Exhibit No.: Issues: Witness: Exhibit Type: Sponsoring Party: Case No.: Date:

Cash Working Capital Harold Walker, III Surrebuttal Missouri-American Water Company WR-2022-0303 February 8, 2023

MISSOURI PUBLIC SERVICE COMMISSION

CASE NO. WR-2022-0303

SURREBUTTAL TESTIMONY

OF

HAROLD WALKER, III

ON BEHALF OF

MISSOURI-AMERICAN WATER COMPANY

AFFIDAVIT

I, Harold Walker, III, under penalty of perjury, and pursuant to Section 509.030, RSMo, state that I am Manager, Financial Studies for Gannett Fleming Valuation and Rate Consultants, LLC, that the accompanying testimony has been prepared by me or under my direction and supervision; that if inquiries were made as to the facts in said testimony, I would respond as therein set forth; and that the aforesaid testimony is true and correct to the best of my knowledge and belief.

Quallent

Harold Walker, III

February 8, 2023 Dated

SURREBUTTAL TESTIMONY HAROLD WALKER, III MISSOURI-AMERICAN WATER COMPANY CASE NO.: WR-2022-0303 TABLE OF CONTENTS

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SURREBUTTAL TESTIMONY

HAROLD WALKER, III

1		I. <u>INTRODUCTION</u>
2	Q.	Please state your name and address.
3	A.	My name is Harold Walker, III. My business address is 1010 Adams Avenue, Audubon,
4		Pennsylvania, 19403.
5	Q.	Are you the same Harold Walker, III who previously submitted Direct Testimony in
6		this proceeding?
7	A.	Yes.
8		II. <u>SCOPE OF TESTIMONY</u>
9	Q.	What is the purpose of your Surrebuttal Testimony?
10	A.	The purpose of my Surrebuttal Testimony is to is to respond to the Rebuttal Testimony
11		submitted by the Office of the Public Counsel ("OPC") as it relates to adjustments to the
12		Cash Working Capital ("CWC") calculation on the following topics: 1) Changing the
13		expense lag days for Support Services; and 2) Changing the expense lag days for Current
14		Federal Income Tax and Current State Income Tax.
15		III. <u>SUPPORT SERVICES LAG DAYS</u>
16	Q.	Did OPC address the expense lag days for Support Services recommended by the
17		Company and the Staff?
18	A.	Yes, OPC Witness Cassidy Weathers addresses the expense lag days for Support Services

1 recommended by the Company and the Stat

2	Q.	What is OPC's recommendation for Support Services in the CWC lead-lag study?
3	A.	Ms. Weathers recommends changing the expense lag days for Support Services utilized by
4		both the Company and Staff from a negative 2.20 day expense lag to a positive 48.80 day
5		expense lag to match the Contracted Services expense lag.
6	Q.	Why does OPC recommend Support Services be assigned the same expense lag days
7		as Contracted Services?
8	A.	Ms. Weathers contends the "services that are included in Support Services align with the
9		services included in Contracted Services."1
10	Q.	Are the services that are provided through Support Services the same as the services
10 11	Q.	Are the services that are provided through Support Services the same as the services provided by Contracted Services?
	Q. A.	
11	-	provided by Contracted Services?
11 12	-	<pre>provided by Contracted Services? No. Figure 1 below shows a side by side comparison of the services provided by Support</pre>
11 12 13	-	provided by Contracted Services?No. Figure 1 below shows a side by side comparison of the services provided by SupportServices and Contract Services expenses. As shown in Figure 1, the services are provided
11 12 13 14	-	 provided by Contracted Services? No. Figure 1 below shows a side by side comparison of the services provided by Support Services and Contract Services expenses. As shown in Figure 1, the services are provided by Support Services and Contract Services expenses are quite different in nature and scope.
11 12 13 14 15	-	 provided by Contracted Services? No. Figure 1 below shows a side by side comparison of the services provided by Support Services and Contract Services expenses. As shown in Figure 1, the services are provided by Support Services and Contract Services expenses are quite different in nature and scope. Further, the cost structure of the services provide by each is very different. The services

¹ Weathers RT, p. 6.

