FILED<sup>3</sup> APR 1 6 2007 Missouri Public Service Commission

1

- Į

Issues: Witness: Sponsoring Party: Type of Exhibit: Case No.: Date Testimony Prepared:

Exhibit No.: 083

Cash Working Capital Michael J. Adams Union Electric Company Rebuttal Testimony ER-2007-0002 January 31, 2007

#### MISSOURI PUBLIC SERVICE COMMISSION

CASE NO. ER-2007-0002

#### **REBUTTAL TESTIMONY**

 $\mathbf{OF}$ 

**MICHAEL J. ADAMS** 

ON

#### **BEHALF OF**

UNION ELECTRIC COMPANY d/b/a AmerenUE

> St. Louis, Missouri January 31, 2007

AmerenUE Exhibit No. 83 Case No(s). <u>CR-L007-8002</u> Date\_\_\_\_\_Rptr\_\_\_R

# TABLE OF CONTENTS

ł

ł

х

Ι.	INTRODUCTION AND WITNESS QUALIFICATIONS	1
II.	PURPOSE AND SCOPE	1
III,	INCOMPLETE CALCULATION OF REVENUE LAGS	3
IV.	NON-CASH FACTORS IN THE LEAD-LAG ANALYSIS	8
V.	INCORRECT REVENUE LAG DAYS ASSOCIATED WITH SALES & USE TAXES AND GROSS RECEIPTS TAXES	10
VI.	SUMMARY OF RECOMMENDATIONS	12

1 2 3 4			REBUTTAL TESTIMONY OF MICHAEL J. ADAMS CASE NO. ER-2007-0002
5			
6	I.	INTE	RODUCTION AND WITNESS QUALIFICATIONS
7		Q.	Please state your name and business address.
8		A.	My name is Michael J. Adams. My business address is 77 South Bedford
9	Street,	Suite	400, Burlington, Massachusetts 01803.
10		Q.	Are you the same Michael J. Adams that filed direct testimony in this
11	proce	eding?	
12		А.	Yes, I am.
13			
14	11.	PUR	POSE AND SCOPE
15		Q.	What is the purpose of your rebuttal testimony?
16		А.	The purpose of my rebuttal testimony is to respond to the Cash Working
17	Capita	ıl ("CV	VC") calculation sponsored by Missouri Public Service Commission
18	("MPS	SC" or	the "Commission") Staff witness Began.
19		Q.	What level of CWC requirements did the Company file for in its
20	direct	case?	
21		A.	As shown on Ameren Schedule GSW-E24, the Company requested a
22	negati	ve casl	h working capital requirement of \$4.2 million excluding income tax and
23	intere	st offse	ets.
24		Q.	What level of CWC requirements is the Staff recommending in its
25	direct	case?	

1

i

ı.

1	А.	Staff witness Began has recommended a cash working capital requirement
2	of a negative	\$36.0 million, excluding income tax and interest offsets.
3	Q.	To what do you attribute the differences in the level of CWC
4	requirement	s requested by the Company and that proposed by Staff witness Began?
5	А.	The primary drivers of the differences between the Company's requested
6	level of CWC	C and that proposed by Staff are a result of the following errors in Staff's
7	analysis:	
8		1. Incomplete calculation of the revenue lag;
9		2. Inclusion of non-cash items (i.e., vacation payrol!) in the cash
10		working capital analysis;
11		3. Incorrect revenue lag days associated with Sales & Use Taxes and
12		Gross Receipts Taxes; and
13		4. Differences in the levels of test year expenses used in the
14		calculation of the Company's cash working capital requirements.
15	I will	address the first three differences in my rebuttal testimony. To the extent
16	that the differ	rences in Staff's expense levels are materially different than those presented
17	by the Comp	any, various Company witnesses will address those differences.
18	Q.	In addition to your rebuttal testimony in this proceeding are you
19	sponsoring a	iny other exhibits?
20	А.	Yes. In addition to my testimony, I am sponsoring Exhibits MJA-E2.1
21	through MJA	-E2.6.

1	Q	<u>)</u> .	Have you prepared a side-by-side comparison of the results of your
2	cash wor	rking	capital requirements calculation and the one prepared by Staff
3	witness <b>I</b>	Began	?
4	А	<b>L</b> .	Yes. Exhibit MJA-E2.1 shows a side-to-side comparison of the two
5			calculations.
6			
7	III. II	NCON	MPLETE CALCULATION OF REVENUE LAGS
8	Q	<b>)</b> .	How does Staff witness Began define revenue lag?
9	А	λ.	According to Staff witness Began's direct testimony, "The revenue lag is
10	the amou	int of	time between when the Company provides service and when the Company
11	receives	paymo	ent for that service from ratepayers. <sup>1</sup> " In proposing that the Commission
12	adopt a t	otal of	37.43 revenue lag days, Staff witness Began defines revenue lag as the
13	sum of tl	he lags	s associated with usage, billing, and collections.
14	Ç	<b>Q</b> .	Do you agree with Staff's definition of revenue lag?
15	A	<b>A</b> .	No. I agree with Staff witness Began that the service or usage lag, the
16	billing la	ag, and	the collections lag are three components of the revenue lag. I disagree,
17	however	, with	Staff's omission of two additional components that are integral parts of an
18	overall r	evenu	e lag - payment processing and bank float.
19	ς	<b>Q</b> .	Explain why payment processing should be considered as part of the
20	revenue	e lag.	
21	A	4.	It is important to recognize that once a customer's bill is due, that payment
22	does not	imme	diately transform itself into cash for the Company's use. The Company
23	has to pr	rocess	the customer's payment and deposit it into its bank or financial institution.
	<sup>1</sup> Direct Te	estimor	y of Edward F. Began CPA, Case No. ER-2007-002, p.8, lines 1-2

!

\$

.

i.

I

The additional time associated with processing customer payments therefore should be included in a lead-lag analysis. By electing to exclude payment processing from the revenue collection process, Staff witness Began has understated the overall revenue lag time used in his derivation of the Company's cash working capital requirements. Thus, I recommend that the Commission accept the Company's 1.13 day estimate of payment processing lag.

