1	STATE OF MISSOURI
2	PUBLIC SERVICE COMMISSION
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5	HEARING
6	January 16, 2002 Jefferson City, Missouri
7	Volume 4
8	
	In the Matter of the Petition of )
	MCImetro Access Transmission )
	Services LLC, Brooks Fiber ) Communications of Missouri, Inc., ) Case No.
	and MCI WorldCom Communications, ) TO-2002-222 Inc., for Arbitration on an )
12	Interconnection Agreement With ) Southwestern Bell Telephone )
13	Company Under the ) Telecommunications Act of 1996. )
14	
15	BEFORE:
16	VICKY RUTH, Presiding,
17	SENIOR REGULATORY LAW JUDGE.
18	SHEILA LUMPE, CONNIE MURRAY,
19	STEVE GAW, BRYAN FORBIS,
20	COMMISSIONERS.
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## 1 APPEARANCES: 2 PAUL G. LANE, General Attorney-Missouri MARY B. MACDONALD, Attorney at Law One Bell Center, Room 3520 St. Louis, Missouri 63101 (314) 235-4300 5 -and-6 L. KIRK KRIDNER, Senior Counsel SBC Communications, Inc. 175 East Houston Street 4th Floor San Antonio, Texas 78205 (210) 351-5522 9 FOR: Southwestern Bell Telephone Company. 10 CARL J. LUMLEY, Attorney at Law 11 LELAND B. CURTIS, Attorney at Law Curtis, Oetting, Heinz, Garrett & Soule, P.C. 12 130 South Bemiston, Suite 200 Clayton, Missouri 63105 (314) 725-8788 13 14 FOR: MCImetro Access Transmission Services, LLC. Brooks Fiber Communications of Missouri, 15 MCI WorldCom Communications, Inc. 16 STEPHEN F. MORRIS, Attorney at Law 701 Brazos, Suite 600 17 Austin, Texas 78701 18 (512) 495-6727 19 FOR: WorldCom. 20 BRUCE H. BATES, Assistant General Counsel P. O. Box 360 Jefferson City, Missouri 65102 21 (573) 751-6434 22 FOR: Staff of the Missouri Public Service 23 Commission. 24

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- 1 PROCEEDINGS
- 2 (EXHIBIT NOS. 50 THROUGH 52 WERE MARKED FOR
- 3 IDENTIFICATION.)
- 4 JUDGE RUTH: Let's go ahead and go on the
- 5 record, please. Good morning. We are here for
- 6 day three of the hearing in TO-2002-222.
- 7 Before we get started, let me remind you that
- 8 if you have a cell phone, go ahead and turn it
- 9 off -- off or on vibrate.
- 10 And we are going to start with the redirect of
- 11 Mr. Hampton. Then we'll move on and perhaps have a few
- 12 housekeeping measures. Then we will take Ms. Rogers
- 13 out of turn; is that correct?
- 14 MR. LANE: Yes, Your honor. Thank you.
- 15 JUDGE RUTH: Proceed, then, Mr. Lane.
- 16 JERRY HAMPTON testified as follows:
- 17 REDIRECT EXAMINATION BY MR. LANE:
- 18 Q. Good morning, Mr. Hampton.
- 19 A. Good morning.
- 20 Q. You were asked some questions by Mr. Morris
- 21 yesterday concerning Issue 3, unbundled -- or excuse
- 22 me -- combinations of unbundled network elements. Do
- 23 you recall those questions?
- 24 A. Yes, I do.
- Q. And the thrust of one or more of the questions

- 1 concerned whether the unbundled network element
- 2 platform would be available to a CLEC if Southwestern
- 3 Bell didn't do the combinations of those elements. Do
- 4 you recall those questions?
- 5 A. Yes. Yes, I recall those questions.
- 6 Q. Are all of the unbundled network elements that
- 7 comprise the UNE platform available to CLECs either --
- 8 if -- if they combine them themselves, are they still
- 9 available to all of the CLECs?
- 10 A. Yes. As -- as we were discussing in that
- 11 particular question, the question was if the combined
- 12 elements would be available. But it should always be
- 13 remembered that even if the elements aren't available
- 14 in combination, the unbundled elements are still
- 15 available, and the CLEC has the opportunity to combine
- 16 those to provide service at that location as well,
- 17 so --
- 18 In -- in some manner, shape or form unbundled
- 19 elements are available for the CLEC to provide service
- 20 to the customer in those locations and situations.
- Q. Are you familiar with the FCC rule which
- 22 pertains to combinations of unbundled network elements?
- 23 A. Yes, I am.
- Q. Okay. And do you have a copy in front of you?
- 25 A. No, I don't.

- 1 MR. LANE: May I approach the witness, Your
- 2 Honor?
- JUDGE RUTH: Yes.
- 4 BY MR. LANE:
- 5 Q. Mr. Hampton, I've presented to you a copy of
- 6 the FCC rules, Section 51.315, which has Sections A
- 7 through F. Are you familiar with that rule?
- 8 A. Yes, I am.
- 9 Q. And which portions of that rule have been
- 10 determined to be unlawful and vacated by the Eighth
- 11 Circuit Court of Appeals?
- 12 A. The Eighth Circuit vacated, as I understand
- 13 it, all of Rule 315; however, it's my understanding
- 14 that the Supreme Court reinstated Rule 315B.
- 15 Rule 315B is the rule that -- and I'll just
- 16 read it here. It says, except upon request an
- 17 incumbent LEC shall not separate requested network
- 18 elements the incumbent LEC currently combines.
- 19 So 315B is a rule that basically puts the LEC
- 20 in a situation, unless it's requested of separating
- 21 unbundled network elements.
- 22 Q. What --
- 23 A. See --
- Q. I'm sorry. In Sections 51.315C through F,
- 25 those -- do those remain vacated by the Eighth Circuit

- 1 Court of Appeals?
- 2 A. Yes. They remain vacated. I -- I was just
- 3 going on to that. They remain vacated, and I think
- 4 it's particularly important if you look at 315C.
- 5 315C was the rule that basically caused
- 6 combinations to occur both in situations -- basically
- 7 all forms of combinations, including, you know -- the
- 8 discussion here has been currently combined, ordinarily
- 9 combined, but it's the rule that actually put forth
- 10 ordinarily combined combinations as well. But that
- 11 rule does remain vacated. All of C through F remains
- 12 vacated.
- 13 Q. Are all of the portions of 51.315C through
- 14 F -- do all of those impose an affirmative obligation
- 15 on a -- on an incumbent LEC to perform combinations
- 16 when requested by the CLEC?
- 17 A. Yes, they all do.
- 18 Q. Okay. And with regard to Section 51.315B that
- 19 remains in place, that rule reads, except upon a
- 20 request, an incumbent LEC shall not separate requested
- 21 network elements that the incumbent currently combines.
- 22 In your opinion, is it reasonable to interpret
- 23 the obligation not to separate requested network
- 24 elements into an affirmative obligation to combine
- 25 those elements?

- 1 A. No, I don't believe "not separate" means as --
- 2 as to combine. I -- no, I don't.
- 3 Q. In the UNE Remand Order that the FCC issued on
- 4 November 5th of 1999, did the FCC address whether
- 5 Section 315B should be interpreted to require
- 6 incumbents to affirmatively combine unbundled network
- 7 elements?
- 8 A. No. In fact, they, I believe, stated -- and
- 9 let me just check my testimony here. Yeah, both in my
- 10 direct and my -- my rebuttal I speak to the fact that
- 11 they actually were requested to reaffirm that it did
- 12 mean the same thing and stated that it did not. I cite
- 13 paragraphs 479 and 480 of the re-- UNE Remand Order as
- 14 confirmation of that.
- 15 Q. And in section -- paragraph 480 of that UNE
- 16 Remand Order, is that where the FCC expressly says that
- 17 it was not interpreting Section 51.315B as requiring
- 18 incumbents to combine unbundled network elements that
- 19 are ordinarily combined?
- 20 A. That's correct.
- 21 Q. You were asked some questions by Mr. Morris
- 22 yesterday on behalf of WorldCom concerning what happens
- 23 when a customer moves from Southwestern Bell to a CLEC
- 24 and whether that customer's usage changes. Did you
- 25 remember those questions?

- 1 A. Yes.
- Q. Okay. Is it always true that the level of
- 3 usage that a particular customer has with regard to
- 4 switching will remain the same if they switch their
- 5 local provider?
- 6 A. I don't believe so, and I believe that was the
- 7 way I answered that question.
- 8 Q. Could you provide an example of an area where
- 9 a customer's usage could increase after switching to a
- 10 different local usage provider?
- 11 A. I -- I think there's probably several
- 12 examples. The one that's probably -- the -- the one
- 13 that comes to mind first deals with internet providers.
- 14 You know, if the CLEC would -- or anyone for that
- 15 matters would offer its service to those end users that
- 16 would in some way cause the price to go down for them
- 17 to pro-- have access to the internet, that is -- is one
- 18 manner in which it would go up.
- 19 The other thing we have to remember is -- is
- 20 that when you're talking about unbundled local
- 21 switching, we're not only talking about just their
- 22 local phone calls but all usage.
- 23 So any packages like those offered by the IXCs
- 24 that would increase their intraLATA toll or their
- 25 interstate toll -- any of those things that we see

- 1 being marketed in today's environment will cause user's
- 2 usage to go up.
- 3 And -- and, you know, I talk about, you know,
- 4 the competition market in my testimony being
- 5 innova-- causing innovation, et cetera. All those
- 6 things point to causing usages to increase. So, yes, I
- 7 believe that they're all indicators that usage would go
- 8 up.
- 9 Q. Assume for a minute that usage doesn't change
- 10 and that a customer moves from Southwestern Bell to
- 11 a -- to WorldCom for its local service. In your view
- 12 from Southwestern Bell's perspective, is that a -- a
- 13 neutral shift?
- 14 A. No, I don't believe it is. There's a
- 15 difference between a situation where you have a -- a
- 16 company, whether it be Southwestern Bell or a CLEC,
- 17 whomever it is, you have a company that has a group of
- 18 customers and -- let's say end users in this particular
- 19 situation, where the usage situation just shifts around
- 20 internal to the customer -- to the company.
- 21 That's much different than a situation where
- 22 if a customer was from one company to another and you
- 23 shift the cost causation between companies.
- Q. Does the FCC's rule concerning unbundled local
- 25 switching and the rate structure for that permit the

- 1 type of permanent use plus a flat rate for charge that
- 2 Southwestern Bell currently operates under in its
- 3 interconnection agreements in Missouri?
- 4 A. Yes, it does.
- 5 Q. Do you remember which section that is?
- 6 A. Let me look at my testimony here and see if I
- 7 can find it.
- 8 Q. That -- that's fine. Let me ask it this
- 9 way --
- 10 A. Okay.
- 11 Q. -- Mr. Hampton.
- 12 Are you generally familiar with how the
- 13 majority of states have treated the issue of recovery
- 14 in terms of rate structure of unbundled local switching
- 15 charges?
- 16 A. Yes. The majority of the states, as I state
- 17 in my testimony, recover that on a usage basis.
- 18 Q. And with regard to all of the companies that
- 19 have received Section 271 approval from the FCC as
- 20 being in compliance with Sections 251, 252 and 25-- and
- 21 271, and will all those companies utilize the same flat
- 22 port rate plus the usage-sensitive charge that
- 23 Southwestern Bell utilizes in Missouri?
- 24 A. To the best of my knowledge, yes, that's true.
- Q. With regard to Issue No. 6 concerning

- 1 unbundled dedicated transports you were asked some
- 2 questions by Mr. Morris on behalf of WorldCom
- 3 concerning the possibility of using unbundled dedicated
- 4 transport to link an office or a premises of WorldCom
- 5 with the office or premises of another CLEC. Do you
- 6 recall those questions?
- 7 A. Yes.
- 8 Q. And he was using rhythm, I think -- rhythms in
- 9 his example, was he not?
- 10 A. Yes, it was -- was two rhythms.
- 11 Q. Does the FCC's definition of unbundled
- 12 dedicated transport extend to that type of connection
- 13 between the central office of WorldCom and the central
- 14 office of another local exchange provider --
- 15 competitive local exchange provider?
- 16 A. No, it does not.
- 17 Q. Under the definition of unbundled network --
- 18 unbundled dedicated transport, does one of the ends of
- 19 the transport always have to be a -- an ILEC central
- 20 office or premises?
- 21 A. No, it -- it does not. As we stated -- you
- 22 know, as the rule states -- the FCC rule, which is what
- 23 we believe is the correct language that -- that should
- 24 be in here. It -- it speaks of going between the wire
- 25 centers or switches of a LEC and the wire centers or

- 1 switches of the requesting carrier or the -- and I'm
- 2 not reading it here -- or the wire centers and switches
- 3 of the requesting carrier.
- 4 So what you wind up with, if you look at that
- 5 definition, is you basically have three situations.
- 6 You have the ability for dedicated transport between
- 7 two of -- in our example SWBT's offices or wire
- 8 centers. You have the situation between SWBT and the
- 9 CLEC or you have the ability for the CLEC to the CLEC
- 10 where SWBT would have that transport.
- 11 So as the example that we were talking about
- 12 with WorldCom and rhythms, should WorldCom have a
- 13 switch or wire center so that that location is -- is
- 14 actually also a WorldCom center, you would have the
- 15 ability to have transport between WorldCom and
- 16 WorldCom.
- 17 Q. But not between WorldCom and rhythms?
- 18 A. But not between WorldCom and rhythms. That's
- 19 outside of the definition.
- 20 Q. And is WorldCom or another CLEC permitted to
- 21 make that type of connections itself if it so chooses?
- 22 A. Yes, they can do that.
- 23 Q. Okay. And is a special access under tariff
- 24 service also available if a -- a CLEC requests it in
- 25 that particular circumstance?

- 1 A. Yes, it is.
- 2 MR. LANE: That's all I have. Thank you,
- 3 Mr. Hampton.
- 4 JUDGE RUTH: Mr. Hampton, you may step down.
- 5 At this time you are not excused.
- 6 MR. LANE: Your Honor, do you -- do you
- 7 believe that there might be some additional questions
- 8 for him or -- or might he be excused later on this
- 9 morning?
- 10 JUDGE RUTH: It's possible he may be excused
- 11 later on this morning.
- 12 MR. LANE: Thank you, Your Honor.
- 13 JUDGE RUTH: Okay. Mr. Lumley, I believe you
- 14 indicated you had a matter you wanted to take up now.
- MR. LUMLEY: Yes, Your Honor. I'd like to
- 16 offer the transcript exhibits that we discussed earlier
- 17 in the hearing, just to make the record a formal offer.
- JUDGE RUTH: Okay.
- 19 MR. LUMLEY: First, I offer what's been
- 20 marked as Exhibit 48. It is the cross-examination
- 21 of Southwestern Bell Witness Avera in Case
- 22 No. TO-2001-438. And specifically within the document
- 23 I'm offering the testimony at page 111, line 17, and
- 24 page -- and then the testimony from page 115, line 16
- 25 to page 166, line 8.

- 1 Do you want me to go through the whole list
- 2 first?
- JUDGE RUTH: Let's.
- 4 MR. LUMLEY: Okay. Next I would offer what's
- 5 been marked as Exhibit 49, the cross-examination of
- 6 Southwestern Bell Witness Naughton in Case No. 438, and
- 7 specifically the testimony at page 172, line 4, and
- 8 from page 173, line 14 to page 185, line 9.
- 9 Next I offer what has been marked as Exhibit
- 10 50, cross-examination of Southwestern Bell Witness Cass
- 11 in Case No. 438, and specifically the testimony at
- 12 page 314, line 11, and then from page 350, line 4 to
- 13 page 383, line 15.
- 14 Offering Exhibit 51, cross-examination of
- 15 Southwestern Bell Witness Ries, R-I-E-S, in Case
- 16 No. 438, and specifically the testimony at page 413,
- 17 line 13, and the testimony from page 415, line 13 to
- 18 page 533, line 9.
- 19 And finally, Exhibit 52, cross-examination of
- 20 Southwestern Bell Witness Barch in Case No. 438, and
- 21 specifically the testimony at page 386, line 5, and
- 22 from page 393, line 5 to page 412, line 12.
- 23 And I just incorporate my prior arguments and
- 24 won't rehash all of those as to why we think that this
- 25 information should be received.

- JUDGE RUTH: Can I ask, Mr. Lumley, will there
- 2 be more excerpts from 438 that you intend to offer or
- 3 it will be -- at this point you believe it will be
- 4 limited to 48, 49, 50, 51 and 52?
- 5 MR. LUMLEY: That's all of it, Your Honor.
- 6 And also I have in this box the copies for the
- 7 Commission, and just let me know what you want me to do
- 8 with them.
- 9 JUDGE RUTH: We'll get to that in just a
- 10 moment, then.
- 11 MR. LUMLEY: And if you want me to take them
- 12 up to 8th floor --
- 13 JUDGE RUTH: Have you given the ones to the
- 14 court reporter?
- MR. LUMLEY: Yes.
- 16 JUDGE RUTH: Okay.
- MR. LUMLEY: And the parties have theirs.
- 18 But if you'd like me to -- to take this up to
- 19 the 8th floor for you, I'll be happy to do that.
- JUDGE RUTH: Well, we can carry it. Thanks.
- 21 COMMISSIONER LUMPE: It's the 9th floor.
- JUDGE RUTH: Yes, that's true. It's the
- 23 9th floor, not the 8th floor.
- MR. LUMLEY: Right.
- 25 JUDGE RUTH: We have had some prior discussion

- 1 on Mr. Lumley's proposal to admit portions of the
- 2 tes-- of the transcript from Case No. TO-2001-438. And
- 3 for the record I'll note that there was quite a bit of
- 4 discussion on January 14th regarding those. Mr. Lumley
- 5 has incorporated his -- his reasons for wanting that in
- 6 at this time.
- 7 Mr. Lane, are you willing to incorporate your
- 8 objections that were stated --
- 9 MR. LANE: Yes, Your Honor.
- 10 JUDGE RUTH: -- on the 14th?
- 11 MR. LANE: Yes.
- 12 JUDGE RUTH: So I'll note for the record that
- 13 you -- that Southwestern Bell does object to each -- to
- 14 the admission of each of those documents. Okay. For
- 15 Exhibits 48, 49, 50, 51 and 52, they've been offered,
- 16 Southwestern Bell has objected and the objections are
- 17 sustained. Those exhibits are marked for
- 18 identification purposes, but are not received into the
- 19 record.
- 20 Mr. Lumley, did you have any other matters you
- 21 wanted to take up at this time?
- MR. LUMLEY: No, Your Honor.
- JUDGE RUTH: Then we will move on to the next
- 24 witness, which, I believe, will be Southwestern Bell's
- 25 Jan Rogers, taking this witness out of order.

- 1 Ms. Rogers, would you raise your right hand,
- 2 please?
- 3 (Witness sworn.)
- 4 JUDGE RUTH: Thank you. Please be seated.
- 5 Ms. MacDonald, proceed.
- 6 JAN ROGERS testified as follows:
- 7 DIRECT EXAMINATION BY MS. MACDONALD:
- 8 Q. Good morning, Ms. Rogers.
- 9 A. Good morning.
- 10 Q. Would you please state your name for the
- 11 record.
- 12 A. My name is Jan Rogers.
- 13 Q. And could you tell us by whom you're employed
- 14 and in what capacity?
- 15 A. I'm employed by Southwestern Bell Telephone
- 16 Company and --
- 17 Q. And did you cause to be prepared -- or prepare
- 18 direct testimony, which -- which has been marked as
- 19 Exhibit 45?
- 20 A. Yes.
- 21 Q. And did you prepare or cause to be prepared
- 22 rebuttal testimony, which has been marked as
- 23 Exhibit 46?
- 24 A. Yes, I did.
- Q. And do you have any changes to either of those

- 1 exhibits?
- 2 A. One change. In the table of contents of my
- 3 original direct testimony there is a reference to
- 4 Exhibit A -- stipulation regarding branding. That is
- 5 not included in my testimony here.
- 6 Q. So in Exhibit 45, page, little i,
- 7 Exhibit A should be stricken?
- 8 A. That is correct.
- 9 Q. If I ask you the same questions today that are
- 10 contained in Exhibits 45 and 46, would your answers be
- 11 the same?
- 12 A. They would.
- 13 Q. And are these answers true to the best -- true
- 14 and correct to the best of your knowledge, information
- 15 and belief?
- 16 A. Yes, they are.
- 17 MS. MACDONALD: I would offer Exhibits 45 and
- 18 46 at this time and tender Ms. Rogers for
- 19 cross-examination.
- 20 JUDGE RUTH: Thank you.
- 21 Exhibit 45, Ms. Rogers' direct testimony, and
- 22 Exhibit 46, her rebuttal have been offered. Are there
- 23 any objections to them being received in the record?
- MR. BATES: No objection.
- JUDGE RUTH: Okay. Seeing no objections, they

- 1 are received.
- 2 (EXHIBIT NOS. 45 AND 46 WERE RECEIVED INTO
- 3 EVIDENCE.)
- 4 JUDGE RUTH: I -- I believe WorldCom is
- 5 scheduled to start cross.
- 6 MR. CURTIS: Thank you.
- 7 CROSS-EXAMINATION BY MR. CURTIS:
- 8 Q. Good morning, Ms. Rogers.
- 9 A. Good morning.
- 10 Q. My name is Lee Curtis. I'm one of the
- 11 attorneys representing WorldCom, et al. I would like
- 12 to start by referring you to your rebuttal testimony at
- 13 page 2, and this is regarding Issue 26, emergency
- 14 notification for non-published listings?
- 15 A. Yes.
- 16 Q. Okay. You're with me. At line 13 on
- 17 page 2 --
- 18 A. Yes.
- 19 Q. -- you say supervisors, not operators, go to
- 20 extra efforts to access non-published numbers. Then
- 21 call the non-published subscriber and relay a message
- 22 and telephone member of the person who needs to --
- 23 would that -- need -- needs to reach the subscriber on
- 24 an emergency basis; is that correct?
- 25 A. That is correct.

- 1 Q. What -- can you tell me a little bit about the
- 2 extra effort that a supervisor would go to?
- 3 A. In the instance where an end user has
- 4 non-published service -- this is a non-published
- 5 service for both our retail customers --
- 6 Q. Uh-huh.
- 7 A. -- as well as our CLEC subscribers.
- 8 Q. Right.
- 9 A. That information -- that telephone number of
- 10 that non-published subscriber is not available to our
- 11 operators. That -- it is not available to them. They
- 12 cannot give it out. It is not available to them.
- 13 When we have an emergency situation where
- 14 someone is trying to reach a non-published customer, a
- 15 supervisor, not an operator, has to go to a special
- 16 database and -- and call in, request the information,
- 17 provide a security pin before they can even have access
- 18 to that non-published number.
- 19 Q. Okay. How long does that take?
- 20 A. I do not know that.
- Q. Okay. What does Southwestern Bell charge for
- 22 an unlisted publication for an end user?
- 23 A. Are you talking retail?
- 24 Q. Yes.
- 25 A. I do not know that price here in Missouri.

- 1 I'm sorry. I don't know it off the top of my hand.
- Q. Okay. What does Southwestern Bell charge or
- 3 propose to charge WorldCom or a CLEC to utilize the
- 4 emergency notification procedure for non-listed
- 5 numbers?
- 6 A. I believe the proposed wholesale price for the
- 7 process to contact a non-published customer, whether
- 8 this customer is a CLEC customer or a SWBT customer, I
- 9 believe the proposed price of it's \$12.50.
- 10 Q. Per -- per usage?
- 11 A. Per usage.
- 12 Q. Whether --
- 13 A. That includes two attempts as detailed in our
- 14 CLEC handbook.
- Q. Okay. Now, so that is what Southwestern Bell
- 16 would propose to charge a CLEC?
- 17 A. On a wholesale basis.
- 18 Q. And also -- and WorldCom, rather?
- 19 A. Correct.
- 20 Q. Okay. What does Southwestern Bell charge
- 21 itself?
- 22 A. Southwestern Bell is not a wholesale customer
- 23 of itself --
- 24 Q. Okay.
- 25 A. -- so we do not charge ourselves.

- 1 Q. So there's no --
- 2 A. This is a wholesale service that we're
- 3 providing to another carrier.
- 4 Q. I understand. So there's not even an
- 5 imputation of a charge to Southwestern Bell for this?
- 6 A. I do not know the answer to that question.
- 7 Q. Okay. Has Southwestern Bell ever done a cost
- 8 study on -- on providing this emergency notification
- 9 service?
- 10 A. I have not seen a cost study.
- 11 Q. And you're proposing to charge a wholesale
- 12 rate, not a market-based rate; is that correct?
- 13 A. In this instance it is a market-based rate for
- 14 a wholesale operator service.
- 15 Q. Okay. Turn to page 6 of your rebuttal
- 16 testimony, if you would, please. And I think here we
- 17 are on Issue No. 47, which begins at page 4, is that
- 18 correct, regarding DA listings?
- 19 A. That's correct.
- Q. Let me refer you to page 6 to your line 11
- 21 where you say, In addition, Southwestern Bell charges
- 22 itself the market-based prices for DAL as required by
- 23 the FCC's NDA order; is that correct?
- 24 A. That is correct.
- 25 Q. Okay. The -- when you use the term

- 1 "market-based rate," is this for the national
- 2 DA listing service?
- 3 A. The Federal Communication Commission has set
- 4 only one pricing standard for name, address and
- 5 telephone number. That is through an order that they
- 6 issued in September of 1999 where they set a
- 7 presumptable (sic) -- presumptively reasonable price
- 8 for name, address and telephone number.
- 9 Subsequent to that order, which listed four
- 10 and six cents as presumptively reasonable prices for
- 11 name, address and telephone number provided on a
- 12 wholesale basis, the FCC issued a national directory
- 13 assistance order to SBC on April 11th of 2000.
- 14 In that national directory assistance order
- 15 Southwestern Bell is required to provide to
- 16 unaffiliated entities all the listings it uses to
- 17 provide directory assistance services at
- 18 non-discriminatory rates, terms and conditions, and we
- 19 must charge ourselves for that same directory
- 20 assistance listing.
- 21 That is part of the federal cost allocation
- 22 manual. Cam filing is done every year. So that is
- 23 done under the Federal Cam rules.
- Q. So Southwestern Bell does charge itself
- 25 market-based rates for DA listings in Missouri?

- 1 A. That is correct.
- Q. Okay. How did -- how did Southwestern Bell
- 3 arrive at the market-based -- based rates?
- 4 A. Interestingly the market-based rate that is
- 5 contained in the M2A agreement is 5.85 cents. That
- 6 price was negotiated with AT&T back in 1996 when we
- 7 negotiated that original base agreement.
- 8 That was the market-based price that
- 9 Southwestern Bell offered at that point and that AT&T
- 10 agreed to. Therefore that 5.85 cents is part of all of
- 11 our X2A agreement.
- 12 Subsequent to the FCC's order on subscriber
- 13 listing information on September 9th of 1999 where the
- 14 FCC sent four -- set four and six cents as the
- 15 presumptively reasonable price for name, address and
- 16 telephone number.
- 17 We now offer under our generic agreements four
- 18 and six cents. But interestingly, that 5.85 cents is
- 19 right between what the FCC has designated and
- 20 presumptively reasonable.
- Q. Okay. And you still believe the 5.85 cents is
- 22 presumptive -- is -- is reasonable?
- 23 A. Absolutely. Of course, we do offer the four
- 24 and six cents rate through our generic agreement --
- 25 Q. All right.

- 1 A. -- if a CLEC decides it would prefer to have
- 2 that price.
- 3 Q. But only through the -- the M2A?
- 4 A. 5.85 is available in the M2A, yes.
- 5 Q. Okay.
- 6 A. Four and six cents is also available.
- 7 Q. Okay. Does the DAL agreement cover numbers on
- 8 Southwestern Bell's national DA database?
- 9 A. Southwestern Bell does not own a national DA
- 10 database. We have --
- 11 Q. Oh, it doesn't?
- 12 A. -- directory listings for our territory only.
- 13 We access another database for our national directory
- 14 assistance service.
- 15 Q. Where is that database located?
- 16 A. It's located in, I think, Rochester, New York,
- 17 now, at this point.
- 18 Q. Okay. So there -- there is no database
- 19 actually located in Missouri?
- 20 A. No national directory database is located in
- 21 Missouri that we access.
- 22 MR. CURTIS: Thank you.
- I have nothing further.
- JUDGE RUTH: Mr. Bates, do you have cross?
- MR. BATES: Yes, I do. Thank you, Your Honor.

## 1 CROSS-EXAMINATION BY MR. BATES:

- Q. Good morning, Ms. Rogers.
- 3 A. Good morning.
- 4 Q. I just have a few questions for you. I'd like
- 5 to refer you to your rebuttal testimony, specifically
- 6 page 3 in lines 20 and 21.
- 7 A. Yes, sir.
- 8 Q. I believe you state there that WorldCom's
- 9 generic language would not allow Southwestern Bell its
- 10 rights when a DLI contract is breached; is that
- 11 correct?
- 12 A. The breach of contract language that is
- 13 proposed by Southwestern Bell is reciprocal, so the
- 14 language there is correct for both parties -- both
- 15 Southwestern Bell and MCI WorldCom.
- 16 Q. Okay. What rights does Southwestern Bell have
- 17 when a DLI contract is breached?
- 18 A. My understanding is if a breach of the
- 19 agreement between the parties, which is reciprocal
- 20 where we purchase listings from each other  $\operatorname{--}$  let me
- 21 back up. The FCC requires and the federal law requires
- 22 all local exchange carriers to make available to
- 23 requesting competing carriers its DA listings under
- 24 section 251B3; therefore, this agreement is reciprocal.
- 25 If one party breaches their agreement,

- 1 naturally that agreement then becomes void and the use
- 2 of the service -- the information provided under that
- 3 agreement should also be ended.
- 4 Q. What would be an example of a DLI breach?
- 5 A. I can't off the top of my head think of one.
- 6 Q. Okay. Do you know of your own knowledge if
- 7 there's a specific DLI breach of contract language in
- 8 the M2A?
- 9 A. There is some limited language; however, keep
- 10 in mind that two things have happened since that
- 11 original agreement was negotiated. Again, this
- 12 DLI DAL appendix was negotiated in '96 originally with
- 13 AT&T and the marketplace has changed.
- One of the issues is the provisioning of
- 15 DA services in the marketplace in general. But the
- 16 most important is that the FCC has issued an order that
- 17 does not allow local exchange carriers to enforce any
- 18 use restrictions of that DAL.
- 19 We have an appendix now to our attachment or
- 20 now appendix DLI DAL that, in fact, restates that
- 21 subject to any subsequent decision or order by the FCC
- 22 or court, SBC telephone companies will comply with the
- 23 FCC's order and will not enforce restrictions on the
- 24 use of directory assistance listings information.
- 25 So did that answer your question?

- 1 Q. I think so.
- 2 A. Okay.
- 3 MR. BATES: Thank you very much.
- THE WITNESS: Okay.
- JUDGE RUTH: Thank you.
- Commissioner Lumpe, do you have questions?
- COMMISSIONER LUMPE: Just -- just one.
- 8 QUESTIONS BY COMMISSIONER LUMPE:
- 9 When Ms. MacDonald was asking you your name
- 10 and who you work for and she also asked you in what
- 11 capacity, and then I think she went on without you
- 12 being able to state what the capacity was. I assume it
- 13 hasn't changed from your testimony?
- 14 A. No, ma'am.
- 15 COMMISSIONER LUMPE: All right. Thank you.
- JUDGE RUTH: Okay. Will there be recross 16
- 17 based on the questions from the Bench from WorldCom,
- 18 Staff?
- 19 MR. BATES: No, thank you.
- JUDGE RUTH: And redirect then. 20
- 21 REDIRECT EXAMINATION BY MS. MACDONALD:
- Good morning, Ms. Rogers. 22 Q.
- 23 A. Good morning.
- 24 Can you tell me is emergency notification a Q.
- 25 UNE?

- 1 A. Operator services in general are not unbundled
- 2 networks elements per the FCC's UNE Remand Order.
- 3 Q. And, therefore, is TELRIC pricing applicable?
- 4 A. No. Since op-- Southwestern Bell provides
- 5 custom routing today, operator services and directory
- 6 assistance services, including emergency non-published
- 7 services wholesale basis are not UNEs and should not be
- 8 TELRIC priced.
- 9 Q. Okay. And because it's not a UNE and
- 10 emergency notification is not TELRIC priced, would
- 11 there be any reason for Southwestern Bell to perform a
- 12 cost study?
- 13 A. I'm not aware of any reason.
- 14 Q. Okay.
- JUDGE RUTH: Ms. MacDonald, would you please
- 16 move the microphone so that it's catching your voice?
- MS. MACDONALD: Sorry.
- 18 BY MS. MACDONALD:
- 19 Q. And can you tell me with regard to Issue
- 20 No. 24, the use restrictions which you discussed with
- 21 Mr. Bates this morning; you indicated that Southwestern
- 22 Bell has issued a DAL amendment saying it will not
- 23 enforce the use restrictions; is that correct?
- 24 A. That is correct.
- Q. And because we've issued that DAL amendment,

- 1 did we believe that Issue 24 -- and do we believe
- 2 Issue 24 is resolved?
- 3 A. Frankly, yes. I don't understand why it's
- 4 being arbitrated. We have -- we're not enforcing usage
- 5 restrictions per the agreement that we've provided to
- 6 our CLEC customers.
- 7 MS. MACDONALD: Thank you.
- 8 That's all I have.
- 9 JUDGE RUTH: Okay. Thank you.
- 10 Ms. Rogers, you may step down.
- MS. ROGERS: Thank you.
- 12 JUDGE RUTH: We will return to the scheduled
- 13 order for our witnesses. I believe that means,
- 14 Southwestern Bell, you had planned to call Timothy --
- 15 is it Oyer?
- MR. LANE: Yes, Your Honor.
- 17 Can Ms. Rogers be excused, Your Honor?
- 18 JUDGE RUTH: Not at this point.
- 19 MS. ROGERS: Thank you for allowing me to come
- 20 in today.
- 21 JUDGE RUTH: Mr. Oyer, would you raise your
- 22 right hand?
- 23 (Witness sworn.)
- JUDGE RUTH: Thank you.
- Mr. Lane, you may proceed.

- 1 MR. LANE: Thank you, Your Honor.
- 2 TIMOTHY OYER testified as follows:
- 3 DIRECT EXAMINATION BY MR. LANE:
- 4 Q. Would you state your name for the record,
- 5 please.
- 6 A. Timothy Oyer.
- Q. And, Mr. Oyer, by whom are you employed?
- 8 A. SBC Management Services, Inc.
- 9 Q. And what's your position with SBC Management
- 10 Services, Inc.?
- 11 A. Area Manager-Network Regulatory.
- 12 Q. And, Mr. Oyer, did you prepare direct
- 13 testimony in this case, which has been marked as
- 14 Exhibit 21?
- 15 A. Yes.
- 16 Q. Do you have any changes to that direct
- 17 testimony?
- 18 A. Yes, I do have one change.
- 19 Q. What page is that on?
- 20 A. Page 13, footnote 5 where I cite the UNE
- 21 Remand Order, Appendix C, the FCC Rules 51.319, I have
- 22 al. It is actually d1 -- little d -- small case d.
- 23 Q. Do you have any other changes to your direct
- 24 testimony?
- 25 A. No, I do not.

