BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

| In the Matter of the Application of Rate Increase) | |
|---|-----------------------|
| For Indian Hills Utility Operating Company, Inc. | Case No. WR-2017-0259 |

STAFF'S RATE DESIGN SCENARIOS

COMES NOW, the Staff of the Missouri Public Service Commission (Staff), by and through counsel, files the attached document to comply with the Commission's January 10, 2018 *Order Directing Filing of Rate Design Scenarios* (Order).

Staff has prepared rates that comply with the *Order*, as shown below:

| Type of Charge | Current Rates | Proposed Rates Per Order | Proposed Amount of Rate Change | <u>Staff's</u> <u>Proposal</u> at Hearing | OPC's Proposal at Hearing |
|-------------------------------|------------------|--------------------------|--------------------------------|---|---------------------------------|
| Summer Customer Charge | \$10.81 | \$50.59 | \$39.78 | \$59.02 | \$43.03 |
| Summer Commodity Charge | \$1.89 | \$14.05 | \$12.16 | \$9.37 | \$6.06 |
| Winter Customer Charge | \$10.81 | \$50.59 | \$39.78 | \$59.02 | \$13.03 |
| Winter Commodity Charge | \$1.89 | \$9.37 | \$7.48 | \$7.67 | \$16.11 |

Staff's recommendation in response to the *Order* can be found in the third column above, titled "Proposed Rates Per Order." The analysis for that proposal can be found on the attached documents. Staff has also included two other alternative rate designs for comparison purposes.

WHEREFORE, Staff respectfully submits *Staff's Rate Design Scenarios* and the attached designs to comply with the aforementioned order.

Respectfully submitted,

/s/ Jacob T. Westen

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CERTIFICATE OF SERVICE

I hereby certify that copies of the foregoing have been mailed, hand-delivered, transmitted by facsimile, or electronically mailed to all parties and or counsel of record on this 16th day of January, 2018.

/s/ Jacob T. Westen

Rate Making Income Statement

Summer Seasonal Rates

| | Operating Revenues at Current Rates | | | | |
|---|-------------------------------------|----|--------|--|--|
| 1 | Tariffed Rate Revenues * | \$ | 92,555 | | |
| 2 | Other Operating Revenues * | \$ | 4,736 | | |
| 3 | Total Operating Revenues | \$ | 97,291 | | |

^{4 *} See "Revenues - Current Rates" for Details.

| | Cost of Service | | | | | | |
|----|--|-----------|---------|------|---------------|-----|---------|
| | Item | | Amount | | | | |
| 5 | Misc Source of Supply Expense | \$ | 200 | 0.00 | \$ - | \$ | 200 |
| 6 | Pumping | \$ | 13,681 | 0.00 | \$ - | \$ | 13,681 |
| 7 | Chemicals | \$ | 5,381 | 0.00 | \$ - | \$ | 5,381 |
| 8 | Operation Labor & Expense | \$ | 71,104 | 0.30 | \$ 21,331 | \$ | 49,773 |
| 9 | Operation Supervision & Engineering | \$ | 800 | 0.50 | \$ 400 | \$ | 400 |
| 10 | Contract Water Testing | \$ | 630 | 0.80 | \$ 504 | \$ | 126 |
| 11 | Maintenance of Structure and Improvements | \$ | 26,532 | 0.50 | \$ 13,266 | \$ | 13,266 |
| 12 | Maintenance Pumping | \$ | 5,071 | 0.00 | \$ - | \$ | 5,071 |
| 13 | Maintenance Supervision and Engineering | \$ | 495 | 0.50 | \$ 248 | \$ | 248 |
| 14 | Maintenance of Transmission & Distribution | \$ | 127 | 0.50 | \$ 64 | \$ | 64 |
| 15 | Billing & Collections | \$ | 17,961 | 0.80 | \$ 14,369 | \$ | 3,592 |
| 16 | Bank Fees | \$ | 4,932 | 0.00 | \$ - | \$ | 4,932 |
| 17 | Administrative & General Expenses | \$ | 124,314 | 1.00 | \$ 124,314 | \$ | - |
| 18 | PSC | \$ | 1,025 | 1.00 | \$ 1,025 | \$ | - |
| 19 | Business License | \$ | 74 | 1.00 | \$ 74 | \$ | - |
| 20 | | \$ | 272,327 | | \$ 175,594 | | 96,733 |
| 21 | SS & Medicare | \$ | 4,396 | 0.80 | \$ 3,517 | \$ | 879 |
| 22 | Unemployment | \$ | 1,373 | 0.80 | \$ 1,098 | \$ | 275 |
| 23 | Property Taxes | \$ | 4,956 | 0.80 | \$ 3,965 | \$ | 991 |
| 24 | Income Taxes | \$ | 18,418 | 0.80 | \$ 14,734 | \$ | 3,684 |
| 25 | Sub-Total Taxes | \$ | 29,143 | _ | \$ 23,314 | \$ | 5,829 |
| 26 | Depreciation | \$ | 98,735 | 0.80 | \$ 78,988 | \$ | 19,747 |
| 27 | Amoritzation | \$ | 21,011 | 0.80 | \$ 16,809 | \$ | 4,202 |
| 28 | Interest | \$ | 171,090 | 0.60 | \$ 102,654 | | 68,436 |
| 29 | Sub-Total Depreciation/Interest/Amortization | \$ | 290,836 | _ | \$ 198,451 | | 92,385 |
| 30 | Return on Equity | \$ | 61,461 | 0.80 | \$ 49,169 | \$ | 12,292 |
| 31 | Total Cost of Service | \$ | 653,767 | - | \$ 446,528 | \$2 | 207,239 |
| 32 | Cost to recover in rates | \$ | 649,031 | | \$ 446,528 | \$2 | 202,503 |
| 33 | Overall Revenue Increase Needed | \$ | 556,476 | | \$ 353,973 | \$2 | 202,503 |

