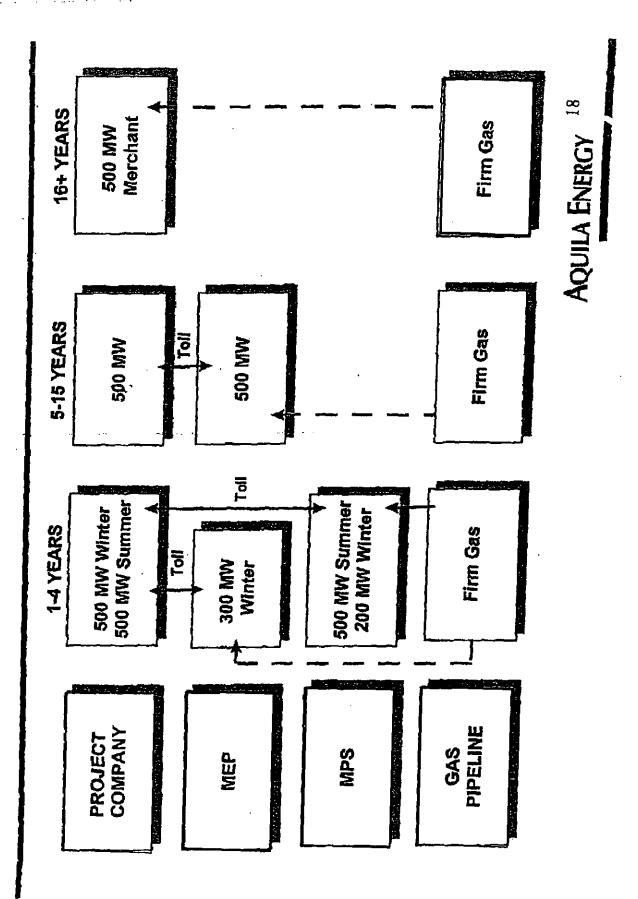


# Contract Structure of Project Company



### Development Risks & Requirements

#### Task & Timeline to Achieve Financeable Project

Capital	Operating		Tímeline	euli	
(\$mn)	NPV (\$mn)	Task	Initiate	Complete	Aquita Personnel
\$0,2	₹Z	Land Acquisition	Dec-98	Jan-99	Kreimer
\$2.0	₹ Z	Legal Assistance	Dec-98	₹ Z	Freeman
\$0.2	¥.	Air & Construction Permits	Jan-99	90-Jul	Kreimer/Sherman
\$12.8	¥	Turbine Reservation	Dec-98	Jan-99	Kretmer
\$(8.0)	¥	PPAs	Dec-98	Jan-99	Gocke
\$0.1	Z A	Land Survey/Analysis	Jan-99	May-99	Krelmer
\$23.0	\$29.8	Financing	Jan-99	Oct-69	Bruhn
\$5.6	₹Z	Water Supply and Pipeline	Feb-99	Jul-99	Tech Support
\$1.5	\$29.3	Fuel Gas Supply and Pipeline	Jan-99	May-99	Aguita specialist (TBD)
\$5.6	AN	Electrical Interconnection	Jan-99	Sep-99	Tech Support
\$172.4	₹	EPC Contract	Apr-99	101-99	Sheman/Kraimer
\$2.0	\$19.2	O&M Agreement	Apr-89	Sep-68	Tech Support
\$6.2	\$35.6	Major Maintenance Agreement	Apr-89	Sep-99	Sherman/Kreimer
\$223.6	\$143.9	TOTAL			

Tech Support likely to be contract labor.

## Internal Development Team

Executive Sponsor:

Max Sherman

V. J. Horgan

Project Manager:

Dave Kreimer

Technical Lead:

Project Analyst:

Becky Sandring

Technical Support (2):

Rented, through Engineering Consultant on a project or part-tíme

basis

Fuel Specialist:

Aquila personnel (or rented)

Rob Freeman

Mike Bruhn

Structure:

Finance:

Legal:

Joe Gocke

Administrative Support:

TBD

## Development Trade-Offs

- The timing of MPS' request for energy and capacity needs has forced an expedited timetable for development
- strongly favoring the selection of experienced partners to assist us in UCU/MEP has not developed a generation project in over 25 years, the successful development of the proposed project
- action, it is imperative that MEP be granted direct access to strategic Given MEP's relative lack of experience and the aggressive timeline for partners and advisors
- It is anticipated that the experience gained through this project will greatly accelerate MEP's ability to pursue future development opportunities

#### Combustion Turbine Reservation **Development Process**

Estimated total cost for two "F" class CTs:

\$64 million

Required delivery date to meet 6/2001 start:

September 2000

Turbine reservation date requirement:

ASAP

Reservation payment within first 2 weeks:

5% of total = \$3.2 million

Next reservation payment within first 60 days:

5% = \$3.2 million (cum. \$12.8 million)

10% of total = \$6.4 million (cum. \$9.6 million)

Critical issues on reservation:

Reservation payment estimated for July 1999:

Manufacturing slot may not be available; Ensure transferability to other MEP project Possible forfeiture of reservation payment if order/delivery fails to proceed.