- 1 Q. And, Mr. Oyer, did you also prepare rebuttal
- 2 testimony in this case that's been marked as
- 3 Exhibit 22?
- 4 A. Yes.
- 5 Q. Do you have any changes to that testimony?
- 6 A. No, I do not.
- 7 Q. With the change in Exhibit 21 in mind, if I
- 8 were to ask you the questions that are contained in
- 9 Exhibits 21 and 22 today, would your answers be the
- 10 same?
- 11 A. Yes, they would.
- 12 Q. And are those answers true and correct to the
- 13 best of your knowledge and belief?
- 14 A. Yes.
- 15 MR. LANE: Your Honor, at this time we would
- 16 offer Exhibits 21 and 22 and tender Mr. Oyer for
- 17 cross-examination.
- 18 JUDGE RUTH: Okay. Exhibit 21, Mr. Oyer's
- 19 direct, and Exhibit 22, his rebuttal, have been
- 20 offered. Any objections to the documents being
- 21 received?
- (No response.)
- 23 JUDGE RUTH: Seeing no objections, they are
- 24 received into the record.
- 25 (EXHIBIT NOS. 21 AND 22 WERE RECEIVED INTO THE

- 1 RECORD.)
- JUDGE RUTH: Worldcom, are you ready for
- 3 cross?
- 4 MR. MORRIS: Yes.
- 5 CROSS-EXAMINATION BY MR. MORRIS:
- 6 Q. Good morning, Mr. Oyer.
- 7 A. Good morning.
- 8 Q. In your direct testimony on page 16 you
- 9 address Issue 14 involving digital cross connects?
- 10 A. Yes.
- 11 Q. Do -- do you see that testimony?
- 12 A. That was page 14, you said?
- 13 Q. It's Issue 14 on -- on my copy it's page 16 --
- 14 A. Okay.
- 15 Q. -- of your testimony.
- 16 A. Yes.
- Q. And I believe you mentioned that a -- a DCS,
- 18 I'll call it shorthand for digital cross connection,
- 19 can be used to cross connect to a transport or other
- 20 electronic equipment, correct?
- 21 A. Can you point me to the line?
- Q. It's -- I -- line -- starting on line 5.
- 23 A. Okay.
- Q. DCS is a digital switch comprised of
- 25 terminations or ports that will be connected to one

- 1 or -- to one another by the network switching component
- 2 of the DCS?
- 3 A. Yes. Yes, that's -- that's my testimony.
- 4 Q. And isn't it true that it can also -- the
- 5 DCS can act as a multiplexor?
- 6 A. Yes, it can.
- 7 Q. Okay.
- 8 A. And -- and in Southwestern Bell's proposal
- 9 those fun-- those functionalities are -- are offered to
- 10 MCI through FCC 73 access tariff.
- 11 Q. Okay. But in the situation -- if it's
- 12 considered -- would you agree that the DCS can be
- 13 defined as a function of transport -- of the transport
- 14 from -- transport offering?
- 15 A. No. I would say it's ancillary of the
- 16 transport function in most cases and primarily used by
- 17 IXCs for -- for toll services in -- in our --
- 18 Q. Right.
- 19 A. -- in our access tariff.
- 20 Q. Yeah, but th-- no -- yeah, and I think what
- 21 you're describing is a functionality as to how IXCs use
- 22 the DCS, correct?
- 23 A. Yes.
- Q. And that's -- that's part of the transport
- 25 function that IXCs may -- purchased from Southwestern

- 1 Bell, correct?
- 2 A. Is -- is multiplexing -- is additional
- 3 multiplexing?
- 4 Q. Uh-huh.
- 5 A. Yes, it is a functionality and -- and offered
- 6 through the access tariff to CLECs as well.
- 7 Q. And you -- you would agree with me, sir, that
- 8 dedicated transport is a UNE, correct?
- 9 A. Yes, it is.
- 10 Q. Okay. And if the DCS is used to multiplex
- 11 service on the dedicated transport, which we agree is a
- 12 UNE, wouldn't that -- the DCS be part of the UNE part
- 13 of the features and functionalities of that UNE?
- 14 A. Not necessarily. If -- if you'll refer to my
- 15 testimony, I believe it's on page -- page 5.
- 16 Q. This is your direct?
- 17 A. Yes. My direct testimony, page 5.
- 18 Q. Okay.
- 19 A. Well, I think I've got that wrong. Okay.
- 20 Excuse me. Page 11 where we -- where we talk about
- 21 multiplexing. On -- on dedicated transport, you know,
- 22 the multiplexing is -- is typically the multiplexors at
- 23 each end of this diagram. Okay. And DCS would
- 24 typically be used peripheral to this or outside of
- 25 this. Okay. It --

- 1 Q. I'm not --
- 2 A. It would not even be on this diagram. In
- 3 other words, it is ancillary to the dedicated transport
- 4 in most cases.
- 5 Q. In most cases. But in some cases obviously
- 6 a -- a part of the dedicated transport, did I --
- 7 A. In those cases --
- 8 Q. Is that a fair statement?
- 9 A. -- where dedicated transport -- of course,
- 10 dedicated transport is -- is point to point. So those
- 11 multiplexing functions -- just as these multiplexing
- 12 functions here on figure 2 -- those would be included
- 13 in UDT in -- in those occasions where we use DCS for
- 14 multiplexing, yes.
- 15 And -- and there would be no charge -- no
- 16 additional charge for that in those cases where it was
- 17 used to provide that dedicated transport. But in those
- 18 cases where a CLEC wishes to use that ancillary to the
- 19 dedicated transport, there is an additional charge and
- 20 it is -- they can purchase that out of the access
- 21 tariff.
- 22 Q. You would agree with me that Southwestern Bell
- 23 offers stand-alone multiplexing in the M2A; is that
- 24 correct?
- 25 A. Yes. That is an offering in the M2A, but

- 1 multiplexing in and of itself is -- is not determined
- 2 to be a UNE that is above and beyond the obligation --
- 3 its obligations under the act.
- 4 Q. And that's -- I think it's fair to say that
- 5 most carriers like CLECs who would be using
- 6 multiplexing would be using it in conjunction with some
- 7 sort of transport function that Southwestern Bell would
- 8 offer; would you agree with that?
- 9 A. I have not looked at that as far as -- I -- I
- 10 don't think I can -- I have not researched that
- 11 specifically, so, no, I -- I don't think I can state
- 12 that's what CLECs use stand-alone multiplexing for.
- 13 Q. No. No. My point is that -- I mean, one
- 14 instance in which a CLEC would need multiplexing would
- 15 be -- or -- or could need multiplexing would be in the
- 16 instance where they would need the undedi-- unbundled
- 17 dedicated transport, for example? I mean, that would
- 18 be an example where the CLEC might use multiplexing?
- 19 A. Yes. And in -- in --
- 20 Q. In conjunction with the UDT, I'll say --
- 21 unbundled dedicated transport?
- 22 A. In those cases, I believe we have an offer for
- 23 multiplexing in conjunction with dedicated transport.
- Q. If -- if WorldCom, for example, purchased
- 25 dedicated transport from Southwestern Bell as -- as a

- 1 UNE with multiplexing, could DCS be used for that
- 2 purpose?
- 3 A. Okay. You're saying that they're using
- 4 additional multiplexing and then they want to use
- 5 DCS as well?
- 6 Q. No. Could DCS perform the multiplexing
- 7 function if used in conjunction with dedicated
- 8 transport?
- 9 A. I -- I believe that functionality is offered
- 10 through FCC 73 in SWBT's proposal. I -- I believe that
- 11 is a functionality in there --
- 12 Q. Okay.
- 13 A. -- and I have not --
- 14 Q. Okay. If --
- 15 A. I can't give you a specific quote.
- 16 Q. No. Okay. In -- in putting the FCC -- by
- 17 FCC 73, you're referring to a retail tariff offering, I
- 18 believe; is that correct --
- 19 A. Yes, because --
- 20 Q. -- or tariff offering?
- 21 A. Because that's what the -- the FCC said
- 22 that -- and Staff agrees that -- that DCS is to be
- 23 provided in the same manner that it's provided for
- 24 IXCs.
- 25 Q. But I think your prior answer was that DCS --

- 1 I believe you used the word is a functionality of -- of
- 2 transport?
- 3 A. No. You said that. I -- I did not say -- I
- 4 said that it -- in -- in some cases the multiplexing
- 5 functionality of DCS is utilized in the transport
- 6 net-- network. And if it is utilized in that network
- 7 and not ancillary, then it is included in the price of
- 8 the dedicated transport.
- 9 MR. MORRIS: I believe that's all I have.
- 10 JUDGE RUTH: Mr. Bates, do you have cross?
- 11 MR. BATES: Yes, thank you.
- 12 CROSS-EXAMINATION BY MR. BATES:
- 13 Q. Good morning, Mr. Oyer.
- 14 A. Good morning, Mr. Bates.
- 15 Q. I just have a couple questions for you --
- 16 excuse me. Regarding Issue 14 which you were
- 17 discussing a moment ago --
- 18 A. Yes.
- 19 Q. -- you were referring to multiplexing. And in
- 20 response to a question from Mr. Morris, I believe you
- 21 spoke as D-- spoke of DCS as being ancillary to
- 22 dedicated transport; is that correct?
- 23 A. Yes. Yes. In other words, that can be used
- 24 outside of the transport itself if -- if, for instance,
- 25 a -- a CLEC purchases a DS3 between two points, then

- 1 they can then run that to a -- to a DCS and -- and
- 2 utilize the functionality of that DCS.
- Q. Okay. Can you explain to me a little bit how
- 4 that would be done?
- A. It's -- it's -- you have a physical cross
- 6 connect that runs between, say, the dedicated transport
- 7 and the DCS equipment. And -- and then the CLEC --
- 8 dependent upon the -- the options they choose out of
- 9 the -- the access tariff would then have the ability to
- 10 manipulate that remotely, okay, or switch that service
- 11 from one -- one port to another.
- 12 In other words, they could have multiple ports
- 13 or mult-- multiple transport coming into that DCS and
- 14 switch from one to another.
- Q. Okay. I'd like to refer you to Southwestern
- 16 Bell's proposed language for Section 8.2.1.
- 17 Okay. And which DPL issue is this on? Α.
- 18 Q. Oh, I'm sorry. Issue 6.
- 19 Α. Issue 6. Okay. Okay.
- 20 Okay. I believe that there's a question there
- 21 that goes, do we want to reference the tariff or the
- 22 ColoICA; is that correct?
- A. Yes, on page 21 of the DPL. And that's in --23
- 24 looks like paragraph 8.2.1 of the contract.
- 25 Q. Okay. Thank you.

- Could you just explain to us what that
- 2 sentence means or is intended to mean?
- Α. I'm not sure I'd know what that means.
- Q. Okay.
- A. But I think it's an error on the
- 6 DPL and -- and probably should be removed from
- 7 our -- and should be removed from our proposal.
- MR. BATES: Okay. Thank you very much?
- 9 THE WITNESS: Thank you.
- 10 JUDGE RUTH: Commissioner Murray, do you have
- 11 questions for this witness?
- 12 COMMISSIONER MURRAY: Just briefly, Your
- 13 Honor. Thank you.
- 14 QUESTIONS BY COMMISSIONER MURRAY:
- 15 Q. Good morning.
- A. Good morning, Commissioner Murray. 16
- 17 Were you in the hearing room yesterday when Q.
- 18 Mr. Price was on the stand?
- 19 A. Yes, I was.
- Do you recall the answers that he gave to the 20
- 21 issue of maintaining the network with its current --
- 22 and I'm having trouble locating the exact wording, but
- 23 it's when Southwestern Bell upgrades its network?
- A. Yes, on issue 2, is it? 24
- 25 Q. Issue 2.

- 1 A. Yes.
- Q. What is your interpretation of what the
- 3 language that WorldCom is asking for -- would require
- 4 Southwestern Bell to do when it wants to upgrade its
- 5 network?
- 6 A. Well, I -- in a nutshell, I think the language
- 7 requires us to maintain any facilities indefinitely --
- 8 or at least for the terms of the contract specifically
- 9 for those UNEs. Now, there -- there are processes in
- 10 place that the FCC has set forth in network disclosure
- 11 processes.
- So -- so this is somewhat redundant --
- 13 this -- this particular clause in the -- in the
- 14 contract. The FCC 47CFR, Section 51.333A requires
- 15 Southwestern Bell to disclose network changes that will
- 16 affect other carriers.
- So -- so we have a process in place -- a
- 18 standard process that all carriers use in addition to
- 19 this that will give them notification with ample time
- 20 to upgrade their network or -- or make
- 21 arrangements -- make whatever arrangements that are
- 22 necessary for those facilities under the FCC's
- 23 guidelines.
- 24 And I -- I think I talk about that in my
- 25 direct testimony. And this language would also require

- 1 SWBT to maintain those at our own expense. And
- 2 that -- that tends to go against the -- the cost cau--
- 3 causer having to bear those costs.
- 4 If under the network disclosure process
- 5 they'll -- under a normal interval, they'll get a
- 6 year -- or to upgrade their network or find another
- 7 alternative in -- in which -- in most cases there will
- 8 be an alternative within the upgraded equipment.
- 9 Q. Mr. --
- 10 A. They can then submit a -- a BFR under -- under
- 11 our proposal they could then submit a BFR and we would
- 12 let them know what the cost would be for maintaining
- 13 that beyond that year interval.
- Q. Okay. Now, Mr. Price indicated that vendors
- 15 try to make the equipment backwards compatible. Do you
- 16 recall him saying that yesterday?
- 17 A. Yes.
- 18 Q. If that is the case, does that mean that new
- 19 equipment does not need to be -- that there doesn't
- 20 need to be a migration, that the new equipment is
- 21 compatible with the current network elements?
- 22 A. In -- in most cases that's true. So this
- 23 would be a -- a very infrequent occurrence. I can't --
- 24 you know, maybe in -- in say loop technology or
- 25 something like that, we might want to migrate. I -- I

- 1 think our concern here is -- is that we might want to
- 2 migrate to some -- some technologies that would allow
- 3 us to provide new features to -- to customers.
- 4 And -- and if the CLEC was utilizing that for
- 5 something that was not compatible with say that new
- 6 loop network or that new loop architecture, then we
- 7 would have to maintain both architectures, which would
- 8 be prohibitively expensive. It would be very difficult
- 9 to justify such upgrades if we were required to
- 10 upgrade, you know, multiple networks.
- 11 So if we're required then to maintain -- like
- 12 I said, the -- the CLECs would have an -- an option of
- 13 going to the BFR process and -- and getting the cost
- 14 for maintaining that, and then they would bear the
- 15 cost.
- 16 Once again, under a normal interval of the
- 17 network disclosure that would be a year -- you know,
- 18 they would have a year to prepare for that, so --
- 19 Q. And as you read the language pro-- proposed by
- 20 WorldCom, if there is a situation where the current --
- 21 a particular current network element would not be
- 22 compatible with the new technology, their language
- 23 would require Southwestern Bell to maintain those
- 24 two networks?
- 25 A. Yes.

- 1 Q. Okay.
- 2 A. Yes. At -- at our own expense. And -- and,
- 3 like I said, of course, expense goes into -- to
- 4 consideration with any network upgrades.
- 5 COMMISSIONER MURRAY: I think that's all I
- 6 have. Thank you.
- 7 THE WITNESS: Okay. Thank you.
- 8 JUDGE RUTH: Commissioner Lumpe?
- 9 QUESTIONS BY COMMISSIONER LUMPE:
- 10 Q. Just one, sir.
- 11 You were having a discussion with Mr. Bates
- 12 and you said something about deleting certain language.
- 13 What -- what language were you suggesting to be
- 14 deleted?
- 15 A. There's some language in the proposal that I
- 16 think were notes from the negotiations, it appears
- 17 that -- that were left in the proposal. In other
- 18 words, they were inadvertently left in the proposal.
- 19 Q. And that's on the DPL list or is it in your
- 20 testimony?
- 21 A. It's -- it's on the DPL list. That's
- 22 something that -- that -- that --
- Q. Vis-a-vis 8.2.1, the bolded language
- 24 or -- it's Issue 6, I'm assuming; is that correct? Am
- 25 I on the right issue even?

- Yes. Yes. And do you have a copy of the DPL?
- 2 Ο. I do and that's what I'm looking at.
- 3 Α. Okay.
- So I was wondering what -- what -- what part Ο.
- 5 of the language are we deleting?
- Okay. It's page -- it's on page 21 of my copy Α.
- 7 of the DPL.
- Q. Okay. All right.
- A. And if you'll look at SWBT's position
- 10 statement and its -- I believe it's starting on the
- 11 seventh line where we talk -- where it says, do we want
- 12 to reference --
- 13 Q. Okay.
- A. -- the tariff or the ColoICA.
- 15 Q. Okay.
- I believe that was one of those notes to self 16 A.
- 17 for our negotiations team for them to check on
- 18 something --
- 19 Q. Okay. Is that --
- -- that was inadvertently left in. 20 Α.
- All right. And that's what you believe. 21 Q.
- 22 Okay.
- 23 A. Yes.
- 24 COMMISSIONER LUMPE: Thank you.
- That's all. 25

- JUDGE RUTH: Any other questions, Commissioner
- 2 Murray?
- 3 COMMISSIONER MURRAY: No.
- 4 JUDGE RUTH: WorldCom, do you have recross?
- 5 MR. MORRIS: Briefly.
- 6 RECROSS-EXAMINATION BY MR. MORRIS:
- 7 Q. Mr. Oyer, do you remember the questions
- 8 Commissioner Murray asked you regarding optional
- 9 equipment and things like that?
- 10 A. Yes.
- 11 O. Isn't it true that Southwestern Bell
- 12 grandfathers services for its retail customers?
- 13 A. I'm honestly not aware of -- of what services
- 14 you're talking about. Do you have a specific instance?
- 15 Q. No. Just as a general proposition, are you
- 16 aware of Southwestern Bell grandfathering services for
- 17 its retail customers?
- 18 A. I'm not personally aware. I -- I think we
- 19 would to a certain extent try to migrate those
- 20 customers to newer technologies. Again, I'm -- I'm not
- 21 sure of -- do you -- you don't have a specific instance
- 22 where we might have done that?
- 23 I don't recall any specific instance of doing
- 24 that, but -- but it sounds like something we might do
- 25 until we could migrate that customer to a new

- 1 technology.
- 2 Q. Okay.
- 3 A. Just as we -- you know, we give notice to
- 4 CLECs and --
- 5 MR. MORRIS: Thank you.
- 6 That's all I have.
- JUDGE RUTH: Mr. Bates?
- 8 MR. BATES: No, thank you.
- 9 JUDGE RUTH: Redirect?
- 10 REDIRECT EXAMINATION BY MR. LANE:
- 11 Q. Mr. Oyer, with regard to Issue No. 2,
- 12 Commissioner Murray asked you some questions about
- 13 maintaining the network with its existing
- 14 characteristics. Under the FCC's rule that you cited,
- 15 51.533A, is Southwestern Bell required to give notice
- 16 in advance of any network change to customers like
- 17 CLECs?
- 18 A. Yes, it is. Yes, it is. Again, it -- to --
- 19 to all carriers for that matter, CLECs as well as
- 20 interexchange carriers, and we -- we post those on a
- 21 web site. And the normal notice is -- is one year,
- 22 which should give them ample opportunity to migrate to
- 23 a -- another platform or to migrate to a -- another
- 24 service.
- 25 I think in most cases there will be -- and in

- 1 all cases that I am personally aware of, there will be
- 2 alternatives to the services that they're offering,
- 3 so --
- 4 Q. Under that FCC rule is there an obligation for
- 5 the ILEC to continue to maintain obsolete equipment
- 6 after the one-year notification period?
- 7 A. No, there is not. Carriers are expected
- 8 to -- to migrate to the new technology. Again, I don't
- 9 think the FCC anticipates any technologies being held
- 10 back. I think that -- that is -- is not good public
- 11 policy to -- to disallow a company from migrating to
- 12 forward-looking technologies --
- 13 Q. On --
- 14 A. -- and --
- 15 Q. Sorry. Under the FCC's rule is each party
- 16 required to bear its own expense to conform to any
- 17 upgrades after the notification period has expired?
- 18 A. Yes, it is.
- 19 Q. So the CLECs would bear the expense on their
- 20 side and Southwestern Bell bears the expense on its
- 21 side?
- 22 A. Yes.
- 23 Q. With regard to changes in the network, would
- 24 those changes affect both Southwestern Bell's retail
- 25 customers and the CLECs and their customers on an equal

- 1 basis to the extent each is using the particular
- 2 network characteristic that's at issue?
- A. Yes, I believe they would -- I believe it
- 4 would.
- Q. And if there was any grandfathering done for
- 6 Southwestern Bell customers, then the network
- 7 characteristic would remain equally available to the
- 8 CLEC customer?
- 9 A. Yes, it would.
- MR. LANE: That's all I have. 10
- 11 Thank you, Your Honor.
- 12 JUDGE RUTH: Mr. Oyer, you may step down.
- MR. OYER: Thank you. 13
- MR. LANE: Your Honor, just to -- if Mr. Oyer
- 15 could be excused when you're ready to -- whether that
- 16 can happen or not.
- 17 JUDGE RUTH: I'll put him on the list to
- 18 double check.
- 19 MR. LANE: Thank you.
- JUDGE RUTH: And I was just getting to it. 20
- 21 Witnesses Hughes and Hampton may be excused, but Rogers
- 22 and Oyer are still pending.
- 23 MR. LANE: Thank you, Your Honor.
- 24 MR. OYER: Thank you.
- 25 JUDGE RUTH: Were there any others still

- 1 pending besides Rogers and Oyer?
- 2 MR. LANE: No.
- JUDGE RUTH: No? Okay. Just wanted to make
- 4 sure my notes were correct.
- MR. LANE: Thank you, Your Honor.
- JUDGE RUTH: Southwestern Bell, you have the
- 7 next witness.
- MR. LANE: Thank you.
- 9 We call Mr. Kirksey.
- 10 (Witness sworn.)
- 11 JUDGE RUTH: Thank you.
- 12 Mr. Lane, you may proceed when you're ready.
- MR. LANE: Thank you, Your Honor. 13
- 14 MICHAEL KIRKSEY testified as follows:
- 15 DIRECT EXAMINATION BY MR. LANE:
- 16 Q. Could you state your name for the record,
- 17 please?
- 18 A. Michael Kirksey.
- 19 Q. And, Mr. Kirksey, by whom are you employed?
- SBC Management Services, Incorporated. 20 A.
- And what's your position with SBC Management 21 Q.
- 22 Services?
- A. Area Manager-Network Regulatory. 23
- 24 Mr. Kirksey, did you prepare direct testimony Q.
- 25 for this case that's been marked as Exhibit 23?

- 1 A. Yes, sir.
- Q. Do you have any changes to that testimony?
- 3 A. I have one change.
- 4 Q. And what is that?
- 5 A. On page 14 in the Issue 31 issue statement,
- 6 the second line has where AIN is not deployed. The
- 7 word "not" should be stricken from the issue statement.
- 8 Q. Do you have any other changes to your direct
- 9 testimony?
- 10 A. No, sir.
- 11 Q. Okay. And did you also prepare rebuttal
- 12 testimony that's been marked as Exhibit 24?
- 13 A. Yes, sir.
- 14 Q. Do you have any changes to that testimony?
- 15 A. Yes, sir. On page 7, Issue 31, the same
- 16 removal of the word "not" in the issue statement. And
- 17 also in the answer beginning on line 17 the -- pardon
- 18 me  $\ensuremath{\text{--}}$  on line 19 the sentence reads, Blocking toll
- 19 calls requires. Beginning at that point I would strike
- 20 that -- the remainder of that answer. In other words,
- 21 from blocking toll calls required through the end of
- 22 that answer should be stricken.
- 23 Q. So that would be through the end of page 8,
- 24 line 3?
- 25 A. Correct, sir.

- Q. With those changes in mind, Mr. Kirksey, if I
- 2 were to ask you the questions contained in Exhibits 23
- 3 and 24 today, would your answers be the same?
- A. Yes, sir, they would.
- Q. And were those answers true and correct to the
- 6 best of your knowledge and belief?
- A. Yes, sir, they are.
- MR. LANE: Your Honor, at this time we would
- 9 and offer Exhibits 23 and 24 and tender Mr. Kirksey for
- 10 cross.
- JUDGE RUTH: Okay. Exhibit 23, Mr. Kirksey's
- 12 direct, and Exhibit 24, his rebuttal, have been
- 13 offered. Are there any objections to them being
- 14 received?
- 15 (No response.)
- JUDGE RUTH: Seeing no objection, they are 16
- 17 received into the record.
- (EXHIBIT NOS. 23 AND 24 WERE RECEIVED INTO
- 19 EVIDENCE.)
- JUDGE RUTH: Okay. And WorldCom are you ready 20
- 21 for cross -- I'm sorry. Yes, it is WorldCom.
- And, Mr. Morris, when you speak, would you
- 23 please try and use the microphone?
- MR. MORRIS: I will. I apologize. 24
- 25 CROSS-EXAMINATION BY MR. MORRIS:

- Good morning, Mr. Kirksey.
- Good morning, Mr. Morris. 2 A.
- 3 Q. On pages 9 and 10 of your direct testimony you
- 4 address AIN?
- A. Yes, sir.
- And do you know does Southwestern Bell have Q.
- 7 any vertical features that are provided using AIN?
- Actually Southwestern Bell has AIN-based
- 9 services that are provided via the AIN platform, but
- 10 they're not vertical features. The vertical features
- 11 that we provide are resident in the switch -- they're
- 12 vendor provided such as call forwarding, caller ID,
- 13 three-way calling, that type of a vertical feature.
- 14 The services that we provide through AIN are,
- 15 in fact, services -- stand-alone services.
- 16 Ο. What are those stand-alone services? These --
- 17 these would be --
- 18 A. I mean --
- 19 Q. Do you refer to them as AIN services?
- 20 An example would be privacy manager.
- If a CLEC wanted to use UNE-P, could 21
- 22 a -- could the CLEC's UNE-P customers subscribe to
- 23 privacy manager -
- 24 A. The --
- Q. -- in --25

- 1 A. The CLEC would have the ability to develop an
- 2 identical service if they chose to do so and there are
- 3 provisions by which they can do that. However, they
- 4 could not subscribe to the AIN services that
- 5 Southwestern Bell has at deployed itself for its
- 6 network.
- 7 The FCC specifically delineated that
- 8 those -- that that software was proprietary and should
- 9 not be unbundled. That's -- that's described in
- 10 my direct on -- it's paragraph 419, I believe, of the
- 11 UNE Remand Order. Page 12 of my direct testimony has a
- 12 cite to that.
- 13 Q. All right. On pages 15 and 16 you refer to
- 14 I/O ports?
- 15 A. That is correct, sir.
- 16 Q. And I believe in your rebuttal on page 8 you
- 17 also refer to I/O ports. And line 12 on page 8 of your
- 18 rebuttal you mention that voice mail is an enhanced
- 19 service and not a local exchange service. And I think
- 20 we can both agree that, yes, that's -- that's correct.
- 21 But would you agree with me that in order for
- 22 WorldCom if it were one of -- if it were to offer a
- 23 voice messaging service and offer what's called stutter
- 24 dial tone, WorldCom would need access to the I/O ports,
- 25 which is in Southwestern Bell's switch, in order to do

- 1 that?
- A. In order to set message waiting indicator,
- 3 which is stutter dial tone, there would have to be a
- 4 connection to the I/O port. And that's made available,
- 5 but it's not on an unbundled basis.
- Q. Not on an unbundled basis and not at TELRIC
- 7 rates, you're saying?
- A. Correct, sir.
- 9 Q. Is that what you are implying?
- 10 A. Correct, sir.
- Even though the I/O port is a part to the 11
- 12 switch, correct?
- 13 The I/O port is an input to the switch. A.
- Q. Right. And starting on page 9 of your
- 15 rebuttal testimony you address OS and DAs as UNEs?
- 16 A. Yes, sir.
- 17 Q. And you're aware, are you not, that the
- 18 FCC has defined customized routing with respect to
- 19 OS and DA in the UNE Remand Order; and specifically
- 20 what I'm referring to is Footnote 867 of the UNE Remand
- 21 Order. That's paragraph 441. Have you -- have you
- 22 seen that Order?
- A. I -- I -- I have reviewed the Remand Order. I 23
- 24 don't know that I'm inherently familiar with that
- 25 footnote.

- 1 Q. Would you agree with me that in Footnote 867
- 2 the FCC stated that customized routing permits
- 3 requesting carriers to designate the particular
- 4 outgoing trunks associated with unbundled switching
- 5 provided by the incumbent, which will carry certain
- 6 classes of traffic originated from the requesting
- 7 providers customers?
- 8 A. I would agree that -- I -- I -- as I said
- 9 before, I haven't read the footnote, but I will take
- 10 what you read to me to mean exactly what it says.
- 11 Q. Okay. Thank you.
- 12 You're aware, are you not, that WorldCom has
- 13 asked for customized routing for its OS and DA platform
- 14 over Feature Group D trunks, correct?
- 15 A. I understand that WorldCom would like to
- 16 request -- or has suggested that we should provide
- 17 customized routing of their OS and DA traffic over
- 18 Feature Group D. The dispute is whether or not that is
- 19 entirely fea-- and whether it's technically feasible or
- 20 not to do that.
- 21 For example, as I stated in my direct
- 22 testimony -- pardon me -- my rebuttal testimony on
- 23 page 10, beginning at line 7. For example, Nortel
- 24 switches are not technically capable of routing a call
- 25 to the operator over Feature Group D trunks. It's

- 1 technically not possible.
- Q. I believe Southwestern Bell is currently
- 3 engaging in a test in -- with WorldCom at least with
- 4 respect to Lucent and Nortel switches to address the
- 5 feasibility of routing OS and DA via Feature Group D
- 6 trunks. Are you aware of that test?
- I'm aware that there was a test -- there was a Α.
- 8 preliminary lab test that was -- and I discussed that
- 9 in my rebuttal testimony as well.
- 10 Q. Okay.
- 11 There was a preliminary lab test performed
- 12 last year on a solution proposed by MCI to provide
- 13 OS and DA through the Lucent switch and DA only through
- 14 code conversion through the Nortel switch to see if we
- 15 could do that technically in our network.
- Preliminary lab tests were performed and it 16
- 17 appears like the calls may route; however, when we got
- 18 to the point where Nortel was advised what the cost
- 19 would be to upgrade our network -- pardon me --
- 20 WorldCom was advised that the cost of -- that our
- 21 network could possibly this, that was the end of the
- 22 test as we know it today.
- 23 And I can give you an example.
- Well --2.4 Q.
- 25 Α. In our -- please, sir.

- 1 In our network we bill our OS and DA calls at
- 2 our OS and DA platform. All of the calls are marked
- 3 free in end office. However, as a part of the test,
- 4 Mr. Caputo himself asked that we would bill all the
- 5 calls and provide call detail records for WorldCom.
- 6 Part of that evaluation that we had to go into
- 7 each and every end office to re-establish AMA to try to
- 8 generate these call records on their behalf --
- 9 Q. What -- for the record, what is AMA?
- 10 A. Automated message accounting.
- 11 Q. Thank you.
- 12 A. So -- but after we provided a quote on
- 13 what -- what we thought would be the cost, that was --
- 14 and we've not heard back. That was in August of last
- 15 year.
- 16 Q. So in order to pursue that, would it be fair
- 17 to say that there would have to be additional
- 18 testing -- perhaps field testing done in order to --
- 19 A. Absolutely.
- 20 Q. -- elevate that?
- 21 A. First of all, in order to prove technical
- 22 feasibility you'd need to know that you could preorder,
- 23 order, provision and build the service.
- 24 Q. Okay.
- 25 A. And none of that's been established. It's not

- 1 even been tested.
- Q. So it -- it basi-- is it Southwestern Bell's
- 3 position that offering cus-- excuse me --
- 4 offering customized routing in the same manner that
- 5 Southwestern Bell routes such traffic for itself
- 6 satisfies the -- the requirements of the UNE Remand
- 7 Order, specifically Footnote 867 that I cited to you
- 8 previously?
- 9 A. Absolutely. And the reason being that we --
- 10 as I've stated in my testimony, there's really no way
- 11 for Southwestern Bell to have any awareness or any
- 12 forecast of what types or variations or flavors of
- 13 customized routing a carrier might seek. So we make it
- 14 available in the very same terms that we do for
- 15 ourselves at parity.
- And we also, as I've stated in my testimony,
- 17 we would make it available by the BFR process if they
- 18 have a -- a unique or -- or an independent solution
- 19 that they seek on their own.
- I think we make a -- an -- an avenue -- or we
- 21 make available that process if they seek something
- 22 other than what we do for ourselves.
- 23 Q. So -- just so that I understand Southwestern
- 24 Bell's position with respect to customized routing, is
- 25 it Southwestern Bell's position that if it offers

- 1 customized routing for the purposes of OS and DA in the
- 2 same manner that it offers -- that it provides to
- 3 itself, by itself, I mean, Southwestern Bell, that that
- 4 satisfies the requirements of the UNE Remand Order even
- 5 the -- if another -- a requesting carrier is requesting
- 6 a different trunk designation?
- 7 A. I think the Remand Order says we have to
- 8 provide customized routing or a compatible ceiling
- 9 protocol. And -- and we do that. And I would go
- 10 further to say, Mr. Morris, that if WorldCom were to
- 11 suggest that we deliver their OS and DA traffic to our
- 12 feature -- to their Feature Group D trunks and we were
- 13 to actually make that happen, those calls would fail,
- 14 sir. Those calls would fail.
- 15 Q. You had mentioned -- strike that.
- 16 In your rebuttal you say that -- on page 11,
- 17 lines 16 and 17 that Southwestern Bell utilizes
- 18 Ericsson switches within its network in Missouri. Does
- 19 Southwestern Bell use Ericsson switches exclusively in
- 20 Missouri or does it use -- does Southwestern Bell
- 21 employ Nortel and Lucent switches in Missouri as well?
- 22 A. Perhaps my testimony wasn't clear. It says in
- 23 addition after talking about the OS -- I'm sorry --
- 24 the Lucent and Nortel switches, it says in addition,
- 25 Southwestern Bell utilizes Ericsson. So it's in

- 1 addition to the Lucent and Nortel.
- Q. Okay. So, in other words, in Missouri --
- 3 A. You have all three.
- 4 Q. -- Southwestern Bell has --
- 5 A. Yes, sir.
- 6 Q. -- Lucent, Ericsson and Nortel?
- 7 A. Yes, sir.
- 8 Q. Okay. Thank you.
- 9 Do you know how many local switches
- 10 Southwestern Bell has in Missouri?
- 11 A. I'm afraid I don't, sir.
- 12 Q. And of those, what -- do you know what the
- 13 percentage breakdown is between Lucent, Ericsson and
- 14 Nortel?
- 15 A. I -- I really don't. I could find out, but I
- 16 don't know.
- Q. Okay. But do you -- do you know how many
- 18 Ericsson switches are in Missouri?
- 19 A. No, sir.
- Q. Okay. On pages 14 and 15 of your direct
- 21 testimony, you're referring to call blocking and end
- 22 offices?
- 23 A. Yes, sir.
- Q. If call blocking is done through line class
- 25 codes, is it your understanding that WorldCom is

- 1 willing to compensate Southwestern Bell in those
- 2 instances if the blocking is done via line class codes
- 3 at --
- 4 A. My understanding is --
- 5 Q. -- at TELRIC rates?
- 6 A. There was -- and I have to say there was some
- 7 confusion on my part during the construction of the
- 8 testimony on this particular issue. But it's my
- 9 understanding that we currently are re-- recovering
- 10 costs for call blocking via line class code.
- 11 And the proposed language by WorldCom would
- 12 prevent us from recovering the costs if we provided
- 13 call blocking in an office in which AIN was deployed.
- 14 And with -- and we seek to have that overturned.
- Q. And you're aware that it's WorldCom's position
- 16 that that would result in a double recovery of costs
- 17 were Southwestern Bell to recover that in those offices
- 18 where that's accomplished via AIN?
- 19 A. Well, all toll restriction is accomplished by
- 20 a line class coding. It's not accomplished by AIN.
- 21 MR. MORRIS: Okay. I believe that's all I
- 22 have.
- JUDGE RUTH: South -- I'm sorry. Staff, do
- 24 you have anything?
- MR. BATES: Yes. Thank you, Your Honor.

## 1 CROSS-EXAMINATION BY MR. BATES:

- Q. Good morning, Mr. Kirksey.
- A. Good morning, Mr. Bates.
- 4 Q. I have a few questions for you. I wonder
- 5 if -- that you could help me with, first regarding
- 6 Issue 35. In your direct testimony, I believe you
- 7 refer to I/O ports as physical interfaces to
- 8 Southwestern Bell's central office switch; is that
- 9 correct?
- 10 A. Yes, sir, that is correct.
- 11 Q. Can you explain what you mean by interface
- 12 there?
- 13 A. It's an interface by which command messages
- 14 and information are sent into our switch. It's the
- 15 physical interface by which we can send and receive
- 16 information to the switch to program the switch, add
- 17 and remove numbers, various types of inputs that
- 18 we -- and changes that we make in the switch. It's in
- 19 administrative.
- 20 Q. Does this interface provide a functionality of
- 21 the switch that wouldn't be available without the
- 22 interface?
- 23 A. I think that's true. I think one example
- 24 would be the message waiting indicator. And I think
- 25 that although the -- the -- the I/O port would be

- 1 required in order to set message waiting indicator, I
- 2 think it's made available. I -- but don't believe it's
- 3 been required to be unbundled.
- 4 Q. Okay. Regarding Issue 46.
- 5 A. Yes, sir.
- 6 Q. Now, going back to your direct testimony on
- 7 page 17, lines 1 through 2.
- 8 A. Yes, sir.
- 9 Q. I -- I believe you stated and tell me if I
- 10 quote you wrong. Changing a point code would require
- 11 Southwestern Bell to update the Global Title
- 12 translations in the affected Southwestern Bell's STPs?
- 13 A. That is correct.
- 14 Q. Is there anything else involved in changing
- 15 the signaling point code?
- 16 A. Actually if a point code were up and -- and
- 17 functional, I guess, first, we should talk about what a
- 18 point code is. It's a numerical address which
- 19 identifies a switch. So in this example,
- 20 hypothetically MCI owns a switch with a point code and
- 21 they're pro-- buying SS7 from us and they -- we've got
- 22 their signaling point code loaded in our STPs for
- 23 routing their messages.
- 24 If they wanted to for some reason change that
- 25 point code, such as changing an IP address on a

- 1 computer, that would involve taking their customer's
- 2 traffic down or potentially. So it's my view that that
- 3 would have to be on an off-hour's
- 4 coordinated-conversion-type work as opposed to a simple
- 5 translations input to provision or build a new one.
- 6 Q. About how much time -- Southwestern Bell time
- 7 do you think would be involved in that?
- 8 A. I -- I don't know. I've never performed that
- 9 function myself and I can't really say for sure, but I
- 10 would -- I would think it would be several hours.
- 11 Q. Do you know how much costs Southwestern Bell
- 12 would incur for doing that?
- 13 A. No, sir, not having the specifics, I -- I
- 14 couldn't answer that.
- 15 Q. Finally, regarding Issue 49.
- 16 A. Yes, sir.
- 17 Q. Could you explain why it's not possible for
- 18 Southwestern Bell to use Feature Group D trunks to
- 19 customer WorldCom's OS/DA traffic?
- 20 A. Sure. For example, as I said earlier, in the
- 21 Nortel switch the zero-minus call is processed based on
- 22 the generic program within the switch. It's a very --
- 23 just it's -- when you turn on your computer, there's
- 24 software functions that happen. It's the same thing.
- 25 The zero is imbedded in the very generic

- 1 software in a Nortel switch. When you dial zero, the
- 2 only thing we can tell it is which operator services
- 3 signaling type trunk group to point it to. That's
- 4 incompatible with Feature Group D.
- 5 I will state that there are some calls that
- 6 could be routed to Feature Group D. In fact, there are
- 7 some OS and DA calls today that go there. For example,
- 8 if an end user dials a credit card call, zero plus,
- 9 that's -- because of the digits dialed that's formatted
- 10 as a Feature Group D call.
- 11 But in my example, the Nortel zero, we haven't
- 12 got -- we do not have the ability to convert that to
- 13 Feature Group D.
- 14 Q. Is there any way that you could get the
- 15 ability to do that?
- 16 A. I don't know the answer to that. I suspect
- 17 that if this was important that at -- at -- we -- we
- 18 have a relationship with Nortel as does WorldCom. If
- 19 that was something that they really were interested in,
- 20 then they could approach us on their behalf or then
- 21 they could also work with Nortel themselves.
- 22 MR. BATES: Okay. Thank you, Mr. Kirksey.
- THE WITNESS: You're welcome, sir.
- JUDGE RUTH: Okay. I think it's appropriate
- 25 to take a brief break now. It is 10 after 10 and we

- 1 will come back at 25 after.
- We're off the record.
- 3 (A RECESS WAS TAKEN.)
- JUDGE RUTH: Okay. Let's go ahead and go back
- 5 on the record.
- 6 We took a short break and are now ready for
- 7 questions from the Bench.
- 8 Commissioner Murray?
- 9 COMMISSIONER MURRAY: Thank you.
- 10 QUESTIONS BY COMMISSIONER MURRAY:
- 11 Q. Good morning, Mr. Kirksey.
- 12 A. Good morning, Commissioner Murray.
- 13 Q. On Issue 22 the -- Staff has proposed some
- 14 additional language. And do you have an opinion as to
- 15 that additional language?
- 16 A. To be honest, Commissioner Murray, I don't
- 17 have a copy of that proposed language with me.
- 18 Q. I believe you're going to get a copy.
- 19 A. I thought so.
- 20 MR. LANE: Was that Issue 22?
- 21 COMMISSIONER MURRAY: That's page 135.
- 22 THE WITNESS: Okay. Yes, ma'am. I'm
- 23 prepared.
- 24 BY COMMISSIONER MURRAY:
- 25 Q. All right. Is that -- is that additional

- 1 language agreeable to Southwestern Bell?
- 2 A. I agree that it -- it might need just
- 3 a -- some small tweaks, but I agree with the concept
- 4 conceptually, yes, ma'am, that -- that we would have to
- 5 provide the technical information to WorldCom that
- 6 would be required, if any, to function the SCE -- the
- 7 service creation environment.
- 8 Q. Okay. So this does not ex-- that additional
- 9 language doesn't expand your responsibilities?
- 10 A. No. And the only que-- one of the things
- 11 that -- just briefly looking at the language is it says
- 12 the SCE within the AIN platform. And the SCE is not
- 13 actually with the AIN platform. The SCE -- SCE is a
- 14 separate and distinct environment. It's not part of
- 15 the AIN platform itself per se.
- 16 Q. So if the phrase "within the AIN platform"
- 17 were removed, that sentence would be more accurate?
- 18 A. Correct. In my opinion, ma'am.
- 19 Q. And I had a question for you about Issue
- 20 No. 31, but I'm not recalling what it was. Just -- see
- 21 if I can figure that out in just a moment here.
- 22 You're -- as I understand Issue 31 you're only
- 23 proposing that call blocking be charged -- there be a
- 24 charge for that when the functionality does not exist
- 25 with -- within the UNEs that have been provided; is

- 1 that --
- A. Actually -- actually our position is that we
- 3 should be able to recover a charge for the provisional
- 4 call blocking if it's for toll calls. Typically we
- 5 call that toll restriction. In other words, if we
- 6 develop line-class codes, which would prohibit a toll
- 7 call as a service, then we should be able to recover a
- 8 cost for that service whether or not the -- it's in an
- 9 office -- it's AIN capable or not.
- 10 Q. Because there is a -- an extra work involved
- 11 in developing the line class codes?
- 12 A. There is work involved in develop -- if --
- 13 if -- if we have to develop a UNE line class code then
- 14 there's certainly work involved in that, yes, ma'am.
- 15 Q. And that's software-type work?
- 16 A. Yes, ma'am.
- 17 COMMISSIONER MURRAY: Okay. I think that's
- 18 all I have. Thank you.
- 19 THE WITNESS: Thank you, ma'am.
- JUDGE RUTH: I have a question for you on 20
- 21 behalf of one of the Commissioners.
- 22 OUESTIONS BY JUDGE RUTH:
- Earlier you were talking about calls failing 23
- 24 on the Nortel switches using the FGD system. Would
- 25 they also fail on Lucent and Ericsson switches?

