STANDARD PROGRAM INCENTIVES

All measures are eligible for the FastTrack application method, unless otherwise noted.

1.1 LED EXIT SIGNS REPLACING NON-LED EXIT SIGNS

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Incandescent Exit Sign	LED or Electroluminescent Exit Sign	Sign	$16.00
CFL Exit Sign	LED or Electroluminescent Exit Sign	Sign	$16.00

- Efficient exit sign must use 5 watts or less

1.2 LED REPLACING INCANDESCENT & HALOGEN LAMPS (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
A-Series ≥ 40 Watts	LED ≤ 20 Watts	Lamp	$2.00
BR/R ≥ 45 Watts	LED ≤ 14 Watts	Lamp	$5.00
MR-16 ≥ 35 Watts	LED ≤ 13 Watts	Lamp	$5.00
PAR ≥ 48 Watts	LED ≤ 20 Watts	Lamp	$5.00

- Replacements will be incentivized on a one-for-one basis

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1.3 LED REPLACING HID (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
HID	Led Lamp (Using existing ballast)	Watt Reduced	$0.25
	Direct Wire (Using existing socket)	Watt Reduced	$0.30
	New LED Fixture	Watt Reduced	$0.40
	New LED Fixture with Networked Controls	Watt Reduced	$0.50

- Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning or rezoning using software
- Direct wire is a retrofit that uses the same fixture, but bypasses the existing ballast
- Replacements will be incentivized on a one-for-one basis

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1.4 LINEAR LED LAMPS REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	APPLICATION METHOD	UNIT OF MEASURE	INCENTIVE PER UNIT
T8 Fluorescent	LED Type A (Plug and Play)	Fast Track	4ft of Lamp	$2.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type Hybrid	Fast Track	4ft of Lamp	$2.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type B (Direct Wire)	Fast Track	4ft of Lamp	$4.00
		Pre-Approval	Watt Reduced	$0.30
	LED Type C (External Driver)	Fast Track	4ft of Lamp	$4.00
		Pre-Approval	Watt Reduced	$0.30
T12 Fluorescent	LED Type A (Plug and Play)	Fast Track	4ft of Lamp	$2.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type Hybrid	Fast Track	4ft of Lamp	$2.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type B (Direct Wire)	Fast Track	4ft of Lamp	$4.00
		Pre-Approval	Watt Reduced	$0.30
	LED Type C (External Driver)	Fast Track	4ft of Lamp	$4.00
		Pre-Approval	Watt Reduced	$0.30
T5 Fluorescent	LED Type A (Plug and Play)	Fast Track	4ft of Lamp	$5.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type Hybrid	Fast Track	4ft of Lamp	$5.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type B (Direct Wire)	Fast Track	4ft of Lamp	$8.00
		Pre-Approval	Watt Reduced	$0.30
	LED Type C (External Driver)	Fast Track	4ft of Lamp	$8.00
		Pre-Approval	Watt Reduced	$0.30

- Replacements will be incentivized on a one-for-one basis
- A “Direct Wire” Lamp uses the existing tombstones and bypasses the ballast
- LED’s must have a lamp life ≥ 50,000

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1.5 LED FIXTURES & RETROFIT KITS REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
T8 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.35
	LED Retrofit Kit with Networked Controls	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.40
	LED Fixture with Networked Controls	Watt Reduced	$0.50
T12 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.35
	LED Retrofit Kit with Networked Controls	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.40
	LED Fixture with Networked Controls	Watt Reduced	$0.50
T5 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.35
	LED Retrofit Kit with Networked Controls	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.40
	LED Fixture with Networked Controls	Watt Reduced	$0.50

- Equipment is considered a retrofit kit when the existing fixture body is used but the tombstones are removed or abandoned
- Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning or rezoning using software
- Replacements will be incentivized on a one-for-one basis
- LED's must have a kit or fixture life ≥ 50,000

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1.6 LED REDESIGN (EXISTING INTERIOR SPACE)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	APPLICATION METHOD	UNIT OF MEASURE	INCENTIVE PER UNIT
Inefficient Lighting	LED Lighting	Pre-Approval	Watt Reduced	$0.40
Inefficient Lighting	LED Lighting with Networked Controls	Pre-Approval	Watt Reduced	$0.50

- If the existing space is changing purpose, this measure would not apply
- Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning or rezoning using software
- LED's must have a lamp life ≥ 50,000

1.7 COOKING

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
3 Pan Non-ENERGY STAR Steam Cooker	3 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$671.00
4 Pan Non-ENERGY STAR Steam Cooker	4 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$729.00
5 Pan Non-ENERGY STAR Steam Cooker	5 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$788.00
6 Pan Non-ENERGY STAR Steam Cooker	6 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$910.00
Non-ENERGY STAR Hot Holding Cabinet (≥ 28 cubic feet)	ENERGY STAR Hot Holding Cabinet (≥ 28 cubic feet)	Cabinet	$397.00

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1.8 HVAC

INEFFICIENT EQUIPMENT /BASELINE	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-Programmed Thermostat	Learning (Smart) Thermostat	Thermostat	$150.00
11 EER	High-Efficiency Packaged or Split System DX 135 - 240kbtu	Per Ton Per EER Improvement	$20.00
10 EER	High-Efficiency Packaged or Split System DX 240 - 760kbtu	Per Ton Per EER Improvement	$20.00
9.7 EER	High-Efficiency Packaged or Split System DX >760kbtu	Per Ton Per EER Improvement	$20.00
13.0 SEER	High-Efficiency Packaged or Split System DX <65kbtu	Per Ton Per SEER Improvement	$13.00
11.2 EER	High-Efficiency Packaged or Split System DX 65 -135kbtu	Per Ton Per EER Improvement	$20.00
11 EER	High-Efficiency ASHP 65 - 135kbtu	Per Ton Per EER Improvement	$19.00
10.6 EER	High-Efficiency ASHP 135 - 240kbtu	Per Ton Per EER Improvement	$19.00
9.5 EER	High-Efficiency ASHP >240kbtu	Per Ton Per EER Improvement	$19.00
13 SEER	High-Efficiency ASHP <65kbtu	Per Ton Per SEER Improvement	$12.00
.96 kW/Ton IPLV	High-Efficiency Air-Cooled Chiller (< 150 Tons)	Per Ton Per .01 IPLV Improvement	$2.20
.94 kW/Ton IPLV	High-Efficiency Air-Cooled Chiller (≥ 150 Tons)	Per Ton Per .01 IPLV Improvement	$2.20
Constant Speed Supply Fan on Packaged Heating and Cooling Equipment	Advanced Roof Top Unit (RTU) Controls	Per Ton	$110
Space With no Demand Control Capability	Demand Control Ventilation	Per 1,000 sqft	$125

- "High Efficiency" is considered a unit more efficient than IECC 2009
- The air-cooled chiller measure is intended for single chiller systems (back-up chillers will not qualify)

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- To qualify for the air-cooled chiller, the chiller must be able to serve 100% of the intended cooling load
- A learning thermostat is one that has the capability to sense occupancy or modify operating parameters without user input. The mode that provides this capability must be enabled.
- Equipment being replaced must be less than or equal to the inefficient equipment baseline
- Advanced Roof Top Controls must integrate air-side economization, supply-fan speed control (by installing a variable speed drive), and demand-controlled ventilation
- The standard Demand Control Ventilation measure does not apply to systems with terminal reheat

1.9 VFD

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Chilled Water Pump (1-75HP) without VFD	VFD	HP	$100.00
Hot Water Pump (1-75HP) without VFD	VFD	HP	$100.00
Pool Pump without VFD	VFD	HP	$100.00
HVAC Fan (1-100HP) without VFD	VFD	HP	$85.00

- Existing motor must not already have a VFD
- System must have a variable or reduced load

- Installation to have necessary control points and parameters

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1.10 REFRIGERATION

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Glass Door Freezer	Freezer	$85.00
Non-ENERGY STAR unit	ENERGY STAR 15 ≤ V < 30 - Vertical Closed - Glass Door Freezer	Freezer	$160.00
Non-ENERGY STAR unit	ENERGY STAR 30 ≤ V < 50 - Vertical Closed - Glass Door Freezer	Freezer	$270.00
Non-ENERGY STAR unit	ENERGY STAR V ≥ 50 - Vertical Closed - Glass Door Freezer	Freezer	$427.00
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Solid Door Freezer	Freezer	$35.00
Non-ENERGY STAR unit	ENERGY STAR 15 ≤ V < 30 - Vertical Closed - Solid Door Freezer	Freezer	$70.00
Non-ENERGY STAR unit	ENERGY STAR 30 ≤ V < 50 - Vertical Closed - Solid Door Freezer	Freezer	$121.00
Non-ENERGY STAR unit	ENERGY STAR V ≥ 50 - Vertical Closed - Solid Door Freezer	Freezer	$225.00
Non-ENERGY STAR unit	ENERGY STAR Horizontal Closed - Solid or Glass Door Freezer - All Volumes	Freezer	$390.00
No Controls	Anti-Sweat Heater Controls (Freezer)	Controller	$68.00
No Controls	Anti-Sweat Heater Controls (Refrigerator)	Controller	$50.00
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Solid Door Refrigerator	Refrigerator	$28.00
Non-ENERGY STAR unit	ENERGY STAR Horizontal Closed - Solid or Glass Door Refrigerator - All Volumes	Refrigerator	$90.00
Shaded-pole motor with no fan control in refrigerated display case or walk-in cooling unit	Electronically Commutated Motor (ECM)	Motor	$85.00

- The ECM measure only applies to units that run continuously (8760)

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1.11 WATER HEATING

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Electric Resistance Commercial Water Heater	2.9-14.6 kW (10 to 50 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$1,057.00
Electric Resistance Commercial Water Heater	14.7-29.3 kW (50 to 100 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$2,664.00
Electric Resistance Commercial Water Heater	29.4-87.9 kW (100 to 300 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$7,052.00
Electric Resistance Commercial Water Heater	88-146.5 kW (300 to 500 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$14,000.00

1.12 COMPRESSED AIR

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Open Valve or Timer Condensate Drain	No Loss Condensate Drain	Drain	$180
Standard Air Nozzle	High-Efficiency Air Nozzle	Nozzle	$75

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STANDARD PROGRAM INCENTIVES

All measures are eligible for the FastTrack application method, unless otherwise noted.

