Exhibit No.:

Issues: Fuel Model

Witness: James W. Okenfuss, P.E.

Sponsoring Party: Aquila Networks-MPS

Case No.: ER-2004-0034 &

Before the Public Service Commission of the State of Missouri

Rebuttal Testimony

of

James W. Okenfuss, P.E.

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BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI REBUTTAL TESTIMONY OF JAMES W. OKENFUSS, P.E. ON BEHALF OF AQUILA, INC.

D/B/A AQUILA NETWORKS-MPS CASE NOS. ER-2004-0034

| 1 | Q. | Please state your name and business address. |
|----|----|---|
| 2 | A. | My name is James W. Okenfuss. My business address is 10750 East 350 |
| 3 | | Highway, Kansas City, Missouri 64138. |
| 4 | Q. | By whom are you employed and in what capacity? |
| 5 | A. | I am employed by Aquila Inc. ("Aquila" or "Company") in the position of |
| 6 | | Senior Analyst. |
| 7 | Q. | Please briefly describe your education, work experience, and participation in |
| 8 | | professional associations. |
| 9 | A. | In 1987 I received a Bachelor of Science degree in Electrical Engineering |
| 10 | | from the University of Missouri-Columbia, and in 1997 a Master of Business |
| 11 | | Administration from Rockhurst University. In 2003, I earned a Masters |
| 12 | | Degree in Economics from the University of Missouri-Kansas City. Since |
| 13 | | graduation from engineering school in 1987, I have worked for electric |
| 14 | | utilities and engineering consulting firms in the areas of power generation, |
| 15 | | marketing, design and delivery. In 2002, I joined the Aquila Networks as |
| 16 | | Senior Analyst. I am a registered Professional Engineer in the State of |
| 17 | | Missouri, a member of the American Economic Association, the International |
| 18 | | Society of Econometrics and the Association of Evolutionary Economics. |

| | 0 | What is the purpose of your rebuttal testimony in this case before the Missouri |
|----|----|---|
| 1 | Q. | |
| 2 | | Public Service Commission ("Commission")? |
| 3 | A. | The purpose of my rebuttal testimony is to address the direct testimony of |
| 4 | | Missouri Public Service Commission Staff ("Staff") witness Graham Vesely, |
| 5 | | Office of the Public Counsel ("OPC") witness James A. Busch, concerning |
| 6 | | the determination of the appropriate natural gas fuel prices used in the |
| 7 | | production cost simulation model. I will further comment upon the direct |
| 8 | | testimony of Missouri Public Service Commission Staff witness Leon Bender |
| 9 | | concerning the appropriate spot market power prices used in the production |
| 10 | | cost simulation model. |
| 11 | Q. | How is your testimony organized? |
| 12 | A. | My direct testimony is organized as follows: |
| 13 | | I. Rebuttal of Graham Vesely testimony |
| 14 | | II. Rebuttal of James A. Busch testimony |
| 15 | | III. Rebuttal of Leon Bender testimony |
| 16 | | IV. General comments |
| 17 | | Graham Vesely Testimony |
| 18 | Q. | Please summarize, as you understand it, the method used by Mr. Vesely to |
| 19 | | arrive at his recommended gas price for this case. |
| 20 | A. | Mr. Vesely uses the average of the actual gas cost incurred, on a plant-by- |
| 21 | | plant basis, over a 21-month period running from January 2002 through |
| 22 | | September 2003. Mr. Vesely testified that this method was used to levelize |
| 23 | | the volatility of the actual monthly costs without bias to the results. |

| 1 | Q. | Do you agree with Mr. Vesely's method? |
|----|----|--|
| 2 | A. | No. While the method seems to be straightforward and without flaw |
| 3 | | numerically, it removes all volatility from natural gas market prices. The |
| 4 | | output of Mr. Vesely's analysis is a single number for each plant that never |
| 5 | | varies for 8,760 hours of the year. |
| 6 | Q. | The Staff method for determining natural gas price produces one number that |
| 7 | | is used for every hour of the year. Does this mirror actual market price |
| 8 | | behavior? |
| 9 | A. | No. The Staff method of developing an average natural gas cost with a |
| 10 | | market price for gas removes all price volatility from the natural gas market. |
| 11 | | In the week this testimony was written [January 5, 2004 through January 9, |
| 12 | | 2004], Henry Hub prices started at 6.27, rose to 7.04, and then dropped to |
| 13 | | 6.40. Assigning a single, immovable price to describe this process is a gross |
| 14 | | oversimplification of the natural gas market. |
| 15 | | James A. Busch Testimony |
| 16 | Q. | Please summarize, as you understand it, the method recommended by Mr. |
| 17 | | Busch for determining the price of natural gas in this case. |
| 18 | A. | Mr. Busch uses a four-year average of historical and future prices weighted by |
| 19 | | the actual average monthly volumes of gas burned by the Company. Three of |
| 20 | | the four years are historical using NYMEX settled prices for 2001, 2002, and |
| 21 | | 2003. The fourth year is the 2004 NYMEX futures strip. Mr. Busch |
| 22 | | calculates a recommended price of \$3.99/mcf including the average basis |
| 23 | | between NYMEX Henry Hub and Williams Natural Gas ("WNG") of |

| 1 | | \$0.179/mcf (negative with respect to the Hub). To restate the recommended |
|----|----|--|
| 2 | | price at NYMEX, the basis must be removed to arrive at \$4.169/mcf. |
| 3 | Q. | What problems do you see with Mr. Busch's method and recommendation? |
| 4 | A. | What Mr. Busch is calculating is the average expected cost of gas burned by |
| 5 | | the Company. This is not an estimate of natural gas market prices. Mr. Busch |
| 6 | | proposes that the average historical costs of an individual company's gas |
| 7 | | purchases be used as the predicted market price for natural gas. |
| 8 | Q. | Will this confusion of Company costs with market prices have an impact on |
| 9 | | the Real Time ™ production cost model used by both the Staff and the |
| 10 | | Company? |
| 11 | A. | Absolutely. The production cost model is designed to take market prices as an |
| 12 | | input, in order to develop Company costs as an output. Aquila has placed |
| 13 | | market prices as an input to the model, in accord with its design, while Mr. |
| 14 | | Busch would propose forcing Company costs into the model to develop |
| 15 | | Company costs. |
| 16 | | Leon Bender Testimony |
| 17 | Q. | Please summarize, as you understand it, the Staff's modeling method of the |
| 18 | | spot market power price curve. |
| 19 | A. | The Staff curve is developed by looking at the prices Aquila paid for power in |
| 20 | | 2003. Therefore, what the Staff has developed is an individual company's |
| 21 | | costs over time and not a market price curve. In short, the Staff has confused |
| 22 | | costs with prices. |

| 1 | Q. | Does this have an impact on the cost production model, Real Time TM, used by |
|----|----|--|
| 2 | | both the Staff and the Company? |
| 3 | A. | Absolutely. Real Time TM is a production cost model and is designed to |
| 4 | | forecasts the costs that an individual company will incur from its operations. |
| 5 | | All production costs models conceptually produce company cost curves as an |
| 6 | | output of the model. The inputs to the model must be market price curves |
| 7 | | only. What the Staff has done, in effect, is to force production costs for an |
| 8 | | individual company into a model to predict production costs for that same |
| 9 | | company. |
| 10 | Q. | Did the Company use a market price curve or a company cost curve as an |
| 11 | | input to the production cost model? |
| 12 | A. | The Company used the market price curve forecast based upon the forecast of |
| 13 | | the marginal cost of the marginal producer in the northern Southwest Power |
| 14 | | Pool ("SPP") region. |
| 15 | Q. | Briefly describe the Company's spot market power price curve method. |
| 16 | A. | The Company curve is based upon a forecast of regional marginal power |
| 17 | | production costs at given levels of forecasted fuel prices and given load |
| 18 | | forecasts. The Company's curve is the output of a model that attempts to |
| 19 | | identify the lowest cost provider of power that will physically need to be |
| 20 | | called upon to serve the need of system load at each hour of the test year. |
| 21 | | Each megawatt of load is matched to a megawatt of production, starting with |
| 22 | | the least expensive production and moving on to ever increasing cost. Once |
| 23 | | every megawatt of load has been matched to a megawatt of production, the |
| | | |

| 1 | | cost of the last producer called upon [the marginal producer], is determined. |
|----|----|---|
| 2 | | From basic economic theory, the market price of a commodity is determined |
| 3 | | by the marginal cost of the marginal producer in the region. Therefore, |
| 4 | | Aquila's market price curve is in accord with basic economic theory. The |
| 5 | | method that Aquila uses is also conducive for use within a production cost |
| 6 | | model. |
| 7 | | General Comments |
| 8 | Q. | The Staff has independent methods for determining market power prices and |
| 9 | | market natural gas prices. Do independent forecasts provide meaningful |
| 10 | | information concerning the operation of an electric system? |
| 11 | A. | No. The independent nature of the Staff forecasting methods causes the |
| 12 | | resulting curves to be completely non-correlated. In other words, the market |
| 13 | | price for gas has no impact on the market price for power. |
| 14 | Q. | Has the Company previously provided evidence concerning the correlation of |
| 15 | | natural gas and power prices in the market? |
| 16 | A. | Yes. In a data request for Case No. ER-2004-0034 (DR MPSC 238), the Staff |
| 17 | | requested studies or findings that had been performed by Aquila documenting |
| 18 | | the level of correlation between power and gas prices. In the study provided, |
| 19 | | Aquila demonstrated a strong positive correlation between natural gas and |
| 20 | | power prices in the market. |
| 21 | Q. | What was the level of price correlation cited by Aquila? |
| 22 | A. | 69.8%. A perfectly correlated process would be 100.0% |

Rebuttal Testimony: James W. Okenfuss, P.E.

- 1 Q. What is the impact of a strong correlation with regard to the proper
- 2 functioning of the Real Time TM production model?
- 3 A. The correlation between gas and power has an important impact on the
- 4 operation of an electric system of production and the model that represents it.
- 5 If a strong correlation exists, a utility will have fewer low cost options
- 6 available to it during times of high fuel or high spot power prices.
- 7 Q. Does this conclude your testimony?
- 8 A. Yes.

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

| In the matter of Aquila, Inc. d/b/a Aquila |) |
|--|---|
| Networks-MPS for authority to file tariffs increasing electric rates for the service provided to customers in the Aquila Networks-MPS area |) Case No. ER-2004-0034)) |
| | |
| County of Jackson)) ss State of Missouri) | |
| AFFIDAVIT OF JAM | ÆS W. OKENFUSS |
| James W. Okenfuss, being first duly swo sponsors the accompanying testimony entitled "R said testimony was prepared by him and under were made as to the facts in said testimony and s and that the aforesaid testimony and schedules are information, and belief. | his direction and supervision; that if inquiries schedules, he would respond as therein set forth; |
| Subscribed and sworn to before me this Acid d | Notary Public Terry D. Lutes |
| My Commission expires: | • |
| 8-20-2004 | THE THEORY OF THE TOTAL OF THE |

TERRY D. LUTES Jackson County My Commission Expires August 20, 2004