- A. I believe that OS and DA, if it were directed
- 2 to a Feature D trunk, parts of the call would fail in
- 3 each and every one of the switches without some form of
- 4 mediation. Let me clarify that a little bit.
- For example, the -- the example I used was the
- 6 Nortel zero-minus call that -- that we know would fail.
- 7 The other calls might possibly be able to be
- 8 manipulated so that they would process over Feature
- 9 Group D. And that was part of the preliminary test
- 10 that we did in the lab in response to WorldCom -- or
- 11 MCI's request in California. The test was never
- 12 completed.
- 13 What we were attempting to test was a unique
- 14 software package in the Lucent switch called ALSP,
- 15 alternative local service provider, which basically
- 16 could allow -- possibly could allow us to send OS and
- 17 DA over Feature Group D.
- 18 The other portion of the test -- pardon me,
- 19 ma'am -- was for what we call code conversion of 411 in
- 20 the DMS product. They were wanting -- the way I
- 21 understand it, MCI seeks to have -- or sought to have
- 22 us convert it from 411 into an area code 555-XXXX on
- 23 their behalf.
- So we would basically take the call into the 2.4
- 25 switch, strip the digits off, bring it back out through

- 1 a loop around of some form and then restart the call
- 2 all around again as a one plus. And there were some
- 3 preliminary tests done that showed the call process.
- 4 We don't know that -- but there are other things, of
- 5 course, that are gonna be required such as preordering,
- 6 ordering, billing the call, maintenance. All of those
- 7 issues would have to addressed to determine if it was
- 8 even technically feasible to provide such a service.
- 9 And I think we were at the point where we were
- 10 ready to go forward with an evaluation of a field test
- 11 whereby we would look at our systems, order, billing,
- 12 provisioning to see if we could actually do this on
- 13 their behalf.
- 14 And we've provided, as I've stated and is
- 15 attached to my testimony -- we provided a quote for
- 16 what we thought it would cost to modify our network in
- 17 the event it was truly technically feasible, and -- and
- 18 that was the end of that.
- 19 To further answer your question, you asked me
- 20 about Ericsson.
- 21 O. Uh-huh.
- 22 A. To my knowledge, there's been no
- 23 preliminary -- there's not even been a preliminary test
- 24 or evaluation on our part that would suggest it is
- 25 capable of carrying an OS or DA call Feature Group D.

- 1 Q. But on the Lucent you said it might --
- 2 A. Sure.
- 3 Q. -- with some other things. But Ericsson you
- 4 don't have --
- 5 A. I'm not --
- 6 Q. -- any preliminary tests to say whether it's
- 7 possible?
- 8 A. That's correct. And again, when we talk about
- 9 OS and DA we need to -- we need to understand we're
- 10 talking about the local OS and DA.
- 11 As I said earlier, if a call is dialed on a
- 12 zero-plus basis; in other words, 0-505-762-XXXX, that
- 13 call is processed on Feature Group D because of the
- 14 digits dialed. But it's in-- inherent within the
- 15 software within the switch itself.
- 16 However, when you dial zero, it's a -- it --
- 17 it processes that over Feature Group C, which is what
- 18 we use for ourselves. And that's why I can't go over a
- 19 D group.
- 20 They did suggest some modifications that we
- 21 might try to do part of their OS and DA. Again, it was
- 22 a partial solution, but even that was never -- it never
- 23 came to a field test or fruition.
- JUDGE RUTH: Okay. Thank you.
- 25 Any further questions, Commissioner?

- 1 COMMISSIONER MURRAY: No.
- JUDGE RUTH: Okay. WorldCom recross.
- 3 RECROSS-EXAMINATION BY MR. MORRIS:
- 4 Q. Mr. Kirksey, do you recall the questioning
- 5 regarding the OS and DA and the customized routing?
- 6 A. I remember, sir.
- 7 Q. Would you agree that unt-- until it is
- 8 technically feasible to provide OS and DA routing via
- 9 Feature Group D as we have requested; that is, WorldCom
- 10 has requested, that OS and DA are still UNEs?
- 11 A. No, sir. And the reason I say that is because
- 12 this very Commission reviewed our OS and DA offering as
- 13 part of our 271 proceeding and found it didn't meet the
- 14 UNE -- the required Remand Order.
- 15 Q. Okay.
- 16 A. There -- there are possible multiple
- 17 variations. Perhaps you want it sent over a stringing
- 18 wire, I don't know. All I could tell you is what we
- 19 provide and it's a -- we make available the very same
- 20 service we use for ourselves. And we also have a
- 21 provision about which you could request something in
- 22 addition if you choose to do so.
- 23 Q. Secondly, do you know does Southwestern Bell
- 24 provide any call blocking through AIN?
- 25 A. Call blocking is provided via line class code;

- 1 in other words, toll restrictions -- specifically what
- 2 we're talking about in my testimony is toll
- 3 restrictions. The question really becomes whether or
- 4 not there's a unique line of class code required. In
- 5 other words, in an AIN-based office we could probably
- 6 identify your traffic apart from ours and thus not have
- 7 to create a unique line class code.
- MR. MORRIS: Thank you. That's all I have.
- JUDGE RUTH: Staff? 9
- 10 MR. BATES: No, thank you.
- JUDGE RUTH: Okay. Mr. Lane, do you have 11
- 12 redirect?
- MR. LANE: Yes, Your Honor. 13
- 14 REDIRECT EXAMINATION BY MR. LANE:
- Q. Let me start, Mr. Kirksey, with Issue 22,
- 16 which involves the AIN-platform-type issues.
- 17 A. Yes, sir.
- 18 Ο. And Commissioner Murray asked you some
- 19 questions concerning that and whether Southwestern Bell
- 20 would find Staff's proposed language to be acceptable.
- 21 And you've indicated that you thought it could with
- 22 minor tweaks, and you described specifically the
- 23 deletion of the words "within the AIN platform." Do
- 24 you recall that?
- 25 A. Yes, sir, I do.

- Q. But were there any other minor tweaks that
- 2 need to be made in that language in your perspective?
- A. To be -- to be perfectly honest with you,
- 4 Mr. Lane, I haven't reviewed the language to that
- 5 extent to know that -- that all of it is acceptable or
- 6 not. But if you give me a second, I'll look at it one
- 7 more time just to be certain.
- Q. Okay.
- A. It appears to me still that with the
- 10 modification that I suggested that -- that perhaps the
- 11 language could be acceptable.
- 12 Q. Okay. Back to Issue 35 concerning the
- 13 I/O ports, and you indicated that they were not part of
- 14 the switch, but they were an input to the switch.
- 15 Could you explain what you mean by that?
- 16 A. The I/O port is an interface by which we send
- 17 and receive the commands to the switch, instructions
- 18 such as performing software loads on the switch,
- 19 initiating changes to customer numbers, adding numbers,
- 20 deleting numbers, changing routing.
- 21 It's a communications port by which we
- 22 actually make changes -- software changes within the
- 23 switch itself.
- Q. Okay. And is access to the I/O port available 2.4
- 25 in some forms to WorldCom?

- A. It's my understanding that the I/O port could
- 2 be purchased, but not on unbundled basis. I don't
- 3 believe we were obligated or it's ever been identified
- 4 as -- as an unbundled item.
- Q. You were asked some questions concerning the
- 6 UNE Remand Order and the status of OS and DA as UNEs.
- 7 Do you recall those questions?
- A. Yes, sir, I do.
- Q. Okay. And are you familiar with the rules
- 10 adopted by the FCC with regard to OS and DA in the UNE
- 11 Remand case?
- 12 A. Yes, sir, I -- I am aware of those rules.
- Q. Okay. And with regard to operator services 13
- 14 and directory assistance in general, could you describe
- 15 what the applicable rule is for the obligations of the
- 16 incumbent LEC?
- 17 A. I don't remember the specific rules cite,
- 18 but --
- MR. LANE: Okay. May I approach the witness,
- 20 Your Honor?
- JUDGE RUTH: Yes. 21
- 22 BY MR. LANE:
- Q. Let me show you Appendix C from the UNE Remand 23
- 24 Order and with specific reference to Section 51.317F.
- 25 Does that describe the FCC rule with regard to the

- 1 status of operator services and directory assistance as
- 2 a UNE?
- 3 A. Yes, sir, it does. Specifically it states
- 4 that -- that operator services and directory assistance
- 5 would be provided on an unbundled basis only where the
- 6 incumbent LEC does not provide customized routing or --
- 7 and I think that's a key word "or" -- a compatible
- 8 signaling protocol.
- 9 Q. And if the incumbent LEC provides either
- 10 customized routing or a compatible signaling protocol,
- 11 then OS and DA are no longer a UNE?
- 12 A. That is correct, sir.
- 13 Q. Okay. Does Southwestern Bell provide
- 14 customizing routing?
- 15 A. Yes, sir, we do.
- 16 Q. And is there a CLEC to whom we do provide
- 17 customized routing?
- 18 A. It is my understanding that, yes, sir, there
- 19 are.
- 20 Q. And what protocol is utilized to provide that
- 21 customized routing?
- 22 A. The routing that we provide requires Feature
- 23 Group C, dedicated trunks, and that's in parity or
- 24 identical technology to what we use within our own
- 25 network.

- 1 Q. Now, with regard to WorldCom's request for
- 2 utilizing Feature Group D, would you describe that as a
- 3 compatible signaling protocol?
- 4 A. If it were technically feasible, yes, sir.
- 5 Q. And your description and discussion with
- 6 Mr. Morris on behalf of WorldCom was exploring the
- 7 technical feasibility of Feature Group D; is that a
- 8 fair statement?
- 9 A. Correct. Along with the statements from the 10 Judge.
- 11 Q. And is it your view that Feature Group D can
- 12 be a compatible signaling protocol for OS and DA in all
- 13 circumstances?
- 14 A. Absolutely not.
- 15 Q. Okay. Are there some circumstances at this
- 16 point where WorldCom has recognized that Feature
- 17 Group D cannot be utilized for that trunking?
- 18 A. Yes. In the proceeding in California -- the
- 19 California arbitration of last year, I believe
- 20 Mr. Caputo himself identified that, as I did in my
- 21 testimony and here today, that zero-minus -- a call to
- 22 the operator from a Nortel switch cannot be routed over
- 23 Feature Group D.
- Q. And the WorldCom proposal that you were
- 25 testing the technical feasibility of then wasn't a

- 1 complete solution to OS and DA trunking?
- A. No. No. As I said earlier, it was a partial
- 3 solution which took care of -- which would have sent
- 4 parts of their OS and DA, but -- but, of course, not
- 5 all of them.
- Q. And does customized routing as we've provided
- 7 to other CLECs and to ourselves remain available to
- 8 WorldCom if they were to choose to do that?
- 9 A. Absolutely.
- 10 Q. And I believe you indicated that the
- 11 Commission in the 271 case here in Missouri had found
- 12 that Southwestern Bell had satisfied its obligations
- 13 with regard to OS and DA under the UNE Remand Order.
- 14 Did you make that statement?
- A. Yes, sir, I did. That is my understanding.
- 16 MR. LANE: And -- and if I may approach, Your
- 17 Honor?
- 18 JUDGE RUTH: Yes.
- 19 BY MR. LANE:
- Q. And, Mr. Kirksey, showing you the order from 20
- 21 the Commission in Case No. TO-99-227 on March 15th of
- 22 2001 with regard to checklist item No. 7 on page 57 of
- 23 the Order, is that what you were referring to with
- 24 regard to the Commission's findings with regard to
- 25 directory assistance and operator services?

- 1 A. Yes, sir, I was.
- 2 Q. And with regard to customized routing, are you
- 3 familiar with whether that was an -- an issue that was
- 4 raised and discussed in the first AT&T arbitration in
- 5 Missouri Case No. TO-97-40?
- 6 A. When was -- can you tell me when that
- 7 occurred? I'm trying to remember the specific case.
- 8 Q. 1996 -- or '7 --
- 9 A. No, sir.
- 10 Q. -- time frame?
- 11 A. No, sir.
- 12 Q. Okay. With regard to Issue 31, you were asked
- 13 some questions about toll restriction and what work has
- 14 to be done to accomplish that. Could you explain
- 15 what's required to provide toll restriction both in
- 16 AIN and non-AIN offices?
- 17 A. Toll restriction is accomplished via line
- 18 class code. The line class code determines what are
- 19 available calls. For example, it determines what your
- 20 call scope are, can you dial one-plus, can you dial
- 21 zero-plus. Effectively sets what calls can be made.
- 22 Toll restriction would be developed or
- 23 provided via line class code which, in effect,
- 24 prohibited calls that would generate a toll charge.
- 25 There is some discussion about the distinction between

- ${\bf 1}$  an office in which AIN is present versus an office in
- 2 which AIN is not present.
- 3 If there is no AIN solution within an end
- 4 office, then unique line class codes would have to be
- 5 developed for each carrier. I -- I -- I believe that
- 6 that is true -- that each carrier would have to have a
- 7 set of unique line class codes.
- 8 However, in an AIN-based office there is a
- 9 possibility or a probability that we could distinguish
- 10 the CLEC traffic apart from our own and might not have
- 11 to develop the unique line class code. They might be
- 12 able to utilize line class codes that Southwestern Bell
- 13 has built for its own use.
- 14 Q. But there would still be a cost to provide
- 15 toll restriction in the AIN office, would there not?
- 16 A. Sure. And -- and toll restriction effectively
- 17 is a service that we provide.
- 18 Q. With regard to Issue 46 concerning the
- 19 signaling point code, you were asked some questions
- 20 about change to a signaling point code. And you
- 21 indicated that it might require an off-hours conversion
- 22 to do that.
- In your view would the cost to do a change to
- 24 a signaling point code be more or less or the same as
- 25 the initial establishment of a sig-- of a signaling

- 1 point code?
- 2 A. And I believe as a part of my answer -- what
- 3 I -- what I stated was that the con-- the changing of a
- 4 point code is more significant and would require
- 5 additional work that's not relative to the
- 6 establishment or the simple construction of a point
- 7 code and translations of one.
- 8 To convert a point code or to change a point
- 9 code would require an off-hours conversion in a
- 10 coordinated cut so that the traffic belonging to that
- 11 particular carrier or owner of the point code would be
- 12 minimized.
- 13 Q. Okay. And I -- I -- you would expect that the
- 14 cost, then, to change is greater than the cost to --
- 15 A. Oh, certainly it would be -- it would be more
- 16 difficult and -- and more labor intensive to do a
- 17 conversion than a simple input.
- 18 Q. And is the rate that Southwestern Bell
- 19 proposes to charge for a signaling point code change
- 20 higher than the charge already applicable to the
- 21 initial establishment of signaling point code?
- 22 A. No, sir.
- 23 Q. It's --
- 24 A. It's -- in other words, I believe the -- I
- 25 believe the charge that we've suggested is the same

- $\ensuremath{\mathbf{1}}$  charge that would be applied for the generation of a
- 2 new point code.
- 3 Q. Even though the costs are higher?
- 4 A. Even though the costs would probably be much
- 5 higher.
- 6 MR. LANE: That's all I have. Thank you.
- JUDGE RUTH: Mr. Kirksey, you may step down.
- 8 You are not excused at this point, but I am able to go
- 9 ahead and excuse Witnesses Rogers and Oyer.
- 10 (Witnesses excused.)
- 11 MR. KIRKSEY: Thank you.
- 12 MR. LANE: I think Mr. Hughes swallowed a
- 13 pretzel.
- JUDGE RUTH: Staff, you may call your witness.
- 15 MR. BATES: Thank you.
- 16 We call Natelle Dietrich to the stand.
- JUDGE RUTH: Someone leave something --
- 18 MS. DIETRICH: Uh-huh.
- 19 JUDGE RUTH: -- at the witness table?
- 20 Who does this belong to?
- 21 (No response.)
- 22 (Witness sworn.)
- JUDGE RUTH: Thank you. Please be seated.
- 24 And, Mr. Bates, you may proceed.
- MR. BATES: Thank you, Your Honor.

- 1 NATELLE DIETRICH testified as follows:
- 2 DIRECT EXAMINATION BY MR. BATES:
- 3 Q. Would you please state your name for the
- 4 record?
- 5 A. Natelle Dietrich.
- 6 Q. And what is your business address?
- 7 A. 200 Madison Street, Jefferson City, Missouri
- 8 65102.
- 9 Q. And where and how are you employed?
- 10 A. I'm employed by the Missouri Public Service
- 11 Commission as a regulatory economist.
- 12 Q. Ms. Dietrich, did you cause to be prefiled in
- 13 this case what has been marked for identification as
- 14 Exhibit No. 25?
- 15 A. Yes, I did.
- 16 Q. Do you have any changes, corrections or
- 17 additions you would wish to make in that exhibit at
- 18 this time?
- 19 A. Yes, I do. The first change is on page 7 at
- 20 line 9 in the bolded language. It says, including
- 21 exiting UNE combinations. That should be existing UNE
- 22 combinations.
- Then on that same page at line 17, the
- 24 language that starts, including existing UNE
- 25 combinations should be bolded to point out that it was

- 1 Staff language.
- JUDGE RUTH: Could you repeat that last
- 3 change, please?
- 4 THE WITNESS: Yes. On page 7 beginning at
- 5 line -- actually I think it's 16, not 17. It says,
- 6 including existing UNE combinations. That should be
- 7 bolded.
- JUDGE RUTH: Thank you.
- 9 BY MR. BATES:
- 10 Q. Is that all?
- 11 A. No. On page 15 in Staff's answer beginning at
- 12 line 16, the sentence -- the first sentence reads,
- 13 Staff asserts the Missouri 271 Agreement where
- 14 M2A rates are appropriate, there should be a period
- 15 there, and the rest of the sentence eliminated.
- 16 So that it now reads, Staff asserts the
- 17 Missouri 271 Agreement M2A rates are appropriate. It
- 18 would be appropriate to re-evaluate and so on and so
- 19 forth.
- 20 And then on page 16 in Staff's answer, it
- 21 would be the same change. The first sentence should
- 22 read, Staff asserts the M2A rates are appropriate,
- 23 period. And the rest of the sentence is -- should
- 24 crossed out so that the answer reads, Staff asserts the
- 25 M2A rates are appropriate. It would be appropriate to

- 1 re-evaluate and so on. And that's it.
- Q. Ms. Dietrich, other than the changes which
- 3 you've just laid out, if I were to ask you the same
- 4 questions today, would your answers that you gave in
- 5 your prefiled testimony be substantively the same?
- 6 A. In Staff's roll in the arbitration I would
- 7 have to say that my answers would be the same subject
- 8 to any changes that were made in the DPL upon further
- 9 review of testimony and that type of thing.
- 10 Q. And as far as your exhibit -- what has been
- 11 marked as exhibit -- for identification as Exhibit
- 12 No. 25, would your answers be substantively the same
- 13 there except for the corrections and the caveat with --
- 14 that you just made?
- 15 A. Yes, it would.
- MR. BATES: Your Honor, at this point I would
- 17 move Exhibit No. 25 be accepted into evidence.
- 18 JUDGE RUTH: Are there any objections to
- 19 Exhibit 25, Ms. Dietrich's rebuttal testimony coming
- 20 in?
- 21 (No response.)
- 22 JUDGE RUTH: Seeing no objections, it is
- 23 received into the record. Thank you.
- 24 (EXHIBIT NO. 25 WAS RECEIVED INTO EVIDENCE.)
- MR. BATES: And, Your Honor, at this point I

- 1 tender the witness for cross-examination.
- JUDGE RUTH: Okay.
- 3 Mr. Lane?
- 4 CROSS-EXAMINATION BY MR. LANE:
- 5 Q. Good morning, Ms. Dietrich.
- 6 A. Good morning, Mr. Lane.
- 7 Q. First, in your rebuttal testimony you address
- 8 Issue 39 --
- 9 A. Yes.
- 10 Q. -- do you see that?
- 11 And that issue involves whether WorldCom may
- 12 adopt sections of the M2A without all of the
- 13 legitimately related terms and conditions.
- 14 Is it fair to say that it's your understanding
- 15 now that both Southwestern Bell and WorldCom have the
- 16 same understanding with regard to attachment 26; that
- 17 is, that a CLEC wishing to adopt any UNE provision from
- 18 the M2A must take all of attachments 6 through 10?
- 19 A. I would agree as far as adopting -- a CLEC
- 20 adopting portions, yes.
- 21 Q. Okay. And it -- it's not real clear, is that
- 22 also Staff's position now?
- 23 A. As far as the adopting portions, yes.
- Q. Okay. And so if a CLEC wishes to take some
- 25 particular provision regarding UNEs, such as the rates

- 1 and the UNE pricing schedule, then they need -- that
- 2 CLEC, if they want to adopt into the M2A, they need to
- 3 take all of attachments 6 through 10, correct?
- 4 A. If -- if they adopt the M2A -- or that portion
- 5 of the M2A then, yes, they would have to take it.
- 6 Q. All right. And in this case WorldCom has
- 7 chosen not to opt into the UNE provisions of the M2A,
- 8 and so all of the matters covered in attachments 6
- 9 through 10 including the prices are at issue in this
- 10 case, right?
- 11 A. That's correct.
- 12 Q. Okay. Now, when Staff performed its
- 13 evaluation, would it be fair to say -- well, let me
- 14 start over.
- 15 If a particular provision, a non-price
- 16 provision, is in the M2A, would you agree that both
- 17 parties in this case, since there's no adoption, have
- 18 the right to propose either the same or different
- 19 language than in the M2A?
- 20 A. As negotiation, yes.
- 21 Q. And then the position of the Staff in this
- 22 case is to evaluate whether one party's proposal is
- 23 better than the other or -- or maybe an alternative one
- 24 that Staff develops; is that how you saw your role?
- 25 A. As our role, yes. Uh-huh.

- Q. Okay. And would you agree with me that the
- 2 mere fact that a non-price provision appears in the
- 3 M2A in -- somewhere in UNE attachment 6 or 10 -- that
- 4 that by itself isn't sufficient for evaluation of
- 5 whether it should or shouldn't be included in this
- 6 agreement?
- A. The -- the mere fact that it is in the M2A
- 8 is -- is not necessarily stating that it should be
- 9 included in this agreement, although I do think it's a
- 10 legitimate option to fall back on.
- Q. Okay. And my question then is: When you did 11
- 12 your evaluation in this case, did you do it with the
- 13 thought in mind that if it's in the M2A, it
- 14 automatically comes in or did you do it in terms of
- 15 evaluating outside of the M2A whether it makes sense to
- 16 have that provision in this particular contract?
- 17 A. It was a combination of both.
- 18 Ο. Okay. And -- and I ask that because with
- 19 Issue 2, for example, it appears that Staff's
- 20 evaluation in that case as is reflected on page 5 of
- 21 your rebuttal testimony suggests WorldCom's
- 22 testimony -- or WorldCom's language be utilized -- and
- 23 it looks like solely on the business that it's in the
- 24 M2A; is that a -- a fair statement of what you have
- 25 laid out on page 5 of your rebuttal testimony?

- 1 A. Based on our re-- my reading of Southwestern
- 2 Bell's objections to the language, I would say that's a
- 3 fair assumption.
- 4 Q. Okay. And now, considering the testimony that
- 5 you've heard on this item and -- and the views that
- 6 you've expressed today, would you agree that an
- 7 evaluation of Issue 2 should go beyond merely whether
- 8 that provision is contained in the M2A today?
- 9 A. I don't want to give the impression that just
- 10 because it was in the M2A we said go for it.
- 11 Southwestern Bell's testimony both today -- or
- 12 throughout the hearing and also in writ-- prefiled
- 13 testimony gave me the impression that your argument was
- 14 that it would require you -- or your main dispute was
- 15 that it would require you to maintain dual networks to
- 16 at least the extent of that particular UNE or the  $\,$
- 17 change.
- 18 And so the point I was trying to make was that
- 19 if that's the only argument, then you are already
- 20 anticipating that option in the M2A, so it's not
- 21 anything new.
- Q. Okay. And -- and so as I took your testimony,
- 23 it was because it was in the M2A it's -- it's
- 24 acceptable here; is that not a fair characterization of
- 25 it?

- 1 A. I wouldn't say it's just because it's in the 2 M2A it's okay.
- 3 Q. Okay. Would you agree with me that the FCC
- 4 has network disclosure rules that apply when an ILEC
- 5 like Southwestern Bell wants to change some aspect of
- 6 its network?
- 7 A. Yes, I would.
- Q. Okay. And the FCC rules contemplate notice
- 9 being given to the IXCs and to CLECs, for that matter,
- 10 in order to permit them to make whatever changes are
- 11 necessary in their own network, right?
- 12 A. That's my understanding, yes.
- 13 Q. And the FCC rules don't require the ILEC to
- 14 continue to maintain equipment or characteristics of --
- 15 of the switch or facilities if the network disclosure
- 16 rules have been followed, right?
- 17 A. I would agree that they don't require it. I'm
- $18\ \mathrm{not}\ \mathrm{sure}\ \mathrm{if}\ \mathrm{there's}\ \mathrm{any}\ \mathrm{caveats}\ \mathrm{or}\ \mathrm{any}\ \mathrm{clauses}\ \mathrm{that}\ \mathrm{say}$
- 19 that it's -- they cannot provide it.
- 20 Q. Okay. And the FCC rules, then, don't obligate
- 21 the ILEC to continue to maintain an obsolete portion of
- 22 its network at its own expense at the request of a
- 23 carrier who might be affected by that, right?
- 24 A. That is correct. They do not require it to be
- 25 maintained.

- 1 Q. Okay. The -- the theory under the FCC rules
- 2 is if you give sufficient time notification, then each
- 3 party, both the incumbent LEC and the other carrier,
- 4 whether it's an interexchange carrier or a CLEC, bears
- 5 its expense to revise its network as is necessary and
- 6 appropriate, right?
- 7 A. There is an expense to revise its network; is
- 8 that --
- 9 Q. Yes.
- 10 A. -- what you said?
- 11 That's correct.
- 12 Q. Okay. Now, with regard to Issue 3, you agree
- 13 that the Commission has already ruled that Southwestern
- 14 Bell is not required to combine unbundled network
- 15 elements that are not currently combined in its network
- 16 for CLECs; is that a fair statement?
- 17 A. That's correct.
- 18 Q. Okay. And you quote from the March 25, 2001
- 19 order in Case No. TO--99-227 to that effect?
- 20 A. That's correct.
- 21 Q. Okay. And would you agree with me that on
- 22 page 14 of that same order the Commission found that
- 23 Southwestern Bell is not legally required to combine
- 24 unbundled network elements for CLECs?
- 25 A. I don't know about the page citation, but I

- 1 would agree that it's in there.
- Q. Okay. And you recommend that Southwestern
- 3 Bell's position on this issue be adopted, right?
- 4 A. That's correct.
- 5 Q. And the additional language that you propose
- 6 is not intended to change or vary from what
- 7 Southwestern Bell's position is in the case only to
- 8 make it concrete and put it into the agreement itself;
- 9 is that a fair statement?
- 10 A. That's correct.
- 11 Q. Okay. With regard to Issue 5 on stand-alone
- 12 multiplexing, my understanding that your -- your
- 13 position on that is that Southwestern Bell's proposal
- 14 is consistent with and in compliance with the FCC's UNE
- 15 Remand decision; is that correct? I think that's on
- 16 page 8 and 9 of your testimony.
- 17 A. Yes, that's correct.
- 18 Q. Okay. If the Commission wants to add a new
- 19 unbundled network element, in some cases that's
- 20 permissible under the FCC rules, right?
- 21 A. That's correct.
- Q. But one has to go through the necessary or
- 23 impair analysis as contained in the FCC's rules and as
- 24 informed by what the courts have said that means in
- 25 order to do that, right?

- 1 A. Yes.
- Q. And you'd agree in this case there's been no
- 3 evidence on that score with regard to creating a new
- 4 unbundled network element stand-alone multiplexing,
- 5 right?
- 6 A. In testimony, I believe WorldCom may have
- 7 attempted to provide a necessary/impair analysis on
- 8 some issue. I don't remember if it was related
- 9 directly to multiplexing, but I do not feel that
- 10 it's -- if that's what they were attempting to do, that
- 11 it met the requirements of necessary and impair.
- 12 Q. Okay. Let me move to Issue 6, if we could.
- 13 That involves un-- unbundled dedicated transport,
- 14 right?
- 15 A. Yes, it does.
- 16 Q. And in this case you utilized language from
- 17 both parties in making your proposal, right?
- 18 A. Right.
- 19 Q. And is it your view that as -- as others have
- 20 testified on behalf of Southwestern Bell in this case,
- 21 that with regard to unbundled dedicated transport that
- 22 one end of the point-to-point piece must be at
- 23 either -- at either a Southwestern Bell premises or
- 24 both ends must be at the same requesting carrier's
- 25 switch or premises?

- A. I think what you're getting at is the third
- 2 parties acting on behalf of the CLEC. And I would
- 3 agree with your -- what you just stated. Should I go
- 4 on or -- is that what you were asking me or --
- Q. Well, I -- I think so. And let me clarify.
- 6 Your language that you're in -- proposing that's kind
- 7 of a melting of the two proposals is not intended to
- 8 impose an obligation on Southwestern Bell to provide
- 9 unbundled dedicated transport between two different
- 10 CLECs, is it?
- 11 A. No, it's not. When we read -- if it is --
- 12 is -- the proposed language had stopped at third
- 13 parties, then we would have definitely removed it. It
- 14 was the acting on behalf of CLEC that I guess caused
- 15 the confusion.
- We were reading that differently than what's 16
- 17 been portrayed throughout the hearing. And so my
- 18 recommendation at this time would be that the third
- 19 party language be removed altogether.
- Q. Okay. So if -- if we look at the decision 20
- 21 point list and -- and be specific on Issue 6, can we
- 22 identify what language that Staff would propose to
- 23 remove from its proposal? And I -- I -- do you have a
- 24 copy of that?
- 25 A. Yes, I do.

- Q. Okay.
- On my copy it's page 19 of Staff's evaluation.
- 3 Under Staff's evaluation column probably a little more
- 4 than halfway down, it says, between wire centers owned
- 5 by SWBT or CLEC or third parties acting on behalf of
- 6 CLEC; or third parties acting on behalf of CLEC is what
- 7 I'm proposing would be removed.
- Q. Okay. And each time that phrase "or third
- 9 parties acting on behalf of CLEC" appears, then you --
- 10 you would propose to delete that?
- 11 Α. That's correct.
- 12 Q. Okay. That would be both in Sections 8.0 and
- 13 8.2.1, and I'm not sure if it's present, but in 8.2.3
- 14 if it's there?
- 15 A. If it's there, yes.
- 16 Okay. And it looks like it's in 8.2.1, right?
- 17 A. Yes, it is. On page 20 of my copy there's a
- 18 couple references to it.
- I think agree. Looks like there's two
- 20 references to the language, or third parties acting on
- 21 behalf of a CLEC, that it's in 8.2.1 that Staff would
- 22 propose be removed, right?
- That's correct. Throughout the entire 23
- 24 language for this issue I only found it four times, but
- 25 I maybe missed something.

- 1 Q. Okay. We've covered four, I think, haven't
- 2 we?
- 3 A. Yes.
- Q. Okay. Let me move to Issue 7, which involves
- 5 the promotional offerings in Section 14 of the M2A.
- 6 And as I read your testimony, you agree that references
- 7 to provisions of UNE combinations that are contained in
- 8 Section 14 should be removed; is that right?
- 9 A. That's correct.
- 10 Q. There are other portions of Section 14 of
- 11 attachment 6 of the M2A that would remain under Staff's
- 12 proposal?
- 13 A. If -- if you look at the DPL on Issue 7
- 14 beginning of page 24, there are some sections that we
- 15 are proposing remain with the changes of any removal of
- 16 any new com-- new UNE combinations.
- 17 Q. Okay. And that's what I wanted to explore.
- 18 You -- you don't have any changes to that at this
- 19 point; is that right?
- 20 A. To our position?
- 21 Q. Yes.
- 22 A. No.
- 23 Q. Okay. Would you agree with me that some of
- 24 the provisions that you propose be included in
- 25 Section 14 of Attachment 6 involve items that are

- 1 beyond what the Commission can legally impose? And you
- 2 may not be able to answer that from a -- you tell me if
- 3 you feel comfortable with that.
- 4 A. I'll word my response this way. If there are
- 5 options that are beyond what the Commission can legally
- 6 order, then I think they should be removed.
- 7 Q. Okay. Let's explore, then, from a policy
- 8 perspective and see -- see whether you agree they
- 9 should be removed and -- I'm sorry. Let me back up.
- 10 With regard to the provision of enhanced and
- 11 extended loop -- to the extent there's any provision
- 12 concerning that in -- in Section 14, you propose that
- 13 those be removed as well, right?
- 14 A. Right. That would be consistent with our
- 15 position.
- 16 Q. Would you agree with me that Section 14.3 and
- 17 Section 14.4 provide for voluntary commitments by
- 18 Southwestern Bell that it will continue to provide
- 19 unbundled network elements under the M2A for one year
- 20 for business customers and two years for residential
- 21 customers even if the FCC or court -- or a court
- 22 determines that it's no longer a UNE?
- 23 A. And I understood the whole question, but can
- 24 you give me the references again?
- 25 Q. Yes. In Sections 14.3 and Sections 14.4 --

- 1 I  $\operatorname{\mathsf{I}}$  -- I can give you the more specific cites if you need 2 it.
- 3 A. No, that's okay. That's correct.
- 4 Q. In 14.3 the beginning language of that says,
- 5 for service of business customers beginning March 6th
- 6 of 2003 and then it -- it lists some additional items
- 7 that Southwestern Bell agrees to, right?
- 8 A. Correct.
- 9 Q. And in Section 14.4 it says -- the beginning
- 10 of it refers to, until -- for services to residential
- 11 customers beginning March 6th of 2004, and then it
- 12 lists a series of things that Southwestern Bell agrees
- 13 to, right?
- 14 A. Yes.
- 15 Q. And would you agree with me that the items
- 16 listed there under 14.3 and 14.4 were voluntary
- 17 proposals by Southwestern Bell that go beyond the
- 18 requirements of the act?
- 19 A. I don't know that I would classify them in
- 20 that way. I mean, I would agree that if they are
- 21 things that you included in the M2A; whether they go
- 22 beyond the requirements of the act, I don't know.
- Q. Okay. Would you agree with me generally that
- 24 if an interconnection agreement contains an obligation
- 25 to provide a particular unbundled network element and

- 1 the FCC or court finds that that's -- no longer should
- 2 be considered an unbundled network element, that most
- 3 interconnection agreements, if not all, contain
- 4 intervening law provisions that allows the parties to
- 5 go back in and change their agreement to conform with
- 6 the subsequent FCC or court decision with regard to
- 7 classification as a UNE --
- 8 A. Yes.
- 9 Q. -- is that a fair statement?
- 10 A. Yes, it is.
- 11 O. And what the M2A does in Sections 14.3 and
- 12 14.4, it contains a commitment by Southwestern Bell
- 13 that it won't enforce any intervening law change, but
- 14 will continue to provide that unbundled network element
- 15 for one year for business customers and two years for
- 16 residential customers, right?
- 17 A. Yes.
- 18 Q. Okay. And that absent that voluntary
- 19 commitment made in the M2A, you don't find that in any
- 20 other interconnection agreements that Southwestern Bell
- 21 has entered into, right?
- 22 A. Not that I'm aware of off the top of my head.
- 23 Q. It's essentially a -- a waiver of the normal
- 24 right to enforce an intervening law change, right?
- 25 A. From a non-legal standpoint I think you could

- 1 characterize that as -- as that.
- Q. Okay. And a lot of these get into legal
- 3 issues and I'm -- I'm trying to stay on the policy
- 4 side --
- 5 A. Right.
- 6 Q. -- from your perspective.
- 7 Would you agree from a policy perspective that
- 8 if there's a -- an intervening law change, such as a
- 9 declaration that a particular item is no longer an
- 10 unbundled network element, that both parties ought to
- 11 have the right to enforce that particular change?
- 12 A. Well, I think if it was an ongoing issue, that
- 13 may be true. But I know we're talking about 2003 and
- 14 2004. And then there's also provisions in here that
- 15 CLEC -- Southwestern Bell and the CLEC can negotiate
- 16 as -- as far as pricing and that type of thing.
- 17 So I think there are some angles in here that
- 18 if the Commission wishes to follow this recommendation,
- 19 they could do so.
- 20 Q. But would you agree from a policy perspective
- 21 that normally a party does have the right to come back
- 22 in and modify the agreement to reflect changes that are
- 23 imposed by either the regulatory body or the -- or the
- 24 courts?
- 25 A. I think most interconnections have --

- 1 or agreements have that provision in there.
- Q. Okay. And would you agree that in
- 3 Section 14.3 and Section 14.4 that both with regard to
- 4 business and residential customers that the M2A
- 5 language includes a commitment that Southwestern Bell
- 6 will continue to provide at TELRIC prices even if the
- 7 TELRIC standard is changed?
- 8 A. Well, and -- and that's where I wouldn't
- 9 necessarily agree with you, because it does say that
- 10 you can renegotiate.
- 11 Q. Okay. And where are you pointing to with
- 12 regard to the negotiations?
- 13 A. The one that I have just handy right here is
- 14 in 14.3.2.
- 15 Q. Okay. And what page is that on the Staff's
- 16 joint DPL?
- 17 A. Page 28. And it says -- reading from 14.3.2,
- 18 if the FCC or a court modifies after this agreement is
- 19 executed by the parties, the TELRIC methodology
- 20 applicable to unbundled network elements SWBT and CLEC
- 21 may renegotiate the applicable -- applicable prices for
- 22 unbundled network elements provided pursuant to -- and
- 23 it lists Section 251 C3 of Title 47 United States Code.
- Q. Okay. And there's a similar provision in
- 25 Section 14.4, is there not?

- 1 A. I believe so, but I can't find it right --
- 2 right this minute. Yes. Uh-huh.
- 3 Q. But both 14.3, the provision that you read,
- 4 and 14.4 on that are modified by what happens -- or
- 5 what's provided in the beginning of Section 14.3 and
- 6 14.4, right?
- 7 In both cases for business customers, that
- 8 process won't start, the renegotiations and
- 9 discussions, until March of 2003; and for residential
- 10 customers that process of renegotiation wouldn't start
- 11 until March of 2004, right?
- 12 A. Yes, that is correct.
- Q. Okay. And -- and so that's a significant
- 14 difference between what normally occurs in an
- 15 interconnection agreement and what Southwestern Bell
- 16 provided in the M2A, right?
- 17 A. I -- I must admit I did not read it that way
- 18 until you pointed it out that way.
- 19 Q. Okay. And would you agree with me then
- 20 that --
- JUDGE RUTH: Mr. Lane, I'm sorry. I need to
- 22 interrupt and ask you to backtrack a little bit and
- 23 make sure that we're all following you. And I'll give
- 24 you some extra time, but we weren't following on the
- 25 references on page 28 where you were talking about.

- 1 MR. LANE: Okay. Do you --
- THE WITNESS: Do you have page 28 now? Okay.
- 3 On page 28 it's -- of Staff's evaluation.
- 4 COMMISSIONER LUMPE: I have a blank.
- 5 JUDGE RUTH: Well, I mean, ours looks like
- 6 this (indicating). There's not anything under Staff on
- 7 page 28.
- 8 THE WITNESS: Oh, I'm sorry. Under Wor--
- 9 we're -- we're under WorldCom's language.
- JUDGE RUTH: We are. We were confused.
- 11 THE WITNESS: I'm sorry.
- 12 BY MR. LANE:
- 13 Q. Okay. And let me try to clarify. On -- on
- 14 this particular point that we're talking about, Staff
- 15 is proposing to utilize the WorldCom language, right,
- 16 or at least --
- 17 A. Parts of it.
- 18 Q. If -- yeah.
- 19 A. Yes.
- 20 Q. And not 14.7 and not 14.8, but 14.3 and 14.4
- 21 Staff was proposing to utilize the WorldCom language,
- 22 but removing any reference to combinations or
- 23 requirement for combinations; is that a fair statement?
- 24 A. That's a fair statement, yes --
- 25 Q. Okay.

