1	STATE OF MISSOURI		000		
2	PUBLIC SERVICE COMMISSION				
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5	TRANSCRIPT OF PROCEEDINGS				
6	Hearing				
7	February 5, 2008				
8	Jefferson City, Missouri				
9	Volume 1				
10					
11	In the Matter of a Proposed ) Rulemaking to Amend )				
12	4 CSR 240-31.050, Eligibility ) For Funding - Low Income )	Case No. TX-2008-0122			
13	Customers and Disabled Customers )	111 2000 0122			
14					
15	COLLEEN DALE, Presiding,				
16	CHIEF REGULATORY LAW JUDGE JEFF DAVIS, Chairman,				
17	CONNIE MURRAY, ROBERT M. CLAYTON III,				
18	LINWARD "LIN" APPLING, TERRY JARRETT				
19	COMMISSIONERS				
20					
21	REPORTED BY:				
22	MINDY VISLAY, CCR				
23	MIDWEST LITIGATION SERVICES				
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24	FOR: Staff of the Missouri Public
25	Service Commission

- 1 PROCEEDINGS
- JUDGE DALE: We are here today,
- 3 February 5th, 2008, in the matter of a proposed
- 4 rulemaking to amend 4 CSR 240-31.050(3), individual
- 5 eligibility requirements for participation in the
- 6 Missouri Universal Service Fund by low-income and
- 7 disabled customers, Case No. TX-2008-0122.
- 8 We can begin with entries of appearance, please,
- 9 by Staff.
- 10 MS. KLIETHERMES: Sarah Kliethermes, 200
- 11 Madison Street, Jefferson City, Missouri 65102.
- MR. GRYZMALA: Bob Gryzmala on behalf of
- 13 Southwestern Bell Telephone Company doing business as
- 14 AT&T Missouri at One AT&T Center, Room 3516, St.
- 15 Louis, Missouri 63101.
- JUDGE DALE: I have a message from
- 17 Mr. Dandino, he will be joining us. But meanwhile,
- 18 let's get your witness sworn in, please.
- 19 MICHAEL SHEPHERDLY,
- 20 Of lawful age, being first duly sworn by the
- 21 Notary Public, testified as follows:
- 22 QUESTIONS BY MS. KLIETHERMES:
- Q. Mr. Shepherdly, do you have anything to add
- 24 to the written comments that Staff has filed in this
- 25 matter?

- 1 A. Yes, I do. I have a few thoughts on AT&T's
- 2 comments filed this morning.
- 3 The first one was that Missouri PSC has contacted
- 4 state agencies on potential verification of consumers.
- 5 Some agencies will not release the information to the
- 6 Missouri PFC. Also, the action agencies will not
- 7 release some information to an agent of the board,
- 8 which would be the Fund Administrator. There have
- 9 been privacy law changes in the last six years since
- 10 the adoption of the Missouri USF rule, Chapter 31.
- 11 Another thing is that existing forms are board
- 12 approved.
- 13 Last week we received a call from a legislator, on
- 14 one company, that the disability section was not on
- 15 the form and that he was upset with that. So, some
- 16 forms exist, but all the criteria should be laid out
- 17 for low-income and disability.
- 18 There was also a section in there about a part
- 19 where for one year we did not adopt or did not
- 20 initiate this rulemaking. I think that all the
- 21 parties are well aware that the board and the
- 22 Commission address different options concerning the
- 23 external audit recommendation. The Staff worked with
- 24 the industry before filing any recommendations on
- 25 that.

- 1 Also, I believe AT&T laid out in the current
- 2 certification procedure that the current procedure is
- 3 fine. Also, in that same order from the FCC, the
- 4 order said that we also adopt the Joint Board's
- 5 recommendation to allow states that administer their
- 6 own Lifeline/Link-Up programs the flexibility to
- 7 design and implement their own verification procedures
- 8 to validate consumers' continued eligibility.
- 9 Q. Mr. Shepherdly, if you could clarify for
- 10 the record, what is that docket that you just referred
- 11 to, the docket number?
- 12 A. The docket number is WC Docket No. 03-109,
- 13 or sometimes referred to as FCC 04-87, and that was
- 14 released on April 29, 2004.
- JUDGE DALE: Thank you.
- Mr. Gryzmala, do you want to add something?
- MR. GRYZMALA: No. If Mr. Shepherdly is
- 18 completed, I didn't know if I had an opportunity to
- 19 ask questions of him.
- JUDGE DALE: No.
- MR. GRYZMALA: Okay. Thank you.
- 22 COMMISSIONER CLAYTON: Judge, I was going
- 23 to ask that, since we only have limited number of
- 24 parties, that maybe we can hear from AT&T. And if you
- 25 would give us a chance then we can ask questions of

