# BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of the Application of	)		
1 800 Collect, Inc. for a Certificate of Service	)		
Authority to Provide Interexchange	)	Case No.	
Telecommunications Services	)	-	
and to Classify Applicant as Competitive	)		

# APPLICATION

COMES NOW 1 800 Collect, Inc., ("Applicant"), a Florida Corporation, by its undersigned counsel, and files this verified application pursuant to 4 CSR 240-2.060, 4 CSR 240-3.510, Sections 392.410 to 392.455, and the Federal Telecommunications Act of 1996, respectfully requesting that the Missouri Public Service Commission ("Commission") issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide interexchange telecommunications services pursuant to Section 392.410;
- (b) grants competitive status to Applicant, and classifies the Applicant's services as competitive, pursuant to Section 392.461;
- (c) waives certain Commission rules and statutory provisions, pursuant to Section 392.420; and
- (d) approve Applicant's initial tariff.

In support of its request, Applicant states as follows:

<sup>&</sup>lt;sup>1</sup> Unless otherwise indicated, all statutory references are to the Missouri Revised Statutes (2010), as amended.

The legal name and principal office or place of business of the Applicant are: 1.

> 1 800 Collect, Inc. 1658 Gailes Boulevard, Suite B. San Diego, California92154 (619) 710-1650/Phone (619) 710-0838/Facsimile

- A copy of Applicant's authority to transact business in Missouri is attached hereto 2. as Exhibit I.
- All inquiries, correspondence, communications, pleadings, notices, orders, and 3. decisions relating to the case should be addressed to:

Mark P. Johnson Lisa A. Gilbreath SNR Denton US LLP 4520 Main Street, Suite 1100 Kansas City, MO 64111 Telephone: 816.460.2400 mark.johnson@snrdenton.com lisa.gilbreath@snrdenton.com

#### And to:

Lance J.M. Steinhart, Esq. Lance J.M. Steinhart, P.C. 1720 Windward Concourse, Suite 115 Alpharetta, Georgia 30005 (770) 232-9200 (770) 232-9208 (Fax) lsteinhart@telecomcounsel.com

- Applicant is a reseller of telecommunications services. Applicant proposes to 4. provide operator assisted interexchange telecommunications services within Missouri, such as collect, third party billed, person-to-person, and credit card calls from payphone locations and other traffic aggregator locations, such as hotels and hospitals, to business and residential customers throughout the State of Missouri.
  - Applicant possesses the technical and managerial expertise, as well as the 5.

financial resources, necessary to provide the proposed services. Applicant has the experience in the telecommunications industry and the technical and financial resources to provide telecommunications services within Missouri. A description of the experience of the Applicant's management personnel is attached as **Exhibit II**.

- 6. Applicant's proposed interexchange tariff is attached as **Exhibit III**. The proposed tariff contains the rules and regulations applicable to its customers, a description of the services to be offered, and a list of rates associated with such services. The tariff has an effective date which is not fewer than forty-five (45) days after the tariff's issue date. Applicant requests that the Commission approve the attached tariff.
- 7. Applicant requests classification as a competitive telecommunications company within the State of Missouri, and that its services be classified as competitive. Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation. Granting of this application is in the public interest as it will allow greater price and service options for telephone users.
- 8. Consistent with the Commission's treatment of other certificated interexchange telecommunications companies, Applicant requests waiver of the following statutes and regulations for Applicant and its interexchange services offerings:

Missouri Statutes:	Missouri Public Service Commission Rules:
392.210.2	4 CSR 240-3.550(4) & (5)(A)
392.240.1	4 CSR 240-10.020
392.270	4 CSR 240-30.040
392.280	4 CSR 240-32.060
392.290	4 CSR 240-32.070
392.300	4 CSR 240-32.080
392.310	4 CSR 240-33.040(1) through (3) & (5) through (10)
392.320	4 CSR 240-33.045
392.330	4 CSR 240-33.080(1)

