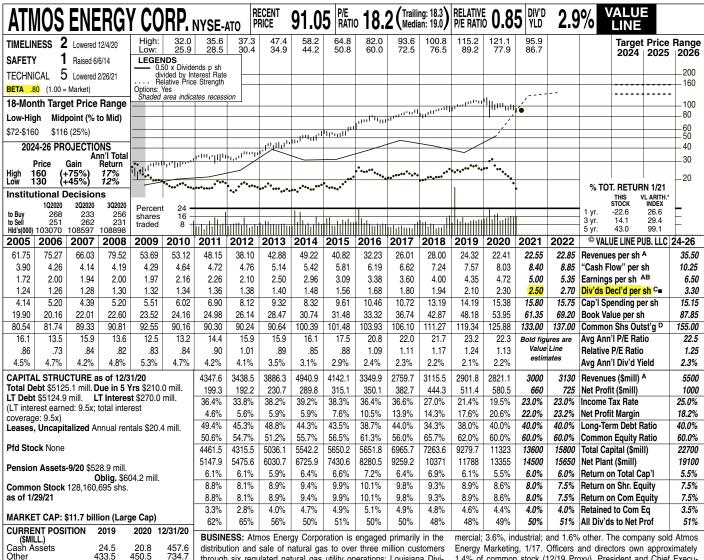
Exhibit No. 54



through six regulated natural gas utility operations: Louisiana Division, West Texas Division, Mid-Tex Division, Mississippi Division, Colorado-Kansas Division, and Kentucky/Mid-States Division. Gas sales breakdown for fiscal 2020: 68.6%, residential; 26.2%, com-

1.4% of common stock (12/19 Proxy). President and Chief Executive Officer: Kevin Akers. Incorporated: Texas. Address: Three Lincoln Centre, Suite 1800, 5430 LBJ Freeway, Dallas, Texas 75240. Telephone: 972-934-9227. Internet: www.atmosenergy.com.

ANNUAL RATES Past Est'd '18-'20 Past 10 Yrs. to '24-'26 of change (per sh) 5 Yrs. Revenues "Cash Flow" -8.5% 5.5% -11.0% 6.0% 5.0% Earnings Dividends 9.0% 7.5% 7.0% 7.5% 8.0% 5.0% 7.5% 10.5% Book Value 10.0%

458.0

265.0

464 9

479.5

1209.4

990%

471.3

235.8

546.4 782.4

1306%

1192.3

285.0

512.6 797.8

1315%

Current Assets

Accts Payable Debt Due

Current Liab.

Fix. Chg. Cov.

Fiscal Year Ends	QUART Dec.31	TERLY RE\ Mar.31	/ENUES (\$ Jun.30	mill.) ^A Sep.30	Full Fiscal Year
2018	889.2	1219.4	562.2	444.7	3115.5
2019	877.8	1094.6	485.7	443.7	2901.8
2020	875.6	977.6	493.0	474.9	2821.1
2021	914.5	1060	525	500.5	3000
2022	960	1105	545	520	3130
Fiscal	EAR	NINGS PE	R SHARE 4	ABE	<u>F</u> ull .
Year Ends	Dec.31	Mar.31	Jun.30	Sep.30	Fiscal Year
2018	1.40	1.57	.64	.41	4.00
2019	1.38	1.82	.68	.49	4.35
2020	1.47	1.95	.79	.53	4.72
2021	1.71	1.99	.78	.52	5.00
2022	1.82	2.07	.85	.61	5.35
Cal-	QUAR	Full			
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2017	.45	.45	.45	.485	1.84
2018	.485	.485	.485	.525	1.98
2019	.525	.525	.525	.575	2.15
2020	.575	.575	.575	.625	2.35
2021	.625				

Atmos Energy got off to a great start in fiscal 2021 (ends September 30th). Indeed, first-quarter share net of \$1.71 was around 16% above the year-ago tally of \$1.47. That was made possible partly by the natural gas distribution unit, which benefited from higher rates, mainly in the Mid-Tex, Mississippi, Louisiana, and West Texas divisions. Customer growth, primarily in the Mid-Tex unit, and a decline in operating expenses also helped. Elsewhere, results of the pipeline and storage business received a boost from a GRIP filing approved in May, 2020 plus lower system maintenance costs. Assuming no major COVID-19-related disruptions, consolidated share net may advance around 6%, to \$5.00, relative to last year's \$4.72 tally. Concerning fiscal 2022, we expect the bottom line to rise at a similar percentage rate, to \$5.35 a share, as operating margins widen further.

This year's capital expenditures are expected to be between \$2 billion and **\$2.2** billion. This would be about 8.5% higher than the fiscal 2020 figure if the midpoint of that range is used. Similar to prior periods, a meaningful portion of the

resources are being deployed to enhance the safety and reliability of Atmos' natural gas distribution and transmission systems. We believe that the fiscal 2022 capital spending budget will be a bit above the present level.

Value Line is optimistic about the company's performance out to 2024-**2026.** It ranks as one of the nation's biggest natural gas-only distributors, boasting more than three million customers across several states, including Texas, Louisiana, and Mississippi. Moreover, we think the pipeline and storage unit has healthy overall growth prospects, since it operates in one of the most-active drilling regions in the world. Lastly, the balance sheet is in solid condition. In Atmos' current configuration, annual earnings increases might be between 6% and 8% over the 3- to 5-year period.