AQUILA ENERGY 23

Risk:

### **Project Partners**

Legal:

Lead Project Counsel

Chadbourne Parke (Keith Martin)

FERC Counsel

Hogan & Hartson (John Mathis) Blackwell Sanders State Counsel & MPS Counsel;

(Jerry Coffey/John Brundgardt)

Gas Supply and Transportation

Debt/Capital Markets Advisor

Financial:

TBD

Black & Veatch

Design, Development and

Construction

Engineering:

Operating &

Burns & MacDonald

Arthur Anderson

Accounting Advisor

Accounting/Tax:

# Regulatory/Legal Assessment

#### Legal/Regulatory State of Missouri

- Project bid as "unit contingent", and thus requires state approval of PPA (regulators will view this as an EWG transaction with regulated affiliate, regardless if power marketing entity is in middle of transaction)
- Regulatory risk may be reduced by pursuing state approval immediately, rather than assuming avoidance of state review on the basis of transactional structure
- Must enlist consensus/support of UtiliCorp experts on state regulatory review of the PPA (McKinney/Hamilton)
- Initiate project development efforts commensurate with pursuit of State approval, and mitigate the regulatory risk by negotiating turbines with the OEM

- Must obtain Exempt Wholesale Generator (EWG) status for the project entity
- Must obtain approval of EWG/nonregulated affiliate transaction (i.e., the MEP long term PPA)
- Must obtain approval of the EWG (or APC/MEP)/regulated affiliated transaction (i.e., the 4 year term PPA with MPS)
- These fillngs would be made upon completion of the State approval process
- State/Federal regulatory approval is condition precedent to financial close

Finance Risks

#### AQUILA ENERGY 30

#### Finance Risks

implication Power plant is not constructed; MEP loses development expenditures; MPS loses installed capacity	MEP must fund construction activity until financing complete-\$50 million capital requirement after 6 months	Project Company's highly leveraged  baiance sheef is consolidated into  e. UCU	. NPV declines	n NPV declines
Reason Fatal flaw in development or risk management from lending perspective	Delay in completion of development activities, which could be for any of many reasons	Equity syndication should happen so long as project financing is completed, unless MEP asking premium is high (i.e. IRR to investor is out of market)	Risk management poorly constructed; Debt market rates move away	Under-estimate or unknown condition
Risk Project financeable	Project financing is delayed	Equity can not be syndicated	Debt funding terms unfavorable	Cost overruns

### . Project Economics

## Commodity Assumptions

#### AQUILA ENERGY 33

### Capacity Assumptions

Reserve Margin Maintained in 5 NERC Region Area\*

High Case

Base Case

Low Case

10%

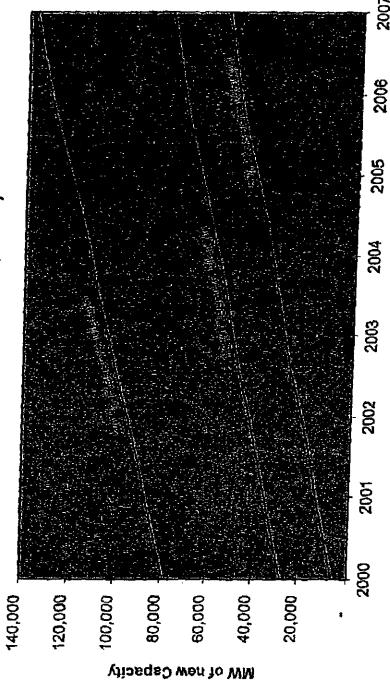
20%

5%

\*SPP, MAPP, MAIN, ECAR, SERC

## Forecasted Capacity Additions





# Spark Spread Drives Merchant Value

Forecast power prices based on gas forward curve x implied monthly market heat rate Spark spread is the difference between power price and cost of generation Aquila gas forward curve used to make forecast of marginal cost

1/1/99 1/1/00 1/1/01 1/1/02 1/1/03 1/1/04 1/1/05 1/1/08 1/1/07 1/1/08 1/1/09 1/1/10 \$0.00 \$100,00 \$80.00 \$120.00 \$60.00 \$40.00 \$20.00 \$/MWhr

### 3. Unit Assumptions

### Plant Information

Size:

**500 MW** 

Ownership:

MEP; equity sale at time of project financing

Technology:

Combined cycle "F" class gas turbines plant

Pleasant Hill, Missouri

Location:

\$224 million (excluding reserve funding)

Heat Rate:

Estimated Cost:

7,000 Btu/kWh

Build Method:

EPC contract, completed December 2002

Operational:

Transmission:

June 2001 (Simple Cycle): January 2002 (Combined Cycle):

320 MW 500 MW

Option to tie into 345 kV KCPL line to be investigated Direct interconnection to MPS (Northern SPP)

Panhandle Eastern, Williams or KN Gas Transportation:

### Plant Information

#### Major Operating Assumptions

Forced outage rate of 3% per year

Scheduled maintenance 20 days per year (in April or October)

Heat rate 7,000 Btu/kWhr

Turbine maintenance NPV (15% discount) = \$38 million

Firm gas transportation NPV (15% discount) = \$32 million

22 full time equivalent employees at site

## C. Financial Sensitivities

## Financial Assumptions

#### Baseline UCU Financial Forecasts\*

EPS Shares (000's) Earnings (000's) Share Price	\$3.43 \$2.900 \$214,000 \$46.00	\$3.71 62,900 \$233,100 \$46.00	\$3.71 \$3.71 \$2,900 \$233,100 \$46.00	\$3.71 62,900 \$233,100 \$46.00
Statutory Tax Rate	38.39%	38.39%	38.39%	38.39%