Q. Please explain how the payment processing lag of 1.13 days was
8 determined.

9 A. The payment processing lag of 1.13 days was arrived at by analyzing the 10 source of funds received via the customer's various payment methods and determining 11 the amount of time, on a dollar-weighted basis, that it takes for the funds to be actually 12 received by the Company and transported to the bank for depositing.

13 Q. Explain why bank float should be considered as part of the revenue
14 lag.

15 Α. Subsequent to payment processing, the Company has to deposit the 16 customer's payment instrument (e.g., check) into its bank or financial institution. The 17 Company's bank, on receipt of the check, does not make all the funds immediately 18 available to the Company for its use. A certain amount is immediately available, a 19 certain amount is available the next day, and the balance is available to the Company 20 after 2+ days. Again, by electing to ignore this link in the overall revenue lag chain, Staff 21 witness Began has understated the revenue lag time used in his derivation of the cash 22 working capital requirements of the Company. Thus, I recommend that Commission

1 adopt the Company's 1.02 day estimate of bank float for inclusion as part of the overall 2 revenue lag.

How was the 1.02 day bank float lag calculated?

- 4 A. The bank float lag of 1.02 days was calculated based upon actual fund 5 availability data obtained from the Company's bank.
- 6 О. Does Staff witness Began address the issue of bank float in his 7 testimony?
- 8 Α. Yes. Staff witness Began states that "The Commission has consistently excluded any bank float lag because it changes the definition of payment/collection lag 9 from the time the Company takes to pay a bill or waits to receive customer payments to 10 the time the bank takes to debit or credit the Company's bank account for the funds.<sup>2</sup>" 11 He uses this as the basis for ignoring the float on both payments received by the 12 13 Company from customers as well as payments made by the Company to its vendors.
  - Q. Is Staff witness Began's proposed treatment of bank float
- 15 appropriate?

14

1

3

0.

- 16 Α. No. I believe that the Company's inclusion of bank float in the analysis of both revenue lags and expense leads is appropriate for two reasons. First, Staff witness 17 Began himself defines the CWC requirement as "the amount of cash necessary for a 18 utility to pay the day-to-day expenses it incurs in providing service to the ratepayer.<sup>3</sup>" If 19 20 the source of cash to pay such day to-day expenses is a check received from a customer, 21 that check is worthless to the Company to pay a vendor's bill unless the check has been
  - <sup>2</sup> Ibid, p. 17, lines 11-14. <sup>3</sup> Ibid, p. 5, lines 18-19.

1 deposited into the Company's account and the funds have been cleared. Staff witness 2 Began's analysis fails to reflect this simple fact.

Second, by reflecting the payment processing and bank float on both 3 payments received and payments made, the Company is presenting a more accurate and 4 5 complete picture of its sources and the ultimate disposition of cash. Thus, I recommend that the Commission reject Staff witness Began's position on the issue of the payment 6 7 processing and bank float in favor of the Company's position.

8

#### **Q**. In your opinion, is the change in the definition of the revenue lag that 9 seems to concern Staff witness Began warranted?

10Yes. The revenue lag which is actually experienced by the Company does Α. 11 not end when a customer sends a payment. At that point, the Company still does not 12 have access to those funds. Therefore, it is appropriate to reflect the payment processing 13 lag and the bank float lag in the CWC analysis. The Commission should modify its 14 definition of the revenue lag to reflect this reality.

15 Are you aware of any other regulatory jurisdictions which exclude the Q. 16 payment processing and bank float lags from the determination of the overall 17 revenue lag?

18 No. I have provided testimony regarding the cash working capital Α. 19 requirements on behalf of my clients in a number of different regulatory jurisdictions. In 20 each of those regulatory jurisdictions the payment processing and bank float lags were 21 included in the determination of the overall revenue lag.

22 Q. What is the impact of excluding payment processing and bank float 23 from the overall revenue lag alone?

A. As Exhibit MJA-E2.2 shows, using the expense levels as filed by the Company and excluding payment processing and bank float from the overall revenue lag results in a Company cash working capital requirement of negative \$17 million compared with the negative \$4.2 million as filed by the Company, i.e., a difference of approximately \$12.8 million.

6

7

# Q. What is the impact of excluding payment processing and bank float on <u>both</u> revenue lags and expense leads?

8 Α. To determine the impact of excluding payment processing and bank float 9 on both revenue lags and expense leads, one has to first determine the expense items to 10 which payment processing and bank float are applicable. The expense items to which 11 payment processing and bank float are applicable include payments for fuel oil, cash 12 vouchers (or other operations and maintenance), property taxes, corporation franchise 13 taxes and gross receipts taxes. As shown on Exhibit MJA-E2.3, if payment processing and bank float were to be excluded on both revenue lags and the major categories of 14 expense leads using the expense levels as filed by the Company, the resulting cash 15 16 working capital requirement of the Company is negative \$26.6 million compared with the 17 negative \$4.2 million as filed by the Company, a difference of \$22.4 million.

Q. What is the impact of including payment processing and bank float on
 both revenue lags and expense leads in Staff witness Began's presentation of the
 Company's cash working capital requirements?

A. Assuming that the expense levels used by Staff witness Began in the
 calculation of the Company's cash working capital requirement are correct, including
 payment processing and bank float on both revenue lags and expense leads of Staff

1	witness Bega	n's results in a cash working capital requirement of negative \$36.6 million
2	compared wi	th the negative \$4.2 million as filed by the Company. The impact is shown
3	on Exhibit M	JA-E2.4.
4		
5	IV. NON	-CASH FACTORS IN THE LEAD-LAG ANALYSIS
6	Q.	What non-cash factors are presented in Staff witness Began's
7	presentation	of cash working capital?
8	Α.	Staff witness Began has inappropriately included the Company's vacation
9	accrual, a ba	lance sheet item, in his cash working capital analysis.
10	Q.	What does the vacation accrual represent?
11	А.	The vacation accrual represents a liability on behalf of the Company
12	associated w	ith vacation time earned or banked by its employees. If the Company were
13	to cease oper	rations, the employees would theoretically be owed the amount of vacation
14	pay that had	been accrued.
15	Q.	Is it appropriate to include the vacation accrual in a cash working
16	capital anal	ysis?
17	А.	No. As I previously stated, the item represents an accrual to reflect
18	potential liab	pilities. The vacation accrual included in Staff witness Began's cash working
19	capital calcu	lation does not represent an annual cash expense. Rather, the vacation
20	accrual rema	ins on the Company's balance sheet to reflect a potential liability.
21	Q.	Is Staff witness Began's proposed treatment of the vacation payroll
22	necessary to	accurately reflect an annualized level of payroll-related expenses?

