

Exhibit No.:
Issue: True-up, Employee
Complements, Inconsistencies
within Staff's case, Regulatory
Plan Amortization and Off-
system sales margin
Witness: Timothy M. Rush
Type of Exhibit: Rebuttal True-up Testimony
Sponsoring Party: Kansas City Power & Light
Company
Case No.: ER-2006-0314
Date Testimony Prepared: November 13, 2006

MISSOURI PUBLIC SERVICE COMMISSION

CASE NO. ER-2006-0314

REBUTTAL TRUE-UP TESTIMONY

OF

TIMOTHY M. RUSH

ON BEHALF OF

KANSAS CITY POWER & LIGHT COMPANY

FILED²

NOV 17 2006

**Missouri Public
Service Commission**

**Kansas City, Missouri
November 2006**

KCP&L Exhibit No. 55
Case No(s) ER-2006-0314
Date 11/16/06 Rptr mv

1 **Q: Please state your name and business address.**

2 A: My name is Timothy M. Rush. My business address is 1201 Walnut, Kansas City,
3 Missouri 64106.

4 **Q: By whom and in what capacity are you employed?**

5 A: I am employed by Kansas City Power & Light Company ("KCPL" or the "Company") as
6 Director, Regulatory Affairs.

7 **Q: Are you the same Timothy M. Rush who filed direct, rebuttal and direct true-up**
8 **testimony in this case?**

9 A: Yes, I am.

10 **Q: What is the purpose of your testimony?**

11 A: The purpose of my testimony is to respond to certain statements in the testimony of Staff
12 witness Steve Traxler that address the Company's payroll annualization adjustment and
13 how Staff's position in its true-up is inconsistent with proper ratemaking treatment.
14 Additionally, I will address a correction to the amortization amount and a change in
15 presentation of the amount to clarify the Company's position. I will also address the
16 update of the Off-System Sales Margin as presented in this case by Mr. Michael M.
17 Schnitzer.

18 **Q: What is your understanding of the purpose of the true-up?**

19 A: The purpose of the true up is to include all costs as much as possible that are known and
20 measurable. The Regulatory Plan approved by the Commission in Case No. EO-2005-
21 0329 was an attempt to recognize cash is critical to the Company to meet credit ratios
22 during major construction and the Company needs to have a realistic opportunity to earn

1 its authorized Return on Equity (ROE). To the extent known and measurable expenses
2 are excluded as Staff proposes in its payroll annualization, such exclusion will result in
3 the Company being short of its cash requirement and will not allow a realistic opportunity
4 to earn the authorized ROE. The Company, Staff and other parties have gone through a
5 process of normalizing and annualizing test year data, and reflecting updates and true-up
6 to that data for known and measurable changes in order to represent ongoing operations.
7 This is particularly critical in this time of construction. This was the spirit of the
8 regulatory plan the Company entered into.

9 **PAYROLL ANNUALIZATION**

10 **Q: Please describe your understanding of the payroll annualization issue that Staff**
11 **addressed in its Direct True-up Testimony by Staff witness Steve Traxler?**

12 **A:** Staff witness Steve Traxler presents the position that the Company exceeded the test
13 period boundaries by including 113 employees, who were offered and had accepted
14 positions with the Company prior to September 30, 2006, in the payroll annualization.
15 The payroll annualization was addressed in my True-up Direct Testimony. Mr. Traxler
16 contends that including the employee levels used in the annualization goes beyond the
17 test period and they should not be included in the rate case. Company witness Lora
18 Cheatum addresses this issue in more detail in her Rebuttal True-up Testimony.