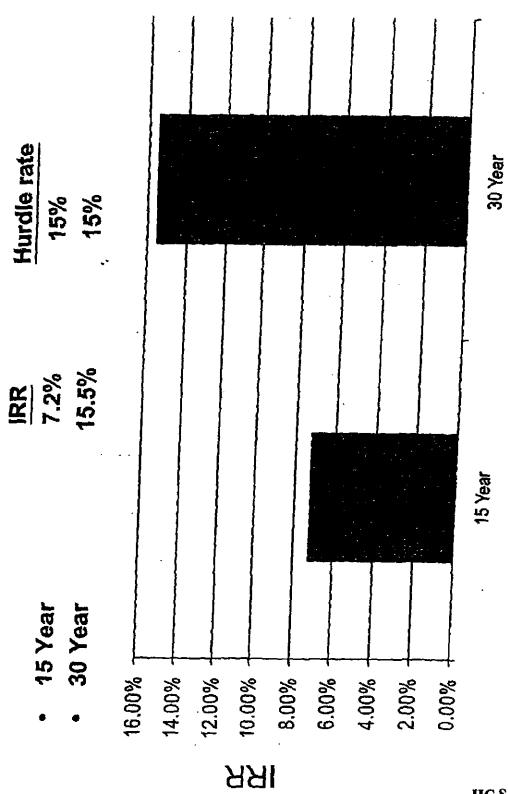
\* Used in calculation of incremental EPS resulting from project

# **Project Financing Assumptions**

Project Level	Construction *	Operation
Debt Ratio	100%	%08
Equity Ratio	%0	20%
Debt Cost	6.5%	7.0%
Debt Term	2 yrs	15 yrs
MEP Ownership	20%	20%

\*Financing will require UCU Guarantee or letter of credit.

## MEP Internal Rate of Return



AQUILA ENERGY 42

HC Schedule 3-43

## MEP Net Present Value

\$ 000s

Rate 15% 15% % after Year 15 n/a 100% \$/NPV \$(4,706) \$646 15 Year 30 Year

30 Year

- (000'£\$)

(\$1,000)

\$1,000

(\$2,000)

(22,000)

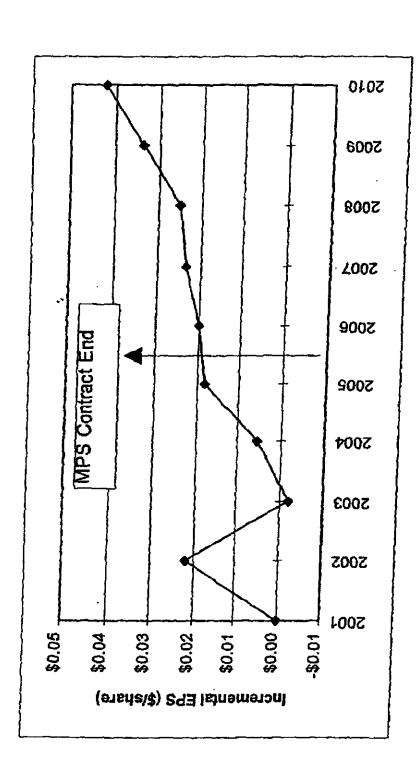
(2000, 98)

(\$4,000)

Discount

Lifetime

## Incremental EPS Contribution



Note: Revenues capitalized in 2001 "flow through" in 2002-more research required on matching revenue and expense during period

# Spark Spread Drives Merchant Value

#### Key Driver

#### Why it is important

Market Structure-Recovery of fixed cost of new capacity included in power price

Forecast spot gas price

MAPP/SPP split connect value

implied monthly market heat rate

Gas-Power Correlation

Volatility of Power Prices

Fixed cost of new capacity drives prices upward

Unit value increases with higher gas cost due to heat rate advantage

Ability to sell to mutiple markets increases sales options, increasing value

Drives forecast power price

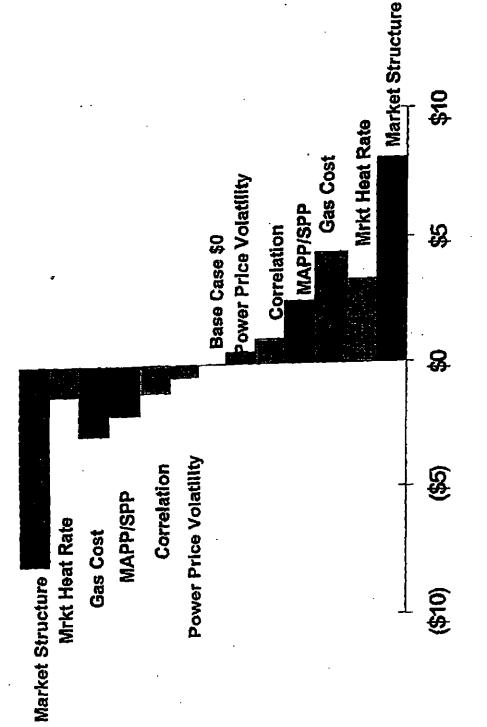
A low correlation Increases unit value-but because unit is deeply "in the money" this has little effect on valuation

Increased volatility increases arbitrage potential-but effect is muted for same reason as correlation

# Key Market Drivers by Scenario

Key Drivar	Base Case	opisdy	Downside
Market Structure	Fixed cost recovery of \$10/kw/yr starting 2002, up to \$40/kw/Yr by 2005 (1998 \$)	Additional recovery up to \$55/Kw/Yr	Less recovery to \$25/Kw/Yr
Spot Gas Cost	Forward price curve plus cost to deliver	Increase gas cost 10%	Decrease gas cost 10% Cap @ \$3.50/mmBtu
MAPP/SPP	Ability to sell into both markets +2% of power price	+4% power price increase	0% increase
Market Heat Rate	10,740 with a 1.5%/year decrease, 6,000 floor.	Change annual decrease to 0.5% with 6000 floor	Change annual decrease to 2.5% with 6,000 floor
Gas Power Correlation	1st year average 25% multiplied by 1.05 each yr. with 65% Cap.	Reduce multiple from 1.05 to 1.02. with retain 65% cap	increase multiple from 1.05 to 1.10 with 65% cap.
Power Price Volatility	60% in July & August, June 50%, other months 37%	Increase July & August by 20%; Other months by 5%.	Reduce July & Aug by 15% and other months by 5%