1.1 LED EXIT SIGNS REPLACING NON-LED EXIT SIGNS

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Incandescent Exit Sign	LED or Electroluminescent Exit Sign	Sign	$16.00
CFL Exit Sign	LED or Electroluminescent Exit Sign	Sign	$16.00

- Efficient exit sign must use 5 watts or less

1.2 LED REPLACING INCANDESCENT & HALOGEN LAMPS (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
A-Series ≥ 40 Watts	LED ≤ 20 Watts	Lamp	$2.00
BR/R ≥ 45 Watts	LED ≤ 14 Watts	Lamp	$5.00
MR-16 ≥ 35 Watts	LED ≤ 13 Watts	Lamp	$5.00
PAR ≥ 48 Watts	LED ≤ 20 Watts	Lamp	$5.00

- Replacements will be incentivized on a one-for-one basis

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1.3 LED REPLACING HID (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
HID	Led Lamp (Using existing ballast)	Watt Reduced	$0.25
	Direct Wire (Using existing socket)	Watt Reduced	$0.30
	New LED Fixture	Watt Reduced	$0.40
	New LED Fixture with Networked Controls	Watt Reduced	$0.50

- Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning or rezoning using software
- Direct wire is a retrofit that uses the same fixture, but bypasses the existing ballast
- Replacements will be incentivized on a one-for-one basis

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1.4 LINEAR LED LAMPS REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	APPLICATION METHOD	UNIT OF MEASURE	INCENTIVE PER UNIT
T8 Fluorescent	LED Type A (Plug and Play)	Fast Track	4ft of Lamp	$2.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type Hybrid	Fast Track	4ft of Lamp	$2.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type B (Direct Wire)	Fast Track	4ft of Lamp	$4.00
		Pre-Approval	Watt Reduced	$0.30
	LED Type C (External Driver)	Fast Track	4ft of Lamp	$4.00
		Pre-Approval	Watt Reduced	$0.30
T12 Fluorescent	LED Type A (Plug and Play)	Fast Track	4ft of Lamp	$2.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type Hybrid	Fast Track	4ft of Lamp	$2.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type B (Direct Wire)	Fast Track	4ft of Lamp	$4.00
		Pre-Approval	Watt Reduced	$0.30
	LED Type C (External Driver)	Fast Track	4ft of Lamp	$4.00
		Pre-Approval	Watt Reduced	$0.30
T5 Fluorescent	LED Type A (Plug and Play)	Fast Track	4ft of Lamp	$5.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type Hybrid	Fast Track	4ft of Lamp	$5.00
		Pre-Approval	Watt Reduced	$0.20
	LED Type B (Direct Wire)	Fast Track	4ft of Lamp	$8.00
		Pre-Approval	Watt Reduced	$0.30
	LED Type C (External Driver)	Fast Track	4ft of Lamp	$8.00
		Pre-Approval	Watt Reduced	$0.30

- Replacements will be incentivized on a one-for-one basis
- A “Direct Wire” Lamp uses the existing tombstones and bypasses the ballast
- LED’s must have a lamp life ≥ 50,000

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1.5 LED FIXTURES & RETROFIT KITS REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
T8 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.35
	LED Retrofit Kit with Networked Controls	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.40
	LED Fixture with Networked Controls	Watt Reduced	$0.50
T12 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.35
	LED Retrofit Kit with Networked Controls	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.40
	LED Fixture with Networked Controls	Watt Reduced	$0.50
T5 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.35
	LED Retrofit Kit with Networked Controls	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.40
	LED Fixture with Networked Controls	Watt Reduced	$0.50

- Equipment is considered a retrofit kit when the existing fixture body is used but the tombstones are removed or abandoned
- Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning or rezoning using software
- Replacements will be incentivized on a one-for-one basis
- LED's must have a kit or fixture life ≥ 50,000

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1.6 LED REDESIGN (EXISTING INTERIOR SPACE)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	APPLICATION METHOD	UNIT OF MEASURE	INCENTIVE PER UNIT
Inefficient Lighting	LED Lighting	Pre-Approval	Watt Reduced	$0.40
Inefficient Lighting	LED Lighting with Networked Controls	Pre-Approval	Watt Reduced	$0.50

- If the existing space is changing purpose, this measure would not apply
- Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning or rezoning using software
- LED's must have a lamp life ≥ 50,000

1.7 COOKING

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
3 Pan Non-ENERGY STAR Steam Cooker	3 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$671.00
4 Pan Non-ENERGY STAR Steam Cooker	4 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$729.00
5 Pan Non-ENERGY STAR Steam Cooker	5 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$788.00
6 Pan Non-ENERGY STAR Steam Cooker	6 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$910.00
Non-ENERGY STAR Hot Holding Cabinet (≥ 28 cubic feet)	ENERGY STAR Hot Holding Cabinet (≥ 28 cubic feet)	Cabinet	$397.00

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1.8 HVAC

INEFFICIENT EQUIPMENT /BASELINE	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-Programmed Thermostat	Learning (Smart) Thermostat	Thermostat	$150.00
11 EER	High-Efficiency Packaged or Split System DX 135 - 240kbtu	Per Ton Per EER Improvement	$20.00
10 EER	High-Efficiency Packaged or Split System DX 240 - 760kbtu	Per Ton Per EER Improvement	$20.00
9.7 EER	High-Efficiency Packaged or Split System DX >760kbtu	Per Ton Per EER Improvement	$20.00
13.0 SEER	High-Efficiency Packaged or Split System DX <65kbtu	Per Ton Per SEER Improvement	$13.00
11.2 EER	High-Efficiency Packaged or Split System DX 65 -135kbtu	Per Ton Per EER Improvement	$20.00
11 EER	High-Efficiency ASHP 65 - 135kbtu	Per Ton Per EER Improvement	$19.00
10.6 EER	High-Efficiency ASHP 135 - 240kbtu	Per Ton Per EER Improvement	$19.00
9.5 EER	High-Efficiency ASHP >240kbtu	Per Ton Per EER Improvement	$19.00
13 SEER	High-Efficiency ASHP <65kbtu	Per Ton Per SEER Improvement	$12.00
.96 kW/Ton IPLV	High-Efficiency Air-Cooled Chiller (< 150 Tons)	Per Ton Per .01 IPLV Improvement	$2.20
.94 kW/Ton IPLV	High-Efficiency Air-Cooled Chiller (≥ 150 Tons)	Per Ton Per .01 IPLV Improvement	$2.20
Constant Speed Supply Fan on Packaged Heating and Cooling Equipment	Advanced Roof Top Unit (RTU) Controls	Per Ton	$110
Space With no Demand Control Capability	Demand Control Ventilation	Per 1,000 sqft	$125

- "High Efficiency" is considered a unit more efficient than IECC 2009
- The air-cooled chiller measure is intended for single chiller systems (back-up chillers will not qualify)

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- To qualify for the air-cooled chiller, the chiller must be able to serve 100% of the intended cooling load
- A learning thermostat is one that has the capability to sense occupancy or modify operating parameters without user input. The mode that provides this capability must be enabled.
- Equipment being replaced must be less than or equal to the inefficient equipment baseline
- Advanced Roof Top Controls must integrate air-side economization, supply-fan speed control (by installing a variable speed drive), and demand-controlled ventilation
- The standard Demand Control Ventilation measure does not apply to systems with terminal reheat

1.9 VFD

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Chilled Water Pump (1-75HP) without VFD	VFD	HP	$100.00
Hot Water Pump (1-75HP) without VFD	VFD	HP	$100.00
Pool Pump without VFD	VFD	HP	$100.00
HVAC Fan (1-100HP) without VFD	VFD	HP	$85.00

- Existing motor must not already have a VFD
- System must have a variable or reduced load

- Installation to have necessary control points and parameters

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1.10 REFRIGERATION

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Glass Door Freezer	Freezer	$85.00
Non-ENERGY STAR unit	ENERGY STAR 15 ≤ V < 30 - Vertical Closed - Glass Door Freezer	Freezer	$160.00
Non-ENERGY STAR unit	ENERGY STAR 30 ≤ V < 50 - Vertical Closed - Glass Door Freezer	Freezer	$270.00
Non-ENERGY STAR unit	ENERGY STAR V ≥ 50 - Vertical Closed - Glass Door Freezer	Freezer	$427.00
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Solid Door Freezer	Freezer	$35.00
Non-ENERGY STAR unit	ENERGY STAR 15 ≤ V < 30 - Vertical Closed - Solid Door Freezer	Freezer	$70.00
Non-ENERGY STAR unit	ENERGY STAR 30 ≤ V < 50 - Vertical Closed - Solid Door Freezer	Freezer	$121.00
Non-ENERGY STAR unit	ENERGY STAR V ≥ 50 - Vertical Closed - Solid Door Freezer	Freezer	$225.00
Non-ENERGY STAR unit	ENERGY STAR Horizontal Closed - Solid or Glass Door Freezer - All Volumes	Freezer	$390.00
No Controls	Anti-Sweat Heater Controls (Freezer)	Controller	$68.00
No Controls	Anti-Sweat Heater Controls (Refrigerator)	Controller	$50.00
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Solid Door Refrigerator	Refrigerator	$28.00
Non-ENERGY STAR unit	ENERGY STAR Horizontal Closed - Solid or Glass Door Refrigerator - All Volumes	Refrigerator	$90.00
Shaded-pole motor with no fan control in refrigerated display case or walk-in cooling unit	Electronically Commutated Motor (ECM)	Motor	$85.00

- The ECM measure only applies to units that run continuously (8760)

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1.11 WATER HEATING

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Electric Resistance Commercial Water Heater	2.9-14.6 kW (10 to 50 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$1,057.00
Electric Resistance Commercial Water Heater	14.7-29.3 kW (50 to 100 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$2,664.00
Electric Resistance Commercial Water Heater	29.4-87.9 kW (100 to 300 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$7,052.00
Electric Resistance Commercial Water Heater	88-146.5 kW (300 to 500 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$14,000.00