The high-quality stock has some ap**pealing attributes.** Among them is the 2 (Above Average) Timeliness rank. Consider, also, the total return possibilities through mid-decade. Another plus is the shares' 18-month capital gains potential. Frederick L. Harris, III February 26, 2021

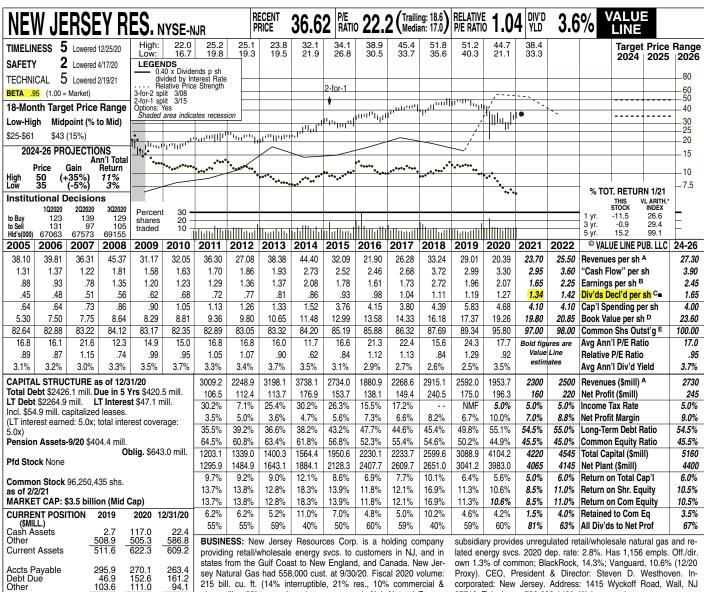
(A) Fiscal year ends Sept. 30th. (B) Diluted shrs. Excl. nonrec. gains (loss): '10, 5¢; '11, (1¢); '18, \$1.43; '20, 17¢. Excludes discontinued operations: '11, 10¢; '12, 27¢; '13, 14¢;

17, 13¢. Next egs. rpt. due early May.
(C) Dividends historically paid in early March,
June, Sept., and Dec. ■ Div. reinvestment plan.

(D) In millions.
(E) Qtrs may not add due to change in shrs outstanding. Direct stock purchase plan avail.

Company's Financial Strength Stock's Price Stability A+ 95 Price Growth Persistence **Earnings Predictability** 100

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sey Natural Gas had 558,000 cust. at 9/30/20. Fiscal 2020 volume: 215 bill. cu. ft. (14% interruptible, 21% res., 10% commercial & elec. utility, 55% capacity release programs). N.J. Natural Energy Proxy). CEO, President & Director: Steven D. Westhoven. Incorporated: New Jersey. Address: 1415 Wyckoff Road, Wall, NJ 07719. Telephone: 732-938-1480. Web: www.njresources.com

550% New Jersev Resources is off to a so-so Past Est'd '17-'19 start in fiscal 2021 (year ends September 30th). On the downside, NMF 2.5% 1.5% December-quarter revenues fell 26.1%, to \$454.3 million, due to double-digit volume 5.5% 5.0% declines at the nonutility and utility divisions, as the coronavirus pandemic contin-Full Fisca Year ues to weigh on end-use consumer demand. Meanwhile, on the profitability 2915.1 front, total expenses declined about 740 2592 0 basis points, when viewed as a percentage 1953.7 of the top line. All told, these factors drove 2300 the bottom line roughly 4.5% higher, to \$0.46 a share. This was markedly below 2500 Full Fiscal Year our call for earnings of \$0.55.

We have reduced our annual top- and bottom-line estimates by \$450 million, and \$0.60, to \$2.3 billion and \$1.65 a share, respectively. Our revised figure would represent a more-than-15% yearover-year decline, as overall system throughput will likely be depressed in the near term. Additionally, although commodity prices have rebounded from the lows experienced in early 2020, fossil fuel prices are still down when viewed against historical levels. We look for the company to continue to face a challenging operating

environment this year, until vaccines can be widely distributed and the economy returns to pre-pandemic levels. Meanwhile, we are introducing our fiscal 2022 revenue and earnings estimates at \$2.5 billion, and \$2.25 a share, respectively. New accounts at the NJNG regulated utility segment and economic recovery should be the primary drivers here.

The balance sheet is in decent shape at the moment. Although cash reserves declined roughly 80% over the first quarter of this year, that cushion still sat at \$22.4 million. Too, the long-term debt load remained stable at \$2.265 billion, or 57% of total capital. This is relatively standard for a utility. Finally, the somewhat recent increase to the quarterly dividend leaves NJR with a competitive yield. At this juncture, we think most investors' funds could be better utilized elsewhere. The stock is trading near the low end of our 3- to 5-year Target Price Range, suggesting limited upside potential. And, since our November review, NJR fell one notch in Timeliness, to 5 (Lowest), for year-ahead performance. Bryan J. Fong February 26, 2021

(A) Fiscal year ends Sept. 30th.(B) Diluted earnings. Qtly. sales and egs. may not sum to total due to rounding and change in shares outstanding. Next earnings report due

Current Liab

Fix. Chg. Cov.

of change (per sh)

Revenues "Cash Flow"

