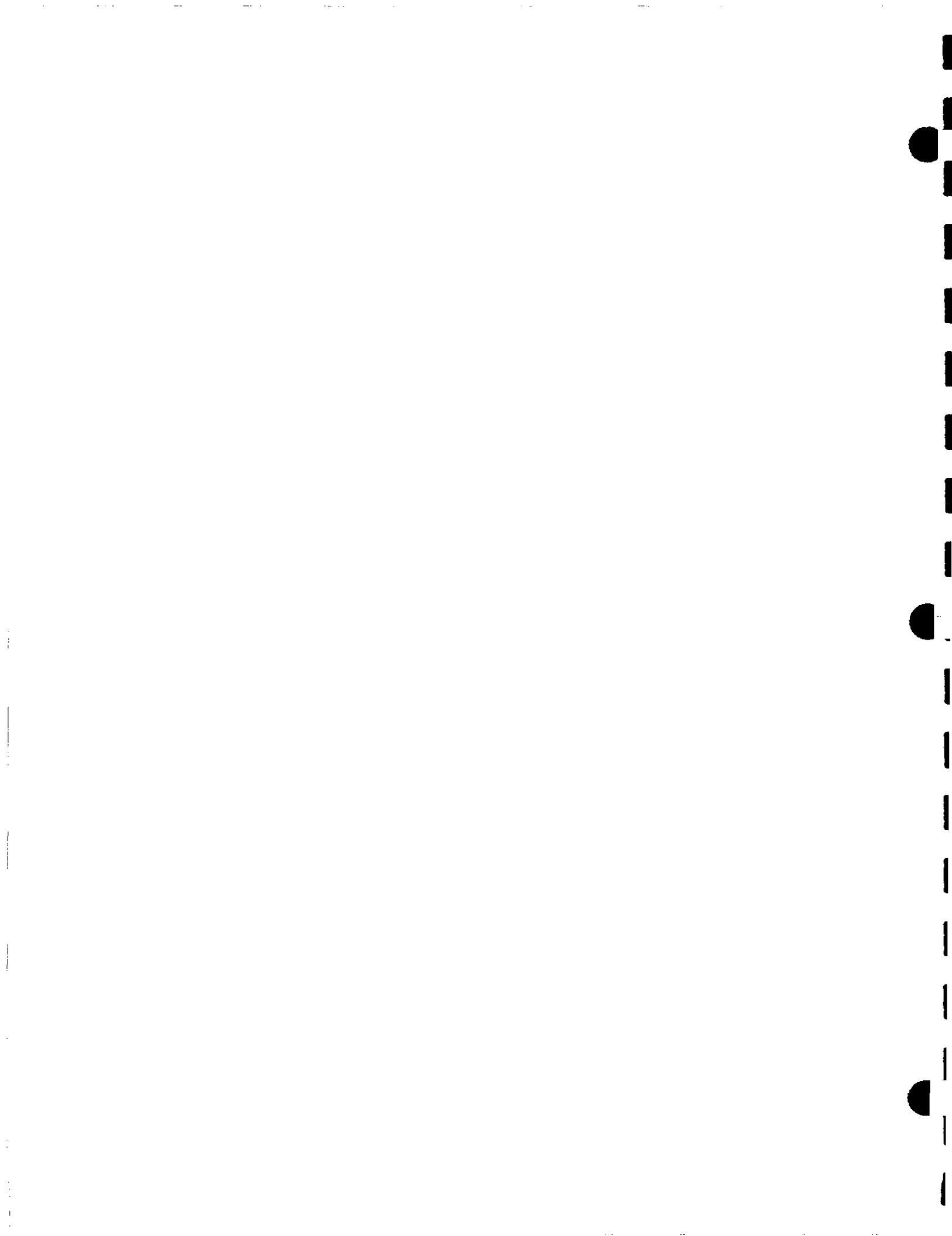


ERRATA SHEET

Deposition of: Stephen M. Rackers  
 Case Caption: EC-2001-1  
 Date Taken: November 20, 2001