- 1 each of them, or no?
- JUDGE DALE: That would be fine, yes.
- 3 COMMISSIONER CLAYTON: Let him go ahead and
- 4 respond and then we can work through rather than ask
- 5 questions of Mr. Shepherdly. I don't want to let him
- 6 off the hook that easily. Let AT&T go.
- JUDGE DALE: Before we do that,
- 8 Mr. Gryzmala -- Mr. Dandino, if you would like to
- 9 enter your appearance.
- 10 MR. DANDINO: Yes, Your Honor. I apologize
- 11 for being late. On my schedule I had a ten o'clock, a
- 12 one o'clock and a two o'clock for this hearing. But
- 13 be that as it may, I'm here.
- 14 Michael F. Dandino, Post Office Box 2230,
- 15 Jefferson City, Missouri 65102, representing the
- 16 Office of the Public Counsel and the public.
- 17 JUDGE DALE: Mr. Gryzmala, you can either
- 18 stay at the table or come to the podium, whichever you
- 19 prefer.
- 20 MR. GRYZMALA: Judge Dale, Commissioner
- 21 Clayton, Commissioner Jarrett. My name is Bob
- 22 Gryzmala, I represent AT&T Missouri, and thank you for
- 23 the opportunity to speak with you.
- It's unfortunate that we are hearing so many new
- 25 facts this late in the game, but at the end of the day

- 1 it doesn't make a difference.
- We're hearing that the Missouri Commission has
- 3 contacted state agencies, that agencies wouldn't
- 4 release information, that there are other criticisms
- 5 that led to -- presumably -- the Notice of Finding of
- 6 Necessity to open this rulemaking and a Notice of
- 7 Proposed Rulemaking to entertain comment.
- 8 None of this, not a single item that
- 9 Mr. Shepherdly pointed out to you moments ago, was
- 10 indicated to the public, the industry, or anyone, so
- 11 as to be able to have meaningful substantial comment.
- 12 It might have made the world of difference.
- 13 At the end of the day though it doesn't. Because
- 14 what matters is that the Commission put in place,
- 15 six years ago, a comprehensive Universal Service Fund
- 16 for low-income and disabled people, and it did two
- 17 things at that time.
- 18 It told folks that if they wanted to apply for
- 19 low-income or disabled funds for help on their phone
- 20 bill they had to sign, in writing, under penalty of
- 21 perjury, a certification that they belong to one of
- 22 the programs that were in a "check-the-box" format on
- 23 an application. National food stamps or school lunch
- 24 for the needy are a couple examples.
- 25 And it did another thing so as to cure concerns or

- 1 mitigate concerns that there might be error, or what
- 2 the Staff just today uses; fraud. So, we'll do
- 3 something else, we will -- and the rule that was put
- 4 in place six years ago said the Fund Administrator
- 5 shall be authorized to conduct audits of
- 6 self-certification using records that can be lawfully
- 7 made available from the administrators of agencies.
- 8 So, you had two steps here. You had someone who
- 9 would step up and say; I am telling you under penalty
- 10 of perjury I qualify; and number two, there is a
- 11 mechanism for the government to check with the
- 12 agencies to make sure that they did.
- 13 Six years have gone on since then, and we have a
- 14 Notice of Rulemaking that alludes to an audit report
- 15 that is not in the record, nowhere in the record, so
- 16 there's no benefit of the findings of that audit,
- 17 there's no opportunity for the public or anyone else
- 18 to comment as to the underlying rationale.
- 19 Audits are not bible. They are subject to the
- 20 same scrutiny as our other documents and
- 21 professionals, and particularly when it affects the
- 22 public interest. Candidly, we think we know which
- 23 audit report it is. I have a copy of a September 19
- 24 McBride Lock and Associates audit report, and it
- 25 purports to lay out that there is a need to validate.

- 1 But the problem with that is that it doesn't form
- 2 the basis of a rule change. Not a substantial
- 3 evidence on the record, as a whole, rule change. The
- 4 audit report doesn't explain why what the Commission
- 5 put in place six years ago won't work. The audit
- 6 doesn't explain why the Fund Administrator performed
- 7 no validation.
- Now, we are hearing that something akin to that
- 9 happened but we're hearing it two minutes ago. I
- 10 haven't been able to think about it much less respond.
- 11 And we don't know that we can accept it as fact
- 12 because it is not subject to the scrutiny of the
- 13 record and it's not been made subject to my
- 14 cross-examination.
- More importantly, maybe, to get to the core point
- 16 here, isn't there another way we can approach this
- 17 other than requiring individuals to provide the
- 18 telephone company documentation of participation?
- 19 So, now think about how this is going to change.
- 20 No longer would a disabled person or low-income person
- 21 have to simply fill out a form and check the box for
- 22 the programs they qualify for and sign under penalty
- 23 of perjury. They have to provide a piece of paper --
- 24 we don't know what will work, what will suffice --
- 25 documentation of participation, provide it to the