Dividends Book Value

Earnings

Fiscal

Year Ends

2018

2019

2020

2021

2022

Fiscal Year Ends

2018

2019

2020

2021

2022

Cal-

endar

2017

2018

2019

2020

2021

ANNUAL RATES

705.3

811.8

615.0

454.3

1.53

.61

.44

46

.49

.255

.273

.2925

.3125

.3325

505

446 4

545%

Past

10 Yrs.

-2.5% 7.5% 7.0%

7.0% 7.0%

QUARTERLY REVENUES (\$ mill.) A

Dec.31 Mar.31 Jun.30 Sep.30

543.4

434 9

299.0

505

555

d.09

d.20

d.06

d.15

d.03

.255

.273

.2925

.3125

EARNINGS PER SHARE AB

QUARTERLY DIVIDENDS PAID C =

Mar.31 Jun.30 Sep.30 Dec.31

1019.1

866.2

639.6

725

775

Dec.31 Mar.31 Jun.30

1.61

1.27

1.12

1.17

.255

.273

.2925

.3125

90

533.7

545%

-4.0% 7.5%

6.0%

6.5% 8.5%

647.3

479 1

400.1

615.7

665

Sep.30

d.33

.29

.57

.44

.62

.273

2925

.3125

.3325

2.72

1.96

2.07

1.65

2.25

Year

1.04

1.11

1.19

1.27

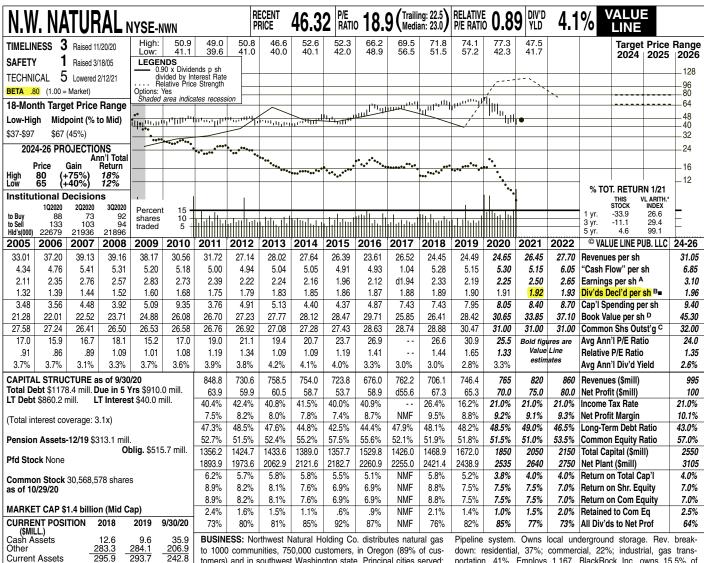
518 7

early May. (C) Dividends historically paid in early Jan., April, July, and October. ■ Dividend reinvestment plan available.

(D) Includes regulatory assets in 2020: \$527.5 million, \$5.51/share.

(E) In millions, adjusted for splits

Company's Financial Strength Stock's Price Stability A+ 80 Price Growth Persistence **Earnings Predictability** 50



tomers) and in southwest Washington state. Principal cities served: Portland and Eugene, OR; Vancouver, WA. Service area population: 3.7 mill. (77% in OR). Company buys gas supply from Canadian and U.S. producers; has transportation rights on Northwest

Northwest Natural Holding Co. likely

performed fairly well last year. (Note:

The company was expected to issue its an-

nual results shortly after this report went

to press.) We look for revenues and earn-

ings to advance approximately 2.5%, to \$765 million and \$2.25 a share, respective-

ly. Despite the challenging operating environment and economic headwinds pro-

vided by the COVID-19 pandemic, North-

west Natural added more than 14,000 new

natural gas meters over the past 12 months. Additional benefits stemmed from

the Oregon Public Utility Commission's

We look for the company's momentum

to improve this year. The utility serv-

ices provider appears well positioned to register revenue growth of more than 7%

this year, to \$820 million. New customer

accounts, rate increases, and acquisitions

augur well for overall business operations.

In fact, the NW Natural Water company

approval of a \$45 million rate increase.

portation, 41%. Employs 1,167. BlackRock Inc. owns 15.5% of shares; Off./Dir. own less than 1% (4/20 proxy). CEO: David H. Anderson. Inc.: Oregon. Address: 220 NW 2nd Ave., Portland, OR 97209. Tel.: 503-226-4211. Internet: www.nwnatural.com.

Fix. Chg. Cov 357% 336% ANNUAL RATES Past Est'd '17-'19 Past to '24-'26 of change (per sh) 10 Yrs. 5 Yrs. -2.0% -5.5% -17.0% 0.5% 4.0% 4.5% Revenues "Cash Flow" -4.0% -3.0% Earnings Dividends -11.0% 2.0% 5.5% .5% Book Value 1.5% -0.5% 8.0%

115.9 247.6

509.1

113.4

224 2

144.6

482 2

83.8 318.2

551.3

312%

Accts Payable Debt Due

Current Liab.

Other

Cal-	QUAR	Full			
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	264.7	124.6	91.2	226.7	706.1
2019	285.4	123.4	90.3	247.3	746.4
2020	285.2	135.0	93.3	251.5	765
2021	305	145	110	260	820
2022	315	155	120	270	860
Cal-	EA	RNINGS F	ER SHARI	ΕA	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	1.46	d.01	d.39	1.27	2.33
2019	1.50	.07	d.61	1.26	2.19
2020	1.58	d.17	d.61	1.45	2.25
2021	1.60	d.10	d.50	1.50	2.50
2022	1.64	d.06	d.47	1.54	2.65
Cal-	QUAR	Full			
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2017	.47	.47	.47	.4725	1.88
2018	.4725	.4725	.4725	.475	1.89
2019	.475	.475	.475	.4775	1.90
2020	.4775	.4775	.4775	.48	1.91
2021	.48				

recently purchased Suncadia water and wastewater utilities, the T&W water utility, and multiple systems in Idaho. Assuming costs associated with the pandemic begin to subside, we look for continued mar-

(B) Dividends historically paid in mid-February, (D) Includes intangibles. In 2019: \$343.2 mil-May, August, and November.

gin expansion as the year progresses. On balance, NWN's annual earnings may well advance 11% this year, to \$2.50 per share. Finally, we are introducing our 2022 topand bottom-line estimates at \$860 million and \$2.65 a share, respectively.