1.12 COMPRESSED AIR

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Open Valve or Timer Condensate Drain	No Loss Condensate Drain	Drain	$180
Standard Air Nozzle	High-Efficiency Air Nozzle	Nozzle	$75

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SBDI PROGRAM INCENTIVES

1.1 LED EXIT SIGNS REPLACING NON-LED EXIT SIGNS

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Incandescent Exit Sign	LED or Electroluminescent Exit Sign	Sign	$16.00
CFL Exit Sign	LED or Electroluminescent Exit Sign	Sign	$16.00

- Efficient exit sign must use 5 watts or less

1.2 LED REPLACING INCANDESCENT & HALOGEN LAMPS (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
A-Series ≥ 40 Watts	LED ≤ 20 Watts	Lamp	$4.00
BR/R ≥ 45 Watts	LED ≤ 14 Watts	Lamp	$10.00
MR-16 ≥ 35 Watts	LED ≤ 13 Watts	Lamp	$10.00
PAR ≥ 48 Watts	LED ≤ 20 Watts	Lamp	$10.00

- Replacements will be incentivized on a one-for-one basis

1.3 LED REPLACING HID (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
HID	Led Lamp (Using Existing Ballast)	Watt Reduced	$0.35
	LED Direct Wire	Watt Reduced	$0.40
	LED Fixture	Watt Reduced	$0.50

- Direct wire is a retrofit that uses the same fixture, but bypasses the existing ballast
- Replacements will be incentivized on a one-for-one basis

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1.4 LINEAR LED REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
T8 Fluorescent	LED Type A (Plug and Play)	Watt Reduced	$0.30
	LED Type Hybrid	Watt Reduced	$0.30
	LED Type B (Direct Wire)	Watt Reduced	$0.40
	LED Type C (External Driver)	Watt Reduced	$0.40
T12 Fluorescent	LED Type A (Plug and Play)	Watt Reduced	$0.30
	LED Type Hybrid	Watt Reduced	$0.30
	LED Type B (Direct Wire)	Watt Reduced	$0.40
	LED Type C (External Driver)	Watt Reduced	$0.40
T5 Fluorescent	LED Type A (Plug and Play)	Watt Reduced	$0.30
	LED Type Hybrid	Watt Reduced	$0.30
	LED Type B (Direct Wire)	Watt Reduced	$0.40
	LED Type C (External Driver)	Watt Reduced	$0.40

- Replacements will be incentivized on a one-for-one basis
- A “Direct Wire” lamp uses the existing tombstones and bypasses the ballast
- LED’s must have a lamp life ≥ 50,000

1.5 LED FIXTURES & RETROFIT KITS REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
T8 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.50
T12 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.50
T5 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.50

- Equipment is considered a retrofit kit when the existing fixture body is used but the tombstones are removed or abandoned
- Replacements will be incentivized on a one-for-one basis
- LED’s must have a kit or fixture life ≥ 50,000

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1.6 HVAC

INEFFICIENT EQUIPMENT /BASELINE	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-Programmed Thermostat	Learning (Smart) Thermostat	Thermostat	$200.00
13.0 SEER	High-Efficiency Packaged or Split System DX <65kbtu	Per Ton Per SEER Improvement	$50.00
Constant Speed Supply Fan on Packaged Heating and Cooling Equipment	Advanced Roof Top Unit (RTU) Controls	Per Ton	$140
Space With no Demand Control Capability	Demand Control Ventilation	Per 1,000 sqft	$150

- A learning thermostat is one that has the capability to sense occupancy or modify operating parameters without user input. The mode that provides this capability must be enabled.
- "High Efficiency" is considered a unit more efficient than IECC 2009
- The air-cooled chiller measure is intended for single chiller systems (back-up chillers will not qualify)
- To qualify for the air-cooled chiller, the chiller must be able to serve 100% of the intended cooling load
- A learning thermostat is one that has the capability to sense occupancy or modify operating parameters without user input. The mode that provides this capability must be enabled.
- Equipment being replaced must be less than or equal to the inefficient equipment baseline
- Advanced Roof Top Controls must integrate air-side economization, supply-fan speed control (by installing a variable speed drive), and demand-controlled ventilation
- The standard Demand Control Ventilation measure does not apply to systems with terminal reheat

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SBDI PROGRAM INCENTIVES

1.1 LED EXIT SIGNS REPLACING NON-LED EXIT SIGNS

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Incandescent Exit Sign	LED or Electroluminescent Exit Sign	Sign	$16.00
CFL Exit Sign	LED or Electroluminescent Exit Sign	Sign	$16.00

- Efficient exit sign must use 5 watts or less

1.2 LED REPLACING INCANDESCENT & HALOGEN LAMPS (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
A-Series ≥ 40 Watts	LED ≤ 20 Watts	Lamp	$4.00
BR/R ≥ 45 Watts	LED ≤ 14 Watts	Lamp	$10.00
MR-16 ≥ 35 Watts	LED ≤ 13 Watts	Lamp	$10.00
PAR ≥ 48 Watts	LED ≤ 20 Watts	Lamp	$10.00

- Replacements will be incentivized on a one-for-one basis

1.3 LED REPLACING HID (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
HID	Led Lamp (Using Existing Ballast)	Watt Reduced	$0.35
	LED Direct Wire	Watt Reduced	$0.40
	LED Fixture	Watt Reduced	$0.50

- Direct wire is a retrofit that uses the same fixture, but bypasses the existing ballast
- Replacements will be incentivized on a one-for-one basis

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1.4 LINEAR LED REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
T8 Fluorescent	LED Type A (Plug and Play)	Watt Reduced	$0.30
	LED Type Hybrid	Watt Reduced	$0.30
	LED Type B (Direct Wire)	Watt Reduced	$0.40
	LED Type C (External Driver)	Watt Reduced	$0.40
T12 Fluorescent	LED Type A (Plug and Play)	Watt Reduced	$0.30
	LED Type Hybrid	Watt Reduced	$0.30
	LED Type B (Direct Wire)	Watt Reduced	$0.40
	LED Type C (External Driver)	Watt Reduced	$0.40
T5 Fluorescent	LED Type A (Plug and Play)	Watt Reduced	$0.30
	LED Type Hybrid	Watt Reduced	$0.30
	LED Type B (Direct Wire)	Watt Reduced	$0.40
	LED Type C (External Driver)	Watt Reduced	$0.40

- Replacements will be incentivized on a one-for-one basis
- A “Direct Wire” lamp uses the existing tombstones and bypasses the ballast
- LED’s must have a lamp life ≥ 50,000

1.5 LED FIXTURES & RETROFIT KITS REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
T8 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.50
T12 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.50
T5 Fluorescent	LED Retrofit Kit	Watt Reduced	$0.45
	LED Fixture	Watt Reduced	$0.50

- Equipment is considered a retrofit kit when the existing fixture body is used but the tombstones are removed or abandoned
- Replacements will be incentivized on a one-for-one basis
- LED’s must have a kit or fixture life ≥ 50,000

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1.6 HVAC

INEFFICIENT EQUIPMENT /BASELINE	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-Programmed Thermostat	Learning (Smart) Thermostat	Thermostat	$200.00
13.0 SEER	High-Efficiency Packaged or Split System DX <65kbtu	Per Ton Per SEER Improvement	$50.00
Constant Speed Supply Fan on Packaged Heating and Cooling Equipment	Advanced Roof Top Unit (RTU) Controls	Per Ton	$140
Space With no Demand Control Capability	Demand Control Ventilation	Per 1,000 sqft	$150

- A learning thermostat is one that has the capability to sense occupancy or modify operating parameters without user input. The mode that provides this capability must be enabled.
- "High Efficiency" is considered a unit more efficient than IECC 2009
- The air-cooled chiller measure is intended for single chiller systems (back-up chillers will not qualify)
- To qualify for the air-cooled chiller, the chiller must be able to serve 100% of the intended cooling load
- A learning thermostat is one that has the capability to sense occupancy or modify operating parameters without user input. The mode that provides this capability must be enabled.
- Equipment being replaced must be less than or equal to the inefficient equipment baseline
- Advanced Roof Top Controls must integrate air-side economization, supply-fan speed control (by installing a variable speed drive), and demand-controlled ventilation
- The standard Demand Control Ventilation measure does not apply to systems with terminal reheat

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BSS PROGRAM INCENTIVES

1.1 LED EXIT SIGNS REPLACING NON-LED EXIT SIGNS

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	INCENTIVE
Incandescent Exit Sign	LED or Electroluminescent Exit Sign	Capped at Eligible Cost
CFL Exit Sign	LED or Electroluminescent Exit Sign	Capped at Eligible Cost

- Efficient exit sign must use 5 watts or less

1.2 LED REPLACING INCANDESCENT & HALOGEN LAMPS (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	INCENTIVE
A-Series ≥ 40 Watts	LED ≤ 20 Watts	Capped at Eligible Cost
BR/R ≥ 45 Watts	LED ≤ 14 Watts	Capped at Eligible Cost
MR-16 ≥ 35 Watts	LED ≤ 13 Watts	Capped at Eligible Cost
PAR ≥ 48 Watts	LED ≤ 20 Watts	Capped at Eligible Cost

- Replacements will be incentivized on a one-for-one basis

1.3 LED REPLACING HID (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	INCENTIVE
HID	Led Lamp (Using existing ballast)	Capped at Eligible Cost
	Direct Wire (Using existing socket)	Capped at Eligible Cost
	New LED Fixture	Capped at Eligible Cost
	New LED Fixture with Networked Controls	Capped at Eligible Cost

- Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning or rezoning using software
- Direct wire is a retrofit that uses the same fixture, but bypasses the existing ballast
- Replacements will be incentivized on a one-for-one basis

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1.4 LINEAR LED REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	INCENTIVE
T8 Fluorescent	~~LED Type A (Plug and Play)~~	~~Capped at Eligible Cost~~
	~~LED Type Hybrid~~	~~Capped at Eligible Cost~~
	LED Type B (Direct Wire)	Capped at Eligible Cost
	LED Type C (External Driver)	Capped at Eligible Cost
T12 Fluorescent	~~LED Type A (Plug and Play)~~	~~Capped at Eligible Cost~~
	~~LED Type Hybrid~~	~~Capped at Eligible Cost~~
	LED Type B (Direct Wire)	Capped at Eligible Cost
	LED Type C (External Driver)	Capped at Eligible Cost
T5 Fluorescent	~~LED Type A (Plug and Play)~~	~~Capped at Eligible Cost~~
	~~LED Type Hybrid~~	~~Capped at Eligible Cost~~
	LED Type B (Direct Wire)	Capped at Eligible Cost
	LED Type C (External Driver)	Capped at Eligible Cost