- 1 telephone company, and we are to record it, and we
- 2 become the repository, the caretakers of documents.
- 3 We don't have any need for them.
- 4 What measure could work that would be more modest
- 5 and less intrusive upon the public, and our business,
- 6 quite frankly? One could adopt the rule that is
- 7 proposed at 31.050(3)H, and it's a new add, and it
- 8 would be that -- I'm sorry, excuse me. I spoke
- 9 incorrectly.
- 10 If there were a need for greater assurances, the
- 11 rule already is the case that audits can be taken
- 12 using records that can lawfully be made available from
- 13 the agency. If on the form the Commission were to
- 14 require that a citizen also attest to what is stated
- in 31.050(3)C, require the individual, in that form
- 16 they fill out, to sign an authorization allowing the
- 17 appropriate Federal, state or local agency to confirm
- 18 to the Commission or its Staff that the individual or
- 19 dependant in the household participates in a program,
- 20 that would be enough.
- 21 So, I just want to emphasize that the record is
- 22 completely insufficient, completely deficient, on
- 23 which to embark on a rule change, particularly one
- 24 that would require that individuals, for the first
- 25 time, provide documents of participation.

- 1 Where we are today, as the individual signs a
- 2 self-certification -- and there is a rule that says
- 3 records that can be made available from agencies can
- 4 confirm it. A more modest change would be for the
- 5 individual not only to self-certify in writing that
- 6 they qualify but also that the agency that they
- 7 receive their benefits from is free to confirm to the
- 8 Missouri Public Service Commission or its Staff that,
- 9 yes, I do qualify.
- 10 That would do a couple things. It would relieve
- 11 individuals, citizens, low-income and disabled people,
- 12 from another obstacle to qualify for low-income and
- 13 disabled help.
- 14 Candidly, it would relieve the telephone company.
- 15 We would not have to take and be a recipient and
- 16 process and handle documents that people would be
- 17 sending us in the mail from these various programs or
- 18 faxing or dropping off at other points. We don't need
- 19 to be in that scenario. We don't need to be in that
- 20 position. And perhaps Mr. Dandino could talk about
- 21 the measure of burden it possibly would place on
- 22 citizens.
- 23 But that is our core point. We believe the record
- 24 is insufficient on which to proceed to a rule change.
- 25 And above all, there is a more modest proposal that

- 1 should fill the bill than the document of
- 2 participation rule that staff now advances. Thank
- 3 you.
- 4 JUDGE DALE: Mr. Dandino?
- 5 MR. DANDINO: May I address the Commission
- from here?
- JUDGE DALE: Yes, please.
- 8 MR. DANDINO: Members of the Commission,
- 9 Your Honor. The Office of Public Counsel is kind of
- 10 in a strange position on this. When this rule was
- 11 drafted -- the original rule was drafted -- Public
- 12 Counsel was very stringent in their insistence that
- 13 there be self-certification on this.
- 14 I remember the conference that was held over in
- 15 the Ramada Inn, the Truman Hotel now, where the
- 16 industry, and I think social agencies, and our office
- 17 met to try to go through and work this out. And that
- 18 was one of the points that came out, is we wanted to
- 19 make it as, one, a reliable certification but also
- 20 where it doesn't put any burden upon the recipient.
- Now, there's on the other hand. And then on the
- 22 other hand, we do understand that the FCC has taken a
- 23 little bit broader look on providing more verification
- 24 and documentation. And there's some fear, or at least
- 25 some recognition, that if there is not a stronger

- 1 verification program it may threaten the fund,
- 2 threaten the program, and we certainly don't want
- 3 that.
- 4 Now, I think we are trying to balance, of course,
- 5 as always, balance the issues. And the one point
- 6 about the certification is, that if you have
- 7 certification, and require, maybe spell out, exactly
- 8 what type of document, our biggest fear to present --
- 9 because our biggest fear is the customer will be sent
- 10 around in a goose chase.
- 11 They go to get the document from the agency, well
- 12 it's not here, it's not ready, I don't have that, and
- 13 it takes a number of trips. And I think if we are
- 14 going to require documentation with that is to make it
- 15 as clear as possible what documentation they need.
- 16 And also that we are cooperating with the social
- 17 agencies to make sure they know what the Commission
- 18 needs for this. Thank you.
- 19 JUDGE DALE: Thank you, Mr. Dandino.
- 20 Are there other parties that wish to speak? Then
- 21 we move to Commissioner questions. Mr. Clayton?
- 22 COMMISSIONER CLAYTON: So, is Public
- 23 Counsel in favor or opposed to the rule?
- MR. DANDINO: We would be in favor of it
- 25 for the idea that we just don't want to lose the

- 1 credibility of the program or the program.
- 2 COMMISSIONER CLAYTON: I understand. But
- 3 as it's drafted right now, is Public Counsel in favor
- 4 or opposed to the rule?
- 5 MR. DANDINO: We can accept it.
- 6 COMMISSIONER CLAYTON: Because I think
- 7 Public Counsel already voted -- or from the board, I
- 8 think he'd already signed onto it. So, I need to know
- 9 if he's changed his position.
- 10 MR. DANDINO: No, we have not changed our
- 11 position. I think we just wanted to raise one of the
- 12 concerns that you may want to take into consideration.
- 13 COMMISSIONER CLAYTON: I understand. Well,
- 14 this is the first that I've heard these concerns from
- 15 the Public Counsel's office. The Public Counsel
- 16 didn't make those concerns known at the time this was
- 17 discussed back at the board meeting.
- MR. DANDINO: It may be because I wasn't
- 19 involved in that, and it is part of my personal views.
- 20 But it is also -- that has been at least a concern of
- 21 the Public Counsel.
- 22 COMMISSIONER CLAYTON: Is there anything we
- 23 can do to address your concerns by amendment in this
- 24 rule?
- 25 MR. DANDINO: I think the only aspect of it