---

i .

i

,

÷

l.

ì

No. The Company's proposed level of expenses already reflects twelve 1 Α. months of payroll-related expenses. Including an additional amount of compensation 2 associated with the vacation accrual results in an artificially inflated level of expenses 3 included in Staff witness Began's cash working capital analysis. 4 5 **Q**. Why is the vacation accrual a non-cash factor that should not be 6 included in an estimation of cash working capital? 7 Staff witness Began's treatment of the vacation accrual infers that an Α. 8 employee of the Company has the opportunity to earn extra cash while on vacation. This is simply not the case. An employee of the Company earns his/her regular paycheck 9 10 while on vacation. For Staff witness Began's treatment to be accurate either the 11 Company would need to cease operations or, conversely, every employee would have to 12 quit after they had vested vacation time. Neither scenario is likely to occur. Thus, 13 vacation payroll is not a legitimate cash expense and has not been considered in the 14 Company's study. 15 Q. Does the Missouri PSC Staff have a position regarding the inclusion of 16 non-cash items in lead lag studies? 17 Α. Yes. Based upon my understanding of Staff's Cash Working Capital 18 handbook, which was provided by MPSC Staff in response to a data request within Case 19 GR-2003-0517, Staff has opposed inclusion of non-cash items in lead lag studies. The 20 handbook correctly states, "the utility does not need to have cash on hand for these 21 expenses because there is no cash outlay associated with these items."

1 **Q**. Setting aside the question of whether the vacation payroll issue is an 2 accrual or not, do you agree with the expense lead that Staff witness Began applies 3 to vacation amounts?

4 Α. No. The expense lead used by Staff witness Began is unreasonably long. 5 The fact is that the Company's payment of vacation time is on the same timeframe as 6 regular payroll expenses. No separate fund of money is funded or maintained associated 7 with the accrued vacation. Those vacation payments are made from normal cash flows 8 the same as payroll expenses. Therefore, the payroll lead should also be applied to the 9 vacation payroll amounts.

- 10 Q. What impact does the inappropriate inclusion of the vacation payroll 11 in Staff's analysis have on the Company's overall CWC requirements?
- 12 Α. By including the vacation payroll in his analysis, Staff witness Began has 13 understated the Company's CWC requirements by over \$13 million. The impact of 14 excluding vacation payroll from Staff witness Began's analysis is shown on Exhibit 15 MJA-E2.5. As seen within the exhibit, assuming the expense levels as filed by Staff 16 witness Began are correct, excluding vacation payroll from the analysis results in a cash 17 working capital requirement of a negative \$23 million compared with the negative \$36 18 million as filed by Staff.
- 19

#### V. **INCORRECT REVENUE LAG DAYS ASSOCIATED WITH SALES &** 20 21 USE TAXES AND GROSS RECEIPTS TAXES

22 23

Why does Staff witness Began elect to use alternate revenue lag days

24 for sales and use taxes?

Q.

1	A. According to Staff witness Began, the Company's liability for forwarding
2	sales and use taxes to the respective taxing authorities does not begin until such taxes are
3	collected. Thus, a revenue lag time of zero has been assigned to sales and use taxes
4	associated with service lag and billing lag. Staff witness Began assigns only the
5	collections piece (i.e., 21.78 days) of the revenue lag to gross receipts taxes on the
6	grounds that the liability to pay such taxes occurs only after bills have been sent to
7	customers.
8	Q. Do you agree with Staff witness Began with regard to his position on
9	sales and use taxes?
10	A. No. As I discussed earlier, the revenue lag consists of a chain of events.
11	The customer receives a service from the Company; the Company reads the meter to
12	determine the amount of service received during a given period of time; the Company
13	bills the customer for that service; the customer pays the bill; the Company processes the
[4	payment; and the funds become available to the Company at the bank.
15	Staff witness Began's approach selectively chooses to ignore links in the
16	revenue lag chain. Staff witness Began presumes that the Company's obligation to pay
17	the taxes coincides with the issuance of the bill in the case of gross receipts taxes.
18	Therefore, he erroneously reflects only the collections lag portion of the overall revenue
19	lag. He takes an even more unreasonable position with regards to sales and use taxes by
20	reflecting no revenue lag for these items. Such a position does not reflect the reality of
21	the revenue lag process.
22	The issuance of a bill to a customer reflecting an amount of gross receipts
23	taxes is simply an event. The printing of the bill did not generate the Company's

11

ļ

obligation related to the taxes - the Company's obligation related to the taxes occurred
 when that customer used the Company's services.

Staff witness Began would have the Commission believe that the
 Company incurs an obligation related to sales and use taxes without any consideration of
 the revenue lag process. Clearly these taxes are legitimate business expenses which are
 recovered from customers via the monthly billing process. Therefore, it is appropriate to
 reflect the entire revenue lag amount when determining the cash working capital impact
 associated with the sales and use taxes.
 Q. What impact does Staff witness Began's proposed treatment of the

10 revenue lag for sales and use taxes and gross receipts taxes have on the

#### 11 determination of the Company's CWC requirements?

A. Even if one were to apply Staff witness Began's revenue lag number which, for reasons described earlier, is incomplete, the inappropriate treatment of the revenue lag for sales and use taxes and gross receipts taxes results in an understatement of the Company's CWC requirements of approximately \$9.6 million. The impact is shown on Exhibit MJA-E2.6.

17

#### 18 VI. SUMMARY OF RECOMMENDATIONS

19

20

Q.

A. I recommend that the Commission:

Adopt the Company's calculation of the revenue lag which
 appropriately includes the lags associated with payment processing
 and bank float.

24 2. Include bank float on cash outflows.

Please summarize your recommendations to the Commission.

