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September 26, 2003

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The Honorable Dale Hardy Roberts Secretary/Chief Regulatory Law Judge Missouri Public Service Commission P.O. Box 360 Jefferson City, MO 65102-0360 FILED
SEP 2 6 2003

Service Commission

Re:

ROBERT K. ANGSTEAD

CATHLEEN A. MARTIN

STEPHEN G. NEWMAN

MARK W. COMLEY

JOHN A. RUTH

Advanced Telemanagement Group, Inc.

Dear Judge Roberts:

Please find enclosed for filing on behalf of Advanced Telemanagement Group, Inc. the original and five copies of an Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services.

Would you please bring this filing to the attention of the appropriate Commission personnel.

Please contact me if you have any questions regarding this filing. Thank you.

Very truly yours,

NEWMAN, COMLEY & RUTH P.C.

By:

Mark W. Comley

comleym@ncrpc.com

MWC:ab Enclosure

cc:

Office of Public Counsel

General Counsel's Office

Bob Maguire Judith A. Riley



BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI



In the matter of the application of Advanced Telemanagement Group, Inc. for a)		Service Commission
certificate of service authority to provide)	Case No.	
interexchange telecommunications services)		
and for competitive classification)		

APPLICATION FOR CERTIFICATE OF SERVICE AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICES

Advanced Telemanagement Group, Inc. (Applicant), an Arizona corporation, files this verified application respectfully requesting that the Missouri Public Service Commission (Commission) issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide interexchange telecommunications services pursuant to Chapter 392 of the Missouri Revised Statutes;
- (b) grants competitive status to Applicant; and
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420,RSMo, 2000.

In support of its request, Applicant states:

1. The legal name and principal office or place of business of the Applicant are:

Advanced Telemanagement Group, Inc. 8912 East Pinnacle Peak Rd, Suite 423 Scottsdale, AZ 85255 Telephone: (480) 515-9200

A copy of the Certificate of Authority from the Missouri Secretary of State to transact business in Missouri is attached hereto as Exhibit I.

2. The name and address of Applicant's in-state attorney is:

Mark W. Comley Newman, Comley & Ruth P.C. 601 Monroe Street, Suite 301 P.O. Box 537 Jefferson City, MO 65102-0537 573/634-2266 573/636-3306 FAX comleym@ncrpc.com

3. Correspondence or communications pertaining to this Application should be addressed to:

Mark W. Comley Newman, Comley & Ruth, P.C. 601 Monroe Street, Suite 301 P.O. Box 537 Jefferson City, MO 65102

Telephone:

573/634-2266

FAX:

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573/636-3306

Email:

comleym@ncrpr.com

AND

Judith A. Riley, Regulatory Consultant 2912 Lakeside Dr. Oklahoma City, OK 73120 Telephone: 405/755-8177

FAX:

405/755-8377

Email: jriley@telecompliance.net

- 4. Applicant proposes to provide interexchange telecommunications services within the State of Missouri and they are generally described on Exhibit II, which is attached. Applicant proposes to provide service to prospective customers throughout the State of Missouri.
 - 5. Applicant will provide its services through the resale of its underlying carriers.
- Applicant is currently certificated and providing intrastate services in nine states as well as interstate and international services. Applicant has the technical and managerial expertise to provide intrastate toll services within the State of Missouri. Summaries of the business and managerial experience of Applicant's principals are provided in Exhibit III attached. Applicant is in the process of filing for intrastate long distance authority throughout the United States. Applicant has not been denied

authorization by any state.

- 7. Applicant has the financial soundness and ability to provide intrastate toll services within the State of Missouri.
- 8. Applicant's proposed tariff is attached as Exhibit IV. The proposed tariff, which has a 45-day effective date, contains the rules and regulations applicable to its customers, a description of the services offered, and a list of rates associated with such services.
- 9. Neither Applicant nor any person identified in this Application has a pending action or final unsatisfied judgment or decision against it or them from any state or federal agency or court which involves customer service or rates, within the past three (3) years.
 - 10. Applicant hereby certifies that it has no overdue annual reports or assessment fees.
- 11. Applicant believes that granting the requested certificate is in the public interest for the following reasons:
- (a) Applicant's proposed intrastate telecommunications services are developed to serve the long distance needs of subscribers who can not otherwise realize similar cost savings through major carriers.
- (b) An increase in the traffic generated through provision of Applicant's proposed intrastate services over existing major carriers' communications facilities will improve the efficiency and reduce major carriers' costs in provision of these services.
- (c) The public will benefit from greater consumer choice created through the broadening of innovative telecommunications service alternatives and ongoing affordable rates maintained by the additional competitive pressure placed on other competitors.
- (d) Local Exchange Carriers will realize greater access charge revenues through the increase in traffic utilizing local access.