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- Replacements will be incentivized on a one-for-one basis
- A "Direct Wire" Lamp uses the existing tombstones and bypasses the ballast
- LED's must have a lamp life ≥ 50,000

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1.5 LED FIXTURES & RETROFIT KITS REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	INCENTIVE
T8 Fluorescent	LED Retrofit Kit	Capped at Eligible Cost
	LED Retrofit Kit with Networked Controls	Capped at Eligible Cost
	LED Fixture	Capped at Eligible Cost
	LED Fixture with Networked Controls	Capped at Eligible Cost
T12 Fluorescent	LED Retrofit Kit	Capped at Eligible Cost
	LED Retrofit Kit with Networked Controls	Capped at Eligible Cost
	LED Fixture	Capped at Eligible Cost
	LED Fixture with Networked Controls	Capped at Eligible Cost
T5 Fluorescent	LED Retrofit Kit	Capped at Eligible Cost
	LED Retrofit Kit with Networked Controls	Capped at Eligible Cost
	LED Fixture	Capped at Eligible Cost
	LED Fixture with Networked Controls	Capped at Eligible Cost

- Equipment is considered a retrofit kit when the existing fixture body is used but the tombstones are removed or abandoned
- Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning and rezoning using software
- Replacements will be incentivized on a one-for-one basis
- LED's must have a lamp life ≥ 50,000

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~~1.6 LED REDESIGN (EXISTING SPACE)~~

~~INEFFICIENT EQUIPMENT / CONDITION~~	~~EFFICIENT EQUIPMENT~~	~~INCENTIVE~~
~~Inefficient Lighting~~	~~LED Lighting~~	~~Capped at Eligible Cost~~
~~Inefficient Lighting~~	~~LED Lighting with Networked Controls~~	~~Capped at Eligible Cost~~

- ~~If the existing space is changing purpose, this measure would not apply~~
- ~~Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning and rezoning using software~~

~~1.7~~1.5 COOKING

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
3 Pan Non-ENERGY STAR Steam Cooker	3 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$1342.00
4 Pan Non-ENERGY STAR Steam Cooker	4 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$729.00
5 Pan Non-ENERGY STAR Steam Cooker	5 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$788.00
6 Pan Non-ENERGY STAR Steam Cooker	6 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$910.00
Non-ENERGY STAR Hot Holding Cabinet (≥ 28 cubic feet)	ENERGY STAR Hot Holding Cabinet (≥ 28 cubic feet)	Cabinet	$397.00

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~~1.8~~1.6HVAC

INEFFICIENT EQUIPMENT / BASELINE	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-Programmed Thermostat	Learning (Smart) Thermostat	Thermostat	$250.00
9.5 EER	High-Efficiency Packaged or Split System DX 135 - 240kbtu	Per Ton Per EER Improvement	$70.00
9.3 EER	High-Efficiency Packaged or Split System DX 240 - 760kbtu	Per Ton Per EER Improvement	$70.00
9.0 EER	High-Efficiency Packaged or Split System DX >760kbtu	Per Ton Per EER Improvement	$70.00
13.0 SEER	High-Efficiency Packaged or Split System DX <65kbtu	Per Ton Per SEER Improvement	$60.00
10.1 EER	High-Efficiency Packaged or Split System DX 65 -135kbtu	Per Ton Per EER Improvement	$70.00
10.8 EER	High-Efficiency ASHP 65 - 135kbtu	Per Ton Per EER Improvement	$38.00
10.4 EER	High-Efficiency ASHP 135 - 240kbtu	Per Ton Per EER Improvement	$38.00
9.3 EER	High-Efficiency ASHP >240kbtu	Per Ton Per EER Improvement	$38.00
13 SEER	High-Efficiency ASHP <65kbtu	Per Ton Per SEER Improvement	$24.00
.96 kW/Ton IPLV	High-Efficiency Air-Cooled Chiller (< 150 Tons)	Per Ton Per .01 IPLV Improvement	$4.40
.94 kW/Ton IPLV	High-Efficiency Air-Cooled Chiller (≥ 150 Tons)	Per Ton Per .01 IPLV Improvement	$4.40
Constant Speed Supply Fan on Packaged Heating and Cooling Equipment	Advanced Roof Top Unit (RTU) Controls	Per Ton	$160

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Space With no Demand Control Capability	Demand Control Ventilation	Per 1,000 sqft	$170
~~3.05 IPLV~~	~~High-Efficiency Air-Cooled Chiller~~	~~Per Ton Per .01 IPLV Improvement~~	~~$4.40~~

- "High Efficiency" is considered a unit more efficient than ~~ASHRAE 90.1-2007~~ IECC 2009
- ~~The air-cooled chiller measure is intended for single chiller systems (back-up chillers will not qualify)~~
- ~~To qualify for the air-cooled chiller, the chiller must be able to serve 100% of the intended cooling load~~
- A learning thermostat is one that has the capability to sense occupancy or modify operating parameters without user input. The mode that provides this capability must be enabled.
- Equipment being replaced must be less than or equal to the inefficient equipment baseline
- Advanced Roof Top Controls must integrate air-side economization, supply-fan speed control (by installing a variable speed drive), and demand-controlled ventilation
- The standard Demand Control Ventilation measure does not apply to systems with terminal reheat

~~1.9~~1.7VFD

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Chilled Water Pump (1-75HP) without VFD	VFD	HP	$200.00
Hot Water Pump (1-75HP) without VFD	VFD	HP	$200.00
Pool Pump without VFD	VFD	HP	$200.00
HVAC Fan (1-100HP) without VFD	VFD	HP	$170.00

- Existing motor must not already have a VFD
- System must have a variable or reduced load
- Installation to have necessary control points and parameters

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~~1.10~~1.8 REFRIGERATION

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Glass Door Freezer	Freezer	$170.00
Non-ENERGY STAR unit	ENERGY STAR 15 ≤ V < 30 - Vertical Closed - Glass Door Freezer	Freezer	$320.00
Non-ENERGY STAR unit	ENERGY STAR 30 ≤ V < 50 - Vertical Closed - Glass Door Freezer	Freezer	$540.00
Non-ENERGY STAR unit	ENERGY STAR V ≥ 50 - Vertical Closed - Glass Door Freezer	Freezer	$854.00
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Solid Door Freezer	Freezer	$70.00
Non-ENERGY STAR unit	ENERGY STAR 15 ≤ V < 30 - Vertical Closed - Solid Door Freezer	Freezer	$140.00
Non-ENERGY STAR unit	ENERGY STAR 30 ≤ V < 50 - Vertical Closed - Solid Door Freezer	Freezer	$242.00
Non-ENERGY STAR unit	ENERGY STAR V ≥ 50 - Vertical Closed - Solid Door Freezer	Freezer	$450.00
Non-ENERGY STAR unit	ENERGY STAR Horizontal Closed - Solid or Glass Door Freezer - All Volumes	Freezer	$780.00
No Controls	Anti-Sweat Heater Controls (Freezer)	Controller	$136.00
No Controls	Anti-Sweat Heater Controls (Refrigerator)	Controller	$100.00
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Solid Door Refrigerator	Refrigerator	$56.00
Non-ENERGY STAR unit	ENERGY STAR Horizontal Closed - Solid or Glass Door Refrigerator - All Volumes	Refrigerator	$180.00
Shaded-pole motor with no fan control in refrigerated display case or walk-in cooling unit	Electronically Commutated Motor (ECM)	Motor	$100.00

- The ECM measure only applies to units that run continuously (8760)

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~~1.11~~1.9 WATER HEATING

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Electric Resistance Commercial Water Heater	2.9-14.6 kW (10 to 50 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$2,114.00
Electric Resistance Commercial Water Heater	14.7-29.3 kW (50 to 100 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$5,328.00
Electric Resistance Commercial Water Heater	29.4-87.9 kW (100 to 300 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$14,104.00
Electric Resistance Commercial Water Heater	88-146.5 kW (300 to 500 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$28,000.00

~~1.12~~1.10 COMPRESSED AIR

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Open Valve or Timer Condensate Drain	No Loss Condensate Drain	Drain	$200
Standard Air Nozzle	High-Efficiency Air Nozzle	Nozzle	$90

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BSS PROGRAM INCENTIVES

1.1 LED EXIT SIGNS REPLACING NON-LED EXIT SIGNS

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	INCENTIVE
Incandescent Exit Sign	LED or Electroluminescent Exit Sign	Capped at Eligible Cost
CFL Exit Sign	LED or Electroluminescent Exit Sign	Capped at Eligible Cost

- Efficient exit sign must use 5 watts or less

1.2 LED REPLACING INCANDESCENT & HALOGEN LAMPS (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	INCENTIVE
A-Series ≥ 40 Watts	LED ≤ 20 Watts	Capped at Eligible Cost
BR/R ≥ 45 Watts	LED ≤ 14 Watts	Capped at Eligible Cost
MR-16 ≥ 35 Watts	LED ≤ 13 Watts	Capped at Eligible Cost
PAR ≥ 48 Watts	LED ≤ 20 Watts	Capped at Eligible Cost

- Replacements will be incentivized on a one-for-one basis

1.3 LED REPLACING HID (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	INCENTIVE
HID	Led Lamp (Using existing ballast)	Capped at Eligible Cost
	Direct Wire (Using existing socket)	Capped at Eligible Cost
	New LED Fixture	Capped at Eligible Cost
	New LED Fixture with Networked Controls	Capped at Eligible Cost

- Networked Controls, at minimum, consist of an intelligent network of individually addressable luminaires and control devices, allowing for application of multiple control strategies, programmability, building level control, zoning or rezoning using software
- Direct wire is a retrofit that uses the same fixture, but bypasses the existing ballast
- Replacements will be incentivized on a one-for-one basis

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1.4 LINEAR LED REPLACING LINEAR FLUORESCENT (INTERIOR LIGHTING)