- 1 A. -- for those two provisions.
- 2 Q. Okay. And then with regard to the provisions
- 3 that would remain under Staff's proposal, what we were
- 4 just going through was we were looking at 14.3 and 14.4
- 5 with regard to the TELRIC standard and the commitment
- 6 that's in the M2A that Southwestern Bell won't go back
- 7 and renegotiate and change the prices, even if the
- 8 Supreme Court changes the TELRIC standard for a period
- 9 of one year for business customers and two years for
- 10 residential customers, right?
- 11 A. Right.
- 12 Q. And I think you had just indicated that you
- 13 hadn't realized until just now that the agreement not
- 14 to relook at appropriate prices if the TELRIC standard
- 15 change didn't kick in until 2003 for business and 2004
- 16 for residential.
- 17 And so my question then will be: Now, that
- 18 you understand that to be the purpose of the proposal,
- 19 would you agree that it should not be included in the
- 20 interconnection agreement between Southwestern Bell and
- 21 WorldCom?
- 22 A. For the provisions that address TELRIC, which
- 23 are 14.3.2, and, I believe, it's 14.4.2 also, I would
- 24 agree that it should not be included. I was reading it
- 25 that these provisions would be in the agreement until

- 1 such times that -- that if TELRIC was changed or any
- 2 similar changes, the parties would negotiate based on
- 3 those changes.
- 4 Q. Okay. And it -- it may be -- let me ask you
- 5 this: Is -- is the proper way to make this revision in
- 6 terms of Staff's proposal would be to remove the
- 7 reference in 14.3 on page 26 of the Staff's DPL the
- 8 words beginning, March 6th of 2003? And I'm not sure.
- 9 I'm -- I think that accomplishes what you're saying,
- 10 and I ask you if you agree with that.
- 11 A. It would work for 14.3.2, but I don't think
- 12 I've agreed to remove the re-- requirement on 14.3.1 at
- 13 this point.
- Q. Okay. And the requirement on 14.3.1 relates
- 15 to what specifically?
- 16 A. You're getting me totally confused here.
- 17 Q. I'm sorry.
- 18 A. I thought that was the section about
- 19 maintaining the unbundled network elements. Did
- 20 we -- oh, that's -- that's the providing -- okay. Let
- 21 me say it this way.
- 22 Q. Okay.
- 23 A. I don't have a problem with removing the date
- 24 on the sections that reference pricing and the TELRIC
- 25 and that type of thing. But whichever section it is,

- 1 which I can't -- I can't find where we were talking
- 2 about, that references whether Southwestern Bell would
- 3 maintain the UNEs until that time, I don't know that
- 4 I'm ready to -- I'm not changing my position on that,
- 5 because that would be similar to our position on
- 6 Issue 2, which we've already explored.
- Q. Okay. And then let me just backtrack a little
- 8 bit on that. Would you agree that the commitment that
- 9 Southwestern Bell has made in the M2A that's reflected
- 10 in WorldCom's proposed language with regard to
- 11 continuing to maintain unbundled network elements is a
- 12 time driven item that we won't do it for a period of
- 13 one year for business and two years for residential
- 14 customers; is that correct?
- A. Could you repeat that? I'm not sure I
- 16 followed it.
- 17 Q. Sure. The -- you're in agreement that
- 18 the -- the waiver of the right to enforce any TELRIC
- 19 standard should be removed, to the extent that it
- 20 doesn't kick in until one year for business and
- 21 two years for residential customers, right? That's
- 22 what we just covered.
- A. I think what you're asking me is am I in 23
- 24 agreement that the dates be removed?
- 25 Q. Right.

- 1 A. Yes.
- 2 Q. And -- and I want to explore now whether the
- 3 dates should also be removed with regard to changes
- 4 that the FCC or the court's order with regard to
- 5 whether an -- an item remains classified as a unbundled
- 6 network element.
- 7 A. Okay.
- 8 Q. And would you agree that for the same reasons
- 9 that it's appropriate to remove the date with regard to
- 10 TELRIC changes, that it's also appropriate to move --
- 11 remove the date with regard to unbundled network
- 12 element changes?
- 13 A. From my perspective I don't see the difference
- 14 between the issue here and in Issue 2. I mean, I
- 15 realize there's dates in there and there are some
- 16 changes as to whether it's classified as an unbundled
- 17 network element or not, but we're still talking about
- 18 changes to the network and what you have to pro--
- 19 provide to CLECs and so the principle is the same.
- 20 Q. Okay. And let me just explore that real
- 21 briefly. Would you agree that Issue 2 involves
- 22 Southwestern Bell making a change to its network,
- 23 whereas the issue that's in Section 14 involves whether
- 24 an item that continues to be available is classified as
- 25 an unbundled network element or not?

- 1 A. Yes.
- Q. Okay. And you don't see those as different?
- 3 A. It would still have to be made available if --
- 4 whether it's an unbundled network element or not.
- Q. Okay. But the difference is if it's no longer
- 6 classified as an unbundled network element -- if
- 7 there's an obligation to provide it, it would be on a
- 8 non-discriminatory basis and market-based prices,
- 9 right?
- 10 A. Okay. I see what -- I see where you're going.
- 11 You're not saying you don't have to provide it at all,
- 12 you're saying it would be under different standards.
- 13 Q. And isn't that true that if the FCC or the
- 14 courts find that something is no longer an unbundled
- 15 network element that you -- you then look to see, well,
- 16 is there an obligation to continue to provide it, and
- 17 if so, then it -- it has to be done, but it can be done
- 18 at market-based prices; is that fair?
- 19 A. I would -- I would say that's fair.
- Q. And that's what happened with OS and DA,
- 21 right? It was originally classified as an unbundled
- 22 network element. On the UNE Remand, the FCC determined
- 23 that it was no longer such, but Southwestern Bell had
- 24 an obligation otherwise under the act to continue to
- 25 provide it, but may charge market-based prices, right?

- 1 A. Yes.
- 2 Q. And is that type of scenario what ought to
- 3 follow if some other item is subsequently determined
- 4 not to be an unbundled network element?
- 5 A. I -- I would agree that it could be removed
- 6 also as far the date restriction. I was reading it
- 7 that you would not provide it at all.
- 8 Q. Okay. And -- and so -- and I haven't looked
- 9 to know whether just removing the date on -- on it does
- 10 it or not, but in principle you would agree that it
- 11 should be treated like OS and DA that if the court
- 12 subsequently determines that it's no longer an
- 13 unbundled network element, then you look to see whether
- 14 Southwestern Bell has another obligation under the act
- 15 to provide it, and language would have to be developed
- 16 to make sure that that obligation is satisfied?
- 17 A. Yes, I would agree with that.
- 18 Q. But it would be at market-based prices in that
- 19 circumstance?
- 20 A. More than likely. I mean, I'm not gonna
- 21 preclude other options, but --
- 22 Q. Okay. And on Issues 10 and 11, I -- I believe
- 23 your corrections to your testimony may have covered
- 24 that. But you're not proposing that anything in the
- 25 docket 438 have some impact on what the prices are for

- 1 either loops or switching under this agreement, right?
- 2 A. That's correct on Issue 11. Issue 10, I think
- 3 I need to clarify a little bit. Our proposal is the
- 4 M2A rates. In Case No. 438 there was an issue as to
- 5 what was appropriate to be included in that case. The
- 6 Staff, I believe it was in February of 2001, filed a
- 7 list of what it considered the -- the UNE's at issue in
- 8 that case.
- 9 Some of the joint sponsors, which were the
- 10 CLEC witnesses, said that there were other items that
- 11 were not identified. And I believe this -- the way
- 12 this issue was worded was one of those items. And so
- 13 what I was only saying is that if the Commission in 438
- 14 does make a determination that that item would have --
- 15 should have been included in that case and comes up
- 16 with a rate other than the 97-40 rate, which is already
- 17 in place plus any adjustments that may have been made
- 18 in the M2A, then those dis-- that decision should flow
- 19 over to this for this particular item just like we are
- 20 recommending that the 438 decision flow over into the
- 21 interim rates in the M2A.
- 22 Q. Okay. I think I followed that, but let
- 23 me -- let me be sure.
- 24 A. Okay.
- Q. It's my understanding, and ask you if you

- 1 agree, that the 438 case doesn't deal with the
- 2 recurring price for 2-wire analog loops under the M2A,
- 3 right?
- 4 A. That was our position in the 438 case, yes.
- 5 Q. Okay. And assuming the Commission agrees with
- 6 that, then you're not recommending that anything out of
- 7 the 438 case impact the price of loops that the
- 8 Commission might set in this proceeding?
- 9 A. That's correct. Only if they take a different
- 10 position on that.
- 11 Q. Okay. Now, with regard to Issue 25, it's my
- 12 understanding that your proposal there is that we
- 13 utilize the CLEC handbook for purposes of filling out
- 14 the language for the bona fide request processes; is
- 15 that a fair statement?
- 16 A. I'm recommending the special request process,
- 17 and to the extent that that doesn't cover some of
- 18 Southwestern Bell's concerns, including the CLEC
- 19 handbook process or if that takes care of everything,
- 20 then it would be just the CLEC handbook process.
- 21 Q. Okay. And -- and your recommendation is
- 22 intended to permit Southwestern Bell to be compensated
- 23 for doing work in the -- either the special request
- 24 process or bona fide request process, however we term
- 25 it?

- 1 A. Yes.
- Q. Okay. On Issue 47, I believe you discuss that
- 3 on pages 24 and 25 of your testimony. And the -- the
- 4 only thing I want to focus on -- or issue that I have
- 5 is in lines 24 through 26.
- 6 And in that -- in those lines you say that the
- 7 rate should be provided at Southwestern Bell's cost and
- 8 the most appropriate way to estimate costs would be a
- 9 forward-looking methodology.
- 10 Would you agree with me that once the FCC has
- 11 determined that OS and DA is no longer an unbundled
- 12 network element that TELRIC pricing no longer applies
- 13 to it?
- 14 A. I would agree that TELRIC pricing no longer
- 15 applies.
- 16 Q. And would you agree that the FCC has found and
- 17 this Commission has found in connection with 271 that
- 18 market-based pricing for OS and DA is appropriate?
- 19 A. If you look at our recommendation in this
- 20 issue in the DPL, we recognize that the Commission did
- 21 approve a market-based rate and we -- although say that
- 22 we feel this may be a more appropriate way, we do not
- 23 have a problem with the market-based rate.
- 24 MR. LANE: And that -- that was the intent of
- 25 my question. That's all I have. Thank you very much.

- JUDGE RUTH: WorldCom?
- 2 CROSS-EXAMINATION BY MR. CURTIS:
- 3 Q. Good morning, Ms. Dietrich.
- Α. Good morning, Mr. Curtis.
- Let's start -- if you would refer to page 6 of
- 6 your rebuttal testimony looking at Issue 3, and
- 7 beginning it on line 23. You conclude with a
- 8 recommendation that says, therefore, Staff recommends
- 9 the Commission approve SWBT's proposed language for
- 10 attachment 6 UNE Sections 2.4, 2.4.1, 2.6 and 2.8 with
- 11 the following changes, bolded for easy reference. And
- 12 then we're showing -- continuing on to page 7.
- 13 You then have excerpted portions of 2.4 and
- 14 2.4.1 with that bolded language, which is including
- 15 existing UNE combinations.
- 16 Α. Yes.
- 17 Q. Are you there?
- 18 A. Uh-huh.
- 19 Was I -- I -- and -- and I didn't know whether
- 20 you had intended your -- your previous at line -- at
- 21 the previous page, line 25 you included Sections 2.6
- 22 and 2.8. I did not see those on the following page nor
- 23 could I find them in the DPL.
- If you'll give me a moment? 24
- 25 Q. Sure.

- JUDGE RUTH: While she's checking that, can
- 2 you refer me again to where you're at?
- MR. CURTIS: I am at page 6 of rebuttal
- 4 testimony, line -- it's actually line 25 at the bottom
- 5 of page 6. She references various sections, paragraph
- 6 numbers -- and I'm looking right now at 2.6 and 2.8,
- 7 Your Honor.
- JUDGE RUTH: Thank you.
- THE WITNESS: The 2.6 and 2.8 in my
- 10 testimony -- I'm not sure where the 2.6 came from,
- 11 because I do not see in the DPL 2.6 language.
- 12 BY MR. CURTIS:
- Q. Right. I couldn't find either one, but --13
- 14 A. Okay. 2.8 is on page 8 of the Staff's
- 15 evaluation under Southwestern Bell's language, except
- 16 upon request Southwestern Bell will not separate
- 17 requested network elements -- that's Southwestern Bell.
- 18 It says, are currently combined.
- 19 Q. I'm sorry. Is this page 8 of the DPL?
- 20 Α. Yes.
- Under Staff's evaluation? 21 Q.
- Under Southwestern Bell's language. 22 A.
- 23 Q. Okay.
- 24 And we weren't proposing any changes to their Α.
- 25 language.

- Q. Okay.
- 2 A. Other than it seems like it needs some
- 3 grammatical work, but --
- 4 Q. I see that. Okay. Did you -- did you intend
- 5 to have inserted in paragraph 2.8 the language that you
- 6 had discussed that -- which is including existing UNE
- 7 combinations, and if so, where would that go?
- 8 A. Well, I think -- I think that's implied,
- 9 because it says they will not separate existing -- or
- 10 separate requested network elements. And in -- in
- 11 order for them to separate, it would be my
- 12 understanding that they would already have to be
- 13 combined.
- 14 Q. Okay.
- 15 A. So, I mean, we could -- we could add the
- 16 language, but I think it's redundant.
- 17 Q. Right. Okay. So you're really not -- and
- 18 then with regard to 2.6, are we just eliminating that?
- 19 A. Yes. I don't see any Southwestern Bell
- 20 language, 2.6.
- 21 Q. Okay. Thank you.
- 22 Now, did you intend for the -- the language
- 23 that you have bolded in -- in your testimony at page 7
- 24 be included -- be including existing UNE combinations,
- 25 which is bolded throughout, to remain bolded throughout

- 1 in the -- in the agreement if adopted by the
- 2 Commission?
- A. No. We were just bolding it to point out
- 4 where Staff made changes.
- Q. Okay. Now, was it your intent with regard to
- 6 the insertion of the -- including existing UNE
- 7 combination's language to -- to reflect what WorldCom
- 8 or MCImetro should -- should receive that would be in
- 9 parity with what Southwestern Bell itself receives?
- 10 A. It was just to clarify -- add language to
- 11 clarify that this Commission has already made the
- 12 determination and our recommendation is that it include
- 13 existing UNE combinations.
- 14 Q. Okay. Can you give me a definition for
- 15 existing UNE combinations?
- 16 A. Combinations that are currently combined in
- 17 Southwestern Bell's network --
- 18 Q. Okay.
- 19 Α. -- or in any ILEC's network.
- Can you give me an example, one or two? 20 Q.
- I'm not sure what type of example you want. I 21
- 22 mean, like they were doing yesterday where it's to a
- 23 house and that type of thing?
- Q. Sure. I mean, if you can think of any others 24
- 25 that you're familiar with.

- 1 A. Well, I think the examples that were discussed
- 2 yesterday were that Southwestern Bell already provides
- 3 service to a house and the CLEC takes over that
- 4 customer, that would be an existing UNE combination.
- 5 Q. All right.
- 6 A. I think there was another scenario where it
- 7 was a vacant house and there was some question as to --
- 8 to whether there would be existing combinations under
- 9 the assumption that Southwestern Bell cannot uncombine
- 10 previously combined elements without an affirmative
- 11 request.
- 12 Then I would say -- say assuming that that
- 13 house was vacant because someone lived there previously
- 14 and had some sort of telephone service, then there
- 15 would be an existing UNE combination to that vacant
- 16 house.
- 17 Q. Okay. What if there was a -- at that existing
- 18 vacant house an additional second line that had not
- 19 been ever hooked up?
- 20 A. Then that would not be an existing
- 21 combination.
- 22 Q. That would not?
- 23 A. No.
- Q. If it had been hooked up as a second line, it
- 25 wouldn't be an existing combination?

- 1 A. If there was already a second line at that
- 2 location and for whatever reason somebody -- another
- 3 CLEC hadn't previously requested that it be combined,
- 4 then it would be combined.
- 5 Q. It would be?
- 6 A. Yes.
- 7 Q. So if there was, in fact, a second line to the
- 8 existing vacant house along with the first primary
- 9 line, which had been deactivated, both of those lines
- 10 would be existing UNE combinations?
- 11 A. That's my understanding, because they're both
- 12 already deployed in Southwestern Bell's network.
- 13 Q. Okay. Okay. At page 12 of your rebuttal
- 14 testimony at line 13 and line 17, the reference is made
- 15 to new UNE combinations. And I understand that
- 16 language will be deleted, but I'm just curious if you
- 17 could give us a definition of what you would consider
- 18 to be a new UNE combination?
- 19 A. Well, I think as part of the new M2A,
- 20 Southwestern Bell agreed to combine UNEs that had not
- 21 been previously combined.
- 22 Q. Uh-huh.
- 23 A. And so that was a provision that they were
- 24 agreeing to in the M2A that they were not willing to
- 25 provide WorldCom and are not required to by the FCC.

- 1 And so that was the extent of removing any references,
- 2 because that was M2A specific. And since this was
- 3 being negotiated, it was not part of the M2A.
- 4 Q. Can -- can you give me an example of a new UNE
- 5 combination would be?
- 6 A. Well, I think going back to what we were just
- 7 talking about, the vacant house, where you asked if the
- 8 second line -- if the customer requested a second line
- $\boldsymbol{9}$  but did not already have one, then that would be an
- 10 example.
- 11 Q. Okay. And in a -- if a CLEC were requesting a
- 12 new UNE combination, the CLEC would have to perform the
- 13 work itself to bring that about?
- 14 A. Outside of the M2A, yes.
- 15 Q. Outside. Right.
- 16 Okay. What is your understanding of the
- 17 necessary/impair -- and impair standards that should
- 18 apply to CLECs?
- 19 A. In order for a State Commission to find a UNE
- 20 that the FCC has not al-- already designated as a UNE,
- 21 the necessary and impair standard would have to be
- 22 performed. And without going to the UNE Remand Order,
- 23 I don't know all of the ins and outs.
- 24 But there has to be a finding that the CLEC
- 25 would be either -- would be impaired without access to

- 1 that UNE. There's some con-- considerations as far as
- 2 whether whatever they're requesting is proprietary or
- 3 not, so there are some examinations that have to be
- 4 performed in order to make that determination.
- Q. Okay. From a general policy standard or
- 6 perspective, how -- how do you understand the term
- 7 non-discriminatory access?
- A. I think -- and I don't know if this is
- 9 answering your question or not -- but I think the ILEC
- 10 is required to provide non-discriminatory access to
- 11 whatever we're referring to in parity with what it
- 12 provides itself unless there are some specific
- 13 requirements, you know, if there's the UNE Remand Order
- 14 or that type of thing that would go beyond that.
- Q. Okay. So in all -- in all respects the ILEC
- 16 should offer to the CLEC the same service it -- it's
- 17 office receives and at the same price?
- 18 A. No. I wasn't --
- 19 Q. You --
- I -- I wouldn't say at the same price. 20 Α.
- 21 Q. Oh, okay.
- 22 Α. I mean --
- 23 Q. What would you say --
- 24 I was --Α.
- 25 Q. -- regarding the price?

- 1 A. -- just talking about as far as, like, quality
- 2 of service and that type of thing --
- 3 Q. Okay.
- 4 A. -- has to be provided in parity.
- 5 Q. But -- okay. So excluding price for the time
- 6 being --
- 7 A. Okay.
- 8 Q. -- all other aspects of the service must be
- 9 identical to that it provides itself?
- 10 A. I don't want to preclude any.
- 11 O. I know.
- 12 A. I don't necessarily want to say all, but in
- 13 general.
- Q. In general, you would agree with that?
- 15 A. Yes.
- 16 Q. Thank you.
- 17 Let's turn to page 5 and look at issue --
- 18 page 8, excuse me, and look at Issue 5, which is at the
- 19 bottom of the page regarding stand-alone multiplexing
- 20 as a UNE.
- 21 What is your understanding of ancillary
- 22 equipment when used in conjunction with UNEs?
- 23 A. Ancillary would be separate to -- added on to.
- 24 I don't --
- 25 Q. Uh-huh.

- 1 A. I don't know the technical phrasing for it.
- Q. Does that -- does that phrase have any special
- 3 meaning to you or --
- 4 A. I'm not sure.
- 5 Q. Okay.
- 6 A. I'm not sure what you're asking.
- 7 Q. Okay. Isn't multiplexing used in kind
- 8 of conjunction with loops as well as with UNEs?
- 9 A. I'm not sure.
- 10 Q. Not sure?
- 11 A. I know multiplexing is an electronic -- that's
- 12 it -- yes. Yes. I'm sorry.
- 13 Q. It is?
- 14 A. Yes.
- 15 Q. Okay. And is multiplexing part of -- of a UNE
- 16 functionality as you would understand those terms?
- 17 A. It's been described as an electronic that's
- 18 attached to the loop, and so as such it would kind of
- 19 beef up, for lack of a technical word --
- 20 Q. Uh-huh.
- 21 A. -- the function of the loop.
- 22 Q. Okay. And you do understand that, I guess,
- 23 that if Sections 8.2.1.5.1 and 8.2.1.5.2 are -- are
- 24 struck. With the striking of those sections, what is
- 25 your understanding of how WorldCom and other

- 1 CLECs -- well, let's just say WorldCom -- would order
- 2 dedicated transport to include multiplexing?
- 3 A. Give me a second to review --
- 4 Q. Sure.
- 5 A. -- that language, please.
- 6 The multiplexing would be ordered as part of
- 7 the dedicated transport. The language proposed by
- 8 WorldCom implies to me that it's being viewed as an
- 9 unbundled network element. And my understanding from
- 10 the UNE Remand Order is it is not an unbundled network
- 11 element. It is a -- an electronic added to that un--
- 12 unbundled network element and as such it's part of the
- 13 functionality. It's part of the unbundled network
- 14 element.
- 15 Q. Okay. So with respect to the practicalities
- 16 of ordering it, how would we do it?
- 17 A. Well, I don't -- I don't know Southwestern
- 18 Bell's process per se, but I would imagine if you want
- 19 an unbundled de-- unbundled dedicated -- what are we
- 20 on? If you're wanted dedicated transport with
- 21 multiplexing functionality --
- 22 Q. Right.
- 23 A. -- which is what's in -- the issue in this
- 24 case, then when you order that dedicated transport, I
- 25 assume you would have to clarify what the multiplexing

- 1 functionality as opposed to without. But I don't know
- 2 for sure.
- 3 Q. Okay. Same question with regard to the
- 4 pricing of the -- of the dedicated transport. With the
- 5 deletion of those sections, how would we determine
- 6 that -- the price?
- 7 A. I believe that there's pricing for
- 8 multiplexing in the appendix, but I'm not positive.
- 9 Q. Are you sure of that?
- 10 A. No, I'm not positive off the top of my head
- 11 without going and looking.
- 12 Q. Okay. Okay. Let's move on to Issue No. 8,
- 13 page 13 of your rebuttal. And there we're talking
- 14 about CLECs impaired without access to local switching
- 15 as a network element.
- 16 Under what conditions do you believe a CLEC to
- 17 be impaired if existing service provided by
- 18 Southwestern Bell is terminated?
- 19 A. Well, I don't -- I don't think it's just a
- 20 matter of saying under what circumstances. I think the
- 21 necessary and impair analysis would have to be
- 22 performed; is that what you --
- 23 Q. Right. Can you -- can you imagine a
- 24 hypothetical?
- 25 A. Can you repeat your preceding question again?

- 1 I'm sorry.
- Q. Okay. Under what conditions to believe a CLEC
- 3 to be impaired if the existing service provided by
- 4 Southwestern Bell was terminated?
- 5 A. I don't know of a specific -- I mean, to give
- 6 you a specific example, I'm not sure.
- 7 Q. Okay. Let's take a look at Issue 14 at page
- 8 16. And you were talking about Digital Cross-Connect
- 9 Systems. And could you clarify what sections are to be
- 10 stricken regarding the DCS?
- 11 A. If we go to the DPL on page 67 that may be the
- 12 easiest way.
- Q. Uh-huh.
- 14 A. Excuse me. Page 6-- 58. The language under
- 15 Staff's column is what we're proposing, and then all
- 16 other language would be removed.
- Q. Okay. Is it Staff's intent that WorldCom
- 18 would never be able to use DCS, then, for
- 19 reconfiguration purposes in conjunction with dedicated
- 20 transport?
- 21 A. It's Staff's position that dedicated -- or
- 22 DCS would be provided in the same manner that it is
- 23 provided to an IXC, so --
- Q. So it should not be part of this agreement; is
- 25 that what you're saying?

- A. Basically. It -- I mean, if it's being used
- 2 as an IXC, then WorldCom can use it. But as a CLEC, it
- 3 would be under the same terms and conditions as it is
- 4 provided to an IXC, which would be pur-- pursuant to
- 5 the access tariff.
- Q. Okay. But couldn't WorldCom as a CLEC order
- 7 it?
- A. Are you finished?
- 9 Yeah. Q.
- 10 Α. Oh, okay.
- 11 Q. Yeah.
- 12 A. Order DCS?
- 13 Q. Right.
- Α. I don't think it's precluding you from
- 15 ordering it. It's just saying it has to be
- 16 ordered -- or has to -- it would be provided in the
- 17 same manner as provided to an IXC.
- Q. Okay. And so it doesn't need to be in the
- 19 ICA?
- 20 Correct. It's -- it's not a UNE -- or you
- 21 would not be using it as a UNE. You would be using it
- 22 pursuant to the access tariff.
- Q. Uh-huh. Okay. And then one -- one final 23
- 24 clarifying point on Issue 45 at page 24 of your
- 25 rebuttal testimony.

- 1 A. I'm sorry. Issue 45?
- 2 Q. 45.
- 3 A. Okay.
- 4 Q. Top page of page 24.
- 5 A. Yes.
- 6 Q. Regarding charge for a central office access.
- 7 A. Yes.
- 8 Q. What is -- what was your understanding of what
- 9 the charge for central office access was for?
- 10 A. In -- this is one of the items that we changed
- 11 in the DPL after reviewing --
- 12 Q. Right.
- 13 A. Okay. And --
- 14 Q. So you -- you're -- you've actually modified
- 15 your view and modify your -- your answer in your
- 16 testimony here to conform with your DPL statement?
- 17 A. No, we -- I haven't -- we haven't changed the
- 18 testimony at all to conform with the DPL. The DPL is
- 19 our recommendation.
- 20 Q. Okay. Help me out. At line 4 of your
- 21 rebuttal testimony at page 24 --
- 22 A. Okay.
- 23 Q. -- you say, therefore, Staff has no objection
- 24 to the inclusion of the central office access charge
- 25 and corresponding language.

- 1 A. Okay. Let me --
- Q. Wasn't that language removed?
- 3 A. Let me turn to page -- or to Issue 45 in the
- 4 DPL. Just one second.
- 5 Q. Okay. And I think that's at page 213?
- 6 A. Yes, it is.
- 7 I think what we're saying in the DPL is that
- 8 the central office charge is not appropriate and we're
- 9 supporting WorldCom -- WorldCom's language.
- 10 Q. Right. Okay. Well, I -- I thought
- 11 what -- your final -- your answer at line 4 was
- 12 suggesting that it would be adopted -- you would be
- 13 adopting Southwestern Bell's?
- 14 A. Right. In -- in the testimony we were rec--
- 15 recommending the charge.
- 16 Q. Right.
- 17 A. After reading the rebuttal testimony and
- 18 receiving the additional information, we said the
- 19 charge is not appropriate and WorldCom's language is
- 20 correct.
- 21 Q. Right. So there will be no central office
- 22 access charge?
- 23 A. Correct.
- 24 Q. Correct.
- Okay. What was your understanding of what

- 1 the -- what the charge was originally intended to
- 2 cover?
- 3 A. To be honest without seeing everybody's
- 4 testimony off the top of my head, I -- I can't
- 5 remember. I just remember that it seemed reasonable
- 6 for there to be a charge at the time, based on
- 7 testimony that we had seen at that point.
- 8 Q. Okay. But when Southwestern Bell withdrew it,
- 9 you withdrew it also?
- 10 A. When -- Sou-- I think Jerry Hampton --
- 11 Southwestern Bell Witness Hampton clarified the purpose
- 12 of the charge and that it was not applicable. And so
- 13 basically we found your language acceptable at that
- 14 point.
- 15 MR. CURTIS: Great. Thank you.
- 16 I have nothing further.
- 17 THE WITNESS: Okay.
- 18 JUDGE RUTH: I think we should take a break
- 19 now for lunch. It is five minutes 'til twelve. We'll
- 20 start back at one o'clock. I'm sorry. Mr. Lumley,
- 21 was -- Mr. Lane, did you want to say something?
- 22 MR. LANE: Your Honor, I would ask that
- 23 Mr. Kirksey be excused. Mr. Kirksey -- he's catching
- 24 the same plane as Mr. Oyer, if that's possible.
- 25 JUDGE RUTH: I don't think there are any

- 1 objections to that.
- 2 Mr. Kirksey may leave also.
- 3 MR. LANE: Thank you very much.
- 4 MR. KIRKSEY: Thank you very much.
- 5 (Witnesses excused.)
- 6 JUDGE RUTH: We're off the record now.
- 7 Thank you.
- 8 (A RECESS WAS TAKEN.)
- 9 JUDGE RUTH: Okay. Let's go back on the
- 10 record, please. We're back from the break for lunch.
- 11 When we left, I believe that WorldCom had finished
- 12 their cross-examination; is that correct?
- 13 MR. CURTIS: Correct.
- 14 JUDGE RUTH: Then we will move to questions
- 15 from the Bench.
- 16 Commissioner Murray?
- 17 COMMISSIONER MURRAY: Thank you.
- 18 QUESTIONS BY COMMISSIONER MURRAY:
- 19 Q. Good afternoon.
- 20 A. Good afternoon.
- 21 Q. I just have a few questions for you. On issue
- 22 No. 3 is your sole reason for recommending Southwestern
- 23 Bell's language the fact that we used similar language
- 24 in TO-99-227?
- 25 A. Yes and no. The -- yes, because the language

- 1 was used in 99-227, but beyond that, it's based on what
- 2 the FCC has stated, so I think it's still appropriate.
- 3 And it was also found in the previous arbitration, so I
- 4 think we have a history of the language being found
- 5 appropriate.
- 6 Q. Okay. Issue No. 22?
- A. Before you get started, if I may clarify.
- 8 This is an issue that Mr. Cecil addressed and I
- 9 think --
- 10 Q. Okay.
- 11 A. -- it's summed up in his testimony, but he is
- 12 prepared to answer questions on it.
- 13 Q. All right. I will wait and ask him. It
- 14 didn't' -- I don't believe it indicated whose testimony
- 15 this --
- 16 A. Right. It was --
- 17 Q. -- corresponded to.
- 18 A. It was when we were going through trying to
- 19 match things up we noticed that somehow 22 got left off
- 20 the list.
- 21 Q. All right. Thank you.
- 22 A. Uh-huh.
- Q. Then on Issue No. 46, would you clarify there
- 24 for me why Southwestern Bell's proposed language would
- 25 not be consistent with permanent -- permanent rates

- 1 which were set in TO-97-40?
- 2 A. I think Southwestern Bell's proposed language
- 3 is proposing a charge in addition to rate in 97-40.
- 4 And the -- the rate in 97-40 and this particular rate
- 5 have the same name, but I think they are talking
- 6 about -- well, I -- I guess I should say I'm not sure
- 7 if they're talking about two different things.
- 8 I think Southwestern Bell is saying something
- 9 different. I think WorldCom disagrees. And at this
- 10 point I'm still not clear as to if it's one and the
- 11 same thing or not.
- 12 Q. Is it an accurate statement or is it an
- 13 appropriate statement that a CLEC should have to pay a
- 14 non-recurring charge when the CLEC modifies a signaling
- 15 point code?
- 16 A. I think the charge is appropriate. I think
- 17 the issue revolves around whether the charge has
- 18 already been calculated or not as part of 97-40.
- 19 Q. And if it has, where would that be covered in
- 20 the -- this interconnection agreement?
- 21 A. The -- the charge itself if -- just one
- 22 second. Let me -- the -- the wording on it is global
- 23 title translation. I'm not sure if in the agreement
- 24 itself there is an item that's called that in the
- 25 pricing appendix.

- 1 That is the terminology that they're using for
- 2 the price they're proposing, and also the price that
- 3 was set in 97-40. And I'm assuming that it shows up
- 4 somewhere on the appendix pricing list, but I'm not
- 5 positive as -- as to its exact location.
- 6 Q. So your reason for suggesting that SWBT's
- 7 language be rejected for Issue No. 46 is that you think
- 8 it allows them to collect an additional charge for the
- 9 same service?
- 10 A. It's a different charge for what looks like
- 11 was already set in 97-40, so we would have potentially
- 12 either two different rates or being charged twice for
- 13 it.
- Q. But you're not totally sure?
- 15 A. No, I'm not. The -- the wording is the same.
- 16 The title is the same, but Southwestern Bell is saying
- 17 that there's a difference because one is an initial --
- 18 like an input to start up that cer-- that item and the  $\,$
- 19 charge they're proposing is strictly for change.
- 20 Q. Okay. Now, do you think that they should be
- 21 able to -- to charge for cha-- making a change?
- 22 A. Yes.
- 23 Q. All right. And when I -- when Mr. Kirksey was
- 24 being questioned earlier, he indicated that the cost
- 25 is -- is greater to do a conversion than a single

- 1 input. But Southwestern Bell is only proposing it's
- 2 the same charge to do a change as it is proposing for a
- 3 single input?
- 4 A. Right. I heard him say that. I thought it
- 5 was two different rates. That the -- the 97-40 rate
- 6 was different than what we're proposing in this
- 7 rate -- I mean, in this case. From what he said --
- 8 he's saying, it appears to me that they're saying it's
- 9 not.
- 10 Q. Okay. And -- and if it is the same, you're
- 11 not suggesting that it shouldn't be charged; is that
- 12 right?
- 13 A. That's right.
- 14 COMMISSIONER MURRAY: I believe that's all I
- 15 have. Thank you.
- 16 THE WITNESS: Okay.
- 17 JUDGE RUTH: Commissioner Lumpe?
- 18 COMMISSIONER LUMPE: Thank you.
- 19 QUESTIONS BY COMMISSIONER LUMPE:
- Q. Mrs. Dietrich. Am I right?
- 21 A. Yes.
- 22 Q. Okay. Issue 34 you said you have no
- 23 recommendation yet. Do you have one now?
- 24 A. My indication according to -- or my
- 25 understanding, I should say, according to the DPL --

- 1 the final offer DPL that was filed by the parties was
- 2 that this issue has been resolved between the two of
- 3 them.
- 4 Q. Okay. So that one is resolved?
- 5 A. Yeah.
- 6 Q. The -- the standard on determining whether
- 7 something is a UNE, is it necessary and impair?
- 8 A. Right.
- 9 Q. Then must it meet both of those or can it only
- 10 meet one?
- 11 A. The -- the way it's set up in the FCC's UNE
- 12 Remand Order, I think, without actually going through
- 13 the entire language, they're -- it's two different
- 14 types of things. You either find that it's necessary
- 15 or you find that it's impair.
- 16 Q. So it's necessary or impair instead of
- 17 necessary and impair?
- 18 A. Right. The standard itself is necessary and
- 19 impair, but I think you only have to find one way or
- 20 the other because they each have their own set of
- 21 definitions of what would fall underneath the standard.
- 22 Q. So you don't need to meet both, though?
- 23 A. I don't believe so.
- Q. Okay. So if there was an argument that it
- 25 wasn't necessary, that would be sufficient?

- 1 A. Uh-huh.
- 2 Q. And you wouldn't have to also go ahead and
- 3 then find that the party would be impaired?
- 4 A. As --a s long as it met what fell under
- 5 necessary.
- 6 Q. So it -- it really not a necessary and impair,
- 7 it's a necessary or impair, correct?
- 8 A. I guess that -- that would be better
- 9 terminology.
- 10 Q. Okay. Is there a UNE market?
- 11 A. I'm not sure. As far as --
- 12 Q. Is it -- I mean, is there a market out there
- 13 for UNEs that or -- or is that something that one would
- 14 look at to determine --
- 15 A. Oh, okay. For a CLEC to provide service in
- 16 Southwestern Bell's territory, then the market
- 17 if -- would consistent of Southwestern Bell unless a
- 18 CLEC would be facilities based or a pure reseller.
- 19 If it was say the territory of Sprint, then
- 20 Sprint would be the provider of the UNEs unless a -- a
- 21 CLEC with facilities based and had their own.
- 22 Q. Okay. So for some -- for some items
- 23 if -- would that -- would that come into play in
- 24 determining necessary and impair that there is a market
- 25 for UNEs that -- that there are a lot of entities out

- 1 there providing these UNEs to CLECs?
- 2 A. No, not -- not as far as UNEs. The necessary
- 3 and impair standard looks at things, if the ILEC did
- 4 not provide the CLEC access to this unbundled
- 5 network -- or this element, would they be able to still
- 6 provide service? Are there alternative providers? For
- 7 instance, could they get it from cable? Could they get
- 8 it from, like, the directory assistance?
- 9 There are multiple providers of mult-- of
- 10 directory assistance, things like that. So to that
- 11 extent, there is a market -- you know, like, for
- 12 directory assistance there is.
- 13 Q. Uh-huh.
- 14 A. But as far as the actual network elements,
- 15 they would have to look at would the CLEC be able to
- 16 provide service without access to that. And then
- 17 there's also, like, a -- as I mentioned earlier, and
- 18 part of it is -- and I'm not sure which is necessary
- 19 and which is impaired and how it breaks out, but part
- 20 of it has to do with whether access to that particular
- 21 UNE would be propri-- proprietary -- whether this ILEC
- 22 has proprietary interest in that UNE.
- 23 Like they were talking about early -- earlier
- 24 some software was proprietary. So it's that types of
- 25 things that are looked at with the necessary and impair

- 1 standard.
- Q. And I guess what -- what I'm really trying to
- 3 discern if -- if there -- if there is only one
- 4 provider, how do you set market prices?
- 5 A. The -- the UNEs would be set at a TELRIC
- 6 price. The --
- 7 Q. Right.
- 8 A. Right. Not at the market price.
- 9 Q. But if -- if you -- and that's why I'm asking.
- 10 Is there a market out there for the other items that
- 11 might be requested then that are not considered UNEs,
- 12 but is there a market there that prices can be set?
- 13 A. If it's something that's not a UNE, then --
- 14 Q. The assumption is --
- 15 A. -- the assumption --
- 16 Q. -- there's a market out there?
- 17 A. -- is that -- that there's a market,
- 18 because -- right.
- 19 Q. All right. Can you explain to me the
- 20 difference between bona fide and special request that
- 21 is -- is not just semantics, that it's something really
- 22 distinct?
- 23 A. The parties have identified two issues with
- 24 that. The -- what to call it, bona fide or special
- 25 request, and I think they both agree it doesn't really

- 1 matter. But underneath that, Southwestern Bell has
- 2 several items that they are wanting to include in their
- 3 process, whether it be called bona fide or special
- 4 request.
- And, for instance, a deposit and things like
- 6 that; whereas, the special request process may not
- 7 necessarily have some of the additional things that
- 8 Southwestern Bell is requiring. And so our
- 9 recommendation is go with the special request process,
- 10 which you have multiple CLECs using at this time, and
- 11 modify it to the extent -- some of their other concerns
- 12 were should they be able to recover their costs? There
- 13 should be a standardized form.
- 14 The CLEC handbook has some standardized
- 15 pricing information in it and also has a standardized
- 16 form. So we're saying to the extent that the special
- 17 request doesn't cover what Southwestern Bell needs,
- 18 then supplement that with the CLEC handbook. Or in its
- 19 place, if the CLEC handbook includes everything that's
- 20 in the special replace -- or excuse me -- special
- 21 request, then just use the CLEC handbook in itself.
- Okay. The -- there's been a lot of discussion
- 23 about the combination of the UNEs and whether it's
- 24 allowed or -- or not.
- 25 A. Uh-huh.

