

Exhibit No.:  
Issues: Revenue Normalization (Weather)  
Witness: Edward L. Spitznagel, Jr.  
Exhibit Type: Rebuttal  
Sponsoring Party: Missouri-American Water Company  
Case No.: WR-2007-0216, SR-2007-0217  
Date: July 13, 2007

**MISSOURI PUBLIC SERVICE COMMISSION**

**CASE NO. WR-2007-0216  
SR-2007-0217**

**REBUTTAL TESTIMONY**

**OF**

**EDWARD L. SPITZNAGEL, JR.**

**ON BEHALF OF**

**MISSOURI-AMERICAN WATER COMPANY**

MRAWC Exhibit No. 21  
Case No(s). WR-2007-0216  
Date 8-14-07 Rptr PF

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

<b>IN THE MATTER OF MISSOURI-AMERICAN )</b>	
<b>WATER COMPANY FOR AUTHORITY TO )</b>	
<b>FILE TARIFFS REFLECTING INCREASED )</b>	<b>CASE NO. WR-2007-0216</b>
<b>RATES FOR WATER AND SEWER )</b>	<b>CASE NO. SR-2007-0217</b>
<b>SERVICE )</b>	

**AFFIDAVIT OF EDWARD L. SPITZNAGEL**

Edward L. Spitznagel, being first duly sworn, deposes and says that he is the witness who sponsors the accompanying testimony entitled "Rebuttal Testimony of Edward L. Spitznagel"; that said testimony and schedule were prepared by him and/or under his direction and supervision; that if inquiries were made as to the facts in said testimony and schedule, he would respond as therein set forth; and that the aforesaid testimony and schedule are true and correct to the best of his knowledge.

  
\_\_\_\_\_  
Edward L. Spitznagel

State of Missouri  
County of St. Louis  
SUBSCRIBED and sworn to  
Before me this 9<sup>th</sup> day of July 2007.

  
\_\_\_\_\_  
Notary Public

My commission expires:

**Staci A. Olsen**  
**Notary Public - Notary Seal**  
**State of Missouri**  
**St. Charles County**  
**Commission # 05519210**  
**My Commission Expires: March 20, 2009**

**REBUTTAL TESTIMONY  
EDWARD L. SPITZNAGEL, JR.  
MISSOURI-AMERICAN WATER COMPANY  
CASE NO. WR-2007-0216**

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**REBUTTAL TESTIMONY**  
**EDWARD L. SPITZNAGEL, JR.**

**WITNESS INTRODUCTION**

1   **Q.   PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND EMPLOYER.**

2   A.   My name is Edward L. Spitznagel, Jr., and my business address is Campus Box  
3       1146, One Brookings Drive, St Louis, Missouri 63130. I am employed by  
4       Washington University.

5  
6   **Q.   ARE YOU THE SAME EDWARD L. SPITZNAGEL, JR., WHO PREVIOUSLY**  
7       **SUBMITTED PREPARED DIRECT TESTIMONY IN THIS PROCEEDING?**

8   A.   Yes, I am.

9  
10   **Q.   HAVE YOU PREPARED ANY SCHEDULES THAT SUPPORT YOUR**  
11       **TESTIMONY?**

12   A.   Yes, I have prepared one schedule. It is marked for identification as Rebuttal  
13       Schedule ELS-3.

14

15                                   **PURPOSE**

16   **Q.   WHAT IS THE PURPOSE OF THIS TESTIMONY?**

17   A.   The purpose of this testimony is to rebut certain aspects of the weather-  
18       normalization methods of Dennis L. Patterson, Witness for the Missouri Public  
19       Service Commission (PSC) Staff. Because of the large number of computations

1 involved, my rebuttal will focus on the specific case of St. Louis County Water  
2 Company (SLCWC) quarterly-billed residential customers. Due to the large number  
3 of customers in this class, the difference between my gallons-per-customer day  
4 (GCD) estimate and Dennis Patterson's GCD estimate is the major factor in the  
5 difference between the SLCWC and the PSC Staff revenue estimates.  
6

