FILED November 05, 2008 Data Center Missouri Public Service Commission

.

5. A)

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of the Petition of Charter Fiberlink-Missouri, LLC for Arbitration of An Interconnection Agreement Between CenturyTel of Missouri, LLC and Charter Fiberlink-Missouri, LLC

Case No. TO-2009-0037

DIRECT TESTIMONY

OF

TIMOTHY J. GATES

ON BEHALF OF CHARTER FIBERLINK- MISSOURI, LLC

September 30, 2008

OW AM Exhibit No. Case No(s)._ TO-2009-00 37 Date 10-28-08

09/30/2008 13:53 3034244434

TIM GATES

PAGE 02/02

いの記録での

0.00 Services

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of the Petition of Charter Fiberlink-Missouri, LLC for Arbitration of an Interconnection Agreement Between CenturyTel of Missouri, LLC And Charter Fiberlink-Missouri, LLC.

Case No. TO-2009-0037

AFFIDAVIT OF TIMOTHY J GATES

STATE OF COLORADO) COUNTY OF Delates)

Timothy J. Gates, being first duly sworn on his oath, states:

1. My name is Timothy J Gates. I am presently Senior Vice President for QSI Consulting, Inc.

2. Attached hereto and made a part hereof for all purposes is my direct testimony on behalf of Charter Fiberlink-Missouri, LLC.

3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my personal knowledge, information and belief.

Notary Public for

My Commission expires:

T Gates

Subscribed and sworn before me this 30 day of September, 2008.



My Comm. Exp. 11-10-2011

DWT 11866311v1 0108550-000206

TABLE OF CONTENTS

A AND A DESCRIPTION OF

.

に感じ

INTRODUCTION	1
ISSUES	
Issue 2	
Issue 24	
Issue 16	
Issue 18	29
Issue 22	65
Issue 32	83
	INTRODUCTION

<u>Exhibits</u>

Exhibit TJG-1: Curriculum Vitae of Timothy J Gates



2

3

4

5

6

7

8

9

10

11

12

15

17

21

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

I. **INTRODUCTION**

- PLEASE STATE YOUR NAME AND BUSINESS ADDRESS. 0.
- Α. My name is Timothy J Gates. My business address is QSI Consulting, 819 Huntington Drive, Highlands Ranch, Colorado 80126.

Q. WHAT IS QSI CONSULTING, INC. AND WHAT IS YOUR POSITION WITH THE FIRM?

QSI Consulting, Inc. ("QSI") is a consulting firm specializing in traditional and A. non-traditional utility industries, econometric analysis and computer-aided modeling. QSI provides consulting services for regulated utilities, competitive providers, government agencies (including public utility commissions, attorneys general and consumer councils) and industry organizations. I currently serve as Senior Vice President.

13 PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND Q. 14 WORK EXPERIENCE.

Α. I received a Bachelor of Science degree from Oregon State University and a 16 Master of Management degree, with an emphasis in Finance and Quantitative Methods, from Willamette University's Atkinson Graduate School of 18 Management. Since I received my Masters, I have taken additional graduate-level 19 courses in statistics and econometrics. I have also attended numerous courses and 20 seminars specific to the telecommunications industry, including both the NARUC Annual and NARUC Advanced Regulatory Studies Programs.

ż



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

т. С

1111 連続 読を握く 目

0.000

1000

Prior to joining QSI, I was a Senior Executive Staff Member at MCI WorldCom, Inc. ("MWCOM"). I was employed by MCI and/or MWCOM for 15 years in various public policy positions. While at MWCOM I managed various functions, including tariffing, economic and financial analysis, competitive analysis, witness training and MWCOM's use of external consultants. Prior to joining MWCOM, I was employed as a Telephone Rate Analyst in the Engineering Division at the Texas Public Utility Commission and earlier as an Economic Analyst at the Oregon Public Utility Commission. Exhibit TJG-1 contains a complete summary of my work experience and education.

- Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE MISSOURI PUBLIC SERVICE COMMISSION ("COMMISSION")?
 - A. No. I have testified more than 200 times in 44 other states and Puerto Rico, and filed comments with the FCC on various public policy issues ranging from costing, pricing, local entry and universal service to strategic planning, merger and network issues. See attached Exhibit TJG-1.

Q. DO YOU HAVE EXPERIENCE WITH THE ISSUES IN THIS PROCEEDING?

A. Yes. I have participated in dozens of arbitrations since the 1996 amendments to the Communications Act of 1934 ("Act") were enacted. I am knowledgeable about the issues addressed in this testimony arising from the obligations imposed by federal and state law.

22

Q. ON WHOSE BEHALF ARE YOU FILING THIS DIRECT TESTIMONY?



TESTIMONY.

1

2

3

4 5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 1.5

A. I am filing this testimony on behalf of Charter Fiberlink-Missouri, LLC ("Charter").

II. SUMMARY OF ISSUES TO BE ADDRESSED BY WITNESS Q. PLEASE IDENTIFY THE ISSUES YOU WILL ADDRESS IN YOUR

A. My testimony addresses the following issues: Issues 2 and 24 (Network Interface Device Issues), Issue 9 (Penalties Related to Forecasts), Issue 11 (Incorporation of the Service Guide), Issue 16 (Technology Upgrades), Issue 27 and 40 (Porting Charges) and Issue 32 (Directory Assistance Obligations). I also address the various interconnection and traffic exchange issues that are presented in Issues 18 through 23.

Q. PLEASE EXPLAIN HOW CHARTER WILL ADDRESS THE OTHER ISSUES IN DISPUTE IN THIS PROCEEDING.

A. Yes, of course. There are five other witnesses offering testimony on behalf of Charter. First, Charter employee Mr. Saconna Blair provides testimony on Issues 2 and 24, the two issues that raise the question of access to the Network Interface Device, or "NID." In conjunction with Mr. Blair's testimony, and as noted above, I am also offering testimony on the NID access issue.

Second, Charter employee Mr. Robert Gyori offers testimony on Issues 1 and 9, which raise the question of the proper definition of traffic on Charter's network (Issue 1), and whether Charter should be required to pay penalties for forecasts of facilities (Issue 9).

Page 3



2

3

4

5

6

7

8

9

10

11 12

13

14 15

16 17

18

19

20 21

22

23

24

25

26

27

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Third, Charter employee Ms. Peggy Giaminetti offers testimony on several billing and termination issues (4, 6, 8, and 14) arising out of the parties' disputes over general terms and conditions in the interconnection agreement. Fourth, Charter employee Ms. Amy Hankins offers testimony on several directory and OSS issues (28, 30, and 32) in dispute between the parties. Finally, my colleague Mr. Webber, also from QSI, provides testimony on certain general terms and conditions issues (3, 13, 14, 29 and 41), as well as several 911 issues (33 and 39). Also, I understand from Charter's attorneys that the parties have agreed to address certain disputed issues in the briefs, rather than filing testimony on such issues. III. ISSUES

Issue 2 – How should the Agreement define the term Network Interface Device or "NID"?

Issue 24 - Should Charter have access to the customer side of the Network Interface Device ("NID") without having to compensate CenturyTel for such access?

Q. WHY HAVE YOU IDENTIFIED TWO ISSUES ABOVE?

Α. Issue 2 and Issue 24 deal with the parties' responsibilities associated with the demarcation between the carrier's network and the customer's inside wiring. That demarcation is generally identified as a point within the small gray box placed on the side of single family dwelling that is referred to as the Network Interface Device or "NID." Rather than repeat much of the testimony in two places it is more efficient to address them together.

Page 4

1970 B.

.





يترجع والترجيج

1

2

3

4

5

6

7

8

9

10

11

12

13

14 15

16

17

18

19

20

21

22

23

24

25 26

27

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Q. PLEASE BRIEFLY INTRODUCE THIS ISSUE AND THE DISPUTE BETWEEN THE PARTIES.

A. The NID will be defined below, but its definition and the parties' respective responsibilities with respect to the NID are important. In short, Charter wants to rely upon the FCC's definition of the NID and maintains that it should have access to the customer side of the NID for purposes of interconnection. CenturyTel's language is not consistent with the FCC definition and attempts to control Charter's access to the customer's inside wiring on the customer's side of the NID.

Q. PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE FOR ISSUE

2.

A. Charter's proposed language for Issue 2 is as follows:

2.103 Network Interface Device (NID)

A means of interconnecting Inside Wiring to CenturyTel's distribution plant, such as a cross-connect device used for that purpose. The NID houses the protector.¹

Q. PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE FOR ISSUE

24.

A. Charter's proposed language for Issue 24 is as follows:

3.3 Subject to the provisions of this Section 3.0 and its subsections, CenturyTel shall provide access to the NID under the following terms and conditions. Rates and charges applicable to NIDs are set forth in Article XI (Pricing), and such rates and charges shall apply.

3.4 Maintenance and control of the End User Customer's inside wiring (*i.e.*, on the End User Customer's side of the NID) is under the control of the End User Customer.

¹ See Parties' Joint Disputed Issues List, dated August 15, 2008 in this proceeding. All proposed language that is referenced or quoted in this testimony will be taken from this joint document.



2

3 4

5

6

7

8

9

10

11

12 13

14

15

16

17

18 19

20

21

22

23

24

25

26

27

28

29

30

31

32

33

34

35

36

37

38

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Conflicts between telephone service providers for access to the End User's inside wire on the End User's side of the NID must be resolved by the End User.

3.5 Charter may access the NID on CenturyTel's network side or the End User Customer's side on a stand-alone basis to permit Charter to connect its own loop facilities to the premises wiring at any customer location. Any repairs, upgrade and/or rearrangements to the NID requested or required by Charter will be performed by CenturyTel based on the Time and Material Charges set out in Article XI (Pricing). CenturyTel, at the request of Charter, will disconnect the CenturyTel Local Loop from the NID, at charges reflected in Article XI (Pricing). Charter may elect to disconnect CenturyTel's Local Loop from the NID on the customer's side of the NID, but Charter shall not perform any disconnect on the network side of the NID. Under no circumstances, however, shall Charter connect to either side of the NID unless the CenturyTel network is first disconnected from the NID as set forth in this Article.

3.5.1 Notwithstanding any other provision of this Agreement, when Charter is connecting a Charter provided loop to the inside wiring of a customer's premises through the customer side of the CenturyTel NID, Charter does not need to submit a request to CenturyTel and CenturyTel shall not charge Charter for access to the CenturyTel NID.

Q. PLEASE PROVIDE CENTURYTEL'S PROPOSED LANGUAGE FOR

- ISSUE 2.
- A. CenturyTel's proposed language for Issue 2 is as follows:
 - 2.103 Network Interface Device (NID)

A means of interconnecting Inside Wiring to CenturyTel's distribution plant, such as a cross-connect device used for that purpose. The NID houses the protector, the point from which the Point of Demarcation is determined between the loop (inclusive of the NID) and the End User Customer's Inside Wire pursuant to 47 CFR 68.105,

Q. PLEASE PROVIDE CENTURYTEL'S PROPOSED LANGUAGE FOR

- ISSUE 24.
- A. CenturyTel's proposed language for Issue 24 is as follows:

3.3 Subject to the provisions of this Section 3.0 and its subsections, CenturyTel shall provide access to the NID under the following terms and conditions. Rates and charges applicable to NIDs are set forth in Article XI (Pricing), and such rates and charges shall apply to any Charter use of the CenturyTel NID. Charter's use of the NID is defined as any circumstance where a Charter provided wire is connected to End User Customer's Inside Wiring in any manner and such connection is housed within housed within any portion of the NID.

r er feldalanden var Gelerererere



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

والتقاية والجود فرسانيات والمتزود التروي والمراج

ġ

3.4 <u>Except in those multi-unit tenant properties where CenturyTel_owns and</u> <u>maintains control over inside wire within a building, maintenance and control of the End</u> User Customer's Inside Wiring is under the control of the End User Customer. Conflicts between telephone service providers for access to the End User's Inside Wire must be resolved by the End User.

4944 - 104 - 14 M -

3.5 Charter may access the NID on CenturyTel's network side or the End User Customer's <u>access</u> side on a stand-alone basis to permit Charter to connect its own loop facilities to the premises wiring at any customer location. <u>Charter may not access the NID except in accordance with these terms</u>. Any repairs, upgrade and/or rearrangements to the NID requested or required by Charter will be performed by CenturyTel based on the Time and Material Charges set out in Article XI (Pricing). CenturyTel, at the request of Charter, will disconnect the CenturyTel Local Loop from the NID, at charges reflected in Article XI (Pricing). Charter may elect to disconnect CenturyTel's Local Loop from the NID on the End User Customer's <u>access</u> side of the NID, but Charter shall not perform any disconnect on the network side of the NID. Under no circumstances, however, shall Charter connect to <u>use</u> either side of the NID unless the CenturyTel network is first disconnected from the NID as set forth in this Article.

3.5.1 Notwithstanding any other provision of this Agreement, when Charter is connecting a Charter provided loop to the End User Customer's Inside Wiring at the Charter provided interface device (i.e. terminal equipment) without also connecting within the End User Customer access side of the CenturyTel NID, Charter does not need to submit a request to CenturyTel and CenturyTel shall not charge Charter for access to the CenturyTel NID, unless any portion of such connection, including but not limited to the End User Customer's Inside Wire or the Charter provided loop, is housed within any portion of the NID. If any portion of such connection is housed within any portion of the NID. If any portion of such connection is housed within any portion of the NID. NID use charges shall apply. Removing the End User Customer's Inside Wire from the protector lugs and leaving the capped off customer wire within the NID is the only situation not considered use of the NID.

Q. WHAT IS A "NETWORK INTERFACE DEVICE?"

A. As Charter witness Mr. Saconna Blair explains in his direct testimony, a NID is typically a small gray box, about the size of a shoe-box, placed on the side of single family dwellings. There is a picture of a typical residential NID in Mr. Blair's testimony.

35 Q. ABOVE YOU REFERRED TO THE FCC'S DEFINITION OF THE NID. 36 PLEASE PROVIDE THAT DEFINITION.

A. The FCC has defined the NID in several orders. As an example, in 1999 the FCC stated, "Specifically, we define the NID to include any means of interconnection



a na ana ao amin' amin' amin' amin' ao amin' ao amin' ami

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

- 930 A.

(areas)

of customer premises wiring to the incumbent LEC's distribution plant, such as a cross-connect device used for that purpose."²

Q. ARE THERE NIDS FOR OTHER THAN SINGLE FAMILY DWELLINGS?

A. Yes. Different kinds of NIDs might be used in different situations. For example, a large apartment building might have a large NID that terminates dozens of lines, located in a "telephone closet" in the basement. Generally speaking it is not necessary, for this proceeding, to distinguish NID arrangements for single family homes, and those for multiple dwelling units (apartment buildings).

11

12

13

14

15

16

17

18

19

20

21

1

2

3 4

5

6

7

8

9

10

Q. IS THE NID PART OF THE "LOCAL LOOP"?

A. Part is, and part is not. Traditionally the phrase "local loop" refers to the pair of copper wires that runs from a telephone company's central office to the subscriber's premises. In 1984 the Federal Communications Commission ("FCC") adopted a rule establishing a "demarcation point" marking the end of wiring under control of the telephone company and the beginning of wiring under the control of the property owner or subscriber. The FCC's rules have evolved over the years, but the basic technical concept of a demarcation point (sometimes called the "demarc") has remained unchanged. In the context of your question, the demarc is the space inside the NID housing between the network side and the customer side of the NID equipment. Thus, the network side of the NID is part of

² See, for instance, In the Matter of Implementation of the Local Competition Provisions of the Telecommunications Act of 1996, Third Report And Order And Fourth Further Notice Of Proposed Rulemaking, 15 FCC Rcd 3696,(1999); ("UNE Remand Order"), at ¶233.



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

the local loop, but the customer side of the NID is part of the "inside wiring" controlled by the property owner or subscriber.

Q. DOES CENTURYTEL PERMIT OTHER CARRIERS TO ACCESS THE CUSTOMER SIDE OF THE NID?

A. Although CenturyTel has not presented its position formally in this case, based on information and belief, and recalling CenturyTel's position in other states (e.g., Wisconsin), it appears that CenturyTel is unwilling to let another telecommunications carrier access the customer side of the NID unless that other telecommunications carrier compensates CenturyTel.

Q. WHAT IS THE CONSEQUENCE OF CENTURYTEL'S POSITION?

A. From an engineering perspective, were CenturyTel to deny Charter access to the customer side of the NID, Charter would have to install its own interface equipment at each customer location where Charter replaces CenturyTel as the service provider. Explained differently, Charter would have to terminate the cord running from its MTA to another piece of equipment connected to the customer's inside wire. If Charter chose to install its own NID, the premises owner thus would face the prospect of additional equipment on his property to serve the very same function as the customer side of the CenturyTel NID. This is not the most efficient use of telecommunications plant resources. Indeed, if CenturyTel's position was adopted, the consumer could have many different NIDs on his or her premise depending upon how many different carriers he or she used over the years. The most efficient result would be to use the existing NID.



A.

Contract of the second second

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Q. SHOULD CHARTER COMPENSATE CENTURYTEL FOR ACCESSING THE CUSTOMER SIDE OF THE NID?

No. Charter should not be required to compensate CenturyTel for accessing the customer side of the NID. To my knowledge, CenturyTel incurs no costs or technical obligations when Charter unplugs the short cross connect between network side and the customer side of the NID. In fact, once the end user has been transferred to Charter, CenturyTel no longer has any engineering and service obligations to that customer. Further, it is extremely rare that ILECs, like CenturyTel, actually remove a NID from a customer premise after the customer has been ported to a competitor. Instead, the ILEC simply leaves the NID attached to the former subscriber's dwelling. Similarly, it is very uncommon for an ILEC to remove a multi-line NID from a multiple dwelling unit (such as an apartment house). Thus, when Charter accesses the customer side of the NID, I am not aware of any engineering activities that CenturyTel experiences which would justify a NID charge on Charter.

Q. WHAT IS YOUR RECOMMENDATION TO THE COMMISSION ON THIS ISSUE?

A. I recommend that the Commission adopt Charter's proposed language on this issue as it is consistent with the FCC rules and would encourage competition. CenturyTel's position is inconsistent with the development of competition because it imposes inefficiencies and additional costs on competitors.

1997年1月1日



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 ÷

.

1

•

1 2 3	Issue	9 – Should Charter be required to pay a penalty charge for facilities that it forecasts, but which CenturyTel determines that Charter has not fully utilized?
4	Q.	PLEASE INTRODUCE THE DISPUTE OVER THIS CHARGE.
5	A.	CenturyTel proposes to charge Charter an unspecified (to be determined
6		according to CenturyTel) charge "for stranded interconnection plant/facilities"
7		that are not used by Charter within six months of the order of such plant/facilities.
8		Charter disputes the proposal as vague, unreasonable and inconsistent with the
9		interconnection responsibilities of the parties.
10	Q.	PLEASE PROVIDE THE LANGUAGE PROPOSED BY CENTURYTEL.
11	A.	The language proposed by CenturyTel is as follows:
12 13 14 15 16		11.6 <u>CenturyTel reserves the right to assess **CLEC a TBD charge for stranded</u> interconnection plant/facility capacity forecast by **CLEC but not used by **CLEC within six (6) months after a forecast period to the extent that CenturyTel built the plant/facility based on **CLEC's order.
17 18 19 20 21		[NOTE: This dispute also encompasses whether to include the following language in Article XI (Pricing):]
22 23 24 25 26		Article XI (Pricing), § I(E): II(E) I(E). <u>Stranded Interconnection plant/facility per Article III, Section 11.6:</u> <u>"TBD"</u>
27	Q.	PLEASE ADDRESS YOUR CONCERNS WITH THIS CENTURYTEL
28		PROPOSAL.
29	А.	There are several reasons why such a charge is inappropriate. First, the proposal
30		implicitly and incorrectly assumes that "forecasts" are somehow supposed to be
31		completely accurate. Forecasts are made under imperfect conditions with the best
32		available information, and, as such, they are never 100 percent accurate. Second,

STREET STREET



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

there is no support in the Act or State Law that would support such a charge. Third, there is no need to "penalize" Charter or any CLEC for forecast errors because Charter has every incentive to get the forecasts as close to correct as possible. Finally, the FCC and the states have recognized the problems with "TBD" rates, especially as they are applied to dependent competitors. TBD rates cannot be deemed just and reasonable by a state commission because they are undefined. As such, the incumbent has the incentive and ability to charge excessive rates. Indeed, given the opportunity to disadvantage a competitor, the incentives are great and the risk to the public interest is significant. These flaws with CenturyTel's proposal are discussed below.

Q. PLEASE ADDRESS YOUR FIRST CONCERN REGARDING THE INHERENT NATURE OF FORECASTS.

- A. A forecast is an estimate of future demand based on examining and analyzing available information. While statistical forecasting is a science the underlying data and assumptions are anything but certain. Demand forecasting involves formal and informal techniques, but the results are still not guaranteed. The result is an estimate based on best available information.
- Q. IS IT POSSIBLE THAT A FORECAST WILL RESULT IN AN UNDERESTIMATE AS OPPOSED TO AN OVERESTIMATE OF NEEDED FACILITIES?
 - A. Yes. CenturyTel proposes to penalize Charter if it overestimates demand resulting in unused facilities, but the proposed language does not provide Charter with a "bonus" if they underestimate demand and have to order even more



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

facilities. It is possible, depending upon the area and the vagaries of the market, that the direction and magnitude of the forecasting errors³ (which will occur by definition) will not meet expectations.

Q. PLEASE ADDRESS YOUR SECOND CONCERN REGARDING SUPPORT FOR SUCH A PENALTY.

A. The Act requires parties to work together in planning interconnection facilities, but there is no "penalty" language in the Act that allows an incumbent to penalize a competitor if demand does not materialize as expected. The FCC rules with respect to interconnection address technical feasibility, quality, rates, terms and conditions and discrimination, but do not provide for penalties in the circumstances proposed by CenturyTel.⁴

Once the Commission orders the terms of the ICA, the parties work cooperatively to establish the interconnection and exchange of traffic on the rates, terms and conditions approved by the Commission. This will include adjusting forecasts and grooming facilities to meet actual demand. Both CenturyTel and Charter will need to adjust deployed facilities.

Q. PLEASE ADDRESS YOUR THIRD POINT REGARDING CHARTER'S INCENTIVES TO DO THE BEST POSSIBLE JOB IN FORECASTING DEMAND.

21

A. Carriers must have sufficient facilities in place to ensure that traffic flows in an uninterrupted manner. No provider wants its customers to have blocked calls or

Page 13

³ By "forecasting error" I am referring to the difference between the expected demand based on the forecast and the realized demand, and not the deviation of the forecast quantity from the forecast.

⁴ See, for instance 47 CFR §51.305 Interconnection.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Α.

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

poor quality calls. Quality of service is important if Charter is to attract and retain its customer base. On the other hand, carriers to not want to place too much equipment if it will sit and be unused. This is the dilemma that traffic engineers deal with on a daily basis. This need to maximize efficiencies in the network is what controls profitability and quality of service on the Charter network. These fundamental metrics, which

are carefully monitored by the managers and shareholders, are what control Charter's business activities. Indeed, they even control the facilities that Charter forecasts for purposes of interconnection with CenturyTel. Even if a penalty were appropriate – which it is not – it would not modify Charter's behavior as CenturyTel suggests.

Q. PLEASE ADDRESS YOUR FINAL CONCERN ABOUT "TBD" RATES.

CenturyTel should not be allowed to propose TBD rates. The Commission cannot approve a rate as just and reasonable without understanding the basis of that rate. This is especially true in an interconnection situation where the Act has recognized the perverse incentives of the incumbent as it relates to the relationship with new entrants. For instance, at paragraph 15 of the *Local Competition Order*⁵ the FCC stated:

Congress recognized that, because of the incumbent LEC's incentives and superior bargaining power, its negotiations with new entrants over the terms of such agreements would be quite different from typical commercial negotiations. As distinct from bilateral commercial negotiation, the new entrant comes to the

⁵ In The Matter Of Implementation Of The Local Competition Provisions In The Telecommunications Act Of 1996, Interconnection between Local Exchange Carriers and Commercial Mobile Radio Service Providers, First Report and Order, 11 FCC Rcd. 15,499, ¶ 176 (rel. Aug 8, 1996) ("Local Competition Order").



3

4 5

6 7

8

9

10

11

12

13

14

15

16

17

18

19

20

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

table with little or nothing the incumbent LEC needs or wants. The statute addresses this problem by creating an arbitration proceeding in which the new entrant may assert certain rights, including that the incumbent's prices for unbundled network elements must be "just, reasonable and nondiscriminatory.

It would be inconsistent with the Act and the FCC orders implementing the Act to allow CenturyTel to impose some unspecified penalty on dependent competitors for some unspecified situation in which Charter's forecasts do not match actual demand. CenturyTel's forecasts suffer from this same frailty, but that is not intentional or unexpected – it is just the nature of forecasting.

Q. WHAT IS YOUR RECOMMENDATION TO THE COMMISSION ON THIS ISSUE?

A. I recommend that the Commission reject CenturyTel's proposal for unspecified penalties. There is no need for such penalties as all carriers have sufficient incentives to maximize efficiencies which include the deployment of facilities for the exchange of traffic. CenturyTel has provided no support for this type of penalty because there is none. Finally, CenturyTel should not be allowed to impose some unspecified penalty for some unspecified error in forecasting as that would not be good public policy given CenturyTel's position as the incumbent.



2

3

4 5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Issue 11 – Should CenturyTel be allowed to incorporate its Service Guide as a means of imposing certain process requirements upon Charter, even though Charter has no role in developing the process and procedural terms in the Service Guide?