- Q. Was -- was there -- in the 97-40 case which --
- 2 wasn't there -- in there that pro-- provision that Bell
- 3 had to combine?
- 4 A. I'm not familiar with it. I know there's been
- 5 some decisions from this Commission since then that
- 6 have said they do not have to combine. And so I'm
- 7 assuming that if there had been a provision in 97-40
- 8 that said you do have to, then the Commission would
- 9 have either been consistent or said we previously said
- 10 this. Now we find that. And I -- I haven't seen that
- 11 case.
- 12 Q. Okay. Well, I may need to go back then and --
- 13 and look at that. Because it seemed to me that there
- 14 would -- there was a sequence of events that that
- 15 would -- provision was there perhaps before some
- 16 court or some ruling by the FCC said they didn't need
- 17 to. And then I thought that was carried over into the
- 18 99-227 case, but I guess I need to check that out.
- 19 And I -- I was curious about that, because I
- 20 assumed the 97-40 one is -- has expired; is that
- 21 correct? Would that have -- would that arbitration and
- 22 interconnection agreement have expired?
- 23 A. The interconnection agreement has been
- 24 replaced with the recent AT&T/Southwestern Bell
- 25 arbitration. The rates are still being used for

- 1 several things.
- Q. And I thought there was discussion when we
- 3 were doing that about this combination issue and
- 4 perhaps --
- A. You -- you saying that it may been --
- -- it's being taken --Q.
- The 97-40 case was in the '96-'97 time frame. A.
- 8 And the UNE Remand Order, which is where it
- 9 specifically says that the ILEC does not have to
- 10 provide -- or does not have to combine combinations --
- 11 or combine UNEs -- excuse me -- is dated in 1999, so
- 12 it -- that could be that it was -- this Commission did
- 13 make that decision and then it was followed up by the
- 14 UNE Remand Order.
- 15 Q. Okay.
- 16 A. I just -- I'm not familiar with that.
- 17 Q. Then I think it would be good to determine
- 18 that. Let's see. Yes, because I -- I think it might
- 19 be important to --
- JUDGE RUTH: Well, I'll -- I'll ask --20
- COMMISSIONER LUMPE: -- to know what came out 21
- 22 in 97-40 and what was continued on in other -- whether
- 23 it was continued on. And I -- and I had the feeling it
- 24 was in the -- in the M2A and --
- 25 THE WITNESS: No. If --

- JUDGE RUTH: Is it acceptable that the parties
- 2 respond to that question in their briefs, Commissioner?
- 3 COMMISSIONER LUMPE: That would be --
- 4 THE WITNESS: Or I can try -- I can answer one
- 5 more time and then see if there's a need for a brief.
- 6 COMMISSIONER LUMPE: Okay.
- THE WITNESS: In 97-40 I'm not familiar if --
- 8 whether they made the determination or not whether UNEs
- 9 should be combined. The UNE Remand Order says they do
- 10 not have to be combined and that was dated 1999.
- 11 Then in the M2A there are provisions for
- 12 UNEs -- for Southwestern Bell to combine UNEs for a
- 13 CLEC, but it is not a requirement. It was something
- 14 that they agreed to do. It --
- 15 BY COMMISSIONER LUMPE:
- 16 Q. So we did carry over from tho-- those
- 17 particular provisions did carry over form our 97-40
- 18 into the M2A?
- 19 A. To the extent that they agree to do it.
- 20 Q. All right.
- 21 A. I don't think the Commission made them do it.
- 22 O. Uh-huh.
- 23 A. And then in the 455 arbitration, which looked
- 24 at the M2A and the very -- this issue again, this
- 25 Commission made the decision that in that case

- 1 Southwestern Bell was not required to combine the UNEs
- 2 for AT&T.
- 3 Q. In that particular case?
- 4 A. Right.
- 5 COMMISSIONER LUMPE: Okay. I think that's all
- 6 I have. Yeah, I think that answers the question for
- 7 me. Thank you.
- 8 JUDGE RUTH: So it will not be necessary for
- 9 the parties to respond to that question in your briefs
- 10 unless you choose to do so.
- 11 FURTHER OUESTIONS BY COMMISSION MURRAY:
- 12 Q. Ms. Dietrich, I forgot to ask you --
- 13 A. Sure.
- 14 Q. -- one question about Issue No. 7. I just
- 15 wanted to clarify that the language that you are saying
- 16 can be removed is -- as I understand it, 14.3, which
- 17 would be on page 26 of the Staff Decision Point List?
- 18 That would be one of the -- the two places --
- 19 A. That's correct.
- 20 Q. -- correct?
- 21 A. That's one of them.
- Q. And the other one would be 14.4, which is
- 23 found on pages 32 and 33 of Staff's Decision Point
- 24 List?
- 25 A. I'm sorry. What was that page number again?

- 1 Q. 32 and 33.
- 2 A. That's correct.
- 3 COMMISSIONER MURRAY: Thank you.
- 4 THE WITNESS: Uh-huh.
- 5 COMMISSIONER MURRAY: That's all, Judge.
- 6 JUDGE RUTH: Give me just a moment.
- 7 THE WITNESS: Sure.
- 8 QUESTIONS BY JUDGE RUTH:
- 9 Q. Ms. Dietrich, I had a question regarding some
- 10 changes you made to your rebuttal testimony.
- 11 A. Okay.
- 12 Q. On pages 15 and 16 you deleted a phrase to
- 13 your answer. And that phrase was, with any
- 14 corresponding adjustments as established in the
- 15 Commission's decision in Case No. TO-2001-438. I was
- 16 just trying to understand if deleting this phrase
- 17 represents a change in Staff's position or a
- 18 clarification? Which is it and --
- 19 A. It would be a clarification. Mr. Thomas's
- 20 testimony said that Staff's position -- correctly --
- 21 that Staff recommends the M2A rates for everything.
- 22 The interim rates that are in the M2A as a result to be
- 23 determined by 438, 39 and 440 would go into this
- 24 agreement as interim and would be adjusted accordingly
- 25 based on decisions of 438, 39 and 440. These two items

- 1 were not set as interim in the M2A and we're not part
- 2 of 4-- 438 as such.
- Q. Okay. So that phrase applied to other
- 4 elements or items, not to these --
- 5 A. Correct.
- 6 Q. -- two on pages 15 and 16?
- 7 A. Right.
- JUDGE RUTH: Okay. Thank you.
- 9 COMMISSIONER MURRAY: Another question.
- 10 THE WITNESS: Okay.
- 11 FURTHER QUESTIONS BY COMMISSIONER MURRAY (CONT'D):
- 12 Q. And this hasn't been my understanding,
- 13 but -- but what you just said made me wonder if this is
- 14 what Staff is actually recommending. Is Staff actually
- 15 saying that all of the UNE prices should be taken from
- 16 the M2A agreement?
- 17 A. Yes.
- 18 Q. Without the corresponding legitimately related
- 19 terms and conditions?
- 20 A. That's correct, because the appendix pricing
- 21 is under negotiation. And attachment 26 says that it
- 22 specifically rat-- relates to those sections that the
- 23 CLEC opts into. And so since this Commission would be
- 24 ordering the CLEC to take attachment -- or excuse me  $\operatorname{\mathsf{--}}$
- 25 appendix pricing, then attachment 26 would not apply in

- 1 that case.
- Q. Okay. Now, in that -- that -- that
- 3 agreement -- that M2A agreement included that specific
- 4 language that the pricing was definitely related to
- 5 attachment 6 and 7 -- 6 and 10 of the M2A, did you go
- 6 through each one of those UNE prices and look at terms
- 7 and conditions that should apply and determine whether
- 8 or not there were terms and conditions that should be
- 9 required to go along with each one of those prices?
- 10 A. No, we did not. Mr. Lane I be-- I don't
- 11 remember if it was in his op-- opening statements or in
- 12 oral arguments stated that that was a concern coming
- 13 out of 455 when the Commission ordered the M2A rates,
- 14 but did not order the corresponding legitimately
- 15 related sections. And that was the first that I was
- 16 aware of that concern, so we have not done comparison.
- 17 Q. Okay. And -- and if you will think about
- 18 TO -- is it 2001-455?
- 19 A. Yes.
- Q. And the language in there, as I recall, just
- 21 did not expressly state that all legitimately
- 22 relation -- related provisions were also being ordered
- 23 and that that was Southwestern Bell's concern, but that
- 24 in later -- and I believe Mr. Lane said here that in
- 25 later discussions with AT&T, following on that order,

- 1 AT&T agreed that those legitimately related terms and
- 2 conditions would also be applies, so there is no
- 3 dispute as to the fact that that arbitration resulted
- 4 in the M2A UNE pricing, as well as all terms and
- 5 conditions that were expressly stated in the M2A to be
- 6 legitimately related?
- 7 A. Well, I don't remember the pleadings exactly,
- 8 but my recollection is that AT&T said that they didn't
- 9 have a problem with taking all the legitimately
- 10 related, because once they took appendix pricing, it
- 11 just more or less made sense. Not that they realized
- 12 that they should be.
- 13 But then also in that particular arbitration,
- 14 I believe the com-- it would be better to characterize
- 15 it that the Commission did not just order M2A pricing,
- 16 which is what you are recommendation was then and is
- 17 now, but ordered the M2A for everything except what was
- 18 being arbitrated that was not already included in the
- 19 M2A.
- 20 And so that might be where the difference is.
- 21 That it's -- since it's gonna be M2A for everything
- 22 except the specific items anyway, then it would just
- 23 flow that the -- all legitimately related attachments
- 24 and appendices will be included also.
- Q. Okay. So if you were recommending that

- 1 this -- the -- this Commission just take the
- 2 pricing -- UNE pricing out of the M2A without looking
- 3 at cost studies or anything that would support those
- 4 prices and without looking at whether the gen--
- 5 the terms and conditions that were included in that
- 6 M2A to be legitimately related, you are, in fact,
- 7 recommending something different; is that right?
- A. Different than?
- Q. Different than what this Commission did in
- 10 TO-2001-455?
- 11 A. It's different than the Commission's decision.
- 12 It's consistent with our recommendation in that case.
- 13 Our recommendation in that case was just the --
- 14 actually pricing with some exceptions. But it was just
- 15 an overall --
- COMMISSIONER MURRAY: Okay. Thank you. 16
- 17 THE WITNESS: Uh-huh.
- 18 JUDGE RUTH: It might be necessary to recall
- 19 you later, Ms. Dietrich, for Bench questions, but at
- 20 this point we'll move on to recross based on questions
- 21 from the Bench to date.
- THE WITNESS: Okay. 22
- 23 JUDGE RUTH: Southwestern Bell?
- 24 MR. LANE: Thank you, Your Honor.
- 25 RECROSS-EXAMINATION BY MR. LANE:

- 1 Q. Good afternoon.
- 2 A. Good afternoon.
- Q. Let me start with the combinations questions
- 4 first that relate to Issue No. 3. Would you agree that
- 5 back in August of 1996 that the FCC in its first report
- 6 and order in docket 9898, which is sometimes called the
- 7 local competition report and order initially adopted
- 8 rule 51.315B -- or 51.315, which identified the
- 9 obligation of the ILEC with regard to performing
- 10 combinations of unbundled network elements?
- 11 A. I don't know the specific citation, but
- 12 that's -- that's true.
- 13 Q. Okay. And then the first IRE Utilities Board
- 14 case which came out in January of 1997 the Eighth
- 15 Circuit Court of Appeals vacated that Commission --
- 16 that FCC rule and found that there was no obligation to
- 17 do combinations, right?
- 18 A. Yes.
- 19 Q. And after Jan-- January of '97, then, is when
- 20 the first Southwestern Bell/AT&T interconnection
- 21 agreement out of Case No. TO-97-40 was presented to the
- 22 Commission, right?
- 23 A. That's -- I don't know the exact date, but
- 24 that makes sense.
- Q. And -- and there was a dispute between

- 1 Southwestern Bell on the one hand and AT&T on the other
- 2 in that case over whether it -- Southwestern Bell still
- 3 had to perform combinations given that the Eighth
- 4 Circuit Court of Appeals had vacated the FCC's rule,
- 5 right?
- 6 A. That I'm not familiar with.
- 7 Q. Okay. And would you agree that Southwestern
- 8 Bell thereafter appealed the Commission's order because
- 9 it did require us to do combinations and took that
- 10 issue up to the Eighth Circuit -- or to the District
- 11 Court and then ultimately to the Eighth Circuit Court
- 12 of Appeals?
- 13 A. I know Southwestern Bell appealed that
- 14 particular agreement. If that was one of the issues,
- 15 I'm not sure.
- 16 Q. Okay. And if -- if the issue in that case
- 17 as -- as it was argued to the District Court in the
- 18 Eighth Circuit was whether Southwestern Bell had
- 19 voluntarily agreed to perform combinations even though
- 20 the ruling had come out in January of '97 from the
- 21 Eighth Circuit, that's something you're not familiar
- 22 with?
- 23 A. That's correct. I'm not familiar.
- Q. But you are familiar, are you not, that the
- 25 IRE Utilities Board in the second case, the Eighth

- 1 Circuit, the IRE Utilities Board two case (sic)
- 2 reaffirmed its finding that 51.315C through F, which
- 3 required combinations to be performed should remain
- 4 vacated?
- A. Again, I'm not sure of the citation, but I do
- 6 agree that the -- it affirmed that they should be
- 7 vacated.
- Q. And despite the fact that the Eighth Circuit
- 9 had ruled twice that ILECs were not required to perform
- 10 combinations, Southwestern Bell nevertheless
- 11 voluntarily put that into the M2A as part of the terms
- 12 that would be beneficial to CLECs in return for
- 13 receiving a positive recommendation for 271 relief from
- 14 this Commission, right?
- 15 Α. Southwestern Bell offered to include that,
- 16 yes.
- 17 Okay. Then with regard to the AT&T
- 18 arbitration case, the most recent one, TO-2001-455, I
- 19 wanted to ask a few questions about that as a follow up
- 20 to Commissioner Murray's questions.
- 21 A. Okay.
- Would you agree in that case that the parties
- 23 treated the entirety of the UNE sections as being
- 24 negotiated and ultimately arbitrated and there wasn't
- 25 an adoption of attachment 6 from the M2A?

- 1 A. Yes.
- Q. In -- in the initial arbitration phase, right?
- 3 A. Right. Uh-huh.
- 4 Q. And then the Commission in response in part to
- 5 Staff's recommendation ordered that the prices from the
- 6 M2A be utilized, but then reached its own decision on
- 7 various other matters that would be included in UNE
- 8 attachment 6, right?
- 9 A. I believe the Commission ordered the M2A for
- 10 everything except those items that were not in the M2A,
- 11 but would -- would be in UNE attachment 6 --
- 12 Q. Right.
- 13 A. -- of that agreement.
- 14 Q. And --
- 15 A. Okay.
- 16 Q. I may have been imprecise in my question, but
- 17 the Commission said if -- if a term or a condition was
- 18 in the M2A in the UNE attachment that resolved that
- 19 issue we'll put that in this interconnection agreement;
- 20 if it wasn't addressed, then the Commission resolved
- 21 that particular issue and ordered something else to
- 22 be -- or something to be put into the attachment as
- 23 well as those that had been resolved into it, right?
- 24 A. That's right. Uh-huh.
- Q. Okay. And then Southwestern Bell had filed an

- 1 application for rehearing pointing out that the
- 2 Commission's order then to utilize the terms and
- 3 conditions from the M2A included the requirement to do
- 4 combinations and other items that were voluntary from
- 5 attachment 6 and couldn't be imposed in arbitration.
- 6 Do you recall that?
- 7 A. Yes.
- 8 Q. Okay. And then before AT&T responded, they
- 9 eliminated that issue by agreeing to take attachment 6
- 10 through 10, the UNE sections, of the M2A in their
- 11 entirety, right?
- 12 A. Can I ask you a clarifying question?
- 13 Q. Sure.
- 14 A. Did they file something stating that? Because
- 15 I remember an exchange, but I don't remember if it was
- 16 on paper or if it was in conversations.
- Q. And -- and I don't believe they did file.
- 18 A. Okay.
- 19 Q. But my question is: Without regard to whether
- 20 they filed something with the Commission, would you
- 21 agree that thereafter AT&T agreed to take attachment 6
- 22 through 10 of the M2A in -- in its entirety; in other
- 23 words, it opted into those sections of the M2A, right?
- 24 A. Yes. Uh-huh.
- 25 Q. And then Southwestern Bell subsequently

- 1 withdrew its application for rehearing because that
- 2 issue had been resolved because AT&T had opted into
- 3 properly so the M2A attachment 6 through 10, right?
- 4 A. They -- they had chosen to do that, yes. And
- 5 Southwestern Bell withdrew their --
- 6 Q. Okay.
- 7 A. -- request.
- 8 Q. Okay. Commissioner Lumpe asked you some
- 9 questions concerning the necessary and impair test,
- 10 and -- and I think you indicated that's how the
- 11 FCC refers to it, but it could also be called necessary
- 12 or impair because they're two different standards,
- 13 right?
- 14 A. Right.
- 15 Q. And that was in the UNE Remand Order
- 16 because -- well, strike that.
- 17 Would you agree that the -- the issue came
- 18 back to the FCC because their initial promulgation of
- 19 their rule concerning necessary and impair had been
- 20 found to be invalid under the act on appeal?
- 21 A. I don't know if it was invalid under the act,
- 22 but it did come back saying take a look at it again to
- 23 clarify it.
- Q. And they attempted to clarify their definition
- 25 and changed it somewhat --

- 1 A. Yes.
- Q. -- with regard to -- at least part of the
- 3 decision, right?
- 4 A. Yes.
- 5 MR. LANE: Okay. And if I may approach the
- 6 witness, Your Honor.
- 7 JUDGE RUTH: Yes.
- 8 THE WITNESS: I have a copy of it.
- 9 BY MR. LANE:
- 10 Q. You do?
- 11 A. Uh-huh.
- 12 Q. I wanted to refer you first to paragraph 31 of
- 13 that order, which is on page 20.
- 14 A. Okay.
- 15 Q. Okay. And would you agree with me that in
- 16 paragraph 31 of that UNE Remand Order that the
- 17 FCC explains that the necessary test applies when an
- 18 item is proprietary in nature and the impair test
- 19 applies to non-proprietary network elements?
- 20 A. That's correct.
- Q. Okay. And then if you'll turn over to
- 22 paragraph 44 on page 27. Would you agree that in that
- 23 paragraph the FCC issues its findings on defining the
- 24 word "necessary" and finds that with regard to
- 25 proprietary items that a -- a network element is

- 1 necessary if "taking into consideration the
- 2 availability of alternative elements outside the
- 3 incumbent's network including self-provisioning by a
- 4 requesting carrier, or requiring an alternative from a
- 5 third-party supplier, lack of access to that element
- 6 where it is a practical, economic and operational
- 7 matter preclude a requesting carrier from providing the
- 8 services it seeks to offer"?
- 9 A. Yes -- yes, that's what it says.
- 10 Q. Okay. And then would -- if you would turn to
- 11 paragraph 51 of the UNE Remand Order on page 30. Would
- 12 you agree that the Commission there defines what it
- 13 means by the impair test?
- 14 A. Yes.
- 15 Q. Okay. And would you agree that with regard to
- 16 the impair test that that seeks to determine whether
- 17 "failure to provide access to a network element would
- 18 impair the ability of a requesting carrier to provide
- 19 the services it seeks to offer if taking into
- 20 consideration the availability of alternative elements
- 21 outside the incumbent's network including
- 22 self-provisioning by a requesting carrier or acquiring
- 23 an alternative from a third-party supplier, lack of
- 24 access to that element materially di-- diminishes a
- 25 requesting carrier's ability to provide the service it

- 1 seeks to offer"?
- A. Yes, it does.
- Q. Okay. And so under either the necessary or
- 4 the impair test depending on what type of element is
- 5 involved, you look both to see whether there's
- 6 alternatives available from another supplier and
- 7 whether the requesting carrier has the ability to
- 8 self-provision the element, those are items you look at
- 9 under both tests, right?
- 10 A. Right. Under both, yes.
- Q. Okay. With regard to Issue 46, the signaling 11
- 12 point code you were asked some questions by
- 13 Commissioner Murray concerning that, and I want to make
- 14 sure I understand what your position is.
- 15 You would agree that there is a charge that's
- 16 applicable and appropriateless (sic) -- appropriate so
- 17 to establish a signaling point code up front?
- 18 A. Yes.
- 19 Okay. And that the issue in this case that
- 20 Southwestern Bell has presented is whether it should be
- 21 permitted also to charge if the CLEC seems -- seeks to
- 22 change that signaling point code and Southwestern Bell
- 23 has to do the work to -- to change its systems to
- 24 accommodate that?
- 25 A. Yes.

- Q. Okay. And as I understood it, you agreed that
- 2 Southwestern Bell ought to be permitted to recover for
- 3 that, right?
- A. That's correct.
- And the rate that Southwestern Bell seeks to
- 6 recover is the same rate that it would charge up front
- 7 to establish the point code, even though Mr. Kirksey
- 8 indicated that more work was involved in changing it,
- 9 right?
- 10 A. Right.
- Q. And do you agree that it's appropriate that if 11
- 12 we're only seeking to recover the charge that applies
- 13 when you establish the point code in the event of a
- 14 requested change in that point code if it's
- 15 appropriate, that we be allowed to charge at least that
- 16 level?
- 17 A. I agree that it's appropriate to charge.
- 18 The -- I think where the confusion comes in is whether
- 19 that charge was already included or not in the 97-40.
- Q. Okay. And if you say if it was included, then 20
- 21 it would be Staff's view that whether the carrier is
- 22 establishing it in the first place or is seeking to
- 23 change the point code, that in either case the charge
- 24 that was derived in 97-40 should apply to that?
- 25 A. Yes.

- Q. And it's two separate charges, one, if they
- 2 seek to establish it, and a separate charge if they
- 3 later seek to change it?
- A. Yes.
- Okay. And so if -- if the charge is from
- 6 wherever it was derived and the parties have agreed to
- 7 it with re-- or the Commission orders it with regard to
- 8 the establishment of the point code, it should also
- 9 apply the same charge if they seek to change it
- 10 sometime in the future?
- 11 A. Yes.
- 12 MR. LANE: Okay. That -- that was all I have.
- 13 Thank you, Ms. Dietrich.
- 14 THE WITNESS: Thank you.
- 15 JUDGE RUTH: Okay. We are ready for recross
- 16 from WorldCom, and -- I'm sorry. Did you start to say
- 17 something?
- 18 MR. CURTIS: I was just waiting for you.
- 19 JUDGE RUTH: Okay. I was going to note that I
- 20 allowed Mr. Lane to use some extra minutes and you will
- 21 be similarly entitled, approximately 13 minutes instead
- 22 of 5.
- MR. CURTIS: It would be our hope that you 23
- 24 would deduct that from Mr. Lane's time with the next
- 25 witness.

- 1 We have no questions.
- JUDGE RUTH: Redirect?
- 3 MR. BATES: No, thank you, Your Honor.
- 4 JUDGE RUTH: Ms. Dietrich, you may step down,
- 5 but you are not excused.
- 6 MS. DIETRICH: Right. Thank you.
- JUDGE RUTH: And, Mr. Lane, I had a comment.
- 8 It's my understanding you are waiting then to hear the
- 9 Commission's decision as to whether Mr. Kirksey will be
- 10 recalled; is that correct?
- 11 MR. LANE: I hope not, because I --
- 12 JUDGE RUTH: Okay. You --
- 13 MR. LANE: -- thought you dismissed him before
- 14 lunch.
- JUDGE RUTH: Okay. Do I have one pending? Is
- 16 it Mr. Oyer then?
- 17 MR. LANE: No. Mr. Hughes was the only one I
- 18 think that you didn't excuse --
- 19 JUDGE RUTH: Okay.
- 20 MR. LANE: -- but he'll be here anyway.
- 21 JUDGE RUTH: All right. Thanks for that
- 22 clarification. I just needed to make a note.
- 23 Staff, you may call your next witness.
- MR. BATES: Thank you. We call Walt Cecil to
- 25 the stand.

- 1 Your Honor, before we begin, I wanted to
- 2 remind you of a conversation that we had early Monday
- 3 morning regarding Mr. Cecil's prefiled testimony. As
- 4 you suggested I might take up later, and this, I think,
- 5 is probably the appropriate time.
- 6 JUDGE RUTH: Yes, please do so.
- 7 MR. BATES: Through a -- some sort of a
- 8 mechanical error or some sort of an error in our
- 9 process the incorrect draft of Mr. Cecil's rebuttal
- 10 testimony was prefiled with the Commission. On Monday
- 11 morning I gave Your Honor and counsel for WorldCom and
- 12 Bill a copy of his amended rebuttal testimony for them
- 13 to review before agreeing or disagreeing to a motion
- 14 I'm about to make to substitute the amended rebuttal
- 15 testimony as Exhibit 26 or what has been prefiled.
- 16 Also Monday morning I gave the court reporter
- 17 three copies of that amended rebuttal. I have copies
- 18 now for the Commissioners.
- 19 JUDGE RUTH: And you said you gave copy to
- 20 opposing counsel on Monday; is that correct?
- 21 MR. BATES: Yes.
- JUDGE RUTH: Proceed. Thank you.
- 23 MR. BATES: At this point I would make a
- 24 motion to withdraw what has been prefiled with the
- 25 Commission, but not marked, as Mr. Cecil's rebuttal

- 1 testimony and substitute what was marked Monday morning
- 2 as Exhibit 26, his amended rebuttal testimony.
- JUDGE RUTH: Okay. Counsel has requested to
- 4 withdraw the prefiled testimony and submit an amended
- 5 version. Are there any objections to this motion?
- 6 MS. MACDONALD: No, Your Honor.
- 7 MR. CURTIS: No objection.
- JUDGE RUTH: Okay.
- 9 MR. BATES: And may I hand these to the
- 10 Commissioners now?
- 11 JUDGE RUTH: Yes, please do.
- 12 I'll note for the record there were no
- 13 objections to your motion and it will be granted. The
- 14 amended version will be identified as Exhibit 26.
- MR. BATES: Thank you, Your Honor.
- 16 JUDGE RUTH: Just a second. Okay.
- 17 (Witness sworn.)
- 18 JUDGE RUTH: Okay. Thank you.
- 19 Continue, Mr. Bates.
- 20 WALTER CECIL testified as follows:
- 21 DIRECT EXAMINATION BY MR. BATES:
- Q. Would you state your name for the record,
- 23 please.
- 24 A. My name is Walt Cecil.
- Q. And what is your business address?

- 1 A. 200 Madison Street, Fifth floor, Jefferson
- 2 City, Missouri.
- 3 Q. And by whom and how are you employed?
- 4 A. I'm employed with the Missouri Public Service
- 5 Commission. I hold the position of Regulatory
- 6 Economist II.
- 7 Q. Mr. Cecil, did you cause to be filed in this
- 8 matter what has been marked for identification as
- 9 Exhibit No. 26, your amended rebuttal testimony?
- 10 A. I did.
- 11 Q. Are there any changes, additions or
- 12 corrections you would make to your amended rebuttal
- 13 testimony at this time?
- 14 A. No, sir. It stands as amended with the
- 15 exception of our positions as noted in Staff's DPL.
- 16 Q. If I were to ask you the same questions now,
- 17 would your answers to those questions be substantively
- 18 the same?
- 19 A. They would.
- 20 MR. BATES: Your Honor, at this point I would
- 21 move in that Exhibit No. 26 be received into evidence.
- JUDGE RUTH: Are there any objections to
- 23 Exhibit 26 being received into the record?
- MS. MACDONALD: No, Your Honor.
- 25 JUDGE RUTH: Mr. Curtis or -- I'm sorry. Did

- 1 you -- did WorldCom have any objections to Exhibit 26
- 2 being received.
- MR. CURTIS: No, we do not. Thank you.
- 4 JUDGE RUTH: It is received into the record
- 5 then. Thank you.
- 6 (EXHIBIT NO. 26 WAS RECEIVED INTO EVIDENCE.)
- 7 MR. BATES: And at this point, Your Honor, I
- 8 tender this witness for cross-examination.
- 9 JUDGE RUTH: Southwestern Bell?
- 10 Ms. MacDonald, would you be sure and adjust
- 11 the mike so that it picks up your voice?
- MS. MACDONALD: Your Honor, and I am having a
- 13 horrible time hearing, so if I'm not loud -- I've never
- 14 been told that I'm not loud, but go ahead and tell me
- 15 at any point.
- 16 CROSS-EXAMINATION BY MS. MACDONALD:
- 17 Q. Good afternoon, Mr. Cecil.
- 18 A. Good afternoon.
- 19 Q. I want to start this afternoon and talk to you
- 20 a little about DPL Issue No. 30. Will you agree with
- 21 me that each party in this proceeding offers an
- 22 appendix 27, which addresses Alternatively Billed
- 23 Traffic?
- 24 A. Yes.
- Q. And Staff's position is that both appendices

- 1 basically cover the same issues; is that correct?
- 2 A. Fundamentally, yes.
- Q. And Staff's -- is it Staff's position that in
- 4 WorldCom attachment 27 there are many clauses in which
- 5 the obligations of the parties are reciprocal?
- 6 A. Yes.
- 7 Q. Is it also Staff's position that in SWBT's
- 8 proposal the obligations appear less balanced?
- 9 A. Yes, it is.
- 10 Q. And on that basis, is it correct that Staff
- 11 supported WorldCom's attachment 27?
- 12 A. Yes, it is.
- 13 Q. I want you to -- I want to discuss with you
- 14 today the competing attachment 27s; however, before I
- 15 do so, I want to make sure we're on the same page with
- 16 respect to what Alternatively Billed Traffic is.
- 17 Will you agree with me that alternatively
- 18 billed calls are calls that are billed to a number
- 19 other than the number from which the call was made?
- 20 A. Yes, I would.
- 21 Q. Okay. And you would agree -- would you
- 22 agree with me that there are only three types of
- 23 Alternatively Billed Traffic?
- 24 A. That is my understanding.
- Q. Okay. And those are collect calls, billed to

- 1 third party calls and calling card calls, correct?
- A. Yes.
- Q. Okay. And the collect call, which is probably
- 4 the one that everybody's most familiar with, is a call
- 5 where a person picks up the phone, dials the operator
- 6 and indicates he wants to call a specific person at a
- 7 specific number and he wants -- and he -- and he wants
- 8 the patient -- person who he's calling to pay for the
- 9 call?
- 10 Α. Yes.
- 11 And sometimes that's done on an automated
- 12 basis?
- Yes, it is. 13 A.
- 14 Okay. For example, while I'm here in Q.
- 15 Jefferson City, I could pick up the phone, call the
- 16 operator and indicate to my husband in St. Louis that I
- 17 wanted him to accept the charges for a call to him?
- 18 A. Yes, you could.
- Okay. And will you agree with me that a bill
- 20 to a third number is a call where a person picks up the
- 21 phone and indicates to the operator that he would like
- 22 to call a specific telephone number, but that he would
- 23 like to bill the cost of the call to another telephone
- 24 number?
- 25 A. Yes, I would.

- 1 Q. So another example of that would be if I'm
- 2 here in Jefferson City and I want to call my husband in
- 3 St. Louis at work, but I want to bill my home telephone
- 4 number for that call; is that correct?
- 5 A. That's a correct example.
- 6 Q. And you'll agree with me that a calling card
- 7 call is a call where I pick up the phone, call the
- 8 operator and indicate I want to call a specific
- 9 telephone number, but I want to bill my calling card?
- 10 A. Yes.
- 11 Q. And in this situation we'd be talking about
- 12 calling cards that are issued by -- well, I guess it
- 13 could be -- never mind. I withdraw that question.
- 14 Will you agree with me that 90 percent of
- 15 Alternatively Billed Traffic, which is also sometimes
- 16 referred to as ABT or ABS traffic, are collect calls?
- 17 A. I've -- I've seen the figure 90 percent. I
- 18 have no way of verifying whether or not it's
- 19 90 percent.
- 20 Q. Would it even surprise you that that were
- 21 true?
- 22 A. I would believe that.
- Q. Okay. Will you agree with me that CLECs can
- 24 offer local exchange service in three ways, as a full
- 25 facilities based provider, as a reseller or via UNE-P?

- A. Yes.
- Will you agree with me that a full facilities Q.
- 3 based provider has its own switch and can record call
- 4 detail about alternatively billed calls on its own?
- Α. Yes.
- Okay. And will you agree with me that once a Q.
- 7 full facility based provider has the call detail
- 8 information, they can send that information to
- 9 Southwestern Bell, Southwestern Bell then credits the
- 10 company that originated the ABT call, less in
- 11 applicable fees, and debits the company where the call
- 12 terminated less the billing fee?
- 13 A. Yes.
- Q. Okay. And will you agree with me that
- 15 attachment 20 of the M2A addresses the ABT settlement
- 16 process for full facilities based providers?
- 17 A. I believe so.
- 18 Ο. And will you agree with me based in all the
- 19 discussion we've had this week that WorldCom has
- 20 MFN'd into attachment 20?
- A. I'm not certain. 21
- Okay. Will you agree with me that in the
- 23 resale department SWBT bills the reselling CLEC for
- 24 alternatively billed calls at a wholesale rate?
- 25 A. Yes.

- Okay. You will agree with me that the
- 2 reseller pays SWBT for alternatively billed calls and
- 3 determines how it's going to bill its own end users for
- 4 those calls?
- A. Yes. Yes.
- So, for example, a reseller could offer
- 7 unlimited collect calls for a flat rate if they decided
- 8 that that was their plan?
- A. They have that privilege, yes.
- 10 Q. Okay. And will you agree with me that the
- 11 ABS settlement process regarding resellers is addressed
- 12 in attachment 5 of the M2A?
- 13 A. Yes.
- And will you agree with me that WorldCom has
- 15 MFN'd into attachment 5?
- 16 A. Yes.
- Do you have any thoughts about 20 yet? 17 Q.
- 18 Α. Actually I'm beginning to question
- 19 attachment 5.
- Oh, dear. Okay. Will you agree with me that
- 21 in the UNE-P arena SWBT, who owns the switch, records
- 22 the call detail that is used to bill a CLEC's end user?
- 23 Would you repeat that, please?
- 24 Sure. Will you agree with me that in a UNE-P
- 25 environment SWBT, which owns the switch, records the

- 1 call detail that is used to bill a CLEC's end user?
- 2 A. Yes.
- 3 Q. And will you agree with me that Southwestern
- 4 Bell provides this call detail to WorldCom so that
- 5 WorldCom can then bill its end users?
- 6 A. I believe that's how it works, yes.
- 7 Q. Okay. Will you agree with me that the
- 8 alternatively billed settlement process with respect to
- 9 UNE-P providers is addressed in attachment 10 of the
- 10 M2A?
- 11 A. I believe so.
- 12 Q. Would it be fair to say there's no doubt in
- 13 your mind that attachment 10 is in issue in this case?
- 14 A. That would be fair, yes.
- 15 Q. Okay. And will you agree with me that
- 16 Southwestern Bell's proposed ABS appendix addresses the
- 17 ABS settlement process only with regard to the UNE-P
- 18 environment?
- 19 A. Yes.
- 20 Q. And that is because WorldCom has accepted
- 21 attachments 5 and 20; is that correct?
- 22 A. They have -- it's my understanding that they
- 23 have accepted those attachments, yes.
- Q. Okay. And will you agree with me that
- 25 WorldCom's proposed ABT appendix appears to, though I

- 1 intend to -- to examine this a little bit more closely,
- 2 but it appears to address the settlement process
- 3 regarding perhaps facilities-based providers, resellers
- 4 and/or UNE-P providers based on their direct testimony
- 5 or maybe just resellers and UNE-P providers based on
- 6 their rebuttal testimony?
- 7 A. I think you lost me. Would you repeat that,
- 8 please?
- 9 Q. Sure. Let me just -- let me just get your
- 10 understanding of -- of that. What do you believe
- 11 WorldCom's ABT appendix addresses?
- 12 A. I believe that it addresses the -- the
- 13 AB-- excuse me. I believe that it addresses the
- 14 ABT issue that's on the table between the two companies
- 15 now on a UNE-P basis.
- 16 I believe it provides terms and conditions
- 17 that are reciprocal in nature, that is, whatever it
- 18 obliges itself to perform in general, it obliges
- 19 Southwestern Bell to perform as well.
- 20 Q. Okay. And do you believe that WorldCom's
- 21 ABT appendix is limited to UNE-P provider -- UNE -- is
- 22 limited to its provision of service via UNE-P?
- 23 A. That is my understanding.
- Q. Okay. It's just been pointed out to me that
- 25 maybe we should clarify exactly what you're agreeing

- 1 with about attachments 5 and attachments 20, and I
- 2 think it's probably -- probably a good idea.
- 3 Would you agree with me that attachment 5 of
- 4 the M2A is related to resale?
- 5 A. Yes.
- 6 Q. And would you agree with me that attachment 20
- 7 of the M2A is related to clearinghouse or, in other
- 8 words, that would relate to full facilities based
- 9 providers?
- 10 A. I believe so, yes.
- 11 Q. Okay. And then based on that, would
- 12 you -- would you agree with me that WorldCom has MFN'd
- 13 into attachments 5, resale, and attachment 20,
- 14 clearinghouse?
- 15 A. Based on what I've heard this week, yes, I
- 16 would.
- 17 Q. Okay. Thank you.
- 18 Would you agree with me that SWBT's
- 19 ABS appendix outlines the system that is universally
- 20 employed among UNE-P providers?
- 21 A. I don't know if it's universally employed.
- Q. Would you agree with me that WorldCom's
- 23 ABT appendix would establish a different settlement
- 24 process for WorldCom if it, in fact, even elects to
- 25 become a UNE-P provider in Missouri that to date no

- 1 CLEC has?
- 2 A. Given that it's a new attachment, yes, I
- 3 would.
- 4 Q. Okay. I would like to discuss with you a few
- 5 examples of ABT calls so we can kind of clarify some of
- 6 the issues that are at issue in this arbitration.
- 7 Let's say we have Billy Bob, who's in prison,
- 8 and he wants to make a collect call to his girlfriend,
- 9 Sue. Billy Bob dials zero for the operator and
- 10 hears -- hears the operator say, this is Marge, how may
- 11 I help you.
- 12 Billy Bob tells Marge he wants to make a
- 13 collect call to Sue at area code 573-555--5555. The
- 14 operator then dials the number and tells Sue, Billy Bob
- 15 is calling and she -- and will he -- and will she
- 16 accept the collect charges. Sue agrees to accept those
- 17 charges. Billy Bob and Sue talk 10 minutes and they
- 18 hang up.
- 19 Sue receives local service from WorldCom.
- 20 Would you agree with me that Billy Bob, who's in
- 21 prison, is not a Southwestern Bell customer?
- 22 A. I don't know that I could.
- Q. Well, he picked up a pay phone in prison.
- 24 A. That -- that's true. That -- that's true.
- 25 But it's my understanding -- I'm taking it a step

- 1 here -- but it's my understanding that Southwestern
- 2 Bell provides payphone service in -- in the
- 3 correctional institutions. And so I think the -- that
- 4 definition is a little on the gray side under that
- 5 circumstance.
- 6 Q. Okay. Well, let's -- let's ex-- examine that
- 7 issue. Would -- would it be fair to say that you don't
- 8 know which correctional facilities Southwestern Bell
- 9 has a -- a built -- has a contract with regard to
- 10 payphones in Missouri?
- 11 A. That's true.
- 12 Q. And would you agree with me that it's unlikely
- 13 that Southwestern Bell would have a contract with every
- 14 correctional institution in Missouri?
- 15 A. I would agree with that.
- 16 Q. Because there's other ILECs in Missouri,
- 17 correct?
- 18 A. Yes.
- 19 Q. Okay. So let's just assume that in this
- 20 particular correctional institution -- well -- well,
- 21 strike that.
- In my example that I gave you, would you agree
- 23 with me that Sue is a WorldCom customer?
- 24 A. Yes, I would.
- Q. Okay. And will you agree with me that in the

- 1 language in Section 6.2.7 of WorldCom's attachment 27
- 2 indicates that WorldCom would generally follow its
- 3 collection procedures, but it has the stro-- sole
- 4 discretion to deem any charge uncollectible?
- Α. Yes.
- And will you agree with me that an Q.
- 7 uncollectible charge is one in which the CLEC after all
- 8 reasonable collection efforts is unable to collect the
- 9 charges from the end user?
- 10 I know that WorldCom and Bell -- Southwestern
- 11 Bell have a difference in terms of what those terms are
- 12 defined as, so I'm not sure.
- 13 Q. Okay. Well, we have a -- would it be fair to
- 14 say that we have a difference with regard to all of the
- 15 things which -- which fall into an uncollectible
- 16 category, but we agree that the end user who refuses to
- 17 pay the bill, that is deemed an uncollectible?
- 18 A. Yes, I would agree with that.
- 19 Okay. And will you agree with me that using
- 20 the example above, if Sue advised WorldCom that she was
- 21 not gonna pay for the call, WorldCom would deem the
- 22 call an uncollectible?
- 23 A. I believe so.
- Okay. And will you agree with we that 2.4 Q.
- 25 SWBT would be left holding the bag because its

- 1 facilities were used to provide the services, but
- 2 SWBT was not -- would not be compensated for such use?
- 3 A. Yes.
- 4 Q. Okay. And will you agree with me that SWBT
- 5 will not be compensated even though it arguably has no
- 6 relationship with Billy Bob, who is in prison and
- 7 doesn't pay Southwestern Bell anything to use that pay
- 8 phone in the Southwestern Bell prison?
- 9 A. I don't know whether -- or how Billy Bob would
- 10 actually pay for the call if he could pick it up and
- 11 just dial zero and tell the operator "I want to have a
- 12 collect call." I imagine that's the case. I have not
- 13 done that myself.
- 14 So I'm not sure what Billy Bob's relationship
- 15 would be. I agree that Sue's relationship would be one
- 16 of WorldCom.
- 17 Q. Okay. And would you agree with me that the
- 18 whole purpose of the collect call is that you pick up
- 19 the phone and you don't put any money in that phone?
- 20 A. In general, yes.
- Q. Okay. Let's discuss another hypothetical
- 22 briefly. Let's say Billy Bob was in prison in Florida
- 23 where Southwestern Bell does not operate. Billy Bob
- 24 calls the operator, who is an AT&T operator, and
- 25 indicates to the operator that he wants to make a

- 1 collect call to his girlfriend, Sue, using the same
- 2 number here in Jefferson City.
- 3 The operator calls Sue. Sue agrees to accept
- 4 the charges and the call is put through. Again, they
- 5 talk and the call is disconnected. Now, I want you to
- 6 assume that Sue is a UNE-P WorldCom customer, though
- 7 Sue probably wouldn't know that, but assume that.
- 8 Will you agree with me that Southwestern Bell
- 9 will have to pay AT&T, the IXC, 100 percent of the
- 10 charges associated with transporting this call less the
- 11 billing charge?
- 12 A. Yes.
- 13 Q. Okay. And again, let's assume that Sue tel
- 14 world -- tells WorldCom she's not gonna pay for that
- 15 call she just agreed to have responsibility for. Will
- 16 you agree with me that under WorldCom's ABT appendix
- 17 WorldCom could deem such call uncollectible in its sole
- 18 discretion?
- 19 A. Yes, it could.
- Q. And will you agree with me in theory WorldCom
- 21 could deem all ABT calls its end users made as
- 22 uncollectible in its sole discretion according to their
- 23 terms?
- 24 A. I find it difficult to believe that they
- 25 would, but at the limit, it's possible.

