### NEWMAN, COMLEY & RUTH

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February 11, 2003

TELEPHONE: (573) 634-2266 FACSIMILE: (573) 636-3306

The Honorable Dale Hardy Roberts Secretary/Chief Regulatory Law Judge Missouri Public Service Commission P.O. Box 360 Jefferson City, MO 65102-0360

Re:

ROBERT K. ANGSTEAD

CATHLEEN A. MARTIN

STEPHEN G. NEWMAN

J. MATTHEW SHELLENBERGAR ALICIA EMBLEY TURNER

MARK W. COMLEY

JOHN A. RUTH

Better World Telecom, Inc.

FEB 1 1 2003

Missouri Public Service Commission

Dear Judge Roberts:

Please find enclosed for filing in the referenced matter the original and five copies of an Application for a Certificate of Service Authority.

Please contact me if you have any questions regarding this filing. Thank you.

Very truly yours,

NEWMAN, COMLEY & RUTH P.C.

By:

Mark W. Comley

comleym@ncrpc.com

MWC:ab Enclosure

cc:

Office of Public Counsel General Counsel's Office

James Kenefick Harry Malone

FILED<sup>3</sup>

# BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

FEB 1 1 2003

| In the Matter of the Application of               | )   | Missouri Public<br>Service Commissio | ٦r |
|---|-----|--------------------------------------|----|
| Better World Telecom, Inc.                        | ).  | Case No.                             |    |
| for a Certificate of Service Authority to Provide | )   | Cusc 110.                            |    |
| Interexchange Telecommunications Services         | )   |                                      |    |
| And for Competitive Classification                | j j |                                      |    |
| in the State of Missouri                          | )   |                                      |    |

### APPLICATION FOR A CERTIFICATE OF SERVICE AUTHORITY

Better World Telecom, Inc. ("Better World" or the "Applicant"), a Delaware corporation, files this verified application respectfully requesting that the Missouri Public Service Commission (the "Commission") issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide resold interexchange telecommunications services in the State of Missouri pursuant to Chapter 392 of the Missouri Revised Statutes;
- (b) classifies Better World as a competitive company; and
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420 RSMo.

Accordingly, Better World submits the following information in support of its application:

1. Applicant's legal name is Better World Telecom, Inc. and its principal place of business is located at:

11921 Freedom Drive, Suite 550

Reston, Virginia 20190

Tel: (703) 904-4304

Fax: (703) 997-4900

2. Correspondence or communications pertaining to this application should be directed to:

James Kenefick 11921 Freedom Drive, Suite 550 Reston, Virginia 20190

Tel: (703) 904-4304 Fax: (703) 997-4900

Mark W. Comley Newman, Comley & Ruth P.C. 601 Monroe Street, Suite 301 P.O. Box 537 Jefferson City, MO 65102

Tel: (573) 634-2266

Fax: (573) 636-3306

and

Harry Malone Swidler Berlin Shereff Friedman, LLP 3000 K St., N.W., Suite 300 Washington, D.C. 20007-5116

Tel: (202) 424–7500 Fax: (202) 424–7645

- 3. Better World seeks authority to provide resold interexchange telecommunications services to businesses and residences within the State of Missouri and requests that the Commission grant it a certificate. Better World also seeks classification as a competitive company, pursuant to Sections 392.361.2 and 392.361.3 RSMo, and the accompanying reduced regulation, pursuant to Section 392.420, RSMo.
  - 4. Better World's toll-free number for customer inquiries is 1-866-567-2273.

### I. Requirements of 4 CSR 240-2.060

- 5. Better World is a Delaware corporation. Better World is qualified to do business in the State of Missouri. A copy of Better World's Certificate of Authority to Transact Business in the State of Missouri is attached hereto as Exhibit 1.
- 6. Applicant possesses the technical and managerial qualifications to provide telecommunications services within the State of Missouri. Applicant's key management has both the business and telecommunications experience necessary to manage Applicant's operations in Missouri. The biography of Applicant's key manager is attached hereto as Exhibit

2.