Page	Line	Correction	Reason
31	7	The line should read "and returns on equity for each one of those years that had".	Clarification
33	16	The line should read "As the return on equity for that".	Misspoke
34	14	The line should read "at least as Mr. Bible calculated, may have been a".	Misspoke
34	19	The line should read "It wasn't designed to be the return on equity that may".	Misspoke
35	10	The line should read "12.61% return on equity,"	Misspoke
35	11	The line should read "at which the company could earn and there"	Misspoke
36	13	The line should read "used really. One would be similar to a Staff recommendation in a rate"	Misspoke
38	15	The line should read "Well, it may have been Mr. Bible's recommendation. That's"	Misspoke
39	7	The line should read "may have been Mr. Bible's recommendation back in".	Misspoke
40	13	The line should read "I do not know what Mr. Bible considered in his calculation"	Misspoke
46	1	The line should read "procedure. They may or may not, but you still have to do the".	Typographical error
54	20	The line should read "The calculation of book depreciation starts with the".	Misspoke
55	23	The line should read "that's indicated by the depreciation rate, and as a result, you"	Clarification


  
 Signature



ERRATA SHEET

Deposition of: Stephen M. Rackers  
 Case Caption: EC-2001-1  
 Date Taken: November 20, 2001

Page	Line	Correction	Reason
57	10	The line should read "take a specific amount of tax depreciation."	Clarification
60	23	The line should read "make some adjustment so that the benefits properly flow to".	Typographical error
62	4	The line should read "vintages. It only captures the tax	Clarification
63	7	The line should read "I would not agree with that. And let me make just"	Typographical error
63	11	The line should read "testimony, once Mr. Nelson actually provided examples, it".	Typographical error
65	23	The line should read "really bears on the problem that I'm trying to address"	Misspoke
66	10	The line should read "the year."	Misspoke
66	11	The line should read "There might"	Misspoke
66	14	The line should read "yet. So the tax straight-line depreciation for the vintage may not have been zero. It may have been that it".	Misspoke
66	24	The line should read "should, although the company could set up its system that way".	Misspoke
67	7	The line should read "manner, with book depreciation. Now, whether the company actually calculates that".	Clarification
68	4	The line should read "And as you asked me earlier, it could certainly reduce the".	Typographical error.
68	15	The line should read "indicated by the depreciation rate."	Typographical error

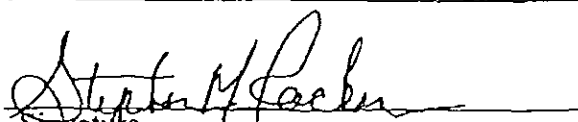
  
 Signature



ERRATA SHEET

Deposition of: Stephen M. Rackers  
 Case Caption: EC-2001-1  
 Date Taken: November 20, 2001

Page	Line	Correction	Reason
69	14	The line should read "additional revenue requirement which is generated in the".	Typographical error
69	23	The line should read "book depreciation and tax straight-line depreciation in the calculation of".	Misspoke
69	24	The line should read "revenue requirement, and the factoring up of this book".	Clarification
70	22	The line should read "than the life indicated by the asset's book depreciation rate than is offset by the depreciation not calculated on".	Misspoke
72	3	The line should read "Ideally, I believe that's correct."	Misspoke
72	15	The line should read "Well, you can certainly set up a fixed amortization over some period	Clarification
77	14	The line should read "I would use the most recent year of data encompassed by the test year or update period, if applicable. I mean	Misspoke
77	21	The line should read "I would use the most recent year of data encompassed by the test year or update period, if applicable.	Misspoke
83	4	The line should read "item, is it actually occurring, is the company paying for it."	Misspoke

  
 Signature



STATE OF MISSOURI  
PUBLIC SERVICE COMMISSION

THE STAFF OF THE MISSOURI PUBLIC )  
SERVICE COMMISSION, )

Complainant, )

vs. )

UNION ELECTRIC COMPANY, )  
d/b/a AMERENUE, )

Respondent. )

DEPOSITION OF STEPHEN RACKERS  
TAKEN ON BEHALF OF THE RESPONDENT

NOVEMBER 20, 2001

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STATE OF MISSOURI

PUBLIC SERVICE COMMISSION

THE STAFF OF THE MISSOURI PUBLIC	)	
SERVICE COMMISSION,	)	
	)	
Complainant,	)	
	)	
vs.	)	
	)	
UNION ELECTRIC COMPANY,	)	
d/b/a AMERENUE,	)	
	)	November 20, 2001
Respondent.	)	Jefferson City, Mo.

