Exhibit No.:

Issue(s):

Witness/Type of Exhibit:

Sponsoring Party:

Case No.:

Miscellaneous

Hyneman/Surrebuttal

Public Counsel

ER-2016-0285

# **SURREBUTTAL TESTIMONY**

# **OF**

# **CHARLES R. HYNEMAN**

Submitted on Behalf of the Office of the Public Counsel

## KANSAS CITY POWER & LIGHT COMPANY

CASE NO. ER-2016-0285

January 27, 2017

# BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Kansas City Power &	)	
Light Company's Request for Authority to	)	Case No. ED 2016 0295
Implement A General Rate Increase for	)	Case No. ER-2016-0285
Electric Service	)	

## AFFIDAVIT OF CHARLES R. HYNEMAN

STATE OF MISSOURI	)	
	)	SS
COUNTY OF COLE	)	

Charles R. Hyneman, of lawful age and being first duly sworn, deposes and states:

- 1. My name is Charles R. Hyneman. I am the Chief Public Utility Accountant for the Office of the Public Counsel.
- 2. Attached hereto and made a part hereof for all purposes is my surrebuttal testimony.
- 3. I hereby swear and affirm that my statements contained in the attached testimony are true and correct to the best of my knowledge and belief.

Charles R. Hyneman, C.P.A. Chief Public Utility Accountant

Subscribed and sworn to me this 27<sup>th</sup> day of January 2017.

NOTARY SEAL ST

JERENE A. BUCKMAN My Commission Expires August 23, 2017 Cole County Commission #13754037

Jerene A. Buckman Notary Public

My Commission expires August 23, 2017.

# TABLE OF CONTENTS

Testimony	<u> Page</u>	
KCPL Cost Allocation Manual ("CAM")-Ron Klote	2	
KCPL Capital Structure-Kevin Bryant	4	
KCPL FAC – Edward Blunk	12	
KCPL FAC – Tim Rush	23	
Rate Case Expense – Tim Rush	32	
Management Expense Adjustment – Ron Klote	46	
OPC's Management Expense Recommendations – Steve Busser	67	
SERP – Kelly Murphy	72	
SERP – Ron Klote	77	
Regulatory Lag – Mark Oligschlaeger	79	
Expenses in Rate Base – Mark Oligschlaeger	81	

# SURREBUTTAL TESTIMONY

OF

# CHARLES R. HYNEMAN KANSAS CITY POWER & LIGHT COMPANY

## FILE NO. ER-2016-0285

1	<u>Introduction</u>	
2	Q.	Please state your name and business address.
3	A.	Charles R. Hyneman, PO Box 2230, Jefferson City, Missouri 65102.
4	Q.	By whom are you employed and in what capacity?
5 6	A.	I am employed by the Missouri Office of the Public Counsel ("OPC") as the Chief Public Utility Accountant.
7 8	Q.	Are you the same Charles R. Hyneman who filed direct and rebuttal testimony in this case?
9	A.	Yes, I am
10	Q.	What is the purpose of your surrebuttal testimony?
11 12 13 14	A.	The purpose of this testimony is to address some of the statements made and positions taken in rebuttal testimonies of certain Kansas City Power & Light Company ("KCPL") witnesses and the rebuttal testimony of Staff witness Mark Oligschlaeger. My testimony is organized as follows:

4

5

6

7

8

9

10

11

12

13

14

15

1

## KCPL Cost Allocation Manual ("CAM"\_)-Ron Klote

## Q. What is a CAM?

- A. As described in the Commission's Affiliate Transaction Rule for electric utilities, 4 CSR 240-20.015 ("affiliate rule"), a CAM is a document that includes "the criteria, guidelines and procedures" a Missouri electric utility will follow to be in compliance with the affiliate rule.
- Q. At page 41 line 5 of his rebuttal testimony Mr. Klote states that KCPL's CAM should be submitted for approval in Case No. EO-2014-0189 at an unknown future date. Does he provide a good reason why Commission approval of this CAM should be delayed and not addressed in this rate case?
- A. No. The only reason I can see why Mr. Klote wants to delay the implementation of KCPL's CAM is that KCPL's parent company, Great Plains Energy ("GPE"), is currently in the process of seeking to acquire an out-of-state Kansas utility company, Westar, Inc.

24

**September 6, 2013?** 

Q. Does Mr. Klote confirm that it is only KCPL's parent company's proposed 1 2 acquisition of a Kansas utility company that is delaying the implementation of the new KCPL CAM? 3 4 Yes. He confirms this at 41 lines 9 through 12 of his rebuttal testimony. A. 5 Q. Does OPC believe that KCPL's customers will be better protected from actual or potential affiliate company abuses when the Commission approves this CAM and it 6 7 is implemented by KCPL? 8 A. Yes, it does. KCPL has never had a Commission-approved CAM as is required by the affiliate rule. It is OPC's position, based on its experience with KCPL's affiliate 9 transactions, that KCPL's current non-Commission approved CAM is not sufficient. 10 OPC believes KCPL's current non-Commission approved CAM does not include the 11 12 necessary criteria, guidelines and procedures to protect KCPL's ratepayers from KCPL subsidizing its affiliate and nonregulated operations. 13 0. Does OPC believe that KCPL's customers are being harmed by this OPC proposed 14 15 CAM not currently being in effect? Yes, it does. To delay the implementation of OPC's proposed CAM because of KCPL's 16 A. 17 affiliate parent company's acquisitions is not reasonable. Q. At page 43 line 1 through page 44 line 2 KCPL proposes certain changes to the draft 18 KCPL CAM attached to your direct testimony in this rate case. Does OPC take 19 issue with any of the changes to the draft CAM proposed by KCPL? 20 No. OPC is willing to accept the CAM that is attached to Mr. Klote's rebuttal testimony. 21 A. Ο. Have you been involved with and participated in all, or substantially all of the 22

meetings, discussions, and negotiations related to KCPL's draft CAM since

1

- 3
- 4 5

6

- 7
- 8 9
- 10 11
- 12
- 13
- 14 15
- 16
- 17
- 18 19
- 20
- 21
- 22
- 23
- KCPL Capital Structure-Kevin Bryant
- Please describe KCPL's parent company, GPE.

Yes. I was one of the primary participants in these meetings and discussions. The other

- 0. Do you believe the fact that KCPL's parent company is seeking to acquire an out-ofstate utility company should be a basis to delay the implementation of a Commission-approved KCPL CAM?
- No. I would add KCPL's CAM should be approved by the Commission in this rate case as no party in this rate case has expressed any disagreement with any of the provisions of the CAM. I do not believe that GPE's acquisition of Westar will require significant changes to the policies and procedures in KCPL's CAM. However, even if it does require KCPL's CAM to be modified, this CAM can be modified, if necessary, when the issue of GPE's proposed acquisition is resolved.
- Q. Please summarize OPC's position on this KCPL CAM issue.
- The KCPL CAM attached to the rebuttal testimony of KCPL witness Ron Klote is A. acceptable to OPC and should be approved by the Commission in this rate case. KCPL's customers are harmed each day KCPL operates without a Commission-approved CAM.
  - There is no good reason to further delay the implementation of this CAM. OPC knows of no party to this case that disagrees with any part of this CAM. If the CAM needs to be modified at some point in the future as a result of GPE's acquisitions, there is no reason why it cannot be modified at some future date. The Commission should approve the KCPL CAM attached to the rebuttal testimony of KCPL witness Ron Klote in this rate case.

A. GPE is a Missouri corporation incorporated in 2001 and headquartered in Kansas City, Missouri. GPE is a public utility holding company and does not own or operate any significant assets other than the stock of its subsidiaries. GPE's wholly owned direct subsidiaries with significant operations are KCPL, KCP&L Greater Missouri Operations ("GMO") and GPE Transmission Holding Company, LLC ("GPETHC"). GPETHC owns 13.5% of Transource Energy, LLC with the remaining 86.5% owned by AEP Transmission Holding Company, LLC, a subsidiary of American Electric Power Company, Inc.

## Q. Please summarize this issue.

A. KCPL and GMO have proposed setting utility rates on GPE's consolidated capital structure for many years. The Commission has ordered the use of GPE's consolidated capital structure in KCPL and GMO rate cases for many years. Mr. Kevin Bryant, KCPL's capital structure witness in this case has supported the use of GPE's consolidated capital structure to set rates for KCPL as recently as 2014.Suddenly, after the announcement of GPE's proposed acquisition of Westar, everything changed. KCPL now argues that the use of GPE's capital structure to set rates for KCPL and GMO is no longer appropriate.

OPC very strongly objects to KCPL allowing its parent company's merger and acquisition ("M&A") policy to determine the Commission's ratemaking policies and options. Allowing the result of a parent company acquisition to eliminate a sound ratemaking policy that has been widely accepted by all parties to KCPL's rate cases is the definition of a merger detriment and should not be allowed by the Commission.

- Q. What is OPC's recommended capital structure the Commission should use to determine KCPL's overall weighted cost of capital ("rate of return") in this rate case?
- A. In general, OPC's recommendation is consistent with and supportive of the Commission's consistent long-term approach to setting the capital structure for KCPL. That capital structure is the actual capital structure for KCPL and GMO's parent company, GPE.

- Specifically OPC recommends GPE's actual consolidated capital structure at September 30, 2016 as adjusted to remove the amounts associated with the asset referred to as Goodwill. Goodwill has historically not been considered as a regulated utility rate base asset and, as such, should not be included in a utility's regulated capital structure.
- Q. In his rebuttal testimony KCPL witness Kevin Bryant takes issue with a Staff assertion that GPE manages its utility finances on a consolidated basis. Does GPE, in fact, manage its utility finances on a consolidated basis?
- A. Yes, it certainly does and it has done so for several years.
- Q. Is KCPL witness Kevin Bryant correct when he states that GPE has not managed its utility finances on a consolidated basis?
- A. No. KPCL has supported the financing of its utility operations through the use of GPE's consolidated capital structure for several years. GMO has supported the financing of its utility operations through the use of GPE capital structure for several years. It is very difficult to understand how Mr. Bryant can assert that either KCPL or GMO manages its finances separately when KCPL and GMO's whole financial structure is based on a consolidated parent company capital structure.
- Q. Did Mr. Terry Bassham Chairman, President and CEO, GPE and KCPL admit that KCPL, GMO and GPE operate under a consolidated capital structure?
- A. Yes. GPE filed a Form 425 document with the SEC on June 2, 2016, which included a transcript of GPE's discussions with certain members of the financial community. In this meeting Mr. Bassham explained how GPE maintains its capital structure:

No. In the past, in the past we have basically maintained a capital structure at the holding company that looked like the operating companies because that's the way it worked. That we were comfortable operating that way.

	File No	D. ER-2016-0285
1 2 3		That's not the requirement. Ultimately, the law would be that it is the capital structure at the holding company
4	Q.	At page 3 of his rebuttal testimony Mr. Bryant said "The continued use of GPE's
5		consolidated capital structure to establish revenue requirements for both KCP&L
6		and GMO limits their ability to manage their own credit ratings using their own
7		utility-specific capital structure and financing plans." Please comment.
8	A.	KCPL supported using a consolidated capital structure for the past ten years. It is just now,
9		when GPE has an opportunity to acquire a Kansas utility company, that KCPL and the
10		Commission's 10-year practice of using a consolidated capital structure is detrimental to
11		KCPL and GMO operations. The argument of "limiting an ability to manage a credit
12		rating" appears to be a red herring.
13	Q.	Why do you believe Mr. Bryant's "credit rating management limitation" argument is
14		a red herring?
15	A.	Because with the exception of GPE's announcement of its acquisition of Westar, nothing of
16		substance has occurred with KCPL or GMO that could justify a departure from a 10-year
17		Commission practice of using a parent company consolidated capital structure.
18	Q.	At page 5 of his rebuttal testimony Mr. Bryant said using GPE's cost of debt and its
19		capital structure would contradict your direct testimony at pages 14 and 15 related to
20		the Commission's affiliate rule. Please comment.
21	A.	Mr. Bryant quoted from this section of my direct testimony related to a separate rate case
22		issue, which is the issue of KCPL operating without a Commission-approved CAM as
23		required by the affiliate rule.
24 25 26		Q. Do you believe the CAM attached as CRH-D-1 to this testimony is a significant improvement over the CAMs that are currently used by Missouri's regulated gas and electric utilities?

A. Yes, I do. OPC's proposed CAM includes the required policies, procedures and internal controls that are necessary, given KCPL's organizational structure discussed above, to reduce the opportunity and risk for KCPL to subsidize its affiliate transactions and non-regulated operations. This CAM, if approved by the Commission, will go a long way to assist KCPL in its efforts to comply with the Commission's Affiliate Transaction Rule. This OPC proposed CAM for KCPL will also provide the public with greater assurance that the regulated utility is not subsidizing the operations its affiliates.

From this testimony Mr. Bryant said that he "concurs with me that the maintenance of separate transactions among affiliates is both prudent and appropriate." However, I never said anything related to "maintenance of separate transactions among affiliates" anywhere in my testimony. In addition, the concept of "maintenance of separate transactions among affiliates" is not even a concept addressed by the affiliate rule.

- Q. Even though you never made the point in your testimony, Mr. Bryant stated that he in fact believes the maintenance of separate transactions among affiliates is both prudent and appropriate. Based on this belief, he concludes that "it is inconsistent for Mr. Hyneman to argue that it is acceptable for KCP&L to benefit from lower cost debt issued by its affiliate GMO." Do you understand this conclusion?
- A. No. It is not clear if Mr. Bryant is asserting the historical rate case consolidated capital structure recommendations made by KCPL, GMO, Staff, OPC and other parties and adopted by the Commission over the past 10 years are not consistent with the Commission's affiliate transaction rule. If that is his point, he should make that point and provide evidence in support of that point. He does not.
- Q. Mr. Bryant states that GMO issues debt. Does GMO issue debt?

1

4

5

6

7 8

9

10

11 12

13

14

15 16

18 19

17

20 21 22

23 24

25 26

27

No. GMO's parent company GPE issues debt for and on behalf GMO. GMO, unlike KCPL, is not a separate and distinct financial entity apart from GPE. GPE and GMO's financial results are combined in GPE's SEC financial statements. Given that GMO itself does not issue debt, it certainly is not clear that GMO actually has a lower cost of debt than KCPL.

#### Q. Why do you say that GMO does not issue debt?

One significant piece of evidence that GMO does not issue debt as a standalone entity is found in GPE and KCPL's Annual Reports. At page 3 of KCPL's and GPE's combined 2015 Annual Report to the Securities and Exchange Commission ("SEC"), Form 10-K, includes the following disclaimers about the information provided in the Form 10-K.

These disclaimers show that GMO does not issue an annual report as KCPL does. GMO's financial statements are embedded in GPE's financial statements, including its balance sheet. Further, GPE and KCPL's combined 2015 10-K makes it clear there are only two distinct entities when it relates to debt securities. One entity is KCPL and the other entity is GPE and its subsidiaries. Unlike KCPL, GMO is not mentioned as having debt securities.

Neither Great Plains Energy nor its other subsidiaries have any obligation in respect of KCP&L's debt securities and holders of such securities should not consider Great Plains Energy's or its other subsidiaries' financial resources or results of operations in making a decision with respect to KCP&L's debt securities. Similarly, KCP&L has no obligation in respect of securities of Great Plains Energy or its other subsidiaries. (KCPL and GPE Form SEC For 10-K for the year ended December 2015)

Q. Even if you were to assume hypothetically that GMO does issue debt securities for its utility operations, it is possible to attribute a specific cost rate for GMO as Mr. Bryant indicates?

A. No. GPE acquired GMO in 2008. Since 2008 GPE has consistently guaranteed GMO's debt. In its SEC Form 425 filed by GPE on August 5 2016, GPE stated that it guarantees 45% of GMO's debt. Therefore, any debt cost rate attributed to GMO has to be viewed with the understanding that this rate is affected, possibly to a material degree, by the fact that it is guaranteed by GPE.

With this understanding, it is doubtful that Mr. Bryant knows the true and actual cost of debt rate for GMO as a standalone utility and therefore he cannot make any comparisons with KCPL's actual cost of debt rate. It is very possible that, without GPE's guaranteeing of GMO's debt, GMO's cost of debt rate would be higher than KCPL's cost of debt rate.

In addition, GPE's significant financial support of GMO in the form of debt guarantees is disclosed in GPE's 2015 SEC Form 10-K:

Great Plains Energy has issued guarantees covering \$97.7 million of GMO's long-term debt. Great Plains Energy also guarantees GMO's commercial paper program. At December 31, 2015, GMO had \$43.7 million of commercial paper outstanding. The guarantees obligate Great Plains Energy to pay amounts owed by GMO directly to the holders of the guaranteed debt in the event GMO defaults on its payment obligations. Great Plains Energy may also guarantee debt that GMO may issue in the future. Any guarantee payments could adversely affect Great Plains Energy's liquidity. (GPE and KCPL SEC Form 10-K 2015 page 16)

- Q. Does the fact that GPE guarantees GMO's debt provide further evidence that GPE operates its utility subsidiaries on a consolidated basis?
- A. Yes. As noted in the GPE description above, GPE has no significant assets of its own. Since it has no significant assets, it has no significant revenue or income on which to guarantee GMO's debt. In substance, it is KCPL's utility assets, revenues and income that provide the ability for GPE to guarantee GMO's debt issuances. This is just further

evidence of how GPE operates its utility subsidiaries on a consolidated basis, as confirmed by Mr. Bassham, GPE's Chairman and Chief Executive Officer.