- Okay. And will you agree with me that in that
- 2 situation, the one -- the call from Florida,
- 3 Southwestern Bell would be holding the bag because it
- 4 paid AT&T, but it was not paid by WorldCom?
- A. I don't know what the relationship would be
- 6 between Southwestern Bell and AT&T. I would imagine
- 7 that Southwestern Bell would be obligated to pay, but,
- 8 again, I don't know if there's a billing and
- 9 collections agreement where bad debt, uncollectibles
- 10 can be recoursed or not, so I  $\operatorname{\mathsf{--}}$  I'm not sure how that
- 11 would work.
- 12 Q. Okay. Would you -- or do you know that --
- 13 that in general there is no recoursing back to the
- 14 IXC with regard to alternatively billed calls?
- 15 A. No, I did not know that.
- 16 Okay. Will you agree with me in this scenario
- 17 we just discussed that Sue definitely was not
- 18 Southwestern Bell's customer?
- 19 Was it Southwestern Bell's operator she spoke
- 20 to?
- No. She's a WorldCom UNE-P end user. 21 Q.
- Yes, but whose operator spoke to her? 22 Α.
- The AT&T operator in Florida. 23 Q.
- Then it's possible that -- to my way of 2.4
- 25 thinking that she could have begun a business

- 1 relationship with AT&T.
- Okay. But definitely not Southwestern Bell?
- A. Definitely not Southwestern Bell if she didn't
- 4 speak to Southwestern Bell.
- Q. Okay. Will you agree with me that if Sue
- 6 continued to receive daily calls from Billy Bob, who's
- 7 in prison in Florida, WorldCom's ABT appendix has no
- 8 provision which addresses blocking such calls for which
- 9 Sue is not paying?
- 10 Α. Could I have a moment?
- 11 Ο. Sure.
- 12 A. Thank you.
- JUDGE RUTH: I'll allow you a few extra 13
- 14 moments if he needs time to look at his notes.
- 15 THE WITNESS: Thank you.
- 16 I hate to do this, but would you ask your
- 17 question again.
- 18 BY MS. MACDONALD:
- 19 Q. Sure. No, it's no problem.
- 20 Will you agree with me that if Sue continues
- 21 to receive calls daily from Billy Bob, who is in prison
- 22 in Florida, WorldCom's ABT appendix has no provision
- 23 which addresses blocking such calls for Sue who is not
- 24 paying for them?
- 25 A. I believe that's correct.

- Okay. Will you agree with me that
- 2 Section 2.3.10 of WorldCom's proposed ABT appendix, in
- 3 fact, exempts all calls that originate from a
- 4 correctional facility?
- Α. .10?
- Uh-huh. Q.
- A. Yes.
- Okay. And will you agree with me that the
- 9 fact of this provision is that Southwestern Bell may --
- 10 may not be compensated for any calls from people who
- 11 were in prison who called WorldCom users on a collect
- 12 basis?
- It's my understanding of that language that
- 14 that wouldn't happen, so I don't know that Southwestern
- 15 Bell would be holding the bag.
- Q. What wouldn't happen? 16
- 17 It's my understanding that in that case the A.
- 18 call wouldn't be transmitted -- terminated -- pardon
- 19 me -- and, therefore, there wouldn't be an obligation
- 20 on the part of Southwestern Bell or AT&T or WorldCom to
- 21 one or the other.
- Okay. Can you explain to me why you believe
- 23 the call would be terminated?
- A. Well, it -- oh, I see. Yes, I -- I would. 24
- 25 Pardon me. I misread something.

- 1 Q. Okay. So you will agree with me that a fact
- 2 of the provision in WorldCom's ABT appendix is that
- 3 Southwestern Bell won't be compensated for any calls
- 4 from people who are in prison who call WorldCom's end
- 5 users?
- 6 A. It's a possibility.
- 7 Q. Well, it's not just a possibility, it's
- 8 absolutely a probability if the Commission would adopt
- 9 the ABT appendix, correct, because it exempts all
- 10 ABT calls?
- 11 A. Well, I believe that there might have to be
- 12 another billing arrangement made. And I think that's
- 13 WorldCom's intent, so as I said, I think that's a
- 14 possibility, but I don't think it's likely.
- 15 Q. Okay. Another billing arrangement with
- 16 who? Southwestern Bell doesn't have a customer.
- 17 A. If Southwestern Bell's operator speaks to the
- 18 end user, I maintain that the possibility, since that a
- 19 business relationship could have been considered to
- 20 have been established at that moment.
- 21 Q. Okay. Southwestern Bell has no operator in
- 22 the scenario. We have a person in Florida with an AT&T
- 23 operator calling somebody in Missouri, who is a
- 24 WorldCom UNE-P -- who gets WorldCom service. And in
- 25 that situation it's UNE-P service.

- 1 So the call comes in, Southwestern Bell
- 2 transports the call to the end user because service is
- 3 being provided via UNE-P.
- 4 A. All right.
- 5 Q. Okay. So when you say that there could be a
- 6 billing arrangement for Southwestern Bell, who is
- 7 Southwestern Bell having a billing arrangement with if
- 8 it's not having a billing arrangement with the
- 9 UNE-P provider?
- 10 A. Who's telephone was it that Billy Bob picked
- 11 up in the prison? Are we still using that as an
- 12 example?
- 13 Q. Yes.
- 14 A. Yes, we are. Okay.
- 15 Q. It's in Florida.
- 16 A. If it's Southwestern Bell's telephone --
- 17 Q. We don't have -- we don't have anybody in
- 18 Florida.
- 19 A. That -- that's -- that's where I'm losing it.
- 20 Is it Southwestern Bell's telephone in this
- 21 hypothetical example?
- 22 Q. In Florida --
- 23 A. Yes.
- 24 Q. -- no.
- 25 A. No. Okay. So it's an AT&T operator that

- 1 Billy Bob is speaking with?
- 2 Q. Right.
- 3 A. Okay. And AT&T carries the call until it
- 4 reaches the local network which Southwestern Bell
- 5 operates, and then runs the call through the network.
- 6 Sue is Billy Bob's -- or pardon me -- Sue is MCI's
- 7 UNE-P customer?
- 8 Q. That's right.
- 9 A. Oh, okay. Would you --
- 10 Q. Yeah.
- 11 A. Please.
- 12 Q. Who -- who are we supposed to be compensated
- 13 from if we aren't being compensated from the UNE-P --
- 14 UNE-P end user's local exchange company?
- 15 A. I would hypothesize that it would be the
- 16 company to whom Sue had agreed to pay the charges.
- 17 I -- I would maintain that it's possible that a billing
- 18 arrang-- or that a business arrangement has been
- 19 established at that point.
- 20 Q. Okay. Now, will you agree with me -- and
- 21 let's make sure that we're real clear here. That when
- 22 you -- and maybe you just don't accept a lot of collect
- 23 calls, so if you don't know the answer, you know, feel
- 24 free to tell me that too.
- Would you agree with me that when Sue hears,

- 1 will you accept the call, she has no idea from which
- 2 telecommunications carrier that call is coming?
- 3 A. It's been my understanding that the operator
- 4 generally identify themselves as Southwestern Bell,
- 5 AT&T operator, and so at that point, I would think that
- 6 I -- if it were me receiving the call, that I would
- 7 establish a relationship with the company's -- or with
- 8 the company with whose operator I'm speaking.
- 9 Q. Okay. Well, let's explore that a little bit.
- 10 If you accept a collect call at your house, do you
- 11 think you're going to get a telephone bill from that
- 12 company in Florida?
- 13 A. I would expect that I would receive the bill
- 14 as part of my local phone bill. There might be an
- 15 additional page for that company.
- 16 Q. So based on that, wouldn't you agree that the
- 17 billing relationship is between the end user, whose
- 18 WorldCom's customer, and the or -- the company that
- 19 originated the call?
- 20 A. That was one scenario. But as I said, by
- 21 accepting those charges, I would also agree that I have
- 22 opened the door to a business relationship with the
- 23 other company and that I should expect a bill from that
- 24 company.
- Q. Okay. Are you aware of any situation where an

- 1 operator ever asks the party that's called on a collect
- 2 basis for their telephone -- for -- for their billing
- 3 information, their name, their address, where they
- 4 live, credit information before the collect call can go
- 5 through?
- 6 A. No, I'm not, but I'm aware of several
- 7 databases that various phone companies exchange
- 8 information by which they could get that information.
- 9 Q. Okay. But you agree with me that the end user
- 10 has agreed to accept financial responsibility --
- 11 A. Yes.
- 12 Q. -- for the call?
- 13 A. Yes.
- 14 Q. Clearly Southwestern Bell didn't agree to
- 15 accept financial responsibility for that call?
- 16 A. Yes.
- 17 Q. Okay. Will you agree with me that WorldCom
- 18 proposes to have Southwestern Bell's name on its end
- 19 users' bills for ABS calls?
- 20 A. That's my understanding.
- 21 Q. And will you agree with me that Southwestern
- 22 Bell would not be the one who would be billing
- 23 WorldCom's end user?
- 24 A. Most likely.
- Q. Okay. Will you agree with me that if WorldCom

- 1 places its name or its name and logo or any identifying
- 2 information on its end users' bills, SWBT would not be
- 3 able to see those bills if end -- if WorldCom's end
- 4 users called it and had any questions?
- A. I don't know. Given -- given the recoursing
- 6 arrangements there's certain information that
- 7 Southwestern Bell is asking and there's certain
- 8 information that WorldCom is willing to give. I don't
- 9 know if the bill has been requested.
- 10 Q. Okay. Well --
- 11 A. I don't know if it's not available.
- 12 Q. Let's go back to Florida for a second. If the
- 13 call comes from Florida into -- into the UNE-P WorldCom
- 14 customer in Missouri, would you agree with me that
- 15 billing -- that -- that there's going to be billing
- 16 information passed to WorldCom to bill its end user?
- A. I believe that would be the case. 17
- 18 Ο. Are you suggesting that Southwestern Bell
- 19 should store information regarding a bill that's gonna
- 20 go from WorldCom to its end user in the event that
- 21 WorldCom doesn't pay Southwestern Bell?
- No, I'm -- I'm suggesting that the business
- 23 relationship may have started with the different
- 24 company, and that if -- even if it hasn't, that
- 25 information is available.

- 1 Q. Okay. Well, the originating company, AT&T in
- 2 Florida, they got paid by Southwestern Bell.
- 3 Southwestern Bell is the one in the middle who has no
- 4 money. So wouldn't you agree that what you're in
- 5 effect saying that Southwestern Bell would have to be
- 6 keeping records regarding WorldCom's end users' bills
- 7 in the event that WorldCom's end users didn't pay their
- 8 WorldCom provider?
- 9 A. Not in total. On -- on these ABT calls, which
- 10 in comparison to the total number of phone calls
- 11 transmitted, are relatively small. I -- I think that
- 12 is -- that is a possibility. I don't see where
- 13 WorldCom has had a say in whether or not its end user
- 14 would accept the call, so I'm not sure where the
- 15 business arrangement started there.
- I recognize that the WorldCom end user has
- 17 established a business relationship with WorldCom and
- 18 is obligated to pay. WorldCom charges. But in this
- 19 case we have a call coming from somewhere else, which
- 20 is alternatively billed and over which WorldCom has no
- 21 control whatsoever.
- Q. Okay. Well, you'll agree with me, will you
- 23 not, that WorldCom absolutely has control over whether
- 24 its end users ac-- are able to accept ABT calls because
- 25 we have a number of CLECs in Missouri who won't let

- 1 their end users receive ABT calls?
- 2 A. Yes.
- 3 Q. So WorldCom, in fact, really does have a
- 4 choice, correct?
- 5 A. It can block the collect call, yes.
- 6 Q. Okay. Will you agree with me that in
- 7 WorldCom's proposed ABT appendix unbillables are deemed
- 8 uncollectibles? We discussed that briefly before.
- 9 A. Yes.
- 10 Q. And will you agree with me that an unbillable
- 11 is typically a charge in which the applicable desk
- 12 message contains errors so WorldCom would be unable to
- 13 bill its end users?
- 14 A. I'm not sure if that would be typical.
- Q. Would you agree with me with SWBT's
- 16 proposal would make -- under SWBT's proposed ABS
- 17 appendix, SWBT makes the end user who accepted the
- 18 ABS call to be responsible for the call that he or she
- 19 agreed to pay?
- 20 A. I believe that's the intent, yes.
- JUDGE RUTH: Ms. MacDonald, I'll have to ask
- 22 you to wrap it up pretty quickly.
- MS. MACDONALD: Okay.
- 24 BY MS. MACDONALD:
- 25 Q. I'm just gonna ask you one -- one last

- 1 question about Alternatively Billed Traffic and then
- 2 I'll -- I'll stop, even though I could probably spend
- 3 all day talking about Alternatively Billed Traffic it's
- 4 so fascinating.
- Would you agree with we that WorldCom contends
- 6 that SWBT should develop a blocking option specifically
- 7 for WorldCom which would block calls but would still
- 8 allow IXC collect calls and third-party calls?
- They have suggested that in their testimony, 10 yes.
- 11 And would you agree with me that it appears
- 12 that they also want Southwestern Bell to pay to develop
- 13 that capability?
- 14 A. I believe that -- that's implied, yes.
- 15 MS. MACDONALD: Okay. That's all the
- 16 questions I have. Thank you.
- 17 JUDGE RUTH: WorldCom?
- 18 CROSS-EXAMINATION BY MR. CURTIS:
- 19 Q. Had to get a drink.
- Good afternoon, Mr. Cecil. 20
- 21 A. Good afternoon.
- I -- I had no idea we were going to be 22
- 23 spending so much time on ABT, and I know you were
- 24 probably not contemplating that either.
- 25 A. That's true.

- Q. I would like to ask you a few clarifying
- 2 questions with regard to some of the examples that
- 3 Ms. MacDonald used. First of all, when she posited the
- 4 call from a prison in Florida to Sue in St. Louis, I
- 5 guess it was, that's a long distance call, interstate,
- 6 interLATA, right?
- A. Yes, it is.
- Q. Is any of that -- any of that covered by what
- 9 we're about here today?
- 10 A. I don't believe it is. It's a very
- 11 sophisticated discussion, and so I won't say absolutely
- 12 no, but I -- I believe it's not.
- 13 Q. Are you aware that with regard to these long
- 14 distance, interstate-interLATA-type collect calls that
- 15 companies will have billing and collection agreements
- 16 with whoever the terminating end user customer is?
- 17 A. Yes, I believe so.
- 18 Q. Okay. And that's how those are usually
- 19 handled?
- 20 A. Yes.
- 21 What we're talking about is a smaller universe
- 22 than that. We're talking, I think, about ABT,
- 23 alternative -- Alternatively Billed Traffic in an
- 24 intraLATA -- intraLATA?
- 25 A. Yes.

- Q. And local calling setting; is that correct?
- 2 A. That's my understanding, yes.
- Q. So to get real, perhaps, we might be talking
- 4 about a Southwestern Bell residential customer in Cape
- 5 Girardeau wanting to place a collect call to a WorldCom
- 6 local customer in St. Louis?
- 7 A. That's possible.
- 8 Q. With that --
- 9 A. Certainly.
- 10 Q. -- are -- are we now in the -- in the ballpark
- 11 of what we're about today?
- 12 A. I believe so. That's consistent with my
- 13 understanding.
- 14 Q. Okay. Thank you.
- 15 And so when that Southwestern Bell residential
- 16 customer in Cape Girardeau places that call to her
- 17 mother in St. Louis, she would call a Southwestern Bell
- 18 operator, would she not?
- 19 A. I think that's likely.
- 20 Q. Okay. And that Southwestern Bell operator
- 21 would then ring the number at the end user -- the
- 22 MCImetro or WorldCom local customer in St. Louis?
- 23 A. Yes.
- Q. And that customer would answer and would, you
- 25 know, be asked whether they would accept a collect

- 1 call, correct?
- A. Yes.
- Q. Okay. And if that person says yes, then the
- 4 call goes forward, right?
- A. Yes.
- Okay. Is -- is a representative from MCI or Q.
- 7 WorldCom on the line at that time?
- A. It's a Southwestern Bell operator, no, I -- I
- 9 don't believe so.
- 10 Q. And when you said it depends on who
- 11 establishes the business, I believe, relationship were
- 12 your words?
- A. Yes. 13
- Q. Would you agree that it is Southwestern Bell
- 15 that is establishing the business relationship in that
- 16 situation?
- A. If the original operator with whom the end
- 18 user -- originating user set up the phone call was a
- 19 Southwestern Bell operator, then I would maintain that
- 20 that is a possibility. And in this case, yes.
- Q. Okay. And, of course, if there were a billing 21
- 22 and collection agreement that Southwestern Bell had
- 23 with MCI or WorldCom, it would -- it would flow quite
- 24 naturally, wouldn't it --
- 25 A. I would think so.

- 1 Q. -- accord-- as according -- in fact, I think
- 2 your original testimony suggested perhaps that the
- 3 parties -- the Commission would encourage the parties
- 4 to enter -- enter into private negotiations to get a
- 5 billing and collection agreement that would cover
- 6 ABT traffic in a -- in an interconnection situation?
- 7 A. That was our original recommendation, but upon
- 8 further reflection, we modified that to what we have
- 9 presented in the Staff's DPL.
- 10 Q. Right. And -- and I -- I see where you are
- 11 essentially recommending that the Commission adopt the
- 12 WorldCom language --
- 13 A. Yes.
- 14 Q. -- as being fair?
- With regard to the ability of WorldCom to deem
- 16 certain calls uncollectible and put them back to
- 17 Southwestern Bell, would you agree with me that that
- 18 might encourage the parties to enter into a billing and
- 19 collection agreement?
- 20 A. I would think so.
- 21 Q. Let me move on to Issue No. 9 and refer you to
- 22 that at page 3 of your rebuttal testimony. That would
- 23 be at top page of pa-- top of page No. 3, Issue No. 9.
- 24 And I think at line 8 you state on that page the
- 25 obligation of the provision of interexchange services

- 1 does not belong in a local exchange services
- 2 interconnection agreement; is that correct?
- 3 A. Yes, that's -- that's what I said.
- 4 Q. Okay. Does the obligation of the provision of
- 5 intraLATA toll service belong in a local exchange
- 6 services interconnection agreement?
- 7 A. That's still interexchange. I don't believe
- 8 so.
- 9 Q. Okay. Thank you.
- 10 Is Southwestern Bell an intraLATA provider in
- 11 Missouri?
- 12 A. Yes, they are.
- 13 Q. Okay. What is your understanding of the
- 14 two-PIC environment that we have in Missouri?
- 15 A. You -- an end-user customer has the option of
- 16 having the same carrier provide inter- and intraLATA
- 17 service or they can choose one carrier for interLATA
- 18 service and another carrier for intraLATA service.
- 19 Q. Thank you.
- 20 And Missouri is still subject to intraLATA
- 21 toll-free subscription?
- 22 A. I believe so.
- Q. Okay. So an end user would have the right in
- 24 Missouri to have a local service provider, an intraLATA
- 25 toll provider and an interLATA toll provider, all three

- 1 being different companies if that -- is that correct?
- A. Yes.
- Q. Or in some cases they could be the same
- 4 company?
- A. That is also possible.
- Okay. And should CLEC local and end users in Q.
- 7 Missouri have the ability to choose Southwestern Bell
- 8 as their intraLATA toll provider?
- A. I wish that universally we could say yes, but
- 10 I don't know of any obligation incumbent upon
- 11 Southwestern Bell to make itself available to
- 12 universally every customer that would be within a
- 13 resident LATA.
- Q. Doesn't -- doesn't -- isn't it required to
- 15 hold itself out statewide to be an intraLATA provider
- 16 to whomever it wishes?
- 17 A. I don't believe so.
- Q. You don't think that's a requirement of the
- 19 Commission?
- A. I don't believe so. 20
- Okay. What do you think Southwestern Bell's 21
- 22 obligation as an intraLATA toll provider is? Can they
- 23 decline a customer?
- 24 A. To be certain if, for example, a customer in
- 25 the Jefferson City exchange requested service from

- 1 Southwestern Bell, Southwestern Bell could certainly
- 2 decline that.
- Q. Okay. How about a CLEC customer within a
- 4 Southwestern Bell exchange?
- A. It is my understanding that Southwestern Bell
- 6 can decline that service.
- O. It can decline it?
- A. Yes.
- Q. Okay. Do you think that's in the public
- 10 interest?
- 11 A. I would like to see every company scramble --
- 12 scrabble -- scrambling to get every customer possible.
- 13 Q. Why do you think they decli-- they would
- 14 decline?
- A. For the same reasons that many other companies
- 16 limit the scope of their services. While they are
- 17 authorized to serve statewide, they recognize that
- 18 there are limitations to what is in good business
- 19 practice and -- and -- and to what will maximize their
- 20 profits s.
- Q. Certainly. And -- and I understand there's 21
- 22 some IXCs that may not market heavily in -- in a
- 23 particular area, but are you of the opinion that
- 24 fail -- you know, failing to market and then absolutely
- 25 refusing to take a customer, are those the same things?

- 1 A. I don't believe that there is an obligation on
- 2 Bell to take every single customer that comes through
- 3 their door. Among other things, I think that credit
- 4 limitations could play a role and we could go down that
- 5 path.
- 6 Q. How -- let me -- let me just ask you briefly
- 7 with regard to intraLATA prov-- provision by an IXC,
- 8 would they be obligated?
- 9 A. I believe that's what their certificate would
- 10 say, yes.
- 11 O. Yes.
- 12 So their -- their certificates obligate them
- 13 to take anyone who wishes to sign up with them
- 14 statewide?
- 15 A. Again, yes, but there are very creative ways
- 16 to market, and given those creative means --
- 17 Q. I understand.
- 18 A. -- they can avoid those areas that they don't
- 19 want to offer service -- or provide service in.
- 20 Q. And I -- and I -- I do understand there's --
- 21 there's marketing, but then there is also the right of
- 22 a customer -- an end-user customer to select a toll
- 23 provider for an intraLATA -- for the intraLATA market
- 24 of that end user's choosing.
- 25 And just to sum up again, IXCs have no ability

- 1 to refuse a customer -- an end-user customer who wants
- 2 to use them to have intraLATA toll provided, correct?
- 3 A. I believe that's the case.
- Q. On the other hand, Southwestern Bell you -- it
- 5 is your understanding has every right to refuse an end
- 6 user's request that Southwestern Bell become their
- 7 intraLATA toll provider?
- 8 A. Given that Southwestern Bell is acting as the
- 9 local company providing the intraLATA toll, I believe
- 10 they do.
- 11 Q. Okay. Let me direct you to your -- to
- 12 Issue 15, and I think you begin your discussion of that
- 13 at page 4 of your rebuttal testimony and then it
- 14 continues on to page 5.
- 15 A. Yes, sir.
- 16 Q. At -- at line 3 you -- you state access to
- 17 LIDB or CNAM on a usage basis would not be
- 18 discriminatory or unduly burdensome to WCom. Do you
- 19 see that?
- 20 A. I have reprinted my testimony so that I can
- 21 refer to the issues more easily, so my lines aren't
- 22 going to line up with yours. I'll find it here
- 23 momentarily.
- 24 Q. Okay.
- 25 A. Would you repeat that?

- 1 Q. I -- just for clarification, I think I'm
- 2 holding in my hands what has been -- what is entitled
- 3 amended rebuttal testimony and that was the
- 4 substitution --
- 5 A. Yes.
- 6 Q. -- that was --
- 7 A. Yes.
- 8 Q. -- made previously?
- 9 A. That's correct.
- 10 Q. Okay. I -- I'm looking at page 5, line 3
- 11 towards the end. A new sentence begins, Access to
- 12 LIDB?
- 13 A. Yes.
- 14 Q. Are we okay on pagination?
- 15 A. Yeah, we're fine.
- 16 Q. Okay.
- 17 A. We're fine. Thank you.
- 18 Q. Yeah, so you see that there?
- 19 A. Yes, I do.
- 20 Q. How -- how would WorldCom be able to access
- 21 LIDB un-- under Southwestern Bell's terms, which, I
- 22 believe, you're endorsing?
- 23 A. I -- I'm not really sure where you're coming
- 24 from in your question. Could you restate that?
- 25 Q. Okay. Yeah. And I -- and I apologize. That

- 1 was not clear.
- Would you agree with me that South-- that
- 3 WorldCom's access to LIDB information would be on a per
- 4 occurrence or a per-dip, as they say, basis?
- 5 A. Yes.
- 6 Q. And would Southwestern Bell propose to charge
- 7 WorldCom on a -- on a per-dip basis every time it
- 8 queried the database for information?
- 9 A. I believe that's the arrangement, yes.
- 10 Q. That is the arrangement.
- 11 Okay. And do you know what that charge is?
- 12 A. No, I don't.
- 13 Q. Okay. Do you know what they propose it to be?
- 14 A. No, I don't.
- 15 Q. Okay.
- 16 A. We addressed this issue more from a policy
- 17 perspective than what the appropriate charge would be.
- 18 Q. Okay.
- 19 A. That, I believe, was covered under Mr. Thomas
- 20 or Ms. Dietrich's testimony.
- 21 Q. Okay. Now, access to the LIDB is an unbundled
- 22 network element, is it not?
- 23 A. Yes, sir.
- Q. Okay. And you so stated?
- 25 A. Yes, sir.

- 1 Q. And you had a question as to the whether the
- 2 database itself is a UNE, but certainly access to the
- 3 UNE is?
- 4 A. Yes, sir. Yes, sir, it is.
- 5 Q. And so you would expect Southwestern Bell to
- 6 have to pay the same rate on a per-dip basis as
- 7 WorldCom would to access that database?
- 8 A. I don't know that Southwestern Bell as -- as a
- 9 firm would be too concerned with what it would have to
- 10 pay to -- pay itself. I do believe that Southwestern
- 11 Bell experiences a cost every time that a database dip
- 12 occurs and that that cost will be consistent, whether
- 13 it's Southwestern Bell, WorldCom or AT&T or some --
- 14 some other firm.
- 15 Q. Did you hear Ms. Rogers' testimony earlier
- 16 that this database is located in Rochester, New York?
- 17 Were you in the room then?
- 18 A. I must have been asleep at the moment. I
- 19 don't recall --
- 20 Q. Okay. Well, I must have been too.
- 21 A. -- that it was in Rochester, New York, but
- 22 I -- I did listen to Ms. Rogers.
- 23 Q. Okay. Did you also hear -- I think she may
- 24 have said that the database -- the LIDB database is not
- 25 owned by South-- by Southwestern Bell?

- 1 A. No, I -- I'm not aware of that.
- Q. All right. Okay. You did hear that it was
- 3 not located in Missouri, the database?
- 4 A. Yes, I did hear that.
- 5 Q. Okay. So if it is owned by some -- if, in
- 6 fact, that database is owned by someone other than
- 7 Southwestern Bell, you would expect to see a per-dip
- 8 payment made by Southwestern Bell to whatever entity
- 9 that is that owns the LIDB?
- 10 A. Mr. Curtis, I don't know what the arrangement
- 11 is between that entity and Southwestern Bell. I don't
- 12 know if it's a subsidiary of Southwestern Bell.
- 13 Q. Uh-huh.
- 14 A. I do know that there will be a cost. So
- 15 in -- in -- in the utilization of the equipment, in --
- 16 in the maintenance of database there will be a cost.
- 17 And every time the data dip occurs there will be a
- 18 cost.
- 19 I don't know if Southwestern -- Southwestern
- 20 Bell would write itself a check every time that it
- 21 accessed that database.
- 22 Q. Okay. But if they did not, would you have
- 23 concerns about it being a non-discriminatory access?
- 24 A. Actually I -- I would think that access is
- 25 very equitable given that Southwestern Bell has to

- 1 maintain the database and it experiences a cost.
- 2 And -- and, therefore, given that the cost doesn't vary
- 3 whether WorldCom acts as a database or Southwestern
- 4 Bell, that I think the terms are probably -- no, pardon
- 5 me, I think the terms are accurate.
- 6 Q. Okay. But if -- if -- if it is owned by
- 7 someone other than Southwestern Bell, they don't own
- 8 the database, do they?
- 9 A. They may not own the hardware. I think
- 10 there's a difference between the hardware and the
- 11 information stored in -- therein.
- 12 MR. CURTIS: Okay. Thank you.
- 13 I have nothing further.
- 14 JUDGE RUTH: We've been on the record for
- 15 about 90 minutes, so I think it's appropriate we take a
- 16 15-minute break at this point and come back at 10 'til
- 17 3.
- 18 Off the record now. Thank you.
- 19 (A RECESS WAS TAKEN.)
- JUDGE RUTH: Okay. Let's go back on the
- 21 record, please. We are ready for questions from the
- 22 Bench.
- 23 Commissioner Murray, do you have any?
- 24 COMMISSIONER MURRAY: Yes, thank you.
- 25 QUESTIONS BY COMMISSIONER MURRAY:

- 1 Q. Good afternoon, Mr. Cecil.
- 2 A. Good afternoon.
- 3 Q. I think I just have just one question for you,
- 4 believe it or not.
- 5 On Issue No. 22 were you in the hearing room
- 6 when South -- let's see. Now I'm trying to remember
- 7 who made the modification. Yes, I believe Southwestern
- 8 Bell suggested that there be just one slight
- 9 modification to the language that Staff had proposed
- 10 there, and that was the removal of the clause within
- 11 the AIN platform?
- 12 A. Yes, ma'am.
- 13 Q. Do you have any problem with that -- taking
- 14 those words out?
- 15 A. Would you repeat what those words are?
- 16 Q. Yes. It's -- it's right after utilize the
- 17 SCE. It's the words within the AIN platform. I'm on
- 18 page 136 of the DPL.
- 19 A. Yes, ma'am. My understanding of AIN is that
- 20 it is a distributed intelligence network and it's
- 21 composed of, in essence, two hemispheres sort of like a
- 22 brain. In one hemisphere you have a service creation
- 23 environment where they actually develop the service.
- 24 Then in the other hemisphere that's where that service
- 25 is stored and where it makes contact with the voice

- 1 switched network -- or with the voice network.
- 2 So to my way of thinking, both halves are part
- 3 of the platform. And I would rather see that that
- 4 language remain to ensure that we understand that the
- 5 services developed in the service creation environment
- 6 are, in fact, still considered to be artificial
- 7 intelligent network services.
- 8 Q. So you think removal of it changes the
- 9 meaning?
- 10 A. I think removal of it gives room for dispute.
- 11 COMMISSIONER MURRAY: And I think that's all.
- 12 Thank you.
- 13 JUDGE RUTH: Mr. Cecil, there may be more
- 14 Commissioner questions for you later, but at this point
- 15 we'll move on to the recross.
- 16 Southwestern Bell?
- MS. MACDONALD: No questions, Your Honor.
- 18 JUDGE RUTH: WorldCom?
- 19 MR. CURTIS: Your Honor, I do not have any
- 20 specific recross based on questions from the Bench, but
- 21 I would like to make a correction for the record. I
- 22 don't want to mislead the Commission in any way.
- 23 Through my misunderstanding I referred in my
- 24 previous cross-examination of this witness to the LIDB
- 25 database located in Rochester. That was an error on my

- 1 part, and I don't want the Commission to believe that.
- 2 That is incorrect. That's the DAL database, so I'm --
- 3 I merely wanted to make that clear.
- 4 JUDGE RUTH: Thank you. That will be noted
- 5 for the record.
- 6 Staff, do you have redirect?
- 7 MR. BATES: No, thank you.
- 8 JUDGE RUTH: Mr. Cecil, you may step down, but
- 9 please remain available.
- 10 MR. CECIL: Thank you, Your Honor.
- JUDGE RUTH: At this point we will move on to
- 12 the next set of issues and witnesses. It's my
- 13 understanding that under alternative -- alternative
- 14 billing calling name line information the first witness
- 15 had been scheduled to be McKanna, but instead we're
- 16 going to start with Kendall.
- 17 MR. CURTIS: That is correct.
- 18 JUDGE RUTH: Okay. Is your witness available
- 19 and ready?
- 20 MR. CURTIS: She is. Thank you.
- 21 (Witness sworn.)
- JUDGE RUTH: Thank you. Please be seated.
- 23 Proceed, Mr. Curtis.
- MR. CURTIS: Thank you.
- 25 ROSEANN KENDALL testified as follows:

- 1 DIRECT EXAMINATION BY MR. CURTIS:
- Q. Would you please state your full name for the
- 3 record.
- 4 A. Yes. It's Roseann Kendall.
- 5 Q. And by whom are you employed and -- and in
- 6 what capacity?
- 7 A. I am employed by WorldCom and I am in the west
- 8 region carrier management organization and I am -- I am
- 9 a senior project manager.
- 10 Q. Thank you.
- 11 Are you the same Roseann Kendall who has
- 12 been -- who has caused to have prefiled what has been
- 13 marked as Exhibit No. 31, direct testimony?
- 14 A. Yes, I am.
- 15 Q. Do you have a copy of that with you?
- 16 A. Yes, I do.
- 17 Q. Do you have any additions or corrections to
- 18 make?
- 19 A. Not to that portion of my testimony. I have a
- 20 correction to the rebuttal.
- Q. Okay. Let me move on to that. Are you the
- 22 same person who had caused to be filed -- prefiled in
- 23 this case Exhibit No. 32, rebuttal testimony of Roseann
- 24 Kendall?
- 25 A. Yes, I am.

- 1 Q. Okay. And you have a copy of that with you?
- 2 A. Yes, I do.
- 3 Q. Do you have any additions or corrections to
- 4 make?
- 5 A. Yes, I do. On the top of page 4, line 1, the
- 6 sentence actually begins on the bottom of page 3. It
- 7 starts with presumably. Ms. DeBella is trying to argue
- 8 that the LIDB database is outside of the definition of
- 9 OSS, which is an argument that is entirely inconsistent
- 10 with the -- and I'd like to insert the word "Texas"
- 11 Commission's analysis in the 271 proceeding.
- 12 Q. Okay. Are there other corrections?
- 13 A. That's it.
- 14 Q. Okay. If -- if I were to ask you the same
- 15 questions you were asked in both Exhibit 31 and 32
- 16 today, would your answers be a -- be the same as  $\,$
- 17 amended?
- 18 A. Yes, they would be.
- 19 Q. Okay. And are they true and correct to the
- 20 best of your knowledge?
- 21 A. Yes, they are.
- 22 MR. CURTIS: Your Honor, at this time I would
- 23 like to move the admission of Exhibits 31 and 32 and
- 24 tender the witness for cross.
- 25 JUDGE RUTH: Okay. Exhibits 31 -- yes, 31 and

- 1 32 have been offered, Ms. Kendall's direct and rebuttal
- 2 testimony. Are there any objections to these
- 3 documents?
- 4 (No response.)
- 5 JUDGE RUTH: Okay. Seeing no objections,
- 6 Exhibits 31 and 32 are received into the record.
- 7 (EXHIBIT NOS. 31 AND 32 WERE RECEIVED INTO
- 8 EVIDENCE.)
- 9 JUDGE RUTH: We will begin cross with
- 10 Southwestern Bell. And I will remind Southwestern Bell
- 11 that the time limit that you had agreed to was
- 12 30 minutes.
- MS. MACDONALD: Okay. Thank you, Your Honor.
- 14 CROSS-EXAMINATION BY MS. MACDONALD:
- 15 Q. Good afternoon. Will you agree with me that
- 16 as part of the 271 proceeding in Texas SWBT agreed to
- 17 create an interface for LIDB administration that uses a
- 18 local service request or LSR?
- 19 A. Yes.
- 20 Q. And LSA is an industry standard compilation of
- 21 forms that CLECs use to order resale network -- resale
- 22 service network elements, correct?
- 23 A. Yes.
- Q. And you'll agree with me that through the LSR
- 25 process a CLEC can maintain and update its customers'

- 1 LIDB information?
- 2 A. Yes.
- 3 Q. And will you agree with that in SWBT 271
- 4 Missouri proceeding SWBT also committed to make the
- 5 LSR process available to CLECs in the M2A?
- 6 A. Yes.
- 7 Q. And at the time the Commission approved the
- 8 M2A, SWBT had not completed the work necessary so that
- 9 LSR interface could be used for LIDB administration?
- 10 A. I -- I'm not familiar with the time line
- 11 there, so I can't agree to that.
- 12 Q. Okay. Well, you'd agree with me that the work
- 13 has now been completed?
- 14 A. On the LSR process itself?
- 15 Q. Yes.
- 16 A. Yes.
- 17 Q. And you'll agree with we that LSR language for
- 18 LIDB should be added to this interconnection agreement
- 19 to reflect these network changes that we've just
- 20 discussed?
- 21 A. Yes.
- 22 Q. And will you agree with me that when SWBT
- 23 agreed to create the LSR interface as part of its
- 24 Missouri 271 proceeding, SWBT did not make any
- 25 commitment that the LSR process would allow CLECs the

- 1 ability to view their records in direct access when
- 2 viewing -- when using the LSR process?
- 3 A. I just want to make sure I'm clear. Are you
- 4 saying that the commitment wasn't made by SWBT during
- 5 the proceeding?
- 6 Q. That's correct.
- 7 A. I wasn't at the proceeding so I'm not sure if
- 8 that commitment was or was not made.
- 9 Q. Okay. Would you agree with me that at the
- 10 time that SWBT agreed to create an interface for LIDB
- 11 administration that uses the LSR process SWBT noted
- 12 that service or based interfaces and bundled interfaces
- 13 were incompatible?
- 14 A. I have learned that since the process has been
- 15 implemented, yes.
- 16 Q. Okay. And the parties agreed that through the
- 17 LSR process a CLEC would be able to view its own
- 18 customer's LIDB records; is that correct?
- 19 A. I'm sorry. Say that again.
- 20 Q. The parties agreed that through the
- 21 LSR process a CLEC would be able to view its own
- 22 customers' LIDB records?
- 23 A. The par-- I'm -- I'm sorry. I'm just not
- 24 following your question there. The parties agreed
- 25 that -- that the CLEC --

- 1 Q. Well, CLECs -- CLECS can look at their own
- 2 customers' LIDB records; isn't that correct?
- 3 A. Not if utilizing the LSR process.
- Q. Okay. But -- but they can through unbundled
- 5 interfaces, correct?
- 6 A. If you use the GUI that is available, which is
- 7 a -- a much more cumbersome process to the CLEC, yes,
- 8 you can view your records. But if you use the
- 9 LSR process, that was implemented as a result of the
- 10 271 proceeding, you cannot view your records.
- 11 Q. Okay. And access to view such records would
- 12 be through the electronic unbundled interfaces that
- 13 SWBT offers in attachment of the M2A, that's right --
- 14 is that correct?
- 15 A. In the unbundled interface, you mean the --
- 16 the GUI?
- 17 Q. Uh-huh.
- 18 A. Yeah. I will agree with that.
- 19 Q. And will you agree with me that SWBT now wants
- 20 direct access to the LIDB database via the LSR process?
- 21 A. SWBT or WorldCom.
- Q. I'm sorry. That WorldCom wants direct access
- 23 to the LIDB database via the LSR process?
- 24 A. We would like to be able to see our records
- 25 if we -- if we have the option to use the LSR process,

- 1 then, yes, we would like to -- to see our own records.
- Q. Will you agree with me that if it were
- 3 technically feasible to do so, SWBT would have to
- 4 create a new interface for WorldCom?
- A. I don't know what it would take for
- 6 Southwestern Bell to be able to make that available to
- 7 the CLECs.
- Q. But it's not available under the current
- 9 LSR process, right?
- 10 A. Correct.
- 11 Q. So something would have to be done, correct?
- 12 A. I -- I would imagine so.
- 13 Q. And I assume that WorldCom wants SWBT not only
- 14 to develop this interface, but also to maintain it; is
- 15 that correct?
- A. Well, since the LIDB database is in SWBT's
- 17 control, I would imagine that SWBT would have to be the
- 18 one to maintain it.
- Q. Okay. And -- and develop it, correct? 19
- 20 A. Yes.
- 21 Q. And would you agree with me that if SWBT gave
- 22 WorldCom direct access to LIDB via the LSR process
- 23 WorldCom would be able access LIDB information
- 24 regarding WorldCom's own customers?
- 25 A. Yes.