1	3.	Reject the inclusion of non-cash items, i.e., vacation payroll, in Staff
2		witness Began's analysis because it does not reflect the actual flow of
3		funds associated with payroll.
4	4.	Reject Staff witness Began's utilization of alternate revenue lag times
5		for sales and use taxes and gross receipts taxes.
6	5.	Require the Company to update its presentation of CWC once these
7		lead-lag studies and CWC issues, as well as other issues related to the
8		level of the Company's Operation and Maintenance Expenses, have
9		been resolved.
10	Q. D	oes this conclude your rebuttal testimony?
11	4 V	in it door

11 A. Yes, it does.

I.

j

1

Evhibri MJA-E2 1 Page 1 616

#### AmerenU£ Electric Comparison of the Company's and Staff's Cash Working Capital Positions

. ... .

. . . . .

\_\_\_\_

-

- .-----

				PerS	taff		Рег Сопралу						
tine		Test Year						Test Year					
No	Companent	Expenses	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement	Expenses	Revenue Lag	Expense Lead	Net Lava	CWC Factor	CWC Requirement
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	()	(L)	(K)	(L)	(MI
1	Pensions and Benefits	5.	s .	s.			s.	\$ 108,560,000	40 11	45 07	(4 96)	-1 36%	\$ (1.475.226)
2	Payroll and Withholdings							281,774 000	40.11	11.24	28 87	7,91%	22,267,165
з	Base Payroll	165.262.461	37 43	10 49	26 94	7.38%	12.197,726					0.00%	
4	Vacation Payroli	16,118,900	37,43	300 70	(263 27)	-72.13%	(11,626.364)					0.00%	-
5	401-K	19 617 501	37.43	21 49	15 94	4 37%	865,455				•	0.00%	•
6	FWH Taxes	37,735 720	37 43	12.79	24 64	8 75%	2 547, 420				•	0,00%	*
7	SWH Taves	10.970.846	37 43	14 96	22 47	6 15%	675.383					0,00%	•
8	Employee FICA Taxes	17,651,317	37 43	12 79	24 64	6.75%	1.191.585					0.00%	
9	Benefits (excluding Pensions)	70,550,324	37.43	59.37	(21.94)	-6.01%	(4,240,751)					0 00%	•
in	Fuel - Nuclear	41 651,189	37 43	18.88	18.55	5.08%	2,116 793	38.663.000	40.11	19 71	20 40	5.59%	2,173,187
11	Fuel - Coal	506,690,567	37.43	21.92	15 51	4 25%	21,530,879	494,227,000	40.11	21.92	18 19	4 98%	24,630,107
12	Fuel - Gas	22,260,036	37 43	39.73	(2.30)	0 63%	(140,269)	60.151.000	40 11	39.73	0 38	D 10%	62,623
13	Fuel - Ok	2,200,093	37 43	30.11	7.32	2.01%	40.252	3,064 000	40 11	35.45	4 56	1 28%	39,118
14	Purchased Power	38.820,352	37 43	35 21	2 22	0.61%	236,113	112,852,000	40.11	35 21	4.90	1 34%	1,514,999
15	Uncollectible Expense	13 396.533	37 43	37 43		0.00%		14 481.000	40 11	40.11		0.00%	
16	Pension Expense	38.023.999	37 43	73 54	(36 11)	-9 89%	(3.761.772)	14 40 1.000		40.11	_	0.00%	
17	HeadWater and Relicensing	1.066.249	37 43	402 43	(365.00)	100 00%	(1.066.249)					0.00%	
18	Cash Vouchers	483,150,514	37 43	45.38	(363.00) (7.95)	-2.18%	(10.523.415)	354,526.000	40 11	50.72	(10.61)	-2.91%	(10.305.537)
19		1 485 173 603	37 43	40.30	(r.ao)	-2. I d 7	(10.525,415)	1.468,518 000	40 11	50.72	(ib di)	-1.07/4	(10.200.001)
19	Sub Total	1 465.173.603						1.400,518,000					
20	FICA - Employer Portion	17.651.317	37.43	12.79	24 64	6 75%	1,191,585	19.295.000	40.11	12.89	27.22	7 45%	1,438,931
21	FUTA	169,657	37.43	76.38	(38 95)	-10 67%	(18,104)	169.000	40 11	60 63	(20.52)	-5 62%	(9.501)
22	SUTA							(71.000)	40 11	60 63	(20.52)	-5 62%	3 992
23	Corporation Franchise	1.430.671	37 43	(77 50)	114 93	31 49%	450.485	1,428.000	40 11	(72.16)	112.27	30 75%	439.237
24	Property Tax	94 899 947	37 43	182 23	(144,80)	-39 57%	(37,647,979)	97,666,000	40 11	187,84	(147,73)	40,47%	(39.610.258)
25	St Louis Payroll Earnings Tax	124 058	37 43	76 38	(38 95)	-10 67%	(13.239)	139.000	40.11	(2.66)	42.77	11,72%	16.288
26	Gross Receipts Tax	99,735,953	21 27	53,48	(32 21)	-8 82%	(8.801 356)	98,315,000	40.11	58 82	(18 71)	-5.13%	(5.039,654)
27	Sales Tax	33,133,533	21.27	<b>46</b> .40	(3221)	0.02.0	10.001 0.001	49.397.000	40.11	40 55	(0.44)	-0.12%	(59.547)
28	Use Tax							2,519.000	40 11	81.72	(41 61)	11 40%	(267,165)
29	Sales and Use Tax	49.824 963		8 89	(6.89)	-2.44%	(1.213,545)	2.019.000			(*****)		
		45.024 503	•	0 05	(4.63)	-2.44 A							
30	TOTAL						\$ [36,009,366]						\$ [4,181,241]

Exhibit MJA E2.2 Page 2 of 6

÷.