# Q. Did KCPL management previously state that KCPL and GMO operate on a combined basis?

A. Yes. In response to Staff Data Request No. 385 ("DR 385") in Case No. ER-2016-0156, KCPL management stated that GMO's utility operations are "combined" with KCPL electric utility operations and KCPL and GMO's utility generation plant are interdependent and the generation assets are grouped together.

KCPL management made the following assertions about the "one utility" nature of KCPL and GMO in DR 385:

- Great Plains Energy has one reportable segment, Electric Utility.
- GMO's electric utility operations in GPE's segment disclosure are combined with GPE's KCP&L electric utility operations.
- The electric utility segment is comprised of multiple jurisdictions subject to traditional, cost-based rate regulation.
- The utility is comprised of a generation fleet with a diverse fuel mix consisting primarily of nuclear and various types of fossil fuels providing peaking and base load generation.
- This group/collection of assets combined meet the electric utility's service obligation and produce joint cash flows.
- These plants are interdependent and necessary to appropriately meet the needs of the Company's customers; therefore, the generation assets are grouped. (Q0385\_2011 2Q Generation Assets Impairment Test.docx)

# Q. What are your conclusions based on KCPL management's response to DR 385?

A. KCPL management asserts that utility generation plant assets of KCPL and GMO are interdependent and must be grouped as one utility for financial reporting purposes and for utility operations purposes. However, when it comes to the capital cost structure that

1

4

5 6

7

8

9

# 10

11 12

13

14

15

16

17

18

19

20

21 22

23

24

financed these same generation assets, KCPL management now asserts that they are not interdependent at all and must be separated into two separate utilities - "GMO specific" and "KCPL specific".

The Commission should conclude that this "new" KCPL capital structure position supported by Mr. Bryant is not consistent with KCPL's past positions and the Commission's past positions on KCPL and GMO's capital structure. The Commission should determine that it will not change a longstanding and reasonable regulated utility ratemaking practice just because KCPL's parent company engages in merger and acquisition activities.

## **KCPL FAC – Edward Blunk**

- Ο. At page 15 of his rebuttal testimony KCPL witness Wm. Edward Blunk discusses fuel additives KCPL books to account 501, Fuel. He indicates that because additives are booked to account 501, they should be included in KCPL's FAC. Are fuel additives actually fuel?
- No. Fuel additives are not fuel and therefore do not belong in a FAC. It is not only OPC that understands fuel additives are not fuel and do not belong in a FAC, the Federal Energy Regulatory Commission ("FERC") understands this as well. It does not appear that Mr. Blunk and KCPL are willing to recognize that fuel additives are not fuel. Therefore, they continue to attempt to include this non-fuel cost in an FAC where it does not belong.

#### Q. Are fuel costs defined by FERC?

A. Yes. FERC has its own FAC. FERC defines "fuel" in its Uniform System of Accounts ("USOA") account 151, Fuel Stock. Mr. Blunk should be very familiar with this account. As will be more fully discussed in the surrebuttal testimony of OPC witness John Riley, FERC's FAC allows only fossil fuel expenses eligible to be charged to USOA account 151,

0.

 Fuel Stock, to be included in the FERC FAC. It also allows nuclear fuel charges to USOA account 518, Nuclear Fuel to be charged to its FAC.

In its FAC (18 CFR Section 35.14 paragraph 6) FERC explains that only the fuel items listed in Account 151, Fuel Stock, and Account 518, are to be included in a FAC.

(6) The cost of fossil fuel shall include no items other than those listed in Account 151 of the Commission's Uniform System of Accounts for Public Utilities and Licensees. The cost of nuclear fuel shall be that as shown in Account 518, except that if Account 518 also contains any expense for fossil fuel which has already been included in the cost of fossil fuel, it shall be deducted from this account. (Paragraph C of Account 518 includes the cost of other fuels used for ancillary steam facilities.) (18 CFR S35.14).

### Q. How does FERC define fossil fuel?

A. FERC defines fossil "fuel" as follows:

USOA Account 151, Fuel stock. This account shall include the book cost of fuel on hand. Items 1. Invoice price of fuel less any cash or other discounts. 2. Freight, switching, demurrage and other transportation charges, not including, however, any charges for unloading from the shipping medium. 3. Excise taxes, purchasing agents' commissions, insurance and other expenses directly assignable to cost of fuel. 4. Operating, maintenance and depreciation expenses and ad valorem taxes on utility-owned transportation equipment used to transport fuel from the point of acquisition to the unloading point. 5. Lease or rental costs of transportation equipment used to transport fuel from the point of acquisition to the unloading point.

At page 16 Mr. Blunk accuses OPC witness Mantle of "cherry picking" fuel items to include in a FAC. Is Mr. Blunk's accusation a fair representation of Ms. Mantle's testimony?

A. Not at all. Ms Mantle clearly laid out what fuel costs are appropriate to include in an FAC in her direct testimony. She proposes to include only direct costs of fuel, which is the exact approach taken by the FERC when it defined the nature of the fuel costs that are eligible to be included in its FAC.

KCPL is not entitled to a FAC. It is clear in Section 386.266 RSMo that a FAC is a privilege, not a right. It is the Commission that approves a FAC. It is also clear in this statute that the only costs allowed are fuel and purchased power, including transportation.

KCPL's FAC, if approved by the Commission, should only be allowed to include actual fuel costs. Mr. Blunk's proposal to include all costs that can possibly be charged to a fuel account coupled with his suggestion that KCPL be permitted the "flexibility" to add or remove costs at will, and without Commission oversight in the FAC, would be detrimental to KCPL's customers if approved by the Commission.

# Q. How would you characterize Mr. Blunk's request for including fuel costs in its FAC?

A. It can be most accurately described as the "kitchen sink" approach. KCPL is attempting to include costs only tenuously tied to fuel, even to the point of inserting vague language to give itself "flexibility" to add additional costs without Commission approval.

Mr. Blunk's suggestion that KCPL be allowed to determine what costs should be included in the FAC ordered by the Commission is contrary to the Commission's ruling in KCPL's last rate case when the Commission decided:

[A]llowing a new cost or revenue to flow through an FAC is a modification to that FAC, which under Section 386.266, RSMo, only the Commission has the authority to modify. It is the Commission that should make the determination as to what costs or revenues should flow through the FAC, not the electric utility. (Report and Order, ER-2014-0370. p. 39).

The Commission should reject the KCPL's approach and instead adopt OPC's clearly defined approach offered by OPC Witness Mantle.

As the Commission has noted in recent utility cases, FERC's policy is not mandatory on the Commission but it provides the Commission with very good guidance. As it relates to fuel costs, OPC recommends the Commission adopt OPC's approach, which is consistent with the FERC, and only allow direct fuel costs that can appropriately be charged to Account 151, as well as direct nuclear fuel costs appropriately charged to Account 518 in KCPL's FAC.

- Q. In her testimony OPC witness Mantle recommends to the Commission the specific types of costs that OPC believes should be included in a FAC. How does Mr. Blunk mischaracterize the action taken by Ms Mantle?
- A. Beginning at page 16 line 9 Mr. Blunk accuses Ms. Mantle of "micro-managing" KCPL's operations. He also equates policy testimony with micromanaging in other parts of his testimony. He even refers to Ms. Mantle's recommendations to the Commission as a "micromanaging edict". Mr. Blunk's testimony is absurd on its face.

OPC witness Mantle is doing nothing more than making recommendations to the Commission to adopt a FAC that would be designed to significantly reduce risk to KCPL but still provide at least some protection to KCPL's ratepayers from unjust and unreasonable rates.

OPC recommends the Commission disregard Mr. Blunk's ad hominem attacks and focus on the lack of real substance in Mr. Blunk's testimony related to the FAC. Mr. Blunk's testimony focuses on the minutia of a fuel additive rather than to address the point that fuel additives should not be included in the FAC.

KCPL, as most reflective in Mr. Blunk's rebuttal testimony, has appeared to have developed an "entitlement mentality" as it related to the Commission's FAC. First, Mr. Blunk's testimony suggests that any recommendation that does not permit KCPL the "flexibility" to add costs as it see fit amounts to "micro-management".

As mentioned above, OPC's recommendation in no sense a penalty but is actually a recommendation to the Commission to approve a FAC that is subject to clearly defined reasonable terms in order to both reduce risk to the company and provide some protection to ratepayers from unreasonable rate increases.

### Q. Please continue.

A. A second aspect of Mr. Blunk's rebuttal testimony which should concern the Commission is his statement at page 16 line 19 that:

Given the very clear incentive to minimize all costs retained in fixed rates, if the utility were to follow Ms. Mantle's incentive to the next logical step, it could avoid using PAC or trona by using a more expensive fuel such as natural gas or purchasing higher priced power neither of which require additives such as PAC to control for mercury emitted from coal combustion.

First of all it should be noted that Mr. Blunk's statement acknowledges that including costs in fixed rates gives the utility the "very clear incentive to minimize all costs". This is the inventive that regulatory lag places on utility management that is eliminated when a utility cost is included in the Commission's FAC. The Commission well recognizes that management efficiency incentives are eliminated, or at the very least minimized, for each and every cost KCPL is allowed to include in a Commission FAC. It is refreshing to see this fact recognized by Mr. Blunk.

The rest of his statement goes on to suggest if certain costs are not included in the FAC then the utility would purchase only the kinds of fuels that could be recovered through the FAC even if it was more expensive. In other words, Mr. Blunk suggests that he would recommend KCP purchase more expensive fuel and power because these costs would be recovered directly through the FAC. The Commission should take note of this testimony and

possibly explore with KCPL the apparently imprudent and ratepayer detrimental actions it will take if it does not get its way with the FAC.

Mr. Blunk's statement is also apparent attempt to demonstrate that Ms. Mantle's recommendation would somehow increase costs to customers. Mr. Blunk's scenario might increase costs, but it would be clearly imprudent for him to manage KCPL's fuel costs in that way. Rather than demonstrate his point that OPC's recommended FAC would increase costs for ratepayers, this testimony illustrates the need for the Commission to carefully determine what goes into an FAC and then to scrutinize the utility's compliance. These comments give me grave concern about how KCPL manages its fuel costs under the FAC and complies with the Commission's existing FAC for KCPL.

KCPL must be made to realize it is the Commission, and nobody except the Commission, that determines whether a utility gets an FAC and what costs should be included in that FAC. OPC and other parties to rate cases have every right to make recommendations to the Commission without being accused of "cherry picking" and "micro-managing" the utility. Ms. Mantle is one of the top experts on the FAC in Missouri. She has served the Commission well with FAC recommendations for many years including years in a leadership position with the Commission Staff. Her testimony is reasonable, prudent and well supported by the facts. In comparison, Mr. Blunk's testimony is devoid of substantive facts and is just full of false and unwarranted personal attacks.

- Q. At page 18 line 23 continuing through page 19 line 2 Mr. Blunk suggests non-KCPL witnesses cannot make FAC recommendations stating "Attempting to incent the Company through micro-management edicts advocated every few years by parties without fuel, power, transportation, or transmission market and operational experience will likely have unintended results." Please respond.
- A. The Company's statement about "micro-management edicts" implies that OPC's testimony on the FAC is not sincere or is otherwise in bad faith. It also suggests that it is only

appropriate to consider utility witnesses' FAC testimony. The Commission should reject this tactic by KCPL just as the Kansas Corporation Commission ("KCC") did recently.

Its September 13, 2016 ORDER DENYING KCP&L'S APPLICATION FOR APPROVAL OF ITS CLEAN CHARGE NETWORK PROJECT AND ELECTRIC VEHICLE CHARGING STATION TARIFF issued in Docket No. 16-KCPE-160-MIS ("KCC EV Order") at paragraph 20, the KCC called out KCPL's tactics and scolded the utility:

20. In evaluating the credibility of the witnesses on the question of the necessity of the CCN program, the Commission finds KCP&L sorely lacking. KCP&L resorts to character assassination, questioning the seriousness of Glass's analysis, which KCP&L alleges arises to a lack of sincerity; and questioning the expertise of both Frantz and Crane.

Mr. Blunk's testimony in this case questions the sincerity and seriousness of Ms. Mantle with phrases like "cherry-picking" and "micro-managing" without offering substantive evidence to support the company's request to be left alone to determine what costs it passes though the FAC.

It is time for KCPL to look at itself. Only one part of the KCC's EV Order scolds KCPL for engaging in character assassination and questioning witness sincerity and seriousness as Mr. Blunk does here. The other part of the KCC EV order provides overwhelming evidence to support the KCC's conclusion that KCPL witnesses in that case provided no evidentiary support for its positions, again as Mr. Blunk fails to do in his rebuttal testimony on the FAC. KCPL has duplicated that tactic in its rebuttal testimony in this case. Mr. Blunk provides no evidentiary support for his position and simply relies on KCPL's sense of entitlement and ad hominem attacks without any foundation to support its position on the FAC in this case. Like the KCC, I hope the Commission sees through this distortion and grasps on to the facts of this issue. If the Commission ignores the personal attacks and focuses on the facts and the evidence, OPC's recommendations will be adopted.

A. Each time the Commission decides to include a specific cost in a FAC for KCPL, it must make this decision knowing that there will be minimal or no incentive for KCPL management, to act efficiently and minimize that cost. Once KCPL gets a particular type of cost in an FAC, since it knows that it will likely not face any prudence challenges, and any prudence challenges that are levied will not be successful, it will move on to focus efficiency measures on utility expenses that are not in an FAC.

Including a specific cost in an FAC comes with a trade off. The Commission must decide that it is absolutely necessary for the utility to include a specific FAC cost in the FAC in order for it to have a reasonable opportunity to earn a fair rate of return on its rate base. Once it decides this, the Commission must understand and be comfortable with the fact that this cost item will no longer be subject to any competitive price pressures that other non-FAC or non-tracked expenses experience through regulatory lag.

- Q. At page 17 line 3 of his rebuttal testimony Mr. Rush refers to OPC's FAC recommendation to the Commission as a "micro-management edict" and suggests OPC's recommendations will result in untimely recovery of fuel costs. Please comment.
- A. Aside from the gross mischaracterization and attack of Ms. Mantle's testimony, Mr. Blunk's testimony here is just factually wrong. OPC is supporting including fuel costs in KCPL's FAC in this rate case. Mr. Blunk, however, is trying to mislead the Commission into believing that fuel additives and other non-fuel costs are actually fuel costs. They are not fuel costs and that is a fact that is even recognized by the FERC.

- 1 2 3
- If a cost is not eligible to be included in FERC account 151, it is not a fuel cost and it is not eligible to be included in a FAC. None of these types of items addressed in Mr. Blunk's testimony are eligible to be included in FERC Account 151, and thus, are not fuel costs.
- 4 5
- 6
- 7 8
- 9
- 10
- 11
- 12
- 13 14
- 15
- 16
- 17
- 18 19
- 20
- 21
- 23

24

- 0. At page 17 line 12 Mr. Blunk references FAC prudence audits. Do you consider prudence audits to be effective in protecting KCPL's customers against KCPL's
- No. Even the Commission recognized the inherent limitations of FAC prudence audits. Based the Commission's prudence standards and my experience with FAC prudence audits in Missouri I believe prudence audits are not effective and, at best, only provide a very small level of ratepayer protection.
- Q. Is Mr. Blunk and accountant or an auditor?

imprudent fuel purchasing practices?

- A. No. I have known Mr. Blunk for several years. Based on my knowledge and the fact that he is neither an accountant nor an auditor, I do not believe Mr. Blunk is qualified to discuss prudence audits. I do not believe that Mr. Blunk has any education or training as an auditor and I do not believe that he has ever conducted or participated in a prudence audit. I recommend the Commission not assign any credibility to his testimony on prudence audits.
- Q, Do you have an example of the limitations of an FAC prudence audit?
- Yes. OPC witness Mantle provided an example on page 20 of her direct testimony. Briefly, A. Staff prudence audits of KPCL's sister company GMO did not find \$4.6 million in costs that were included in GMO's FAC rates, even though the Commission had ordered these costs not be included in GMO's FAC.
- 0. Could the Commission take actions that would make a FAC prudence audit easier, more transparent and more effective in protecting ratepayers against the actions of a monopoly utility?

Yes, there are several actions the Commission could take. In addition to adopting OPC's recommended 90-10 sharing mechanism, other actions include making mandatory certain utility employees' compensation contingent on meting specific fuel and purchased power cost criteria as their sole incentive compensation criteria.

The Commission could also set up a working docket to review its unnecessarily burdensome, and what I would characterize as almost unattainable prudence standards for non-rate case prudence cost dockets.

Finally, and what is most important in this rate case, is to adopt the FAC recommendations of OPC witness Mantle and reject outright KCPL's "kitchen sink" approach to the Commission's FAC.

