

1 proposal 100 percent, there's still a chance that
2 Laclede's Board of Directors may not approve this
3 program; is that correct?

4 A. I think that's highly unlikely. The --
5 certainly the board has approved the current
6 program. The board is obviously interested in
7 these kinds of programs. It wants to be advised of
8 those. The reason this is here is the way we put
9 it is, as I say, the program has the full backing
10 of the Chairman of the Board.

11 And it is not unusual for regulatory
12 bodies to make adjustments to programs and so
13 forth. And so it didn't seem advisable to take
14 this to them and back and forth and so this is the
15 procedure that we proposed to follow.

16 Q. In some responses to some of Mr. Schwarz's
17 questions you talked about savings, and I think you
18 used that term. And used in the context --
19 ratepayers' savings, I think you said, or customer
20 savings. In this context, in the context of your
21 program that you're presenting for approval here,
22 could you define savings for me?

23 A. Savings generally in the broadest sense
24 here is what we're talking about, is currently
25 under the existing program the Company is

1 authorized to spend \$4 million in the purchase of
2 call options.

3 And generally speaking what we're talking
4 about here is a program that is going to provide --
5 that has the potential of providing what we
6 termed -- consider catastrophic price protection
7 which is the concept in the current program for
8 amounts less than \$4 million. So to the extent we
9 can ultimately spend fewer dollars on this program,
10 if it's \$3 million, at that point it's a \$1 million
11 savings. That's what I'm talking about.

12 Q. And who would those savings go to, sir?

13 A. Those savings would be shared under the
14 incentive device of the program in accordance with
15 the sharing grid that is proposed in the program.

16 Q. And currently your initial program had
17 kind of a flexible scale on the catastrophic price;
18 is that correct?

19 A. Well, not exactly. The original proposal
20 that was in place last year had sort of a floating
21 scale on what catastrophic price protection could
22 be. It could float up depending on if prices in
23 the marketplace changed in terms of option cost.

24 This program eliminated that and you have
25 effectively \$4 set as the cap for the catastrophic