ratio

offer 60.00% 40.00%
\$630,911
\$92,555
\$723,466 \$434,080 \$289,386

Residential Customer Bill Comparison-Water

Summer

| | Rates for 5/8" Meter | | | |
|------------|----------------------|-----------------|------------|------------|
| | Current Base | Proposed Base | Current | Proposed |
| Customer | Customer Charge | Customer Charge | Usage Rate | Usage Rate |
| 5/8" Meter | \$ 10.81 | \$ 50.59 | \$ 1.89 | \$ 14.05 |

current service charge is monthly charge usage rate is per 1,000 gallons used

MONTHLY BILL COMPARISON

Full Time average 3,000 gallons/month usage.

Monthly Billing

| Current | Rates |
|---------|-------|
|---------|-------|

| Customer Charge | \$ 10. | 31 |
|-----------------|--------|--|
| Usage Charge | \$ - | Current customer charge includes 4,000 gallons of water per month, company |
| Total Bill | \$ 10. | |

Proposed Rates

| Customer Charge | \$ 50.59 |
|-----------------|-------------|
| Usage Charge | \$ 42.16 |
| Total Bill | \$ 92.75 |

INCREASES

Customer Charge

| \$ Increase | \$39.78 |
|-------------|---------|
| % Increase | 368.01% |

Usage Charge

| \$ Increase | \$42.16 |
|-------------|---------|
| % Increase | N.A. |

Total Bill

| \$ Increase | \$81.94 |
|-------------|---------|
| % Increase | 758.02% |

Rate Making Income Statement

Winter Seasonal Rates

| | Operating Revenues at Current Rates | | | | |
|---|-------------------------------------|----|--------|--|--|
| 1 | Tariffed Rate Revenues * | \$ | 92,555 | | |
| 2 | Other Operating Revenues * | \$ | 4,736 | | |
| 3 | Total Operating Revenues | \$ | 97,291 | | |

4 * See "Revenues - Current Rates" for Details.