### Market Sensitivities on EWG base case of .1 million NPV @ 15%

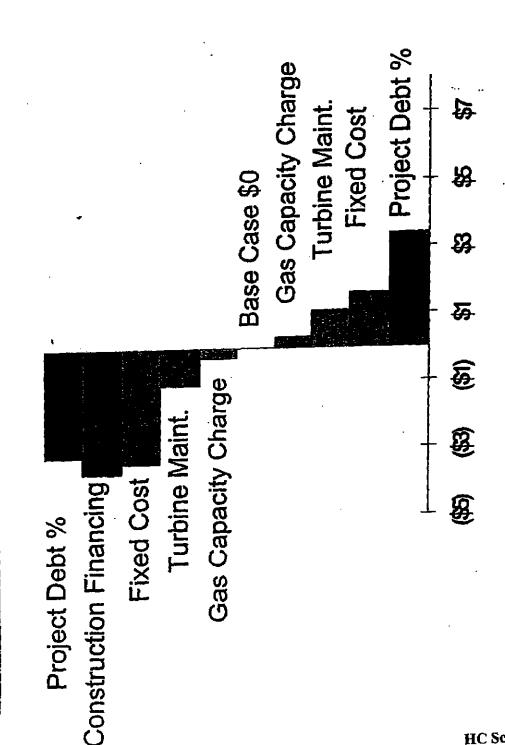


#### AQUILA ENERGY 48

# Key Operational Drivers by Scenario

Very Deliver			
Ney DIVE	Base Case	Upside	Downside
Construction Financing	100 % debt	ΝΆ	50% debt
Plant Fixed Costs	\$10 million	\$2 million/yr decrease	\$2 million/yr increase
Project debt levels	80% debt	85% debt	70% debt
Turbine Maintenance	15% discount off manufacturer price	30% discount	No discount
Firm Gas Transport Charge	5% discount off low bid (\$5.8 million/year)	10% discount off low bid (\$5.5 million/year)	No discount (\$6.1 million/year)
			•

### Operational Sensitivities on EWG base case of .1 million NPV @ 15%



#### IV. Timeline

### **Development Timeline**

Key Activity Riack & Vestch engaged to detail plant design, work toward EPC	Development team finalized Draft PPA's (or term sheets) completed Purchase real estate, submit air permit	Place turbine order, \$3.2 mn down Start land surveys and assessments Start rezoning permit process	Second turbine reservation payment up to \$6.4 mn additional Firm gas transportation/gas pipeline analysis and negotiation begins initiate negotiation of electric interconnect	Execution-ready PPA's filed with Missouri PSC Water supply option selected, initiate supply negotiations Approach financing community for advisory/bridge lending	Submit rezoning application for local approval Plant design finalized Select financial advisory with ability to lend construction funds	Begin EPC negotiation Begin major maintenance agreement negotiation Prepare RFP for O&M services
Month Dec 98		Jan 99		Feb 99	Mar 99	Apr 99

## Development Timeline continued

Key Activity	Complete land surveys and assessments Execute gas transportation agreement, pipeline construction contract issue O&M RFP	Approach equity markets	Receive air permit Receive local rezoning approval Third turbine reservation payment (\$3.2mn) Execute EPC, limited notice to proceed Execute water supply Review O&M bids, short list	Missouri PSC approves PPAs, file with FERC	Execute O&M agreement  Execute major maintenance agreement (if necessary for financing)  Execute electric interconnect with MPS	FERC approves PPAs Full notice to proceed under EPC Project financing closed Ownership sell down completed
Month	May 99	Jun 99	Jul 99	Aug 99	Sep 99	Oct 99

#### **Highly Confidential**

Memorandum of Understanding among
Calpine Corporation
CPN Pleasant Hill, LLC
Aquila, Inc.
MEP Investments, LLC
MEP Pleasant Hill Operating, LLC

Dated: September 30, 2003

#### MEMORANDUM OF UNDERSTANDING

among

Calpine Corporation, CPN Pleasant Hill, LLC,
Aquila, Inc., MEP Investments, LLC and MEP Pleasant Hill Operating, LLC

# Dated as of September 30, 2003

#### 1. INTRODUCTION

This Memorandum of Understanding (as amended, modified and supplemented from time to time, the "MOU") is entered into among CALPINE CORPORATION, a Delaware corporation ("Calpine"), CPN PLEASANT HILL, LLC, a Delaware limited liability company ("CPN Pleasant Hill"), AQUILA, INC., a Delaware corporation ("Aquila"), MEP INVESTMENTS, LLC, a Delaware limited liability company ("MEP Investments"), MEP PLEASANT HILL OPERATING, LLC, a Delaware limited liability company ("MEP Operating"). Calpine, CPN Pleasant Hill, Aquila, MEP Investments and MEP Operating may be referred to individually as a "Party" or together as the "Parties."

#### 2. BACKGROUND

Calpine is the indirect owner of CPN Pleasant Hill, which is the owner of CPN Pleasant Hill Operating, LLC, a Delaware limited liability company ("CPN Operating").