0. PLEASE INTRODUCE THE DISPUTE OVER THE CENTURYTEL SERVICE **GUIDE** ITS APPLICATION THE IN AND INTERCONNECTION AGREEMENT.

A. CenturyTel's Service Guide is an internal document developed by CenturyTel to describe and document certain processes unique to CenturyTel. CenturyTel describes the Service Guide, in part, as follows: "The CenturyTel Service Guide ("Guide") is a handbook that contains CenturyTel's operating procedures for service ordering, provisioning, billing, maintenance, trouble reporting and repair for wholesale services." CenturyTel proposes to reference the Service Guide as a controlling document in numerous places within the interconnection agreement ("ICA"). Charter opposes any reference to the Service Guide because it is subject to change by CenturyTel without any oversight by the Commission or meaningful input from Charter. Charter's business demands the certainty of a specific ICA that is not subject to unilateral changes. The CenturyTel Service Guide should be used as a reference only, and should not be contractually binding upon Charter.

HOW DOES CHARTER'S POSITION DIFFER FROM CENTURYTEL'S 0. **POSITION?**

A. CenturyTel proposes that it should be allowed to implement certain practices and procedures by incorporating its Service Guide into the Agreement. Further CenturyTel insists that these Service Guide terms must be contractually binding upon Charter. Under Century Tel's proposal, Century Tel would be permitted to 

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

unilaterally modify the contractual obligations of either Party. In addition, CenturyTel claims that Charter would receive notice of all Service Guide changes, and have the right to suspend any changes to the Service Guide for no longer than 60 days if Charter believes such changes would materially and adversely impact Charter's business.

Q. WHAT IS **CHARTER'S** CONCERN WITH **CENTURYTEL'S PROPOSAL?**

Α. Charter's concern with CenturyTel's proposal is that CenturyTel could unilaterally modify the terms of the agreement simply by modifying the CenturyTel Service Guide. Any modifications to the Service Guide would then be contractually binding upon Charter, even though Charter would have no role in developing such changes. Because, in the end, the CenturyTel Service Guide is drafted by CenturyTel alone, it represents the interests of CenturyTel and does not need to reflect the interests of Charter. In addition, from a contract administration perspective, it is unreasonable to allow one party to unilaterally modify a binding contract. As explained in Ms. Giaminetti's testimony, Charter needs certainty and reliability in order to plan and manage its business affairs. As such, CenturyTel should not be permitted to contractually bind Charter to a document that can be unilaterally altered on an ongoing basis.

О. WHAT POTENTIAL PROBLEMS DO YOU FORESEE IF **CENTURYTEL'S PROPOSAL WERE ADOPTED?**

Α. The purpose of entering into a contract is to bind the parties to the precise terms set forth in that contract, unless the parties have *mutually* agreed otherwise.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Contract language in a Commission approved interconnection agreement allows the Commission to review the terms, decide disputed issues on the merits, and approve changes before they are made to avoid disruption that may occur without Commission oversight. The alternative, *i.e.*, a lack of contract language, leaves Charter in a position in which it will likely be forced to approach the Commission in crisis mode, after it is being faced with adverse consequences that impact its End User Customers, perhaps requesting expedited relief.⁶ It simply makes more sense to allow the Commission to consider the issues in an orderly manner through ICA arbitration, as envisioned by Section 252.

CenturyTel's proposal, on the other hand, which would incorporate into the ICA a unilaterally created document, undermines this rationale by modifying terms and conditions of the Agreement that were not mutually agreed upon, or even contemplated when the Agreement was entered into, by the Parties. Generally speaking, it would be patently unfair and unreasonable to allow one Party to a contract to have the right to modify contractual obligations of a document that was unilaterally prepared by only one Party, without the input of the other party, or the oversight or review of a state Commission.

18

19

20

Q. WHY DOES CHARTER BELIEVE THAT THE CENTURYTEL SERVICE GUIDE IS NOT REVIEWED BY A STATE COMMISSION?

A. In response to Charter's Data Request No. 13, CenturyTel admitted that the Service Guide is not reviewed, or approved, by the Commission.

⁶ This assumes resources are available to challenge individual issues on a piece-meal basis in every state affected. If that is not the case, CenturyTel may gain an unjust or anticompetitive advantage simply due to lack of resources rather than merit.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Q. IF CENTURYTEL SERVICE GUIDE CHANGES ARE MADE WITHOUT THE CLEC'S CONSENT, AND WITHOUT REVIEW BY A STATE COMMISSION, IS THAT PROBLEMATIC?

A. Yes. I just explained why changes to a service guide that will be binding on the CLEC must be addressed in the context of the ICA amendment process. As you know, under federal law the state commissions have the authority (indeed the responsibility) to enforce, arbitrate, and approve all interconnection agreements. If one party to an agreement is making unilateral changes to a state-approved agreement, without that state commission's knowledge or oversight, the potential for harm to the other party increases significantly. In addition, it raises real questions concerning whether the modifications to the agreement should be reviewed, or approved, as is required by Section 252 of all other interconnection agreements.

Q. CENTURYTEL CLAIMS THAT CHARTER WILL RECEIVE NOTICE OF ALL CHANGES. DOES THAT CLAIM ASSUAGE YOUR CONCERNS?

A. No. Notices do not resolve the unilateral nature of the CenturyTel process. CenturyTel's proposal to provide Charter with notice of any changes to the Service Guide is wholly inadequate. This is due in part to the fact that, in Charter's experience, such notices are not sufficiently detailed. In fact, it appears to me that the notices that CenturyTel provides when changes occur to the Service Guide are simply high level summaries that provide nothing more than the name of the section that was affected by a change and the page(s) where such 

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

change was made. And unless Charter has a copy of the previous Service Guide on hand, it has no way of knowing for certain what was changed on those pages as CenturyTel's changes to the Service Guide do not appear in redline nor are they otherwise marked so that Charter can readily identify exactly what changes were made. In other words, Charter would be required to analyze the prior version of the Service Guide and compare it line-by-line and word-by-word in order to identify the changes that were made. As such, the notices that CenturyTel posts on its website are insufficient.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Q. DOES CHARTER HAVE ANY CONCERNS WITH THE "VETO" RIGHTS IN CENTURYTEL'S PROPOSAL?

A. Yes. With respect to CenturyTel's proposal to provide Charter with "veto" rights to suspend for changes to the Service Guide changes that materially and adversely impact Charter's business, Charter has absolutely no reason to believe that this proposal will be effective upon implementation. Indeed, when Charter's counsel asked CenturyTel, in Charter's Data Request No. 8, to identify those changes to the Service Guide, CenturyTel was unable to point to a single modification to the Service Guide that was offered by a CLEC.

Q. DOES CHARTER'S PROPOSAL PROHIBIT CENTURYTEL FROM PUBLISHING A SERVICE GUIDE FOR USE WITH CHARTER, OR OTHER LECS?

A. No. Charter's proposal is in no way intended to prohibit CenturyTel from publishing its Service Guide for use with Charter, or any other LEC. CenturyTel's publication of its Service Guide should be based on whether it

11333



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Α.

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

determines that it is operationally efficient to do so. In my experience and as practical matter, it is fairly common in the industry for an operational procedures document such as the CenturyTel Service Guide to be written and provided to other LECs in order to facilitate the business dealings between the parties by informally documenting certain business processes. This document is not, however, a contract between the Parties and therefore does not contractually bind either party. Rather, it is simply a guide that can be referenced to facilitate the conduct of business between the Parties.

Q. HOW WOULD CHARTER'S PROPOSAL AVOID THESE PROBLEMS?

A. Under Charter's proposal, CenturyTel would certainly be permitted to publish and provide Charter with a copy of its Service Guide provided that it is clearly understood that the CenturyTel Service Guide is not a binding component of the Parties' Agreement. As I explained earlier in my testimony, allowing CenturyTel to contractually bind Charter to a unilaterally created document that is subject to modification on an ongoing basis would be patently unfair and contrary to well-established principles of contract formation. Thus, while Charter is not opposed to the notion of using the CenturyTel Service Guide solely for reference purposes, it is strongly opposed to incorporating the Service Guide into the Agreement and thereby allowing its terms to be contractually binding upon Charter.

Q. IS CHARTER ARGUING THAT THE COMMISSION SHOULD FIND THAT CENTURYTEL'S SERVICE GUIDE IS FLAWED?

No. Although the Service Guide has weaknesses, the Commission does not have to find that the Service Guide is "bad" or "broken" to determine the disputed issue



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

in Charter's favor. The Commission simply has to recognize that interconnection agreement terms may vary and, when issues warrant arbitration and inclusion of language in the contract, the resulting publicly available terms govern. The issue then becomes whether each arbitrated issue, on its own merits, warrants inclusion in the contract, and if so, whether Charter's or CenturyTel's proposed language better fits the bill.

Q. WHAT IS YOUR RECOMMENDATION TO THE COMMISSION ON THIS ISSUE?

A. It is Charter's position that language in the filed and approved ICA is critical so that Charter has certainty to plan and conduct its business, subject to ICA amendment when mutually agreeable modifications or changes in law occur, and so that other CLECs may opt-in or negotiate similar terms consistent with Section 252 of the Act and CenturyTel's nondiscrimination obligation.⁷ CenturyTel, on the other hand, proposes to exclude language on these issues from the ICA and relegate them to a forum in which it has much more control and there is much less Commission oversight – *i.e.*, Service Guide. I recommend that the Commission reject CenturyTel's language that refers to its Service Guide. The references insert significant uncertainty for Charter and permit untenable control of contractual obligations by one party.

⁷ Although the FCC eliminated the pick-and-choose rule in favor of the all-or-nothing rule, when it did so, the FCC clearly stated that doing so did not limit the nondiscrimination provisions of the Act, which remain available to protect CLECs. See Section Report and Order, In re. Review of the Section 251 Unbundling Obligations of Incumbent Local Exchange Carriers, CC Docket No. 01-338 (Rel. July 13, 2004), at ¶20-23.



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Issue 16 – Should both Parties be allowed to modify, and upgrade, their networks; and should the other Party be responsible for assuming the costs of such network upgrades or modifications?

5

1

2

3

4

6

7

8

9

10

11

12

13

14

15

16

17 18

19

20

21

22

23

24

25

26

27

28

29

Q. PLEASE INTRODUCE THIS ISSUE.

A. This issue addresses the rights and responsibilities of the Parties with respect to their own networks. Specifically, providers routinely upgrade, groom and/or improve their networks consistent with their business plans and available capital. The dispute here is whether one party can force the other party to accommodate – through additional activities, expenses or investment – the network changes of the other party. This dispute should be resolved such that both parties have similar responsibilities.

Q. PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE ON THIS ISSUE.

A. Charter's proposed language is as follows:

47. TECHNOLOGY UPGRADES

Notwithstanding any other provision of this Agreement, each Party shall have the right to deploy, upgrade, migrate and maintain its network at its discretion. Nothing in this Agreement shall limit CenturyTel's ability to modify its network through the incorporation of new equipment or software or otherwise. **CLEC shall be solely responsible for the cost and activities associated with accommodating such changes in its own network. Nothing in this Agreement shall limit **CLEC's ability to modify its network through the incorporation of new equipment or software or otherwise. CenturyTel shall be solely responsible for the cost and activities associated with accommodating such changes in its own network. Notwithstanding the foregoing, both Parties have the duty not to install network features, functions, or capabilities that do not comply with the guidelines and standards established pursuant to Section 255 or 256 of the Act.

30 31

32

Q. PLEASE PROVIDE CENTURYTEL'S PROPOSED LANGUAGE ON THIS

ISSUE.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

A. Based on the jointly provided Disputed Points List, CenturyTel's proposed

language is as follows:

47.

7. TECHNOLOGY UPGRADES

Notwithstanding any other provision of this Agreement, <u>CenturyTel</u> shall have the right to deploy, upgrade, migrate and maintain its network at its discretion. Nothing in this Agreement shall limit CenturyTel's ability to modify its network through the incorporation of new equipment or software or otherwise. **CLEC shall be solely responsible for the cost and activities associated with accommodating such changes in its own network. Notwithstanding the foregoing, both Parties have the duty not to install network features, functions, or capabilities that do not comply with the guidelines and standards established pursuant to Section 255 or 256 of the Act.

Q. PLEASE EXPLAIN CHARTER'S POSITION ON THIS ISSUE.

A. CenturyTel has proposed language stating that CenturyTel has the right "to deploy, upgrade, migrate and maintain its network at its discretion." Their proposed language further states that "**CLEC shall be solely responsible for the cost and activities associated with accommodating such changes in its own network." Both Parties should be allowed to modify and upgrade their networks and each party is solely responsible for accommodating changes to its network that are due to the other Party's modification to its network.

Q. IT APPEARS CHARTER'S CONCERN IS THAT THE OBLIGATION IS NOT SYMMETRICAL. IS THAT CORRECT?

A. Yes. It is really that simple. Both CenturyTel and Charter should have the right to deploy, upgrade, migrate and maintain their respective networks as required to meet their business objectives and to conform to legal requirements. In other words, there should not be language in the interconnection agreement that would directly or indirectly prohibit one party from undertaking any plan or program to



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

1999年1月1日、1月1日

implement modifications to its network. While this may not have been the intent of CenturyTel's language, it is important to clarify the impact of the language.

Q. DOESN'T CHARTER HAVE TO MAKE SURE THAT IT CAN EXCHANGE TRAFFIC WITH CENTURYTEL AND OTHER CARRIERS?

A. Yes. Both carriers have an obligation to exchange traffic and that requires some joint planning of the interconnection facilities. After all, there must be sufficient capacity on both sides of the POI so that blocking or other technical problems do not occur. It is in both carriers' interests to ensure that traffic is exchanged in an efficient manner. But, as the federal Act⁸ and the FCC rules point out, each carrier is responsible for the costs on its side of the point of interconnection or "POI." In other words, each carrier is responsible for the costs of delivering its traffic to other carriers for termination. Rule 51.703(b) specifically states that "a LEC may not assess charges on any other telecommunications carrier for local telecommunications traffic that originates on the LEC's network."⁹ So regardless of the type of network facilities that CenturyTel deploys on its side of the POI, those costs are the responsibility of CenturyTel. Likewise, Charter is responsible for the cost of that technology, on its side of the POI.

19

20

Q. COULD THE TECHNOLOGY UPGRADE LANGUAGE PROPOSED BY CENTURYTEL BE INTERPRETED IN A MANNER THAT WOULD

⁸ Telecommunications Act of 1996, Pub. LA. No. 104-104, 110 Stat. 56 (1996) ("Telecom Act" or "Act").

⁹ 47 C.F.R., §51.703(b).



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

REQUIRE CHARTER TO BE RESPONSIBLE FOR CENTURYTEL UPGRADE COSTS?

A. Yes, I think the CenturyTel language could be interpreted in that manner. The language as proposed by CenturyTel in Section 47 of the proposed ICA is one-sided. The unilateral nature of the CenturyTel proposal continues when it states that only the CLEC will be responsible for its own costs and activities associated with network upgrades. This language explicitly does not provide Charter with the same rights as CenturyTel to upgrade the Charter network. And, absent specific language to the contrary, CenturyTel might pursue an argument that Charter should be responsible for costs that CenturyTel incurs to interconnect with Charter when Charter upgrades it technology.

Q. DO YOU BELIEVE THAT REQUIRING CHARTER TO COMPENSATE CENTURYTEL FOR CENTURYTEL UPGRADE COSTS IS APPROPRIATE?

A. No. In the more than 12 years since the passage of the Act I have never seen language that would require one carrier to pay for upgrades required by another carrier. Charter should not be required to compensate CenturyTel for costs associated with upgrades to the CenturyTel's network simply because CenturyTel wishes to optimize connectivity to Charter after Charter has optimized its network. Each party should be solely responsible for any costs associated with any technology upgrade or other network modifications required on their own network. . .



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 la televente de la constructione de la construcción de la construcción de la construcción de la construcción d

17

Q. DOES THE CHARTER LANGAUGE FIX THE ONE-SIDED NATURE OF THE PROPOSED CENTURYTEL LANGUAGE?

A. Yes it does. In its proposed ICA Charter has simply made the right to upgrade mutual by proposing that the language read that "<u>each Party</u> shall have the right to deploy, upgrade, migrate and maintain its network at its discretion." Charter also proposed language that explicitly states that Charter's ability to modify its network is not limited and that Century/Tel is solely responsible for the costs and activities associated with Century/Tel accommodating such changes in its own network. The Charter proposed language provides the required equity between the Parties and allows both companies the ability to update their networks as required without any interconnection agreement related prohibitions. Furthermore, the Charter proposed language is identical to the language offered by Century/Tel in the preceding sentence of that paragraph. Charter simply wanted to make the benefits of that sentence mutual, and simply restated the language first proposed by Century/Tel.

Q. DOES CHARTER DISPUTE CENTURYTEL'S ABILITY TO MAKE MODIFICATIONS?

A. No. Charter does not dispute that CenturyTel can make any required modifications or upgrades to its network. It is Charter's assumption that both parties will comply with 47 U.S.C. § 251(a)(2) which imposes a duty on a telecommunications carrier "not to install network features, functions, or capabilities that do not comply with the guidelines and standards established pursuant to section 255 or section 256." Section 255 (Access by Persons with

Page 27



2

3

4

5

б

7

8

9

10

11

12

13

14

15

16

17

18

19

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Disabilities) and Section 256 (Coordination for Interconnectivity) contemplate that entities will update their networks, and coordinate their upgrades, in a manner that optimally maintains interconnection with interconnecting carriers.

Q. WHAT IS THE CORE ISSUE ASSOCIATED WITH CENTURYTEL'S PROPOSED LANGAUGE?

A. The core issue is whether the disputed provision should reasonably apply mutually, to the benefit of both parties. The proposed CenturyTel language inappropriately applies the technology upgrade provisions solely to CenturyTel. The Charter proposed language makes the technology upgrade provisions mutual.

Q. WHAT WOULD BE THE RESULT OF THE DISPUTED PROVISION APPLYING TO CHARTER?

A. If the technology provision was a mutual provision there would be no negative impact on CenturyTel. There is no suggestion that Charter ever has, or ever, will change or modify its network in an unjust and discriminatory manner. However, even in the extremely unlikely event that did occur, Charter would be subject to the basic principles of nondiscrimination, and just and reasonable terms, under both Missouri state law and federal law.

Q. WHAT IS YOUR RECOMMENDATION TO THE COMMISSION ON THIS ISSUE?

- 20 21 22
- A. As a matter of equity the Commission should adopt Charter's language which makes the technology upgrade language applicable to both CenturyTel and Charter.



3 4

5

6

7

8

9

10

11

12

13

14

15 16

17

18

19

20

21

22

23

24

25

26

27

28

Issue 18 – Should Charter be entitled to interconnect with CenturyTel at a single point of interconnection (POI) within a LATA? Q. PLEASE BRIEFLY INTRODUCE THIS ISSUE AND THE DISPUTE **BETWEEN THE PARTIES.** This dispute relates to whether Charter is entitled to a single point of Α. interconnection ("POI") in a LATA. CenturyTel proposes the use of multiple POIs which inappropriately increases the cost of interconnection for Charter. Charter, which chooses in some instances to establish more than one POI per LATA, wants to ensure that its right to a single POI per LATA is preserved. Q. PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE ON THIS **ISSUE.** Α. Charter's proposed language is as follows: A Point of Interconnection (POI) is a point in the network where the Parties deliver Local Traffic to each other, and also serves as a demarcation point between the facilities that each Party is responsible to provide. **CLEC may interconnect at any single technically feasible point on the CenturyTel network within a LATA. The technically feasible point at which **CLEC elects to interconnect will be the established POI for such LATA.¹⁰ PLEASE PROVIDE CENTURYTEL'S LANGUAGE ON THIS ISSUE. **Q**. Α. CenturyTel's proposed language is as follows: 2.2.2 A Point of Interconnection (POI) is a point in the network where the Parties deliver Local Traffic to each other, and also serves as a demarcation point between the facilities that each Party is responsible to provide. Requirements for a Local POI are set forth in Section 3.3.2 of this Article. In some cases, multiple 10 See Parties' Revised Statement of Unresolved Issues, dated September 2, 2008 in this

proceeding. All proposed language that is referenced or quoted in this testimony will be taken from this joint document. Bold text denotes language proposed by Charter and objected to by CenturyTel. Double underlined text denotes language proposed by CenturyTel and objected to by Charter.



2

3

4 5

6

7

8

9

10

11

12

13

14

15

16

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

<u>POI(s) may be necessary to provide the best technical</u> <u>implementation of Interconnection requirements to each End</u> <u>Office within a CenturyTel company's service area</u>.

Q. PLEASE DEFINE A POINT OF INTERCONNECTION OR POI.

A. Interconnection is the physical linking of local networks for the purpose of exchanging traffic between customers subscribed to the respective networks.¹¹ In order for Charter and CenturyTel to exchange traffic between their respective customers, they must interconnect their networks, and the physical location at which that interconnection takes place is the Point of Interconnection or "POI." The POI is also the financial demarcation point that defines where one party's financial obligations end and the other party's begin. Section 251(c)(2) of the Telecommunications Act of 1996¹² as well as the FCC's implementing rules (e.g., 47 C.F.R. § 51.305) and orders impose certain obligations on incumbent local exchange carriers, like CenturyTel, related to interconnection. For example, the incumbent LEC must provide interconnection at any technically feasible point

¹¹ 47 C.F.R. § 51.5 defines "Interconnection" as: "the linking of two networks for the mutual exchange of traffic. This term does not include the transport and termination of traffic." See also In The Matter Of Implementation Of The Local Competition Provisions In The Telecommunications Act Of 1996, Interconnection between Local Exchange Carriers and Commercial Mobile Radio Service Providers, First Report and Order, 11 FCC Rcd. 15,499, ¶ 176 (rel. Aug 8, 1996) ("Local Competition Order"). ("We conclude that the term 'interconnection' under section 251(c)(2) refers only to the physical linking of two networks for the mutual exchange of traffic.")

¹² § 251(c)(2) of the Telecommunications Act of 1996 states: "INTERCONNECTION – The duty to provide, for the facilities and equipment of any requesting telecommunications carrier, interconnection with the local exchange carrier's network – (A) for the transmission and routing of telephone exchange service and exchange access; (B) at any technically feasible point within the carrier's network; (C) that is at least equal in quality to that provided by the local exchange carrier to itself or to any subsidiary, affiliate, or any other party to which the carrier provides interconnection; and (D) on rates, terms, and conditions that are just, reasonable, and nondiscriminatory, in accordance with the terms and conditions of the agreement and the requirements of this section and section 252."



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

within the ILEC's network,¹³ at a level of quality equal to that which the ILEC provides itself, an affiliate or any other party,¹⁴ and on terms and conditions that are just, reasonable, and nondiscriminatory.¹⁵

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15 16

17

18

19

20

21

22

23

24

25

Q. WHO SHOULD BEAR THE COSTS OF INTERCONNECTION?

A. The FCC recognized, when it codified Rule 703(b), that the financial responsibilities for interconnection for the exchange of traffic should be borne solely by each carrier on its side of the POI. This rule prohibits carriers from shifting costs of transporting traffic to the POI to other carriers. In other words, each carrier is responsible for the costs of delivering its traffic to other carriers for termination. Several Federal Circuit Courts of Appeal have specifically upheld this interpretation. For example, as the Fourth Circuit stated in a dispute between SBC and MCI on this very point,

In sum, we are left with an unambiguous rule, the legality of which is unchallenged, that prohibits the charge that SBC seeks to impose. Rule 703(b) is unequivocal in prohibiting LECs from levying charges for traffic originating on their own networks, and, by its own terms, admits of no exceptions. Although we find some surface appeal in SBC's suggestion that the charge here is not reciprocal compensation, but rather the permissible shifting of costs attending interconnection, the FCC, as noted above, has endorsed cost-shifting related to interconnection only as it relates to the one-time costs of physical linkage, and in doing so, expressly declined the invitation to extend the definition of "interconnection" to include the transport and termination of traffic.¹⁶

¹⁶ MCImetro Access Transmission Services, Inc. v. SBC Telecommunications, Inc., No. 03-1238 2003 US App. LEXIS 25782, *24-5 (4th Cir. Dec 18, 2003).

¹³ 47 C.F.R. § 51.305(2).

¹⁴ 47 C.F.R. § 51.305(3).

¹⁵ 47 C.F.R. § 51.305(4).



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 And Andrew An

These decisions flow from the simple technical reality that interconnection simply means linking up networks. It is also consistent with the accepted economic expedient of cost-causation. Cost shifting is unnecessary, uneconomic and anticompetitive. This point is recognized by the FCC and by the federal circuit courts of appeal that have addressed the issue in the context of interconnection agreements: to wit, each carrier pays its own costs of exchanging traffic.

Q. WHY DOES CHARTER REQUIRE THE FLEXIBILITY OF A SINGLE POI PER LATA?

A. A single POI is critical in areas where customers and traffic volumes cannot justify the costs incurred in creating additional POIs. It is important to recognize that the location and number of POIs has dramatic financial and operational impacts, and can potentially have disproportionate adverse impacts on CLECs entering specific markets. Each carrier needs to assess the costs of installing transmission facilities and equipment to deliver its originating traffic to each POI, and to receive terminating traffic. Of course, CenturyTel already has a ubiquitous network throughout many areas of the State by virtue of its monopoly heritage and can use its existing facilities for originating and terminating traffic. Notably, CenturyTel, or its predecessors, built out that network to reach virtually all customers within its operating territory over a very long period of time. On the other hand Charter must construct (or lease or acquire) new facilities for access to each POI. Therefore, this issue has significant competitive cost and operational implications for Charter.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Q. IS CHARTER ENTITLED TO CHOOSE A SINGLE POI PER LATA UNDER THE GOVERNING RULES AND ORDERS?