- Q. Does Mr. Blunk's rebuttal testimony statements at page 16 lines 19-23 give you particular concern?
- A. Yes. I am not sure if Mr. Blunk is sincere, but his testimony here indicates that if KCPL cannot include a particular fuel additive in the FAC then it will intentionally increase its cost of service by replacing the fuel additive with a higher cost fuel.

This along with Mr. Blunk's response to OPC's data request 8015 ("DR 8015"). In DR 8015 Mr. Blunk stated that, if the Commission did not include a cost in the FAC, it signifies the Commission is making a policy statement that the activity is "to be minimized, are not justified, or are not to be employed". This statement gives me great concern.

If the Commission ever found a utility engaging in such an imprudent manner, either by employing a more expensive alternative because the lesser cost alternative is not in the FAC, or through the discontinuation of an activity that would have resulted in lower fuel costs because the cost of the activity is not in the FAC, it would easily have grounds for imposing significant penalties on the utility. OPC would certainly take every possible action to ensure

that this grossly imprudent management behavior (apparently threatened by Mr. Blunk) is properly stopped and punished, so that it never happens again.

- Q. At page 18 line 21 Mr. Blunk describes KCPL's FAC as a "complex interrelated conglomeration of trade-off". Do you agree that KCPL's FAC is way too complex?
- A. There is little disagreement that KCPL's FAC is complex. That is one major problem with KCPL's FAC. The Commission did not make it that way, KCPL management, including Mr. Blunk and Mr. Rush did.

KCPL designed its FAC to be complex by including many costs that are in no way appropriate to include in a FAC, such as fuel additives, administrative costs, and KCPL employees' cell phone costs.

OPC has solutions that make major improvements in KCPL's FAC. These solutions add transparency, increases management incentives for cost control, provide some ratepayer protection through easier and more transparent FAC audits, and reduce the number of KCPL errors in operating the FAC. KCPL rejects all such improvements and only supports its very narrowly-focused goal of including everything including the kitchen sink in the FAC.

There are many benefits to both ratepayers and KCPL by making KCPL's FAC less complex and consistent with the original intent of the FAC. FACs are supposed to include "fuel" costs. FERC understands this, but KCPL does not. I understand that FERC may be the only regulatory body that has defined fuel costs. KCPL must comply with this definition both for its Missouri jurisdictional utility accounting and for its FERC accounting and ratemaking requirements.

OPC's recommended FAC fuel costs are consistent with FERC's definition. Therefore, OPC urges the Commission to require KCPL to adopt the FERC definition of fuel costs (cost that are eligible to be booked to FERC Account 151, Fuel Stock and nuclear fuel) if KCPL is allowed to continue with a FAC in Missouri.

## **KCPL FAC – Tim Rush**

- Q. Below I list some statements made by Mr. Rush in his rebuttal testimony. These statements reflect KCPL's position that OPC should define fuel costs in the same manner as how the FERC defines fuel costs. Does OPC agree with Mr. Rush?
- A. Yes, very much so. While OPC's position on the appropriate level types of fuel costs to include in a FAC was similar to the FERC's definition of the types of fuel costs it allows in an FAC, it was not exactly the same. For the purposes of KCPL's FAC in this rate case, OPC will adopt Mr. Rush's recommendations to apply the FERC standard definition for FAC fuel costs. That standard is that the only fuel costs that are allowed to be in a FERC FAC are the types of fuel costs that meet the FERC USOA Account 151 definition of fuel costs.

Mr. Rush's testimony on the issue is below:

...The statute does not define the terms Fuel, Purchased Power, Transportation or Off-system Sales. However, the Federal Energy Regulatory Commission ("FERC") Uniform System of Accounts ("USoA") does provide definitions for these terms (transportation includes transmission expense according to a Missouri Court of Appeals decision) and provides guidance for where certain costs should be recorded. KCP&L follows the USoA in determining where costs should be charged. Therefore, there is no need for Ms. Mantle to re-establish what fuel, including transportation, purchased power costs and revenues are.

- Q. Do you disagree with Ms. Mantle's contention on page 6 of her Direct Testimony that costs for the fuel "commodity" itself, transporting that commodity to KCP&L's generating facilities, and the purchased power to serve native load are the "purest" definitions of fuel, transmission and purchased power costs?
- A. Yes, I do. The definition Ms. Mantle argues for now seeks to exclude a large number of fuel and purchased power cost components recognized as the cost of fuel and purchased power by

13 14 15

12

16 17 18

19

20 21 22

23 24 25

26 27

28

29

30

31 32

33 34

35

the FERC USoA, industry practice and this Commission's own definition of fuel, transmission and purchased power costs, as evidenced by its treatment of these cost components over many years.

- 0. Do you agree with Ms. Mantle's view that her definition of fuel, transmission and purchased power costs is consistent with Section 386.266.1?
- A. No. FERC and the industry use the terms fuel, transmission, and purchased power much more broadly than OPC recommends.
- 0: Has Ms. Mantle proposed to limit components of costs properly included in the fuel, purchased power, transmission and off-system sales accounts found in the USoA issued by FERC in the Code of Federal Regulations?
- A: Yes. As indicated above Ms. Mantle is proposing to significantly limit the components of costs to be included in the FAC. She is not, however, proposing to limit any off-system sales revenues from flowing through the FAC.
- Q. At page 27 of his rebuttal testimony Mr. Rush, addressing the direct testimony of OPC witness Lena Mantle states "She goes on to say that including these costs in the FAC removes the incentive to take action to decrease non-fuel and non-purchased power costs. This claim has been consistently rejected by the Commission." Do you agree with this statement?
- A. No, in fact, just the opposite is true. Even the drafters of Section 386.266.1, RSMo (Supp. 2008), the statute that allows the Commission to establish a fuel adjustment clause recognized the fact that a FAC will reduce utility management incentives to minimize costs. The language in the statute authorized the Commission to include features designed to provide the utility with incentives to improve the efficiency and cost-effectiveness of its fuel and purchased-power procurement activities. Section 386.266.1, RSMo (Supp. 2008) states:

Subject to the requirements of this section, any electrical corporation may make an application to the commission to approve rate schedules authorizing an interim energy charge or periodic rate adjustments outside of general rate proceedings to reflect increases and decreases in its prudently incurred fuel and purchased-power costs, including transportation. The commission may, in accordance with existing law, include in such rate schedules features designed to provide the electrical corporation with incentives to improve the efficiency and cost-effectiveness of its fuel and purchased-power procurement activities. (emphasis added).

To all with a knowledge of ratemaking principles, it is well understood that guaranteeing the rate recovery of any cost under an expense tracker, or an FAC, will eliminate or significantly reduce utility management incentives to be most efficient in managing that cost. That is one of the clearly recognized detriments of FACs and expense trackers.

The Commission has repeatedly asserted that trackers such as a FAC remove utility management cost control incentives. I have never seen any instance where the Commission has stated that this is not true.

The Commission must decide that it is absolutely necessary for the utility to include a specific FAC cost in the FAC in order for it to have a reasonable opportunity to earn a fair rate of return on its rate base. Once it decides this, the Commission must understand and be comfortable with the fact that this cost item will no longer be subject to any competitive price pressures that other non-FAC or non-tracked expenses experience through regulatory lag. At page 40 of its Report and Order in Case No. ER-2008-0318, Union Electric, the same Report and Order that authorized Ameren Missouri's FAC, the Commission noted that a tracker gives a utility a blank check to spend however much it wants with assurance that any expenditure will likely be recovered from ratepayers.

The Commission also noted that a prudence review is not a complete substitute for a good financial incentive. I would differ with the Commission only to the extent that I

Surrebuttal Testimony of Charles R. Hyneman File No. ER-2016-0285

2.2

 would go further and state that a prudence review (at least how prudence reviews are conducted in Missouri) is no substitute at all for a good financial incentive.

The Commission finds a ten percent cap on the tracker to be appropriate. Without a cap, the tracker would essentially give AmerenUE a blank check to spend however much it wants on vegetation management with assurance that any expenditure will likely be recovered from ratepayers. Of course, any such expenditure would still be subject to a prudence review in the next rate case, but a prudence review is not a complete substitute for a good financial incentive.

At page 70 of its Report and Order in AmerenUE's 2008 rate case ER-2008-0314, the Commission stated:

The statute that authorizes the Commission to establish a fuel adjustment clause for AmerenUE already includes features designed to give the company an incentive to maximize its income from off-system sales and minimize its costs. Specifically, the statute requires a utility operating under a fuel adjustment clause to file a new rate case every four years, and requires the Commission to review the prudence of the company's purchasing decisions every 18 months. But regulatory reviews are only a partial substitute for the direct incentives that can result from a utility's quest for profit. Therefore, the statute allows the Commission to include features "designed to provide the electrical corporation with incentives to improve the efficiency and cost effectiveness of its fuel and purchased-power procurement activities."

### Q. At page 35 of Mr. Rush's rebuttal testimony he states:

FERC's Uniform System of Accounts ("USoA") provides a description of the accounts to be used for expenses. It is not possible for FERC or any other regulatory body to address every situation. However, the USoA is very clear as to where expenses should be recorded. For example, FERC mandated accounts

26

Q.

1 501 (Fuel), 509 (Allowances), 518 (Nuclear Fuel Expense), 547 2 (Fuel)..... 3 Does FERC consider most of the charges KCPL records to account 501 to be fuel 4 costs and eligible to be included in FERC's FAC? 5 6 A. No. FERC does not consider these expenses to be fuel expenses and expressly prohibits 7 them from being included in FERC's FAC. FERC only allows the fuel costs that are eligible to be included in Account 151, Fuel Stock, and transferred to Account 501 as the 8 fuel is consumed, to be included in a FAC. The same for Account 547. 9 10 For nuclear fuel, FERC allows nuclear fuel costs to also be included in a FAC. But none 11 12 of the dozens of costs that KCPL charged to account 501 and 502 and other accounts are considered fuel costs and are specifically prohibited by the FERC from being included in 13 14 a FAC. The FERC's rules on FAC fuel costs are almost exactly the same as the position 15 taken by OPC in this rate case as well as others. 0. At page 37 Mr. Rush states that "The Company has also requested only the FERC 16 assessment costs in account 928 to be recovered within the FAC as other regulatory 17 18 commission expenses are recovered on an annualized and normalized basis in the 19 revenue requirement of a rate case proceeding." Please comment. A. First, the FERC assessment is a regional transmission organization ("RTO") cost assessed 20 21 by SPP to member entities. FERC assessments are considered a transmission cost and not a fuel or purchased power cost. With very limited exceptions, such as when 2.2 23 transmission costs are appropriately classified as transportation costs, transmission costs should not be included in an FAC. 24 How did KCPL witness John Carlson, KCPL's transmission expert, describe FERC

assessment costs in his direct testimony in this rate case?

A. He stated "The Company does not expect to see much variability with the FERC Schedule 12 Fees in the years to come. Costs for FERC administration have remained relatively constant from year to year."

So, KCPL is not only seeking a "non-eligible transmission costs" to be included in the FAC, it is also seeking a transmission cost that its own Transmission expert witness stated in direct testimony are not variable and has remained constant from year to year.

This FAC position alone, as expressed by Mr. Rush, should give the Commission a lot of information as to KCPL's very lightly-veiled attempt to throw in everything it can get away with into its FAC. Given this approach by KCPL, the Commission should exercise great care in determining which specific fuel and purchased power costs belong in an FAC and only allow inclusion of the individual costs that meet all of the Commission's past FAC inclusion standards, such as material in amount, significant volatility, and management control.

- Q. At page 38 of his rebuttal testimony Mr. Rush states "As the Company explained to Ms. Mantle in a meeting regarding the FAC in this case, based upon operational changes at the power plant, costs previously recorded in FERC account 502 and not included in the FAC are now more appropriately considered fuel costs and are recorded in FERC account 501." Does Mr. Rush explain how a non-fuel cost automatically changes its nature and turns into a fuel cost based on utility changes at a power plant?
- A. No. However, these "newly-transformed fuel costs" as described by Mr. Rush are not considered to be fuel costs by the FERC definition and therefore should not be included in a FAC. Nothing that is booked to FERC Account 502 by KCPL is, was or ever will be a fuel cost eligible to be included in a FAC.

1	Q.	At page 38 of his rebuttal testimony Mr. Rush states "Limiting the costs and
2		revenues which are included in the FAC will only serve to diminish the effectiveness
3		and transparency of the FAC overall while increasing the potential for error by
4		excluding specific costs that are correctly recorded in their appropriate FERC
5		accounts." Is what Mr. Rush asserts here even possible?
6	A.	No. This statement is counterintuitive and nonsensical. He states the less information to
7		include and calculate in a ratemaking mechanism the higher the will chance for error. He
8		states that increasing the number of items in a ratemaking calculation will lower the
9		chance of error. That is just nonsense. The level of nonsense of this statement is even
10		greater when you consider the complexity of the items KCPL seeks to include in a FAC.
11	Q.	Mr. Hyneman, have you conducted prudence audits under the Commission's
12		prudence audit standards?
13	A.	Yes. I have conducted several prudence audits.
14	Q.	Has Mr. Rush ever conducted a prudence audit?
15	A.	No, I do not believe he has ever conducted a prudence audit.
16	Q.	Based on your experience with ratemaking mechanisms in general, your ratemaking
17		knowledge, you experience with Commission prudence audits, and you accounting
18		education and experience as a CPA, what do you conclude about this issue?
19	A.	The fact is that adopting OPC's FAC recommendations in this rate case will significantly
20		decrease the complexity of a FAC prudence audit and significantly reduce the likelihood
21		of FAC errors by KCPL employees and FAC auditors. I cannot see the possibility for
22		any other result.
23		Limiting the FAC to the main components – actual fuel (as defined in FERC Account

151), and actual purchased power costs as described by OPC witness Mantle, can only

make the FAC more effective and transparent. It will make the FAC easier to audit. And it can only make the FAC less susceptible to errors. Any statement to the contrary ought to be supported. Mr. Rush does not do so and offers only unsupported claims that are counterintuitive to common sense and to ratemaking principles.

5 6 At page 39 of his rebuttal testimony Mr. Rush states that "Excessively picking and

Q.

8

9

7

10 11

12 13

14

15 16

17 18

19 20

21

22 23

24

25

- choosing which fuel and purchased power costs should be excluded or included in the FAC needlessly complicates the process of preparing and reviewing the FAC." Please comment?
- Again, this statement just does not make any sense. For example, if the Commission issues the list of costs that can be included in KCPL's FAC in this case and that list is reduced from previous FACs, it would make the process of preparing and reviewing the FAC less complicated. When you have to prepare a FAC with fewer cost items, it will be less complicated and easier to audit.
- Q. At page 39 of his rebuttal testimony Mr. Rush states that "As proposed by Ms. Mantle, reducing the number of components of fuel, purchased power and transmission included in the FAC will prevent KCP&L from recovering the costs that the Commission has previously approved in prior FAC's for KCP&L and other Missouri utilities." Is this testimony relevant to this issue or even correct?
- No. It is blatantly false. The Commission is charged with reviewing the FAC every four Α. years in a rate case and making any adjustments it needs to ensure that the FAC is meeting its intended purpose, consistent with limiting ratepayer detriments. That is what the Commission is supposed to do when setting just and reasonable rates. The Commission's role is not to simply make sure that certain costs that were included in a previous FAC are always included in all future FACs as Mr. Rush suggests. That is not at all the Commission's role.

- Not only is this testimony not relevant to the issue, it is simply not true. Just because a particular cost is not in an FAC does not mean that it will not be recovered. It only means, and I want to emphasize the word "only" that the 100% guarantee of rate recovery of that cost is not given to the utility. If Mr. Rush's testimony is to be believed, then we all must believe that none of the non-FAC costs incurred by KCPL, (the costs included only in base rates) are being recovered by KCPL from ratepayers. That is simply not accurate.
- Q. At page 45 of his rebuttal testimony Mr. Rush states "Ms. Mantle requests that all of the costs and revenues included in the FAC be listed by sub-account for the current month and the preceding 12 months. She notes that currently costs are aggregated and complains that this provides insufficient detail. Her proposal would add another layer of complexity to KCP&L's reporting which, notably, Staff has not requested. KCP&L does not believe this is necessary for monthly reporting." Please comment.
- A. It does not matter if KCPL believes this information is necessary, it only matters if the people who have to audit this FAC believes this information is necessary to audit KCPL's FAC. Mr. Rush does not audit FACs. It is likely that Mr. Rush does not think this requested reporting is necessary because KCPL does not have to audit or review this FAC, Ms. Mantle does.
  - Mr. Rush, to my knowledge, has never audited a FAC. Ms. Mantle has performed FAC audits and supervised FAC audits for many years. Mr. Rush's perspective appears to be that audits should be less rigorous and that an auditor should only look at information KCPL wants them to look at. Such an approach is very much counter to professional auditing standards. The Commission should reject KCPL's self-serving argument and instead require the information requested by OPC's experienced FAC auditor.