19 **Q: Mr. Traxler pointed out that one of the reasons for waiting so long to fill these**
20 **positions was to increase the Company's earnings in 2006 and then fill the positions**
21 **to be included in the rate case. How do you respond?**

22 **A:** Mr. Traxler's implication as described in his testimony on page 9, regarding postponing
23 the hiring of employees to help increase earnings is absolutely untrue, is unsupported by

1 the facts and is somewhat ridiculous given the Company's current hiring needs. The
2 Company has been in an intense hiring situation for many months. The Company has
3 had numerous meetings with all the parties throughout this case and has had discussions
4 with the parties on its employee hiring needs and issues. As will be discussed by Ms.
5 Cheatum, the Company went through a workforce realignment in 2005 up through March
6 31, 2006, that resulted in over 100 employees leaving the Company. In August and
7 September, additional employees left who were eligible for retirement. These employees
8 elected to take retirement before the September 30 cut off for the pension plan year in
9 order to be eligible for the more advantageous interest rate conditions under the current
10 plan year. The Company's workforce is aging and a significant number of the employees
11 at the Company are eligible for retirement.

12 Q: Would you respond to the statement by Mr. Traxler regarding a discussion with
13 Cary Featherstone on employees?

14 A: Yes. The Company submitted to all of the parties on October 21st, its updated case
15 reflecting the September 30, 2006 true-up. The Company followed-up by submitting the
16 Company work papers a few days later. The workpapers contained the payroll
17 annualization. At a meeting with Mr. Traxler and Cary Featherstone shortly thereafter,
18 Cary Featherstone asked about the payroll annualization. It was at that meeting that Mr.
19 Featherstone indicated that only people actually employed and on the payroll as of
20 September 30, 2006 would be considered for cost of service recognition in this case.
21 The employee issue is an issue that is not going away. We have agreed in the next rate
22 case to use the same test period and the true-up will occur as of September 30. As a
23 result, we anticipate the same issue of people taking retirement by the end of September

1 and the need for additional employee hiring during and after that period. Employees
2 interested in taking advantage of the lump sum option under the pension plan often wait
3 until the interest rates for the next plan year are announced in August before deciding
4 whether to retire under the current plan year. Consequently, we will always have the
5 possibility of a large amount of retirement activity immediately before the September 30
6 end of a plan year.

7 **Q: What would be one way to address Staff's concern and meet Mr. Featherstone's**
8 **position of having employees on the payroll and at the job site by the end of the test**
9 **period?**

10 A: One way to do this would be to hire in anticipation of possible retirements and actually
11 have them on the payroll registers prior to the end of period.

12 **Q: What would be the possible implications of taking such action?**

13 A: It would have the affect of double counting employment levels in anticipation of
14 retirements. It would be like adding extra workforce "just in case". It would allow Staff
15 to use its method, but would overstate the employment levels expected to occur when
16 rates are in effect. We would most likely have staffing levels in excess of the need,
17 which would not be a good use of resources. There may be other ways of dealing with
18 this issue, but the simple fact is that the Company experienced a number of retirements
19 toward the end of the test period and extended offers to over 110 employees who are
20 either currently on the payroll and at the job site or will be before rates from this case are
21 implemented. These employees were not hired to replace people who may retire, but to
22 fill positions currently needed. By using Staff's proposal to exclude the 113 employees,
23 the payroll annualization will be based on employee levels below those at any time in

1 recent history. The Company would not be able to function for very long at these levels
2 without reduced services, construction cutbacks, or some major outsourcing of job duties.

3 **Q: Mr. Traxler described a retirement party for a long-term employee on a day when**
4 **he was over at a meeting. Can you expand on this party?**

5 A: Yes. At one of the meetings with Staff, the normal meeting room was unavailable
6 because it contained food and treats. The meeting room that was unavailable was not for
7 a person leaving, but for a new hire that was just starting in the Regulatory Affairs
8 department on the day of the meeting. The retirement gathering for a long-term
9 employee on the same day was in a different location. This position was not included in
10 the 113 extended offers and will have to be replaced.

11 **Q: Do you believe that the Company's treatment violates the matching principle or any**
12 **other ratemaking principle?**

13 A. No. Including the 113 employees in the payroll annualization simply recognizes that we
14 have had people leave the Company and we replaced those individuals. All of the
15 positions will be filled by the time the rates go into effect.