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	INCENTIVE
T8 Fluorescent	LED Type B (Direct Wire)	Capped at Eligible Cost
	LED Type C (External Driver)	Capped at Eligible Cost
T12 Fluorescent	LED Type B (Direct Wire)	Capped at Eligible Cost
	LED Type C (External Driver)	Capped at Eligible Cost
T5 Fluorescent	LED Type B (Direct Wire)	Capped at Eligible Cost
	LED Type C (External Driver)	Capped at Eligible Cost

- Replacements will be incentivized on a one-for-one basis
- A “Direct Wire” Lamp uses the existing tombstones and bypasses the ballast
- LED’s must have a lamp life ≥ 50,000

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1.5 COOKING

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
3 Pan Non-ENERGY STAR Steam Cooker	3 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$1342.00
4 Pan Non-ENERGY STAR Steam Cooker	4 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$729.00
5 Pan Non-ENERGY STAR Steam Cooker	5 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$788.00
6 Pan Non-ENERGY STAR Steam Cooker	6 Pan ENERGY STAR Electric Steam Cooker	Steam Cooker	$910.00
Non-ENERGY STAR Hot Holding Cabinet (≥ 28 cubic feet)	ENERGY STAR Hot Holding Cabinet (≥ 28 cubic feet)	Cabinet	$397.00

1.6 HVAC

INEFFICIENT EQUIPMENT / BASELINE	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-Programmed Thermostat	Learning (Smart) Thermostat	Thermostat	$250.00
9.5 EER	High-Efficiency Packaged or Split System DX 135 - 240kbtu	Per Ton Per EER Improvement	$70.00
9.3 EER	High-Efficiency Packaged or Split System DX 240 - 760kbtu	Per Ton Per EER Improvement	$70.00

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9.0 EER	High-Efficiency Packaged or Split System DX >760kbtu	Per Ton Per EER Improvement	$70.00
13.0 SEER	High-Efficiency Packaged or Split System DX <65kbtu	Per Ton Per SEER Improvement	$60.00
10.1 EER	High-Efficiency Packaged or Split System DX 65 -135kbtu	Per Ton Per EER Improvement	$70.00
10.8 EER	High-Efficiency ASHP 65 - 135kbtu	Per Ton Per EER Improvement	$38.00
10.4 EER	High-Efficiency ASHP 135 - 240kbtu	Per Ton Per EER Improvement	$38.00
9.3 EER	High-Efficiency ASHP >240kbtu	Per Ton Per EER Improvement	$38.00
13 SEER	High-Efficiency ASHP <65kbtu	Per Ton Per SEER Improvement	$24.00
.96 kW/Ton IPLV	High-Efficiency Air-Cooled Chiller (< 150 Tons)	Per Ton Per .01 IPLV Improvement	$4.40
.94 kW/Ton IPLV	High-Efficiency Air-Cooled Chiller (≥ 150 Tons)	Per Ton Per .01 IPLV Improvement	$4.40
Constant Speed Supply Fan on Packaged Heating and Cooling Equipment	Advanced Roof Top Unit (RTU) Controls	Per Ton	$160
Space With no Demand Control Capability	Demand Control Ventilation	Per 1,000 sqft	$170

- "High Efficiency" is considered a unit more efficient than IECC 2009
- A learning thermostat is one that has the capability to sense occupancy or modify operating parameters without user input. The mode that provides this capability must be enabled.
- Equipment being replaced must be less than or equal to the inefficient equipment baseline
- Advanced Roof Top Controls must integrate air-side economization, supply-fan speed control (by installing a variable speed drive), and demand-controlled ventilation
- The standard Demand Control Ventilation measure does not apply to systems with terminal reheat

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1.7 VFD

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Chilled Water Pump (1-75HP) without VFD	VFD	HP	$200.00
Hot Water Pump (1-75HP) without VFD	VFD	HP	$200.00
Pool Pump without VFD	VFD	HP	$200.00
HVAC Fan (1-100HP) without VFD	VFD	HP	$170.00

- Existing motor must not already have a VFD
- System must have a variable or reduced load
- Installation to have necessary control points and parameters

1.8 REFRIGERATION

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Glass Door Freezer	Freezer	$170.00
Non-ENERGY STAR unit	ENERGY STAR 15 ≤ V < 30 - Vertical Closed - Glass Door Freezer	Freezer	$320.00
Non-ENERGY STAR unit	ENERGY STAR 30 ≤ V < 50 - Vertical Closed - Glass Door Freezer	Freezer	$540.00
Non-ENERGY STAR unit	ENERGY STAR V ≥ 50 - Vertical Closed - Glass Door Freezer	Freezer	$854.00
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Solid Door Freezer	Freezer	$70.00
Non-ENERGY STAR unit	ENERGY STAR 15 ≤ V < 30 - Vertical Closed - Solid Door Freezer	Freezer	$140.00

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Non-ENERGY STAR unit	ENERGY STAR 30 ≤ V < 50 - Vertical Closed - Solid Door Freezer	Freezer	$242.00
Non-ENERGY STAR unit	ENERGY STAR V ≥ 50 - Vertical Closed - Solid Door Freezer	Freezer	$450.00
Non-ENERGY STAR unit	ENERGY STAR Horizontal Closed - Solid or Glass Door Freezer - All Volumes	Freezer	$780.00
No Controls	Anti-Sweat Heater Controls (Freezer)	Controller	$136.00
No Controls	Anti-Sweat Heater Controls (Refrigerator)	Controller	$100.00
Non-ENERGY STAR unit	ENERGY STAR 0 < V < 15 - Vertical Closed - Solid Door Refrigerator	Refrigerator	$56.00
Non-ENERGY STAR unit	ENERGY STAR Horizontal Closed - Solid or Glass Door Refrigerator - All Volumes	Refrigerator	$180.00
Shaded-pole motor with no fan control in refrigerated display case or walk-in cooling unit	Electronically Commutated Motor (ECM)	Motor	$100.00

- The ECM measure only applies to units that run continuously (8760)

1.9 WATER HEATING

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Electric Resistance Commercial Water Heater	2.9-14.6 kW (10 to 50 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$2,114.00
Electric Resistance Commercial Water Heater	14.7-29.3 kW (50 to 100 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$5,328.00
Electric Resistance Commercial Water Heater	29.4-87.9 kW (100 to 300 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$14,104.00

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Electric Resistance Commercial Water Heater	88-146.5 kW (300 to 500 MBH) Heat Pump Water Heater ≥ 3.0 COP	Heat Pump Water Heater	$28,000.00

1.10 **COMPRESSED AIR**

INEFFICIENT EQUIPMENT / CONDITION	EFFICIENT EQUIPMENT	UNIT OF MEASURE	INCENTIVE PER UNIT
Open Valve or Timer Condensate Drain	No Loss Condensate Drain	Drain	$200
Standard Air Nozzle	High-Efficiency Air Nozzle	Nozzle	$90

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Acronyms
HER – Home Energy Report
SBDI - Small Business Direct Install
SFLI – Single Family Low Income
MFLI – Multifamily Low Income
MFMR – Multifamily Market Rate

	Business Program Measures	Low Incentive Level ($/1st Yr kWh)	High Incentive Level ($/1st Yr kWh)
	Air Conditioning	$0.06	$0.27
	Air-Cooled Chiller	$0.05	$0.27
	Anti-Sweat Heater Control	$0.05	$0.22
	Barrel Wraps - Injection Mold and Extruders	$0.05	$0.22
	Beverage Vending Machine Control	$0.05	$0.22
	Built-in Lighting Fixtures	$0.05	$0.27
	Central Lighting Control	$0.06	$0.27
	Ceramic Metal Halide	$0.05	$0.27
	Chilled Water reset	$0.05	$0.22
	Compressed Air Optimization	$0.05	$0.22
	Compressor Controls	$0.05	$0.22
	Compressor Optimization	$0.05	$0.22
	Custom	$0.05	$0.27
	Daylight Sensor Controls	$0.05	$0.27
	Demand Controlled Ventilation	$0.06	$0.27
	Dual Technology Sensors	$0.05	$0.27
	Electronically Commutated Motors (ECM)	$0.05	$0.22
	Efficient Condenser	$0.06	$0.27
	Electronics - Monitor Power Management	$0.06	$0.27
	Energy Management Systems	$0.06	$0.27
	Energy Efficient Blower	$0.05	$0.22
	ENERGY STAR® Commercial Glass Door Freez/Refrig	$0.05	$0.27
	ENERGY STAR® Commercial Solid Door Freezers	$0.06	$0.27
	ENERGY STAR® Hot Holding Cabinets Full Size - Electric	$0.06	$0.27
	ENERGY STAR® Ice Machines	$0.05	$0.27
	Energy Star® Laptop	$0.05	$0.22
	Energy Star® POS Terminal	$0.05	$0.22
	Energy Star® Server	$0.05	$0.22
	ENERGY STAR® Steam Cookers	$0.06	$0.27
	ENERGY STAR® Vending Machine	$0.05	$0.22
	Engineered Commercial Kitchen Ventilation Hood	$0.06	$0.27
	Engineered Nozzles Compressed Air	$0.05	$0.22
	Floating Head Pressure Control	$0.05	$0.22
	Garage HID Replacement Retrofit	$0.06	$0.27
	Ground Source Heat Pump	$0.06	$0.27
	Head Pressure Control	$0.05	$0.22