- Q. At page 46 of his rebuttal testimony Mr. Rush states "I disagree with Ms. Mantle's exclusion of other fuel and fuel related costs that have been historically included in the FAC as these limitations significantly diminish the effectiveness of the FAC and will actually accomplish the opposite of what Ms. Mantle hopes to achieve." Please comment.
- A. First, Mr. Rush cites the FERC and the USOA throughout his FAC and appears to defer to the FERC's rules and regulations. OPC agrees with this as it relates to fuel costs and has adopted the FERC's USOA definition of fuel costs as stated in FERC Account 151, Fuel Stock. Any disagreement on the issue of fuel costs in the FAC can be eliminated if Mr. Rush would accept his own testimony and agree to adopt the FERC FAC rules on fuel cost FAC eligibility as is consistent with OPC's position.
  - Second, Mr. Rush does not explain what he means by "significantly diminish the effectiveness of the FAC". What is the effectiveness of an FAC? How will it be diminished? He fails to answer these questions.
  - The FERC, the regulatory body to which Mr. Rush defers, takes the opposite position to Mr. Rush. The FERC position is that any fuel cost included in an FAC that does not meet the FERC Account 151 definition (such as all of KCPL's non fuel cost referred to as "fuel-related costs") is detrimental to the public interest. Mr. Rush should reexamine his position and decide if he agrees with the FERC or he does not agree with the FERC. His position, as expressed in his testimony, is totally inconsistent and uniquely unhelpful to the Commission in reaching the correct decision on this issue in this rate case.

# Rate Case Expense – Tim Rush

Q. At page 59 line 22 of his rebuttal testimony Mr. Rush states the customer is the primary beneficiary when a utility is able to fulfill its statutory obligation to provide safe, adequate and reliable service. Do you agree?

 No. When a utility fulfills its obligations both shareholders and customers benefit equally. Customers receive the utility service and shareholders receive profits on utility investments. I do not believe that a utility that did not provide safe and adequate service would be able to provide profits to shareholders for any length of time. So, there is no primary beneficiary under this scenario, only equal beneficiaries.

That being said, customers do not benefit in any way from utility expenditures incurred in an effort to increase utility rates over and above what is required to provide safe and adequate service. The Commission had determined that ratepayers should only pay in rates the portion of incurred rate case expense that is necessary for KCPL to provide safe and adequate service at reasonable rates, and nothing more.

- Q. At page 60 line 12 Mr. Rush says that such a regulatory practice (the Commission's ordered rate case expense allocation method) with power plant costs would quickly drive a utility into dire financial straits, and adversely impact its ability to provide safe and adequate service to its customers. Please comment.
- A. Assuming Mr. Rush is comparing this rate case expense issue to the cost of a power plant, his testimony is nothing more than hyperbole. The facts are clear. Even if none of KCPL's incurred rate case expense in this rate case is charged to ratepayers, or recovered in rates, KCPL would still be a strong and viable regulated utility company that is likely earning at, above, or near its Commission- authorized return on equity.

While this rate case expense issue is important from a regulatory and ratemaking policy standpoint, it is not significant to KCPL's financial operations. Under no circumstances will any Commission decision on rate case expense in this rate case have any influence on KCPL's ability to provide safe and adequate service.

For example, assume that KCPL incurred \$800,000 of rate case expense in this rate case and this entire amount was allocated to ratepayers in KCPL's cost of service revenue requirement calculation. Assuming a 4-year amortization period, KCPL will increase its cost of service in this case by \$200,000 less the annual amount of rate case expenses

- reflected in current rates. Assuming the level of rate case expense in rates is \$100,000. The dollar value of this issue in a rate case would only be \$100,000, which is immaterial to KCPL operations.
- Q. At page 61 line 14 Mr. Rush asserts that there are Commission regulations that contribute to the level of rate case expense that are beyond the control of a utility. Does his testimony in this area have any merit or substance?
- A. No. First Mr. Rush references the 4-year rate case requirements for fuel adjustment clauses ("FACs"). There is no Commission regulation that requires KCPL to have a FAC. KCPL chooses to take advantage of this Commission privilege. KCPL can choose to terminate its FAC in this rate case and eliminate any need to file for a rate case every four years.
  - Next, Mr. Rush uses the example of required line loss studies and depreciation studies. This example has no merit. Mr. Rush is aware, or should be aware, that the Commission has stated that the cost of this mandatory rate case work will be fully allocated to ratepayers.
  - At page 72 of its Report and Order in Case No. ER-2014-0370 the Commission stated that its rate case expense adjustment does not apply to rate case expenses KCPL is required to incur by Commission regulation. The Commission stated:

The Commission also finds that it is appropriate to require a full allocation to ratepayers of the expenses for KCPL's depreciation study, recovered over five years, because this study is required under Commission rules to be conducted every five years.

Q. At page 62 line 18 of his rebuttal testimony Mr. Rush states that the Commission's 2014 rate case methodology effectively restricts the Company's ability choose its legal and regulatory strategy before the Commission in rate case litigation that is required to obtain adequate rate levels. Please comment.

A. Again that statement is just factually wrong and just more hyperbole. The Commission has placed absolutely no restrictions on KCPL management's ability to choose anything. In fact, the Commission's 2014 rate case expense methodology fully supports KCPL's legal and regulatory strategy if that strategy is to secure reasonable rates and no more than reasonable rates.

That however, is not KCPL management's legal and regulatory strategy. A simple review of rate increase sought by KCPL and the rate increase granted by the Commission shows that KCPL management is only interested in seeking excessive electric utility rates. That is a fact that is supported by overwhelming evidence and requests by the utility for mechanisms that shift risk away from shareholders and onto ratepayers including multiple trackers, FACs, and other extraordinary ratemaking mechanisms.

The Commission should consider that it is this same KCPL management who sought to increase rates for GMO by almost \$60 million and then ultimately settled for a rate increase of \$3 million. In that rate case, No. ER-2016-0156, this same KCPL management sought to charge GMO's ratepayers with excessive utility rates. This same KCPL management wanted GMO's customers pay for the rate case expense incurred in its attempt to charge GMO's customers excessive utility rates. That is the rate case expense ratemaking treatment that Mr. Rush supports in his testimony.

In the current case, KCPL seeks to increase rates by \$90 million dollars. The Commission's Staff recommended no increase in its direct testimony. Mr. Rush's approach would have customers pay KCPL for all KCPL attempts to seek rate increases 20 times greater (or more) than the rate increase necessary to set reasonable rates. The Commission should reject KCPL's unreasonable and unjust request.

Q. At page 62 line 20 Mr. Rush states that, in the past, the Commission recognized a public utility's right to make these decisions as long as its costs are prudently incurred. He then included a Commission statement from a Report and Order in Missouri Gas Energy rate case number GR-2004-0209, p. 75, "The Commission is

hesitant to disallow expenses incurred by MGE in prosecuting its rate case. The company is entitled to present its case as it sees fit and the Commission will not lightly intrude into the Company's decision about how best to present its case." Do you agree with the Commission comment cited by Mr. Rush?

A. Yes I do. The concerns expressed by the Commission in the GR-2004-0209 case are exactly reflected in the actions taken by the Commission when it designed the rate case expense methodology in KCPL's 2014 rate case.

In the MGE case the Commission said it was hesitant to disallow rate case expense. In the 2014 KCPL rate case, the Commission said it was not disallowing any rate case expense. The Commission continues to believe that a utility can spend what it wants to spend to prosecute a rate case but that spending must be carefully monitored and allocated to the parties who benefit from that spending.

The Commission was consistent in the MGE case cited by Mr. Rush and KCPL's 2014 rate case where it adopted its rate case expense allocation methodology. Allocating a portion of rate case expense to shareholders for costs incurred to only benefit shareholders benefit is just and reasonable.

- Q. In its ER-2014-0370 Report and Order did the Commission correctly assess that it is very difficult to classify and assign specific levels of imprudent expenses in rate case expense?
- A. Yes it did. At page 69 of its Report and Order in Case No. ER-2014-0370 the Commission explained clearly why it was not making a prudence disallowance but making an equity-based allocation:

Staff and OPC allege that the expenses of witness Overcast should be disallowed because his testimony was duplicative and those expenses were imprudent. Similarly, OPC and MECG argue that the fees of KCPL's outside attorneys were imprudent and should be reduced to \$200/hour or disallowed entirely.

11

15

14

17 18

16

19

20 21

22

23 24

25

28

These expenses for experts, consultants, and attorneys do not lend themselves to review for prudence. Unlike industry standards for pipe size or transmission line capacity, there is no accessible appropriate standard for determining whether one consultant's analysis was truly unnecessary or if one attorney's expertise is worth more than another's. The evidence does not reveal a bright line solution to this problem, and the Commission will not disallow these or any other rate case expenses in this case. (emphasis added)

- 0. At page 63 of his rebuttal testimony Mr. Rush states that it is appropriate and reasonable for the Commission to review rate case expenses as to reasonableness and prudence. He also states the Commission has disallowed rate case expense costs in the past on grounds of imprudence, and this serves as ample incentive for the Company to make certain that its rate case expenses are reasonable. Did you review the Commission's history on rate case expense disallowances?
- Yes and I will continue to do so. I have been involved in many Commission rate cases since 1993 and, while it very well may have, I do not recall one instance where the Commission made a rate case disallowance in a normal rate case.

With the exception of some unique disallowances of excess expenses associated with the Iatan 1 and Iatan 2 construction projects in 2009, I do not believe that the Commission ever made a significant disallowance, on prudence grounds, of any of KCPL or GMO rate case expense in the approximately 10 combined rate case since 2006.

Winning prudence issues in a Commission case is very, very difficult. This is evidenced by the very few instances that it has occurred. As described above in the MGE rate case, the Commission correctly concluded that making prudence decisions with rate case expenses is a very difficult process and it is hesitant to make such disallowances.

Q. Mr. Rush included Schedule TMR-10 with his rebuttal testimony. This is a flowchart which he says depicts the process KCPL uses to manage rate case expenses. He states that this process helps ensure the monitoring and control of those costs. Please comment on Schedule TMR-10.

2.2

A. Schedule TMR-10 is nothing more than a typical and generic flowchart of an internal control process over outside services expenses that every company will have developed and employed. These are the types of internal control procedures that a company's outside auditors will review for existence and, if they do not exist, will likely require the Company to develop and follow before the auditing firm will issue a clean audit opinion on internal controls.

While I have seen significant deviations to KCPL's actual compliance with the processes in this flowchart, primarily in KCPL's management of the Iatan construction projects, TMR-10 is nothing more than a basic internal control document that is common to all companies and does not address at all whether or not the expenses incurred to process a rate case are incurred to benefit shareholders or ratepayers.

- Q. At page 63 Line 15 Mr. Rush states that KCPL does not recover its rate case expenses on a dollar-for -dollar basis under the traditional method of handling rate case expenses. He states that often rate case expenses are amortized or normalized over a greater number of years than the period between rate cases. Please comment.
- A. KCPL did not file for a rate case for the 20 years prior to 2006. So assuming that KCPL's rate case expense in its last rate case expense prior to 2006 was \$600,000 amortized over three years, or \$200,000 per year, KCPL would have reaped the benefits of a windfall profit of \$3.4 million (17 years x \$200,000) from regulatory lag of Missouri jurisdictional rate case expense alone.

Also, for several rate cases beginning with KCPL's 2006 rate case under KCPL's regulatory plan, KCPL was allowed to use a rate case expense tracker during its regulatory plan rate cases. It has only been relatively recently, since the end of KCPL's regulatory plan rate cases, that KCPL's rate case expense is treated as any other normalized utility expense subject to both positive and negative regulatory lag.

- Depending on the interval between rate cases, KCPL has an equal opportunity to benefit from regulatory lag as to experience any minor negative effects of regulatory lag.
- Q. Is Mr. Rush seeking an expense tracker for KCPL's rate case expense in this rate case?
- A. Yes. Mr. Rush recommends rate case expense from this case be treated as a deferral and amortized over a three year period. He argues that in this way, a regulatory asset can be established and tracked based on the Stipulation and Agreement in Case No. ER-2014-0370.
- Q. Did you review Case No. ER-2014-0370 for any Stipulation and Agreement related to rate case expense that Mr. Rush refers to above?
- A. Yes, I reviewed the relevant documents in this docket. However, I could not find any Stipulation and Agreement in that case related to rate case expense regulatory assets and do not believe any such document exists.
- Q. Discuss the merits of Mr. Rush's proposed rate case expense tracker?
- A. Mr. Rush is seeking an expense tracker for a routine and non-material utility expense.

  This ratemaking request is unreasonable and should not even be considered by the

  Commission as it does not qualify under and standard for trackers or any range of
  reasonableness related to ratemaking principles. KCPL's rate case expense is immaterial
  to its operations, is under total control of KCPL management, and meets none of the
  standards or criteria established by the Commission for an expense tracker. This proposal
  by Mr. Rush does not benefit ratepayers and is nothing but an additional rate case
  proposal that is pursued by KCPL management to benefit shareholders only while
  potentially increasing rate case expenses it seeks to allocate to ratepayers
- Q. At page 65 line 1 Mr. Rush states that KCPL is required to file a rate case every four years under the Commission's FAC regulations to maintain its ability to use the FAC. Is KCPL required to have a FAC?

- A. No. KCPL's use of a FAC is purely at its management's discretion. It's use of a FAC, should not be used as a basis on which to seek preferential treatment for rate case expense. This is especially true given that OPC considers the specific FAC sought by KCPL to be detrimental to the public interest.
- Q. At page 60 line 2 Mr. Rush states rate cases and the regulatory mechanisms approved in rate cases are necessary and essential if the company is to be in a position to adequately attract capital and have a reasonable opportunity to earn its authorized rate of return. Please Comment.
- A. KCPL went for 20 years without a rate case. Given that fact it does not appear that periodic rate cases are necessary and essential for KCPL to attract capital and earn a reasonable rate of return.
  - More recently, since the Commission's 2014 rate case Order implementing its rate case allocation approach, KCPL's financial performance has significantly improved. It is not unrealistic to believe that if the expense efficiency incentives supported by the Commission in its 2014 KCPL rate case Report and Order were applied to other expenses, KCPL would continue to see improved earnings and delay and need for another rate case.
  - Unlike other Missouri electric utilities, KCPL management has not done a good job at being efficient. There are likely many reasons for KCPL's management poor performance. I believe the lack of expense efficiency incentives is one of them. The Commission can incent KCPL to be more efficient in its incurrence of rate case expense by allocating an appropriate portion of rate case expense to shareholders. This Commission rate case expense allocation method which KCPL opposes is not only systematic and rational, fair and equitable, but it also acts as a management incentive mechanism to not to overspend on rate cases.
- Q. Mr. Rush states that under a long-standing regulatory precedent, shareholders are expected to have a reasonable opportunity to earn Commission-authorized returns.

He characterized the Commission's rate case expense allocation method as an arbitrary, ironic and perverse. Please comment.

A. As noted earlier, KCPL has been operating under the Commission's new rate case expense methodology since rates from its 2014 rate case went into effect in 2015. For the first time is several years KCPL has exceeded its authorized rate of return. KCPL's earnings, and the improvement in earnings since the Commission's 2014 rate case Report and Order are reflected at page 4 of Staff witness Keith Majors' rebuttal testimony in this case.

Mr. Rush's accusation that the Commission's current ratemaking treatment for KCPL's rate case expenses is arbitrary is baseless and inaccurate. The Commission's preferred rate case expense adjustment is nothing but a systematic and rational approach to addressing this particular expense when setting just and reasonable rates.

Mr. Rush's claim that the Commission's current ratemaking treatment of KCPL's rate case expense is a disallowance is also incorrect. It is clear in the Commission's Report and Order in the 2014 rate case that the Commission's preferred approach is not a disallowance but rather a reasonable allocation of the expense.

Labeling a Commission-created ratemaking method as perverse is not a constructive way to approach this issue. If Mr. Rush believes this method is perverse it is because he either does not understand the purpose of the methodology or he refuses to take the time to understand it. This is evident from his repeated incorrect characterization of this adjustment as a disallowance instead of an allocation.

Finally, if Mr. Rush can produce evidence that the Commission's 2014 rate case ratemaking allocation of KCPL's rate case expense would prevent KCPL's shareholders from earning a reasonable rate of return, he should do so. So far, KCPL has not supported its claims with any evidence.

As noted in the rebuttal testimony of Staff witness Matthew Young, the Commission's rate case allocation method not only appropriately allocates costs to the entity that

benefits from that cost, but it also encourages management efficiency in the incurrence of rate case expense. The Commission felt the need to fix the rate case expense process because of KCPL's management had excessive and imprudent rate case expense in the past. The Commission's preferred approach to allocate a portion of rate case expense to shareholders is a reasonable approach that balances ratepayers need for just and reasonable rates and KCPL's desire to increase profits.

- Q. At page 60 line 17 of his rebuttal testimony Mr. Rush states that he does not believe the Commission's 2014 rate case allocation methodology creates an incentive, and eliminates a disincentive, on the utility's part to control rate case expense to reasonable levels. He refers to the Commission's methodology as arbitrary and he believes this ratemaking treatment makes it more difficult for KCPL to earn its authorized rate of return. Does OPC agree with any of these opinions?
- A. No. Mr. Rush's arguments are illogical. He argues that when a utility has more risk of expense non-recovery, it will do nothing in response to this risk. That would be the definition of irrational management behavior. There is an understanding both in the ratemaking academic world and the ratemaking practical world that the more risk a utility has related to expense non-recovery the more effort utility management will make to minimize the risk of non-recovery.