Yes. Charter is entitled to establish a single POI per LATA with CenturyTel as Α. the point at which the companies will exchange all traffic in that LATA. When interpreting the governing statute, Section 251(c)(2) of the Act, the FCC has made this point clear. For example, the FCC has stated: "As previously mentioned, an **ILEC** must allow a requesting telecommunications carrier to interconnect at any technically feasible point, including the option to interconnect at a single POI per LATA."17 In addition, 47 C.F.R. §51.321(a) states in relevant part: "...an incumbent LEC shall provide, on terms and conditions that are just, reasonable, and nondiscriminatory in accordance with the requirements of this part, any technically feasible method of obtaining interconnection or access to unbundled network elements at a particular point upon a request by a telecommunications carrier." A single POI is a technically feasible method of obtaining interconnection "at a particular point" in the ILEC's network, and therefore, CenturyTel is required to provide a single POI per LATA to Charter upon Charter's request per the FCC's rules. Furthermore, the FCC has stated: "Section 251, and our implementing rules, require an incumbent LEC to allow a competitive LEC to interconnect at any technically feasible point. This means that a competitive LEC has the option to interconnect at only one technically feasible point in each LATA. The incumbent LEC is relieved of its obligation to ¹⁷ In the Matter of Developing a Unified Intercarrier Compensation Regime, Notice of Proposed Rulemaking, FCC 01-132, CC Docket No. 01-92, released April 27, 2001, ¶ 112. (footnotes, omitted, emphasis added). See also, *Id.* at ¶ 72 ("Under our current rules, interconnecting CLECs are obligated to provide one POI per LATA.")(footnote omitted).



2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

provide interconnection at a particular point in its network only if it proves to the state public utility commission that interconnection at that point is technically infeasible."18

4 Q. BASED ON THE AUTHORITIES PROVIDED ABOVE, A COMPETING CARRIER, LIKE CHARTER, IS ENTITLED TO ESTABLISH A SINGLE POI PER LATA SUBJECT ONLY TO ONE EXCEPTION WHERE AN ILEC PROVES STATE **COMMISSION** TO THAT SUCH A ARRANGEMENT IS NOT TECHNICALLY FEASIBLE. IS THERE ANY INDICATION THAT DOING SO WOULD BE TECHNICALLY **INFEASIBLE FOR CENTURYTEL?**

Α. No. As an initial matter, it is the obligation of CenturyTel to prove to the state commission that a particular method of interconnection is technically infeasible it is not Charter's responsibility to prove that a method of interconnection is technically feasible. Therefore, the presumption is that a single POI per LATA is technically feasible and I am not aware of any information provided by CenturyTel to suggest (or prove) otherwise. Further, the term "technically feasible" is a defined term in 47 C.F.R. §51.5 of the FCC's rules:

> Technically feasible. Interconnection, access to unbundled network elements, collocation, and other methods of achieving interconnection or access to unbundled network elements at a point in the network shall be deemed technically feasible absent technical or operational concerns that prevent the fulfillment of a request by a telecommunications carrier for such interconnection,

¹⁸ In the Matter of Application of SBC Communications Inc., et al. Pursuant to Section 271 of the Telecommunications Act of 1996 to Provide In-Region, InterLATA Services in Texas, Memorandum Opinion and Order, FCC 00-238, CC Docket No. 00-65, Released June 30, 2000, ¶ 78 ("Texas 271 Order") (footnotes omitted, emphasis added).



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

.18

19

20

21

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

access, or methods. A determination of technical feasibility does not include consideration of economic, accounting, billing, space, or site concerns, except that space and site concerns may be considered in circumstances where there is no possibility of expanding the space available. The fact that an incumbent LEC must modify its facilities or equipment to respond to such request does not determine whether satisfying such request is technically feasible. An incumbent LEC that claims that it cannot satisfy such request because of adverse network reliability impacts must prove to the state commission by clear and convincing evidence that such interconnection, access, or methods would result in specific and significant adverse network reliability impacts.

Based on this definition of technically feasible in the FCC's rules, any suggestion by Century/Tel that it must modify the facilities on its side of the POI (like the suggestions it makes in its position statement in the DPL¹⁹) has no bearing on whether Charter should be allowed to choose a single POI per LATA. It is also for these reasons that Century/Tel's proposed requirements to negotiate a POI, for Charter to establish a "Local POI,"²⁰ and other limitations on Charter's ability to request a single POI per LATA (e.g., considerations related to Century/Tel's network architecture, potential costs, future capacity needs, etc.) are not consistent with governing rules and orders and should be rejected.

22 23 Q. CENTURYTEL CLAIMS THAT THE SINGLE POI PER LATA REQUIREMENT APPLIES TO BELL OPERATING COMPANIES ¹⁹ See, e.g., pp. 70-71 of the Revised Statement of Unresolved Issues, dated 9/2/08, CenturyTel's position statement ("To be sure, there may be no single point in any of the Missouri LATAs where a CenturyTel company in this proceeding has facilities linking all of the CenturyTel ILEC's end offices in a LATA. Such a single point could *only* be created if a CenturyTel company were to build or purchase new trunking routes.")

²⁰ CenturyTel's proposed term "Local POI" is not well defined, but suggests that Charter would be obligated to establish multiple POIs in each local exchange area in which it provides service. This clearly conflicts with the FCC's single POI per LATA requirement.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

· · · · · · · · · · · ·

("BOCS") AND DOES NOT APPLY TO NON-BOC ILECS LIKE CENTURYTEL.²¹ IS CENTURYTEL CORRECT?

A. No. As indicated in the bold/italicized language from the intercarrier compensation NPRM and Texas 271 Order shown above, the FCC has stated that this requirement applies to ILECs in general, and not just BOCs. Further, as indicated in the quote from the intercarrier compensation NPRM, the FCC has interpreted the single POI per LATA requirement to be included as part and parcel of the FCC's rule under 47 C.F.R. § 51.305(a)(2) – which applies to all incumbent LECs, not just BOCs – for an ILEC to provide interconnection at any technically feasible point within the ILEC's network.

Q. DO ILECS SUCH AS CENTURYTEL HAVE THE RIGHT TO SELECT POIs?

A. No. That right is limited to CLECs and does not extend to ILECs. The FCC explained why this right is provided to the CLECs and not to the ILECs in the *Local Competition Order* as follows:

Given that the incumbent LEC will be providing interconnection to its competitors pursuant to the purpose of the 1996 Act, the LEC has the incentive to discriminate against its competitors by providing them less favorable terms and conditions of interconnection than it provides itself.²²

The FCC recognized that one of the goals of the Act and competition in general was to eliminate this ILEC incentive and ability to impose financial and

²¹ See, e.g., page 66 of Revised Statement of Unresolved Issues, dated 9/2/08, CenturyTel's position.

²² See Local Competition Order at ¶ 218.



28

29

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

1 operational burdens on CLECs that multiple POIs could create. At paragraph four 2 of the Local Competition Order the FCC states: 3 Competition in local exchange and exchange access markets is 4 desirable, not only because of the social and economic benefits 5 competition will bring to consumers of local services, but also 6 because competition eventually will eliminate the ability of an 7 incumbent local exchange carrier to use its control of bottleneck 8 local facilities to impede free market competition. Under section 9 251, incumbent local exchange carriers (LECs), including the Bell 10 Operating Companies (BOCs), are mandated to take several steps 11 to open their networks to competition, including providing 12 interconnection, offering access to unbundled elements of their 13 networks, and making their retail services available at wholesale 14 rates so that they can be resold. 15 0. PLEASE MORE FULLY DESCRIBE THE NEGATIVE IMPACTS THAT 16 **REQUIRING MULTIPLE POIS COULD HAVE ON CHARTER AND THE DEVELOPMENT OF COMPETITION?** 17 18 Α. If CenturyTel were allowed to dictate the location of a single POI or multiple POIs for originating traffic it would be able to force Charter to build out a 19 20ubiquitous network based on the same geographic reach as the CenturyTel 21 network, even before there is a Charter customer base or traffic volumes sufficient 22 to justify the investment. This is inconsistent with the fundamental purposes of 23 the Telecommunications Act, which is intended to allow CLECs to compete 24 without replicating the architecture of the existing ILEC network. This also defies 25 logic from CenturyTel's perspective. 0. 26 PLEASE EXPLAIN.

A. The ILEC tandem network design is intended to minimize the number of connection points or trunk groups within its network. This is especially true in the initial deployment of facilities. For relatively new networks, traffic volume is



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

typically lower than on more mature networks. That, in turn, dictates the efficiencies of a low number (e.g., one) of connections and trunk groups for that network. Only later, when customer acquisition results in traffic volumes that have a community of interest that is diverse enough to make multiple connections efficient from an engineering perspective, would multiple POIs be economically efficient. I believe that CenturyTel, or its predecessors, designed its network over time with this principle as one of the drivers.

Q. WHAT ARE THE IMPLICATIONS OF THAT FACT FOR THIS PROCEEDING?

A. By forcing CLECs to use multiple POIs of CenturyTel's choice and location, CenturyTel is prohibiting CLECs, like Charter, from enjoying the efficiencies CenturyTel built into the network for its own use, and improperly shifting the costs of building out the CenturyTel network to its competitors. Nothing about this approach represents an appropriate balance of costs between the ILEC's existing network dominance and a CLEC's investment to compete in the market. In short, allowing CenturyTel to determine the number and location of POIs would allow CenturyTel to have control over Charter's investment decisions and could force Charter to invest in facilities that are not justified from a market or engineering standpoint. This forced investment would disadvantage CLECs and impose additional and unwarranted costs on them. Specifically, CenturyTel could force CLECs to build or lease facilities to reach into every local calling area regardless of how many customers a CLEC might actually have in a given local



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 .

calling area. Such a result would be contrary to this Commission's stated intent to encourage competition.²³

Q. HAS CHARTER ESTABLISHED MORE THAN ONE POI PER LATA IN CERTAIN AREAS?

Yes. In the past, Charter has entered into interconnection agreement provisions Α. that provide for additional POIs if demand, or other circumstances merited such an investment. As I understand it, most of those agreements were established through the opt-in process under Section 252(i), which means that Charter simply had to take the language negotiated by other carriers. For that reason, I don't think those other agreements are instructive here. Furthermore, establishing additional POIs should be based on the need for such additional POIs, and on traffic patterns, not on CenturyTel's attempts to shift its costs of interconnecting at any technically feasible point on its network onto Charter. CenturyTel's proposal makes no economic sense, is not in the public interest, and has the potential to severely impede the development of competition. Moreover, just because Charter may have multiple POIs in certain LATAs does not mitigate the fact that Charter should not be forced to add POIs at CenturyTel's discretion. The law and competitive economics are clear and Charter must be allowed to expand its network coverage in a cost effective and operationally efficient manner. CenturyTel's proposal would not give Charter the needed flexibility and is contrary to federal law.

Page 39

²³ It would also be inconsistent with the FCC's intentions, sound engineering principles and the interpretations of the courts.



6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

1 Q. HAS THE IMPORTANCE OF ALLOWING CHARTER THE 2 FLEXIBILITY TO SELECT A SINGLE POI PER LATA INCREASED 3 SINCE THE FCC MADE THE STATEMENTS IN THE LOCAL 4 COMPETITION ORDER REFERENCED ABOVE?

A. Yes. Since the decline of the CLEC industry in 2000, it has become increasingly difficult for CLECs to attract capital necessary to enter markets or to expand. Forcing CLECs to build or lease facilities where margins are slim or nonexistent would only worsen the CLECs' prospects for attracting capital. Indeed, if CenturyTel were allowed such discretion, it may force CLECs to essentially duplicate the incumbent's network. Such a result would be inefficient from both an economic and operational standpoint and has consequently been regularly rejected by regulators as not in the public interest. A more likely result of such a finding would be that CLECs would choose not to enter the market.

Q. DOES CENTURYTEL HAVE ADDITIONAL INCENTIVES TO REQUIRE MULTIPLE POIs?

A. Yes. CenturyTel's desire to dictate multiple POIs for its originating traffic is understandable, especially given the incentives discussed above. As I stated earlier, CenturyTel is attempting to shift its network costs on to Charter. Further, simply because CenturyTel's network has been in place for decades does not mean that it is the most efficient network, or that other carriers should develop similar networks. However, CenturyTel will argue otherwise. Requiring multiple POIs would force investment in a network design that is no longer optimal.



Α.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Q. PLEASE EXPLAIN.

CLECs utilizing new technology and information should not be limited or hampered by the historic decisions of CenturyTel network planners, or their predecessors, who established switch locations and local calling areas decades ago based upon more limited technology.²⁴ Those decisions, which were justifiable and supportable then, would certainly be different today given the changes in technology. As such, forcing CLECs to conform to a specific network topology would be inconsistent with the goals of the Local Competition Order and the Act. Rather, the promotion of efficient markets dictates that CLECs such as Charter only be required to interconnect in a specific area where traffic volumes and customer demand justify investment in facilities needed to reach that area. Charter is not required to extend its facilities to POIs unilaterally identified by CenturyTel; instead, CenturyTel is obligated to provide interconnection for Charter facilities at POI(s) which Charter properly determines best serve its network architecture and business plans. This concept actually allows CenturyTel to continue to design a network around its own needs plus allows the CLEC to do the same thing. This is really a win/win situation for both parties.

²⁴ In the past, switching was relatively cheaper than transport, so a switch-centric PSTN was developed. Today, with fiber and electronics making transport very inexpensive, and packet switching increasing efficiencies even more, carriers can serve very large areas with only one switch.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Q. DOES THE SINGLE POI PER LATA RULE ALLOW FOR EFFICIENT DEPLOYMENT OF NETWORK FACILITIES AND MORE EFFICIENT ENTRY INTO MARKETS?

A. Yes. From an economic standpoint, the single POI allows CLECs to have a minimal, yet efficient, presence until its customer base and traffic patterns warrant the further expansion of its own network.²⁵ In other words, a single POI allows Charter to operate efficiently and offer services to customers without having to uneconomically duplicate an outdated network design (the ILEC network). This is especially important since engineering options are much more robust today than when the ILECs deployed their traditional circuit switched network with hierarchical intelligence. Indeed, the economics of telecommunications engineering – especially with respect to transport and switching technologies -- have changed dramatically in the last ten years.

- Q. IT IS CLEAR THAT CENTURYTEL'S PROPOSED REQUIREMENT THAT CHARTER ESTABLISH **MULTIPLE** POINTS OF INTERCONNECTION WOULD BE DETRIMENTAL TO CHARTER. FINANCIAL WOULD MULTIPLE WHAT IMPACT Α POI **REQUIREMENT HAVE ON CENTURYTEL?**
- 19 20

21

A. There is a financial trade-off between establishing a single POI, requiring additional transport usage, and establishing multiple POIs, with less transport.
 Therefore, the only way that CenturyTel would benefit in the short term from the

²⁵ My reference to "efficient" presence is not meant to suggest that a single POI is necessarily an efficient use of resources. When traffic is minimal, even a single POI results in a high incremental cost of market entry.



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

establishment of multiple POIs would be if establishing, maintaining and monitoring multiple POIs were more cost effective than utilizing existing fiber transport. Such is not the case.

۱I

A.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

Q. CAN YOU EXPLAIN HOW YOU CAME TO THIS CONCLUSION?

Since the first trial of an AT&T light wave system took place in Chicago in 1977, fiber optic technologies have revolutionized the telecommunications industry. Fiber's biggest advantage over copper facilities is that it can carry far more information over much longer distances, thereby drastically reducing the incremental cost associated with transport. As fiber optic technologies have continued to develop and mature, engineers have found more and better ways of increasing the capacity of a single strand of fiber to the degree where, at this point in time, it would be next to impossible to identify what the eventual capacity limit of a strand of fiber might be. In fact, according to Newton's Telecom Dictionary, in reference to the definition of Optical Fiber, it is noted that bandwidth is greater than any other transmission medium we know of today. And we have no idea what the theoretical bandwidth of a strand of fiber might be.²⁶

Given the vast existing capacity of fiber facilities, once those facilities are in place, the incremental cost associated with their use is extremely small, if even measurable. Compare those incremental transport costs to the much greater costs associated with the establishment, maintenance, and monitoring of multiple POIs. These costs include the one-time costs of the purchase and installation of any physical equipment as well as the set up, monitoring and maintenance of each

²⁶ Newton's Telecom Dictionary. 19th Edition. Copyright 2003.

Page 43



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

1 POI. It should also be noted that the opportunities for network failure increase with the addition of every new interconnection point requiring power, equipment, 2 cross-connections and the maintenance of records as well as the additional 3 opportunities for human failure. The costs associated with setting up and 4 maintaining multiple POIs dwarf the costs associated with transporting traffic to a 5 6 single POI. 7 0. YOU HAVE ESTABLISHED, AND THE FCC HAS CONCLUDED, THAT 8 A MULTIPLE POI REQUIREMENT WOULD BE DETRIMENTAL TO 9 CHARTER AND OTHER CLECS. ARE YOU SAYING THAT THE 10 ESTABLISHMENT OF MULTIPLE POIS WOULD BE MORE COSTLY FOR CENTURYTEL AS WELL? 11 12 Α. CenturyTel's costs are not part of the evidence of this arbitration proceeding, and 13 therefore, I do not have the benefit of performing the cost analysis to prove my 14 point. However, from a theoretical standpoint, that would appear to be the case. 15 From a strict short term economic efficiency standpoint, the establishment of a 16 single POI would be in the best interest of not only Charter, but of CenturyTel as 17 well. Q. WHY DID YOU QUALIFY YOUR STATEMENT BY SAYING "FROM A 18 19 STRICT SHORT TERM ECONOMIC EFFICIENCY STANDPOINT"? 20 Α. Even though it appears that multiple POIs would not make economic "sense" to 21 CenturyTel, CenturyTel clearly has something to gain by requiring its competitors 22 to incur additional costs. CenturyTel has been and remains the dominant provider

of telecommunications services in its service area in Missouri and there is

نواعيده بريونيز رويونيز



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

obviously a great deal of value associated with that dominant position. By imposing additional costs on its prospective competitors, CenturyTel has the ability to hinder those carriers' ability to compete and to win or hold market share, and CenturyTel is apparently willing to absorb those costs in order to erect such obstacles. Said another way, CenturyTel absorbs these costs not because it would promote economic and network efficiencies, but because it is the shortterm price of maintaining its dominant market share in Missouri.

Q. IF THE COMMISSION MAINTAINS THAT A SINGLE POINT OF INTERCONNECTION IS APPROPRIATE, SHOULDN'T CHARTER COMPENSATE CENTURYTEL FOR ADDITIONAL COSTS THAT MAY ARISE RELATED TO ACCOMMODATING A SINGLE POI PER LATA?

A. No. As noted above, a single POI should actually reduce costs for CenturyTel and for Charter due to lower fiber transport costs. It is critical to understand that Charter is and will continue to take full responsibility for its own network costs. Charter is responsible for the costs associated with providing its customers with connectivity to the network on its side of the POI, and for delivering all of its originating traffic to the POI, while CenturyTel assumes those same responsibilities on its side. This arrangement is entirely consistent with the FCC rulings I have discussed above, and, in addition, is consistent with the principle of cost causation.

Q. HOW IS THIS RELATIONSHIP CONSISTENT WITH THE ECONOMIC PRINCIPLES OF COST CAUSATION?



2

3

4

5

б

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Page 46

Α. ILECs often argue that the financial responsibilities of the parties should require interconnecting CLECs to pay for facilities on the ILEC side of the POI due to the fact that, as ILEC's have argued "CLECs are loading the ILEC network with traffic." This is simply not the case. While existing traffic may be re-distributed, traffic doesn't automatically increase when a CLEC interconnects with an ILEC. Both competing for finite customer Missouri carriers are base telecommunications consumers. Also, when a CLEC interconnects with an ILEC, the ILEC is responsible for ensuring that its own customers have the ability to originate calls that terminate on the CLEC's network. While it is true that a change in traffic patterns may result vis-a-vis the CLEC's presence in the market, the change in traffic is the direct result of the demands of the ILEC's customers. In other words, the availability of an alternative provider may incent the subscribers to exercise their ability to select another provider. Also, assuming a reduction in price, the new provider may also result in an increase in overall usage given the savings. The relationship described above, therefore, ensures that CLECs do not pay for network modifications that are made necessary by the demands of ILEC customers; rather, because the ILEC's customers have placed those demands on the ILEC network, the ILEC takes this financial responsibility. When or if CenturyTel's customers' demands exceed the capabilities of the existing network, CenturyTel pays for network upgrades and modifications by recovering those costs from its ratepayers. The same holds true for Charter -- it pays for its network upgrades and modifications resulting from its customer demands, and like CenturyTel, recovers those costs directly from its end user

こうにはなったとうない、こことに、これにないたい、ななないので、



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

customers. This arrangement is consistent with the principles of cost causation. Recovering costs from the interconnecting CLEC (whose customers have not placed demands on the ILEC network) would be inconsistent with this regulatory and economic principle.

Q. SHOULD THE COMMISSION BE CONCERNED THAT CHARTER MAY NEED TO INDIRECTLY INTERCONNECT WITH THIRD PARTY CARRIERS (THROUGH TRANSIT ARRANGEMENTS) IF THE COMMISSION ADOPTS A SINGLE POI PER LATA REQUIREMENT?

- A. No. Indirect interconnection via transit traffic arrangements is clearly appropriate under existing law and industry practices. The Missouri Commission has ruled that transit is a section 251(c) obligation, subject to TELRIC pricing. The Commission recently stated: "The Commission concludes that the Act, at §251(c)(2) and at §251(a)(1) obligates CenturyTel to receive transit traffic from Socket. Because transit traffic is an obligation imposed on CenturyTel pursuant to §251(c)(2) and (3) of the Act, the applicable pricing standard is TELRIC. This allows Socket to effect an indirect interconnection with other carriers, which is expressly authorized by §251(a)(1) of the Act."²⁷ As such, there can be no question that CenturyTel must provide transit functionality at TELRIC rates.
- 19

Q. HOW SHOULD THE COMMISSION RESOLVE THIS ISSUE?

20

A. The Commission should reject CenturyTel's attempt to require multiple POIs.

²¹ Petition of Socket Telecom, LLC for Compulsory Arbitration of Interconnection Agreements with CenturyTel of Missouri, LLC and Spectra Communications, LLC, pursuant to Section 251(b)(1) of the Telecommunications Act of 1996, Case No. TO-2006-0299, Final Commission Decision, effective date June 30, 2006.



2

3

4

5

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 1.

ŝ

CenturyTel's proposal is inconsistent with the Act and implementing rules and orders on this very point. CLECs like Charter have the right to a single POI while experience shows that additional POIs are added when the traffic and market conditions justify that additional investment. The Commission should adopt Charter's language on this dispute in the arbitration.



3

4

5

6

7

8

9

10

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 \sim

Issue 19 - Should Charter's right to utilize indirect interconnection as a means of exchanging traffic with Century/Tel be limited to only those instances where Charter is entering a new service area, or market?

Q. PLEASE EXPLAIN THE DISPUTE OVER THE USE OF INDIRECT INTERCONNECTION ARRANGEMENTS.

A. The dispute here revolves around the question of indirect interconnection, and the circumstances surrounding when Charter may use indirect interconnection to exchange traffic with CenturyTel.

Q. WHAT IS INDIRECT VERSUS DIRECT INTERCONNECTION?

- Direct interconnection refers to the actual physical interconnection of networks 11 Α. 12 for the purpose of exchanging traffic originating on two service provider's networks. Direct interconnection normally occurs when two carriers exchange 13 14 sufficient traffic volumes between their networks to justify establishing a direct 15 interconnection arrangement. In areas where traffic is not sufficient to justify a 16 direct interconnection arrangement, the parties use indirect interconnection 17 arrangements. Indirect interconnection arrangements are a method of traffic 18 exchange between two service provider networks which does not involve the 19 direct, physical interconnection of their respective networks. Instead, those two 20 service provider networks exchange traffic with each other via an arrangement 21 that is referred to as transiting, or transit arrangements.
- 22

23

24

25

Q. WHAT IS TRANSITING?

A. According to the FCC, "transiting occurs when two carriers that are not directly interconnected exchange nonaccess traffic by routing the traffic through an intermediary carrier's network. Typically, the intermediary carrier is an



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19 20

21

22

23

24

25

26

27

28

29

30

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

incumbent LEC and the transited traffic is routed from the originating carrier through the incumbent LEC's tandem switch to the terminating carrier.²⁸ By way of example, transiting works as follows: a customer of Provider A (originating carrier) calls a customer of Provider B (terminating carrier), and since Providers A and B are not directly interconnected, they utilize another carrier's transiting service as an indirect interconnection so that the call can terminate to Provider B's customer. In Missouri, the transiting carrier would be SBC. SBC, as the largest incumbent LEC, is the only carrier capable of providing transit service connecting all carriers, primarily because of the ubiquitous local network it has deployed.

ste bleve statistichen eine warden en dat war verste die statistichen die solle bleve bei die statistichen die

Q.

PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE FOR ISSUE

19.

A. Charter's proposed language for Issue 19 is as follows:

3.3.1.1 Either Party may deliver Local Traffic and ISP-bound Traffic indirectly to the other for termination through any carrier to which both Parties' networks are interconnected directly or indirectly. The Originating Party shall bear all charges payable to the transiting carrier(s) for such transit service with respect to Local Traffic and ISP-bound Traffic.

3.3.1.2 Unless otherwise agreed, the Parties shall exchange all Local Traffic and ISPbound Traffic indirectly through one or more transiting carriers until the total volume of Local Traffic and ISP-bound Traffic being exchanged between the Parties' networks exceeds 240,000 minutes per month for three (3) consecutive months, at which time either Party may request the establishment of Direct Interconnection. Notwithstanding the foregoing, if either Party is unable to arrange for or maintain transit service for its originated Local Traffic upon commercially reasonable terms before the volume of Local Traffic and ISP-bound Traffic being exchanged between the Parties' networks exceeds 240,000 minutes per month, that Party may unilaterally, and at its sole expense, utilize one-way trunk(s) for the delivery of its originated Local Traffic to the other Party.