16 **INCONSISTENCIES WITHIN STAFF'S CASE**

17 **Q: Mr. Traxler's testimony on payroll annualization on page 12 implies that the**
18 **Company wants to reflect all changes in the test period that are increases in costs,**
19 **but is "not aware of any attempt by KCPL to identify any offsetting cost reductions**
20 **which occur after the agreed upon true-up date." How do you respond?**

21 A: The Company did not go beyond the test period in reflecting either increases or decreases
22 in its cost of service. However, numerous changes have occurred during the course of
23 this case that have been reflected in the Company's case through updates and true-ups.

1 Some of the more significant changes that have been reflected in this case have been the
2 changes in natural gas prices and the effect on both fuel and purchased power costs, as
3 well as the effect this has on the off-system sales margin. The Company also reflected
4 increases in a significant level of plant that was added in the test period. Numerous other
5 changes were included and those were described in my Direct True-up Testimony. Staff
6 witness Steve Traxler also addressed the adjustments that the Staff included in its True-
7 up Testimony. Staff included nearly all true-up items, but a few "significant" items,
8 which Staff neglected to include have become issues in this case. Some examples of
9 these omissions are given below.

10 **Q: As Mr. Traxler stated in his testimony on page 11, beginning on line 6, the idea of a**
11 **true-up is to "establish a final cutoff date for measuring all of the components of**
12 **cost of service – rate base, cost of capital, revenues and expenses at the same point in**
13 **time. If all the cost of service components are not measured at the same point in**
14 **time, a distortion is reflected in the final revenue requirement [sic] result." Do you**
15 **agree?**

16 **A. Yes. This is exactly why the Company has many of the issues it has with Staff. For**
17 **example, Staff has not reflected the property taxes on any of the plant additions made in**
18 **this case since December 31, 2005. Staff has accepted the plant additions for the wind**
19 **and other plant additions through September 30, 2006, but ignores the taxes that will be**
20 **paid on these additions and the payment in lieu of taxes ("PILOT") for the wind project.**
21 **Staff includes all the benefits attributable to the wind project including the no-cost energy**
22 **received and the income tax savings and production tax credits savings. Another**
23 **example is that the Staff has reflected current market conditions, most notably lower**

1 natural gas costs, in its fuel and purchased power expense adjustments but has not
2 reflected the resulting impact of those lower natural gas costs and other current market
3 conditions on the off-system sales margins. Instead, Staff used 2005 off-system sales
4 margins based on 2005 customers, weather, plant availability, market conditions, etc.
5 Staff's use of 2005 off-system sales margins is not reflective of anything other than 2005.
6 Staff normalized weather for retail sales and system requirements, annualized customers
7 through September 30, 2006, annualized fuel costs and purchased power costs for retail
8 customers, annualized the additional wind capacity and other plant capacity, and modeled
9 all these changes into its cost of service, yet Staff did not update off-system sales
10 margins, the one major issue in this case to reflect current market conditions. My last
11 example will address the inconsistency of the Staff approach to its cost of service in its
12 treatment of bad debt expense. Staff calculated a percentage for bad debts to be included
13 in this case. The percentage was based on total bad debts divided by retail revenues over
14 some historical period that would be representative of the test period. Staff then applied
15 this percentage to the test period revenues prior to the rate increase requirements. The
16 inconsistency is that the percentage was only applied to the revenues prior to rate
17 increase, while the percentage should have been applied to the revenues including the
18 increase.