- 12. Applicant requests classification as a competitive telecommunications company within the State of Missouri. Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation. Granting of this application will allow greater price and service options for telecommunication users.
- 13. Applicant also requests, pursuant to Section 392.420, RSMo 2000, that the Commission waive the application of the following rules and statutory provisions as it relates to the regulation of Applicant:

STATUTES

392.210.2	_	Uniform System of Accounts
392.240(1)	-	Just & Reasonable Rates
392.270	-	Ascertain Property Values
392.280	-	Depreciation Accounts
392.290	-	Issuance of Securities
392.300.2	-	Acquisition of Stock
392.310	-	Issuance of stock and debt
392.320	-	Stock dividend payment
392.330	-	Issuance of securities, debts & notes
392.340	-	Reorganizations

REGULATIONS

-	Rate schedules should be posted at central office
-	Depreciation fund income
-	Uniform system of accounts
-	Inform customers of lowest price
	-

The above-referenced rules and statutory provisions have been waived for other interexchange carriers in prior cases. Advanced Telemanagement Group, Inc. would like to receive the same allowances as the other companies that have received these waivers.

14. Applicant, pursuant to Section 386.570, RSMo 2000, will comply with all applicable Commission rules except those which are specifically waived by the Commission pursuant to a request filed by the Applicant.

WHEREFORE, Applicant respectfully requests that the Missouri Public Service Commission grant it a certificate of service authority to provide interexchange telecommunications services within the State of Missouri. Applicant also requests classification as a competitive telecommunications company. In addition Applicant requests a waiver of the above-referenced rules and statutory provisions.

Respectfully submitted,

Mark W. Comley

NEWMAN, COMLEY & RUTH P

601 Monroe Street, Suite 301

P.O. Box 537

Jefferson City, MO 65102-0537

(573) 634-2266

(573) 636-3306 FAX

Attorneys for Advanced Telemanagement Group, Inc.

Certificate of Service

I hereby certify that a true and correct copy of the above and foregoing document was sent via email on this 26th day of September, 2003, to General Counsel's Office at gencounsel@psc.state.mo.us; and Office of Public Counsel at opcservice@ded.state.mo.us.

AFFIDAVIT

STATE OF ARIZONA)		
)	ss.	
COUNTY OF)		

Robert D. Maguire, being duly sworn, states that he is the President of Advanced Telemanagement Group, Inc., Applicant for a Certificate of Service Authority from the Missouri Public Service Commission to provide interexchange telecommunications services on a resale basis throughout the State of Missouri; that the information contained in the application and attachments are true and correct; that the reseller is familiar with and will comply with all applicable federal and state laws and the rules and orders of the Missouri Public Service Commission.

Dated this 8th day of September, 2003

Advanced Telemanagement Group, Inc.

Robert D. Maguire, President

Subscribed and sworn before me, this 18th day of September, 2003.

OFFICIAL SEAL
REBECCA BECK
NOTARY PUBLIC - State of Arizona
MARICOPA COUNTY
My Comm. Expires Dec. 25, 2006

Helvecca Beck 9/18/03 Notary Public

My Commission expires: 12/25/2006

ATTACHED EXHIBITS

Exhibit	I	Certificate of Authority
Exhibit	п	Description of Services
Exhibit	Ш	Principal's Qualifications and Experience

Proposed Tariff

Exhibit

IV

EXHIBIT I CERTIFICATE OF AUTHORITY

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Matt Blunt Secretary of State

CORPORATION DIVISION - CERTIFICATE OF AUTHORITY

WHEREAS, ADVANCED TELEMANAGEMENT GROUP, INC.

using in Missouri the name ADVANCED TELEMANAGEMENT GROUP, INC.

has complied with the General and Business Corporation Law which governs Foreign Corporations; by filing in the office of the Secretary of State of Missouri authenticated evidence of its incorporation and good standing under the Laws of the State of ARIZONA.

NOW, THEREFORE, I, MATT BLUNT, Secretary of State of the State of Missouri, do hereby certify that said corporation is from this date duly authorized to transact business in this State, and is entitled to all rights and privileges granted to Foreign Corporations under the General and Business Corporation Law of Missouri.

IN TESTIMONY WHEREOF, I have set my hand and imprinted the GREAT SEAL of the State of Missouri, on this, the 22nd day of APRIL, 2003.

Secretary of State

\$155.00

EXHIBIT II

DESCRIPTION OF SERVICES

Switched Access Services

ATG Switched Access Service allows a customer to access the Company's long distance network via FGD access.

Inbound Switched Service

ATG Inbound Switched Service receives inbound Intrastate calls on Switched Access Lines using 800 or 888 number(s).

Outbound Switched Service

ATG Outbound Switched Service sends outbound Intrastate calls on Switched Access Lines by dialing "1+ ten digits" for interLATA calls.

Dedicated Access Services

ATG Dedicated Access Services allows a Customer to access the Company's long distance network via a dedicated channel connection between the customer premise equipment and the long distance switch.

Inbound Dedicated Service

ATG Inbound Dedicated Service receives inbound Intrastate calls on Dedicated Access Lines using 800 or 888 number(s).

Outbound Dedicated Service

ATG Outbound Dedicated Service sends outbound intrastate calls on Dedicated Access Lines by dialing "1+ ten digits" for interLATA.

Private Line Services

ATG Private Line Services allows a customer use of a non-switched direct channel or line specifically dedicated to a customer's use between specified points.