- 9. The above-referenced rules and statutory provisions have been waived by the Commission for competitive interexchange carriers in prior cases. The rules and statutory provisions for which Applicant seeks waiver or exemption are principally applicable to non-competitive telecommunications carriers. It would be inconsistent with the provisions of Sections 392.361 to 392.520 and with the goal and purpose of Section 392.420 to apply such rules or statutory provisions to a competitive telecommunications carrier such as Applicant.
- 10. Pursuant to Section 386.570, Applicant will comply with all applicable Commission rules except those which are specifically waived by the Commission pursuant to a request filed by the Applicant. Applicant is willing and intends to comply with all applicable Commission rules and is willing to meet all relevant service standards including, but not limited to, billing, quality of service, and tariff filing and maintenance in a manner consistent with the Commission's requirements for interexchange carriers with whom Applicant seeks authority to compete.
- 11. Applicant has no pending actions or final unsatisfied judgments or decisions against it from any state or federal agency or court which involve customer service or rates, which action, judgment or decision has occurred within three (3) years of the date of this Application. No Commission annual reports or assessment fees are overdue.
- 12. Granting this Application will further the public interest by expanding the availability of competitive telecommunications services in the State of Missouri. In addition, intrastate offering of the services described in this Application is in the public interest because the services will provide Missouri customers with access to new technologies and service

choices, and can permit customers to achieve increased efficiencies and cost savings. In particular, the public will benefit directly, through the use of the competitive services to be offered by Applicant, and indirectly, because the presence of Applicant in this market will increase the incentives for other telecommunications providers to operate more efficiently, offer more innovative services, reduce their prices, and improve their quality of service.

WHEREFORE, Applicant 1 800 Collect, Inc., respectfully requests that the Missouri Public Service Commission grant it a certificate of service authority to provide interexchange telecommunications services within the State of Missouri. Applicant also requests classification as a competitive telecommunications company and that its services be classified as competitive. Applicant requests a waiver of the above-referenced rules and statutory provisions. Finally, Applicant requests that the Commission approve its initial tariff.

Respectfully submitted,

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Attorneys for Applicant 1800 Collect, Inc.

# **CERTIFICATE OF SERVICE**

I hereby certify that on this 19th day of December, 2011 copies of the foregoing have been mailed, transmitted by facsimile, or emailed to:

Office of the Public Counsel Governor Office Building P.O. Box 2230 200 Madison, Suite 650 Jefferson City MO 65102

/s/ Lisa A. Gilbreath
Lisa A. Gilbreath

State of	California	
County of	of San Diego	

# **VERIFICATION**

I, Gregorio Galicot, being duly sworn, declare that I am the President of 1 800 Collect, Inc., the Applicant. I verify that, based upon information and belief, I have knowledge of the statements in the foregoing Application, and I declare that they are true and correct.

Gregorio Galicot President

X Sworn to before me, the undersigned Notary Public on this day of Nov., 2011.

ELBA GIBSON
Commission # 1801606
Notary Public - California
San Diego County
My Comm. Expires Jun 14, 2012

Notary Public

Elba Gibson, Notary Public Print or Type Name

My commission expires:

June 14, 2012

# **Exhibit I Missouri Secretary of State Authorization**

STATE OF MISSOURI



# Robin Carnahan Secretary of State

CERTIFICATE OF AUTHORITY

WHEREAS,

1 800 COLLECT, INC. F01170234

using in Missouri the name

1 800 COLLECT, INC.

has complied with the General and Business Corporation Law which governs Foreign Corporations; by filing in the office of the Secretary of State of Missouri authenticated evidence of its incorporation and good standing under the Laws of the State of Florida.

NOW, THEREFORE, I, ROBIN CARNAHAN, Secretary of State of the State of Missouri, do hereby certify that said corporation is from this date duly authorized to transact business in this State, and is entitled to all rights and privileges granted to Foreign Corporations under the General and Business Corporation Law of Missouri.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri. Done at the City of Jefferson, this 14th day of September, 2011.





# **Exhibit II**

# **Executive Officers' Qualifications and Experience**

Company's Telecommunications Background

# Rafael Galicot, CEO, BBG Communications:

Mr. Galicot is the co-founder and CEO of BBG communications, Inc. Mr. R. Galicot graduated from San Diego State University with a BA in Finance. After receiving his degree formed, Emerald Mills a procurement company in the Hospitality industry. Today BBG offers numerous telecommunication products in Mexico, Canada and the US. Services mostly target the hospitality industry and include WIFI services, international operator, prepaid calling cards, and several other services. In 2006, founded BBG Global A.G. to offer telecommunications services in now over 72 countries. Mr. Galicot successfully ventured in to the real estate sector and was able to acquire vast array of properties including the BAJA STUDIOS where the TITANIC was filmed. Recently, he entered the sustainable energy sector venturing in the development of Hydro Electric plants in Mexico. Mr. R. Galicot has been an active contributor to Ohr Shalom Synagogue, Anti Defamation League and supports many other San Diego charities and organizations.

