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energy prices, which consumers felt in sharply rising gasoline prices and home heating oil costs, prompted President Clinton to order a release of oil from the government's Strategic Petroleum Reserve. While steep price increases have been contained in the energy sector, economists worried about a spillover effect that could send overall inflation higher, thus setting off alarms at the Federal Reserve.

After raising the federal funds rate six times in 1999 and 2000 to hold down inflation in a rapidly growing economy, Federal Reserve policy-makers began expressing concern about a slowdown in December 2000. On January 3, 2001, the Federal Open Market Committee lowered the federal funds rate by 50 basis points to 6.00 percent. In a related action, the Board of Governors approved a decrease in the discount rate to 5.75 percent. These actions were taken in light of further weakening of sales and production, and in the context of lower consumer confidence, tight conditions in some segments of financial markets, slowing of real GDP and high energy prices weakening household and business purchasing power. On January 31, 2001, the Federal Reserve again lowered the federal funds rate by 50 basis points to 5.50 percent in an attempt to provide lower rates for many business and consumer loans. At the same time, the discount rate was also lowered by 50 basis points to 5.00 percent (see Schedule 2-1). In cutting its benchmark rate by a full point in the first month of 2001, the Federal Reserve has taken its most aggressive action to boost the economy since December 1991. The Federal Reserve justified its actions by citing eroding consumer and business confidence and rising energy costs. Further weakening in the economy prompted the Federal Reserve to reduce interest rates more. On December 11, 2001, the discount rate was lowered to 1,25 percent.

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compared to more recent levels.

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**Economic Projections** 

costs for utility companies.

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Q. What are the inflationary expectations for the remainder of 2002 and beyond?

The Federal Reserve claims it does not make interest rate decisions based

These economic changes have resulted in cost of capital changes for

on stock market activity. However, it is important to reflect on the results of the major

indexes in the past year. Based on The Value Line Investment Survey, Selection and

Opinion, January 1, 2002, the 12-month percentage change in market stock price

averages shows the S&P 500 suffered a 17.00 percent decline and the NASDAQ suffered

a 32.10 percent decline, as of January 24, 2002. Therefore, as mentioned earlier, the

stock market has faired well since 1996, although, it has suffered some set backs when

utilities and are closely reflected in the yields on public utility bonds and yields of

Thirty-Year U.S. Treasury Bonds (see Schedules 5-1 and 5-2). Schedule 5-3 shows how

closely the Mergent "Public Utility Bond Yields" have followed the yields of Thirty-Year

U.S. Treasury Bonds during the period from 1986 to the present. The average spread for

this time period between these two composite indices has been 136 basis points, with the

spread ranging from a low of 80 basis points and a high of 249 basis points (see

Schedule 5-4). These spread parameters can be utilized with numerous published

forecasts of Thirty-Year U.S. Treasury Bond yields to estimate future long-term debt

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A. The latest inflation rate, as measured by the Consumer Price Index-All Urban Consumers (CPI), was 2.80 percent for the 12 months ended December 2001. The

Value Line Investment Survey: Selection & Opinion, November 30, 2001, predicts inflation to be 2.10 percent for 2002, 2.40 percent for 2003 and 2.60 percent for 2004. One of the major fears of the Federal Reserve is the United States will experience weakness in key areas of the economy that could lead to a recession.

- Q. What are the interest rate forecasts for 2002, 2003 and 2004?
- A. Short-term interest rates, those measured by Three-Month U.S. Treasury Bills, are expected to be 2.30 percent in 2002, 4.00 percent in 2003 and 4.30 percent in 2004 according to Value Line's predictions. Value Line expects long-term interest rates, those measured by the Thirty-Year U.S. Treasury Bond, to average 5.20 percent in 2002, 6.10 percent in 2003 and 6.10 percent in 2004. The rates for the period ending December, 2001 are 1.72 percent for 3-month T-Bills and 5.48 percent for 30-year T-Bonds, as noted on the Federal Reserve website (www.stls.frb.org).
  - Q. What are the growth expectations for real GDP in the future?
- A. Value Line expects real GDP to increase by .50 percent in 2002, 3.50 percent in 2003, and by 3.60 percent in 2004. The Budget and Economic Outlook, Fiscal Years 2001-2011 published by the Congressional Budget Office in August 2001 stated that real GDP is expected to increase by 2.60 percent in 2002, 3.30 percent in 2003 and 3.20 percent in 2004. (See Schedule 6.)
- Q. Please summarize your projections of the economic conditions that will affect AmerenUE for the next few years.
- A. Considering the previously mentioned sources, inflation is expected to be in the range of 2.10 to 2.70 percent, increase in real GDP in the range of .50 to 3.60 percent and long-term interest rates are expected to range from 5.20 to 6.20 percent.

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The Value Line Investment Survey: Selection & Opinion, January 11, 2002, article, The

Wall Street just closed the books on what will go down as one

of the poorer years in recent memory. What's more, if we

count the losses in human terms, owing to the tragedy of

September 11th, it also will go down as one of the sadder, if not

the saddest, years ever. In the meantime, just in terms of the stock

market, the year that closed its books on December 31, 2001 was

forgettable, as most of the major equity averages fell for a second

year in succession, with the losses being comparatively close to

Expectations should be modest. The bull market of October 1990

to March 2000 was the longest and strongest in modern history.

Nothing like it will be seen any time soon. Indeed, the excesses of

the last decade will probably have to be paid for in the form of

2001 Stock Market in Review, states that:

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**Business Operations of Ameren** 

Please describe Ameren's business operations. Q.

what they had been in the prior 12 months.

S&P states the following in the January 16, 2002, issue of *The Outlook*:

restrained stock gains for some time ahead...

After their merger, Union Electric (UE) and Central Illinois Public Service A. (CIPS) became subsidiaries of St. Louis, MO-based Ameren, a registered public utility holding company created on December 31, 1997. UE (doing business as AmerenUE) remains headquartered in St. Louis and CIPS (doing business as AmerenCIPS) in Springfield, IL. Ameren's unregulated operations include the recently formed unregulated generation subsidiary, AmerenEnergy Generating Company (AEGC) and other unregulated businesses, such as energy marketing and trading.

AmerenUE, originally incorporated in Missouri in 1922, supplies electric service in Missouri and Illinois. AmerenUE accounts for 70 percent of Ameren's revenues, 74 percent of cash flow. AmerenUE mainly engages in selling electricity

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(95 percent of AmerenUE's operating revenues) in Missouri and in a small area of 2 The Missouri service territory covers 24,500 square miles, including the 3 metropolitan St. Louis area, and has an estimated customer base of 2.6 million. Retail 4 natural gas (5 percent of operating revenues) is distributed in 90 Missouri communities 5 and in Alton, Illinois and its surrounding area. Business risk is tempered by a diverse and 6 healthy economy [Source: S&P's Ratings Direct, dated November 1, 2001.] Q. Please describe the credit ratings of AmerenUE. A. Currently, Standard & Poor's Corporation gives AmerenUE a corporate

- credit rating of A+ and a senior secured debt rating of A+. These ratings are considered to be of "investment grade" ("investment grade" is defined as a "BBB" rating or higher). The Corporate Credit Rating issued by Standard & Poor's reflects a negative outlook for AmerenUE.
- Q. Please provide Standard & Poor's Corporation's most recent outlook concerning the credit rating assigned to AmerenUE.
- A. Standard & Poor's Corporation's Ratings Direct, dated November 1, 2001, provides a summary explaining the outlook for Ameren. Specifically, the report states:

The negative outlook reflects expectations for continued deterioration in key consolidated financial measures, which management will be challenged to stem, as well as weakness in the financial profile of CIPS, whose ratings are based more on a standalone basis.

Because there are no regulatory mechanisms or other structural barriers in Missouri that sufficiently restrict access by the parent to the cash flow of UE, Standard & Poor's views the default risk of UE as being the same as that of Ameren.

Q. What historical financial information have you relied upon for AmerenUE?

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**Determination of the Cost of Capital** 

Q. Please describe your approach for determining a utility company's cost of capital.

A. Schedules 7 and 8 present historical capital structures and selected financial ratios from 1996 to 2000 for AmerenUE. AmerenUE's common equity ratio has ranged from a high of 57.30 percent to a low of 53.85 percent over the time period of 1996 through 2000. *The Value Line Investment Survey: Ratings & Reports* dated January 4, 2002, reported that the average common equity ratio (figured excluding short-term debt) for the electric utility (central) industry for 2000 was 40.50 percent, estimated to be 42.50 percent and 44.50 percent for 2001 and 2002, respectively, and 48.5 percent for the period 2004 to 2006. According to Standard & Poor's Corporation: *Ratings Direct*, dated November 10, 2001, "Management's financial strategy, which until last year was viewed as conservative, is now moderate. This is evident in the rising level of debt in the company's capital structure and recent expansion of its riskier unregulated generation business".

AmerenUE's reported return on year-end common equity (ROE) has fluctuated during this time period ranging from a low of 12.38 percent in 1996 to a high of 14.60 percent in 2000 (see Schedule 8). AmerenUE's ROE of 14.60 percent for 2000 is above the average of 7.4 percent for the electric utility (central) industry according to The Value Line Investment Survey: Ratings & Reports, January 4, 2002. The Value Line Investment Survey: Ratings & Reports, January 4, 2002 estimates that Ameren's return on equity for 2001 will be 14.00 percent. AmerenUE's market-to-book ratio has varied from a low of 1.46 in 1999 to a high of 1.99 in year 2000 (see Schedule 8).

A. The total dollars of capital for a utility company are determined for a specific point in time. This total dollar amount is proportioned into each specific capital component. A weighted cost for each capital component is determined by multiplying each capital component ratio by the appropriate embedded cost or the estimated cost of common equity. The individual weighted costs are summed to arrive at a total weighted cost of capital. This total weighted cost of capital is synonymous with the fair rate of return for the utility company.

Q. Why is a total weighted cost of capital synonymous with a fair rate of return?

A. From a financial viewpoint, a company employs different forms of capital to support or fund the assets of the company. Each different form of capital has a cost and these costs are weighted proportionately to fund each dollar invested in the assets.

Assuming that the various forms of capital are within a reasonable balance and are costed correctly, the resulting total weighted cost of capital, when applied to rate base, will provide the funds necessary to service the various forms of capital. Thus, the total weighted cost of capital corresponds to a fair rate of return for the utility company.

#### Capital Structure and Embedded Costs

Q. Can an investor directly invest in AmerenUE?

A. No. An investor can only indirectly invest in AmerenUE through a direct investment in Ameren, AmerenUE's parent company. As a result, potential investors can only look at the earnings potential of the entire consolidated corporate entity of Ameren when evaluating decisions such as whether or not to invest in AmerenUE's common stock. Ultimately, that investor is purchasing the earnings power of the entire

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consolidated corporation, consisting of its operating divisions and its subsidiaries.

Therefore, in order to analyze AmerenUE's divisional cost of capital, an investor must derive AmerenUE's divisional cost of capital from Ameren's overall cost of capital.

- Q. What capital structure have you employed in developing a weighted cost of capital for AmerenUE?
- A. I employed AmerenUE's capital structure as of September 30, 2001, which is the end of the ordered update period. Schedule 9 presents AmerenUE's capital structure and associated capital ratios. The resulting capital structure consists of 59.08 percent common stock equity, 3.52 percent preferred stock and 37.40 percent long-term debt for September 30, 2001.

It is the Staff's opinion that only the short-term debt that exceeds the amount of construction work in progress (CWIP) should be included in the capital structure. An assumption is made that CWIP, which is not yet included in rate base, is financed with short-term debt. In this case, AmerenUE's CWIP at September 30, 2001 exceeded the amount of short-term debt; therefore, no short-term debt is being included in the capital structure.

- Q. What was the embedded cost of long-term debt for AmerenUE on September 30, 2001?
- A. I determined the embedded cost of long-term debt for AmerenUE to be 6.82 percent on September 30, 2001. I arrived at these figures by adopting AmerenUE's response to Staff Data Request No. 3802.
- Q. What was the embedded cost of preferred stock for AmerenUE on September 30, 2001?

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A. I determined the embedded cost of preferred stock for AmerenUE to be 5.72 percent on September 30, 2001. I arrived at these figures by adopting AmerenUE's response to Staff Data Request No. 3802.

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#### Cost of Equity

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Q. How do you propose to analyze those factors by which the cost of equity for AmerenUE may be determined?

A. I have selected the discounted cash flow model (DCF) model as the primary tool to determine the cost of equity for AmerenUE.

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#### The DCF Model

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Q. Please describe the DCF model.

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equity. The return on equity calculated from the DCF model is inherently capable of

The DCF model is a market-oriented approach for deriving the cost of

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attracting capital. This results from the theory that security prices adjust continually over

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time, so that an equilibrium price exists and the stock is neither under-valued nor

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over-valued. It can also be stated that stock prices continually fluctuate to reflect the

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required and expected return for the investor.

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The continuous growth form of the DCF model was used in estimating the

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cost of equity for AmerenUE. This model relies upon the fact that a company's common

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stock price is dependent on the expected cash dividends and on cash flows received

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through capital gains or losses that result from stock price changes. The rate that

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discounts the sum of the future expected cash flows to the current market price of the

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common stock is the calculated cost of equity. This can be expressed algebraically as:

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Since the expected price of a stock in one year is equal to the present price multiplied by one plus the growth rate, equation (1) can be restated as:

Present Price = Expected Dividends + Present Price (1+g) (2)  

$$(1+k)$$
  $(1+k)$ 

where g equals the growth rate, and k equals the cost of equity. Letting the present price equal P<sub>0</sub> and expected dividends equal D<sub>1</sub>, the equation appears as:

$$P_0 = \underline{D_1} + \underline{P_0(1+g)}$$
 (3)  
(1+k) (1+k)

The cost of equity equation may also be algebraically represented as:

$$k = \underline{D_1} + g \qquad (4)$$

$$P_0$$

Thus, the cost of common stock equity (k), is equal to the expected dividend yield  $(D_1/P_0)$  plus the expected growth in dividends (g) continuously summed into the future. The growth in dividends and implied growth in earnings will be reflected in the current price. Therefore, this model also recognizes the potential of capital gains or losses associated with owning a share of common stock.

The DCF method is a continuous stock valuation model. The DCF theory is based on the following assumptions:

- 1. Market equilibrium,
- 2. Perpetual life of the company,
- 3. Constant payout ratio,
- Payout of less than 100% earnings,

5. Constant price/earnings ratio,

- 6. Constant growth in cash dividends,
- 7. Stability in interest rates over time,
- 8. Stability in required rates of return over time; and
- 9. Stability in earned returns over time.

The DCF method also assumes that an investor's growth horizon is unlimited and that earnings, book values and market prices grow hand-in-hand. Even though the entire list of above assumptions is rarely met, the DCF model is a reasonable working model describing an actual investor's expectations and resulting behaviors.

- Q. Can you directly analyze the cost of equity for AmerenUE?
- A. No. In order to arrive at a company-specific DCF result, the company must have common stock that is publicly-traded and must pay dividends. AmerenUE's stock is not publicly traded. However, Ameren Corporation, AmerenUE's parent company, is publicly traded on the New York Stock Exchange under the ticker symbol of "AEE." Therefore, I used Ameren as a surrogate for AmerenUE in the DCF model.
- Q. Please explain how you determined for Ameren a value range for the growth term of the DCF formula.
- A. I reviewed Ameren's actual dividends per share (DPS), earnings per share (EPS) and book values per share (BVPS), as well as projected growth rates for Ameren. Schedule 10 lists annual compound growth rates calculated for DPS, EPS and BVPS for the periods of 1991 through 2001 and 1996 through 2001. Schedule 11 presents the historical DPS, EPS and BVPS growth rates and projected growth rates for Ameren. The projected growth rates were obtained from two outside sources. I/B/E/S Inc.'s

Institutional Brokers Estimate System, August 16, 2001, projects a five-year growth in EPS of 5.00 percent for Ameren. Standard & Poor's Corporation's Earnings Guide, September 2001, projects a five-year EPS growth rate of 5.00 percent for Ameren. The average of the two outside sources produces a projected EPS growth rate of 5.00 percent. Combining the average of the historical DPS, EPS and BVPS of 1.50 percent with the projected EPS growth rates produces a reasonable growth rate range of 2.75 to 3.75 percent. This range of growth (g) is the range that I used in the DCF model to calculate a cost of common equity for Ameren. (see Schedule 13)

- Q. Please explain how you determined for Ameren the yield term of the DCF formula.
- A. The expected yield term  $(D_1/P_0)$  of the DCF model is calculated by dividing the amount of common dividends per share expected to be paid over the next 12 months  $(D_1)$  by the current market price per share of the firm's common stock  $(P_0)$ . Even though the model requires the use of a current or spot market price, I have chosen to use a monthly high/low average market price of Ameren's common stock for the period of April 1, 2001, through September 30, 2001 to represent the update period.

Schedule 12 presents the monthly high/low average stock market prices from April 1, 2001, through September 30, 2001. Ameren's common stock price has ranged from a low of \$36.530 per share to a high of \$45.480 per share for this time period. This has produced a range for the monthly average high/low market price of \$41.275 per share and reflects recent market conditions for the price term (P<sub>0</sub>) in the DCF model.

The Value Line Investment Survey: Ratings & Reports, January 4, 2002, states that Ameren's common dividend declared per share is \$2.54 for 2001 and estimates \$2.54 for 2002. This compares with the actual dividend Ameren paid in 2000 of \$2.54. Therefore, I have chosen to use the value of \$2.54 for the amount of common dividends per share (D<sub>1</sub>) expected to be paid by Ameren for my analysis.

Combining the expected dividend of \$2.54 per share and an average market price range of \$41.275 per share produces an expected dividend yield of 6.16 percent for September 30, 2001.

- Q. Please summarize the results of your expected dividend yield and growth rate analysis for the DCF return on common equity for Ameren.
- A. The summarized DCF cost of equity estimate for the period April 1, 2001 through September 30, 2001 for Ameren is presented as follows:

$$Yield (D_1/P_0) + Growth Rate (g) = Cost of Equity(k)$$
  
 $6.16\% + 2.75\% = 8.91\%$   
 $6.16\% + 3.75\% = 9.91\%$ 

As mentioned previously, the expected yield term  $(D_1/P_0)$  of the DCF model is calculated by dividing the amount of common dividends per share expected to be paid over the next 12 months  $(D_1)$  by the current market price per share of the firm's common stock  $(P_0)$ . Even though the model requires the use of a current or spot market price, I have used an averaging technique in an attempt to minimize the effects on the dividend yield, which can occur due to daily volatility in the stock market. Using the spot price of \$42.29, as assumed by the model, for February 13, 2002, produces a



dividend yield of 6.00 percent, which is lower than the dividend yield used in my DCF estimates and would decrease the recommended return on common equity.