- 1 -- I think maybe it's this way; maybe it's the
- 2 administration which could solve -- the administration
- 3 of the rule, the administration of the program -- to
- 4 make sure that the agencies that the customers need to
- 5 get the documentations from, they know exactly what
- 6 the companies want.
- 7 COMMISSIONER CLAYTON: Judge Dale, how long
- 8 will the record be open in this case?
- 9 JUDGE DALE: It closes today.
- 10 COMMISSIONER CLAYTON: For sure it has to
- 11 close today?
- JUDGE DALE: We had a separate hearing, but
- 13 this is the comment hearing. It closes today.
- 14 COMMISSIONER CLAYTON: Well, if there are
- 15 any amendments, can you give them until midnight?
- JUDGE DALE: Yes. You have until midnight.
- 17 COMMISSIONER CLAYTON: If you have any
- 18 amendments we would be interested in seeing them.
- 19 MR. DANDINO: In other words, we could file
- 20 a comment saying there's more of an administration
- 21 aspect of it rather than the rule itself. Thank you,
- 22 Your Honor.
- 23 COMMISSIONER CLAYTON: I understand. We
- 24 have kind of gone down the road.
- Now, Mr. Gryzmala, you gave a passionate speech

- 1 here in providing AT&T's comments. And I believe that
- 2 only recently AT&T has filed these comments in this
- 3 case; is that fairly accurate?
- 4 MR. GRYZMALA: This morning, Your Honor.
- 5 COMMISSIONER CLAYTON: Did you make your
- 6 concerns known to the Staff prior to this morning?
- 7 This has been going down the road. This audit
- 8 came out last year. We released the audit to AT&T
- 9 last year, I'm almost for sure. I think we did. You
- 10 all had the audits, you saw what we were trying to
- 11 address.
- 12 I guess I'm a little concerned that we are coming
- in, the morning of this hearing, and you all are
- 14 opposed. This is the first I've heard of your
- 15 opposition, so I'm trying to figure out how this has
- 16 evolved and how we have gotten to this point. And I
- 17 really want us all to get along.
- 18 MR. GRYZMALA: I agree. And maybe I can
- 19 explain some of it. I operate from a couple of
- 20 disabilities, frankly.
- 21 Number one, I'm not connected to the board in the
- 22 sense that I don't participate in the meetings that
- 23 generally go on. I'm not a member of the folks who
- 24 generally appear at those meetings.
- I am not aware of how the audit actually ensued

- 1 except that when this proposal was, frankly,
- 2 informally forwarded to my company back in April and
- 3 May I heard tell that it had to do with an audit. I
- 4 said, well, let's see the audit.
- 5 And I got a copy of the September '06 letter from
- 6 McBride, and I asked: Is there anything else, this
- 7 doesn't tell me anything? That's candid. I'm telling
- 8 you candidly it doesn't say anything. It has a very,
- 9 very high level at the top -- we can argue about it,
- 10 but that's how I became involved. When you asked me
- 11 about my prior knowledge.
- I wrote comments, informal, all be it -- and I
- 13 understood they were transmitted to the Staff -- in
- 14 which we said there really is no reason to change the
- 15 rule. And if there was a reason to change the rule
- 16 maybe we can do something else.
- We objected to the notion of proof of
- 18 documentation. We objected to the notion of being in
- 19 the business of taking paper when it's not our core
- 20 business. And there was another alternative path.
- 21 We made the point that an individual could
- 22 self-certify and give specific authorization to the
- 23 agency to confirm to the Staff, or to whomever, I
- 24 belong, I am not cheating, I belong here, I need the
- 25 help.

- 1 We made those points in April and May of this
- 2 year. We asked that it not go forward, and frankly,
- 3 that's the limited experience I've had. Because I'm
- 4 not aware, Commissioner, in all candor, of the history
- 5 of the board, and the problems and what have you, but
- 6 I will say this in closing --
- 7 COMMISSIONER CLAYTON: You are not getting
- 8 off that easy, Bob.
- 9 MR. GRYZMALA: And I want to do the right
- 10 thing, too. We're not talking about company revenues
- 11 here so much as we are talking about a burden to the
- 12 company and your individuals, and that is of some
- 13 concern.
- 14 But I guess what I'm saying is, that if an agency
- of the government will honor an individual's
- 16 authorization, if not direction, to confirm program
- 17 participation, then it's over. The mechanism is in
- 18 place and it works.
- Now, if for some reason the agency or the
- 20 government refuses to provide that, not withstanding a
- 21 direction from the individual, then clearly is it
- 22 appropriate to come to the telephone company for the
- 23 same thing that a Federal or state or local government
- 24 will not give another government agency? That's a
- 25 very difficult question there, too.