7 **Q. WHAT NUMBERS OF CUSTOMERS DID YOU USE?**

8 A. I used the annual number of bills provided to me by SLCWC, divided by 4, to obtain  
9 the average number of billed customers in each year. I divided the total gallons  
10 billed each year by the average number of billed customers and by the number of  
11 days in the year to obtain my estimates of GCD.  
12

13 **Q. WHAT NUMBERS OF CUSTOMERS DID DENNIS PATTERSON USE?**

14 A. Dennis Patterson estimated the number of customers each year by a multi-step  
15 process. He began by obtaining the number of SLCWC residential meters in use  
16 from 1993 through 2006. He then ran a regression of the number of meters on  
17 three variables for the nine years 1993 through 2001 and used this to project the  
18 numbers of meters in use for the years 2002 through 2008 separately for regions  
19 that had been serviced prior to 2002 ("Old Meters") and for Webster Groves and  
20 Florissant, which were added in 2002 ("Recent Meters"). This computation can be  
21 found in Supplemental Schedule 1-2 to his Supplemental Direct Testimony of June  
22 18, 2007. He then ran a regression of the number of customers billed each year on  
23 the projected numbers of meters and one variable he called "Dummies," again for

1 the years 1993 through 2001. He used this to project the numbers of customers for  
2 the years 2002 through 2008 separately for regions that had been serviced prior to  
3 2002 and for Florissant and Webster Groves, which were added in 2002. This  
4 computation can be found in Revised Schedule 4-7 to his Supplemental Direct  
5 Testimony of June 18, 2007.

6  
7 **Q. WHY WAS SUCH A COMPLICATED METHOD USED, AND ARE THERE**  
8 **WEAKNESSES IN IT?**

9 A. The method was used to provide separate estimates of customers for the regions  
10 described above, which then can be used to estimate water utilization separately for  
11 these two regions. Mr. Patterson's reason for making the separate estimates is  
12 described on page 9 of Direct Testimony of Dennis L. Patterson dated June 5,  
13 2007. On that page, he estimates the usage of the Florissant and Webster Groves  
14 customers added in 2002 to be 0.752 that of the existing customers. This number,  
15 0.752, which is based on one year's experience, is then used in his subsequent  
16 computations for the years 2003 through 2008. The assumption that the usage  
17 ratio can be accurately measured from a single year, 2002, and that it remains  
18 constant for the next six years, 2003 through 2008, is a weakness of Mr. Patterson's  
19 computations.

20 Another weakness is in the regression model in Supplemental Schedule 1-2 used to  
21 smooth and project the meter counts. The variable representing time is the natural  
22 logarithm of (year minus 1986). This transformed variable involves two choices that  
23 have no theoretical justification. The first choice is the natural logarithm, which

1 slows the rate of growth as time advances. Infinitely many other functions, including  
2 all powers with exponent between 0 and 1 also have that property, and there is no  
3 justification provided why the logarithm should be preferred over any of them. The  
4 second choice is subtracting the year 1986. No justification is given for why the  
5 base year should be 1986, as opposed to any other year.

6 A variable called "i2003" is used as the third variable in this regression. This  
7 variable is not documented in Mr. Patterson's testimony, particularly as to why for  
8 the fitting of the model it has the values 0 (four times), -0.5 (four times), and 1 (one  
9 time) in an irregular pattern, and has the value 0 for the projections into the future  
10 years 2007 and 2008.