## Reasonableness of DCF Returns for AmerenUE

- Q. What analysis was performed to determine the reasonableness of your DCF model derived return on common equity for Ameren?
- A. I performed a risk premium cost of equity analysis for Ameren. The risk premium concept implies that the required return on common equity is found by adding an explicit premium for risk to a current interest rate. Schedule 14 shows the average risk premium above the yield of 30-Year Treasury Bonds for Ameren's expected return on common equity. This analysis shows, on average, Ameren's expected return on equity as reported by *The Value Line Investment Survey: Ratings & Reports* is 649 basis points higher than the yield on 30-Year Treasury Bonds for the period of January 1992 to December 2001 (see Schedule 14).

The average yield for 30-Year Treasury Bonds on January 6, 2002 was 5.38 percent. Adding 649 basis points to this yield produces an estimated cost of equity of 11.87 percent. (See Schedule 15.)

- Q. Did you perform any other checks on reasonableness of your DCF model derived return on common equity for Ameren?
- A. Yes. I performed a Capital Asset Pricing Model (CAPM) cost of equity analysis for Ameren. The CAPM describes the relationship between a security's investment risk and its market rate of return. This relationship identifies the rate of return that investors expect a security to earn so that its market return is comparable with the

market returns earned by other securities that have similar risk. The mathematical expression of the CAPM is the following:

$$k = R_f + \beta (R_m - R_f)$$

where:

the expected return on equity for a specific security,

 $R_f$  = the risk free rate,

 $\beta$  = beta; and

 $R_m - R_f =$  the market risk premium.

The first term of the CAPM is the risk free rate (R<sub>f</sub>). The risk free rate reflects the level of return which can be achieved without accepting any risk. In reality, there is no such riskless asset, but it is generally represented by U.S. Treasury securities, because of the government's unlimited ability to tax and create money. For purposes of this analysis, the risk free rate was represented by the yield on 30-Year U.S. Treasury Bonds. The appropriate rate was determined to be 5.38 percent for the period January 6, 2002, as published on www.marketwatch.com.

The second term of the CAPM is beta (β). Beta is an indicator of a security's investment risk. It represents the relative movement and relative risk between a particular security and the market as a whole (where beta for the market equals 1.00). Securities with betas greater than 1.00 exhibit greater volatility than do securities with betas less than 1.00. Thus, a higher beta security is considered riskier and requires a higher return in order to attract investor capital away from a lower beta security. For purposes of this analysis, the appropriate beta was determined to be 0.55 as published in The Value Line Investment Survey: Ratings & Reports, January 4, 2002.

The final term of the CAPM is the market risk premium (R<sub>m</sub> - R<sub>f</sub>). The market risk premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk-free investment. For purposes of this analysis, the appropriate market risk premium was determined to be 7.30 percent for the period 1926-2000 and 7.20 percent for the period 1991-2000, as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2000 Yearbook.

Schedule 16 presents my CAPM analysis for Ameren. My CAPM analysis produces an estimated cost of equity range of 9.34 to 9.40 percent for Ameren.

- Q. Did you perform any cost of equity analysis on other utility companies?
- A. Yes. I have selected a group of comparable electric utility companies to analyze for determining the reasonableness of the company-specific DCF results for Ameren. I searched the Value Line database for electric utility companies. Schedule 17-1 presents a list of 76 market-traded electric utility companies. This list was reviewed for the following criteria:
  - 1. Information printed in Value Line: This criterion eliminated no companies;
  - 2. Standard & Poor's Utility Credit Rating of AA- to BBB+: This criterion eliminated thirty-three (33) companies;
  - 3. Total capital greater than or equal to \$4 billion and less than or equal to \$8 billion: This criterion eliminated thirty-three (33) additional companies;
  - 4. Positive Dividends Per Share Annual Compound Growth Rate for the period of 1991 through 2001: This criterion eliminated six additional companies; and
  - 5. No Missouri Operations: This criterion eliminated Ameren.

On average, this final group of three publicly traded electric utility companies (comparable electric utility companies) is comparable to Ameren because of

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similar business operations and financial conditions. The three comparable electric utility companies are listed on Schedule 18.

Q. Please explain how you approached the determination of the cost of equity for the comparable electric utility companies.

A. I have calculated a DCF cost of equity for each of the three comparable electric utility companies. The first step was to calculate a growth rate. Basically, I used the same approach of obtaining a growth rate estimate for the three comparable electric companies as I used in calculating a growth rate for Ameren (see Schedules 19 through 22). The comparable electric utility companies' average historical growth rates ranged from 0.99 to 4.25 percent with an overall average of 2.35 percent for the group (Column 1 of Schedule 20). The projected growth rates ranged from 4.16 to 9.44 percent with an average of 6.32 percent (Schedule 20). Taking into account the projected and historical growth rates, a proposed growth of 4.33 percent (Column 6 of Schedule 20) was used in the DCF calculation for the comparable companies.

The next step was to calculate an expected dividend yield for each of the three comparable electric utility companies. Schedule 21 presents the average high/low stock price for the period of June 1, 2001, through September 30, 2001, for each electric utility company. Column 3 of Schedule 22 shows that the projected dividend yields ranged from 3.91 to 6.76 percent for the three comparable electric utility companies with the average at 5.42 percent. My proposed dividend yield of 6.16 percent for Ameren falls within the average for the three comparable electric utility companies.

The projected growth rates and projected dividend yields were then added together to reach an estimated DCF cost of equity for each of the three comparable

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electric utility companies. These estimates produced a DCF cost of equity average of 9.76 percent (see Column 5 of Schedule 22).

- What analysis was performed to determine the reasonableness of your Q. DCF model derived return on common equity for the comparable company group?
- I performed a CAPM cost of equity analysis for the comparable company A. group. The betas for the three comparable electric utility companies averaged 0.57, very close to Ameren's beta of 0.55. This suggests that Ameren is comparable in risk as measured by beta and relative to the market and the comparable companies on average. The CAPM analysis implies that, on average, the required return on equity for the three comparable electric utility companies falls within the range of 9.46 to 9.52 percent (see This provides support for my DCF cost of equity analysis for the comparable company group and the proposed required return on common equity range of 8.91 percent to 9.91 percent for AmerenUE.
- Q. Did you perform an analysis on AmerenUE's resulting pre-tax interest coverage ratios?
- Yes. A pro forma pre-tax interest coverage calculation was completed for AmerenUE (see Schedule 24) utilizing the proposed range and midpoint ROE for Ameren. It reveals that the return on common equity range of 8.91 to 9.91 percent would yield a pre-tax interest coverage ratio in the range of 4.48 to 4.86. This interest coverage range is compared with Standard & Poor's range for an "AA to BBB" rated electric utility company, which is 4.17 to 2.33. AmerenUE's midpoint of 4.67 makes it consistent with an "AA" rating.

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## Rate of Return for AmerenUE

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Q. Please explain how the returns developed for each capital component are used in the ratemaking approach you have adopted to be applied to AmerenUE's electric utility operations.

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approach develops the public utility's revenue requirement. The cost of service (revenue requirement) is based on the following components: revenues, prudent operation costs,

The cost of service ratemaking method was adopted in this case. This

It is my responsibility to calculate and recommend a rate of return that

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rate base and a return allowed on the rate base (see Schedule 25).

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should be authorized on the rate base of AmerenUE. Under the cost of service ratemaking approach, a weighted cost of capital in the range of 8.01 to 8.61 percent was

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developed for AmerenUE's electric utility operations (see Schedule 26). This rate was

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calculated by applying an average embedded cost of long-term debt of 6.82 percent, an

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embedded cost of preferred stock of 5.72 percent and a return on common equity range of

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8.91 to 9.91 percent to a capital structure consisting of 37.40 percent long-term debt,

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3.52 percent preferred stock and 59.08 percent common equity. Therefore, as I suggested

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earlier, I am recommending that AmerenUE's electric utility operations be allowed to

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earn a return on its original cost rate base in the range of 8.01 to 8.61 percent.

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of return. My rate of return is based on a return on common equity range of 8.91 to 9.91

Through this analysis, I believe I have developed a fair and reasonable rate

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percent. My return range is based on the historical and projected economic conditions.

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This range is sufficient to assure confidence in the financial soundness of the utility and

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will be adequate under efficient and economical management, to maintain and support its

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- financial standing, as well as allow AmerenUE the opportunity to earn the revenue requirement developed in this rate case.
  - Q. Does this conclude your prepared direct testimony?
  - A. Yes, it does.

# BEFORE THE PUBLIC SERVICE COMMISSION

# OF THE STATE OF MISSOURI

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The Staff of the Missouri Commission,	Public Service	) Case No. EC-2002-1
NC.	Complainant,	) )
VS.		,
Union Electric Company, d/b/a Am	nerenUE,	
	Respondent.	
	reospondone:	,
	* · · · · ·	
AFFII	DAVIT OF RON	ALD L. BIBLE
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STATE OF MISSOURI )		
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COUNTY OF COLE )	ð e	
preparation of the foregoing Direction pages to be presented in	ect Testimony in the above case; t he has knowled	s oath states: that he has participated in the question and answer form, consisting of that the answers in the foregoing Direct ge of the matters set forth in such answers; of his knowledge and belief.
		Konald L. Bille
	,	Konald L. Bible
	,	
	,	
Subscribed and sworn to before me	this <u>27H</u>	day of February, 2001.
ROSEMARIE RIEDL	y ·	D. Din

# AN ANALYSIS OF THE COST OF CAPITAL

# **FOR**

# UNION ELECTRIC COMPANY dba AmerenUE

**CASE NO. EC-2002-1** 

BY

RONALD L. BIBLE

**UTILITY SERVICES DIVISION** 

MISSOURI PUBLIC SERVICE COMMISSION

March 2002

## UNION ELECTRIC COMPANY d/b/a AmerenUE CASE NO. EC-2002-1

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# Federal Reserve Discount Rate Changes

	Discount
Date	Rate
05/20/85	7.50%
03/07/86	7.00%
04/21/86	6.50%
07/11/86	6.00%
08/21/86	5.50%
09/04/87	6.00%
08/09/88	6.50%
02/24/89	7.00%
12/19/90	6.50%
02/01/91	6.00%
04/30/91	5.50%
09/13/91	5.00%
11/06/91	4.50%
12/20/91	3.50%
07/02/92	3.00%
01/01/93	3.00%
12/31/93	3.00%
05/17/94	3.50%
08/16/94	4.00%
11/15/94	4.75%
02/01/95	5.25%
01/31/96	5.00%
12/12/97	5.00%
01/09/98	5.00%
03/06/98	5.00%
10/15/98	4.75%
11/17/98	4.50%
06/30/99	<u>4.50%</u>
08/24/99	4.75%
11/16/99	5.00%
02/02/00	5.25%
03/21/00	5.50%
05/16/00	5.50%
05/19/00	6.00%
01/03/01	5.75%
01/04/01	5.50%
01/05/01	5.50%
01/31/01	5.00%
03/20/01	4.50%
04/18/01	4.00%
05/15/01	3.50%
06/27/01	3.25%
08/21/01	3.00%
09/17/01 10/02/01	2.50% 2.00%
* * * * * - * * -	
11/06/01	1.50% 1.25%
12/11/01	1.25%

Sources: Federal Reserve Builetin & The Wall Street Journal.

## **Average Prime Interest Rates**

			Average Frame II	nterest Kates			
Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)
Jan 1986	9.50	Jan 1990	10.11	Jan 1994	6.00	Jan 1998	8.50
Feb	9.50	Feb	10.00	Feb	6.00	Feb	8.50
Маг	9.10	Mar	10.00	Mar	6.06	Mar	8.50
Apr	8.83	Apr	10.00	Apr	6.45	Apr	8.50
May	8.50	May	10.00	May	6.99	May	8.50
Jun	8.50	Jun	10.00	Jun	7.25	Jun	8.50
Jul	8.16	Jul	10.00	Jul	7.25	Jul	8.50
Aug	7.90	Aug	10.00	Aug	7.51	Aug	8.50
Sep	7.50	Sep	10.00	Sep	7.75	Sep	8.49
Oct	7.50	Oct	10.00	Oct	7.75	Oct	8.12
Nov	7.50	Nov	10.00	Nov	8.15	Nov	7.89
Dec	7.50	Dec	10.00	Dec	8.50	Dec	7.75
Jan 1987	7.50	Jan 1991	9.52	Jan 1995	8.50	Jan 1999	7.75
Feb	7.50	Feb	9.05	Feb	9.00	Feb	7.75
Mar	7.50	Mar	9.00	Маг	9.00	Mar	7.75
Apr	7.75	Apr	9.00	Apr	9.00	Apr	7.75
May	8.14	May	<b>8.5</b> 0.	May	9.00	May	7.75
Jun	8.25	Jun	8.50	Jun	9.00	Jun	7.75
Jul	8.25	Jul	8,50	Jul	8.80	Jul	8.00
Aug	8.25	Aug	8.50`	Aug	8.75	Aug	8.06
Sep	8.70	Sep	8.20	Sep	8.75	Sep	8.25
Oct	9.07	Oct	8.00	Oct	8.75	Oct	8.25
Nov	8.78	Nov	7.58	Nov	8.75	Nov	8.37
Dec	8.75	Dec	<b>7.21</b> .	Dec	8.65	Dec	8.50
Jan 1988	8.75	Jan 1992	6.50	Jan 1996	8.50	Jan 2000	8.50
Feb	8.51	Feb	6.50	Feb	8.25	Feb	8.73
Mar	8.50	Маг	6.50	Mar	8.25	Mar	8.83
Apr	8.50	Арг	6.50	Apr	8.25	Арг	9.00
May	8.84	May	6.50 <sup>5</sup>	May	8.25	May	9.24
Jun	9.00	Jun	6.50	Jun	8.25	Jun	9.50
Jui	9.29	Jul	6.02	Jul	8.25	Jul	9.50
Aug	9.84	Aug	6.00	Aug	8.25	Aug	9.50
Sep	10.00	Sep	6.00	Sep	8.25	Sep	9.50
Oct	10.00	Oct	6.00	Oct	8.25	Oct	9.50
Nov	10.05	Nov	6.00	Nov	8.25	Nov	9.50
Dec	10.50	Dec	6.00	Dec	8.25	Dec	9.50
Jan 1989	10.50	Jan 1993	6.00	Jan 1997	8.26	Jan 2001	9.05
Feb	10.93	Feb	6.00	Feb	8.25	Feb	8.50
Mar	11.50	Маг	6.00;	Маг	8.30	Mar	8.32
Apr	11.50	Apr	6.00	Apr	8.50	Apr	7.80
May	11.50	May	6.00	May	8.50	May	7.24
Jun	11.07	Jun	6.00	Jun	8.50	Jun	6.98
Jul	10.98	Jul	6.00;	Jul	8.50	Jui	6.75
Aug	10.50	Aug	6.00	Aug	8.50	Aug	6.67
Sep	10.50	Sep	6.00	Sep	8.50	Sep	6.28
Oct	10.50	Oct	6.00	Oct	8.50	Oct	5.53
Nov	10.50	Nov	6.00	Nov	8.50	Nov	5.10
Dec	10.50	Dec	6.00	Dec	8.50	Dec	4.84

#### Rate of Inflation

Mo/Year Jan 1986	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)
	3.90	Jan 1990	5.20	Jan 1994	2.50	Jan 1998	1.60
Feb	3.10	Feb	5.30	Feb	2.50	Feb	1.40
Mar	2.30	Mar	5.20	Маг	2.50	Mar	1.40
Арг	1.60	Apr	4.70	Apr	2.40	Арг	1.40
May	1.50	May	4.40	May	2.30	May	1.70
Jun	1.80	Jun	4.70	Jun	2.50	Jun	1.70
Jul	1.60	Jul	4.80	Jul	2.90	Jul	1.70
Aug	1.60	Aug	5.60	Aug	3.00	Aug	1.60
Sep	1.80	Sep	6.20	Sep	2.60	Sep	1.50
Oct	1.50	Oct	6.30	Oct	2.70	Oct	1.50
Nov	1.30	Nov	6.30	Nov	2.70	Nov	1.50
Dec	1.10	Dec	6.10	Dec	2.80	Dec	1.60
Jan 1987	1.50	Jan 1991	5.70	Jan 1995	2.90	Jan 1999	1.70
Feb	2.10	Feb	5.30	Feb	2.90	Feb	1.60
Mar	3.00	Mar	4.90	Mar	3.10	Mar	1.70
Apr	3.80	Арг	4.90	Арг	2.40	Арт	2.30
May	3.90	May	5.00	May	3.20	May	2.10
Jun ,	3.70	Jun	4.70	Jun	3.00	Jun	2.00
Jul	3.90	Jul	4.40	Jul	2.80	Jul	2.10
Aug	4.30	Aug	3.80	Aug	2.60	Aug	2.30
Sep	4.40	Sep	3.40	Sep	2.50	Sep	2.60
Oct	4.50	Oct	2.90	Oct	2.80	Oct	2.60
Nov	4.50	Nov	3.00	Nov	2.60	Nov	2.60
Dec	4.40	Dec	3.10	Dec	2.50	Dec	2.70
Jan 1988	4.00	Jan 1992	2.60	Jan 1996	2.70	Jan 2000	2.70
Feb	3.90	Feb	2.80	Feb	2.70	Feb	3.20
Mar	3.90	Mar	3.20	Маг	2.80	Mar	3.70
Apr	3.90	Арг	3.20	Apr	2.90	Арг	3.00
May	3.90	May	3.00	May	2.90	May	3.20
Jun	4.00	Jun	3.10	Jun	2.80	Jun	3.70
Jul	4.10	Jul	3.20	Jul	3.00	Jul	3.70
Aug	4.00	Aug	3.10	Aug	2.90	Aug	3.40
Sep	4.20	Sep	3.00	Sep	3.00	Sep	3.50
Oct	4.20	Oct	3.20	Oct	3.00	Oct	3.40
Nov	4.20	Nov	3.00	Nov	3.30	Nov	3.40
Dec	4.40	Dec	2.90	Dec	3.30	D∞	3.30
Jan 1989	4.70	Jan 1993	3.30	Jan 1997	3.00	Jan 2001	3.70
Feb	4.80	Feb	3.20	Feb	3.00	Feb	3.50
Mar	5.00	Mar	3.10	Mar	2.80	Mar	2.90
Apr	5.10	Apr	3.20	Apr	2.50	Apr	3.30
May	5.40	May	3.20	May	2.20	May	3.60
Jun	5.20	Jun	3.00	Jun	2.30	Jun	3.20
Jul	5.00	Jul	2.80	Jul	2.20	Jul	2.70
Aug	4.70	Aug	2.80	Aug	2.20	Aug	2.70
Sep	4.30	Sep	2.70	Sep	2.20	Sep	2.60
Oct	4.50	Oct	2.80	Oct	2.10	Oct	2.10
Nov	4.70	Nov	2.70	Nov	1.80	Nov	1.90
Dec	4.60	Dec	2.70	Dec	1.70	Dec	1.60

Source: U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index - All Urban Consumers, Change for 12-Month Period, Bureau of Labor Statistics Website and Wall Street Journal.