T

#### AmerenUE Electric Recalculation of Cash Working Capital Requirements Excluding Payment Processing and Bank Float

\_

\_

				Per S	aff		Per Company						
Une		Test Year		-				Test Year					
Na.	Component	Expenses	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement	Expenses	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement
	(A)	(8)	(C)	(D)	(5)	( <del>F</del> )	(0)	(14)	er)	( <b>J</b> )	(K)	(L)	(M)
1	Pensions and Benefits							108,560,000	37 43	45 07	(7.64)	-2.09%	(2.272.324)
2	Payroll and VAthholdings							281,774,000	37 43	11 24	26 19	7 18%	20.218.249
з	Base Payroll	165.262 4G1	37 43	10 49	26 94	7 36%	12,197,728					0.00%	
4	Vacation Payroll	16,118,900	37,43	300.70	(263 27)	-72 13%	(11.626.364)				•	0.00%	
5	401-K	19.617,501	37 43	21.49	15 94	4 37%	865.455					0.00%	
6	FWH Taxes	37,735,720	37 43	12 79	24 64	Б. <b>75%</b>	2.547,420				-	0.00%	-
7	SWH Taxes	10,970,848	37 43	14 96	22 47	5.16%	675,383					0.00%	
8	Employee FICA Taxes	17,651,317	37 43	12.79	24 64	6 75%	1,191,585				· ·	0.00%	-
9	Benefits (excluding Pensions)	70,550,324	37 43	59.37	(21.94)	-6 01%	(4.240.751)					0.00%	
10	Fuel - Nuclear	41,651,189	37.43	1B <b>68</b>	18.55	5 08%	2,116,793	38.883.000	37 43	1971	17 72	4 85%	1 887,690
11	Fuel - Coal	506 690,567	37 43	21.92	15 51	4 25%	21,530,679	494,227,000	37 43	21 92	15.51	4 25%	21 001 262
12	Fuel - Gas	22,260,035	37 43	39.73	(2 30)	-0 63%	(140.269)	60.151.000	37 43	39 73	(2.30)	-0 63%	(379.034)
13	Fuel - Oit	2.007.093	37.43	30.11	7 32	201%	40,252	3.064,000	37 43	35 45	1.98	0 54%	15.621
14	Purchased Power	38.820,352	37.43	35 21	2 22	0.61%	236,113	112 852,000	37 43	35 21	2 <b>22</b>	0.61%	686.388
15	Uncollectible Expense	13.396.533	37.43	37 43		0.00%		14 481,000	37 43	40 11	(2.68)	-0.73%	(106.326)
16	Pension Expense	38.023.999	37 43	73 54	(36.11)	-9.89%	(3,761,772)				•	0.00%	-
17	HeadWater and Relicensing	1.065 249	37 43	402 43	(365.00)	100.00%	(1,065,249)				•	0.00%	-
18	Cash Vouchers	483.150,514	37 43	45 38	(7 95)	-2 18%	(10,523,415)	354,526,000	37,43	50 72	(13 29)	-3 64%	(12,908,632)
19	Sub Total	1.485,173,603						1,468,518,000	37.43				
20	FICA - Employer Portion	17 651,317	37 43	12.79	24.64	6.75%	1,191.565	19,295,000	37 43	12.89	24 54	6 72%	1,297,258
21	FUTA	169.657	37.43	76.38	(38 95)	-10 67%	(16,104)	169,000	37 43	60 63	(23 20)	-6.36%	(10,742)
22	SUTA							(71,000)	37.43	60 63	(23.20)	-6.36%	4,513
23	Corporation Franchise	1,430,671	37 43	(77 50)	114 93	31 49%	450.485	1,428,000	37.43	(72 16)	109.59	30 02%	428,752
24	Property Tax	94.699.947	37 43	182 23	(144 80)	-39 67%	(37.647.979)	97 666,000	37 43	187 84	(150 41)	-41 21%	(40,328,836)
25	St Louis Payroll Earnings Tax	124.058	37.43	76.38	(38.95)	-10.67 %	(13.239)	139.000	37.43	(2 66)	40.09	10.98%	15 <b>26</b> 7
26	Gross Receipts Tax	99.735,953	21 27	53 48	(32.21)	-8.82%	(8,801,356)	98.315,000	37 43	56 82	(21.39)	-5.86%	(5.761.528)
27	Sales Tax							49,397,000	37.43	40.55	(3.12)	-0.85%	(422,243)
28	Use Tax							2,519,000	37 43	81.72	(44 29)	-12 13%	(305,662)
29	Sales and Use Tax	49 824 963	•	8.89	(8.89)	-2.44%	(1.213.545)						
30	TOTAL						5 (36,009,366)						\$ [16,939,326]

Evhib≪ MJA-E2.3 Page 3 of 6

.

- ---

AmerenUE Electric Recelculation of Cash Working Capital Requirements Excluding Payment Processing and Bank Float From the Revenue Lag and Expense Leads