EXHIBIT III PRINCIPAL'S QUALIFICATIONS AND EXPERIENCE

Robert Maguire

President and CEO

Bob is the CEO, and President of Advanced Telemanagement Group (ATG), Inc. Since founding the company in January, 1995, Bob's primary activities have been Sales and Program Management, Provisioning, Customer Service Troubleshooting, and Carrier Management.

Over the past 7 years at ATG, Bob has successfully:

- Managed all aspects of the "reseller business"
- Acted as Master Sales Agent for (12) voice and data providers / carriers
- Designed and implemented voice, and data networks: WAN, ATM, Frame Relay, High Speed Internet, IP
- Sold local telephone services and data solutions to commercial accounts
- Worked closely with US West / Qwest (ILEC) and competitors (CLEC's)
- Managed a network of sales agents
- Trained and supported sales agents
- Negotiated contracts with vendors / service providers / carriers

Prior to founding ATG, Bob worked for seven years as a Senior Sales Representative, first for Centex Telemanagement in New York, and then LDDS Communications in Boston and Arizona. In this role, he:

- Designed and implemented voice and data networks
- Sold long distance services and data solutions to commercial accounts

For six years prior to focusing on sales within the Telecommunication Industry, Bob was a highly successful (perennial "Golden Circle") technical sales representative for Canon, and ADP.

Bob earned a BA in Business and Communications from Manhattan College where he also played varsity basketball on a full athletic scholarship.

Tina Maguire

Chief Operating Officer (COO)

Tina is the COO of Advanced Telemanagement Group (ATG), Inc. Since cofounding the company in January, 1995, Tina's primary activities have been Program Management, Provisioning, Customer Service Troubleshooting, and Carrier Management.

Over the past 7 years at ATG, Tina has successfully:

- Led the implementation of a variety of medium to large scale projects in all aspects of the "customer delivery process", including: pre-sale engineering, purchasing of related services and equipment, installation of equipment, technical data gathering, vendor relations & customer support management
- Managed PBX installations and relocations in all types of voice and data network configurations (VPN, WAN, Voice T-1, Internet T-1, DS-3, OC-12, Video Conferencing, PRI-ISDN, etc.)
- Coordinated delivery and completion schedules for equipment and/or services including the management of all related personnel (e.g. technicians, administrators, etc.)

Prior to founding ATG, Tina was the Project/Customer Support Manager for CTI, Inc. with responsibility for:

- Supervising team of Installation Coordinators for voice & data network implementation and related voice equipment installations
- · Overseeing all order submission, tracking and escalations
- Managing milestones to meet scheduled delivery requirements
- Performing field surveys and technical data support for sales teams
- · Managing technical staff and vendor relations

For six years prior to joining CTI, Tina was the Installation Manager for Complete Intertech Services, Inc. where she:

- Provided field and technical supervision for the installation of various brands of telephone equipment (NEC, Fujitsu, Nortel, etc.)
- Worked with local Telco providers to bring in voice and data connections
- · Managed technical installation staff and scheduling
- Provided ongoing trouble resolution and escalation management

Tina earned an Associate of Arts Degree from Phoenix College. She is an active member of the National Association of Women Business Owners (NAWBO).

Brian Maguire

Chief Financial Officer

Brian is the Chief Financial Officer for Advanced Telemanagement Group, Inc. He joined the company in January, 2002. In this position, he is responsible for all back office functions including: Financial, Accounting, Legal, Tax and Compliance, and Billing. He also shares Program Management duties with other Officers of the company.

Prior to joining ATG, Brian was the President and Founder of the Capra Group, Inc. Formed in 1992, The Capra Group is a management consulting firm specializing in Lean Enterprise and Six Sigma Implementation. Capra is recognized as a world leader in this field. Clients include: GE, Allied Signal, Raytheon, GlaxoSmithKline, JDS Uniphase, and many smaller companies. As Capra's President, Brian led high profile improvement projects including several successful business turnarounds. Although Brian has delegated day to day responsibility to another senior officer, he continues to act as an advisor, and is still a Board member.

Prior to founding The Capra Group, Brian was a Manager in the Manufacturing Consulting Practice of Deloitte & Touche in Boston. His industry experience includes many years of Operations and Finance roles at Digital Equipment Corporation (DEC). In Brian's last position at DEC, he was the Manager of Business Analysis for the Northeast Region (\$250 million in sales).

Mr. Maguire earned a BA in Economics from Boston College, an MBA from Boston University, completed Digital's Financial Development Program (FDP) with distinction, is a Certified Management Accountant (CMA), and is an active member of several professional organizations, including the Institute of Management Accounting (IMA), and the Association for Manufacturing Excellence (AME).

Brian is active in the community. He has served as a Corporate Advisory Committee Member for The Western Massachusetts/Connecticut Region of the Jimmy Fund, an Honorary Committee Member for the Connecticut Chapter of the Jimmy Fund, and annually Co-chaired the Capra Group/Fleet Bank Golf Tournament to raise funds for The Jimmy Fund. The tournament was one of the top 5 money raisers among Jimmy Fund tournaments in the country.

EXHIBIT IV PROPOSED TARIFF