²⁸ In the Matter of Developing a Unified Intercarrier Compensation Regime, CC Docket No. 01-92, Further Notice of Proposed Rulemaking, Federal Communications Commission, 20 FCC Rcd 4685; 2005 FCC LEXIS 1390, FCC 05-33, rel. March 3, 2005 ("ICF FNPRM"), ¶ 120.



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

3.3.1.3 After the Parties have established Direct Interconnection between their networks, neither Party may continue to transmit its originated Local Traffic and ISP-bound Traffic indirectly except on an overflow basis to mitigate traffic blockage, equipment failure or emergency situations.

3.3.1.4 Local Traffic and ISP-bound Traffic exchanged by the Parties indirectly through a transiting carrier shall be subject to the same Reciprocal Compensation, if any, as Local Traffic and ISP-bound Traffic exchanged through Direct Interconnection.

Q. PLEASE PROVIDE CENTURYTEL'S PROPOSED LANGUAGE FOR

ISSUE 19.

A. CenturyTel's proposed language for Issue 19 is as follows:

3.3.1.1 Indirect Network Connection is intended only for de minimis traffic associated with **CLEC "start-up" market entry into a CenturyTel local exchange. Therefore Indirect Network Interconnection will be allowed only on routes between CenturyTel end offices and a **CLEC switch in instances where, and only so long as, none of the triggers set forth in Section 3.3.2.4 of this Article have been reached.

3.3.1.2 Indirect Network Connection shall be accomplished by CenturyTel and **CLEC each being responsible for delivering Local Traffic to and receiving Local Traffic at the Tandem Switch serving the CenturyTel end office. Each Party is responsible for the facilities to its side of the tandem. Each Party is responsible for the appropriate sizing, operation, and maintenance of the transport facility to the tandem.

3.3.1.3 The Parties agree to enter into their own agreements with third-party providers. In the event that **CLEC sends traffic through CenturyTel's network to a third-party provider with whom **CLEC does not have a traffic interexchange agreement, then **CLEC agrees to indemnify CenturyTel for any termination charges rendered by a thirdparty provider for such traffic.

3.3.1.4 To the extent a Party combines Local Traffic and Jointly-Provided Switched Access Traffic on a single trunk group for indirect delivery through a tandem, the originating Party, at the terminating Party's request, will declare quarterly Percentages of Local Use (PLUs). Such PLUs will be verifiable with either call summary records utilizing Calling Party Number (CPN) information for jurisdictionalization of traffic or call detail samples. Call detail or direct jurisdictionalization using CPN information may be exchanged in lieu of PLU, if it is available. The terminating Party should apportion per minute of use (MOU) charges appropriately.

Α.

Q. WHAT IS CHARTER'S POSITION ON THIS QUESTION?

Charter's position is that it has a statutory right, under Section 251(a), to utilize

indirect interconnection as a means of exchanging traffic with CenturyTel. There



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

- 50.00-1

are no statutory, or regulatory, limitations on the use of indirect interconnection. As such, Charter should be able to utilize indirect interconnection as a means of exchanging local, extended area service ("EAS"), and other traffic with CenturyTel's network, where appropriate.

Q. HOW DOES CHARTER'S POSITION DIFFER FROM CENTURYTEL'S POSITION?

A. CenturyTel takes a much more restrictive view of this question, and generally seeks to put specific limits on Charter's indirect interconnection rights. For example, CenturyTel has proposed language that would limit indirect interconnection "only for de minimis traffic associated with **CLEC 'start-up' market entry into a CenturyTel local exchange." See § 3.3.1.1, Article V, and Joint Statement of Unresolved Issues, p. 73 (CenturyTel proposed language). In addition, CenturyTel will only "allow" indirect interconnection on those routes where none of the triggers set forth in CenturyTel's proposed section 3.3.2.4 have been met. The triggers in Section 3.3.2.4 are very similar to those that this Commission rejected in the 2006 arbitration between CenturyTel and Socket Telecom in Case No. TO-2006-0029. Essentially, CenturyTel would force Charter to move off of an indirect interconnection arrangement where traffic volume between the companies for any single exchange reaches a "DS-1 trunk equivalency," or where transit costs by a third party exceed \$200.

Q.

DO YOU KNOW WHY THIS COMMISSION REJECTED THAT LANGUAGE IN CASE NO. TO-2006-0299?

Page 52



<u>CATER AND INCOMENTATION OF A CAN</u>

GROOM 22/2020 2020 2020

1

2

3

4

5

б

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

- A. That case, between CenturyTel and another CLEC known as Socket Telecom, involved similar issues. On the question of indirect interconnection, the Commission ruled that Section 251(a)(1) requires every telecommunications carrier to interconnect directly or indirectly with the facilities and equipment of other telecommunications carriers.
- Q. PLEASE EXPLAIN.
- A. I am not a lawyer, but I will provide my understanding of the Commission order. In deciding between the parties' competing language in Case No. TO-2006-0299, the Commission adopted Socket's language, because that language allowed a party to choose indirect interconnection, which the Commission determined to be most consistent with the requirement under Section 251(a). More specifically, the Commission, quoting a 2005 decision, explained that "[a] CLEC may choose to indirectly interconnect with SBC Missouri by using the facilities of another carrier. Such indirect interconnection does not release the CLEC from any of the obligations to which it is held under the agreement."²⁹ Using that standard, the Commission found that CenturyTel's language attempted to place conditions on Socket's choice of indirect interconnection; and that such limitations are not consistent with Section 251(a)(1) and this Commission's previous interpretation of that section.
 - Q. IS CHARTER'S POSITION THAT THERE SHOULD BE NO LIMITATIONS TO THE USE OF INDIRECT INTERCONNECTION?

²⁹ Petition of Socket Telecom, LLC for Compulsory Arbitration of Interconnection Agreements with CenturyTel of Missouri, LLC and Spectra Communications, LLC, pursuant to Section 251(b)(1) of the Telecommunications Act of 1996, Case No. TO-2006-0299, 2006 Mo. PSC LEXIS 1380 (Mo. PSC 2006).



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

A. No, not at all. In fact, Charter recognizes that indirect interconnection may not be ideal where certain traffic volume thresholds are satisfied. For that reason, Charter has proposed language that would allow for indirect interconnection until the total volume of traffic exchanged between the parties' network exceeded 240,000 minutes per month, for three (3) consecutive months. See Charter Proposed § 3.3.1.2. Article V, and Joint Statement of Unresolved Issues, p. 74 (Charter proposed language). Thus, Charter is not seeking unlimited indirect interconnection rights. Instead, its proposal should be viewed as an attempt to establish a more reasonable traffic volume threshold for determining when the parties should move away from indirect interconnection arrangements.

Q. GIVEN THAT CHARTER AND CENTURYTEL ARE ALREADY INTERCONNECTED USING DIRECT CONNECTIONS, WHY DOES CHARTER SEEK INDIRECT INTERCONNECTION RIGHTS IN THIS AGREEMENT?

A. For several reasons. First, there may be circumstances in the future that require the use of indirect interconnection arrangements to exchange certain types of traffic. For example, it is possible that Charter and CenturyTel may be providing service in two different exchanges that are located adjacent to one another. In that instance, if Charter and CenturyTel are not already directly interconnected, then indirect interconnection arrangements would provide an efficient and expeditious method of exchanging traffic between the parties' respective networks. Second, Charter seeks indirect interconnection rights in the agreement because circumstances change, and it may be necessary to move away from the current

A Star Sale a

NER CALIFORNIA COLLARS CONSTRUCT

1. Sec. 13.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Water and the second second second

N.S. MILL

19 19 19

ා ැ

調査

N.

direct interconnection arrangements to an indirect arrangement in the future. Although I do not know of any company plans to move away from current arrangements, it is not unreasonable to include terms in the agreement to cover the potential that such a situation could arise. For instance, it is conceivable that Charter may initiate service in an exchange that includes mandatory EAS (or "extended local calling") arrangements to a contiguous exchange served by CenturyTel. In that situation, indirect interconnection would be an efficient method of exchanging such EAS traffic between Charter and CenturyTel.

- Q. ARE THERE OTHER INSTANCES IN THE AGREEMENT WHERE TERMS ARE INCLUDED THAT MAY NOT REFLECT THE CURRENT ARRANGEMENTS BETWEEN THE PARTIES?
- A. Yes. Under Sections §§ 4.2.1.2 and 4.2.3 of Article V (Interconnection), the parties have agreed to certain compensation arrangements for ISP-bound traffic, even though the parties do not currently exchange such traffic.

Q. WHAT IS YOUR RECOMMENDATION TO THE COMMISSION ON THIS ISSUE?

A. I recommend that the Commission adopt Charter's proposed language on this issue as it is consistent with the Commission's prior decisions, and Section 251(a) of the Act. CenturyTel's position is inconsistent with the Commission's prior decisions on this issue, and impedes competition by imposing impermissibly restrictive limitations on the use of indirect interconnection arrangements.



3 4

5

6

7

8

9

10

21

23

25

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 CHERRY CROBBLE CONTRACT

「「「「「「「「「「「」」」」

Issue 20 - Should Charter be entitled to lease interconnection facilities from CenturyTel at cost-based rates pursuant to Section 251(c)(2) of the Act?

PLEASE EXPLAIN THE SCOPE OF THE DISPUTE ON THIS ISSUE. Q.

Α. There are two fundamental questions that are raised by this issue. First, is CenturyTel obligated to lease "interconnection facilities" (also known as "entrance facilities" used for interconnection) to Charter at TELRIC rates pursuant to Section 251(c)(2)? And, second, if the answer to the previous question is yes (as Charter contends), then how will the rate for such facility be established?

11 0. WITH RESPECT TO THE FIRST QUESTION, DOES CENTURYTEL 12 CONTEND THAT IT DOES NOT HAVE THE OBLIGATION TO LEASE 13 **INTERCONNECTION FACILITIES TO CHARTER AT TELRIC RATES** '14 PURSUANT TO SECTION 251(c)(2)?

15 Α. I understand that during negotiations, originally CenturyTel took the position that 16 it did not have the obligation to lease such facilities to Charter at TELRIC rates 17 pursuant to Section 251(c)(2), arguing instead that Charter would have to lease 18 such facilities from CenturyTel pursuant to tariffed rates. However, after 19 Charter's counsel provided to CenturyTel the Eighth Circuit's decision affirming 20 this Commission's ruling requiring ILECs to provide such facilities at TELRIC rates, it now appears that CenturyTel concedes that it does have that obligation, or 22 something close. In its position statement in the parties' Statement of Unresolved Issues, CenturyTel states that the parties have agreed to "develop mutually 24 agreeable" cost-based rates..." Parties' Joint Statement of Unresolved Issues, p. 78. Assuming that CenturyTel does concede that it has this obligation, then the



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

29

30

31

32

33

34

35

36

37

38

39

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

question is how will that rate be established? Each party's proposed contract language on that question illustrates the differences between the parties. PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE FOR ISSUE 0. 20. Α. Charter's proposed language for Issue 20 is as follows: Where facilities exist, Charter may lease facilities from CenturyTel at cost-based rates pursuant to Section 251(c)(2). Upon the Effective Date of this Agreement, the Parties shall attempt to negotiate such cost-based rates for up to ninety (90) days. If the Parties cannot reach agreement with respect to such cost-based rates within 90 days of the Effective Date, either Party may seek to resolve the dispute by filing an action with the Commission to determine the appropriate rate pursuant to Section 251(c)(2) of the Act. If a party files such an action with the Commission, that action, including resolution of any permissible appeals thereto, shall be the sole mechanism for resolving the dispute. Until such time as the Commission finally determines the appropriate rate pursuant to Section 251(c) (2), such facilities shall be provided pursuant to an "Interim Rate" as defined herein. For purposes of this Section 2.3.1, the Interim Rate will be established by applying the originated local traffic factor of fifty percent (50%), set forth in Article XI (Pricing), to the rate set forth in the section of the CenturyTel Tariff that is identified in Section II of Article XI (Pricing). After the Commission finally determines the appropriate cost-based rate pursuant to Section 251(c) (2), the rate for such facilities will be trued-up back to the Effective Date of this Agreement. Charter also may lease facilities from a third party, or may construct or otherwise self-provision facilities. PLEASE PROVIDE CENTURYTEL'S PROPOSED LANGUAGE FOR 0. **ISSUE 20.** A. CenturyTel's proposed language for Issue 20 is as follows: Where facilities exist, Charter may lease facilities from CenturyTel. Such facilities shall be provided pursuant to the CenturyTel Tariff identified in Section II, Article XI (Pricing), which currently governs Charter's leasing of such facilities pursuant its prior interconnection agreement with CenturyTel. The rates set forth in such Tariff shall be deemed "interim rates." Upon the Effective Date of this Agreement, the Parties shall attempt to negotiate new rates for such facilities, which rates shall be cost-based pursuant to Section 251(c)(2) of the Act and shall replace the interim rates once agreed upon by the Parties. If the Parties cannot reach agreement with respect to such new rates within six (6) months of the Effective Date of this Agreement, either Party may seek to resolve the dispute pursuant to the formal dispute resolution procedures set forth in Article III. Section 20. Charter also may lease facilities from a third party, or may construct or otherwise self-provision facilities.



3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Q. WHAT ARE THE PRIMARY DIFFERENCES BETWEEN EACH PARTY'S PROPOSED LANGUAGE?

A. There are several important differences.

Q. WHAT IS THE FIRST DIFFERENCE?

A. First, although Charter's language and CenturyTel's language each specifically reference the pricing standard under Section 251(c)(2), as that which must be the basis for the rate for these interconnection facilities, CenturyTel takes the position that the TELRIC standard need not apply to the interconnection facilities at issue here. On pages 79 and 80 of the Joint DPL CenturyTel implies that TELRIC is <u>not</u> the appropriate rate for pricing these facilities. See Parties' Joint Statement of Unresolved Issues, pp. 79-80. But CenturyTel's assertion is directly contradictory to the Eighth Circuit's recent decision that "CLECs must be provided access to entrance facilities at TELRIC rates."³⁰ Thus, it appears that CenturyTel disputes the proposition that interconnection facilities must be made available to competitors, like Charter, at TELRIC rates. I must say, though, it is difficult to understand why CenturyTel takes this position, given that the Eighth Circuit, this Commission, and the FCC, have all stated such facilities must be made available at TELRIC.³¹

³⁰ See Southwestern Bell Telephone, L.P. v. Missouri Public Service Comm'n, 530 F.3d 676, 684 (8th Cir. 2008)

³¹ See Southwestern Bell Telephone, L.P. v. Missouri Public Service Comm'n, 461 F.Supp.2d 1055 (E.D. Mo. 2006), affirming this Commission's final decision in Southwestern Bell Telephone L.P. Petition for Compulsory Arbitration, Case No. TO-2005-0336 (Mo. PSC 2005), when implementing the FCC's decision to require ILECs to make interconnection facilities available at TELRIC pursuant to Section 251(c)(2). In the Matter of Unbundled Access to



.

中、日子の時間のないとい

Q. WHAT IS THE SECOND DIFFERENCE BETWEEN THE PARTIES LANGUAGE?

A. The second difference, after the pricing standard is determined, is that the parties also disagree as to how they may agree upon a rate. CenturyTel proposes a negotiations period of six months, after which either party can escalate an unresolved dispute to this Commission. Charter, on the other hand, proposes a negotiation period of three months, after which either party can escalate an unresolved dispute to this Commission for determination of the appropriate rate under Section 251(c)(2). So the period for negotiations of a new rate is another issue in dispute.

Q. ARE THERE ANY OTHER DIFFERENCES?

A. Yes, the third significant difference is that the parties also disagree on the question of how to establish an interim rate that would apply during the negotiations and potential dispute resolution period. Charter proposes a rate that is likely to approximate the final 251(c)(2) TELRIC rate, in that it proposes the use of CenturyTel's tariffed rate, subject to the originated local traffic factor (sometimes referred to as an relative use factor, or "RUF" of fifty percent (50%). CenturyTel, in contrast, simply proposes to use the current tariffed rates, which are, of course, significantly higher than what we would expect of a 251(c)(2) rate. In addition, Charter proposes to include a "true-up" clause to ensure that payments made prior to the establishment of the final rate can be trued up. CenturyTel does not propose a true up clause.

Network Elements, Review of the Section 251 Unbundling Obligations of Incumbent Local Exchange Carriers, Order on Remand, 20 FCC Rcd 2533 at ¶ 140 (2005).



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

1000 I.

...

Q. WHY DOES CHARTER SEEK ACCESS TO INTERCONNECTION FACILITIES?

A. Charter seeks access to interconnection facilities for the purpose of establishing facilities between its network, and CenturyTel's network, for the exchange of telephone exchange service traffic between the parties' network. Or, put simply, Charter would use these facilities to interconnect and exchange local voice traffic with CenturyTel.

Q. IS CHARTER'S PROPOSED USE OF THESE FACILITIES CONSISTENT WITH APPLICABLE LAW?

- A. Yes, as this Commission has already determined, the FCC has clearly ruled that competitive LECs have the right to obtain interconnection facilities pursuant to section 251(c)(2) for the transmission and routing of telephone exchange service and exchange access service, and that competitive LECs are entitled to access to interconnection facilities at cost-based rates to the extent that they require them to interconnect with the incumbent LEC's network. See Final Arbitrator's Report, Section V, at p. 16, Case No. TO-2005-0336 (Mo. PSC 2005).
- 17

18

19

20

21

Q. WHAT IS YOUR RECOMMENDATION ON THIS ISSUE?

A. I recommend that the Commission adopt Charter's proposed language because it is consistent with applicable law, and provides a reasonable and equitable process for CenturyTel to determine an appropriate cost-based rate for interconnection facilities that it must make available to competitors like Charter.



yaan ahaan kaanii waxaan

1

2

3

4

5 6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 「対象部のにという

Issue 21 - Should Charter be allowed to deploy one-way trunks at its discretion; and without having to assume the entire cost of interconnection facilities used to carry traffic between the Parties' respective networks?

Q. PLEASE EXPLAIN THE PARTIES' DISPUTE ON THIS ISSUE.

A. The dispute is simple. The parties do not agree upon whether Charter should be entitled to deploy its own one-way trunks under certain circumstances. Charter believes that is entitled to do so, and has offered proposed language to that effect. CenturyTel disagrees and attempts to undermine Charter's right to establish oneway trunks by forcing interconnection costs upon Charter that would normally be borne by CenturyTel.

Q. BEFORE YOU ADDRESS THE DISPUTED LANGUAGE, PLEASE PROVIDE A BRIEF EXPLANATION OF THE DIFFERENCES BETWEEN A ONE-WAY TRUNK AND A TWO-WAY TRUNK.

A. A one-way trunk is a trunk between two switching centers (either on one carrier's network, or as in the case of interest in this arbitration, between two carriers' interconnected networks), over which traffic may be originated from only one of the two switching centers. The traffic carried on a one-way trunk may consist of two-way communications once a call is established, hence, the "one-way" label refers only to the origin of the demand for connection. The originating end of a one-way trunk is referred to as the "outgoing trunk" while the other end is known as the "incoming trunk." By comparison, a two-way trunk allows calls to originate from both ends of the trunk. In this arrangement, depending upon where the call originates, both ends of the trunk can serve as an "incoming trunk" and "outgoing trunk," and both parties can send traffic originated from either of the



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19 20

21

22

23

24

25

26

27

28

29

30

31

32 33 Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 A TOMA TO A

1

two carriers' networks back and forth on the facility. Both one-way and two-way trunks can carry the traffic that is exchanged between Charter and CenturyTel. PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE FOR ISSUE Q. 21. Α. Notwithstanding 3.2 above, the Parties recognize that certain technical and billing issues may necessitate the use of one-way trunking for an interim period. Either Party may provision its own one-way trunks. Notwithstanding any other provision of this Article V. (including those provisions which establish that each Party is individually responsible to provide facilities to the POI), where one-way trunks are deployed then each Party is responsible for establishing any necessary interconnection facilities, over which such one-way trunks will be deployed to the other Party's switch. Subject to the terms herein, each Party is individually responsible to provide facilities to the POI. The Parties will implement the appropriate trunk configuration, whether one-way or two-way giving consideration to relevant factors, including but not limited to, existing network configuration, administrative ease, any billing system and/or technical limitations and network efficiency. Any disagreement regarding appropriate trunk configuration shall be subject to the dispute resolution process in Section 20 of Article III. Q. PLEASE PROVIDE CENTURYTEL'S PROPOSED LANGUAGE FOR **ISSUE 21.** Α. Notwithstanding 3.2 above, the Parties recognize that certain technical and billing issues may necessitate the use of one-way trunking for an interim period. Either Party may provision its own one-way trunks. Regardless of whether one-way or two-way facilities are provisioned each Party is individually responsible to provide facilities to the POI. The Parties will negotiate the appropriate trunk configuration, whether one-way or twoway giving consideration to relevant factors, including but not limited to, existing network configuration, administrative ease, any billing system and/or technical limitations and network efficiency. Any disagreement regarding appropriate trunk configuration shall be subject to the dispute resolution process in Section 20 of Article Ш.

Q. WHAT IS CHARTER'S POSITION ON THIS ISSUE?

34

35

36

37

A. Charter expects that it will routinely utilize two-way trunks, which are often more efficient for this type of interconnection. However, as I understand it, FCC rules place the selection of one-way versus two-way trunks in the hands of the connecting CLEC, subject to issues of technical feasibility. Charter therefore



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 1. "一次要要注义"

proposes to include language in the agreement that maintains its federal-law right, under 47 C.F.R. § 51.305(f) to select one-way trunks if in particular instances this is appropriate.

4

1

2

3

5

6

7

8

9

10

11

.12

14

15

16

17

18

19

WHAT IS CENTURYTEL'S POSITION ON THIS ISSUE? 0.

Α. CenturyTel asserts that two-way trunking is the "appropriate" architecture, and that it is the most efficient method of trunking. Further, CenturyTel concedes that Charter may have the right to use one-way trunks, but only where both parties agree that such trunks are mutually agreeable (thus giving CenturyTel a "veto" power over Charter). But even in those circumstances, CenturyTel also asserts that if Charter uses one-way trunks then Charter, and Charter alone, should be responsible for the cost of facilities that CenturyTel would need to deploy to get CenturyTel's traffic to Charter.

13

Q. **DO YOU DISAGREE WITH CENTURYTEL'S ASSERTIONS?**

Α. Yes. If the circumstances arise such that Charter determines it is necessary, and appropriate, to use one-way trunks then CenturyTel should not be able to undermine that decision by forcing Charter to pay for facilities that CenturyTel would need to deploy to get its traffic to Charter. That simply is not equitable or reasonable. Nor is it consistent with this Commission's prior rulings on the same question.32

20

Q. WHAT IS YOUR RECOMMENDATION ON THIS ISSUE?

³² See Petition of Socket Telecom, LLC, Case No. TO-2005-0299, 2006 Mo. PSC LEXIS 1380 at * 50 (Mo. PSC 2006).



2

3

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 1

1. S. S. S.

Acres -

A. I recommend that the Commission adopt Charter's proposed contract language and reaffirm that Charter may, consistent with federal law, elect to deploy either one-way or two-way trunks when interconnecting with CenturyTel.



3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22 23

24

25

26

27

28

29

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 1977年1月1日の「日本の「日本の「「「「「日本」」」では、「日本」の「日本」」では、「日本」」では、「日本」」では、「日本」」では、「日本」」では、「日本」」では、「日本」」では、「日本」」では、「日本」

Issue 22 – What threshold test should be used to determine when the Parties will establish Direct End Office Trunks?

Q. PLEASE INTRODUCE THE DISPUTE BETWEEN THE PARTIES ON THIS ISSUE.

A. Importantly, Charter and CenturyTel agree that the appropriate threshold for establishing a direct end office trunk ("DEOT") is 24 or more trunks (which is equivalent to a DS1 or higher level of traffic). Hence, the threshold itself is not in debate. What the parties disagree on is how to determine whether the threshold is met. Charter's proposal calls for a DEOT to be established when *actual* traffic volumes meet the DS1 level for three consecutive months. CenturyTel proposes to require a DEOT when actual or projected traffic volumes meet the DS1 level for three months of any five consecutive month period. CenturyTel's language is vague and subject to traffic projections that may or may not materialize.

Q. PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE.

A. Charter's proposed language is as follows:

The Parties shall establish a direct End Office primary high usage Local Interconnection Trunk Groups for the exchange of Local Traffic, where actual traffic volume reaches twenty four (24) or more trunks, for three consecutive months.

Q. PLEASE PROVIDE CENTURYTEL'S PROPOSED LANGUAGE.

A. CenturyTel's proposed language is as follows:

<u>As described in 3.3.1.1, the Parties have established</u> a direct End Office primary high usage Local Interconnection Trunk Groups for the exchange of Local Traffic, where actual <u>or projected</u> traffic <u>demand is or will be</u> twenty four (24) or more trunks, <u>as described</u> <u>in Section 3.3.2.5 of this Article</u>.



3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

and a second second

10550

Q. CENTURYTEL HAS EXTENSIVE PROPOSED LANGUAGE UNDER SECTION 3.3.2.5. WILL YOU ADDRESS THAT AS WELL?

 A. Not in this part of the testimony. Those issues are addressed in my testimony on Issue 18 and will not be repeated here.