The natural gas distributor's balance sheet is in good shape and improving. At the end of the third quarter, the last period for which financial information was available, cash reserves had swelled 272%, to \$35.9 million. Meanwhile, the long-term debt load increased 6.7%, to \$860 million. This represents a relatively modest 50% of total capital, when viewed against the industry as a whole.

These shares may appeal to patient investors with an eye on income generation. NWN offers better-than-average appreciation potential for the pull to 2024-2026. What's more, the recent hike in the quarterly dividend, to \$0.48 per share, brings the yield to over 4%, handily besting the Value Line median. Finally, our Timeliness Ranking System suggests these shares will keep pace with the broader market averages in the coming year. Bryan J. Fong February 26, 2021

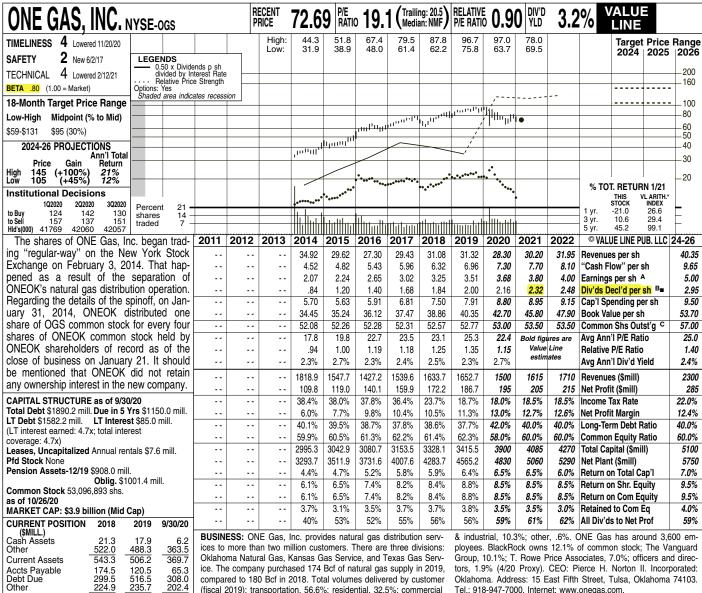
(A) Diluted earnings per share. Excludes non-recurring items: '06, (\$0.06); '08, (\$0.03); '09, \$0.06; May not sum due to rounding. Next earnings report due in early May.

Dividend reinvestment plan available

Company's Financial Strength Stock's Price Stability Price Growth Persistence **Earnings Predictability**

85

35



ice. The company purchased 174 Bcf of natural gas supply in 2019, compared to 180 Bcf in 2018. Total volumes delivered by customer (fiscal 2019): transportation, 56.6%; residential, 32.5%; commercial

tors, 1.9% (4/20 Proxy). CEO: Pierce H. Norton II. Incorporated: Oklahoma. Address: 15 East Fifth Street, Tulsa, Oklahoma 74103. Tel.: 918-947-7000. Internet: www.onegas.com.

Fix. Chg. Cov. ANNUAL RATES Past Est'd '17-'19 10 Yrs. 5 Yrs. -2.5% of change (per sh) Revenues 4.0% 'Cash Flow" 7.0% 9.5% 6.0% 6.5% 7.0% Earnings Dividends 17.0% 2.5% Book Value 4.5%

224.9

698.9

677%

872.7

567%

202.4

575.7

563%

Other

Current Liab.

Cal-	QUAR	Full			
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	638.5	292.5	238.3	464.4	1633.7
2019	661.0	290.6	248.6	452.5	1652.7
2020	528.2	273.3	244.6	453.9	1500
2021	590	310	255	460	1615
2022	625	330	275	480	1710
Cal-	EA	RNINGS P	ER SHARI	Α	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	1.72	.39	.31	.83	3.25
2019	1.76	.46	.33	.96	3.51
2020	1.72	.48	.39	1.09	3.68
2021	1.80	.50	.42	1.08	3.80
2022	1.85	.55	.47	1.13	4.00
Cal-	QUAR'	Full			
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2017	.42	.42	.42	.42	1.68
2018	.46	.46	.46	.46	1.84
2019	.50	.50	.50	.50	2.00
2020	.54	.54	.54	.54	2.16
2021	.58				

Earnings for ONE Gas ought to be a bit higher in 2021. (Last year's fourthquarter figures were expected to come out shortly after this report went to press.) This improvement should be made possible partly by the benefit of new rates. Other positives include an expanding customer base and a subdued effective income tax rate. Depreciation & amortization expense stands to increase some, but this ought to reflect necessary capital investments. Assuming no big COVID-19-related problems, the bottom line may grow around 3%, to \$3.80 a share, versus our 2020 estimate of \$3.68. Turning to 2022, share net might rise another 5%, to \$4.00, as operating margins widen further.

Leadership states that it looks for this year's capital expenditures, including asset removal costs, to be around \$540 million. (That would be above 2020's anticipated range of \$500 million to \$525 million.) Roughly 70% of the budget is dedicated to system integrity and pipeline replacement projects. Notably, the company projects total spending to be \$3 billion (or \$540 million—\$640 million annually) between 2021 and 2025, with roughly the same percentage of capital allocated to where it is at present.

Prospects out to 2024-2026 appear encouraging. ONE Gas ranks as the leading natural gas distributor (as measured by customer count) in both Oklahoma and Kansas, and holds the number-three position in Texas. Moreover, these markets seem to have decent growth possibilities and are located in one of the most active drilling regions in the United States. Also, with healthy finances, the company ought to be able to satisfy its working capital requirements, capital expenditures, and other obligations for a while.