| | Cost of Service | | | | | |
|----|--|-----------------------|---------|------|---------------|---------------|
| | Item | | Amount | | | |
| 5 | Misc Source of Supply Expense | \$ | 200 | 0.00 | \$ - | \$ 200 |
| 6 | Pumping | \$ | 13,681 | 0.00 | \$ - | \$ 13,681 |
| 7 | Chemicals | \$ | 5,381 | 0.00 | \$ - | \$ 5,381 |
| 8 | Operation Labor & Expense | \$ | 71,104 | 0.30 | \$ 21,331 | \$ 49,773 |
| 9 | Operation Supervision & Engineering | \$ | 800 | 0.50 | \$ 400 | \$ 400 |
| 10 | Contract Water Testing | \$ | 630 | 0.80 | \$ 504 | \$ 126 |
| 11 | Maintenance of Structure and Improvements | \$ | 26,532 | 0.50 | \$ 13,266 | \$ 13,266 |
| 12 | Maintenance Pumping | \$ | 5,071 | 0.00 | \$ - | \$ 5,071 |
| 13 | Maintenance Supervision and Engineering | \$ | 495 | 0.50 | \$ 248 | \$ 248 |
| 14 | Maintenance of Transmission & Distribution | \$ | 127 | 0.50 | \$ 64 | \$ 64 |
| 15 | Billing & Collections | \$ | 17,961 | 0.80 | \$ 14,369 | \$ 3,592 |
| 16 | Bank Fees | \$ | 4,932 | 0.00 | \$ - | \$ 4,932 |
| 17 | Administrative & General Expenses | \$ | 124,314 | 1.00 | \$ 124,314 | \$ - |
| 18 | PSC | \$ | 1,025 | 1.00 | \$ 1,025 | \$ - |
| 19 | Business License | \$ \$ | 74 | 1.00 | \$ 74 | \$ |
| 20 | | \$ | 272,327 | | \$ 175,594 | \$ 96,733 |
| 21 | SS & Medicare | \$ | 4,396 | 0.80 | \$ 3,517 | \$ 879 |
| 22 | Unemployment | \$ | 1,373 | 0.80 | \$ 1,098 | \$ 275 |
| 23 | Property Taxes | \$ | 4,956 | 0.80 | \$ 3,965 | \$ 991 |
| 24 | Income Taxes | \$ | 18,418 | 0.80 | \$ 14,734 | \$ 3,684 |
| 25 | Sub-Total Taxes | \$ | 29,143 | | \$ 23,314 | \$ 5,829 |
| 26 | Depreciation | | 98,735 | 0.50 | 49,368 | \$ 49,368 |
| 27 | Amoritzation | \$ | 21,011 | 0.50 | 10,506 | \$ 10,506 |
| | Interest | \$ | 171,090 | 0.50 | 85,545 | \$ 85,545 |
| | Sub-Total Depreciation/Interest/Amortization | \$ \$ \$ | 290,836 | | \$ 145,418 | \$ 145,418 |
| 30 | Return on Equity | \$ | 61,461 | 0.80 | \$ 49,169 | \$ 12,292 |
| 31 | Total Cost of Service | \$ | 653,767 | | \$ 393,495 | \$ 260,272 |
| | Cost to recover in rates | \$ | 649,031 | | \$ 393,495 | \$ 255,536 |
| 33 | Overall Revenue Increase Needed | \$ | 556,476 | | \$ 300,940 | \$ 255,536 |

ratio

offer 60.00% 40.00%
\$630,911
\$92,555
\$723,466 \$434,080 \$289,386

Residential Customer Bill Comparison-Water

Winter

| | Rates for 5/8" Meter | | | | | |
|------------|----------------------|------------------------|------------|------------|--|--|
| | Current Base | Proposed Base | Current | Proposed | | |
| Customer | Customer Charge | Customer Charge | Usage Rate | Usage Rate | | |
| 5/8" Meter | \$ 10.81 | \$ 50.59 | \$ 1.89 | \$ 9.37 | | |

current service charge is monthly charge usage rate is per 1,000 gallons used

MONTHLY BILL COMPARISON

Full Time average 3,000 gallons/month usage.

Monthly Billing

| Current | Rates |
|---------|-------|
|---------|-------|

| Customer Charge | \$ 10.81 | |
|-----------------|-------------|--|
| Usage Charge | \$ - | Current customer charge includes 4,000 gallons of water per month, company |
| Total Bill | \$ 10.81 | reported no sales above this amount |

Proposed Rates

| Customer Charge | \$ 50.59 |
|-----------------|-------------|
| Usage Charge | \$ 28.11 |
| Total Bill | \$ 78.70 |

INCREASES

Customer Charge

| \$ Increase | \$39.78 |
|-------------|---------|
| % Increase | 368.01% |

Usage Charge

| \$ Increase | \$28.11 |
|-------------|---------|
| % Increase | N.A. |

Total Bill

| \$ Increase | \$67.89 |
|-------------|---------|
| % Increase | 628.02% |

Staff's Proposal From the Hearing

According to the Commission's Order dated January 10, 2018, here are the parameters:

Revenue Requiremnet in Staff's Brief: \$ 723,466

Customer Charge shall be lower than: \$ 59.02

Commodity Charge in Summer higher than Winter, but differential greater than Staff's proposed rate.