- 1 Q. And would you agree with me that if SWBT gave
- 2 WorldCom direct access the LIDB via -- via the
- 3 LSR process, WorldCom would also be able to have direct
- 4 access -- access to LIDB records of SWBT's customers?
- 5 A. That's what we have been told by Southwestern
- 6 Bell, but I don't know that to be a fact.
- 7 Q. Okay. Would you agree with me that if
- 8 SWBT gave WorldCom direct access to the LIDB via the
- 9 LSR process, WorldCom would also have direct access to
- 10 LIDB records of other CLECs and IXCs?
- 11 A. And again, that's what Southwestern Bell has
- 12 told us.
- 13 Q. Okay. And you don't have any reason to
- 14 dispute that?
- 15 A. No, I don't.
- 16 Q. Okay. And you would agree with me that the
- 17 LSR process includes many data elements that are
- 18 provided as part of the LIDB record; is that correct?
- 19 A. Yes.
- 20 Q. You will agree with me that if WorldCom were
- 21 to fail to provide all the necessary data elements,
- 22 SWBT proposes to populate the data element with default
- 23 information?
- 24 A. Yes.
- Q. And you agree that default information should

- 1 be populated if the LSR does not contain the required
- 2 elements as outlined by SWBT?
- 3 A. Yes.
- 4 Q. Okay. SWBT proposes limitation of liability
- 5 language, which provides that SWBT will not be
- 6 responsible for any claim or damage resulting from the
- 7 use of such default information except in the event of
- 8 SWBT's gross negligence or willful misconduct; isn't
- 9 that correct?
- 10 A. Yes.
- 11 Q. And WorldCom's objecting to that limitation of
- 12 liability language?
- 13 A. Yes.
- 14 Q. You agree with me that WorldCom could limit
- 15 its liability, as well as SWBT's liability, if it were
- 16 to file a tariff, including limitation of liability
- 17 language?
- 18 A. I -- I'm not aware of that.
- 19 Q. Okay.
- 20 A. That we have the ability to do that.
- 21 Q. Okay. Are you aware that WorldCom through
- 22 MCIm has a tariff currently in effect that limits its
- 23 liability to its customers for the furnishing of all
- 24 services to its customers?
- 25 A. I personally don't -- I don't know that that

- 1 tariff is in existence.
- Q. Okay. Well, do you have any reason to
- 3 doubt that --
- 4 A. No.
- 5 Q. -- that tariff --
- 6 A. No, I don't.
- 7 Q. -- limits your liability to your end users?
- 8 A. No.
- 9 Q. Okay. And would you agree with me that SWBT
- 10 has limitation of liability language in its access
- 11 services tariff and general exchange tariff, which
- 12 specifically applies to caller ID?
- 13 A. I -- I -- I'm not aware of that.
- 14 Q. Okay. Did you have an opportunity to review
- 15 the testimony of -- of Linda DeBella in preparation for
- 16 today?
- 17 A. Yes. In regard to issue -- DPL Issue 19.
- 18 Q. Yes.
- 19 A. Yes.
- 20 Q. And did you have an opportunity to -- I mean,
- 21 did -- is it your understanding that in her testimony
- 22 she specifically references Southwestern Bell's access
- 23 services tariff and general exchange tariff which apply
- 24 to caller ID?
- 25 A. I -- I reviewed her issue on -- I reviewed her

- 1 testimony under Issue 19, but I don't recall that
- 2 reference. If you could point it out to me, that would
- 3 be helpful.
- 4 MS. MACDONALD: Okay. Hold on.
- 5 JUDGE RUTH: Are you showing the witness of a
- 6 copy of --
- 7 MR. MORRIS: Of DeBella's testimony.
- 8 JUDGE RUTH: Sure.
- 9 THE WITNESS: Okay.
- 10 BY MS. MACDONALD:
- 11 Q. I'm unable to find that cite at this time, but
- 12 let's set aside what exactly the cite is.
- Do you have any reason to doubt that
- 14 Southwestern Bell has limitation of liability in its
- 15 access services tariff and general exchange tariff
- 16 which apply to caller ID?
- 17 A. No.
- 18 Q. Okay. And wouldn't it be fair to say that
- 19 since Southwestern Bell's tariffs have been approved by
- 20 this Commission, it's reasonable to believe that if
- 21 WorldCom wanted to limit its liability, it could follow
- 22 similar tariffs and should expect that it would be
- 23 approved by this -- this Commission?
- 24 A. I -- I would assume that would be the case.
- Q. Okay. I would like to turn briefly to Issue

- 1 No. 20. Will you agree with me that when a customer
- 2 establishes service, they expect to be able to receive
- 3 toll telephone calls?
- A. Yes.
- Q. And will you agree with me that a customer who
- 6 accepts an alternatively billed or collect call agrees
- 7 to accept the charges associated with Alternatively
- 8 Billed Traffic?
- A. I would believe that the customer would be
- 10 expected to accept that, yes.
- 11 Q. Okay. And if a child were at a soccer game,
- 12 for example, and had an accident on the field and
- 13 wanted to call their mother collect at home, you would
- 14 agree with me that the child would think and the mother
- 15 would expect that the child would be able to get the
- 16 collect call to the mom at home?
- 17 A. Yes.
- 18 And let's assume that the child is in
- 19 Southwestern Bell territory, but the mother's in -- is
- 20 a UNE-P WorldCom end user. And you would agree with me
- 21 that -- that the mother would expect that even though
- 22 Southwestern Bell was the out -- provided the service
- 23 that got the call to her as a WorldCom end user, that
- 24 the call nevertheless would go through?
- 25 A. Yes.

- 1 Q. And you would -- you would agree with me that
- 2 the WorldCom end user wouldn't expect to hear on the
- 3 telephone, I'm sorry, there's no billing and collection
- 4 agreement between Southwestern Bell and WorldCom;
- 5 therefore, we're not gonna let you have your child's
- 6 phone call?
- 7 A. Well, I would imagine the mother would not
- 8 want to hear that, no.
- 9 Q. Okay. And would you agree with me that
- 10 WorldCom should provide SWBT with accurate information
- 11 regarding its customers when it provides LIDB
- 12 information about its customers to Southwestern Bell?
- 13 A. Yes.
- 14 Q. And would you agree with we that WorldCom
- 15 should provide proper blocking information so that the
- 16 LIDB can function in connection with blocking calls or
- 17 other ABT calls that terminate to a WorldCom end user?
- 18 A. Yes.
- 19 Q. Would you agree with me that WorldCom should
- 20 bill its customers for ABT traffic when its customers
- 21 accept responsibility for and ABT call, and there's no
- 22 information that LIDB database -- that the call should
- 23 not be put through?
- 24 A. I think that on the -- on the ABT issues I
- 25 would like to defer that to Witness McKanna, because --

- 1 since he's provided in-depth testimony on that
- 2 ABT section.
- Q. Okay. Well, you provided testimony, too --
- Α. I understand.
- Q. -- isn't that correct?
- Yes. A.
- And you actually held yourself out as one of Q.
- 8 WorldCom's witnesses who would be able to talk to me
- 9 about that issue; isn't that correct?
- 10 A. Yes.
- 11 Q. And, in fact, on Issue 20 you provide
- 12 testimony on that issue, correct?
- A. Yes, I do. But I also reference Mr. McKanna's 13
- 14 testimony as well.
- Q. Okay. So I think it's reasonable that you
- 16 would answer my question of: Would you agree with me
- 17 that WorldCom should bill its customers for
- 18 Alternatively Billed Traffic when its customer accepts
- 19 responsibility for an ABT call and there's no
- 20 information in the LIDB database that the call should
- 21 not be put through?
- A. Again, I would like to defer that to
- 23 Mr. McKanna.
- 24 JUDGE RUTH: Is your answer to the question
- 25 yes, no, or I don't know?

- 1 THE WITNESS: I -- I really don't know, and I
- 2 would rather have Mr. McKanna answer that.
- JUDGE RUTH: The witness has answered then.
- 4 MS. MACDONALD: That's gonna be all of my
- 5 questions, but I would just like to note an objection
- 6 for the record, because I don't think it's proper to
- 7 hold her out as a witness on Issue No. 20 and then tell
- 8 me, I gonna defer the answers to another witness.
- 9 JUDGE RUTH: And you're wanting to state that
- 10 as an objection for the record?
- MS. MACDONALD: Just for the record.
- 12 JUDGE RUTH: And is there a response from
- 13 WorldCom?
- MR. CURTIS: I -- I don't know to what that
- 15 objection goes to. It's a floating objection that has
- 16 no end purpose, so -- so I'm not -- I'm not inviting
- 17 her to enlarge on it, but it -- at this point she's
- 18 moving nothing -- she's objecting to nothing.
- 19 JUDGE RUTH: I would ask if you are requesting
- 20 anything of the Commission in regards to this --
- MS. MACDONALD: Well, I guess I just don't
- 22 understand how her answer to that question can be, I
- 23 don't know, based on her testimony which she -- in
- 24 which she addressed that issue. So it seems to me
- 25 that --

- 1 JUDGE RUTH: Did she address the issue in her
- 2 testimony specifically? Are you going to impeach her
- 3 with her own testimony?
- 4 MS. MACDONALD: I'll tell you what, let me
- 5 just turn to that section of her testimony for one
- 6 minute, please.
- 7 MR. CURTIS: Your Honor, where -- where are we
- 8 on time, if I might inquire?
- 9 JUDGE RUTH: Just a moment. I've moved my
- 10 papers around too much.
- 11 She has -- they have requested 30 minutes --
- 12 sorry -- yes, they've requested 30 minutes. They
- 13 started at 2:58. She has until 3:23 -- or 3:28, give
- 14 or take a few minutes if -- if the witness needs to
- 15 review her notes or for me to talk.
- 16 Ms. MacDonald, I'm sorry. Are you ready or
- 17 are you still reviewing?
- 18 MS. MACDONALD: I just want to look at exactly
- 19 what her testimony says, and I'd also like to state
- 20 that if she is not able to answer questions regarding
- 21 Issue No. 20 on which she held herself out to be a
- 22 witness, I would like to reserve the time that I would
- 23 have asked these questions of her as holding herself
- 24 out to those -- in place of the witness to whom she's
- 25 now referred me.

- JUDGE RUTH: I will consider your request, but
- 2 let's see what happens when you look at the testimony.
- While counsel is reviewing her notes, let me
- 4 ask you -- you have requested that this be deferred to
- 5 which witness?
- 6 THE WITNESS: Mr. McKanna.
- 7 JUDGE RUTH: Thank you.
- 8 MS. MACDONALD: Your Honor, I -- I -- I
- 9 would -- if she wants the defer to Mr. McKanna, that --
- 10 that's fine. I'll accept the I don't know answer, but
- 11 I do think that if that's gonna be her position on her
- 12 Issue No. 20, because I think she held herself out as
- 13 being able to discuss this issue, that I should be
- 14 allowed extra time with Mr. McKanna.
- 15 JUDGE RUTH: Just a moment. I have a question
- 16 for counsel also, but I --
- Were you about to say something?
- MR. CURTIS: Go ahead.
- 19 JUDGE RUTH: I was going to ask about
- 20 Mr. McKanna's testimony. I -- I was looking at his
- 21 table of contents and in the direct he does not list
- 22 Issue 20, and for the rebuttal table of contents he
- 23 does not issue 20. Am I misreading that?
- 24 MR. CURTIS: That is correct. But the -- if
- 25 you'll look at the description of the issue in the --

- 1 page 131 of the DPL, it says, what obligations does
- 2 WCom have for the information it stores in Southwestern
- 3 Bell's LIDB. There's nothing in there about ABT, and
- 4 ABT is primarily Mr. McKanna's issue. He is --
- 5 that -- that is -- is his specialty.
- 6 MS. MACDONALD: Okay. Well, there might be
- 7 nothing in that issue as stated, but it is in her
- 8 an-- her -- her discussion of Issue 20 in her rebuttal
- 9 on page 4.
- 10 JUDGE RUTH: I'm still back with Mr. Curtis's
- 11 reply. Can you restate that? I am now on page 121 of
- 12 the Decision Point List.
- 13 MR. CURTIS: 131.
- 14 JUDGE RUTH: 1-- I'm sorry. 131 of the
- 15 Decision Point List.
- 16 MR. CURTIS: Right
- JUDGE RUTH: What were you pointing out to me?
- 18 MR. CURTIS: If you look at the descriptio of
- 19 the issue there at Issue 20, what obligations should
- 20 WCom have for the information it stores in Southwestern
- 21 Bell's LIDB.
- JUDGE RUTH: Uh-huh.
- 23 MR. CURTIS: And -- and that's primarily what
- 24 she's addressed. I think there are legitimately, in
- 25 Ms. MacDonald's favor, some ABT issues related to that.

- 1 But I think the ABT issues are primarily Mr. McKanna's
- 2 forte.
- I think Ms. Kendall has answered to a limited
- 4 extent, and I think she's deferred any further
- 5 exploration of the ABT issues to Mr. McKanna, whose
- 6 entire testimony is related to this.
- 7 And -- and I would -- I would hasten that -- I
- 8 have no objection to Ms. MacDonald taking additional
- 9 time with Mr. McKanna.
- 10 JUDGE RUTH: And I was going to state,
- 11 Ms. MacDonald, as I was looking at the table of
- 12 contents and issues, it appears that this witness was
- 13 one you could expect to answer your questions on this
- 14 issue.
- 15 However, I don't feel that it -- she in any
- 16 way deliberately misled anyone. But I still do believe
- 17 that, yes, you should be able too bank some of your
- 18 time in this case to be used for the witness that dealt
- 19 with the Issue 20 that you thought would be dealt with
- 20 with her.
- 21 That was a roundabout answer, but, are you
- 22 going to stop now and let's just --
- MS. MACDONALD: Right.
- JUDGE RUTH: Okay. I'm going to give you --
- 25 let's see. We have 8 minutes plus 3 for dealing with

- 1 this issue. You may use 11 minutes --
- 2 MS. MACDONALD: Thank you.
- JUDGE RUTH: -- on the other witness --
- 4 MS. MACDONALD: Great.
- 5 JUDGE RUTH: -- to go with this issue, if you
- 6 wish.
- 7 MS. MACDONALD: Thank you.
- 8 JUDGE RUTH: Let me make a note.
- 9 Staff, do you have cross-examination for
- 10 Ms. Kendall?
- 11 MR. BATES: Thank you, Your Honor.
- 12 CROSS-EXAMINATION BY MR. BATES:
- Q. Good afternoon, Ms. Kendall.
- 14 A. Good afternoon.
- 15 Q. I believe in your testimony you state that
- 16 WorldCom desires that it wants direct access to LIDB;
- 17 is that correct?
- 18 A. We want to have direct acc-- direct access to
- 19 view our customer records --
- 20 Q. Oh.
- 21 A. -- if we're using the LSR process to update
- 22 LIDB in a UNE-P environment.
- Q. Did WorldCom have the opportunity to
- 24 participate in the development of the LSR process?
- 25 A. We were given the opportunity to go through

- 1 the normal change management process to comment on the
- 2 requirements that had been provided by Southwestern
- 3 Bell, and to participate in -- in a conference call
- 4 that they had that answered many of the CLEC's
- 5 questions on the new process.
- 6 Q. Do you consider that WorldCom had sufficient
- 7 opportunity to participate in that process?
- 8 A. Yes. I think Southwestern Bell gave us
- 9 sufficient opportunity to participate.
- 10 Q. I'd like to refer you to page 3 of your
- 11 rebuttal testimony, specifically lines 12 and 13.
- 12 A. Yes, I'm there.
- 13 Q. I believe you state that CLECs can submit
- 14 erroneous LSR information because that data can come
- 15 from Southwestern Bell's so-called back-room
- 16 operations?
- 17 A. Yeah. What -- what I meant by that statement
- 18 was that we have programmed our systems to -- to
- 19 provide Southwestern Bell with the information that
- 20 they require in their back-end systems in order to have
- 21 a local service request flow through and not error.
- 22 If whatever that information is in
- 23 Southwestern Bell's back-end systems, that may not be
- 24 correct for whatever reason, that is what they would
- 25 expect to receive from us so that we can get that order

- 1 across.
- Q. Where did WCom get its original
- 3 LSR information?
- 4 A. Well, the LSR is industry standard form, so we
- 5 do start with industry standards. However,
- 6 Southwestern Bell has the abil-- has the opportunity to
- 7 deviate from those standards -- standards based on what
- 8 their back-end systems require.
- 9 Q. Did you get the information from anywhere but
- 10 Southwestern Bell?
- 11 A. No. We code our systems with the local
- 12 service ordering guidelines that Southwestern Bell
- 13 places on their CLEC handbook and from their
- 14 requirements that they provide to the CLEC community.
- 15 Q. And is that the only source you feel is
- 16 necessary to get that information from?
- 17 A. Yes. I believe that -- that is the source
- 18 that we -- we basically use to code.
- 19 Q. I'd like to refer you for a second now to your
- 20 direct testimony, page 8. And --
- 21 A. Yes, I'm there.
- Q. I'm sorry.
- 23 A. I'm sorry. I'm there.
- Q. Okay. No, that's fine. I believe this -- if
- 25 I'm not mistaken, you address the issue of whether or

- 1 not Southwestern Bell should be required to provide
- 2 CLEC LVAS interface for UNE switch ports; is that
- 3 correct?
- 4 A. Yes.
- 5 Q. Okay. What is your opinion, setting aside for
- 6 a moment the non-Missouri language, as to whether or
- 7 not Southwestern Bell should be required to supply CLEC
- 8 LVAS interfaces for UNE switch ports?
- 9 A. Well, they already do that today. That LVAS
- 10 access is available is the today's environment. The
- 11 LVAS access is a -- is the -- is the GUI or the
- 12 graphical user interface that we can use to update our
- 13 LIDB records.
- 14 However, that is a cumbersome process for us
- 15 because it's a two-step process. We would submit our
- 16 order via the normal ordering process and then we would
- 17 have to have a -- a subset or a group of individuals
- 18 actually populate the LIDB information into this
- 19 LVAS system.
- 20 And with the LSR ordering process it's a
- 21 one-step process. We have all the information and data
- 22 elements populated on the -- on the LSR, including the
- 23 LIDB data elements and that would flow through
- 24 automatically through Southwestern Bell's back-end
- 25 system.

- 1 Does that --
- Q. How would WCom propose changing that process
- 3 to make it in WCom's view more sufficient or more
- 4 satisfactory?
- 5 A. The LSR process?
- 6 Q. Yes.
- 7 A. I think where -- where we -- we believe that
- 8 the LSR process is -- is an efficient process and it is
- 9 working for us. We were the first CLEC to use that
- 10 process when Southwestern Bell made it available.
- 11 However, all we want to do is -- is we want
- 12 the ability to see those records to make sure that
- 13 whatever we have populated on that service order in
- 14 regards to LIDB is accurate and that we can better
- 15 serve our customers if they ever call us with a problem
- 16 related to their LIDB.
- 17 Today we have to go through the local service
- 18 center -- the Southwestern Bell local service center
- 19 to -- to obtain information on those records. And that
- 20 takes time and that takes time away from servicing our
- 21 customers.
- 22 Q. So if I understand your answer, Southwestern
- 23 Bell is providing the interfaces and you do not have an
- 24 issue there, the issue goes to how better to -- and
- 25 more satisfactorily to provide --

- 1 A. Correct.
- 2 MR. BATES: Thank you very much.
- 3 THE WITNESS: You're welcome.
- 4 JUDGE RUTH: Questions from the Bench.
- 5 Commission Murray, did you have any?
- 6 COMMISSIONER MURRAY: No questions. Thank
- 7 you.
- 8 JUDGE RUTH: Ms. Kendall, I know you need to
- 9 leave at the end of the day, but I would ask that you
- 10 remain in the room while I check with some of the other
- 11 Commissioners --
- 12 THE WITNESS: All right.
- JUDGE RUTH: -- by email and make sure they
- 14 have no other questions for you.
- 15 THE WITNESS: Yes.
- 16 JUDGE RUTH: But you may step down for now.
- 17 THE WITNESS: Thank you.
- 18 MR. CURTIS: Wait. Redirect.
- 19 JUDGE RUTH: Oh, yes. Sorry.
- 20 REDIRECT EXAMINATION BY MR. CURTIS:
- Q. Ms. Kendall, Mr. Bates asked you a question
- 22 regarding WCom's need to access the LIDB records to get
- 23 information regarding customer accounts?
- 24 A. Yes.
- Q. How would that come up? Could it -- could it

- 1 come from a customer himself or herself calling
- 2 WorldCom -- a WorldCom customer calling WorldCom and
- 3 saying what?
- 4 A. It -- it -- one scenario could be the
- 5 possibility that a customer has ordered blocking of
- 6 collect calls and we've sent that information over to
- 7 Southwestern Bell via the LSR process, but yet that
- 8 customer finds that he or she can ac-- can still accept
- 9 collect calls on their line. That's one scenario.
- 10 Could be that they would call the customer --
- 11 WorldCom customer service center to understand why
- 12 their request hasn't been filled. And in turn, we
- 13 would -- we would not have the ability to --
- 14 Q. Let -- let me just stop you right there.
- 15 In -- in normal customer relations, WorldCom would be
- 16 able to answer that question for it -- one of its
- 17 customers from its records?
- 18 A. Correct.
- 19 Q. But in this case you can't?
- 20 A. In this case we can't. We would have to rely
- 21 on the Southwestern Bell local service center to
- 22 provide us with researching that information.
- 23 Q. So just walk me through that process. How
- 24 does that go? Does -- do you -- does the WorldCom
- 25 representative tell the WorldCom customer whose called

- 1 in requesting that information, you have to hold, I
- 2 need call -- get a third party on the line or do
- 3 they -- how does it work?
- 4 A. I don't -- I don't' know if they specifically
- 5 tell the customer that they need to have a third party
- 6 on the line. I -- I -- I would imagine that they ask
- 7 the customer to hold or they tell the customer they
- 8 will contact them, you know -- you know, in an hour or
- 9 so and -- or two or however long it takes.
- 10 And they would in turn have to contact -- a
- 11 contact over at the Southwestern Bell local service
- 12 center and wait for that person to research the -- the
- 13 issue.
- Q. And then get back to the customer?
- 15 A. Right.
- 16 Q. As opposed to if WorldCom had access to that
- 17 immediately, it could answer the customer's question
- 18 presumably while the customer is on line?
- 19 A. Correct.
- 20 Q. Okay. And would there be occasions where
- 21 WorldCom would have to contact one of its customers to
- 22 correct data that had been inputted into LIDB?
- 23 A. I -- I -- if -- if we could see the data,
- 24 probably so unless Southwestern Bell's service center
- 25 contacts us to tell us that there was some problem that

- 1 they found.
- 2 Q. Right.
- 3 A. That would be the only way that we would ever
- 4 know to contact our customer.
- 5 Q. Would there be some trigger or flag that might
- 6 come up at WorldCom that would suggest there might be
- 7 an error in -- in customer information?
- 8 A. I -- I can't see anything that would flag us
- 9 to tell us that.
- 10 Q. Okay. At any rate, you've -- you -- you --
- 11 WorldCom would view the inability to correct or answer
- 12 a customer question regarding information in that
- 13 customer's account without going to Southwestern Bell
- 14 as being something that would reflect on the -- the
- 15 quality of the customer service re-- that WorldCom
- 16 would be giving to its customers?
- 17 A. Absolutely.
- 18 MR. CURTIS: Okay. Thank you.
- 19 Nothing further.
- JUDGE RUTH: Just moment, please.
- 21 At this point you may step down, but like I
- 22 said, remain available for a time.
- MS. KENDALL: Okay. Thank you.
- 24 JUDGE RUTH: The Commission would like to
- 25 recall Mr. Cecil. Is he available?

- Thank you, Mr. Cecil. I will remind you that
- 2 you are still under oath.
- 3 WALT CECIL testified as follows:
- 4 QUESTIONS BY JUDGE RUTH:
- Q. On behalf of one of the Commissioners I've
- 6 been asked to enquire as to Issue 20, 23 and 49. In
- 7 your amended Exhibit 26 on page 8 for Issue 20, and 8
- 8 and 9 for 23, and then page 13 for Issue 49, which
- 9 continues on to page 14, you indicate for each of those
- 10 that at the time you were filing your testimony, Staff
- 11 was declining to take a position on these three issues.
- 12 So now I want to refer you to the Decision
- 13 Point List that Staff filed on January 11th and -- and
- 14 look at each one of those. The first one is -- which
- 15 would be issue 20 is on page 131 and I would just like
- 16 some clarification, please.
- 17 In this one Staff states that Staff cannot
- 18 properly analyze Southwestern Bell's proposed language,
- 19 and, therefore, recommends that this language be
- 20 rejected. Clarify for me what you're rejecting and
- 21 what you are proposing then instead.
- A. If you will look down on page 132 under
- 23 Southwestern Bell's position, Section 9.5.6.1. In the
- 24 fourth line they refer to a Section 7.
- 25 Q. Uh-huh.

- A. If you look at the text of the agreement as
- 2 submitted to the Commission, Section 7 is intentionally
- 3 left blank. We didn't want to second guess. We were
- 4 hoping to receive some kind of testimony from Bell to
- 5 give us some information as to what their position is.
- Also if you look on page 133 in Bell proposed
- 7 language 9.5.6.2, the next to the bottom line of that
- 8 paragraph refers to Sections 6.2.1 and 6.2.2. Those
- 9 sections refer to tandem switching and they don't refer
- 10 to the issue at hand.
- 11 We're really not sure what Southwestern Bell
- 12 is approaching. I'm sure those are an error and they
- 13 mean something else, or perhaps they're abbreviated --
- 14 some shorthand that didn't get corrected.
- 15 But without any knowledge of Southwestern
- 16 Bell's position, we really don't feel that it's
- 17 appropriate for us to make any recommendation at all.
- 18 We would like Southwestern Bell to address this issue.
- 19 Q. Okay. Thank you.
- 20 I just want to make a note, then, at this
- 21 point that Staff feels that Staff does not have enough
- 22 information to take a position on Issue 20.
- 23 Α. Correct.
- And at some point I think it's going to be 24 Ο.
- 25 appropriate for Southwestern Bell to clarify what is

- 1 meant here so that Staff can consider this preferably
- 2 overnight or address it maybe on Friday, if possible.
- 3 But I wanted to move on to the other two.
- 4 A. And the --
- Q. And No. 23 starts on page 136 of the DPL and
- 6 continues on to 137. And the Commissioner just
- 7 requested a little bit more clarification on this, too,
- 8 if you could, please.
- 9 A. And this appears to be a can of worms, if
- 10 you'll allow me. Southwestern Bell is admitting to the
- 11 fact that they really don't know what price to charge,
- 12 but we feel that they need to charge a Missouri price.
- 13 So what we feel that we can offer is that
- 14 there is a price. It has been set in 97-40. And
- 15 unless the Commission should open a generic docket to
- 16 revisit that issue, that that price should remain.
- 17 Q. Which price should remain? Make sure I
- 18 understand.
- 19 A. Price structure for these --
- 20 Q. Okay.
- 21 A. Pardon me.
- 22 Q. So unless the Commission opens a generic
- 23 docket, the price structure should remain as is?
- 24 A. Yes.
- 25 Q. Then Issue No. 49 starts on page 217 and

- 1 continues on to 218 and 219. But on 218 about halfway
- 2 down Staff states in the direct testimony of Caputo --
- 3 WCom states Southwestern Bell has not proven that it
- 4 can provide a workable version of customized routing to
- 5 WorldCom for WorldCom's OSDA calls; therefore,
- 6 WorldCom's proposal to reinstate Section 7 is not
- 7 appropriate at this time.
- 8 I'm just asking you to clarify for the record,
- 9 then, what Staff's position is on this issue.
- 10 A. From reading the testimony, we didn't feel
- 11 that Southwestern Bell had satisfied WorldCom's
- 12 questions. And -- and that's where we -- where that
- 13 statement arises.
- Our understanding of Feature Group D is that
- 15 it is an access protocol for end user to make a long
- 16 distance phone call by dialing one plus the number.
- 17 The protocol then accesses the PIC'd interexchange
- $18\ \text{carrier}$  and provides certain information to the
- 19 terminating carrier for billing purposes.
- 20 We -- we're -- we see that Southwestern Bell
- 21 can provide customized routing. We see that it is
- 22 unlikely that Southwestern Bell can provide customized
- 23 routing over Feature Group D. We recognize that if
- 24 Southwestern Bell could not provide customized routing,
- 25 then the request by WorldCom to have OS and DA provided

- 1 as unbundled network elements would be correct.
- 2 But because alternative means other that
- 3 Feature Group D are available for customized routing,
- 4 we feel that Southwestern Bell's position should be
- 5 supported.
- 6 JUDGE RUTH: Thank you, Mr. Cecil.
- 7 Now, I -- I mentioned just a minute ago that
- 8 the Commission would find it helpful if after the
- 9 hearing the parties could discuss this issue and
- 10 determine if it's possible to give Staff the
- 11 information Staff needs in order to have Staff clarify
- 12 its position on Issue 20.
- 13 If it's not possible for the information to be
- 14 given, someone just needs to get back with the
- 15 Commission perhaps first thing in the morning and let
- 16 us know what the status is on this issue.
- 17 As you know the Commission had simply
- 18 requested that Staff evaluate each side and recommend
- 19 one side or the other or an alternative side. So where
- 20 that's not been done the Commission is trying to follow
- 21 up. And these are some of the areas that were noted.
- Okay. Thank you. You may step down, unless
- 23 that raises any questions for the Commissioners.
- 24 Thank you.
- We will return to the scheduled order, which

- 1 means Ms. McKanna.
- MR. CURTIS: Mister.
- JUDGE RUTH: Mr. McKanna -- excuse me -- would
- 4 be next. Is he available?
- MR. CURTIS: Yes, he is.
- JUDGE RUTH: Sir, would you raise your right
- 7 hand?
- (Witness sworn.)
- JUDGE RUTH: Thank you.
- 10 MIKE MCKANNA testified as follows:
- 11 DIRECT EXAMINATION BY MR. CURTIS:
- 12 Q. State your full name, please.
- 13 Michael Gregory McKanna. Α.
- 14 Q. And by whom are you employed?
- 15 A. MCI WorldCom.
- 16 Q. And what is your title?
- 17 I'm the Senior Manager of LEC billing and Α.
- 18 collection and business analysis.
- 19 Okay. And you're responsible for what?
- 20 I am responsible for overseeing a group that
- 21 negotiates all the LEC -- local exchange carrier
- 22 billing and collection agreements for MCI, the
- 23 interexchange carrier, as well as I'm responsible for
- 24 negotiating ABT agreements for MCImetro.
- 25 Q. Thank you.

- 1 Are you the same Mike McKanna whose had caused
- 2 to file what has been marked as Exhibit 27, direct
- 3 testimony in this case?
- 4 A. Yes, I am.
- 5 Q. And do you have a copy of that with you?
- 6 A. I do.
- 7 Q. You do.
- 8 Do you have any additions or corrections to
- 9 make?
- 10 A. I do. I have a couple minor corrections. On
- 11 page 2, line 28, currently says, MCIm provides local
- 12 telephone service to Missouri consumers. It should say
- 13 MCIm may provide local telephone service.
- 14 If you'll turn to page 35, line 29, it
- 15 currently says, it is reasonable to attach a list.
- 16 That should say it is not reasonable.
- 17 That's all the changes I had -- or corrections
- 18 I had for my direct testimony.
- 19 Q. Okay. Do you have a copy of your rebuttal
- 20 testimony, which has been marked Exhibit 28?
- 21 A. Yes, I do.
- 22 Q. Do you have any additions or corrections to
- 23 make?
- 24 A. I do. A couple minor corrections. Page 8,
- 25 line 13, it reads, as I indicated on in. It should

- 1 just read, as I indicated in my direct testimony.
- 2 On page 21, line 11 near the end of the
- 3 sentence, it reads, could not produce a combined
- 4 invoice. That should read "combined invoice."
- 5 Q. Are those is that the sum of the
- 6 corrections?
- 7 A. Yeah, that's --
- 8 Q. Okay. Mr. McKanna, if I were to ask you the
- 9 questions that are contained in Exhibits 27 and 28
- 10 today, would your answers be the same as corrected?
- 11 A. Yes, they would.
- 12 Q. Would those answers be true and correct to the
- 13 best of your knowledge and belief?
- 14 A. Yes, they would.
- 15 MR. CURTIS: Thank you. At this time I would
- 16 offer Exhibits 27 and 28 into evidence and tender the
- 17 witness for cross.
- 18 JUDGE RUTH: Thank you. Exhibit 27 is
- 19 Mr. McKanna's direct testimony and Exhibit 28 is his
- 20 rebuttal. Are there any objections to these documents?
- 21 (No response.)
- 22 JUDGE RUTH: Seeing no objections, Exhibit 27
- 23 and 28 are received into the record.
- 24 (EXHIBIT NOS. 27 AND 28 WERE RECEIVED INTO
- 25 EVIDENCE.)

- JUDGE RUTH: Moving to cross. Originally
- 2 Southwestern Bell had been allotted 30 minutes for
- 3 cross. However, as discussed before, that will be
- 4 extended by 11 minutes for a total of 41 minutes. And
- 5 I do ask you to try and watch the clock yourself.
- 6 CROSS-EXAMINATION BY MS. MACDONALD:
- 7 Q. Good afternoon, Mr. McKanna.
- 8 A. Good afternoon.
- 9 Q. I -- I apologize because I didn't hear all of
- 10 your corrections to your testimony because I was trying
- 11 to address another issue, but --
- 12 A. Okay.
- 13 Q. So if you already said this, just don't
- 14 hesitate to tell me. On page 2 of your testimony you
- 15 state, MCIm provides local telephone service to
- 16 Missouri customers using the unbundled network element
- 17 platform (UNE-P)?
- 18 A. Yeah. That was one of the corrections --
- 19 Q. Okay.
- 20 A. -- I indicated. It should say may provide.
- Q. Okay. And it would be fair to say that to
- 22 date doesn't provide it, correct?
- 23 A. That's my understanding.
- Q. And, in fact, none of the WorldCom entities in
- 25 this proceeding provide local telephone service to

- 1 Missouri customers using UNE-P, correct?
- 2 A. I'm -- I'm aware of the circumstance for
- 3 MCImetro. I don't know about Brooks and MFS. I'm
- 4 assuming it to be true.
- 5 Q. Just so I'm clear, and again, if you already
- 6 discussed this, I'm sorry. Your testimony appears to
- 7 be limited to testifying on behalf of MCImetro Access
- 8 Transmission Services, LLC; is that correct?
- 9 A. I am responsible for negotiating the
- 10 ABT agreements for MCImetro and not Brooks and MFS.
- 11 I --
- 12 Q. Okay.
- 13 A. I don't know if the testimony is limited just
- 14 to MCImetro.
- 15 Q. Okay.
- 16 JUDGE RUTH: Counsel, can you answer that
- 17 question?
- 18 MR. CURTIS: I think he's testifying on behalf
- 19 of all parties, WorldCom, MCImetro, Brooks.
- 20 JUDGE RUTH: Thank you.
- 21 BY MS. MACDONALD:
- 22 Q. Okay. Is it fair to say that Alternatively
- 23 Billed Traffic, which is also referred to as al--
- 24 Alternate Billing Service are charges that are billed
- 25 to another number other than the number from which the

- 1 call was made?
- 2 A. Yes.
- 3 Q. And is it fair to say that there are three
- 4 types of ABS calls; collect calls, billed to
- 5 third-number calls, and calling card calls?
- 6 A. Those are the three I'm aware of.
- 7 Q. Okay. And would you agree with me that when a
- 8 customer applies for local telephone service, it is
- 9 reasonable for the customer to believe it can accept
- 10 collect calls unless otherwise told?
- 11 A. I don't know if that's reasonable. I can't
- 12 speculate what a customer thinks is reasonable.
- 13 Q. Okay. Well --
- 14 A. Would I think I could do it, probably.
- 15 Q. Okay. As an example, would it be reasonable
- 16 for me to assume that I could have my son or daughter
- 17 call -- call me collect from school and that I would be
- 18 able to accept the collect call?
- 19 A. I think the average consumer has no idea of
- 20 the arrangements that need to be in place for a collect
- 21 call to be completed and billed properly. So I would
- 22 guess that they would think it's reasonable.
- 23 Q. Okay.
- 24 A. I don't necessarily agree.
- 25 Q. But you would be -- you would think it would

- 1 be fair to say that in general Missouri customers would
- 2 believe that they have the right to accept collect
- 3 calls at their house so long as they didn't have a toll
- 4 restriction placed on their calls?
- A. In the past I think consumers have found
- 6 collect calls to be fairly ubiquitous.
- Q. And, in fact, there's plenty of 1-800
- 8 services -- 1-800-CALL-ATT, 1-800-COLLECT and people
- 9 believe they could use these services in order to get a
- 10 collect call to another person?
- 11 A. Sure. In fact, 1-800-COLLECT is an
- 12 MCI product.
- Q. Okay. And would you agree with me that when a 13
- 14 customer applies for local telephone service, it is
- 15 also reasonable for the customer to believe that he or
- 16 she can bill telephone calls to a third number?
- 17 A. Again, I don't know what a customer would
- 18 believe. Many people have never even done third-party
- 19 billing, but those people who are aware of it would
- 20 probably expect it.
- 21 Q. Unless they were told otherwise, correct?
- 22 A. I suppose.
- Okay. I want to discuss a hypothetical 23
- 24 situation with you.
- 25 A. Uh-huh.

- 1 Q. I want you to assume that a customer, Peter,
- 2 lives in Verizon territory and has Verizon as his local
- 3 service provider. I want you to further assume that
- 4 Peter goes into St. Louis on business and makes a call.
- 5 And that night he goes to a friend's house in -- in
- 6 St. Louis. The St. Louis friend has Southwestern Bell
- 7 as its local service provider.
- 8 A. Okay.
- 9 Q. Peter wants to call another friend back in
- 10 Verizon territory, which is a toll call and he wants to
- 11 bill it to his home telephone number. Would you agree
- 12 with me that Peter expects to receive a bill for the
- 13 charges on his Verizon bill?
- 14 A. He would receive a bill on his Verizon
- 15 charges -- on his Verizon bill with a bill page for the
- 16 IXC, the long distance carrier who carried that call.
- 17 The example you've given is a long distance call and
- 18 not ABT covered by this agreement.
- 19 Q. Okay.
- 20 A. Okay.
- 21 Q. Let's put him in -- let's put him in
- 22 GTE territory.
- 23 A. Where at in GTE territory?
- Q. St. Charles County. And he is called into
- 25 St. Louis, Missouri, intraLATA.

- 1 A. Okay.
- Which is --2 Q.
- A. And he's calling -- the call's originating on
- 4 GTE network?
- Q. The call is originating in St. Louis. He
- 6 wants to call -- call a customer in St. Charles County,
- 7 GTE territory.
- A. Okay.
- And bill it to his GTE telephone number, which
- 10 is also in GTE territory.
- 11 Α. Where is the home number located? Is it --
- 12 Q. St. Charles?
- 13 A. Okay.
- 14 Have I lost you maybe? Q.
- A. Yeah. Let's go through that example again.
- You have -- you have a person who lives in 16 Ο.
- 17 St. Charles County in GTE territory. He comes into
- 18 St. Louis and he wants to call somebody else in
- 19 GTE territory in St. Charles County.
- 20 Okay. A.
- Would you agree with me that Peter would 21
- 22 expect to receive a bill for the charges on his
- 23 GTE bill?
- 24 A. GTE is his local service provider --
- 25 Q. Yes.