---

				Per Si	aff			Per Company						
Line		iest lear						Tesl Year						
Na	Component	Expenses	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement	Expenses	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement	
	(A)	(B)	(C)	(0)	·— (E)	(F)	(\$)	(H)	(1)	(J)	(K)	(L)	- (M)	
1									37 43		(7.64)	-2.09%	(2 272,324)	
2	Pensions and Benefits							108,560,000		45 07		7 18%	20 218,249	
3	Payroll and Withholdings							281,774,000	37 43	11 24	26.19		20 210,249	
4	Base Payroll	165.262,461	37 43	10 49	26.94	7.38%	12,197,72B					0.00%		
5	Vacation Payroli	15 118,900	37 43	300 70	(263 27)	-72.13%	(11.626.364)				-	0.00%	•	
6	401-K	19,817,501	37 43	21 49	15 94	4 37%	865 455				•	0.00%	•	
7	FWH Taxes	37,735,720	37 43	12.79	24 64	6 75%	2,547,420					0.00%		
8	SVVH Taxes	10.970.648	37 43	14.96	22 47	6 16%	675.363				•	0.00%	-	
q	Employee FICA Taxes	17.651.317	37 43	12.79	24.64	6 75%	1 191 585					0.00%		
10	Benefits (excluding Pensions)	70.550.324	37.43	59 37	(21.94)	-5.01%	(4.240.751)				-	0.00%		
11	Fuel - Nuclear	41.651.189	37 43	16 66	18 55	5.08%	2,116 793	38.883 000	37 43	19 71	17.72	4 85%	1.887 690	
12	Fuel - Coal	506,690,567	37 43	21.92	15.51	4 25%	21,530,879	494,227,000	37 43	21.92	15 51	4 25%	21.001 262	
13	Fuel - Gas	22,260,036	37 43	39.73	(2.30)	-0.63%	(140,269)	60 151 000	37 43	39.73	(2.30)	-0 63%	(379 034)	
14	Fuel - Oil	2,007,093	37,43	30 11	7.32	201%	40.252	3 064 000	37 43	30.11	7.32	2.01%	61,448	
		38.820.352	37.43	35 21	2 22	0.61%	236 113	112 852 000	37.43	35.21	2.22	0.61%	686,388	
15	Purchased Power			37 43		0,00%		14 481.000	37 42	37.43		0.00%		
16	Uncollectible Expense	13.396,533	37 43					(# 451,000	31 40	37 43	-	0.00%	-	
17	Pension Expense	38.023.999	37 43	73.54	(36 11)	-9.89%	(3.761,772)				-	D 00%		
18	HeadWater and Relicensing	1.066.249	37 43	402 43	(365 00)	-100.00%	(1.066,249)				-		(7 70 ( 0.04)	
19	Cash Vouchers	483,150,514	37 43	45.38	(7.95)	-2 18%	(10.523,415)	354.526.000	37 43	45.38	(7.96)	-2 18%	(7,721,868)	
20	Sub Total	1,485,173,603						1.468,518,000	37,43					
21	FICA - Employer Perlion	17 651,317	37,43	12.79	24 64	675%	1,191,565	19,295,000	37 43	1289	24 54	5.72%	1,297,258	
22	FUTA	169.657	37,43	76.38	(38 95)	-1D 67%	(18.104)	169.000	37 43	60 63	(23.20)	-6.36¥	(10.742)	
23	SUTA							(71,000)	37.43	60 63	(23.20)	-6.36%	4.513	
24	Corporation Franchise	1,430,671	37 43	(77.50)	114 93	31 49%	450 485	1 428.000	37.43	(77.50)	114.93	31 49%	449,644	
25	Property Tax	94 899 947	37 43	182.23	(144 80)	-39.67%	(37,647,979)	97.866,000	37 43	182 23	(144.80)	-39.67%	(38,824,649)	
26	St Louis Payroll Earnings Tax	124.058	37 43	76 38	(38 95)	-10 67%	(13 239)	139.000	37 43	(2.66)	40.09	10 98%	15,267	
20	St Louis rayion Landings 185													
27	Gross Receipts Tav	99.735,953	21 27	53 48	(32.21)	-8 82%	(8.801,356)	98.315.000	37 43	53 48	(16 05)	-4 40%	(4.323,166)	
28	Sales Tax							49 397,000	37 43	40.55	(3.12)	0.85%	(422.243)	
29	Use Tax							2.519,000	37 43	8172	(44 29)	-12.13%	(305.662)	
30	Sales and Use Tax	49.824 963	-	8 89	(8.69)	-2.44%	(1,213,545)							
31	TOTAL						\$ (15.009,366)						\$ (26,583,693)	

Exhibit MJA-E2.4 Page 4 of 6

.

Une				Per S	laff					Per Com			
No	Component	Test Year Expenses		_				Tesl Year		Per Com	ралу		
	(4)	Gxperises	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement	Expenses	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement
	ι,	107	(C) —	(D)	(f)	(F)	(G)	(H)		(.0	(K)	(1)	(M)
1	Pensions and Benefits												
2	Payroll and Withholdings							108,560,000	40.11	45.07	(4.96)	-1.36%	(1.475 226)
3	Base Payroll	165 262,461	39.58	10 49	29 09			261,774,000	40.11	11 24	28 87	7.91%	22,287 165
4	Vacation Payroli	16,118 900	39.58	300 70	(261 12)	7 97%	13,171,192					0.00%	
5	401-K	19.817.501	39 58	21 49	18 09	-71.54%	(11,531,417)					0.00%	
6	FWH Taxes	37,735,720	39.58	12 79	26.79	4 96%	982,188					0.00%	-
7	SWH Taxes	10,970,848	39.58	14 96		7 34%	2,769 698					0.00%	_
8	Employee FICA Taxes	17,651,317	39 56	12,79	24 62 26.79	6 75%	740.006					0.00%	-
9	Senefits (excluding Pensions)	70,550 324	39 58	59.37		7 34%	1.295.558					0.00%	
10	Fuel - Nuclear	41 651,189	39 58	18.65	(19 79)	-5 42%	(3.825.181)				-	0.00%	
11	Fuel - Coal	506,690,567	39.58	21.92	20 70	5 67%	2.362.136	35.883.000	40.11	1971	20.40	5 59%	2,173 187
12	Fuel - Gas	22.260.036	39.58		17 56	4 84%	24 515 494	494 227.000	40.11	21,92	18 19	4 98%	24.630.107
13	Fuel - Orl	2,007,093	39 56	39 73	(D.15)	-D 04%	(9.148)	60.151.000	40 11	39,73	0.38	0.10%	62.623
14	Purchased Power	38.820 352	39 58	35 45	4 13	1 13%	22,710	3.064.000	40 11	35 45	4 56	1.28%	39.118
15	Uncollectible Expense	13.396.533	39.58	35 21	4 37	1 20%	464.781	112.852,000	40 11	35.21	4.90	1.34%	1.514 999
16	Pension Expense	38.023,999	39 58	37.43	2.15	0 59%	76.911	14.481,000	40.11	40 1 1	1.54	0.00%	1.314 333
17	HeadWater and Reicensing	1.066 249	39 58	73.54	(33.96)	-9 30%	(3.537,795)			10 11		0.00%	
18	Cash Vouchers	483 150 514		402 43	(362.85)	-99.41 X	(1.059,968)					0 00%	-
19	Sub Total	1.485.173.603	39 56	50 72	(11:14)	-3.05%	(14.746.018)	354,526,000	40 11	50 72	(10.61)	-291%	(10,305,537)
	000 1000	1.405,173,603						1,468,518,000	40.11		(10 01)	-2 51 %	(10,305,537)
20	FICA - Employer Portion	17.651.317	39 58	12 79									
21	FUTA	169.657	39 58	76 38	26.79	7.34%	1,295.556	19,295.000	40 11	12.89	27 22	7 46%	1.438.931
22	SUTA	105.051	39.30	76 Ja	(36 80)	-10 08%	(17,105)	169,000	40 11	60.63	(20.52)	5 62%	(9,501)
23	Corporation Franchise	1.430.671	39 58	(72,16)				(71,000)	40 11	60 63	(20.52)	-5.62%	3.992
24	Property Tax	94,899,947	39 58	187 84	111 74	30 6 1%	437.961	1.428,000	40 1 1	(72.16)	112.27	30 76%	439.237
25	St Louis Payroll Earnings Tax	124.058	39 56		(148.26)	-40 62%	(38,547,578)	97 866,000	40 11	187.84	(147.73)	-40 47%	(39,610,258)
		124,030	39.06	76 38	(36.80)	-10.08%	(12,508)	139.000	40.11	(2.66)	42 77	11,72%	16,266
26	Gross Receipts Tax	99 735,953	21.27	58 82									10.200
27	Sales Tax		21.21	30.62	(37.55)	-10 29%	(10 260,507)	98.315.000	40.11	58 82	(18.71)	-5.13%	(5.039.654)
28	Use Tax							49.397.000	40.11	40 55	(0 44)	0.12%	(59,547)
29	Sales and Use Tax	49 824 963	-	8 89	(8 89)	-2.44%	(1,213,545)	2,519,000	40.11	81,72	(41.61)	11.40%	(287,166)
30	TOTAL						\$ [36,624,555]						
													\$ [4,183,241]