The quarterly dividend was just raised 7.4%, to \$0.58 a share. That was brought about, of course, by ONE Gas' solid capital position. What's more, our 3to 5-year projections show that additional steady increases in the distribution will take place. The payout ratio during that period ought to be in the vicinity of 60%, which is reasonable.

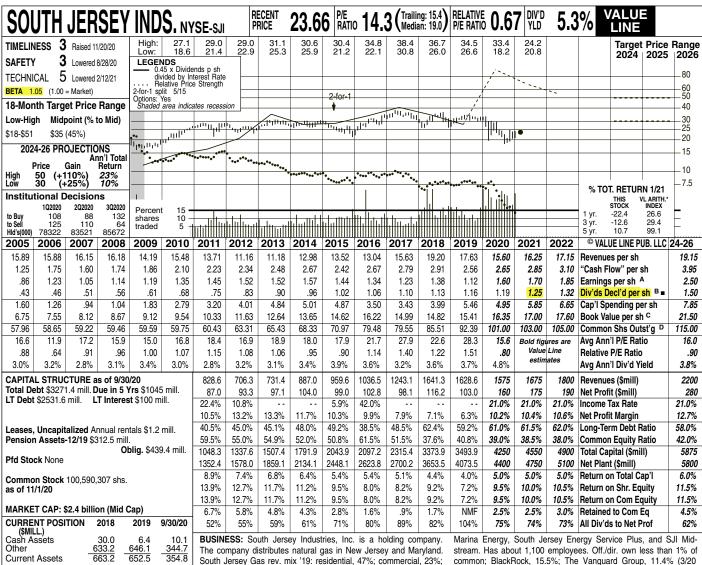
These shares, though unfavorably ranked for Timeliness, hold good

long-term total return potential. Frederick L. Harris, III February 26, 2021

(A) Diluted EPS. Excludes nonrecurring gain: 2017, \$0.06. Next earnings report due early May. Quarterly EPS for 2018 don't add up due

(B) Dividends historically paid in early March, June, Sept., and Dec. ■ Dividend reinvestment plan. Direct stock purchase plan. (C) In millions.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 95 80 **Earnings Predictability** 100



South Jersey Gas rev. mix '19: residential, 47%; commercial, 23%; cogen. and electric gen., 12%; industrial, 18%. Acq. Elizabethtown Gas and Elkton Gas, 7/18. Nonutil. operations include South Jersey Energy, South Jersey Resources Group, South Jersey Exploration,

common; BlackRock, 15.5%; The Vanguard Group, 11.4% (3/20 proxy). Pres. & CEO: Michael J. Renna. Chairman: Joseph M. Rigby. Inc.: NJ. Addr.: 1 South Jersey Plaza, Folsom, NJ 08037. Tel.: 609-561-9000. Internet: www.sjindustries.com.

Fix. Chg. Cov 112% 176% 216% ANNUAL RATES Past Est'd '17-'19 Past to '24-'26 of change (per sh) 10 Yrs. 5 Yrs. 1.5% 5.5% 10.5% 4.0% 1.0% 4.5% 8.0% 2.0% Revenues "Cash Flow" 1.0% 7.5% -4.0% 5.0% Dividends **Book Value** 5.5% 3.5% 5.0%

410.5 1004.4

165.9

1580.8

232.2

1316.6

1731.9

162.8

739 8

1103.7

Accts Payable Debt Due

Current Liab.

Other

Cal- endar	QUAR Mar.31	TERLY RE Jun.30	VENUES (Sep.30	\$ mill.) Dec.31	Full Year
2018	521.9	227.3	302.5	589.6	1641.3
2019	637.3	266.9	261.2	463.2	1628.6
2020	534.1	260.0	261.5	519.4	1575
2021	575	285	285	530	1675
2022	610	310	310	570	1800
Cal-	EA	RNINGS P	ER SHARI	A	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	1.19	.07	d.27	.39	1.38
2019	1.09	d.13	d.30	.46	1.12
2020	1.15	d.01	d.06	.52	1.60
2021	1.18	.01	d.05	.56	1.70
2022	1.25	.02	d.04	.62	1.85
Cal-	QUAR	Full			
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2017		.273	.273	.553	1.10
2018		.280	.280	.567	1.13
2019		.287	.287	.582	1.16
2020		.295	.295	.598	1.19
2021					
	I				l

Shares of South Jersey Industries have traded in a relatively narrow range over the past few months, following a nice rally from late September though early November. The company posted a narrower share deficit for the September quarter, and we expect a favorable comparison for the December term. A decline in costs has supported the bottom line here. The company was set to report earnings for the fourth quarter as this Issue went to press. All told, we project that share net advanced roughly 40%, to \$1.60 for full-year 2020, despite a ton-line decline

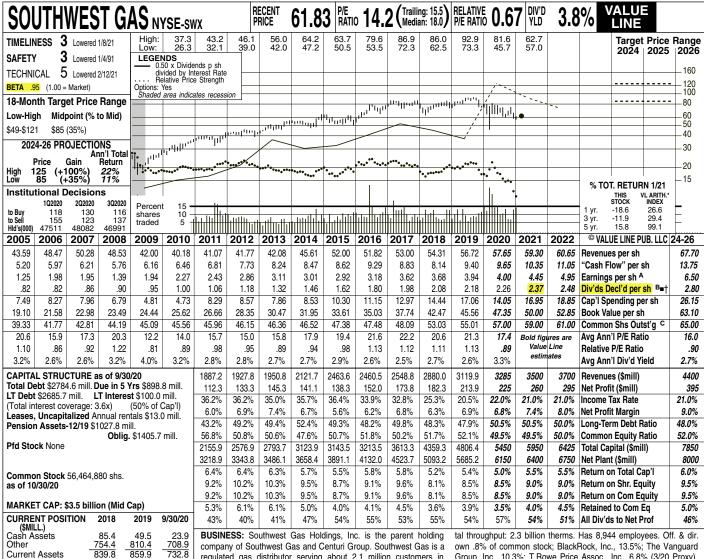
We anticipate greater revenue and moderate bottom-line improvement for the company for full-year 2021. Growth should continue from 2022 onward. South Jersey's utility business ought to further benefit from an expansion in the customer base. Infrastructure investments will allow the company to modernize its system and meet growing demand for natural gas within its service Infrastructure replacement territories. programs allow the company to earn an authorized return on approved invest-