- 7. Better World has the necessary financial resources to provide the telecommunications services described in this Application.
- 8. Applicant's services will be available on a full-time basis, twenty-four (24) hours a day, seven (7) days a week. Applicant proposes to provide resold intrastate interexchange telecommunications services, including direct dialed 1 + service, toll free service, and post-paid calling service to and from all points within the State of Missouri. Customers will be billed directly by Better World. Better World's proposed tariff is attached as Exhibit 3 and has a forty-five (45) day effective date as required by 4 CSR 240-060(4) C.
- 9. Better World will not unjustly discriminate among its subscribers, as prohibited by Section 392.200 RSMo.
- 10. Applicant does not have any pending actions or unsatisfied judgments or decisions against it from any state or federal agency or court involving customer service or rates, which action, judgment or decision has occurred within three (3) years of this application.
  - 11. Applicant does not have any overdue annual report or assessment fees.

#### II. Waivers Allowed Pursuant to Section 392.420 RSMo

12. Better World, consistent with Section 386.570, RSMo., will comply with all applicable Commission rules except those which are specifically waived by the Commission. Better World hereby requests that, at a minimum, the following statutes and regulations be waived at this time consistent with the Commission's previous decisions regarding other telecommunications providers:

#### STATUTES

| 392.210.2  | - | Uniform System of Accounts |
|------------|---|----------------------------|
| 392.240(1) | - | Just & Reasonable Rates    |
| 392.270    | - | Ascertain Property Values  |
| 392.280    | - | Depreciation Accounts      |
| 392.290    | - | Issuance of Securities     |
| 392.300.2  | - | Acquisition of Stock       |
| 392.310    | - | Issuance of stock and debt |

| 392.320 | - | Stock dividend payment                |
|---------|---|---------------------------------------|
| 392.330 | - | Issuance of securities, debts & notes |
| 392.340 | - | Reorganizations                       |

#### **REGULATIONS**

| 4 CSR 240-10.020        | - | Depreciation fund income                   |
|-------------------------|---|--|
| 4 CSR 240-30.010 (2)(C) | - | Rate schedules should be posted at central |
|                         |   | office                                     |
| 4 CSR 240-30.040        | - | Uniform system of accounts                 |
| 4 CSR 240-33.030        | - | Inform customers of lowest price           |

13. To the extent that the Commission may modify its current waiver policies, Better World respectfully reserves the right to amend its waiver requests accordingly.

#### III. PUBLIC INTEREST

14. Better World submits that the public interest will be served by Commission approval of this application because Better World's proposed services will create and enhance competition and expand customer service options consistent with the legislative goals set forth in the federal Telecommunications Act of 1996 and Chapter 392 RSMo. Prompt approval of this application also will expand the availability of innovative, high quality, and reliable telecommunications services within the State of Missouri.

WHEREFORE, Better World requests that the Missouri Public Service Commission grant it a Certificate of Service Authority to provide all forms of resold interexchange telecommunications services, classify the company and all its serves as competitive, and grant Better World a waiver of the statutes and regulations referenced above.

Respectfully submitted,

Mark W. Comley

Newman, Comley & Ruth, P.C

Monroe Bluff Executive Center

601 Monroe Street, Suite 301

P.O. Box 537

Jefferson City, MO 65102-0537

(573) 634-2266

Fax:

(573) 634-3306

Harry Malone

Swidler Berlin Shereff Friedman, LLP

3000 K Street, N.W., Suite 300

Washington, D.C. 20007

Tel:

(202) 424-7500

Fax:

(202) 424-7645

Counsel for Better World Telecom, Inc.

Dated: February 11, 2003

### Certificate of Service

I hereby certify that I have served a copy of the above and foregoing document upon the General Counsel's Office, Public Service Commission, P.O. Box 360, Jefferson City, MO 65102, and Office of Public Counsel, 200 Madison Street, Suite 650, P.O. Box 7800, Jefferson City, MO 65102 by mailing such copy by first class mail, postage prepaid, or by hand delivery, on this 11th day of February, 2003.