Aquila is the owner of Aquila Merchant Services, Inc. ("AMS"), which is the indirect owner of MEP Investments and MEP Operating (together, the Aquila Entities").

CPN Pleasant Hill and MEP Investments each own a 50% equity interest in MEP Pleasant Hill, LLC, a Delaware limited liability company ("MEPPH").

Pursuant to the Amended and Restated Lease Agreement, dated as of March 15, 2000, (as amended from time to time, the "County Lease Agreement"), between MEPPH and Cass County, a county of the State of Missouri ("County Lessor"), County Lessor has leased the Project (as defined in the County Lease Agreement) to MEPPH and MEPPH has leased the Project from County Lessor. The Project consists of an approximately 600-megawatt dispatchable, combined cycle natural gas-fired generating facility, certain transmission lines, gas lines, water lines, other facilities, equipment and systems, and certain land and easements, all located in Cass County, Missouri.

In order to finance construction of the Project, MEPPH entered into (i) the Construction Loan Agreement, dated as of the September 8, 2000 (the "Construction Loan Agreement"), among, MEPPH, as borrower, Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main, New York Branch (f.k.a. DG Bank Deutsche Genossenschaftsbank AG), as administrative agent, Union Bank of California, N.A., as arranger, Credit Lyonnais New York Branch, as documentation agent, and the lenders from time to time made a party thereto (the "Construction Lenders"), and (ii) the Equity Loan Agreement, dated as of September 8, 2000 (the "Equity Loan Agreement"), among MEPPH, as borrower, Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main, New York Branch (f.k.a. DG Bank Deutsche Genossenschaftsbank AG), as equity loan agent, and each of the banks and other financial institutions from time to time made a party thereto (the "Equity Lenders" and together with the Construction Lenders, the "Lenders"). Loans under the Equity Loan Agreement have been repaid in full, and the loans under the Construction Loan Agreement (the "Construction Loans") have matured but remain unpaid and the Construction Lenders have issued a default notice thereunder.

In order to convert the construction loans into a sale and leveraged lease financing upon the completion of construction of the Project, MEPPH entered into the Participation Agreement (Trust A) and the Participation Agreement (Trust B), each dated as of September 8, 2000 (collectively, the "Participation Agreements"), among MEPPH, MEP Operating, as a lessee, CPN Operating, as a lessee, the applicable Owner Participant named therein, the several banks and other financial institutions from time to time party thereto, Union Bank of California, as security agent, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, Frankfurt am Main, New York Branch (f.k.a. DG Bank Deutsche Genossenschaftsbank AG), as agent. The closing of the Transactions contemplated under the Participation Agreements has not occurred as of the date of this MOU and the commitments to provide lease financing thereunder have terminated.

#### 3. PURPOSE

The purpose of this MOU is to set forth certain understandings of the Parties with respect to the proposed Transactions (as defined in the attached Term Sheet).

# 4. TERMS AND CONDITIONS

Certain terms and conditions for the proposed Transactions are set forth in the Term Sheet attached hereto as Exhibit A which is incorporated herein by this reference, and other terms and conditions are to be further negotiated and included in a definitive purchase and sale agreement (the "PSA") between Buyer and Seller (as such terms are defined in the attached Term Sheet).

#### 5. TERM AND TERMINATION

This MOU is effective as of the date hereof and notwithstanding any other provision of this MOU, may be terminated at any time by any Party hereto. Upon the termination of this MOU, all of the terms and conditions contained in this MOU shall be of no further force and effect, other than those terms expressly surviving the termination as set forth in Section 6(b) hereof.

#### 6. NON-BINDING EFFECT

- (a) This MOU, including the attached Term Sheet, merely constitutes a statement of proposal by Parties with respect to the proposed Transactions and does not contain all matters upon which agreement must be reached in order for the Transactions to be consummated. Accordingly, other than the specific provisions expressly set forth below in Section 6(b) below, this MOU does not constitute a binding commitment of any of the Parties with respect to the Transactions or otherwise. A binding commitment with respect to the proposed Transactions will result only from the execution of the PSA containing terms and conditions agreeable to all of the Parties, receipt of the approval of the applicable Boards of Directors of Calpine and Aquila, receipt of all other approvals necessary to consummate the Transactions, and satisfaction of all other conditions precedent to the consummation of the Transactions to be set forth in the PSA.
- (b) Notwithstanding Section 6(a) above, the provisions of this Section 6 and Sections 5 and 7 through 11 of this MOU and Section 9 of the attached Term Sheet will constitute binding commitments of the Parties and shall survive the termination of this MOU to the extent provided herein and therein.

### 7. LIMITATION ON LIABILITY

Notwithstanding anything to the contrary in this MOU, in no event shall a Party be liable to another Party for any damages incurred in connection with this MOU, including, without limitation, damages in reliance upon this MOU. Notwithstanding anything to the contrary in this MOU, in no event shall a Party be liable to any other Party for indirect, incidental, special or consequential damages, including, but not limited to, loss of revenue, loss of profit, cost of capital, or loss of opportunity regardless of whether such liability arises out of contract, tort (including negligence), strict liability, or otherwise in connection with this MOU.

#### 8. GOVERNING LAW

This MOU will be governed by laws of the State of Delaware.

#### 9. NO ASSIGNMENT

No Party hereto may assign any rights or obligations hereunder without the prior written consent of the other Parties hereto.

#### 10. COUNTERPARTS

This MOU may be executed in counterparts, each of which will be deemed an original but all of which will constitute one and the same agreement.

#### 11. AMENDMENTS

This MOU may not be amended except by the written agreement of all of the Parties,

IN WITNESS WHEREOF, the Parties have executed this MOU as of the date set forth on the heading of the first page hereof.