Q. PLEASE EXPLAIN WHY CENTURYTEL'S LANGUAGE IS INAPPROPRIATE AND SHOULD BE REJECTED.

A. The problem with CenturyTel's language is that, by referring to "projected" traffic, it could require DEOTs to be established when traffic does not actually meet the agreed-upon DS1 threshold. Obviously, if the projection is incorrect and traffic volumes do not reach the threshold level, DEOTs would be unnecessary – yet the potential for this outcome exists under CenturyTel's language. The threshold test for determining when Parties will establish DEOTs must be based on actual traffic volumes to ensure that DEOTs are not established based on speculative volumes or volumes that may or may not exist in the future.

In addition, basing the threshold on projected demand as CenturyTel proposes could lead to disputes between the parties as to which party's projected traffic volumes are accurate and should be used to determining whether the threshold has been met. In effect, CenturyTel's language would provide incentives for CenturyTel to attempt to argue that traffic volumes "will be" a DS1 level in the future so that Charter must establish DEOTs, which would increase Charter's costs. Basing the threshold on actual traffic volumes as Charter proposes would avoid these potential disputes and incentives by using data that is objective and したがため、 このから、 このから、 この時間の構成の

:



2

3

4

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

verifiable.

Q. WHAT IS YOUR RECOMMENDATION FOR ISSUE 22?

A. Charter's proposed language for Section 3.4.2.1.1 of Article V: Interconnection &

Transport & Termination should be adopted.

1

19



3

4 5 6

7

8

9

10

11

12

13

14

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

1353 241

Issue 23 - Should Charter pay CenturyTel a tariffed access charge for transiting traffic where CenturyTel end office switches perform a transit functionality for unqueried calls that have been ported to another carrier?

Q. PLEASE EXPLAIN THE PARTIES' DISPUTE ON THIS ISSUE.

A. I believe that the dispute here is narrower than may be apparent from a review of the parties' positions in the Joint DPL. The dispute revolves around a situation that does not arise very often: when Charter sends an "unqueried" call to CenturyTel's network, what are the parties' respective obligations concerning routing the call? Charter simply wants to ensure that in those circumstances CenturyTel does *in fact* route the call to the called party's service provider. CenturyTel wants to be compensated for the functionality associated with routing that call, and transporting it across its network.

15 16

17

18

19

20

21

22

23

24

25

26

27

Q. IS CHARTER OPPOSED TO COMPENSATING CENTURYTEL FOR ROUTING THESE "UNQUERIED" CALLS?

A. No, and Charter is willing to compensate CenturyTel at that transit rate that CenturyTel has set forth in its position statement in the Joint DPL, i.e., the combined tandem switching and tandem transport and termination rates. Although Charter's position statement references a rate of \$.005, Charter is not advocating the use of that rate, and as I have explained, will agree to use CenturyTel's rates provided they are not more than that amount.

Q. PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE FOR ISSUE 23.

A. Charter's proposed language for Issue 23 is as follows:



SALANGATIN LINGTH CONTRACTOR

1

2

3

4

5 6

7

8

9 10

11 12

13 14

15

16

17

18

19

20

21

22

23

24

25

26

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 19480

日本語の言語

「「「「「「「「」」」」という。

5

When CenturyTel receives an unqueried call from **CLEC to a telephone number that has been ported to another local service provider, CenturyTel will complete such calls to the new local service provider and Charter shall pay CenturyTel the applicable transit rate(s) and NP query charge set forth in Article XI (Pricing).

Q. PLEASE PROVIDE CENTURYTEL'S PROPOSED LANGUAGE FOR

ISSUE 23.

A. CenturyTel's proposed language for Issue 23 is as follows:

When CenturyTel receives an unqueried call from **CLEC to a telephone number that has been ported to another local service provider, Charter shall pay CenturyTel the applicable transit rate and NP query charge set forth in Article XI (Pricing).

Q. FROM THIS LANGUAGE IT DOES NOT SEEM THAT THE PARTIES ARE VERY FAR APART ON THIS ISSUE, IS THAT RIGHT?

A. Yes, I think so. Although I won't presume to speak for CenturyTel, it appears that the parties are not very far apart. In its position statement in the Joint DPL CenturyTel makes the point that Charter "should be required to perform its N-1 [query] obligations for calls to ported numbers of third party carriers." Parties' Joint Statement of Unresolved Issues, at p. 86. What this point misses, however, is that Charter has never disclaimed this obligation, and there is no language in dispute on that point. The fact is Charter routinely performs its N-1 query obligations, and this issue only comes up in very limited circumstances. And, further, all that Charter seeks is an affirmative statement that when CenturyTel charges Charter for routing this unqueried call, CenturyTel will, in fact, route the unqueried call.

27

0.

WHAT IS YOUR RECOMMENDATION ON THIS ISSUE?



2

3

4

5

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 ÷.

TANK TANK T

A. I recommend that the Commission adopt Charter's proposed language on this issue given that Charter has already agreed to compensate CenturyTel for routing these types of calls.



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Issue 27 – Should CenturyTel be allowed to assess a charge for administrative costs for porting telephone numbers from its network to Charter's network?

Issue 40 -- Should the Pricing Article include Service Order rates and terms?

6

7

8

9

10

11

12

13

14

15

16

19

20

21

22

23

24

25

26

27

28 29

30

1 2

3

4 5

Q. WHY HAVE YOU IDENTIFIED TWO ISSUES ABOVE?

A. Issue 27 and Issue 40 both deal with proposed charges for local number portability ("LNP") activities. Issue 27 addresses whether any charge would apply for such activities, and Issue 40 addresses the types of charges that CenturyTel proposes. Because the parties agree that the two issues are interrelated, it seems appropriate and efficient to address them together.

Q. PLEASE INTRODUCE ISSUE 27 AND ISSUE 40.

A. This dispute relates to charges for porting numbers from one carrier to the other. More specifically, CenturyTel proposes to charge Charter when a Charter customer wants his or her number ported to Charter. As will be shown below, CenturyTel should not be charging Charter for any LNP activities.

17 Q. WHAT LANGUAGE IS CHARTER PROPOSING ON THESE TWO 18 ISSUES?

A. Charter's proposed language for Issue 27 is as follows:

1.2.3 Notwithstanding any other provision of this Agreement, the Pricing Appendices, and any attachment or appendix incorporated herein, the Parties shall not assess charges on one another for porting telephone numbers, or for processing service orders associated with requests for porting numbers. Neither Party will bill the other Party any service order charge for a LSR, regardless of whether that LSR is later supplemented, clarified or cancelled. Notwithstanding the foregoing, neither Party will bill an additional service order charge for supplements to any LSR submitted to clarify, correct, change or cancel a previously submitted LSR.

Charter has not proposed any language for Issue 40 since, as discussed below, no

charge is appropriate under the industry standards and guidelines.



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 ----

. Line of the line

1	Q.	WHAT LANGUAGE IS CENTURYTEL PROPOSING ON THESE TWO
2		ISSUES?
3	A.	CenturyTel's proposed language for Issue 27 is as follows:
4 5 6 7 8		1.2.3 <u>The Party receiving the LSR will bill the service order charges set forth in the Pricing Article XI for each LSR received. The Party receiving the LSR will bill an Initial Service Order Charge for each initial LSR submitted. A Subsequent Service Order Charge applies to any modification to an existing LSR.</u>
9		CenturyTel's proposed language for Issue 40 is as follows:
10		2.70 Initial Service Order
11 12		An order submitted by ** CLEC to CenturyTel initially ordering a port or other service required by this Agreement.
13 14 15 16		[NOTE: This dispute also encompasses whether to include the following language in Article XI (Pricing):]
17 18 19		Article XI (Pricing), § III(B):
20 21 22 23		Initial Service OrderSimple\$ 14.02Complex\$ 65.77
24		Subsequent Service Order \$ 7.53
25 26 27		Manual Ordering Charge \$ 12.17
28	-	"Initial Service Order" (ISO) applies to every Local Service Request (LSR),
29		<u>A "Simple" ISO charge applies to every LSR submitted that contains $1 - 9$ numbers.</u>
30 31		<u>A "Complex" ISO charge applies to every LSR submitted that contains in excess of 10 or more numbers,</u>
32	-	"Subsequent Service Order" applies to any modification to an existing LSR.
33 34 35		"Manual Ordering Charge" applies in addition to the ISO charge for every LSR that is submitted manually where an electronic interface for such LSR is available.

<u>, The second s</u>



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

「「「「「「「「」」」」というです。

のに、「「「「「「」」」」

3

Sec. 1. 1. 1. 1.

には、「「「「「「」」」

antelle. Naturate hanne de her hill hill die Verferster de anternet ander anter die de her her her her her her h

Q. BEFORE ADDRESSING THE COMPETING PROPOSALS, PLEASE DEFINE NUMBER PORTING AND LNP GENERALLY.

A. Number portability, or "porting," is the term used to describe a telephone subscriber's ability to maintain his or her existing telephone number when the customer changes providers. Porting occurs where the two telephone companies work together, at the customer's request, to transfer the telephone number from the "old" service provider to the "new" service provider. The process ensures that customers can transition from their old provider to their new provider, without having to change their telephone number. Naturally, porting can and does go both ways – to and from the incumbent.

10 11

12

13

14

15

16

17

18

19

21

22

23

1

2

3

4

5

6

7

8

9

Q. WHY IS LNP IMPORTANT TO CONSUMERS?

A. LNP is important because consumers want to be able to retain their existing telephone numbers when switching providers. Retaining your telephone number is important for obvious reasons: consumers do not want to have to alert their friends and family of new telephone numbers, and change billing statements, stationery, business cards, and other items every time they switch telephone providers. For these reasons (and others), number porting is very important to customers. Indeed, without number portability consumers may choose not to change their providers because of the impact on their personal and business lives.

20

Q. WHY IS NUMBER PORTING IMPORTANT TO COMPETITORS?

A. As noted above, getting customers to change providers can be difficult. The customer inertia for a service is difficult to overcome in the first place, but without number portability consumers may not even consider an alternative



2

3

4

5

6

7

8

9

11

13

14

15

16

17

18

19

20

21

22

23

24

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

provider. Even though providers like Charter now offer competitive alternatives by competing vigorously on rates, terms and conditions with the incumbents, experience shows that without number portability, competition will not develop. In other words, the goals and mandates of the Act will be frustrated absent the availability of local number portability.³³ The inconvenience of losing a telephone number that has become identified with the consumer is, as noted above, simply too great. In other words, essentially all of Charter's efforts to compete with incumbents are moot if the customer can not port their telephone number.

10 Q. ABOVE YOU CITED TO THE TELECOMMUNICATIONS ACT **REGARDING LNP. PLEASE PROVIDE THE RELEVANT LANGUAGE** 12 FROM THE ACT.

Section 251(b) of the Act identifies the general duties of all LECs which include Α. resale, number portability, dialing parity, and reciprocal compensation. Section 251(b) is reproduced below:

SEC. 251. [47 U.S.C. 251] INTERCONNECTION.

(b) Obligations of All Local Exchange Carriers.--Each local exchange carrier has the following duties:

> (1) Resale .-- The duty not to prohibit, and not to impose unreasonable or discriminatory conditions or limitations on, the resale of its telecommunications services.

> (2) Number portability .-- The duty to provide, to the extent technically feasible, number portability in accordance with requirements prescribed by the Commission.

 2 .

³³ Congress recognized the importance of number portability not only to consumers, but to the development of competition. The Act identified LEC responsibilities for LNP at Section 251(b)(2) and Section 251(e)(2).



محمد والمحمد وا

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28 29

30

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

(3) Dialing parity.--The duty to provide dialing parity to competing providers of telephone exchange service and telephone toll service, and the duty to permit all such providers to have nondiscriminatory access to telephone numbers, operator services, directory assistance, and directory listing, with no unreasonable dialing delays.

(4) Access to rights-of-way.--The duty to afford access to the poles, ducts, conduits, and rights-of-way of such carrier to competing providers of telecommunications services on rates, terms, and conditions that are consistent with section 224.

(5) Reciprocal compensation.--The duty to establish reciprocal compensation arrangements for the transport and termination of telecommunications.

Obviously, Section 251(b)(2) above relates to the dispute in this case.

Q. IS CENTURYTEL REFUSING TO PROVIDE NUMBER PORTABILITY

AS REQUIRED UNDER SECTION 251(b)(2) ABOVE?

A. No. CenturyTel is not refusing to provide LNP functionality but it is proposing charges for LNP that are prohibited by the Act the FCC orders mentioned above.

Q. PLEASE EXPLAIN.

A. Section 251(e)(2) of the Act provides the FCC with authority to require carriers to bear the costs of LNP on a competitively neutral basis. That language is as follows:

(e) Numbering Administration -

(2) Costs – The cost of establishing telecommunications numbering administration arrangements and number portability shall be borne by all telecommunications carriers on a competitively neutral basis as determined by the Commission.

This portion of the Act was implemented by the FCC as described in the LNP orders identified above.



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

• : :

QUANT.

A MARINE WARRANG

Q. WHY DOES CHARTER OPPOSE CENTURYTEL'S SERVICE ORDER CHARGES FOR PORTING TELEPHONE NUMBERS FROM ITS NETWORK?

A. While the Act recognized the importance of number portability, the FCC -pursuant to Section 251(e)(2), the numbering administration portion of the Act -prescribed specific ways for the LECs to recover the costs of providing this important functionality. CenturyTel's proposal is inconsistent with the FCC's regulations on cost recovery for number portability.

Q. HOW IS CENTURYTEL'S PROPOSAL FOR LNP RATES INCONSISTENT WITH THE FCC'S ORDERS?

A. In several orders implementing Section 251(e)(2), the FCC held that carriers are required to recover their costs of implementing LNP through tariffed end-user charges.³⁴ In these orders the FCC determined that ILECs may recover through *end-user charges* their carrier-specific costs directly related to providing number portability. The FCC concluded that this framework for cost recovery (from end users rather than other carriers) best serves the statutory goal of competitive neutrality.

18

Q. HAVE THOSE RULINGS BEEN CODIFIED INTO THE FCC'S RULES?

³⁴ The FCC's rulings were set forth in several orders: *Telephone Number Portability*, Third Report and Order (the "Cost Recovery Order"), 13 FCC Rcd 11701 (1998), aff'd, *Telephone Number Portability*, Memorandum Opinion and Order on Reconsideration and Order on Application for Review (the "Cost Recovery Reconsideration Order"), 17 FCC Rcd 2578 (2002); and *Telephone Number Portability Cost Classification Proceeding*, Memorandum Opinion and Order, 13 FCC Rcd 24495 (CCB 1998).



Q.

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 :

A. Yes, upon implementation of the Cost Recovery Order the FCC promulgated its current rule, codified at 47 C.F.R. § 52.33, entitled "Recovery of carrier specific costs directly related to providing long-term number portability."

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

1

2

3

NTERS CONTRACTOR CONTRACTOR

WHAT DOES THAT RULE PROVIDE?

A. The rule states that ILECs may recover their carrier-specific costs directly related to providing long-term number portability by establishing in tariffs filed with the FCC, certain charges over a five (5) year term assessed against end users. See 47 C.F.R. § 52.33(a)(1)(i) & (a)(3). In other words, to recover their costs associated with number porting, ILECs may assess charges on their end users.

Q. DOES THE RULE PERMIT ILECS TO ASSESS *ANY* CHARGES UPON OTHER CARRIERS?

A. Yes. Rule 52.33(a)(1)(ii) allows ILECs to assess charges on carriers that purchase switching ports as UNEs, or resell the ILECs' local exchange services, "as if the incumbent local exchange carrier were serving those carriers' end users." In addition, the number portability "query service" charge described in 47 C.F.R. § 52.33(a)(2) may also be assessed against carriers.

Q. DOES CHARTER PURCHASE SWITCHING PORTS FROM CENTURYTEL?

- A. No. Charter is a facilities-based provider with its own switching and transmission facilities. It therefore does not need to purchase switching ports from other providers, including CenturyTel.
- 22
- Q. DOES CHARTER RESELL CENTURYTEL LOCAL SERVICES?



2

3

4

5

б

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

- A. No. Again, because Charter is a facilities-based provider with its own network facilities, it does not need to resell CenturyTel's local services.
- Q. DOES CHARTER RELY UPON CENTURYTEL TO PROVIDE NUMBER PORTING "QUERY SERVICES"?
 - A. Generally speaking, no. A number porting "query" is required when one LEC sends a telephone call to another LEC without first querying (or checking) the applicable regional database that maintains a record of all ported telephone numbers within such region. Such queries are necessary to ensure that the call is properly routed to the LEC whose switch the number is assigned to. In other words, it is necessary to check the database to make sure that the number has not been ported to another LEC, and if it has been ported to another LEC, to ensure that the call is routed to the correct LEC. Charter performs this query function on virtually every call. In those rare instances when the call is not queried by Charter, it may rely upon CenturyTel to perform the query. If Charter does rely upon CenturyTel to query the call, Charter acknowledges that a query charge is appropriate in that circumstance.
 - Q. OTHER THAN THE THREE TYPES OF CARRIER CHARGES YOU JUST DESCRIBED, ARE THERE ANY OTHER PERMISSIBLE NUMBER PORTING CARRIER CHARGES UNDER THE FCC RULES?

 A. No. The FCC has prohibited ILECs from assessing any other type of charge upon other carriers. Indeed, the FCC specifically ruled in the Cost Recovery Reconsideration Order, at Paragraph 62, that ILECs, like CenturyTel, may <u>not</u>



Contractor Contract of the Annal Annal States Contractor

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

recover any number portability costs through "interconnection charges or add-ons to interconnection charges" to other carriers.

Q. PRACTICALLY SPEAKING, WHY DOES THE FCC'S PROHIBITION OF CHARGES ON OTHER CARRIERS MAKE SENSE?

A. This determination reflects the fact that the "cost-causer" in number porting situations is always the customer, not the requesting carrier. When a company like Charter submits a port request to a telephone company like CenturyTel, Charter is merely performing an activity on behalf of the customer, by presenting the customer's porting request to CenturyTel and facilitating the porting process. In fact, FCC subscriber change rules, at 47 CFR 64.1130(e)(5), require the acquiring carrier to notify the customer that there may be a charge associated with a carrier change. This rule is consistent with the cost-causer bearing the burden of the cost. This is consistent with long-standing FCC practice and general economic theory.

A provider incurring a cost in porting a number must assess that cost, if any, to the cost causer – the customer. Any provider can choose not to assess the cost, but no provider can choose to assess the cost on a competing provider. The FCC's determination therefore recognizes that assessing charges upon those competitors who "win" the customer, would effectively shift the cost burdens to competitors, and thereby impose additional costs upon competitors. That result would not be competitively neutral, and is therefore prohibited.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

. <u>1</u> . . .

の記録に、部門の国の

Q. HAS CHARTER IMPLEMENTED PRACTICES TO ENSURE ITS COMPLIANCE WITH THIS RULE, AND OTHER NUMBER PORTING RULES?

A. Yes. Charter has implemented internal processes and procedures to ensure that it is in compliance with the FCC's regulations governing number porting.

Q. PLEASE EXPLAIN.

A. With respect to the implementation of number porting, there are several critical steps necessary to ensure that Charter can respond to a number port request from another provider in a manner that is consistent with its obligations under the FCC's rules. I will describe those steps, in broad terms, to demonstrate the actions that Charter undertakes to ensure that numbers are ported in a proper manner.

First, when Charter receives a port request from another service provider, it must validate the request, and ensure that the phone number that has been requested for porting is a number assigned to Charter.

Second, the employee handling the port request enters a "disconnect port out order" into the billing system with the due date indicated by the "winning" service provider.

Third, once the port out request has been entered into the billing system, Charter confirms with the requesting provider that it can accomplish the port. It will do so by issuing what is known in the industry as a firm order commitment, or "FOC," to the requesting provider. The FOC will normally be provided to the requesting provider within twenty-four hours of receipt of the port request.



2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

1

Fourth, as soon as the FOC is provided to the requesting carrier, Charter then submits the number release order for entry into the Number Portability Administration Center ("NPAC") database.

Fifth, on the day that the number is scheduled to be ported, Charter sends an "unlock record" to Intrado, Charter's third-party 911 vendor, for release of the number in the 911 database. Charter will remove the phone number and all associated features from its switch by 12:00 P.M. on the day following the port request.

Q. HOW LONG DOES THAT ENTIRE PROCESS USUALLY TAKE?

A. It varies, depending upon the dates requested by the other provider. However, Charter will provide FOC within twenty-four (24) hours of the port request, and will commit to a due date request as early one business day from the time the request was received.

Q. DOES THE PROCESS YOU HAVE DESCRIBED ABOVE REFLECT COMMON INDUSTRY PRACTICE FOR LOCAL NUMBER PORTABILITY?

A. Yes, it does.

Q. DOES CHARTER RECOVER THE COSTS ASSOCIATED WITH THAT WORK BY ASSESSING A CHARGE ON THE OTHER PROVIDER?

A. No. Charter does not charge the other provider for the costs associated with responding to number port requests. Likewise, CenturyTel should not be charging Charter for the costs associated with LNP.





2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Q. HAS CENTURYTEL PROVIDED ANY RELIABLE COST SUPPORT FOR ITS PROPOSED RATES?

A. First of all, regardless of CenturyTel's costs, they are not to be recovered from carriers like Charter. But despite that obvious fact, CenturyTel has not provided any reliable cost support to justify its proposed number porting service charges. Notably, CenturyTel has not presented any evidence that its proposed number porting charges have any relation to any costs the company may incur in responding to port requests transmitted by Charter. As the proponent of these charges, CenturyTel has the burden to demonstrate that these charges are cost-based. But they have failed to offer any cost study, or other evidence, to make that showing.

Q. WHAT IS YOUR RECOMMENDATION TO THE COMMISSION ON THESE TWO INTERRELATED ISSUES?

A. I recommend that the Commission adopt the language proposed by Charter. Century/Tel's language should be rejected as it is not competitively neutral or consistent with standard industry practice based on the FCC's rules. In addition, Century Tel has not provided the cost support for its proposed charge required by this Commission. Accordingly, Century Tel may not charge Charter for processing LNP requests.



Q.

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

. ...

Ľ,

10.2

.

- Issue 32 How should the Agreement define each Party's obligations with respect to fulfilling directory assistance obligations consistent with Section 251(b)(3) of the Act?
- 4 5

6

7

8

9

10

11

12

13

14 15

16

17

18

19

20 21

22

23

24

25

26

27

28

29

30

31 32

33

34

35

36

37

38

39

1

2 3

PLEASE INTRODUCE ISSUE 32.

A. Issue 32 deals with the dispute between the parties over the appropriate

responsibilities for ensuring that directory listing information is available to the

other party's subscribers. Specifically, it sets forth two competing concepts of

how the parties' directory assistance obligations should be framed.

Q. PLEASE PROVIDE CHARTER'S PROPOSED LANGUAGE ON THIS

- ISSUE.
- A. Charter's proposed language is as follows:
 - 8.0 DIRECTORY ASSISTANCE OBLIGATIONS

To ensure that each Party's subscribers have non-discriminatory access to directory assistance listings of the other Party's subscribers, the Parties' agree to provide each other all necessary End User subscriber listing information for inclusion in each Party's relevant directory assistance listing databases, as required by Section 251(b)(3) of the Act.

<u>CenturyTel Obligations</u>: CenturyTel will accept, include, and maintain, in the same manner that Century Tel treats listings of its own End Users, CLEC subscriber listings in the directory assistance databases maintained by CenturyTel or its thirdparty vendors. To the extent that CenturyTel's directory assistance listings are maintained in a database administered by a third party vendor, CLEC shall cooperate with CenturyTel as needed to ensure that CLEC listings are promptly loaded into such database and accessible to CenturyTel's End Users, upon request. CenturyTel will not charge CLEC for including and maintaining CLEC subscriber listings in the directory assistance databases maintained by CenturyTel, or its vendors.

<u>CLEC Obligations</u>: CLEC authorizes CenturyTel, and its third party vendors, to include and use CLEC's directory assistance listing information in accordance with Applicable Law, and shall provide such information to CenturyTel, or its thirdparty vendors, at no charge. CLEC shall provide to CenturyTel the names, addresses and telephone numbers of all End Users who wish to be listed in the directory assistance database but omitted from publication in white pages directories (i.e. non-published).



1

F. R. MARTINER, FRANKRIKER, STRAKTER, SOM BERKER, SOM BERKER, SOM BERKER, SOM BERKER, SOM BERKER, SOM BERKER, S

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

1	Q.	PLEASE PROVIDE CENTURYTEL'S PROPOSED LANGUAGE ON THIS
2		ISSUE.
3	А.	CenturyTel's proposed language is as follows:
4		8.0 DIRECTORY ASSISTANCE OBLIGATIONS
5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26		 Neither Party is a Directory Assistance (DA)-provider, but rather obtains DA services from a third-party vendor(s) that uses or maintains a national DA database(s) ("national database"). Nevertheless, as each Party has the obligation to ensure that its End User Customers' DA listings are made available to the other Party's End User Customers, the Parties agree as follows: 8.1 Each Party will promptly, upon request by the other Party, provide the requesting Party with the name of its third-party DA-provider; 8.2 Each Party will be responsible for contracting with or otherwise making its own arrangements for services with any such third-party DA-provider, including but not limited to arrangements to provide its own End User Customers' DA listings to such third-party DA-provide for inclusion in a national database accessible to the other Party. 8.3 Neither Party shall be required to directly provide its End User Customers' DA listings to the other Party's End User Customers' DA listings to the other Party. 8.3 Neither Party shall be required to directly provide its End User Customers' DA listings for the other Party such other Party's End User Customers' DA listings for the purpose of submitting the Parties' commingled. End User Customers' DA listings to any third-party DA-provider that maintains and/or uses a national database accessible to the other Party.
27	Q.	WHAT ARE THE PRIMARY DIFFERENCES IN THE POSITIONS OF
28		CHARTER AND CENTURYTEL?
29	А.	Charter's language is consistent with the Act and the FCC orders implementing
30		the Act with respect to directory publishing/directory assistance ("DP/DA")
31		providers. CenturyTel's language is an attempt to avoid or abrogate its very
32		specific requirements under the Act. More specifically, CenturyTel is attempting
33		to shift its responsibilities under Section 251(b)(3) of the Act to a third party
34		vendor.
1		

......



Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 ÷.

11.4.1.1

1	Q.	PLEASE PROVIDE SOME BACKGROUND INFORMATION ON THE
2		DIRECTORY LISTING FUNCTION IN ORDER TO FRAME THE
3		ARGUMENTS IN THIS CASE.
4	А.	In simple terms, a directory listing is the customer's name, phone number, and
. 5 ·		address that are published in a directory, such as a telephone book, or included in
6		a directory database, such as that used when a caller dials "411." The FCC's
7		regulations define "Directory listings" as follows:
8		Directory listings. Directory listings are any information:
9		
10		(1) Identifying the listed names of subscribers of a
11		telecommunications carrier and such subscriber's telephone numbers,
12		addresses, or primary advertising classifications (as such
13		classifications are assigned at the time of the establishment of such
14		service), or any combination of such listed names, numbers, addresses or
15		classifications; and
16		(2) That the telecommunications carrier or an affiliate has
17 18		published, caused to be published, or accepted for publication in any
10		directory format. ³⁵
20		unectory format.
20		In addition, Section 251(b)(3) of the Act requires all local exchange carriers
22		("LECs") to provide competing providers with "nondiscriminatory access to
23		directory assistance, and directory listing."36 The FCC has interpreted the
24		statutory term "directory listing" to mean "the act of placing a customer's listing
25		information in a directory assistance database or in a directory compilation for
26		external use (such as a white pages)." ³⁷ Among other things, Section 251(b)(3)

³⁵ 47 CFR § 51.5.

³⁶ 47 U.S.C. § 251(b)(3) (emphasis added).

³⁷ Implementation of the Telecommunications Act of 1996: Telecommunications Carriers' Use of Customer Proprietary Network Information and Other Customer Information, Implementation of the Local Competition Provisions of the Telecommunications Act of 1996, Provision of Directory Listing Information under the Telecommunications Act of 1934 [sic], As Amended, CC Docket



1

2

3

4

5

6

7

8

9

10

11

12

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

and 47 C.F.R. § 51.5 require that LECs "publish competitors' business customers in ... [their] director[ies] on a nondiscriminatory basis," regardless of whether LECs own those directories or not.³⁸
Note that the statutory obligation of Section 251(b)(3) is different from the act of making "directory listings" available to entities that might want to publish a directory. Section 222(e) of the Act imposes a *separate* obligation on telecommunications carriers to make their "subscriber list" information available to any *directory publisher* on reasonable and nondiscriminatory terms.³⁹
Although the market for the publication of directories is discussed below, at bottom the issue in this case does not involve that market, which is governed by Section 222(e). Instead, this issue relates to the separate and distinct requirement under Section 251(b)(3).
Q. BOTH PARTIES' LANGUAGE REFERS TO THE USE OF A THIRD-

17

18

19

2. BOTH PARTIES' LANGUAGE REFERS TO THE USE OF A THIRD-PARTY VENDOR FOR MAINTENANCE OF DIRECTORY ASSISTANCE LISTINGS. IS THAT A PROBLEM?

A. Not necessarily. It is common for LECs to use third-party vendors for directory assistance activities. The problem arises when an ILEC, with specific requirements under Section 251(b)(3) attempts to shift those responsibilities to a third-party.

Nos. 96-115, 96-98, 99-273, Third Report and Order, Second Order on Reconsideration, and Notice of Proposed Rulemaking, 14 FCC Rcd 15550, ¶ 160 (1999) ("SLI/DA Order").

³⁸ See MCI Telecomm. Corp. v. Michigan Bell Tel. Co., 79 F. Supp. 2d 768, 801 (E.D. Mich. 1999); see also U.S. West Comm., Inc. v. Hix, 93 F. Supp. 2d 1115, 1132 (D. Colo. 2000) (citing MCI Telecomm.).

³⁹ The FCC has held that the "subscriber list" information referred to in Section 222(e) and the "directory listing" obligation of Section 251(b)(3) refer to the same information.



A.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037

Q. PLEASE EXPLAIN.

The FCC has recognized that carriers may agree to have subscriber listing databases administered by a third party.⁴⁰ However, the FCC has also recognized that such agreements for third party administration must still be included in interconnection agreements because entering into a side agreement for access to subscriber listing databases contravenes the FCC requirement that LECs provide directory listing on a nondiscriminatory basis and make such provisions related thereto available to other carriers in interconnection agreements for adoption through the mechanism of 47 U.S.C. § 252.⁴¹ Therefore, CenturyTel must include rates, terms and conditions of access to its subscriber listing databases within the interconnection agreement despite use of a third-party database administrator.

For that reason, the Agreement should include a statement that each Party is obligated to ensure that its subscribers can obtain subscriber listing information of the other Party's subscribers, via generally available directory assistance services. Charter's proposal includes that statement reflecting both Parties' respective obligations, and also sets forth specific terms and obligations that each Party must satisfy to ensure that directory assistance listing information is available to the subscribers of the other Party.

⁴⁰ See, Implementation of the Local Competition Provisions of the Telecommunications Act of 1996, CC Docket No. 96-98, Second Report and Order and Memorandum Opinion and Order, FCC 96-333, 11 FCC Rcd 19392 at ¶ 144 (1996) "Local Competition Second Report and Order"), vacated in part, People of the State of California v. FCC, 124 F.3d 934 (8th Cir. 1997), rev. on other grounds, AT&T Corp. v. Iowa Util. Bd., 119 S. Ct. 721 (Jan. 25, 1999).

⁴¹ Provision of Directory Listing Information under the Communications Act of 1934, As Amended, FCC 01-27, 16 FCC Rcd 2736 at ¶ 36 (2001) ("SLI/DA First Report and Order").



2

3

4

5

6

7

8

9

10

11

12

14

15

16

17

18

19

20

21

22

Direct Testimony of Timothy J. Gates Charter Fiberlink-Missouri, LLC Case No. TO-2009-0037 11日本の 11日本の 11日本

Q. HOW WOULD SHIFTING THE RESPONSIBILITIES -- AS CENTURYTEL'S LANGUAGE SUGGESTS -- HARM CHARTER?

A. First of all, I am told by counsel that carriers can not avoid their obligations under Section 251 simply by contracting with a third party vendor those functions that are required under Section 251. In this case, that means that CenturyTel, even though it may use a third party vendor to support its directory assistance service, is still the entity that is obligated to provide nondiscriminatory access to directory assistance under Section 251(b)(3). Second, when problems occur with the directory listing information, CenturyTel's language would force Charter to deal with the third-party vendor. CenturyTel cannot disclaim responsibility for the discriminatory handling of subscriber listing information just because it chooses to use a third-party vendor.

13

Q. WHY IS CHARTER'S LANGUAGE NECESSARY?

A. Charter's language is necessary to ensure that both parties accept their respective obligations to provide nondiscriminatory access to directory assistance. As another Charter witness, Ms. Amy Hankins, testifies, recent problems arising from CenturyTel's use of a third party vendor to provide directory assistance services created significant problems for Charter's subscribers. Specifically, for a period of time, CenturyTel subscribers were not able to obtain Charter subscriber's listing information from CenturyTel's directory assistance service. As a result, persons trying to reach Charter subscribers by telephone were unable to do so.



5

6

7

8

9

10

11

12

13

14

15

16

17 18

Q. WOULD CENTURYTEL'S PROPOSAL RESULT IN DISCRIMINATORY TREATMENT OF CHARTER? A. Yes, it certainly could. We have examples of DP/DA providers attempting to get

A. Yes, it certainly could. We have examples of DP/DA providers attempting to get Charter customer information from Century/Tel's third-party DA provider with no success. When DP/DA providers have access to Century/Tel's listing information but not to Charter's listing information that is discriminatory treatment which harms Charter and its customers. Such a result is unacceptable and inconsistent with the FCC's rules.

Q. WHAT IS YOUR RECOMMENDATION TO THE COMMISSION ON THIS ISSUE?

A. I recommend that the Commission adopt Charter's proposed language. Charter's language is consistent with the Act and the FCC's rules implementing the Act. CenturyTel's proposal is contrary to the Act and would inappropriately shift its legislatively mandated obligations to a third party.

- Q. DOES THIS CONCLUDE YOUR TESTIMONY?
- A. Yes, it does.

÷

Della .

EXHIBIT TJG-1

Senior Vice President QSI Consulting, Inc.

819 Huntington Drive
Highlands Ranch, Colorado 80126-4750
(303) 424-4433 voice
(303) 378-6579 mobile
(303) 424-4434 facsimile
tgates@qsiconsulting.com



Biography

Mr. Gates is a QSI partner and currently serves as Senior Vice President, managing some of QSI's largest clients. Before joining QSI, Mr. Gates held key management positions over a 15-year period with MCI, Inc.'s Law and Public Policy Group. Mr. Gates has focused on telecommunications issues ranging from costing, pricing, alternative forms of regulation, local entry, and universal service to strategic planning, legislation, and merger and network issues over a telecommunications career spanning 25 years. He has extensive experience working with attorneys, analysts, external consultants, regulators, lobbyists, and company executives on issues associated with the convergence of competition, technologies, services, and companies. Mr. Gates has developed policy positions and advocated those positions before regulatory commissions and legislatures across the nation. During his tenure with MCI, Mr. Gates managed its many external consultants and the associated budget. He has testified in more than 200 proceedings in 44 states and Puerto Rico and before the FCC and the Department of Justice. Mr. Gates is widely recognized in the telecommunications industry as one of the most talented witnesses and witness trainers.

Before joining MCI, Mr. Gates was employed by the Texas Public Utility Commission as a Telephone Rate Analyst in the Telecommunications Division's Engineering Department. Prior to joining the Texas staff, Mr. Gates was employed by the Oregon Public Utility Commission as an Economic Analyst in the Telecommunications Division. Mr. Gates also has experience in the energy industry, having worked with the Bonneville Power Administration (United States Department of Energy), where he was employed as a Financial Analyst. Mr. Gates also spent 10 years in the forest industry in the Northwest, where he held numerous positions of increasing responsibility for International Paper, Weyerhaeuser and the Oregon Department of Forestry.

Educational Background

Master of Management, Emphasis in Finance and Quantitative Methods Willamette University's Atkinson Graduate School of Management, Salem, Oregon

Bachelor of Science, Forest Management Oregon State University, Corvallis, Oregon





Professional Experience

QSI Consulting, Inc. 2000 – Current Senior Vice President Denver, Colorado

MCI Telecommunications 1994 – 1996 Executive Staff Member II World Headquarters, Washington D.C.

Economic Analysis and Regulatory Policy in the Legal, Regulatory and Legislative Affairs Department for the Midwest Division of MCI 1988 – 1992 Senior Manager Chicago, Illinois

MCI Southwest Division 1985 – 1986 Financial Analyst III and Senior Staff Specialist

Austin, Texas

Public Utility Commission of Oregon 1983 – 1984 Economic Analyst Salem, Oregon MCI WorldCom 1996 - 2000 Senior Executive Staff Member National Public Policy Group Denver, Colorado

MCI Regulatory Analysis Department 1992 – 1994 Senior Manager National Public Policy Group Chicago, Illinois

MCI West Division

1986 – 1988 Manager of Tariffs and Economic Analysis Denver, Colorado

Public Utility Commission of Texas 1984 – 1985 Engineering Division Telephone Rate Analyst Austin, Texas

Bonneville Power Administration 1982 – 1983 Financial Analyst Portland, Oregon



.

Expert Testimony – Profile The information below is Mr. Gates' best effort to identify proceedings wherein he has either provided pre-filed written testimony or provided live testimony or formal comments. Before the Alabama Public Service Commission Docket No. 27867 Adelphia Business Solutions Arbitration with BellSouth Telecommunications Direct October 18, 2000 Rebuttal January 31, 2001 **Before the Arizona Corporation Commission** Docket No. T-03654-05-0350, T-01051B-05-0350 In the Matter of Level 3 Communications, LLC Petition for Arbitration with Quest Corp. On Behalf of Level 3 Direct July 15, 2005 Rebuttal August 15, 2005 Before the Arizona Corporation Commission Docket No. T-01051B-0454 In the Matter of Qwest Corporation's Amended Renewed Price Regulation Plan On Behalf of Time Warner Telecom, Inc. Direct November 18, 2004 **Before the Arizona Corporation Commission** Docket No. T-00000A-03-0369 In the Matter of ILEC Unbundling Obligations as a Result of the Federal Triennial Review Order On Behalf of WorldCom, Inc. (MCI) Direct January 9, 2004 **Before the Arizona Corporation Commission** Docket No. T-00000A-00-0194 Phase II - A; Investigation into Qwest's Compliance with Wholesale Pricing Requirements for Unbundled Network Elements and Resale Discounts On Behalf of WorldCom, Inc. Rebuttal September 2, 2001 **Before the Arizona Corporation Commission** Case CV 99-20649 Superior Court of Arizona; Count of Maricopa; ESI Ergonomic Solutions, LLC, Plaintiff, vs. United Artists Theatre Circuit On Behalf of United Artists Theatre Circuit Affidavit February 20, 2001 **Before the Arizona Corporation Commission** Docket Nos. T-03654A-00-0882, T-01051B-00-0882 Petition of Level 3 Communications, LLC, for Arbitration with Qwest Corporation On Behalf of Level 3 Direct January 8, 2001



2.51 1

.

この 離職には いたい たいたい たい きを読録 合い

•

1

Before the Arizona Corporation Commission	
Docket No. T-00000B-97-238	
USWC OSS Workshop	
On Behalf of MCI WorldCom, Inc.	Sant 1000
Comments	September 20, 1999
Before the Arizona Corporation Commission Docket No. T-03175A-97-0251	
Application of MCImetro Access Transmission Services, Inc.	to Expand It's CCN to Provide
IntraLATA Services and to Determine that Its IntraLATA Ser On Behalf of MCI WorldCom, Inc.	
Direct	November 9, 1998
	,
Before the Arizona Corporation Commission	and Complete
Arizona Corporation Commission Workshop on Special Accord On Behalf of MCI	ess services
Comments	September 23, 1987
Commons	50ptilloci 25, 1907
Before the Arizona Corporation Commission Docket No.R-0000-97-137	
Comments to the Universal Service Fund Working Group	
On Behalf of MCI	
Comments	October 24, 1997
Comments	May 8, 1998
Before the Arizona Corporation Commission	
Judgment; Nos. CV 95-14284, CV-96-03355, CV-96-0335	56, (consolidated).
Affidavit in Opposition to USWC Motion for Partial Summar	ry
On Behalf of MCI	
Affidavit	August 21, 1996
Before the Arkansas Public Service Commission Docket No. 04-0999-U	
In the Matter of Level 3 Petition for Arbitration with Southw	Vestern Rell Telephone, I. P. D/R/A
SBC Arkansas	
On Behalf of Level 3	
Direct	September 7, 2004
	• -
Before the California Public Utilities Commission Case No. C.07-03-008	
Complaint of Neutral Tandem, Inc. v. Level 3 Communicatio On Behalf of Level 3	ons, LLC
Declaration	May 7, 2007

SI **Timothy J Gates** ulting, inc. **Before the California Public Utilities Commission** Docket No. A.04-06-004 Petition of Level 3 Communications for Arbitration with SBC On Behalf of Level 3 Communications LLC June 1, 2004 Direct **Before the California Public Utilities Commission** Application 00-04-037 Petition of Level 3 Communications for Arbitration of an Interconnection Agreement with Pacific Bell Telephone Company On Behalf of Level (3) Communications, LLC Direct June 5, 2000 Before the California Public Utilities Commission Application No. 96-09-012 MCI Petition for Arbitration with GTE California, Inc. On Behalf of MCI Direct September 10, 1996 Before the California Public Utilities Commission Application No. 96-08-068 MCI Petition for Arbitration with Pacific Bell On Behalf of MCI Direct August 30, 1996 **Before the Colorado Public Utilities Commission** Docket No. 06F-039T Adams County E-911 Emergency Telephone Service Authority Complaint Against Qwest On Behalf of Adams, Arapahoe, Douglas, El Paso, Teller, Jefferson, Larimer Counties & the City of Aurora Direct October 24, 2007 **Before the Colorado Public Utilities Commission Docket No. 05B-210T** Petition of Level 3 Communications, LLC for Arbitration with Qwest Corporation On Behalf of Level 3 July 11, 2005 Direct Rebuttal December 19, 2005 Before the Colorado Public Utilities Commission Docket No. 04A-411T Regarding Application of Qwest for Reclassification and Deregulation of Certain Products and Services On Behalf of Time Warner Telecom Direct February 18, 2005



Å

- ストールアンの構成的情報のないないためであり、「特別部でいた」

1

Docket No. 03I-478T	
Regarding the Unbundling Obligations of ILECs Pursuant to th	e Triennial Review Order
On Behalf of WorldCom, Inc. (MCI)	
Direct	January 26, 2004
Before the Colorado Public Utilities Commission	
Docket No. 991-577T	
US WEST Statement of Generally Available Terms and Condition	ons
On Behalf of Covad Communications Company, Rhythms Link Inc.	ts, Inc., and New Edge Networks,
Direct	June 27, 2001
Before the Colorado Public Utilities Commission	
Case No. 99CV8252	
Qwest Corporation, Inc., Plaintiff, v. IP Telephony, Inc., Defend	dant. District Court, City and
County of Denver, State of Colorado	
On Behalf of IP Telephony	
Direct	January 29, 2001
Before the Colorado Public Utilities Commission	
Docket No. 00B-601T	
Petition of Level 3 Communications, LLC for Arbitration with	Owest Corporation
On Behalf of Level 3	2 ····· F ······-
Direct	January 4, 2001
Rebuttal	January 16, 2001
	·
Before the Colorado Public Utilities Commission	
Docket No. 99R-128T	
Proposed Amendments to the Rules on Local Calling Area Stan	aaras
On Behalf of MCI WorldCom	N 12 1000
Oral Comments before the Commissioners	May 13, 1999
Before the Colorado Public Utilities Commission	
Docket No. 98R-426T	
Proposed Amendments to the Rules Prescribing IntraLATA Equ	ual Access
On Behalf of MCI WorldCom and AT&T Communications of t	
Comments	November 4, 1998
Before the Colorado Public Utilities Commission	
Docket No. 97A-494T	
Application of WorldCom, Inc. for Approval to Transfer Contro	of MCI to WorldCom, Inc.
Affidavit in Response to GTE	May 8, 1998

ليتغذ

1



Ť

Ĵ

1997年1月1日の日本の時代によります。

2

locket No. 97A-494T	
Application of WorldCom, Inc. for Approval to Trans	fer Control of MCI to WorldCom, Inc.
On Behalf of MCI.	
Supplemental Direct	March 10, 1998
Rebuttal	March 26, 1998
Before the Colorado Public Utilities Commission	
Docket Nos. 97K-237T, 97F-175T (consolidated) a	
Complaint of MCI to Reduce USWC Access Charges	to Economic Cost
On Behalf of MCI	
Direct	July 18, 1997
Rebuttal	August 15, 1997
Before the Colorado Public Utilities Commission	
Docket No. 90A-665T (consolidated)	
Application of US WEST Communications, Inc. To M Dn Behalf of MCI	Iodify Its Rate and Service Regulation Plan
Direct	September 26, 1996
Rebuttal	October 7, 1996
xeounai	October 7, 1990
Before the Colorado Public Utilities Commission	
Docket No. 96A-366T (consolidated)	
MCImetro Petition for Arbitration wit US WEST Con	mmunications, Inc.
On Behalf of MCI	
Direct	September 6, 1996
Rebuttal	September 17, 1996
Before the Colorado Public Utilities Commission	
Docket No. 1766	
Investigation and Suspension; Mountain States Telep	hone and Telegraph Company's Local
Calling Access Plan	
On Behalf of MCI	
Direct	October 26, 1988
Before the Colorado Public Utilities Commission	
Docket No. 1720	
Investigation and Suspension; Rate Case of Mountain On Behalf of MCI	n States Telephone and Telegraph Company
Direct	December 1, 1986
Potoro the Connections Descute and of Dechi - VIAI	ity Control
Before the Connecticut Department of Public Util Docket No. 07-02-29	ity Control
Petition of Neutral Tandem, Inc., for Interconnection	with Level 3 Communications and Request
for Interim Order	-
On Behalf of Level 3	



1

÷

1111日の記録の構成の第二人の第三人類語言

•

Ċ.

Timothy J Gates

Before the Connecticut Department of Public Utility Cont Petition of Level 3 Communications, LLC for Arbitration Pure	
Southern New England Telephone Company d/b/a/ SBC Conn On Behalf of Level 3 Communications, LLC	
Direct	November 2, 2004
Before the Delaware Public Service Commission Docket No. 92-47	
Diamond State Telephone Company's Application for a Rate I On Behalf of MCI	Increase
Direct	February 12, 1993
Before the Florida Public Service Commission Case No. 000475-TP	
In Re: Complaint by BellSouth Telecommunications, Inc. Ag Practices in the Reporting of Percent Interstate Usage for Con Access Service.	
On Behalf of Thrifty Call	
Direct Rebuttal	Februrary7, 2008 March 3, 2008
Before the Florida Public Service Commission Docket Nos. 050119-TP/050125-TP <i>Petition and Complaint for Suspension and Cancellation of Tr</i>	ransit Traffic Service Tariff No.
FL2004-284 filed by BellSouth Telecommunications, Inc., by .	
Southern States, LLC	
On Behalf of CompSouth	
On Behalf of CompSouth Direct	December 19, 2005
On Behalf of CompSouth Direct	December 19, 2005 January 30, 2006
On Behalf of CompSouth Direct Rebuttal Before the Florida Public Service Commission Docket No. 031047-TP	January 30, 2006
On Behalf of CompSouth Direct Rebuttal Before the Florida Public Service Commission Docket No. 031047-TP Petition of KMC Telecom for Arbitration with Sprint Commun Telecom III, L.L.C, KMC Telecom V, Inc., and KMC Data, L	January 30, 2006 <i>nications:</i> On Behalf of KMC L.C.
On Behalf of CompSouth Direct Rebuttal Before the Florida Public Service Commission Docket No. 031047-TP Petition of KMC Telecom for Arbitration with Sprint Commun Telecom III, L.L.C, KMC Telecom V, Inc., and KMC Data, L Direct	January 30, 2006 aications: On Behalf of KMC
On Behalf of CompSouth Direct Rebuttal Before the Florida Public Service Commission Docket No. 031047-TP Petition of KMC Telecom for Arbitration with Sprint Commun Telecom III, L.L.C, KMC Telecom V, Inc., and KMC Data, L Direct Rebuttal Before the Florida Public Service Commission Docket No. 000084-TP	January 30, 2006 <i>dications:</i> On Behalf of KMC .L.C. June 11, 2004 July 9, 2004
On Behalf of CompSouth Direct Rebuttal Before the Florida Public Service Commission Docket No. 031047-TP Petition of KMC Telecom for Arbitration with Sprint Commun Telecom III, L.L.C, KMC Telecom V, Inc., and KMC Data, L Direct Rebuttal Before the Florida Public Service Commission Docket No. 000084-TP Petition of BellSouth for Arbitration with US LEC of Florida .	January 30, 2006 <i>ications:</i> On Behalf of KMC .L.C. June 11, 2004 July 9, 2004
Southern States, LLC On Behalf of CompSouth Direct Rebuttal Before the Florida Public Service Commission Docket No. 031047-TP Petition of KMC Telecom for Arbitration with Sprint Commun Telecom III, L.L.C, KMC Telecom V, Inc., and KMC Data, L Direct Rebuttal Before the Florida Public Service Commission Docket No. 000084-TP Petition of BellSouth for Arbitration with US LEC of Florida . On Behalf of US LEC Direct	January 30, 2006 <i>dications:</i> On Behalf of KMC .L.C. June 11, 2004 July 9, 2004

1

When the second state of t



197. 197

. ..

14.88

.