# Gregorio Galicot, President, 1 800 Collect, Inc.:

Mr. G. Galicot has worked for BBG Communications, Inc., a telecommunications service provider, since 1996. Mr. G. Galicot graduated from San Diego State University with a BA in Finance. After receiving his degree, Mr. G. Galicot studied finance in Japan in the Japan International Cooperation Agency. Since then, he has built BBG Communications from the ground up starting with operator services. Today BBG offers numerous telecommunication services to the hospitality industry including Hotel WIFI services, operator assisted calling services, prepaid calling cards, and several other related telecommunicates services. BBG Communications, Inc. currently owns the 1-800 Collect brand and has licensed it to 1 800 Collect, Inc., a Florida Corporation which has over 13 yrs. Experience in the Operator Assisted Domestic Calling Service.

Mr. G. Galicot has been an active contributor to the Anti-Defamation League, currently serves on the Legacy Committee at the San Diego Jewish Academy, and supports many other San Diego charities and organizations.

# **Exhibit III**

Tariff

#### TITLE SHEET

#### MISSOURI TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service for long distance telecommunications, including the provision of operator services, provided by 1 800 Collect, Inc., with principal offices located at 1658 Gailes Boulevard, Suite B., San Diego, CA 92154. This tariff applies for services furnished within the state of Missouri. This tariff is on file with the Missouri Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

Issued: December 19, 2011 Effective: February 2, 2012

#### CHECK SHEET

Sheets of this tariff are effective as of the date of shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

SHEET		REVISION
1 1.1 2 3 4 5 6 7 8 9	*	Original
10		Originar

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#### SYMBOLS

The following are the only symbols used for the purposes indicated below:

- D Delete or Discontinue
- I Change Resulting In An
   Increase to A Customer's Bill
- M Moved From Another Tariff Location
- N New
- R Change Resulting In A Reduction to A Customer's Bill
- T Change In Text or Regulation But No Change In Rate or Charge

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#### TARIFF FORMAT

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the Missouri Public Service Commission. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, approval process the most current sheet number on file with the Commission is not always the tariff page in effect.
- C. <u>Paragraph Numbering Sequence</u> There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

```
2.
2.1.
2.1.1.
2.1.1.A.
2.1.1.A.1.
2.1.1.A.1.(a).
2.1.1.A.1.(a).I.
2.1.1.A.1.(a).I.
2.1.1.A.1.(a).I.(i).
```

D. <u>Check Sheets</u> - When a tariff filing is made with the Missouri Public Service Commission, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the Missouri Public Service Commission.

#### RULES

## RULE 1 - TECHNICAL TERMS AND ABBREVIATIONS

ACCESS LINE - An arrangement which connects the customer's location to 1 800 Collect, Inc. switching center.

<u>AUTHORIZATION CODE</u> - A numerical code which enables a customer to access the carrier.

<u>CALLED STATION</u> - Denotes the terminating point of a call (i.e., the called telephone number).

CALLING CARD - A card assigned by local telephone companies which enables users to bill telephone calls to their local telco account.

COLLECT CALL - A payment arrangement whereby the called station accepts billing for the call placed through 1 800 Collect, Inc.

COMMERCIAL BANK CARD - A credit card issued by a bank to which telephone calls may be charged. (i.e. Visa, Mastercard, American Express)

COMPANY OR CARRIER - 1 800 Collect, Inc.

<u>CUSTOMER</u> - Denotes any individual, partnership, association, corporation, or any other entity who subscribes to the services offered in this tariff.

<u>DIRECT DIAL (1+) CALLS</u> - Calls placed without the assistance of an operator.

 $\overline{\text{LATA}}$  - (Local Access Transport Area) A geographic area established as required by the Modified Final Judgment in the government's antitrust suit against the Bell System for the provision and administration of communication services.

OPERATOR ASSISTED CALLS - Calls which require the assistance of an operator for completion. For example, collect calls.

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#### RULE 1 - CONT.

<u>PERSON TO PERSON CALL</u> - A service arrangement whereby the caller specifies to the operator a particular person, department, mobile station, extension, or office to be reached.

<u>SERVICE CHARGE</u> - A charge added to the basic mileage rate for a telephone call for the assistance of an operator or the usage of a calling card.

THIRD PARTY BILLING - A payment arrangement which allows the end user to assign billing to a telephone number which is different from the calling or called telephone number.

TRANSLATION (INBOUND) "800" SERVICE - Calling service which allows the charges for incoming calls to be billed to the recipient of the calls.

TRAVEL CARD - A card assigned by Network which allows Network's customers to bill telephone calls to their Network account.