CALPINE CORPORATION

By: Name: Robert D. SELLY
Title: EVP CFO

AQUILA, INC.

Nume: Keith Strans
Title: Chief Operation Offi

CFN PLEASANT HILL, LLC

By: Robert D. Friday
Title: EUP. CFO

MEP INVESTMENTS, LLC

By: On Phulio Name: Sara L. Hender Title: Secretary

MEP PLEASANT BILL OPERATING, LLC

Name: ROBERT D. KELLY
Title: EUP. CFO

# Exhibit A

#### Term Sheet for the Transactions

# Section 1 — Summary of Projectrelated Transactions:

# (a) Termination or Assignment of Certain Agreements:

- Simultaneously with the consummation of the other Transactions and as a condition thereof, MEPPH and the Aquila Entities shall enter into a termination (or assignment, if required pursuant to the Loan Restructuring) of: (i) the MEP Power Sales Agreement-I dated September 8, 2000 by and among MEPPH, MEP Operating and MEP Investments; (ii) the MEP Power Sales Agreement-II dated September 8, 2000 by and among MEPPH, MEP Operating and MEP Investments; and (iii) interests of MEP Operating and MEP Investments in the Power Allocation and Dispatch Agreement dated September 8, 2000 by and among CPN Pleasant Hill Operating, LLC, MEP Operating, CPN Pleasant Hill, LLC and MEP Investments (collectively, the "MEP Investments Tolling Agreements") and the other contracts listed in Schedule 1, Part A (the "Aquila Contracts") pursuant to applicable documentation to be negotiated which documentation shall provide for the full and complete release of the Aquila Entities from any and all obligations, liabilities and claims thereunder.
- (ii) Simultaneously with the consummation of the other Transactions and as a condition thereof, Calpine, CPN Pleasant Hill and MEP Investments shall enter into a termination of the contingent obligations under Section 5.02(j) and 7.02 of the Unit Purchase Agreement dated January 12, 2000 between MEP Investments and CPN Pleasant Hill, and the related Calpine guaranty and ancillary documents.

# (b) Termination of Support Arrangements:

Simultaneously with the consummation of the other Transactions and as a condition thereto, the Aquila Entities shall enter into a termination (or assignment, if required pursuant to the Loan Restructuring) of all of the Aquila Entities rights and obligations under the credit support agreements (the "Aquila Support Arrangements") set forth

on Schedule I, Part B pursuant to applicable documentation to be negotiated, which documentation shall provide for the full and complete release of the Aquila Entities from any and all obligations, liabilities and claims thereunder.

# (c) Survival of Certain Contractual Arrangements:

The agreements set forth on Schedule 1, Part C will not be terminated or assigned and will remain in full force and effect in accordance with their terms following the Closing (as defined below) of the Transaction.

# (d) Sale of Aquila Interests in MEPPH;

Simultaneously with the consummation of the other Transactions and as a condition thereto, Buyer (as hereinafter defined) will acquire from Seller (as hereinafter defined) all of Seller's direct or indirect interests in MEPPH, including without limitation, all tangible and intangible assets, rights and benefits of MEPPH (whether or not associated with the equity interests of MEPPH), all of which shall transfer to the Buyer in accordance with the terms of the PSA which is to be negotiated.

# (e) NSP Contracts:

Simultaneously with the consummation of the other Transactions and as a condition thereto, AMS will assign to MEPPH or a Calpine affiliate its rights and obligations under contracts with Northern States Power Company (the "NSP Contracts") calling for the delivery of 45 MW and 40 MW of firm capacity during the period of June 1, 2004 through August 31, 2004 (and related hedging contracts and firm transmission right), and AMS will be released from such obligations or indemnified by Calpine for any breach by MEPPH of such obligations, pursuant to applicable documentation to be negotiated.

# (f) Loan Restructuring:

Simultaneously with the negotiation of the PSA, Buyer shall have the exclusive right, on behalf of MEPPH and itself and its affiliates, to negotiate with, and intends to commence negotiations with, (i) the Lenders in connection with the conversion of the Construction Loan to a term loan and/or the refinancing of the Construction Loan and, to the extent

	I amplicable address any related matters and as the
1	applicable, address any related matters under the
,	Participation Agreements (collectively, the "Loan
	Restructuring"), and (ii) third parties to the extent required
	in connection with the Transactions. The Aquila Entities
ł	shall cooperate in good faith with Calpine in connection
4	with such negotiation of the Loan Restructuring.
<u> </u>	
	As a condition to the closing of the other Transactions,
	MEPPH and the Lenders shall contemporaneously therewith
	consummate the Loan Restructuring.
	&
	The transactions described in Sections 1, 10, 11 and 12 are
	collectively referred to as the "Transactions."
[	wheelvery referred to as the Thinsaphons.
Section 2 - Seller:	Aquila or one or more of its subsidiaries
Because 2 - Benezi.	Addita of one of more of its autofuration
Section 3- Buyer:	Calpine or one or more of its subsidiaries
Section 4 – Payments and Other	As consideration for the Transactions, the Parties agree to
	the following:
Consideration to be Made by	me tonowing:
Aquila:	(a) A = 11 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -
•	(a) Aquila shall pay \$5.0 million on the Closing Date to
1	Buyer or its designee.
	(b) The Aquila Entitles shall assign the Tariff Rights to
	Buyer or its designee.
	(c) Seller shall assign to Buyer its rights in the "Aries"
	trademark.
	The Parties agree that the consideration made by Aquila or
	its applicable affiliates in respect of the Transactions shall
	be deemed, for tax and accounting purposes, as the receipt
	by MEPPH of consideration for termination or assignment
	of the MBP Investments Tolling Agreements and any other
	Aquila Contracts to which MEPPH is a party which are
	being terminated and as the receipt of distributions by CPN
	Pleasant Hill and MEP Investments, respectively, as the
	owners of MEPPH.
Section 5 - Target Closing Date:	November 15, 2003 as the target date for execution of the
	PSA and Loan Restructuring documentation, and December
•	31, 2003 as the target date for the actual closing of all of the
	Transactions (the "Closing") and satisfaction of all
	, , ,
	conditions precedent to Closing (the "Closing Date").
	I i