## **EXHIBITS**

**Exhibit 1** Certificate of Authority to Transact Business

Exhibit 2 Management Biography

Exhibit 3 Proposed Tariff

Verification

## EXHIBIT 1

Certificate of Authority to Transact Business

STATE OF MISSOURY



## Matt Blunt Secretary of State

CORPORATION DIVISION - CERTIFICATE OF AUTHORITY

WHEREAS,
BETTER WORLD TELECOM, INC.

using in Missouri the name BETTER WORLD TELECOM, INC.

has complied with the General and Business Corporation Law which governs Foreign Corporations; by filing in the office of the Secretary of State of Missouri authenticated evidence of its incorporation and good standing under the Laws of the State of DELAWARE.

NOW, THEREFORE, I, MATT BLUNT, Secretary of State of the State of Missouri, do hereby certify that said corporation is from this date duly authorized to transact business in this State, and is entitled to all rights and privileges granted to Foreign Corporations under the General and Business Corporation Law of Missouri.

IN TESTIMONY WHEREOF, I have set my hand and imprinted the GREAT SEAL of the State of Missouri, on this, the 6th day of MARCH, 2002.

Secretary of State

\$155.00



# State of Missouri

Matt Blunt, Secretary of State

Corporations Division P.O. Box 778, Jefferson City, MO 65102

James C. Kirkpatrick State Information Center 600 W. Main Street, Rm 3 2 Peffe 100 City MO 65101

# Application for Certificate of Authority For a Foreign For-Profit Corporation (Submit in duplicate with filing fee of \$155.00)