Prior to the Commission's Report and Order in KCPL's 2014 rate case, KCPL experienced almost no risk of non-recovery of rate case expense. It could spend freely and without limits because it believed it could charge everything to ratepayers. It did not need to act prudently because it never experienced much threat of rate case expense disallowance in its previous rate cases. With the Commission's new rate case allocation methodology that mindset should no longer exist for KCPL.

KCPL is now forced to act prudently when it makes decisions to incur rate case expenses. It must act prudently when it determines how much of a rate increase it seeks from the Commission. If it is forced to act prudently when it incurs other types of utility

- expenses, it will enjoy the benefit of being an efficient utility with a lower cost of service to pass on to its customers.
- Q. At page 61 line 5 Mr. Rush states that much of the rate case expenses are driven by the quantity and complexity of the issues that are raised by other parties to the case. Do you agree with this assertion?
- A. No. Typical KCPL rate cases do not present complex issues raised by parties other than KCPL. The exception being KCPL's 2010-0355 rate case where major Iatan and Iatan 2 construction audit prudence issues were raised in this rate case. Disregarding that one rate case, I do not consider KCPL management as being incapable of handling all of the issues in normal rate cases, to include cost of capital and capital structure issues.

Furthermore, it is not the parties to KCPL rate cases that raise complex issues; it is KCPL management who raises complex issues in rate cases. However, by hiring outside experts on such basic ratemaking issues as regulatory lag and FAC, KCPL often decides that its own management is not competent enough to explain and support these issues to the Commission. I disagree. I believe that KCPL's management has the education and experience and competence necessary to address any issues it brings before the Commission in a rate case.

I also believe that KCPL's in-house attorneys, who are very experienced in rate case litigation, are more than capable of processing KCPL's rate cases. Hopefully, as a result of the Commission's rate case expense allocation, KCPL will start processing its rate cases with a greater use of its own management employees and attorneys instead of incurring incremental costs for hiring outside consultants and attorneys.

- Q. Are you stating that KCPL should never hire outside consultants or outside attorneys?
- A. No, but KCPL should evaluate the resources it has available in-house before it contracts with outside parties and incurs additional expenses to process rate cases. For example,

- KCPL's regulatory attorneys are very involved and have spent many hours working on KCPL's parent company, Great Plains Energy's proposed acquisition of Westar, Inc.
- If KCPL has to spend more money on outside counsel to process a Missouri rate case because of this acquisition taxing the resources of in-house counsel that is a significant imprudent action by KCPL management. KCPL management must put the interest of utility operations first and foremost before it is to consider the needs of its non-regulated affiliates.
- Q. At page 62 line 5 Mr. Rush states that KCPL has an incentive to control its rate case expenses. He states that KCPL strives to balance cost control measures with providing the best level of service possible.
- A. It does not appear KCPL tries to limit its rate case expense. KCPL has been unreasonable and imprudent in its attempt to charge its customers with excessive and unreasonable rate case expense for several years. OPC's recommendation to use the Commission's preferred rate case expense allocation method is a real incentive for the company to control costs while ensuring that ratepayers are not unreasonably forced to pay for costs incurred to benefit shareholders only.
- Q. You addressed several of the comments made by the Commission in its ER-2014-0370 Report and Order. Are there some comments that are significant and relevant to your surrebuttal testimony?
- A. Yes. These Commission comments and where they can be found in the Commission's ER-2014-0370 Report and Order are listed below:

Awarding a utility all of its incurred rate case expenses could provide that utility with a significant financial advantage over other participants in the rate case process, who may be constrained by budgetary and other financial restrictions. Such a practice does not encourage reasonable levels of cost containment in the utility's rate case expense decisions.

An incentive for a utility to limit its rate case expense is to tie a utility's percentage recovery of rate case expense to the percentage of its rate increase request that the Commission finds just and reasonable. Use of this approach would directly tie a utility's recovery of rate case expense to both the reasonableness of its issue positions and the dollar value sought from customers in a rate case.

KCPL previously filed rate cases in 2006, 2007, 2009, 2010, and 2012. In recent rate cases, KCPL has incurred rate case expenses substantially higher than historical levels and higher than other utilities in Missouri.

Prudence is not the only consideration in determining what costs should be included in rates; the benefit to customers must also be considered when deciding what costs are reasonable for customer rates.

KCPL has pursued issues in this case that benefit only the shareholders, such as La Cygne construction accounting and some elements of the rate of return recommendation. Utility expenses that are highly discretionary and do not benefit customers, such as charitable donations, political lobbying expenses, and incentive compensation tied to earnings per share, are typically allocated entirely to shareholders.

Staff and OPC allege that the expenses of witness Overcast should be disallowed because his testimony was duplicative and those expenses were imprudent. Similarly, OPC and MECG argue that the fees of KCPL's outside attorneys were imprudent and should be reduced to \$200/hour or disallowed entirely. These expenses for experts, consultants, and attorneys do not lend themselves to review for prudence. Unlike industry standards for pipe size or transmission line capacity, there is no accessible appropriate standard for determining whether one consultant's analysis was truly unnecessary or if one attorney's expertise is worth more than another's. The evidence does not reveal a bright line solution to this problem, and the Commission will not disallow these or any other rate case expenses in this case.

However, rate case expense is also different from most other types of utility operational expenses, in that 1) the rate case process is

Surrebuttal Testimony of Charles R. Hyneman File No. ER-2016-0285

adversarial in nature, with the utility on one side and its customers on the other; 2) rate case expense produces some direct benefits to shareholders that are not shared with customers, such as seeking a higher return on equity; 3) requiring all rate case expense to be paid by ratepayers provides the utility with an inequitable financial advantage over other case participants; and 4) full reimbursement of all rate case expense does nothing to encourage reasonable levels of cost containment.

Moreover, this Commission has already found rate case expense sharing to be just and reasonable in at least one prior case. In a 1986 decision, In the Matter of Arkansas Power and Light Company, the Commission "adopted Public Counsel's proposed disallowance of one-half of rate case expense."

The Commission finds that in order to set just and reasonable rates under the facts in this case, the Commission will require KCPL shareholders to cover a portion of KCPL's rate case expense. One method to encourage KCPL to limit its rate case expenditures would be to link KCPL's percentage recovery of rate case expense to the percentage of its rate increase request the Commission finds just and reasonable. The Commission determines that this approach would directly link KCPL's recovery of rate case expense to both the reasonableness of its issue positions and the dollar value sought from customers in this rate case.

#### <u> Management Expense Adjustment – Ron Klote</u>

- Q. In his rebuttal testimony KCPL witness Klote takes issue with OPC's adjustment related to KCPL's management expenses. What is the purpose of OPC's management expense adjustment as sponsored by OPC witness Amanda Conner?
- A. The purpose is to protect KCPL's customers from KCPL. OPC devoted a tremendous amount of audit time and audit resources to develop its management expense adjustment in this rate case. The need for OPC to devote so much time and resources to this one adjustment is because KCPL management has refused to stop incurring and forcing on its

3 4

5 6

7 8

9 10

11

12

13 14

15

16

17 18

19

20 21

22 23

24

25

captive utility customers the costs of its imprudent, excessive and unreasonable management spending.

KCPL has continued to incur imprudent, excessive and unreasonable management expenses since its 2006 rate case. KCPL management's imprudent behavior continued from 2006 through the test year in this 2016 rate case. Because of KCPL management's refusal to stop this behavior OPC and, until this rate case the Staff, has been required to devote substantial audit resources in an attempt to protect KCPL ratepayers from the expense account abuses of KCPL management.

OPC's adjustment in this rate case is very similar to the adjustment Staff proposed in KCPL's 2014 rate case, No. ER-2014-0370. Through its adjustment in this case, OPC is continuing the efforts of the Staff in KCPL's 2014 rate case, to protect KCPL's customer from being charged excessive and imprudent management expenses.

- Q. In recent rate cases had KCPL refused to provide explanations and justifications of the reasonableness of its management expense charges?
- A. Yes. Not only has KCPL failed to ever support the level of management expense report charges it seek to recover in rates, KCPL has taken the position in past rate cases that it does not even need to respond to questions about the prudence of its management expenses.
- 0. What conclusion does an auditor make when an entity refuses to answer legitimate audit inquiries?
- A. At a minimum, in any situation where an entity refuses to cooperate with auditor requests for data, an auditor will elevate the level of audit risk assigned to that specific audit area. Given KCPL's serious problems with its management spending on expense accounts, I do not believe any professional auditor would assign the risk of inappropriate and excessive management expenses being included in rates as other than very high.

5

Q.

7 8

6

9 10

11

12 13

14

15

16 17

18 19

20 21

22

23 24

Given the existence of a very high audit risk of excessive management expense report charges being passed on to ratepayers, what action does an auditor need to

This audit risk evaluation is the reason OPC found it necessary to devote the amount of

take to mitigate this risk level?

resources it did to this one rate case issue.

- Faced with strong evidence of a very high risk of excessive expense account charges by a utility's management, a rate case auditor must do the work necessary to determine the risk of excessive charges being passed on to ratepayers in a rate case. Once this audit work is completed, a rate case auditor must determine the dollar amount of an expense adjustment that would reduce this risk to an acceptable level. OPC's adjustment in this rate case reduces this risk to an acceptable level.
- As a CPA who has over 20 years experience developing and supporting utility rate Q. case cost of service adjustments, do you believe that OPC's adjustment in this rate case is well-supported and based on substantial evidence?
- I do. Under my direction, OPC witness Conner devoted what I would estimate to be A. hundreds of hours reviewing, analyzing and auditing KCPL officer expense reports. Based on her analysis OPC determined that the excessive KCPL management spending was so pervasive at KCPL that a significant adjustment was required to protect KCPL's ratepayers from this excessive spending.

Because KCPL employs approximately 1000 managers, it would be impossible to review all management monthly expense reports. Given this audit scope limitation, OPC used an audit technique commonly performed by professional auditors. That audit technique is referred to as audit sampling. Ms. Conner also describes this audit technique in her surrebuttal testimony.

What is audit sampling?

A. Audit sampling is a primary audit procedure used by professional auditors. Auditing Standard ("AS") 2315 defines audit sampling as "the application of an audit procedure to less than 100 percent of the items within an account balance or class of transactions for the purpose of evaluating some characteristic of the balance or class."

AS 2315 states there are two general approaches to audit sampling: nonstatistical and statistical. OPC employed the nonstatistical audit sampling approach and selected the expense account transactions be KCPL's officers. The basis of this audit decision was that these individuals develop, implement and enforce KCPL's expense account processes and policies. The "tone at the top" set by KCPL officers is likely followed by the rest of KCPL management. Based on OPC's findings from the officer expense account charges, OPC applied a reasonable dollar amount of excessive management spending and imputed that amount to all KCPL management. OPC's approach to this adjustment requires auditor judgment as noted by AS 2315 below:

Both approaches require that the auditor use professional judgment in planning, performing, and evaluating a sample and in relating the evidential matter produced by the sample to other evidential matter when forming a conclusion about the related account balance or class of transactions. Either approach to audit sampling can provide sufficient evidential matter when applied properly. This section applies to both nonstatistical and statistical sampling

- Q. If you had to use one word to describe the source of this management expense account spending problems at KCPL, what word would you chose?
- A. Entitlement.
- Q. Please elaborate.
- A. In a past Ameren regulatory proceeding, Case No. EA-2015-0146, Commissioner Rupp, when questioning an Ameren witness, said that corporate culture is defined by "the behavior the leadership is willing to tolerate." I believe that is absolutely correct. The

behavior that KCPL's leadership and its Board of Directors is willing to tolerate with respect to management expenses reflects its strong corporate culture of entitlement.

KCPL's management has been advised for over ten years that its behavior is not appropriate. KCPL's own auditor has found problems with KCPL's expense accounts. KCPL even admits on several occasions that it has incurred unreasonable management expenses. Yet, this imprudent behavior continues because KCPL management believes it is entitled to continue this behavior.

- Q. Do you have any doubt that even if the Commission finds in favor of OPC only on this expense adjustment that KCPL may continue to incur excessive and unreasonable management expenses?
- A. I have no doubt at all that it will take much more than the Commission's acceptance of OPC's expense adjustment in this case to change this decade old issue. It is my belief that simply forcing KCPL's shareholders to absorb the cost of imprudent KCPL management expenses will not stop KCPL management behavior. Commission action is necessary to address the excessive spending by KCPL management
- Q. Does the Commission have an opportunity to take actions that will increase the likelihood that KCPL management will at least modify its excessive spending habits?
- A. Yes. In my direct testimony I proposed five actions that the Commission can take to address KCPL management's imprudence. The Commission can communicate to KCPL in its report and order in this rate case that if KCPL expects to recover management expenses in future rate cases it will have to demonstrate that each and every proposed expense was reasonable and prudent.
  - In the alternative, the Commission can direct KCPL that if it develops and places into effect the following policies and procedures, it will be more likely to find that KCPL has

justified the prudence and reasonableness of its management expense charges. In my direct testimony I provide the reasons why KCPL needs to adopt the following policies and procedures:

- 1. Review its internal controls over management expense reports and adopt basic internal controls such as requiring that an expense report be approved by an employee at least one level above the employee who submits the report for approval.
- 2. Exclude non-travel meal costs, such as management employee meals in the Kansas City, Missouri area from rates.
- 3. Adopt a per diem management meal expense policy for meals, lodging and other costs incurred while on business travel.
- 4. Develop protocol for KCPL's Internal Audit Department to take a more aggressive role in auditing management expenses and make periodic reports on progress improvements to quarterly Board of Director Audit Committee meetings.
- 5. Make mandatory a company rule that no cost of alcoholic beverage will be charged to ratepayers under any circumstances.

# Q. Did Mr. Klote propose an adjustment in his direct testimony to remove certain KCPL employee expense account charges?

- A. Yes he did. Mr. Klote's approach is simply to remove an immaterial amount of management expense account charges and he assumes, without any additional audit or review work that the other millions of dollars in management expenses are prudent and reasonable and should be charged to ratepayers.
  - Mr. Klote well understands that no party to this rate case has available sufficient audit resources to perform a comprehensive audit of all KCPL management expenses. Therefore, he is willing to accept any immaterial dollar adjustment based on a "specific identification audit approach", such as the approach adopted by Staff in this rate case.

### Q. Has the Staff used the "audit sampling" audit technique in past rate cases?

- expenses in this rate case, nor did it propose any adjustment in this rate case, Mr. Klote supports the Staff's approach to this rate case issue, which is to not make any adjustment but simply accept Mr. Klote's miniscule token adjustment.
- Q. Did Staff explain why it changed its audit approach to KCPL's management expenses in this rate case?

Yes. Staff used this approach in KCPL's last rate case, No. ER-2014-0370. As KCPL is

doing with OPC in this rate case, Mr. Klote took much the same issue with Staff's

approach in the 2014 rate case. Because Staff did not do any review of management

- A. No. I am concerned that if Staff was interested in protecting ratepayers from abusive utility spending, it would have continued the same approach it took in KCPL's 2014 rate case. In this 2016 KCPL rate case Staff abandoned the "audit sampling" approach for this adjustment and relied on the specific identification approach by accepting KCPL's immaterial adjustment in KCPL's adjustment CS-11.
  - It may be that due to Staff's limited audit resources, Staff did not have had sufficient audit resources to devote to this issue. That is understandable. However, Staff's approach in this case is insufficient to protect KCPL's ratepayers from excessive and imprudent management expenses.
- Q. Is there another reason you are particularly concerned that Staff abandoned this rate case issue, an issue it invested significant time and resources in for ten years?
- A. Yes. KCPL admits that because of Staff's efforts in its 2014 rate case it has made changes and what it considers to be improvements in its expense report procedures. KCPL has very far to go but it made an attempt at improvements only because Staff forced the issue in the past and in the 2014 rate case. Staff's lack of work in this issue in this rate case sends a signal to KCPL that it is no longer interested n this issue.

- Q. At page 59 line 11 of his rebuttal testimony Mr. Klote states that KCPL is in agreement with the expense reimbursement adjustment performed and proposed in the Staff's Cost of Service Report. To your knowledge, is this the first time in the approximately 10 rate cases filed by KCPL management since 2006 that KCPL agreed with Staff's adjustment, or lack of adjustment on management expense report charges?
- A. Yes it is. From an auditing perspective, this is strong indication that Staff's adjustment (or Staff accepting KCPL's immaterial adjustment) of this cost of service expense is significantly insufficient.
- Q. Did Staff perform any KCPL expense account review in this rate case?
- A. No. Staff merely accepted the immaterial CS-11 \$15,109 adjustment proposed by Mr. Klote in his direct testimony workpapers. At page 114 and paragraph 3 of the Staff's Cost of Service Report, Staff stated that it accepted Mr. Klote's proposed adjustment CS-11 to "reclassify the costs of non-recoverable dues and expense reports to "below-the-line." Staff proposed no management expense adjustment of its own and accepted Mr. Klote's adjustment as its own.
- Q. At page 59 of his rebuttal testimony did Mr. Klote expresses a belief that Staff actually proposed a management expense adjustment?
- A. Yes. Mr. Klote incorrectly stated that Staff calculated a test year adjustment of employee expense reports. Staff merely accepted KCPL's adjustment as its own adjustment. Mr. Klote states:

## Q: Did Staff calculate an adjustment associated with expense reporting?

A: Yes. It appears Staff calculated a test year adjustment of employee expense reports. Their adjustment in this case totaled

3 4

5

6 7

8

9 10 11

12

13

14 15 16

17 18 19

20 21

22 23

24 25

27 28

26

29 30

31 32 33 approximately \$15,000 which is similar to the Company's expense report review adjustment.