Section 6 - Expenses:	All expenses of the Parties in connection with the
Section o - Expenses.	Transactions shall be borne by the applicable Party which
	has incurred them.
·	Mas mounted unom.
Section 7 - Power Marketing and	Notwithstanding the terms of the Power Marketing and Fuel
Fuel Management Agreement:	Management Agreement, dated as of January 12, 2000 (the
	"PMFMA"), among Pleasant Hill Marketing, LLC, MEP
	Investments and CPN Pleasant Hill or any other agreement,
	from and after the date of the execution of the MOU and
	until its termination, Aquila agrees that it will cause
	Pleasant Hill Marketing and MEP Investments to obtain the
	prior written consent of Calpine prior to effecting any
	transactions thereunder. Definitive documentation with
	regard to the Transaction shall contain a like provision.
<u>'</u>	
Section 8 - Certain Other	Aquila agrees that in connection with the ongoing
Matters:	arbitration proceeding between MEPPH and Black &
Marters.	Veatch, Inc., it will agree under the terms of the PSA to
	cooperate with MEPPH, Calpine and its affiliates in
	connection therewith, including without limitation making
	available its personnel or personnel of its affiliates to
	provide relevant documents, depositions and testimony in
	connection therewith. Calpine or MEPPH will reimburse
	all reasonable expenses payable by Aquila or its affiliates to
	third parties in connection with this obligation.
Section 9 - LLC Agreement:	Upon execution of the MOU and until its termination,
Section 9 - LIAL Agreement:	Calpine will continue as the Chairman position of the
	MEPPH management committee notwithstanding any terms
	of the LLC Agreement to the contrary. Definitive
	documentation with regard to the Transaction shall contain a
	like provision.
	Except with respect to the right of Calpine to negotiate the
	terms of the Loan Restructuring, the termination or
	assignment of the MEP Investments Tolling Agreements
	and the Aquila Contracts, the replacement of the Aquila
	Support Arrangements and the assignment of the NSP
	Contracts as set forth in Section 1 of this Term Sheet and
	the provisions relating to the continuation of Calpine as
	Chairman of the management committee of MEPPH as
	provided in this Section 9, the powers, rights, obligations
	and duties of the Members, their Representatives and the

	Chairman of the Management Committee, as set forth in the LLC Agreement (and as such terms are defined therein), shall remain unchanged until the Closing Date.
Section 10 – Collateral Support Reduction:	The Parties will cause Paragaph 3(b)(ii) of Annex A, Collateral Annex To Master Netting, Setoff and Security Agreement between Aquila Merchant Services, Inc. and Calpine Energy Services, L.P. to be amended to add the following subparagraph: "plus (D), for purposes of determining the Collateral Requirement for CES (but not for AES), the sum of \$12.5 million."
Section 11 - Trademark License:	Seller will assign to Buyer its rights in the "Aries" trademark.
Section 12 – Tariff Rights Assignment:	Simultaneously with the consummation of the other Transactions and as a condition thereto, Seller shall assign and Buyer shall assume the transmission rights of the Aquila Entities for the period from and after June 1, 2004 under the Southwest Power Pool Open Access Transmission Tariff issued on November 1, 2002, as generally described in Schedule 2 attached to this Exhibit A (the "Tariff Rights"), pursuant to applicable documentation to be negotiated.
Section 13 - Conditions Precedent to Closing of all of the Transactions:	• Consents from the Lenders and the Owner Participants as required under the Operative Documents (as defined in the Construction Loan Agreement) in respect of the Transactions, including, without limitation, the termination or assignment of the MEP Investments Tolling Agreements, the termination and/or assignment of the Aquila Contracts, the termination and/or assignment of the Aquila Support Arrangements, the assignment of the NSP Contracts, and consummation of the other Transactions contemplated hereby and by the PSA;
	Regulatory approvals as necessary, including any required Hart-Scott-Rodino approvals and/or approvals from the Federal Energy Regulatory Commission and the Kansas Corporation Commission;
	Consents from third parties to the extent required in connection with the assignment or replacement of any Aquila Contract and Aquila Support Arrangement, the assignment of the NSP Contracts, and the assignment of the Tariff Rights;

- Review and approval by Calpine of all of the transactions entered into under the PMFMA;
- Satisfaction of conditions to the Tariff Rights
   assignment and the assumption of the NSP Contracts, to
   be specified by Calpine in its sole discretion prior to
   execution of the PSA and following completion of its
   due diligence review of the Tariff Rights and the NSP
   Contracts, including without limitation any liabilities in
   respect thereof, which shall be satisfactory in all respects
   in Calpine's sole discretion;
- Satisfaction of any conditions imposed by third parties in connection with the assignment of the Aquila Contracts and the replacement of the Aquila Support Arrangements;
- Receipt of the consideration specified in Section 4 of this Term Sheet; and
- Consummation of the Transactions, including Loan Restructuring, and satisfaction of conditions thereto; provided, however, that the assignment of the Aries trademark shall not be a condition to closing if (a) the Patent and Trademark Office has not yet issued a Notice of Acceptance with respect thereto, and (b) Selier has agreed to cause such assignment immediately upon receipt of such Notice of Acceptance.