- 1 In other words, it only works one of two ways;
- 2 either the process has got to be fixed between the
- 3 agencies or it doesn't work.
- 4 COMMISSIONER CLAYTON: Explain that to me.
- 5 What do you mean the state agency? I mean, this rule
- 6 requires, what, a piece of documentation for being
- 7 eligible for this program?
- 8 MR. GRYZMALA: Right.
- 9 COMMISSIONER CLAYTON: So, are you
- 10 suggesting that there ought to be intergovernmental
- 11 shifts of information, is that what you are saying?
- MR. GRYZMALA: No, what I'm saying is, if
- in the new rule that you all embark on you add to the
- 14 current self-certification requirement a requirement
- 15 that says, basically, we want to see this in the
- 16 applicant's form, henceforth an authorization that the
- 17 appropriate Federal, state or local agency can confirm
- 18 to the Commission or its staff that I, or a dependant
- 19 residing in my household, participates in a qualifying
- 20 program -- that's 31.050(3)(D)(1)(C).
- 21 Now, if that appears in the form, it's hard for me
- 22 to understand how another agency would say, no, you
- 23 are not entitled to that information, Staff; you are
- 24 not entitled to that information, Commission; you are
- 25 not entitled to that, McBride Lock.

- 1 I would think that would be sufficient. You have
- 2 direct authorization from the individual to that other
- 3 agency to cough up.
- 4 Now, let's assume the other scenario. Let's say
- 5 for some reason that agency says, no, that's not good
- 6 enough, that is insufficient, we will not honor that.
- 7 Then my question is; is it appropriate then to say,
- 8 okay, fine, we'll just go to the telephone company and
- 9 get it?
- 10 If they are going to refuse that transfer of
- 11 information it's got to be on some legitimate basis,
- 12 presumably a statute, a rule. And if that be the
- 13 case, would that statute, would that rule not,
- 14 likewise, apply to the telephone company or give us
- 15 pause?
- This is not our business, and there's another
- 17 path. Today the agencies can confirm. That rule is
- 18 in place. The Commission or its Staff can use audits,
- 19 they are using records that can often be made
- 20 available. That rule is in place today.
- 21 What you don't have in place today, Commissioner
- 22 Clayton, is an authorization from the individual that
- 23 that agency can confirm to the Staff that I am now who
- 24 I say I am, and I am on a qualifying program. It's a
- 25 more moderate approach. It's less intrusive to the

- 1 individual.
- 2 COMMISSIONER CLAYTON: Help me understand
- 3 how this is such a radical deal here because it
- 4 doesn't seem that radical, and I guess that's why I'm
- 5 surprised.
- 6 We are talking about helping poor people get a
- 7 telephone, and we have a government program to help
- 8 them do that. And you all have the most customers, I
- 9 think, and you've got a lot of people involved here,
- 10 and we're talking about trying to comply with an audit
- 11 that's mandated by statute. The audit -- which is the
- 12 only document that I've seen -- that makes the
- 13 suggestion that we need to do these types of checks.
- 14 I'm just not sure why this is such a big problem.
- MR. GRYZMALA: I don't know that it's such
- 16 a big problem.
- 17 COMMISSIONER CLAYTON: Well, your tone is
- 18 very serious. And I take it very seriously. I don't
- 19 understand why it's such a burden or such a problem.
- 20 MR. GRYZMALA: I will not tell you it's a
- 21 burden. I am here just simply making the point that
- 22 there is a better way. That there is a way that would
- 23 respect the record even if you adopt the audit report.
- 24 COMMISSIONER CLAYTON: The audit report is
- 25 already adopted. We have already directed Staff and

- 1 Public Counsel's staff to comply as best as possible
- 2 with the audit recommendations. And this is one of
- 3 the recommendations that came forth in moving forward,
- 4 and so I anticipated coming down here -- I hadn't read
- 5 your comments yet so that's why I wasn't as prepared
- 6 as I should have been because we have another hearing
- 7 in 15 minutes.
- 8 This is what I want to do, I want Staff to respond
- 9 to his suggestion that there's a better way. Is there
- 10 a better way or not?
- 11 MS. KLIETHERMES: His better way that he's
- 12 referring to is also part of the proposed rule, it's
- 13 one half of it.
- 14 The Motion for Final Order of Rulemaking clearly
- 15 states that the purpose of this is to modify the rules
- 16 governing the standards for determining and verifying
- 17 eligibility for participation.
- 18 And that's the important part that he's leaving
- 19 out here is that the initial viewing of the
- 20 documentation by the company, which can be as simple
- 21 as possible, I mean, really, any level of
- 22 documentation --
- 23 COMMISSIONER CLAYTON: Do they have to keep
- the document?
- MS. KLIETHERMES: They do not. There's a