- 1 A. -- in St. Charles --
- 2 O. Yes.
- 3 A. -- in that example?
- I'm not sure what he would expect. He
- 5 would -- the service provider in that case would be
- 6 wherever it originated. It originates on a
- 7 Southwestern Bell telephone. SWBT is the service
- 8 provider.
- 9 And if they have billing arrangements with
- 10 GTE, he would receive it on a GTE -- as part of the GTE
- 11 monthly invoice with a separate bill page and those
- 12 charges separately identified.
- 13 Q. Okay. So it's your contention that somehow
- 14 Peter became a Southwestern Bell customer?
- 15 A. Peter did not become a Southwestern Bell
- 16 customer. Peter initiated a phone call on the
- 17 Southwestern Bell network -- originated it.
- 18 O. Uh-huh.
- 19 A. Southwestern Bell carries it, earns the right
- 20 to bill for the revenue.
- Q. And don't you agree that Peter expects that
- 22 since he's billed it to his home telephone number, that
- 23 his local service provider would be sending him the
- 24 bill?
- 25 A. He may be expecting that, but, of course, that

- 1 would only work if the local service provider had a
- 2 billing arrangement between the originating carrier and
- 3 the local exchange carrier was providing service.
- 4 Q. And you would agree with me that the average
- 5 end user has no idea what the billing arrangements are
- 6 between telecommunications carriers; isn't that fair?
- 7 A. Yeah, that's fair.
- 8 Q. Now, you would agree with me that if Peter
- 9 subsequently refuses to pay GTE for this call,
- 10 GTE cannot shut Peter's local phone service off?
- 11 A. Yes, I would agree. I don't think Missouri
- 12 allows for suspending or terminating local service for
- 13 failure to pay non-local charges --
- 14 Q. Okay.
- 15 A. -- toll or ADT.
- 16 Q. And GTE could however report this bad debt to
- 17 a bill collection agency?
- 18 A. If GTE was doing billing and collection and --
- 19 and they had an arrangement where GTE could do so, I'm
- 20 not -- I'm not entirely convinced that's true --
- 21 whether Fair Credit Reporting Act allows that.
- 22 If they -- if GTE reported it, I believe they
- 23 would have to report it as a debt owed to the original
- 24 service provider, whoever originated that call beit
- 25 Southwestern Bell or another LEC on whom -- whom's

- 1 network the call originated.
- 2 Q. So the long -- the short part of your long
- 3 answer was that you don't know whether or not his local
- 4 service provider could report this as bad debt to a
- 5 billing and collection agency?
- 6 A. I would say it would be governed by the
- 7 billing and collection arrangement between the
- 8 two parties.
- 9 Q. Between what two parties?
- 10 A. In the example that we're dealing with,
- 11 Southwestern Bell and GTE, if they did, in fact, have a
- 12 billing and collection agreement.
- 13 Q. Okay. So you believe that whether or not a
- 14 company -- whether or not a -- a person's local service
- 15 provider sends a record regarding bad debt to a billing
- 16 and collection agency is dependent upon whether or not
- 17 there's a billing and collection agency -- a billing
- 18 and collection agreement between two other carriers?
- 19 A. No. I think the example we went through -- we
- 20 talked about the call originating on Southwestern Bell
- 21 phone line. They're the originating carrier, the
- 22 service provider, the revenue-earning party. That
- 23 message call record is sent to GTE for billing.
- 24 GTE bills it as part of their monthly invoice.
- 25 And when the customer doesn't pay, that

- 1 billing arrangement between GTE and Southwester Bell
- 2 would govern whether they want them to do it. In many
- 3 cases that may not be true. I know that our billing
- 4 and collection arrangements with Southwestern Bell,
- 5 SBC, Pac Bell, Ameritech, we do not have them report
- 6 unpaid debts to collection agencies. Most telephone
- 7 providers don't report on credit bureau reports.
- 8 But that -- in that arrangement it's governed
- 9 by our billing and collection agreement.
- 10 Q. Would you agree with me that if Peter
- 11 continues to refuse to pay for Alternatively Billed
- 12 Traffic, GTE could put blocking on his phone?
- 13 A. Yes. Again, if that was covered by the
- 14 billing and collection agreement, I believe that
- 15 GTE could, in fact, block ABT traffic. I -- again, in
- 16 Missouri, they cannot suspend local service for failure
- 17 to pay Alternately Billed Traffic calls.
- 18 Q. Right. But that's different than putting
- 19 blocking on the phone, correct?
- 20 A. Well, it de-- depends on the level of
- 21 blocking. I was just trying to be precise that they
- 22 could block ABT only, but couldn't block local exchange
- 23 services.
- Q. Okay. I want you to assume Larry is in prison
- 25 here in Missouri and he picks up the phone and

- 1 indicates he wants to make a collect call to his mother
- 2 whose local service provider is WorldCom. Larry's mom
- 3 indicates she will accept charges related to the
- 4 collect call.
- Will you agree with me that Larry's mom, the
- 6 WorldCom local service provider end user, is the one
- 7 who agreed to be responsible for payment of the collect
- 8 charges?
- A. Yes, at the time the call was placed out of
- 10 the prison. And, by the way, I'd like to clarify.
- 11 They don't go through human operators. They're not
- 12 allowed to do that.
- 13 The call is placed out of the prison on an
- 14 automated platform, and the customer receiving the
- 15 collect call will be told of the collect call, who the
- 16 carrier is, it is a branded call. Every operator
- 17 service call is required to be branded.
- 18 And on prison calls, specifically, they are
- 19 told about the charges and whether they want to accept
- 20 them or not. And at the time the call is accepted by
- 21 the end user. If it's carried by Southwestern Bell, it
- 22 would say Southwestern Bell it -- has a collect call
- 23 for this individual end user who happens to be an
- 24 MCImetro end user.
- 25 Q. Well, you just anticipated my next

- 1 question --
- A. Okay.
- Q. -- so if we keep going ing like that, we may
- 4 speed things along?
- A. Okay.
- Now, a customer's local service provider has
- 7 its billing -- has the customer's billing names and
- 8 addresses; isn't that correct?
- A. That is correct. 9
- 10 Q. And an end user and the local service provider
- 11 have a billing arrangement between the -- the two of
- 12 them, correct? Pay for service, you get it?
- 13 A. Say that question again.
- Q. Sure. End user and their local service
- 15 provider have a billing arrangement between the two,
- 16 correct?
- 17 A. Yes, for local service.
- Now, are you familiar with the Stage Order in
- 19 Docket No. 24593 in Texas?
- A. I'm familiar with some of it. It's an interim 20
- 21 order.
- Okay. And will you agree with me that the
- 23 Texas PUC ordered Stage, the UNE-P provider, to issue
- 24 blocking orders for its end users with ABS charges more
- 25 than 60 days in arrears?

- 1 A. From what I recall, that's correct. And that
- 2 ordering will occur until a final decision is made in
- 3 that PUC arbitration in Texas.
- 4 Q. Okay. And you'll agree with me that
- 5 WorldCom's proposed attachment 27 has no provision for
- 6 call blocking?
- 7 A. That is correct. It does not disallow call
- 8 blocking from Southwestern Bell, but it -- it doesn't
- 9 state it as a requirement for either party.
- 10 Q. In fact, it has no provision at all related to
- 11 that?
- 12 A. Yes. It doesn't state it as a requirement for
- 13 either party.
- 14 Q. And you'll agree with me 900, 976 -- 976 and
- 15 pay per calls are not generally considered ABS calls?
- 16 A. That's correct. I'm not even aware of a way
- 17 to alternately bill one.
- 18 Q. And you'll agree with me that SWBT has agreed
- 19 with WorldCom not to include these types of calls in
- 20 the ABS -- ABS appendix?
- 21 A. If they've agreed with that, there's no
- 22 language indicating such. However, MCImetro has
- 23 proposed that in our attachment 27 that they would not
- 24 be included. We were specific, as opposed to your
- 25 proposed AB-- ABS appendix that is not addressing that

- 1 issue.
- Q. Okay. In your testimony you state that
- 3 MCIm cannot bill its end users for ABS calls, and
- 4 that's in your rebuttal testimony page 24, lines 1 to
- 5 3?
- 6 A. Okay. Hang on just a minute. Page 24,
- 7 lines 1 through 3. Yes, I'm there.
- 8 Q. Now, in Texas, WorldCom has entered into a
- 9 relationship with a third party to bill ABS calls,
- 10 correct?
- 11 A. Yes. We've entered into an interim agreement
- 12 that indicated we would provide third-party billing of
- 13 ABT calls as soon as the functionality went in place.
- 14 My understanding is the functionality went in
- 15 place January 14th. This particular testimony you're
- $16\ \text{referring}$  to talks about that MCImetro does not yet
- 17 have system functionality to provide a combined
- 18 invoice, but we are providing a third-party
- 19 invoice -- I'm sorry -- an invoice through a
- 20 third-party billing agent.
- Q. So the answer is yes? In Texas, WorldCom has
- 22 entered into a relationship with a third party to bill
- 23 ABS calls?
- 24 A. Yes, a third party. Correct.
- 25 Q. And you state that truth in billing laws

- 1 require WorldCom to set out ABT in a separate section
- 2 or page indicating the service provider that carried
- 3 the traffic. It's in your testimony repeatedly?
- Α. Yes.
- And in Texas in the interim agreement between
- 6 WorldCom and Southwestern Bell regarding ABS calls,
- 7 WorldCom agreed to exclude Southwestern Bell's logo
- 8 name and number from its end user's bills regarding
- 9 ABS calls, true?
- 10 Α. That is correct.
- 11 You would agree with me that as part of the
- 12 interim agreement in Texas, WorldCom agreed to block
- 13 ABT calls in situations in which its end users had
- 14 refused to pay for those calls?
- A. Yes. When they're third-party billed if they
- 16 don't pay after 60 days, we will develop a process to
- 17 have them blocked, either initiate an LSR or some form
- 18 of order.
- Q. Will you agree with me that centralized
- 20 message data or CMDS is utilized to distribute and
- 21 settle calls that are transported by an ILEC or CLEC,
- 22 but which are billed to another ILEC or CLEC and the
- 23 billing number is in a different Bell operating
- 24 company's territory?
- 25 A. Yes. Examples are blocked card and

- 1 third-party billed.
- Q. And intraLATA or local call messages that are
- 3 transported by an ILEC or CLEC which are billed to a
- 4 billing number belonging to a different ILEC or CLEC
- 5 and the billing number is in the same blocked territory
- 6 is handled through what is called a clearinghouse
- 7 process?
- 8 A. Did you say intraLATA or interLATA?
- 9 Q. I never said either, to the best of my
- 10 knowledge. I said -- oh, I said intraLATA. I'm sorry.
- 11 A. Okay. Yes, I would agree.
- 12 Q. Okay. And -- I'm sorry. And in WorldCom's
- 13 attachment 27 you proposed to change the clearinghouse
- 14 and CMDS that SWBT cannot implement on its own,
- 15 correct?
- 16 A. I don't know what they can and cannot
- 17 implement on their own.
- 18 Q. Okay. Well, isn't it a fact that you said in
- 19 your direct on pages 25 and 26 that we could not
- 20 implement it on a -- on our own?
- 21 A. I think Southwestern Bell may have indicated
- 22 that they don't control the entire CMDS process.
- Q. Okay. Well, I'm not ask --
- 24 A. Although we have not had a conversation
- 25 about --

- 1 Q. I'm --
- A. -- clearinghouse.
- Q. -- not asking you what Southwestern Bell
- 4 indicated. I'm asking you: Isn't it true that you
- 5 said in your direct testimony on pages 25 and 26
- 6 that -- that the clearinghouse in -- that your -- that
- 7 you propose changes to the clearinghouse in CMDS that
- 8 SWBT simply cannot implement on its own?
- 9 Α. What page was that on?
- 10 Q. Pages 25 and 26.
- 11 A. Of the direct testimony?
- Uh-huh. Yes, sir. 12 Q.
- A. On what lines? 13
- 14 Because it's not a specific quote and that was Q.
- 15 my understanding of your testimony, I just referenced
- 16 the two pages when I was preparing that.
- 17 A. Oh, okay. Let me --
- 18 Ο. If so --
- Let me look through it and find what section
- 20 you're referring to then.
- 21 JUDGE RUTH: Just a moment. I believe there
- 22 was a question about time, and I was going to note that
- 23 you started cross at 3:43, and, therefore, you can go
- 24 until 4:24.
- 25 Assuming my math is correct, that should be

- 1 for 41 minutes.
- MS. MACDONALD: It's got to be better than
- 3 mine.
- 4 JUDGE RUTH: Continue.
- 5 THE WITNESS: You said on pages 25 and 26 of
- 6 my direct?
- 7 BY MS. MACDONALD:
- 8 Q. Yeah. That was my understanding of your pages
- 9 25 and 26; is that not yours?
- 10 A. I'm not -- I'm not finding anything.
- 11 Q. Okay. Well, let's move on.
- 12 Will you agree with me that SWBT's ABS
- 13 appendix does not address the situation where WorldCom
- 14 is transferring local exchange carrier and has
- 15 ABS charges that should be billed to SWBT's end users?
- 16 A. Yes, I do.
- 17 Q. And nevertheless SWBT has agreed to make the
- $18\ \mbox{obligations}$  in its ABS appendix apply equally to the
- 19 originating and terminating LEC, regardless of whether
- 20 it is SWBT or WorldCom, correct?
- 21 A. Do I agree with that?
- 22 O. Yeah.
- 23 A. I've -- I've never seen language proposed, and
- 24 prior to reading rebuttal had never heard that. So
- 25 apparently that's -- that's, but I -- I can't agree

- 1 that it would be exactly reciprocal without seeing an
- 2 exact proposal.
- 3 Q. Okay. Well, if we said the same wording would
- 4 apply for both parties, wouldn't that be reciprocal?
- 5 A. Yeah, I guess it would.
- 6 Q. Okay. SWBT has agreed to have the same
- 7 percentage of uncollectibles that it could recourse to
- 8 WorldCom as SWBT would allow WorldCom to recourse to
- 9 it, correct?
- 10 A. That's what it says in the rebuttal testimony.
- 11 Again, I had never heard that communicated from
- 12 Southwestern Bell until I saw the rebuttal testimony.
- 13 Q. But you now know it's true?
- 14 A. Yeah, but I haven't seen language.
- 15 Q. Okay. SWBT, in other words, is not asking
- 16 WorldCom to do anything other than it would agree to do
- 17 itself; isn't that fair?
- 18 A. Now that we're before the Commission and
- 19 debating this, yes, that's clear.
- 20 Q. And will you agree with me that SWBT notified
- 21 WorldCom via accessible letter that it is prepared to
- 22 accept ABS terms as originated by WorldCom's end users
- 23 and authorized and accepted by the SWBT end user?
- 24 A. I'm not aware of that particular accessible
- 25 letter that was quoted. I'll take it at face value

- 1 that you notified that. I don't consider that to be a
- 2 contractual arrangement.
- 3 Q. Okay.
- A pronouncement on a letter doesn't --Α.
- Q. In your testimony you contend that WorldCom
- 6 may not be able to bill its end users within 30 days of
- 7 receipt of the daily usage files from SWBT, in other
- 8 words, the files that contain the information from
- 9 which WorldCom could bill its end users for ABS calls;
- 10 is that fair?
- 11 Α. What -- what's the question again?
- 12 Q. In your testimony --
- A. Uh-huh. 13
- -- you contend that WorldCom may not be able Q.
- 15 to bill its end users within 30 days of receipt of the
- 16 daily usage files from Southwestern Bell, in other
- 17 words, the files that contain the information from
- 18 which WorldCom could bill its end users?
- 19 A. Right. It may take a little longer.
- Q. And SWBT will agree to amend the language in 20
- 21 its ABS appendix to state that WorldCom will agree to
- 22 bill all ABS charges to its end users within the next
- 23 billing cycle from the date receiving the daily usage
- 24 file from SWBT, but no later that 60 days --
- 25 A. Uh-huh.

- 1 Q. -- is that fair?
- 2 A. Is what fair? That you've stated that?
- Q. Well, that -- we -- we did state that; isn't
- 4 that correct?
- 5 A. I think that was somewhere in the rebuttal
- 6 testimony. I would agree that was stated in the
- 7 rebuttal testimony.
- 8 Q. Okay. In your testimony you indicate that
- 9 MCIm has no objection if SWBT blocks end users from
- 10 utilizing ABS options that bill to MCIm customers, so
- 11 long as Southwestern Bell does not block the ability of
- 12 the customers to receive IXC collect calls, such as
- 13 1-800-COLLECT or 1-800-CALL-ATT?
- 14 A. Yes.
- Q. And is it fair to say that SWBT has no process
- 16 by which it can block certain calls, but which would
- 17 allow WorldCom's end users to continue to receive
- 18 IXC collect and third-party calls?
- 19 A. I'm told that Southwestern Bell's blocking
- 20 process will block all ABT, regardless of whether it
- 21 originated on their network or regardless of whether
- 22 they had any financial interest in it whatsoever.
- 23 Q. So it's an all-or-nothing proposition,
- 24 correct?
- 25 A. Yes, apparently so.

- 1 Q. Okay. I want you to assume that Southwestern
- 2 Bell did have a network solution for purposes of this
- 3 hypothetical. Again, I want you to assume George is in
- 4 prison and he calls his daughter, Cynthia, who's a
- 5 WorldCom end user on a collect basis. Cynthia refuses
- 6 to pay the charges associate -- associated with this
- 7 call when she gets the bill.
- 8 Is it WorldCom's -- is it WorldCom's position
- 9 that SWBT can block such calls so that Cynthia would no
- 10 longer be able to accept collect calls using SWBT's
- 11 facilities?
- 12 A. Yes. It is our opinion that Southwestern Bell
- 13 can block Alternately Billed Traffic originating on
- 14 Southwestern Bell's network and attempting to bill to
- 15 our local MCImetro local end users.
- 16 Q. Okay. And would you agree with me that when
- 17 Cynthia can no longer accept collect calls using
- 18 Southwestern Bell facilities, she'll probably call
- 19 WorldCom, her local service provider?
- 20 A. I would suspect she would.
- 21 Q. And under your proposal -- when -- at that
- 22 point, would WorldCom refer your end user to
- 23 Southwestern Bell?
- 24 A. I think we would have to develop a proper
- 25 script, but my suggestion to our customer service

- 1 folks, if they were to try to come up with a script for
- 2 our representatives, is that we're unable to work out
- 3 billing arrangements with the service provider who
- 4 carries those collect calls.
- If you want to receive these type of calls,
- 6 you may need to select another local service provider
- 7 or local exchange carrier.
- 8 Q. Okay. Well, in my situation I thought that we
- 9 had established that Cynthia has already accepted the
- 10 calls and you're just -- you're saying, in general, you
- 11 would tell your -- your customer --
- 12 A. Oh, we're still working on the example?
- 13 Q. Yes.
- 14 A. She's accepted them in the past and then we've
- 15 blocked her?
- 16 Q. She's accepted them in the past. She calls up
- 17 WorldCom, her local service provider, because she
- 18 doesn't want to pay these calls, and then is she --
- 19 A. Okay. Is WorldCom doing the billing and
- 20 collection on the -- in this hypothetical example to
- 21 Cynthia on the --
- 22 O. Yes.
- 23 A. -- MCI/WorldCom invoice.
- 24 Q. Uh-huh.
- 25 A. Okay. So hypothetically it originated on

- 1 SWBT's network?
- Q. Uh-huh.
- Α. Was accepted by our end user. We have billing
- 4 and collection arrangements in place. You've sent it
- 5 to me. I've put it either on a third-party bill or a
- 6 combined invoice and she has not paid; is that the
- 7 scenario you're trying to get to?
- Q. She's not paid.
- 9 Okay. Α.
- 10 Q. Then there's --
- 11 A. And then what's your question?
- 12 Q. There's -- there's blocking on the calls.
- 13 Okay. Α.
- She called up WorldCom and says, can't get Q.
- 15 this collect call I want to get. Then I assume
- 16 WorldCom's going to have to say --
- 17 A. WorldCom in that case -- the hypothetical
- 18 you've described -- is doing billing and collection for
- 19 Southwestern Bell. We would say if you paid your
- 20 past-due balances, we could take away the blocking on
- 21 Alternately Billed Traffic.
- So long as you don't pay those charges, you 22
- 23 will continue to be blocked for those charges, because
- 24 we have a billing and collection agreement in place in
- 25 that hypothetical example.

- 1 Q. Okay. Now, let me ask you this: Would if be
- 2 fair to say that with regard to the uncollectibles that
- 3 WorldCom would want to recourse back to Southwestern
- 4 Bell, WorldCom is somehow going to have to pull out the
- 5 records on a -- on some sort of a basis that would
- 6 provide name and address, as well as telephone number
- 7 to Southwestern Bell so that Southwestern Bell could
- 8 attempt to get paid for those calls?
- 9 A. Again, this would be governed by the billing
- 10 and collection agreement. But if you would allow me, I
- 11 could give you an example of how it works with --
- 12 Q. Given the time --
- 13 A. -- the IXC SWBT world.
- Q. Given the time, I don't want to discuss --
- 15 A. Okay.
- 16 Q. -- examples.
- 17 Would it be fair to say that today if WorldCom
- 18 were to recourse what it deemed uncollectibles back to
- 19 Southwestern Bell, WorldCom would be simply giving
- 20 Southwestern Bell a number, here's the amount of
- 21 uncollectibles, \$100,000?
- 22 A. We would be doing it on a -- on an EMI
- 23 record -- industry standard record that would be agreed
- 24 upon between the parties. I think in attachment 27 we
- 25 talk about any recourse items would be -- be a -- a

- 1 feed of records mutually agreed upon by the parties.
- My guess would be that we would push for the
- 3 46-record type that we currently utilize in the
- 4 IXC billing arrangement with SBC.
- Q. Okay. Well, let's talk about just today as it
- 6 exists. And because there are no UNE-P providers, I
- 7 think we're just gonna have to briefly go down to
- 8 Texas.
- A. Okay.
- 10 Q. Wouldn't it be fair to say that if you
- 11 recoursed to Southwestern Bell \$100,000 of bad debt,
- 12 you are giving Southwestern Bell literally a number,
- 13 100,000, we couldn't get from our customers for
- 14 ABT calls, correct?
- A. I -- I think what would be required is the
- 16 ANI that billed and the amount that was written off
- 17 that related to ABT.
- 18 Q. Okay. That's what I --
- 19 Α. That's --
- 20 -- kind of wanted to know. Q.
- That's an industry standard generally. 21 Α.
- 22 Q. Okay.
- Remember, again, it would have to be a 23
- 24 mutually agreed upon fee, so if that wasn't
- 25 satisfactory to Southwestern Bell, I guess we'd have to

- 1 continue to -- to negotiate and mutually agree.
- Q. Okay. I have only one more line of
- 3 questions --
- 4 A. Okay.
- 5 Q. -- and maybe this has been resolved amongst
- 6 the attorneys. I don't know. But I want to get it on
- 7 the record just so I know exactly what WorldCom's
- 8 position is.
- 9 A. Okay.
- 10 Q. Do you agree with me that in your testimony
- 11 you state that it's altogether unclear whether the
- 12 ABS settlement language supersedes the language in
- 13 attachment 10 and attachment 20? And you say that on
- 14 direct page 28, lines 1 to 4.
- 15 A. Okay. Hang on a minute.
- 16 Okay.
- Q. And attachment 20 is clearinghouse, right?
- 18 A. Yes, that's my understanding. It's
- 19 clearinghouse.
- 20 Q. And WorldCom has MFN'd into attachment 20 of
- 21 the M2A correct?
- 22 A. I -- I'm not familiar with what we've done on
- 23 MFN'ing or anything like that.
- Q. Okay. So you don't have any idea whether
- 25 you've taken attachment 20 or not?

- 1 A. No. My -- my understanding is what is being
- 2 negotiated is the ABT attachment 27 that we've
- 3 proposed --
- 4 Q. Uh-huh.
- 5 A. -- is really meant to supercede or actually
- 6 replace all of the bits and pieces of language in
- 7 attachment 5, attachment 10 and attachment 20, because
- 8 they -- they're not clear and they seem to step all
- 9 over each other. That's my understanding of what our
- 10 proposal was.
- 11 Q. Oh, okay. Well, would you agree with me that
- 12 there's no need for clarifying language regarding
- 13 Alternatively Billed Traffic when the CLEC involved is
- 14 a full facilities-based provider and that you state
- 15 as -- as to that in your testimony?
- 16 A. There's -- we're -- we're not asking for
- 17 clarification. All of attachment 27 that we proposed
- 18 was meant to be for a UNE or resale provider. We
- 19 don't -- MCImetro at least does not do any
- 20 facilities-based local exchange services, so
- 21 it's -- it's not required.
- 22 And I -- I think I did say in my testimony
- 23 that, as a facilities-based provider, we're able to
- 24 exchange traffic through CMDS.
- Q. Well, and I -- and -- and this is really kind

- 1 of an important issue --
- 2 A. Uh-huh.
- 3 Q. -- because you -- you did state that in your
- 4 testimony, but have you read attachment 26, the
- 5 legitimately related provisions?
- 6 A. Attachment 26?
- 7 Q. Yes.
- 8 A. I'm not familiar with -- is there specific
- 9 language in there related to ABT?
- 10 Q. Well, no, not in attachment 26. But
- 11 attachment 26 of legitimately related provisions says
- 12 that we feel -- which is attach-- if you take re-- if
- 13 you take the resale agreement, you get attachments 1 to
- 14 5 in appendices, the general terms and conditions
- 15 specified above and the applicable prices in
- 16 attachment 26.
- 17 And specifically, it also states that this --
- $18\ \ the\ agreement$  is expressly limited to the items or
- 19 sections into which the CLEC MFNs under Section 252I;
- 20 therefore, isn't it fair to say that WorldCom's ABT or
- 21 appendix cannot apply to attachment 5?
- 22 A. I'm not sure. That sounds like more of a
- 23 legal question. I guess I would have to consult with
- 24 our legal staff.
- MS. MACDONALD: Okay. I'm gonna go ahead and

- 1 stop, given the time.
- 2 Thank you.
- 3 THE WITNESS: You're welcome.
- 4 JUDGE RUTH: Thank you.
- 5 Staff, do you have cross?
- 6 MR. BATES: Yes, we do, Judge.
- JUDGE RUTH: Please proceed.
- 8 MR. BATES: Thank you.
- 9 CROSS-EXAMINATION BY MR. BATES:
- 10 Q. Good afternoon, Mr. McKanna.
- 11 A. Hi.
- 12 Q. I have a few questions for you, and if some of
- 13 this covers some of the ground that you covered with
- 14 Ms. MacDonald, please forgive me.
- 15 A. No problem.
- 16 Q. First, for my benefit, could you please
- 17 explain the differences between uncollectibles,
- 18 unbillables and rejects?
- 19 A. Sure. The terms tend to overlap and other
- 20 parties use them differently. Let me describe for you
- 21 how MCI and MCImetro uses them.
- 22 Uncollectibles is the entire set of monies or
- 23 funds that cannot be collected from customers. And
- 24 within our definition of uncollectibles, we include
- 25 categories called rejects, unbillables, adjustments and

- 1 bad debt.
- Some other folks -- I think Southwestern Bell,
- 3 in particular, refers to bad debt as uncollectibles.
- 4 We have four categories in that. Let me start first
- 5 with rejects.
- 6 Rejects are traffic that is sent to a party
- 7 for billing. The party attempts to bring it into their
- 8 system and -- and the very first thing that they do is
- 9 up-front edits. And a typical up-front edit -- I'm not
- 10 familiar with every one of them.
- 11 A typical up-front edit is making sure that in
- 12 numeric fields you have numeric data. In alpha-numeric
- 13 fields you have alpha-numeric data. Making sure
- 14 minutes aren't missing and dates aren't missing from
- 15 the call records.
- 16 So a reject would be a call record that has
- 17 some of that data missing. Another up-front edit that
- 18 would constitute a reject is a toll-age edit, such as
- 19 is beyond 90 days, they would reject the traffic back
- 20 that the party who's -- who's doing billing. So that's
- 21 a reject. And would get recoursed back to the provider
- 22 who sent the traffic to the billing agent.
- 23 Unbillables are just a step beyond rejects.
- 24 And some folks consider un-- unbillables and rejects
- 25 the same thing. Unbillables are when you attempt to

- 1 guide the traffic to your end-user account and figure
- 2 out, gee, we can't. It might be -- you know, we've
- 3 checked to make sure the traffic record is right but
- 4 now we're bringing it in and we find out, hey, that
- 5 ANI they sent us isn't our customer. We don't know it
- 6 to be our customer or that customer has been suspended.
- 7 Adjustments are post-billing adjustments.
- 8 After you've billed, customers call in, ask for credits
- 9 for multiple different reasons, fraud, it wasn't me it
- 10 was my kid, I -- I don't remember, poor connection.
- 11 Whatever the number of reasons that customers can come
- 12 up, those are adjustments.
- 13 And then, of course, those people that --
- 14 where you can't somehow collect payment is bad debt.
- 15 Q. Thank you that was a very informative answer.
- 16 Can you tell me who was considered to be the revenue
- 17 generator in an alternatively billed call?
- 18 A. The revenue generator -- my understanding the
- 19 industry standard is whosever network it originates on
- 20 is the revenue generator and the owner of the revenue.
- 21 Q. Whose operator communicates with the
- 22 terminating com-- number -- excuse me -- and receives a
- 23 commitment to pay for that number in an alternatively
- 24 billed call?
- 25 A. The phone that the call originates on, whoever

- 1 they are PIC'd to. If it's a local and intraLATA call,
- 2 whoever they have PIC'd to for local and intraLATA will
- 3 get -- will be the service provider or the operator in
- 4 that case.
- 5 Q. When the terminating telecommunications
- 6 carrier bills the paying end user for an alternatively
- 7 billed call, who determines the rate that's charged to
- 8 the agreeing end user?
- 9 A. Again, the originating carrier who originated
- 10 the call who provides operator service rates it,
- 11 hopefully, according to their tariffs or published
- 12 rates and then sends it along to the billing agent for
- 13 billing.
- Q. Will you tell me under your attachment, what
- 15 percentage of the revenue in the previous question that
- 16 I just asked you is paid by the terminating company to
- 17 the originating company and how much is kept by the
- 18 terminating company?
- 19 A. Well, in -- in the proposal that's on the
- 20 table with the  $\--$  the average relationship that's out
- 21 there, what would happen is Southwestern Bell would --
- 22 take as an example -- send MCImetro \$100 worth of ABT.
- 23 We would pay them \$100 back and they would
- 24 say, here's five cents per message. You can deduct out
- 25 five cents per message. And the -- the average message

- 1 is about -- from my experience has been -- is about \$4.
- 2 So they would send a call record to us. We
- 3 would pay them about \$4 and get five cents back to
- 4 cover our billing and collection costs.
- 5 MR. BATES: Okay. Thank you very much,
- 6 Mr. McKanna.
- 7 THE WITNESS: You're welcome.
- 8 JUDGE RUTH: Okay. Questions from the Bench.
- 9 Commissioner Murray?
- 10 COMMISSIONER MURRAY: No questions. Thank
- 11 you.
- 12 JUDGE RUTH: Commissioner Gaw?
- 13 COMMISSIONER GAW: No questions.
- 14 JUDGE RUTH: We will skip recross based on the
- 15 questions from the Bench then and move to redirect.
- 16 MR. CURTIS: Thank you.
- 17 Your Honor, I wanted to make a -- at least a
- 18 correction for the record. Issue 30 that Mr. McKanna
- 19 has been testifying to primarily, that per our petition
- 20 is an issue that relates to MCImetro. Okay. And --
- 21 and -- and MCImetro only.
- Mr. McKanna has been tes-- testifying on other
- 23 areas regarding ABT in general, but with regard to
- 24 actual Issue 30 per our petition, that is an MCImetro
- 25 issue alone.

- JUDGE RUTH: Thank you for clarifying that.
- MR. CURTIS: Thank you.
- 3 REDIRECT EXAMINATION BY MR. CURTIS:
- Q. Mr. McKanna, Ms. MacDonald asked you about the
- 5 situation in Texas where if things weren't working out,
- 6 that they would be blocking for further calls?
- A. Uh-huh.
- Q. Do you recall that?
- 9 Under one of the examples she used, and the
- 10 blocking is for any further collect calls, is that
- 11 correct, not a general blocking of that customer's
- 12 phone line?
- A. Correct. It's for alternately billed calls, 13
- 14 which would include collect calls.
- Q. And similarly when we're talking about
- 16 blocking in an ABT environment in Missouri, the
- 17 blocking we're talking about is only for further
- 18 collect calls for which there has been difficulty in
- 19 collecting?
- A. Yes, that's correct. Again, ABT calls
- 21 including collect calls.
- Q. Okay. Staff asked you with regard to who the
- 23 owner of the revenue is and -- and you indicated that
- 24 is the originating carrier?
- 25 A. Yes.

- Q. And when you mean the originating carrier,
- 2 the -- the carrier whose operator has arranged for the
- 3 collect call?
- A. Right. And typically the way it works is when
- 5 the person originating the phone call -- the ABT phone
- 6 call, wherever that phone is PIC'd to is the
- 7 originating carrier. If it's PIC'd to Southwestern
- 8 Bell, they're the originating carrier.
- 9 If it was PIC'd to MCImetro and they picked up
- 10 that phone, MCImetro would be the originating carrier.
- 11 Right. And in an environment where there is a
- 12 billing and collection agreement mutually as between
- 13 Southwestern Bell and MCImetro, these issues really are
- 14 resolved by billing and collection agreement; is that
- 15 correct?
- 16 A. Right. These -- all of these issues would be
- 17 typically addressed by a billing and collection
- 18 agreement if one was in place.
- Q. All right. And -- and, to your knowledge,
- 20 billing and collection agreements are in existence as
- 21 between WorldCom and Southwestern Bell for IXC traffic?
- We've got a tremendous amount of billing and
- 23 collection agreements in place between MCI, the IXC,
- 24 and Southwestern Bell, Pacific Bell, Ameritech, SNET
- 25 and just about all the other RBOCs and independents

- 1 across the country.
- MR. CURTIS: Okay. I think that's all.
- 3 Thank you.
- JUDGE RUTH: Just a moment, please.
- Okay. Mr. McKanna, you may step down and you
- 6 are excused.
- MR. MCKANNA: Okay. Thank you.
- (Witness excused.)
- JUDGE RUTH: Okay. And as for Ms. Kendall, I 9
- 10 had indicated previously she could step down but was
- 11 not excused. You are now excused also.
- 12 (Witness excused.)
- JUDGE RUTH: Okay. Given the time, I don't 13
- 14 think we should move on to the next witness. That is
- 15 Michael -- is it Lehmkuhl?
- 16 MR. LEHMKUHL: Lehmkuhl, yes.
- 17 JUDGE RUTH: Lehmkuhl.
- 18 We will start with you tomorrow. And it looks
- 19 like it's possible that we could finish the witnesses
- 20 that are scheduled for Thursday and still have time to
- 21 move on.
- The witnesses that the parties have designated
- 23 for Friday, will they be available to start on Thursday
- 24 if we get there?
- MR. MORRIS: Yes. 25

- MR. CURTIS: I believe they will.
- JUDGE RUTH: Okay. Then I -- I think the only
- 3 other thing I have, then, is just a reminder that we
- 4 will start at 8:30.
- Do the parties have any other questions,
- 6 housekeeping measures that we need to address before we
- 7 conclude today?
- MR. CURTIS: I think we're fine. Thank you.
- JUDGE RUTH: Staff or -- did you have a
- 10 comment?
- 11 MR. BATES: No, Your Honor.
- 12 We were just discussing that Mr. Cecil will be
- 13 available to discuss the -- the issue in question first
- 14 thing in the morning or at the Commission's
- 15 convenience.
- JUDGE RUTH: Okay. I cannot tell you at this 16
- 17 time whether it will be tomorrow morning or later in
- 18 the day, but I do believe the Commission will want to
- 19 hear further from him.
- 20 Okay. Thank you.
- We are off the record and finished for today. 21
- WHEREUPON, the hearing of the case was
- 23 adjourned until January 17, 2001.

24

25

1	INDEX	
2	SOUTHWESTERN BELL'S EVIDENCE:	
3	JERRY HAMPTON	
4	Redirect Examination by Mr. Lane	513
5	JAN ROGERS Direct Examination by Ms. MacDonald	527
6	Cross-Examination by Mr. Curtis Cross-Examination by Mr. Bates	529 536
7	Questions by Commissioner Lumpe	538 538
8	Redirect Examination by Ms. MacDonald	538
9	TIMOTHY OYER Direct Examination by Mr. Lane	541
10	Cross-Examination by Mr. Morris Cross-Examination by Mr. Bates	543 549
11	Questions by Commissioner Murray Questions by Commissioner Lumpe	551 555
12	Recross-Examination by Mr. Morris Redirect Examination by Mr. Lane	557 558
13	MICHAEL KIRKSEY	
14	Direct Examination by Mr. Lane Cross-Examination by Mr. Morris	561 563
15	Cross-Examination by Mr. Bates Questions by Commissioner Murray	574 578
16	Questions by Judge Ruth Recross-Examination by Mr. Morris	580 584
17	Redirect Examination by Mr. Lane	585
18	STAFF'S EVIDENCE:	
19	NATELLE DIETRICH Direct Examination by Mr. Bates	595
	Cross-Examination by Mr. Lane Cross-Examination by Mr. Curtis	598 625
	Questions by Commissioner Murray Questions by Commissioner Lumpe	642 646
	Further Questions by Commissioner Murray Questions by Judge Ruth	655 656
	Further Questions by Commissioner Murray (Cont'd)	657
	Recross-Examination by Mr. Lane	660
24		
25		

793

1	I N D E X (CONTINUED)	
2	STAFF'S EVIDENCE:	
3	WALTER CECIL	
4	Direct Examination by Mr. Bates	674
5	Cross-Examination by Ms. MacDonald Cross-Examination by Mr. Curtis	676 701
6	Questions by Commissioner Murray	715
	WALTER CECIL (RECALLED)	
7	Questions by Judge Ruth	747
8	MCI'S EVIDENCE:	
9	ROSEANN KENDALL	
1.0	Direct Examination by Mr. Curtis	719
10	Cross-Examination by Ms. MacDonald Cross-Examination by Mr. Bates	721 738
11	Redirect Examination by Mr. Curtis	743
12	MIKE MCKANNA	
	Direct Examination by Mr. Curtis	752
13	Cross-Examination by Ms. MacDonald	755 784
14	Cross-Examination by Mr. Bates Redirect Examination by Mr. Curtis	789
15		
16		
17	EXHIBIT INDEX	
1 2	MARKED Exhibit No. 21	RECEIVED 542
10	Direct Testimony of	342
19	Timothy Oyer	
20	Exhibit No. 22	542
21	Rebuttal Testimony of Timothy Oyer	
22	Exhibit No. 23 Direct Testimony of	563
23	Michael Kirksey	
24	Exhibit No. 24	563
25	Rebuttal Testimony of Michael Kirksey	

## 1 EXHIBIT INDEX (CONTINUED)

2		MARKED	RECEIVED
3	Exhibit No. 25 Rebuttal Testimony of Natelle Dietrich		597
4			686
5	Exhibit No. 26 Amended Rebuttal		676
6	Testimony of Walter Cecil		
7	Exhibit No. 27 Direct Testimony of Mike McKanna		754
8			
9	Exhibit No. 28 Rebuttal Testimony of Mike McKanna		754
10			
11	Exhibit No. 31 Direct Testimony of Roseann Kendall		721
12			
13	Exhibit No. 32 Rebuttal Testimony of Roseann Kendall		721
14			
15	Exhibit No. 45 Direct Testimony of Jan Rogers		529
16	_		
17	Exhibit No. 46 Rebuttal Testimony of Jan Rogers		529
18	_		
19	Exhibit No. 50 Cross-Examination Testimony of Chris Cass	513	
20	in Case No. TO-2001-438		
21	Exhibit No. 51 Cross-Examination	513	
22	Testimony of Thomas Ries in Case No. TO-2001-438		
23	Exhibit No. 52	513	
24	Cross-Examination Testimony of David Barch	213	
25	in Case No. TO-2001-438		