ments. Regulatory initiatives should also pay off. Meanwhile, we look for better performance on the nonutility side. The Energy Group business ought to benefit from fuel supply management contracts and a reorganized wholesale marketing portfolio. Solar investment in support of the New Jersey Energy Master Plan, as well as legacy energy production activity will likely continue to boost the performance of the Energy Services line. Investment by the Midstream unit in long-term contracted energy infrastructure projects, such as the Penn East Pipeline, should bear fruit, too. This stock is ranked to track the broader market for the coming six to 12 months. Looking further out, we anticipate solid bottom-line growth for the company over the pull to mid-decade. From the recent quotation, this stock offers attractive long-term total return potential. This is aided by a fairly healthy dividend yield. In addition, South Jersey Industries has above-average marks for Price Stability and Earnings Predictability. Income-seeking subscribers may want to take a closer look. Michael Napoli, CFA February 26, 2021

(A) Based on economic egs. from 2007. GAAP EPS: '08, \$1.29; '09, \$0.97; '10, \$1.11; '11, \$1.49; '12, \$1.49; '13, \$1.28; '14, \$1.46; '15, \$1.52; '16, \$1.56; '17, (\$0.04); '18, \$0.21; '19,

\$0.84. Excl. nonrecur. gain (loss): '09, (\$0.22); '10, (\$0.24); '11, \$0.04; '12, (\$0.03); '13, (\$0.24); '14, (\$0.11); '15, \$0.08; '16, \$0.22; '17, (\$0.11); '15, \$0.08; '16, \$0.22; '17, (\$0.11); '19, (\$0.28). Next egs. rpt. \$7.21 per shr. (**D**) In mill., adj. for split.

Company's Financial Strength Stock's Price Stability B++ 70 Price Growth Persistence **Earnings Predictability** 65



company of Southwest Gas and Centuri Group. Southwest Gas is a regulated gas distributor serving about 2.1 million customers in parts of Arizona, Nevada, and California. Centuri provides construction services. 2019 margin mix: residential and small commercial, 84%; large commercial and industrial, 3%; transportation, 13%. To-

own .8% of common stock; BlackRock, Inc., 13.5%; The Vanguard Group, Inc., 10.3%; T.Rowe Price Assoc., Inc., 6.8% (3/20 Proxy). Chairman: Michael J. Melarkey. Pres. & CEO: John P. Hester. Inc. DE. Address: 8360 S. Durango Drive, P.O. Box 98510 Las Vegas, Nevada 89193. Tel.: 702-876-7237. Web: www.swgas.com

Fix. Chg. Cov Past Est'd '17-'19 ANNUAL RATES Past to '24-'26 of change (per sh) 10 Yrs. 5 Yrs. 1.5% 4.0% 5.0% 1.5% 3.0% 6.5% Revenues "Cash Flow" Earnings Dividends 8.0% 8.5% 8.0% 4.5% **Book Value** 6.5% 6.0%

249.0

185 1

938.6

370%

238.9 374.5

466.5

1079.9

340%

175.5 98.9

839.2

259%

Accts Payable Debt Due

Current Liab.

Other

Cal-	QUAR	TERLY RE	VENUES (\$ mill.)	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	754.3	670.9	668.1	786.7	2880.0
2019	833.6	713.0	725.2	848.1	3119.9
2020	836.3	757.2	791.2	900.3	3285
2021	875	825	850	950	3500
2022	925	875	900	1000	3700
Cal-	EAF	RNINGS PE	R SHARE	Dec.31	Full
endar	Mar.31	Jun.30	Sep.30		Year
2018 2019 2020 2021 2022	1.63 1.77 1.31 1.70 1.85	.44 .41 .68 .65	.25 .10 .32 .32 .40	1.36 1.67 1.69 1.78 1.95	3.68 3.94 4.00 4.45 4.95
Cal-	QUAR1	ERLY DIVI	DENDS PA	AID B=†	Full
endar	Mar.31	Jun.30		Dec.31	Year
2017 2018 2019 2020 2021	.450 .495 .520 .545 .570	.495 .520 .545 .570	.495 .520 .545 .570	.495 .520 .545 .570	1.94 2.06 2.16 2.26

(A) Diluted earnings. Excl. nonrec. gains (losses): '05, (11¢); '06, 7¢. Next egs. report due early March. (B) Dividends historically paid (D) Totals may not sum due to rounding early March, June, September, and December.

*† Div'd reinvestment and stock purchase plan avail. (C) In millions.

Shares of Southwest Gas have perked up in price in recent weeks, following a selloff that began in the first half of November. The company reported favorable comparisons in recent periods, and we expect solid results for the fourth quarter. Southwest has benefited from healthy results from its Centuri infrastructure services segment in recent times. Results here been supported by increasing demand from core customers, as it provided emergency restoration services to its electric customers following regional storms. Meanwhile, the company's regulated utility operations further benefited from healthy regional growth. For fullyear 2020, we expect revenue of \$3.285 billion and earnings per share of \$4.00.