# Average Yields on Mergent's Public Utility Bonds

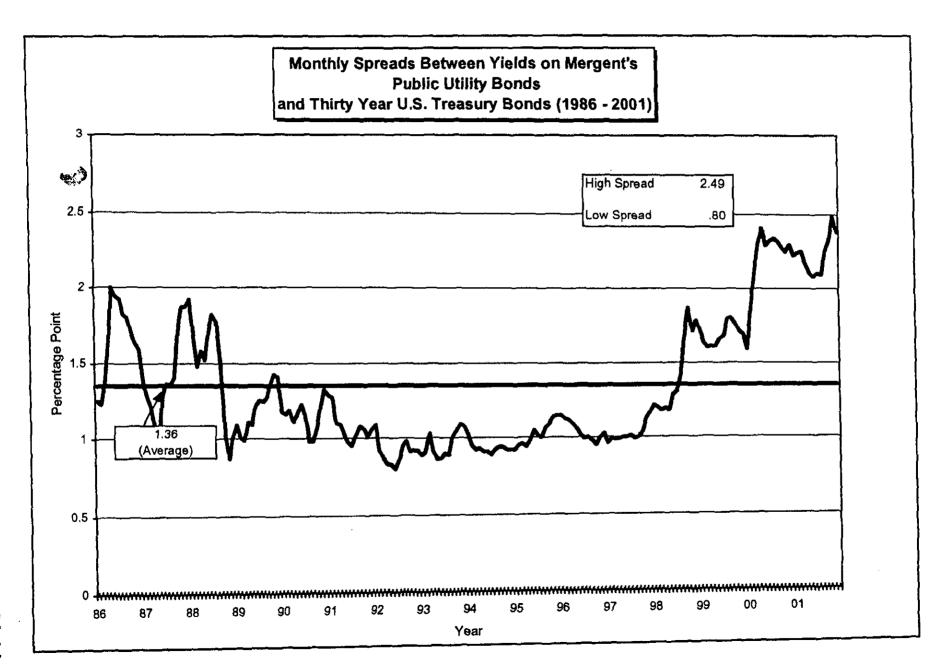
Mo/Year	Rate (%)						
Jan 1986	10.66	Jan 1990	9.44	Jan 1994	7.31	Jan 1998	7.03
Feb	10.16	Feb	9.66	Feb	7.44	Feb	7.09
Mar	9.33	Mar	9.75	Mar	7.83	Mar	7.13
Apr	9.02	Apr	9.87	Apr	8.20	Apr	7,12
May	9.52	May	9.89	May	8.32	May	7.11
Juo	9.51	Jun	9.69	Jun	8.31	Jun	6.99
Jul	9.19	Jul	9.66	Jui	8.47	Jul	6.99
Aug	9.15	Aug	9.84	Aug	8.41	Aug	6.96
Sep	9.42	Sep	10.01	Sep	8.65	Sep	6.88
Oct	9.39	Oct	9.94	Oct	8.88	Oct	6.88
Nov	9.15	Nov	9.76	Nov	9.00	Nov	6.96
Dec	8.96	Dec	9.57	Dec	8.79	Dec	6.84
Jan 1987	8.77	Jan 1991	9.56	Jan 1995	8.77	Jan 1999	6.87
Feb	8.81	Feb	9.31	Feb	8.56	Feb	7.00
Mar	8.75	Маг	9.39	Mar	8.41	Mar	7.18
Apr	9.30	Apr	9.30	Apr	8.30	Apr	7.16
May	9.82	May	9.29	May	7.93	May	7.42
Jun	9.87	Jun	9.44	Jun	7.62	Jun	7.70
Jul	10.01	Jul	9.40	Jul	7.73	Jul	7.66
Aug	10.33	Aug	9.16	Aug	7.86	Aug	7.86
Sep	11.00	Sep	9.03	Sep	7.62	Sep	7.87
Oct	11.32	Oct	8.99	Oct	7.46	Oct	8.02
Nov	10.82	Nov	8.93	Nov	7.40	Nov	7.86
Dec	10.99	Dec	8.76	Dec	7.21	Dec	8.04
Jan 1988	10.75	Jan 1992	8.67	Jan 1996	7.20	Jan 2000	8.22
Feb	10.11	Feb	8.77	Feb	7.37	Feb	8.10
Mar	10.11	Mar	8.84	Mar	7.72	Mar	8.14
Арг	10.53	Apr	8.79	Apr	7.88	Apr	8.14
May	10.75	May	8.72	May	7.99	May	8.56
Jun	10.71	Jun	8.64	Jun	8.07	Jun	8.22
Jul	10.96	Jul	8.46	Jul	8.02	Jul	8.17
Aug	11.09	Aug	8.34	Aug	7.84	Aug	8.06
Sep	10.56	Sep	8.32	Sep	10.8	Sep	8.15
Oct	9.92	Oct	8.44	Oct	7.76	Oct	8.08
Nov	9.89	Nov	8.53	Nov	7.48 -	Nov	8.03
Dec	10.02	Dec	8.36	Dec	7.58	Dec	7.79
Jan 1989	10.02	Jan 1993	8.23	Jan 1997	7.79	Jan 2001	7. <b>7</b> 6
Feb	10.02	Feb	8.00	Feb	7.68	Feb	7.69
Маг	10.16	Mar	7.85	Mar	7.92	Mar	7.59
Apr	10.14	Apr	7.76	Apr	8.08	Apr	7.81
May	9.92	May	7.78	May	7.94	May	7.88
Jun	9.49	Jan	7.68	Jun	7.77	Jun	7.75
Jul	9.34	Jul	7.53	Jul	7.52	Jul	7.71
Aug	9.37	Aug	7.21	Aug	7.57	Aug	7.57
Sep	9.43	Sep	7.01	Sep	7.50	Sep	7.73
Oct	9.37	Oct	6.99	Oct	7.37	Oct	7.64
Nov	9.33	Nov	7.30	Nov	7,24	Nov	7.61
Dec	9.31	Dec	7.33	Dec	7.16	Dec	7.86

Source: Mergent Bond Record.

# Average Yields on Thirty Year U.S. Treasury Bonds

Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)
Jan 1986	9.40	Jan 1990	8.26	Jan 1994	6.29	Jan 1998	5.81
Feb	8.93	Feb	8.50	Feb	6.49	Feb	5.89
Маг	7.96	Mar	8.56	Mar	6.91	Mar	5.95
Apr	7.39	Apr	8.76	Apr	7.27	Apr	5.92
May	7.52	May	8.73	May	7.41	May	5.93
Jun	7.57	Jun	8.46	Jun	7.40	Jun	5.70
Jul	7.27	Jul	8.50	Jul	7.58	Jul	5.68
Aug	7.33	Aug	8.86	Aug	7.49	Aug	5.54
Sep	7.62	Sep	9.03	Sep	7.71	Sep	5.20
Oct	7.70	Oct	8.86	Oct	7.94	Oct	5.01
Nov	7.52	Nov	8,54	Nov	80.8	Nov	5.25
Dec	7.37	Dec	8.24	Dec	7.87	Dec	5.06
Jan 1987	7.39	Jan 1991	8.27	Jan 1995	7.85	Jan 1999	5.16
Feb	7.54	Feb	8.03	Feb	7.61	Feb	5.37
Маг	7.55	Mar	8.29	Mar	7.45	Mar	5.58
Apr	8.25	Apr	8.21	Apr	7.36	Apr	5.55
May	8.78	May	8.27	May	6.95	May	5.81
Jun	8.57	Jun	8.47	Jun	6.57	Jun	6.04
Jul	8.64	Jul	8.45	Jul	6.72	Jul	5.98
Aug	8.97	Aug	8.14	Aug	6.86	Aug	6.07
Sep	9.59	S <del>ep</del>	7.95	Sep	6.55	Sep	6.07
Oct	9.61	Oct	7.93	Oct	6.37	Oct	6.26
Nov	8.95	Nov	7.92	Nov	6.26	Nov	6.15
Dec	9.12	Dec	7.70	Dec	6.06	Dec	6.35
Jan 1988	8.83	Jan 1992	7.58	Jan 1996	6.05	Jan 2000	6.63
Feb	8.43	Feb	7.85	Feb	6.24	F <del>ob</del>	6.23
Мат	8.63	Mar	7.97	Mar	6.60	Mar	6.05
Apr	8.95	Apr	7.96	Арг	6.79	Apr	5.85
May	9.23	May	7.89	May	6.93	May	6.15
Jun	9.00	Jun	7.84	Jun	7.06	Jun	5.93
Jul	9.14	Jul Aa	7,60 7,39	Jul	7.03	Jul	5.85
Aug	9.32	Aug	7.39 7.34	Aug S	6.84	Aug	5.72
Sep Ort	9.06 8.89	Sep Oct	7.54 7.53	Sep Oct	7.03	Sep	5.83
Oct Nov	9.02	Nov	7.61	Nov	6.81 6.48	Oct	5.80
Dec	9.01	Dec	7.44 7.44	Dec	6.55	Nov Dec	5.78 5.49
Jan 1989	8.93	Jan 1993	7.34	Jan 1997	6.83	Jan 2001	5.54
Feb	9.01	Feb	7.09	Feb	6.69	Feb	5.45
Mar	9.17	Маг	6.82	Mar	6.93	Mar	5.34
Apr	9.03	Арг	6.85	Арг	7.09	Apr	5.65
May	8.83	May	6.92	May	6.94	May	5.78
Jun	8.27	Jun	6.81	Jun	6.77	Jun	5.67
Jul	8.08	Jul	6.63	Jul	6.51	Jul	5.61
Aug	8.12	Aug	6.32	Aug	6.58	Aug	5.48
Sep	8.15	Sep	6.00	Sep	6.50	Sep	5.48
Oct	8.00	Oct	5.94	Oct	6.33	Oct	5.32
Nov	7.90	Nov	6.21	Nov	6.11	Nov	5.12
Dec	7.90	Dec	6.25	Dec	5.99	Dec	5,48
							-*

Schedule 5-3







#### UNION ELECTRIC COMPANY d/b/a AmerenUE CASE NO, EC-2002-1

#### Economic Estimates and Projections, 2002-2004

		Inflation Rate			Real GDP		τ	Inemploymen	ıt	3-1	Mo. T-Bill Re	ate	30-1	r. T-Bond F	Rate
Source The Budget & Economic	2002	2003	2004	2002	2003	2004	2002	2003	2004	2002	2003	2004	2002	2003	2004
Outlook: FY2001-2011 (8/01)	2.60%	2.70%	2.50%	2.60%	3.30%	3.20%	5.20%	5.20%	5.20%	3.80%	4.80%	4.90%	N.A	N.A.	N.A.
Value Line's															
"Investment Survey" (11/30/01)	2.10%	2.40%	2.60%	0.50%	3.50%	3.60%	6.30%	5.50%	5.30%	2.30%	4.00%	4.30%	5.20%	6.10%	6.20%
										•					
Current rate	2.80% •			1.70% *			5.60% *	•		1.72%			5.48%		

Notes:

N.A. = Not Available.

- \* Reflects annual increase from 2000 to 2001 (CBO forecast for Real GDP)
- \*\* Rate reported by Bureau of Labor Statistics for the period ending January 2002

Sources of Current Rates:

Federal Reserve website, www.stls.frb.org, December 2001.

U.S. Department of Commerce, Bureau of Economic Analysis, for the 12-month period ending December 31, 2001

The Bureau of Labor Statistics, Consumer Price Index - All Urban Consumers, February 4, 2002

www.bls.eov

Other Sources:

The Congressional Budget Office, Economic Forecasts and Projections for 2001 through 2011, August 2001

WWW.spo.80%

### UNION ELECTRIC COMPANY d/b/a AmerenUE CASE NO. EC-2002-1

## Historical Consolidated Capital Structures for Union Electric Company

(Thousands of Dollars)

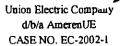
Capital Components	1996	1997	1998	1999	2000
Common Equity	\$2,354,801.0	\$2,387,500.0	\$2,424,125.0	\$2,433,682.0	\$2,570,652.0
Preferred Stock	219,100.0	221,200.0	155,197.0	155,197.0	155,197.0
Long-Term Debt	1,798,671.0	1,780,500.0	1,674,311.0	1,882,601.0	1,760,439.0
Short-Term Debt	0.0	0.0	0.0	0.0	0.0
Total	\$4,372,572.0	\$4,389,200.0	\$4,253,633.0	\$4,471,480.0	\$4,486,288.0
Capital Structure	1996	1997	1998	1999	2000
Common Equity	53.85%	54.39%	56.99%	54.43%	57.30%
Preferred Stock	5.01%	5.04%	3.65%	3,47%	3,46%
		40.57%	39.36%	42,10%	39.24%
Long-Term Debt	41.14%	0.00%	0.00%	0,00%	0,00%
Short-Term Debt Total	0.00% 100.00%	100.00%	100.00%	100.00%	100.00%

Note:

The amount of Long-Term Debt includes Current Maturities.

Short-term Debt has not been noted on this schedule since CWIP usually exceeds outstanding short-term debt balances.

Source: Union Electric Company's Shareholder Annual Reports and Union Electric Company's response to Staff's Data Information Request No. 3801



### Selected Financial Ratios for Union Electric Company (Consolidated Basis)

Financial Ratios	1996		1997		1998		1999		2000	-
Return on Year-End										
Common Equity	12.38%		13.98%		12.84%		13.99%		14.60%	
Earnings Per										
Common Share	\$2.86		\$2,44		\$2.82		\$2.81		\$3.33	
Common Dividend									•	
Payout Ratio	87.80%		88.58%		83.40%		96.55%		76.00%	
Year-End Market Price										
Per Common Share	\$38.500		\$43.250		\$42.687		\$32.812		<b>\$</b> 46.310	
Year-End Book Value	_									
Per Common Share	\$23.06		\$22,00		\$22.27		\$22.52		\$23.30	
Year-End Market to										
Book Ratio	1.67	x	1.97	x	1.92	x	1.46	x	1.99	x
Pre-Tax Interest										
Coverage Ratio	4.55	x	4.73	x	5.13	x	5.83	x	5.22	X
	4.55	x	4.73	x	5.13	x	5.83	x		5.22

#### Notes:

Return on Year-End Common Equity = Net Income Available for Common Stock / Year-End Common Shareholders' Equity.

Common Dividend Payout Ratio = Common Dividends Paid / Net Income Available for Common Stock.

Year-End Market to Book Ratio = Year-End Market Price Per Common Share / Year-End Book Value Per Common Share.

Pre-Tax Interest Coverage Ratio = (Net Income + Income Taxes + Total Interest Expense) / Total Interest Expense.

Sources: Union Electric Company's Shareholder Annual Reports, Ameren Corporation Shareholder Annual Reports,
Union Electric Company's response to Staff's Data Information Request No. 3801, Standard and Poor's Stock guide
and Standard & Poor's Corporation's Utility Rating Service.

### Capital Structure as of September 30, 2001 for Union Electric Company d/b/a AmerenUE (thousands of dollars)

Capital Component	Amount in Dollars	Percentage of Capital
Common Stock Equity	\$2,603,364.0	59.08%
Preferred Stock	155,197.0	3.52%
Long-Term Debt	1,648,373.0	37.40%
Short-Term Debt	0	0.00%
Total Capitalization	\$4,406,934.0	100.00%

# Financial Ratio Benchmarks Total Debt / Total Capital - Including Preferred Stock

Standard & Poor's Corporation's			
Utility Rating Service 7/7/2000	AA	Α	BBB
Electric Companies	49.00%	58.50%	62.43%
(Average)			

Source: Union Electric Company's response to Staff's Data Information Request Nos. 3801 and 3802.

# Dividends Per Share, Earnings Per Share & Book Value Per Share Growth Rates for Ameren Corporation

	Dividends	Earnings	Book Value
Year	Per Share,	Per Share	Per Share
1991	\$2.18	\$3.01	\$20.62
1992	\$2.26	\$2.65	\$21.19
1993	\$2.34	\$2.77	\$21.60
1994	\$2.40	\$3.01	\$22.22
1995	\$2.46	\$2.95	\$22.71
1996	\$2.51	\$2.86	\$23.06
1997	\$2.54	\$2.44	\$22.00
1998	\$2.54	\$2.82	\$22.27
1999	\$2.54	\$2.81	\$22,52
2000	\$2.54	\$3.33	\$23.30
2001	\$2.54	\$3.41	\$24.05

### Annual Compound Growth Rates

	DPS	EPS	BVPS_
1991 - 2001	1.54%	1.26%	1.55%
1996 - 2001	0.24%	3.58%	0.84%

2001 DPS and BVPS are Value Line estimates. 2001 EPS from Ameren news release, February 5, 2002

Source: Value Line Investment Survey, January 4, 2002

# Historical and Projected Growth Rates for Ameren Corporation

### Historical Growth Rates

DPS Annual Compound Growth (1996 - 2001)	0.24%
DPS Annual Compound Growth (1991 - 2001)	1.54%
BVPS Annual Compound Growth (1996 - 2001)	0.84%
BVPS Annual Compound Growth (1991 - 2001)	1.55%
EPS Annual Compound Growth (1996 - 2001)	3.58%
EPS Annual Compound Growth (1991 - 2001)	1.26%
Average of Historical Growth Rates	1.50%
Projected Growth Rates from Outside Sources	
5 Year Growth Forecast (Median) I/B/E/S Inc.'s Institutional Brokers Estimate System August 16, 2001	5.00%
5-Year Projected EPS Growth Rate Standard & Poor's Corporation's Earnings Guide September 2001	5.00%
Average of Projected Growth Rates Average of historical and projected growth	5.00% 3.25%
Proposed Range of Growth for Union Electric Company:	2.75% - 3.75%

Source: See Schedule 10 for Historical Growth Rate Information

# Monthly High / Low Average Dividend Yields for Ameren Corporation

	(1)	(2)	(3)	(4)	(5)
	High	Low	Average		Projected
	Stock	Stock	High / Low	Expected	Dividend
Month / Year	Price_	Price	Price	Dividend	Yield
April 2001	43.150	40.200	\$41.675	\$2.54	6.09%
May 2001	45.480	40.500	\$42.990	\$2.54	5.91%
June 2001	44.500	41.250	\$42.875	\$2.54	5.92%
July 2001	43.450	37.370	\$40.410	\$2.54	6.29%
August 2001	42.200	38.900	\$40.550	\$2.54	6.26%
September 2001	41.770	36.530	\$39.150	\$2.54	6.49%
Average			\$41.275		6.16%

Proposed Dividend Yield for Ameren Corporation:

6.16%

Notes: Column 3 = [(Column 1 + Column 2)/2].

Column 4 = Estimated Dividends Declared per share represents the average projected

dividends for 2001 and 2002.

Column 5 = (Column 4 / Column 3).