Contract Services include entrepreneurial profit (i.e., marked-up for financial gain).

Support Services	Contract Services
Internal Audit	Landscaping
Business Development	Excavating
Customer Service	Janitorial
External Affairs, Communications and Public Policy	Missouri one call
Finance	Accounting
Human Resources	Audit
Technology and Innovation	Legal
Environmental Compliance	-
Central Laboratory	
Investor Relations	
Planning and Strategic Integration	
Legal Counsel and Services	
Engineering	
Enterprise Security	
Health and Safety	
Facilities	
Operations Excellence	
Supply Chain	

2

Figure 1

3	Q.	Are expense lag days similar across the Company's various operating expense
4		categories or line items?
5	A.	No. The lead-lag study used to determine the Company's CWC shows a range of expense
6		lag days of -68.4 (negative) to 214.5 lag days across the Company's various operating
7		expense categories or line items. In a competitive market, the pricing for any service must
8		reflect the invoicing practice of the vendor and payment practice of the customer. There is
9		no reason to expect Support Services and Contract Services expenses to have similar lag

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1		
2		IV. <u>CURRENT INCOME TAX LAG DAYS</u>
3	Q.	Did OPC address the expense lag days for Current Federal Income Tax and Current
4		State Income Tax recommended by the Company and the Staff?
5	A.	Yes, OPC Witness Cassidy Weathers addresses the expense lag days for Current Federal
6		Income Tax and Current State Income Tax recommended by the Company and the Staff.
7	Q.	What is OPC's recommendation for Current Federal Income Tax and Current State
8		Income Tax in the CWC lead-lag study?
9	A.	Ms. Weathers recommends changing the expense lag days for Current Federal Income Tax
10		and Current State Income Tax utilized by both the Company and Staff from a 35.6 day
11		expense lag to 365.0 day expense lag to match the Commission's Report and Order in the
12		Spire Missouri, Inc. rate case in Case No. GR-2021-0108 ("Spire Report and Order").
13	Q.	Are the facts regarding the Company's current Federal Income Tax and Current
14		State Income Tax the same as those found in the Spire Report and Order?
15	A.	No. In the Spire Report and Order, the finding of fact No. 66 states, "Spire Inc.'s state and
16		federal income tax returns, Spire Missouri's annual report filed with the Commission, and
17		the public 10-K reports filed with the U.S. Securities and Exchange Commission, all
18		indicate that both the parent company and Spire Missouri have not been required to pay
19		income tax in at least the past three years." (Emphasis added.) However MAWC's parent
20		company paid income taxes in each of the last three years according to their public 10-K
21		report filed with the U.S. Securities and Exchange Commission ("SEC"). Further,
22		according to MAWC parent company's public 10-K report filed with the SEC, the parent Page 5 Walker - ST

days since each provides very different services and have different invoicing practices.

1

company has no remaining federal net operating loss carryforward (NOLC) to use after
 2021.

In the Spire Report and Order, the finding of fact No. 67 states, "Spire Missouri's current
 NOLC makes it highly unlikely that it will pay income taxes for the next three years."
 Conversely, MAWC has not used, nor do they have NOLC available to them.²

Q. Is there any mathematical basis for OPC's recommendation of a 365.0 day expense
lag for Current Federal Income Tax and Current State Income Tax?

8 No. Ms. Weathers recommendation would result in about 87% of Current Federal Income 9 Tax and Current State Income Tax expense that is included in the Company's revenue 10 requirement being removed or subtracted from the Company's rate base value.³ Ms. 11 Weathers recommendation should be viewed as a partial run around the required use of 12 statutory tax rates in the determination of current income taxes for rate making purposes.

13 Q. Does this conclude your Surrebuttal Testimony?

14 A. Yes, it does.

² MAWC's rate base claim would be higher if NOLC were available since NOLC asset balance would be an offset (reduction) to the ADIT liability.

³ 45.7 revenue lag days less 365.0 current income tax lag days is -319.7 (negative) \div 365 days = 87% of the expense item.