DEPOSITION OF STEPHEN RACKERS,

a witness, produced, sworn and examined on the 20th day of November, 2001, between the hours of 8:00 a.m. and 6:00 p.m. of that day at the offices of the Missouri Public Service Commission, Governor Office Building, 200 Madison Street, in the City of Jefferson, County of Cole, State of Missouri, before

**ORIGINAL**

KELLENE K. FEDDERSEN, RPR, CSR  
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JEFFERSON CITY, MO 65101  
(573) 636-7551

and Notary Public within and for the State of Missouri, commissioned in Cole County, Missouri, in the above-entitled cause, on the part of the Respondent, pursuant to agreement.



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APPEARANCES:

FOR THE COMPLAINANT:

KEITH R. KRUEGER, Deputy Counsel  
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ALSO PRESENT: James Warren, Deloitte & Touche  
Gregory Nelson, AmerenUE  
Gary Weiss, AmerenUE  
Greg Meyer, Public Service Commission  
Ryan Kind, Office of the Public Counsel

I N D E X

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EXHIBIT NO. 4 Direct Testimony of James  
Schweiteman 72

1 STEPHEN M. RACKERS, being sworn, testified as follows:

2 DIRECT EXAMINATION BY MR. WOLSKI:

3 Q. Okay. Could you please state your full name  
4 and address for the record.

5 A. Stephen M. Rackers, 815 Charter Commons,  
6 St. Louis, Missouri 63017.

7 Q. Okay. And are you being represented by  
8 counsel today?

9 A. Yes, I am.

10 Q. And that would be Mr. Krueger?

11 A. Yes.

12 Q. Keith Krueger.

13 MR. WOLSKI: And maybe we should go around the  
14 room and also get on the record everyone else who's here.  
15 I'm Victor Wolski from Cooper & Kirk. We're the counsel  
16 that represents Union Electric in the rate case.

17 MR. WARREN: My name is James Warren. I'm  
18 from Deloitte & Touche in New Jersey, and I'm going to be a  
19 tax witness for Ameren.

20 MR. NELSON: I'm Greg Nelson, Vice President  
21 and Tax Counsel for Ameren.

22 MR. WEISS: Gary Weiss, Supervisor of  
23 Regulatory for Ameren.

24 MR. MEYER: Greg Meyer with the Staff.

25 BY MR. WOLSKI:

1 Q. Mr. Rackers, have you ever been deposed  
2 before?

3 A. Yes.

4 MR. WOLSKI: Someone else is joining us. Is  
5 this another staff member?

6 MR. KRUEGER: No. Public Counsel.

7 MR. WOLSKI: This is Mr. Ryan Kind from the  
8 Office of the Public Counsel. Welcome.

9 BY MR. WOLSKI:

10 Q. How many times have you been deposed before?

11 A. I think this is the third time by UE, and I  
12 think I was deposed one other time by Southwestern Bell and  
13 another time by Arkansas Power & Light.

14 Q. What was the last one? I'm sorry.

15 A. Arkansas Power & Light.

16 Q. And they were all in connection with rate  
17 cases or --

18 A. Correct.

19 Q. So I take it you're familiar with the drill,  
20 but I'll go over some of the groundrules for depositions so  
21 it's understood.

22 As you know from being involved in depositions  
23 before, that this is a procedure for taking your testimony  
24 under oath in connection with a pending legal action in this  
25 particular case that's the rate case involving AmerenUE.