Sources: Standard and Poor's Stock Guide

Value Line investment Survey, January 4, 2002

Wall Street City website

### Discounted Cash Flow (DCF) Costs of Common Equity Estimates for Ameren Corporation

UE's Cost								
of Common Equity	=	Dividend Yield	+	Expected Growth				
8.91%	===	6.16%	+	2.75%				
9.91%	=	6.16%	+	3.75%				

Discounted Cash Flow (DCF) Model Derivation

where: g =estimated growth rate and k =cost of common equity.

Letting:  $P_0$  = present price and D1 = expected dividends, then

$$P_0 = D1 + P_0(1+g)$$
 or  $(1+k)$ 

Thus:

Notes: See Schedule 12 for calculation of proposed dividend yield for Ameren Corporation

See Schedule 11 for calculation of proposed range of growth for Ameren Corporation



# Average Risk Premium above the Yields of 30 Year Treasury Bonds for Ameren Corporation's Expected Return on Common Equity

		Sources: The Value St. Louis		D :	Z O	Ą.	Aug E	E	May	A R	8	Jen 1996	Nov	ğ {	î ê	Εį	May	À	K	Feb	Dec	Nov	3 <b>%</b>	Suc.	色質	May	<b>À</b> i	¥ &	JE 1994	R S	<u>g</u>	S &	ī	j ş	À	¥ 7	Jan 1993	D S	X or	gd Sep	Aug.		May	Apr	<b>3</b> 3	Jan 1992	Mo/Year			
•	موي.	altue Line Investme omis Federal Reserv		13.00%	13.00%	13.00%	13.00%	13.00%	13.00%	13.00%	11.50%	11.50%	12,00%	12.00%	1200%	12.00%	12.10%	12.50%	12.50%	12.50%	13.50%	£3.50%	13.00%	13.00%	13,00%	13.50%	13.50%	13.50%	13.50%	13.50%	13.50%	12.50%	12.50%	12.50%	12.50%	13,00%	13.00%	12.50%	12.50%	13.00%	13.00%	13.00%	13.00%	13.00%	13.50%	13.50%	ROE	AEE's Expected		
		ot Survey; Ratings & Rep re Website: http://www.st		6.55%	6.81%	7,03%	6,14%	7.06%	6.93%	6.79%	6.24%	6.05%	6.26%	637%	%98.9 %98.9	6.72%	6.57%	736%	7.45%	7.61%	7.87%	8.08%	7.71%	7,49%	7.58%	7,41%	7.77%	6.49%	6.29%	6.21% 6.25%	5.94%	6,00%	6.63%	6.81%	6.85%	6.82%	7.34%	7.44%	7.53% 7.61%	7.34%	7.39%	7.50%	7,89%	7.96%	7.97%	7 88%	Yields	D.S. I reasony  Bond	30-Year	
		Reports vw_alls.frb.org/fred/o		6.45%	6.19%	5.97%	6.16%	\$ 94%	6.07%	6.21%	5.26%	5.45%	5.74%	5.63%	5.45%	5.28%	5.93%	5.14%	5.03%	4.19%	5.63%	5.42%	5.29%	5.51%	5.42%	6.09%	673%	7.D1% 6.59%	7.21%	7.29%	7.56%	650%	5.17%	5.69%	5.65%	6.18%	5.66%	5.06%	4.89%	5.66%	5.61%	5.40%	5.11%	5.04%	5.53%	5.92%	Premium	ALEE'S Risk	1	
		hate/fratcs/gs30		Dae	N CH	<b>.</b>	Aug :	I	M.y	A 35	e d	Jan 2001	Nov	Og .	í ģ	E	Ĭ	À	X	Feb	Dec 7000	Nav	0 8	Aug	Ē	May	ង្គ	ž ž	Jan 1999	R S	o a	i d	Ē	Ĭ,	Å	Mer 8	Jan 1998	D R	N Oct	-Sg	Ang.	Ĕ	May	Ā	X :	Jan 1997	MoY car			
Low Rick Premium	High Risk Pressings	Average Rick Premium:	Stemmary Information	14.00%	14,00%	14,00%	14.00%	14.00%	14.00%	14,00%	14.00%	14,00%	14,00%	14.00%	130%	13.50%	1350%	13.50%	13.50%	13.50%	13,00%	13,00%	13.00%	13,00%	13,00%	13.00%	13,00%	13.00%	13.00%	1200%	12,00%	11.50%	11.50%	12.00%	12.00%	12.50%	12.50%	13,00%	13.00%	13.00%	13.00%	13.00%	12.50%	12.50%	13.00%	13.00%	ROE	Age s	1	
un.	diagn:	reminent:		5,48%	5.12%	5.48%	5.48%	5.61%	5.78%	5.65%	5.43%	5.54%	5.78%	5.80%	5.83%	\$48%	%(65 %	%crc	6.03%	6,20%	6.33%	6.15%	6,26%	6.07%	×865	%18.2 %18.2	5.55%	5.37%	5.16%	%90S	%10.5	5.20%	5.68%	5.70%	5.92%	%265 %	531%	5.99%	6.11%	6.50%	658%	651%	694%	7.09%	6.93%	6.69%	Yields	Bond	30-Year	
4.65%	8.88%	6.49%	(Inn 1992 - Doc 2001)	8.57%	88 88 % 5.00%	8.52%	8.52%	829% ************************************	8.22%	835%	8.55%	8.46%	# 23% # 23%	8.20%	7.57%	7.65%	7.57%	7.35%	7.45%	7.27%	6.85%	6.85%	6.74%	6.93%	7.02%	7.19%	7.45%	7.63% 7.42%	7.84%	6.94%	6.39%	630%	5.82%	6.30%	% B0.3	633%	6.69%	7.01%	6.19%	650%	6.42%	6.49%	5.56%	5.41%	6.07%	631%	Promus	Rick :	e d e	

### Risk Premium Costs of Equity Estimates for Ameren Corporation

		30-Year		Equity	
AEE's		U.S. Treasury		Risk	
Cost of		Bond		Premium	
Common Equity	(J	аплату 6, 2002)		(1/92 - 12/01)	
11.87%	_	538%	+	6,49%	
11.8/70	_	220%	7	0.4970	

#### Risk Premium Approach

The risk premium approach is based upon the proposition that common stocks are more risky than debt and, as a result, investors require a higher expected return on stocks than bonds. In this approach, the cost of common equity is computed by the following formula:

Common		Current		Equity Risk
Equity	=	Cost of Debt	+	Premium

where:

The Current Cost of Debt is represented by the yield on 30-Year U.S. Treasury Bonds, The appropriate rate was determined by using the yield on U.S. Treasury Bonds on January 6, 2002

The Equity Risk Premium represents the difference between AEE's expected return on common equity (ROE) as projected in the Value Line Investment Survey and the yield on U.S. Treasury Bonds on January 6, 2002. The appropriate Equity Risk Premium was determined to be the average risk premium for the period January 1992 through December 2001. See Schedule 14 for the calculation of the Equity Risk Premium of 6.49%.

### Capital Asset Pricing Model (CAPM) Costs of Equity Estimates Ameren Corporation

AEE's Cost of Common Eq	uitv ≈	Risk Free Rate	+	(AEE's (Beta		Market) Risk Premium)	
9.40%	=	5.38%	+ (	0.55	*	7.30%	-
9.34%	=	5.38%	+ = = []	0.55	*	7.20%	)

#### Capital Asset Pricing Model

The capital asset pricing model (CAPM) describes the relationship between a security's investment risk and its market rate of return. This relationship identifies the rate of return which investors expect a security to earn so that its market return is comparable with the market returns earned by other securities that have similar risk. The general form of the CAPM is as follows:

Cost of Common Equity = Risk Free Rate + | Beta \* Market Risk Premium |

where:

The Risk Free Rate reflects the level of return which can be achieved without accepting any risk. The Risk Free Rate is represented by the yield on 30-Year U.S. Treasury Bonds. The approriate rate was determined to be 5.38% on January 6, 2002 as published on WWW.MARKETWATCH.COM.

The Beta represents the relative movement and relative risk between a particular stock and the market. The approriate Beta for AEE was determined to be 0.55 as published in The Value Line Investment Survey: Ratings & Reports, January 4, 2002.

The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The approriate Market Risk Premium was determined to be 7.30% as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2001 Yearbook for the period 1926 - 2000 and 7.20% for the period 1991-2000.

### Criteria for Selecting Comparable Electric Utility Companies

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
					Positive DPS		
			S&P	Total	Annual		
		Information	Utility	Capital	Compound	No	
	Electric Utility	Printed In	Credit Rating	>=\$4.0 B	Growth Rate	Missouri	Met All
Electric Utility Company	Publicly Traded	Value Line	"AA- to BBB+"	<=\$8.0 B	(1991 - 2001)	Operations	Criteria
ALLETE	Yes	Yes	Yes	No	(1331 - 2001)	Operations	Criteria
Allegheny Energy	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Alliant Energy	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Amer. Elec. Power	Yes	Yes	Yes	No			
Ameren Corp.	Yes	Yes	Yes	Yes	Yes	No	
Avista Corp.	Yes	Yes	No				
Bangor Hydro Elec.	Yes	Yes	No				
BayCorp Holdings LTD	Yes	Yes	No_				
Black Hills	Yes	Yes	No				
CH Energy Group	Yes	Yes	No				
CMS Energy	Yes	Yes	No				
Cen. Vermont Pub. Serv.	Yes	Yes	No			<u></u>	
Cinergy Corp.	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Cleco	Yes	Yes	Yes	No			
Conectiv	Yes	Yes	Yes	No			
Consolidated Edison	Yes	Yes	Yes	No			
Constellation Energy	Yes	Yes	Yes	Yes	No		
DPL Inc.	Yes	Yes	Yes	No			
DQE	Yes	Yes	Yes	No			
DTE Energy	Yes	Yes	Yes	No			<del></del>
Dominion Resources	Yes	Yes	Yes	No			
Duke Energy	Yes	Yes	Yes	No			
Edison Intl.	Yes	Yes	No				
El Paso Electric	Yes	Yes	No				

### Criteria for Selecting Comparable Electric Utility Companies

(1) (2) (3) (4) (5) (6) (7)

	Electric Utility	Information Printed In	S&P Utility Credit Rating	Total Capital >=\$4,0 B	Positive DPS Annual Compound Growth Rate	No Missouri	Met All
Electric Utility Company	Publicly Traded	Value Line	"AA- to BBB+"	<=\$8.0 B	(1991 - 2001)	Operations	Criteria
Empire Dist. Elec.	Yes	Yes	Yes	No	(1771-2001)	Operations	Critina
Energy East Corp.	Yes	Yes	Yes	Yes	No		
Entergy Corp.	Yes	Yes	No		240		
Evergreen Solar	Yes	Yes	No			*	
Exelon Corp.	Yes	Yes	Yes	No			
FPL Group	Yes	Yes	Yes	No			<del></del>
FirstEnergy Corp.	Yes	Yes	No		<del> </del>	······································	
Florida Public Utilities	Yes	Yes	No				
Fortis Inc.	Yes	Yes	No				
G't Plains Energy	Yes	Yes	No				
GPU Inc.	Yes	Yes	No				<del> </del>
Green Mountain Power	Yes	Yes	No			·	
Hawaiian elec.	Yes	Yes	Yes	No			
IDACORP Inc.	Yes	Yes	Yes	No			
KFx Inc.	Yes	Yes	No				
MDU Resources	Yes	Yes	Yes	No			
Madison Gas & Elec.	Yes	Yes	Yes	No			
Maine Public Service	Yes	Yes	No				<u> </u>
Montana Power	Yes	Yes	Yes	No			-
NSTAR	Yes	Yes	Yes	No			
NiSource Inc.	Yes	Yes	No				
Niagra Mohawk	Yes	Yes	No				
NorthWestern Corp.	Yes	Yes	Yes	No			
Northeast Utilities	Yes	Yes	Yes	Yes	No		
OGE Energy	Yes	Yes	Yes	No			
Otter Tail Corp.	Yes	Yes	Yes	No			
PG&E Corp.	Yes	Yes	No		····		
PPL Corp.	Yes	Yes	Yes	Yes	No		
Pinnacle West Capital	Yes	Yes	Yes	No			
Potomac Electric Power	Yes	Yes	Yes	No			
Progress Energy	Yes	Yes	Yes	No			

### Criteria for Selecting Comparable Electric Utility Companies

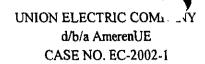
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Electric Utility Company	Electric Utility	Information Printed In	S&P Utility Credit Rating	Total Capital >=\$4.0 B	Positive DPS Annual Compound Growth Rate	No Missouri	Met All
Public Serv. (N. Mex.)	Publicly Traded	Value Line	"AA- to BBB+"	<=\$8.0 B	(1991 - 2001)	Operations	Criteria
Public Service Enterprise	Yes	Yes	No				
Puget Energy Inc.	Yes	Yes	No				
RGS Energy Group	Yes	Yes	No				
Reliant Energy	Yes	Yes	Yes	No No	<del></del>	<del></del>	
SCANA Corp.	Yes Yes	Yes	Yes	No V	N-	<del></del>	
Sempra Energy	Yes	Yes Yes	Yes Yes	Yes Yes	NoNo		
Sierra Pacific Res.	Yes	Yes	No	1 08	No	·	
Southern Co.,	Yes	Yes	Yes	No	····		
TECO Energy	Yes	Yes	Yes	No			
TXU Corp.	Yes	Yes	Yes	No			
U. S. Energy Sys. Inc.	Yes	Yes	No	NU		<del></del>	
UIL Holdings	Yes	Yes	No No			<del></del>	
UNITIL Corp.	Yes	Yes	No		<del> </del>		
UniCorp Inc.	Yes	Yes	No	<del></del>			
UniSource Energy	Yes	Yes	No				
Utilicorp United	Yes	Yes	No				
Vectren Corp.	Yes	Yes	Yes	No			
WPS Resources	Yes	Yes	Yes	No			
Western Resources	Yes	Yes	No				
Wisconsin Energy	Yes	Yes	Yes	Yes	No		
Xcel Energy Inc.	Yes	Yes	Yes	No			

Sources: Columns 1, 2, 4 & 5 = The Value Line Investment Survey: Ratings and Reports, December 7, 2001, January 4, 2002.

Column 3 = Standard and Poor's Utilities and Perspectives, January 21, 2002.

### The Three Comparable Electric Utility Companies

	Ticker		
Number	Symbol	Company Name	
1	AYE	Allegheny Energy	
2	CEG	Alliant Energy	
3	CIN	Cinergy Corp.	



# Dividends Per Share, Earnings Per Share & Book Value Per Share Growth Rates for the Three Comparable Electric Utility Companies

	Dividends P	er Share	Earnings	Per Share	Book Valu	Book Value Per Share		
Company Name	1991	2001	1991	2001	1991	2001		
Allegheny Energy	\$1.59	\$1.72	\$1.81	\$4.05	\$15.54	\$22.10		
Alliant Energy	\$1.80	\$2.00	\$2.43	\$2.40	\$17.09	\$26.40		
Cinergy	\$1.65	\$1.80	\$2.21	\$2.75	\$18.70	\$18.50		

	_44*44*_4***	Annual Compound Growth Rates	======================================		
		-		Average of	
				10 Year	
	DPS	EPS	BVPS	Annual	
				Compound	
Company Name	1991 - 2001	1991 - 2001	1991 - 2001	Growth Rates	
Allegheny Energy	0.79%	8.39%	3.58%	4.25%	
Alliant Energy	1.06%	-0.12%	4.44%	1.79%	
Cinergy	0.87%	2.21%	-0.11%	0.99%	
Average	0.91%	3.49%	2.64%	2.35%	
Standard Deviation	0.11%	3.59%	1.97%	1.39%	

Source: The Value Line Investment Survey: Ratings & Reports, December 7, 2001 and January 4, 2002. EPS, DPS and BVPS for Allegheny, EPS and BVPS for Alliant and EPS and BVPS for Cinergy for 2001 are estimates. Remaining EPS, DPS and BVPS are actual.



# Historical and Projected Growth Rates for the Three Comparable Electric Utility Companies

		(1)	(2)	(3)	(4)	(5)	(6)
			Projected	Projected	Projected		
		Average	5 Year	5 Year	3-5 Year		Average of
,		10 Year	Growth	EPS	EPS	Average	Historical
a special section of		Annual	IBES	Growth	Growth	Projected	& Projected
Cómpany Name	-	Compound	' (Median)	(S&P)	Value Line	Growth	Growth
Allegheny Energy		4.25%	10.00%	9.00%	9.33%	9.44%	6.85%
Alliant Energy		1.79%	5.25%	4.00%	3.17%	4.14%	2.97%
Cinergy		0.99%	6.00%	_ 6.00%	4.12%	5.37%	3.18%
Average		2.35%	7.08%	6.33%	5.54%	6.32%	4.33%

Notes:

Column  $5 \approx [ (Column 2 + Column 3 + Column 4)/3 ].$ 

Column 6 = [(Column 1 + Column 5)/2].

Sources:

Column 1 = Average of 10 Year Annual Compound Growth Rates from Schedule 19.

Column 2 = I/B/E/S Inc.'s Institutional Brokers Estimate System, January 17, 2002.

Column 3 = Standard & Poor's Corporation's Earnings Guide, January 2002.

Column 4 = Value Line Investment Survey, Ratings & Reports, December 7, 2001 and January 4, 2002.

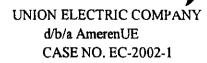
# Average High / Low Stock Price for June 2001 through September 2001 for the Three Comparable Electric Utility Companies

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	June 2	2001	July 2	001	August	2001	Septemb	er 2001	Average
	High	I ou.	Uish	I	Uich	T ann	High	7 0.00	High/Low Stock
	_	Low	High	Low	High	Low	High	Low	
	Stock	Price							
Company Name	Price	(Jun 01-Sep 01)							
Allegheny Energy	\$54.200	\$45.500	\$49.250	\$40.150	\$45,150	\$42.390	\$44.450	\$35.200	\$44.536
Alliant Energy	30.600	28.200	30.000	27.900	30.820	28.290	31.490	29.500	29.600
Cinergy	35.300	32,200	35.000	29.700	33,200	30.780	32.870	28.000	32.131

Notes:

Column 9 = [ (Column 1 + Column 2 + Column 3 + Column 4 + Column 5 + Column 6 + Column 7 + Column 8)/8].

Sources: Wall Street City website



# DCF Estimated Costs of Common Equity for the Three Comparable Electric Utility Companies

	(1)	(2 <u>)</u>	(3)	(4)	(5)
	E	<b>A</b>		Average of	Estimated
	Expected Annual	Average High/Low	Projected	Historical & Projected	Estimated Cost of
		-	Dividend	•	
	Dividend	Stock		Growth	Common
Company Name	(Avg 2001-2002)	Price	Yield	Rate	Equity
Allegheny Energy	\$1.740	\$44.536	3.91%	6.85%	10.76%
Alliant Energy	\$2.000	\$29.600	6.76%	2.97%	9.72%
Cinergy	\$1.800	\$32.131	5.60%	3.18%	8.78%
Average			5.42%	4.33%	9.75%

Notes:

Column 1 = Estimated Dividends Declared per share represents the average actual and projected dividends for 2001 and 2002.