Section 14 - Further Assurances

The Parties will take such other actions as are necessary to transfer all of the rights and obligations of the Aquila Entities related to the Project to Calpine and its affiliates, except for the rights and obligations of the Aquila Entities contained in Schedule 1, Part C.

# SCHEDULE 1

# PART A. LIST OF AQUILA CONTRACTS

MPS Step-In Agreement dated September 8, 2000 by and among CPN Operating, MEP Operating, MEPPH, CPN Pleasant Hill and MEP Investment.

Construction Support Agreement among MEPPH, MEP Investments, Calpine, DG Bank Deutsche Genossenschaftsbank, AG and Union Bank of California, N.A.

Development and Construction Management Agreement by and among Calpine Central, L.P., MEP Investments and MEPPH.

Facility Operating Agreement between MEPPH, MEP Operating and CPN Operating.

Membership Interest Pledge Agreement dated September 8, 2000 by MEP Investments, in favor of Union Bank of California, N.A.

Power Marketing & Fuel Management Agreement dated January 12, 2000 by and among Pleasant Hill Marketing, LLC, MEP Investments and CPN Pleasant Hill.

Pipeline Operating Agreement dated March 1, 2001, between Calpine Central LP and Aquila Energy Marketing Corporation.

# PART B. LIST OF AQUILA SUPPORT ARRANGEMENTS.

Guaranty (Construction Support Agreement) made by Aquila, Inc. dated September 8, 2000

Guaranty (MPS PSA Step-In Agreement) dated September 8, 2000 made by UtiliCorp United Inc., as Guarantor.

Guaranty (UtiliCorp Tolling Agreement – Trust A) dated September 8, 2000 made by UtiliCorp United Inc., as Guarantor.

Guaranty (UtiliCorp Tolling Agreement – Trust B) dated September 8, 2000 made by UtiliCorp United Inc., as Guarantor.

UtiliCorp Guaranties Consent and Agreement dated September 8, 2000.

Contingent obligation under Sections 5.01(f), 5.02(g), 5.02(h) and 7.02 of the Unit Purchase Agreement and Ancillary Documents dated January 12, 2000 between MEP Investments and CPN Pleasant Hill.

# PART C. LIST OF AQUILA CONTRACTS TO BE RETAINED

Power Sales Agreement dated February 22, 1999 between MEPPH and Aquila, Inc.

Interconnection Agreement dated June 4, 1999 between MEPPH and Aquila, Inc.

Interconnection Services Agreement dated April 5, 1999 between MEPPH and UtiliCorp Energy Delivery Transmission

Easement Encroachment and Damage Waiver and Release Agreement dated September 13, 2000 between MEPPH and Aquila, Inc.

# SCHEDULE 2

# **DESCRIPTION OF TARIFF RIGHTS AND RELATED RIGHTS**

- SPP 376647, 50 MW, 06/01/2003 01/01/2008, CLEC (CLEC) ERCOTE (ERCOTE), renewal of SPP 382672
- 2) SPP 376646, 50 MW, 06/01/2003 01/01/2008, CLEC (CLEC) ERCOTE (ERCOTE), renewal of SPP 338092
- 3) SPP 376645, 50 MW, 06/01/2003 01/01/2008, CLEC (CLEC) ERCOTE (ERCOTE), renewal of SPP 338091
- 4) <u>SPP 369809</u>, 50 MW, 01/20/2003 01/01/2005, CLEC (CLEC) ERCOTE (ERCOTE) per System Impact Study SPP-2002-118, renewal of SPP 239062
  - SPP 424381, 50 MW, 01/01/2005 01/01/2008, CLEC (CLEC) ERCOTE (ERCOTE), renewal of SPP 369809
- 5) <u>SPP 369808</u>, 50 MW, 01/20/2003 01/01/2005, CLEC (CLEC) ERCOTE (ERCOTE) per System Impact Study SPP-2002-118, renewal of SPP 239061
  - <u>SPP 424379</u>, 50 MW, 01/01/2005 01/01/2008, CLEC (CLEC) ERCOTE (ERCOTE), renewal of SPP 369808
- SPP 376643, 50 MW, 06/01/2003 01/01/2008, CSWS (CSWS) ERCOTE (ERCOTE), renewal of SPP 338089
- 7) <u>SPP 376642</u>,:50 MW, 06/01/2003 01/01/2008, CSWS (CSWS) ERCOTE (ERCOTE), renewal of SPP 338088
- 8) <u>SPP 376641</u>, 50 MW, 06/01/2003 01/01/2008, CSWS (CSWS) ERCOTE (ERCOTE), renewal of SPP 338087
- 9) <u>SPP 376644</u>, 50 MW, 06/01/2003 01/01/2008, CSWS (CSWS) ERCOTE (ERCOTE), renewal of SPP 338090
- 10) <u>SPP 424385</u>, 50 MW, 06/01/2003 06/01/2009, CSWS (CSWS) ERCOTE (ERCOTE), Original Request

# **Highly Confidential**

# UtiliCorp United Request for Proposals for Power Supply Bid Evaluations

Final Report November 28, 2001

2001 through 2022 Electric Power Market Pricing

Response to Data Request No. 372

2002 through 2019 Electric Power Market Pricing