1 Even though we're in a relatively informal setting here in a  
2 conference room in your office building, your testimony  
3 today is being given under penalty of perjury just as if you  
4 were testifying in a court of law. Do you understand that?

5 A. Yes.

6 Q. And as you can see, the court reporter is  
7 taking down everything that's being said during the course  
8 of this deposition, at least as long as we don't talk too  
9 quickly. After the deposition, if you would like, the court  
10 reporter can prepare the transcript for you to read and sign  
11 or you might waive. I'm not sure.

12 MR. KRUEGER: We'll waive presentment but not  
13 signature.

14 BY MR. WOLSKI:

15 Q. Okay. I'll be asking you questions in the  
16 course of the deposition, and from time to time your  
17 counsel, Mr. Krueger, might interject an objection for  
18 purposes of getting it on the record, but you're still to  
19 answer the question unless he instructs you not to answer.  
20 Do you understand that?

21 A. Yes.

22 Q. Okay. And please feel free if you don't  
23 understand my questions to ask for a clarification, and you  
24 can also ask the court reporter to read back the question.  
25 If you don't ask for a clarification, I'm going to assume

1 that you understand the question as it was phrased. Is that  
2 clear?

3 A. Okay.

4 Q. Now, there might be times when you don't know  
5 an exact answer to my questions but you might have some  
6 information on the subject or you can make a reasonable  
7 approximation or an estimate, and if you can do that, please  
8 provide the information that you do have. Is that clear?

9 A. Yes.

10 Q. As you probably know from doing these before,  
11 the court reporter has a difficult time transcribing two  
12 people talking at the same time. So when you're talking, I  
13 will endeavor not to interrupt, and when I'm asking a  
14 question it would be best if you would wait until the  
15 question's finished so we're not talking over each other and  
16 the transcript stays clear. Do you understand that?

17 A. Yes.

18 Q. Okay. And, of course, the transcript is of  
19 our spoken word, so that I would ask that every response be  
20 a verbal response rather than a nod or shake of the head to  
21 the questions that are asked. Do you understand that?

22 A. Yes.

23 Q. That was your chance to nod.

24 Now there's a few questions we ask all  
25 witnesses just for the record, so don't feel offended, but

1 first, Mr. Rackers, is there any reason at all why you would  
2 not be able to give truthful and accurate testimony to the  
3 best of your recollection at today's deposition?

4 A. No.

5 Q. Okay. Do you have any medical condition or  
6 problems that might interfere with your ability to give  
7 truthful, accurate testimony at today's deposition?

8 A. No.

9 Q. Now, what steps have you taken to prepare for  
10 today's deposition?

11 A. I've reviewed my testimony. I've reviewed the  
12 admissions, interrogatories and requests for documents that  
13 the company asked the Staff. I reviewed Mr. Schwieterman's  
14 testimony on the issues that I'm adopting.

15 Q. Okay.

16 A. Last night I sat down with counsel and some  
17 other staff members and we went over some materials and  
18 discussed some questions that were being asked by some of  
19 the other witnesses in deposition. That's about it.

20 Q. Other than discussions with your counsel  
21 concerning the deposition, did you speak with any other  
22 people in preparing for the deposition concerning the  
23 substance of your direct -- or your prefiled testimony?

24 A. No.

25 Q. Okay. What is your current position with the

1 Staff?

2 A. I'm a Regulatory Auditor V with the accounting  
3 department.

4 Q. Okay. And you've been with the Staff since,  
5 was it 1978, I believe?

6 A. That's correct.

7 Q. And how many -- about how many rate cases have  
8 you testified in since then?

9 A. Filed testimony or actually took the stand to  
10 testify?

11 Q. Probably filed testimony.

12 A. More than 25.

13 Q. Now, is it your understanding that the  
14 Commission is obligated to set rates that are just and  
15 reasonable?

16 A. Yes.

17 Q. And in doing so, is it your understanding that  
18 the Commission is obligated to balance the interests of  
19 ratepayers, investors, shareholders and the public?