Column 3 = (Column 1 / Column 2).

Column 5 = (Column 3 + Column 4).

Sources

Column 1 = The Value Line Investment Survey: Ratings & Reports, December 7, 2001 and January 4, 2002.

Column 2 = Schedule 21.

Column 4 = Schedule 20.

#### Capital Asset Pricing Model (CAPM) Costs of Common Equity Estimates for the Three Comparable Electric Utility Companies

	(1)	(2)	(3)	(4)	(5)	(6)
					CAPM	САРМ
					Cost of	Cost of
	Risk	Company's	Market	Market	Common	Common
	Free	Value Line	Risk	Risk	Equity	Equity
Company Name	Rate	Beta	Premium	Premium	(Low)	(High)
Allegheny Energy	5.38%	0.60	7.20%	7.30%	9.70%	9.76%
Alliant Energy	5.38%	0.55	7.20%	7.30%	9.34%	9.40%
Cinergy	5.38%	0.55	7.20%	7.30%	9.34%	9.40%
Average		0.57			9.46%	9.52%

Notes: Column 5 = [Column 1 + (Column 2 + Column 3)].

Column 6 = [Column 1 + (Column 2 \* Column 4)].

Sources: Column 1 = The Risk Free Rate reflects the level of return which can be achieved without accepting any risk. The Risk Free Rate is represented by the yield on 30-Year U.S.

Treasury Bonds. The approriate rate was determined to be 5.38% for the period ending January 4, 2002 as published on the Marketwatch website (www.marketwatch.com).

- Column 2 = The Beta represents the relative movement and relative risk between a particular stock and the market. The approriate Betas were taken from The Value Line Investment Survey, Ratings and Reports, December 7, 2001 and January 4, 2002.
- Column 3 = The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The appropriate Market Risk Premium was determined to be 7.20% as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2001 Yearbook for the period 1991 2000.
- Column 4 = The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The approriate Market Risk Premium was determined to be 7.30% as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2001 Yearbook for the period 1926 2000.

### Union Electric Company d/b/a AmerenUE CASE NO. EC-2002-1

# Pro Forma Pre-Tax Interest Coverage Ratios for Union Electric Company

	8.91%	9.41%	9.91%
1. Common Equity (see Schedule 9)	\$2,603,364	\$2,603,364	\$2,603,364
2. Earnings Allowed (ROE * [1])	\$231,979	\$244,996	\$258,013
<ol> <li>Preferred Dividends (DR 3801 response)</li> </ol>	\$8,817	\$8,817	\$8,817
4. Net Income Available ([2]+[3])	\$240,796	\$253,813	\$266,830
5. Tax Multiplier (I/{I-Tax Rate})	1.6231	1.6231	1.6231
6. Pre-Tax Earnings ([4]*[5])	\$390,830	\$411,958	\$433,085
7. Annual Interest Costs (DR 3801 response)	\$112,318	\$112,318	\$112,318
8. Avail. for Coverage ([6]+[7])	\$503,148	\$524,276	\$545,403
9. Pro Forma Pre-Tax Interest Coverage ([8]/[7])	4.48 x	4.67 x	4.86 x
Electric Utility Financial Ratio Bend	chmarks - Pretax Inter	rest Coverage (x)	
Standard & Poor's Corporation's Utility Rating Service 7/7/2000	"AA"	"A"	"BBB"
Cumy Nating Section II II 2000	4.17x	3.40x	2.33

### **Public Utility Revenue Requirement**

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#### Cost of Service

The formula for the revenue requirement of a public utility may be stated as follows:

Equation 1: Re

Revenue Requirement = Cost of Service

or

Equation 2:

RR = O + (V - D)R

The symbols in the second equation are represented by the following factors:

RR = Revenue Requirement

O = Prudent Operating Costs, including Depreciation and Taxes

V = Gross Valuation of the Property Serving the Public

D = Accumulated Depreciation

(V-D) = Rate Base (Net Valuation)

(V-D)R = Return Amount (\$\$) or Earnings Allowed on Rate Base

R = iL + dP + kE or Overall Rate of Return (%)

i = Embedded Cost of Debt

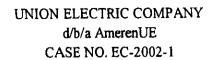
L = Proportion of Debt in the Capital Structure

d = Embedded Cost of Preferred Stock

P = Proportion of Preferred Stock in the Capital Structure

k = Required Return on Common Equity (ROE)

E = Proportion of Common Equity in the Capital Structure



# Weighted Cost of Capital as of September 30, 2001 for Union Electric Company d/b/a AmerenUE

# Weighted Cost of Capital Using Common Equity Return of:

	Percentage	Embedded			
Capital Component	of Capital	Cost	8.91%	9.41%	9.91%
Common Stock Equity	59.08%	*****	5.26%	5.56%	5.86%
Preferred Stock	3.52%	5.72%	0.20%	0.20%	0.20%
Long-Term Debt	37.40%	6.82%	2.55%	2.55%	2.55%
Short-Term Debt	0.00%	0.00%	0.00%	0.00%	0.00%
Total	100.00%		8.01%	8.31%	8.61%

Exhibit No.:

Issues: Rate of Return

Witness:

Ronald L. Bible MoPSC Staff

Sponsoring Party: Type of Exhibit:

Direct Testimony

Case Nos.:

EC-2002-1

Date Testimony Prepared:

March 1, 2002

### MISSOURI PUBLIC SERVICE COMMISSION

### **UTILITY SERVICES DIVISION**

### **DIRECT TESTIMONY**

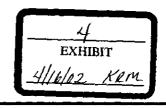
**OF** 

### RONALD L. BIBLE

# UNION ELECTRIC COMPANY d/b/a AMERENUE

**CASE NO. EC-2002-1** 

Jefferson City, Missouri March 2002



### Direct Testimony of Ronald L. Bible

A. Schedules 7 and 8 present historical capital structures and selected financial ratios from 1996 to 2000 for AmerenUE. AmerenUE's common equity ratio has ranged from a high of 57.30 percent to a low of 53.85 percent over the time period of 1996 through 2000. *The Value Line Investment Survey: Ratings & Reports* dated January 4, 2002, reported that the average common equity ratio (figured excluding short-term debt) for the electric utility (central) industry for 2000 was 40.50 percent, estimated to be 42.50 percent and 44.50 percent for 2001 and 2002, respectively, and 48.5 percent for the period 2004 to 2006. According to Standard & Poor's Corporation: *Ratings Direct*, dated November 10, 2001, "Management's financial strategy, which until last year was viewed as conservative, is now moderate. This is evident in the rising level of debt in the company's capital structure and recent expansion of its riskier unregulated generation business".

AmerenUE's reported return on year-end common equity (ROE) has fluctuated during this time period ranging from a low of 12.38 percent in 1996 to a high of 14.60 percent in 2000 (see Schedule 8). AmerenUE's ROE of 14.630 percent for 2000 is above the average of 7.4 percent for the electric utility (central) industry according to *The Value Line Investment Survey: Ratings & Reports*, January 4, 2002. *The Value Line Investment Survey: Ratings & Reports*, January 4, 2002 estimates that Ameren's return on equity for 2001 will be 14.00 percent. AmerenUE's market-to-book ratio has varied from a low of 1.46 in 1999 to a high of 1.99 in year 2000 (see Schedule 8).

### **Determination of the Cost of Capital**

Q. Please describe your approach for determining a utility company's cost of capital.

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dividend yield of 6.00 percent, which is lower than the dividend yield used in my DCF estimates and would decrease the recommended return on common equity.

### Reasonableness of DCF Returns for AmerenUE

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Q. What analysis was performed to determine the reasonableness of your DCF model derived return on common equity for Ameren?

I performed a risk premium cost of equity analysis for Ameren. The risk A. premium concept implies that the required return on common equity is found by adding an explicit premium for risk to a current interest rate. Schedule 14 shows the average risk premium above the yield of 30-Year Treasury Bonds for Ameren's expected return on common equity. This analysis shows, on average, Ameren's expected return on equity as reported by The Value Line Investment Survey: Ratings & Reports is 649 basis points higher than the yield on 30-Year Treasury Bonds for the period of January 1992 to December 2001 (see Schedule 14).

The average yield for 30-Year Treasury Bonds on January 614, 2002 was 5.38 percent. Adding 649 basis points to this yield produces an estimated cost of equity of 11.87 percent. (See Schedule 15.)

- Q. Did you perform any other checks on reasonableness of your DCF model derived return on common equity for Ameren?
- A. Yes. I performed a Capital Asset Pricing Model (CAPM) cost of equity analysis for Ameren. The CAPM describes the relationship between a security's investment risk and its market rate of return. This relationship identifies the rate of return that investors expect a security to earn so that its market return is comparable with the

### Direct Testimony of Ronald L. Bible

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market returns earned by other securities that have similar risk. The mathematical expression of the CAPM is the following:

$$k = R_f + \beta (R_m - R_f)$$

where:

k = the expected return on equity for a specific security,

 $R_f = \frac{1}{2}$ , the risk free rate,

 $\beta$  =  $\frac{1}{2}$ , beta; and

 $R_m - R_f =$  the market risk premium.

The first term of the CAPM is the risk free rate (R<sub>f</sub>). The risk free rate reflects the level of return which can be achieved without accepting any risk. In reality, there is no such riskless asset, but it is generally represented by U.S. Treasury securities, because of the government's unlimited ability to tax and create money. For purposes of this analysis, the risk free rate was represented by the yield on 30-Year U.S. Treasury Bonds. The appropriate rate was determined to be 5.38 percent for the period January 614, 2002, as published on www.marketwatch.com.

The second term of the CAPM is beta (β). Beta is an indicator of a security's investment risk. It represents the relative movement and relative risk between a particular security and the market as a whole (where beta for the market equals 1.00). Securities with betas greater than 1.00 exhibit greater volatility than do securities with betas less than 1.00. Thus, a higher beta security is considered riskier and requires a higher return in order to attract investor capital away from a lower beta security. For purposes of this analysis, the appropriate beta was determined to be 0.55 as published in *The Value Line Investment Survey: Ratings & Reports*, January 4, 2002.

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#### Union Electric Company d/b/a AmerenUE CASE NO. EC-2002-1

### Selected Financial Ratios for Union Electric Company (Consolidated Basis)

Financial Ratios	1996		1997		1998		1999		2000
Return on Year-End	13 200/		12.0004		10010				
Common Equity	12.38%		13.98%		12.84%		13.99%		<del>14.60%</del> 14.30%
Earnings Per									
Common Share	\$2.86		\$2.44		\$2.82		\$2.81		\$3.33
Common Dividend									
Payout Ratio	87.80%		88.58%		83.40%		96.55%		76.00%
Year-End Market Price									
Per Common Share	\$38.500		\$43.250		\$42.687		\$32.812		\$46.310
Year-End Book Value									
Per Common Share	\$23.06		\$22.00		\$22.27		\$22.52		\$23.30
Year-End Market to									
Book Ratio	1.67	x	1.97	x	1.92	x	1.46	x	1.99 x
Pre-Tax Interest									
Coverage Ratio	4.55	x	4.73	x	5.13	X	5.83	x	5.22 x

#### Notes:

Return on Year-End Common Equity = Net Income Available for Common Stock / Year-End Common Shareholders' Eq

Common Dividend Payout Ratio = Common Dividends Paid / Net Income Available for Common Stock.

Year-End Market to Book Ratio = Year-End Market Price Per Common Share / Year-End Book Value Per Common Sha

Pre-Tax Interest Coverage Ratio = (Net Income + Income Taxes + Total Interest Expense) / Total Interest Expense.

Sources: Union Electric Company's Shareholder Annual Reports, Ameren Corporation Shareholder Annual Reports, Union Electric Company's response to Staff's Data Information Request No. 3801, Standard and Poor's Stoc. and Standard & Poor's Corporation's Utility Rating Service.

### Risk Premium Costs of Equity Estimates for Ameren Corporation

AEE's	Ţ	30-Year U.S. Treasury		Equity Risk
Cost of Common Equity		Bond nuary 614, 2002)		Premium (1/92 - 12/01)
11.87%	=	5.38%	+	6.49%

#### Risk Premium Approach

The risk premium approach is based upon the proposition that common stocks are more risky than debt and, as a result, investors require a higher expected return on stocks than bonds. In this approach, the cost of common equity is computed by the following formula:

Common		Current		Equity Risk
Equity	=	Cost of Debt	+	Premium

where:

The Current Cost of Debt is represented by the yield on 30-Year U.S. Treasury Bonds, The appropriate rate was determined by using the yield on U.S. Treasury Bonds on Januar \$14,2002

The Equity Risk Premium represents the difference between AEE's expected return on common equity (ROE) as projected in the Value Line Investment Survey and the yield on U.S. Treasury Bonds on January 614, 2002. The appropriate Equity Risk Premium was determined to be the average risk premium for the period January 1992 through December 2001. See Schedule 14 for the calculation of the Equity Risk Premium of 6.49%.

### Capital Asset Pricing Model (CAPM) Costs of Equity Estimates Ameren Corporation

	EE's mmon Equit		Risk Free Rate		_+_	(AEE's (Beta	*	Market) Risk Premium)	
	9.40%	=	5.38%	+	(	0.55	*	7.30%	)
!	9.34%	=	5.38%	+	(	0.55	*	7.20%	)

#### Capital Asset Pricing Model

The capital asset pricing model (CAPM) describes the relationship between a security's investment risk and its market rate of return. This relationship identifies the rate of return which investors expect a security to earn so that its market return is comparable with the market returns earned by other securities that have similar risk. The general form of the CAPM is as follows:

Cost of Common Equity = Risk Free Rate + [ Beta \* Market Risk Premium ]

where:

The Risk Free Rate reflects the level of return which can be achieved without accepting any risk. The Risk Free Rate is represented by the yield on 30-Year U.S. Treasury Bonds. The approriate rate was determined to be 5.38% on January 614, 2002 as published on WWW.MARKETWATCH.COM.

The Beta represents the relative movement and relative risk between a particular stock and the market. The approriate Beta for AEE was determined to be 0.55 as published in The Value Line Investment Survey: Ratings & Reports, January 4, 2002.

The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The approxiate Market Risk Premium was determined to be 7.30% as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2001 Yearbook for the period 1926 - 2000 and 7.20% for the period 1991-2000.

### Capital Asset Pricing Model (CAPM) Costs of Common Equity Estimates for the Three Comparable Electric Utility Companies

	(1)	(2)	(3)	(4)	(5)	(6)
					CAPM Cost of	CAPM Cost of
	Risk	Company's	Market	Market	Common	Common
	Free	Value Line	Risk	Risk	Equity	Equity
Company Name	Rate	Beta	Premium	Premium	(Low)	(High)
Allegheny Energy	5.38%	0.60	7.20%	7.30%	9.70%	9.76%
Alliant Energy	5.38%	0.55	7.20%	7.30%	9.34%	9.40%
Cinergy	5.38%	0.55	7.20%	7.30%	9.34%	9.40%
Average		0.57			9.46%	9.52%

Notes: Column 5 = [Column 1 + (Column 2 \* Column 3)].

Column 6 = [Column 1 + (Column 2 \* Column 4)].

Sources: Column 1 = The Risk Free Rate reflects the level of return which can be achieved without accepting any risk. The Risk Free Rate is represented by the yield on 30-Year U.S.

Treasury Bonds. The approriate rate was determined to be 5.38% for the period ending January414, 2002 as published on the Marketwatch website (www.marketwatch.com).

- Column 2 = The Beta represents the relative movement and relative risk between a particular stock and the market. The approriate Betas were taken from The Value Line Investment Survey, Ratings and Reports, December 7, 2001 and January 4, 2002.
- Column 3 = The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The appropriate Market Risk Premium was determined to be 7.20% as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2001 Yearbook for the period 1991 2000.
- Column 4 = The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The approxiate Market Risk Premium was determined to be 7.30% as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2001 Yearbook for the period 1926 2000.

Exhibit No.:

Issues: Rate of Return

Witness: Ronald L. Bible

Sponsoring Party: MoPSC Staff
Type of Exhibit: Direct Testime Direct Testimony Case Nos.: EC-2002-1

Date Testimony Prepared: March 1, 2002

### MISSOURI PUBLIC SERVICE COMMISSION

### UTILITY SERVICES DIVISION

### **DIRECT TESTIMONY**

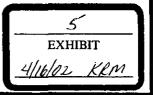
OF

RONALD L. BIBLE

UNION ELECTRIC COMPANY d/b/a AMERENUE

CASE NO. EC-2002-1

Jefferson City, Missouri March 2002



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**Determination of the Cost of Capital** 

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Q. Please describe your approach for determining a utility company's cost of capital.

Schedules 7 and 8 present historical capital structures and selected

financial ratios from 1996 to 2000 for AmerenUE. AmerenUE's common equity ratio

has ranged from a high of 57.30 percent to a low of 53.85 percent over the time period of

1996 through 2000. The Value Line Investment Survey: Ratings & Reports dated January

4, 2002, reported that the average common equity ratio (figured excluding short-term

debt) for the electric utility (central) industry for 2000 was 40.50 percent, estimated to be

42.50 percent and 44.50 percent for 2001 and 2002, respectively, and 48.5 percent for the

period 2004 to 2006. According to Standard & Poor's Corporation: Ratings Direct, dated

November 10, 2001, "Management's financial strategy, which until last year was viewed

as conservative, is now moderate. This is evident in the rising level of debt in the

company's capital structure and recent expansion of its riskier unregulated generation

fluctuated during this time period ranging from a low of 12.38 percent in 1996 to a high

of 14.60 percent in 2000 (see Schedule 8). AmerenUE's ROE of 14.30 percent for 2000

is above the average of 7.4 percent for the electric utility (central) industry according to

The Value Line Investment Survey: Ratings & Reports, January 4, 2002. The Value Line

Investment Survey: Ratings & Reports, January 4, 2002 estimates that Ameren's return on

equity for 2001 will be 14.00 percent. AmerenUE's market-to-book ratio has varied from

a low of 1.46 in 1999 to a high of 1.99 in year 2000 (see Schedule 8).

AmerenUE's reported return on year-end common equity (ROE) has

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dividend yield of 6.00 percent, which is lower than the dividend yield used in my DCF estimates and would decrease the recommended return on common equity.

### Reasonableness of DCF Returns for AmerenUE

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Q. What analysis was performed to determine the reasonableness of your DCF model derived return on common equity for Ameren?

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I performed a risk premium cost of equity analysis for Ameren. The risk

premium concept implies that the required return on common equity is found by adding an explicit premium for risk to a current interest rate. Schedule 14 shows the average risk premium above the yield of 30-Year Treasury Bonds for Ameren's expected return on common equity. This analysis shows, on average, Ameren's expected return on equity as reported by The Value Line Investment Survey: Ratings & Reports is 649 basis points higher than the yield on 30-Year Treasury Bonds for the period of January 1992 to December 2001 (see Schedule 14).