- 1 spreadsheet-type system that would be set up --
- 2 COMMISSIONER CLAYTON: There's something in
- 3 here about records. "Telecommunications companies
- 4 shall develop a process for recording the type of
- 5 documentation received." But that's not the actual
- 6 document. You don't have to keep the paper; right?
- 7 MS. KLIETHERMES: No, they would simply
- 8 record that they did see something verifying the
- 9 eligibility.
- 10 COMMISSIONER CLAYTON: Mr. Gryzmala, when
- 11 somebody signs up for this program right now and they
- 12 self-certify, explain to me briefly how that process
- 13 works.
- 14 Is it done over the phone? Do they come downtown
- 15 to the AT&T building? Do they mail in something? Do
- 16 they have a coupon? What's the process right now for
- 17 signing up?
- MR. GRYZMALA: When one of our
- 19 representatives qualifies the individual as a
- 20 potential Lifeline --
- 21 COMMISSIONER CLAYTON: Is that by phone
- 22 generally or in person?
- MR. GRYZMALA: I might call for my mom. I
- 24 might be calling for my grandma. And during the
- 25 course of the contact it may come out that -- any

- 1 number of things happen in the range of discussion
- 2 between two people on the phone when they call our
- 3 company. My mom's on a fixed income; and what is that
- 4 anyway? We get the notion that they may be eligible,
- 5 or we might be outright asked do you have a program
- 6 for poor people or for low-income or disabled.
- 7 Be that as it may, the form, ultimately, it's a
- 8 single page form, and it is signed or is prepared;
- 9 name address, telephone, and it has low-income -- the
- 10 blocks -- the programs and disabled. The form that
- 11 went out before, there used to be split --
- 12 COMMISSIONER CLAYTON: So, they call. So,
- 13 someone goes to their own house to sign up their mom's
- 14 phone, you dial in and the company mails out the form,
- 15 then you've got to mail it back in.
- MR. GRYZMALA: Or fax it.
- 17 COMMISSIONER CLAYTON: So, they are going
- 18 to be sending a piece of paper back anyway.
- MR. GRYZMALA: The application, yeah.
- 20 COMMISSIONER CLAYTON: So, there is going
- 21 to be some sort of paper transaction, so what this
- 22 rule requires is that an additional piece of paper has
- 23 to go with that.
- MR. GRYZMALA: And that we have to develop
- 25 a process for recording it. And in the event there's

- 1 an audit we have to be able to provide the Staff and
- 2 the Commission the kind of undefined audit trail --
- 3 I'm not exactly sure. There's a spreadsheet reference
- 4 that Staff mentioned. The rule doesn't say anything
- 5 about the spreadsheet.
- 6 That is it, yes. We have to take an additional
- 7 piece of paper, and I guess our reps will look at it
- 8 and say, yes, it has national school lunch on it, I
- 9 don't know what that really means, but we will record
- 10 the kind of letter we got or document we got and,
- 11 candidly, you can pitch it in the trash can. You're
- 12 done with it. But then you would have some sort of
- 13 way or mechanism by which you recover the type of
- 14 document that the individual gave you.
- 15 COMMISSIONER CLAYTON: So, you already have
- 16 a form that is going to check off the type of program?
- 17 MR. GRYZMALA: A lot of companies all have
- 18 that, right.
- 19 COMMISSIONER CLAYTON: Let's say AT&T right
- 20 now. So, someone calls in to sign up, they mail in
- 21 the form and they say I'm on SSI.
- MR. GRYZMALA: Yes.
- 23 COMMISSIONER CLAYTON: So, your consumer
- 24 rep will assign SSI in some box somewhere?
- MR. GRYZMALA: No, we don't need to. You

- 1 are done, Mr. Customer, you are done.
- 2 COMMISSIONER CLAYTON: So, what if I just
- 3 send in a note and say I went Lifeline for my
- 4 telephone, and you send me the form. And let's assume
- 5 that it doesn't go through your office or the people
- 6 at AT&T that I know that recognize the name. And I
- 7 send in the form that I want Lifeline, and I lie. I
- 8 don't like this in the record that I'm lying, but I'm
- 9 using it as an example. I say I'm on SSI, it's sent
- 10 in. I'm going to get the Lifeline credit, right,
- 11 because I self-certified?
- MR. GRYZMALA: If you sign under penalty of
- 13 perjury that you belong to the program that you have
- 14 identified, yes, sir, you will.
- 15 COMMISSIONER CLAYTON: And that's part of
- 16 the problem, is that there's an attempt to stop
- 17 fraudulent use or someone taking advantage of the
- 18 particular program.
- 19 MR. GRYZMALA: I don't know the objective.
- 20 It's not indicated in the record.
- 21 COMMISSIONER CLAYTON: Do you have any idea
- 22 of the number of people right now that would be
- 23 fraudulently accessing the Universal Service Fund in
- 24 Missouri?
- 25 MR. GRYZMALA: I have no reason to believe