20 A. Yes.

21 Q. Okay. And one purpose of your job as a member  
22 of the Staff is to develop a recommendation to the  
23 Commission as to the revenue requirement for AmerenUE in  
24 this case?

25 A. I work with other staff members. It was a

1 joint effort.

2 Q. Okay. And are you -- are you familiar with  
3 the size of the revenue reduction being proposed by the  
4 Staff in this case?

5 A. Yes.

6 Q. Okay. And have you in the course of your work  
7 for this case considered the impact of this revenue  
8 reduction on AmerenUE's ability to invest in new generation?

9 A. No.

10 Q. Okay. You've considered the impact of the  
11 proposals in the Staff's prefiled testimony on Ameren's  
12 overall revenues?

13 A. I don't know what you mean by consider. I  
14 mean, I understand that the Staff's proposing to reduce the  
15 company's overall revenues by the amount of the complaint.

16 Q. And what do you understand the range of the  
17 revenue reduction to be in total?

18 A. 200 million, roughly.

19 Q. And did you consider the impact that this  
20 overall revenue reduction would have on AmerenUE's rates?

21 A. Well, I think I'd give you the same answer  
22 that I gave when you asked me about the revenues.

23 Q. Which is?

24 A. I'm not sure what you mean by consider the  
25 effect. I'm aware that Staff's complaint would reduce the



1 company's revenues and reduce the rates they're allowed to  
2 charge customers.

3 Q. And had you considered what impact the revenue  
4 reduction requested by the Staff would have on AmerenUE's  
5 ability to invest in infrastructure?

6 A. No.

7 Q. Had you considered what impact the revenue  
8 reduction suggested by the Staff would have on the stock  
9 price of AmerenUE?

10 A. No.

11 Q. Are you familiar with the mergers and  
12 acquisitions that have involved utilities in the United  
13 States over the last few years?

14 A. All utilities?

15 Q. Or any utilities in the United States that  
16 have been to acquisition or involved in mergers.

17 A. I've worked on two cases recently involving  
18 water companies that were involved in mergers, and I've read  
19 publications that discussed mergers and acquisitions of  
20 other utilities and I've read testimony that Staff has filed  
21 regarding mergers of utilities.

22 Q. Did any of the publications you read deal with  
23 the subject of takeovers of utilities by other companies?

24 A. Yes.

25 Q. And are you familiar with the takeover of

1 Louisiana Gas -- I'm sorry -- Louisville Gas & Electric by a  
2 British company?

3 A. No.

4 Q. And have you considered the impact that the  
5 revenue reduction proposed by Staff would have on the  
6 vulnerability of AmerenUE to a takeover by another company?

7 A. No.

8 Q. Had you considered the impact of the revenue  
9 reductions proposed by Staff on economic development in the  
10 state of Missouri?

11 A. No.

12 Q. Now, you're aware of the impact of the  
13 adjustments that are proposed in your testimony on the size  
14 of the revenue reductions being proposed by the Staff in  
15 this case?

16 A. In general, yes.

17 Q. And had you considered the impact of the  
18 adjustments that you've proposed in this case on AmerenUE's  
19 ability to invest in infrastructure?

20 A. No.

21 Q. Or to invest in generation?

22 A. No.

23 Q. Or on economic development in the state of  
24 Missouri?

25 A. No.

1 Q. Or on Ameren's vulnerability to a takeover?

2 A. No.

3 Q. Or on Ameren's stock price?

4 A. No.

5 Q. Now, you agree that your role is to prevent --

6 is to present rather the Commission with the revenue

7 recommendation that would lead to just and reasonable rates?

8 A. Yes.

9 Q. And what is your understanding of the term  
10 just and reasonable?

11 A. Well, that they reflect costs, that they  
12 provide the investor a reasonable return, that they're  
13 reasonable rates to be charged customers for service, that  
14 the rates wouldn't result in UE not being able to offer safe  
15 and adequate service.