AmerenUE Electric Recalculation of Cash Working Capital Requirements Including Payment Processing and Bank Float For Both Revenues and Expenses

···· · · · - \_

Evhibit MJA-E2.5 Page 5 of 6

Une				Per S	laff		Per Company						
No	Component	Test Year						Test Year		- Fei Com	pany		
	(4)	Expenses	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement	Expenses	Revenue Lap	Expense Lead	Net Lag	CWC Factor	CWC Requirement
	1-	(8)	(C)	(D)	(F)	(6)	(G)	(H)	()	(/)	(K)	(I)	(M)
1	Pensions and Benefits											67	20.0
2	Payroll and Withholdings							108,560,000	40 11	45 07	(4 96)	-1,36%	(1,475 226)
з	Base Payroll	181,361,361	37.43	10.49	<b>AC AC</b>			281,774,000	40 11	11 24	28 67	7 91%	22 287,165
4	Vacation Payroll		37 43	300 70	26 94 (263 27)	7.36%	13.387 435					0.00%	-
5	401-€	19 817.501	37 43	21.49		-72 13%	-					0.00%	_
6	FWH Taxes	37,735,720	37 43	12.79	15.94	4 37%	865 455					0.00%	
7	SWH Taxes	10.970.848	37.43	14.96	24 64	6 75%	2 547 420					0.00%	
8	Employee FICA Taxes	17.651.317	37.43		22 47	6.16%	675,383					0.00%	-
g	Benefits (excluding Pensions)	70.550,324	37 43	12 79	24 64	6 75%	1,191,585					0.00%	
10	Fuel - Nuclear	41 651,189	37 43	59.37	(21 94)	-6 01%	(4.240 751)					0.00%	
11	Fuel - Coal	506,690,567		18.88	18 55	5 08%	2.116,793	35.883 000	40.11	1971	20.40	5 59%	2 173 187
12	Fuel - Gas		37.43	21 92	15 51	4.25%	21,530,879	494 227 000	40.11	21.92	18 19	496%	24,630,107
13	Fuel - Of	22,260.036	37.43	39 73	(2.30)	-0.63%	(140,269)	60,151,000	40.11	39.73	0.38	0.10%	24.630,107 62.623
14	Purchased Power	2.007,093	37 43	30 t 1	7.32	2 01%	40,252	3 064 000	40.11	35 45	4 66	1 28%	62.623
15	Uncollectible Expense	36.620,352	37 43	35.21	2 22	0.61%	235.113	112,852,000	40.11	35 21	490		
16	Pension Expense	13.396,533	37 43	37.43		0.00%		14,481,000	40 11	40 11		1 34%	1,514 999
17		38.023.999	37 43	73.54	(36 11)	9 89%	(3,761,772)	14.401.000	4011	40.1	•	0.00%	•
	HeadWater and Relicensing	1,066,249	37 43	402 43	(365.00)	-100.00%	(1.066,249)					0.00%	-
18	Cash Vouchers	483 150.514	37 43	45 38	(7.95)	-2 16%	(10.523.415)	354.526.000			•	0.00%	
19	Sub Total	1.485.173.603			· ·,	2.10%	(10.020.410)	1,468,518,000	40.11	50 72	(10.61)	-2.91%	(10.305.537)
								1,400,510,000	40.11				
20	FICA - Employer Portion	17.651.317	37 43	12 79	24 54	6 75%	1,191,585	10 005 000					
21	FUTA	169.657	37 43	76 38	(38.95)	-10 67%		19.295.000	40 11	12.89	27.22	746%	1,438,931
22	SUTA			10.30	(50.55)	+10 07%	(18,104)	169.000	40.11	60 63	(20 52)	-5 62%	(9.501)
23	Corporation Franchise	1.430.671	37 43	(77.50)	114 93	31 49%		(71,000)	40.11	60 63	(20 52)	-5 62%	3,592
24	Property Tax	94.899.947	37 43	182.23	(144 80)		450.485	1.428.000	40 11	(72 16)	112.27	30 76%	439.237
25	St Louis Payroll Earnings Tax	124 058	37 43	76 38		-39 67%	(37,647,979)	97.866.000	40 11	187 84	(147 73)	-40 47%	(39.610.258)
	, .	12,1000	27 <del>-</del> 3	10.38	(38 95)	-10 67%	(13,239)	139 000	40 11	(2.66)	42.77	11.72%	16.288
26	Gross Receipts Tax	99 735,953	21.27	53 48	(32 21)	-5.62%							
27	Sales Tax			33 40	(32 21)	-5.62%	(8.801.356)	98,315,000	40.11	58 62	(18 71)	5 13%	(5.039 654)
28	Use Tax							49 397,000	40.11	40.55	(0.44)	-0.12%	(59.547)
29	Sales and Use Tax	49 824.963	-	8 89	(8 89)	-2.44%	(1.213,545)	2,519 000	40 11	81 72	(41.61)	-11 40%	(287,166)
30	TOTAL				. ,								
-							\$ (23,193,295)						5 (4,181,241)