Docket No. 000907-TP	
Petition of Level 3 for Arbitration with BellSouth	
On Behalf of Level 3.	Ostabor 5 2000
	October 5, 2000
Rebuttal	November 1, 2000
Before the Florida Public Service Commission	
Docket No. 930330-TP	
nvestigation into IntraLATA Presubscription	
On Behalf of MCI	
Direct	July 1, 1994
Before the Georgia Public Utilities Commission	
Docket No. 24844	
Petition of Neutral Tandem for the Establishment of Intercon	nection with Level 3
On Behalf of Level 3	
Direct	April 13, 2007
Rebuttal	April 24, 2007
Before the Georgia Public Utilities Commission	
Docket No. 12645-U	
Petition of Level 3 for Arbitration with BellSouth	
On Behalf of Level 3	
Direct	December 6, 2000
Rebuttal	December 20, 2000
Before the Idaho Public Utilities Commission	
Case No. QWE-T-05-11	
n the Matter of Level 3 Communications, LLC Petition for A In Behalf of Level 3	rbitration with Qwest Corporation
Direct	August 12, 2005
Rebuttal	September 16, 2005
(outuin	50ptch100 10, 2005
Before the Idaho Public Utilities Commission Case No. GNR-T-02-16	
Petition of Potlatch, CenturyTel, the Idaho Telephone Associ	iation for Declaratory Order
Prohibiting the Use of "Virtual NXX Calling"	· ·
On Behalf of Level 3, AT&T, WorldCom, and Time Warner	Telecom
Comments/Presentation	November 25, 2002
Before the Idaho Public Utilities Commission Case No. U-1500-177	
nvestigation of the Universal Local Access Service Tariff	
On Behalf of MCI	
Direct	March 17, 1988
Rebuttal	April 26, 1988

QSI consulting, inc. 2010 (400)200700

Timothy J Gates

Case No. U-1150-1 Petition of MCI for a Certificate of Public Convenience and Necessity	
In Behalf of MCI	
Direct	November 20, 1987
Before the Illinois Commerce Commission	
Docket No. 07-0277	
Complaint of Neutral Tandem, Inc. v. Level 3 Communications, LLC	
On Behalf of Level 3	
Direct	May 15, 2007
Before the Illinois Commerce Commission	
Jocket No. 04-0428	
Level 3 Petition for Arbitration to Establish an Interconnection Agreemen	t with Illinois Bell
<i>Telephone Company</i> On Behalf of Level (3) Communications, LLC	
Direct	June 22, 2004
Direct	September 3, 2004
Before the Illinois Commerce Commission	
Docket No. 00-0332	
Level 3 Petition for Arbitration to Establish and Interconnection Agreeme	ent with Illinois Bell
Telephone Company	
On Behalf of Level (3) Communications, LLC Direct	May 30, 2000
Supplemental Verified Statement	July 11, 2000
supportential vertified statement	July 11, 2000
Before the Illinois Commerce Commission	
Docket No. 93-0044	
Complaint of MCI and LDDS re Illinois Bell Additional Aggregated Disc	ount and Growth
ncentive Discount Services In Behalf of MCI and LDDS.	
Direct	November 18, 1993
Rebuttal	January 10, 1994
	January 10, 1994
Before the Illinois Commerce Commission	
Case No. 90-0425	
Presentation to the Industry Regarding MCI's Position on Imputation.	July 29, 1991
Before the Illinois Commerce Commission	
Docket No. 83-0142	
	es for next generic
Industry presentation to the Commission re Docket No. 83-0142 and issue	3
access docket re the Imputation Trial and Unitary Pricing/Building Block	
	November 19, 1990

Timothy J Gates Before the Illinois Commerce Commission Docket No. 88-0091 IntraMSA Dialing Arrangements On Behalf of MCI Direct Rebuttal Before the Illinois Commerce Commission Docket No. 89-0033 Illinois Bell Telephone Company's Rate Restructuring On Behalf of MCI

November 22, 1989 February 9, 1990 SI

insulting, inc.

Before the Illinois Commerce Commission Docket No. 89-0033 Illinois Bell Telephone Company's Rate Restructuring On Behalf of MCI	
Direct Rebuttal	May 3, 1989 July 14, 1989
Before the Illinois Commerce Commission Docket No. 83-0142	
Appropriate Methodology for Intrastate Access Charges Regarding ICTC Proposal On Behalf of MCI	's Access Charge
Surrebuttal	February 16, 1989
Before the Illinois Commerce Commission Docket No. 83-0142 Appropriate Methodology for Intrastate Access Charges Regarding Toll A On Behalf of MCI Rebuttal	ccess January 16, 1989
Before the Indiana Utility Regulatory Commission Cause No. 43462 Petition of Comcast Phone of Central Indiana, LLC for Arbitration with U Companies of Indiana (DBA Embarq);	nited Telephone
On Behalf of Comcast Direct Rebuttal	May 23, 2008 June 12, 2008
Before the Indiana Utility Regulatory Commission Cause No. 43299 Complaint of Neutral Tandem, Inc. and Neutral Tandem – Indiana, LLC A Communications, LLC, Concerning Interconnection with Level 3 Commun On Behalf of Level 3	
Reply	July 23, 2007

Before the Indiana Utility Regulatory Commission Cause No. 42663-INT-01 In the Matter of Level 3 Communications, LLC Petition for Arbitration with SBC Indiana

On Behalf of Level 3 Communications, LLC Direct September 2, 2004 Rebuttal October 5, 2004

Page 11

SI **Timothy J Gates** onsulting, inc. Before the Indiana Utility Regulatory Commission Cause No. 39032 MCI Request for IntraLATA Authority On Behalf of MCl October 25, 1990 Direct Rebuttal April 4, 1991 Before the Indiana Utility Regulatory Commission Cause No. 38560 Reseller Complaint Regarding 1+ IntraLATA Calling On Behalf of MCI Direct June 29, 1989 Before the Indiana Utility Regulatory Commission Cause No. 37905 Intrastate Access Tariffs -- Parity with Federal Rates On Behalf of MCI Direct June 21, 1989 Before the Indiana Utility Regulatory Commission Cause No. 38561 Deregulation of Customer Specific Offerings of Indiana Telephone Companies On Behalf of MCI Regarding Staff Reports. Direct April 14, 1989 Before the Indiana Utility Regulatory Commission Cause No. 38561 Deregulation of Customer Specific Offerings of Indiana Telephone Companies On Behalf of MCl Regarding GTE Direct December 16, 1988 Before the Indiana Utility Regulatory Commission Cause No. 38561 Deregulation of Customer Specific Offerings of Indiana Telephone Companies On Behalf of MCI Direct October 28, 1988 Before the Iowa Utilities Board Docket No. FCU-06-42 In the Matter of Coon Creek Telecommunications Corp. Complaint Against Iowa **Telecommunications Services** On Behalf of CCTC Direct July 14, 2006 Rebuttal August 21, 2006

exercise



Before the Iowa Utilities Board Docket No. ARB-05-4	
In the Matter of Level 3 Communications, LLC Petition for Arbitration w On Behalf of Level 3	vith Qwest
Direct	July 20, 200
Rebuttal	August 12, 2005
Surrebuttal	August 24, 2003
Before the Iowa Utilities Board Docket Nos. INU-03-4, WRU-03-61	
In Re: Qwest Corporation; Sworn Counter Statement of Position on Beh	alf of MCI. December 15, 2003
Before the Iowa Utilities Board	December 15, 200.
Docket Nos. INU-03-4, WRU-03-61	
In Re: Qwest Corporation; Sworn Statement of Position on Behalf of M	CI.
	November 14, 2003
Before the Iowa Utilities Board	
Docket NOI-99-1	
Universal Service Workshop; Responded to questions posed by the Staff	of the Board during one
day workshop	
On Behalf of MCIW and AT&T Comments	Ontohaw 27 100/
Comments	October 27, 1999
Before the Iowa Utilities Board	
Docket NOI-99-1	
Universal Service Workshop; Participated on numerous panels during to On Behalf of MCI WorldCom	vo day workshop
Comments	June 8, 1999
Continents	јшс 6, 199
Before the Iowa Utilities Board Docket No. NOI-90-1	
Presentation on Imputation of Access Charges and the Other Costs of Pr	oviding Toll Services
On Behalf of MCI	October 3, 1992
Before the Iowa Utilities Board	
Docket No. RPU-91-4	
Investigation of the Earnings of US WEST Communications, Inc.	
On Behalf of MCI	
Direct Palvital	September 25, 1993
Rebuttal	November 5, 199
Supplemental Rebuttal	December 23, 199 January 10, 1992
Surrebuttal	January 20, 199
	January 20, 179
Before the Iowa Utilities Board	
Docket No. RPU-88-1	
Regarding the Access Charges of Northwestern Bell Telephone Company	Ŷ
On Behalf of MCI	0
Direct	September 20, 1988
	Page 1.

2

ł



ੁੰ

: .

.

Before the Iowa Utilities Board	
Docket No. RPU 88-6	
IntraLATA Competition in Iowa	
On Behalf of MCI	Sentember 1, 1099
Direct	September 1, 1988
Before the Kansas Corporation Commission	
Docket No. 04-L3CT-1046-ARB	
In the Matter of Arbitration Between Level 3 Communication	s LLC and SBC Communications
On Behalf of Level 3 Communications, LLC	
Direct	August 31, 2004
Before the Kansas Corporation Commission	
Docket No. 181,097-U	
General Investigation into IntraLATA Competition within the	State of Kansas
On Behalf of MCI	-
Direct	June 10, 1992
Rebuttal	September 16, 1992
	-
Before the Kentucky Public Service Commission	
Case No. 2000-477	
Petition of Adelphia Business Solutions for Arbitration with L	BellSouth
On Behalf of Adelphia	
Direct	January 12, 2001
Pofers the Ventuela, Public Service Commission	
Before the Kentucky Public Service Commission Case No. 2000-404	
Case 110. 2000-404 Petition of Level 3 Communications, LLC for Arbitration with	h DollSouth
On Behalf of Level 3	Denboum
Direct	December 21, 2000
	Debember 21, 2000
Before the Kentucky Public Service Commission	
Administrative Case No. 323	
Phase I; An Inquiry into IntraLATA Toll Competition, an App	propriate Compensation Scheme for
Completion of IntraLATA Calls by Interexchange Carriers, a	
On Behalf of MCI	-
Direct	May 20, 1993
Before the Louisiana Public Service Commission	
Docket No. U-25301	
Petition of Adelphia Business Solutions for Arbitration with 1	BellSouth
On Behalf of Adelphia	
Direct	December 28, 2000



्र २ २

「「「「「「「「「「「」」」」」」

.:

Timothy J Gates

And the second second

i

Rates for Unbundled Network Elements Pursuant to the I	Felecommunications Act of 1996
Festimony on behalf of the Staff of the Public Service Co	
Rebuttal	September 5, 2001
Surrebuttal	October 15, 2001
Before the Maryland Public Service Commission	
Case No. 8585	
Competitive Safeguards Required re C&P's Centrex Exte	nd Service
On Behalf of MCI	
Rebuttal	June 2, 1994
Before the Maryland Public Service Commission	
Case No. 8585	
Re Bell Atlantic Maryland, Inc.'s Transmittal No. 878	
On Behalf of MCI	
Direct	May 19, 1994
Before the Maryland Public Service Commission Case No. 8585	
Competitive Safeguards Required re C&P's Centrex Exte	nd Service
On Behalf of MCI	
Direct	November 12, 1993
Rebuttal	January 14, 1994
Before the Massachusetts Department of Telecommu	ications and Energy
D.P.U. 93-45	
New England Telephone Implementation of Interchangea On Behalf of MCI	ble NPAs
Direct	April 22, 1993
Rebuttal	May 10, 1993
Before the Michigan Public Service Commission Case No. U-15230	
Complaint and Application for Emergency Relief by Neur with Level 3 Communications	tral Tandem Inc. for Interconnection
On Behalf of Level 3	
Direct	June 26, 2007
Before the Michigan Public Service Commission Case No. U-14152	
Petition of Level 3 Communications LLC for Arbitration On Behalf of Level 3 Communications, LLC	with SBC Michigan
Direct	June 1, 2004

.

مليوني والرجعين ومصابوته المرز ومحاو

مانية المراجعة والمتقاشرة

<u>^</u>



,

naturian her were all a her aller a final a faith and an an an a second second a second second second second s

n the Matter of the Implementation of the Local Calling Area	Provisions of the MTA
On Behalf of Focal Communications, Inc.	-
Rebuttal	September 27, 2000
Before the Michigan Public Service Commission	
Case No. U-12460	
Petition of Level 3 Communications for Arbitration to Establis with Ameritech Michigan	sh an Interconnection Agreement
On Behalf of Level (3) Communications, LLC	
Direct	June 8, 2000
Before the Michigan Public Service Commission Case No. U-12321	
AT&T Communications of Michigan, Inc. Complainant v. GTI South, Inc., d/b/a GTE Systems of Michigan On Behalf of AT&T.	E North Inc. and Contel of the
Direct (Adopted Testimony of Michael Starkey)	February 16, 2000
Rebuttal	May 11, 2000
	× ·
Before the Michigan Public Service Commission Case No. U-10138 (Reopener)	
MCI v Michigan Bell and GTE re IntraLATA Equal Access On Behalf of MCI	
Direct	July 22, 1993
Before the Michigan Public Service Commission Case No. U-10138	
MCI v Michigan Bell and GTE re IntraLATA Equal Access On Behalf of MCI	
Direct	July 31, 1992
Rebuttal	November 17, 1992
Before the Michigan Public Service Commission Case No. U-8987	
Michigan Bell Telephone Company Incentive Regulation Plan On Behalf of MCI	!
Direct	June 30, 1989
Before the Michigan Public Service Commission	
Case Nos. U-9004, U-9006, U-9007 (Consolidated)	
Industry Framework for IntraLATA Toll Competition On Behalf of MCI	
Direct	Sentember 20, 1088
Rebuttal	September 29, 1988
Keoutai	November 30, 1988



ž

In the Matter of a Petition of Comcast Phone of Minneso	ta, Inc., for Arbitration of an
Interconnection Agreement with Embarq	
On Behalf of Comcast	August 5, 2008
Direct	August 5, 2008
Reply	August 26, 2008
Before the Minnesota Public Utilities Commission Docket No. P-5733/C-07-296	
In the Matter of a Complaint and Request for Expedited I Level 3 Communications, LLC & In the Matter of the App LLC to Terminate Services to Neutral Tandem, Inc. (Con	plication of Level 3 Communications,
On Behalf of Level 3	1 1 2007
Direct	June 14, 2007
Reply	July 24, 2007
Before the Minnesota Public Utilities Commission Docket No.: P-999/C1-03-961	
In the Matter of the Commission Investigation into ILEC the Federal Triennial Review Order	Unbundling Obligations as a Result of
On Behalf of WorldCom, Inc. (MCI)	
Direct	January 23, 2004
Before the Minnesota Public Utilities Commission Docket Nos. P-442, 421, 3012/M-01-1916; P-421/C1-02 14490 Commission Investigation of Qwest's Pricing of Certain On Behalf of McLeod USA Telecommunications Service Inc., US Link, Inc., Northstar Access, LLC, Otter Tail Te LLP, dba 702 Communications	Unbundled Network Elements s, Inc., Eschelon Telecom of Minnesota,
	April 18, 2002
Rebuttal	
Rebuttal Before the Minnesota Public Utilities Commission Docket No. P-999/R-97-609	
Before the Minnesota Public Utilities Commission Docket No. P-999/R-97-609 Universal Service Group	
Before the Minnesota Public Utilities Commission Docket No. P-999/R-97-609 Universal Service Group	
Before the Minnesota Public Utilities Commission	ications September 28, 1999
Before the Minnesota Public Utilities Commission Docket No. P-999/R-97-609 Universal Service Group On Behalf of MCI WorldCom, Inc. and AT&T Commun Comments Before the Minnesota Public Utilities Commission USWC OSS Workshop; re OSS Issues	
Before the Minnesota Public Utilities Commission Docket No. P-999/R-97-609 Universal Service Group On Behalf of MCI WorldCom, Inc. and AT&T Commun Comments Before the Minnesota Public Utilities Commission	

A second state of the second state of the second second second second second second second second second second



S.Y.

consolidated)	
Petition for Arbitration with US WEST Communications, Ir	1C
On Behalf of MCI	
Direct	September 20, 1996
Rebuttal	September 30, 1996
Before the Minnesota Public Utilities Commission	
Docket Nos. P-999/CI-85-582, P-999/CI-87-697 and P-99	
In the Matter of an Investigation into IntraLATA Equal Acc	
MCI on the Report of the Equal Access and Presubscription	study Committee
On Behalf of MCI	
Comments	September 7, 1993
Before the Minnesota Public Utilities Commission	
Docket No. P-421/CI-86-88	
Summary Investigation into Alternative Methods for Recover	erv of Non-traffic Sensitive Costs
On Behalf of MCI	
Comments to the Commission	January 30, 1987
	January 50, 1907
Before the Mississippi Public Service Commission	
Docket No. 2000-AD-846	
Petition of Adelphia Business Solutions for Arbitration with	BellSouth Telecommunications
On Behalf of Adelphia	
Direct	February 2, 2001
Rebuttal	February 16, 2001
Before the Montana Public Service Commission	
Docket No. D97.10.191	
Application of WorldCom, Inc. for Approval to Transfer Co Corporation to WorldCom, Inc.	nirot of MCI Communications
On Behalf of MCI	
Rebuttal	May 12, 1998
Amended Rebuttal	June 1, 1998
	June 1, 1990
Before the Montana Public Service Commission	
Dacket No. 88.1.2	
Rate Case of Mountain States Telephone and Telegraph Co	mpany
On Behalf of MCI	
Direct	September 12, 1988
Before the Montana Public Service Commission	
Docket No. 86.12.67	
Rate Case of AT&T Communications of the Mountain State	s, Inc.
On Behalf of MCI	
Direct	May 1, 1987



<u>a farance a constante</u>

Application No. C-749 Application of United Telephone Long Distance Company of the	he Midwest for a Certificate of
Public Convenience and Necessity	ne intawesi jor a Certylcate of
In Behalf of MCI	
Direct	March 31, 1988
Before the Nebraska Public Service Commission Application No. C-627	
Vebraska Telephone Association Access Charge Proceeding	
In Behalf of MCI	
Direct	November 6, 1986
Before the New Hampshire Public Utilities Commission Oocket No. DT 00-223	
nvestigation Into Whether Certain Calls are Local	
In Behalf of BayRing Communications	
Direct	January 12, 2001
Rebuttal	April 5, 2002
Adams the Many Wesser above Det Ver May des Constants	
Before the New Hampshire Public Utilities Commission Oocket DE 93-003	
nvestigation into New England Telephone's Proposal to Imple	ement Seven Digit Digling for
ntrastate Toll Calls	ement Seven Digit Diuting jor
In Behalf of MCI	
Direct	April 30, 1993
	•
Sefore the New Jersey Board of Public Utilities	
Oocket Nos. TX90050349, TE92111047, and TE93060211	
Petitions of MCI, Sprint and AT&T for Authorization of IntraL	ATA Competition and Elimination
of Compensation In Behalf of MCI	
Direct ·	April 7, 1994
Rebuttal	April 25, 1994
	· · · · · · · · · · · · · · · · · · ·
Before the New Jersey Board of Public Utilities	
Docket No. TX93060259	
Notice of Pre-Proposal re IntraLATA Competition; Response a	to the Board of Regulatory
Commissioners On Behalf of MCI	
Comments	September 15, 1993
Reply Comments	October 1, 1993
	, -
Before the New Mexico Public Regulation Commission	
Case No. 06-00325-UT	
Settlement Agreement	
On Behalf of the New Mexico Attorney General	December 16, 2007
Direct	December 15, 2006
	~
	Page 19

G. LDATEVE

STATE STATE CONTRACTOR

の観光 . 64



.

narantiave.

Timothy J Gates

1

Case No. 05-00094-UT (Phase II)	unst Comparation's Amandad
In the Matter of the Implementation and Enforcement of Qv	vest Corporation's Amenaea
Alternative Form of Regulation	
On Behalf of the New Mexico Attorney General Direct	July 24, 2006
	September 25, 2006
Direct (on proposed settlement agreement) Before the New Mexico Public Regulation Commission Case No. 05-00466-UT	September 23, 2000
In the Matter of the Development of an Alternative Form of	Regulation for Owest Cornoration
On Behalf of the New Mexico Attorney General	
Direct	February 24, 2006
Rebuttal	March 31, 2006
Before the New Mexico Public Regulation Commission	
Case No. 05-00484-UT	
In the Matter of Level 3 Communications, LLC's Petition for On Behalf of Level 3	or Arbitration with Qwest Corporation
Direct	December 15, 2005
Before the New Mexico Public Regulation Commission	
Case No. 05-00094-UT	
In the Matter of the Implementation and Enforcement of Q_1	vest Corporation's Amended
Alternative Form of Regulation	.
On Behalf of the New Mexico Attorney General	
Direct	December 5, 2005
Before the New Mexico Public Regulation Commission Case No. 05-00211-UT	
In the Matter of a Notice of Inquiry to Develop a Rule to In	plement House Bill 776, Relating to
Access Charge Reform	
On Behalf of MCI	
Oral Comments	September 14, 2005
Before the New Mexico Public Regulation Commission	ž
Case No. 00108-UT	
Regarding Unfiled Agreements between Qwest Corporation Carriers	n and Competitive Local Exchange
On Behalf of Time Warner Telecom	
Direct	May 11, 2004
Before the New Mexico Public Regulation Commission	
Case Nos. 03-00403-UT and 03-00404-UT	
Triennial Review Proceedings (Batch Hot Cut and Local C	Sircuit Switching)
	-
On Behalf of WorldCom, Inc. (MCI).	



.

and the set of the set

Timothy J Gates

J tility Case No. 3495, Phase B Consideration of Costing and Pricing Rules for OSS, Col	location, Shared Transport,
Nonrecurring Charges, Spot Frames, Combination of New	
On Behalf of the Staff of the New Mexico Public Regulat	tion Commission
Direct	September 16, 2002
Potono the Norr Marrian Dublis Devulation Commission	_
Before the New Mexico Public Regulation Commission Docket No. 95-572-TC	0
Petition of AT&T for IntraLATA Equal Access	
On Behalf of MCI	
Rebuttal	August 30, 1996
	1 Luguot 50, 1770
Before the New Mexico Public Regulation Commission	a
Docket No. 87-61-TC	
Application of MCI for a Certificate of Public Convenien	ce and Necessity
On Behalf of MCI	
Direct	September 28, 1987
Before the New York Public Service Commission	
Case No. 07-C-0233	
Petition of Neutral Tandem for Interconnection with Leve	el 3 Communications. LLC and Request
for Interim Order	
On Behalf of Level 3	
Direct	March 23, 2007
Before the New York Public Service Commission	
Case No. 28425	
Case 190. 20425 Comments of MCI Telecommunications Corporation on 1	Intra I ATA Providentian April 20 1007
Reply Comments	June 8, 1992
copy commono	June 6, 1772
Before the North Carolina Public Utilities Commission	n
Docket No. P-886, SUB 1	
Petition of Adelphia Business Solutions or North Carolin	a, LP for Arbitration with BellSouth
On Behalf of Adelphia	
Direct	October 18, 2000
Rebuttal	December 8, 2000
Before the North Carolina Public Utilities Commissio	n
Docket No. P779 SUB4	_
Petition of Level (3) Communications, LLC for Arbitratio	on with Bell South
Un Behalf of Level (3) Communications. LLC	
On Behalf of Level (3) Communications, LLC Direct	August 4, 2000

and a start of the start of the start of the

e e e ze

در . . مرد، مرد، در در به معاده به هم مطلقه استان میگرداند



Midcontinent Communications v. Consolidated Te	lecom – Arhitration
On Behalf of Midcontinent	accom - Arom anon
Direct	July 21, 2008
Before the North Dakota Public Service Commi	ission
Case Nos. PU-08-61, PU-08-176, Consolidated	
Midcontinent Communications v. Missouri Valley	Communications, Inc Arbitration
On Behalf of Midcontinent	
Direct	July 2, 2008
Before the North Dakota Public Service Commi	ssion
Case No. PU-05-451	
Midcontinent Communications v. North Dakota Te	lephone Company
On Behalf of Midcontinent	
Direct	December 21, 2005
Rebuttal	January 16, 2006
Before the Month Delinte Build Sector Commi	
Before the North Dakota Public Service Commi Case No. PU-2342-01-296	ISS1011
Qwest Corporation Price Investigation	
On Behalf of the CLEC Coalition (US Link, Inc., V	VAL-ED Joint Venture LLP d/b/a 702
Communications, McLeodUSA Telecommunication	
Direct	May 2, 2003
Before the North Dakota Public Service Commi	ssion
Case No. PU-2065-02-465	
Petition of Level 3 for Arbitration with SRT Comm	unications Cooperative
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC	-
Petition of Level 3 for Arbitration with SRT Comm	unications Cooperative December 4, 2002
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC	December 4, 2002
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct	December 4, 2002
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct Before the North Dakota Public Service Commi Case No. PU-2320-90-183 Implementation of SB 2320 Subsidy Investigatio	December 4, 2002
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct Before the North Dakota Public Service Commi Case No. PU-2320-90-183 Implementation of SB 2320 Subsidy Investigatio On Behalf of MCI	December 4, 2002
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct Before the North Dakota Public Service Commi Case No. PU-2320-90-183 Implementation of SB 2320 Subsidy Investigatio On Behalf of MCI Direct	December 4, 2002 ssion n June 24, 1991
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct Before the North Dakota Public Service Commi Case No. PU-2320-90-183 Implementation of SB 2320 Subsidy Investigatio On Behalf of MCI	December 4, 2002
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct Before the North Dakota Public Service Commi Case No. PU-2320-90-183 Implementation of SB 2320 Subsidy Investigatio On Behalf of MCI Direct Rebuttal	December 4, 2002 ssion n June 24, 1991
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct Before the North Dakota Public Service Commi Case No. PU-2320-90-183 Implementation of SB 2320 Subsidy Investigatio On Behalf of MCI Direct	December 4, 2002 ssion n June 24, 1991
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct Before the North Dakota Public Service Commi Case No. PU-2320-90-183 Implementation of SB 2320 Subsidy Investigatio On Behalf of MCI Direct Rebuttal Before the Public Utilities Commission of Ohio	December 4, 2002 ission n June 24, 1991 October 24, 1991
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct Before the North Dakota Public Service Commi Case No. PU-2320-90-183 Implementation of SB 2320 Subsidy Investigatio On Behalf of MCI Direct Rebuttal Before the Public Utilities Commission of Ohio Case No. 04-35-TP-COI In the Matter of the Implementation of the FCC's T Switching in the Cincinnati Bell Telephone Compa	December 4, 2002 Assion n June 24, 1991 October 24, 1991 Friennial Review Regarding Local Circuit
Petition of Level 3 for Arbitration with SRT Comm On Behalf of Level (3) Communications, LLC Direct Before the North Dakota Public Service Commi Case No. PU-2320-90-183 Implementation of SB 2320 Subsidy Investigatio On Behalf of MCI Direct Rebuttal Before the Public Utilities Commission of Ohio Case No. 04-35-TP-COI In the Matter of the Implementation of the FCC's S	December 4, 2002 Assion n June 24, 1991 October 24, 1991 Friennial Review Regarding Local Circuit