	Business Program Measures	Low Incentive Level ($/1st Yr kWh)	High Incentive Level ($/1st Yr kWh)
	Heat Pump	$0.06	$0.27
	Heat Pump Water Heater	$0.05	$0.22
	HVAC	$0.05	~~$0.27~~ $1.03
	HVAC - Ventilation	$0.05	$0.27
	HVAC - Controls	$0.05	$0.27
	HVAC - Occupancy Sensors	$0.06	$0.27
	Induction Street Lighting	$0.05	$0.22
	Infrared Heater	$0.05	$0.22
	LED Case Lighting	$0.06	$0.27
	LED Lamps	$0.05	$0.28
	LED Linear	$0.05	$0.28
	LED or Electroluminescent Exit Sign	$0.06	$0.27
	Lighted Snack Dispensing Machine	$0.05	$0.22
	Linear Fluorescents	$0.05	$0.28
	Low Flow Faucet Aerator - Electric Water Heater	$0.05	$0.22
	Low Flow Showerhead	$0.06	$0.27
	Motors	$0.05	$0.27
	Occupancy Sensors	$0.06	$0.27
	Office Electronics	$0.05	$0.22
	Office Equipment - Plug Load Occupancy Sensors	$0.05	$0.22
	Optimizing Process Cooling	$0.05	$0.22
	Optimizing Process Heating	$0.05	$0.22
	Passive Infrared or Ultrasonic Sensors	$0.05	$0.22
	Pool Pumps	$0.05	$0.22
	Pool Pump - Timer	$0.05	$0.22
	Pre Rinse Sprayers - Electric Water Heater	$0.05	$0.22
	Pulse Start Metal Halide (retrofit only)	$0.06	$0.27
	Pumps	$0.05	$0.22
	Radiant Barrier	$0.06	$0.27
	Refrigerator - Door Gasket Replacement	$0.05	$0.22
	Repair Leaks - Air	$0.05	$0.22
	Retro-Commissioning	$0.05	$0.28
	Retro-Commissioning, Lighting	$0.05	$0.22
	Strategic Energy Management	$0.05	$0.27
	Strip Curtain for Walk-in Cooler or Freezer	$0.05	$0.22
	Switching Controls for Multilevel Lighting	$0.06	$0.27
	Tractor Heater Timers	$0.05	$0.22
	Variable Frequency Drives	$0.05	$0.22
	Variable Speed Drives - Air Compressors	$0.05	$0.22
	Wall Insulation	$0.05	$0.27
	Water Heater Timer	$0.06	$0.27
	Window Film	$0.06	$0.27
	Window Replacement	$0.06	$0.27
	Windows-High Efficiency	$0.06	$0.27
	Water Loop Heat Pump	$0.06	$0.27
	Water-Cool Centrifugal Chiller	$0.05	$0.27

	Business Program Measures	Low Incentive Level ($/1st Yr kWh)	High Incentive Level ($/1st Yr kWh)
	Water-Cool Screw Chiller	$0.06	$0.27
SBDI	Lighting	$0.05	$0.39
SBDI	Controls	$0.05	$0.39
SBDI	Smart Thermostats	$0.05	$0.39
SBDI	Variable Frequency Drives	$0.05	$0.39
SBDI	Motors	$0.05	$0.39
SBDI	Refrigeration/Freezer	$0.05	$0.39
SBDI	Water Heating	$0.05	$0.39
SBDI	HVAC	$0.05	~~$0.39~~ $1.03
Social Services	Lighting	$0.05	Full Cost
Social Services	Controls	$0.05	Full Cost
Social Services	Smart Thermostats	$0.05	Full Cost
Social Services	Variable Frequency Drives	$0.05	Full Cost
Social Services	Motors	$0.05	Full Cost
Social Services	Refrigeration/Freezer	$0.05	Full Cost
Social Services	Water Heating	$0.05	Full Cost
Social Services	HVAC	$0.05	Full Cost

Any direct installation of residential measures will have the following costs added to the stated incentive amount:

1. Labor for installation;
2. Removal, decommissioning, recycling and disposal of the existing item for which the new measure will substitute; and
3. Acquisition and functioning installation of the new measures complete with all accessories and appurtenances required for its intended use and safe operation.

Any shipped or mailed residential measures will have the shipping and handling costs added to the stated incentive amount.

	Residential Program Measures	Low Incentive Level ($/Measure)	High Incentive Level ($/Measure)
	ENERGY STAR® Air Purifiers	$20.00	$150.00
	Air Source Heat Pump (ASHP)	$75.00	$2,000.00
	Central AC	$50.00	$1,100.00
	Dehumidifier Recycling	$5.00	$45.00
	Dirty Filter Alarm	$0.50	$20.00
	Dual Fuel Heat Pump (DFHP)	$50.00	$1,100.00
	Ductless AC	$100.00	$800.00
	Ductless Air Source Heat Pump (ASHP)	$300.00	$2,000.00
	Electronically Commutated Motor (ECM)	$20.00	$200.00
	ENERGY STAR® Dehumidifier	$15.00	$100.00
	ENERGY STAR® Room ACs	$20.00	$300.00
	ENERGY STAR® Water Coolers	$10.00	$100.00
	Freezer Recycling	$20.00	$100.00
	Ground Source Heat Pump (GSHP)	$400.00	$3,000.00
	Heat Pump Strip Installed	$25.00	$135.00
	Heat Pump Strip Reset	$5.00	$25.00
	Heat Pump Water Heater	$100.00	$900.00
	High Efficiency Faucet Aerator	$.50	$6.00
	High Efficiency Showerhead	$1.50	$20.00
	Indoor Coil Cleaning	$10.00	$65.00
	LED Nightlight	$0.15	$3.25
	LEDs	$0.50	$15.00
	Outdoor Coil Cleaning	$5.00	$30.00
	Pipe Insulation	$0.25 per ft	$5.00
	ENERGY STAR® Pool Pump	$50.00	$450.00
	Power Strip	$10.00	$30.00
	Refrigerator Recycling	$20.00	$100.00
	Refrigerant Charge	$25.00	$100.00
	Room AC recycling	$10.00	$100.00
	Smart Thermostat	$25.00	$200.00
	Tune Up	$30.00	$150.00

	Residential Program Measures	Low Incentive Level ($/Measure)	High Incentive Level ($/Measure)
	VFD on Pool Pump	$50.00	$500.00
MFMR	Packaged Terminal Air Conditioners (PTAC)	$30.00	$120.00
MFMR	Packaged Terminal Heat Pumps (PTHP)	$30.00	$140.00
SFLI/MFLI	Air Sealing	$0.11 per sf	Full Cost
SFLI/MFLI	Air Source Heat Pump (ASHP)	$800.00	Full Cost
SFLI	Ceiling Insulation	$.05 per sf x ΔR	Full Cost
SFLI/MFLI	Central AC	$500.00	Full Cost
SFLI/MFLI	Dirty Filter Alarm	$2.00	Full Cost
SFLI	Duct Insulation	$100.00	Full Cost
SFLI	Duct Repair	$200.00	Full Cost
SFLI	Duct Sealing	$100.00	Full Cost
SFLI/MFLI	Ductless AC	$200.00	Full Cost
SFLI/MFLI	Electronically Commutated Motor (ECM)	$100.00	Full Cost
SFLI/MFLI	ENERGY STAR® Refrigerator	$200.00	Full Cost
SFLI/MFLI	ENERGY STAR® Room AC	$150.00	Full Cost
SFLI/MFLI	ENERGY STAR® Thru-the-Wall AC	$150.00	Full Cost
SFLI/MFLI	ENERGY STAR® Clothes Washer	$100.00	Full Cost
SFLI	Floor Insulation	$.05 per sf	Full Cost
SFLI	Heat Pump Water Heater	$100.00	Full Cost
SFLI/MFLI	Indoor Coil Cleaning	$50.00	Full Cost
SFLI/MFLI	LED Nightlight	$0.15	Full Cost
SFLI/MFLI	LED bulb	$1.00	Full Cost
SFLI/MFLI	High Efficiency Faucet Aerator	$2.00	Full Cost
SFLI/MFLI	High Efficiency Showerhead	$20.00	Full Cost
SFLI/MFLI	Outdoor Coil Cleaning	$25.00	Full Cost
MFLI	Packaged Terminal Air Conditioner (PTAC)	$30.00	Full Cost
MFLI	Packaged Terminal Heat Pump (PTHP)	$30.00	Full Cost
SFLI/MFLI	Pipe Insulation	$0.25 per ft	Full Cost
SFLI/MFLI	Programmable Thermostat	$25.00	Full Cost
SFLI/MFLI	Refrigerator Coil Cleaning Brush	$0.25	Full Cost
SFLI/MFLI	Refrigerant Charge	$45.00 per lb	Full Cost
SFLI/MFLI	Shower Start	$5.00	Full Cost
SFLI/MFLI	Smart Strip	$5.00	Full Cost
SFLI/MFLI	Smart Thermostat	$25.00	Full Cost
SFLI/MFLI	Tune Up	$30.00	Full Cost
SFLI/MFLI	Electric Water Heater Tank Wrap	$30.00	Full Cost
SFLI/MFLI	Window Film	$1.00 per sf	Full Cost
SFLI/MFLI	Window Replacement	$0.30 per sf	Full Cost

	Residential Program Measures	Low Incentive Level ($/1st Yr kWh)	High Incentive Level ($/1st Yr kWh)
HER	Home Energy Report	$0.00	$0.30
MFMR	Lighting	$0.05	$0.39
MFMR	Controls	$0.05	$0.39
MFMR	Building Shell	$0.05	$0.39
MFMR	Smart Thermostats	$0.05	$0.39
MFMR	Variable Frequency Drives	$0.05	$0.39
MFMR	Motors	$0.05	$0.39
MFMR	Refrigeration/Freezer	$0.05	$0.39
MFMR	Water Heating	$0.05	$0.39
MFMR	HVAC	$0.05	$0.39
MFLI	Lighting	$0.10	Full Cost
MFLIMFL	Controls	$0.10	Full Cost
MFLI	Building Shell	$0.10	Full Cost
MFLIMFL	Smart Thermostats	$0.10	Full Cost
MFLIMFL	Variable Frequency Drives	$0.10	Full Cost
MFLIMFL	Motors	$0.10	Full Cost
MFLIMFL	Refrigeration/Freezer	$0.10	Full Cost
MFLIMFL	Water Heating	$0.10	Full Cost
MFLIMFL	HVAC	$0.10	Full Cost
MFLI	Miscellaneous	$0.10	Full Cost

DEMAND RESPONSE PROGRAM MEASURES

Residential Demand Response	Enrollment incentive*		Equipment incentive*		Installation incentive*		Annual Participation incentive*	
	Low	High	Low	High	Low	High	Low	High
Demand Response Advanced Thermostat	$0	$200	$0	$200	$0	$200	$0	$100

*Residential DR incentives may be applied by the program per household or per advanced thermostat.