19 **REGULATORY PLAN AMORTIZATION**

20 **Q: Have you made any changes to the schedule marked Schedule TMR-3 that you filed**
21 **on November 7, 2006 with your Direct True-up Testimony for the September true-**
22 **up?**

1 A: Yes. The filed Schedule TMR-3 showed total cash requirements of \$55.36 million
2 including both a traditional revenue requirement and a level of Regulatory Plan
3 Amortizations necessary to maintain targeted credit metrics. Schedule TMR-3 Revised
4 includes two changes. Most significantly, the traditional revenue requirement requested
5 by the company of \$42.2 million revenues as well as \$16.5 million of associated income
6 taxes and bad debt expense has been reflected in the amounts prior to the calculation of
7 additional amortizations. This change makes Schedule TMR -- 3 Revised consistent with
8 the Staff's approach. Second, the Missouri Jurisdictional imputed interest expense on
9 lines 56 and 57 for off balance sheet financings has been corrected to reflect a 6.1%
10 interest rate. This correction does not change the overall result.

11 Q: **What is the amount requested based on the true-up amounts?**

12 A: As a result, new Schedule TMR-3 Revised shows the additional amortizations required to
13 meet the credit metrics after including the \$42.2 million traditional revenue requirement.
14 Using this method increases overall revenue requirements by very minor amount from
15 that provided in my Direct True-up Testimony. It increases the over all amount from
16 \$55,360,000 to \$55,800,000.

17 Q: **What is the value of revising the presentation of Schedule TMR – 3?**

18 A Changing the presentation highlights the differences between the MPSC Staff case and
19 the Company case regarding the components of the overall revenue requirements, that is,
20 traditional revenue requirement vs. additional amortizations. Staff's September true-up
21 reflects an overall revenue requirement increase of \$35.4 million. This is comprised of a
22 negative \$29.2 million revenue requirement computed under traditional ratemaking and a
23 positive revenue requirement of \$64.6 million of additional amortizations to maintain

1 credit metrics. KCPL's September true-up reflects a combined revenue requirement of
 2 \$55.8 million increase, comprised of \$42.2 million increase computed under traditional
 3 ratemaking and \$13.6 million increase of additional amortizations to maintain credit
 4 metrics. Staff's revenue requirement increase is entirely due to additional amortizations
 5 while the Company's revenue requirement increase is substantially due to traditional
 6 ratemaking. Focusing only on the overall level of revenue requirements, \$35.4 million
 7 Staff vs. \$55.8 million KCPL, without considering the underlying components would
 8 misrepresent the significance of the differences between the two positions.

	KCPL	MPSC Staff
Traditional Revenue Requirement	\$42.2	(\$29.2)
Amortization Amount	13.6	64.6
Total Rate Increase	\$55.8	\$35.4

13 **OFF-SYSTEM SALES MARGIN**

14 **Q: Did the Company update the off-system sales margin in the September 30, 2006**
 15 **true-up?**

16 **A:** Yes. Mr. Michael M. Schnitzer provided to the Company the updated off-system sales
 17 margin, including the median value and the value with a 25th percentile. The Company
 18 included this in its September 30, 2006 true-up and parties received this information in
 19 the initial work-papers provided shortly after October 21st, when the Company submitted
 20 to the parties is updated case.

21 **Q: Does this conclude your testimony?**

22 **A:** Yes.

Amortization and Revenue needed to meet targeted ratios				
FFO adjustment needed to meet target ratios	Maximum of Line 74 , Line 78 , or Zero	100,065	8,379	(8,379)
Effective income tax rate	Surveillance Report Schedule 7, Line 7-070 / Line 7-047 (MISC%-017	38.39%	38.39%	38.39%
Deferred income taxes *	- Line 87 * Line 88 / (1 - Line 88)	(62,352)	(5,221)	5,221
Total amortization required for the FFO adjustment	Line 87 - Line 89	162,417	13,600	(13,600)
Retail Sales Revenue Adjustment	Adj=Sum(Line 21 to Line 25)+Line 27-Line 18-Line 31+(Line 11*Line 38)/(1-Line 88)		528,730	13,600
Percent increase in retail sales revenue	Line 92 Jurisdictional Adjustments / Line 92 Jurisdictional			2.6%

* Adjusted for known and measurable changes including changes related to new plant in-service

