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Missouri Public Service Commission Exhibit No: Issue: InterMTA Factor Witness: Goldstein Type: Rebuttal Sponsoring Party: T-Mobile USA Case No.: TC-2002-57 Date: February 20, 2004

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

Northeast Missouri Rural Telephone Company, et al.,)
)
Petitioners,	
) Case No. TC-2002-57, et al.
) consolidated.
)
)
Southwestern Bell Telephone Company, et al.,)
)
Respondents.)

REBUTTAL TESTIMONY

of

LEE GOLDSTEIN

on Behalf of

T-MOBILE USA, INC.

February 20, 2004

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DIRECT TESTIMONY OF LEE GOLDSTEIN

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Q: Please state your name, occupation, and address.

A: My name is Lee Goldstein. I am employed by T-Mobile USA, Inc., as Regional Director
 - Network Engineering and Operations. My business address is 8550 West Bryn Mawr
 Ave., Chicago, Illinois, 60631.

6 Q: Please describe your duties with T-Mobile.

7 A: My duties and responsibilities include oversight of T-Mobile's fixed facility network 8 operations for the Midwest region. These duties include the design, provisioning, 9 operations, and trouble resolution of all aspects of T-Mobile's interconnection with IXCs 10 and LECs and the establishment of backbone facilities linking cell sites to our switches. I 11 have a primary focus on network optimization via cost containment of inter-carrier 12 connections and cell site facility homing arrangements. Cost containment is manifested 13 via efficiency studies and rate negotiations. My oversight responsibilities include the St. Louis market, which covers the eastern portion of Missouri. 14

15 Q. Please describe your educational background.

A. I have a Bachelors of Science in Electrical Engineering from the University of Illinois in
 Urbana-Champaign conferred in 1986. I have a Masters in Business Administration with
 an emphasis in Corporate Finance from the University of Dallas conferred in 1993. I
 have been employed by T-Mobile since 1996. I have been on the carrier side of the
 Telecommunications Industry since 1985, with career time spent with Local Exchange
 Carriers, Inter-Exchange providers and wireless service providers

- 1 Q: Have you filed testimony in this proceeding?
- 2 A: No.

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- 3 Q: On whose behalf are you testifying?
- 4 A: I am testifying on behalf of T-Mobile.
- 5 Q: What is the purpose of your testimony?

A: The purpose of my testimony is to present to inform the Commission that T-Mobile
believes that negotiation is the best way to achieve an acceptable and supportable
jurisdictional allocation of wireless traffic in Missouri, between interMTA and intraMTA
traffic.

10 Q: What would be the best procedure to determine the allocation of such traffic?

11 A: Mr. Ron Williams, testifying on behalf of Western Wireless on this issues, states that 12 "due to the inherent difficulty in determining the jurisdiction of mobile originated traffic, Western Wireless believes that a negotiated settlement would serve all parties. It is 13 14 impossible to forecast what percentage of future telecommunications traffic will be 15 interMTA or intraMTA. Likewise, the jurisdictional nature of past traffic – whether the 16 traffic originated and terminated within the same MTA - is very difficult to account for 17 as the telecommunications industry is not set up to track originating and terminating 18 jurisdiction for calls placed from a mobile device. Accordingly, Western Wireless has 19 engaged in negotiations with the complainant ILECs' representatives to reach agreement on a percentage of mobile-to-land terminating traffic that is interMTA in nature." I agree 20 21 with that testimony, and as the witness for T-Mobile, state that my company agrees with 22 Mr. Williams on this issue.

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Q:

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Do you believe that negotiation of the interMTA/intraMTA split can be successful?

A: Absolutely. The fact that many of the wireless carriers have already agreed demonstrates
that fact. In addition, T-Mobile has agreed to jurisdictional allocations in the companion
complaint case, Case No. TC-2002-1077, demonstrating that T-Mobile is willing to reach
agreement on this issue. Such negotiations yield a percentage allocation of the traffic,
which is a reliable estimate of the actual allocation.

Q. Do you believe it is possible to calculate an accurate interMTA factor without originating call data which identifies the point of origination?

9 All of the methods of which I am aware rely upon a surrogate (something other than Α. 10 actual mobile-to-land traffic volumes) for determination of a factor. As Mr. Williams testifies, "you cannot accurately estimate the characteristics of a given CMRS provider's 11 terminating traffic by using access lines, population, or traffic averages from any other 12 13 carrier. Each CMRS provider's network and customer base is unique as is its traffic relationship with any given LEC or LEC exchange." I agree with those points, and thus it 14 is not reasonably possible to come up with an accurate interMTA factor without the 15 16 originating call data.

- 17 Q: Does that conclude your testimony?
- 18 A: Yes.

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STATE OF <u>Illinois</u>) COUNTY OF <u>Coo</u>K) ss.

VERIFICATION

Comes now Lee Goldstein, being of lawful age and duly sworn, and states that he has read the foregoing direct testimony, and that it is true and correct to the best of his knowledge and belief.

Halphan.

Lee Goldstein

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Sworn to and subscribed before me this 2b day of February, 2004

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Notary Public

My commission expires: 5-10-04