In the non-unanimous Stipulation and Agreement between Staff and Company,

| The Revenue Requirement was: | \$ 723,466 |
|---------------------------------------|---------------|
| Customer Charge was: | \$ 59.02 |
| Summer rate (April 1 - September 30): | \$ 9.37 |
| Winter rate (October 1 - March 31): | \$ 7.67 |

To arrive at Staff's proposal, the following calculations were made:

Staff used a 70/30 split of revenue requirement for customer charge/commodity charge

Customer Charge RR: \$ 506,426 Commodity Charge RR: \$ 217,040 Number of customers: **715**

To determine customer charge divide Customer Charge RR by number of customers by 12 months:

\$ 59.02

Annual amount of 1,000 gallons sold was estimated as:

25,740

Based on 3,000 gallons used per customer each month

To determine summer/winter rate, Staff first divided 1,000 gallons sold by a 55/45 ratio:

To calculate winter rate use 55: 14,157
To calculate summer rate us 45: 11,583

Then, Staff divided the commodity Charge RR by two to collect the amount in each season:

1/2 Commodity Charge RR: \$ 108,519.90

Then, Staff divided the seasonal commodity charge RR by each usage ratio:

| | - , | , |
|------------------------|-----|------|
| Winter Commodity Rate: | \$ | 7.67 |
| Summer Commodity Rate: | \$ | 9.37 |

| Customer Charge: | \$ 59.02 |
|--------------------------|-------------|
| Winter Commodity Charge: | \$ 23.00 |
| Summer Commodity Charge: | \$ 28.11 |

| Winter Monthly Bill: | \$ 82.02 |
|----------------------|-------------|
| Summer Monthly Bill: | \$ 87.13 |

Staff's Recommended Scenario

According to the Commission's Order dated January 10, 2018, here are the parameters:

Revenue Requiremnet in Staff's Brief: \$ 723,466

Customer Charge shall be lower than: \$ 59.02

Commodity Charge in Summer higher than Winter, but differential greater than Staff's proposed rate.

In the non-unanimous Stipulation and Agreement between Staff and Company,

| The Revenue Requirement was: | \$ 723,466 |
|---------------------------------------|---------------|
| Customer Charge was: | \$ 59.02 |
| Summer rate (April 1 - September 30): | \$ 9.37 |
| Winter rate (October 1 - March 31): | \$ 7.67 |

To arrive at Staff's proposal, the following calculations were made:

Staff used a 60/40 split of revenue requirement for customer charge/commodity charge

Customer Charge RR: \$ 434,080 Commodity Charge RR: \$ 289,386 Number of customers: **715**

To determine customer charge divide Customer Charge RR by number of customers by 12 months:

\$ 50.59

Annual amount of 1,000 gallons sold was estimated as: 25,740

Based on 3,000 gallons used per customer each month

To determine summer/winter rate, Staff first divided 1,000 gallons sold by a 60/40 ratio:

To calculate winter rate use 60: 15,444
To calculate summer rate us 40: 10,296

Then, Staff divided the commodity Charge RR by two to collect the amount in each season:

1/2 Commodity Charge RR: \$ 144,693.20

Then, Staff divided the seasonal commodity charge RR by each usage ratio:

| | |
|------------------------|-------------|
| Winter Commodity Rate: | \$ 9.37 |
| Summer Commodity Rate: | \$ 14.05 |

| Customer Charge: | \$ 50.59 |
|--------------------------|-------------|
| Winter Commodity Charge: | \$ 28.11 |
| Summer Commodity Charge: | \$ 42.16 |

| Winter Monthly Bill: | \$ 78.70 |
|----------------------|-------------|
| Summer Monthly Bill: | \$ 92.75 |

Scenario Two - Lower Customer Charge

According to the Commission's Order dated January 10, 2018, here are the parameters:

Revenue Requiremnet in Staff's Brief: \$ 723,466

Customer Charge shall be lower than: \$ 59.02

Commodity Charge in Summer higher than Winter, but differential greater than Staff's proposed rate.