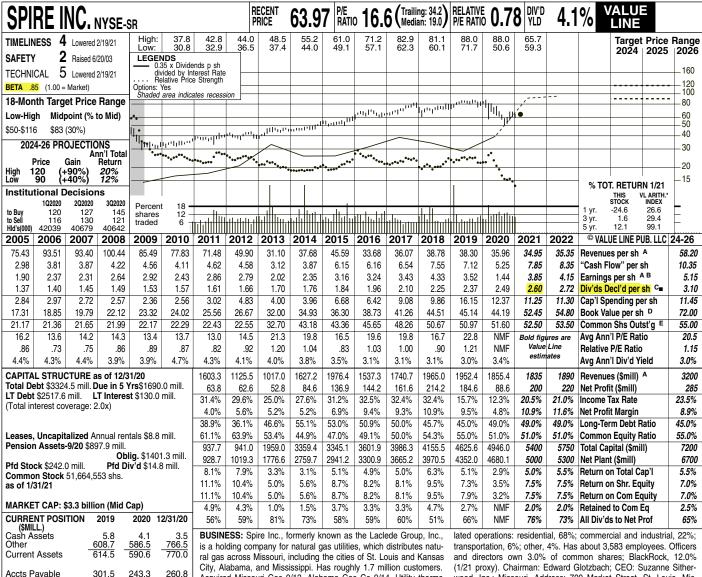
Solid growth ought to continue from **2021 onward.** The company's utility operation should further benefit from expansion in the customer base. This line continues to make infrastructure installation progress supporting its territory expansions in Nevada. Rate relief should also provide support here. The company depends on such approved revenue in-creases to offset rising expenses and allow

it to earn a satisfactory return on investment. Meantime, Centuri, the company's infrastructure services business, should fare relatively well. This operation derives its revenue from the installation, replacement, repair, and maintenance of energy distribution systems. It ought to further benefit from the ongoing need for utilities to replace their aging infrastructure. Centuri has a robust client base, many with multiyear pipeline replacement programs. Measures by Southwest Gas to control operating expenses should support profitability, too.

This stock is ranked to perform in line with the broader market averages for the coming six to 12 months. Looking further out, we anticipate healthy growth in revenues and earnings per share for the company over the pull to middecade. From the recent quotation, these shares offer attractive long-term total return potential. The payout should continue to rise in the years ahead, as well. Southwest Gas earns favorable marks for Financial Strength, Price Stability, and Earnings Predictability.

Michael Napoli, ČFA February 26, 2021

Company's Financial Strength Stock's Price Stability 85 Price Growth Persistence 65 **Earnings Predictability** 95



City, Alabama, and Mississippi. Has roughly 1.7 million customers. Acquired Missouri Gas 9/13. Alabama Gas Co 9/14. Utility therms sold and transported in fiscal 2020: 3.3 bill. Revenue mix for regu-

(1/21 proxy). Chairman: Edward Glotzbach; CEO: Suzanne Sitherwood. Inc.: Missouri. Address: 700 Market Street, St. Louis, Missouri 63101. Tel.: 314-342-0500. Internet: www.spireenergy.com.

Fix. Chg. Cov. ANNUAL RATES Past Est'd '18-'20 Past 10 Yrs. of change (per sh) 5 Yrs. to '24-'26 Revenues "Cash Flow" -8.0% 7.5% 7.5% 4.5% 1.5% 8.5% 4.5% 6.0% 5.5% 9.0% Earnings Dividends Book Value

783.2 384.1

1468.8

272%

708.4 497.5

1449 2

373%

806.9 479.0

1546

380%

Debt Due Other

Current Liab.