The average yield for 30-Year Treasury Bonds on January 14, 2002 was 5.38 percent. Adding 649 basis points to this yield produces an estimated cost of equity of 11.87 percent. (See Schedule 15.)

- Q. Did you perform any other checks on reasonableness of your DCF model derived return on common equity for Ameren?
- A. Yes. I performed a Capital Asset Pricing Model (CAPM) cost of equity analysis for Ameren. The CAPM describes the relationship between a security's investment risk and its market rate of return. This relationship identifies the rate of return that investors expect a security to earn so that its market return is comparable with the

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market returns earned by other securities that have similar risk. The mathematical expression of the CAPM is the following:

$$k = R_f + \beta (R_m - R_f)$$

where:

k = the expected return on equity for a specific security,

 $R_f$  = the risk free rate,

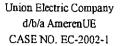
 $\beta$  = beta; and

 $R_m - R_f =$  the market risk premium.

The first term of the CAPM is the risk free rate  $(R_i)$ . The risk free rate reflects the level of return which can be achieved without accepting any risk. In reality, there is no such riskless asset, but it is generally represented by U.S. Treasury securities, because of the government's unlimited ability to tax and create money. For purposes of this analysis, the risk free rate was represented by the yield on 30-Year U.S. Treasury Bonds. The appropriate rate was determined to be 5.38 percent for the period January 14, 2002, as published on www.marketwatch.com.

The second term of the CAPM is beta (β). Beta is an indicator of a security's investment risk. It represents the relative movement and relative risk between a particular security and the market as a whole (where beta for the market equals 1.00). Securities with betas greater than 1.00 exhibit greater volatility than do securities with betas less than 1.00. Thus, a higher beta security is considered riskier and requires a higher return in order to attract investor capital away from a lower beta security. For purposes of this analysis, the appropriate beta was determined to be 0.55 as published in The Value Line Investment Survey: Ratings & Reports, January 4, 2002.

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### Selected Financial Ratios for Union Electric Company (Consolidated Basis)

Financial Ratios	1996		1997		1998		1999		2000	
Return on Year-End										
Common Equity	12.38%		13.98%		12.84%		13.99%		14.30%	
Earnings Per										
Common Share	\$2,86		\$2,44		\$2.82		\$2.81		\$3.33	
Common Dividend										
Payout Ratio	87.80%		88.58%		83.40%		96.55%		76.00%	
Year-End Market Price			•							
Per Common Share	\$38.500		\$43.250		\$42.687		\$32.812		\$46.310	
Year-End Book Value										
Per Common Share	\$23.06		\$22.00		\$22.27		\$22.52		\$23.30	
Year-End Market to										
Book Ratio	1.67	x	1.97	x	1.92	X	1.46	X	1.99	X
Pre-Tax Interest										
Coverage Ratio	4.55	x	4.73	x	5.13	x	5.83	X	5.22	x

Notes:

Return on Year-End Common Equity = Net Income Available for Common Stock / Year-End Common Shareholders' Equity.

Common Dividend Payout Ratio = Common Dividends Paid / Net Income Available for Common Stock.

Year-End Market to Book Ratio = Year-End Market Price Per Common Share / Year-End Book Value Per Common Share.

Pre-Tax Interest Coverage Ratio = (Net Income + Income Taxes + Total Interest Expense) / Total Interest Expense.

Sources: Union Electric Company's Shareholder Annual Reports, Ameren Corporation Shareholder Annual Reports,
Union Electric Company's response to Staff's Data Information Request No. 3801, Standard and Poor's Stock guide
and Standard & Poor's Corporation's Utility Rating Service.

### Risk Premium Costs of Equity Estimates for Ameren Corporation

		30-Year		Equity
AEE's	U.S. Treasury Bond		Risk	
Cost of		Bond		Premium
Common Equity	(J:	аппагу 6, 2002)		(1/92 - 12/01)
11.87%	==	5.38%	+	6.49%

#### Risk Premium Approach

The risk premium approach is based upon the proposition that common stocks are more risky than debt and, as a result, investors require a higher expected return on stocks than bonds. In this approach, the cost of common equity is computed by the following formula:

Common		Current		Equity Risk
Equity	=	Cost of Debt	+	Premium

where:

The Current Cost of Debt is represented by the yield on 30-Year U.S. Treasury Bonds,
The appropriate rate was determined by using the yield on U.S. Treasury Bonds on January 14, 2002

The Equity Risk Premium represents the difference between AEE's expected return on common equity (ROE) as projected in the Value Line Investment Survey and the yield on U.S. Treasury Bonds on January 14, 2002. The appropriate Equity Risk Premium was determined to be the average risk premium for the period January 1992 through December 2001. See Schedule 14 for the calculation of the Equity Risk Premium of 6.49%.

### Capital Asset Pricing Model (CAPM) Costs of Equity Estimates Ameren Corporation

AEE's		Risk Free			(AEE's		Market)	
Cost of Common Equity	=	Rate		+	(Beta	*	Risk Premium)	_
9.40%	=	5.38%	+	(	0.55	*	7.30%	)
0 34%	=	5 38%	+	1	0.55	*	7.20%	`

#### Capital Asset Pricing Model

The capital asset pricing model (CAPM) describes the relationship between a security's investment risk and its market rate of return. This relationship identifies the rate of return which investors expect a security to earn so that its market return is comparable with the market returns earned by other securities that have similar risk. The general form of the CAPM is as follows:

Cost of Common Equity = Risk Free Rate + [ Beta \* Market Risk Premium ]

where:

The Risk Free Rate reflects the level of return which can be achieved without accepting any risk. The Risk Free Rate is represented by the yield on 30-Year U.S. Treasury Bonds. The approriate rate was determined to be 5.38% on January 14, 2002 as published on WWW.MARKETWATCH.COM.

The Beta represents the relative movement and relative risk between a particular stock and the market. The approriate Beta for AEE was determined to be 0.55 as published in The Value Line Investment Survey: Ratings & Reports, January 4, 2002.

The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The approriate Market Risk Premium was determined to be 7.30% as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2001 Yearbook for the period 1926 - 2000 and 7.20% for the period 1991-2000.

#### Capital Asset Pricing Model (CAPM) Costs of Common Equity Estimates for the Three Comparable Electric Utility Companies

	(1)	(2)	(3)	(4)	(5)	(6)
					CAPM	САРМ
					Cost of	Cost of
	Risk	Company's	Market	Market	Common	Common
	Free	Value Line	Risk	Risk	Equity	Equity
Company Name	Rate	Beta	Premium	Premium	(Low)	(High)
Allegheny Energy	5.38%	0.60	7.20%	7.30%	9.70%	9.76%
Alliant Energy	5.38%	0.55	7.20%	7.30%	9.34%	9.40%
Cinergy	5.38%	0.55	7.20%	7.30%	9.34%	9.40%
Average		0.57			9.46%	9.52%

Notes: Column  $5 = \{ Column 1 + (Column 2 * Column 3) \}.$ 

Column 6 ≈ [ Column 1 + ( Column 2 \* Column 4 ) ].

Sources: Column I = The Risk Free Rate reflects the level of return which can be achieved without accepting any risk. The Risk Free Rate is represented by the yield on 30-Year U.S.

Treasury Bonds. The appropriate rate was determined to be 5.38% for the period ending January 14, 2002 as published on the Marketwatch website (www.marketwatch.com).

- Column 2 = The Beta represents the relative movement and relative risk between a particular stock and the market. The approxiate Betas were taken from The Value Line Investment Survey, Ratings and Reports, December 7, 2001 and January 4, 2002.
- Column 3 = The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The approriate Market Risk Premium was determined to be 7.20% as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2001 Yearbook for the period 1991 2000.
- Column 4 = The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The approximate Market Risk Premium was determined to be 7.30% as calculated in Ibbotson Associates, Inc.'s Stocks, Bonds, Bills, and Inflation: 2001 Yearbook for the period 1926 2000.

LLIANT ENERG	YNYSE	NT	RE(	CENT 4	30.42	P/E RATIO	12.2	(Trailing	: 13.5) : 14.0)	RELATIVE P/E RATIO		DIV'D	6.6	-/-	ALUE		
RELINESS 3 Raised 8/3/01	High: 25.3	3 32.8	36.4	36.8	32.9	31.6	32.9	34.4	34.9	32.4	37.8	33.2			Target	Price	Rang
FETY 2 New 7/10/98	Low: 20.0		29.6	31.3	26.4	27.3	27.5	26.8	28.0	25.2	25.8	27.5			2004	2005	200 
CHNICAL 4 Lowered 12/21/01	divided by	dends p sh Interest Rate					W	L Holdings	Aillant	Energy							- - - - -
A .55 (1.00 = Market)	Options: No Shaded area ind	ice Strength	. 🗀													===	± 50
2004-06 PROJECTIONS Ann'l Total	Strated area mu	Lates recession	" J		144,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	11   54   12	1111 1111		بباللبار	11111111111	141,1141	11111111	<del>,</del>				<del>- </del> 32
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102001 202001 302001	Percent 6.0								1		1	11			STOCK	ARITH MDEX	
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'ଧ୍ଞର 20130 21688 19500 liant Energy, formerly called	<u> </u>		անվան 1992	ահվատ 1993	ատակի 1994		1996			1999	2000	2001	2002	5 yr. © VAIIII	37.3 LINE PUI	70.7	04-0€
gy Corporation, was forme			23.86	25.40	26.52	26.23	30.31	29.86	27.45	27.83	30.44	32.40	31.30	Revenue		J., 11.0.	35.
98 through the merger of 1			4.56	4.32	4.93	5.13	5.11	5.60	4.85	5.71	6.57	6.10	6.80	"Cash Fl	ow" per		7.9
S Industries, and Interstate ockholders received one s			2.11 1.86	2.11 1.90	2.24 1.92	2.33 1.94	2.27 1.97	1.90 2.00	1.26 2.00	2.19 2.00	2.47 2.00	<b>2.40</b> 1 2.00		Earnings Div d De			2.
ate Energy stock for each W			4.52	4.91	4.01	3.05	4.81	4.10	4.79	6.06	13.50	9.60	6.75		ending p		6.
ockholders received 1.14 Ir			17.61	19.15	19.43	19.42	19.74	19.73	20.69	27.29	25.79	26.40		Book Va	•		29.
r shares for each IES share, ower stockholders received			27.31 15.8	30.44 16.4	30.77 12.8	30.77 12.5	30.77 13.3	30.79 15.0	77.63 25.1	78.98 13.0	79.01 11.8	88.80 12.5	88.80		Shs Out	_	89.
nergy shares for each Int			.96	.97	.84	.84	.83	.86	1.31	.74	777	.66		. ~	P/E Ratio		Ι ̈́.
nare. Data prior to 1998 are			5.6%	5.5%	6.7%	6.6%	6.5%	7.0%	6.3%	7.0%	6.9%	6.6%		Avg Ann	Y b'viG I'	eld	5.4
gs only and are not comp: int Energy data.	arable with A	1 070.0	651.7	773.1	816.2	807.3	932.8	919.3	2130.9	2198.0	2405.0	2850		Revenue			31
APITAL STRUCTURE as of 9/30	0/01	68.8 31.6%	60.8 27.1%	66.5 27.4%	73.5 32.5%	74.9 32.5%	69.8 38.2%	64.6 30.8%	103.4 36.0%	178.2 40.3%	203.1 54.0%	200 40.0%	240 40.0%	Net Prof			40.0
stal Debt \$2732.2 mill. Due in 5	Yrs \$1022.9 mil	1. 1.3%	2.2%	1.6%	1.4%	.9%	1.3%	4.3%	6.6%	4.1%	4.3%	5.0%	4.0%	AFUDC 1	% to Net i		4.0
TDebt \$2206.8 mill. LT Interes Tinterest eamed: 2.8x)	St \$147.9 mil.	41.5%	43.6%	39.8%	40.5%	39.6%	35.2% 59.0%	40.7% 54.0%	47.3% 49.2%	39.6% 57.4%	47.0% 50.2%	50.5% 47.5%	51.0% 47.0%		rm Debt F 1 Equity F		48.5
ension Liability none Id Stock \$113.9 mill. Pfd Div'd	4 \$6 7 mill	51.7% 885.2	50.2% 958.8	54.6% 1068.0	54.1% 1105.9	54.9% 1087.8	1029.9	1125.1	3262.9	3756.0	4061.4	4955	5110	Total Ca			53
49,765 shs. \$100 par; 599,46		r; 1071.8	1132.9	1220.7	1266.3	1299.9	1294.9	1244.8	3101.7	3486.0	3719.3	4220	4445	Net Plan	t (\$mill)		49
127,787 shs. \$50 par.		9.5%	8.1% 11.2%	8.0%	8.3% 11.2%	8.3% 11.4%	8.0% 10.5%	7.4% 9.7%	4.9% 6.0%	6.1% 7.9%	6.6% 9.4%	5.5% 8.0%	6.5% 9.5%	1	in Total C in Shr. Ec	•	5.5 9.5
ommon Stock 79,522,785 shs. :	as of 10/31/01	14.2%	11.9%	10.7%	11.7%	12.0%	10.9%	10.1%	6.0%	8.0%	9.6%	8.0%	9.5%		n Com E		
IARKET CAP: \$2.4 billion (Mid	Cap)	3.7%	5.1%	3.8%	3.5%	2.0%	1.0%	NMF	NMF	.7% 92%	1.9%	1.5%	2.0%		to Com		3.0
LECTRIC OPERATING STATIST 1998		75%	60%	67%	72%	84%	92%	100%	NMF		81% ther, 5%.	84% Eval 50	78%	L	s to Net I		
Change Retail Sales (KWH) +2.0	-2.5 +1.	2 holding			gy, formei I thraugh i						2%; purch						
rg. Indust. Use (MWH) 4858 rg. Indust. Revs. per KWH (f) 3.75	3.67 3.8	3 Industri			Power. Ses (14%)						Est'd pla . Chmnn.,				•		
apacity at Peak (Mw) 5281 eak Load, Summer (Mw) 5228	5277 518 5394 539				WI, 55%;					222 W	est Wash	ington A	ve., P.C	). Box 1	92, Madi	son, W	1 5370
hruai Load Factor (%) 69.8 Change Customers (yr-end) +1.2		1 100.000			34%; com						el.: 608-2						_
	259 31				lding nergy						freeze, ied fo						
xed Charge Cov. (%) 199								ea is g			rates,						
NNUAL RATES Past Pa	ast Est'd '98-'						te ani	d the	com-	and	\$1.1 n						
NNUAL RATES Past Part Change (per sh) 10 Yrs. 5 Nevenues 2.5% 2	Yrs. to '04-'06	ing	at a 2	2%-3%	annu				nori.	incre	2000		cdan	eu w	1600		
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NNUAL RATES   Past   Past   Change (per sh)   10 Yrs.   5 Yevenues   2.5%   2 Cash Flow"   2.5%   3 Carnings  5%   -2 Cook Value   4.5%   5 Cook Value   5 Cook Value	Yrs. to '04-'06 2.0% 3.5% 3.5% 5.5% 2.5% 6.5% 1.0% Nii 5.0% 3.0%	ing a pany ods that Acco	at a 2 has to me it wi rding	2%-3% to bu eet it ill ned ly, m	annu y pow s oblig ed nev anage	rer du gation v gen ment	ıring ıs, it ıeratio plan	peak is obvoin sho	ious ortly. add	tura costs pens	l impr s, and ses. M	ovem I risi anage	ents, ing g ment	projec enera expe	l bus ets an	y in	crea
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(B) Next divid mtg. mid-Jan. Goes ex late Jan. (D) In mill. (E) Rate base: Orig. cost. Rate al-

Company's Financial Strength Stock's Price Stability Price Growth Persistence B++ 100 NMF Earnings Predictability