16 Q. I'm sorry. To offer?

17 A. Not being able to offer safe and adequate  
18 service.

19 Q. So in making the proposals in your testimony,  
20 you considered whether the revenue impact would have any  
21 effect on AmerenUE's ability to provide safe and adequate  
22 service?

23 A. Only in a very general sense. I didn't do a  
24 study per se or do some independent analysis.

25 Q. To what extent was that considered as a

1 factor, then? How would you describe your -- the general  
2 extent to which you considered it?

3 A. Would you say considered what specifically  
4 again?

5 Q. Considered the impact of the adjustments you  
6 were suggesting in your testimony on AmerenUE's ability to  
7 provide safe and adequate service.

8 A. Well, to the extent that my adjustments  
9 reflected the actual cost that the company was incurring and  
10 provided for recovery of that actual cost.

11 Q. And by actual cost, do you mean the cost to  
12 the company of providing service in the years in which the  
13 rates that will be adopted in this proceeding are in effect?

14 A. Yes, but based on the analysis of the test  
15 year as adjusted for those specific adjustments that I'm  
16 responsible for.

17 Q. And the test year that you used was -- what  
18 date did it end?

19 A. 12 months ending June of 2000.

20 Q. Do you have data that is more recent than that  
21 for the areas in which you've provided your testimony?

22 A. Yes, and I updated that test year through the  
23 end of December 2000 based on that data.

24 Q. And that is in your -- in the testimony that  
25 you filed?

1 A. Yes.

2 Q. Do you know if other members of the Staff have  
3 similarly updated their data through the end of December  
4 2000?

5 A. That's my understanding, yes.

6 Q. And do you have any data that's more recent  
7 than the end of December 2000 for the areas in which you  
8 provided testimony?

9 A. I believe the work papers for the final  
10 sharing period would have data through June of 2001. I  
11 don't know that it would be in the correct format that I  
12 could just readily use it to update my numbers, but that  
13 information is available.

14 Q. How long -- about how long did it take you to  
15 update the numbers that you had from the end of the test  
16 year period to incorporate the data that you had through the  
17 end of December 2000?

18 A. It's hard for me to give you a specific time  
19 because I had other projects that I was working on at the  
20 same time. So I was devoting time to these other projects  
21 plus the UE project. So I worked on it through a period of  
22 probably, on and off, four or five months.

23 Q. At that time, how many other projects were you  
24 working on?

25 A. At least two rate case type projects.

1 Q. And can you give an estimate or at least an  
2 approximation of what percentage of your time was spent  
3 updating your testimony for this particular rate case as  
4 compared with the other work you were doing?

5 A. I really couldn't off the top of my head.

6 Q. Was there any one of the three projects you  
7 were working on, this case and the two others, that would  
8 have been the dominant one in terms of resources and time  
9 devoted during that time period?

10 A. Yes. I think I'd have to go back and check  
11 for sure, but probably the work that I was doing on the  
12 St. Louis County Water rate case.

13 Q. And what was the other case that you were  
14 working on at the time, the project you were working on at  
15 the time?

16 A. Laclede Gas Company.

17 Q. And that was also a rate case?

18 A. Yes.

19 Q. And were you drafting testimony for that case  
20 at the time?

21 A. At that time, we were getting started on the  
22 audit.

23 Q. And the work on the audit, would that consume  
24 more time than updating the test year numbers for the Ameren  
25 rate case?

1           A.       Well, I probably worked on the projects  
2 simultaneously. So that's really hard to say.

3           Q.       Would there be any way for you to determine  
4 how much time you spent on each? Do you have any  
5 recordkeeping system that would allow you to do that?

6           A.       I could attempt to go back and look at my time  
7 sheets during the period that I was working on that, try to  
8 put something together for you.

9           Q.       Those aren't -- are they kept in the computer  
10 form where it's --

11          A.       Computer form.

12          Q.       How would you determine whether rates are  
13 reasonable for the charged customers of a utility?

14          A.       As I said before, at least for the specific  
15 adjustments that I worked on in this case, the way that I  
16 did that was I attempted to reflect the cost the company was  
17 incurring.