- 1 that they are substantial. I don't know either way.
- 2 COMMISSIONER CLAYTON: We don't have any
- 3 idea?
- 4 MR. GRYZMALA: I don't. I don't know if
- 5 the Staff does either.
- 6 COMMISSIONER CLAYTON: Do you believe a
- 7 government agency has an obligation to fight fraud and
- 8 abuse in government programs?
- 9 MR. GRYZMALA: Absolutely. Where it's
- 10 demonstrated.
- 11 COMMISSIONER CLAYTON: Just where it's
- 12 demonstrated, or all programs even if it hasn't been
- 13 demonstrated?
- MR. GRYZMALA: That's a difficult question.
- 15 COMMISSIONER CLAYTON: Are you for
- 16 government waste and fraud?
- MR. GRYZMALA: No. Measures should be
- 18 taken to be assured that government funds are spent
- 19 properly. I agree with that. I absolutely agree with
- 20 that across the board.
- 21 COMMISSIONER CLAYTON: Absolutely. So, how
- 22 do we do this -- was it 1 percent? Is it a 1 percent
- 23 audit or verification, something like that? How do we
- 24 do that? How do we have some confidence that the
- 25 program is being run efficiently and with as little

- 1 abuse and fraud as possible? How do we get there if
- 2 not through this?
- 3 And I know we put the burden on your consumer rep.
- 4 They have to look at another piece of paper, that they
- 5 then throw away, and they check that. And it does put
- 6 a burden on the customer. I understand their point of
- 7 view. But we have an obligation to the rate payer/tax
- 8 payer. How do we get there if not through this way?
- 9 MR. GRYZMALA: The form. You would add to
- 10 the form. You would hold on the form the
- 11 self-certification piece. You want that impression
- 12 upon the customer that when I sign this document I'm
- 13 doing so under penalty of perjury. That doesn't
- 14 change.
- 15 You add also to the form a clear if not bolded
- 16 statement: I hereby direct and authorize the agency
- 17 who disburses benefits to me to confirm to the
- 18 Missouri Public Service Commission or any delegate
- 19 thereof that I am an actual program beneficiary and to
- 20 provide any documents that the Missouri Public Service
- 21 Commission or its Staff may request to assure itself
- 22 of that.
- 23 That's all you really need to do, because the
- 24 other piece of the rule, the validation rule, which
- 25 McBride never even looked to see whether it was done,

- 1 already gives the authority for records that can
- 2 lawfully be made available for the agencies
- 3 administering qualifying programs.
- 4 COMMISSIONER CLAYTON: Let me ask Staff
- 5 this. How many programs make one eligible for
- 6 Lifeline?
- 7 Is this Lifeline, the state Lifeline, I guess?
- 8 MR. SHEPHERDLY: In low-income there's
- 9 seven programs and then for disabled there's six
- 10 programs.
- 11 COMMISSIONER CLAYTON: So, we have 13
- 12 different programs that make one eligible?
- MR. SHEPHERDLY: Yes.
- 14 COMMISSIONER CLAYTON: So, to do that we
- 15 have to go through 13 different agencies at the
- 16 Federal and state level to determine eligibility; is
- 17 that right?
- MR. SHEPHERDLY: No, there's probably --
- 19 COMMISSIONER CLAYTON: Seven or eight?
- MR. SHEPHERDLY: Yes. I have that there's
- 21 five programs.
- 22 COMMISSIONER CLAYTON: Let me throw this
- 23 idea out at you. Rather than AT&T do the
- 24 certification, let's say a state agency -- let's say
- 25 it's Mr. Shepherdly's job. This is his job to test

- 1 eligibility.
- 2 Is that what you are suggesting, that it's the
- 3 government officials that ought to be the ones doing
- 4 the certification?
- 5 MR. GRYZMALA: I'm not sure I know what you
- 6 mean. I envision --
- 7 COMMISSIONER CLAYTON: Make him take the
- 8 application, and he accepts the application and
- 9 approves people for eligibility.
- 10 He's getting very nervous and he's breaking into a
- 11 sweat right now because I'm suggesting this, but I'm
- 12 throwing out another possibility here.
- 13 You want other government officials to do the
- 14 certification? Would that be more helpful, would that
- 15 be more --
- MR. GRYZMALA: I'm not sure it would be. I
- 17 somewhat envisioned a situation where one government
- 18 agency would be interacting directly with another
- 19 agency in a common end, that is, to ensure that
- 20 low-income money is being properly spent. I don't
- 21 mean -- I'm not trying to sidestep your question.
- 22 COMMISSIONER CLAYTON: I'm used to it.
- MR. GRYZMALA: I'm not sure what
- 24 Mr. Shepherdly would be doing by certifying. Are you
- 25 saying that instead of these forms coming into the