Fiscal Year QUARTERLY REVENUES (\$ mill.) A Jean and Year Full relation of the properties of the pr						
2019 602.0 803.5 321.3 225.6 1952.4 2020 566.9 715.5 321.1 251.9 1855.4 2021 512.6 732.4 335 255 1835 2022 530 748 346 266 1890 Fiscal Year Dec.31 Mar.31 Jun.30 Sep.30 Fescal Year 2018 2.39 2.03 .52 d.51 4.33 2019 1.32 3.04 d.09 d.74 3.52 2020 1.24 2.54 d1.87 d.45 1.44 2021 1.65 2.66 .22 d.68 3.85 2022 1.75 2.74 .30 d.64 4.15 2021 Ar.31 Jun.30 Sep.30 Dec.31 Full Year 2017 .525 .525 .525 5.525 2.10 2018 .5625 .5625 .5625 .5625 .5625 2.25 2019 .5925 .5925 .5925 .5925 2.37	Year					Fiscal
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2021 512.6 732.4 335 255 1835	2019	602.0	803.5	321.3	225.6	1952.4
2022 530 748 346 266 1890 Fiscal Year Ends EARNINGS PER SHARE A B F Fiscal Year Ends PEUIT SHARE A B F Fiscal Fiscal Fiscal Year Full A Sep.30 Fiscal Year Full A Sep.30 Fiscal Year Fiscal Year 4.33 4.33 4.33 4.33 4.34 4.35 4.45 4.54 4.54 4.54 4.54 4.52 4.45 4.45 4.45 4.15 4.415 4.45 4.15	2020	566.9	715.5	321.1	251.9	1855.4
Fiscal Year Inds EARNINGS PER SHARE AB F Inds Full Fiscal Year Dec.31 Mar.31 Jun.30 Sep.30 Full Fiscal Year Sep.30 Full Fiscal Year Per Share AB F Year Per Share AB Per Share AB F Year Per Share AB F Year Per Share AB F Year Per Share AB P Year P Ye	2021	512.6	732.4	335	255	1835
Year Ends Dec.31 Mar.31 Jun.30 Sep.30 Fiscal Year 2018 2.39 2.03 .52 d.51 4.33 2019 1.32 3.04 d.09 d.74 3.52 2020 1.24 2.54 d1.87 d.45 1.44 2021 1.65 2.66 .22 d.68 3.85 2022 1.75 2.74 .30 d.64 4.15 Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Year 2017 .525 .525 .525 .525 2.25 2018 .5625 .5625 .5625 .5625 .225 2.25 2019 .5925 .5925 .5925 .5925 .5925 2.37	2022	530	748	346	266	1890
Ends Dec.31 Walf.31 Jun.30 Sep.30 Year 2018 2.93 2.03 .52 d.51 4.33 2020 1.24 2.54 d1.87 d.45 1.44 2021 1.65 2.66 .22 d.68 3.85 2022 1.75 2.74 .30 d.64 4.15 Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full 2018 .5625 .525 .525 .525 2.10 2018 .5625 .5625 .5625 .5625 2.25 2019 .5925 .5925 .5925 .5925 2.37		EARI	NINGS PEI	R SHARE	ABF	
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2021 1.65 2.66 2.22 d.68 3.85 2022 1.75 2.74 3.0 d.64 4.15 Calendar Mar.31 Jun.30 Sep.30 Dec.31 Year 2017 5.25 5.25 5.25 5.25 2.10 2018 5.625 5.625 5.625 5.925 2.25 2019 5.925 5.925 5.925 2.37	2019	1.32	3.04	d.09	d.74	3.52
2022 1.75 2.74 .30 d.64 4.15 Calendar QUARTERLY DIVIDENDS PAID c = Paul Nar.31 Jun.30 Sep.30 Dec.31 Year 2017 .525 .525 .525 .525 2.10 2018 .5625 .5625 .5625 .5625 2.25 2019 .5925 .5925 .5925 .5925 2.37	2020	1.24	2.54	d1.87	d.45	1.44
Calendar QUARTERLY DIVIDENDS PAID c = Mar.31 Jun.30 Sep.30 Dec.31 Year Full Year 2017 .525 .525 .525 .525 .25 2.10 2018 .5625 .5625 .5625 .5625 2.25 2019 .5925 .5925 .5925 .5925 2.37	2021	1.65	2.66	.22	d.68	3.85
endar Mar.31 Jun.30 Sep.30 Dec.31 Year 2017 .525 .525 .525 .525 .25 2.10 2018 .5625 .5625 .5625 .5625 .25 2.25 2019 .5925 .5925 .5925 .5925 2.37	2022	1.75	2.74	.30	d.64	4.15
2017 .525 .525 .525 .525 .25 .210 2018 .5625 .5625 .5625 .5625 .5625 .25 2.25 2019 .5925 .5925 .5925 .5925 .5925 2.37	Cal-	QUART	Full			
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	2018	.5625	.5625	.5625	.5625	2.25
2020 6225 6225 6225 2.40	2019	.5925	.5925	.5925	.5925	2.37
2020 .0220 .0220 .0220 2.40	2020	.6225	.6225	.6225	.6225	2.49
2021 .65	2021	.65				

Spire began fiscal 2021 (which ends September 30th) in strong shape. First-quarter earnings per share of \$1.65 were 33% higher than the year-ago figure of \$1.24. That was brought about partly by the Gas Utility division, supported by higher Infrastructure System Replacement Surcharge (ISRS) revenues, an expanded customer base, plus diminished operating costs. What's more, the Gas Marketing unit enjoyed wider margins, driven by favorable derivative activity and fair value measurements. Right now, it appears that the bottom line will jump to \$3.85 a share for the full year, versus fiscal 2020's low \$1.44 total (reflecting pandemic-related effects). Assuming that business conditions cooperate in fiscal 2022, share net stands to advance to \$4.15.

The capital spending budget for this year is anticipated to be around \$590 million. (That's 7.5% lower than the fiscal 2020 amount of about \$638 million.) Funds are being allocated to such segments as infrastructure upgrades at the utilities and new business development initiatives. Leadership says that it expects total expenditures during the 2021-2025

horizon to be some \$3 billion, which appears achievable.

We believe good things are in store out to 2024-2026. The gas utilities boast 1.7 million customers in Mississippi, Alabama, and Missouri, providing a measure of regional diversity. Moreover, the other operations, especially pipelines, hold promising potential. Further expansionary projects and technological enhancements in customer service and elsewhere ought to help, too. Lastly, Spire's decent finances make acquisitions possible. The usual risks include unfortunate events like leaks and pipeline ruptures. Still, at the present configuration, annual share-net growth might be in the range of 6%-8% over the 3to 5-year period.

The stock should draw the attention of some investors. Capital appreciation possibilities through mid-decade look appealing. Consider, also, the 18-month upside potential. Another plus is the quarterly dividend, which was just raised 4.4%. Notably, the yield compares favorably to those of other equities in *Value Line's* Nat-

ural Gas Utility Industry.

Frederick L. Harris, III February 26, 2021

(A) Fiscal year ends Sept. 30th. (B) Based on diluted shares outstanding. Excludes nonrecurring loss: '06, 7¢. Excludes gain from discontinued operations: '08, 94¢. Next earnings report

due late April. (C) Dividends paid in early January, April, July, and October.

Dividend reinvestment plan available. (D) Incl. deferred charges. İn '20: \$1,171.6 mill., \$22.71/sh.

Company's Financial Strength Stock's Price Stability B++ 95 Price Growth Persistence **Earnings Predictability** 50