18          Q.       In your testimony that you filed in this case,  
19 you included all the elements that were material to your  
20 analysis of the topics; is that correct?

21          A.       I'm not sure I understand your question, but I  
22 discuss all the areas that I made adjustments to. I didn't  
23 actually file all the materials that I considered.

24          Q.       But you believe you gave the Commission  
25 sufficient information and analysis to enable them to

1 evaluate the proposal, the proposed adjustments that are  
2 contained in your testimony?

3 A. Yes.

4 Q. So there's nothing that you have left out of  
5 the written testimony that you feel would be necessary for  
6 the Commission to understand the adjustments you were  
7 proposing?

8 A. No, but that's not to say that there may be  
9 additional materials that I'll introduce or file in  
10 testimony in response to company reply.

11 Q. But as things stand right now, all the  
12 information that the Commission would need on your items in  
13 your testimony is included there?

14 A. I believe so.

15 Q. Now, is it your understanding that in setting  
16 just and reasonable rates, the Commission's required to  
17 consider any gains that might be realized through increased  
18 efficiency of the company?

19 A. Would you ask me that again, please?

20 Q. Sure. Is it your understanding that in  
21 setting just and reasonable rates, the Commission's required  
22 to consider any gains that might be realized through  
23 increased efficiency of the company?

24 A. Well, I think in general, to the extent the  
25 company has realized an efficiency, that's reflected in the



1 costs of the company. Those will be built into the rates.

2 Q. So to the extent that a company is more  
3 efficient than other companies, it would be reflected in  
4 lower costs?

5 A. I'm not sure what you're -- are you asking me  
6 does the Commission take into account which is the most  
7 efficient company?

8 Q. No. I'm asking whether it takes into account  
9 whether a company is efficient relative to others, not  
10 necessarily the most efficient, but is the fact of the  
11 company's efficiency a consideration?

12 A. To the extent that efficiency is reflected in  
13 the costs of the company, those efficiencies would be  
14 reflected in rates.

15 Q. By reducing the costs that go into the rate  
16 case, the expense level for the company to provide the  
17 service?

18 A. Well, the expenses -- the expenses are what  
19 they are. To the extent that they reflect efficiencies that  
20 the company has realized and that determines a certain cost  
21 for an item, that will be reflected in rates.

22 Q. So then that if the company's expenses in  
23 providing its service are lower because of increased  
24 efficiency, the benefit of the increased efficiency then is  
25 passed on to the ratepayers in the rate case?

1           A.       As part of the rate case.  If the efficiency  
2 is realized and it continues and it's reflected in the  
3 expenses that are considered in the rate case, then that  
4 will be reflected in rates.  If the efficiency's realized in  
5 between a rate case, the company will retain the benefits of  
6 that efficiency until it's built into rates.

7           Q.       So that one of the purposes of rate cases,  
8 would it be fair to say, would be to make sure that the  
9 efficiencies that are realized get built into the  
10 rates and are passed along to the ratepayer?

11          A.       I don't think I'd characterize it that way.

12          Q.       But one of the -- one of the goals of a rate  
13 case is to adjust the revenue requirement for the reduced  
14 expenses due to the efficiencies that have been realized  
15 since the last rate case?

16          A.       Again, I don't think I'd characterize it that  
17 way.  I think one of the goals of setting rates is to build  
18 in the actual costs that the company's incurring to provide  
19 service.  To the extent that reflects efficiencies that have  
20 been gained since the prior rate case, those will be  
21 reflected in those costs and it will be reflected in rates.

22          Q.       So to the extent that efficiencies reduce  
23 costs, the revenue requirement will be reduced in the rate  
24 case?

25          A.       I'm sorry.  Ask me that again.

1 Q. Okay. To the extent that the efficiencies are  
2 reflected in reduced costs, those reduced costs will result  
3 in reduced revenue requirement in the rate case?

4 A. You may have said this, but let me make sure I  
5 say it right here. To the extent those efficiencies are  
6 reflected in the costs that are used to determine rates,  
7 they'll be reflected in -- I'm sorry. The costs that are  
8 used to develop the revenue requirement, they'll be  
9 reflected in the rates that result from that.