- Do you have any other source of information that indicates Staff's adjustment in Q. this case is inadequate?
- Yes. In KCPL's last rate case the Commission directed Staff to conduct a management A. audit of KCPL. Staff filed its Report (Report) in Docket EO-2016-0124. Of note the Report includes the finding:

While the Company has taken positive action to address various expense account weak internal controls identified by Staff in prior rate cases as well as has performed various focused Internal Audit examinations of aspects of its expense process, opportunities for improvement still exist. The Company's expense account definition for reimbursement for travel and entertainment is written overly broadly and the Company's internal control over its expense account process, while improved, has not been consistently effective, particularly in light of the Company's public and well documented concerns regarding its inability to earn its ROE. (report p. 2)

- Q. At page 56 line 13 of Mr. Klote's rebuttal testimony he describes new "enhanced practices" related to KCPL's expense report reimbursements. Why did KCPL need to create these so-called enhanced practices?
- Pursuant to paragraph G of the July 1, 2015 Partial Non-Unanimous Stipulation and A. Agreement as to Certain Issues in KCPL's 2014 rate case (ER-2014-0370), KCPL provided a copy of its changes to its expense report procedures. This document is attached to this testimony. In addition to adding controls on appropriate accounting for expense account reimbursements, KCPL also added the following controls:
  - Officer Expenses-The general ledger default account for all officers has been set to below-the-line non-utility accounts. In order for an officer expense to be recorded to an operating utility account, the officer or administrative assistant must positively enter an operating utility account code to override this default coding.

- Q. Is it possible the new "enhanced" changes that came out of KCPL's last rate case will somewhat decrease the level of excessive management expenses KCPL will seek to recover from customers?
- A. It is possible. However, I have seen no improvements to date. I am hopeful these changes will lead to at least some improvements in the future. I am hopeful that someday OPC will no longer be required to devote valuable time and audit resources seeking to protect KCPL's customers from KCPL management's excessive and imprudent spending. There are many other important rate case issues on which OPC could be devoting its resources to protect ratepayers from paying unreasonable utility rates.
  - OPC is requesting the Commission order KCPL to make the 5 specific changes in its management expense policies and procedures that are listed and described in my direct testimony. These changes are reasonable and necessary. These changes will protect ratepayers from abusive utility spending while also provide KCPL management with much needed assistance in acting more efficiently in operating the utility business.
- Q. Do any of KCPL's new "enhanced" management expense report procedures affect the core problem with KCPL's expense account policies and procedures, which is excessive, imprudent and unreasonable spending by KCPL management?
- A. No. KCPL made the decision not to make any changes in this area. As long as KCPL management refuses to place restrictions on the number of local meals charged by management as well as the reasonableness of its meals and travel expenses, these new

controls will add only minimal improvements to KCPL's management expense report process.

KCPL must make significant changes in how it defines the term "reasonable" in its expense report polices. Currently, KCPL does not have any definition or criteria on how to determine if a management expense is reasonable or unreasonable. It is almost unbelievable that a utility can operate in this manner and define these actions as prudent. Currently, my understanding is that any dollar amount incurred by a KCPL management employee is automatically stamped "approved" and determined to be reasonable.

#### Q. Do you have examples that support your understanding?

A. Yes. For example, in November 2015 five KCPL officers dined at a restaurant in Hollywood, Florida. The total bill for this one meal was \$1,203. This is an average per meal charge of \$240. OPC asserts \$240 for a travel meal is not reasonable. However, the leadership of KCPL management believes it is. This one example shows that the term "reasonable" in KCPL's expense account policies has no meaning.

The KCPL officers who incurred \$240 each for one travel meal are the same officers who create and enforce KCPL's expense report reimbursement policies. These are the same individuals who wrote and enforce the policy that to be reimbursed, employee meal expenses must be "reasonable".

KCPL's senior management, who validate one single employee travel meal that cost \$240 as allowable under their standard of reasonableness sets and defines the acceptable standard for a per meal cost. KCPL's senior management publishes this new standard to all of KCPL management by reimbursing themselves for this charge. They set the "tone at the top" for all employees to follow.

Q. Have you reached a conclusion after ten years of auditing KCPL's employee expense accounts that KCPL's corporate culture, as it relates to expense account

charges, is to spend ratepayer funds imprudently, excessively, unreasonably, and without any concern at all about the financial well being of its customers?

A. Yes. KCPL should be concerned with the well-being of its customers. It is not. Some of the KCPL witnesses in this rate case who testify about KCPL's customer service initiatives and express concern about customers are the very individuals at KCPL who are the most serious abusers of the expense account process.

Attached to this testimony I have included portions of past Staff testimony over 10 years addressing KCPL's imprudent and excessive expense report charges. These Staff findings in past KCPL rate cases go back to the 2006 rate case, No. ER-2006-0316, and go through KCPL's last rate case, No. ER-2014-0370. Prior to the 2006 rate case KCPL had not sought a rate increase for twenty years. A simple review of these attachments, as well as the evidence provided by OPC in this 2016 rate case should convince the Commission of the very serious nature of this problem. It is a problem that the Commission should resolve in this rate case by accepting OPC's proposed adjustment and ensuring KCPL adopts OPC's 5 recommendations.

- Q. How do you respond to Mr. Klote's assertion in his rebuttal testimony that OPC's management expense adjustment is arbitrary?
- A. I describe above how OPC applied professional audit standards and used professional judgment in the development of this adjustment. It is clear that there in nothing at all arbitrary about the nature of OPC's adjustment. Mr. Klote has made the same accusation in past KCPL rate cases. I will respond now the same way I responded then. Merriam Webster's online dictionary defines "arbitrary" in part as "not planned or chosen for a particular reason: not based on reason or evidence: done without concern for what is fair or right." If that is what Mr. Klote had in mind when he characterized this adjustment as arbitrary, then I disagree.

12

8

15

16 17

18

19 20

21 22

23 24 25 OPC's adjustment was planned with a reason to protect KCPL's ratepayers from excessive, imprudent, or inappropriately allocated charges. The adjustment was based on OPC's review and analysis of hundreds of documents related to KCPL's employee expense report charges. There is nothing even remotely close to "arbitrary" associated with OPC's adjustment. The adjustment itself was based on a professional audit technique known as audit sampling. As Mr. Klote is a certified public accountant, he is, or should be, very familiar with the concept of audit sampling.

- Q. Should Mr. Klote be concerned with why such a rate case adjustment is necessary and not criticize the only party to this rate case that made a strong and sincere effort to protect KCPL's ratepayers from excessive management expenses?
- Yes. Mr. Klote explains that KCPL has made improvements in its management expense A. report process. However, instead of just making this statement, he should have made a comprehensive effort to review as many test year excessive charges as he could review and solicit the assistance of other KCPL employee to remove all the excessive charges in KCPL's test year books and records. He did not make such an effort. As a result, OPC has to make this effort and take the lead on this issue to protect KCPL's ratepayers. Even if Mr. Klote believes this issue is resolved for the future, given the evidence produced by OPC in this rate case he certainly cannot believe that KCPL's 1000 management employees only charged \$15,000 in excessive charges in the test year. That is just not a reasonable position for Mr. Klote to take before the Commission.
- Q. Does the definition of arbitrary provided above appropriately describe Mr. Klote's inadequate \$15,000 management expense adjustment?
- Α. Yes. Mr. Klote has been associated with this management spending issue in several of KCPL's prior rate cases. In at least one rate case he was tasked with reviewing each and every officer expense report charged in the test year. In one prior rate case he was also

associated with KCPL's decision to remove all KCPL officer expense reports from KCPL's cost of service request.

Mr. Klote's proposed \$15,000 adjustment in this case is arbitrary in that he knows or should know that it is not based on reason or evidence. He knows or should know that it was not done with concern for what is fair or right. In my opinion Mr. Klote's \$15,000 adjustment is wholly inadequate and merely perpetuates KCPL management's practice to pass on excessive, imprudent and unreasonable management expenses to KCPL's customers.. The evidence in his case and in KCPL's previous cases supports no other conclusion.

- Q. Did you provide examples of inappropriate and excessive KCPL officer expense report charges in your testimony in KCPL's sister utility GMO's 2016 rate case, No. ER-2016-0156?
- A. Yes. GMO has no management and no employees. KCPL management manages all of GMO's operations. In my direct testimony in that case, I provided just a few examples of excessive officer expense report charges and a list that included several excessive charges by just one single KCPL officer.

In my direct testimony, I referenced a March 2015 charge for goods and services from Gibson's Bar & Steakhouse in Chicago, IL for \$516 for two individuals. KCPL management refused to provide any additional information related to this charge.

In my direct testimony I also referenced an OPC data request about a March 2015 charge for goods and services from Capital Grille in the amount of \$455 for three individuals. KCPL management refused to answer any questions related to these employee expense report charges.

 Finally, OPC sought data from KCPL management about a June 2015 charge for goods and services from Kauffman Stadium of \$1,929. KCPL management refused to provide a response.

- Q. Please provide an example of the type of expenses that Mr. Klote included in his cost of service adjustment CS-11 where he removes some management expense account charges?
- A. In July 18 of 2014, a high ranking KCPL officer attended a convention in Los Angeles unrelated to the regulated utility industry. This officer charged KCPL a total of \$359 for one meal. This amount was reduced due to the employee's wife meal charge of \$90 deemed a non-cost of service account. The KCPL officer's meal and, it appears, the meal of someone not related to KCPL, was charged to a regulated cost of service account 921 in the test year in this case. As shown below, ratepayers were charged \$269 for a meal at this entertainment event that was not related in any way to utility operations. This is a charge that one of KCPL's most senior officers considers to be a reasonable and necessary expense to provide utility service to its customers.

October 8, 2014	Dinner	Fleming's - Los Angeles, CA	\$269.41	921000
October 8, 2014	Dinner	Fleming's - Los Angeles, CA - Spouse	\$89.80	417100

This one KCPL officer has been with KCPL for many years and is very familiar with KCPL's expense report policies and procedures. He obviously thought it was appropriate to charge ratepayers for excessive meal costs for him and guests not related to utility operations. This officer is an individual who enforces KCPL's policies and procedures and helps set the tone at the top of KCPL. This one example shows that KCPL has no internal controls nor any concern over the expense report costs it charges to its regulated utility ratepayers.

- Q. Has Mr. Klote been making adjustments to remove KCPL officer expense report charges in many of KCPL and GMO's past rate cases?
  - A. Yes. Based on the problems found by Staff in KCPL Case No. ER-2007-0291 and problem areas found by KCPL's own internal auditors during that period, Mr. Klote and another KCPL employee were assigned to review officer expense reports and remove inappropriate charges through a cost of service adjustment in its subsequent rate cases. I don't know how many individual rate cases Mr. Klote performed such a review but it was at least done in one prior KCPL rate case.

In KCPL's last rate case, ER-2014-0370, Mr. Klote did not make any adjustment to remove excessive expense report charges when it filed its revenue requirement in direct testimony. However, when he received certain data requests from Staff in that case, Mr. Klote decided to make a rate case adjustment to remove the expense account charges associated with certain officers of Great Plains Energy.

In Response to Staff DR 502 in Case No. ER-2014-0370 KCPL responded:

#### KCPL Response to DR 502:

Subsequent to its direct filing in this case, the Company informed MPSC Staff that it was removing all GPE Officers expense report costs, this includes.... from its request. There are no longer any expense report costs incurred by (REDACTED) requested by the Company in this case. In total, the Company informed MPSC Staff that the impact of removing GPE Officer expense report costs from its Direct Case totaled \$67,521.55. Information provided by: Ron Klote Attachments: Q0502\_HC\_expense report charges.xlsx Q0502 Verification.pdf

- Q. Why did Mr. Klote propose an adjustment to remove these charges late in its 2014 rate case?
- A. KCPL management refused to answer specific expense report questions proposed by the Staff in the 2014 rate case. The questions posed by Staff in DR 502 in Case No. ER-2014-0370 that KCPL refused to answer are shown below:

14 15 16

17 18

19 20 21

222324

252627

28 29

3031

32

33

34

3536

Reference the attached Excel spreadsheet which lists certain expense report charges and questions listed below related to those charges:

A Nos. 37-40, please explain the reason for over \$800 in cell phone charges

B For all meal charges, please provide the cost per person, the name of the person who approved the charge and a description stating why the cost was necessary to provide regulated utility service

C. Item number 8, was the cost of the baby shower charged to regulated customers? If so, why?

D. For the Ipad related charges. Why were these Ipads purchased? Have they been and are they currently being used for regulated utility operations?

E. For the Ipad related charges. Why were these Ipads not capitalized to plant in service accounts?

F. No. 2, why is this cost charged to KCPL regulated accounts?

G. No. 18, what is the business purpose of this trip?

H. No, 19 how is this book related to KCPL's regulated operations?

I. No. 20, what is the business purpose of this trip?

J. No. 6, what is the business purpose of this trip?

K. No. 14, what is the business purpose of this trip?

L. No. 15, what is the business purpose of this trip?

M. Nos. 17,27,28, Does KCPL pay approximately \$300 to \$400 per month for one employee's cell phone service? If so, is this the fair market price for one cell phone?

In KCPL's 2014 rate case, the Company made the decision that it would not provide justification for certain officer expense report costs addressed in Staff DR 502. KCPL decided just to remove these costs from the rate case and stopped any further discussions of the issue.

### Q. Please summarize your response to Mr. Klote's rebuttal testimony.

There are several good definitions of "corporate culture" including the one used by Commission Rupp referenced above. Another definition I found to be very good is that corporate culture:

*i*  ...refers to the beliefs and behaviors that determine how a company's employees and management interact and handle outside business transactions. Often, corporate culture is implied, not expressly defined, and develops organically over time from the cumulative traits of the people the company hires.

For KCPL, that leadership is its management, officers and its board of directors ("Board"). KCPL's corporate culture as it relates to management expense report charges has to change and its management and its Board need to be committed to ensuring the change is long-lasting. KCPL and its Board has been "willing to tolerate" this inappropriate behavior on the part of KCPL management and officers for far too long.

It is one thing for the management of a competitive business to spend lavishly in its expense accounts when the firm is subject to price competition and the competition for the acquisition of customers. The customers of a competitive business are free to terminate their business relationship at any time and for any reason they chose. KCPL customers are captive to its monopolistic nature and do not have this freedom to choose.

Without Commission action, KCPL customers will continue to be forced to pay for management expenses that provide them no benefit and are excessive and imprudent.

KCPL management believes it is reasonable and perfectly acceptable to charge customers \$250 as the cost for one meal. KCPL's senior management believes it is perfectly appropriate to charge utility ratepayers for the cost of non-utility entertainment events including the cost of alcoholic beverages. This one fact alone should be enough to convince the Commission that KCPL needs to undergo a major change in corporate culture. There is no other entity except the Commission that has the power to make sure that this change occurs.

Firms that are required to operate in a competitive environment actually try to minimize costs and operate efficiently. KCPL knows that its costs will be paid by its customers. This includes expense account costs such as travel, business meals, and entertainment.

3 4

> 5 6

7 8

9

10 11

12

13

14 15

16

17

18

19

20 21

22

KCPL's actions have demonstrated time after time that it has little regard about cost when it comes to spending on itself and its personal meals, entertainment, and travel.

While KCPL does not operate in a competitive environment, it is expected of a utility that it will operate responsibly and seek to minimize costs as if it actually does operate in a competitive market. It is the primary role of the Commission to see that Missouri utilities act in this manner. If Missouri utilities do not, the Commission is charged with the responsibility to ensure the utility operates as a competitive firm would operate. The Commission is the only entity that has the power to protect captive ratepayers from being burdened with excessive and imprudent costs.

One way the Commission can fill that responsibility in this particular KCPL rate case is to accept OPC's expense account adjustment and require KCPL to make substantive changes in its policies, such as adopting the five specific changes I proposed in my direct testimony.

- Q. Based on your review of KCPL management expense reports, does it appear that KCPL's officers purchase alcohol at meals and at entertainment events and charge the cost to ratepayers?
- A. Yes, they do.
- Q. Do KCPL's policies allow for alcohol consumption during work activities?
- A. No. KCPL's Guiding Principles and Code of Ethical Business Conduct provide the structure for the decisions it makes and how it deals with legal and ethical issues. It also describes how KCPL treats its employees, customers, shareholders, regulators, legislators, and communities.

A.