Business Demand Response	Annual Incentive		Event Incentive	
Measure Category	Low	High	Low	High
kW Payment for the Average kW Savings During All Events During a Season	Varies by Customer		$0	
kWh Payment for the Energy Savings During Each Dispatch Event in a Season	$0		Varies by Customer	

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MFMR – Multifamily Market Rate

	Business Program Measures	Low Incentive Level ($/1st Yr kWh)	High Incentive Level ($/1st Yr kWh)
	Air Conditioning	$0.06	$0.27
	Air-Cooled Chiller	$0.05	$0.27
	Anti-Sweat Heater Control	$0.05	$0.22
	Barrel Wraps - Injection Mold and Extruders	$0.05	$0.22
	Beverage Vending Machine Control	$0.05	$0.22
	Built-in Lighting Fixtures	$0.05	$0.27
	Central Lighting Control	$0.06	$0.27
	Ceramic Metal Halide	$0.05	$0.27
	Chilled Water reset	$0.05	$0.22
	Compressed Air Optimization	$0.05	$0.22
	Compressor Controls	$0.05	$0.22
	Compressor Optimization	$0.05	$0.22
	Custom	$0.05	$0.27
	Daylight Sensor Controls	$0.05	$0.27
	Demand Controlled Ventilation	$0.06	$0.27
	Dual Technology Sensors	$0.05	$0.27
	Electronically Commutated Motors (ECM)	$0.05	$0.22
	Efficient Condenser	$0.06	$0.27
	Electronics - Monitor Power Management	$0.06	$0.27
	Energy Management Systems	$0.06	$0.27
	Energy Efficient Blower	$0.05	$0.22
	ENERGY STAR® Commercial Glass Door Freez/Refrig	$0.05	$0.27
	ENERGY STAR® Commercial Solid Door Freezers	$0.06	$0.27
	ENERGY STAR® Hot Holding Cabinets Full Size - Electric	$0.06	$0.27
	ENERGY STAR® Ice Machines	$0.05	$0.27
	Energy Star® Laptop	$0.05	$0.22
	Energy Star® POS Terminal	$0.05	$0.22
	Energy Star® Server	$0.05	$0.22
	ENERGY STAR® Steam Cookers	$0.06	$0.27
	ENERGY STAR® Vending Machine	$0.05	$0.22
	Engineered Commercial Kitchen Ventilation Hood	$0.06	$0.27
	Engineered Nozzles Compressed Air	$0.05	$0.22
	Floating Head Pressure Control	$0.05	$0.22
	Garage HID Replacement Retrofit	$0.06	$0.27
	Ground Source Heat Pump	$0.06	$0.27
	Head Pressure Control	$0.05	$0.22

	Business Program Measures	Low Incentive Level ($/1st Yr kWh)	High Incentive Level ($/1st Yr kWh)
	Heat Pump	$0.06	$0.27
	Heat Pump Water Heater	$0.05	$0.22
	HVAC	$0.05	$1.03
	HVAC - Ventilation	$0.05	$0.27
	HVAC - Controls	$0.05	$0.27
	HVAC - Occupancy Sensors	$0.06	$0.27
	Induction Street Lighting	$0.05	$0.22
	Infrared Heater	$0.05	$0.22
	LED Case Lighting	$0.06	$0.27
	LED Lamps	$0.05	$0.28
	LED Linear	$0.05	$0.28
	LED or Electroluminescent Exit Sign	$0.06	$0.27
	Lighted Snack Dispensing Machine	$0.05	$0.22
	Linear Fluorescents	$0.05	$0.28
	Low Flow Faucet Aerator - Electric Water Heater	$0.05	$0.22
	Low Flow Showerhead	$0.06	$0.27
	Motors	$0.05	$0.27
	Occupancy Sensors	$0.06	$0.27
	Office Electronics	$0.05	$0.22
	Office Equipment - Plug Load Occupancy Sensors	$0.05	$0.22
	Optimizing Process Cooling	$0.05	$0.22
	Optimizing Process Heating	$0.05	$0.22
	Passive Infrared or Ultrasonic Sensors	$0.05	$0.22
	Pool Pumps	$0.05	$0.22
	Pool Pump - Timer	$0.05	$0.22
	Pre Rinse Sprayers - Electric Water Heater	$0.05	$0.22
	Pulse Start Metal Halide (retrofit only)	$0.06	$0.27
	Pumps	$0.05	$0.22
	Radiant Barrier	$0.06	$0.27
	Refrigerator - Door Gasket Replacement	$0.05	$0.22
	Repair Leaks - Air	$0.05	$0.22
	Retro-Commissioning	$0.05	$0.28
	Retro-Commissioning, Lighting	$0.05	$0.22
	Strategic Energy Management	$0.05	$0.27
	Strip Curtain for Walk-in Cooler or Freezer	$0.05	$0.22
	Switching Controls for Multilevel Lighting	$0.06	$0.27
	Tractor Heater Timers	$0.05	$0.22
	Variable Frequency Drives	$0.05	$0.22
	Variable Speed Drives - Air Compressors	$0.05	$0.22
	Wall Insulation	$0.05	$0.27
	Water Heater Timer	$0.06	$0.27
	Window Film	$0.06	$0.27
	Window Replacement	$0.06	$0.27
	Windows-High Efficiency	$0.06	$0.27
	Water Loop Heat Pump	$0.06	$0.27
	Water-Cool Centrifugal Chiller	$0.05	$0.27

	Business Program Measures	Low Incentive Level ($/1st Yr kWh)	High Incentive Level ($/1st Yr kWh)
	Water-Cool Screw Chiller	$0.06	$0.27
SBDI	Lighting	$0.05	$0.39
SBDI	Controls	$0.05	$0.39
SBDI	Smart Thermostats	$0.05	$0.39
SBDI	Variable Frequency Drives	$0.05	$0.39
SBDI	Motors	$0.05	$0.39
SBDI	Refrigeration/Freezer	$0.05	$0.39
SBDI	Water Heating	$0.05	$0.39
SBDI	HVAC	$0.05	$1.03
Social Services	Lighting	$0.05	Full Cost
Social Services	Controls	$0.05	Full Cost
Social Services	Smart Thermostats	$0.05	Full Cost
Social Services	Variable Frequency Drives	$0.05	Full Cost
Social Services	Motors	$0.05	Full Cost
Social Services	Refrigeration/Freezer	$0.05	Full Cost
Social Services	Water Heating	$0.05	Full Cost
Social Services	HVAC	$0.05	Full Cost

Any direct installation of residential measures will have the following costs added to the stated incentive amount:

1. Labor for installation;
2. Removal, decommissioning, recycling and disposal of the existing item for which the new measure will substitute; and
3. Acquisition and functioning installation of the new measures complete with all accessories and appurtenances required for its intended use and safe operation.

Any shipped or mailed residential measures will have the shipping and handling costs added to the stated incentive amount.

	Residential Program Measures	Low Incentive Level ($/Measure)	High Incentive Level ($/Measure)
	ENERGY STAR® Air Purifiers	$20.00	$150.00
	Air Source Heat Pump (ASHP)	$75.00	$2,000.00
	Central AC	$50.00	$1,100.00
	Dehumidifier Recycling	$5.00	$45.00
	Dirty Filter Alarm	$0.50	$20.00
	Dual Fuel Heat Pump (DFHP)	$50.00	$1,100.00
	Ductless AC	$100.00	$800.00
	Ductless Air Source Heat Pump (ASHP)	$300.00	$2,000.00
	Electronically Commutated Motor (ECM)	$20.00	$200.00
	ENERGY STAR® Dehumidifier	$15.00	$100.00
	ENERGY STAR® Room ACs	$20.00	$300.00
	ENERGY STAR® Water Coolers	$10.00	$100.00
	Freezer Recycling	$20.00	$100.00
	Ground Source Heat Pump (GSHP)	$400.00	$3,000.00
	Heat Pump Strip Installed	$25.00	$135.00
	Heat Pump Strip Reset	$5.00	$25.00
	Heat Pump Water Heater	$100.00	$900.00
	High Efficiency Faucet Aerator	$.50	$6.00
	High Efficiency Showerhead	$1.50	$20.00
	Indoor Coil Cleaning	$10.00	$65.00
	LED Nightlight	$0.15	$3.25
	LEDs	$0.50	$15.00
	Outdoor Coil Cleaning	$5.00	$30.00
	Pipe Insulation	$0.25 per ft	$5.00
	ENERGY STAR® Pool Pump	$50.00	$450.00
	Power Strip	$10.00	$30.00
	Refrigerator Recycling	$20.00	$100.00
	Refrigerant Charge	$25.00	$100.00
	Room AC recycling	$10.00	$100.00
	Smart Thermostat	$25.00	$200.00
	Tune Up	$30.00	$150.00