MAR 0 6 2002

| _   |  |  |   |   |   | OF STATE                  |
|-----|--|--|---|---|---|---------------------------|
| The | e corporation's  | name is Better Wor   | ld Telecom, Inc.  |   |   |                           |
| and | i it is organized  | d and existing under th  | ne laws of Delaware   |   |   |                           |
| The | e name it will u   | use in Missouri is Bet   | ter World Telecom, In   | c   |   |                           |
|     |  | corporation was 11/2   |   | , and the   | period of its duration                      | is Perpetual              |
|     |  |  | month/day/year  |   |   |                           |
| The | e address of its   | principal place of bus   | iness 11921 Freedom   | Drive, Suite 550, Re  | ston, VA 20194                              |                           |
|     |  |  |   | Address   |   | City/State/Zip            |
| The | name and add   | dress of its registered a  | gent and office in the St   | ate of Missouri is  |   |                           |
| С   | T Corporation  | on System, 120 Sout  | h Central Avenue, Cla   | yton, MO 63105  |   |                           |
| Nan | ne   |  |   | Address   |   | City/State/Zip            |
| Lon | ig Distance T  | ose(s) of its business in<br>elecommunications<br>activity for which of  | Carrier Notwithstand  | ing the foregoing, the<br>ganized to do busine                                  | purpose of the corss                        | rporation is to engage in |
| The | name of its of   | fficers and directors ar   | nd their business address   | es are se follower:   |   |                           |
| (Of | ficers)  | Name   |   | Address   |   | City/State/Zip            |
| (Of | •  | - 1  |   | Address   |   | City/State/Zip            |
| (Of | Presider   | nt   |   | Address   |   | City/State/Zip            |
| (Of | Presiden   | nt   |   | Address   |   | City/State/Zip            |
| (Of | Presider<br>Vice Pro<br>Secretar   | esidenty   |   | Address   |   | City/State/Zip            |
|     | Presider Vice Pre Secretar Treasure  | esident  |   | Address   |   | City/State/Zip            |
|     | Presider Vice Pre Secretar Treasure  | esident  y  Fraction of the series of the se | IENT  | Address   |   | City/State/Zip            |
|     | Presider Vice Pre Secretar Treasure ard of Director                                  | esident  y  SEE ATTACHM  ors)  James Kenefick, 1   | IENT 1921 Freedom Drive,  | Address Suite 550, Reston, V  | <b>A</b> 20194                              | City/State/Zip            |
|     | Presider Vice Pre Secretar Treasure ard of Director                                  | esident  y  SEE ATTACHM  ors)  James Kenefick, 1   | IENT  | Address Suite 550, Reston, V  | <b>A</b> 20194                              | City/State/Zip            |
|     | Presider Vice Pre Secretar Treasure ard of Director Director                         | esident  y  SEE ATTACHM  ors)  James Kenefick, 1  James Kenefick, 1  | IENT 1921 Freedom Drive,  | Address  Suite 550, Reston, V.  Suite 550, Reston, V.                           | A 20194<br>A 20194                          |                           |
| (Во | Presider Vice Pre Secretar Treasure ard of Director Director Director                | esident  y  SEE ATTACHM  ors)  James Kenefick, 1  James Kenefick, 1  | TENT 1921 Freedom Drive, 1921 Freedom Drive,  | Address  Suite 550, Reston, Va  | A 20194<br>A 20194                          |                           |
| (Во | Presider Vice Pre Secretar Treasure ard of Director Director Director                | esident  y  SEE ATTACHM  ors)  James Kenefick, 1  James Kenefick, 1  of this document is the   | TENT 1921 Freedom Drive, 1921 Freedom Drive,  | Address  Suite 550, Reston, V.  Suite 550, Reston, V.                           | A 20194<br>A 20194<br>souri, unless you ind |                           |
| (Bo | Presider Vice Pre Secretar Treasure ard of Director Director Director effective date | esident  y  SEE ATTACHM  ors)  James Kenefick, 1  James Kenefick, 1  of this document is the   | IENT  1921 Freedom Drive,  1921 Freedom Drive,  the date it is filed by the S  (Date may not be more than | Address  Suite 550, Reston, V.  Suite 550, Reston, V.                           | A 20194<br>A 20194<br>souri, unless you ind |                           |
| (Bo | Presider Vice Pre Secretar Treasure ard of Director Director Director effective date | esident  y  SEE ATTACHM  ors)  James Kenefick, 1  James Kenefick, 1  of this document is the   | IENT  1921 Freedom Drive,  1921 Freedom Drive,  the date it is filed by the S  (Date may not be more than | Address  Suite 550, Reston, V.  Suite 550, Reston, V.  ecretary of State of Mis | A 20194<br>A 20194<br>souri, unless you ind |                           |

Note: You must submit current original certificate of good standing or certificate of existence with this application. This may be obtained from your Secretary of State or other authority that issues corporate charters.

### **EXHIBIT 2**

### **Management Biography**

### James Kenefick: CEO and Founder

Mr. Kenefick brings 13 years of telecom and Internet experience to Better World Telecom, Inc. He has raised over \$450 million as an entrepreneur and managed over 600 employees prior to founding Better World Telecom, Inc.

Mr. Kenefick is also a two-time E&Y Entrepreneur of the year finalist, member of YEO, YPO, Kauffman CEL Advisory Board, MIT Birthing of Giants, Babson College Graduate, and member of Business for Social Responsibility.

| <u>Verification</u>  |
|--|
| State of listing )ss   |
| County of Folimbie )   |
| James Kenefick makes oath and says that he is <u>CEO</u> of <u>Better World Telecom, Inc.</u> that he has examined the foregoing application and that to the best of his knowledge, information, and belief, all statements of fact contained in the said application are true, and the said application is a correct statement of the business and affairs of |
| the above-named applicant in respect to each and every matter set forth therein.   |
|  |
| (Signature of affiant)   |
| Subscribed and sworn to before me, a Notary Public/  Katharine Ann Swall  Notary Public in and for The District of Columbia  |
| (Title of person authorized to administer oaths)   |
| in the State and County above named, this 19th day of Weember, 2002  |
| Jackenne Ann Swall   |
| (Signature of person authorized to administer oath)  |
| MY COMMISSION EXPIRES  |

OCTOBER 31, 2007