In the non-unanimous Stipulation and Agreement between Staff and Company,

| The Revenue Requirement was: | \$ 723,466 |
|---------------------------------------|---------------|
| Customer Charge was: | \$ 59.02 |
| Summer rate (April 1 - September 30): | \$ 9.37 |
| Winter rate (October 1 - March 31): | \$ 7.67 |

To arrive at Staff's proposal, the following calculations were made:

Staff used a 55/45 split of revenue requirement for customer charge/commodity charge

Customer Charge RR: \$ 397,906 Commodity Charge RR: \$ 325,560

Number of customers: 715

To determine customer charge divide Customer Charge RR by number of customers by 12 months:

| \$ 46.38 | |
|----------|--|
|----------|--|

25,740

Annual amount of1,000 gallons sold was estimated as:

Based on 3,000 gallons used per customer each month

To determine summer/winter rate, Staff first divided 1,000 gallons sold by a 60/40 ratio:

To calculate winter rate use 60: 15,444
To calculate summer rate us 40: 10,296

Then, Staff divided the commodity Charge RR by two to collect the amount in each season:

1/2 Commodity Charge RR: \$ 162,779.85

Then, Staff divided the seasonal commodity charge RR by each usage ratio:

| | , | 0 | , | 0 | |
|------------------------|---|---|---|---|-------------|
| Winter Commodity Rate: | | | | | \$ 10.54 |
| Summer Commodity Rate: | | | | | \$ 15.81 |

| Customer Charge: | \$ 46.38 |
|--------------------------|-------------|
| Winter Commodity Charge: | \$ 31.62 |
| Summer Commodity Charge: | \$ 47.43 |

| Winter Monthly Bill: | \$ 78.00 |
|----------------------|-------------|
| Summer Monthly Bill: | \$ 93.81 |

Scenario Three - 15% Seasonal Shifts

According to the Commission's Order dated January 10, 2018, here are the parameters:

Revenue Requiremnet in Staff's Brief: \$ 723,466

Customer Charge shall be lower than: \$ 59.02

Commodity Charge in Summer higher than Winter, but differential greater than Staff's proposed rate.

In the non-unanimous Stipulation and Agreement between Staff and Company,

| The Revenue Requirement was: | \$ 723,466 |
|---------------------------------------|---------------|
| Customer Charge was: | \$ 59.02 |
| Summer rate (April 1 - September 30): | \$ 9.37 |
| Winter rate (October 1 - March 31): | \$ 7.67 |

To arrive at Staff's proposal, the following calculations were made:

Staff used a 60/40 split of revenue requirement for customer charge/commodity charge

Customer Charge RR: \$ 434,080 Commodity Charge RR: \$ 289,386 Number of customers: **715**

To determine customer charge divide Customer Charge RR by number of customers by 12 months:

\$ 50.59

Annual amount of 1,000 gallons sold was estimated as: 25,740

Based on 3,000 gallons used per customer each month

To determine summer/winter rate, Staff first divided 1,000 gallons sold by a 65/35 ratio:

To calculate winter rate use 65: 16,731
To calculate summer rate us 35: 9,009

Then, Staff divided the commodity Charge RR by two to collect the amount in each season:

1/2 Commodity Charge RR: \$ 144,693.20

Then, Staff divided the seasonal commodity charge RR by each usage ratio:

| | / 0 - | - / | 0 |
|------------------------|-------|-----|-------|
| Winter Commodity Rate: | | \$ | 8.65 |
| Summer Commodity Rate | e: | \$ | 16.06 |

| Customer Charge: | \$ 50.59 |
|--------------------------|-------------|
| Winter Commodity Charge: | \$ 25.94 |
| Summer Commodity Charge: | \$ 48.18 |

| Winter Monthly Bill: | \$ 76.54 |
|----------------------|-------------|
| Summer Monthly Bill: | \$ 98.77 |