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Trailing: 13.9 RELATIVE 0.86 DN'D Median: 13.0 P/E RATIO 0.86 YLD VALUE CINERGY NYSE-CIN RECENT 35 PATIO 13.3 5.3% \*NESS 3 Raised 6/9/00 High: Target Price Range 2003 1 2004 2 New 1/13/95 80 1.06 z Dividends p sh divided by Interest Ra Relative Price Strengt split 12/92 MINICAL 3 Lowered 1/5/01 EΩ 3-lot-2 split 12/9 Options: No Shaded area ind BETA 60 (1.00 = Market) 50 40 2003-05 PROJECTIONS 32 hann 111<sup>1</sup> 111, Ann'i Total Relum 24 20 40 30 (+15%) (-15%) 1% 2% 16 Insider Decisions 12 FMANJ 10 26 0 0 0 0 100 .6 23 % TOT RETURN 11/00 Institutional Decisions THES STOCK 202000 31.8 4.7 41.9 Percent 9.0 107 121 109 shares traded 5.0 -to Sell 114 Hid/sr000) 102257 119 3 yt. 5 vt. 97435 95964 83.4 Cinergy was formed on October 24, 1994. 1990 1991 | 1992 | 1993 | 1994 PVALUE LINE PUB., INC. | 03-05 through the merger of Cincinnati Gas & 18.41 17.92 17.98 52.70 Revenues per sh 19 89 18 R4 19.23 20.57 27.59 37.04 37.36 47.50 Electric and PSI-Resources. Each common 3.52 3.70 3:56 3.87 3.13 4.75 "Cash Flow" per sh 3.98 3.99 4.02 4.34 4.90 5.20 5.75 share of Cincinnati Gas & Electric was ex-2.75 .2.21 2.04 -2.16 1.30 2.22 2.19 2.30 1.97 2.10 2.55 2.75 Earnings per sh A 2.90 changed for 1:00 share of Cinergy, while 1,60 1.65 1.65 1.58 1.72 1.72 1.80 1.80 1.80 1.84 Div'd Decl'd per sh Be 1.74 1.80 1\_95 each common share of PSI Resources was 2.54 4.7B 4.04 2.26 3.09 2.06 2.08 3.00 Cap't Spending per sh 2.0 2.32 2.13 2.75 2.20 exchanged for 1.023 Cinergy shares. Pre-17 91 15.56 18.70 19.16 17.25 16.17 16.39 16.10 16.02 16.70 17.45 18.40 Book Value per sh. C 21.15 merger data are figures for Cincinnati Gas & 78.12 84.69 85.39 **68.06** 155.20 157.57 157.68 157.74 158.66 158.92 159.20 159,40 Common Sha Outst'g 160,00 Electric only and are not comparable to Avg Ann'l P/E Ratio 7.3 10.0 11.9 12.5 17.8 11.9 14.9 17.6 14.2 12.0 14.1 10.7 Cinergy data. 54 74 1 17 :RS 81 64 72 RO 92 Relative P/F Ratio 80 RA. 70 8.0% 7.4% 6.8% 6.2% 7.4% 6.5% 5.6% 5.3% 5.2% 6.1% Avg Ann'i Div'd Yield 5.6% CAPITAL STRUCTURE as of 9/30/00 6.6% Total Debt \$3873.4 mill. Due in 5 Yrs \$1226.8 1438.5 1518.1 1553.4 1751.7 2924.2 3031.4 3242.7 4352.8 5876.3 5937.9 7560 8400 | Revenues (\$mži) 9900 234.7 207.0 202.3 214.0 226.7 378.0 369.0 472.0 318.1 340.8 410 440 Net Profit (\$mill) 470 LT Debt \$3033.1 mill. LT Interest \$183.2 mill. 38.0% 38.0% Income Tax Rate 22.6% 30.3% 32.2% 31.7% 40.2% 36.7% 37.2% 34.5% 26.9% 38.0% 38.0% (LT interest earned: 4.4x) 1.2% AFUDC % to Net Profit Pension Liability \$55.8 mill. in 199 vs: \$186.8 in 57.8% 32.9% 8.7% 3.1% 8.2% 2.7% 2.0% .5% 1.2% 1.0% 1.0% 10% 49.7% 49.4% 47.5% 47.7% 49.7% 48.4% 46.3% 47 7% 44.2% 52.1% 54.0% 52.5% Long-Term Debt Ratio 49.0% Ptd Stock \$52 8 mill Ptd Div'd \$5.1 mill 43.6% 50.0% 41.9% 43.4% 41.3% 43:1% 46.6% 48.6% 52.2% 48.5% 46.3% 45.0% 46.5% Common Equity Ratio 845,485 shs. 3.5% to 6.875% (\$100 par); callable 3339.3 3647.4 3795.0 5607:5 5457.5 5313 7 4868.1 5238.3 5735.6 6330 Total Capital (Smill) 6790 367B.3 6180 3861.2 6198.9 6297 1 6344.5 6515 3578 5 39454 3785 6 6251 1 6289 6 6417.5 64B0 6565 Net Plant (Smith 1 shs. 4.16% to 4.32% \$25 par, call. at \$25. 9.0% 7.7% 7 4% 7.9% 6.0% 8.9% 8.7% 11:6% 7.7% 7.7% 8.5% 8.5% Return on Total Cap'l 85% 10.2% 15.0% 13.5% 13.9% 10.8% 11.6% 7.8% 12.9% 13.3% 17.4% 12.1% 12.4% 14.5% Return on Shr. Equity Common Stock 158,967,661 shs. as of 10/31/00 15.2% 11.5% 10.6% 12.4% 7.9% 13.6% 13.4% 18.1% 12.3% 12.6% 14.5% 15.0% Return on Com Equity D 13.5% MARKET CAP: \$5.6 billion (Large Cap) 6.4% 3.0% 2.0% 2.8% NMI 3.1% 2.8% 6.9% 1.1% 1.9% 4.5% 5.0% Retained to Com Eq. 45% ELECTRIC OPERATING STATISTICS 62% 77% 83% 80% 113% 63% 86% 71% 57% All Divids to Het Prof '81'% 79% 91% 1998 1997 % Change Retail Sales (KWH) Ang. Indiast. Use (AWH) Ang. Indiast Revs. per KWH (c) Capacity at Peak (Airr) Peak Load, Summer (Mar) are the largest customers. Fuel costs: 35% of revenues. '99 deprec. BUSINESS: Cinergy Corp. is a holding company formed through +6.7 2899 the merger of Cincinnati Gas & Electric and PSI Resources. Suprate: 2.9%. Est'd plant age: 12 years. Prime fuels: coal, 91%; pur-3.86 plies elect. (89% of revs.) to 1,400,000 customers and natural gas chased power, 6%; other, 3%. Has 8,950 employees, 64,825 com-10936 9951 10936 10433 11014 mon stockholders. Chrmn, Pres. & CEO: James E. Rogers. Inc.: (11%) to 478,000 customers in Ohio, Kentucky, and Indiana. Elect. (Gas) revs.: resid. 41% (65%); commer., 28% (26%); indust., 27% Delaware, Address: 139 East 4th St., Cincinnati, OH 45202, Tel.: Annual Load Factor (%) 58.4 +1.5 59.0 +1.7 (4%); other 4% (4%). The primary metal and chemical industries 513-381-2000. Internet: www.cinergy.com. Cinergy faces retail electric competi-tion in Ohio. Effective January 1st, the penalties of up to \$27,500 per day for each 240 Fixed Charge Cov. (%) 331 293 of several violations since March 1, 2000. ANNUAL RATES Past Est'd '97-'99 company's retail customers were allowed In response to the EPA's request for in-5 Yrs. 12.5% to 103-105 10.5% of change (per sh) Revenues formation regarding CIN's planned expenditures for pollution control, the comto select their energy supplier. At the same time, residential ratepayers received 6.0% 1.0% -3.0% 2.0% 4.0% 3.0% 1.5% -1.0% 5.0% 5.5% 1.5% 4.5% Cash Flow pany stated its intention to invest \$700 a 5% reduction in the generating portion of Dividends their bill, and their rates were frozen through 2005. On the plus side, CIN was Book Value .5% million in new equipment. The agreement QUARTERLY REVENUES (\$ mill) will have no immediate impact on electric authorized to recover transition costs of rates paid in Ohio, since the state's Mar.31 Jun.30 Sep.30 Dec.31 enda Year more than \$1 billion over 10 years. The residential rates are frozen for the next 1997 1030 865.8 1355 1102 4352.8 cost of purchased power from the summer five years under the deregulation law. 348 1998 1168 1976 1384 5876.3 We think earnings moved higher in 1402 1276 1782 1478 5937.9 of 2000 for up to five years will be included 1999 2000. Power marketing operations, which 2000 1583 1770 2300 1907 7560 as transition costs. Moreover, the commis-2001 baaa 1900 2450 2050 8400 sion approved the transfer of generating produced heavy losses in 1999, probably assets to a wholly owned unregulated subbroke even last year. Too, a 3% increase in EARNINGS PER SHARE A sidiary. After the transfer, the company kilowatt-hour sales added about \$0.10 a Mar.31 Jun.30 Sep.30 Dec.31 enda Year will be able to sell the plants' output withshare to net. And savings continued to ac-1997 .72 .70 2.30 crue from the 1994 merger of Cincinnati out commission oversight. It might be .67 .16 .69 .45 1.97 1998 noted that CIN's retail electric operations G&E and PSI Resources. Thus, despite 1999 ٠R೧ .37 73 .60 2.10 higher interest expense, we estimate 2000 :B7 :47 2000 58 63 2.55 in Indiana are not subject to competition. .65 2.75 .92 .50 earnings rose 21% to \$2.55 a share. A fur-2001 .68 The state is still studying the likely effect QUARTERLY DIVIDENOS PAID B. of deregulation there. ther gain is likely this year. The company has reached a tentative The high yield might interest incomeendar Mar.31 Jun.30 Sep.30 Dec.31 Year oriented investors. Moreover, dividend settlement over violations of pollution 1997 .45 1.80 .45 .45 growth prospects to 2003-2005 are near the industry norm. But at the stock's control standards. The U.S. Environ-.45 .45 1.R0 45 mental; Protection Agency (EPA) had charged Cinergy with breaches of The Clean Air Act. The suit called for civil .45 recent price, total returns are unexciting. .45 .45 .45 1.80 January 5, 2001 2001 Arthur H. Medalie

99, 43c. Next egs. rpl. due late Jan. | avail. (C) Incl. def.:chgs. In '99, \$6.63/sh. | 12.9%. Regul. Clim.: Above Avg. (E) Pro (B) Next dirv'd mtg. about Jan. 19. Goes ex (D) Rate base: net original cost. Allowed on Forma. (F) In mill., adjust for split. C 2001; Value Cine Publishing, the At rights reserved. Factual material is obtained from sources befieved to be reliable and is provided without warmnies of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OWISSIONS HEREIN. This publication is strictly to subscriber's own, non-commencial, internal use. No part of it may be reproduced. stored or transmitted in any printed, electronic of other form, or used for generating or marketing any printed or electronic publication, service or product.

about Jan. 26. Div'd pmnt dates: about 15th of com. eq.: Ohio in '93: 11.37%-12.68%, Indiana Feb., May, Aug., Nov. • Div'd reinvest. plan in '96: 11.0%. Earned avg. com. eq. '99: avail (C) Incl. def.:chgs. In '99, \$6.63/sh. 12.9%. Regul. Clim.: Above Avg. (E) Pro

EPS diluted. Excl. extraord. gain (losses): (\$2.55); '96, (12¢); '97, (69¢); '98, (32¢);

Company's Financial Strength A Stock's Price Stability 95 Price Growth Persistence 15 Earnings Predictability 55

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cl. 400,	.000 sha	s. 7.125%	preferent	ce, callab	le )	42.1%	45.3%	43.7%	46.9%	47.5%	47.9%	46.6%	47.3%	52.0%	48.5%	49.0%	49.0%	Common			50.5
		shs. 6.97% '0% pref.,				5111.1 4773.9	5476.3 4966.3	5995.3 5196.9	5791.5 5416.8	5922.1 5497.6	5960.4 5582.4	6159.3   5651.5	6299.6 5656.7	5758.4 5523.1	6502.3 6644.0	7145 7630	7835 8500	Total Cap Net Plant		r) {	1023 1100
		, call. 10/1 Idemption.		100 par, r	τρt [	5.5%	5.5%	6.9%	7.2%	7.3%	5.7%	6.8%	6.9%	7.5%	6.9%	8.0%	8.0%	Return or		p'I -	8.59
		150,500,0			. (	8.6%	8.5%	9.8%	10.1%	10.2%	9.7%	10.1%	10.3%	10.7%	10.7%	13.0%		Return or			13.07
		\$8.4 billio		Cap)	}	8.9%	B.8% 1.3%	10.2%	2.3%	2.5%	9.5%	10.1%	10.3% 2.0%	2.5%	3.0%	13.0%		Retained		~~~	13.59
ECTR	C OPE	RATING S			4000	94%	88%	82%	B0%	79%	87%	84%	81%	-78%	. 74%	28%	16%	All Div'ds			149
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CEG stockholders would receive one com-620.0 970.4 1063.5 3786.2 mon share in each of the new companies 868.4 981.6 1036.3 3878.5 for each of their shares. Management is 2001 1075 950 1100 1150 seeking tax-free status for the transaction 2002 1175 1045 1220 1260 4700 from the Internal Revenue Service. Various other federal (DOJ, FTC, FERC, NRC, EARNINGS PER SHARE A Cal Mar.31 Jun.30 Sep.30 Dec.31 endai Year SEC) approvals are also required. There 1.08 1998 .39 2.06 do not appear to be any major obstacles to .27 1999 .55 45 .91 2.1B the breakup. .58 .60 48 .26 .52 2000 98 2.30 .63 1.30 2001 3.05 .70 .60 3.35 2002 1.37 :68 QUARTERLY DIVIDENDS PAID B.

Full

Year

1.68

1.68

Dec.3

.42 .42 .42

The wholesale business is building up its plant base. We look for controlled capacity to exceed 30,000 megawatts by 2005, giving the new CEG the scale to compete in a deregulated environment. The current base totals 9,000 MWs, most of which is coal and nuclear generation. By this summer, the company hopes to add 1,050 MWs of gas-fired peaking capacity

with, or used for generating or marketing any printed or electronic publication, ser-

strong revenue growth and wide operating margins suggests 20%-25% annual earn-

ings growth and above-average, 3- to 5year, stock-price appreciation.

Income investors may be attracted to the distribution business. BGE Corp. would continue to serve over one million electricity and about 600,000 gas customers within the economically stable area of central Maryland. We believe that management can effectively meet the challenges of increasing competition and fuel costs, which are pressuring margins. Dividend growth likely will be 3%-5% a year, and the yield should be close to or above the industry average. The initial annual payout is set at \$0.48 a share.

David M. Reimer

Mar.31 Jun.30 Sep.30

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1999 2000

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42 42

List earnings. Excl. extra. items: '97, 25¢; Next div'd meet. May 18; ex date June 8. Div'd allowed on com. eq.: 11,75%-elec. ('93); 5044¢. Incl. writedowns from real estate in prnt. dates early Jan., Apr., July, Oct. = Div'd 11,05%-gas ('99). Earned on '99 avg. com. eq.: vests., finc'l invests., and ventures: '97, 31¢; 11,05%-gas ('99). Earned on '99 avg. com. eq.: 11,75%-elec. ('93); 11,05%-gas ('99). Earned on '99 avg. com. eq.: 98, 7¢; 199, 27¢. Next egs. rpt due late Apr. (B) \$4,20/sh. (D) Rate base determ: tair vai. Rate add'd for split. Excludes ESOP shares. © 2001; Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any THE CHIPLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. N

Company's Financial Strength Stock's Price Stability Price Growth Persistence 95 **Earnings Predictability** 

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OMA	CE	LEC	; PV	VR. N	YSE-P	RE Pr	CENT NCE	22.40	) P/E Ratio	11.4	1 (Trailin Media	g: 16.0 n: 14.0)	RELATIVE PÆ RATIC	0.7	2 DWD	5.2	% V	ALUE	3 1	<b>75</b>
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					49.0%	49.6%	51.2%	47.9%	45.4%	46.2%	44.5%	45.0%	38.2%	47.3%	45.5%	44.5%	Commo	n Equity	Retio	.48.
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10.8%				9.6%	10.8%	10.2%	10.2%	11.0%	10.1%	10.8%	11.3%	9.9%	11.5%	13.0%	1			12		
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e Retail Sales (	KWA	1997 .8	1998 +2.0	1999 +2.6																
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Capacity at Peak (Mer) 6806 6806 6806 300.5 Peak treat. Suromer (Mer) 5689 5807 5927 300.5							ercial, 4	and CEO: John M. Demick, Jr.; Pres. and COO: D. Wraase. In												
Annual Load Factor (%) 54.2 54.6 55.0 There are												Dist. of Columbia & Virginia. Addr.: 1900 Pennsylvania Ave. N.V. Wash., D.C. 20068; Tel.: 202-872-2000, Web: www.pepco.com.								
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	S Past	P	ast Est	'd '97-'99	an :	aggre	ssive	targe	t da	te to	comp	legheny Energy/PPL Corp. venture fo								
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as well as stockholders, must give their approvals. PEPCO investors would ex-change their common shares for common shares in the new holding company one for one. Conectiv, stockholders may elect to receive: \$25.00 in cash or stock in the combined company, subject to 50/50 proration and a \$19:50-\$24.50 PEPCO stock collar; this represents about a 30% premium. - 2:00 2.35 Also, those investors would see their annual dividend rise \$0.12, to \$1.00 a share. Recent asset sales will help finance the deal. PEPCO has sold power plants with a total generating capacity of 5,200 megawatts (MWs) to Mirant Corp. (formerly Southern Energy Inc.) for \$2.75 billion. 1.66 1.66

ck up to \$450 million in comm The combined company's capital structure should be solid, with a 60/40 total debt-toequity ratio.

Stock in the enlarged company likely would produce worthwhile 3- to 5year total returns for income inves-tors. PEPCO has cut its annual dividend, but the new company should achieve a better long-term income growth rate, thanks to greater cost leverage. Going forward, we expect improved share-price performance and modest dividend gains. There appear to be no major hurdles to the deal. Still, before committing, investors should note that PEPCO stock is not especially attractive on a stand-alone basis. March 9, 2001

.25 (A) Based on diluted shs. Excludes nonrecur. gains (losses): '97, (28¢); '98, (6¢); '99, 11¢; '00, net \$1.34. Next egs. rpt. due late Apr. (8) Next dividend meeting Apr. 27. Goes ex

850

870

1.25

1.04

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.415

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EARNINGS PER SHARE A

War.31 Jun.30: Sep.30 Dec.31

QUARTERLY DIVIDENDS PAID 8 .

Mar.31 Jun.30 Sep.30 Dec.31

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52

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650

665

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22

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2635

2700

Full

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Year

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2002

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The company has also sold a stake (166

June 8. Div'd payment dates: 30th of Mar., June, Sep., Dec. = Div'd reinvest, plan avail, (C) includes deterred charges. in '99: \$3.4754. (D) In mill. (E) Rate allowed on com. eq. in MD: to change in cilubive secs outstanding.