11 Yet another weakness is the whole idea of estimating a smoothed number of  
12 customers, when later on Mr. Patterson combines these smoothed estimates with  
13 the total (non-smoothed) amounts of water billed.  
14

15 **Q. HOW DID DENNIS PATTERSON MAKE WEATHER-NORMALIZED ESTIMATES**  
16 **OF GCD FOR HIS "OLD CUSTOMERS"?**

17 A. He first fit a multiple regression model for the years 1990 through 2001 with GCD as  
18 the dependent variable, and three independent variables, a moisture variable called  
19 DNSHORT, a variable called "Trend 2006" equal to year minus 2006, and a variable  
20 called "old swaps." This computation is found in Revised Schedule 6-7 for his  
21 Supplemental Direct Testimony of June 18, 2007. The variable DNSHORT is based  
22 on precipitation measured at the weather station at Lambert St. Louis International  
23 Airport. The origin of the variable "old swaps" is not documented in Mr. Patterson's

1 testimony. For the 12 years over which the model is fit, it has the values 0 (four  
2 times), -0.5 (one time), -1 (three times), 0.5 (one time), 1 (two times), and 1.5 (one  
3 time), and has the value 0 for the projections into the years 2002 through 2008.  
4

5 **Q. ARE THERE WEAKNESSES IN THIS PORTION OF THE WEATHER**  
6 **NORMALIZATION?**

7 A. Yes. First, the moisture variable DNSHORT is derived from precipitation and  
8 temperature measured at one point, the weather station at Lambert St. Louis  
9 International Airport, but Mr. Patterson is using it to normalize water usage over all  
10 of St. Louis County excepting Florissant and Webster Groves. Precipitation can be  
11 highly variable over the county particularly in spot thundershowers, which are not  
12 well represented by measurements made at a single point.

13 Second, the variable "old swaps" appears to have been created ad hoc to increase  
14 the fit of the model, ultimately resulting in an R-square of 0.9979, where an R-  
15 square equal to 1 is a perfect fit. In artificial intelligence, such an extraordinarily  
16 good fit is known as "over-fitting." The model may look good on the data to which it  
17 is fit, but it cannot be relied upon to give reliable extrapolations. For example, given  
18 the "Standard Error" of 0.578721 reported in Revised Schedule 6-7, statistical  
19 theory says we would expect 95% of all future predictions of GCD to lie within  
20 approximately 2 standard errors ( $= 2 \times 0.578721 = 1.157$ ) of their actual values. In  
21 the column headed by "Regression Line" in Revised Schedule 6-7, the GCD  
22 estimates for the years 2002 through 2006 are 279.40, 268.28, 277.43, 290.03, and  
23 291.81. The actual all-customer GCD values for 2002 through 2006 are 271.3,



1 243.4, 251.7, 273.4, and 284.6, respectively, found in Schedule 3-4 of Direct  
2 Testimony of Dennis L. Patterson. These include Florissant and Webster Groves,  
3 but they can be adjusted to the "Old Customers" by the formula:

$$4 \quad GCD_{OLD} = GCD_{ALL} \times \text{total customers} / (\text{old customers} + 0.752 \times \text{new customers})$$

5 where the factor 0.752 comes from page 9 of Direct Testimony of Dennis L.  
6 Patterson.

7 In Rebuttal Schedule ELS-3, I have compared Dennis Patterson's estimates from  
8 2002 through 2006 with the corresponding actual "Old Customer" values. I found  
9 that none of them lie within two standard errors of each other, when in fact we were  
10 expecting most or all of them to lie within a two standard error distance. Under the  
11 assumption of normality, I have calculated the probabilities of exceeding the actual  
12 numbers of standard errors and found all of them to be exceedingly small, the  
13 largest probability being less than one in five hundred.

14 In all five cases, Dennis Patterson's estimates exceed the actual "Old Customer"  
15 values, which in turn causes his model to underestimate the downward time trend in  
16 GCD and therefore over-estimate future water consumption under normal weather.  
17 Because of these flaws and similar ones made in his other models, I believe his  
18 weather-normalized estimates are inaccurate.

19  
20 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

21 **A.** Yes, it does.  
22

[illegible]