- 1 telephone company they come into the Staff, is that
- 2 what you are saying?
- 3 COMMISSIONER CLAYTON: Uh-huh.
- 4 MR. GRYZMALA: That's another system.
- 5 Because we still need the application -- we need some
- 6 signal that this customer is good to go. Because
- 7 under the current rules, we can hook a customer up,
- 8 and so long as we get it -- if I recall properly --
- 9 within 60 days, the prepared application form -- and
- 10 we back-credit the customer, you know.
- We can either hold the order and say,
- 12 Mr. Gryzmala, your mom, if she wants, she can have
- 13 service today, and once you get the form to us we'll
- 14 take care of that monthly service charge that already
- 15 accrued. Or we can say, if you want we can hold your
- 16 order until you want to send us the form, whichever
- 17 you want to do.
- 18 COMMISSIONER CLAYTON: Okay. Thank you.
- 19 How long have you all known about AT&T's
- 20 objections to this rule?
- 21 MS. KLIETHERMES: Their comments were filed
- 22 at 10:09 and 48 seconds this morning.
- 23 COMMISSIONER CLAYTON: So, no one has ever
- 24 communicated to anyone on Staff -- you have? So, you
- 25 have known for a while.

1 Come up Natelle, Shepherdly has had enough up

- 2 here.
- 3 NATELLE DIETRICH,
- 4 Of lawful age, being first duly sworn by the
- 5 Notary Public, testified as follows:
- 6 MS. DIETRICH: When we first started the
- 7 rulemaking and the first drafted language, like
- 8 Mr. Gryzmala said, it was shared with the industry,
- 9 and they provided feedback, as well as some other
- 10 people, and we did make changes to the ruling based on
- 11 the feedback we received.
- 12 The one thing we did not do is remove the
- 13 documentation spreadsheet concept. At that point, if
- 14 I remember correctly, we even included the spreadsheet
- 15 at that point recognizing that you see the
- 16 documentation but there are some concerns about
- 17 privacy and whether you should keep that documentation
- 18 or not. So, set up a spreadsheet, or some format
- 19 where you record what you saw, and then destroy the
- 20 documentation and that will satisfy us.
- I can't remember if that was before or after we
- 22 received the informal comments from the industry.
- 23 COMMISSIONER CLAYTON: But were you
- 24 aware -- I mean, obviously, even with the changes
- 25 there were objections from AT&T about this. Were you

- 1 aware of those objections?
- 2 MS. DIETRICH: Right. And we did
- 3 include -- when we did the system analysis we did
- 4 include some money for the category of
- 5 telecommunications carriers, that includes AT&T, based
- 6 on the outstanding concerns. Recognizing that there
- 7 were concerns, we included a fiscal impact for that.
- 8 COMMISSIONER CLAYTON: I wasn't aware of
- 9 the objection. This was supposed to be the one easy
- 10 hearing today. I'm going to stop asking questions and
- 11 let others ask questions. Thank you, Mr. Gryzmala.
- 12 JUDGE DALE: I just had one quick question.
- 13 I understand that you have talked about the
- 14 spreadsheet, but do you guys retain -- does AT&T
- 15 retain the forms, the physical forms that the
- 16 customers send in?
- 17 MR. GRYZMALA: Subject to check, but the
- 18 best memory I have on that, Judge Dale, is that we do
- 19 PDF them. If I understand, we PDF them -- and we
- 20 discard the paper -- so that they can be recovered for
- 21 audit purposes or we can identify.
- 22 JUDGE DALE: I understand your concern with
- 23 having your employees be verifiers. Leaving that
- 24 aside, is it possible to simply mark on the form that
- 25 documentation was received? Staff?

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1 MR. GRYZMALA: I suppose, if a person or a
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- 2 rep knows what they are looking at. I don't know what
- 3 kind of documentation is going to be in that envelope.
- 4 In theory, you could always note on the one document
- 5 that another document was received. I agree with
- 6 that, in theory.
- 7 MR. SHEPHERDLY: The proposed rule says
- 8 that each company shall develop a process for
- 9 recording the type of documentation. But what you are
- 10 talking about there is verification that you have
- 11 received the documentation and verified on the form.
- 12 To me, that would suffice.
- JUDGE DALE: So, it's up to the companies
- 14 if they want to do something like a spreadsheet or
- 15 something like that?
- MR. SHEPHERDLY: It defines the process,
- 17 and of course the Commission or the PSC could ask for
- 18 that process.
- 19 JUDGE DALE: Thank you. That's all I have.
- 20 Is there any other party in the room who wishes to
- 21 make comments?
- In that case we will adjourn and be off the
- 23 record. Thank you.
- 24 (WHEREIN, the recorded portion of the hearing was
- 25 concluded.)

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4	MICHAEL	SHEPHERDLY	3
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7	NATELLE	DIETRICH	32
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1	CERTIFICATE OF REPORTER
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4	I, Mindy Vislay, Certified Court Reporter with the
5	firm of Midwest Litigation Services, and Notary Public
6	within and for the State of Missouri, do hereby
7	certify that I was personally present at the
8	proceedings had in the above-entitled cause at the
9	time and place previously described; that I then and
10	there took down in Stenotype the proceedings had; and
11	that the foregoing is a full, true and correct
12	transcript of such Stenotype notes so made at such
13	time and place.
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18	Mindy Vislay, CCR
19	Notary Public (County of Cole)
20	My commission expires March 19, 2011
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