Application of MCI for Additional CCN Authority to Provide IntraLAT On Behalf of MCI	A DET NICED
Direct	April 2, 1992
Rebuttal	June 22, 1992
Before the Oregon Public Utility Commission Docket No. ARB 665	
In the Matter of Level 3 Communications, LLC Petition for Arbitration On Behalf of Level 3	with Qwest Corporation
Direct	August 12, 2005
Rebuttal	September 6, 2005
Before the Oregon Public Utility Commission	
Docket No. UM 1058	
Investigation into the Use of Virtual NPA/NXX Calling Patterns	
On Behalf of Level (3) Communications, LLC Comments/Presentation	November 6, 2002
Comments/Fresentation	November 0, 2002
Before the Oregon Public Utility Commission	
Docket No. ARB 9	
Interconnection Contract Negotiations Between MCImetro and GTE	
On Behalf of MCI	
Direct	October 11, 1996
Rebuttal	November 5, 1996
Before the Oregon Public Utility Commission	
Docket ARB3/ARB6	
Petition of MCI for Arbitration with US WEST Communications, Inc On Behalf of MCI	
Direct	September 6, 1996
	September 0, 1990
Before the Oregon Public Utility Commission Docket No. AR 154	
Administrative Rules Relating to the Universal Service Protection Plan	1
On Behalf of MCI	-
Rebuttal	October 31, 1986
	<i>,</i>
Before the Oregon Public Utility Commission	
Docket No. UT 17	
Pacific Northwest Bell Telephone Company Business Measured Servic	e
On Behalf of the Public Utility Commissioner of Oregon Direct	April 23, 1984
Rebuttal	April 23, 1984 May 7, 1984
IContrat	Iviay 7, 1904

Page 23

20000

returned to a result of



Pacific Northwest Bell Telephone Company Business Measure	ed Service
On Behalf of the Public Utility Commissioner of Oregon	
Direct	October 27, 1983
Before the Pennsylvania Public Utility Commission	
Docket No. A-310190	
Petition of Comcast Business Communications, LLC d/b/a Co	mcast Long Distance for
Arbitration of an Interconnection Agreement with The United	
Pennsylvania LLC d/b/a Embarq Pennsylvania Pursuant to Se	
Communications Act of 1934 as Amended, and Applicable Sta	
On Behalf of Comcast	
Direct	June 6, 2008
Rebuttal	
Before the Pennsylvania Public Utility Commission	
Docket Nos. A-310922F7003/A-310922F7038	
Petition of Core Communications, Inc. for Arbitration of Inter	
Conditions with the RTCC, the PTA and the Frontier Compan	nies
On Behalf of Core	
Direct	December 7, 2007
Rebuttal	February 5, 2008
Surrebuttal	March 4, 2008
Before the Pennsylvania Public Utility Commission	
Docket No. A-310922F7004	
Petition of Core Communications, Inc. for Arbitration of Inter Conditions Pursuant to 47 USC §252(b) with Windstream Per	
On Behalf of Core	
Direct	August 17, 2007
Rebuttal	September 6, 2007
Before the Pennsylvania Public Utility Commission	
Docket No. A-310922F7002	
Petition of Core Communications, Inc. for Arbitration with th	e United Telephone Company of
Pennsylvania d/b/a Embarq	
On Behalf of Core	A
Direct	April 27, 2007
Rebuttal	June 4, 2007
Before the Pennsylvania Public Utility Commission	
Docket No. C-20028114	
Level 3 Communications, LLC v. Marianna & Scenery Hill Te	elepnone Company
On Behalf of Level (3) Communications, LLC Direct	September 5, 2002

I.



nvestigation Into IntraLATA Interconnection Arrangements (Pre	subscription)
Investigation Into IntraLATA Interconnection Arrangements (I've	success priory
Direct	December 9, 1994
Jiect	Bacember 9, 1994
Puerto Rico Telecommunications Board	
Case Nos. JRT-2008-AR-0001	
Petition of Centennial Puerto Rico License Corp. for Arbitration 1	Pursuant to Section 252(b) of the
relecommunications Act of 1996 to Establish an Interconnection	
Celephone Company.	2
In Behalf of Centennial Puerto Rico License Corp.	
Direct	June 9, 2008
Rebuttal	July 7, 2008
Puerto Rico Telecommunications Board	
Case Nos. JRT-2005-Q-0121, JRT-2005-Q-0128, JRT-2003-Q	
Felefonica Larga Distancia de Puerto Rico, Inc., Worldnet Teleco	
Communications Company, LP, and AT&T of Puerto Rico, Inc., w	v. Puerto Rico Telephone
Company, Inc.	
On Behalf of Centennial Puerto Rico License Corporation	
Direct	January 19, 2006
Before the Rhode Island Public Utilities Commission	
Docket No. 2089	_
Dialing Pattern Proposal Made by the New England Telephone (Company
On Behalf of MCI	
Direct	April 30, 1993
Before the South Carolina Public Service Commission	
Docket No. 2000-516-C	
Adelphia Business Solutions of South Carolina, Inc. Arbitration v	with RellSouth
Telecommunications	min Deuboum
In Behalf of Adelphia	
Direct	November 22, 2000
Rebuttal	December 14, 2000
	17,2000
Before the South Carolina Public Service Commission	
Docket No. 2000-0446-C	
US LEC of South Carolina Inc. Arbitration with BellSouth Teleco	ommunications
On Behalf of US LEC	
Direct	October 20, 2000
· · · ·	······································
Before the South Dakota Public Utilities Commission	
Docket No. TC03-057	
JUCKEL 140. 1 CU3-03/	
Application of Qwest to Reclassify Local Exchange Services as F	fully Competitive

<u>n leven ander her skiller ander skiller skiller ander an en staten ander ander ander skiller ander skiller ander skiller skiller ander skiller skil</u>



A STATES

ç

والإحارة والمجامعة الأور والمتركن والمحارية والمعارة مخ

adatabbatan dalamma

Docket No. F-3652-12	to Later Los Its Contract Tall Dian	
Application of Northwestern Bell Telephone Company In Behalf of MCI	to Introduce Its Contract Toll Plan	
Direct	November 11, 1987	
	11070mloti 11, 1907	
Before the Tennessee Regulatory Authority		
Docket No. 00-00927		
Petition of Adelphia Business Solutions for Arbitration	with BellSouth Telecommunications	
In Behalf of Adelphia		
Direct	January 31, 2001	
Rebuttal	February 7, 2001	
Before the Texas Public Utilities Commission		
PUC Docket No. 35402		
Petition of Comcast Phone of Texas, LLC for Arbitratic		
Texas, Inc. d/b/a Embarq Pursuant to Section 252 of th	ne Federal Communications Act of 1934, as	
Amended, and Applicable State Laws.		
On Behalf of Comcast		
Direct	April 14, 2008	
Rebuttal	April 28, 2008	
Pafora the Town Bublic IIditates Commission		
Before the Texas Public Utilities Commission		
PUC Docket No. 28821	ana tion for amount to the Town 271	
Arbitration of Non-costing Issues for Successor Interco	onnection Agreement to the Texas 2/1	
Agreement	V Inc. (d/h/o KMC Natural Samian	
On Behalf of KMC Telecom III, LLC, KMC Telecom	v, mc. (a/d/a NIVIC INETWORK SERVICES,	
inc.), and KMC Data, LLC	T1- 10 2004	
Direct Pobuttol	July 19, 2004	
Rebuttal	August 23, 2004	
Before the Texas Public Utilities Commission		
PUC Docket No. 26431		
Petition of Level 3 for Arbitration with CenturyTel of L	ake Dallas, Inc. and CenturyTel of San	
Marcos, Inc.		
On Behalf of Level (3) Communications, LLC		
Direct	October 10, 2002	
Reply	October 16, 2002	
Before the Texas Public Utilities Commission		
PUC Docket No. 22441		
Petition of Level 3 for Arbitration with Southwestern B	ell Telephone Company	
On Behalf of Level (3) Communications, LLC		
Direct	June 5, 2000	
Rebuttal	June 12, 2000	

Timothy J Gates



ويحدو بيشو والحرير بحبرا مغو

- · ·

· :

Docket No. 03-999-04 In the Matter of a Proceeding to Address Actions Necess	um to Personal to the ECC's Triannial
In the Matter of a Froceeding to Address Actions Necess Review Order	ary to Respond to the FCC's Triennat
On Behalf of WorldCom, Inc. (MCI)	
Direct	January 13, 2004
	Junuary 12, 2001
Before the Utah Public Service Commission	
Docket No. 00-999-05	
In the Matter of the Investigation of Inter-Carrier Compe	ensation for Exchanged ESP Traffic
On Behalf of Level 3 Communications, LLP	E.1
Direct	February 2, 2001
Before the Utah Public Service Commission	
Docket No. 97-049-08	
USWC Rate Case	
On Behalf of MCI	
Surrebuttal	September 3, 1997
Revised Direct	September 29, 1997
Before the Utah Public Service Commission	
Docket No. 96-095-01	
MCImetro Petition for Arbitration with USWC Pursuant	to 47 U.S.C. Section 252
On Behalf of MCI	
Direct	November 8, 1996
Rebuttal	November 22, 1996
Before the Utah Public Service Commission	
Case No. 83-999-11	
Investigation of Access Charges for Intrastate InterLATA	4 and IntraLATA Telephone Services
On Behalf of MCI	
Direct	July 7, 1988
Before the Utah Public Service Commission	
Case No. 87-049-05	
Petition of the Mountain State Telephone and Telegraph	Company for Exemption from
Regulation of Various Transport Services	
On Behalf of MCI	
Direct	November 16, 1987
Before the Washington Utilities and Transportation (Docket No. UT-083025	Commission
In the Matter of Comcast Phone of Washington v. Emba	rq; Arbitration for Interconnection
On Behalf of Comcast	
Direct	July 2, 2008
Rebuttal	August 1, 2008

<u> A AMERICAN AND A AN</u>



4

9. I.

Docket No. UT-033011 In the Matter of Washington Utilities and Transportation Comm	ission Petitioners v Advanced
n the Matter of Washington Utilities and Transportation Comm	ission, i etitonens, r. nuruneeu
Telecom Group, Inc., et al, Respondents On Behalf of Time Warner Telecom of Washington, LLC	
	September 13, 2004
Direct	Beptember 15, 200 (
Before the Washington Utilities and Transportation Commis Docket No. UT-030614	ssion
In the Matter of the Petition of Qwest Corporation for Competiti Exchange Telecommunications Services	ive Classification of Basic
On Behalf of MCI, Inc.	
Direct	August 13, 2003
Rebuttal	August 29, 2003
Before the Washington Utilities and Transportation Commis Docket No. UT-021569	
Developing an Interpretive or Policy Statement relating to the U Patterns	Jse of Virtual NPA/NXX Calling
On Behalf of MCI, KMC Telecom, and Level (3) Communication	ons, LLC
Workshop Participation	May 1, 2003
Before the Washington Utilities and Transportation Commi	ssion
Docket No. UT-021569	
Developing an Interpretive or Policy Statement relating to the U	Jse of Virtual NPA/NXX Calling
Patterns	
On Behalf of WorldCom, Inc. and KMC Telecom	1
Comments	January 31, 2003
Before the Washington Utilities and Transportation Commi	ission
Docket No. UT-023043	T .
Petition of Level 3 for Arbitration with CenturyTel of Washingto	on, Inc.
On Behalf of Level (3) Communications, LLC	October 18, 2002
Direct	November 1, 2002
Rebuttal	1407011001 1, 2002
Before the Washington Utilities and Transportation Commi	ission
Docket No. UT-003013, Part D	
Continued Costing and Pricing of Unbundled Network Element	ts, Transport, and Termination
On Behalf of WorldCom, Inc.	
Direct	December 21, 2001
	ission
Before the Washington Utilities and Transportation Commi	
Before the Washington Utilities and Transportation Commi Docket No. UT-970325	
	of Universal Service
Docket No. UT-970325	of Universal Service January 13, 1998

Page 28

ł



÷,

1. 18 AN

Before the Washington Utilities and Transpor Docket No. UT-960338	
Petition of MCImetro for Arbitration with GTE N	Vorthwest, Inc., Pursuant to 47 U.S.C.252
In Behalf of MCI	
Direct	October 11, 1996
Rebuttal	November 20, 1996
Before the Washington Utilities and Transpor	tation Commission
Docket No. U-88-2052-P	
Petition of Pacific Northwest Bell Telephone Co	mpany for Classification of Services as
Competitive	
On Behalf of MCI	
Direct	September 27, 1988
Before the West Virginia Public Service Com Case No. 97-1338-T-PC	mission
Petition of WorldCom, Inc. for Approval to Tran	sfer Control of MCI Communications
Corporation to WorldCom, Inc.	
On Behalf of MCI	
Rebuttal	June 18, 1998
Before the West Virginia Public Service Com	mission
Case No. 94-0725-T-PC	
Bell Atlantic - West Virginia Incentive Regulatio On Behalf of MCI	on Plan
Direct	October 11, 1994
Before the Wisconsin Public Service Commiss	tion
	SION
Docket No. 05-MA-135 Petition of Level 3 for Arbitration with Wisconsi	in Pall Ina d/b/a/SPC Wisconsin
On Behalf of Level (3) Communications, LLC	n Deu, Inc. arbra SDC Wisconstin
Direct	September 1, 2004
Direct	Beptennor 1, 2004
Before the Wisconsin Public Service Commis	sion
Docket No. 05-MA-130	
Petition of Level 3 for Arbitration with Century?	[el
On Behalf of Level (3) Communications, LLC	
	September 30, 2002
Direct	October 9, 2002
Direct Reply	
Reply Before the Wisconsin Public Service Commis	sion
Reply Before the Wisconsin Public Service Commis Docket No. 05-NC-102	
Reply Before the Wisconsin Public Service Commis	
Reply Before the Wisconsin Public Service Commis Docket No. 05-NC-102	

ىرى ئەرەپ ئەرەپ ئەرەپ ئەرەپ <u>مەمەر مەرەپ ئەرەپ ئەرە</u>



1

.

A PARA PARA

Before the Wisconsin Public Service Co Docket No. 05-TR-103	FITTITI'S A A T
investigation of Intrastate Access Costs a	nd Intrastate Access Charges
On Behalf of MCI	L
Direct	November 15, 1990
Before the Wisconsin Public Service Co	ommission
Docket No. 2180-TR-102	
GTE Rate Case and Request for Alternation	ive Regulatory Plan
On Behalf of MCI	
Direct	October 1, 1990
Rebuttal	October 15, 1990
Before the Wisconsin Public Service C	ommission
Docket No. 6720-TR-104	
Wisconsin Bell Rate Case	
On Behalf of MCI	A116 1000
Direct	April 16, 1990
Before the Wisconsin Public Service C	ommission
Docket No. 05-TR-102	
	Settlements, and IntraLATA Access Charges
On Behalf of MCI	
Direct	December 1, 1989
Before the Wisconsin Public Service C	ommission
Docket No. 6720-TI-102	
Review of the WBI Rate Moratorium	
On Behalf of MCI	
Direct	October 9, 1989
Rebuttal	November 17, 1989
Before the Wisconsin Public Service C	ommission
Docket No. 05-TI-112	· .
	for Nonpayment Part A; Examination of Industry
Wide Billing and Collection Practices	
On Behalf of MCI	
Direct	July 5, 1989
Rebuttal	July 12, 1989
	ommission
Before the Wisconsin Public Service C	
Before the Wisconsin Public Service C Docket No. 6720-TR-103	
Docket No. 6720-TR-103	d Regulation of Wisconsin Bell, Inc.
Before the Wisconsin Public Service C Docket No. 6720-TR-103 <i>Investigation Into the Financial Data an</i> On Behalf of MCI	d Regulation of Wisconsin Bell, Inc.



Contraction of the state of the second se

Timothy J Gates

accounter to change

VISITEIRICICCICCIC ------

ł

Docket No. 05-NC-100	diantal Accord Somilar
Amendment of MCI's CCN for Authority to Provide IntraLATA De On Behalf of MCI	eaicatea Access Services
Direct	May 1, 1989
n f. 4b Wesser N. D. D. Gamba Comparison	
Before the Wisconsin Public Service Commission Docket No. 6720-TI-102	
Review of Financial Data Filed by Wisconsin Bell, Inc.	
On Behalf of MCI	
Direct	March 6, 1989
Direct	Watch 0, 1969
Before the Wisconsin Public Service Commission	
Docket No. 05-TI-116	
In the Matter of Provision of Operator Services	
On Behalf of MCI	
Rebuttal	December 12, 1988
Before the Wisconsin Public Service Commission	
Docket No. 05-TR-102	
Investigation of Intrastate Access Costs, Settlements, and IntraLA	TA Access Charges
On Behalf of MCI	· ·
Direct	October 31, 1988
Rebuttal	November 14, 1988
Before the Wyoming Public Service Commission	
In the Matter of Level 3 Communications, LLC Petition for Arbitra	ation with Owest Corporation
On Behalf of Level 3	
Direct	September 8, 2005
Rebuttal	November 18, 2005
Before the Wyoming Public Service Commission	
Docket No. 9746 Sub 1	
Application of MCI for a Certificate of Public Convenience and N	lecessity
On Behalf of MCI	
Direct	June 17, 1987
Before the Wyoming Public Service Commission	
Docket No. 72000-TC-97-99	
In the Matter of Compliance with Federal Regulations of Payphor	nes
On Behalf of MCI	
	May 19, 1997
Oral Testimony	

- CENTRAL CONTRACTOR CONT

ī



. .

2

<u>Comments Submitted to the Federal Communications Commission and/or the Department</u> of Justice	
Comments to the Department of Justice (Task Force on Telecommunications) on the Status of OSS Testing in Arizona and the USWC Collaborative on Behalf of MCI WorldCom, Inc. November 9, 1999	
Comments to FCC Staff of Common Carrier Bureau on the Status of OSS Testing in Arizona on Behalf of MCI WorldCom, Inc.	
November 9, 1999	
Presentation to FCC Staff on the Status of Intrastate Competition on Behalf of MCI. February 16, 1995	
Ameritech Transmittal No. 650 Petition to Suspend and Investigate on Behalf of MCI re Ameritech 64 Clear Channel Capability Service.	
September 4, 1992	
Ameritech Transmittal No. 578 Petition to Suspend and Investigate on Behalf of MCI re Ameritech Directory Search Service. November 27, 1991	
CC Docket No. 91-215 Opposition to Direct Cases of Ameritech and United (Ameritech Transmittal No. 518; United Transmittal No. 273) on Behalf of MCI re the introduction of 64 Kbps Special Access Service. October 15, 1991 Ameritech Transmittal No. 562 Petition to Suspend and Investigate on Behalf of MCI re Proposed Rates and Possible MFJ	
Violations Associated with Ameritech's OPTINET Reconfiguration Service (AORS). September 30, 1991	
Ameritech Transmittal No. 555	
Petition to Suspend and Investigate on Behalf of MCI re Ameritech Directory Search Service. August 30, 1991	
Ameritech Transmittal No. 526 Petition to Suspend and Investigate on Behalf of MCI re Proposed Flexible ANI Service.	
Ameritech Transmittal No. 518 April 17, 1991	
Petition to Suspend and Investigate on Behalf of MCI re Proposed Rates for OPTINET 64 Kbps Service.	
March 6, 1991	

ateration and the second

Selected Reports, Presentations and Publications

CLE International 10th Annual Conference, "Telecommunications Law," "Technology Update – The State of Wireless Technologies in Canada – A Comparison of Wireless Technologies in Canada and the United States of America." December 13-14, 2007



「「「「「「「「」」」

"The State of Wireless Technologies in Canada – A Comparison of Wireless Technologies in Canada and the United States of America"; Presented to Bell Canada Enterprises. May 25, 2007.

CLE International 8th Annual Conference, "Telecommunications Law," "VoIP and Brand X – Legal and Regulatory Developments." December 8-9, 2005

QSI Technical Report No. 012605A "IP-Enabled Voice Services: Impact of Applying Switched Access Charges to IP-PSTN Voice Services"

Ex Parte filing in FCC dockets WC Dockets No. 04-36 (In the Matter of IP-Enabled Services), 03-266 (In the Matter of Level 3 Communications LLC Petition for Forbearance Under 47 U.S.C. § 160(c) from Enforcement of 47 U.S.C. § 251(g), Rule 51.701(b)(1), and Rule 69.5(b); IP Enabled Services) Washington DC, January 27, 2005

QSI Report to the Wyoming Legislature "The Wyoming Universal Service Fund. An Evaluation of the Basis and Qualifications for Funding" December 3, 2004.

Presentation to the Iowa Senate Committee Regarding House Study Bill 622/Senate Study Bill 3035; Comments on Behalf of MCI February 19, 2004

National Association of Regulatory Utility Commissioners Summer Committee Meetings; Participated in Panel regarding "Wireless Substitution of Wireline – Policy Implications." July 25, 2003

Seminar for the New York State Department of Public Service entitled "Emerging Technologies and Convergence in the Telecommunications Network". Presented with Ken Wilson of Boulder Telecommunications Consultants, LLC February 19-20, 2003

"Litigating Telecommunications Cost Cases and Other Sources of Enlightenment"; Educational Seminar for State Commission and Attorney General Employees on Litigating TELRIC Cases; Denver, Colorado. February 5-6, 2002

Illinois; Presentation to the Environment & Energy Senate Committee re Emerging Technologies and Their Impact on Public Policy, on Behalf of MCI WorldCom, Inc. March 8, 2000

"Interpreting the FCC Rules of 1997"; The Annenberg School for Communication at the University of Southern California; Panel Presentation on Universal Service and Access Reform. October 23, 1997

"NECA/Century Access Conference"; Panel Presentation on Local Exchange Competition. December 13-14, 1995

HARAMAN AN ARABAN ANTALAN AND ALCONDING ALLOW THE STREET



"TDS Annual Regulatory Meeting"; Panel Presentation on Local Competition Issues. August 29, 1995

"Phone+ Supershow '95"; Playing Fair: An Update on IntraLATA Equal Access; Panel Presentation. August 28-30, 1995

"The LEC-IXC Conference"; Sponsored by Telecommunications Reports and Telco Competition Report; Panel on Redefining the IntraLATA Service Market -- Toll Competition, Extended Area Calling and Local Resale. March 14-15, 1995

The 12th Annual National Telecommunications Forecasting Conference; Represented IXCs in Special Town Meeting Segment Regarding the Convergence of CATV and Telecommunications and other Local Competition Issues. May 23-26, 1994

TeleStrategies Conference -- "IntraLATA Toll Competition -- Gaining the Competitive Edge"; Presentation on Carriers and IntraLATA Toll Competition on Behalf of MCI. May 13-14, 1993

NARUC Introductory Regulatory Training Program; Panel Presentation on Competition in Telecommunications on Behalf of MCI. March 14-17, 1993

TeleStrategies Conference -- "IntraLATA Toll Competition -- A Multi-Billion Dollar Market Opportunity." Presentations on the interexchange carriers' position on intraLATA dialing parity and presubscription and on technical considerations on behalf of MCI. December 2-3, 1992

North Dakota Association of Telephone Cooperatives Summer Conference, July 8-10, 1992. Panel presentations on "Equal Access in North Dakota: Implementation of PSC Mandate" and "Open Network Access in North Dakota" on Behalf of MCI. July 9, 1992

TeleStrategies Conference -- "Local Exchange Competition: The \$70 Billion Opportunity." Presentation as part of a panel on "IntraLATA 1+ Presubscription" on Behalf of MCI. November 19, 1991

Wisconsin Public Utility Institute -- Telecommunications Utilities and Regulation Course; May 13-16, 1991; Participated in IntraLATA Toll Competition Debate on Behalf of MCI. May 16, 1991

Michigan; Presentation to the Michigan Senate Technology and Energy Commission and the House Public Utilities Committee re MCI's Building Blocks Proposal and SB 124/HB 4343. May 15, 1991



Wisconsin; Comments Before the Wisconsin Assembly Utilities Committee Regarding the Wisconsin Bell Plan for Flexible Regulation, on Behalf of MCI. May 16, 1990

Michigan; Presentation to the Michigan Senate Technology and Energy Committee re SB 124 on behalf of MCI. March 20, 1991

Illinois Telecommunications Sunset Review Forum; Two Panel Presentations: Discussion of the Illinois Commerce Commission's Decision in Docket No. 88-0091 for the Technology Working Group; and, Discussion of the Treatment of Competitive Services for the Rate of Return Regulation Working Group; Comments on Behalf of MCI. October 29, 1990

Wisconsin Public Utility Institute -- Telecommunications Utilities and Regulation; May 14-18, 1990; Presentation on Alternative Forms of Regulation. May 16, 1990

Michigan; Presentation Before the Michigan House and Senate Staff Working Group on Telecommunications; "A First Look at Nebraska, Incentive Rates and Price Caps," Comments on Behalf of MCI. October 30, 1989

National Association of Regulatory Utility Commissioners -- Summer Committee Meeting, San Francisco, California. Panel Presentation -- Specific IntraLATA Market Concerns of Interexchange Carriers; Comments on Behalf of MCI. July 24, 1989

Wisconsin Public Utility Institute -- Telecommunications Utilities and Regulation; May 15-18, 1989; Panel Presentation -- Interexchange Service Pricing Practices Under Price Cap Regulation; Comments on Behalf of MCI. May 17, 1989

Minnesota; Senate File 677; Proposed Deregulation Legislation; Comments before the House Committee on Telecommunications. April 8, 1987