	Residential Program Measures	Low Incentive Level ($/Measure)	High Incentive Level ($/Measure)
	VFD on Pool Pump	$50.00	$500.00
MFMR	Packaged Terminal Air Conditioners (PTAC)	$30.00	$120.00
MFMR	Packaged Terminal Heat Pumps (PTHP)	$30.00	$140.00
SFLI/MFLI	Air Sealing	$0.11 per sf	Full Cost
SFLI/MFLI	Air Source Heat Pump (ASHP)	$800.00	Full Cost
SFLI	Ceiling Insulation	$.05 per sf x ΔR	Full Cost
SFLI/MFLI	Central AC	$500.00	Full Cost
SFLI/MFLI	Dirty Filter Alarm	$2.00	Full Cost
SFLI	Duct Insulation	$100.00	Full Cost
SFLI	Duct Repair	$200.00	Full Cost
SFLI	Duct Sealing	$100.00	Full Cost
SFLI/MFLI	Ductless AC	$200.00	Full Cost
SFLI/MFLI	Electronically Commutated Motor (ECM)	$100.00	Full Cost
SFLI/MFLI	ENERGY STAR® Refrigerator	$200.00	Full Cost
SFLI/MFLI	ENERGY STAR® Room AC	$150.00	Full Cost
SFLI/MFLI	ENERGY STAR® Thru-the-Wall AC	$150.00	Full Cost
SFLI/MFLI	ENERGY STAR® Clothes Washer	$100.00	Full Cost
SFLI	Floor Insulation	$.05 per sf	Full Cost
SFLI	Heat Pump Water Heater	$100.00	Full Cost
SFLI/MFLI	Indoor Coil Cleaning	$50.00	Full Cost
SFLI/MFLI	LED Nightlight	$0.15	Full Cost
SFLI/MFLI	LED bulb	$1.00	Full Cost
SFLI/MFLI	High Efficiency Faucet Aerator	$2.00	Full Cost
SFLI/MFLI	High Efficiency Showerhead	$20.00	Full Cost
SFLI/MFLI	Outdoor Coil Cleaning	$25.00	Full Cost
MFLI	Packaged Terminal Air Conditioner (PTAC)	$30.00	Full Cost
MFLI	Packaged Terminal Heat Pump (PTHP)	$30.00	Full Cost
SFLI/MFLI	Pipe Insulation	$0.25 per ft	Full Cost
SFLI/MFLI	Programmable Thermostat	$25.00	Full Cost
SFLI/MFLI	Refrigerator Coil Cleaning Brush	$0.25	Full Cost
SFLI/MFLI	Refrigerant Charge	$45.00 per lb	Full Cost
SFLI/MFLI	Shower Start	$5.00	Full Cost
SFLI/MFLI	Smart Strip	$5.00	Full Cost
SFLI/MFLI	Smart Thermostat	$25.00	Full Cost
SFLI/MFLI	Tune Up	$30.00	Full Cost
SFLI/MFLI	Electric Water Heater Tank Wrap	$30.00	Full Cost
SFLI/MFLI	Window Film	$1.00 per sf	Full Cost
SFLI/MFLI	Window Replacement	$0.30 per sf	Full Cost

	Residential Program Measures	Low Incentive Level ($/1st Yr kWh)	High Incentive Level ($/1st Yr kWh)
HER	Home Energy Report	$0.00	$0.30
MFMR	Lighting	$0.05	$0.39
MFMR	Controls	$0.05	$0.39
MFMR	Building Shell	$0.05	$0.39
MFMR	Smart Thermostats	$0.05	$0.39
MFMR	Variable Frequency Drives	$0.05	$0.39
MFMR	Motors	$0.05	$0.39
MFMR	Refrigeration/Freezer	$0.05	$0.39
MFMR	Water Heating	$0.05	$0.39
MFMR	HVAC	$0.05	$0.39
MFLI	Lighting	$0.10	Full Cost
MFLIMFL	Controls	$0.10	Full Cost
MFLI	Building Shell	$0.10	Full Cost
MFLIMFL	Smart Thermostats	$0.10	Full Cost
MFLIMFL	Variable Frequency Drives	$0.10	Full Cost
MFLIMFL	Motors	$0.10	Full Cost
MFLIMFL	Refrigeration/Freezer	$0.10	Full Cost
MFLIMFL	Water Heating	$0.10	Full Cost
MFLIMFL	HVAC	$0.10	Full Cost
MFLI	Miscellaneous	$0.10	Full Cost

DEMAND RESPONSE PROGRAM MEASURES

Residential Demand Response	Enrollment incentive*		Equipment incentive*		Installation incentive*		Annual Participation incentive*	
	Low	High	Low	High	Low	High	Low	High
Demand Response Advanced Thermostat	$0	$200	$0	$200	$0	$200	$0	$100

*Residential DR incentives may be applied by the program per household or per advanced thermostat.

Business Demand Response	Annual Incentive		Event Incentive	
Measure Category	Low	High	Low	High
kW Payment for the Average kW Savings During All Events During a Season	Varies by Customer		$0	
kWh Payment for the Energy Savings During Each Dispatch Event in a Season	$0		Varies by Customer	

CUSTOM INCENTIVE PROGRAM GUIDELINES

1.1 DESCRIPTION

The Custom Incentive Program offers the opportunity to implement energy efficiency improvements not eligible under the other energy efficiency incentive Programs. These incentives are determined based on the calculated estimated annual energy reduction.

Types of Custom incentives include but are not excluded to:

- Retrofit of equipment with new and higher-efficiency equipment
- Process improvements
- System controls

1.2 OBJECTIVE

The objective of the Custom Incentive Program is to provide awareness of cost-effective energy efficiency opportunities outside the other energy efficiency incentive Programs, and incentives to encourage achieving energy savings.

1.3 DATES AND TIMELINES

- The program start date is March 1st, 2019.
- The last day to submit applications for Pre-Approval is October 30th, 2021.
- Completion documents and the completed application must be received no later than 12 months from the date the incentive offer was signed by the customer or November 30th, 2021, whichever occurs earlier.

1.4 ELIGIBILITY

1.4.1 Participant Eligibility

Commercial electric customers of Ameren Missouri that are classified under one of the following rates are eligible to apply for incentives (Excluding multifamily market and low-income, which is part of Residential Program):

- Small General Service Rate 2(M)
- Large General Service Rate 3(M)
- Small Primary Service Rate 4(M)
- Large Primary Service Rate 11(M)

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BizSavers@ameren.com

1.4.2 Payee Eligibility

Eligible Ameren Missouri customers may elect to receive incentive payments for qualifying measures through one of the following methods:

- By check to the Ameren Missouri customer associated with the project
- As a bill credit toward the Ameren Missouri company account where qualifying measures were installed
- By authorizing a check to be made payable to an approved Ameren Missouri Trade Ally in good standing

> ***Note:*** *Upon receiving a completed application designating an approved Trade Ally in good standing as the payee, the BizSavers Team will contact the customer to verify implementation of project measures prior to processing the application.*

1.4.3 Equipment eligibility

Requirements for eligible measures:

- The installed equipment must achieve a level of energy savings (kWh).
- The installed equipment must pass the cost benefit test within the application.
- The pre-incentive simple payback of installed measures must be greater than 18 months.

Examples of Ineligible Measures:

- Installed equipment, such as high-efficiency space heating, that culminates in little or no reduction in Ameren Missouri's peak coincident demand is not eligible for incentives.
- Installed equipment that has an effective useful life (based on industry averages) of less than 10 years may not be eligible for incentives. Examples include but are not limited to PC Power Management and strip curtains.

1.4.4 Project eligibility

- Custom Incentive Program applications will be approved based on fulfillment of eligibility requirements, technical review and approval, passed inspections, and compliance with program terms and conditions.
- Project measures must demonstrate reliable and cost-effective energy savings potential in the proposed use and site.
- Equipment may not be purchased or installed prior to the customer signing and returning the Pre-Approval incentive offer.

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- Equipment must be installed prior to submitting completion paperwork.

1.5 PROCESS

1. All Custom Incentive applications must be submitted to the BizSavers Team for Pre-Approval before equipment is purchased or installed.
2. Once the BizSavers Team receives your application they will perform a technical review in order to:
    a. Determine energy savings and demand reduction potential
    b. Verify project, measure, and installation cost estimates
    c. Verify the energy efficiency impact of the measure(s)
    d. Determine the value of the incentive offer

    Note: *Projects with incentives greater than or equal to $15,000 will require a pre-installation inspection.*
3. Once the project is reviewed and the value of the incentive offer has been determined, the BizSavers Team will send the incentive offer to the project contacts for their review and signature.
    a. When the customer receives the offer from the BizSavers Team they will need to indicate the project estimated start date, installation complete date, and date final paperwork will be submitted to the BizSavers Team.
    b. The customer must sign and return the offer to the BizSavers Team within 30 days of receipt to signify acceptance of the offer.
4. Once the offer is signed and submitted back to the BizSavers Team, purchase and installation of project equipment can begin.
5. After complete installation ensure that the completed application is adjusted to accurately represent installed equipment (ensure to identify any changes from the offer).

    Note: *Any change in scope from what was offered will require recalculation of incentive amounts. The incentive may increase or decrease based on measure eligibility and incentive budget availability.*
6. Submit the final project application and required completion documentation (outlined in the application) to the BizSavers Team at ***BizSavers@ameren.com***.

    Note: *All projects are subject to inspection after submittal of the completion paperwork and completed application. Projects with incentives greater than or equal to $15,000 will require a post-installation inspection.*

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7. Once the BizSavers Team receives your completed application they will perform a technical review and submit for final approval prior to your incentive being distributed.

Note: *The BizSavers Team may identify additional questions or documentation requirements during technical review.*

1.6 INCENTIVES

Incentive amounts are subject to change. Custom Incentives are based on the estimated energy savings after completion and verification of the project.

Implementation of pre-approved measures may be reimbursed up to a maximum of 50% of the total cost or 100% of incremental cost based upon the table below. These costs can include the cost of installation, equipment, disposal fees, and equipment rental.

Upgrade Type	Cost/Savings Claimed	Incentive Maximum per measure
Early Replacement – Equipment replaced before end of useful life	Total cost & savings – difference between existing equipment and efficient equipment	**50% of total project cost**
End of Life Replacement – Replacing failed equipment or equipment at the end of its useful life	Incremental cost & savings – difference between lowest new efficient equipment option and selected new efficient equipment	**100 % of incremental project cost**

~~Each measure incentive is capped at the total cost of the installed measure. This includes the cost of installation, equipment, disposal fees, and equipment rental.~~

Commented [GDW(1]: No change to the program rules, just removing a contradictory sentence and moving the other above the table.

Note: *If an eligible third party has been assigned as the payee by the customer then only costs associated with services or equipment directly provided by the third party can be claimed on the application.*

Customers must install measures achieving a minimum total incentive of **$150.00** per application. Total incentives across all programs shall be capped at **$3,000,000** per customer per this cycle defined as March 1, 2019 through December 31st, 2021.

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1.1 DESCRIPTION

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- Retrofit of equipment with new and higher-efficiency equipment
- Process improvements
- System controls

1.2 OBJECTIVE

The objective of the Custom Incentive Program is to provide awareness of cost-effective energy efficiency opportunities outside the other energy efficiency incentive Programs, and incentives to encourage achieving energy savings.

1.3 DATES AND TIMELINES

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- The installed equipment must achieve a level of energy savings (kWh).
- The installed equipment must pass the cost benefit test within the application.
- The pre-incentive simple payback of installed measures must be greater than 18 months.

Examples of Ineligible Measures:

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- Project measures must demonstrate reliable and cost-effective energy savings potential in the proposed use and site.
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