According to this document, there is an expectation KCPL's Board of Directors and employees will maintain the highest ethical standards while doing their jobs. The policy on alcohol consumption is as follows:

#### Substance Abuse

Employees are expected to report for work in a condition that allows them to perform their job duties. An employee's off-the-job and on-the-job involvement with drugs and alcohol can have an impact on workplace relationships, job availability and performance. At no time does the company allow employees to purchase, use, possess, sell, distribute, manufacture or be under the influence of illegal drugs, including misused prescription drugs, during working hours (including lunch or break periods) or on company or customer property. Employees will be subject to discipline, including discharge, if they report for work with a blood alcohol concentration of 0.02 or greater or are under the influence of a controlled substance.

Disciplinary action will also be taken if an employee possesses or uses alcohol or a controlled substance, except legally obtained prescription drugs, during working hours (including lunch or break periods) on company or customer property.

Exceptions for the use or possession of alcohol in connection with authorized events will be approved in advance by the chief compliance officer. (emphasis added).

# Q. Does KCPL allow for reimbursement of employees and guests personal use of alcohol?

Yes. Just one example was a \$1,628 charge by a KCPL management employee at Kansas City's Kaufman Stadium May 6, 2015. KCPL reimbursed an employee for \$648 in alcohol charges for that one event. KCPL charged this expense to account 107 (construction work in progress) that, if not charged to a different entity, will eventually be charged to KCPL's rate base as plant in service.

1		When this happens, KCPL's customers will then be required to pay KCPL a profit on this
2		purchase of alcohol as well as the associated incremental interest expense, property taxes
3		and depreciation expense. KCPL management finds this to be perfectly reasonable and
4		appropriate to charge to its customers.
5		This event was not even related to KCPL's regulated operations. The charges for this
6		event were for food, alcohol and entertainment for KCPL and Transource employees (an
7		affiliate of KCPL) in a celebration of the Iatan-Nashua transmission line, a non-regulated
8		transmission line, being in-service.
9	Q.	Did you review several other examples where the use of alcohol was reimbursed by
10		KCPL?
11	A.	Yes.
12	Q.	Do you believe it is ever reasonable for KCPL to charge its utility ratepayers for
13		KCPL management's purchase of alcohol?
14	A.	No, it would never be appropriate.
15	Q.	If no real changes in KCPL's expense report procedures are made as a result of this
16		rate case, will this issue continue in KCPL's current rate case and beyond?
17	A.	Yes. While Staff appears to have dropped this expense account audit scope from its rate
18		case audit, OPC intends to expand the scope of its audit work in this area in future KCPL
19		rate cases.
20	Q.	When it comes to expense account charges, does KCPL have completely different
21		standards for itself than it does for work performed by professional consultants?

Yes, they are completely different. I have reviewed a KCPL contract with a vendor that 1 2 includes very reasonable and prudent standards on the amount of expense account 3 charges that KCPL will reimburse its professional consultants. For example, below is a list of requirements that KCPL placed on a consultant under 4 services provided to KCPL a few years ago. I have removed the name of the vendor. 5 6 The actual contract that includes these expense account requirements is reflected as Staff 7 Exhibit 244HC in Case No. ER-2014-0370, which is a June 2, 2015 KCPL response to 8 Staff Data Request No. 619: 9 Travel Expenses \*Travel and other out-of-pocket expenses shall be paid by GPES in 10 addition to the hourly rates stated above, and shall be reasonable, 11 customary and actual charges, passed through at \_\_\_\_\_'s cost, with 12 no markup..... 13 \*Airfare shall be at coach-class fares. \*\_\_\_\_\_ personnel shall share 14 ground transportation whenever practical. 15 \*Per diem meal charges shall not exceed \$50.00. 16 \*Lodging shall be at reasonable rates. \_\_\_\_\_ shall use GPES 17 preferred hotels or hotels at which \_\_\_\_\_ has negotiated preferred 18 rates, when possible. · 19 \*Receipts shall be provided for all out-of-pocket expenses of 20 \$25.00 or more. 21 22 23 **OPC's Management Expense Recommendations – Steve Busser** 24 Q. What was KCPL's response to your proposal that KCPL adopt a per diem policy as 25 addressed in the rebuttal testimony of KCPL witness Busser? 26 27 The positions taken by Mr. Busser in his testimony are premised on his assumption that KCPL's meal reimbursement policy only reimburses reasonable, legitimate, and properly 28 29 documented meal expenses. It has been proven over the past ten years for KCPL that this

statement is false. The whole premise of Mr. Busser's testimony, that there is no need for a change in KCPL's expense report procedures, is wrong.

My conclusion that a per diem policy is needed is based on overwhelming evidence that KCPL currently has no controls on the level of meal charges for which its employees can seek reimbursement. A meal reimbursement policy for a public utility that permits \$250 costs of one meal is not reasonable. However, Mr. Busser apparently believes KCPL employees should be able to go to a restaurant, incur a \$250 bill for food and alcohol, and charge that \$250 to the utility and its ratepayers. Mr. Busser and I disagree on this issue.

KCPL regularly and habitually reimburses excessive, inappropriate, and imprudent meal charges without any regard for the ratepayers who ultimately pays for these costs. If Mr. Busser believes that KCPL only reimburses reasonable meal charges, I suggest he review again the evidence OPC provides in this rate case and the evidence provided by Staff in KCPL rate cases over the past 10 years.

- Q. Mr. Busser states at page 6 line 15 of his rebuttal testimony that, in his "professional opinion", KCPL and KCPL's expense report policies protect ratepayers. What is your response?
- A. Given the substantial evidence to the contrary in this rate case and over the past ten years, the Commission should consider the credibility of KCPL witness Busser's testimony based on his "professional opinion" that KCPL expense report policies and procedures protect ratepayers. The Commission should weigh the evidence put forth by OPC in this case as well as consider the historical problems with KCPL in this area when they evaluate the credibility of KCPL witness Busser's rebuttal testimony.
- Q. At page 4 his rebuttal testimony, Mr. Busser states that adopting a per diem policy will add to administrative burdens. Is he correct?

- A. No. Adopting a per diem policy will actually reduce KCPL's expense report administrative burdens by eliminating the need to keep, track, and audit receipts for expenses. Mr. Busser may not be aware, but under a per diem policy there is not a need to endure the administrative burden of managing receipts. To the extent that a per diem policy would add to administrative burdens at KCPL perhaps that is because KCPL's present compliance is unreasonably lax.
- Q. Mr. Busser states that by adopting a per diem policy KCPL would have to "track meal cost indices by region". Is that correct?
- A. No it is not correct. While it is not at all difficult or administratively burdensome to track individual city per diems, KCPL could adopt average per diem in a particular state or region. In lieu of that, KCPL could adopt the policy of using the highest per diem rate published by GSA and just use that one single rate for all expense reports per year. That would be approximately \$75 per day for employees in travel status and significantly less than the current charges incurred by KCPL management. If KCPL adopted the highest per diem rate allowable, it will save ratepayers thousands of dollars in meal charges each year.
  - These are just some ways KCPL could make the inherent reduction in administrative costs of adopting a per diem policy even greater.
- Q. Mr. Busser states at page 4 that he thinks adopting a per diem policy will lead to higher costs. Do you agree?
- A. No. Mr. Busser's statement is counter-intuitive. Adopting a per diem policy reduces costs by limiting inappropriate and excessive employee charges as well as reducing the administrative expenses of processing expense reports by eliminating need to keep, track, document, and audit meal receipts.

10 11

12

13

14 15

16 17

18 19

20 21

22 23

24

- Q. In the past, did the Commission require its Staff to keep and provide receipts for travel meals for a period of time prior to adopting its current a per diem policy?
- Yes and I was a member of the Staff during that short time period. In my personal experience, not having to deal with meal receipts allowed by the adoption of a per diem policy significantly reduced the administrative burden on the employee seeking reimbursement and on the employees who are required to audit requests for reimbursements.
- Mr. Busser concludes his rebuttal testimony by stating that the use of per diems is Q. not customary in the utility industry. Please comment on this assertion
- The fact whether or not it is "customary" in the utility industry is not relevant at all to this A. rate case issue with KCPL. Mr. Busser's conclusions on what is customary is based solely on a utility he used to work for, El Paso Electric, Westar, Inc. Ameren Missouri and a utility company he talked to through an online message board. I would not make any such broad conclusion based on only four of the hundreds of utility companies in the U.S.

But even if one does assume that per diem policies are not customary in the utility industry, the expense account problems that have been experienced with KCPL are unjust and unreasonable. This problem calls out for special treatment for KCPL due to the nature and severity of its problems.

- 0. At page 9 beginning at line 19 of his rebuttal testimony does Mr. Busser seem to recognize that KCPL has had major problems with its expense report process?
- Yes. He testifies that KCPL's new expense report policies that it adopted as a result of its A. Stipulation and Agreement in its 2014 rate case has led to "significant improvements" in its expense reimbursement process.

- Q. Do you agree that there have been improvements in KCPL's expense reimbursement process?

  A. There may have been incremental progress. However, no real progress can be made until
  - A. There may have been incremental progress. However, no real progress can be made until KCPL adopts OPC's five recommendations made by OPC in my direct testimony, including KCPL's adoption of a per diem policy and a commitment not to charge KCPL management's alcohol costs to ratepayers.
  - Q. Did KCPL make these changes to its expense report process on its own volition?
  - A. No, it did not. It only made these changes as a result of the position taken by Staff in KCPL's 2014 rate case related to KCPL's expense reimbursement problems. In that rate case I was the sole Staff witness on that issue.
  - Q. Mr. Busser testifies that KCPL's expense reimbursement process has improved and this improvement was caused by the positions you took in testimony in KCPL's 2014 rate case. Do you believe that if KCPL heeded you recommendations to the Commission in this rate case that KCPL's management expense reimbursement processes will improve further?
  - A. I do not think there is any question that it would. The positions I took in KCPL's last rate case have led to improvements. I strongly believe that the positions I take in this rate case, if adopted by KCPL, will lead to significant improvements. In fact, if KCPL adopted each of the recommendations in my direct testimony, I do not believe that this issue, which has drained resources for the past ten years, will continue to exist.
    - The problem will not be fixed by KCPL's management acting on its own because KCPL does not seem to recognize that it is unjust and unreasonable to require ratepayers to pay for excessive and imprudent management expenditures. This entitlement is so engrained in the culture at KCPL that Mr. Busser states at page 13 line 6 that any attempt to stop

- 1 KCPL management from consuming alcohol and charging that cost of alcohol to ratepayers is micro-managing the company.
  - Q. Is the Commission charged with supervising Missouri utilities?
- 4 A. Yes it is.

7

8

9

10

11

12

13

14

15

16 17

18

19

20

21

22

- Q. Do you believe that it is within the Commission's authority to order KCPL not to charge its customers for the purchase of alcohol?
  - A. Yes, I do and I hope the Commission will do so in its Report and Order in this rate case.
    - Q. Does KCPL appear to realize that it is a public utility that is accountable to its customers?
    - A. No. KCPL management appears to regard its duty to ratepayers as merely incidental to their mission. A company concerned about affordability would not force these unreasonable and imprudent costs onto customers. Based on past behavior and the evidence in this case, KCPL's customers who do not have a choice in their electric provider will continue to be forced to pay for the expensive lunches and alcohol for KCPL management unless the Commission acts. Public Counsel requests the Commission admonish KCPL for its practices and direct it to adopt the recommendations contained in my direct testimony.

## SERP – Kelly Murphy

- Q. Is KCPL required to make lump sum SERP payments?
- A. No. A SERP is an additional compensation program created and controlled by a company's board of directors. KCPL does not have to offer a SERP at all and it can limit the SERP plan to annual recurring payments.

- Q. Because of its unique nature and the fact that it represents an additional executive pension benefit over and above what is already provided in the regular pension plan, the Staff has traditionally treated SERP costs somewhat differently than normal employee pension costs. Is that correct?
- A. Yes. The Staff's policy in the past recommended SERP costs be included in cost of service if they are not significant, are reasonably provided for and able to be quantified under the known and measurable standard.
- Q. Does KCPL have a history of paying its former executives SERP lump sum payments that are unreasonable and excessive, and therefore should not be included in cost of service?
- A. Yes. According to KCPL's response to Staff Data Request Nos. 196 in Case No. ER-2009-0089 and 187 in Case No. ER-2012-0174, KCPL paid a lump sum SERP payment to one employee in 2001 of \$3,337,402. In 2004 KCPL also made a SERP lump sum payment to one employee of \$2,464,055. In 2011 KCPL made a lump sum SERP payment to and employee who was an employee of KCPL for just over 5 years in the amount of \$708,003.
- Q. Do you believe that it is possible to pay an employee a lump sum SERP payment of \$3.3 million dollars under a basic restoration SERP plan as Ms. Murphy suggests?
- A. No. It certainly should not be possible. Assuming the SERP buyout payment was based on an actuarial assumption that this retired KCPL employee will live 14 years past retirement. This means that the "supplemental" pension payment would be \$235,000 annually (\$3.3M/14 years). That annual payment of a "supplemental" pension payment, over and above the employee's regular pension payment is excessive and clearly not based on base salary as Ms. Murphy claims. To illustrate, assume that this individual's regular annual pension payments was equals his or her SERP, the annual pension

- payment to this one former utility employee would be \$470,000. Clearly this is some other factor other than base salary that was included in this individual's SERP calculation. Ms. Murphy does not address this.
- Q. Is it possible that KCPL made changes to its SERP and no longer includes the types of compensation you referred to in your direct testimony?
- A. Yes it is. However, I am not aware of any changes and even if these changes were made, that in no way means that KCPL's SERP is a basic restoration SERP. KCPL's SERP includes additional benefits based on credited additional years of service over and above the actual years of service earned. These bonus years of service results in bonus payments through a SERP that will be paid based on a change of control. These are benefits that are not provided in a qualified pension plan but are provided only to certain KCPL employees.
- Q. Has KCPL admitted that its SERP is not a basic restoration SERP?
- A. Yes. In response to Staff Data Request No. 282 in Case No. ER-2009-0089, KCPL explained that it could provide no such assurance that KCPL's SERP was a simple SERP restoration plan.

KCPL response: The plan's actuaries could not "certify" that the SERP calculations only represented a restoration of amounts that were lost in the qualified plan due to IRS imposed limits. The benefit accrual formula includes an increased accrual rate, and in some cases may include extra years of service.

- Q. Please explain why OPC does not believe annual lump sum SERP payments should be included in KCPL's cost of service.
- A. These lump sum payments are not a known and measurable expense. The prior amounts of SERP lump sum payments made by KCPL have been so volatile that no reasonable estimation of future lump sum payments can be made. For example, in the three year

period 2007 through 2009 KCPL made only one lump sum SERP payment. Over the entire time KCPL has made lump sum payments, the range of payments has been from a low of \$300 to a high of \$3.3 million. KCPL's history of lump sum SERP payments do not meet the basic ratemaking requirement of being known and measurable and thus cannot be quantified accurately enough to be included in cost of service.

# Q. Does Ms Murphy explain her understanding of the term "known and measurable" in her rebuttal testimony?

A. Yes. She states that a lump sum SERP payment is known and measurable at the time of payment.

# Q. Do you agree?

A. Yes certainly an expense is known and measurable when it is eventually paid. But that is not the Commission standard for including costs in utility rates. The Commission recently explained its known and measurable standard in its Report and Order in Case No. WR-2016-0064, at page 18:

Since it occurs after the update period, to be included in Hillcrest's cost of service the expense must have been realized (known) and must be calculable with a high degree of accuracy (measurable). However, the evidence shows that the 2016 property tax amount has not yet been paid, is an estimate of the property tax costs, and could change during the summer of 2016. Therefore, that property tax estimate is not known and measurable, so it is inappropriate to include that amount in the revenue requirement for this case. The correct property tax expenses to include in Hillcrest's cost of service are the amounts determined by Staff based on actual property tax paid in 2015, as those amounts are consistent with the matching principle.

To be included in rates the Commission ruled that a cost must be realized (future lump sum SERP payments are not realized) and must be measurable – able to be calculated with a high degree of accuracy. KCPL's lump sum SERP payments are highly irregular

2		and are not able to be calculated with any degree of accuracy, let alone a high degree of
4		accuracy.
3	Q.	Does Ms. Murphy effectively admit in her rebuttal testimony that lump sum SERP
4		payments do not meet the Commission's known and measurable standard?
5	A.	Yes. Ms Murphy admits that no lump-sum SERP payments were made in the test year in
6		this rate case. She also said due to the "sporadic nature" of executive separations,
7		SERP lump sum payments can vary significantly from year to year.
8	Q.	Does KCPL's annuity-based SERP payments, as opposed to lump sum SERP
9		payments, meet the Commission's known and measurable standard?
10	A.	Yes.
11	Q.	Should the Commission waive the application of its rate case known and measurable
12		standard for KCPL's SERP payments simply because KCPL's officers want to
13		receive SERP benefits up front and not in the manner that the payments were
14		designed, as an annuity?
15	A.	No. The Commission should determine that KCPL's lump sum payments are exactly as
16		Ms Murphy described. They are sporadic and they are not able to be calculated with any
17		degree of accuracy. The Commission should rule that if KCPL wants ratemaking
18		treatment of all of its SERP expenses, it should eliminate lump sum payments and pay all
19		of its SERP benefits on an annuity basis.
20	Q.	Are the SERP payments for former WCNOC employees excessive?
21	A.	Yes, they are. KCPL's payments to former WCNOC are excessive with an average
22		supplemental pension payment in excess approximately \$70,000. This is contrasted with
23		an average SERP payment to former KCPL executives of \$8,800. OPC calculated an

appropriate and reasonable SERP expense for WCNOC by multiplying the seven former

based on 2016 data.

