Exhibit No.:

Issues: Affordability Concerns Residential Rate Design Assistance Programs

Witness:Jim ThomasType of Exhibit:Direct TestimonySponsoring Party:Consumers Council of<br/>MissouriCase No.:ER-2024-0261Date Prepared:July 21, 2025

### **DIRECT TESTIMONY**

OF

### JIM THOMAS

ON BEHALF OF THE CONSUMERS COUNCIL OF MISSOURI

#### Case No. ER-2024-0261

July 21, 2025

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### INTRODUCTION, EXPERTISE, AND PURPOSE OF TESTIMONY 1 2 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS. 3 A. My name is Jim Thomas. My address is 5412 S. 37<sup>th</sup> Street, St. Louis MO 63116. 4 I was asked by Consumers Council of Missouri (Consumers Council) to provide 5 my professional opinions and recommendations regarding: (1) the affordability of 6 the rates proposed in this case for residential customers, including the effect of 7 those rates would have on low- and moderate-income customers, and (2) whether 8 Liberty's low-income customer assistance programs, as designed, are sufficient to 9 enable Liberty customers to maintain their electric service. 10 **Q. WHAT IS YOUR EDUCATIONAL BACKGROUND AND WORK EXPERIENCE?** 11 A. I earned a Bachelor of Arts degree from Oberlin College. I have been employed 12 by People's Community Action Corporation (PCAC) since 2013 and serve as 13 Director of Operations. PCAC is a Community Action Agency, receiving its identifying funding from the Community Services Block Grant, a federal grant 14 15 distributed to and administered by the states to help families and individuals move 16 from poverty to self-sufficiency. Missouri has 19 such agencies that serve every county in the state. However, I am not representing my employer in these 17 18 proceedings. 19 In my position at PCAC, I research and author a comprehensive Community 20 Needs Assessment every three years, manage our Strategic Planning process, 21 develop programs to meet identified needs and strategic goals, complete our

| 1  | annual Work Plans for approval by the State of Missouri, along with other various   |
|----|---|
| 2  | managerial responsibilities. I also provide leadership and supervision to staff who |
| 3  | provide direct assistance, including utility assistance, to families unable to meet |
| 4  | their basic needs, while providing a gateway to services to change their lives.     |
| 5  | I've conducted workshops and given presentations on data aggregation,               |
| 6  | management, and analysis on numerous occasions, most recently before a              |
| 7  | statewide professional alliance of the Missouri Community Action Network.           |
| 8  | Q. CAN YOU EXPLAIN MORE ABOUT YOUR EXPERTISE AS IT RELATES TO THE                   |
| 9  | SUBJECT MATTER OF YOUR TESTIMONY IN THIS RATE CASE?                                 |
| 10 | A. I am a Certified Community Action Professional (2023) and am certified for       |
| 11 | Results Oriented Management Accountability (ROMA) (2019). ROMA is a federally       |
| 12 | mandated standard practice for all community action agencies, requiring that        |
| 13 | programs of the agency identify numerical targets, clearly defined measures to      |
| 14 | achieve those targets, services that will facilitate that achievement, and periodic |
| 15 | and regular evaluation of performance standards and achievement.                    |
| 16 | As mentioned above, I have the lead role in developing my agency's Community        |
| 17 | Needs Assessment. The Assessment is the foundation upon which all planning,         |
| 18 | program development, and program implementation are based. It is an extensive       |
| 19 | and comprehensive aggregation and analysis of both qualitative and quantitative     |
| 20 | data that identifies the needs of Community Action's target population, those with  |
| 21 | income below 200% of the federal poverty level, the community context in which      |

| 1  | they live, and the state of resources to help move them toward self-sufficiency. The  |
|----|---|
| 2  | most recent Assessment I authored was 173 pages.                                      |
| 3  | Q. FOR WHOM ARE YOU PROVIDING TESTIMONY IN THIS PROCEDURE?                            |
| 4  | A. I am providing testimony for Consumers Council, a nonpartisan, nonprofit           |
| 5  | corporation. Consumers Council works to build a more inclusive and equitable          |
| 6  | community through coalition building, collaboration, community education and          |
| 7  | empowering consumers statewide, and advocating for their interests.                   |
| 8  | Q: HAVE YOU TESTIFIED PREVIOUSLY BEFORE THE MISSOURI PUBLIC SERVICE                   |
| 9  | COMMISSION?   |
| 10 | A. Yes. I have provided testimony on similar issues and concerns in the Spire rate    |
| 11 | case GR-2025-0107.  |
| 12 | Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?   |
| 13 | A. The purpose of my testimony is to address issues surrounding the affordability     |
| 14 | of the rates Liberty is proposing for residential electric customers, including the   |
| 15 | effect of those rates on low- and moderate-income customers. I also address the       |
| 16 | reasonableness of the utility's proposed residential customer charge.                 |
| 17 | I will further provide recommendations for certain programs designed to assist        |
| 18 | Liberty customers in maintaining household electric service, in the interests of      |
| 19 | protecting the health, safety, and well-being of the individuals in those households. |
| 20 |   |

DATA PRESENTATION 1 Q. WHAT DOES POVERTY DATA SHOW IN RELATION TO YOUR TESTIMONY? 2 3 A. This section will include data on poverty, energy burden, LIHEAP benefits, and a 4 sampling of counties across these indicators. It is understood that Liberty does not 5 cover every county inclusively. However, county-wide data remains the best unit of 6 measure to understand the context of demographics for counties where Liberty 7 maintains service. 8 **Poverty Data** 9 With one outlier exception (Christian County), the demographics for low-10 and moderate-income individuals and households fall within a rather 11 consistent range of numbers and percentages across the 16 counties in 12 which Liberty provides service. The indicators for the 15 counties, removing 13 Christian from our present consideration, are all worse than statewide 14 indicators. By certain measures, they are all worse than those for St. Louis. 15 In the public imagination of many Missouri citizens, St. Louis City is the 16 signifier of poverty in the state. Conversely, southwest Missouri has the reputation of a high growth and prosperous region. And St. Louis does indeed 17 18 have a very high poverty rate. St. Charles County in the St. Louis Metropolitan 19 Area has the lowest poverty rate of any county in the state. I will use these 20 locations as occasional comparison points. I will also sometimes reference 21 Springfield data. Even though the city itself is not served by Liberty, it is the 22 most important city in the region, and it is in Greene County.

| 1 | Below is a table containing population and poverty rate data for the 16         |
|---|---|
| 2 | counties, plus the comparison jurisdictions. It is notable that three of the    |
| 3 | counties have higher or comparable poverty rates to St. Louis City, as does     |
| 4 | Springfield. Seven other counties have poverty rates just a few points below    |
| 5 | that of St. Louis. All but Christian County have poverty rates above the        |
| 6 | statewide rate. This data is from 2023, the last year available at this writing |
| 7 | from the US Census Bureau.  |

| County      | Population | Pov Pop | Poverty # | Poverty % |
|-------------|------------|---------|-----------|-----------|
| Barton      | 11,685     | 11,518  | 2,559     | 22.2%     |
| Dallas      | 17,344     | 17,077  | 3,649     | 21.4%     |
| Hickory     | 8,501      | 8,337   | 1,627     | 19.5%     |
| Polk        | 32,109     | 30,677  | 5,486     | 17.9%     |
| McDonald    | 23,492     | 23,234  | 3,998     | 17.2%     |
| Cedar       | 14,440     | 14,227  | 2,417     | 17.0%     |
| Barry       | 34,831     | 34,286  | 5,714     | 16.7%     |
| Lawrence    | 38,392     | 37,512  | 6,202     | 16.5%     |
| Saint Clair | 9,451      | 9,146   | 1,489     | 16.3%     |
| Jasper      | 125,056    | 122,534 | 19,941    | 16.3%     |
| Greene      | 304,611    | 296,062 | 43,037    | 14.5%     |
| Taney       | 56,382     | 54,559  | 7,870     | 14.4%     |
| Dade        | 7,627      | 7,454   | 1,052     | 14.1%     |
| Stone       | 31,697     | 31,228  | 4,363     | 14.0%     |
| Newton      | 59,490     | 58,164  | 7,810     | 13.4%     |
| Christian   | 94,422     | 93,742  | 5,864     | 6.3%      |
| TOTALS      | 869,530    | 849,757 | 123,078   | 14.5%     |

| MISSOURI      | 6,196,156 | 6,025,993 | 720,210 | 12.0% |
|---------------|-----------|-----------|---------|-------|
| St Louis City | 281,754   | 272,271   | 53,418  | 19.6% |
| Springfield   | 170,178   | 162,351   | 30,815  | 19.0% |
| St Charles Co | 416,659   | 409,161   | 22,665  | 5.5%  |

Pov Pop is the number of people for whom poverty level could be determined Source: US Census Bureau, 2023 data, 1-year estimates

- 1 The next table shows poverty rates for children 0-17 years of age. This
- 2 data has much wider swings, with Dallas County having an astonishingly
- 3 high rate of 34.8%. Again, all except Christian have rates higher than the
- 4 statewide rate.

| <u>County</u> | Population | 0-17 Total | 0-17 Pov # | 0-17 Pov % |
|---------------|------------|------------|------------|------------|
| Dallas        | 17,344     | 4,112      | 1,431      | 34.8%      |
| Barton        | 11,685     | 2,677      | 744        | 27.8%      |
| Barry         | 34,831     | 7,662      | 1,915      | 25.0%      |
| Lawrence      | 38,392     | 9,398      | 2,321      | 24.7%      |
| McDonald      | 23,492     | 5,875      | 1,406      | 23.9%      |
| Polk          | 32,109     | 7,303      | 1,652      | 22.6%      |
| Taney         | 56,382     | 11,527     | 2,286      | 19.8%      |
| Jasper        | 125,056    | 29,871     | 5,783      | 19.4%      |
| Cedar         | 14,440     | 3,489      | 642        | 18.4%      |
| Stone         | 31,697     | 5,100      | 933        | 18.3%      |
| Hickory       | 8,501      | 1,455      | 262        | 18.0%      |
| Greene        | 304,611    | 62,566     | 11,125     | 17.8%      |
| Newton        | 59,490     | 13,993     | 2,420      | 17.3%      |
| Saint Clair   | 9,451      | 1,882      | 308        | 16.4%      |
| Dade          | 7,627      | 1,583      | 251        | 15.9%      |
| Christian     | 94,422     | 23,826     | 1,581      | 6.6%       |
| TOTALS        | 869,530    | 192,319    | 35,060     | 18.2%      |

MISSOURI 6,196,156 1,343,427 193,269 14.4%

The data for seniors is a more complicated story. The range of poverty
levels between counties is much narrower and, at least at the level of 100%
of the federal poverty thresholds, seniors are often significantly better off
than children. However, their numbers may increase at higher poverty levels,
such as 200%, which is the threshold used by Community Action Agencies.

- 1 In part this is because most seniors have some form of fixed income that
- 2 keeps them from deep poverty. However, this may not take them much
- 3 beyond low income or lower moderate income.
- 4 In addition, higher costs related to medical and prescription needs,
- 5 special transportation, housing, and diet may present specific challenges to
- 6 both seniors and the disabled.

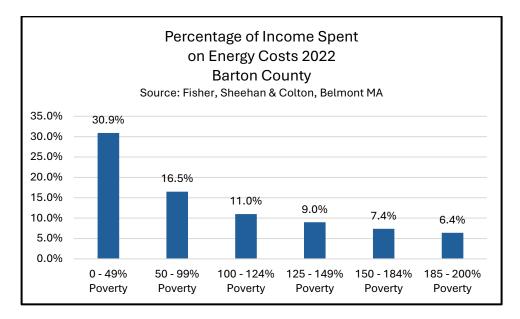
| <u>County</u> | Population | Sr Total | Sr Pov # | Sr Pov % |
|---------------|------------|----------|----------|----------|
| Barton        | 11,685     | 2,385    | 373      | 15.6%    |
| Hickory       | 8,501      | 2,668    | 410      | 15.4%    |
| Saint Clair   | 9,451      | 2,330    | 358      | 15.4%    |
| Polk          | 32,109     | 5,587    | 739      | 13.2%    |
| McDonald      | 23,492     | 3,619    | 444      | 12.3%    |
| Jasper        | 125,056    | 19,837   | 2,382    | 12.0%    |
| Barry         | 34,831     | 7,462    | 841      | 11.3%    |
| Dade          | 7,627      | 1,732    | 196      | 11.3%    |
| Cedar         | 14,440     | 3,331    | 372      | 11.2%    |
| Greene        | 304,611    | 51,677   | 5,721    | 11.1%    |
| Stone         | 31,697     | 9,747    | 1,069    | 11.0%    |
| Lawrence      | 38,392     | 6,558    | 649      | 9.9%     |
| Taney         | 56,382     | 12,293   | 1,132    | 9.2%     |
| Dallas        | 17,344     | 3,488    | 315      | 9.0%     |
| Newton        | 59,490     | 10,704   | 912      | 8.5%     |
| Christian     | 94,422     | 16,149   | 934      | 5.8%     |
| TOTALS        | 869,530    | 159,567  | 16,847   | 10.6%    |

| MISSOURI 6,196,156 1,102,363 | 119,123 | 10.8% |
|------------------------------|---------|-------|
|------------------------------|---------|-------|

- 8 Energy Burden Data
- 9 Closely related to poverty, energy burden data shows how much of a 10 household's income is spent on energy. As a general rule, anything above 5%
- 11 is considered elevated. Of course, that is all energy spending. For electricity

<sup>7</sup> 

| 1 | alone, that figure might be about 2-3%. However, the data here is not able to  |
|---|--|
| 2 | show specific spending percentages by electricity and natural gas.             |
| 3 | The tables below present data from 2022, the latest year available. I've       |
| 4 | chosen two counties to highlight. Setting aside Christian County as an         |
| 5 | outlier, the tables are for Newton County, which has the lowest poverty rate   |
| 6 | of the remaining 15 counties, and Barton County, which has the highest. I am   |
| 7 | also including St. Louis City data. All 15 counties, excluding Christian, have |
| 8 | higher energy burdens across all poverty levels than St. Louis City.           |



2

3

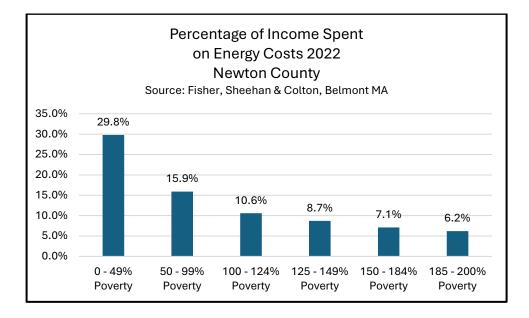
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5

6

7

8



Percentage of Income Spent on Energy Costs 2022 St. Louis City Source: Fisher, Sheehan & Colton, Belmont MA 30.0% 24.8% 25.0% 20.0% 13.2% 15.0% 8.8% 10.0% 7.2% 5.9% 5.2% 5.0% 0.0% 0 - 49% 50 - 99% 100 - 124% 125 - 149% 150 - 184% 185 - 200% Poverty Poverty Poverty Poverty Poverty Poverty

### LIHEAP Data and Funding Benefits per Household

The federal Low Income Home Energy Assistance Program, or LIHEAP, is the anchor program that helps customers when they are unable to pay their bill in a timely way. Utility sponsored assistance programs are much smaller in comparison. The Commission itself has used LIHEAP in its rulings as a reference point to determine eligibility for utility sponsored programs. Below

| 1 | are the amounts available to households annually. Except for 2023 in the          |
|---|---|
| 2 | wake of the Covid pandemic, rates have mostly remained stable with two            |
| 3 | exceptions: A substantial increase in the heating minimum available to            |
| 4 | families, and a decrease in the maximum available for summer crises. Of           |
| 5 | course, electricity bill crises, relevant to this rate case, are almost always in |
| 6 | the summer.   |

| FFY   | Heating<br>Min | Heating<br>Max | Crisis Winter<br>Max | Crisis<br>Summer Max |  |
|---|----------------|----------------|----------------------|----------------------|--|
| 2018  | \$45           | \$450          | \$800                | \$300                |  |
| 2019  | \$47           | \$495          | \$800                | \$300                |  |
| 2020  | \$47           | \$495          | \$800                | \$600                |  |
| 2021  | \$47           | \$495          | \$800                | \$600                |  |
| 2022  | \$47           | \$495          | \$800                | \$600                |  |
| 2023  | \$306          | \$990          | \$1,600              | \$1,200              |  |
| 2024  | \$219          | \$495          | \$800                | \$600                |  |
| 2025  | \$213          | \$495          | \$800                | \$300                |  |
| Source: LIHEAP State Plans, https://dss.mo.gov/fsd/energy-<br>assistance/state-plan-liheap-lihwap-ffy.htm |                |                |                      |                      |  |
| Source FFY 19 and FFY 20: LIHEAP Clearinghouse  |                |                |                      |                      |  |
| Source FFY 23: https://mydss.mo.gov/media/pdf/liheapstateplanfy23   |                |                |                      |                      |  |

| 8  | LIHEAP eligibility is set at 60% of state median income. Data is scarce by  |
|----|---|
| 9  | that measure; however, it does approximate relatively well the 200% poverty |
| 10 | threshold that Community Action Agencies use more generally.                |
| 11 | This data shows the number of <b>individuals</b> below 200% of poverty, as  |
|    |   |

- 12 versus **households**, which will be shown next.
- 13

| County      | Population | Individuals<br>Poverty<br>< 200% |  |  |
|-------------|------------|----------------------------------|--|--|
| Barry       | 34,831     | 13,425                           |  |  |
| Barton      | 11,685     | 5,287                            |  |  |
| Cedar       | 14,440     | 6,785                            |  |  |
| Christian   | 94,422     | 21,128                           |  |  |
| Dade        | 7,627      | 3,032                            |  |  |
| Dallas      | 17,344     | 7,150                            |  |  |
| Greene      | 304,611    | 103,397                          |  |  |
| Hickory     | 8,501      | 4,650                            |  |  |
| Jasper      | 125,056    | 45,649                           |  |  |
| Lawrence    | 38,392     | 15,942                           |  |  |
| McDonald    | 23,492     | 11,414                           |  |  |
| Newton      | 59,490     | 20,685                           |  |  |
| Polk        | 32,109     | 12,558                           |  |  |
| Saint Clair | 9,451      | 4,074                            |  |  |
| Stone       | 31,697     | 11,327                           |  |  |
| Taney       | 56,382     | 20,964                           |  |  |
| TOTALS      | 869,530    | 307,467                          |  |  |

| MISSOURI 6,196,156 | 1,766,563 |
|--------------------|-----------|
|--------------------|-----------|

| 2 | The table below shows highly variable usage of LIHEAP that does not         |
|---|---|
| 3 | correspond with poverty levels. In some counties, usage seems high, at 1 in |
| 4 | 10 households. However, the variability may be due to any number of         |
| 5 | factors. These may be whether a LIHEAP agency has an office in the county,  |
| 6 | has effective outreach (or not) to build awareness of LIHEAP, and even      |
| 7 | whether an agency runs out of LIHEAP funds, which happens. Again, this      |
| 8 | table shows <b>households</b> .   |
| 9 |   |

| County      | Total # HH | # LIHEAP | % LIHEAP |
|-------------|------------|----------|----------|
| Barry       | 13,360     | 854      | 6.4%     |
| Barton      | 4,425      | 454      | 10.3%    |
| Cedar       | 5,636      | 364      | 6.5%     |
| Christian   | 35,654     | 1,102    | 3.1%     |
| Dade        | 3,038      | 201      | 6.6%     |
| Dallas      | 6,621      | 557      | 8.4%     |
| Greene      | 132,232    | 5,911    | 4.5%     |
| Hickory     | 3,457      | 347      | 10.0%    |
| Jasper      | 52,000     | 3,777    | 7.3%     |
| Lawrence    | 14,694     | 855      | 5.8%     |
| McDonald    | 8,512      | 727      | 8.5%     |
| Newton      | 22,084     | 1,393    | 6.3%     |
| Polk        | 11,957     | 914      | 7.6%     |
| Saint Clair | 4,090      | 378      | 9.2%     |
| Stone       | 13,161     | 553      | 4.2%     |
| Taney       | 22,145     | 1,092    | 4.9%     |
| TOTALS      | 353,066    | 19,479   | 5.5%     |
| <u></u>     |            |          |          |
|             |            |          |          |

| MISSOURI 2,556,271 | 129,771 | 5.1% |
|--------------------|---------|------|
|--------------------|---------|------|

2

### FEDERAL FUNDING DECISIONS AND IMPACT

### 3 Q. HOW WILL THE CURRENT PROSPECTS FOR FEDERAL FUNDING OF

### 4 PROGRAMS AFFECT LIBERTY'S LOW- AND MODERATE-INCOME CUSTOMERS?

- 5 A. These customers will face great challenges.
- 6 One can accept the logic of the work requirements just added to the Medicaid
- 7 and SNAP programs by the US Congress through the reconciliation bill yet
- 8 acknowledge that those affected will not be able to instantaneously obtain work, or
- 9 that the burden of time and paperwork to comply will force many working families
- 10 who are qualified to nonetheless lose benefits. Even proponents of these

| 1  | restrictions admit that many millions will lose benefits. That is, in fact, how funding |
|----|---|
| 2  | reductions are to be achieved.  |
| 3  | Tax provisions around Medicaid funding are very likely to cause the elimination of      |
| 4  | health care resources for rural Missourians. In addition, the Trump Administration      |
| 5  | froze \$500 million in assistance to food banks, which provide major assistance to      |
| 6  | local food pantries, greatly exacerbating food scarcity for those in need. The          |
| 7  | "Section 8" housing choice voucher program is also proposed to be cut.                  |
| 8  | Having to spend more on housing, health, and food, many households will face            |
| 9  | extremely hard choices from the ripple effect of program cuts. Already precarious       |
| 10 | lives will be further stretched. Even a responsible working adult in a low wage job     |
| 11 | can have chaos erupt when her clunker of a car gives out and must be replaced, or       |
| 12 | when his daughter has a medical emergency. The fact is that utility bill                |
| 13 | delinquencies are certain to skyrocket.   |
| 14 | Although remaining LIHEAP funding for FY 2025 was finally released after being          |
| 15 | frozen by the Trump Administration, <b>all</b> LIHEAP federal employees were fired on   |
| 16 | April 1, 2025. The President has not yet proposed a full budget to Congress, but he     |
| 17 | has provided a partial or "skinny" budget. In that skinny budget, the President         |
| 18 | specifically cited LIHEAP for total elimination in FY 2026.                             |
| 19 | Community Action Agencies are the core of utility assistance programs in                |
| 20 | Missouri, providing the resources (administrative support, physical facilities,         |
| 21 | computers, database software and management, etc.) needed to verify customer            |

| 1  | eligibility and provide enrollment. Their foundational funding is the federal               |
|----|---|
| 2  | Community Services Block Grant, which the President has also specifically targeted          |
| 3  | for elimination. Virtually all of Missouri's utility assistance programs will flounder if   |
| 4  | the state's Community Action Agencies are debilitated or closed.                            |
| 5  | Things can change, as they sometimes do in politics, but as things stand now,               |
| 6  | Missouri is headed toward a train wreck for low- and moderate-income utility                |
| 7  | customers, their ability to afford and pay for their services and, frankly, for the utility |
| 8  | companies as well.  |
| 9  | Each rate case contains its own set of facts and should be decided on the                   |
| 10 | circumstances and evidence as presented to the Public Service Commission.                   |
| 11 | Nonetheless, the Commission should be fully aware of the larger context in which            |
| 12 | utility companies are proposing their rate changes. It is to everyone's benefit, not        |
| 13 | just low-income customers, to recognize these dire circumstances, and act and               |
| 14 | decide accordingly.   |
| 15 | RECOMMENDATIONS   |
| 16 | Q. WHAT ARE YOUR RECOMMENDATIONS IN THIS CASE?  |
| 17 | A. My recommendations are based on the data and considerations provided                     |
| 18 | above, as well as other witness testimony in this case.                                     |
| 19 | Residential Customer Fixed Charge   |
| 20 | Keep the fixed residential customer charge at its present level of \$13.00.                 |
| 21 | The residential customer fixed charge ought to correspond only with the                     |
| 22 | costs of providing service specifically to a customer. As explained in the                  |

| 1  | testimony of Consumers Council witness Caroline Palmer, Liberty's               |
|----|---|
| 2  | customer charge should only include the meter, customer service and billing     |
| 3  | costs, along with the line to the dwelling (the "basic customer method").       |
| 4  | Applying any rate increase to volumetric charges allows a customer to retain    |
| 5  | greater control over their monthly bills, by engaging in conservation and       |
| 6  | energy efficiency.  |
| 7  | Fees and Charges  |
| 8  | All of Liberty's reconnect charges, collection trip charges, and punitive late  |
| 9  | fees should be eliminated.  |
| 10 | In my experience working with customers who are low- and moderate-              |
| 11 | income, such charges rarely impact bill paying behaviors, and the added         |
| 12 | cost simply makes it harder to maintain essential services, or to re-establish  |
| 13 | such services after disconnection.  |
| 14 | Even should the Commission decide to allow retention of the fees and            |
| 15 | charges in principle, given Liberty's fiasco with customer service and billing, |
| 16 | these charges in reality and at present are of highly questionable validity.    |
| 17 | Thus, at least in this case, these extra charges should be eliminated until     |
| 18 | such time as a new rate case might allow re-evaluation.                         |
| 19 | Disconnections  |
| 20 | I recommend continuation of the moratorium on disconnections. Liberty           |
| 21 | currently operates with a moratorium on disconnections. With its continuing     |
| 22 | problems with customer service and billing, the moratorium must continue.       |

| 1  | Stakeholder and Low-Income Programs Collaborative                              |
|----|--|
| 2  | 1. Liberty should create a Low-Income Programs Collaborative beyond or in      |
| 3  | place of its annual stakeholder outreach meeting. Currently, Liberty           |
| 4  | hosts a low-income stakeholder meeting annually. In the direct                 |
| 5  | testimony of Nathanial Hackney, p. 12, it proposes to continue this            |
| 6  | practice. This is good but insufficient.                                       |
| 7  | 2. The Collaborative should be for all Liberty programs directed at low- and   |
| 8  | moderate-income customers.   |
| 9  | 3. The Collaborative should meet quarterly rather than annually. This will     |
| 10 | facilitate better communication, timely reporting, and promote                 |
| 11 | accountability.  |
| 12 | 4. The Collaborative should have leadership selected from among the            |
| 13 | stakeholders by the stakeholders to work in partnership with company           |
| 14 | representatives. While Fresh Start and other programs geared toward            |
| 15 | low- and moderate-income customers must be run in accordance with              |
| 16 | the agreements in this rate case, shared leadership around facilitation,       |
| 17 | agenda setting, and other operational matters will allow for more              |
| 18 | significant and meaningful engagement from stakeholders.                       |
| 19 | Low Income Pilot Program (LIPP), transition to Fresh Start                     |
| 20 | I make these recommendations.  |
| 21 | 1. I support the transition of LIPP to the Fresh Start program, as outlined in |
| 22 | the direct testimony of Nathaniel Hackney, pp. 16-20.                          |

| 1  | 2. Funding for Fresh Start should be set at \$900,000, rather than \$500,000 | <u>as</u> |
|----|--|-----------|
| 2  | currently budgeted for LIPP, with corresponding enrollment targets.          |           |
| 3  | 3. The \$900,000 should be split 50/50 between shareholders and rate         |           |
| 4  | payers.  |           |
| 5  | 4. The enrollment target should be much higher than Liberty's proposed       |           |
| 6  | target of 374. I recommend retaining the program cap of 2000, with           |           |
| 7  | annual/quarterly targets to be established in coordination with the          |           |
| 8  | Collaborative outlined above.  |           |
| 9  | Enrollment in LIPP has declined and stagnated (Q1 2023 = 743; Q1             |           |
| 10 | 2024 = 581; Q1 2025 = 597; overall a 20% decline). It has certainly never    |           |
| 11 | come close to the program cap of 2000 participants.                          |           |

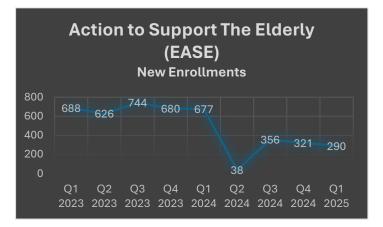
| Low Income Pilot Program (LIPP)<br>Enrollment |            |            |            |            |            |            |            |            |            |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 800   | 743        | 712        |            |            |            |            |            |            |            |
| 600   |            | /12        | 668        | 621        | 581        | 585        | 588        | 587        | 597        |
| 400   |            |            |            |            |            |            |            |            |            |
| 200   |            |            |            |            |            |            |            |            |            |
| 0   |            |            |            |            |            |            |            |            |            |
|   | Q1<br>2023 | Q2<br>2023 | Q3<br>2023 | Q4<br>2023 | Q1<br>2024 | Q2<br>2024 | Q3<br>2024 | Q4<br>2024 | Q1<br>2025 |

Liberty proposes smaller enrollments (and thus, smaller funding) with larger rewards, targeting 374 enrollments to match its funding recommendation of \$300,000. The target of 374 is too low given the number of people eligible for the program. Using various methods of calculation (e.g. increased target in parity with increased funding; past

| 1  | peak performance as baseline, etc.), I would recommend a target                |
|----|--|
| 2  | somewhere between 1250 and 1600 to start.                                      |
| 3  | It must be highlighted that this is the only company funded program            |
| 4  | that actually includes any arrearage forgiveness. I've already                 |
| 5  | demonstrated the financial challenges low- and moderate-income                 |
| 6  | people are likely to face in the future. This is not a time to actually reduce |
| 7  | commitments to assist customers restore and maintain their financial           |
| 8  | well-being.  |
| 9  | 5. The company should track retention based on participation or non-           |
| 10 | participation in budget billing, as the company suggests. Liberty is           |
| 11 | modeling Fresh Start on Ameren's Keeping Current program and has               |
| 12 | raised a valid concern. Ameren, too, has found confusion among                 |
| 13 | enrollees about budget billing and annual adjustments in the budget            |
| 14 | billing amount in their Keeping Current program. I know this also from         |
| 15 | personal knowledge of the program at my own agency. This opportunity           |
| 16 | will produce important data to evaluate operations.                            |
| 17 | 6. A clear and systematic process should be developed for establishing         |
| 18 | need, annual budgeting, annual targets of customers served, and annual         |
| 19 | achievement of targets, and all such information be reportable to              |
| 20 | stakeholders and partner agencies. Systematic planning and tracking of         |
| 21 | targets would provide a better opportunity for improved success, with          |

| 1  | specified targets and outcomes accountable to affected communities           |
|----|--|
| 2  | and stakeholders.  |
| 3  | 7. The development and maintenance of this process must include input        |
| 4  | from stakeholders and partner agencies in a formal collaborative process.    |
| 5  | Regular reporting would occur at the quarterly Collaborative meetings.       |
| 6  | 8. The third-party audit suggested by Liberty should be budgeted at \$40,000 |
| 7  | and must include customer and stakeholder interviews.                        |
| 8  | The company is to be commended for suggesting the audit. However,            |
| 9  | its budget of \$25,000 is too small. The budget must incorporate customer    |
| 10 | and stakeholder interviews, which will increase costs. A larger budget is    |
| 11 | required for a comprehensive audit.  |
| 12 | 9. The Collaborative members must be directly involved in selecting the      |
| 13 | third-party program auditor.   |
| 14 | Critical Medical Needs Program   |
| 15 | 1. Like the Fresh Start program, Liberty should create a clear and           |
| 16 | systematic process of establishing need, annual budgeting, annual            |
| 17 | targets of customers served, and annual achievement of targets, all          |
| 18 | reportable to stakeholders and partner agencies. The program has had         |
| 19 | success so far in enrolling customers, but my recommendation would           |
| 20 | provide a better opportunity for improved success with targets and           |
| 21 | outcomes accountable to affected communities and stakeholders.               |

| 1  | The CMNP program began midway through 2023, so 2024 is the only           |
|----|---|
| 2  | year with full reporting of enrollment, which stood at 56. This feels     |
| 3  | underutilized to me. In fairness to Liberty, similar programs at other    |
| 4  | companies feel underutilized to me, too. These are new programs gaining   |
| 5  | their footing. The planning and reporting process I recommend here        |
| 6  | should help clarify how to evaluate success.                              |
| 7  | Action to Support the Elderly (EASE)                                      |
| 8  | 1. Again, Liberty should create a clear and systematic process of         |
| 9  | establishing need, annual budgeting, annual targets of customers          |
| 10 | served, and annual achievement of targets, all reportable to stakeholders |
| 11 | and partner agencies.   |
| 12 | As is the case with most of the programs I'm examining, enrollment        |
| 13 | has declined and/or stagnated. This is a worthwhile program, and the      |
| 14 | benefits are meaningful to participants.                                  |



16

| 1  | Project Help   |
|----|--|
| 2  | 1. Project Help should expand the scope of crisis situations it covers to  |
| 3  | include all households in crisis.  |
| 4  | As a program entirely supported by donations, Project Help may not         |
| 5  | fall under the jurisdiction of this Commission. Still, I must address it.  |
| 6  | It is the only assistance program unequivocally targeted to help those     |
| 7  | in crisis. Yet it is restricted to seniors and the disabled. Its reported  |
| 8  | assistance is accordingly quite small. It assisted 27 households in 2023   |
| 9  | and 29 in 2024. This is a program that needs both to grow resources and    |
| 10 | to expand its parameters.  |
| 11 | Liberty, in response to a query from Consumers Council, reported           |
| 12 | donations to the program for 2023, 2024, and Q1 2025. Once again, even     |
| 13 | in that short reporting period, we see a sharp falloff, from \$57,103 in   |
| 14 | 2023, to \$19,024 in 2024.   |
| 15 | These figures are useful in demonstrating the trajectory of fundraising,   |
| 16 | but incomplete in showing the capacity, that is, the total financial       |
| 17 | resources available to the program, which has existed since 1987.          |
| 18 | This program appears to be neglected, which is unfortunate. In a world     |
| 19 | where true crisis assistance is limited and likely to become ever scarcer, |
| 20 | donor driven programs like Project Help are essential.                     |
| 21 | 2. Liberty should create a clear and systematic process of establishing    |
| 22 | need, annual budgeting, annual targets of customers served, and annual     |

| 1  | achievement of targets, all reportable to stakeholders and partner       |
|----|--|
| 2  | agencies.  |
| 3  | Community Outreach for Utility Bill Assistance Programs                  |
| 4  | 1. Liberty should target specific resources and programs to educate      |
| 5  | customers about the availability and services of their low-income        |
| 6  | customer assistance programs. This marketing should focus on high        |
| 7  | energy burden communities. However, this should not be a substitute      |
| 8  | for, or instead of, more general promotion of the programs to all        |
| 9  | customers.   |
| 10 | 2. Liberty should recommit to and increase promotion of its Project Help |
| 11 | program, in light of reduced funding for governmental assistance         |
| 12 | programs helping those in crisis.  |
| 13 | Q. Does this conclude your testimony?                                    |
| 14 | A. Yes, it does.   |

### Case No. ER-2024-0261

| 1<br>2<br>3<br>4                 | BEFORE THE PUBLIC SERVICE COMMISSION<br>OF THE STATE OF MISSOURI   |
|----------------------------------|--|
|                                  | In the Matter of the Request of The Empire )<br>District Electric Company d/b/a Liberty for )<br>Authority to File Tariffs Increasing Rates for )<br>Electric Service Provided to Customers in Its )<br>Missouri Service Area )  |
| 5<br>6<br>7                      |  |
| 7<br>8                           | AFFIDAVIT OF JIM THOMAS  |
| 9                                |  |
| 10                               |  |
| 11<br>12<br>13<br>14<br>15<br>16 | I, the undersigned, being duly sworn, states that my name is Jim Thomas, and that the foregoing Direct Testimony of Jim Thomas, including attachments, was prepared by me on behalf of the Consumers Council of Missouri. This testimony was prepared in written form for the purpose of its introduction into evidence in the above utility case at the Missouri Public Service Commission. |
| 17                               | I hereby swear and affirm that the attached testimony is true and correct to my best   |
| 18<br>19<br>20                   | knowledge, information, and belief, and I adopt said testimony as if it were given under oath<br>in a formal hearing.  |
| 21<br>22                         |  |
| 22<br>23<br>24                   | tim the mas  |
| 25<br>26                         | Jim Thomas   |
| 27<br>28<br>29                   | Subscribed before me on this $\frac{\mathcal{Z} \partial}{\mathcal{D}}$ day of July, 2025:   |
|                                  | CONTELLA FARLEY<br>Notary Public - Notary Seal<br>STATE OF MISSOURI<br>St. Louis City  |
|                                  | State of: MISSOURI<br>County of: St-Louis City<br>My Commission Expires: Sep. 18, 2026<br>Commission # 22692025  |
|                                  | The foregoing instrument was acknowledged  |
|                                  | before me, 20 day of plusty, 2025  |
|                                  | Your Name Here, Notary Public, 18, 2026  |
|                                  | My Commission Expires Septrop  |