10 Q. So that if a company because of efficiencies  
11 would reduce its expenses by \$100,000 in providing the  
12 service, then when you're determining the revenue  
13 requirement in the rate case that revenue requirement would  
14 be reduced by that \$100,000 cost savings, ignoring all other  
15 factors, just looking at one particular item in which  
16 efficiencies have been reflected?

17 A. Well, and again, this may be sort of a  
18 different way to phrase the same thing you're asking me, but  
19 to the extent you were considering a cost item as part of  
20 determining a revenue requirement in a rate case, if you  
21 were aware that that item was going to be reduced because of  
22 some change in operation of the company, some efficiency, to  
23 the extent you could capture that in relation to other  
24 changes in the cost, you would consider in the determination  
25 of revenue requirement.

1 Q. On the other hand, if a utility were managed  
2 poorly and were inefficient relative to other utilities, is  
3 it your understanding that that utility should not be  
4 permitted to pass along increased costs that were incurred  
5 due to the bad management?

6 A. Well, the problem I have with your question is  
7 the way you were characterizing it as relative to other  
8 utilities.

9 Q. If in your judgment there were poor decisions  
10 made by the management of the -- by the management of a  
11 company that raised the costs of providing service, would  
12 you include the entire amount of those costs in the revenue  
13 requirement?

14 A. To the extent you thought there were imprudent  
15 decisions made by management, then you could capture the  
16 effect of those decisions in the costs of the company and be  
17 disallowed.

18 Q. And have you in the past ever made such  
19 adjustments?

20 A. Yes.

21 Q. Is there any particular criteria that you use  
22 to determine whether the decision was imprudent?

23 A. Yes.

24 Q. Could you explain what those criteria would  
25 be?

1           A.       What I attempted to do was examine the facts  
2 that existed and the evidence or the knowledge that existed  
3 at the time the company made its decision and whether  
4 management should have been aware of that information when  
5 it made its decision and how it treated that information and  
6 the costs that resulted from that.

7           Q.       And in making these types of adjustments,  
8 would you agree that the Commission is encouraging good  
9 management by punishing imprudent decisions?

10          A.       No.

11          Q.       Would you say that one of the roles of the  
12 Commission -- of this Commission in setting rates would be  
13 to encourage good management?

14          A.       Would ask you me that again, please?

15                   MR. WOLSKI:   Could you read back the question?

16                   THE REPORTER:  "Question:  Would you say that  
17 one of the roles of the Commission -- of this Commission in  
18 setting rates would be to encourage good management?"

19                   THE WITNESS:  I would say yes, but in a  
20 general sense.  I think the Commission wants the company to  
21 be managed well.

22 BY MR. WOLSKI:

23          Q.       Do you think it would be important for the  
24 company -- sorry.  Strike that.

25                   Do you think it would be important for the

1 Commission to intentionally adopt policies that would  
2 encourage good management?

3 A. I would say yes to the extent that you could  
4 develop some kind of a measurement to actually see if the  
5 company was being badly managed.

6 Q. And what would the -- what would the factors  
7 be that you would try to measure to determine whether the  
8 utility's being well managed?

9 A. Well, I don't have a specific list of  
10 criteria, but if you could -- if you could design a  
11 framework where you set up baselines for performance  
12 measures, cost measures, you had some evaluation mechanism  
13 in place where you could evaluate whether the company had  
14 met certain benchmarks or performance measures that were  
15 designated as the result of good management.

16 Q. And would the baseline be set with reference  
17 to that particular utility's own costs or would you look at  
18 the costs of a range of utilities?

19 A. I'm not sure you would --

20 Q. Sample of utilities rather.

21 A. I'm not sure you would look at the exact cost.  
22 You might look at various performance measures, the amount  
23 of time it took to respond to a customer outage or  
24 availability on a certain kind of generation unit.

25 Q. And would there be any cost factors you would