WCNOC employees receiving payments by the average KCPL annual SERP payment for 1 2 an annual amount of \$61,834. Q. Does KCPL witness Murphy disagree with your conclusion that WCNOC SERP 3 4 payments are excessive compared to KCPL? 5 A. Yes. However, she did not perform any analysis to show that these WCNOC payments 6 are not excessive compared to KCPL. Her rationale appears to be that WCNOC payments 7 are not excessive because KCPL makes more lump sum payments. Unless KCPL can provide an analysis to show that the WCNOC payment levels are appropriate, I stand by 8 9 the analysis I provided in my direct testimony which shows that WCNOC SERP payments are excessive compared to KCPL and should be adjusted to a level comparable 10 11 to KCPL 12 SERP – Ron Klote 13 14 Q. At page 51 line 17 of his rebuttal testimony Mr. Klote states that I used the year 2015 to base my SERP calculation and 2015 was the lowest level in five years. Why 15 did you select 2015? 16 17 A. I used the year 2015 because it was the last full year of SERP data available at the time of 18 my adjustment. Therefore I used the latest known and measurable data. 19 Q. Would you be willing to update this SERP calculation based on updated 2016 data? 20 A. Yes. Contrary to Mr. Klote's insinuation that I used 2015 only because it was the lowest cost in five years, even if 2016 was higher, I would be willing to update my adjustment 21

23

24

A.

Q. At page 51 line 22 Mr. Klote stated that Ms. Murphy's testimony demonstrates that 1 2 I do not understand what the SERP payments for KCPL's plan are based on when 3 calculated. Please comment. I do very much understand that KCPL's SERP is not at all a basic restoration SERP. In 4 5 my example above where KCPL made a \$3.3 million lump sum SERP payout, I 6 demonstrated my understanding that KCPL's SERP benefits were not just a restoration of 7 basic benefits lost due to IRS limitations. I also admit that KCPL could have made changes in its SERP to remove certain types of compensation since it made the \$3.3 8 9 million SERP payment. I do agree that there is a possibility that KCPL's SERP includes the same compensation as KCPL's basis pension plan, but I do not believe that is correct. 10 11 Other than the little chart in Ms. Murphy's testimony, she provides not such evidence. I have seen evidence that KCPL's SERP is not only based on regular compensation. 12 0. Even if KCPL's SERP plan was a basic restoration plan, would that have any 13 14 impact on your SERP analysis or SERP adjustment? No. That fact is not significant to my KCPL or WCNOC SERP adjustment. The 15 A. foundation of my adjustment is reasonableness. 16 17 Q. Did you read Mr. Klote's testimony on capitalization of SERP costs at page 53 of his 18 rebuttal testimony? 19 A. Yes. Q. Can you make any sense of his rationale for capitalizing SERP costs at page 53 lines 20 21 8 through 17?

I tried, but I could not. This rationale is not based on any accounting theory, accounting

principle or ratemaking theory or principle of which I am familiar. This testimony is

unsound from either an accounting or a ratemaking standpoint. Mr. Klote apparently

believes it is reasonable to charge, as a capital cost to utility plant, SERP expenses paid to a former employee who retired years ago and provided no benefit to that construction project. That is just not understandable.

This KCPL approach is not easy to understand and is in direct conflict with accounting principles advocated by the Financial Accounting Standards Board. I believe that soon generally accepted accounting principles ("GAAP") will forbid the type of accounting Mr. Klote supports for pension-type expenses, such as a SERP. I agree with the FASB and GAAP on this issue and disagree with Mr. Klote and KCPL's newly-changed approach to SERP capitalization.

As an example, under the FASB approach to expense capitalization, assume a former KCPL employee worked for KCPL in 1980 and retired in 1981. This employee may have provided benefit to KCPL's construction projects in 1980, but not after he retired in 1981. His employee compensation costs in 1980 would have been appropriately charged to plant projects in 1980.

Under Mr. Klote's approach annual SERP payments to that former employee who retired in 1981 are still being charged, in part, to KCPL's 2017 utility plant projects although that employee provided no benefit to KCPL at all since 1980.

- Q. In previous rate case did a KCPL officer agree with your recommendation not to capitalize SERP expenses to plant projects?
- A. Yes. KCPL correctly accounted for SERP costs for a period. However, KCPL has now accepted Mr. Klote understanding of the proper accounting for SERP and has return to its old and incorrect accounting.

#### Regulatory Lag - Mark Oligschlaeger

- Q. At page 8 of his rebuttal testimony Staff witness Mark Oligschlaeger discusses one of the problems with expense trackers, which is the reduction in the level of incentives for utility employees to take actions to keep costs as low as possible. Do you agree with Staff that trackers reduce the incentive for utilities to keep costs low as possible?
- A. It is axiomatic in ratemaking that guaranteeing the rate recovery of any cost under an expense tracker or an FAC will eliminate or significantly reduce utility management incentives to be efficient in managing that cost. That is one of the clearly recognized detriments of FACs and expense trackers. I generally agree with Staff's position on this issue with one exception. Mr. Oligschlaeger makes the statement "Excessive use of trackers can serve to eliminate or weaken these beneficial incentives." I find that there are two problems with this testimony.
- Q. What is the first problem with this statement?
- A. Any and all use of trackers in a utility's cost of service reduces cost reduction incentives.

  Mr. Oligschlaeger puts a qualifier on this fact by asserting only that "excessive" use of trackers reduces cost reduction incentives. To make this statement correct and reasonable, it should state that "any" use of trackers will eliminate or weaken cost efficiency incentives.
- Q. What is the second problem you find with Mr. Oligschlaeger's statement that excessive use of trackers can serve to eliminate or reduce beneficial incentives?
- A. The second problem is Mr. Oligschlaeger's use of the term "can serve" when he describes the ratepayer detriment that is caused by the use of trackers. As noted above, it is axiomatic in utility regulation that trackers do, by definition, reduce utility management incentive to keep the expenses recovered under a tracker as low as possible. This is not merely a possibility as Mr. Oligschlaeger's statement could be read to imply. Trackers result in higher costs because utility management has no inventive to keep costs low. Utility management will focus cost control efforts on costs that are not guaranteed rate recovery which can impact its net income and shareholder return. The main focus on

- utility management is on company (including parent company and affiliate) net income, the bottom line in the income statement and meeting company earnings targets.
  - Q. You say that there are no incentives for utility management to keep costs that are subject to a tracker as low as possible. What about potential prudence audits?
  - A. In Missouri, there is no effective use of prudence audits. Based on my experience and in my opinion, the very high Commission prudence cost disallowance standards, as well as other reasons, has resulted in the absence of effective prudence audits of special rate recovery mechanisms in Missouri utility regulation.
  - Q. Has the Commission in the past recognized the inherent weakness of a prudence audit as a substitute for the competitive pressures of regulatory lag?
  - A. Yes. At page 40 of its Report and Order in Case No. ER-2008-0318 for Union Electric, the same Report and Order that authorized Ameren Missouri's FAC, the Commission noted that a tracker gives a utility a blank check to spend however much it wants with assurance that any expenditure will likely be recovered from ratepayers. The Commission also noted that a prudence review is not a complete substitute for a good financial incentive. I would differ with the Commission only to the extent that I would go further and state that a prudence review (at least how prudence reviews are conducted in Missouri) is no substitute at all for a good financial incentive.

The Commission finds a ten percent cap on the tracker to be appropriate. Without a cap, the tracker would essentially give AmerenUE a blank check to spend however much it wants on vegetation management with assurance that any expenditure will likely be recovered from ratepayers. Of course, any such expenditure would still be subject to a prudence review in the next rate case, but a prudence review is not a complete substitute for a good financial incentive.

### Expenses in Rate Base – Mark Oligschlaeger

Q. At pages 18-19 of his rebuttal testimony, Mr. Oligschlaeger states, in general, Staff believes the question of rate base treatment of tracker balances is best determined on a

- case-by-case basis by the Commission. Do you agree with this position, which provides great Commission flexibility in its ratemaking decisions?
- A. Yes, I do. OPC generally supports maximum Commission flexibility in its ratemaking determinations. However, if the Commission has a policy, or has provided guidance on a particular ratemaking issue, and it decides not to apply that particular issue in a rate case, the Commission should, at least, provide reasons why it is not applying that policy or practice in a particular case.
- Q. At page 19 Mr. Oligschlaeger states that utility "customers" are typically given rate recovery of tracked expenses through a multi-year amortization to expense. Does this statement make any sense to you?
- A. None at all. I am not sure why Mr. Oligschlaeger believes that utility customers are given rate recovery when they are the party that is charged for a utility expense in utility rates. This statement is just factually wrong and may likely be just an oversight by Mr. Oligschlaeger.
- Q. At page 19 of his rebuttal testimony Mr. Oligschlaeger states that allowing rate base treatment of unamortized tracker balances gives full rate recovery of the cost differential to utility customers. Does that statement make any sense to you?
- A. Similar to the last statement, it makes no sense at all. It is not clear how "utility customers" are given "full rate recovery" of a tracked cost by allowing a tracked expense to be included in rate base. Mr. Oligschlaeger may be referring to an occasion when the utility has recovered all of a tracked cost the tracker records any potential double recovery of the costs in order to prevent that from occurring. While his testimony is not clear, that is the only explanation that could make sense.
- Q. Mr. Oligschlaeger, who has been an accountant with the Commission Staff for approximately 30 years, is not aware of any obligation on the part of the Commission

4

5

6 7

8

9

10

11

12

13

14

15

16 17

18

19

20

21

22

23

- Oligschlaeger?
- Yes, based on my experience with the ratemaking treatment of trackers, Mr. Oligschlaeger is correct. The Commission has total freedom on the ratemaking treatment of all trackers (other than trackers that have been ordered by statute) in a rate case. I would add the Commission has the freedom to change the ratemaking treatment of trackers from one case to the next based on the circumstances of the rate case. This is the policy that appears to be supported by Staff and is supported by OPC.
- 0. At page 21 of his rebuttal testimony Mr. Oligschlaeger states the amortization period, the more the economic value of the deferral will be lost to the customer if the unamortized balance of the deferral is not included in utility rate base. Does that statement make any sense to you?
- No. That statement makes no sense to me at all. It is just too far outside the range of Α. reasonableness to try to make any sense of this testimony.
- Q. At page 7 Mr. Oligschlaeger defends Staff's ratemaking treatment of AAOs for ice storms and other similar events and refers to these items as extraordinary. Are ice storms for a Midwest electric utility and extraordinary event?
- A. No. Ice storms and the related costs that have been incurred by Missouri electric utilities are not extraordinary events or extraordinary costs under generally accepted accounting principles ("GAAP"). Also, they are not extraordinary events under FERC's interpretation of its own Uniform System of Accounts ("USOA"). Given that ice storms for a Midwest utility are not considered an extraordinary event by GAAP nor by FERC, it is not clear to me why Staff continues to refer to these events as extraordinary and relies on the USOA as the basis for this position.

- Q. In his testimony Mr. Oligschlaeger states Staff supports rate treatment of AAOs for events such as ice storms as an incentive to utilities to restore service. However he does not support rate base treatment for these ice storm expenses. In contrast, however, Mr. Oligschlaeger supports full rate base treatment and an amortization to expense for normal and recurring operation and maintenance expenses related to newly constructed utility plant. Is that a logical and coherent ratemaking position?
- A. No. If the Staff is concerned with providing an incentive to a utility to move quickly to fix power outages from an ice storm and restore power as soon as possible, it is logical that Staff would support full rate base treatment of the ice storm expenses as well as an amortization to expense of the deferred expenses. They do not. Instead Staff reserves its full ratemaking treatment to normal regulatory lag where there is no reason to provide an incentive to a utility.
  - A utility has total control over when it files a rate case. It should time its rate case to be in sync with the time its newly-constructed plant is placed in service. If it does not do so, it is utility management who should be required to absorb the risk that regulatory lag will not allow 100 percent recovery of the costs of that plant (primarily depreciation expense and a financial return) to be recovered in rates before rates are changed in a rate case. If a utility times its rate case appropriately then it will only experience modest regulatory lag from the date the plant is placed in service until the date rates are changed in the rate case. This is typical regulatory lag that should be absorbed by shareholders.
- Q. Does Mr. Oligschlaeger believe this is the type of regulatory lag that should be absorbed by shareholders?
- A. No. He assigns the 100 percent cost of this regulatory lag to ratepayers and assigns no costs of this regulatory lag to shareholders. It would be bad enough if Staff only allowed an

amortization of these deferred plant in service costs. But the position advocated by Mr. Oligschlaeger goes much further. Staff not only supports the deferral and amortization of these plant costs but also supports full rate base treatment and full profit returns on these normal and recurring utility operating expenses. That is not reasonable and it is simply an excessively utility-supportive ratemaking position. Staff, in this particular instance, abandons any sense that it is charged with balancing the interests of ratepayers and shareholders and only supports the interests of the utility and its shareholders.

- Q. Do you believe it is time for Staff to rethink and revaluate its policies on ratemaking treatment of trackers?
- A. Yes. Staff's position is not only illogical; it is directly contrary to Staff's stated policy goals of balancing the interests of ratepayers and shareholders.
- Q. In an attempt to justify his position, Mr. Oligschlaeger states that the Iatan deferral are capital costs that belong in rate base. Is this correct?
- A. No. Mr. Oligschlaeger states that "these deferrals clearly arose from KCPL's construction activities". I agree with this statement, however almost all of KCPL's normal and recurring everyday operations and maintenance (O&M) expenses arose from KCPL's construction activities. Construction accounting deferrals are nothing more than deferrals of normal and recurring utility costs and expenses. They include normal and recurring depreciation expense, normal and recurring interest expense, normal and recurring property tax expense and normal and recurring cost of equity, none of which is eligible for rate base inclusion under a reasonable understanding of what constitutes a rate base asset.
- Q. Does the Commission have a reasonable understanding of what constitutes a rate base asset?
- A. Yes, it does and it expressed this understanding in its Report and Order in KCPL's 2006 rate case, ER-2006-0314. The Commission described that additions to rate base must be an

- "asset". The Commission also described an "asset" as "some sort of possession or belonging worth something that is owned or controlled by the utility." A regulatory asset expense deferral has no intrinsic value. It has no value other than a value that the Commission attributes to that deferral. The Commission stated to include expense projects in rate base, as KCPL proposed in its 2006 rate case, was making a "mockery" out of what constitutes a rate base asset. The Commission made the following 7 points:
  - 1. "....In order for an item to be added to rate base, it must be an asset. Assets are defined by the Financial Accounting Standards Board (FASB) as 'probable future economic benefits obtained or controlled by a particular entity as a result of past transactions or events' (FASB Concept Statement No. 6, Elements of Financial Statements).
  - 2. Once an item meets the test of being an asset, it must also meet the ratemaking principle of being 'used and useful' in the provision of utility service. Used and useful means that the asset is actually being used to provide service and that it is actually needed to provide utility service. This is the standard adopted by many regulatory jurisdictions, including the Missouri Public Service Commission."
  - 3. The Commission finds that the competent and substantial evidence supports the position of Staff, and finds this issue in Staffs favor. While KCPL's projects appear to be prudent, KCPL produced insufficient evidence for the Commission to find that these projects rise to the level of an asset, on which the company could earn a rate of return.
  - 4. What is at issue is not whether a project is a "probable future economic benefit", as KCPL asserts in its brief; what is at issue is the remainder of the FASB definition Mr. Hyneman quoted, which is "obtained or controlled by an particular entity as a result of past transactions or events."
  - 5. In other words, an asset is some sort of possession or belonging worth something. KCPL obtains or controls assets, such as generation facilities and transmission lines.
  - 6. To attempt to turn an otherwise legitimate management expense, such as a training expense, into an asset by dubbing it a "project" makes a mockery of what an asset really is, which is some type of property.
  - 7. Using KCPL's argument, any expense is potentially an asset by simply calling it a "project", and thus could be included in rate base. KCPL's projects do not rise to the level of rate base.

**Commission Report and Order?** 

- 2
- 3
- 5
- 6
- 8

- 12
- 14 Yes, it does.

Q.

inclusion.

Q.

A.

- 4
- 7
- 9
- 10
- 11
- 13

Do you believe Staff must meet a burden of proof when it attempts to overcome a

Yes. However, Mr. Oligschlaeger just seems to take a dismissive view of the Commission's

2006 KCPL Report and Order. In his testimony rebutting the Commission's finding in that

Report and Order he failed to substantively address any of the Commission findings of what

Commission why the Commission was wrong in its 2006 KCPL Report and Order, and why

the Commission should change its position and allow KCPL's Iatan deferred expenses in

rate case, the Staff should comply with the Commission's Order and not support the

inclusion of costs in rate base that do not meet Commission standards for rate base

Does this conclude your surrebuttal testimony?

constitutes a rate base asset. Unless Mr. Oligschlaeger can provide evidence to the