#### RULE 2 - SERVICE OFFERINGS

1 800 Collect, Inc. provides 24 - hour long distance services, including operator assisted services. We handle direct dial (1+) calls, translation (inbound) "800" calls, collect calls, person to person calls, calling card calls, Network travel card calls, commercial bank card calls (when available at a particular location), and calls billed to a third number.

## RULE 3 - UNDERTAKING OF 1 800 COLLECT, INC.

- 1 800 Collect, Inc. provides long distance service (direct dial, inbound "800", and travel card calling) directly to residence and business customers.
- 1 800 Collect, Inc. also provides operator assistance for pay telephones, hotels and motels, hospitals, airports, colleges, etc. Services are provided to subscribed customers for all operator assisted traffic on their phones.

## RULE 4 - TIMING OF CALLS

1 800 Collect, Inc. begins charges on a call when a connection is made. On direct dial services, charges are calculated according to customer specific agreements. Charges may be based on 6 second, 30 second, or one minute increments. On operator assisted calls, the minimum charge is usually for one minute, and charges are calculated on a per minute basis. Some locations have a three minute minimum charge.

## RULE 5 - INCOMPLETED CALLS

Calls which are not completed (busy numbers, no answer, etc.) are not billed.

# RULE 6 - CREDITS AND REFUNDS

If a credit is requested on a call due to trouble on the line (such as a bad connection, disconnection, wrong number dialed, etc.), and the credit is requested immediately through the operator, it is usually issued immediately. All other credit requests are handled through our business office.

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#### RULE 7 - CALCULATION OF DISTANCE

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of a call. For the purpose of determining airline mileage, vertical and horizontal grid lines have been established across the United States and Canada. The spacing between adjacent vertical grid lines and between horizontal grid lines represents a distance of one coordinate unit. This unit is the square root of 0.1, expressed in statute miles. 1 800 Collect, Inc. uses the rate centers and associated vertical and horizontal coordinates that are produced by Bell Communications Research in their NPA-NXX V & H Coordinates Tape.

FORMULA:

$$\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}$$

NOTE: The difference is always obtained by subtracting the smaller coordinate from the larger coordinate.

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# RULE 8 - BILLING OF SERVICES

Long distance calls, including direct dial and operator assisted calls, that are handled by 1 800 Collect, Inc. will be billed to the user's LEC (local exchange carrier) telephone bill unless the end user has a direct billing arrangement with Network. 1 800 Collect, Inc. will submit call records directly to Southwestern Bell and GTE Central for billing. Calls billed to other LEC's in the state of Missouri will be processed through OAN, clearinghouse located in Van Nuys, California. All calls will be processed at Network's tariffed rates. Network handles all billing inquiries for calls billed through Southwestern Bell and A toll-free number (800-530-4898) appears on all GTE Central. pages with Network charges. OAN will handle billing inquiries on behalf of Network. End user telephone bills will contain tollfree customer service numbers. OAN is authorized to resolve disputes and adjust a user's bill whenever necessary. Where OAN is unable to resolve an inquiry, the caller is referred to Network's toll-free customer service number for assistance. Calls billed to a commercial credit card will be processed through Transaction Billing Resources (TBR). TBR is a clearinghouse for the processing of commercial card transactions.

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#### SECTION 3 - RATES

3.1 <u>DIRECT DIAL (1+)</u> Per minute, all mileage bands

Intrastate/Intralata <u>Intrastate/Interlata</u>

.13

3.2 <u>TRANSLATION "800" (INBOUND)</u> Per minute

.19

3.3 <u>NETWORK TRAVEL CARD RATES</u> Per minute, all mileage bands

Calls billed to a travel card issued by Network will be billed at  $35\rlap/c$  for the first minute and  $30\rlap/c$  for each additional minute. Network does not impose a service charge on these calls.

3.4 <u>OPERATOR ASSISTED RATES</u> Per minute, all mileage bands

.42

3.5 Service Charges for Operator Assisted Calls

1 800 Collect, Inc. will charge the following service charges for operator assisted calls, calling card calls, and commercial bank card calls:

Calling Card and Commercial Bank Cards (except NETWORK TRAVEL CARD)

You dial 0+ area code and number - \$ 1.98

You dial just 0 - \$ 2.95

Collect and Bill to Third Party

You dial 0+ area code and number - \$ 1.98

You dial just 0 - \$ 2.95

Person to Person

You dial 0+ area code and number = \$ 3.50

You dial just 0 - \$ 3.50

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