David M. Reimer

Company's Financial Strength-Stock's Price Stability Price Growth Persists Earnings Predictability

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HM's(000)		52075	66389	<u> </u>						1995	1996			1000			2002	5 yr.	57.1 E LINE PU	64.2	04-06		
18.21	1986 16.75	1987 19.24	1988 20.82	1989 21.39	1990 21.48	21.04	1992 20.25	1993	1994 20.55	21.94	19.10	1997	1998 21.04	1 <b>999</b> 25.43	2000 36.33	96.00	102.40		es per sh	D., INV.	118.		
3.02	3.49	3.55	3.56	3.48	3.48	3.54	3.52	3.62	3.76	4.15	3.88	4.47	4.36	5.11	4.36	6.45	7.00		low" per	sh	9.		
1.80	2.02	2.03	1.98	1.86	1.81	1.81	1.83	1.88	1.91	2.04	1.73	2.30	2.15	2.70	2.11	4.05	4,40	1	s per sh		5.		
1.35	1,43	1.48	1.51	1.55	1.58	1.59	1.61	1,63	1.64	1.65	1.69	1.72	1.72	1.72	1.72	1.72	1,76		ci'd per s		1,		
5.18	1.94	2.13	1.91	2.87	3.01	3.11	4.28	4.88	4.26	2.64	2.38	2.29	1.86	2.39	3.52	4,40	4,40		ending p		4.		
12.87	13.47	14.10	14.62	14.99	15.26	15,54	16.05	16.62	17.26	17.65	17.80	18.43	16.61	15.35	15.76	22.10	25.05		ilue per s n Shs Ou		36. 127.		
8.7	101.74	102.98	104.27 9.6	105.58	106.98	108.45	113.90	117.66	119.29	120.70	121.84 17.2	122.44	122.44	110.44	110.44 15.6	125.00 Bold figs	125.50		'i P/E Ra		121.		
.71	.73	.66	.80	.78	.78	.72	.75	.83	.76	.80	1.08	.73	.74	.67	1,04	Value	Line	_	P/E Ratio				
8.7%	6.7%	7.4%	7.9%	8.1%	8.3%	7.9%	7.1%	6.2%	7.4%	6.7%	5.7%	5.9%	5.6%	5.4%	5.2%	estim	ales	Ауд Алг	i'l Div'd Y	ield	2.9		
APITA	L STRUC	TURE a	s of 9/30	1/01	<u>.                                    </u>	2282.2	2306.7	2331.5	2451.7	2647.8	2327.6	2369.5	2576.4	2808.4	4011.9	12000	12850	Revenu	es (\$mill)		150		
	ebt \$4671 ! \$2728 n			ears \$22° st \$205 m		212.6	221.8	232.9	245.2	259.4	219.3	290.6	272.3	314.5	238.4	510	550	Net Prof			7		
	rest eam		i miteres	st 3203 iii	1111.	35.9%	34.2%	35.5%	34.6%	37.7%	36.9%	36.6%	38.2%	37.8%	NMF	37.0%	37.0%	Income		DE1	38.0		
Total Interest coverage: 3.5x) 3.7% 47.3%					7.9% 48.1%	9.2%	8.0% 47.7%	3.2% 49.7%	2.7% 50.6%	2.9% 47.5%	1.8% 49.7%	2.2% 56.0%	3.1% 58.5%	1.5% 53.0%	1.5% 52.5%	<u> </u>	% to Net rm Debt f		1.5 49.5				
Pensio	n Liabilit	v None				45.6%	45.0%	46.1%	45.1%	46.6%	45.8%	48.8%	46.4%	42.1%	39.8%	47.0%	47.5%		n Equity I	_	50.5		
ofd Sto	ck \$74.0	mill. F		\$5.0 mill.		3697.6	4057.5	4240.4	4563.1	4573.2	4736.3	4620.1	4383.3	4023.8	4374.2	5890	6625	<del></del>	pital (\$mi		91		
				, <i>call. at p</i> 1. \$100 pa		4162.0	4439.9	4788.1	5057.4	5112.6	5296.2	5296.2	5234.1	5207.2	5539.3	6820		Net Plan			81		
				• р.		7.7%	7.3%	7.3%	7.1%	7.5%	6.4%	8.2%	8.0%	9.7%	7.4%	10.5%	10.0%		on Total C		9.5 16.0		
Commo	n Stock	125,049,	412 shs.			10.9%	10.5%	10.4%	10.3%	11.3% 11.5%	9.4% 9.7%	12.0% 12.5%	12.4% 12.9%	17.8%	13.1% 13.4%	18.5% 18.5%	17.5% 17.5%	Return	n Shr. Ed n Com F		16.0		
	T CAP:	4.3 billio	on (Mid (	Cap)		1.4%	1.3%	1.4%	1.5%	2.2%	.2%	3.2%	2.6%	6.1%	2.6%	10.5%	10.5%		l to Com		11.0		
LECT	RIC OPE	RATING	STATIST	ics		89%	89%	88%	87%	82%	98%	76%	81%	67%	81%	43%	40%	3	s to Net I		32		
Channa	Retail Sales (l	CMAN)	1998 +2.8	1999 +2.8	2000 +3.6	BUSIN	ESS: Alt	egheny E	nergy (fo	merly Al	legheny	Power S	ystem),	trial customers. Acg'd Global Energy Markets 3/01, 2000 fuel mix									
vg. Indust	Use (MWH)		771.6	776.3	772.6				ibutes ele				coal, 85.9%; oil and gas, 3.9%; hydro, .7%; other, 9.5%. 2000 full a purch, pwr costs: 85.5% of revs. '00 deprec, rate: 2.6%. Ha										
apacity at	. Revs. per KV Peak (M/w)	AH (\$)	3.83 8696	8892	3.80   in Pennsylvania, West Virginia, Maryland, Virginia, and Ohio. Regu- 892   lated electricity and gas operations serve 1.7 mill. customers. 2000											sts: 85.5 and 40.							
eak Load,	Winter (Mw) d Factor (%)		7314 69.1	7788 70.5	7791 70.2				%; comm							:: MD. A							
	Customers (yr	-end)	+1.1	+1.2	+19.1	11.6%.	Mining a	and meta	products	compan	ies are tr	e larges	t indus-	MD 217	40. Tel.:	301-790-	3400. W	eb: www	alleghen	yenergy	.com.		
ixed Chan	ge Cov. (%)		306	340	301				rgy i					lic o	fferir	ng of	Alle	gheny	Ene	rgy	Sup		
	L RATE	Past		st Esto					goal					ply.	This	year,	man	y util	ities	have	had		
f change	e (per sh)	10 Yrs.	. 5 Yı	rs. to	04-'06				ricity he su							foreca: and							
Reveni Cash	Flow"	2.5 3.0	% 3.	5% 10	3.5% 0.0%				Septe							e suf							
arnini Divider	<b>1</b> S	2.0 1.0	% 3.	.5% 1	4.0% 1.5%				32, ne							of th							
Book V				.5% 1	2.5%	earli	er res	ult. T	raditio	onal r	egulat	ed ut	ility			nues							
Cal-	QUAR	TERLY RE	VENUES	(\$ mill.)	Full				:h acc							ffer u							
				(\$ mill.) Dec.31					incor							iness,							

stable central Maryland economy (versus the rest of the nation) and a successful fuel (coal and gas) hedging strategy. Too, giving a notable boost to overall revenue and earnings results was Allegheny Energy Global Markets. This subsidiary is made up of the energy trading business purchased from Merrill Lynch last March. Though the power demand/supply balance in the U.S. has tipped in favor of end-customers, AYE believes that it can maintain good growth by concentrating on areas where demand is strong (especially in the Northeast). We suspect that the positive momentum of the three most recent reporting periods carried into the current quarter. Share earnings should

fall within AYE's target of \$3.80-\$4.10.

Management will delay an initial pub-

down, even if the go-ahead is given soon, action may not be taken, at least until mid-2002. In the meantime, the board of directors might approve a modest dividend hike. The planned IPO augurs well for investors if the stock market fully recovers. The equity is ranked to match yearahead market performance. It appears that Wall Street has discounted most utility stocks for the recent declines in electricity demand and increased trading risk. We've become more conservative toward AYE's 3- to 5-year prospects, but the com-pany should come fairly close to attaining management's goal of lifting share net 10% a year. Top-quality AYE shares offer better total returns to 2004-2006 than the industry average. David M. Reimer December 7, 2001

(A) Diluted egs. Excl. nonrecur. items: '94, 32¢; '95, d5¢; '98, d\$2,44; '99, d48¢; '00, 3¢; 1Q, '01, d26¢, Incl. 52¢ co. restruct, chg. in '96; indust, restruct, chg. in '00, 70¢. Next egs rpt late

627.7

643.4

865.3

.44

.58

.62

F.96

1.05

Mar.31 Jun.30 Sep.30

.43

.43

.43

.43

F2940.4

3275

645.5

690.0

866.8

1693.4

.64 .80

.14

F.93

1.00

.43

.43

43

.43

2060

576.6

733.6

1221.3

3684.2 3730

.39

.69

.66

.84

.93

Dec.3

.43

.43

726.6

741.4

1058.5

3682.0

3785

.68

.63

.69

1.32

1.42

.43

.43 .43 .43

.43

EARNINGS PER SHARE A

Mar.31 Jun.30 Sep.30 Dec.3

QUARTERLY DIVIDENDS PAID # #

2576.4

2808.4

4011.9

12000

12850

Year

2.15

2.70

2.11

4.05

4.40

1,72

1.72

1,72

1998

1999

2000

2001

2002

Cal

enda

1998

1999

2000

2001

2002

Cai-

endar

1997

1998

1999

2000

2001

Jan. (B) Next div'd meet, about Mar. 1. Goes ex Mar. 8. Div'd pmt. dates: 30th of Mar., June, Sep., Dec. • Div'd reinvest. plan avail. (C) Incl. defd chgs in '00, \$6.03/sh. (D) Rate base

varies. Return allowed on com. eq.: 10.65%-12.36%; earned on sys. avg. com. eq. in '00; 13.82%. Reg. Clim.: Avg. (E) In milk., adj'd for split. (F) Restated for acct'g inaccuracies. 2001, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

CINERGY NYSE-CIN	<del></del>		RE	ECENT RICE	32.8	1 PIE	. 11	R (Traili	ng: 12.4) an: 13.0)	RELATIV	6 0.6	1 OIV'D	5.5	0/	/ALU	Ξ				
	High: 21.2	26.8	26.6	29.6	27.6	31.1	34.3	39.1	39.9	7/E KATI 34.9	35.3	35.6	<u> </u>	/ /0	LINE	t Price	Range			
TIMELINESS   3   Raised 6/9/00	Low: 18.7	18.6	22.3	23.9	20.8	23.4	27.5	32.0	30.8	23.4	20.0	28.0		1		2005	2006			
	LEGENDS 1.02 x Divide	nds p sh		Cincinn	ti G&E	Cinergy		-					ļ	<b>†</b>		<u> </u>	+ 80			
ECHNICAL 4 Lowered 12/28/01 .ETA .55 (1.00 = Market)	divided by Int Relative Price 3-for-2 split 12/92	e Strength	3 fe	. 2					<u> </u>								+ 60 50			
2004-06 PROJECTIONS	Options: Yes  Shaded area indica	dae mearci	🗖						سالهراوال			Heritage -		-		<del>[                                    </del>	40			
Ann'i Total Price Gain Return	Stated area work	162 16(52)	-	There is a second	n	************	dillin.			111, [11]	11111111	111111			<b>.</b>		24			
High 45 (+35%) 12%	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	All market			1912111				<del>                                     </del>		111		ļ		<del> </del>		- 20			
low 35 (+5%) 7% Insider Decisions													Ī				16			
F M A M J J A S O	<del> </del>	<del> </del> -						٠٠٠;			<del></del>		ļ-—		<b></b>	<del> </del>	+ 10			
oBuy 000000000000000000000000000000000000							_		·								† 8 6			
osel 00030000 Institutional Decisions	4	Ì		!					\					% TO	r. RETUR		"			
102001 202001 302001	Percent 9.0 -							.1.		Ī				1	STOCK	VL ARITH.	- 4			
to Buy 122 134 132 to Sell 124 99 118	sharps 60 -	اللا		L lu.	11. 1	1	1 1 1	11.11.10	بالسيا			1111111	<u> </u>	1 yr. 3 yr.	-2.3 -0.1	12.5 30.4	-			
ны ы на		1991			1994		1996	1997	1998		2000		2002	5 yr.	14.8 E LINE PUI	70.7	04-06			
through the merger of Cin		17.92	17.98	19.89	18.84	19.23	20.57	27.59	37.04	37.36	52.98	85.95	77.80	<del></del>	es per sh	D., 186.	82.40			
Electric and PSI Resources.		3.70	3.66	3.87	3.13	3.98	3.99	4.75	4.02	4.34	4.87	5.55	6.05	1	low" per:	sh	6.75			
share of Cincinnati Gas & E		2.21	2.04	2.16	1.30	2.22	2.19	2.30	1.97	2.10	2.50	2.75	2.90	Earning	s per sh	•	3.10			
changed for 1.00 share of each common share of PSI		1.65 4.04	1.65 2.54	1.68	1.72	1.72	1.74	1.80	1.80	1.80	1.80	1.80			cl'd per s		1.88 3.35			
exchanged for 1.023 Cinerg		18.70	19.16	17.25	3.09 15.56	2.06 16.17	2.05 16.39	2.08 16.10	2.32 16.02	2.43 16.70	3.27 17.36	9.20 18.50	19.65		ending p due per sl		23,40			
merger data are figures for C	incinnati Gas &	84.69	86.39	88.06	155.20	157.67	157.68	157.74	158.66	158.92	158.97	159.20	159.40		n Shs Ou		165.00			
Electric only and are not	comparable to	10.0	11.9	12.5	17.8	11.9	14.1	14.9	17.6	14.2	11.0	11.5		, -	1 P/E Rai	,	13.0			
Cinergy data.		.64 7.4%	.72 6.8%	.74 6.2%	1,17 7,4%	.80 6.5%	.88 5.6%	5.3%	.92 5,2%	6.1%	.73	.60 5.6%		1	: P/E Ratio n'I Div'd Y		.85 4.7%			
CAPITAL STRUCTURE as of 9/3 Total Debt \$4974.6 mill. Due i	1553.4	1751.7	2924.2	3031.4	3242.7	4352.8	5876.3	5937.9	8422.0	13680	12400	<del>`                                    </del>			13600					
mill.		1518.1 207.0	202.3	214.0	2924.2	378.0	369.0	472.0	318.1	340.8	404.1	440	465		es (\$mill) fit (\$mill)		505			
LT Debt \$3683.0 milt. LT Intere (LT interest earned: 4.6x)	st \$186,0 mill.	30.3%	32.2%	31.7%	40.2%	36.7%	37.2%	34.5%	26.9%	38.0%	38.4%	38.0%	38.0%		Tax Rate		38.0%			
Pension Liability \$20.9 mill. in 1	00 vs. \$55.8 mill.	32.9%	8.7%	3.1%	8.2%	2.7%	2.0%	1.2%	.5%	1.2%	2.0%	3.0%	3.0%		% to Net		3.0%			
in '99 Pfd Stock \$62.8 mill. Pfd Div'	d \$4,2 mill.	47.5% 43.4%	47.7% 43.6%	49.7%	48.4% 43.1%	46.3% 46.6%	47.7% 48.6%	44.2% 52.2%	49.7% 48.5%	52.1% 46.3%	50.2% 48.2%	50.5% 48.5%	50.0% 49.0%	1 -	erm Debt f in Equity f		47.0% 52.0%			
552,451 shs. 3.5% to 6.875% (\$		3647.4	3795.0	3678.3	5607.5	5467.5	5313.7	4868.1	5238.3	5735.6	5728.2	6085	6370		pital (\$m		7400			
at \$100 to \$108 a sh.; 303,544 shs. 4.16% to 4.32% \$25	par, call, at \$25.	3861.2	3945.4	3785.6	6198.9	6251.1	6289.6	6297.1	6344.5	6417.5	6630.4	7650	8045		nt (\$mill)		808			
		7.7%	7.4%	7.9%	6.0%	8.9% 42.00	8.7%	11.6%	7,7%	7.7%	8.4%	9.0%	9.0%		on Total C	· .	8.5% 13.0%			
Common Stock 159,112,108 shs	s. as of 10/31/01	11.5%	10.2%	12.4%	7.8%	12.9% 13.6%	13.3%	17.4%	12.1% 12.3%	12.4%	14.2%	14.5%	15.0%	•	on Shr. Ed on Com E	1	13.0%			
MARKET CAP: \$5.2 billion (Lar	ge Cap)	3.0%	2.0%	2.8%	NMF	3.1%	2.8%	6.9%	1,1%	1.9%	4.1%	5.0%	5.5%		d to Com		5.0%			
ELECTRIC OPERATING STATIS 1998		77%	83%	80%	113%	79%	81%	63%	91%	86%	72%	66%	62%	All Div	ds to Net i	Prof	61%			
% Change Retail Sales (KWH) +3.8					rp. is a						es are th									
Avg. Indust. Use (MWH) 2795 Avg. Indust. Revs. per KWH (¢) 3.88				iGas& vs.)to 1				'00 deprec, rate: 2.9%-3.3%. Est'd plant age: 12 years. Fuels: coa 90%; purchased power, 7%; other, 3%. Has 8,362 employees												
Capacity at Peak (Mw) 10936 Peak Load, Summer (Mw) 10433	(35%)	to 483,00	30 custor	ners, othe	er (1%), i	n Ohio, K	Centucky,	61,338 common stockholders. Chairman, President & CEO: Jame												
Annual Load Factor (%) 59.0 % Change Customers (yr-end) +1.7		diana. Elect. (Gas) revs.: resid. 40% (67%); commer., 29% (26%); E. Rogers. Inc.: Delaware. Address: 139 East 4th St., Ci indust., 27% (4%); other 4% (3%). The primary metal and chemical OH 45202. Tel.: 513-381-2000. Internet: www.cinergy.com.											ncinnati							
Fixed Charge Cov. (%) 240		<del></del>															crub-			
ANNUAL RATES Past P	cha	Cinergy is expanding its energy mer- chant business. Last year, it bought 1,000 megawatts (mw) of gas-fired capaci-									boilers and build four sulfur dioxide scrub- bers starting in 2008. The cost of the work									
of change (per sh) 10 Yrs. 5									is estimated at \$700 million. That's on top											
Revenues 8.5% 1 "Cash Flow" 1.0%		ty from Enron. (Terms of the transaction were not disclosed.) It also built a 130-mw									of CIN's previous commitment to install NOx controls for \$800 million. Since cash									
Earnings -2.5% Dividends 1.5%		peaking unit at a cost of \$70 million. And									flow from operations probably won't be									
Book Value	.5% 6.0%	as a	a resu	sult of the dissolution of its joint							cient i	to fun	d the	se ex	pendit	ures,	debt			
Cal- QUARTERLY REVENUES											comm									
endar Mar.31 Jun.30 Sep.3 1998 1348 1168 1976	0 Dec.31 Year 1384 5876.3	Too,	CIN	rece	ntly s	signed	an :	agreei	ment	to bridge the gap. We expect the company to file for higher rates to cover these costs.										
1999 1402 1276 1782	1478 5937.	with	foo, CIN recently signed an agreement with BP Global Power for the construction								rgy n	narke	eting	and	tradi	ng w	as a			
2000   1583   1770   2300   2001   3707   3642   3324	2769 8422.0 3007 13680		of two natural gas cogeneration facilities. The plants' 800-mw output will be shared																	
2002 3100 2900 3300	3100 12400	equa	ally be	etweer	n the	partne	ers. Si	team '	prod-		its la									
Cal- EARNINGS PER SHA	RE A Fuil	ucti	on of	3.5 m	illion	pound	ds per	noui	will	high	er int	terest	expe	nse a	nd a	5% r	educ			
endar Mar.31 Jun.30 Sep.3	0 Dec.31 Year				Ps re						in re									
1998 .67 .16 .69 1999 .80 .37 .33					the co unit						e, tho likely									
2000 .87 .47 .58	58 2.50 CIN to seek additional plant locations as										ing sh									

.45 .45 45 45 .45 .45 .45 .45 2002

.51

.50

.45

.45

QUARTERLY DIVIDENDS PAID B.

Mar.31 Jun.30 Sep.30 Dec.31

.80

.85

.45

.45

.69

.75

.45

.45

2.75

Full

1.80

1.80

1.80

2001

2002

Cal-

endar

1998

1999

2000

2001

.75

.80

.45

.45

the opportunity arises.

CIN to seek additional plant locations as

The company has a tentative agreement with the U.S. Environmental

Protection Agency covering air pollution issues. The pact calls for EPA to

drop all challenges of past maintenance and repair activities at CIN's coal-fired

plants. In exchange, the company would

shut down or repower nine small coal-fired

(A) EPS diluted. Exct. extraord. gain (losses): Div'd print dates: about 15th of Feb., May, 193, (\$2.55); 96, (12¢); 97, (69¢); 98, (32¢); Aug., Nov. • Div'd reinvest. plan avail. (C) Incl. in '96: 11.0% Earned avg. com. eq. '00: 99, 43¢. Next egs. rpt. due fate Jan. (D) Rate base: net original cost. Allowed on Forma. (F) in mill., adjust. for split.

\$2.75 a share.

utility selection.

Arthur H. Medalie

Company's Financial Strength Stock's Price Stability Price Growth Persistence 95 Earnings Predictability 70

earnings by 5% over our 2001 estimate of

The high yield might interest income-

oriented investors. But dividend growth

may be slow in coming because of the need

to conserve cash for the capital spending program. All told, we rate CIN an average

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January 4, 2002

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