AmerenUE Electric Impact on Cash Working Capital Requirements of Excluding Vacation Accrual

- --

-

- -

-

Er\*vort MJA-E26 Page 6 of 6

\_

		Per Staff						Рег Сопралу					
Line		Test Year						Test Year					
No	Campanent	Expenses	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement	Expenses	Revenue Lag	Expense Lead	Net Lag	CWC Factor	CWC Requirement
	(4)	(A)	(C)	(O)	(F)	(4)	(ሱ)	(H)	<u>e</u>	<u>(</u> )	(K)	0.5	(44)
1	Pensions and Benefits							108,560,000	40 11	45 07	(4 96)	-1 36%	(1,475,226)
2	Payroll and Withholdings							281,774,000	40.11	11 24	26 87	7 91%	22.267 165
3	Base Payroll	165 262,461	37 43	10 49	26 94	7.36%	12.197.728				200.	0.00%	22.207,100
4	Vacation Payroll	16,118,900	37 43	300 70	(263 27)	-72.13%	(11.626.364)					0.00%	_
5	401-K	19,817,501	37 43	21.49	15 94	4 37%	865.455					0.00%	
6	FWH Taxes	37,735 720	37 43	12.79	24 64	6 75%	2.547.420					0.00%	_
7	SWH Taxes	10.970.848	37 43	14 96	22 47	5.15%	675.383					0.00%	
6	Employee FICA Taxes	17.551.317	37 43	12,79	24 64	5 75%	1,191,585				-	0.00%	
9	Benefits (excluding Pensions)	70.550,324	37 43	59 37	(21 94)	-5 01%	(4,240,751)					0 00%	
10	Fuel - Nuclear	41.651.189	37 43	15 88	16 55	5.08%	2 116 793	36,883 000	40 11	1971	20 40	5 59%	2,173,187
11	Fuel - Coal	506 690 567	37.43	21 92	15 51	4 25%	21,530,879	494,227,000	40.11	21 92	18 19	4 98%	24 630,107
12	Fuel - Gas	22 260.036	37.43	39.73	(2.30)	-0 63%	(140.269)	60.151,000	40.11	39 73	0.38	0 10%	62.623
13	Fuel - Oil	2,007,093	37 43	30.11	7.32	2 01%	40.252	3,064,000	40.11	35 45	4 65	1 28%	39,118
14	Purchased Power	38.820 352	37 43	35.21	2 22	0.61%	236,113	112,852,000	40 11	35 21	490	1.34%	1.514.999
15	Uncollectible Expense	13,396,533	37 43	37.43		0.00%	200,110	14,481,000	40 11	40 11	4 90	0.00%	1.514.999
16	Pension Expense	38 023 999	37 43	73.54	(36 11)	9.69%	(3 761,772)	14,401,000	4011	4011	•	D.00%	-
17	HeadWater and Relicensing	1.066.249	37,43	402 43	(365.00)	-100 00%	(1.066.249)				•	0.00%	-
18	Cash Vouchers	483,150 514	37 43	45 38	(7.95)	-2.18%	(10,523,415)	354.526.000	40.11	50.72	(10.61)	2 91%	(10 305 537)
19	Sub Total	1,485,173,603	\$1 · · 5	10 50	(*	-2.10 %	(10.525.415)	1.468.518.000	40 11	30.72	(10.DI)	-2 51%	(10 309 537)
								1.466.315.000	40 11				
20	FICA - Employer Portion	17.651.317	37.43	12,79	24.64	6 75%	1 191 585	19,295,000	40.11	12.89	27 22	7 45%	1,438,931
21	FUTA	169.657	37 43	76 38	(38.95)	-10 67%	(18,104)	169.000	40,11	60 63	(20.52)	-5 62%	(9.501)
22	SUTA							(71,000)	40 11	60.63	(20.52)	-5 62%	3 992
23	Corporation Franchise	1.430.671	37 43	(77.50)	114 93	31,49%	450,485	1 428.000	40.11	(72 16)	112 27	30 76%	439,237
24	Property Tax	94.899,947	37.43	182 23	(144.80)	-39 67%	(37,647,979)	97,866,000	40.11	187 84	(147,73)	-40 47%	(39.610,258)
25	St Louis Payroll Earnings Tax	124.058	37 43	76 38	(38 95)	-10.67%	(13.239)	139.000	40.11	(266)	42.77	11.72%	16.288
26	Gross Receipts Tax	99 735,953	37 43	53 48	(16.05)	-4 40%	(4.385.649)	98.315.000	40 11	58.82	(18 71)	-5 13%	(5.039,654)
27	Sales Tax				(10.00)		(4.005.045)	49.397.000	4011	40 55	(0.44)	-0 12%	(59,547)
28	Use Tax							2,519,000	40 11	81 72	(41 51)	-11 40%	(287,166)
29	Sales and Use Tax	49,824,963	37 43	8 89	28 54	7 52%	3.895.903	2,010,000		0172	(4) (1)	-1140%	(207,100)
30	TOTAL						\$ [26,484,211]						
							· [**,***,21()						\$ [4,181,241]

.

AmerenUE Electric Impact of Using Inappropriate Revenue Lag for Sales, Use and Gross Receipts Taxes

\_

\_\_\_\_

-

- -

\_\_\_\_\_

--

-

## BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

ì

)

)

In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Electric Service Provided to Customers in the Company's Missouri Service Area.

Case No. ER-2007-0002

### **AFFIDAVIT OF MICHAEL J. ADAMS**

# STATE OF MISSOURI ) ) ss CITY OF ST. LOUIS )

Michael J. Adams, being first duly sworn on his oath, states:

1. My name is Michael J. Adams. 1 work in Springfield, Illinois and I am a Director in the Energy Practice of Navigant Consulting, Inc.

2. Attached hereto and made a part hereof for all purposes is my Rebuttal Testimony on behalf of Union Electric Company d/b/a AmerenUE consisting of 13 pages, together with Exhibit MJA-E2 (6 pages), which have been prepared in written form for introduction into evidence in the above-referenced docket.

3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct.

~ 5

Notary Public

Subscribed and sworn to before me this  $20^{\frac{14}{2}}$  day of February, 2007.

My commission expires:

