Exhibit No.:

Issue:

PSP Tariff Issues

Witness:

Michael T. Cline Surrebuttal Testimony

Type of Exhibit: Sponsoring Party:

Laclede Gas Company

Case No.:

GR-2001-387/GR-2000-622

Date:

January 10, 2003

FILED³
JAN 1 0 2003

Service Commission

LACLEDE GAS COMPANY

GR-2001-387/GR-2000-622

SURREBUTTAL TESTIMONY

OF

MICHAEL T. CLINE

Exhibit No.

Case No(s). G-R - 200\ -387

Date 2-\3-03

Rptr \(\frac{\xi}{2} + \frac{\xi}{2} \)

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of Laclede Gas Company's Purchased Gas Adjustment Tariff Revisions to be Reviewed in Its 2000-2001 Actual Cost Adjustment	•	Case No. GR-2001-387
In the Matter of Laclede Gas Company's Purchase Gas Adjustment Factors to be Reviewed in Its 1999-2000 Actual Cost Adjustment)))	Case No. GR-2000-622
AFFI	DAVI	<u>T</u>
STATE OF MISSOURI) OUTPOSE OF ST. LOUIS)		-

Michael T. Cline, of lawful age, being first duly sworn, deposes and states:

- 1. My name is Michael T. Cline. My business address is 720 Olive Street, St. Louis, Missouri 63101; and I am Director Tariff and Rate Administration of Laclede Gas Company.
- 2. Attached hereto and made a part hereof for all purposes is my Surrebuttal Testimony, including any Schedules attached thereto.
- 3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge and belief.

Michael T. Cline

Subscribed and sworn to before me this $\underline{9 + h}$ day of January, 2003.

JOYCE L. JANSEN
Notary Public — Notary Seal
STATE OF MISSOURI
ST. CHARLES COUNTY

My Commission Expires: July 2, 2005

SURREBUTTAL TESTIMONY OF MICHAEL T. CLINE

- 1 Q. What is your name and business address?
- 2 A. My name is Michael T. Cline, and my business address is 720 Olive Street, St.
- 3 Louis, Missouri 63101.
- 4 Q. Are you the same Michael T. Cline who has previously filed rebuttal testimony in
- 5 this proceeding?
- 6 A. Yes, I am.
- 7 Q. What is the purpose of your surrebuttal testimony?
- 8 A. I will respond to the rebuttal testimony of Staff witness David M. Sommerer.
- 9 Specifically, I disagree with Mr. Sommerer's contention that the Company's Price
- Stabilization Program ("PSP") Tariff and Program Description lack "clarity" and
- therefore permit use of the Staff's rather than the Company's method of
- determining and allocating the savings that were achieved under the Program as a
- result of the proceeds generated from the Company's sale of call options. In
- support of my position, I will explain why there should by no uncertainty, as Mr.
- Sommerer's suggests there is, over whether the Tariff mandates that all proceeds
- from intermediate option liquidations count toward savings under the Overall
- 17 Cost Reduction Incentive component of the PSP. To the contrary, the Company's
- treatment of these proceeds in this manner during the 2000/2001 ACA period did
- not break any new ground but was instead consistent with the Company's
 - 20 treatment of such proceeds during the previous ACA period -- a treatment with
 - 21 which the Staff took no exception. I will also explain how it is impossible to
 - 22 reconcile Mr. Sommerer's proposed method for determining and allocating such

- savings with the PSP Tariff and Program Description by showing the tariff
- 2 language that would have been needed, at a minimum, to implement that method.
- 3 Q. How did the Company treat proceeds under the Overall Cost Reduction Incentive
- 4 component of the Company's Experimental Price Stabilization Fund during the
- 5 1999/2000 ACA period?
- 6 A. Such treatment is illustrated in Schedule No. 1 to my surrebuttal testimony which
- 7 contains a copy of the Company's response to Staff Data Request No. 9 in Case
- 8 No. GR-2000-622. As shown there, during the prior ACA period, the Company
- 9 sold some options that were covered by the Overall Cost Reduction Incentive
- 10 component. Notably, the Company's share of the proceeds from this option sale,
- along with its share of other savings under this component, were determined and
- allocated in the Company's prior ACA filing in the same manner that they were in
- this case.
- 14 Q. When did the Company submit the attached response to the Staff?
- 15 A. The Company submitted this response to Staff on June 1, 2001.
- Q. Was there any follow-up request from the Staff pertaining to this schedule or the
- 17 Company's treatment of option proceeds in that ACA proceeding?
- 18 A. No, there was not.
- 19 Q. Did the Staff voice any concern regarding the Company's calculation and
- allocation of these amounts or express any misgivings about whether the PSP
 - Tariff was clear enough to permit such treatment?
 - 22 A. No, it did not. As I discussed in my rebuttal testimony, there can be no confusion
 - over what the tariff means. The tariff defines savings or cost reductions as the

I		difference between the Maximum Recovery Amount ("MRA") and the "net cost
2		of price stabilization." The MRA is the amount the Company is authorized to
3		collect from customers to fund the Program, or \$4 million for the 2000/2001
4		heating season. The "net cost of price stabilization" is just that: the actual cost to
5		procure the financial instruments net of whatever amounts the Company received
6		from the sale of any such instruments, exclusive of the gains and costs covered by
7		the Company's Price Protection Incentive component.
8	Q.	Did the Staff propose any disallowance pertaining to such treatment in its ACA
9		recommendation pertaining to the 1999/2000 period?
10	A.	No. Staff made no proposal to alter the Company's treatment of these amounts.
11	Q.	Did Staff ever suggest that the method proposed by Mr. Sommerer in this case for
12		determining and allocating the savings achieved under the PSP was mandated by
13		the PSP Tariff?
14	A.	No, and for good reason. The PSP Tariff would have had to have been
15		fundamentally altered for Mr. Sommerer's method to be employed.
16	Q.	What kind of language would have had to have been included in the PSP Tariff in
17		order to reflect Mr. Sommerer's method?
18	A.	At a minimum, the entire section of the current PSP Tariff describing what
19		constitutes a cost reduction or savings for the Overall Cost Reduction Incentive,
20		including its reliance on a comparison of the "net cost of price stabilization" to the
21		MRA, would have had to be deleted and replaced with the following language:
22 23 24 25		For options that are liquidated prior to the last three days of NYMEX trading of such options ("Expiration Period") cost reductions are defined as the amount by which the actual proceeds from the liquidation of options prior to the Expiration Period exceeds the proceeds that the Company

1 could have realized had it liquidated such options sometime during the 2 Expiration Period as further specified below. Cost reductions shall be 3 calculated for each such option liquidated prior to the Expiration Period 4 including those options which were financed in whole or in part by the 5 Company's use of proceeds that had been generated by earlier liquidations 6 covered by the Overall Cost Reduction component. For purposes of computing the proceeds that would have been realized had an option been 7 8 liquidated during the Expiration Period, the value of the option shall be the 9 arithmetic average of the closing prices of such option during the 10 Expiration Period.

11

- 12 Q. What do you conclude about the absence of this kind of language from the 13 Company's tariff?
- 14 A. Since such language is needed to implement Mr. Sommerer's method, the absence 15 of it in either the PSP Tariff or the Program Description, makes it impossible to 16 reconcile the Company's existing PSP Tariff to Mr. Sommerer's view of how 17 savings should be measured. In contrast, the Company's method of determining 18 and allocating savings under the PSP does conform to the Company's existing 19 tariff.
- 20 Q. Please summarize your testimony.
- 21 A. The Company's treatment of the savings generated by option proceeds under the 22 Overall Cost Reduction Incentive component of the PSP Tariff has been 23 consistently applied by the Company and previously reviewed and presumably 24 found acceptable by the Staff prior to this proceeding. In contrast, Mr. 25 Sommerer's suggested method for determining and allocating such savings is - 26 impossible to reconcile with both the PSP Tariff and the Program Description as 27 illustrated by the substantial changes that would have had to have been made to 28 the Tariff to describe and authorize such a method. Accordingly, the Commission 29 should reject Mr. Sommerer's suggestion in this proceeding that the PSP Tariff

- and Program Description lack "clarity" and therefore permit use of the Staff's
- 2 rather than the Company's method of determining and allocating such savings.
- 3 Q. Does this conclude your testimony?
- 4 A. Yes, it does.

TEO OLIVE STREET ST. LOUIS, MISSOURI 63101

June 1, 2001

VIA FACSIMILE No. 573-526-4153

Mr. Michael Wallis Missouri Public Service Commission 200 Madison Street Governor Office Building Jefferson City, MO 65101

> RE: Laclede Gas Company ACA Audit Case No. GR-2000-622

Dear Mike:

Enclosed are Laclede Gas Company's responses to Staff Data Request Nos. 9, 11, 13, 16, 18, 19 and 23. Please note that some of the enclosed material has been designated "Highly Confidential" for the reasons indicated on the attached form.

Please call me at 314-342-0524 if you have any questions.

Sincerely,

Michael T. Cline

mare other

Director - Tariff and Rate Administration

MTC/jlj Enclosures

cc: Bruce Bates (w/o enclosures)

ACA Audit
Case No. GR-2000-622
Staff Data Request No. 9

- Q. Is Laclede engaged in hedging the futures market? If yes, please provide (1) all gains and/or losses as a result of involvement in the futures market, (2) the location of the gains and/or losses in Company's 1999/2000 ACA filing, and (3) all documentation which relates to Company's involvement in the futures market including Company's rationale and decision making process, reports, calculations, and all other supporting documentation.
- A. Yes, the Company is engaged in hedging pursuant to the Company's Experimental Price Stabilization Fund. For documentation relating to such hedging, see the quarterly reports the Company provided to the Staff in Case No. GO-2000-394. For the Company's rationale for its involvement in the futures market, see the Company's response to Staff Data Request No. 5005-9 in Case No. GO-2000-394. The Company's Price Stabilization Fund balance as well as the Company's share of overall cost savings it realized during the subject ACA period (see attached) are included in the Derivation of Actual Cost Adjustment schedules for firm sales customers (other than LVTSS) and interruptible customers, which schedules are attached to the Company's ACA filing.

LACLEDE GAS COMPANY PRICE STABILIZATION FUND OVERALL COST REDUCTION INCENTIVE 99/00 ACA PERIOD

Maximum Recoverable Amount	\$4,000,000
Plus: Net Proceeds From Option Sales	\$19,914
(Less): Expenditures	(\$3,951,000)
Cost Reduction	\$68,914
Company Retention %	40%
	\$27,566

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